# DEPARTMENT OF ADMINISTRATIVE AND FINANCIAL SERVICES 78 STATE HOUSE STATION AUGUSTA, ME 04333-0078

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#### MEMORANDUM

**TO:** Governor Janet T. Mills

Members, Legislative Council

Members, Joint Standing Committee on Appropriations and Financial Affairs

Members, Joint Standing Committee on Taxation

**FROM:** Commissioner Kirsten LC Figueroa

Department of Administrative and Financial Services

**DATE:** April 3, 2024

**SUBJECT:** Revenues – February 2024

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February General Fund revenues were under budget by \$33.1 million (17.4 percent) and are now \$15.0 million (0.5 percent) over budget fiscal year to date (FYTD). Compared to last fiscal year, February 2024 General Fund revenues were \$64.0 million (29.0 percent) lower than February 2023. Prior to the recently enacted semiannual transfer (July and October) of General Fund sales tax revenue from automobile sales to the Highway Fund (\$107.5 million), fiscal year 2024 General Fund revenues have increased by 2.0 percent over fiscal year 2023. However, adjusting for this transfer, FYTD, General Fund revenues are down \$40.0 million (1.2 percent) compared to the same period of fiscal year 2023. Please note, these variances are relative to the December 1, 2023 Revenue Forecasting Committee (RFC) forecast. The Controller's March revenue report will reflect the latest RFC report released on March 1, 2024.

For the month, sales and use tax revenues were over budget by \$5.0 million (3.6 percent) and were \$4.8 million (3.4 percent) higher than last February. The February (January sales) year-over-year (YOY) revenue growth was slightly higher than recent inflation reports for goods taxable under the Maine sales tax. Taxable sales taxed at the 5.5% general sales tax rate increased by 4.3 percent in January, with auto dealership sales experiencing very good YOY growth of 9.8 percent. General merchandise stores, other auto and transportation stores, and building stores all increased by 3.8 percent or more compared to last January. Sales tax receipts from goods and services taxed at higher tax rates had weak sales in January decreasing by 0.8 percent YOY. The two largest categories taxed at higher tax rates, prepared food (8.0% tax rate) and lodging (9% tax rate) declined YOY by 0.4 percent and 1.8 percent, respectively. In general, January taxable sales were stronger than national retail sales during the first month of 2024.

Individual income tax receipts were under budget for the month by \$52.9 million and were \$73.0 million lower than last February. FYTD, individual income tax revenues are \$44.4 million (2.9 percent) under budget and are \$41.1 million (2.7 percent) lower than the first eight months of fiscal year 2023. The main reason for net individual income tax receipts in February being negative and significantly under budget is the historic level of refunds issued during the month. Maine Revenue Services (MRS) issued \$222.2 million in individual income tax refunds in February, besting last year's historic high of \$144.1 million. The historic level of refunds during the month is because the new State Tax Administration and Revenue System (STARS) is processing 2023 tax returns much quicker and issuing tax refunds 5 days a week compared to 2 times a week under the old tax system. Through February, the average refund amount is only up 5.6 percent, but the number of refunds issued is up 84.3 percent. While the average refund is consistent with the revenue forecast, we believe the variance in refunds is a timing issue, that will resolve itself by the end of April.

Corporate income tax receipts were \$14.6 million over budget in February and were \$5.7 million higher than last February. Payments in February accounted for \$21.4 million of the monthly variance. FYTD, corporate income tax revenues are \$46.8 million (22.3 percent) over budget. For the first eight months of the fiscal year, payments were above budget by 51.3 million, while refunds were over budget (negative variance) by \$6.4 million. Conformity to recent federal tax increases that were part of the 2017 tax reform act and continued profitability are the likely causes of the strong performance of corporate receipts in recent months.

#### Sales and Use Taxes

Revenue was over budget for the month by \$5.0 million and over budget for the fiscal year by \$7.8 million. Fiscal year 2024 revenue was \$54.9 million (3.6 percent) more than fiscal year 2023 collections through February.

#### Taxable Sales

Total taxable sales for the month of January (February revenue) were 3.4 percent higher than January 2023. The rate of change over the 12-month period ending in January was 3.1 percent, in line with recent inflation as measured by the Consumer Price Index. Building supply sales increased 2.9 percent for the month and were up 1.1 percent over the last 12 months. Sales of taxable items in food stores increased 0.9 percent for the month and were up 2.1 percent for the year. General merchandise sales (primarily sales of goods sold in large department and discount stores) increased 3.6 percent for the month and were down 0.4 percent for the year. Sales in other retail stores such as jewelry, drug, sporting goods, book, antique, pet, photo, toy, and craft stores increased 3.9 percent for the month and were up 3.1 percent for the year. Auto/transportation sector sales increased 8.5 percent for the month and were up 5.3 percent for the year. Sales at restaurants decreased 1.4 percent for the month and were up 5.5 percent for the year. Sales at lodging establishments decreased 4.0 percent for the month and were up 1.8 percent for the year. Business operating sales (primarily use tax paid by businesses) increased 1.6 percent for the month and were up 4.0 percent for the year.

#### Service Provider Tax

Service provider tax revenue was slightly over budget for the month by \$0.1 million and slightly over budget for the fiscal year by \$0.04 million (0.1 percent). For the fiscal year, service provider taxes were \$0.7 million (2.1 percent) less than fiscal year 2023.

#### Individual Income Tax

Revenue was \$52.9 million (147.9 percent) below budget for the month and \$44.4 million (2.9 percent) under budget for the fiscal year. Compared to last fiscal year individual income tax receipts decreased in February by \$73.0 million (130.7 percent). February withholding receipts increased 5.1 percent when compared to February 2023, and have increased 5.7 percent during the first eight months of fiscal year 2024. Withholding revenue has slowed considerably since the start of 2024 (3.4 percent) and is under budget by \$26.6 million for the last three months. FYTD, net individual income tax receipts are down \$41.1 million (2.7 percent) over the same period last fiscal year.

### Corporate Income Tax

Revenue was over budget for the month by \$14.6 million and for the fiscal year by \$46.8 million (22.3 percent). Corporate net income tax receipts increased \$5.7 million over a year ago and are \$40.2 million (18.5 percent) greater than the same eight-month period of last fiscal year.

#### Cigarette and Tobacco Taxes

Cigarette and tobacco products tax revenue was \$0.14 million (1.3 percent) under budget for the month and \$1.8 million (1.7 percent) under budget for the fiscal year. Cigarette excise tax receipts were over budget in February by \$0.3 million and other tobacco products excise tax receipts were \$1.0 million under budget for the month. Cannabis excise tax revenue was over budget for the month by \$0.5 million. Compared to the first eight months of last fiscal year, cigarette and tobacco tax revenue, which includes Adult Use Cannabis Excise tax revenue, decreased \$1.1 million (1.1 percent).

#### **Insurance Companies Taxes**

The Insurance Companies Tax was over budget for the month and fiscal year by \$0.6 million. For the first eight months of fiscal year 2024, this revenue line is higher than last year by \$0.2 million (1.2 percent).

#### Estate Tax

The estate tax was under budget for the month by \$1.4 million and for the fiscal year by \$3.1 million (26.4 percent). Estate tax receipts were \$13.7 million less than last fiscal year when the state received several large estate tax payments during the first half of fiscal year 2023.

#### Property Tax Relief Programs

The Business Equipment Tax Reimbursement (BETR) and Business Equipment Tax Exemption (BETE) programs were over budget (negative variance) in February by \$4.6 million and are now \$3.5 million over budget for the fiscal year. The FYTD variance is primarily from BETR reimbursements being over budget by \$3.6 million. The BETE reimbursement is only \$0.06 million under budget through February.

### Municipal Revenue Sharing

Revenue sharing was \$0.2 million (0.6 percent) higher than budgeted in February and is \$1.4 million higher than budgeted for the fiscal year (0.7 percent). Compared to last fiscal year revenue sharing was \$3.9 million (2.1 percent) higher.

#### **Lottery**

Lottery revenues were over budget for the month by \$0.3 million and are \$14.2 million over budget FYTD (31.7 percent). FYTD, lottery receipts increased \$9.7 million (19.7 percent) compared to the same period in fiscal year 2023.

#### Other Taxes and Fees

Other taxes and fees were over budget for the month by \$3.0 million (32.3 percent) and are over budget for the fiscal year by \$4.6 million (4.8 percent). Revenues were \$7.2 million (7.8 percent) higher than the first eight months of last fiscal year.

## **Highway Fund**

Motor fuel excise tax receipts were over budget in February by \$1.5 million and are over budget for the fiscal year by \$2.6 million (1.8 percent). The Highway Fund, in total, was over budget for the month by \$1.7 million (5.4 percent), as a positive variance in motor vehicle registration and fees (\$0.7 million) and fuel excise taxes accounted for most of the monthly variance. FYTD, highway fund receipts are \$16.9 million (4.6 percent) over budget, with most of the positive variance attributable to motor vehicle registration and fees (\$6.4 million) and transfers from the Liquor Commission (\$8.0 million). Compared to last February, motor fuel excise tax receipts were 15.7 percent (\$2.5 million) higher and are 1.3 percent lower (\$1.9 million) than last fiscal year. FYTD, total highway fund revenue is \$146.2 million (62.0 percent) higher. \$107.5 million of the FYTD increase is from the new transfer of sales tax collected at the 5.5% tax rate by licensed automobile dealerships during fiscal year 2023 that was transferred in July and October to the Highway Fund. An additional \$41.0 million of the FYTD increase in revenues is from the Liquor Commission transfer.

#### **National Economy**

The Federal Reserve's Federal Open Market Committee (FOMC) met on March 20<sup>th</sup> to review economic conditions since their last meeting at the end of January. The FOMC once again decided to maintain their target range for the federal funds rate at 5.25%-5.5%. Recent inflation reports have come in slightly hotter than expected and that has delayed the forecasted reductions in the federal funds rate by the FOMC. FOMC policymakers are now signaling as many as three rate reductions of 0.25% each, with the first reduction perhaps as early as the June meeting. Of course, all this is dependent on a continued trend in inflation toward the FOMC's goal of 2%.

#### Maine Economy

While sales and use tax receipts have been close to budget in recent months, the primary reason for the monthly positive variances has been the strong growth in sales taxes remitted by automobile dealerships. For the three-month period ending in January auto dealership sales have increased by 8.7 percent compared to the same three-month period last fiscal year. Preliminary information from sales tax returns filed in March indicate auto dealership sales in February may have increased by 15 percent or more.

Maine's sales tax base relies heavily on automobile sales, with periods where they represent 25 percent or more of our base. This reliance on one volatile sector can lead to periods of strong growth in sales tax receipts followed by significant declines if consumers suddenly pull back on big ticket purchases like cars and trucks. Currently there are two events that may result in a slowing of automobile sales that we need to monitor.

First, energy prices have been increasing over the month of March because of supply issues caused by the Ukraine War and reductions in refining capacity because of weather events across the country. Some forecasters believe the rise in prices will continue into the summer. Volatile energy prices have historically caused consumers to hold off on purchasing automobiles until they have more certainly in the permanency of price changes. Secondly, the recent accident in Baltimore that led to the collapse of the Francis Scott Key Bridge may temporarily disrupt the supply of cars and trucks. The Port of Baltimore is responsible for a larger share of vehicle imports than any other port in the U.S. It's not clear how disruptive to supply chains the Port's closure will have or for how long, but there will likely be some impact on the cost and availability of autos and trucks. Together these two economic events could reverse the recent trend of very good car sales in Maine.

KF: mja

#### Attachments

cc: Jeremy Kennedy Mary Anne Turowski Suzanne Gresser Chris Nolan

Marc Cyr

Amanda Rector Jerome Gerard Jenny Boyden Darryl Stewart

#### STATE OF MAINE Exhibit I

**Undedicated Revenues - General Fund** For the Eighth Month Ended February 29, 2024 For the Fiscal Year Ending June 30, 2024 Comparison to Budget

|   | _  |              | Mo                | onth | l .                     |                        |   |                  | _                |    |                         |                        |    |  |
|---|----|--------------|-------------------|------|-------------------------|------------------------|---|------------------|------------------|----|-------------------------|------------------------|----|--|
|   |    | Actual       | Budget            | (    | Variance<br>Over(Under) | Percent<br>Over(Under) |   | Actual           | Budget           | C  | Variance<br>Over(Under) | Percent<br>Over(Under) |    | otal Budgeted<br>Fiscal Year<br>ding 6/30/2024 |
| Sales and Use Tax                       | \$ | 145,607,016  | \$<br>140,558,400 | \$   | 5,048,616               | 3.6 %                  | 9 | \$ 1,572,225,851 | \$ 1,564,442,793 | \$ | 7,783,058               | 0.5 %                  | \$ | 2,247,423,850                                  |
| Service Provider Tax                    |    | 3,838,370    | 3,742,786         |      | 95,584                  | 2.6 %                  |   | 33,647,436       | 33,603,543       |    | 43,893                  | 0.1 %                  |    | 49,110,044                                     |
| Individual Income Tax                   |    | (17,140,408) | 35,763,215        |      | (52,903,623)            | (147.9)%               |   | 1,494,917,862    | 1,539,299,499    |    | (44,381,637)            | (2.9)%                 |    | 2,436,073,715                                  |
| Corporate Income Tax                    |    | 16,059,702   | 1,500,000         |      | 14,559,702              | 970.6 %                |   | 256,671,588      | 209,859,430      |    | 46,812,158              | 22.3 %                 |    | 375,623,000                                    |
| Cigarette and Tobacco Tax               |    | 10,206,542   | 10,345,879        |      | (139,337)               | (1.3)%                 |   | 101,146,197      | 102,911,484      |    | (1,765,287)             | (1.7)%                 |    | 153,348,622                                    |
| Insurance Companies Tax                 |    | 1,984,129    | 1,393,335         |      | 590,794                 | 42.4 %                 |   | 19,474,158       | 18,921,663       |    | 552,495                 | 2.9 %                  |    | 118,460,000                                    |
| Estate Tax                              |    | 1,301,968    | 2,750,000         |      | (1,448,032)             | (52.7)%                |   | 8,682,949        | 11,794,171       |    | (3,111,222)             | (26.4)%                |    | 23,600,000                                     |
| Fines, Forfeits & Penalties             |    | 1,548,417    | 729,381           |      | 819,036                 | 112.3 %                |   | 6,676,631        | 9,551,486        |    | (2,874,855)             | (30.1)%                |    | 14,954,289                                     |
| Income from Investments                 |    | 5,860,413    | 3,859,705         |      | 2,000,708               | 51.8 %                 |   | 35,726,301       | 34,511,794       |    | 1,214,507               | 3.5 %                  |    | 49,891,282                                     |
| Transfer from Lottery Commission        |    | 5,390,259    | 5,132,075         |      | 258,184                 | 5.0 %                  |   | 59,142,498       | 44,905,660       |    | 14,236,838              | 31.7 %                 |    | 68,000,000                                     |
| Transfer from Liquor Commission         |    | -            | -                 |      | -                       | - %                    |   | 7,000,000        | 7,000,000        |    | -                       | - %                    |    | 7,000,000                                      |
| Transfers for Tax Relief Programs       |    | (6,135,568)  | (1,585,402)       |      | (4,550,166)             | (287.0)%               |   | (80,413,333)     | (76,920,317)     |    | (3,493,016)             | (4.5)%                 |    | (81,730,000)                                   |
| Transfer to Municipal Revenue Sharing   |    | (26,578,822) | (26,421,286)      |      | (157,536)               | (0.6)%                 |   | (186,364,318)    | (184,978,451)    |    | (1,385,867)             | (0.7)%                 |    | (261,429,468)                                  |
| Auto Sales Tax Transfer to Highway Fund |    | -            | -                 |      | -                       | - %                    |   | (107,534,228)    | (101,861,600)    |    | (5,672,628)             | (5.6)%                 |    | (101,861,600)                                  |
| Other Taxes and Fees                    |    | 12,245,646   | 9,254,500         |      | 2,991,146               | 32.3 %                 |   | 99,175,299       | 94,625,906       |    | 4,549,393               | 4.8 %                  |    | 144,683,537                                    |
| Other Revenues                          |    | 2,619,941    | 2,855,776         |      | (235,835)               | (8.3)%                 |   | (19,786,365)     | (22,200,889)     |    | 2,414,524               | 10.9 %                 |    | 6,376,127                                      |
| Total Collected                         | \$ | 156,807,605  | \$<br>189,878,364 | \$   | (33,070,759)            | (17.4)%                | 5 | \$ 3,300,388,525 | \$ 3,285,466,172 | \$ | 14,922,353              | 0.5 %                  | \$ | 5,249,523,398                                  |

#### NOTES:

- (1) Included in the above is \$26,578,822 for the month and \$186,364,318 year to date, that was set aside for Revenue Sharing with cities and towns.

  (2) Figures reflect estimates of the Maine State Revenue Forecasting Committee approved in December 2023, laws enacted through the 131st Legislature, 1st Regular Session and 1st Special Session for all laws and any
- (3) This report has been prepared from preliminary month end figures and is subject to change.

#### STATE OF MAINE

Comparison to To Prior Year

Undedicated Revenues - General Fund For the Eighth Month Ended February 29, 2024 and 2023 For the Fiscal Year Ending June 30, 2024 and 2023

Month Fiscal Year to Date Variance Percent Variance Percent Current Year Prior Year Over(Under) Over(Under) Prior Year Over(Under) Over(Under) Current Year 3.6 % Sales and Use Tax 145,607,016 140,826,544 4,780,471 3.4 % \$ 1,572,225,851 \$ 1,517,365,434 54,860,417 \$ Service Provider Tax 3,838,370 3,936,409 (98,039)(2.5)%33,647,436 34,355,268 (707,833)(2.1)%Individual Income Tax (17,140,408)55,813,457 (72,953,865) (130.7)% 1,494,917,862 1,536,054,528 (41,136,666) (2.7)%5,650,449 54.3 % 18.5 % Corporate Income Tax 16,059,702 10,409,253 256,671,588 216,517,456 40,154,131 (1,517,996) (12.9)% Cigarette and Tobacco Tax 10,206,542 11,724,538 101,146,197 102,277,769 (1,131,572)(1.1)%2.040.056 Insurance Companies Tax 1,984,129 (55,927)(2.7)%19,474,158 19,249,907 224,251 1.2 % Estate Tax 1,301,968 1,276,630 5,038.4 % 8,682,949 22,358,237 (13,675,288) (61.2)% 25,338 Fines, Forfeits & Penalties 1,548,417 168,006 1,380,411 821.6 % 6,676,631 5,420,789 1,255,842 23.2 % Income from Investments 5,860,413 3,590,160 2,270,253 63.2 % 35,726,301 16,581,702 19,144,599 115.5 % Transfer from Lottery Commission 5,390,259 4,162,612 1,227,647 29.5 % 59,142,498 49,393,943 9,748,555 19.7 % Transfer from Liquor Commission 7,000,000 7,000,000 Transfers for Tax Relief Programs (6.135.568)(1.576,743)(4.558,825) (289.1)% (80,413,333) (76,336,117) (4,077,215)(5.3)%Transfer to Municipal Revenue Sharing (26,578,822) (186,364,318) (182,510,703) (3,853,615)(25,291,878) (1,286,944) (5.1)% (2.1)% Auto Sales Tax Transfer to Highway Fund (107,534,228) (107,534,228) Other Taxes and Fees 12,245,646 12,429,293 (183,647)(1.5)%99,175,299 91,982,947 7,192,352 7.8 % Other Revenues 2,619,941 2,547,086 72,856 2.9 % (19,786,365) (12,316,800)(7,469,565)(60.6)% (63,996,525) \$ 3,300,388,525 \$ 3,340,394,360 \$ Total Collected 156,807,605 220,804,130 \$ (29.0)% (40,005,836) (1.2)%

Exhibit II

## STATE OF MAINE Exhibit III

Undedicated Revenues - General Fund For the Eighth Month Ended February 29, 2024 For the Fiscal Year Ending June 30, 2024 All Other Comparison to Budget

|  |    |   |    | Mo  | nth |   |   | _  | Fiscal Year to Date  |    |  |    |   |   |    |  |
|--|----|---|----|---|-----|---|---|----|--|----|--|----|---|---|----|--|
|  |    | Actual  |    | Budget  |     | Variance<br>ver(Under)  | Percent<br>Over(Under)  |    | Actual   |    | Budget   | C  | Variance<br>Over(Under)   | Percent<br>Over(Under)  |    | otal Budgeted<br>Fiscal Year<br>ding 6/30/2024   |
| Detail of Other Taxes & Fees 0100s All Others 0300s Aeronautical Gas Tax 0400s Alcohol Excise Tax 0700s Corporation Taxes 0800s Public Utilities 1000s Banking Taxes 1100s Alcoholic Beverages 1200s Amusements Tax 1300s Harness Racing Pari-mutuel 1400s Business Taxes 1500s Motor Vehicle Licenses 1700s Inland Fisheries & Wildlife | \$ | 1,774,476<br>21,367<br>2,961,448<br>625,270<br>2,422,400<br>840,840<br>36,533<br>845,424<br>836,955<br>351,609<br>1,466,781 | \$ | 1,473,873<br>18,050<br>1,337,534<br>448,974<br>2,500<br>2,176,175<br>542,644<br>9,167<br>965,811<br>438,644<br>364,924<br>1,428,889 | \$  | 300,603<br>3,317<br>1,623,914<br>176,296<br>(2,500)<br>246,225<br>298,196<br>27,366<br>(120,387)<br>398,311<br>(13,315)<br>37,892 | 20.4 % 18.4 % 121.4 % 39.3 % (100.0)% 11.3 % 55.0 % 298.5 % (12.5)% 90.8 % (3.6)% 2.7 % | \$ | 27,812,087<br>184,946<br>13,102,399<br>5,180,315<br>117,100<br>17,054,155<br>5,273,959<br>203,440<br>8,286,599<br>3,846,326<br>2,276,029<br>15,269,056 | \$ | 26,390,662<br>184,482<br>12,465,315<br>4,378,184<br>89,984<br>17,812,288<br>4,636,113<br>73,336<br>9,999,847<br>3,383,210<br>2,745,133<br>11,824,028 | \$ | 1,421,425<br>464<br>637,084<br>802,131<br>27,116<br>(758,133)<br>637,846<br>130,104<br>(1,713,248)<br>463,116<br>(469,104)<br>3,445,028 | 5.4 % 0.3 % 5.1 % 18.3 % 30.1 % (4.3)% 13.8 % 177.4 % (17.1)% 13.7 % (17.1)% 29.1 % | \$ | 39,911,113<br>258,204<br>18,412,786<br>11,913,649<br>100,000<br>26,516,990<br>6,631,038<br>110,000<br>13,863,150<br>6,300,989<br>3,812,476<br>15,992,906 |
| 1900s Other Licenses   | _  | 62,543  | •  | 47,315  | •   | 15,228  | 32.2 %  | 0  | 568,889  | Ф  | 643,324  | Φ. | (74,435)  | (11.6)%   | Φ. | 860,236  |
| Total Other Taxes & Fees  Detail of Other Revenues 2200s Federal Revenues 2300s County Revenues 2400s Revenues from Cities and Towns 2500s Revenues from Private Sources 2600s Current Service Charges 2700s Transfers from (to) Other Funds 2800s Sales of Property & Equipment   | \$ | 12,245,646<br>-<br>-<br>165,917<br>1,620,658<br>829,143<br>4,224  | \$ | 9,254,500<br>10,833<br>-<br>30,543<br>89,364<br>1,459,369<br>1,255,754<br>9,913   | \$  | (10,833)<br>-<br>(30,543)<br>76,553<br>161,289<br>(426,611)<br>(5,689)  | (100.0)%<br>- %<br>(100.0)%<br>85.7 %<br>11.1 %<br>(34.0)%<br>(57.4)%                   | =  | 59,175,299<br>59,220<br>89,885<br>1,105,998<br>15,582,152<br>(36,858,243)<br>234,624   | -  | 94,625,906<br>86,667<br>146,816<br>836,909<br>14,887,215<br>(38,269,728)<br>111,232  | \$ | (27,447)<br>(56,931)<br>269,089<br>694,937<br>1,411,485<br>123,392  | (31.7)%<br>- %<br>(38.8)%<br>32.2 %<br>4.7 %<br>3.7 %<br>110.9 %                    | \$ | 130,000<br>-<br>277,996<br>1,377,010<br>21,096,065<br>(16,651,504)<br>146,560  |
| Total Other Revenues   | \$ | 2,619,941   | \$ | 2,855,776   | \$  | (235,835)   | (8.3)%  | \$ | (19,786,365)   | \$ | (22,200,889)   | \$ | 2,414,524   | 10.9 %  | \$ | 6,376,127  |

## STATE OF MAINE Exhibit IV

Undedicated Revenues - General Fund
For the Eighth Month Ended February 29, 2024 and 2023
For the Fiscal Year Ending June 30, 2024 and 2023
All Other Comparison to To Prior Year

| All Other Comparison to 10 Prior Year  | r<br> |   |    | M  | onth |  |   | _  | Fiscal Year to Date  |    |  |    |   |  |  |
|--|-------|---|----|--|------|--|---|----|--|----|--|----|---|--|--|
|  | C     | urrent Year   | ]  | Prior Year   | (    | Variance<br>Over(Under)  | Percent<br>Over(Under)                                      | (  | Current Year   |    | Prior Year   | (  | Variance<br>Over(Under)   | Percent<br>Over(Under)   |  |
| Detail of Other Taxes & Fees 0100s All Others 0300s Aeronautical Gas Tax 0400s Alcohol Excise Tax 0700s Corporation Taxes 0800s Public Utilities 1000s Banking Taxes 1100s Alcoholic Beverages 1200s Amusements Tax 1300s Harness Racing Pari-mutuel 1400s Business Taxes 1500s Motor Vehicle Licenses | \$    | 1,774,476<br>21,367<br>2,961,448<br>625,270<br>-<br>2,422,400<br>840,840<br>36,533<br>845,424<br>836,955<br>351,609 | \$ | 1,727,244<br>19,517<br>2,193,300<br>587,067<br>-<br>2,609,300<br>960,222<br>-<br>918,887<br>972,240<br>446,824 | \$   | 47,232<br>1,850<br>768,149<br>38,203<br>-<br>(186,900)<br>(119,383)<br>36,533<br>(73,463)<br>(135,285)<br>(95,215) | 2.7 % 9.5 % 35.0 % 6.5 % (7.2)% (12.4)% (8.0)% (21.3)%      | \$ | 27,812,087<br>184,946<br>13,102,399<br>5,180,315<br>117,100<br>17,054,155<br>5,273,959<br>203,440<br>8,286,599<br>3,846,326<br>2,276,029 | \$ | 28,564,884<br>182,347<br>11,995,096<br>5,067,454<br>(1,046,096)<br>17,876,260<br>4,066,509<br>-<br>7,348,041<br>3,093,982<br>2,547,036 | \$ | (752,797)<br>2,599<br>1,107,302<br>112,861<br>1,163,195<br>(822,105)<br>1,207,450<br>203,440<br>938,558<br>752,344<br>(271,008) | (2.6)% 1.4 % 9.2 % 2.2 % 111.2 % (4.6)% 29.7 % - % 12.8 % 24.3 % (10.6)% |  |
| 1700s Inland Fisheries & Wildlife<br>1900s Other Licenses  |       | 1,466,781<br>62,543   |    | 1,849,519<br>145,175   |      | (382,738)<br>(82,631)  | (20.7)%<br>(56.9)%  |    | 15,269,056<br>568,889  |    | 11,806,793<br>480,639  |    | 3,462,263<br>88,250   | 29.3 %<br>18.4 %   |  |
| Total Other Taxes & Fees  Detail of Other Revenues   | \$    | 12,245,646  | \$ | 12,429,293   | \$   | (183,647)  | (1.5)%  | \$ | 99,175,299   | \$ | 91,982,947   | \$ | 7,192,352   | 7.8 %  |  |
| 2200s Federal Revenues 2300s County Revenues 2400s Revenues from Cities and Towns 2500s Revenues from Private Sources 2600s Current Service Charges 2700s Transfers from (to) Other Funds 2800s Sales of Property & Equipment  | \$    | 165,917<br>1,620,658<br>829,143<br>4,224  | \$ | 22,813<br>1,573,988<br>948,209<br>2,076  | \$   | -<br>143,104<br>46,670<br>(119,066)<br>2,148   | - %<br>- %<br>- %<br>627.3 %<br>3.0 %<br>(12.6)%<br>103.5 % | \$ | 59,220<br>-<br>89,885<br>1,105,998<br>15,582,152<br>(36,858,243)<br>234,624  | \$ | 45,846<br>-<br>156,692<br>837,794<br>16,730,973<br>(30,229,336)<br>141,231   | \$ | 13,374<br>-<br>(66,807)<br>268,204<br>(1,148,821)<br>(6,628,907)<br>93,392  | 29.2 %<br>- %<br>(42.6)%<br>32.0 %<br>(6.9)%<br>(21.9)%<br>66.1 %        |  |
| Total Other Revenues   | \$    | 2,619,941   | \$ | 2,547,086  | \$   | 72,856   | 2.9 %   | \$ | (19,786,365)   | \$ | (12,316,800)   | \$ | (7,469,565)   | (60.6)%  |  |

### STATE OF MAINE

Undedicated Revenues - Highway Fund
For the Eighth Month Ended February 29, 2024
For the Fiscal Year Ending June 30, 2024
Comparison to Budget

Exhibit V

| _  |            | Mo  |  |   | _   | Fiscal Year to Date   |  |  |   |   |  |   |  |  |  |
|----|------------|---|--|---|---|---|--|--|---|---|--|---|--|--|--|
|    | Actual     |   | Budget   | C   | Variance<br>Over(Under)   | Percent<br>Over(Under)  |  | Actual   |   | Budget  |  |   | Percent<br>Over(Under)   | ]  | tal Budgeted<br>Fiscal Year<br>ing 6/30/2024   |
| \$ | 18,597,047 | \$  | 17,070,956   | \$  | 1,526,091   | 8.9 %   | \$   | 150,369,797  | \$  | 147,752,538   | \$   | 2,617,259   | 1.8 %  | \$   | 213,493,961  |
|    | 9,224,854  |   | 8,523,220  |   | 701,634   | 8.2 %   |  | 67,701,530   |   | 61,275,599  |  | 6,425,931   | 10.5 %   |  | 94,737,106   |
|    | 145,469    |   | 5,235  |   | 140,234   | 2,678.8 %   |  | 1,300,724  |   | 1,400,773   |  | (100,049)   | (7.1)%   |  | 1,413,369  |
|    | 239,946    |   | 402,625  |   | (162,679)   | (40.4)%   |  | 858,270  |   | 1,503,267   |  | (644,997)   | (42.9)%  |  | 3,269,305  |
|    | 118,786    |   | 65,035   |   | 53,751  | 82.6 %  |  | 666,967  |   | 464,686   |  | 202,281   | 43.5 %   |  | 1,711,479  |
|    | 216,198    |   | (108)  |   | 216,306   | 200,283.2 %   |  | 1,287,685  |   | 880,011   |  | 407,674   | 46.3 %   |  | 879,575  |
|    | - '        |   | - ` ´  |   | - '   | - %   |  | 107,534,228  |   | 107,534,228   |  | 0   | - %  |  | 107,534,228  |
|    | 4,359,183  |   | 5,000,000  |   | (640,817)   | (12.8)%   |  | 41,017,426   |   | 33,000,000  |  | 8,017,426   | 24.3 %   |  | 53,000,000   |
|    | 432,500    |   | 564,799  |   | (132,299)   | (23.4)%   |  | 11,382,228   |   | 11,433,383  |  | (51,155)  | (0.4)%   |  | 13,756,495   |
| \$ | 33,333,982 | \$  | 31,631,762   | \$  | 1,702,220   | 5.4 %   | \$   | 382,118,856  | \$  | 365,244,485   | \$   | 16,874,371  | 4.6 %  | \$   | 489,795,518  |
|    | \$         | \$ 18,597,047<br>9,224,854<br>145,469<br>239,946<br>118,786<br>216,198<br>-<br>4,359,183<br>432,500 | \$ 18,597,047 \$ 9,224,854   145,469   239,946   118,786   216,198   - | Actual Budget  \$ 18,597,047 \$ 17,070,956 9,224,854 8,523,220 145,469 5,235 239,946 402,625 118,786 65,035 216,198 (108) - 4,359,183 5,000,000 432,500 564,799 | \$ 18,597,047 \$ 17,070,956 \$ 9,224,854 8,523,220 145,469 5,235 239,946 402,625 118,786 65,035 216,198 (108) 4,359,183 5,000,000 432,500 564,799 | Actual         Budget         Variance Over(Under)           \$ 18,597,047         \$ 17,070,956         \$ 1,526,091           9,224,854         8,523,220         701,634           145,469         5,235         140,234           239,946         402,625         (162,679)           118,786         65,035         53,751           216,198         (108)         216,306           -         -         -           4,359,183         5,000,000         (640,817)           432,500         564,799         (132,299) | Actual         Budget         Variance Over(Under)         Percent Over(Under)           \$ 18,597,047         \$ 17,070,956         \$ 1,526,091         8.9 %           9,224,854         8,523,220         701,634         8.2 %           145,469         5,235         140,234         2,678.8 %           239,946         402,625         (162,679)         (40.4)%           118,786         65,035         53,751         82.6 %           216,198         (108)         216,306         200,283.2 %           -         -         -         %           4,359,183         5,000,000         (640,817)         (12.8)%           432,500         564,799         (132,299)         (23.4)% | Actual         Budget         Variance Over(Under)         Percent Over(Under)           \$ 18,597,047         \$ 17,070,956         \$ 1,526,091         8.9 %           \$ 9,224,854         8,523,220         701,634         8.2 %           \$ 145,469         5,235         140,234         2,678.8 %           \$ 239,946         402,625         (162,679)         (40.4)%           \$ 118,786         65,035         53,751         82.6 %           \$ 216,198         (108)         216,306         200,283.2 %           \$ -         -         -         -           \$ 4,359,183         5,000,000         (640,817)         (12.8)%           \$ 432,500         564,799         (132,299)         (23.4)% | Actual         Budget         Variance Over(Under)         Percent Over(Under)         Actual           \$ 18,597,047         \$ 17,070,956         \$ 1,526,091         8.9 %         \$ 150,369,797           9,224,854         8,523,220         701,634         8.2 %         67,701,530           145,469         5,235         140,234         2,678.8 %         1,300,724           239,946         402,625         (162,679)         (40.4)%         858,270           118,786         65,035         53,751         82.6 %         666,967           216,198         (108)         216,306         200,283.2 %         1,287,685           -         -         -         %         107,534,228           4,359,183         5,000,000         (640,817)         (12.8)%         41,017,426           432,500         564,799         (132,299)         (23.4)%         11,382,228 | Actual         Budget         Variance Over(Under)         Percent Over(Under)         Actual           \$ 18,597,047         \$ 17,070,956         \$ 1,526,091         8.9 %         \$ 150,369,797         \$ 9,224,854         8,523,220         701,634         8.2 %         67,701,530         67,701,530         145,469         5,235         140,234         2,678.8 %         1,300,724         239,946         402,625         (162,679)         (40.4)%         858,270         118,786         65,035         53,751         82.6 %         666,967         216,198         (108)         216,306         200,283.2 %         1,287,685         -         -         -         %         107,534,228         4,359,183         5,000,000         (640,817)         (12.8)%         41,017,426         432,500         564,799         (132,299)         (23.4)%         11,382,228 | Actual         Budget         Variance Over(Under)         Percent Over(Under)         Actual         Budget           \$ 18,597,047         \$ 17,070,956         \$ 1,526,091         8.9 %         \$ 150,369,797         \$ 147,752,538           9,224,854         8,523,220         701,634         8.2 %         67,701,530         61,275,599           145,469         5,235         140,234         2,678.8 %         1,300,724         1,400,773           239,946         402,625         (162,679)         (40.4)%         858,270         1,503,267           118,786         65,035         53,751         82.6 %         666,967         464,686           216,198         (108)         216,306         200,283.2 %         1,287,685         880,011           -         -         -         -         %         107,534,228         107,534,228           4,359,183         5,000,000         (640,817)         (12.8)%         41,017,426         33,000,000           432,500         564,799         (132,299)         (23.4)%         11,382,228         11,433,383 | Actual         Budget         Over(Under)         Over(Under)         Actual         Budget         Over(Over(Under))           \$ 18,597,047         \$ 17,070,956         \$ 1,526,091         8.9 %         \$ 150,369,797         \$ 147,752,538         \$ 9,224,854         8,523,220         701,634         8.2 %         67,701,530         61,275,599         61,275,599         145,469         5,235         140,234         2,678.8 %         1,300,724         1,400,773         239,946         402,625         (162,679)         (40.4)%         858,270         1,503,267         118,786         65,035         53,751         82.6 %         666,967         464,686         216,198         (108)         216,306         200,283.2 %         1,287,685         880,011         -         -         -         -         -         %         107,534,228         107,534,228         107,534,228         107,534,228         107,534,228         107,534,228         11,433,383 | Actual         Budget         Variance Over(Under)         Percent Over(Under)         Actual         Budget         Variance Over(Under)           \$ 18,597,047         \$ 17,070,956         \$ 1,526,091         8.9 %         \$ 150,369,797         \$ 147,752,538         \$ 2,617,259           9,224,854         8,523,220         701,634         8.2 %         67,701,530         61,275,599         6,425,931           145,469         5,235         140,234         2,678.8 %         1,300,724         1,400,773         (100,049)           239,946         402,625         (162,679)         (40.4)%         858,270         1,503,267         (644,997)           118,786         65,035         53,751         82.6 %         666,967         464,686         202,281           216,198         (108)         216,306         200,283.2 %         1,287,685         880,011         407,674           -         -         -         -         -         -         %         107,534,228         107,534,228         0           4,359,183         5,000,000         (640,817)         (12.8)%         41,017,426         33,000,000         8,017,426           432,500         564,799         (132,299)         (23.4)%         11,382,228         11,433,383 <td>Actual         Budget         Variance Over(Under)         Percent Over(Under)         Actual         Budget         Variance Over(Under)         Percent Over(Under)           \$ 18,597,047         \$ 17,070,956         \$ 1,526,091         8.9 %         \$ 150,369,797         \$ 147,752,538         \$ 2,617,259         1.8 %           \$ 9,224,854         8,523,220         701,634         8.2 %         67,701,530         61,275,599         6,425,931         10.5 %           \$ 145,469         5,235         140,234         2,678.8 %         1,300,724         1,400,773         (100,049)         (7.1)%           \$ 239,946         402,625         (162,679)         (40.4)%         858,270         1,503,267         (644,997)         (42.9)%           \$ 118,786         65,035         53,751         82.6 %         666,967         464,686         202,281         43.5 %           \$ 216,198         (108)         216,306         200,283.2 %         1,287,685         880,011         407,674         46.3 %           \$ 4,359,183         5,000,000         (640,817)         (12.8)%         41,017,426         33,000,000         8,017,426         24.3 %           \$ 432,500         564,799         (132,299)         (23.4)%         11,382,228         11,433,383</td> <td>  Natual Budget   National Percent   Natual Budget   National Percent   Natual Budget   National Percent   Natual Budget   National Percent   Natual   Natual Budget   National Percent   Natual   Natual</td> | Actual         Budget         Variance Over(Under)         Percent Over(Under)         Actual         Budget         Variance Over(Under)         Percent Over(Under)           \$ 18,597,047         \$ 17,070,956         \$ 1,526,091         8.9 %         \$ 150,369,797         \$ 147,752,538         \$ 2,617,259         1.8 %           \$ 9,224,854         8,523,220         701,634         8.2 %         67,701,530         61,275,599         6,425,931         10.5 %           \$ 145,469         5,235         140,234         2,678.8 %         1,300,724         1,400,773         (100,049)         (7.1)%           \$ 239,946         402,625         (162,679)         (40.4)%         858,270         1,503,267         (644,997)         (42.9)%           \$ 118,786         65,035         53,751         82.6 %         666,967         464,686         202,281         43.5 %           \$ 216,198         (108)         216,306         200,283.2 %         1,287,685         880,011         407,674         46.3 %           \$ 4,359,183         5,000,000         (640,817)         (12.8)%         41,017,426         33,000,000         8,017,426         24.3 %           \$ 432,500         564,799         (132,299)         (23.4)%         11,382,228         11,433,383 | Natual Budget   National Percent   Natual Budget   National Percent   Natual Budget   National Percent   Natual Budget   National Percent   Natual   Natual Budget   National Percent   Natual   Natual |

### STATE OF MAINE Exhibit VI

Undedicated Revenues - Highway Fund
For the Eighth Month Ended February 29, 2024 and 2023
For the Fiscal Year Ending June 30, 2024 and 2023
Comparison to To Prior Year

|   | _  |  | Mo  | onth |  |  | Fiscal Year to Date |  |    |   |    |  |  |  |
|---|----|--|---|------|--|--|---------------------|--|----|---|----|--|--|--|
|   | C  | Current Year   | Prior Year  | O    | Variance<br>Over(Under)  | Percent<br>Over(Under)                                   | (                   | Current Year   |    | Prior Year  | (  | Variance<br>Over(Under)  | Percent<br>Over(Under)   |  |
| Fuel Taxes Motor Vehicle Registration & Fees Motor Vehicle Inspection Fees Miscellaneous Taxes & Fees Fines, Forfeits & Penalties Earnings on Investments Auto Sales Tax Transfer Transfer from Liquor Commission All Other | \$ | 18,597,047<br>9,224,854<br>145,469<br>239,946<br>118,786<br>216,198<br>-<br>4,359,183<br>432,500 | \$<br>16,079,724<br>9,646,508<br>616,919<br>86,404<br>107,291<br>44,497<br>-<br>570,542 | \$   | 2,517,323<br>(421,654)<br>(471,450)<br>153,542<br>11,495<br>171,701<br>-<br>4,359,183<br>(138,042) | 15.7 % (4.4)% (76.4)% 177.7 % 10.7 % 385.9 % - % (24.2)% | \$                  | 150,369,797<br>67,701,530<br>1,300,724<br>858,270<br>666,967<br>1,287,685<br>107,534,228<br>41,017,426<br>11,382,228 | \$ | 152,298,554<br>68,739,666<br>1,797,074<br>1,005,896<br>787,487<br>284,572 | \$ | (1,928,757)<br>(1,038,135)<br>(496,350)<br>(147,626)<br>(120,520)<br>1,003,113<br>107,534,228<br>41,017,426<br>375,521 | (1.3)%<br>(1.5)%<br>(27.6)%<br>(14.7)%<br>(15.3)%<br>352.5 %<br>- %<br>3.4 % |  |
| Total Collected   | \$ | 33,333,982   | \$<br>27,151,884  | \$   | 6,182,098  | 22.8 %   | \$                  | 382,118,856  | \$ | 235,919,955   | \$ | 146,198,901  | 62.0 %   |  |

Maine Revenue Services Taxable Sales by Sector In Thousands of Dollars

|                            | January'24    | % Ch. | January'23    | % Ch. | January'22    | Average<br>Last 3 Mos.<br>Vs. Last Yr.<br>% Change | Moving Total<br>Last 12 Mos.<br>Vs. Prior<br>% Change | YTD Growth<br>CY'24 vs. '23<br>Thru January<br>% Change |
|----------------------------|---------------|-------|---------------|-------|---------------|--|---|---|
| <b>Building Supply</b>     | \$295,676.9   | 2.9%  | \$287,302.7   | 11.5% | \$257,698.7   | 1.1%   | 1.1%  | 2.9%  |
| Food Store                 | \$200,916.7   | 0.9%  | \$199,071.9   | 2.9%  | \$193,368.2   | -0.7%  | 2.1%  | 0.9%  |
| <b>General Merchandise</b> | \$295,774.1   | 3.6%  | \$285,414.8   | 7.7%  | \$264,935.3   | -1.0%  | -0.4%   | 3.6%  |
| Other Retail               | \$431,431.7   | 3.9%  | \$415,350.5   | 0.5%  | \$413,455.2   | 3.7%   | 3.1%  | 3.9%  |
| Auto/Transportation        | \$545,842.6   | 8.5%  | \$503,123.6   | 9.1%  | \$461,136.8   | 6.8%   | 5.3%  | 8.5%  |
| Restaurant                 | \$207,192.9   | -1.4% | \$210,074.1   | 20.4% | \$174,529.4   | 3.8%   | 5.5%  | -1.4%   |
| Lodging                    | \$62,395.2    | -4.0% | \$64,998.6    | 9.8%  | \$59,180.1    | 0.5%   | 1.8%  | -4.0%   |
| Consumer Sales             | \$2,039,230.1 | 3.8%  | \$1,965,336.2 | 7.7%  | \$1,824,303.7 | 2.7%   | 2.9%  | 3.8%  |
| <b>Business Operating</b>  | \$289,499.1   | 1.6%  | \$284,989.9   | 9.1%  | \$261,183.3   | 3.5%   | 4.0%  | 1.6%  |
| Total                      | \$2,328,729.2 | 3.5%  | \$2,250,326.1 | 7.9%  | \$2,085,487.0 | 2.8%   | 3.0%  | 3.5%  |
| Utilities                  | \$157,574.5   | 1.7%  | \$154,973.1   | 5.6%  | \$146,792.8   | 7.4%   | 4.4%  | 1.7%  |
| Total plus Utilities       | \$2,486,303.7 | 3.4%  | \$2,405,299.2 | 7.8%  | \$2,232,279.8 | 3.0%   | 3.1%  | 3.4%  |

Taxable sales for returns processed by March 11th of the sales year.