DEPARTMENT OF ADMINISTRATIVE AND FINANCIAL SERVICES 78 STATE HOUSE STATION AUGUSTA, ME 04333-0078

PHONE: 207-624-7800 FAX: 207-624-7804 TTY: 711 Maine Relay

MEMORANDUM

TO: Governor Janet T. Mills

Members, Legislative Council

Members, Joint Standing Committee on Appropriations and Financial Affairs

Members, Joint Standing Committee on Taxation

FROM: Commissioner Kirsten LC Figueroa

Department of Administrative and Financial Services

DATE: September 16, 2024

SUBJECT: Revenues – August 2024

August General Fund revenues were over budget by \$2.5 million (0.5 percent) and are over budget for the first two months of fiscal year 2025 by \$108.2 million (13.2 percent). Compared to last August, General Fund revenues were \$37.2 million (8.3 percent) higher. Fiscal year to date (FYTD), revenues are \$155.5 million or 20.2 percent higher. Almost all the year-over-year (YOY) growth continues to be from individual income (\$138.2 million), corporate income (\$12.9 million), and estate taxes (\$7.5 million).

Following the large positive revenue variance in July (\$86.4 million), the result of the IRS/MRS disaster relief tax filing extension, individual income tax receipts were only over budget by \$4.0 million in August (1.8 percent). August individual income tax revenues were over budget primarily from final, fiduciary, and estimated payments being over budget by \$6.8 million. Refunds were over budget (negative variance) by \$1.6 million and withholding was slightly under budget by \$1.2 million. The third estimated payment for tax year 2024 is due September 16th and that will provide another important piece of information about non-withheld income during the third quarter of 2024.

Sales and Use Tax

For the month, sales and use tax revenues were over budget by \$4.9 million (2.2 percent) and are now over budget FYTD by \$3.3 million (0.7 percent). August sales tax receipts (July sales) were \$7.5 million (3.3 percent) higher than last August. Auto dealership sales rebounded in July from the nationwide ransomware attack on their Dealer Management System (DMS) in June. The DMS is used for sales and client management by most auto dealerships in the US and Canada. The system was down for a large portion of June and into early July. YOY auto sales growth was 6.7 percent in July following the 4.5

percent decline in June. Taking June and July together, auto sales growth was 0.8 percent. All the other major sales tax categories generally experienced moderate YOY growth. Building supply increased by 2.0 percent and food store sales increased 1.6 percent. General merchandise decreased by 1.0 percent and other retail store sales increased by 5.3 percent. Sales tax receipts from goods and services taxed at higher tax rates decreased by 1.0 percent, as the two largest categories taxed at higher tax rates, prepared food (8.0% tax rate) and lodging (9% tax rate), decreased YOY by 1.1 percent and by 1.9 percent, respectively. A partial explanation could be that July 2024 had four full weekends while July 2023 had five. This situation was reversed for June, so taking June and July together should control for this effect. For June and July together, prepared food was up 0.7% and lodging was up 0.8%, still indicating a slow start to the summer tourism season.

Taxable Sales

Total taxable sales for the month of July (August revenue) were 1.9 percent higher than July 2023. The rate of change over the 12-month period ending in July was 2.5 percent, in line with recent inflation as measured by the Consumer Price Index, but above the deflation in the prices of taxable goods over the last year. Building supply sales increased 2.0 percent for the month and were up 1.1 percent over the last 12 months. Sales of taxable items in food stores increased 1.6 percent for the month and were up 0.5 percent for the year. General merchandise sales (primarily sales of goods sold in large department and discount stores) decreased 1.0 percent for the month and were down 0.7 percent for the year. Sales in other retail stores such as jewelry, drug, sporting goods, book, antique, pet, photo, toy, and craft stores increased 5.3 percent for the month and were up 3.6 percent for the year. Auto/transportation sector sales increased 5.7 percent for the month and were up 5.0 percent for the year. Sales at restaurants decreased 2.0 percent for the month and were up 3.2 percent for the year. Sales at lodging establishments decreased 2.8 percent for the month and were up 1.5 percent for the year. Business operating sales (primarily use tax paid by businesses) decreased 0.8 percent for the month and were up 4.3 percent for the year.

Service Provider Tax

Service provider tax revenue was under budget for the month by \$0.3 million (7.2 percent) and for the fiscal year by \$0.2 million (2.4 percent). Compared to last August, service provider tax revenue was \$0.7 million (21.5 percent) higher. FYTD, service provider tax receipts are \$0.4 million lower (4.9 percent).

Individual Income Tax

Revenue was \$3.9 million (1.8 percent) over budget for the month and \$90.4 million (23.5 percent) over budget for the fiscal year. Individual income tax receipts increased by \$31.7 million (16.7 percent) compared to last August. August withholding receipts increased 10.1 percent when compared to August 2023 and were \$1.2 million under budget. This August had 5 Fridays, one more than last August which explains the 10.1 percent YOY growth. September is the opposite situation, which means YOY withholding growth should be flat or down in September. Adjusting for large withholding payments in March 2023, withholding receipts for the first eight months of calendar year 2024 are up 6.6 percent compared to the same period last year.

Corporate Income Tax

Corporate income tax receipts were \$2.1 million (209.8 percent) over budget in August and \$14.5 million (82.8 percent) over budget for the first two months of the fiscal year. August receipts were \$1.5 million (92.9 percent) compared to a year ago. Payments in August were \$2.6 million over budget, and refunds were over budget (negative variance) by \$0.47 million.

Cigarette and Tobacco Taxes

Cigarette and tobacco products tax revenue, which includes adult-use cannabis excise tax revenue, was \$3.0 million (20.7 percent) under budget for the month and \$2.3 million (8.2 percent) under budget FYTD. Cannabis excise tax revenue was slightly under budget for the month, while cigarette revenue was under budget by \$2.0 million and other tobacco products revenue was under budget by \$0.9 million.

<u>Insurance Companies Taxes</u>

The Insurance Companies Tax was over budget for the month by \$0.3 million bringing the variance for the fiscal year to a positive \$0.8 million (88.2 percent). Through August, insurance premiums revenue was \$1.2 million (183.4 percent) higher than last year. Insurance premiums tax payments are heavily weighted to the April-June quarter. Early in the fiscal year relatively small dollar amounts in the monthly and FYTD variances can result in large percentage variances, the next significant month for insurance premiums taxes is in October when the third estimated payment for the calendar year is due.

Estate Tax

The estate tax was over budget for the month by \$0.5 million (19.9 percent) and \$2.0 million more than last August. Estate tax receipts are now \$5.4 million over budget for the fiscal year (116.9 percent) and \$7.5 million higher for the same period of fiscal year 2024.

Property Tax Relief Programs

The Business Equipment Tax Reimbursement (BETR) and Business Equipment Tax Exemption (BETE) programs were \$0.2 million under budget (positive variance) in August and are now \$0.8 million under budget for the fiscal year. Most payments under both programs won't ramp up until the second quarter of the fiscal year.

Municipal Revenue Sharing

Revenue sharing was over budget in August (negative GF variance) by \$4.9 million and \$5.9 million (30.3 percent) higher than last fiscal year. Most of the monthly (\$4.3 million) and FYTD (\$5.2 million) revenue variance was from the individual income tax transfer to revenue sharing.

Lottery

Lottery revenues were over budget for the month by \$0.4 million (5.5 percent) and are now over budget for the fiscal year by \$0.7 million (5.6 percent). Lottery receipts increased \$1.9 million (37.0 percent) compared to August 2023 but are still \$2.2 million below last fiscal year. This decrease compared to last year is due to very large Powerball and Mega Millions jackpots that generated significant sales and revenue at the beginning of last fiscal year.

Other Taxes and Fees

Other taxes and fees were under budget for the month by \$3.4 million (20.2 percent). FYTD, other taxes and fees are \$2.3 million under budget (8.6 percent). In the month of August, other taxes and fees were \$1.0 million (6.9 percent) lower than last fiscal year.

Highway Fund

Motor fuel excise tax receipts were on budget in August and are now \$2.3 million over budget for the fiscal year (5.9 percent). The Highway Fund, in total, was over budget for the month by \$2.4 million (6.9 percent) with motor vehicle registration fees (\$1.2 million), transfer from the liquor commission (\$0.4 million), and all other (\$0.6 million) accounting for most of the monthly positive variance. FYTD, the Highway Fund is \$4.5 million (3.6 percent) over budget.

Compared to last August, motor fuel excise tax receipts were \$0.6 million (2.7 percent) lower and total highway fund revenue was \$1.5 million (4.1 percent) higher than August 2023. Compared to the first two months of last fiscal year, Highway Fund receipts are \$6.0 million higher (4.9 percent).

National Economy

All eyes will be on the Federal Reserve's Federal Open Market Committee (FOMC) meetings on September 17th and 18th to see if they make the first reduction in the federal funds rate since they began increasing the rate in early 2022. Recent data on jobs and inflation show the economy slowing in a way that may suggest the FOMC should start lowering rates to avoid pushing the economy into recession and improving the odds of a so-called "soft landing". At this stage most analysts are predicting a 25-basis point reduction in September, followed by further rate reductions of 25 to 50 basis points in November and December. Any significant deviations from those expectations could result in large swings in the stock market, as the market has already built this series of interest rate reductions into current stock valuations and interest rates.

Maine Economy

The Federal Reserve's recent Beige Book report on the 12 regional districts' economies was released on September 4th and covers information gathered on or before August 26th. The Boston District reported that the New England economy increased "modestly" and was "mixed" over the summer. The regional report noted that consumer spending was particularly mixed, with retail and restaurant spending lagging over the summer, while tourism spending "grew modestly". While restaurant sales in the tourism areas of Boston thrived, other areas not frequented by tourists experienced "soft demand" over the summer. That "soft" restaurant demand is consistent with the recent taxable sales from Maine restaurants. A recent Boston Globe article reported that many restaurants in Southern New England were blaming hot weather, but restaurants also noted that inflation may be limiting the ability of households to eat out.

KF: mja

Attachments

cc: Jeremy Kennedy Amanda Rector
Mary Anne Turowski Jerome Gerard
Suzanne Gresser Jenny Boyden
Chris Nolan Darryl Stewart
Marc Cyr

STATE OF MAINE Exhibit I

Undedicated Revenues - General Fund For the Second Month Ended August 31, 2024 For the Fiscal Year Ending June 30, 2025 **Comparison to Budget**

	_		Mo			_		_						
		Actual		Budget	(Variance Over(Under)	Percent Over(Under)		Actual	Budget	Variance ver(Under)	Percent Over(Under)		otal Budgeted Fiscal Year ding 6/30/2025
Sales and Use Tax	\$	233,433,922	\$	228,518,438	\$	4,915,484	2.2 %	\$	452,341,909	\$ 449,002,755	\$ 3,339,154	0.7 %	\$	2,286,012,482
Service Provider Tax		3,888,327		4,188,650		(300,323)	(7.2)%		8,022,078	8,222,444	(200,366)	(2.4)%		46,766,812
Individual Income Tax		221,710,979		217,756,283		3,954,696	1.8 %		475,288,438	384,921,568	90,366,870	23.5 %		2,454,470,721
Corporate Income Tax		3,098,141		1,000,000		2,098,141	209.8 %		31,993,285	17,500,000	14,493,285	82.8 %		428,000,000
Cigarette and Tobacco Tax		11,649,110		14,692,808		(3,043,698)	(20.7)%		26,018,095	28,355,126	(2,337,031)	(8.2)%		155,631,458
Insurance Companies Tax		338,830		21,741		317,089	1,458.5 %		1,796,483	954,786	841,697	88.2 %		124,140,000
Estate Tax		2,746,339		2,291,000		455,339	19.9 %		9,939,609	4,582,000	5,357,609	116.9 %		27,440,000
Fines, Forfeits & Penalties		717,890		1,526,206		(808, 316)	(53.0)%		171,115	3,077,330	(2,906,215)	(94.4)%		16,295,150
Income from Investments		6,698,895		4,144,160		2,554,735	61.6 %		6,698,895	4,144,160	2,554,735	61.6 %		38,007,512
Transfer from Lottery Commission		7,102,466		6,730,769		371,697	5.5 %		12,795,305	12,115,384	679,921	5.6 %		70,000,000
Transfer from Liquor Commission		-		2,000,000		(2,000,000)	(100.0)%		7,000,000	7,000,000	-	- %		7,000,000
Transfers for Tax Relief Programs		(52,703)		(269,379)		216,676	80.4 %		(57,811)	(904,571)	846,760	93.6 %		(86,210,000)
Transfer to Municipal Revenue Sharing		(25,275,717)		(20,408,708)		(4,867,009)	(23.8)%		(53,121,988)	(45,640,270)	(7,481,718)	(16.4)%		(264,635,128)
Auto Sales Tax Transfer to Highway Fund		-		-		-	- %		(58,619,276)	(59,761,284)	1,142,008	1.9 %		(115,418,279)
Other Taxes and Fees		13,319,059		16,691,637		(3,372,578)	(20.2)%		24,433,763	26,740,398	(2,306,635)	(8.6)%		152,314,222
Other Revenues		4,478,216		2,464,820		2,013,396	81.7 %		(19,817,912)	(23,612,664)	3,794,752	16.1 %		(8,162,952)
Total Collected	\$	483,853,754	\$	481,348,425	\$	2,505,329	0.5 %	\$	924,881,988	\$ 816,697,162	\$ 108,184,826	13.2 %	\$	5,331,651,998

NOTES:

- (1) Included in the above is \$25,275,717 for the month and \$53,121,988 year to date, that was set aside for Revenue Sharing with cities and towns.

 (2) Figures reflect estimates of the Maine State Revenue Forecasting Committee approved in March 2024, laws enacted through the 131st Legislature, 1st Regular Session and 1st Special Session for all laws and any
- (3) This report has been prepared from preliminary month end figures and is subject to change.

STATE OF MAINE

Undedicated Revenues - General Fund
For the Second Month Ended August 31, 2024 and 2023
For the Fiscal Year Ending June 30, 2025 and 2024
Comparison to To Prior Year

Month Fiscal Year to Date

Exhibit II

	Current Year	Prior Year	Variance Over(Under)	Percent Over(Under)	Current Year	Prior Year	Variance Over(Under)	Percent Over(Under)
Sales and Use Tax	\$ 233,433,922	\$ 225,982,778	\$ 7,451,145	3.3 %	\$ 452,341,909	\$ 444,171,730	\$ 8,170,179	1.8 %
Service Provider Tax	3,888,327	3,201,102	687,224	21.5 %	8,022,078	8,434,332	(412,254)	(4.9)%
Individual Income Tax	221,710,979	190,041,647	31,669,332	16.7 %	475,288,438	337,094,419	138,194,019	41.0 %
Corporate Income Tax	3,098,141	1,606,048	1,492,093	92.9 %	31,993,285	19,124,424	12,868,860	67.3 %
Cigarette and Tobacco Tax	11,649,110	16,886,503	(5,237,393)	(31.0)%	26,018,095	30,922,748	(4,904,653)	(15.9)%
Insurance Companies Tax	338,830	(173,225)	512,055	295.6 %	1,796,483	633,991	1,162,491	183.4 %
Estate Tax	2,746,339	742,337	2,004,002	270.0 %	9,939,609	2,394,649	7,544,959	315.1 %
Fines, Forfeits & Penalties	717,890	1,005,178	(287,288)	(28.6)%	171,115	1,825,262	(1,654,147)	(90.6)%
Income from Investments	6,698,895	4,801,974	1,896,921	39.5 %	6,698,895	4,801,986	1,896,908	39.5 %
Transfer from Lottery Commission	7,102,466	5,183,984	1,918,482	37.0 %	12,795,305	14,990,365	(2,195,060)	(14.6)%
Transfer from Liquor Commission	-	-	-	- %	7,000,000	7,000,000	-	- %
Transfers for Tax Relief Programs	(52,703)	(300,605)	247,902	82.5 %	(57,811)	(1,033,133)	975,322	94.4 %
Transfer to Municipal Revenue Sharing	(25,275,717)	(19,399,667)	(5,876,050)	(30.3)%	(53,121,988)	(45,309,082)	(7,812,906)	(17.2)%
Auto Sales Tax Transfer to Highway Fund	-	- ·	-	- %	(58,619,276)	(54,078,222)	(4,541,054)	(8.4)%
Other Taxes and Fees	13,319,059	14,306,055	(986,995)	(6.9)%	24,433,763	19,609,382	4,824,381	24.6 %
Other Revenues	4,478,216	2,787,672	1,690,544	60.6 %	(19,817,912)	(21,230,392)	1,412,480	6.7 %
Total Collected	\$ 483,853,754	\$ 446,671,780	\$ 37,181,974	8.3 %	\$ 924,881,988	\$ 769,352,462	\$ 155,529,526	20.2 %

STATE OF MAINE Exhibit III

Undedicated Revenues - General Fund For the Second Month Ended August 31, 2024 For the Fiscal Year Ending June 30, 2025 All Other Comparison to Budget

1		Month													
		Actual		Budget		Variance ever(Under)	Percent Over(Under)		Actual	Budget	C	Variance Over(Under)	Percent Over(Under)		otal Budgeted Fiscal Year ding 6/30/2025
Detail of Other Taxes & Fees 0100s All Others	\$	360,806	\$	564,014	\$	(203,208)	(36.0)%	\$	479,715	\$ 745,143	\$	(265,428)	(35.6)%	\$	38,727,285
0300s Aeronautical Gas Tax		26,649		23,950		2,699	11.3 %		50,613	47,052		3,561	7.6 %		256,526
0400s Alcohol Excise Tax		2,574,670		2,954,926		(380,256)	(12.9)%		2,914,649	3,335,781		(421,132)	(12.6)%		18,412,786
0700s Corporation Taxes 0800s Public Utilities		806,287		555,709		250,578	45.1 %		2,858,609	2,371,465		487,144	20.5 %		12,643,649
1000s Public Offitties 1000s Banking Taxes		2,731,060 1,946,300		5,700,000 2,115,581		(2,968,940) (169,281)	(52.1)% (8.0)%		4,194,320 3,875,250	6,300,000 4,231,162		(2,105,680) (355,912)	(33.4)% (8.4)%		6,300,000 25,916,990
1100s Alcoholic Beverages		833,220		493,916		339,304	68.7 %		1,108,132	831,080		277,052	33.3 %		6,631,038
1200s Amusements Tax		-		9,167		(9,167)	(100.0)%		-	18,334		(18,334)	(100.0)%		110,000
1300s Harness Racing Pari-mutuel		951,235		1,035,086		(83,851)	(8.1)%		2,987,920	3,170,719		(182,799)	(5.8)%		16,891,625
1400s Business Taxes		351,601		354,676		(3,075)	(0.9)%		913,336	814,220		99,116	12.2 %		6,050,104
1500s Motor Vehicle Licenses		352,297		338,958		13,339	3.9 %		785,137	762,402		22,735	3.0 %		3,518,974
1700s Inland Fisheries & Wildlife		2,283,530		2,482,491		(198,961)	(8.0)%		4,092,845	4,002,359		90,486	2.3 %		15,992,906
1900s Other Licenses		101,405		63,163		38,242	60.5 %		173,237	110,681		62,556	56.5 %		862,339
Total Other Taxes & Fees	\$	13,319,059	\$	16,691,637	\$	(3,372,578)	(20.2)%	\$	24,433,763	\$ 26,740,398	\$	(2,306,635)	(8.6)%	\$	152,314,222
Detail of Other Revenues	=					-		=						=	
2200s Federal Revenues	\$	(5,519)	\$	10,833	\$	(16,352)	(150.9)%	\$	(5,519)	\$ 21,666	\$	(27,185)	(125.5)%	\$	130,000
2300s County Revenues		-		-		-	- %		- '	-		-	- %		-
2400s Revenues from Cities and Towns		-		7,682		(7,682)	(100.0)%		9,755	65,452		(55,697)	(85.1)%		277,996
2500s Revenues from Private Sources		193,971		127,916		66,055	51.6 %		296,172	255,832		40,340	15.8 %		1,555,000
2600s Current Service Charges		2,959,439		2,039,025		920,414	45.1 %		4,149,672	3,965,047		184,625	4.7 %		20,854,787
2700s Transfers from (to) Other Funds		1,317,769		269,258		1,048,511	389.4 %		(24,322,960)	(27,936,605)		3,613,645	12.9 %		(31,098,295)
2800s Sales of Property & Equipment		12,555		10,106		2,449	24.2 %		54,969	15,944		39,025	244.8 %		117,560
Total Other Revenues	\$	4,478,216	\$	2,464,820	\$	2,013,396	81.7 %	\$	(19,817,912)	\$ (23,612,664)	\$	3,794,752	16.1 %	\$	(8,162,952)
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STATE OF MAINE Exhibit IV

Undedicated Revenues - General Fund
For the Second Month Ended August 31, 2024 and 2023
For the Fiscal Year Ending June 30, 2025 and 2024
All Other Comparison to To Prior Year

All Other Comparison to 10 Prior Year	_		Mo	onth			_	Fiscal Year to Date								
	Cı	urrent Year	Prior Year	(Variance Over(Under)	Percent Over(Under)	(Current Year		Prior Year	C	Variance Over(Under)	Percent Over(Under)			
Detail of Other Taxes & Fees 0100s All Others 0300s Aeronautical Gas Tax 0400s Alcohol Excise Tax 0700s Corporation Taxes 0800s Public Utilities 1000s Banking Taxes 1100s Alcoholic Beverages 1200s Amusements Tax 1300s Harness Racing Pari-mutuel 1400s Business Taxes 1500s Motor Vehicle Licenses 1700s Inland Fisheries & Wildlife	\$	360,806 26,649 2,574,670 806,287 2,731,060 1,946,300 833,220 - 951,235 351,601 352,297 2,283,530	\$ 317,901 25,902 2,207,102 599,311 - 2,041,850 719,196 - 1,013,107 492,088 366,533 6,470,422	\$	42,905 747 367,568 206,976 2,731,060 (95,550) 114,024 - (61,872) (140,487) (14,236) (4,186,892)	13.5 % 2.9 % 16.7 % 34.5 % (4.7)% 15.9 % (6.1)% (28.5)% (3.9)%	\$	479,715 50,613 2,914,649 2,858,609 4,194,320 3,875,250 1,108,132 - 2,987,920 913,336 785,137 4,092,845	\$	375,699 49,392 3,640,266 2,594,323 - 3,843,950 1,013,554 - 2,188,323 950,487 799,286 4,069,762	\$	104,017 1,221 (725,617) 264,286 4,194,320 31,300 94,578 - 799,596 (37,151) (14,149) 23,083	27.7 % 2.5 % (19.9)% 10.2 % - % 0.8 % 9.3 % - % 36.5 % (3.9)% (1.8)% 0.6 %			
1900s Other Licenses Total Other Taxes & Fees	•	101,405	\$ 52,642	\$	(986,995)	92.6 %	\$	173,237 24,433,763	\$	19,609,382	\$	4,824,381	24.6 %			
Detail of Other Revenues 2200s Federal Revenues 2300s County Revenues 2400s Revenues from Cities and Towns 2500s Revenues from Private Sources 2600s Current Service Charges 2700s Transfers from (to) Other Funds 2800s Sales of Property & Equipment	\$	(5,519) - 193,971 2,959,439 1,317,769 12,555		\$	(12,214) - (13,608) 30,600 211,899 1,469,434 4,434	(182.4)% - % (100.0)% 18.7 % 7.7 % 968.9 % 54.6 %	=	(5,519) - 9,755 296,172 4,149,672 (24,322,960) 54,969	_	8,045 - 78,344 246,941 5,027,378 (26,635,596) 44,495	\$	(13,564) - (68,588) 49,230 (877,706) 2,312,635 10,474	(168.6)% - % (87.5)% 19.9 % (17.5)% 8.7 % 23.5 %			
Total Other Revenues	\$	4,478,216	\$ 2,787,672	\$	1,690,544	60.6 %	\$	(19,817,912)	\$	(21,230,392)	\$	1,412,480	6.7 %			

STATE OF MAINE

Undedicated Revenues - Highway Fund
For the Second Month Ended August 31, 2024
For the Fiscal Year Ending June 30, 2025
Comparison to Budget

Exhibit V

Month							_		_						
	Actual		Budget	0	Variance ever(Under)	Percent Over(Under)		Actual		Budget			Percent Over(Under)]	tal Budgeted Fiscal Year ing 6/30/2025
\$	20,260,140	\$	20,253,958	\$	6,182	- %	\$	40,464,703	\$	38,201,779	\$	2,262,924	5.9 %	\$	212,705,479
	11,200,949		10,030,912		1,170,037	11.7 %		21,723,832		20,067,899		1,655,933	8.3 %		97,538,198
	157,640		265,215		(107,575)	(40.6)%		322,091		530,430		(208,339)	(39.3)%		3,182,600
	94,538		60,386		34,152	56.6 %		251,290		112,205		139,085	124.0 %		1,429,470
	100,788		45,080		55,708	123.6 %		190,588		74,420		116,168	156.1 %		606,512
	428,823		164,560		264,263	160.6 %		428,823		329,120		99,703	30.3 %		1,974,719
	- '		- '		- '	- %		58,619,276		59,761,284		(1,142,008)	(1.9)%		115,418,279
	4,371,038		4,000,000		371,038	9.3 %		5,444,778		4,000,000		1,444,778	36.1 %		59,000,000
	920,021		294,249		625,772	212.7 %		1,136,740		1,030,854		105,886	10.3 %		12,411,265
\$	37,533,937	\$	35,114,360	\$	2,419,577	6.9 %	\$	128,582,120	\$	124,107,991	\$	4,474,129	3.6 %	\$	504,266,522
	\$	\$ 20,260,140 11,200,949 157,640 94,538 100,788 428,823 - 4,371,038 920,021	\$ 20,260,140 \$ 11,200,949	Actual Budget \$ 20,260,140 \$ 20,253,958 11,200,949	Actual Budget C \$ 20,260,140 \$ 20,253,958 \$ 11,200,949 10,030,912 157,640 265,215 94,538 60,386 100,788 45,080 428,823 164,560 4,371,038 4,000,000 920,021 294,249	Actual Budget Variance Over(Under) \$ 20,260,140 \$ 20,253,958 \$ 6,182 \$ 11,200,949 \$ 10,030,912 \$ 1,170,037 \$ 157,640 \$ 265,215 \$ (107,575) \$ 94,538 \$ 60,386 \$ 34,152 \$ 100,788 \$ 45,080 \$ 55,708 \$ 428,823 \$ 164,560 \$ 264,263 \$ - \$ - \$ - \$ 4,371,038 \$ 4,000,000 \$ 371,038 \$ 920,021 \$ 294,249 \$ 625,772	Actual Budget Variance Over(Under) Percent Over(Under) \$ 20,260,140 \$ 20,253,958 \$ 6,182 - % \$ 11,200,949 \$ 10,030,912 \$ 1,170,037 \$ 11.7 % \$ 157,640 \$ 265,215 \$ (107,575) \$ (40.6)% \$ 94,538 \$ 60,386 \$ 34,152 \$ 56.6 % \$ 100,788 \$ 45,080 \$ 55,708 \$ 123.6 % \$ 428,823 \$ 164,560 \$ 264,263 \$ 160.6 % \$ - - - % \$ 4,371,038 \$ 4,000,000 \$ 371,038 \$ 9.3 % \$ 920,021 \$ 294,249 \$ 625,772 \$ 212.7 %	Actual Budget Variance Over(Under) Percent Over(Under) \$ 20,260,140 \$ 20,253,958 \$ 6,182 - % \$ 11,200,949 10,030,912 1,170,037 11.7 % 11.7 % \$ 157,640 265,215 (107,575) (40.6)% 94,538 60,386 34,152 56.6 % 100,788 45,080 55,708 123.6 % 428,823 164,560 264,263 160.6 % - % - % 4,371,038 4,000,000 371,038 9.3 % 920,021 294,249 625,772 212.7 %	Actual Budget Variance Over(Under) Percent Over(Under) Actual \$ 20,260,140 \$ 20,253,958 \$ 6,182 - % \$ 40,464,703 \$ 11,200,949 \$ 10,030,912 \$ 1,170,037 \$ 11.7 % \$ 21,723,832 \$ 157,640 \$ 265,215 \$ (107,575) \$ (40.6)% \$ 322,091 \$ 94,538 \$ 60,386 \$ 34,152 \$ 56.6 % \$ 251,290 \$ 100,788 \$ 45,080 \$ 55,708 \$ 123.6 % \$ 190,588 \$ 428,823 \$ 164,560 \$ 264,263 \$ 160.6 % \$ 428,823 \$ - - - % \$ 58,619,276 \$ 4,371,038 \$ 4,000,000 \$ 371,038 \$ 9.3 % \$ 5,444,778 \$ 920,021 \$ 294,249 \$ 625,772 \$ 212.7 % \$ 1,136,740	Actual Budget Variance Over(Under) Percent Over(Under) Actual \$ 20,260,140 \$ 20,253,958 \$ 6,182 - % \$ 40,464,703 \$ 11,200,949 10,030,912 1,170,037 11.7 % 21,723,832 157,640 265,215 (107,575) (40.6)% 322,091 94,538 60,386 34,152 56.6 % 251,290 100,788 45,080 55,708 123.6 % 190,588 428,823 164,560 264,263 160.6 % 428,823 - - - % 58,619,276 4,371,038 4,000,000 371,038 9.3 % 5,444,778 920,021 294,249 625,772 212.7 % 1,136,740	Actual Budget Variance Over(Under) Percent Over(Under) Actual Budget \$ 20,260,140 \$ 20,253,958 \$ 6,182 - % \$ 40,464,703 \$ 38,201,779 \$ 11,200,949 \$ 10,030,912 \$ 1,170,037 \$ 11.7 % \$ 21,723,832 \$ 20,067,899 \$ 157,640 \$ 265,215 \$ (107,575) \$ (40.6)% \$ 322,091 \$ 530,430 \$ 94,538 \$ 60,386 \$ 34,152 \$ 56.6 % \$ 251,290 \$ 112,205 \$ 100,788 \$ 45,080 \$ 55,708 \$ 123.6 % \$ 190,588 \$ 74,420 \$ 428,823 \$ 164,560 \$ 264,263 \$ 160.6 % \$ 428,823 \$ 329,120 \$ - \$ - \$ - \$ 58,619,276 \$ 59,761,284 \$ 4,371,038 \$ 4,000,000 \$ 371,038 \$ 9.3 % \$ 5,444,778 \$ 4,000,000 \$ 920,021 \$ 294,249 \$ 625,772 \$ 212.7 % \$ 1,136,740 \$ 1,030,854	Actual Budget Variance Over(Under) Percent Over(Under) Actual Budget Over(Under) \$ 20,260,140 \$ 20,253,958 \$ 6,182 - % \$ 40,464,703 \$ 38,201,779 \$ 11,200,949 10,030,912 1,170,037 11.7 % 21,723,832 20,067,899 157,640 265,215 (107,575) (40.6)% 322,091 530,430 94,538 60,386 34,152 56.6 % 251,290 112,205 100,788 45,080 55,708 123.6 % 190,588 74,420 428,823 329,120 - - - % 58,619,276 59,761,284 4,371,038 4,000,000 371,038 9.3 % 5,444,778 4,000,000 920,021 294,249 625,772 212.7 % 1,136,740 1,030,854	Actual Budget Variance Over(Under) Percent Over(Under) Actual Budget Variance Over(Under) \$ 20,260,140 \$ 20,253,958 \$ 6,182 - % \$ 40,464,703 \$ 38,201,779 \$ 2,262,924 \$ 11,200,949 \$ 10,030,912 \$ 1,170,037 \$ 11.76 \$ 21,723,832 \$ 20,067,899 \$ 1,655,933 \$ 157,640 \$ 265,215 \$ (107,575) \$ (40.6)% \$ 322,091 \$ 530,430 \$ (208,339) \$ 94,538 \$ 60,386 \$ 34,152 \$ 56.6 % \$ 251,290 \$ 112,205 \$ 139,085 \$ 100,788 \$ 45,080 \$ 55,708 \$ 123.6 % \$ 190,588 \$ 74,420 \$ 116,168 \$ 428,823 \$ 164,560 \$ 264,263 \$ 160.6 % \$ 428,823 \$ 329,120 \$ 99,703 \$ - - - - % 58,619,276 \$ 59,761,284 \$ (1,142,008) \$ 4,371,038 \$ 4,000,000 \$ 371,038 \$ 9.3 % \$ 5,444,778 \$ 4,000,000 \$ 1,444,778 \$ 920,021 \$ 294,249 \$ 625,772 \$ 212.7 % \$ 1,136,740	Actual Budget Variance Over(Under) Percent Over(Under) Actual Budget Variance Over(Under) Percent Over(Under) \$ 20,260,140 \$ 20,253,958 \$ 6,182 - % \$ 40,464,703 \$ 38,201,779 \$ 2,262,924 5.9 % \$ 11,200,949 \$ 10,030,912 \$ 1,170,037 \$ 11.7 \$ 21,723,832 \$ 20,067,899 \$ 1,655,933 8.3 % \$ 157,640 \$ 265,215 \$ (107,575) \$ (40.6)% \$ 322,091 \$ 530,430 \$ (208,339) \$ (39.3)% \$ 94,538 \$ 60,386 \$ 34,152 \$ 56.6 % \$ 251,290 \$ 112,205 \$ 139,085 \$ 124.0 % \$ 100,788 \$ 45,080 \$ 55,708 \$ 123.6 % \$ 190,588 \$ 74,420 \$ 116,168 \$ 156.1 % \$ 428,823 \$ 164,560 \$ 264,263 \$ 160.6 % \$ 428,823 \$ 329,120 \$ 99,703 \$ 30.3 % \$ - - - - % 58,619,276 \$ 59,761,284 \$ (1,142,008) \$ (1.9)% \$ 4,371,038 \$ 4,000,000 \$ 371,038 \$ 9.3 % \$ 5,444,778	Variance

STATE OF MAINE Exhibit VI

Undedicated Revenues - Highway Fund
For the Second Month Ended August 31, 2024 and 2023
For the Fiscal Year Ending June 30, 2025 and 2024
Comparison to To Prior Year

	_		M	onth			Fiscal Year to Date										
	C	Current Year	Prior Year	C	Variance Over(Under)	Percent Over(Under)	C	Current Year		Prior Year	C	Variance Over(Under)	Percent Over(Under)				
Fuel Taxes	\$	20,260,140	\$ 20,818,440	\$	(558,300)	(2.7)%	\$	40,464,703	\$	40,425,111	\$	39,592	0.1 %				
Motor Vehicle Registration & Fees		11,200,949	10,192,056		1,008,893	9.9 %		21,723,832		20,433,204		1,290,628	6.3 %				
Motor Vehicle Inspection Fees		157,640	38,342		119,299	311.1 %		322,091		264,432		57,659	21.8 %				
Miscellaneous Taxes & Fees		94,538	155,081		(60,543)	(39.0)%		251,290		233,719		17,571	7.5 %				
Fines, Forfeits & Penalties		100,788	95,120		5,669	6.0 %		190,588		188,725		1,863	1.0 %				
Earnings on Investments		428,823	84,990		343,834	404.6 %		428,823		84,990		343,834	404.6 %				
Auto Sales Tax Transfer		-	-		-	- %		58,619,276		54,078,222		4,541,054	8.4 %				
Transfer from Liquor Commission		4,371,038	4,145,035		226,003	5.5 %		5,444,778		5,855,645		(410,867)	(7.0)%				
All Other		920,021	524,225		395,795	75.5 %		1,136,740		1,000,199		136,541	13.7 %				
Total Collected	\$	37,533,937	\$ 36,053,288	\$	1,480,649	4.1 %	\$	128,582,120	\$	122,564,246	\$	6,017,874	4.9 %				
	_						_										

Maine Revenue Services Taxable Sales by Sector In Thousands of Dollars

	July'24	% Ch.	July'23	% Ch.	July'22	Average Last 3 Mos. Vs. Last Yr. % Change	Moving Total Last 12 Mos. Vs. Prior % Change	YTD Growth CY'24 vs. '23 Thru July % Change
Building Supply	\$430,952.9	2.0%	\$422,540.0	2.1%	\$413,725.2	0.1%	1.1%	1.0%
Food Store	\$290,377.6	1.6%	\$285,893.6	0.4%	\$284,694.2	0.5%	0.5%	0.4%
General Merchandise	\$400,264.3	-1.0%	\$404,347.1	-0.7%	\$407,033.7	0.4%	-0.7%	0.3%
Other Retail	\$588,787.7	5.3%	\$559,157.0	0.7%	\$555,451.4	3.8%	3.6%	3.9%
Auto/Transportation	\$698,380.8	5.7%	\$660,791.4	4.5%	\$632,071.6	1.6%	5.0%	3.5%
Restaurant	\$446,573.2	-2.0%	\$455,696.8	4.6%	\$435,567.0	1.1%	3.2%	1.7%
Lodging	\$337,470.4	-2.8%	\$347,306.1	2.2%	\$339,691.1	1.3%	1.5%	1.1%
Consumer Sales	\$3,192,806.9	1.8%	\$3,135,731.9	2.2%	\$3,068,234.2	1.4%	2.4%	2.1%
Business Operating	\$307,297.9	0.8%	\$304,949.5	5.3%	\$289,688.1	1.6%	4.3%	4.1%
Total	\$3,500,104.9	1.7%	\$3,440,681.4	2.5%	\$3,357,922.3	1.4%	2.6%	2.3%
Utilities	\$143,523.1	5.4%	\$136,199.6	2.2%	\$133,317.8	-2.5%	-0.5%	-6.0%
Total plus Utilities	\$3,643,627.9	1.9%	\$3,576,881.0	2.5%	\$3,491,240.1	1.3%	2.5%	1.9%