SALES TAX ON LODGING INCREASES TO 9% ON JANUARY 1, 2016

The sales tax on the rental of living quarters in a hotel, rooming house or tourist or trailer camp, including casual rentals, increases from 8% to 9% effective January 1, 2016.

Persons engaged in this industry are reminded that a sale occurs when there is a transfer of a service for payment. Rate increases apply to transactions occurring on or after the effective date. A contract for a future purchase or a deposit received toward a future purchase is not a sale until the service is delivered and the seller receives payment or a promise of payment (receivable). The rate in effect when the service is delivered applies, not when the contract is negotiated or when a deposit is made.

If reservations are received or contracts are negotiated in 2015 for lodging on or after January 1, 2016, the 9% rate will apply even if the deposit was for the entire amount due. Deposits received in 2015 should not be reported as sales in 2015. For example, if a deposit is received in November 2015 for a stay in July 2016, the sale is not reported until it occurs in July 2016 at which time the 9% sales tax applies. *(Chapter 267)*
CERTAIN FOOD PRODUCTS ARE NO LONGER EXEMPT AS GROCERY STAPLES
BEGINNING JANUARY 1, 2016

"Grocery staples" are defined in Maine sales tax law as “food products ordinarily consumed for human nourishment.” Grocery staples are not subject to sales tax. However, certain food products are excluded from the definition of grocery staples, making them subject to sales tax.

Currently, those excluded food products are spirituous, malt or vinous liquors; soft drinks, iced tea and sodas; medicines, tonics, vitamins and dietary supplements, except when sold on prescription; water and ice; dietary substitutes; candy and confections; and prepared food.

Beginning January 1, 2016, food and drinks listed below that are sold for consumption without further preparation will also be excluded from grocery staples and therefore subject to sales tax, even when sold in bulk quantities.

Food products that will be subject to tax are:
- Confectionery spreads, such as marshmallow fluff and crème, and chocolate spreads;
- Powdered and liquid drink mixes except powdered milk, infant formula, coffee and tea;
- Salads (not prepared by the retailer);
- Supplemental meal items such as corn chips, potato chips, crisped vegetable or fruit chips, potato sticks, pork rinds, pretzels, crackers, popped popcorn, cheese sticks, cheese puffs and dips;
- Fruit bars, granola bars, trail mix, breakfast bars, rice cakes, popcorn cakes, bread sticks and dried sugared fruit;
- Nuts and seeds that have been processed or treated by salting, spicing, smoking, roasting or other means (does not include peanut butter);
- Desserts and bakery items, including but not limited to doughnuts, cookies, muffins, dessert breads, pastries, croissants, cakes, pies, ice cream cones, ice cream, ice milk, frozen confections, frozen yogurt, sherbet, ready-to-eat pudding, gelatins and dessert sauces; and
- Meat sticks, meat jerky and meat bars.

Additionally, new definitions have been provided for “candy” and “soft drinks.”

Candy is “a preparation of sugar, honey or other natural or artificial sweeteners in combination with chocolate, fruits, nuts or other ingredients or flavorings in the form of bars, drops or pieces.”

Soft drinks are “nonalcoholic beverages that contain natural or artificial sweeteners. ‘Soft drinks’ does not include beverages that contain milk or milk products; that contain soy, rice or similar milk substitutes; or that contain greater than 50% vegetable or fruit juice by volume.”

For those persons engaged in selling prepared food, the bulk sale of certain food products will be affected by this change. Whole pies, whole cakes, sales of six or more doughnuts, muffins, cookies, or pastries, quarts of ice cream, ice cream cakes, potato salad, macaroni salad and
coleslaw will no longer be exempt from sales tax because bakery items, ice cream and salads are no longer “grocery staples.”

Instruction Bulletins No. 12 and 27 contain more details on this subject. They can be viewed at www.maine.gov/revenue/salesuse/salestax. (Chapter 267)

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PAPER OR PLASTIC CARRY-OUT BAG FEES
ARE NOT PART OF THE TAXABLE SALE PRICE

The definition of sale price has been amended to exclude “any amount charged for a paper or plastic single-use carry-out bag” from the taxable sale price of other products included in a transaction.

The City of Portland had passed an ordinance last year requiring certain retailers to charge their customers a 5 cent per bag fee for every paper or plastic bag used in a transaction. This bag fee had been considered by Maine Revenue Service to be part of the sale price of the items purchased. This amendment to the law now exempts that fee effective June 9, 2015. This exclusion is not limited to the Portland retailers and would apply to any fee charged for a paper or plastic single-use carry-out bag by any retailer in the State. (Chapter 150)

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SERVICE PROVIDER TAX RATE INCREASES TO 6%
ON JANUARY 1, 2016

The service provider tax rate increases from 5% to 6% effective January 1, 2016.

For services such as cable and satellite television services and telecommunications services that are provided over a period of time that includes the effective date of the rate change, the billing date will determine which rate to apply. Billing dates on or after January 1, 2016, for services subject to service provider tax will be subject to the increased rate of 6%. For instance, a telephone bill dated January 20, 2016, for the period of December 16, 2015, through January 15, 2016, should reflect those services as taxable at the 6% rate.

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SERVICES SUBJECT TO SERVICE PROVIDER TAX EXPANDED

The following services will become subject to the service provider tax on January 1, 2016:

- The sale of basic cable and satellite television service. Previously, only the “extended” portion of cable and satellite television service was taxable.
- The sale of satellite radio services, including the installation or use of associated equipment.
- The sale of residential interstate and international telecommunications services. Previously, all interstate and international telecommunications services were exempt. Effective January 1, 2016, only those services sold to a business qualify for exemption.
Sales of these services are taxable beginning with billing dates occurring on or after January 1, 2016. For instance, a cable bill covering basic and extended services dated January 20, 2016, for the period of December 16, 2015, through January 15, 2016, is entirely subject to the service provider tax. *(Chapter 267)*

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**NEW EXEMPTIONS**

New sales and service provider tax exemptions were enacted for the two types of organizations noted below. The exemptions become effective October 1, 2015.

Sales to incorporated nonprofit organizations organized for the purpose of providing direct supportive services in the State to veterans and their families living with service-related post-traumatic stress disorder or traumatic brain injury. 36 MRSA §§ 1760(98) and 2557(37)

Sales to nonprofit collaboratives of academic, public, school and special libraries that provide support for library resource sharing, promote quality library information services and support the cultural, educational and economic development of the State. 36 MRSA §§ 1760(99) and 2557(38)

The application for an exemption certificate and relevant exemption affidavits are on the Maine Revenue Services website at: [http://www.maine.gov/revenue/forms/sales/salesforms.htm](http://www.maine.gov/revenue/forms/sales/salesforms.htm).

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**ADDITIONAL RESOURCES**

Sales Tax Instructional Bulletins can be found at [http://maine.gov/revenue/salesuse/salestax/bulletinssales.htm](http://maine.gov/revenue/salesuse/salestax/bulletinssales.htm).

Maine Revenue Services Rules can be found at [http://maine.gov/revenue/rules/homepage.html](http://maine.gov/revenue/rules/homepage.html).

Maine Revenue’s website can be found at [http://www.maine.gov/revenue](http://www.maine.gov/revenue).

For general assistance, please call (207) 624-9693 or email us at sales.tax@maine.gov.
MAINE REVENUE SERVICES
SALES, USE AND SERVICE PROVIDER TAX SYMPOSIUMS

*********
A review of the sales, use and service provider tax law, recent law and policy changes, and other issues of interest
*********

Fall 2015 Schedule
Dates & Locations:
All locations are subject to cancellation if sufficient interest is not shown by October 2, 2015.

Oct 13  Augusta – Elks Lodge
407 Civic Center Drive
( http://augusta-elks.org/index.php )
Oct 21  Portland – Italian Heritage Center
40 Westland Avenue
( http://italianheritagecenter.com/directions )
Oct 28  Caribou – Caribou Inn and Convention Center
Route 1
( http://caribouinn.com )
Oct 29  Bangor - Spectacular Event Center
395 Griffin Road
( http://www.spectaculareventcenter.com/directions.htm )

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Time:
Registration and continental breakfast begins at 8:00 am with the morning session beginning promptly at
8:30 am. Lunch will be held from 12:00 to 1:00. Afternoon sessions will begin at 1:00 pm. Program will
conclude at all locations no later than 5:00 pm.

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Cost:
$45 per person, includes a specially prepared sales, use and service provider tax reference guide, lunch,
and morning and afternoon refreshments.

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Pre-registration:
Pre-registration is required by mail. Registrations are due no later than October 2, 2015. Please use the
form below and make checks payable to: Treasurer State of Maine. Since an accurate count is necessary
for the facility, no walk in registrations will be allowed. Refunds will be granted if cancellations are
received no later than 1 week before the conference date. Substitutions are acceptable.

*****

Certificates of attendance are available on request.
For additional information, call:
207-624-9693
The symposium provides an overview of key areas of sales, use and service provider tax. The agenda will include a review of recent law changes, policies, changes to sales tax bulletins, recent issues of interest, navigating our website, common questions and issues with electronic filing, Q&A of the presenters, and common audit issues and adjustments. This symposium addresses both new attendees as well as those who have attended a symposium in the past and would like to keep informed about changes in the law and receive a refresher course on applying the law to the business they represent.

Since a major change to the definition of “grocery staples” takes effect on January 1, 2016, this year’s symposium will especially be of interest to retailers engaged in selling grocery staples, food products, and prepared food, such as:

- Grocery and convenience stores
- Restaurants and cafeterias
- Sandwich and pizza shops
- Bakery, doughnut, and bagel shops
- Dairy bars and roadside stands
- Caterers and personal chefs
- Mobile and street vendors, lunch wagons, farmer’s markets, and concessionaires

Please be prompt in registering no later than October 2nd. If any location is cancelled due to lack of interest, we will contact you and refund your money.

Who should attend

If you are faced with making daily decisions on whether or not sales, use or service provider tax applies to certain transactions ...

- or-

If you often question why an item or organization is taxable or exempt ...

- or-

If you question whether or not you are completing the sales, use or service provider tax return correctly ...

- or-

If you question whether your exempt sales are properly documented ...

...then this symposium is for you!

Although designed for retailers, this presentation would benefit accountants, lawyers and tax return preparers as well. Participants will receive a specially prepared updated reference guide that brings the law, Bureau determinations and informative points together in one publication.

Presenters:

**Peter B. Beaulieu**  
*Director - Sales, Fuel and Special Tax Division*

**Sara J. Lewis**  
*Deputy Director, Sales, Fuel and Special Tax Division*
MAINE REVENUE SERVICES
SALES, USE AND SERVICE PROVIDER TAX SYMPOSIUM
Registration form
(please photocopy if more than one attending)

Name _______________________________________________________

Company ____________________________________________________

Street ______________________________________________________

City, Zip ____________________________________________________

Telephone No. ______________________________________________

Type of Company: _____________________________________________
(or indicate accountant, lawyer, tax preparer)

Symposium Locations:

☐ Augusta, October 13           ☐ Portland, October 21
☐ Caribou, October 28          ☐ Bangor, October 29

☐ Yes I want a Certificate of Attendance
   (please check this box if you need a certificate of attendance after completion of the symposium)

Cost: $45 per person (includes reference guide, lunch, and morning and afternoon refreshments)

Method of payment:

☐ Check. Please make check payable to Treasurer of State of Maine (do not include with sales tax money) and mail to:
Maine Revenue Services, P. O. Box 9107, Augusta, ME 04332-9107

☐ Credit Card (only cards below are accepted)  ☐ Master Card  ☐ VISA  ☐ Discover

Account Number ____________________________  My card expires on __________________________

________________________________________  Authorized Signature

Please mail no later than October 2, 2015 to:
Maine Revenue Services
P. O. Box 9107
Augusta, ME  04332-9107

Note: Do not include with sales tax return. Please mail separately.