DEPARTMENT OF ADMINISTRATIVE AND FINANCIAL SERVICES 78 STATE HOUSE STATION AUGUSTA, ME 04333-0078

PHONE: 207-624-7800 FAX: 207-624-7804 TTY: 711 Maine Relay

MEMORANDUM

TO: Governor Janet T. Mills

Members, Legislative Council

Members, Joint Standing Committee on Appropriations and Financial Affairs

Members, Joint Standing Committee on Taxation

FROM: Commissioner Kirsten LC Figueroa

Department of Administrative and Financial Services

DATE: February 18, 2025

SUBJECT: Revenues – January 2025

January General Fund revenues were under budget by \$43.2 million (7.2 percent) and are under budget for fiscal year 2025 by \$11.6 million (0.3 percent). Compared to last January, General Fund revenues were \$6.7 million (1.2 percent) higher. Fiscal year to date (FYTD), revenues are \$240.5 million or 7.7 percent higher.

Individual income tax receipts were under budget by \$56.0 million in January (16.1 percent), primarily from refunds being over budget (negative variance) by \$48.7 million. Even though the filing season didn't begin until January 27th returns filed and processed during January were well above forecasted levels. At this time, it appears that the significant number and dollar amount of refunds issued in January is a timing issue associated with taxpayers filing tax returns earlier and Maine Revenue Services (MRS) processing and issuing refunds more efficiently than in previous years.

Sales and Use Tax

For the month, sales and use tax revenues were over budget by \$6.4 million (3.2 percent) and are over budget FYTD by \$5.0 million (0.3 percent). January sales tax receipts (December sales) were \$10.9 million (5.6 percent) higher than last January. Through the first seven months of fiscal year 2025, sales and use tax revenue is up 2.9 percent. The broad sales tax base taxed at the general rate of 5.5% increased 5.6 percent on a YOY basis. Automobile dealership taxable sales increased 9.6 percent compared to last December. Taxable sales from goods and services taxed at higher tax rates decreased by 0.8 percent, as prepared food (8.0% tax rate) decreased YOY by 1.4 percent and lodging (9% tax rate) increased YOY by 2.6 percent. Adult-use cannabis taxable sales (10% rate) decreased by 5.9% compared to December 2023.

The late Thanksgiving holiday delayed the start of the holiday shopping season which is the likely cause of the strong sales in December.

Taxable Sales

Total taxable sales for the month of December (January revenue) were 4.4 percent higher than December 2023. The rate of change over the 12-month period ending in December was 2.0 percent, lower than recent inflation as measured by the Consumer Price Index, but above the deflation in the prices of taxable goods over the last year. Building supply sales decreased 0.1 percent for the month and were up 0.7 percent over the last 12 months. Sales of taxable items in food stores decreased 0.4 percent for the month and were essentially flat for the year. General merchandise sales (primarily sales of goods sold in large department and discount stores) increased 2.6 percent for the month and were up 0.8 percent for the year. Sales in other retail stores such as jewelry, drug, sporting goods, book, antique, pet, photo, toy, and craft stores increased 10.2 percent for the month and were up 4.4 percent for the year. Auto/transportation sector sales increased 7.3 percent for the month and were up 2.7 percent for the year. Sales at restaurants decreased 1.8 percent for the month and were up 2.5 percent for the year. Sales at lodging establishments increased 1.3 percent for the month and were up 1.7 percent for the year. Business operating sales (primarily use tax paid by businesses) increased 5.8 percent for the month and were up 2.9 percent for the year. The utilities category decreased 0.4 percent compared to a year ago and has decreased by 2.1 percent over the last 12 months.

Service Provider Tax

Service provider tax revenue was over budget for the month by \$1.9 million (50.2 percent) and is \$2.0 million over budget for the fiscal year (7.4 percent). Compared to last January, service provider tax revenue was \$1.9 million (47.9 percent) higher. FYTD, service provider tax receipts are \$1.0 million lower (3.2 percent). It's likely the significant variance and YOY growth is a timing issue that may be reversed in the coming months.

Individual Income Tax

Revenue was \$56.0 million (16.1 percent) under budget for the month and \$40.2 million under budget for the fiscal year. Individual income tax receipts decreased \$5.7 million compared to last January (1.9 percent). January withholding receipts increased YOY by 17.6 percent and were \$2.8 million over budget. January 2025 had 5 Fridays compared to four last year, which explains the almost 18 percent increase in YOY withholding growth. Final, estimated, and fiduciary payments were under budget for the month by a combined \$10.0 million. The final estimated payment for tax year 2024 was due January 15th and that payment was 1.9 percent higher than last year, but well below the 14.0 percent increase assumed in the December revenue forecast. The final estimated payment is traditionally a good indicator of what we can expect when taxpayers file their 2024 tax return in April, and the weaker than forecasted payment may be an indicator of concern about April final payments. Given the strong stock market performance in 2024 and overall growth in CY24 estimated payments, our current thinking is that the lower than expected final estimated payment may be a timing issue and April final payments will be close to budget.

Corporate Income Tax

Corporate income tax receipts were \$7.0 million (21.6 percent) under budget in January and are \$12.2 million under budget for the fiscal year (5.0 percent). January net receipts were \$7.8 million (23.3 percent) lower than a year ago. January total payments were \$11.1 million under budget, but refunds were under budget (positive variance) for the month by \$4.1 million. The negative variance in payments for the

month and fiscal year may reflect a recognition by corporate filers that their 2024 estimated payments were more than sufficient to cover their "safe harbor" obligations and any additional payments for tax year 2024 can be paid in April.

Cigarette and Tobacco Taxes

Cigarette and tobacco products tax revenue, which includes adult-use cannabis excise tax revenue, was on budget for the month and is over budget for the fiscal year by \$2.1 million (2.3 percent). Cannabis excise tax revenue was over budget for the month by \$0.1 million, cigarette revenue was on budget, and other tobacco products revenue was under budget by \$0.1 million. Through the first seven months of the fiscal year cigarette and tobacco excise tax revenue is over budget by \$1.9 million and cannabis excise tax is over budget by \$0.2 million.

<u>Insurance Companies Taxes</u>

The Insurance Companies Tax was over budget for the month by \$0.7 million bringing the variance for the fiscal year to a positive \$1.4 million (6.9 percent). Through January, insurance premiums revenue was \$4.1 million (23.5 percent) higher than last fiscal year.

Estate Tax

The estate tax was over budget for the month by \$15.7 million and \$15.5 million over budget for the fiscal year. A handful of unusually large payments were responsible for the large positive variance in January. Estate tax receipts are now \$33.2 million (450.0 percent) higher than the same period of fiscal year 2024.

Property Tax Relief Programs

The Business Equipment Tax Reimbursement (BETR) and Business Equipment Tax Exemption (BETE) programs were over budget in January (negative variance) by \$1.3 million and are now \$2.9 million under budget for the fiscal year (3.6 percent). Most BETE reimbursements to municipalities have been made and are \$2.1 million below budget at the end of January. It's expected that the remaining \$2.1 million will be issued early in 2025 to municipalities that were delayed in getting their reimbursement requests to Maine Revenue Services.

Municipal Revenue Sharing

Revenue sharing was over budget in January (negative variance) by \$0.5 million and is over budget for the fiscal year by \$0.5 million (0.3 percent). Through the first seven months of fiscal year 2025, revenue sharing is \$12.9 million (8.1 percent) higher than the same period last fiscal year.

Lottery

Lottery revenues were very close to budget for the month and are now over budget for the fiscal year by \$3.3 million (8.3 percent). Lottery receipts decreased \$8.6 million (61.8 percent) compared to last January and are now \$10.0 million (18.6 percent) below last fiscal year.

Other Taxes and Fees

Other taxes and fees were under budget for the month by \$2.3 million (20.3 percent). FYTD, other taxes and fees are \$0.3 million over budget (0.4 percent). In the month of January, other taxes and fees were \$3.8 million (29.5 percent) lower than last fiscal year.

Highway Fund

Motor fuel excise tax receipts were over budget in January by \$1.2 million (6.7 percent) and are now over budget for the fiscal year by \$2.9 million (2.2 percent). The Highway Fund, in total, was over budget for the month by \$0.9 million (2.8 percent). FYTD, the Highway Fund is \$14.6 million (4.1 percent) over budget. In addition to motor fuel excise taxes, motor vehicle registration fees (\$3.3 million), the transfer from the Liquor Commission (\$4.5 million), and all other (\$2.9 million) contributed to the FYTD positive variance.

Compared to last January, motor fuel excise tax receipts were \$1.4 million (7.8 percent) higher and total highway fund revenue was \$3.2 million (8.3 percent) lower than January 2024. Compared to the first seven months of last fiscal year, Highway Fund receipts are \$18.1 million higher (5.2 percent).

National Economy

Over the first half of February several key economic reports continue to show the economy is growing at a solid pace and that the inflation/unemployment tradeoff that is closely watched by the Federal Reserve continues to be evenly balanced. The month started off with the January unemployment report which showed the US economy added 143,000 jobs in January, down from the 307,000 gain in December and 261,000 gain in November. The unemployment rate decreased to 4.0% in January, down from 4.1% in December and 4.2% in November, and average hourly earnings increased by 0.5% in January and are 4.1% higher than 12 months ago. Last week, the Consumer Price Index (CPI) and the Producer Price Index (PPI) for January were released and both were a little hotter than expected. The overall CPI increased by 0.5% in January as compared to the 0.4% increase in December, and rose by 3.0% from 12 months ago, as compared to its 2.9% increase in December. The core CPI, which excludes energy and food prices, rose by 0.4% in January as compared to its 0.2% increase in December, and the January core CPI rose 3.3% from 12 months ago, higher than its 3.2% increase in December. Wholesale prices, measured by PPI, rose 0.4% in January. December's increase was revised upward meaningfully, from 0.2% to 0.5%. Notably, services were singularly responsible for December's upward revision in the PPI. The initial estimate of no change in the PPI for final demand services in the final month of 2024 was adjusted upward to 0.4%.

Maine Economy

The December taxable sales report shows that consumer activity in Maine is consistent with the rest of the nation, as taxable sales rebounded in December after the late start of the holiday shopping season. Most of the year-over-year taxable sales growth was concentrated in the auto/transportation and other retail categories. The national retail sales report for January was disappointing as automobile dealers and retailers that would most likely categorize themselves as "other retail" on the Maine sales tax returns both reported a decline in sales between December and January. It's not unusual for January sales to show a decline from December, but the rate of decline was much larger than expected. Cold weather and the fires in CA may be the cause of the relatively large decline nationally. February tax revenues (January sales) will allow us to compare Maine sales activity with the rest of the nation. There was some thought that

concern about the imposition of tariffs would cause consumers to stock up on goods in January, but that didn't seem to materialize at least at the national level.

KF: mja

Attachments

cc: Jeremy Kennedy Amanda Rector

Mary Anne Turowski Jerome Gerard Suzanne Gresser Chris Nolan Darryl Stewart Luke Lazure

STATE OF MAINE Exhibit I

Undedicated Revenues - General Fund For the Seventh Month Ended January 31, 2025 For the Fiscal Year Ending June 30, 2025 Comparison to Budget

•	_			Mo	onth			-		_					
		Actual		Budget		Variance Over(Under)	Percent Over(Under)		Actual	Budget	Variance Over(Under)		Percent Over(Under)		otal Budgeted Fiscal Year ding 6/30/2025
Sales and Use Tax	\$	206,922,879	\$	200,478,556	\$	6,444,323	3.2 %	\$	3 1,467,393,102	\$ 1,462,436,710	\$	4,956,392	0.3 %	\$	2,310,097,230
Service Provider Tax		5,783,704		3,849,477		1,934,227	50.2 %		28,846,812	26,860,696		1,986,116	7.4 %		44,921,700
Individual Income Tax		292,650,964		348,606,131		(55,955,167)	(16.1)%		1,699,180,177	1,739,362,385		(40,182,208)	(2.3)%		2,639,470,721
Corporate Income Tax		25,479,212		32,500,000		(7,020,788)	(21.6)%		232,510,464	244,737,304		(12,226,840)	(5.0)%		445,000,000
Cigarette and Tobacco Tax		12,724,213		12,692,352		31,861	0.3 %		90,811,074	88,764,269		2,046,805	2.3 %		150,912,602
Insurance Companies Tax		725,693		55,000		670,693	1,219.4 %		21,602,418	20,211,805		1,390,613	6.9 %		123,960,000
Estate Tax		18,401,380		2,750,000		15,651,380	569.1 %		40,598,314	25,095,000		15,503,314	61.8 %		38,830,000
Fines, Forfeits & Penalties		1,671,883		1,318,601		353,282	26.8 %		4,741,764	9,514,188		(4,772,424)	(50.2)%		16,570,249
Income from Investments		5,868,689		5,465,992		402,697	7.4 %		37,933,039	37,275,180		657,859	1.8 %		60,387,497
Transfer from Lottery Commission		5,315,713		5,384,615		(68,902)	(1.3)%		43,734,305	40,384,613		3,349,692	8.3 %		70,000,000
Transfer from Liquor Commission		-		-		-	- %		7,000,000	7,000,000		-	- %		7,000,000
Transfers for Tax Relief Programs		(5,019,167)		(3,758,784)		(1,260,383)	(33.5)%		(76,548,244)	(79,432,723)		2,884,479	3.6 %		(88,070,000)
Transfer to Municipal Revenue Sharing		(24,431,634)		(23,939,297)		(492,337)	(2.1)%		(172,700,961)	(172,180,171)		(520,790)	(0.3)%		(278,733,757)
Auto Sales Tax Transfer to Highway Fund		-		-		-	- %		(115,811,095)	(115,811,095)		0	- %		(115,811,095)
Other Taxes and Fees		9,180,316		11,515,684		(2,335,368)	(20.3)%		92,133,697	91,810,940		322,757	0.4 %		153,524,634
Other Revenues		3,940,323		5,451,890		(1,511,567)	(27.7)%		(17,324,988)	(30,359,113)		13,034,125	42.9 %		3,097,488
Total Collected	\$	559,214,169	\$	602,370,217	\$	(43,156,048)	(7.2)%	\$	3,384,099,878	\$ 3,395,669,988	\$	(11,570,110)	(0.3)%	\$	5,581,157,269

NOTES:

- (1) Included in the above is \$24,431,634 for the month and \$172,700,961 year to date, that was set aside for Revenue Sharing with cities and towns.

 (2) Figures reflect estimates of the Maine State Revenue Forecasting Committee approved in December 2024, laws enacted through the 131st Legislature, 2nd Regular Session and for all laws and any emergency laws.
- (3) This report has been prepared from preliminary month end figures and is subject to change.

STATE OF MAINE

Undedicated Revenues - General Fund For the Seventh Month Ended January 31, 2025 and 2024 For the Fiscal Year Ending June 30, 2025 and 2024 Comparison to To Prior Year

Month Fiscal Year to Date Variance Percent Variance Percent Current Year Prior Year Over(Under) Over(Under) Prior Year Over(Under) Over(Under) Current Year 10,882,764 2.9 % Sales and Use Tax 206,922,879 196,040,115 5.6 % \$ 1,467,393,102 \$ 1,426,618,835 40,774,267 47.9 % Service Provider Tax 5,783,704 3,909,677 1,874,027 28,846,812 29,809,066 (962,254)(3.2)%12.4 % Individual Income Tax 292,650,964 298,391,845 (5,740,881)(1.9)%1,699,180,177 1,512,058,270 187,121,907 25,479,212 33,234,795 (7,755,584)(23.3)% Corporate Income Tax 232,510,464 240,611,886 (8,101,422)(3.4)%12,724,213 12,220,535 4.1 % (0.1)%Cigarette and Tobacco Tax 503,678 90,811,074 90,939,655 (128,581)Insurance Companies Tax 725,693 746,664 (20,971)(2.8)%21,602,418 17,490,029 4,112,389 23.5 % 16,134,180 Estate Tax 18,401,380 2,267,200 711.6 % 40,598,314 7,380,981 450.0 % 33,217,333 Fines, Forfeits & Penalties 1,671,883 821,453 850,431 103.5 % 4,741,764 5,128,214 (386,450)(7.5)% 27.0 % Income from Investments 5,868,689 5,429,760 438,930 8.1 % 37,933,039 29,865,888 8,067,151 Transfer from Lottery Commission 5,315,713 13,908,262 (8,592,549) (61.8)% 43,734,305 53,752,239 (10,017,934) (18.6)% Transfer from Liquor Commission 7,000,000 7,000,000 Transfers for Tax Relief Programs (5.019.167)(3.822.788)(1.196.379)(31.3)% (76,548,244) (74,277,765)(2.270.480)(3.1)%Transfer to Municipal Revenue Sharing (24,431,634) (23,187,193) (172,700,961) (159,785,497) (12,915,464) (1,244,440) (5.4)% (8.1)% Auto Sales Tax Transfer to Highway Fund (115,811,095) (107,534,228) (8,276,866) (7.7)%Other Taxes and Fees 9,180,316 13,022,154 (3,841,837) (29.5)% 92,133,697 86,929,653 5,204,044 6.0 % Other Revenues 3,940,323 (467,168)4,407,492 943.4 % (17,324,988)(22,406,306)5,081,318 22.7 % Total Collected 559,214,169 \$ 552,515,308 \$ \$ 3,384,099,878 \$ 3,143,580,920 \$ 7.7 % 6,698,861 240,518,958

Exhibit II

STATE OF MAINE Exhibit III

Undedicated Revenues - General Fund For the Seventh Month Ended January 31, 2025 For the Fiscal Year Ending June 30, 2025 All Other Comparison to Budget

All Other Comparison to Budget		Mo	onth		 Fiscal Year to Date							
	Actual	Budget	Variance Over(Under)	Percent Over(Under)	Actual		Budget		Variance Over(Under)	Percent Over(Under)]	otal Budgeted Fiscal Year ding 6/30/2025
Detail of Other Taxes & Fees 0100s All Others 0300s Aeronautical Gas Tax 0400s Alcohol Excise Tax 0700s Corporation Taxes 0800s Public Utilities	325,174 22,155 553,557 663,298 371	23,486 802,046 535,367	(1,331) (248,489) 127,931 371	(83.1)% (5.7)% (31.0)% 23.9 %	\$ 28,666,780 167,214 9,115,543 5,549,497 6,136,085	\$	161,707 10,497,195 4,222,643 6,135,714	\$	2,912,129 5,507 (1,381,652) 1,326,854 371	11.3 % 3.4 % (13.2)% 31.4 %	\$	41,071,321 268,121 18,412,786 12,643,649 6,625,000
1000s Banking Taxes 1100s Alcoholic Beverages 1200s Amusements Tax 1300s Harness Racing Pari-mutuel 1400s Business Taxes 1500s Motor Vehicle Licenses 1700s Inland Fisheries & Wildlife 1900s Other Licenses	2,508,150 367,129 - 2,076,506 847,019 531,251 1,141,743 143,965	2,565,298 447,927 9,167 1,874,286 501,476 456,830 2,255,266 117,634	(57,148) (80,798) (9,167) 202,220 345,543 74,421 (1,113,523) 26,331	(2.2)% (18.0)% (100.0)% 10.8 % 68.9 % 16.3 % (49.4)% 22.4 %	14,343,950 3,818,948 - 10,235,008 3,109,280 2,002,666 8,276,997 711,729		15,178,501 3,579,313 64,169 10,255,349 2,384,103 2,137,702 10,897,658 542,235		(834,551) 239,635 (64,169) (20,341) 725,177 (135,036) (2,620,661) 169,494	(5.5)% 6.7 % (100.0)% (0.2)% 30.4 % (6.3)% (24.0)% 31.3 %		25,355,000 6,551,038 110,000 16,020,705 6,013,890 3,493,974 15,992,906 966,244
Total Other Taxes & Fees	9,180,316	\$ 11,515,684	\$ (2,335,368)	(20.3)%	\$ 92,133,697	\$	91,810,940	\$	322,757	0.4 %	\$	153,524,634
Detail of Other Revenues 2200s Federal Revenues 2300s County Revenues 2400s Revenues from Cities and Towns 2500s Revenues from Private Sources 2600s Current Service Charges 2700s Transfers from (to) Other Funds 2800s Sales of Property & Equipment	10,038 S - 10,000 145,978 2,534,965 1,219,936 19,406	\$ 10,833 - 139,337 1,561,182 3,734,700 5,838	\$ (795)	(7.3)% - % - % 4.8 % 62.4 % (67.3)% 232.4 %	\$ 57,181 - 51,961 922,382 16,532,555 (34,977,285) 88,218	\$	75,833 - 75,751 1,060,311 6,431,432 (38,052,759) 50,319	\$	(18,652) - (23,790) (137,929) 10,101,123 3,075,474 37,899	(24.6)% - % (31.4)% (13.0)% 157.1 % 8.1 % 75.3 %	\$	130,000 - 277,996 1,702,002 17,245,506 (16,375,576) 117,560
Total Other Revenues	3,940,323	\$ 5,451,890	\$ (1,511,567)	(27.7)%	\$ (17,324,988)	\$	(30,359,113)	\$	13,034,125	42.9 %	\$	3,097,488

STATE OF MAINE Exhibit IV

Undedicated Revenues - General Fund
For the Seventh Month Ended January 31, 2025 and 2024
For the Fiscal Year Ending June 30, 2025 and 2024
All Other Comparison to To Prior Year

All Other Comparison to 10 Prior Yea	ır —		Mo			_	Fiscal Year to Date							
	C	urrent Year		Prior Year	C	Variance Over(Under)	Percent Over(Under)	,	Current Year		Prior Year	(Variance Over(Under)	Percent Over(Under)
Detail of Other Taxes & Fees 0100s All Others	\$	325,174	\$	1,960,080	s	(1,634,905)	(83.4)%	\$	28,666,780	\$	26,037,612	\$	2,629,168	10.1 %
0300s Aeronautical Gas Tax	-	22,155	-	21,327	•	828	3.9 %	*	167,214	*	163,579	-	3,636	2.2 %
0400s Alcohol Excise Tax		553,557		1,460,027		(906,470)	(62.1)%		9,115,543		10,140,951		(1,025,408)	(10.1)%
0700s Corporation Taxes		663,298		575,529		87,769	15.3 %		5,549,497		4,555,045		994,452	21.8 %
0800s Public Utilities		371		32,116		(31,745)	(98.8)%		6,136,085		117,100		6,018,985	5,140.1 %
1000s Banking Taxes		2,508,150		2,779,295		(271,145)	(9.8)%		14,343,950		14,631,755		(287,805)	(2.0)%
1100s Alcoholic Beverages		367,129		750,346		(383,218)	(51.1)%		3,818,948		4,433,120		(614,171)	(13.9)%
1200s Amusements Tax		-		166,907		(166,907)	(100.0)%		-		166,907		(166,907)	(100.0)%
1300s Harness Racing Pari-mutuel		2,076,506		1,694,452		382,053	22.5 %		10,235,008		7,441,175		2,793,834	37.5 %
1400s Business Taxes		847,019		645,972		201,047	31.1 %		3,109,280		3,009,371		99,908	3.3 %
1500s Motor Vehicle Licenses		531,251		362,858		168,392	46.4 %		2,002,666		1,924,420		78,247	4.1 %
1700s Inland Fisheries & Wildlife 1900s Other Licenses		1,141,743 143,965		2,439,428 133,818		(1,297,685) 10,147	(53.2)% 7.6 %		8,276,997 711,729		13,802,275 506,346		(5,525,278) 205,383	(40.0)% 40.6 %
Total Other Taxes & Fees	\$	9,180,316	\$	13,022,154	\$	(3,841,837)	(29.5)%	\$	92,133,697	\$	86,929,653	\$	5,204,044	6.0 %
Detail of Other Revenues	_							=						
2200s Federal Revenues	\$	10,038	\$	20,963	\$	(10,925)	(52.1)%	\$	57,181	\$	59,220	\$	(2,039)	(3.4)%
2300s County Revenues		-		-		-	- %		-		-		-	- %
2400s Revenues from Cities and Towns		10,000		-		10,000	- %		51,961		89,885		(37,923)	(42.2)%
2500s Revenues from Private Sources		145,978		102,788		43,191	42.0 %		922,382		940,081		(17,699)	(1.9)%
2600s Current Service Charges		2,534,965		1,239,053		1,295,911	104.6 %		16,532,555		13,961,494		2,571,060	18.4 %
2700s Transfers from (to) Other Funds		1,219,936		(1,582,721)		2,802,657	177.1 %		(34,977,285)		(37,687,386)		2,710,101	7.2 %
2800s Sales of Property & Equipment		19,406		(247,252)		266,658	107.8 %		88,218		230,400		(142,182)	(61.7)%
Total Other Revenues	\$	3,940,323	\$	(467,168)	\$	4,407,492	943.4 %	\$	(17,324,988)	\$	(22,406,306)	\$	5,081,318	22.7 %
	=							=						

STATE OF MAINE

Undedicated Revenues - Highway Fund
For the Seventh Month Ended January 31, 2025
For the Fiscal Year Ending June 30, 2025
Comparison to Budget

Month Fiscal Year to Date

Exhibit V

-	WOItH								Tiscal Teal to Date							
	Actual		Budget	O	Variance ver(Under)	Percent Over(Under)		Actual		Budget		Variance ver(Under)	Percent Over(Under)		otal Budgeted Fiscal Year ding 6/30/2025	
Fuel Taxes	19,149,236	\$	17,938,449	\$	1,210,787	6.7 %	\$	136,850,634	\$	133,942,897	\$	2,907,737	2.2 %	\$	219,713,849	
Motor Vehicle Registration & Fees	9,358,954		10,045,250		(686,296)	(6.8)%		60,607,182		57,322,522		3,284,660	5.7 %		98,213,198	
Motor Vehicle Inspection Fees	904,332	2	265,215		639,117	241.0 %		2,242,543		1,856,505		386,038	20.8 %		3,182,600	
Miscellaneous Taxes & Fees	94,627	,	48,500		46,127	95.1 %		1,030,698		378,824		651,874	172.1 %		1,429,470	
Fines, Forfeits & Penalties	79,858	3	38,360		41,498	108.2 %		604,117		331,122		272,995	82.4 %		606,512	
Earnings on Investments	358,497	,	352,799		5,698	1.6 %		2,400,670		2,796,268		(395,598)	(14.1)%		4,397,137	
Auto Sales Tax Transfer	- '		-		-	- %		115,811,095		115,811,095		(0)	- %		115,811,095	
Transfer from Liquor Commission	5,129,704		5,500,000		(370,296)	(6.7)%		35,984,678		31,500,000		4,484,678	14.2 %		59,000,000	
All Other	190,657	,	129,602		61,055	47.1 %		11,396,929		8,413,403		2,983,526	35.5 %		12,411,265	
Total Collected	35,265,865	\$	34,318,175	\$	947,690	2.8 %	\$	366,928,545	\$	352,352,636	\$	14,575,909	4.1 %	\$	514,765,126	

STATE OF MAINE Exhibit VI

Undedicated Revenues - Highway Fund
For the Seventh Month Ended January 31, 2025 and 2024
For the Fiscal Year Ending June 30, 2025 and 2024
Comparison to To Prior Year

			M	onth			_	Fiscal Year to Date									
C	Current Year		Prior Year	C	Variance Over(Under)	Percent Over(Under)	(Current Year		Prior Year	C	Variance Over(Under)	Percent Over(Under)				
\$	19,149,236	\$	17,771,503	\$	1,377,733	7.8 %	\$	136,850,634	\$	- / /	\$	5,077,884	3.9 %				
													3.6 %				
					,								94.1 %				
								1,030,698					66.7 %				
	79,858		61,216		18,642	30.5 %		604,117		548,181		55,936	10.2 %				
	358,497		198,477		160,020	80.6 %		2,400,670		1,071,487		1,329,183	124.1 %				
	-		-		-	- %		115,811,095		107,534,228		8,276,866	7.7 %				
	5,129,704		8,037,671		(2,907,967)	(36.2)%		35,984,678		36,658,244		(673,566)	(1.8)%				
	190,657		1,489,499		(1,298,842)	(87.2)%		11,396,929		10,949,728		447,200	4.1 %				
\$	35,265,865	\$	38,449,306	\$	(3,183,441)	(8.3)%	\$	366,928,545	\$	348,784,874	\$	18,143,671	5.2 %				
	\$	9,358,954 904,332 94,627 79,858 358,497 - 5,129,704 190,657	\$ 19,149,236 \$ 9,358,954 904,332 94,627 79,858 358,497 - 5,129,704 190,657	Current Year Prior Year \$ 19,149,236 \$ 17,771,503 9,358,954 10,385,923 904,332 410,782 94,627 94,235 79,858 61,216 358,497 198,477 - - 5,129,704 8,037,671 190,657 1,489,499	\$ 19,149,236 \$ 17,771,503 \$ 9,358,954 10,385,923 904,332 410,782 94,627 94,235 79,858 61,216 358,497 198,477 - 5,129,704 8,037,671 190,657 1,489,499	Current Year Prior Year Variance Over(Under) \$ 19,149,236 \$ 17,771,503 \$ 1,377,733 9,358,954 10,385,923 (1,026,969) 904,332 410,782 493,550 94,627 94,235 393 79,858 61,216 18,642 358,497 198,477 160,020 - - - 5,129,704 8,037,671 (2,907,967) 190,657 1,489,499 (1,298,842)	Current Year Prior Year Variance Over(Under) Percent Over(Under) \$ 19,149,236 \$ 17,771,503 \$ 1,377,733 7.8 % 9,358,954 10,385,923 (1,026,969) (9,9)% 904,332 410,782 493,550 120.1 % 94,627 94,235 393 0.4 % 79,858 61,216 18,642 30.5 % 358,497 198,477 160,020 80.6 % - - - % 5,129,704 8,037,671 (2,907,967) (36.2)% 190,657 1,489,499 (1,298,842) (87.2)%	Current Year Prior Year Variance Over(Under) Percent Over(Under) \$ 19,149,236 \$ 17,771,503 \$ 1,377,733 7.8 % \$ 9,358,954 10,385,923 (1,026,969) (9.9)% 904,332 410,782 493,550 120.1 % 120.1	Current Year Prior Year Variance Over(Under) Percent Over(Under) Current Year \$ 19,149,236 \$ 17,771,503 \$ 1,377,733 7.8 % \$ 136,850,634 9,358,954 10,385,923 (1,026,969) (9.9)% 60,607,182 904,332 410,782 493,550 120.1 % 2,242,543 94,627 94,235 393 0.4 % 1,030,698 79,858 61,216 18,642 30.5 % 604,117 358,497 198,477 160,020 80.6 % 2,400,670 - - - % 115,811,095 5,129,704 8,037,671 (2,907,967) (36.2)% 35,984,678 190,657 1,489,499 (1,298,842) (87.2)% 11,396,929	Current Year Prior Year Variance Over(Under) Percent Over(Under) Current Year \$ 19,149,236 \$ 17,771,503 \$ 1,377,733 7.8 % \$ 136,850,634 \$ 9,358,954 \$ 10,385,923 (1,026,969) (9.9)% 60,607,182	Current Year Prior Year Variance Over(Under) Percent Over(Under) Current Year Prior Year \$ 19,149,236 \$ 17,771,503 \$ 1,377,733 7.8 % \$ 136,850,634 \$ 131,772,750 9,358,954 10,385,923 (1,026,969) (9,9)% 60,607,182 58,476,676 904,332 410,782 493,550 120.1 % 2,242,543 1,155,255 94,627 94,235 393 0.4 % 1,030,698 618,324 79,858 61,216 18,642 30.5 % 604,117 548,181 358,497 198,477 160,020 80.6 % 2,400,670 1,071,487 - - - % 115,811,095 107,534,228 5,129,704 8,037,671 (2,907,967) (36.2)% 35,984,678 36,658,244 190,657 1,489,499 (1,298,842) (87.2)% 11,396,929 10,949,728	Current Year Prior Year Variance Over(Under) Percent Over(Under) Current Year Prior Year Current Year \$ 19,149,236 \$ 17,771,503 \$ 1,377,733 7.8 % \$ 136,850,634 \$ 131,772,750 \$ 9,358,954 \$ 10,385,923 \$ (1,026,969) \$ (9,9)% \$ 60,607,182 58,476,676 \$ 60,407,182 \$ 58,476,676 \$ 7,425,433 \$ 1,155,255 \$ 7,425,433 \$ 1,155,255 \$ 7,425,433 \$ 1,155,255 \$ 7,858 \$ 61,216 \$ 18,642 30.5 % \$ 604,117 \$ 548,181 \$ 358,497 \$ 198,477 \$ 160,020 \$ 80.6 % \$ 2,400,670 \$ 1,071,487 \$ 7,277,487	Current Year Prior Year Variance Over(Under) Percent Over(Under) Current Year Prior Year Variance Over(Under) \$ 19,149,236 \$ 17,771,503 \$ 1,377,733 7.8 % \$ 136,850,634 \$ 131,772,750 \$ 5,077,884 9,358,954 10,385,923 (1,026,969) (9.9)% 60,607,182 58,476,676 2,130,506 904,332 410,782 493,550 120.1 % 2,242,543 1,155,255 1,087,287 94,627 94,235 393 0.4 % 1,030,698 618,324 412,373 79,858 61,216 18,642 30.5 % 604,117 548,181 55,936 358,497 198,477 160,020 80.6 % 2,400,670 1,071,487 1,329,183 - - - - % 115,811,095 107,534,228 8,276,866 5,129,704 8,037,671 (2,907,967) (36.2)% 35,984,678 36,558,244 (673,566) 190,657 1,489,499 (1,298,842) (87.2)% 111,396,929 10,949,728				

Maine Revenue Services Taxable Sales by Sector In Thousands of Dollars

	December'24	% Ch.	December'23	% Ch.	December'22	Average Last 3 Mos. Vs. Last Yr. % Change	Moving Total Last 12 Mos. Vs. Prior % Change	YTD Growth CY'24 vs. '23 Thru December % Change
Building Supply	\$383,607.7	-0.1%	\$383,918.6	3.7%	\$370,371.4	% Change 0.6%	% Onlinge 0.7%	% Griange 0.7%
Food Store	\$262,112.6	-0.4%	\$263,253.4	-3.8%	\$273,683.3	0.5%	0.2%	0.2%
General Merchandise	\$516,437.7	2.6%	\$503,258.6	-2.5%	\$516,234.0	2.1%	0.8%	0.8%
Other Retail	\$829,514.7	10.2%	\$752,704.0	3.4%	\$727,783.9	5.7%	4.4%	4.4%
Auto/Transportation	\$639,506.1	7.3%	\$595,932.9	5.8%	\$563,139.5	4.2%	2.7%	2.7%
Restaurant	\$292,817.1	-1.8%	\$298,042.6	10.2%	\$270,360.0	3.0%	2.5%	2.5%
Lodging	\$67,394.3	1.3%	\$66,509.9	2.8%	\$64,713.3	4.0%	1.7%	1.7%
Consumer Sales	\$2,991,390.3	4.5%	\$2,863,620.0	2.8%	\$2,786,285.4	3.2%	2.2%	2.2%
Business Operating	\$428,003.7	5.8%	\$404,675.5	1.7%	\$398,013.1	2.0%	2.9%	2.9%
Total	\$3,419,394.0	4.6%	\$3,268,295.5	2.6%	\$3,184,298.5	3.1%	2.2%	2.2%
Utilities	\$166,998.4	-0.4%	\$167,640.2	2.9%	\$162,930.9	-3.7%	-2.1%	-2.1%
Total plus Utilities	\$3,586,392.4	4.4%	\$3,435,935.7	2.7%	\$3,347,229.4	2.7%	2.0%	2.0%