



JANET T. MILLS
GOVERNOR

STATE OF MAINE
DEPARTMENT OF PUBLIC SAFETY
MAINE EMERGENCY MEDICAL SERVICES
152 STATE HOUSE STATION
AUGUSTA, MAINE 04333



MICHAEL SAUSCHUCK
COMMISSIONER

J. SAM HURLEY
DIRECTOR

LD 2105 Sub-Committee Meeting
December 1, 2020 at 8:30 AM
Zoom: <https://maine-ems-gov.zoom.us/j/2076263864>
Meeting Minutes

“The mission of Maine EMS is to promote and provide for a comprehensive and effective Emergency Medical Services system to ensure optimum patient care with standards for all providers. All members of this board should strive to promote the core values of excellence, support, collaboration, and integrity. In serving on this Board, we commit to serve the respective providers, communities, and residents of the jurisdictions that we represent.”

1. Call to order - 0834
2. Reading of the Maine EMS mission statement
3. Attendance

a. MEMBERS PRESENT: Tim Beals (entered the meeting at 0919), Holly Doherty, Anthony Fournier, Rob Hillman, Tom Judge, Joe Kellner (Chair), Kristine Ossenfort, Katherine Pelletreau; MEMBERS EXCUSED: Andrew Turcotte

b. Maine EMS Staff Present: Griffin Bourassa, AAG Ron Guay, Darren Davis, Sam Hurley at 0910

c. Public Present: Colleen McCarthy Reid, Rebecca Graham (MMA), Lisa McPherson, William Ferdinand entered at 0938

4. Public Comment
 - a. None

● **Excellence** ● **Support** ● **Collaboration** ● **Integrity** ●

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5. Approval of the November 10 meeting minutes

a. **Motion** to accept once Rob Hillman is removed from the roll call vote by

Rob Hillman seconded by Tom Judge.

i. **Roll call vote**

1. Tim Beals- *absent*
2. Holly Doherty- *yes*
3. Anthony Fournier- *yes*
4. Robert Hillman- *yes*
5. Tom Judge- *yes*
6. Joe Kellner- *yes*
7. Kristine Ossenfort- *yes*
8. Katherine Pelletreau- *yes*
9. Andrew Turcotte- *absent*

6. Modifications to the agenda

7. Old business

a. Materials received from committee members per November 10.

- i. No documents were received prior to the Dec 1 meeting.

b. Insurance carrier results (Katherine Pelletreau)

- i. The survey is complete, but MeHAP is not yet prepared to share any documents of the results. It was stated that many EMS services are out of network despite insurance carriers' efforts to reach out to the services. It was also found many EMS services move in and out of network relatively frequently. There does not appear to be

any benefit to the EMS services to stay in-network. The survey also discovered there are increased challenges in rural areas.

- ii. Tony Fournier indicated Harvard Pilgrim agreed with the assessment. He echoed that Harvard Pilgrim often reaches out to EMS services but often do not get a response.
- iii. Rob Hillman agreed with the assessment previously provided. He added it is very hard to negotiate payment rates with EMS services. The difficulty is finding a rate that allows EMS to continue to operate without putting an increased burden on the plan.
- iv. Kristine Ossenfort echoed the previous comments. She further noted there does seem to be significant differences between the municipal services and hospital owned services.
- v. Katherine stated it would be beneficial to have EMS services in-network to protect members under reasonable terms. It was proposed there be increased organization around pricing. It was also proposed to consider a standardized fee schedule.

8. New business

a. Draft documents necessary for the final report

- i. The statement of issue
- ii. Draft a statement of facts
- iii. Determine an acceptable summary of data
- iv. Begin discussing recommendations

Some ideas discussed:

1. Follow the Public Utilities Commission model, where there is a standard offer.
2. Carriers standardizing rules about billing to make it easier for EMS services to understand.
3. MMA was identified as a resource for assisting municipal services through the negotiations and contract process.
4. Using some type of Medicare multiplier.

v. Discussion of first draft report

b. Other data needed

c. Next steps

9. Other

10. Action items and next steps

a. Joe Kellner will distribute a first draft of the report.

b. Katherine to develop a document of her survey results before the December 15 meeting.

c. Committee members to consider a multiplier that would be used when using Medicare as an anchor point.

11. Next meeting: December 15 at 8:30

12. Adjourn

a. **Motion** to adjourn by Tom Judge seconded by Tony Fournier at 0957