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M E M O R A N D U M

TO: Governor Paul R. LePage
Members, Legislative Council
Members, Joint Standing Committee on Appropriations and Financial Affairs
Members, Joint Standing Committee on Taxation

FROM: Richard W. Rosen, Commissioner
Department of Administrative & Financial Services

DATE: August 8, 2016

SUBJ: Revenues – June

June General Fund revenues were over budget by \$0.2 million or 0.0%. For the fiscal year, General Fund revenues were \$9.8 million over budget (+0.3%). Compared to last fiscal year, FY16 General Fund revenues were up by 1.1% (+\$36.8 million). The final General Fund figures for the month and year include the elimination of 5, out of a total of 8, revenue accruals currently accrued at year-end. The process of phasing-out revenue accruals is consistent with the Administration's goal of fiscal stability and sustainability. Note this report only addresses surplus end-of-year revenues; additional information on the total net Unappropriated Surplus will be provided in a separate statement.

May taxable sales (June revenue) increased by 3.4% over a year ago, resulting in a monthly revenue deficit for sales and use and service provider taxes combined of \$11 million. For the fiscal year, sales and service provider taxes were a combined \$3.9 million over budget. The June and fiscal year variance is impacted by the elimination of the accrual for service provider taxes. Auto/transportation sales increased by only 0.2% over last May, and are up 7.2% over the first five months of calendar year 2016. Auto sales appear to be flattening out in recent months; most of the robust growth in the first five months came early in the calendar year. Tourism related sales, restaurants and lodging, increased slightly over last May, with all of the increase coming from lodging sales. Building supply store sales in May increased by 3.7% year-over-year, and have risen by 12.1% during the first five months of CY16 compared to a year ago. The late spring last year resulted in sales normally made in March and April to occur in May 2015. As a result, the level of sales this May was strong, but the growth rate was less impressive compared to a year ago.

Individual income tax receipts were over budget in June by \$8.4 million (+6.3%) and ended the fiscal year under budget by \$3.6 million (-0.2%). Withholding and estimated payments were the primary cause of the monthly surplus. Withholding receipts were over budget in June by \$5.3 million and were under budget for the fiscal year by \$2.0 million (0.0%). The second estimated payment of 2016 was due June 15th and once again came in over budget. Estimated payments exceeded budget by \$8.6 million for the month and ended the fiscal year over budget by \$13.2 million. The first two estimated payments of 2016 are flat compared to 2015, but the March forecast assumed a 5% decrease because of the tax cut effective January 1, 2016. Refunds exceeded budget in June by \$8.3 million. For the fiscal year refunds were over budget by \$9.4 million (+2.9%).

Sales & Use Taxes

Revenue was \$3.6 million under budget for the month and \$14 million (+1.1%) over budget fiscal year-to-date.

Taxable Sales

Total taxable sales for the month of May (June revenue) were 3.4% over May 2015. The annual rate of change, excluding utilities, was 6.2%. Building supply sales were up 3.7% for the month and 7.3% for the year ending in May. Sales of taxable items in food stores were up 24.2% for the month and 11.5% for the year. General merchandise sales (primarily sales of goods sold in large department and discount stores) were up 1.3% for the month and 3.5% for the year. Sales in other retail stores such as jewelry, drug, sporting goods, book, antique, pet, photo, toy, and craft stores were up 5.5% for the month and 6.0% for the year. Auto/transportation sector sales were up 0.2% for the month and 8.6% for the year. Sales of meals and other prepared foods were down 0.2% for the month and up 6.1% for the year. Lodging sales were up 4.7% for the month and 6.5% for the year. Business operating sales (primarily use tax paid by businesses) were down 0.7% for the month and up 0.6% for the year.

Service Provider Tax

Revenue was \$7.4 million under budget for the month and \$10.2 million (-18.4%) under budget fiscal year-to-date.

Individual Income Tax

Revenue was \$8.4 million over budget for the month and \$3.6 million (-0.2%) under budget fiscal year-to-date. Fiscal year-to-date withholding payments were 2.5% over fiscal year 2015. Estimated payments were up 6.2% and final payments were up 0.7% fiscal year-to-date.

Corporate Income Tax

Revenue was \$56,535 over budget for the month and \$862,161 (-0.6%) under budget fiscal year-to-date. Estimated payments were up 4.8% and final payments were up 4.4% fiscal year-to-date.

Cigarette & Tobacco Taxes

Cigarette and tobacco products tax revenue was \$344,844 under budget for the month and \$4.8 million (+3.5%) over budget fiscal year-to-date. Fiscal year-to-date revenue was \$4.6 million 3.3% over fiscal year 2015.

Insurance Companies Taxes

The Insurance Companies Taxes were \$1.6 million over budget for the month and \$1.5 million under budget fiscal year-to-date.

Estate Tax

The estate tax was \$1.1 million over budget for the month and \$599,413 over budget fiscal year-to-date.

Transfers for Tax Relief Programs

Refunds for the Business Equipment Tax Reimbursement (BETR) and Business Equipment Tax Exemption (BETE) programs were slightly over budget in June and ended the fiscal year on budget.

Municipal Revenue Sharing

Revenue sharing was very close to budget in June and was \$0.1 million over budget for the fiscal year.

Lottery

Lottery Revenues were under budget for the month by \$1.9 million and \$2.1 million over budget for the fiscal year.

Other Revenues

Other Revenues were over budget for the month by \$1.9 million. For the fiscal year, other revenues were over budget by \$2.8 million.

Highway Fund

Motor fuel excise tax receipts were over budget in June by \$0.335 million (+1.8%). The Highway Fund, as a whole, was over budget for the month by \$0.2 million (+0.9%). Motor fuel taxes ended the fiscal year over budget by \$0.362 million and the fund as a whole was \$4.7 million over budget (+1.5%).

National Economy

National economic reports have provided a mixed picture of the economy over the last month. After a very concerning May jobs report, the June employment report showed a strong rebound in job creation of 287,000 jobs. The June report gave economists confidence that the labor market remained strong and some support for the Federal Reserve to raise interest rates sooner rather than later.

That confidence was set back when the preliminary estimate of second quarter GDP was released in late July. The initial estimate was a weak 1.2% annualized growth in the second quarter of 2016 following downwardly revised growth of 0.8% and 0.9% for the first quarter of 2016 and the fourth quarter of 2015, respectively. The average growth over the last four quarters has been less than 1%, well below the average growth of approximately 2% since the end of the recession. Weakness in the

second quarter was primarily from fixed residential and nonresidential investment and inventory investment. Consumer spending remained solid as the tightening labor market is starting to produce some wage gains for households. Looking ahead, fixed investment is not expected to make gains until after the fall elections, but consumer spending and a restocking of inventories provide some optimism for the current quarter.

Maine Economy

The Maine economy enters the new fiscal year in good shape. A recent release from the Bureau of Economic Analysis (BEA) estimated that Maine had the 9th highest growth in Gross State Product (GSP) in the nation during the first quarter of 2016. Maine GSP grew 2.3% in the first quarter exceeding the national and New England growth rates of 1.2% and 1.5%, respectively. Maine's GSP has equaled or outperformed the national growth rate in 3 of the last four quarters.

The positive news coming out of BEA is being reflected in the revenue reports over the last year too. After adjusting for tax changes, Maine's sales and income tax receipts have been outpacing most of the nation. Sales tax growth has steadily been outperforming recent revenue forecasts as the growing economy and low energy prices are fueling household demand for taxable goods and services. As noted earlier in this report auto sales have slowed considerably in recent months, essentially flattening on a year-over-year basis. Fortunately the revenue forecast is based on a slowing in taxable auto sales.

RWR:mja

Attachments

cc: John McGough
Aaron Chadbourne
Grant Pennoyer
Chris Nolan
Marc Cyr
Amanda Rector
Jim Breece
Jerome Gerard
Melissa Gott

STATE OF MAINE

Undedicated Revenues - General Fund
 For the Twelfth Month Ended June 30, 2016
 For the Fiscal Year Ending June 30, 2016
 Comparison to Budget

EXHIBIT I

	Month				Year to Date				Total Budgeted Fiscal Year Ending 6-30-2016
	Actual	Budget	Variance Over/(Under)	Percent Over/(Under)	Actual	Budget	Variance Over/(Under)	Percent Over/(Under)	
Sales and Use Tax	115,431,376	119,058,577	(3,627,201)	(3.0%)	1,274,144,957	1,260,137,966	14,006,991	1.1%	1,260,137,966
Service Provider Tax	154,282	7,545,639	(7,391,357)	(98.0%)	44,916,959	55,073,214	(10,156,255)	(18.4%)	55,073,214
Individual Income Tax	142,414,395	134,023,659	8,390,736	6.3%	1,542,687,615	1,546,329,595	(3,641,980)	(0.2%)	1,546,329,595
Corporate Income Tax	34,836,018	34,779,483	56,535	0.2%	137,492,442	138,354,603	(862,161)	(0.6%)	138,354,603
Cigarette and Tobacco Tax	10,922,234	11,267,078	(344,844)	(3.1%)	141,464,095	136,641,000	4,823,095	3.5%	136,641,000
Insurance Companies Tax	28,002,897	26,367,642	1,635,255	6.2%	81,250,784	82,700,000	(1,449,216)	(1.8%)	82,700,000
Estate Tax	3,778,176	2,649,900	1,128,276	42.6%	27,198,153	26,598,740	599,413	2.3%	26,598,740
Fines, Forfeits & Penalties	1,920,060	2,069,104	(149,044)	(7.2%)	20,610,571	22,411,725	(1,801,154)	(8.0%)	22,411,725
Income from Investments	461,781	223,868	237,913	106.3%	1,483,723	1,076,328	407,395	37.9%	1,076,328
Transfer from Lottery Commission	3,005,099	4,928,981	(1,923,882)	(39.0%)	56,972,851	54,900,000	2,072,851	3.8%	54,900,000
Transfers for Tax Relief Programs	(300,503)	1	(300,504)	(100.0%)	(64,744,050)	(64,771,938)	27,888	0.0%	(64,771,938)
Transfer to Municipal Revenue Sharing	(8,054,938)	(8,166,930)	111,992	1.4%	(67,355,586)	(67,259,423)	(96,163)	(0.1%)	(67,259,423)
Other Taxes and Fees	15,370,138	14,965,204	404,934	2.7%	143,422,794	140,329,152	3,093,642	2.2%	140,329,152
Other Revenues	21,670,494	19,720,716	1,949,778	9.9%	26,645,824	23,840,435	2,805,389	11.8%	23,840,435
Total Collected	<u>369,611,508</u>	<u>369,432,922</u>	<u>178,586</u>	<u>0.0%</u>	<u>3,366,191,131</u>	<u>3,356,361,397</u>	<u>9,829,734</u>	<u>0.3%</u>	<u>3,356,361,397</u>

NOTES: (1) Included in the above is \$8,054,938 for the month and \$67,355,586 year to date, that was set aside for Revenue Sharing with cities and towns.

(2) Figures reflect estimates of the Maine State Revenue Forecasting Committee approved in March 2016, updated by PL 2015 c. 482 and PL 2015 c. 355

(3) This report has been prepared from preliminary month end figures and is subject to change.

STATE OF MAINE

Undedicated Revenues - General Fund
 For the Twelfth Month Ended June 30, 2016 and 2015
 For the Fiscal Years Ending June 30, 2016 and 2015
 Comparison to Prior Year

EXHIBIT II

	Month				Year to Date			
	Current Year	Prior Year	Variance Over/(Under)	Percent Over/(Under)	Current Year	Prior Year	Variance Over/(Under)	Percent Over/(Under)
							**	
Sales and Use Tax	115,431,376	224,416,481	(108,985,105)	(48.6%)	1,274,144,957	1,195,031,298	79,113,659	6.6%
Service Provider Tax	154,282	8,839,742	(8,685,460)	(98.3%)	44,916,959	48,554,451	(3,637,492)	(7.5%)
Individual Income Tax	142,414,395	192,028,148	(49,613,752)	(25.8%)	1,542,687,615	1,521,778,409	20,909,206	1.4%
Corporate Income Tax	34,836,018	36,089,045	(1,253,027)	(3.5%)	137,492,442	168,965,820	(31,473,378)	(18.6%)
Cigarette and Tobacco Tax	10,922,234	12,391,852	(1,469,619)	(11.9%)	141,464,095	136,913,357	4,550,737	3.3%
Insurance Companies Tax	28,002,897	26,320,597	1,682,299	6.4%	81,250,784	81,459,794	(209,009)	(0.3%)
Estate Tax	3,778,176	5,232,760	(1,454,584)	(27.8%)	27,198,153	31,196,286	(3,998,132)	(12.8%)
Fines, Forfeits & Penalties	1,920,060	2,236,302	(316,243)	(14.1%)	20,610,571	22,608,527	(1,997,955)	(8.8%)
Income from Investments	461,781	171,067	290,714	169.9%	1,483,723	602,838	880,885	146.1%
Transfer from Lottery Commission	3,005,099	3,892,156	(887,057)	(22.8%)	56,972,851	54,002,444	2,970,406	5.5%
Transfers for Tax Relief Programs	(300,503)	(315,319)	14,817	4.7%	(64,744,050)	(59,532,694)	(5,211,356)	(8.8%)
Transfer to Municipal Revenue Sharing	(8,054,938)	(6,002,514)	(2,052,424)	(34.2%)	(67,355,586)	(63,600,996)	(3,754,591)	(5.9%)
Other Taxes and Fees	15,370,138	16,071,640	(701,502)	(4.4%)	143,422,794	139,437,659	3,985,134	2.9%
Other Revenues	21,670,494	24,573,201	(2,902,707)	(11.8%)	26,645,824	51,909,354	(25,263,530)	(48.7%)
Total Collected	369,611,508	545,945,158	(176,333,650)	(32.3%)	3,366,191,131	3,329,326,547	36,864,584	1.1%

NOTE: This report has been prepared from preliminary month end figures and is subject to change

** Historically, the end of fiscal year accrual of revenues was reversed by the Controller's Office in August of the following fiscal year. Beginning in FY16, the reversal of the FY15 accrual will take place in June 2016 at the same time that the FY16 accrual takes place. This accounting change will result in less distortion in June and August revenue figures each year and improve the accuracy of monthly revenue projections. This timing change was the result of discussions between the Revenue Forecasting Committee (RFC) and the Controller's Office.

STATE OF MAINE

Undedicated Revenues - General Fund
 For the Twelfth Month Ended June 30, 2016
 For the Fiscal Year Ending June 30, 2016
 Comparison to Budget

EXHIBIT III

	<u>Month</u>				<u>Year to Date</u>				<u>Total Budgeted Fiscal Year Ending 6-30-2016</u>
	<u>Actual</u>	<u>Budget</u>	<u>Variance Over/(Under)</u>	<u>Percent Over/(Under)</u>	<u>Actual</u>	<u>Budget</u>	<u>Variance Over/(Under)</u>	<u>Percent Over/(Under)</u>	
<u>Detail of Other Taxes & Fees</u>									
0100s All Others	1,925,342	4,377,221	(2,451,879)	(56.0%)	31,169,229	32,786,439	(1,617,210)	(4.9%)	32,786,439
0300s Aeronautical Gas Tax	23,063	22,737	326	1.4%	267,902	266,376	1,526	0.6%	266,376
0400s Alcohol Excise Tax	1,771,109	1,749,130	21,979	1.3%	18,740,870	17,861,080	879,790	4.9%	17,861,080
0700s Corporation Taxes	2,440,648	1,808,478	632,170	35.0%	10,052,935	9,088,649	964,286	10.6%	9,088,649
0800s Public Utilities	(137,691)	-	(137,691)	-	6,403,740	7,500,000	(1,096,260)	(14.6%)	7,500,000
1000s Banking Taxes	3,377,900	2,196,090	1,181,810	53.8%	29,463,631	26,851,990	2,611,641	9.7%	26,851,990
1100s Alcoholic Beverages	571,890	478,682	93,208	19.5%	5,438,818	4,722,838	715,980	15.2%	4,722,838
1200s Amusements Tax	-	-	-	-	794,311	-	794,311	-	-
1300s Harness Racing Pari-mutuel	794,311	711,578	82,733	11.6%	9,543,199	8,761,475	781,724	8.9%	8,761,475
1400s Business Taxes	1,584,385	1,325,645	258,740	19.5%	10,880,424	11,927,502	(1,047,078)	(8.8%)	11,927,502
1500s Motor Vehicle Licenses	520,194	430,458	89,736	20.8%	6,214,202	4,311,202	1,903,000	44.1%	4,311,202
1700s Inland Fisheries & Wildlife	2,457,986	1,847,115	610,871	33.1%	14,015,806	15,850,342	(1,834,536)	(11.6%)	15,850,342
1900s Other Licenses	41,003	18,070	22,933	126.9%	437,726	401,259	36,467	9.1%	401,259
Total Other Taxes & Fees	15,370,138	14,965,204	404,934	2.7%	143,422,794	140,329,152	3,093,642	2.2%	140,329,152
<u>Detail of Other Revenues</u>									
2200s Federal Revenues	46,680	32,916	13,764	41.8%	351,811	395,000	(43,189)	(10.9%)	395,000
2300s County Revenues	-	-	-	-	-	-	-	-	-
2400s Revenues from Cities and Towns	78,122	107,359	(29,237)	(27.2%)	311,206	277,996	33,210	11.9%	277,996
2500s Revenues from Private Sources	176,857	136,102	40,755	29.9%	1,712,208	1,760,000	(47,792)	(2.7%)	1,760,000
2600s Current Service Charges	3,062,866	2,289,640	773,226	33.8%	26,449,346	24,050,042	2,399,304	10.0%	24,050,042
2700s Transfers from Other Funds	18,536,267	17,097,333	1,438,934	8.4%	(2,334,288)	(2,776,203)	441,915	15.9%	(2,776,203)
2800s Sales of Property & Equipment	(230,300)	57,366	(287,666)	(501.5%)	155,540	133,600	21,940	16.4%	133,600
Total Other Revenues	21,670,494	19,720,716	1,949,778	9.9%	26,645,824	23,840,435	2,805,389	11.8%	23,840,435

NOTE: This report has been prepared from preliminary month end figures and is subject to change

STATE OF MAINE

Undedicated Revenues - General Fund
 For the Twelfth Month Ended June 30, 2016 and 2015
 For the Fiscal Years Ending June 30, 2016 and 2015
 Comparison to Prior Year

EXHIBIT IV

	Month				Year to Date			
	Current Year	Prior Year	Variance Over/(Under)	Percent Over/(Under)	Current Year	Prior Year	Variance Over/(Under)	Percent Over/(Under)
<u>Detail of Other Taxes & Fees</u>								
0100s All Others	1,925,342	3,529,323	(1,603,981)	(45.4%)	31,169,229	29,230,858	1,938,371	6.6%
0300s Aeronautical Gas Tax	23,063	22,868	195	0.9%	267,902	265,183	2,719	1.0%
0400s Alcohol Excise Tax	1,771,109	1,764,809	6,300	0.4%	18,740,870	18,311,955	428,914	2.3%
0700s Corporation Taxes	2,440,648	2,294,212	146,436	6.4%	10,052,935	9,790,511	262,424	2.7%
0800s Public Utilities	(137,691)	(22,653)	(115,039)	(507.8%)	6,403,740	7,591,072	(1,187,332)	(15.6%)
1000s Banking Taxes	3,377,900	2,878,800	499,100	17.3%	29,463,631	28,816,550	647,081	2.2%
1100s Alcoholic Beverages	571,890	637,242	(65,352)	(10.3%)	5,438,818	6,297,318	(858,500)	(13.6%)
1200s Amusements Tax	-	-	-	-	794,311	-	794,311	-
1300s Harness Racing Pari-mutuel	794,311	690,008	104,303	15.1%	9,543,199	8,642,121	901,077	10.4%
1400s Business Taxes	1,584,385	1,309,950	274,435	21.0%	10,880,424	9,138,068	1,742,356	19.1%
1500s Motor Vehicle Licenses	520,194	588,030	(67,836)	(11.5%)	6,214,202	4,451,075	1,763,127	39.6%
1700s Inland Fisheries & Wildlife	2,457,986	2,343,922	114,065	4.9%	14,015,806	16,490,686	(2,474,880)	(15.0%)
1900s Other Licenses	41,003	35,130	5,873	16.7%	437,726	412,260	25,467	6.2%
Total Other Taxes & Fees	15,370,138	16,071,640	(701,502)	(4.4%)	143,422,794	139,437,659	3,985,134	2.9%
<u>Detail of Other Revenues</u>								
2200s Federal Revenues	46,680	26,317	20,364	77.4%	351,811	427,872	(76,060)	(17.8%)
2300s County Revenues	-	-	-	-	-	-	-	-
2400s Revenues from Cities and Towns	78,122	124,119	(45,997)	(37.1%)	311,206	322,532	(11,326)	(3.5%)
2500s Revenues from Private Sources	176,857	157,285	19,572	12.4%	1,712,208	5,550,934	(3,838,726)	(69.2%)
2600s Current Service Charges	3,062,866	3,738,495	(675,629)	(18.1%)	26,449,346	26,159,511	289,834	1.1%
2700s Transfers from Other Funds	18,536,267	20,491,893	(1,955,625)	(9.5%)	(2,334,288)	19,324,211	(21,658,499)	(112.1%)
2800s Sales of Property & Equipment	(230,300)	35,092	(265,392)	(756.3%)	155,540	124,294	31,246	25.1%
Total Other Revenues	21,670,494	24,573,201	(2,902,707)	(11.8%)	26,645,824	51,909,354	(25,263,530)	(48.7%)

NOTE: This report has been prepared from preliminary month end figures and is subject to change

STATE OF MAINE

Undedicated Revenues - Highway Fund
 For the Twelfth Month Ended June 30, 2016
 For the Fiscal Year Ending June 30, 2016
 Comparison to Budget

EXHIBIT V

	Month				Year to Date				Total Budgeted Fiscal Year Ending 6-30-2016
	Actual	Budget	Variance Over/(Under)	Percent Over/(Under)	Actual	Budget	Variance Over/(Under)	Percent Over/(Under)	
Fuel Taxes	18,711,362	18,376,156	335,206	1.8%	221,173,367	220,811,525	361,842	0.2%	220,811,525
Motor Vehicle Registration & Fees	5,663,842	5,877,150	(213,308)	(3.6%)	90,497,732	86,695,042	3,802,690	4.4%	86,695,042
Motor Vehicle Inspection Fees	328,317	510,630	(182,314)	(35.7%)	3,515,288	2,982,500	532,788	17.9%	2,982,500
Miscellaneous Taxes & Fees	151,253	141,765	9,488	6.7%	1,660,604	1,293,729	366,875	28.4%	1,293,729
Fines, Forfeits & Penalties	66,860	32,982	33,878	102.7%	791,496	739,039	52,457	7.1%	739,039
Earnings on Investments	56,187	19,439	36,748	189.0%	255,421	244,945	10,476	4.3%	244,945
All Other	690,580	477,100	213,480	44.7%	9,553,791	9,971,600	(417,809)	(4.2%)	9,971,600
Total Collected	25,668,402	25,435,222	233,180	0.9%	327,447,700	322,738,380	4,709,320	1.5%	322,738,380

NOTE: This report has been prepared from preliminary month end figures and is subject to change.

STATE OF MAINE

Undedicated Revenues - Highway Fund
 For the Twelfth Month Ended June 30, 2016 and 2015
 For the Fiscal Years Ending June 30, 2016 and 2015
 Comparison to Prior Year

EXHIBIT VI

	Month				Year to Date			
	Current Year	Prior Year	Variance Over/(Under)	Percent Over/(Under)	Current Year	Prior Year	Variance Over/(Under)	Percent Over/(Under)
							**	
Fuel Taxes	18,711,362	39,706,396	(20,995,034)	(52.9%)	221,173,367	220,217,205	956,162	0.4%
Motor Vehicle Registration & Fees	5,663,842	6,364,669	(700,828)	(11.0%)	90,497,732	87,704,502	2,793,230	3.2%
Motor Vehicle Inspection Fees	328,317	655,994	(327,678)	(50.0%)	3,515,288	3,294,996	220,292	6.7%
Miscellaneous Taxes & Fees	151,253	175,830	(24,577)	(14.0%)	1,660,604	1,314,515	346,089	26.3%
Fines, Forfeits & Penalties	66,860	62,907	3,953	6.3%	791,496	854,813	(63,317)	(7.4%)
Earnings on Investments	56,187	30,305	25,882	85.4%	255,421	159,116	96,305	60.5%
All Other	690,580	638,186	52,395	8.2%	9,553,791	9,949,439	(395,648)	(4.0%)
Total Collected	25,668,402	47,634,287	(21,965,885)	(46.1%)	327,447,700	323,494,586	3,953,114	1.2%

NOTE: This report has been prepared from preliminary month end figures and is subject to change.

** Historically, the end of fiscal year accrual of revenues was reversed by the Controller's Office in August of the following fiscal year. Beginning in FY16, the reversal of the FY15 accrual will take place in June 2016 at the same time that the FY16 accrual takes place. This accounting change will result in less distortion in June and August revenue figures each year and improve the accuracy of monthly revenue projections. This timing change was the result of discussions between the Revenue Forecasting Committee (RFC) and the Controller's Office.

**Maine Revenue Services
Taxable Sales by Sector
In Thousands of Dollars**

	May '16	% Ch.	May '15	% Ch.	May '14	Average Last 3 Mos. Vs. Last Yr. % Change	Moving Total Last 12 Mos. Vs. Prior % Change	YTD Growth CY'16 vs. '15 Thru. May % Change
Building Supply	\$240,501.5	3.7%	\$231,815.5	7.8%	\$215,097.9	9.8%	7.3%	12.1%
Food Store	\$184,824.7	24.2%	\$148,811.6	7.2%	\$138,766.5	25.9%	11.5%	25.0%
General Merchandise	\$268,340.7	1.3%	\$264,831.9	4.5%	\$253,404.9	5.6%	3.5%	8.0%
Other Retail	\$197,474.1	5.5%	\$187,172.0	6.6%	\$175,531.3	9.7%	6.0%	9.7%
Auto/Transportation	\$416,595.9	0.2%	\$415,585.6	7.8%	\$385,376.9	4.8%	8.6%	7.2%
Restaurant	\$211,582.6	-0.2%	\$211,951.5	8.9%	\$194,560.9	4.5%	6.1%	7.0%
Lodging	\$62,541.7	4.7%	\$59,754.4	14.8%	\$52,051.2	6.5%	6.5%	8.4%
Consumer Sales	\$1,581,861.2	4.1%	\$1,519,922.5	7.4%	\$1,414,789.6	8.4%	7.0%	10.3%
Business Operating	\$179,459.8	-0.7%	\$180,674.2	4.3%	\$173,191.4	-0.6%	0.6%	-2.3%
Total	\$1,761,321.0	3.6%	\$1,700,596.7	7.1%	\$1,587,981.0	7.3%	6.2%	8.7%
Utilities	\$103,212.8	0.4%	\$102,834.7	-0.4%	\$103,290.3			
Total plus Utilities	\$1,864,533.8	3.4%	\$1,803,431.4	6.6%	\$1,691,271.3			