

## Maine's Industry Partnership initiatives

Maine Development Foundation/Forest Products Sector

• The goal of this partnership is to build a resilient and diverse forest products sector by creating workforce and education pathways, mitigating obstacles and misperceptions, expanding education and training, and creating recruitment and retention strategies for future workforce development. The initiative will train new workers in priority forest products sector jobs while upskilling incumbent workers and develop trainings focused on 7-10 separate career pathways identified as priorities.

## Maine Tourism Association/Hospitality & Tourism Sectors

- The goal of this partnership is to connect students, parents, and job seekers to jobs in hospitality and tourism. The initiative will:
  - Develop trainings for current industry employees focused on retention of valuable staff and showcasing the opportunities for growth within the hospitality & tourism sectors, and
  - Focus on recruiting and training workers over two years through participation in recruitment events, directly connecting with high schoolers to educate them about the career paths available in hospitality & tourism.

Maine Business Education Partnership/Retail Sector

• The goal of this partnership is to recruit, train, and explore best practices to enhance the professional development of new hires and upgrade the skills of 300 incumbent workers in the retail sector. The program will also introduce the "Retail Career Pathways Partnership" to students, assisting them in achieving a positive career trajectory at recruitment events and field trips for high schoolers interested in the retail sector.

Children's Oral Health Network of Maine/Oral Health Care Sector

• The goal of this partnership is to drive a significant expansion of the oral health workforce statewide by creating a new entry point on the career pathway and training new workers to support the needs of the sector and the patients they serve.

Northeastern University, The Roux Institute/Health Care Sector

• The goal of this partnership is to develop a pilot program that connects pre-clinical, postbaccalaureate students with front-end healthcare opportunities in Maine to address both the short-term and long-term needs of Maine's health care sector and convening healthcare providers in the state to identify critical job openings.

Maine Labor and Resource Center/Healthcare & Social Services Sectors

• The goal of this partnership is to bring together health and welfare-related community-based nonprofit organizations and approximately small businesses to form a sustainable partnership in the healthcare & social service sectors. The partnership will focus on elevating jobs within the healthcare & social services sectors by working directly with employers to build clear career pathways to advancement, recruiting and supporting immigrants, refugees, and asylum seekers in these roles, training new workers, and providing ESL trainings for non-English speaking workers.

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