

SCHOOL \_\_\_\_\_

**STUDENT TRAINING PLAN FOR COOPERATIVE EDUCATION**

INSTRUCTOR \_\_\_\_\_ PHONE NUMBER \_\_\_\_\_

STUDENTS NAME:

ADDRESS:

TOWN: STATE: ME ZIP:

PARENT:

SOCIAL SECURITY NO:

CIP CODE: 52.1801 Sales, Distribution, and Marketing Operations, General

GENERAL GOALS FOR THE STUDENT LEARNER: A program that focuses on the general process and techniques of direct wholesale and retail buying and selling operations and introduces individuals to related careers. Includes instructions in the principles of entrepreneurial economics, basic sales skills, the distribution channels for goods and services, and supervised practical application procedures.

OBJECTIVES TO BE COMPLETED BY THE STUDENT LEARNER:

- 1.
- 2.
- 3.
- 4.
- 5.
- 6.
- 7.
- 8.

SKILLS THE STUDENT LEARNER SHOULD ACQUIRE DURING HIS/HER TRAINING PROGRAM.

- 1.
- 2.
- 3.
- 4.
- 5.
- 6.
- 7.
- 8.
- 9.
- 10.

SAFETY FEATURES THE STUDENT SHOULD KNOW ABOUT HIS/HER PLACE OF EMPLOYMENT.

- 1.
- 2.
- 3.
- 4.
- 5.
- 6.
- 7.
- 8.
- 9.
- 10.