Manufacturers Association of Maine - Survey

Has your company managed to remain open for business?
- Yes: 67%
- No: 4.50%
- With Changes: 28.50%

We want to be sure we are advocating for our members as the local, state and federal government introduces economic relief measures. Can you rank these priorities from least(1) to most (5) important?

<table>
<thead>
<tr>
<th>Priority</th>
<th>1</th>
<th>2</th>
<th>3</th>
<th>4</th>
<th>5</th>
<th>Percentage</th>
</tr>
</thead>
<tbody>
<tr>
<td>Direct business relief to support cashflow-grants</td>
<td>4</td>
<td>1</td>
<td>9</td>
<td>8</td>
<td>17</td>
<td>40%</td>
</tr>
<tr>
<td>Direct business relief to support cashflow (loans)</td>
<td>4</td>
<td>2</td>
<td>13</td>
<td>11</td>
<td>9</td>
<td>40%</td>
</tr>
<tr>
<td>Direct payments to individuals, to support my support staff</td>
<td>8</td>
<td>7</td>
<td>10</td>
<td>8</td>
<td>4</td>
<td>40%</td>
</tr>
<tr>
<td>Full closures to stop the spread, and shorten the economic impact</td>
<td>20</td>
<td>3</td>
<td>6</td>
<td>6</td>
<td>2</td>
<td>40%</td>
</tr>
<tr>
<td>A clear, long term plan for economic recovery</td>
<td>1</td>
<td>0</td>
<td>3</td>
<td>11</td>
<td>26</td>
<td>62%</td>
</tr>
<tr>
<td>Address my industry specifically</td>
<td>6</td>
<td>7</td>
<td>13</td>
<td>4</td>
<td>5</td>
<td>40%</td>
</tr>
<tr>
<td>Provide healthcare for everyone</td>
<td>12</td>
<td>6</td>
<td>8</td>
<td>4</td>
<td>6</td>
<td>40%</td>
</tr>
<tr>
<td>Tax Relief</td>
<td>3</td>
<td>5</td>
<td>7</td>
<td>9</td>
<td>13</td>
<td>31%</td>
</tr>
</tbody>
</table>

What information would you like right now?

- Legal advice on human resources matters: 14%
- Guidance on applying for an SBA loan: 0%
- How to manage a remote team: 10%
- How to manage a remote team: 1%
- How to do cashflow projections and analysis: 1%
- Assistance with increasing capacity: 7%
- Assistance modifying operations to adjust to new market opportunities: 14%
- Guidance on increasing morale: 12%
- Guidance on retaining employees: 12%
- Responses for “Other”:
  - clarification of PPP grant
  - assistance reaching manufacturing job seekers
  - recruiting
  - A clear State of Maine plan!
  - Unemployment/Paycheck Protection Plan

Do you need support to find ways to positively impact cash flow from an operational point of view?
- Yes: 2%
- No: 22%

Do you need support analyzing short term changes to market or channels for your product?
- Yes: 12%
- No: 22%

Do you need support to generate and analyze changes to your business model and/or strategic plans?
- Yes: 2%
- No: 22%