# How Economic Benefits Obligation Works

3210-K Repowering Procurement

#### **Economic Benefits Overview**

- Overview of Economic Benefits Form Submitted with proposal
- Example of Economic Benefits Report
- Scenario 1- Meet Contract Year 1 Metrics Exactly
- Scenario 2- Exceed some Contract Year 1 Metrics, do not meet others
- Scenario 3- Does not meet Contract Year 1 Metrics
- Scenario 4- Does not meet Contract Year 1 Metrics Gets back on track after Contract Year 2

## **Economic Benefits Form: Submitted with Proposal**

#### Illustrative Term Sheet Example

ļ		J	1					Contrac	ct Yea	ar						
ļ	Measure	e	Metric	1	2	3	4	5		6	7		8	9		10
10		From Maine-based suppliers/contractors	\$	\$ 500,000	\$ -	\$ -	\$ -	\$ -	\$	-	\$ -	\$	-	\$ 	\$	-
11	made to improve viability of existing facility	Total	\$	\$ 1,000,000	\$ 	\$ -	\$ -	\$ -	\$	-	\$ -	\$	-	\$ 	\$	-
	Canital investments made to improve	From Maine-based suppliers/contractors	\$	\$ 100,000	\$ -	\$ -	\$ -	\$ -	\$	-	\$ -	\$	-	\$ _	\$	-
	equipment purchases	Total	\$	\$ 150,000	\$ -	\$ -	\$ -	\$ _	\$	-	\$ -	\$	-	\$ _	\$	_
14		From Maine-based suppliers/contractors	\$	\$ 75,000	\$ 75,000	\$ 75,000	\$ 75,000	\$ 75,000	\$	75,000	\$ 75,000	\$	75,000	\$ 75,000	\$	75,000
15	CapEx)	Total	\$	\$ 100,000	\$ 100,000	\$ 100,000	\$ 100,000	\$ 100,000	\$	100,000	\$ 100,000	\$	100,000	\$ 100,000	\$	100,000
16	Excise, income, property and sales taxes paid t	to Maine jurisdictions	\$	\$ 15,000	\$ 15,000	\$ 15,000	\$ 15,000	\$ 15,000	\$	15,000	\$ 15,000	\$	15,000	\$ 15,000	\$	15,000
17	Payments to host communities in Maine, other	er than taxes (required and voluntary)	\$	\$ 50,000	\$ 50,000	\$ 50,000	\$ 50,000	\$ 50,000	\$	50,000	\$ 50,000	\$	50,000	\$ 50,000	\$	50,000
	Payments for the harvest and transportation of wood fuel by Maine-based contractors/	Harvested in Maine	\$	\$ -	\$ =	\$ -	\$ -	\$ =	\$	-	\$ =	\$	-	\$ _	\$	_
	suppliers	Harvested outside of Maine	\$	\$ -	\$ -	\$ -	\$ -	\$ -	\$	-	\$ -	\$	-	\$ -	\$	-
20	Total Employee Compensation for Maine-based	d Jobs	\$	\$ 1,000,000	\$ 1,000,000	\$ 1,000,000	\$ 1,000,000	\$ 1,000,000	\$	1,000,000	\$ 1,000,000	\$ 1	1,000,000	\$ 1,000,000	\$ 1	1,000,000

## Term Sheet Example

EBO Form Becomes Basis of EBO in Term Sheet

- 1. During the Contract Year 1, the Seller shall spend no less than \$500,000 (row 10) in equipment capital investment from Maine-based suppliers or contractors, and no less than \$100,000 (row 12) from Maine-based suppliers for capital investments other than the purchase of equipment.
- 2. During the remainder of the Contract Years, Seller shall have no obligations with respect to additional capital spending
- 3. Seller shall purchase goods and services from Maine-based suppliers in each Contract Year, no less than \$75,000 (row 14)
- 4. Seller shall make payments of excise, income, property or sales taxes to Maine jurisdictions in each Contract Year, no less than \$15,000 in an aggregate amount (row 16)

#### Term Sheet Example, continued

EBO Form Becomes Basis of EBO in Term Sheet

- 5. Seller shall make payments to host communities in Maine in each Contract Year, no less than \$50,000 (row 17)
- 6. Seller has no obligation for Payments of the harvest and transportation of wood fuel by Maine-based contractors/ suppliers (row 18/19)
  - Seller can not claim benefits in categories other than the categories to which they have contractually committed
- 7. Seller shall provide Total Employee Compensation for Maine—based Jobs in each Contract Year, no less than \$1,000,000 (row 20)

			EBO Value Multiplier			Contract Year 1	
			coo value ividicipilei				
	Metric			EBO	Actual Performance	Value of EBO	Value of Actual Performance
			[3]	[4]	[5]	[6] = [3] * [4]	[7] = [3] * [5]
Α	Capital investment equipment purchases made to improve viability of existing facility, from Maine-based suppliers/contractors	\$	1.742	\$ 500,000	\$ 500,000	\$ 871,000	\$ 871,000
	Capital investments made to improve viability of existing facility, excluding equipment purchases, from Maine-based suppliers/contractors	\$	1.837	\$ 100,000		\$ 183,700	
С	Purchases of goods and services (other than CapEx)	\$	1.774	\$ 75,000	\$ 50,000	\$ 133,050	\$ 88,700
D	Excise, income, property and sales taxes paid to Maine jurisdictions	\$	1	\$ 15,000	\$ 15,000	\$ 15,000	\$ 15,000
Е	Payments to host communities in Maine	\$	1	\$ 50,000	\$ 50,000	\$ 50,000	\$ 50,000
	Purchases of wood fuel, harvested in state by Maine-based suppliers/contractors	\$	1.874	\$ -		\$ -	\$ -
	Purchases of wood fuel, harvested out of state by Maine-based suppliers/contractors	\$	0.874	\$ -		\$ -	\$ -
Н	Employee Compensation for Maine-Based Employees	\$	2.52	\$ 1,000,000	\$ 1,025,000	\$ 2,520,000	\$ 2,583,000
			Contract Year Total Economic Value Cumulative Total Economic Value Cumulative Percentage of EBO Met			\$ 3,772,750 \$ 3,772,750	
	[8]		of Acutal Performance / Cumulative Total Value of EBO tract Price Reduction Applicable to Next Contract Year  [9] = Lesser of 1-[8] or 30%, or 0% if [8]>100%				0.0%
	Contract Energy Price	Applicable to Next S	ubsequent Contract Year (before any Price Reduction) [10] = pursuant to Contract				\$ 40.00
		Contract Ene	rgy Price to be Paid in Next Subsequent Contract Year [11] = [9] * [10]				\$ 40.00

		FBO Value Multiplier	$\prod$			Contract Year 1	
Metric			Ш	EBO	Actual Performance	Value of EBO	Value of Actual Performance
		[3]	П	[4]	[5]	[6] = [3] * [4]	[7] = [3] * [5]
Capital investment equipment purchases made to improve viability of existing facility, from Maine-based suppliers/contractors	\$	1.742		\$ 500,000	\$ 500,000	\$ 871,000	\$ 871,000
Capital investments made to improve viability of existing facility, excluding equipment purchases, from Maine-based suppliers/contractors	\$	1.837		\$ 100,000	\$ 100,000	\$ 183,700	\$ 183,700
Purchases of goods and services (other than CapEx)	\$	1.774	$\Box$	\$ 75,000	\$ 50,000	\$ 133,050	\$ 88,700
Excise, income, property and sales taxes paid to Maine jurisdictions	\$	1	П	\$ 15,000	\$ 15,000	\$ 15,000	\$ 15,000
Payments to host communities in Maine	\$	1	$\square$	\$ 50,000	\$ 50,000	\$ 50,000	\$ 50,000
Purchases of wood fuel, harvested in state by Maine-based suppliers/contractors	\$	1.874		\$ -		\$ -	\$ -
Purchases of wood fuel, harvested out of state by Maine-based suppliers/contractors	\$	0.874		\$ -		\$ -	\$ -
Employee Compensation for Maine-Based Employees	\$	2.52	J	\$ 1,000,000	\$ 1,025,000	\$ 2,520,000	\$ 2,583,000
f F F S	Capital investment equipment purchases made to improve viability of existing facility, from Maine-based suppliers/contractors  Capital investments made to improve viability of existing facility, excluding equipment purchases, from Maine-based suppliers/contractors  Purchases of goods and services (other than CapEx)  Excise, income, property and sales taxes paid to Maine jurisdictions  Payments to host communities in Maine  Purchases of wood fuel, harvested in state by Maine-based suppliers/contractors  Purchases of wood fuel, harvested out of state by Maine-based suppliers/contractors	Capital investment equipment purchases made to improve viability of existing facility, from Maine-based suppliers/contractors \$  Capital investments made to improve viability of existing facility, excluding equipment purchases, from Maine-based suppliers/contractors \$  Purchases of goods and services (other than CapEx) \$  Excise, income, property and sales taxes paid to Maine jurisdictions \$  Payments to host communities in Maine \$  Purchases of wood fuel, harvested in state by Maine-based suppliers/contractors \$  Purchases of wood fuel, harvested out of state by Maine-based suppliers/contractors \$  \$  Suppliers/contractors \$  \$  Suppliers/contractors \$	[3] Capital investment equipment purchases made to improve viability of existing facility, from Maine-based suppliers/contractors  \$ 1.742  Capital investments made to improve viability of existing facility, excluding equipment purchases, from Maine-based suppliers/contractors  \$ 1.837  Purchases of goods and services (other than CapEx)  Excise, income, property and sales taxes paid to Maine jurisdictions  \$ 1  Payments to host communities in Maine  Purchases of wood fuel, harvested in state by Maine-based  suppliers/contractors  \$ 0.874	Metric  Capital investment equipment purchases made to improve viability of existing facility, from Maine-based suppliers/contractors  Capital investments made to improve viability of existing facility, excluding equipment purchases, from Maine-based suppliers/contractors  Purchases of goods and services (other than CapEx)  Excise, income, property and sales taxes paid to Maine jurisdictions  Payments to host communities in Maine  Purchases of wood fuel, harvested in state by Maine-based  suppliers/contractors  \$  0.874	Metric  [3] [4]  Capital investment equipment purchases made to improve viability of existing facility, from Maine-based suppliers/contractors  [3] [4]  1.742 [5]  500,000  Capital investments made to improve viability of existing facility, excluding equipment purchases, from Maine-based suppliers/contractors  Purchases of goods and services (other than CapEx) [5]  EBO  1.742 [5]  5 500,000  Purchases of goods and services (other than CapEx) [5]  Payments to host communities in Maine jurisdictions [5]  Payments to host communities in Maine [7]  Purchases of wood fuel, harvested in state by Maine-based suppliers/contractors [7]  S 1.874 [8]  S 2.  Purchases of wood fuel, harvested out of state by Maine-based suppliers/contractors [7]  S 3.  S 4.  S 5.  S 6.  S 6.  S 75,000  S 75,000  S 75,000  S 9 1.874 [8]  S 75,000  S 9 1.874 [8]  S 75,000  S 9 1.874 [8]  S  Purchases of wood fuel, harvested out of state by Maine-based suppliers/contractors [8]  S  Purchases of wood fuel, harvested out of state by Maine-based suppliers/contractors [8]  S  Purchases of wood fuel, harvested out of state by Maine-based suppliers/contractors [8]	Metric  [3] [4] [5]  Capital investment equipment purchases made to improve viability of existing facility, from Maine-based suppliers/contractors  [3] [4] [5]  [4] [5]  [5]  [6]  [6]  [7.742	BBO   Actual Performance   Value of EBO

Contract Year Total Ecor Cumulative Total Ecor Cumulative Percentage [8] = Cumulative Value of Acutal Performance / Cumulative Total V Contract Price Reduction Applicable to Next C	Metrics Committed to	\$ 750 \$ EBO = Value of Metrics	3,791,400 3,791,400 100.5% 0.0%
[9] = Lesser of 1-[8] or 30%, or 0% Contract Energy Price Applicable to Next Subsequent Contract Year (before any Price	Reduction)	\$	40.00
[10] = pursuant Contract Energy Price to be Paid in Next Subsequent Co [11]		\$	40.00

	ļ				0-1-17-1							
		EBO Value Multiplier				Contract Ye	ar 1					
Metric				EBO	Actual Performance	Value of I		Value of Actual Performance				
		[3]		[4]	[5]	[6] = [3] *	[4]	[7] = [3] * [5]				
Capital investment equipment purchases made to improve viability of existing A facility, from Maine-based suppliers/contractors	Ġ	1.742	Ś	500,000	500,000	\$ 8	871,000	\$ 871,000				
Capital investments made to improve viability of existing facility, excluding			<u>,</u>	300,000 ç	300,000	, ·	71,000	0,1,000				
B equipment purchases, from Maine-based suppliers/contractors	\$	1.837	\$	100,000	100,000	\$ 1	183,700	\$ 183,700				
C Purchases of goods and services (other than CapEx)	\$	1.774	\$	75,000 \$	50,000	\$ 1	133,050	\$ 88,700				
D Excise, income, property and sales taxes paid to Maine jurisdictions	\$	1	\$	15,000 \$	15,000	\$	15,000					
E Payments to host communities in Maine	\$	1	\$	50,000 \$	50,000	\$	50,000	\$ 50,000				
Purchases of wood fuel, harvested in state by Maine-based		1,874										
F suppliers/contractors	\$	1.0/4	\$	-		\$	-	\$				
Purchases of wood fuel, harvested out of state by Maine-based		0.874										
G suppliers/contractors	\$	0.074	\$	-		\$	-	\$ -				
H Employee Compensation for Maine-Based Employees	\$	2.52	\$	1,000,000 \$	1,025,000	\$ 2,5	520,000	\$ 2,583,000				
							1					
		Contract Year Total Economic Value				\$ 3,7	772,750	\$ 3,791,400				
		Cumulative Total Economic Value	_		ك	\$ 3,7	772,750	\$ 3,791,400				
[8]	= Cumulative Value	Cumulative Percentage of EBO Met of Acutal Performance / Cumulative Total Value of EBO		۸۵	tual Performan		1 [	Delivered EBO =				
		tract Price Reduction Applicable to Next Contract Year [9] = Lesser of 1-[8] or 30%, or 0% if [8]>100%	Į	AC	tuai Periorinan	ice	,	Value of Performance				
Contract Energy Price	Applicable to Next S	ubsequent Contract Year (before any Price Reduction)	_					\$ 40.00				
· ·		[10] = pursuant to Contract										
	Contract Ene	ergy Price to be Paid in Next Subsequent Contract Year						\$ 40.00				
		[11] = [9] * [10]						•				

#### Contract Year 1

		EBO Value Multiplier	$\perp$				
Metric				EBO	Actual Performance	Value of EBO	Value of Actual Performance
	'	[3]	$\perp$	[4]	[5]	[6] = [3] * [4]	[7] = [3] * [5]
Capital investment equipment purchases made to improve viability of existing A facility, from Maine-based suppliers/contractors	\$	1.742	\$	500,000	\$ 500,000	\$ 871,000	\$ 871,000
Capital investments made to improve viability of existing facility, excluding equipment purchases, from Maine-based suppliers/contractors	\$	1.837	ć,	100,000	\$ 100,000	\$ 183,700	) \$ 183,700
C Purchases of goods and services (other than CapEx)	\$	1.774	\$	75,000	\$ 50,000	\$ 133,050	\$ 88,700
D Excise, income, property and sales taxes paid to Maine jurisdictions	\$	1	\$	15,000	\$ 15,000	\$ 15,000	\$ 15,000
E Payments to host communities in Maine	\$	1	\$	50,000	\$ 50,000	\$ 50,000	\$ 50,000
Purchases of wood fuel, harvested in state by Maine-based F suppliers/contractors	\$	1.874	\$	-		\$ -	\$ -
Purchases of wood fuel, harvested out of state by Maine-based G suppliers/contractors	\$	0.874	Ś			\$ -	\$ -
H Employee Compensation for Maine-Based Employees	\$	2.52	\$	1,000,000	\$ 1,025,000	\$ 2,520,000	2,583,000
		Contract Year Total Economic Value Cumulative Total Economic Value Cumulative Percentage of EBO Met				\$ 3,772,750 \$ 3,772,750	

[8] = Cumulative Value of Acutal Performance / Cumulative Total Value of EBO

Contract Price Reduction Applicable to Next Contract Year

[9] = Lesser of 1-[8] or 30%, or 0% if [8]>100%

Contract Energy Price Applicable to Next Subsequent Contract Year (before any Price Reduction)

[10] = pursuant to Contract

Contract Energy Price to be Paid in Next Subsequent Contract Year

[11] = [9] \* [10]



\$ 40

#### Contract Year 1

		EBO Value Multiplier			Contract Year 1	
	Metric		EBO	Actual Performance	Value of EBO	Value of Actual Performance
		[3]	[4]	[5]	[6] = [3] * [4]	[7] = [3] * [5]
	Capital investment equipment purchases made to improve viability of existing facility, from Maine-based suppliers/contractors	\$ 1.742	\$ 500,000	\$ 500,000	\$ 871,000	\$ 871,000
	Capital investments made to improve viability of existing facility, excluding equipment purchases, from Maine-based suppliers/contractors	\$ 1.837	\$ 100,000	\$ 100,000	\$ 183,700	\$ 183,700
С	Purchases of goods and services (other than CapEx)	\$ 1.774	\$ 75,000	\$ 75,000	\$ 133,050	\$ 133,050
D	Excise, income, property and sales taxes paid to Maine jurisdictions	\$ 1	\$ 15,000	\$ 15,000	\$ 15,000	\$ 15,000
Е	Payments to host communities in Maine	\$ 1	\$ 50,000	\$ 50,000	\$ 50,000	\$ 50,000
	Purchases of wood fuel, harvested in state by Maine-based suppliers/contractors	\$ 1.874	\$ ,		\$ -	\$ -
	Purchases of wood fuel, harvested out of state by Maine-based suppliers/contractors	\$ 0.874	\$		\$ -	\$ 
Н	Employee Compensation for Maine-Based Employees	\$ 2.52	\$ 1,000,000	\$ 1,000,000	\$ 2,520,000	\$ 2,520,000
i						

Contract Year Total Economic Value \$
Cumulative Total Economic Value \$
Cumulative Percentage of EBO Met

[8] = Cumulative Value of Acutal Performance / Cumulative Total Value of EBO Contract Price Reduction Applicable to Next Contract Year

[9] = Lesser of 1-[8] or 30%, or 0% if [8]>100%

[3] - Lessel OI 1-[0] OI 30%, OI 0% II [0]>100%

Contract Energy Price Applicable to Next Subsequent Contract Year (before any Price Reduction)

[10] = pursuant to Contract

Contract Energy Price to be Paid in Next Subsequent Contract Year

Metrics were met precisely, therefore Value of EBO = Value of Actual Performance

3,772,750 \$

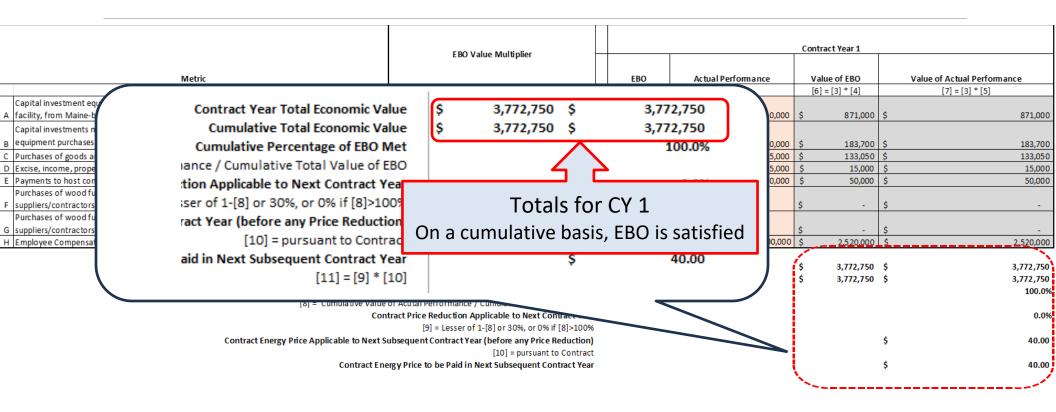
3,772,750

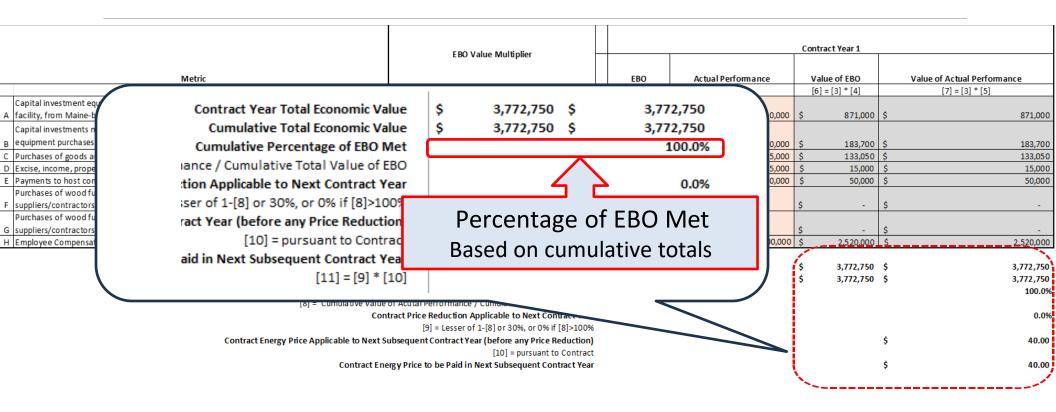
100.0%

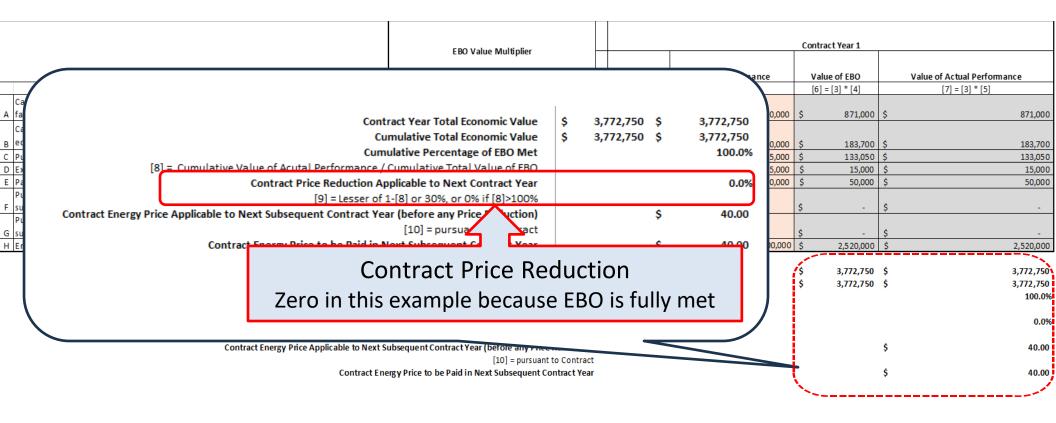
	EBO Value Multiplier			Contract Year 1		
	EBO Value Mulupiler					
Metric		EBO	Actual Performance	Value of EBO	Value o	of Actual Performance
	[3]	[4]	[5]	[6] = [3] * [4]		[7] = [3] * [5]
Capital investment equipment purchases made to improve viability of existing facility, from Maine-based suppliers/contractors \$	1.742	\$ 500,000	\$ 500,000		\$	871,000
Capital investments made to improve viability of existing facility, excluding equipment purchases, from Maine-based suppliers/contractors \$	1.837	\$ 100,000	\$ 100,000	\$ 183,700	\$	183,700
C Purchases of goods and services (other than CapEx) \$	1.774	\$ 75,000	\$ 75,000	\$ 133,050	\$	133,050
D Excise, income, property and sales taxes paid to Maine jurisdictions \$	1	\$ 15,000	\$ 15,000	\$ 15,000	\$	15,000
E Payments to host communities in Maine \$	1	\$ 50,000	\$ 50,000	\$ 50,000	\$	50,000
Purchases of wood fuel, harvested in state by Maine-based  F suppliers/contractors \$	1.874	\$ -		\$ -	\$	
Purchases of wood fuel, harvested out of state by Maine-based  G suppliers/contractors \$	0.874	\$ -		\$ -	\$	_
H Employee Compensation for Maine-Based Employees \$	2.52	\$ 1,000,000	\$ 1,000,000	\$ 2,520,000	\$	2,520,000
[9] = Cumulativa	Contract Year Total Economic Value Cumulative Total Economic Value Cumulative Percentage of EBO Met alue of Acutal Performance / Cumulative Total Value of EBO		< =	\$ 3,772,750 \$ 3,772,750		3,772,750 3,772,750 100.0%
[o] – Cumulauve	Contract Price Reduction Applicable to Next Contract Year  [9] = Lesser of 1-[8] or 30%, or 0% if [8]>100%		4			0.0%
· · · · · · · · · · · · · · · · · · ·	xt Subsequent Contract Year (before any Price Reduction) [10] = pursuant to Contract	Bed	cause this is the	first period	d,	40.00
Contra	Energy Price to be Paid in Next Subsequent Contract Year	contra	ct year total = c	umulative	total	40.00

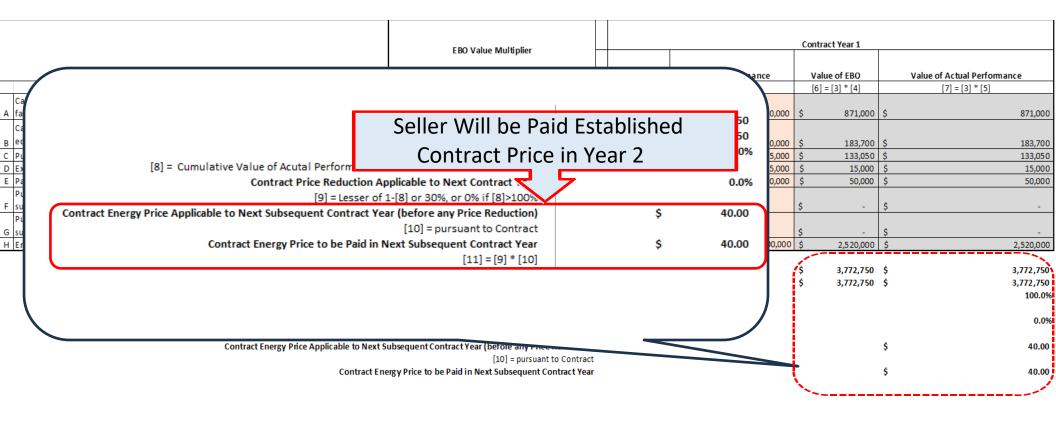
		EBO Value Multiplier						Contract Year 1							
	Metric		Eso valac marginer		EBO	Actual Performance	Value of EBO		Value of Actual Performance						
			[3]		[4]	[5]	[6] = [3] * [4]		[7] = [3] * [5]						
	Capital investment equipment purchases made to improve viability of existing facility, from Maine-based suppliers/contractors	\$	1.742	ć	\$ 500,000	\$ 500,000	\$ 871,000	\$	871,000						
	Capital investments made to improve viability of existing facility, excluding equipment purchases, from Maine-based suppliers/contractors	\$	1.837	3	\$ 100,000	\$ 100,000	\$ 183,700	\$	183,700						
С	Purchases of goods and services (other than CapEx)	\$	1.774	9	\$ 75,000	\$ 75,000	\$ 133,050	\$	133,050						
D	Excise, income, property and sales taxes paid to Maine jurisdictions	\$	1	Ş	\$ 15,000	\$ 15,000	\$ 15,000	\$	15,000						
Ε	Payments to host communities in Maine	\$	1	Ş	\$ 50,000	\$ 50,000	\$ 50,000	\$	50,000						
	Purchases of wood fuel, harvested in state by Maine-based suppliers/contractors	\$	1.874	Ş	; -		\$ -	\$	-						
	Purchases of wood fuel, harvested out of state by Maine-based suppliers/contractors	\$	0.874	3	\$ -		\$ -	\$	-						
Н	Employee Compensation for Maine-Based Employees	\$	2.52	Ş	\$ 1,000,000	\$ 1,000,000	\$ 2,520,000	\$	2,520,000						
			,												

3,772,750	\$	3,772,750	\$ Contract Year Total Economic Value
3,772,750	\$	3,772,750	\$ Cumulative Total Economic Value
100.0%			Cumulative Percentage of EBO Met
			[8] = Cumulative Value of Acutal Performance / Cumulative Total Value of EBO
0.0%			Contract Price Reduction Applicable to Next Contract Year
			[9] = Lesser of 1-[8] or 30%, or 0% if [8]>100%
40.00	\$		Contract Energy Price Applicable to Next Subsequent Contract Year (before any Price Reduction)
			[10] = pursuant to Contract
40.00	Ś		Contract Energy Price to be Paid in Next Subsequent Contract Year









Contract Energy Price Applicable to Next Subsequent Contract Year (before any Price Reduction)

Exceed some Contract Year 1 Metrics, do not meet others

			EBO Value Multiplier	L		Contract Year 1							
	Metric		Ebo value multiplier		EBO	Act	tual Performance	Va	lue of EBO		/alue of Actual Performance		
			[3]		[4]		[5]	[6]	] = [3] * [4]		[7] = [3] * [5]		
А	Capital investment equipment purchases made to improve viability of existing facility, from Maine- based suppliers/contractors	s	1.742		\$ 500,000	s	500,000	s	871,000	s	871,000		
	Capital investments made to improve viability of existing facility, excluding equipment purchases, from Maine-based suppliers/contractors	s	1.837		\$ 100,000		100,000		183,700		183,700		
С	Purchases of goods and services (other than CapEx)	\$	1.774	Т	\$ 75,000	<u> </u>	100,000	\$		<u> </u>	177,400		
D	Excise, income, property and sales taxes paid to Maine jurisdictions	\$	1		\$ 15,000	\$	15,000	\$	15,000	\$	15,000		
Ε	Payments to host communities in Maine	\$	1	Г	\$ 50,000	\$	25,000	\$	50,000	\$	25,000		
F	Purchases of wood fuel, harvested in state by Maine- based suppliers/contractors	\$	1.874	Γ	\$ -			\$	-	\$	-		
G	Purchases of wood fuel, harvested out of state by Maine-based suppliers/contractors	\$	0.874		\$ -			\$		\$	-		
Н	Employee Compensation for Maine-Based Employees	\$	2.52	Г	\$1,000,000	\$	1,000,000	\$2	2,520,000	\$	2,520,000		
			Contract Year Total Economic Value Cumulative Total Economic Value						3,772,750 3,772,750		3,792,100 3,792,100		
		f Acutal Performa	Cumulative Percentage of EBO Met nce / Cumulative Total Value of EBO on Applicable to Next Contract Year								100.		

[9] = Lesser of 1-[8] or 30%, or 0% if [8]>100%

Contract Energy Price to be Paid in Next Subsequent Contract Year

[10] = pursuant to Contract

[11] = [9] \* [10]

40.00

Exceed some Contract Year 1 Metrics, do not meet others

		EBO Value Multiplier						
Metric		Ebo Value Manipher		EBO		Value of Actual Performance		
		[3]		[4]	[5]	[6] = [3] * [4]	[7] =	[3] * [5]
apital investment equipment purchases made to								
mprove viability of existing facility, from Maine-		1.742						
ased suppliers/contractors	\$	_		A 500.000	500,000	074 000	\$	871,000
Capital investments made to improve viability of								
xisting facility, excluding equipment purchases,		1.837		Did not m	neet this metric			
rom Maine-based suppliers/contractors	\$					700	\$	183,700
Purchases of goods and services (other than CapEx)	\$	1.774		\$ 75,000	100,000	\$ 133,050	\$	177,400
xcise, income, property and sales taxes paid to		1						
Naine jurisdictions	\$	1		\$ 15,000	\$ 15,000	\$ 15,000	\$	15,000
ayments to host communities in Maine	\$	1		\$ 50,000	\$ 25,000	\$ 50,000	\$	25,000
Purchases of wood fuel, harvested in state by Maine-		1 974						
pased suppliers/contractors	\$	1.674		\$ -		\$ -	\$	-
Purchases of wood fuel, harvested out of state by		0.974						
Maine-based suppliers/contractors	\$	0.874		\$ -		\$ -	\$	-
imployee Compensation for Maine-Based Employees	\$	2.52		\$1,000,000	\$ 1,000,000	\$2,520,000	\$	2,520,000
	С	ontract Year Total Economic V	alue			\$3,772,750	\$	3,792,100
		Cumulative Total Economic V	alue			\$3,772,750	\$	3,792,100
		_						100.5%
		•						
Con								0.0%
[9] = Lesser of 1-[8] or 30%, or 0% if [8]>100%								
Contract Energy Price Applicable to Next Subsequent Contract Year (before any Price Reduction)							\$	40.00
[10] = pursuant to Contract								
<del></del>							\$	40.00
) (	ased suppliers/contractors urchases of wood fuel, harvested out of state by faine-based suppliers/contractors mployee Compensation for Maine-Based Employees  [8] = Cumulative Value of Contract Energy Price Applicable to Next State of Contract Energy Price Applicable State Of Contract Energy Price Energy Price Applicable State Of Contract Energy Price Applicable State Of Contract Energy Price Applicable State Of Contract Energy Price Price Price Of Contract Energy Price Pric	ased suppliers/contractors  urchases of wood fuel, harvested out of state by  laine-based suppliers/contractors  mployee Compensation for Maine-Based Employees  \$  Contract Price Reduction  [9] = Lesser  Contract Energy Price Applicable to Next Subsequent Contract	ased suppliers/contractors  urchases of wood fuel, harvested out of state by  laine-based suppliers/contractors  mployee Compensation for Maine-Based Employees  Contract Year Total Economic V  Cumulative Total Economic V  Cumulative Percentage of EBO  [8] = Cumulative Value of Acutal Performance / Cumulative Total Value of  Contract Price Reduction Applicable to Next Contract  [9] = Lesser of 1-[8] or 30%, or 0% if [8]>1  Contract Energy Price Applicable to Next Subsequent Contract Year (before any Price Reduction Year (before Any Price	ased suppliers/contractors  urchases of wood fuel, harvested out of state by laine-based suppliers/contractors  mployee Compensation for Maine-Based Employees  Contract Year Total Economic Value Cumulative Total Economic Value Cumulative Percentage of EBO Met  [8] = Cumulative Value of Acutal Performance / Cumulative Total Value of EBO Contract Price Reduction Applicable to Next Contract Year  [9] = Lesser of 1-[8] or 30%, or 0% if [8]>100% Contract Energy Price Applicable to Next Subsequent Contract Year (before any Price Reduction)  [10] = pursuant to Contract Contract Energy Price to be Paid in Next Subsequent Contract Year	ased suppliers/contractors  urchases of wood fuel, harvested out of state by Maine-based suppliers/contractors  mployee Compensation for Maine-Based Employees  Contract Year Total Economic Value Cumulative Total Economic Value Cumulative Percentage of EBO Met  [8] = Cumulative Value of Acutal Performance / Cumulative Total Value of EBO Contract Price Reduction Applicable to Next Contract Year  [9] = Lesser of 1-[8] or 30%, or 0% if [8]>100%  Contract Energy Price Applicable to Next Subsequent Contract Year (before any Price Reduction)  [10] = pursuant to Contract	ased suppliers/contractors  urchases of wood fuel, harvested out of state by laine-based suppliers/contractors  mployee Compensation for Maine-Based Employees  Contract Year Total Economic Value Cumulative Total Economic Value Cumulative Percentage of EBO Met  [8] = Cumulative Value of Acutal Performance / Cumulative Total Value of EBO Contract Price Reduction Applicable to Next Contract Year  [9] = Lesser of 1-[8] or 30%, or 0% if [8]>100%  Contract Energy Price Applicable to Next Subsequent Contract Year (before any Price Reduction)  [10] = pursuant to Contract Contract Energy Price to be Paid in Next Subsequent Contract Year	ased suppliers/contractors    1.8/4	ased suppliers/contractors  \$ 1.8/4 \$ - \$ \$  urchases of wood fuel, harvested out of state by flaine-based suppliers/contractors  \$ 0.874 \$ - \$  mployee Compensation for Maine-Based Employees  \$ 2.52 \$ \$1,000,000 \$ \$ 1,000,000 \$ \$2,520,000 \$  Contract Year Total Economic Value Cumulative Total Economic Value Cumulative Percentage of EBO Met  [8] = Cumulative Value of Acutal Performance / Cumulative Total Value of EBO Contract Price Reduction Applicable to Next Contract Year  [9] = Lesser of 1-[8] or 30%, or 0% if [8]>100%  Contract Energy Price Applicable to Next Subsequent Contract Year (before any Price Reduction) [10] = pursuant to Contract Contract Energy Price to be Paid in Next Subsequent Contract Year \$

Exceed some Contract Year 1 Metrics, do not meet others

			EBO Value Multiplier	_			Contrac	t Yea	r 1	Val	ue of Actual
	Metric								BO	Pe	erformance
			[3]						[4]	[7	] = [3] * [5]
	Capital investment equipment purchases made to				Exceed	ed this	metric				
	improve viability of existing facility, from Maine-		1.742								
Α	based suppliers/contractors	\$			\$ 500,000	ヒン	500,000	\$ 8	871,000	\$	871,000
	Capital investments made to improve viability of										
	existing facility, excluding equipment purchases,		1.837								
В	from Maine-based suppliers/contractors	\$			\$ 100,000	\$	100,000	Ş :	183,700	\$	183,700
С	Purchases of goods and services (other than CapEx)	\$	1.774		\$ 75,000	\$	100,000	\$ :	133,050	\$	177,400
	Excise, income, property and sales taxes paid to		1								
D	Maine jurisdictions	\$	1		\$ 15,000	\$	15,000	\$	15,000	\$	15,000
E	Payments to host communities in Maine	\$	1		\$ 50,000	\$	25,000	\$	50,000	\$	25,000
	Purchases of wood fuel, harvested in state by Maine-		1.874								
F	based suppliers/contractors	\$	1.874		\$ -			\$	-	\$	-
	Purchases of wood fuel, harvested out of state by		0.874								
G	Maine-based suppliers/contractors	\$	0.874		\$ -			\$	-	\$	-
Н	Employee Compensation for Maine-Based Employees	\$	2.52		\$1,000,000	\$	1,000,000	\$2,	520,000	\$	2,520,000
											_
		С	ontract Year Total Economic	Value				\$3,	772,750	\$	3,792,100
			Cumulative Total Economic	Value				\$3,	772,750	\$	3,792,100
		C	umulative Percentage of EBC	) Met							100.5%
	[8] = Cumulative Value	of Acutal Performand	ce / Cumulative Total Value o	f EBO							
	Con	tract Price Reduction	n Applicable to Next Contract	Year							0.0%
			of 1-[8] or 30%, or 0% if [8]>								
	Contract Energy Price Applicable to Next S	Subsequent Contract	Year (before any Price Redu	ction)						\$	40.00
			[10] = pursuant to Cor								
	Contract Ene	ergy Price to be Paid	in Next Subsequent Contract							\$	40.00
			[11] = [9]	* [10]							

Exceed some Contract Year 1 Metrics, do not meet others

			EBO Value Multiplier			Cont	ract Y	ear 1		
				П						ue of Actual
	Metric			Ц	EBO	Actual Performan	-		Performance	
			[3]	Ц	[4]	[5]	[6	5] = [3] * [4]	[7]	] = [3] * [5]
	Capital investment equipment purchases made to			H						
	improve viability of existing facility, from Maine-		1.742	H						
Α	based suppliers/contractors	\$		Ш	\$ 500,000	\$ 500,00	00 \$	871,000	\$	871,000
	Capital investments made to improve viability of			П						
	existing facility, excluding equipment purchases,		1.837	H						
В	from Maine-based suppliers/contractors	\$			\$ 100,000	\$ 100,00	00 \$	183,700	\$	183,700
С	Purchases of goods and services (other than CapEx)	\$	1.774	П	\$ 75,000	\$ 100,00	00 \$	133,050	\$	177,400
	Excise, income, property and sales taxes paid to			П						
D	Maine jurisdictions	\$	1		\$ 15,000	\$ 15,00	00 \$	15,000	\$	15,000
E	Payments to host communities in Maine	\$	1	П	\$ 50,000	\$ 2	06 10	aat ar aw	م م ما د	d EDO on a
	Purchases of wood fuel, harvested in state by Maine-		1.074	П		Н	as n			ed EBO on a
F	based suppliers/contractors	\$	1.874		\$ -			cumula	tive l	oasis
	Purchases of wood fuel, harvested out of state by		0.074	П						
G	Maine-based suppliers/contractors	\$	0.874		\$ -		\$	- 7	7	_
Н	Employee Compensation for Maine-Based Employees	\$	2.52		\$1,000,000	\$ 1,000,00	00 \$	2,520,000	Ş	2,520,000
		C	ontract Year Total Economic Value				\$	3,772,750	\$	3,792,100
			Cumulative Total Economic Value				\$	3,772,750	\$	3,792,100
		С	umulative Percentage of EBO Met							100.5%
	[8] = Cumulative Value	of Acutal Performand	e / Cumulative Total Value of EBO							
	Con	tract Price Reduction	Applicable to Next Contract Year							0.0%
		[9] = Lesser	of 1-[8] or 30%, or 0% if [8]>100%							_
	Contract Energy Price Applicable to Next S	Subsequent Contract	Year (before any Price Reduction)						\$	40.00
		[10] = pursuant to Contract								
	Contract Ene	in Next Subsequent Contract Year						\$	40.00	

Exceed some Contract Year 1 Metrics, do not meet others

		EBO Value Multiplier			Contrac	t Year 1	
	Metric	Ebo Value Multiplier		EBO	Actual Performance	Value of EBO	Value of Actual Performance
		[3]		[4]	[5]	[6] = [3] * [4]	[7] = [3] * [5]
A	Capital investment equipment purchases made to improve viability of existing facility, from Maine- based suppliers/contractors	\$ 1.742		\$ 500,000	\$ 500,000	\$ 871,000	\$ 871,000
В	Capital investments made to improve viability of existing facility, excluding equipment purchases, from Maine-based suppliers/contractors	\$ 1.837		\$ 100,000	\$ 100,000	\$ 183,700	\$ 183,700
С	Purchases of goods and services (other than CapEx)	\$ 1.774	Т	\$ 75,000	\$ 100,000	\$ 133,050	\$ 177,400
D	Excise, income, property and sales taxes paid to Maine jurisdictions	\$ 1		\$ 15,000	\$ 15,000	\$ 15,000	\$ 15,000
Ε	Payments to host communities in Maine	\$ 1	Г	\$ 50,000	\$ 25,000	\$ 50,000	\$ 25,000
F	Purchases of wood fuel, harvested in state by Maine- based suppliers/contractors	\$ 1.874	Γ	\$ -		\$ -	\$ -
G	Purchases of wood fuel, harvested out of state by Maine-based suppliers/contractors	\$ 0.874		\$ -		\$ -	\$ -
Н	Employee Compensation for Maine-Based Employees	\$ 2.52	Г	\$1,000,000	\$ 1,000,000	\$2,520,000	\$ 2,520,000
		Contract Year Total Economic Value Cumulative Total Economic Value				\$3,772,750 \$3,772,750	\$ 3,792,100

**Cumulative Percentage of EBO Met** 

[8] = Cumulative Value of Acutal Performance / Cumulative Total Value of EBO

Contract Price Reduction Applicable to Next Contract Year

[9] = Lesser of 1-[8] or 30%, or 0

Contract Energy Price Applicable to Next Subsequent Contract Year (before any Pri

[10] = pursua

Contract Energy Price to be Paid in Next Subsequent

Therefore no price reduction in next year

40.00 40.00

100.5%

[11] = [9] \* [10]

Does not meet Contract Year 1 Metrics

			EBO Value Multiplier			Contrac	t Ye	ear 1		
	Metric				EBO	Actual Performance	Va	lue of EBO	-	alue of Actual Performance
$\vdash$			[3]	$\dashv$	[4]	[5]	-	] = [3] * [4]		[7] = [3] * [5]
	Capital investment equipment purchases made to improve viability of existing facility, from Maine-		1.742							
1	A based suppliers/contractors	\$		Щ	\$ 500,000	\$ 500,000	\$	871,000	\$	871,000
	Capital investments made to improve viability of existing facility, excluding equipment purchases, from Maine-based suppliers/contractors	\$	1.837		\$ 100,000	\$ 100,000	s	183,700	s	183,700
	Purchases of goods and services (other than CapEx)	\$	1.774	$\neg$	\$ 75,000	\$ 75,000	<u> </u>	133,050	Ś	133,050
[	Excise, income, property and sales taxes paid to  Maine jurisdictions	\$	1		\$ 15,000	\$ 15,000	\$		\$	15,000
E	Payments to host communities in Maine	\$	1		\$ 50,000	\$ 25,000	\$	50,000	\$	25,000
F	Purchases of wood fuel, harvested in state by Maine- based suppliers/contractors	\$	1.874		\$ -		\$	-	\$	-
_	Purchases of wood fuel, harvested out of state by Maine-based suppliers/contractors	\$	0.874		\$ -		\$	-	\$	-
H	Employee Compensation for Maine-Based Employees	\$	2.52	Ш	\$1,000,000	\$ 1,000,000	\$	2,520,000	\$	2,520,000
	[8] = Cumulative Value	c	Contract Year Total Economic Value Cumulative Total Economic Value Cumulative Percentage of EBO Met Complete / Cumulative Total Value of EBO				•	3,772,750 3,772,750		3,747,750 3,747,750 99.3%
			n Applicable to Next Contract Year							0.7%
	Contract Energy Price Applicable to Next S	[9] = Lesser	of 1-[8] or 30%, or 0% if [8]>100%						\$	40.00
	Contract Ene	ergy Price to be Paid	in Next Subsequent Contract Year [11] = [9] * [10]						\$	39.73

#### Does not meet Contract Year 1 Metrics

			EBO Value Multiplier				Contract	t Yea	r <b>1</b>		
	Metric		•		EBO	Actual	Performance			Pe	ue of Actual rformance
$\perp$			[3]	┸	[4]		[5]	[6] =	=[3] * [4]	[7	=[3] * [5]
A	Capital investment equipment purchases made to improve viability of existing facility, from Maine- based suppliers/contractors	s	1.742		\$ 500,000	s	500.000	s	871.000	s	871,000
	Capital investments made to improve viability of existing facility, excluding equipment purchases, from Maine-based suppliers/contractors		1.837	•	Did not	meet	this metric				183,700
-	Purchases of goods and services (other than CapEx)	\$ \$	1.774	_	1 S 7E 000	· C	75.000		133,050	\$	
-	Excise, income, property and sales taxes paid to	ş	1.774	+	\$ 75,000	7	75,000	\$	155,050	ş	133,050
D	Maine jurisdictions	\$	1	1	\$ 15,000	ş	15,000	\$	15,000	\$	15,000
Е	Payments to host communities in Maine	\$	1	Т	\$ 50,000	\$	25,000	\$	50,000	\$	25,000
F	Purchases of wood fuel, harvested in state by Maine- based suppliers/contractors	\$	1.874		\$ -			\$	-	\$	-
G	Purchases of wood fuel, harvested out of state by Maine-based suppliers/contractors	ş	0.874		\$ -			\$	-	\$	-
Н	Employee Compensation for Maine-Based Employees	\$	2.52		\$1,000,000	\$	1,000,000	\$2,	520,000	\$	2,520,000
	[8] = Cumulative Value o	c	ontract Year Total Economic Valu Cumulative Total Economic Valu umulative Percentage of EBO Me e / Cumulative Total Value of EBC	e et					772,750 772,750	-	3,747,750 3,747,750 99.3%
	Con	tract Price Reduction [9] = Lesser	Applicable to Next Contract Yea of 1-[8] or 30%, or 0% if [8]>1009	ır %							0.7%
	Contract Energy Price Applicable to Next S	ubsequent Contract	Year (before any Price Reduction [10] = pursuant to Contrac							\$	40.00
	Contract Ene	rgy Price to be Paid	in Next Subsequent Contract Yea [11] = [9] * [10]							\$	39.73

Does not meet Contract Year 1 Metrics

			EBO Value Multiplier			Cc	ntrac	ct Year 1			
	*****		EDO Value Marapher		rno.	Actual Perforn		14-b	- 1	Value of Actual Performance	l
$\vdash$	Metric		fol.	$\dashv$	EBO		iance		-		4
$\vdash$			[3]	-	[4]	[5]		[6] = [3] * [4	+]	[7] = [3] * [5]	4
	Capital investment equipment purchases made to		4.740	- 1							L
	improve viability of existing facility, from Maine-		1.742	- 1							L
Α	based suppliers/contractors	\$		_	\$ 500,000	\$ 500	,000	\$ 871,000	) \$	871,000	4
	Capital investments made to improve viability of			- 1							1
	existing facility, excluding equipment purchases,		1.837	- 1							1
В	from Maine-based suppliers/contractors	\$			\$ 100,000	\$ 100	,000	\$ 183,700	) \$	183,700	1
С	Purchases of goods and services (other than CapEx)	\$	1.774		\$ 75,000	\$ 75	,000	\$ 133,050	) \$	133,050	
	Excise, income, property and sales taxes paid to		1	- 1							н
D	Maine jurisdictions	\$	1	- 1	\$ 15,000	\$ 15	,				_
E	Payments to host communities in Maine	\$	1		\$ 50,000	\$ 25	, Or	n a cumula	ativ	e basis, has	
	Purchases of wood fuel, harvested in state by Maine-		1.074					met 99.3%		ŕ	
F	based suppliers/contractors	\$	1.874	- 1	\$ -			met 99.37	o OI	the EBO	
	Purchases of wood fuel, harvested out of state by		0.074				Т				т
G	Maine-based suppliers/contractors	\$	0.874	- 1	\$ -			\$ -	7	7 -	L
Н	Employee Compensation for Maine-Based Employees	\$	2.52		\$1,000,000	\$ 1,00	0,000	\$2,520,000	5	2,520,000	
			ontract Year Total Economic Value					2 772 75		2.747.750	
		·	Cumulative Total Economic Value				/	\$3,772,750			
							_ (	\$3,772,750	J Ş	-	
	fol o lu vi		umulative Percentage of EBO Met							99.3%	0
			ce / Cumulative Total Value of EBO							0.70	,
	Con		Applicable to Next Contract Year							0.7%	b
			of 1-[8] or 30%, or 0% if [8]>100%						_		
	Contract Energy Price Applicable to Next S	Subsequent Contract							\$	40.00	
			[10] = pursuant to Contract								
	Contract Ene	ergy Price to be Paid	in Next Subsequent Contract Year						\$	39.73	
			[11] = [9] * [10]								

Does not meet Contract Year 1 Metrics

		EBO Value Multiplier					
	Metric			EBO	Actual Performance	Value of EBO	Value of Actual Performance
		[3]		[4]	[5]	[6] = [3] * [4]	[7] = [3] * [5]
	Capital investment equipment purchases made to improve viability of existing facility, from Maine- based suppliers/contractors	\$ 1.742		\$ 500,000	\$ 500,000	\$ 871,000	\$ 871,000
	Capital investments made to improve viability of existing facility, excluding equipment purchases, from Maine-based suppliers/contractors	\$ 1.837		\$ 100,000	\$ 100,000	\$ 183,700	\$ 183,700
С	Purchases of goods and services (other than CapEx)	\$ 1.774	П	\$ 75,000	\$ 75,000	\$ 133,050	\$ 133,050
	Excise, income, property and sales taxes paid to Maine jurisdictions	\$ 1		\$ 15,000	\$ 15,000	\$ 15,000	\$ 15,000
Е	Payments to host communities in Maine	\$ 1	L	\$ 50,000	\$ 25,000	\$ 50,000	\$ 25,000
	Purchases of wood fuel, harvested in state by Maine- based suppliers/contractors	\$ 1.874		\$ -		\$ -	\$ -
	Purchases of wood fuel, harvested out of state by Maine-based suppliers/contractors	\$ 0.874		\$ -		\$ -	\$ -
Н	Employee Compensation for Maine-Based Employees	\$ 2.52		\$1,000,000	\$ 1,000,000	\$2,520,000	\$ 2,520,000

Contract Year Total Economic Value Cumulative Total Economic Value Cumulative Percentage of EBO Met

[8] = Cumulative Value of Acutal Performance / Cumulative Total Value of EBO

Contract Price Reduction Applicable to Next Contract Year

[9] = Lesser of 1-[8] or 30% or 0% if [8]>100%

Contract Energy Price Applicable to Next Subsequent Contract Year (before a

Contract Energy Price to be Paid in Next Subsec

Therefore Seller receives Contract Price Reduction, and will be paid the lower price in the next year (Year 2)

\$3,772,750 \$ 3,747,750 \$3,772,750 \$ 3,747,750 99.3%

0.7%

40.00 39.73

Does not meet Contract Year 1 Metrics – Gets Back on track after Contract Year 2

			EBO Value Multiplier				Cont	ract Ye	ar 2			
			EBO Value Multiplier			$\overline{}$					Value of Actual	
	Metric	1	1		EB		Actual Performance	Value	of EBO		Performance	
-	Wetric		[2]	┦	[4		[5]					
	Capital investment equipment purchases made to		[3]	┦	Į"	+]	[5]	[0] - [	[3] * [4]		[7] = [3] * [5]	
'	1		1 1740									
'	improve viability of existing facility, from Maine-		1.742									
_	based suppliers/contractors	\$	<b></b> '	Щ	\$	-		\$	-	\$	-	
	Capital investments made to improve viability of		1									
'	existing facility, excluding equipment purchases,		1.837									
В	from Maine-based suppliers/contractors	\$	1		\$	-		\$	-	\$	-	
С	Purchases of goods and services (other than CapEx)	\$	1.774		\$ 75	75,000	\$ 75,000	\$ 13	33,050	\$	133,050	
	Excise, income, property and sales taxes paid to		7	$\Box$								
D	Maine jurisdictions	\$	1		\$ 15	15,000	\$ 15,000	\$ :	15,000	\$	15,000	
E	Payments to host communities in Maine	\$	1	$\Box$	\$ 50	50,000	\$ 25,000	\$ !	50,000	\$	25,000	
	Purchases of wood fuel, harvested in state by Maine-	,	1.074	$\Box$								
F	based suppliers/contractors	\$	1.874		\$	-		\$	-	\$	-	
	Purchases of wood fuel, harvested out of state by		0.874	$\Box$								
-	Maine-based suppliers/contractors	\$	0.874	$\bigsqcup$	\$	-		\$	-	\$	-	
Н	Employee Compensation for Maine-Based Employees	\$	2.52		\$1,00	00,000	\$ 1,025,000	\$2,5	20,000	\$	2,583,000	
		C	Contract Year Total Economic Value	:				\$ 2,7	18,050	\$	2,756,050	
			<b>Cumulative Total Economic Value</b>	:				\$ 6,49	90,800	\$	6,503,800	
.1		(	Cumulative Percentage of EBO Met								100.2%	
.1	[8] = Cumulative Value r	of Acutal Performan	ce / Cumulative Total Value of EBO	,								
			n Applicable to Next Contract Year								0.0%	
			r of 1-[8] or 30%, or 0% if [8]>100%									
	Contract Energy Price Applicable to Next Su									S	41.26	
	94	Absergation -	[10] = pursuant to Contract							Ψ.		
4	Contract Ene	argy Price to be Paid	in Next Subsequent Contract Year							S	41.26	
		,6,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	[11] = [9] * [10]							•		
		[11] = [9] + [10]										

Does not meet Contract Year 1 Metrics – Gets Back on track after Contract Year 2

						Contr	ract Ye	ar 2		
	Metric		EBO Value Multiplier		EBO	Actual Performance				Value of Actual Performance
Г			[3]	Г	[4]	[5]	[6] = [	3] * [4]		[7] = [3] * [5]
4	Capital investment equipment purchases made to improve viability of existing facility, from Maine-based suppliers/contractors	ş	1.742			etrics H, does no : Metric E	t		\$	-
В	Capital investments made to improve viability of existing facility, excluding equipment purchases, from Maine-based suppliers/contractors	Ŷ	1.837		\$ -	25	\$		\$	-
C	Purchases of goods and services (other than CapEx)	\$	1.774		\$ 75,000	\$ 75,000	\$ 13	33,050	\$	133,050
D	Excise, income, property and sales taxes paid to  Maine jurisdictions	\$	1		\$ 15,000	\$ 15,000	\$	15,000	\$	15,000
E	Payments to host communities in Maine	\$	1		\$ 50,000	\$ 25,000	\$ !	50,000	\$	25,000
F	Purchases of wood fuel, harvested in state by Maine- based suppliers/contractors	\$	1.874		\$ -		\$	-	\$	-
G	Purchases of wood fuel, harvested out of state by Maine-based suppliers/contractors	\$	0.874		\$ -		\$	-	\$	-
Н	Employee Compensation for Maine-Based Employees	\$	2.52		\$1,000,000	\$ 1,025,000	\$2,5	20,000	\$	2,583,000
	[8] = Cumulative Value o	c	ontract Year Total Economic Value Cumulative Total Economic Value Cumulative Percentage of EBO Met te / Cumulative Total Value of EBO					18,050 90,800	-	2,756,050 6,503,800 100.2%
		tract Price Reduction	Applicable to Next Contract Year of 1-[8] or 30%, or 0% if [8]>100%							0.0%
	Contract Energy Price Applicable to Next S	ubsequent Contract	Year (before any Price Reduction) [10] = pursuant to Contract				41.26			
	Contract Ene	rgy Price to be Paid	in Next Subsequent Contract Year [11] = [9] * [10]						\$	41.26

Does not meet Contract Year 1 Metrics – Gets Back on track after Contract Year 2

				$\overline{}$						
					Cont	ract Year 2				
			EBO Value Multiplier	П					Т	Malua of Astrod
	Metric			Ш	_ ا	во	Actual Performance	V-l		Value of Actual Performance
	Metric		[3]	Н		[4]				
-	Capital investment equipment purchases made to		[5]	Н		[4]	[5]	[6] = [3] * [4]		[7] = [3] * [5]
	• • • • • • • • • • • • • • • • • • •		1.740	Ш						
١.	improve viability of existing facility, from Maine-	•	1.742	Ш	_			_	١	
Α	based suppliers/contractors	\$		Н	\$	-		\$ -	\$	-
	Capital investments made to improve viability of			Ш						
	existing facility, excluding equipment purchases,		1.837	Ш						
_	from Maine-based suppliers/contractors	\$		Ц	\$	-		\$ -	\$	-
С	Purchases of goods and services (other than CapEx)	\$	1.774	Ш	\$ :	75,000	\$ 75,000	\$ 133,050	\$	133,050
	Excise, income, property and sales taxes paid to		1	Ш						
D	Maine jurisdictions	\$	1	Ш	\$ :	15,000	\$ 15,000	\$ 15,000	\$	15,000
E	Payments to host communities in Maine	\$	1		\$ !	50,000	\$ 25,000	\$ 50,000	\$	25,000
	Purchases of wood fuel, harvested in state by Maine-		1.874	П						
F	based suppliers/contractors	\$	1.874	Ш	\$	-		\$ -	\$	-
	Purchases of wood fuel, harvested out of state by		0.874	П						
G	Maine-based suppliers/contractors	\$	0.874	Ш	\$	-		\$ -	\$	-
Н	Employee Compensation for Maine-Based Employees	\$	2.52	П	\$1,0	00,000	\$ 1,025,000	\$2,520,000	S	2,583,000
1								\$ 2,718,050	\$	2,756,050
1			Year 2 performance	e 19	s suc	ch tha	t ebo 📉 🗡	\$6,490,800	Ş	6,503,800
1			is met on a cun	ทน	lativ	e basi	is 🔽			100.2%
	[8] = Cumulative Value	of Acutal Perform	.5				.0			
1	Con	tract Price Reduct	ion Applicable to Next Contract Year							0.0%
			er of 1-[8] or 30%, or 0% if [8]>100%							
	Contract Energy Price Applicable to Next S								\$	41.26
		[10] = pursuant to Contract		<b>,</b>						
	Contract Ene	ergy Price to be Pai	id in Next Subsequent Contract Year						s	41.26
ıl —	Solition Line	01	[11] = [9] * [10]						-	12.20

Does not meet Contract Year 1 Metrics – Gets Back on track after Contract Year 2

			EBO Value Multiplier		Contract Year 2								
	Metric					ЕВО	Actual Performance	Value of EBO		Value of Actual Performance			
			[3]			[4]	[5]	[6] = [3] * [4]		[7] = [3] * [5]			
	Capital investment equipment purchases made to												
	improve viability of existing facility, from Maine-		1.742	П									
Α	based suppliers/contractors	\$		П	\$	-		\$ -	\$	-			
	Capital investments made to improve viability of												
	existing facility, excluding equipment purchases,		1.837	П									
В	from Maine-based suppliers/contractors	\$		П	\$	-		\$ -	\$	-			
С	Purchases of goods and services (other than CapEx)	\$	1.774	П	\$	75,000	\$ 75,000	\$ 133,050	\$	133,050			
	Excise, income, property and sales taxes paid to		1	П									
D	Maine jurisdictions	\$	1	П	\$	15,000	\$ 15,000	\$ 15,000	\$	15,000			
E	Payments to host communities in Maine	\$	1		\$	50,000	\$ 25,000	\$ 50,000	\$	25,000			
	Purchases of wood fuel, harvested in state by Maine-		1.874	П									
F	based suppliers/contractors	\$	1.074	П	\$	-		\$ -	\$	-			
	Purchases of wood fuel, harvested out of state by		0.874	П									
G	Maine-based suppliers/contractors	\$	0.874		\$	-		\$ -	\$	-			
Н	Employee Compensation for Maine-Based Employees	\$	2.52		\$1,0	000,000	\$ 1,025,000	\$2,520,000	\$	2,583,000			

Contract Year Total Economic Value Cumulative Total Economic Value Cumulative Percentage of EBO Met

[8] = Cumulative Value of Acutal Performance / Cumulative Total Value of EBO

Contract Price Reduction Applicable to Next Contract Year

[9] = Lesser of 1-[8] or 30%, or 0% if

Contract Energy Price Applicable to Next Subsequent Contract Year (before any Price Re

[10] = pursuant to

Contract Energy Price to be Paid in Next Subsequent Cont

Therefore no price reduction, and Seller will be paid full Contract Price in next year (year 3) \$ 41.26 \$ 41.26

\$2,718,050

\$6,490,800

2,756,050

6,503,800

100.2%