

MODIFICATION

**State of Maine****Master Agreement****Effective Date:** 08/11/17**Expiration Date:** 08/10/20**Master Agreement Description:** Color Copiers**Buyer Information**

Justin Franzose

207-624-7337 **ext.**

justin.franzose@maine.gov

**Issuer Information**

Timothy Firnkes

207-624-9940 **ext.**

timothy.firnkes@MAINE.GOV

**Requestor Information**

Bill Drake

207-287-6384 **ext.**

bill.drake@maine.gov

**Authorized Departments**

ALL

**Vendor Information****Vendor Line #:** 1**Vendor ID**

VC1000011635

**Vendor Name**

BUDGET BUSINESS MACHINES INC

**Alias/DBA****Vendor Address Information**

251 GODDARD RD

LEWISTON, ME 04241-2322

US

**Vendor Contact Information**

STEVE OUELLETTE

207-782-7427 **ext.**

souellette@bdtme.com

## Commodity Information

**Vendor Line #:** 1

**Vendor Name:** BUDGET BUSINESS MACHINES INC

**Commodity Line #:** 1

**Commodity Code:** 60072

**Commodity Description:** Color Copiers

**Commodity Specifications:** Locations two and three.

**Commodity Extended Description:** AS PER THE SPECIFICATIONS ATTACHED.

**Quantity**

0.00000

**UOM**

**Unit Price**

\$0.00

**Delivery Days**

0

**Free on Board**

**Contract Amount**

\$0.00

**Service Start Date**

08/11/17

**Service End Date**

08/10/20

**Catalog Name**

**Discount**

0.0000 %

**Discount Start Date**

**Discount End Date**

## Terms and Conditions

### **Agreement Terms and Conditions**

**T&C #:** 165

**T&C Name:** Payment Terms

**T&C Details:** Net 30

**STATE OF MAINE  
DEPARTMENT OF ADMINISTRATIVE AND FINANCIAL SERVICES  
BUREAU OF GENERAL SERVICES  
DIVISION OF PURCHASES**

**RFQ # 18B 17052500000000000747**

**Color Copiers**

**Quotations/Responses Due:** 6/08/2017 not later than 4:00 p.m. local time

**Note:** All questions and responses must be provided via the State of Maine's e-Procurement system: AdvantageME / Vendor Self Service (VSS).

**General Instructions on Bidder Questions**

It is the responsibility of each Bidder to examine the entire RFQ and to seek clarification by submitting questions through the Q & A List tab on the Solicitation page. Any answers to questions will appear there as well. It is the vendor's responsibility to log in to view all questions and answers posted. Additional information obtained any other way will not be valid.

**In the event that you must contact us for any other reasons than the Q & A previously mentioned**, only the Buyer listed on the Solicitation page may be contacted from the time this RFQ is issued until award notification is made. No other person/State employee is empowered to make binding statements regarding this RFQ. Violation of this provision may lead to disqualification from the bidding process, at the State's discretion.

**Summary**

For this competitive Request for Quotations (RFQ) process, the State of Maine Division of Purchases ("Division") is acting on behalf of Office of Information Technology ("Requesting Department"). The Division and the Requesting Department seek quotations (also referred to as "bids" or "responses" herein) to provide the goods/services listed above. This document provides instructions and descriptions of requirements for this competitive process.

## **RFQ REQUIREMENTS**

### **1. Description of Requirements**

The following is a description of the goods and/or services sought by the State of Maine under this RFQ.

- Please see Appendix B

### **2. Bid Contents Requirements**

In addition to the cost, delivery, and other information required in VSS, all bids should contain the following information as attachments, in the Appendices listed below:

- Appendix A: Bid Cover Page
- Appendix B: Detailed Specifications

### **3. Master Agreement Term**

In addition to any mutually agreed upon delivery dates for purchases of goods, the contract resulting from this RFQ will have a term, or "Period of Performance", during which the contract is considered to be in effect. The anticipated contract term is defined in the table below. Please note that the dates below are estimated and may be adjusted as necessary in order to comply with all procedural requirements associated with this RFQ and the contracting process. The actual contract start date will be established by the completed and approved contract.

Contract Renewal: Following the initial term of the contract, the Division may opt to renew the contract for two renewal periods of one year each, subject to continued availability of funding and satisfactory delivery/performance.

The term of the anticipated contract, resulting from this RFQ, is defined as follows:

Period	Start Date	End Date
Initial Period of Performance	6/15/2017	06/14/2018
Renewal Period #1	6/15/2018	06/14/2019
Renewal Period #2	6/15/2019	06/14/2020

#### 4. Submitting a Quotation

- a. **Quotations Due:** Quotations must be received no later than 4:00 p.m. Eastern Standard Time (EST), on the date listed in VSS. Quotations received after the 4:00 p.m. deadline will not be accepted.
- b. **Submission Instructions:** Bidders must submit their bids in the State of Maine's electronic procurement system: Advantage "Vendor Self Service" (VSS). More information on this system can be found at the following internet link:  
<http://www.maine.gov/purchases/venbid/rfq.shtml>.
- c. **Multiple Quotations:** Unless specifically prohibited in Section 1 of this RFQ, Bidders are permitted to submit multiple quotations for this RFQ, offering alternative items or pricing for the State of Maine to consider in its best value determination.
- d. **Withdrawal of a Quotation:** Bidders are permitted to withdraw their own quotations up until the due date and time for receipt of quotations. To do so, a Bidder must enter the VSS system (as referenced above), identify and open their submitted quotation located in the Solicitation Responses tab, and click the "Withdraw" button found at the bottom of the screen. Quotations cannot be withdrawn after the due date and time for receipt of quotations.
- e. **Attachments:** Any attachments provided with the Advantage VSS bid submission must be in MS Word, MS Excel, or Adobe (.pdf) format, unless otherwise specified in Section 1 of this RFQ. Vendors are encouraged to submit supporting documentation that aid the requesting department in understanding how the bid conforms to the requirements. The VSS attachment file size limit is 2Mb. Please contact the buyer for this RFQ if you must submit attachment files larger than this.
- f. **Vendor specifications:** Unless otherwise stated in this RFQ document, limited specification information will be required upon submission of a bid in response to this RFQ. However, a Bidder's response should include an affirmative statement that their bid complies with all requirements of this RFQ, unless the Bidder specifically addresses how its bid differs from the specifications, and why the differences should be deemed acceptable by the State.

#### 5. General Instructions

- a. The Bidder must submit a cost quotation response that covers the goods and term of the contract, including any optional renewal.
- b. The cost quotation shall include the costs necessary for the Bidder to fully comply with the contract terms and conditions and RFQ requirements.
- c. Failure to provide the requested information may result in the exclusion of the quotation from consideration, at the discretion of the Division.
- d. No costs related to the preparation of the quotation for this RFQ or to the negotiation of the contract with the Department may be included in the quotation.

- e. The State is exempt from the payment of Federal, State and local Taxes on articles not for resale. Please provide quotations that do not include these taxes. Upon application, an exemption certificate can be furnished by the State at the point of contract finalization.

## **6. Quotation Evaluation and Selection**

Evaluation of the submitted quotations shall be accomplished as detailed below:

- a. State of Maine RFQ documents are evaluated on a **Best Value** basis. The term “Best Value” may take into consideration the qualities of the goods or services to be supplied, their conformity with the specifications listed in the RFQ, the purposes for which they are required, the date of delivery, and the best interest of the State. Once the goods or services have been determined to conform to the specifications then the Division will make its award decision based on the lowest price among the Bidders.
- b. At the discretion of the Division, if a Bidder’s submission is deemed to not conform to the specifications listed in the RFQ, or otherwise not conform to the requirements of the RFQ, then that Bidder’s submission may not be considered for contract award.
- c. In the event that no Bidder submission conforms to the specifications of this RFQ, then the Division may choose not to make any award. Alternatively, the Division may make an award to the Best Value Bidder whose specifications *most closely meet* the specifications of this RFQ. For example, if there are five specification requirements, and two responses are received with one Bidder meeting four requirements, and one bidder meeting three requirements, then the Division, at its discretion, may make a contract award to the Bidder meeting four requirements.
- d. If the specifications provided with this RFQ are of a technical nature, then the Division’s RFQ Coordinator, at his or her discretion, may seek to use an evaluation team comprised of subject matter experts, end-users from the Requesting Department, or other State Department representatives. In such a case, the evaluation team will judge the merits of the quotations received in accordance with the best value criteria defined in the RFQ.

### **c. Maine Business Consideration for commodities or services valued at \$50,000 or more**

- i. Award will be made to Maine Businesses who propose a cost within 5% of the low cost bid submitted by a non-Maine Business, if they have an equivalent specification. Best value considerations may affect the outcome of the bid evaluation.
- ii. Equivalent specification means that bids being considered meet or exceed specifications provided in the RFQ document including any best value considerations, or are equal in specification as described above in section c.

#### **iii. Definition of a Maine Business**

1. A Maine business is one that can certify and show proof of each of the following:

- a. Physical location within the borders of Maine
- b. Employment of at least one Maine resident

- c. Subject to State of Maine taxes such as the following:
  - i. Business Income, or Corporate Income
  - ii. Property
  - iii. Employment – Unemployment, worker's compensation
- iv. Bidders, who want to be considered a Maine Business for evaluation and award purposes, must certify by their signature on the Proposal Cover page that they meet the definition of a Maine Business. Upon the award of a contract on the basis of this consideration, additional proof may be required from an awarded Maine Business.
- v. The use of this information in making contract award decisions is required in accordance with Executive Order 2017-003, which states "Evaluators of competitive bids for goods and services shall give consideration to the investment in the State by business enterprises as a best-value criterion. Consideration for Maine business enterprises may result in low cost or top scoring bids not being considered as the best-value for the State of Maine."

## **7. Negotiations**

- a. No Best and Final Offers: The State of Maine will not seek a best and final offer (BAFO) from any Bidder in this procurement process. All Bidders are expected to provide their Best Value pricing with the submission of their quotation.
- b. The Division reserves the right to negotiate with the successful Bidder to finalize a contract at the same rate or cost of goods and services as presented in the selected quotation. Such negotiations may not significantly vary the content, nature or requirements of the quotation or the RFQ to an extent that may affect the price of goods or services requested. The Division reserves the right to terminate contract negotiations with a selected Bidder who submits a proposed contract significantly different from the quotation submitted in response to the RFQ.
- c. In the event that an acceptable contract cannot be negotiated with the highest ranked Bidder, the Division may withdraw its award and negotiate with the next-highest ranked Bidder, and so on, until an acceptable contract has been finalized. Alternatively, the Division may cancel the RFQ, at its sole discretion.



# **TERMS AND CONDITIONS FOR RFQ AND CONTRACT**

## **PART I GENERAL INFORMATION ON RFQs**

### **A. Purpose and Background**

The State of Maine (“State”) Department of Administrative and Financial Services (“Department”), Bureau of General Services (“Bureau”), Division of Purchases (“Division”) acts as the purchasing agent on behalf of all Executive Departments and other agencies within State Government. For this competitive Request for Quotations (RFQ) process, the Division is acting on behalf of the Requesting Department listed on the cover page. The Division and the Requesting Department seek quotations (also referred to as “bids” or “responses” herein) to provide the goods/services as defined above in Section 1 of this document. This document provides instructions for submitting quotations, the procedure and criteria by which the Bidder(s) will be selected, and the contractual terms which will govern the relationship between the State and the awarded Bidder(s). Following Bidder selection and upon reaching a mutual agreement, the State and the selected Bidder will enter into a contract – taking the form of a State of Maine Master Agreement or Buyer Purchase Order (all generally referred to as “contract” herein), as applicable.

### **B. General Provisions**

1. Issuance of this RFQ does not commit the Division or the Requesting Department to issue an award or to pay expenses incurred by a Bidder in the preparation of a response to this RFQ. This includes attendance at personal interviews or other meetings and software or system demonstrations, where applicable.
2. All responses to this RFQ should adhere to the instructions and format requirements outlined in this RFQ and all written supplements and amendments (such as the Division’s answers to the Bidders’ questions submitted through the VSS), as issued by the Division. Responses are to follow the format and respond to all questions and instructions specified above in the “Submitting a Quotation” section of this RFQ.
3. Bidders shall take careful note that in evaluating a quotation submitted in response to this RFQ, the Department may consider materials provided in the quotation, information obtained through interviews/presentations (if any), and internal information of previous contract history between the Division and the Bidder (if any). The Division also reserves the right to consider other reliable references and publicly available information available in evaluating a Bidder’s experience and capabilities, if needed. All responses to this RFQ shall be considered to be authorized to legally bind the Bidder, and if selected for award, shall contain or be considered to contain a statement that the quotation and the pricing contained therein will remain valid and binding for a period of at least 180 days from the date and time of the bid opening.
4. The RFQ and the selected Bidder’s quotation, including all appendices or attachments, may be incorporated in the final contract.
5. Following announcement of an award decision, all submissions in response to this RFQ will be considered public records available for public inspection pursuant to the State of Maine Freedom of Access Act (FOAA) (1 M.R.S. §§ 401 et seq.).
6. The Division, at its sole discretion, reserves the right to recognize and waive minor informalities and irregularities found in quotations received in response to this RFQ.



7. The Division reserves the right to authorize other State Departments to use the contract(s) resulting from this RFQ, if it is deemed to be beneficial for the State to do so.
8. All applicable laws, whether or not herein contained, shall be included by this reference. It shall be Bidder's responsibility to determine the applicability and requirements of any such laws and to abide by them.

**C. Eligibility to Submit Bids**

Public agencies, private for-profit companies, and non-profit companies and institutions are invited to submit bids in response to State of Maine Requests for Quotations.

**D. Delivery Terms**

For the purchase of goods, the Division and selected Bidder will decide upon a delivery date in accordance with the State's requirements and the terms offered in the Bidder's quotation. Unless stated otherwise in Section 1 of this RFQ, all deliveries are expected with shipping terms of "Free on Board (FOB) – Destination". The State intends for this to mean that all goods shall be priced in the bid response to include shipping charges, if any, to the State's desired location. The "FOB – Destination" shipping term is also intended to mean that the State shall not bear any responsibility for the goods in question until the State takes possession of them at the destination point of delivery.

**E. Alternate Bids and Approved Equals**

When, in bid forms and specifications, an article or material is identified by using a trade name and catalog number of a manufacturer or vendor, the term "or approved equal," if not inserted with the identification, is implied. Any Bidder that seeks to propose an alternate item from what is specified in this RFQ should refer to State of Maine Statute 5 MRSA §1825-B, for "Bids, awards and contracts", found here: <http://www.mainelegislature.org/legis/statutes/5/title5sec1825-B.html>

**F. Appeal of Contract Awards**

Any person aggrieved by the award decision that results from this RFQ may appeal the decision to the Director of the Bureau of General Services in the manner prescribed in 5 MRSA § 1825-E and 18-554 Code of Maine Rules, Chapter 120 (found here: <http://www.maine.gov/purchases/policies/120.shtml>). The appeal must be in writing and filed with the Director of the Bureau of General Services, 9 State House Station, Augusta, Maine, 04333-0009 within 15 calendar days of receipt of notification of contract award.

If this RFQ results in the creation of a pre-qualified or pre-approved list of vendors, then the appeal procedures mentioned above are available upon the original determination of that vendor list, but not during subsequent competitive procedures involving only the pre-qualified or pre-approved list participants.

## **PART II CONTRACT ADMINISTRATION AND CONDITIONS**

### **A. Contract Document**

The successful Bidder will be required to execute a contract in the form of a State of Maine Buyer Purchase Order, Contract Agreement to Purchase Services or State of Maine Master Agreement.

The Standard Terms and Conditions used with the aforementioned contract types may be found on the Division of Purchases website at the following link:

[http://www.maine.gov/purchases/info/forms/BPO\\_General\\_Terms.doc](http://www.maine.gov/purchases/info/forms/BPO_General_Terms.doc)

In the event that the State of Maine's Standard Terms and Conditions or RFQ provisions do not otherwise cover contractual scenarios that are specific to the goods or services being purchased under this RFQ, then the State is willing to consider a Bidder's standard terms and conditions. Consideration or use of a Bidder's standard terms and conditions shall only occur under the general agreement that in the event of a conflict, the State of Maine's Standard Terms and Conditions and RFQ provisions shall take precedence.

Other forms and contract documents commonly used by the State can be found on the Division of Purchases website at the following link: <http://www.maine.gov/purchases/info/forms.shtml>

### **B. Independent Capacity**

In providing services and performing under the contract, the successful Bidder shall act independently and not as an agent of the State of Maine.

### **C. Payments and Other Provisions**

The State anticipates paying the selected Bidder for goods and services received, on the basis of net 30 payment terms, upon the receipt of an accurate and acceptable invoice. An invoice will be considered accurate and acceptable if it contains a reference to the State of Maine contract number, contains correct pricing information relative to the contract, and provides any required supporting documents, as applicable, and any other specific and agreed-upon requirements listed within the contract that results from this RFQ.

The State of Maine reserves the right to pay for goods purchased through this solicitation by any of several available means, which include but may not be limited to check, EFT, and/or procurement card. Bidders are advised that state statute precludes sellers from imposing a surcharge on credit or debit card purchases (text follows):

"9-A MRSA §8-303 (2): A seller in a sales transaction may not impose a surcharge on a cardholder who elects to use a credit card or debit card in lieu of payment by cash, check or similar means."

## Appendix A

### STATE OF MAINE DEPARTMENT OF ADMINISTRATIVE AND FINANCIAL SERVICES DIVISION OF PURCHASES


#### BID COVER PAGE and DEBARMENT FORM

Bidder's Organization Name: Budget Document Technology		
Chief Executive - Name/Title: Tom Ouellette / President		
Tel: 207-782-7427	Fax: 207-777-6377	E-mail: <a href="mailto:touellette@bdtme.cmo">touellette@bdtme.cmo</a>
Headquarters Street Address: 251 Goddard Road		
Headquarters City/State/Zip: Lewiston, ME 04240		
<i>(provide information requested below if different from above)</i>		
Lead Point of Contact for Bid - Name/Title:		
Tel:	Fax:	E-mail:
Street Address:		
City/State/Zip:		

Are you a Maine Business as defined in this RFQ under <u>RFQ Requirements, Section 6. Quotation Evaluation and Selection?</u>	<input checked="" type="checkbox"/> Yes	<input type="checkbox"/> No
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By signing below Bidder affirms:

- Their bid complies with all requirements of this RFQ; and
- This bid and the pricing structure contained herein will remain firm for a period of 180 days from the date and time of the bid opening; and
- That no personnel currently employed by the Department or any other State agency participated, either directly or indirectly, in any activities relating to the preparation of the Bidder's proposal; and
- That no attempt has been made or will be made by the Bidder to induce any other person or firm to submit or not to submit a proposal; and
- The undersigned is authorized to enter into contractual obligations on behalf of the above-named organization.

Name: Tom Ouellette	Title: President
Authorized Signature: 	Date: 06/06/2017


### Debarment, Performance, and Non-Collusion Certification

*By signing this document I certify to the best of my knowledge and belief that the aforementioned organization, its principals, and any subcontractors named in this proposal:*

- a. Are not presently debarred, suspended, proposed for debarment, and declared ineligible or voluntarily excluded from bidding or working on contracts issued by any governmental agency.*
- b. Have not within three years of submitting the proposal for this contract been convicted of or had a civil judgment rendered against them for:*
  - i. fraud or a criminal offense in connection with obtaining, attempting to obtain, or performing a federal, state or local government transaction or contract.*
  - ii. violating Federal or State antitrust statutes or committing embezzlement, theft, forgery, bribery, falsification or destruction of records, making false statements, or receiving stolen property;*
  - iii. are not presently indicted for or otherwise criminally or civilly charged by a governmental entity (Federal, State or Local) with commission of any of the offenses enumerated in paragraph (b) of this certification; and*
  - iv. have not within a three (3) year period preceding this proposal had one or more federal, state or local government transactions terminated for cause or default.*
- c. Have not entered into a prior understanding, agreement, or connection with any corporation, firm, or person submitting a response for the same materials, supplies, equipment, or services and this proposal is in all respects fair and without collusion or fraud. The above mentioned entities understand and agree that collusive bidding is a violation of state and federal law and can result in fines, prison sentences, and civil damage awards.*

- **Failure to provide this certification may result in the disqualification of the Bidder's proposal, at the discretion of the Department.**

*To the best of my knowledge all information provided in the enclosed proposal, both programmatic and financial, is complete and accurate at the time of submission.*

Name: Tom Ouellette	Title: President
Authorized Signature: 	Date: 06/06/2017

## Appendix B

# STATE OF MAINE DEPARTMENT OF ADMINISTRATIVE AND FINANCIAL SERVICES DIVISION OF PURCHASES

## DETAILED SPECIFICATIONS

### RFQ # 18B 17052500000000000747

#### Color Copiers

36 month rental of a possible four (4) New Digital Full Color Copier/Printer  
(Only 3 of the four copiers may be placed at this time)

Will need pricing for 28, 35 & 45 ppm/cpm machines.

Units must be new current model and in excellent working condition (No discontinued, reconditioned, or re-manufactured models).

Unit must be capable of utilizing standard office electrical outlet (120V) without a dedicated power line.

Contractor will be required to make necessary provisions to insure copier is ADA compliant. No State standard has been developed for the hardware.

The standard for the software is attached. Contractor will be responsible to either make equipment reasonably ADA accessible or furnish a replacement unit which is reasonably ADA accessible within 14 calendar days of notification.

Contractor will be responsible for furnishing Material Safety Data Sheets (MSDS) upon installation of machine on all supplied items or items needed to operate machine. Contractor will be responsible to incorporate into regular equipment training, safety training on all the items needed to operate equipment to both key operators and casual users.

Energy efficient devices are to be included in the product line offered. The State is committed to saving energy and the contractor shall be responsible for emphasizing the energy efficient devices. Specifically:

- 1) The equipment meets Energy Star lower energy consumption standards.
- 2) The screen and monitor do not emit electrostatic and electromagnetic radiation.
- 3) The vendor does not provide equipment or components that may contain unfriendly components (chlorinated solvents, Freon, cadmium in parts of the CRT or electronic components, mercury batteries, etc.) which causes an unfriendly environment and more costly to dispose of.
- 4) Vendor must ship the product with the Energy Star low-power feature activated or enabled.
- 5) If the product is shipped without the Energy Star seal, it must include the manufacturer's certification specifying the machine is Energy Star compliant.

Maintenance will have 4 hours or less response time for a service call (a phone call will not be considered a response). There will be a 1-800 number to call for service. Servicing technicians must be certified on that equipment.

Unit must be sheet-fed plain paper copiers capable of performing to the State's satisfaction by using recycled paper purchased for general use by the Division of Purchases.

The multifunctional digital copier must be capable of supporting the following current State connectors & software:

1. Capable to support TCP/IP network communication protocol.
2. Capable to support Ethernet connection.
3. Capable to supports a variety of printer languages:
  - A. Post Script
  - B. HP
  - C. PCL

Vendor will be responsible for the total setup of equipment and accessories to make sure it is up and running to the States and customer's satisfaction to include working with States IT personnel to configure copiers to point to States e-mail server, etc.

The pricing includes delivery, installation, removal, training (as needed), stands, all parts, labor, service (to include network service calls), staples, toner, and any shipping/handling charges (everything to operate the equipment excluding paper). Price to remain firm for the entire term of the rental.

The State will not be responsible to pay for replacement or repairs from lightning strikes, power surges, etc. that could damage equipment. It will be the responsibility of the vendor to supply the proper surge protecting/power filtering device for unit that will meet their current manufacturer's specifications for protection.

The multifunctional unit's hard drive for components, i.e. copier, printers, faxes, scanners, etc. must have a security feature (data overwrite mechanism). This security feature **MUST** meet the ISO 15408 Data security standards established by the Common Criteria for Information Technology Security Evaluation at a minimum of EAL Level 3 (THIS MUST BE IN WRITING AND ATTACHED TO YOUR BID). The State expects that ALL of the customer's data will be protected at all times.

**ALL DATA OVERWRITE MECHANISMS MUST BE ENABLED UPON INSTALLATION.**



**The Digital Full Color Copiers need to have the following features:**

**Location #1 (Would be installed in Lewiston)**

28 copies per minute in color

28 copies black/white.

Must be a connected machine with a print/scan & fax (scan both in b/w & color)

**\*Must have Data Overwrite Software**

Auto duplex

Stapler/finisher (must offset copies on finisher with unstapled sets)

Able to copy on 20lb bond to 90lb index

Paper cassettes 2 minimum

Paper capacity of a 1000 sheets minimum

RADF

Able to handle a maximum original size of 11x17

Paper cassettes must handle paper sizes of 8 1/2 x 11, 8 1/2 x 14 and 11 x 17 plus bypass

Copier must be user friendly and easy to operate

Copier must produce high image quality consistently without special adjustments

Copier must handle heavy workloads efficiently

**Estimated average monthly volumes at this Location #1:**

**Color – 1000**

**B&W – 1200**

**\*The multifunctional unit's hard drive for components, i.e. copier, printers, faxes, scanners, etc. must have a security feature (data overwrite mechanism). This security feature MUST meet the ISO 15408 Data security standards established by the Common Criteria for Information Technology Security Evaluation at a minimum of EAL Level 3 (THIS MUST BE IN WRITING AND ATTACHED TO YOUR BID). The State expects that ALL of the customer's data will be protected at all times.**

**The rental will be broken down with a base rental charge, accessory (print/scan, Data Overwrite, etc.) and per copy charge (for color copies and black & white copies – NO copies included). – PLEASE SUBMIT IN FORMAT BELOW:**

Mfg. & Model Bidding: Konica C287 \_\_\_\_\_

Base monthly rental charge \$ 94.00 \_\_\_\_\_ Cost per copy color \$ 0.037

Cost per copy B/W \$ 0.0049

The State will pay this cost per copy from 1st copy-no copies to be included. Base monthly rental charge must cover all base equipment costs and any other operational, maintenance or supply costs not covered in the cost per copy allowance by bracket.

Accessories (these are accessories that need to be added to meet specifications):

Print/Scan board \_\_\_\_\_ Inc. \$ \_\_\_\_\_ month.

Data Overwrite \_\_\_\_\_ \$ \_\_\_\_\_ Inc. \_\_\_\_\_ /month.  
 RADF \_\_\_\_\_ \$ \_\_\_\_\_ Inc. \_\_\_\_\_ /month.  
 Stapler/Finisher \_\_\_\_\_ \$ \_\_\_\_\_ Inc. \_\_\_\_\_ /month.  
 Fax board \_\_\_\_\_ \$ \_\_\_\_\_ Inc. \_\_\_\_\_ /month.

TOTAL MONTHLY CHARGES: \$ 94.00 \_\_\_\_\_.

Additional Accessories Available (these are accessories that are available and can be added to the unit – Do Not add this to the TOTAL MONTHLY CHARGES):

Additional Paper Tray/s 500 x 2 \_\_\_\_\_ \$ 12.50 \_\_\_\_\_ /month.  
 \_\_\_\_\_ \$ \_\_\_\_\_ /month.

DOES YOUR EQUIPMENT MEET THE MINIMUM SPECIFICATIONS: YES ☒ NO ☐.

IF UNIT QUOTING DOES NOT MEET THE SPECIFICATIONS OR REQUIREMENTS - YOU MUST CLEARLY STATE WHAT THEY ARE.

\_\_\_\_\_  
 \_\_\_\_\_  
 \_\_\_\_\_

**TAKE NOTE:** If you DO NOT state clearly anything about the unit that does not meet specifications and the requirements in this quote, the State will assume it does. If you are the successful vendor with the quote, you will be responsible to hold the costs that you quoted for any accessories, requirements, etc. that will need to be added or required in order to meet the Terms, Conditions, and Specifications within this quote.

Descriptive literature must accompany your quote. Please quote electronically with literature attached or to follow.

**Location # 2 (Would be installed in Augusta)**

28 copies per minute in color

28 copies black/white.

Must be a connected machine with a print/scan (scan both in b/w & color)

**\*Must have Data Overwrite Software**

Auto duplex

Stapler/finisher (must offset copies on finisher with unstapled sets)

Able to copy on 20lb bond to 90lb index

Paper cassettes 2 minimum

Paper capacity of a 1000 sheets minimum

RADF

Able to handle a maximum original size of 11x17

Paper cassette must handle paper sizes of 8 1/2 x 11, 8 1/2 x 14 and 11 x 17 plus bypass

Copier must be user friendly and easy to operate

Copier must produce high image quality consistently without special adjustments

Copier must handle heavy workloads efficiently

**Estimated average monthly volumes at this Location #2:**

**Color – 1350**

**B&W – 5300**

\*The multifunctional unit's hard drive for components, i.e. copier, printers, faxes, scanners, etc. must have a security feature (data overwrite mechanism). This security feature MUST meet the ISO 15408 Data security standards established by the Common Criteria for Information Technology Security Evaluation at a minimum of EAL Level 3 (THIS MUST BE IN WRITING AND ATTACHED TO YOUR BID). The State expects that ALL of the customer's data will be protected at all times.

The rental will be broken down with a base rental charge, accessory (print/scan, Data Overwrite, etc.) and per copy charge (for color copies and black & white copies – NO copies included). – PLEASE SUBMIT IN FORMAT BELOW:

**Mfg. & Model Billing**

Base monthly rental charge \$ 81.50 Cost per copy color \$ 0.049

Cost per copy B/W \$ 0.0049

The State will pay this cost per copy from 1st copy-no copies to be included. Base monthly rental charge must cover all base equipment costs and any other operational, maintenance or supply costs not covered in the cost per copy allowance by bracket.

Accessories (these are accessories that need to be added to meet specifications):

Print/Scan board \$ Inc. /month.

Data Overwrite \_\_\_\_\_ \$ \_\_\_\_\_ Inc. \_\_\_\_\_ /month.  
 RADF \_\_\_\_\_ \$ \_\_\_\_\_ Inc. \_\_\_\_\_ /month.  
 Staples/Printer \_\_\_\_\_ \$ \_\_\_\_\_ Inc. \_\_\_\_\_ /month.

TOTAL MONTHLY CHARGES: \$ 81.50 \_\_\_\_\_.

Additional Accessories Available (these are accessories that are available and can be added to the unit – Do Not add this to the TOTAL MONTHLY CHARGES):

Fax \_\_\_\_\_ \$ 12.50 /month  
 Additional Paper Tray/s 500 x 2 \_\_\_\_\_ \$ 12.50 /month.  
 \_\_\_\_\_ \$ \_\_\_\_\_ /month.  
 \_\_\_\_\_ \$ \_\_\_\_\_ /month.

DOES YOUR EQUIPMENT MEET THE MINIMUM SPECIFICATIONS: YES ☒ NO \_\_\_\_\_.

IF UNIT QUOTING DOES NOT MEET THE SPECIFICATIONS OR REQUIREMENTS – YOU MUST CLEARLY STATE WHAT THEY ARE.

\_\_\_\_\_  
 \_\_\_\_\_  
 \_\_\_\_\_

**TAKE NOTE:** If you DO NOT state clearly anything about the unit that does not meet specifications and the requirements in this quote, the State will assume it does. If you are the successful vendor with the quote, you will be responsible to hold the costs that you quoted for any accessories, requirements, etc. that will need to be added or required in order to meet the Terms, Conditions, and Specifications within this quote.

Descriptive literature must accompany your quote. Please quote electronically with literature attached or to follow.

**Location # 3 (Would be installed in Augusta)**

35 copies per minute in color

35 copies black/white.

Must be a connected machine with a print/scan & fax (scan both in b/w & color)

**\*Must have Data Overwrite Software**

Auto duplex

Stapler/finisher (must offset copies on finisher with unstapled sets)

Able to copy on 20lb bond to 90lb index

Paper cassettes 3 minimum

Paper capacity of a 2500 sheets minimum

RADF

Able to handle a maximum original size of 11x17

Paper cassette must handle paper sizes of 8 ½ x 11, 8 ½ x 14 and 11 x 17 plus bypass

Copier must be user friendly and easy to operate

Copier must produce high image quality consistently without special adjustments

Copier must handle heavy workloads efficiently

**Estimated average monthly volumes at this Location #3:**

**Color – 5000**

**B&W – 5000**

**\*The multifunctional unit's hard drive for components, i.e. copier, printers, faxes, scanners, etc. must have a security feature (data overwrite mechanism). This security feature MUST meet the ISO 15408 Data security standards established by the Common Criteria for Information Technology Security Evaluation at a minimum of EAL Level 3 (THIS MUST BE IN WRITING AND ATTACHED TO YOUR BID). The State expects that ALL of the customer's data will be protected at all times.**

**The rental will be broken down with a base rental charge, accessory (print/scan, Data Overwrite, etc.) and per copy charge (for color copies and black & white copies – NO copies included). – PLEASE SUBMIT IN FORMAT BELOW:**

Mfg. & Model Bidding: Konica C458

Base monthly rental charge \$ 138.00 Cost per copy color \$ 0.035

Cost per copy B/W \$ 0.0049

The State will pay this cost per copy from 1st copy-no copies to be included. Base monthly rental charge must cover all base equipment costs and any other operational, maintenance or supply costs not covered in the cost per copy allowance by bracket.

**Accessories (these are accessories that need to be added to meet specifications):**

Print/Scan board	\$	Inc.	/month.
Data Overwrite	\$	Inc.	/month.
RADF	\$	Inc.	/month.
Stapler/Finisher	\$	Inc.	/month.
Fax	\$	Inc.	/month.

**TOTAL MONTHLY CHARGES:** \$ 138.00

**Additional Accessories Available** (these are accessories that are available and can be added to the unit – Do Not add this to the TOTAL MONTHLY CHARGES):

Additional Paper Tray/s	\$	N/A	/month.
	\$		/month.
	\$		/month.

**DOES YOUR EQUIPMENT MEET THE MINIMUM SPECIFICATIONS:** YES ☒ NO ☐

**IF UNIT QUOTING DOES NOT MEET THE SPECIFICATIONS OR REQUIREMENTS – YOU MUST CLEARLY STATE WHAT THEY ARE.**

\_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

**TAKE NOTE:** If you **DO NOT** state clearly anything about the unit that does not meet specifications and the requirements in this quote, the State will assume it does. If you are the successful vendor with the quote, you will be responsible to hold the costs that you quoted for any accessories, requirements, etc. that will need to be added or required in order to meet the Terms, Conditions, and Specifications within this quote.

**Descriptive literature must accompany your quote. Please quote electronically with literature attached or to follow.**



**Location # 4 (Would be installed in Augusta)**

45 copies per minute in color

45 copies black/white.

Must be a connected machine with a print/scan & fax (scan both in b/w & color)

\*Must have Data Overwrite Software

Auto duplex

Stapler/finisher (must offset copies on finisher with unstapled sets)

Able to copy on 20lb bond to 90lb index

Paper cassettes 3 minimum

Paper capacity of a 3000 sheets minimum

RADF

Able to handle a maximum original size of 11x17

Paper cassette must handle paper sizes of 8 1/4 x 11, 8 1/2 x 14 and 11 x 17 plus bypass

Copier must be user friendly and easy to operate

Copier must produce high image quality consistently without special adjustments

Copier must handle heavy workloads efficiently

**Estimated average monthly volumes at this Location #4:**

**Color – 5000**

**B&W – 5000**

\*The multifunctional unit's hard drive for components, i.e. copier, printers, faxes, scanners, etc. must have a security feature (data overwrite mechanism). This security feature **MUST** meet the ISO 15408 Data security standards established by the Common Criteria for Information Technology Security Evaluation at a minimum of EAL Level 3 (THIS MUST BE IN WRITING AND ATTACHED TO YOUR BID). The State expects that ALL of the customer's data will be protected at all times.

**The rental will be broken down with a base rental charge, accessory (print/scan, Data Overwrite, etc.) and per copy charge (for color copies and black & white copies – NO copies included). – PLEASE SUBMIT IN FORMAT BELOW:**

Mfg. & Model Bidding Konica C458  
Base monthly rental charge \$ 138.00 Cost per copy color \$ 0.035  
Cost per copy B/W \$ 0.0049

The State will pay this cost per copy from 1st copy-no copies to be included. Base monthly rental charge must cover all base equipment costs and any other operational, maintenance or supply costs not covered in the cost per copy allowance by bracket.

**Accessories (these are accessories that need to be added to meet specifications):**

Print/Scan board \_\_\_\_\_ \$ \_\_\_\_\_ Inc. \_\_\_\_\_ /month.  
 Data Overwrite \_\_\_\_\_ \$ \_\_\_\_\_ Inc. \_\_\_\_\_ /month.  
 RADF \_\_\_\_\_ \$ \_\_\_\_\_ Inc. \_\_\_\_\_ /month.  
 Stapler/Finisher \_\_\_\_\_ \$ \_\_\_\_\_ Inc. \_\_\_\_\_ /month.  
 Fax \_\_\_\_\_ \$ \_\_\_\_\_ Inc. \_\_\_\_\_ /month.

138.00

**TOTAL MONTHLY CHARGES:** \$ \_\_\_\_\_.

**Additional Accessories Available** (these are accessories that are available and can be added to the unit – **Do Not** add this to the **TOTAL MONTHLY CHARGES**):

N/A

Additional Paper Tray/s \_\_\_\_\_ \$ \_\_\_\_\_ /month.  
 \_\_\_\_\_ \$ \_\_\_\_\_ /month.  
 \_\_\_\_\_ \$ \_\_\_\_\_ /month.

**DOES YOUR EQUIPMENT MEET THE MINIMUM SPECIFICATIONS:** YES ☒ NO ☐.

**IF UNIT QUOTING DOES NOT MEET THE SPECIFICATIONS OR REQUIREMENTS – YOU MUST CLEARLY STATE WHAT THEY ARE.**

**TAKE NOTE:** If you **DO NOT** state clearly anything about the unit that does not meet specifications and the requirements in this quote, the State will assume it does. If you are the successful vendor with the quote, you will be responsible to hold the costs that you quoted for any accessories, requirements, etc. that will need to be added or required in order to meet the Terms, Conditions, and Specifications within this quote. Descriptive literature must accompany your quote. Please quote electronically with literature attached or to follow.

#### **STATE HELD HARMLESS**

The vendor agrees to indemnify, defend and save harmless, the State of Maine, its officers, agents and employees from all claims and losses occurring or resulting to any and all contractors, subcontractors, materialmen, laborers, and any other person, firm or corporation furnishing or supplying work, services, materials or supplies in connection with the performance of this contract, and from any and all claims and losses occurring or resulting to any person, firm or corporation who may be injured or damaged by the contractor in the performance of the contract. The vendor and agents and employees of the vendor in the performance of the contract, shall act in an independent capacity and not as officers or employees or agents of the State of Maine.

No alterations or variation of the terms of the contract shall be valid unless made in writing and signed by the parties thereto, and any oral understanding or agreement not incorporated therein shall not be binding on any of the parties thereto.

The State shall be relieved from all risk of loss or damage during the entire time the equipment is in the possession of the State, except when loss or damage is due to fault or neglect of the State.

Copier remains the property of the Vendor. Vendor will be responsible for ALL taxes, fees and filing costs related to the use of the rented equipment.

#### **APPROPRIATION OF FUNDS**

The State will not be held liable if funds are not appropriated or are de-appropriated during any fiscal period. Fiscal Period from 7/1 to 6/30. The State will NOT be liable IF funds are de-appropriated DURING ANY FISCAL PERIOD. It will be the intent of the State, however, to fulfill our obligations to this contract if funds are appropriated.

**NOTE: All invoices must come from your company with a remittance address that matches the payment address your company has set up in Vendor Self Service (Copy Center will make payment to the vendor only).**

The Copy Center to receive invoice by the 5<sup>th</sup> work day at the beginning of each month.

**This is only a Quote; the requests may or may not be filled at this time.**

#### **AWARD**

The State reserves the right to award based on what is in the best interest of the State, and to select a specific brand and model for installation, in order to obtain the best value in meeting the State of Maine Digital Copier requirements.

The state reserves the option to waive any technicality and to negotiate with successful vendor to acquire copying services to meet the State's needs. Delivery and equipment availability is critical

and will be considered in making the award. The state reserves the right to award to other than low bid based on all factors listed in this quote.

## Appendix C

# STATE OF MAINE DEPARTMENT OF ADMINISTRATIVE AND FINANCIAL SERVICES DIVISION OF PURCHASES

## COST RESPONSE

**RFQ # 18B 17052500000000000747**

### Color Copiers

All responses to this RFQ will require a cost quotation response, in a format selected by the State of Maine. That format is described below.

Please download this document to your desktop, fill out required sections (Appendix A Bid Cover Page & Debarment Form), and attach to your response in VSS, along with requested documents. For your electronic response in VSS, please put the total price in the contract amount field.

#### Requested documents:

- Appendix A: Bid Cover Page
- Appendix B: Detailed Specifications
- Book1.xlsx (in VSS, please put the total price in the contract amount field)
- Detailed Itemized Quote
- Product Data/Information Sheets



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Up to 40 ppm print speed output to keep pace with fast users needs  
Standard duplex capacity handles up to 241 pages per minute  
High capacity 300-sheet document feeder

12.1" LCD color display with multi-touch for intuitive navigation

Scan to email and FTP scan to the cloud to bring convenience

Roll-in Chameleon print system, universal printer drivers

Simultaneous multi-page layer for high resolution imaging

Standard 250 GB HDD for fast document storage

Web browser with 1 GB of memory

ISO 15000 and IEEE 802.11 Security standards

Power-saving design with quick recovery from sleep mode

Auto Select maximum capacity for printing support, carbon copy printing

Advanced automatic align, remote print release, remote firmware updates

Multiple bypass tray and detachable paper feed trays improve paper handling

Finishing options for du-page booklet making, up to 100-page stapling

Original 2.3 hole punch, tri-fold, fold, and insertion and more

Downloadable apps to help you work faster and smarter

Multiple options to suit the needs of your workflow

EPEAT Gold certified, low power consumption to cut costs

Mobile printing support (AirPrint, Google Cloud Print, NFC)

## bizhub C458

COLOR MID-VOLUME MULTIFUNCTION PRINTER







## bizhub C458

## COLOR MID-VOLUME MULTIFUNCTION PRINTER

12541 C 59

It also works as a pump for the Lab C55, a 1500 psi stainless steel pump, with 35 pump pressure and a pressure 5000 psi (5000 psi). The C55 is a 1500 psi stainless steel pump, with 35 pump pressure and a pressure 5000 psi (5000 psi). The C55 is a 1500 psi stainless steel pump, with 35 pump pressure and a pressure 5000 psi (5000 psi).

[illegible]

Center for Science and Society

<b>Copying process</b>	Electrophoretic Inkjet Copy, Dyeless Inkjet Copy, Inkjet Copy
<b>Exaggeration</b>	1.5x, 2x, 3x, 4x, 5x, 6x, 7x, 8x, 9x, 10x, 11x, 12x, 14x, 16x, 18x, 20x, 24x, 28x, 32x, 36x, 40x, 45x, 50x, 56x, 63x, 71x, 80x, 90x, 100x, 112x, 125x, 143x, 160x, 180x, 200x, 224x, 251x, 280x, 315x, 360x, 400x, 450x, 504x, 560x, 630x, 710x, 800x, 900x, 1000x, 1120x, 1250x, 1430x, 1600x, 1800x, 2000x, 2240x, 2512x, 2800x, 3150x, 3600x, 4000x, 4500x, 5040x, 5600x, 6300x, 7100x, 8000x, 9000x, 10000x, 11200x, 12500x, 14300x, 16000x, 18000x, 20000x, 22400x, 25120x, 28000x, 31500x, 36000x, 40000x, 45000x, 50400x, 56000x, 63000x, 71000x, 80000x, 90000x, 100000x, 112000x, 125000x, 143000x, 160000x, 180000x, 200000x, 224000x, 251200x, 280000x, 315000x, 360000x, 400000x, 450000x, 504000x, 560000x, 630000x, 710000x, 800000x, 900000x, 1000000x, 1120000x, 1250000x, 1430000x, 1600000x, 1800000x, 2000000x, 2240000x, 2512000x, 2800000x, 3150000x, 3600000x, 4000000x, 4500000x, 5040000x, 5600000x, 6300000x, 7100000x, 8000000x, 9000000x, 10000000x, 11200000x, 12500000x, 14300000x, 16000000x, 18000000x, 20000000x, 22400000x, 25120000x, 28000000x, 31500000x, 36000000x, 40000000x, 45000000x, 50400000x, 56000000x, 63000000x, 71000000x, 80000000x, 90000000x, 100000000x, 112000000x, 125000000x, 143000000x, 160000000x, 180000000x, 200000000x, 224000000x, 251200000x, 280000000x, 315000000x, 360000000x, 400000000x, 450000000x, 504000000x, 560000000x, 630000000x, 710000000x, 800000000x, 900000000x, 1000000000x, 1120000000x, 1250000000x, 1430000000x, 1600000000x, 1800000000x, 2000000000x, 2240000000x, 2512000000x, 2800000000x, 3150000000x, 3600000000x, 4000000000x, 4500000000x, 5040000000x, 5600000000x, 6300000000x, 7100000000x, 8000000000x, 9000000000x, 10000000000x, 11200000000x, 12500000000x, 14300000000x, 16000000000x, 18000000000x, 20000000000x, 22400000000x, 25120000000x, 28000000000x, 31500000000x, 36000000000x, 40000000000x, 45000000000x, 50400000000x, 56000000000x, 63000000000x, 71000000000x, 80000000000x, 90000000000x, 100000000000x, 112000000000x, 125000000000x, 143000000000x, 160000000000x, 180000000000x, 200000000000x, 224000000000x, 251200000000x, 280000000000x, 315000000000x, 360000000000x, 400000000000x, 450000000000x, 504000000000x, 560000000000x, 630000000000x, 710000000000x, 800000000000x, 900000000000x, 1000000000000x, 1120000000000x, 1250000000000x, 1430000000000x, 1600000000000x, 1800000000000x, 2000000000000x, 2240000000000x, 2512000000000x, 2800000000000x, 3150000000000x, 3600000000000x, 4000000000000x, 4500000000000x, 5040000000000x, 5600000000000x, 6300000000000x, 7100000000000x, 8000000000000x, 9000000000000x, 10000000000000x, 11200000000000x, 12500000000000x, 14300000000000x, 16000000000000x, 18000000000000x, 20000000000000x, 22400000000000x, 25120000000000x, 28000000000000x, 31500000000000x, 36000000000000x, 40000000000000x, 45000000000000x, 50400000000000x, 56000000000000x, 63000000000000x, 71000000000000x, 80000000000000x, 90000000000000x, 100000000000000x, 112000000000000x, 125000000000000x, 143000000000000x, 160000000000000x, 180000000000000x, 200000000000000x, 224000000000000x, 251200000000000x, 280000000000000x, 315000000000000x, 360000000000000x, 400000000000000x, 450000000000000x, 504000000000000x, 560000000000000x, 630000000000000x, 710000000000000x, 800000000000000x, 900000000000000x, 1000000000000000x, 1120000000000000x, 1250000000000000x, 1430000000000000x, 1600000000000000x, 1800000000000000x, 2000000000000000x, 2240000000000000x, 2512000000000000x, 2800000000000000x, 3150000000000000x, 3600000000000000x, 4000000000000000x, 4500000000000000x, 5040000000000000x, 5600000000000000x, 6300000000000000x, 7100000000000000x, 8000000000000000x, 9000000000000000x, 10000000000000000x, 11200000000000000x, 12500000000000000x, 14300000000000000x, 16000000000000000x, 18000000000000000x, 20000000000000000x, 22400000000000000x, 25120000000000000x, 28000000000000000x, 31500000000000000x, 36000000000000000x, 40000000000000000x, 45000000000000000x, 50400000000000000x, 56000000000000000x, 63000000000000000x, 71000000000000000x, 80000000000000000x, 9000000000000000

Printed on acid-free paper

[illegible]

### Printer Specifications (Optional)

Print controller	embedded, Fx 5000-16 (16-10 ports)
Memory/HDD	2 GB, 10 GB
PCI	Fast Ethernet (10/100) PCI bus
Operating systems	Windows (x64, x64) / Windows 7 / 8 Windows Server (x64) 2008 / 2008 R2 / 2012 Macintosh OS X (x64) later

**SECRET**

### Specifications

<b>Scan speed</b>	<b>B&amp;W / Color:</b> up to 2/0 ipm
<b>Scan resolution</b>	<b>Max:</b> 600 x 600 dpi
<b>Scan modes</b>	Scan to Email / Scan to FAX, Scan to FTP, Scan to Box, Scan to USB, Scan to WebDAV, Scan to OPNS, Network Workstation
<b>File formats</b>	JPEG, TIFF, PPS, GIF, A la and Uncompressed, compressed PDF, encrypted PDF and Asychroble PDF (optional), XPS (optional), PPT and searchable PDF (optional), searchable ODF/A, Scalable PDF
<b>Scan destinations</b>	2 (up to 4) with 1st USB port
<b>Scan functions</b>	Annotation (text, rectangle) for PDF, up to 400 dpi program's real-time scan preview

### **Social Responsibility**

[illegible]

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சென்னை, 15 நவம்பர் (ஐ.ஓ.சி.)

[illegible]

[illegible]

Components and Options (Continued)	
UX-107 Unicode fonts	Supports variable-length encoding
UX-108	Supports variable-length encoding
OCR-A and B fonts	Supports OCR-A and B fonts
UX-110-2 Enhanced foreign support	Supports enhanced foreign support
UX-111	Supports enhanced foreign support
TR-Print Client	Supports TR-Print Client
UX-207	Supports TR-Print Client
Large capacity unit	Supports large capacity unit
UX-302	Supports large capacity unit
Large capacity unit	Supports large capacity unit
UX-730 Mount kit	Supports large capacity unit
UX-735 Mount kit	Supports large capacity unit
UX-742 Mount kit	Supports large capacity unit
UX-506 Output tray	Supports large capacity unit
PC-115	Supports large capacity unit
Universal tray (all)	Supports large capacity unit
PC-215	Supports large capacity unit
Universal tray (x2)	Supports large capacity unit
PC-415	Supports large capacity unit
Large capacity tray	Supports large capacity unit
FI-507 Post inserter for PS-537	Supports large capacity unit
PC-519 Punch kit	Supports large capacity unit
PC-533	Supports large capacity unit
PC-520 Punch kit for PS-536	Supports large capacity unit
PC-523 Punch kit for PS-533	Supports large capacity unit
RU-613 Relay unit	Supports large capacity unit
SC-503 Security kit	Supports large capacity unit
SK-602 Slave kit	Supports large capacity unit
SP-501 Stamp unit	Supports large capacity unit
UX-212 Wireless LAN	Supports large capacity unit
UX-501 Multi-feed detection kit	Supports large capacity unit
VI-510 Eberlebach kit for IC-416	Supports large capacity unit
WT-506 Working table	Supports large capacity unit
ZU-624 Folding unit for PS-537	Supports large capacity unit



## Partnership.

Konica Minolta can help give shape to your ideas and partner with you to achieve your corporate objectives. Contact us to realize opportunities in:

### Information Management

Enterprise Content Management (ECM)  
Document Management  
Automated Workflow Solutions  
Business Process Automation  
Security and Compliance  
Mobility  
eDiscovery Services

### IT Services

Application Services  
Cloud Services  
IT Security  
Managed IT Services  
IT Consulting & Projects

### Technology

Office Multifunction Business Solutions  
Commercial and Production Printers  
3D Printers  
Wide Format Printers  
Laptops, Tablets and Computer Hardware  
Servers and Networking Equipment  
Managed Print Services (MPS)  
Managed Enterprise Services

For complete information on Konica Minolta products and solutions, please visit: [CountOnKonicaMinolta.com](http://CountOnKonicaMinolta.com)

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**KONICA MINOLTA**

KONICA MINOLTA BUSINESS SOLUTIONS U.S.A., INC.  
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Rev. B 04/2016  
2 of 5

# bizhub c287/c227

## Spec Sheet

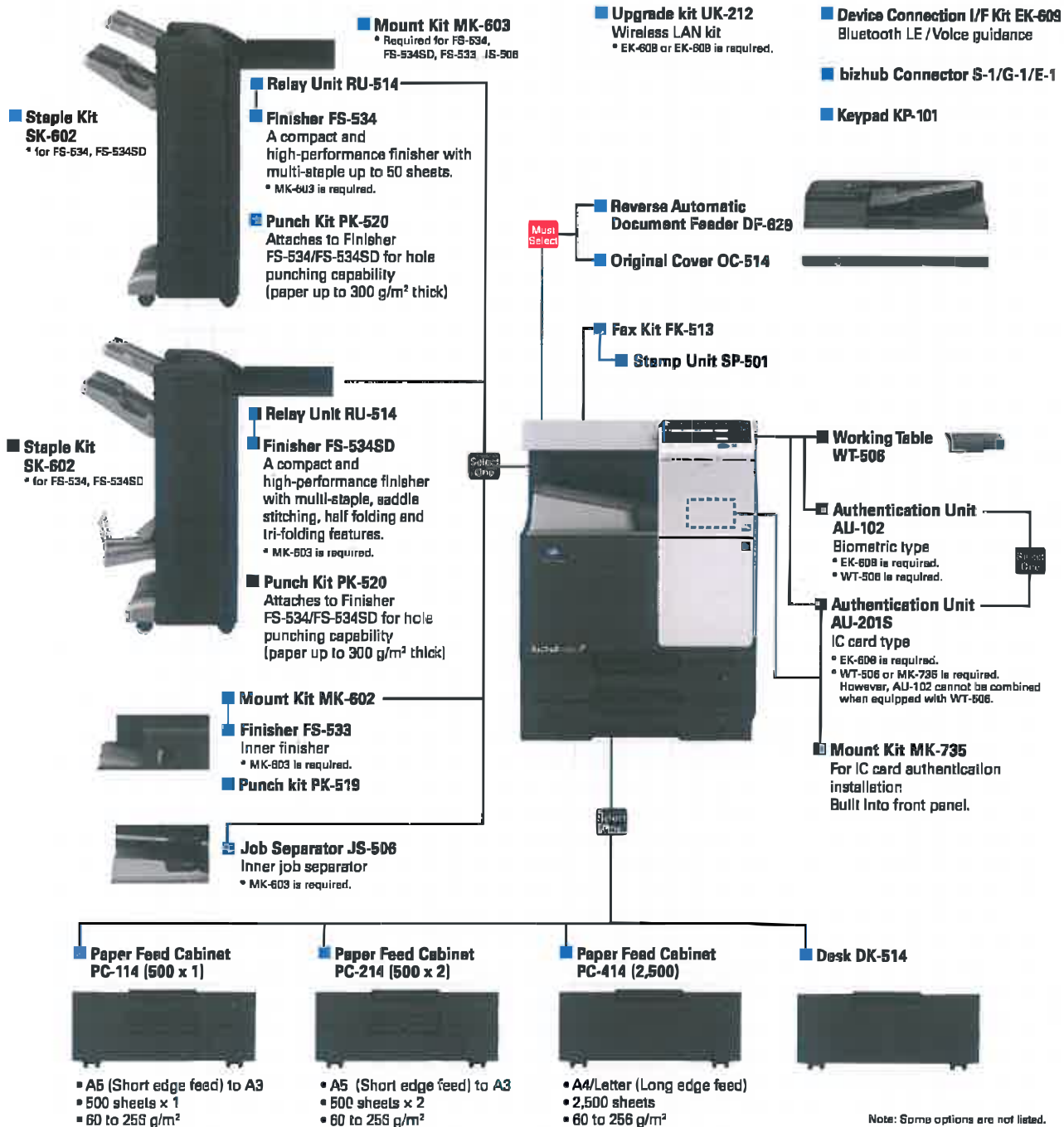
### System



One of the options may be selected (not mandatory).



One of the options must be selected (mandatory).



Note: Some options are not listed.

Giving Shape to Ideas



# Specifications

## bizhub C287/C227 General Specifications

Type	Desktop Full Colour Printer / Copier / Scanner		
Colour Support	Full colour		
Copier Resolution	Scan	Main: 600 dpi x Sub: 600 dpi	
	Print	1,800 dpi (equivalent) x 600 dpi	
Gradation	256		
Memory Capacity (Std./Max.)	2 GB		
HDD	250 GB (optional)		
Original Type	Sheets, Books, Objects		
Max. Original Size	A3		
Output Size	Main unit	A3 to A5	
	Bypass Tray	A3 to A5, B6 <sup>1</sup> , A6 <sup>1</sup> , Postcard, Envelope <sup>2</sup> , Tab paper, Banner paper (Width: 210 mm to 297 mm, Length: 432 mm to 1,200 mm) <sup>3,4</sup>	
Input Tolerances	Max. 0.2 mm or less for top edge (5 mm for thin paper), Max. 0.6 mm or less for bottom edge, Max. 0.6 mm or less for right/left edges <sup>1</sup> A loss of 4.2 mm each during printing.		
Warm-Up Time <sup>5</sup> (13°C and 50%RH)	Colour/85W: 20 sec. or less		
<sup>1</sup> The error occurs in each printing when both the main and the bypass tray are used from OFF to ON.			
<sup>2</sup> The time required to scan a printing from the main tray to the bypass tray and the output tray is counted from OFF to ON.			
First Copy Out Time <sup>6</sup>	Colour	8.4 sec. or less	
	B/W	6.8 sec. or less	
Copier Speed (Colour/85W, A4)	28 ppm		22 ppm
Copier Magnification	Fixed Same Magnification	1: 1±0.5% or less	
	Scaling Up	1: 1.154/1.224/1.414/2.000	
	Scaling Down	1: 0.868/0.818/0.707/0.600	
	Presets	3 types	
	Zoom	25 to 400% (in 0.1% increments)	
	Long-Drive Crosswise Individual Set/Stop	25 to 400% (in 0.1% increments)	
Paper Capacity (80 g/m <sup>2</sup> )	Trey 1	500 sheets	
	Trey 2	500 sheets	
	Multiple Bypass Tray	100 sheets	
Max. Paper Capacity (80 g/m <sup>2</sup> ) <sup>7,8</sup>	3,800 sheets		
Paper Weight	Trey 1/2	80 to 256 g/m <sup>2</sup>	
	Multiple Bypass Tray	80 to 256 g/m <sup>2</sup>	
Multiple Copy	1 to 8,999 sheets		
Auto Duplex	Paper Size	A3 to A5, B6 <sup>1</sup> , A6 <sup>1</sup> , Postcard	
	Paper Weight	80 to 256 g/m <sup>2</sup>	
Power Requirements	AC220 to 240 V 50/60 Hz		
Max. Power Consumption	1.58 kW or less		
Dimensions (W x D x H)	585 x 680 x 787 mm (23-1/8" x 28" x 31")		
Weight	Approx. 72 kg (158-3/4 lb)		
Space Requirements (to W x D) <sup>9</sup>	839 x 1,060 mm (36-1/2" x 46-15/16")		

<sup>1</sup> Short edge feed.

<sup>2</sup> Wrinkles or printing errors may occur due to the type, storage or environment that exist when envelope printing is carried out.

<sup>3</sup> Printing on banner paper can only be performed from a PC.

<sup>4</sup> May vary depending on the operating environment and usage.

<sup>5</sup> A4 long edge feed for size using the first tray, scanning from the original glass surface.

<sup>6</sup> Web options installed.

<sup>7</sup> Without options, with paper trays pulled out, and multiple bypass tray, stationary tray and ADF opened.

## Printer Specifications

Type	Embedded	
CPU	ARM Cortex-A7 Dual-core 1.26GHz	
Memory	2 GB (2.048 MB)	
Print Speed	Same as Copier Speed (when using the same original)	
HDD	250 GB (Shared with the copier)	
Print Resolution	1,800 dpi (equivalent) x 600 dpi	
PCL	PCL5e, PCL 6, PostScript 3 Emulation, XPS, BML/IntS	
Protocol	TCP/IP (LPD, Raw, SMB, IPP), IPX/SPX (NDIS support), AppleTalk	
Support OS	Windows Vista <sup>1</sup> / 7 <sup>1</sup> / 8 <sup>1</sup> / 8.1 <sup>1</sup> / 10 <sup>1</sup> Windows Server 2008 <sup>1</sup> / 2008 R2 / 2012 / 2012 R2 Mac OS X 10.6 / 10.7 / 10.8 / 10.9 / 10.10 / 10.11 Linux	
Fonts	PCL	80 Roman fonts
	PS	137 Roman Type1 fonts
Interface	Ethernet (10BASE-T/100BASE-TX/1000BASE-T), USB 1.1, USB 2.0, IEEE 802.11 b/g/n <sup>2</sup>	

<sup>1</sup> Supports the 32-bit (x86) or 64-bit (x64) environment.

<sup>2</sup> Optional

## Scanning Specifications

Type	Full-Colour Scanner	
Interface	Ethernet (10BASE-T/100BASE-TX/1000BASE-T), USB 1.1, USB 2.0, IEEE 802.11 b/g/n <sup>1</sup>	
Driver	TWAIN Driver, HOCR/TWAIN Driver	
Protocol	TCP/IP (FTP, SMB, SMTP, WebDAV), IP (v4/v6)	
Scanning Speed (Colour/85W)	45 ppm <sup>2</sup>	
Scanning Resolution	Max. A3 (11" x 17")	
Output Format	TIFF, JPEG, PDF, Compact PDF, XPS, Compact XPS, DCMX (epic, vnc <sup>3</sup> , eps <sup>3</sup> ), Searchable PDF <sup>3</sup> , PDF/A <sup>3</sup> , Unsearched PDF <sup>3</sup>	
Scanning Resolution	Push	200 dpi / 200 dpi / 300 dpi / 600 dpi
	Pull	100 dpi / 200 dpi / 300 dpi / 400 dpi
Main Functions	Scan to E-Mail, Scan to FTP, Scan to BDX (HDD), Scan to PC (SMB), Network TWAIN, Scan to WebDAV, Scan to USB, Scan to Scan Server, Scan to Me, Scan to Home, Scan to Web Service (WSD-Scan), Device Profile for Web Services (DPWS)	
Other Functions	Multi-Media Send, Authentication at the time of E-Mail send, SMTP authentication, PDF before SMTP, Sfi/IME, Annotation	
Support OS	Windows Vista <sup>1</sup> / 7 <sup>1</sup> / 8 <sup>1</sup> / 8.1 <sup>1</sup> / 10 <sup>1</sup>	

<sup>1</sup> Optional

<sup>2</sup> When using the Reverse Automatic Document Feeder DF-628.

<sup>3</sup> Supports the 32-bit (x86) or 64-bit (x64) environment.

## Internet Fax

Protocol	TX: SMTP, RX: POP3, TCP/IP Simple mode	
Connection Mode	Full-Mode	
Sending Paper Size	A3, B4, A4	
Receiving Paper Size	Max. A3	
Resolution	B/W: 200 x 100 dpi, 200 x 200 dpi, 400 x 400 dpi, 600 x 600 dpi Colour: 200 x 200 dpi, 400 x 400 dpi, 600 x 600 dpi	
Interface	Ethernet (10BASE-T/100BASE-TX/1000BASE-T)	
Colour	Support Colour Internet Fax	
Format	B/W: TIFF-F Colour: TIFF (Conforms to RFC3846 Profile-C)	

## Fax Kit FK-513 (Optional)

Communication	Super G3	
Compatible Lines	Public Switch Telephone Network, Private Branch Exchange, Fax Communication Line	
Line Density	Ultra Fine: 600 dpi / 800 dpi Super Fine: 16 dot/mm, 15.4 line/mm, 400 dpi / 400 dpi Fine: 8 dot/mm, 7.7 line/mm, 200 dpi / 200 dpi Normal: 8 dot/mm, 3.85 line/mm	
Modem Speed	2.4 to 33.6 kbps	
Compression	MH/MR/MMR/JBIG	
Sending Paper Size	Max. A3 (Long Length Support: Max. 1,000 mm)	
Receiving Paper Size	Max. A3 (Long Length Max. 1,000 mm — following the page division —)	
Transmission Speed	Less than 2 sec. (A4, V34, 33.6 kbps, JBIG)	
Memory	Shared with the copier	
Number of Addr. Data	2,000	
Number of Program Data	400	
Number of Group Data	100	
Sequential Multiple Station Transmission	Max. 600	

## IP Address Fax <sup>1</sup>Optional Fax Kit FK-513 is required.

Protocol Transmission	TCP/IP SMTP	
Sending Paper Size	A3, B4, A4	
Resolution	200 x 200 dpi, 400 x 400 dpi, 600 x 600 dpi	
Format	B/W: TIFF-F, TIFF-S Colour: TIFF, PDF	

## Reverse Automatic Document Feeder DF-628 (Optional)

Type	Circular duplex system	
Support Paper Size	Max. A3 (Fax mode: Max. 1,000 mm)	
Input Size	Support	
Output Size	Centre guide	
Support Paper Weight	Simplex: 95 to 120 g/m <sup>2</sup> Duplex/Infeed Original: 50 to 128 g/m <sup>2</sup>	
Paper Capacity	Max. 130 sheets (88 g/m <sup>2</sup> )	
Throughput <sup>1</sup>	Simplex	Colour/85W: 45 cpm (300 dpi), 36 cpm (600 dpi)
(A4)	Duplex	Colour/85W: 22 cpm (300 dpi), 17 cpm (600 dpi)
Power Requirements	Supplied from the MFP main body	
Dimensions (W x D x H)	585 x 604 x 127 mm (23" x 18-3/4" x 6")	
Weight	Approx. 9 kg (19-3/4 lb)	

## Finisher FS-533 (Optional) <sup>1</sup>Optional Main Kit MK-602 and MK-603 are required.

Type	Finisher	
Support Paper Type	Plain paper (60 to 80 g/m <sup>2</sup> ), Thick paper (91 to 256 g/m <sup>2</sup> ), Envelope, Tab paper, Banner paper	
Support Paper Size	A3 to A5, B6 <sup>1</sup> , A6 <sup>1</sup> , Postcard	
Mode	Sort, Group, Offset Sort, Offset Group, Staple	
Stapling Capacity	500 sheets (60 to 80 g/m <sup>2</sup> , A4 <sup>1</sup> or smaller) 250 sheets (80 to 80 g/m <sup>2</sup> , B4 or larger) 10 sheets (61 to 256 g/m <sup>2</sup> , special paper)	
Sheet Capacity	50 sheets (60 to 80 g/m <sup>2</sup> , A4 <sup>1</sup> or smaller) 30 sheets (60 to 80 g/m <sup>2</sup> , B4 or larger) 2 sheets (61 to 256 g/m <sup>2</sup> , as for set pages)	
Power Requirements	Supplied from the MFP main body	
Max. Power Consumption	40 W or less	
Dimensions (W x D x H)	472.5 x 593.5 x 194.7 mm (18-1/2" x 23" x 7-3/4")	
Weight	Approx. 12 kg (26-1/2 lb)	

<sup>1</sup> Short edge feed.

## Punch Kit PK-519 (Optional)

Applicable	Finisher FS-533	
Number of Holes	2 holes or 4 holes	
Support Paper Type (Weight)	Plain paper (60 to 80 g/m <sup>2</sup> ), Thick paper (91 to 157 g/m <sup>2</sup> )	
Support Paper Size	A3 to B5	
Power Requirements	Supplied from Finisher FS-533	
Dimensions (W x D x H)	110.2 x 483.5 x 203.2 mm (4-1/2" x 19" x 8")	
Weight	Approx. 3.2 kg (7 lb)	

## Specifications

### Job Separator JS-506 (Optional) \*Optional Mount Kit MK-803 is required.

Support Paper Type (Weight)	Trey 1	Plain paper (60 to 90 g/m <sup>2</sup> ), Thick paper (91 to 256 g/m <sup>2</sup> ), Envelope, Tab paper, Banner paper
	Trey 2	Plain paper (60 to 90 g/m <sup>2</sup> ), Thick paper (91 to 256 g/m <sup>2</sup> ), Envelope, Tab paper, Banner paper
Support Paper Size		A3 to A5, B6*, A8*, Postcard
Sheet Capacity	Trey 1	100 sheets (60 to 90 g/m <sup>2</sup> )
	Trey 2	150 sheets (60 to 90 g/m <sup>2</sup> )
Power Requirements		Supplied from MFP main body
Max. Power Consumption		24 W or less
Dimensions (W) x (D) x (H)		451 x 449 x 227 mm (17-3/4" x 18-1/2" x 9")
Weight		Approx. 1.6 kg (3-1/4 lb)

\*1 Short edge feed

### Finisher FS-534 (Optional) \*Optional Mount Kit MK-803 is required.

Type	Finisher
Support Paper Type	Plain paper (60 to 90 g/m <sup>2</sup> ), Thick paper (91 to 256 g/m <sup>2</sup> ), Envelope, Tab paper, Banner paper
Support Paper Size	A3 to A5, B6*, A8*, Postcard
Mode	Sort, Group, Offset Sort, Offset Group, Staple
Stapling Capacity	Output tray 1 (Sub tray) 200 sheets (60 to 90 g/m <sup>2</sup> ) 20 sheets (91 to 256 g/m <sup>2</sup> , special paper)
	Output tray 2 (Main tray) 3,000 sheets (60 to 90 g/m <sup>2</sup> , A4* or smaller, B5 or larger) 1,500 sheets (60 to 90 g/m <sup>2</sup> , E4 or larger) 500 sheets (60 to 90 g/m <sup>2</sup> , A5 or smaller) 20 sheets (91 to 256 g/m <sup>2</sup> , special paper)
	Output tray 3 (Relay Unit top surface) 100 sheets (60 to 90 g/m <sup>2</sup> ) 20 sheets (91 to 256 g/m <sup>2</sup> , special paper)
Staple Capacity	50 sheets (Plain Paper 60 to 90 g/m <sup>2</sup> ) 48 sheets (Plain paper 60 to 90 g/m <sup>2</sup> ) + 2 sheets (Thick paper 91 to 209 g/m <sup>2</sup> ) 30 sheets (Thick paper 91 to 120 g/m <sup>2</sup> ) 15 sheets (Thick paper 121 to 209 g/m <sup>2</sup> )
Power Requirements	Supplied from the MFP main body
Max. Power Consumption	58 W or less
Dimensions (W) x (D) x (H)	528 x 641 x 1,023 mm (20-3/4" x 25-1/4" x 40-1/4")
Weight	Approx. 40 kg (88-1/4 lb)

\*1 Short edge feed

### Finisher FS-534SD (Optional) \*Optional Mount Kit MK-803 is required.

Type	Finisher
Support Paper Type	Plain paper (60 to 90 g/m <sup>2</sup> ), Thick paper (91 to 256 g/m <sup>2</sup> ), Envelope, Tab paper, Banner paper Camera Staple: 80 to 90 g/m <sup>2</sup> Half-Fold: 60 to 209 g/m <sup>2</sup> (more than 91 g/m <sup>2</sup> , Thick paper can be used only as a cover page) Tri-Fold: 60 to 90 g/m <sup>2</sup>
Support Paper Size	A3 to A5, B6*, A8*, Postcard Camera Staple, Half-Fold: A3, B4, A4* Tri-Fold: A4*
Mode	Sort, Group, Offset Sort, Offset Group, Staple
Staple Capacity	50 sheets (Plain Paper 60 to 90 g/m <sup>2</sup> ) 48 sheets (Plain paper 60 to 90 g/m <sup>2</sup> ) + 2 sheets (Thick paper 91 to 209 g/m <sup>2</sup> ) 30 sheets (Thick paper 91 to 120 g/m <sup>2</sup> ) 15 sheets (Thick paper 121 to 209 g/m <sup>2</sup> )
Maximum Number of Sheets that can be Consumed at a Time	20 (60 to 90 g/m <sup>2</sup> ) sheets, or 19 (90 g/m <sup>2</sup> ) sheets + Thick (209 g/m <sup>2</sup> ) 1 sheet
Maximum Number of Folded Sheets	Half-Fold: 5 sheets or Thick (91 to 209 g/m <sup>2</sup> ) 1 sheet, Tri-Fold: 3 sheets
Stapling Capacity	Output tray 1 (Sub tray) 200 sheets (60 to 90 g/m <sup>2</sup> ) 20 sheets (91 to 256 g/m <sup>2</sup> , special paper)
	Output tray 2 (Main tray) 3,000 sheets (60 to 90 g/m <sup>2</sup> , A4* or smaller, B5 or larger) 1,500 sheets (60 to 90 g/m <sup>2</sup> , E4 or larger) 500 sheets (60 to 90 g/m <sup>2</sup> , A5 or smaller) 20 sheets (91 to 256 g/m <sup>2</sup> , special paper)
	Output tray 3 (Relay Unit top surface) 100 sheets (60 to 90 g/m <sup>2</sup> ) 20 sheets (91 to 256 g/m <sup>2</sup> , special paper)
Folding output tray	1 to 3 sheets: 20 sets 4 to 10 sheets: 10 sets 11 to 20 sheets: 5 sets Tri-Fold (1 sheet): 30 sets Tri-Fold (2-3 sheets): 10 sets
Power Requirements	Supplied from the MFP main body
Max. Power Consumption	58 W or less
Dimensions (W) x (D) x (H)	528 x 641 x 1,023 mm (20-3/4" x 25-1/4" x 40-1/4")
Weight	Approx. 64 kg (141 lb)

\*1 Short edge feed

### Paper Feed Cabinet PC-114 (Optional)

Support Paper Type (Weight)	Plain paper (60 to 90 g/m <sup>2</sup> ) Thick paper (91 to 256 g/m <sup>2</sup> )
Support Paper Size	A3 to A5*
Paper Capacity (Top tray (Trey 3))	Plain paper: 500 sheets, Thick paper: 150 sheets
Power Requirements	Supplied from the MFP main body
Dimensions (W) x (D) x (H)	594 x 640 x 254 mm (22-1/4" x 25-1/4" x 10")
Unit Configuration	Paper tray, 1 level
Weight	Approx. 22 kg (48-1/2 lb)

\*1 Short edge feed

### Paper Feed Cabinet PC-214 (Optional)

Support Paper Type (Weight)	Plain paper (60 to 90 g/m <sup>2</sup> ) Thick paper (91 to 256 g/m <sup>2</sup> )
Support Paper Size	A3 to A5*
Paper Capacity (Top tray (Trey 3))	Plain paper: 500 sheets, Thick paper: 150 sheets
(Bottom tray (Trey 4))	Plain paper: 500 sheets, Thick paper: 150 sheets
Power Requirements	Supplied from the MFP main body
Dimensions (W) x (D) x (H)	594 x 640 x 254 mm (22-1/4" x 25-1/4" x 10")
Unit Configuration	Paper tray, 2 level
Weight	Approx. 24 kg (53 lb)

\*1 Short edge feed

### Paper Feed Cabinet PC-414 (Optional)

Support Paper Type (Weight)	Plain paper (60 to 90 g/m <sup>2</sup> ) Thick paper (91 to 256 g/m <sup>2</sup> )
Support Paper Size	A4*
Paper Capacity	Plain paper: 2,500 sheets, Thick paper: 1,000 sheets
Power Requirements	Supplied from the MFP main body
Dimensions (W) x (D) x (H)	594 x 640 x 254 mm (22-1/4" x 25-1/4" x 10")
Unit Configuration	Paper tray, 2 level
Weight	Approx. 24.5 kg (54 lb)

\*1 Long edge feed

### Authentication Unit (IC Card type) AU-201S (Optional)

Applicable Card	FeliCa (Dini, SSFC, FCF, FCF (campus), FeliCa Private, TypeA MiFARE (UID), NFC (Host Card Emulation)
Interface	USB 2.0
Power Supply	Power received from USB port
Dimensions (W) x (D) x (H)	98 x 64 x 13 mm (3-7/8" x 2-1/2" x 1/2") (not including projections)
Weight	Approx. 100 g (1/4 lb)

### Authentication Unit (Biometric type) AU-102 (Optional)

Biometric Sensor System	Transmission-type optical system
Interface	USB 2.0
Verification Time	Approx. 1 sec. or less
Max. Power Consumption	DC 5V 500 mA
Dimensions (W) x (D) x (H)	68 x 82 x 34 mm (2-1/4" x 3-1/4" x 3")
Weight	Approx. 56 g (1/4 lb) (excluding USB cable)

### Punch Kit PK-520 (Optional)

Applicable	Finisher FS-534/FS-534SD
Number of holes	3 holes or 4 holes
Support Paper Type (Weight)	Plain paper (60 to 90 g/m <sup>2</sup> ), Thick paper (91 to 256 g/m <sup>2</sup> )
Support Paper Size	A3 to B5
Power Requirements	Supplied from Finisher FS-534/FS-534SD
Dimensions (W) x (D) x (H)	81 x 482 x 142 mm (3-1/2" x 19-1/2" x 5-1/2")
Weight	Approx. 1.8 kg (4 lb)



## i-Option

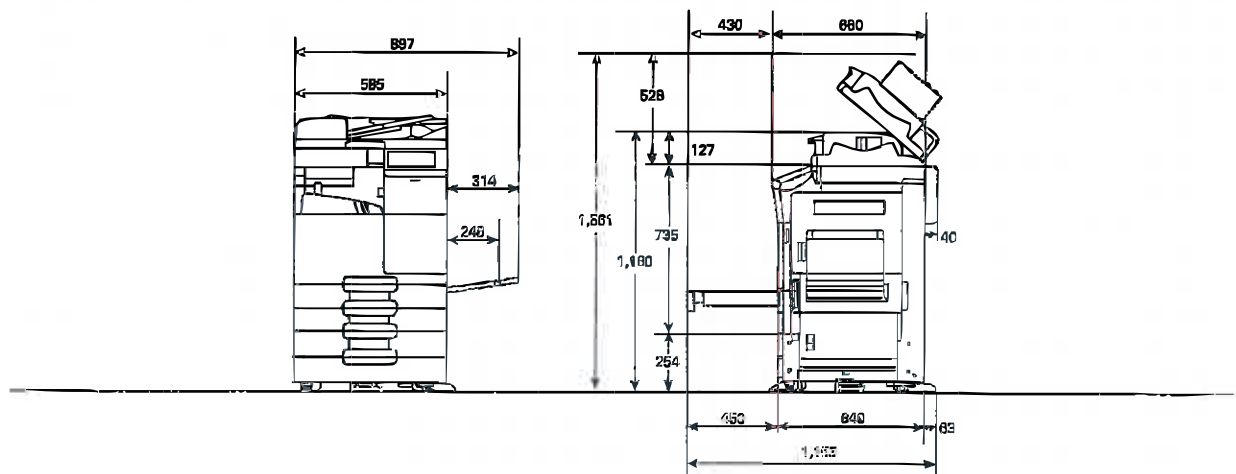
Model	Function	Note
i-Option LK-102 v3	Encrypted PDF or PDF/A (1a/1b)	Upgrade Kit UK-211 is required.
i-Option LK-104 v3	Voice guidance*1	
i-Option LK-105 v4	Searchable PDF	
i-Option LK-106	Barcode font (Code39, QR Code, PDF417)	
i-Option LK-107	Unicode font	
i-Option LK-108	OCR font (OCR-A, OCR-B (PCL))	
i-Option LK-110 v2	File format extension package	
i-Option LK-111	ThinPrint function	
i-Option LK-114	Server-less Pull Printing function	Upgrade Kit UK-211 is required.
i-Option LK-115 v2	TPM function	Not available in China.

\*1 Device Connection I/F Kit EK-608 or EK-609 is required.

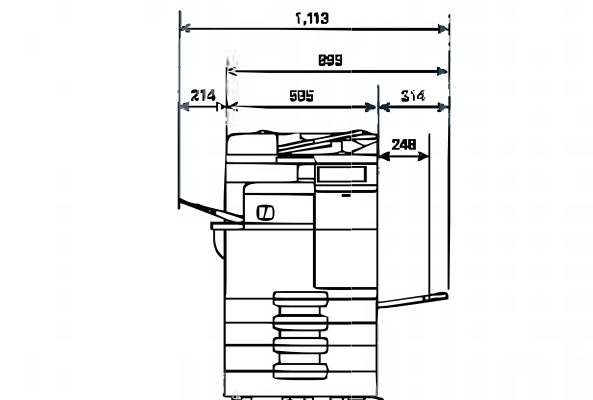
## Space Requirements

Dimensions (unit: mm)

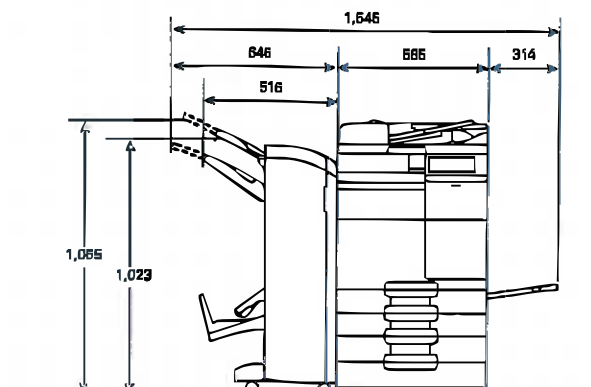
■ bizhub C287/C227 + DF-628 + PC-214 (PC-114/PC-414/DK-514)



■ bizhub C287/C227 + DF-628 + PC-214 (PC-114/PC-414/DK-514) + FS-533



■ bizhub C287/C227 + DF-628 + PC-214 (PC-114/PC-414/DK-514) + RU-514 + FS-534SD



Location #	Vendor	Copier Brand	Copier Model	CPM/PPM Color	CPM/PPM B/W	Copier Base Cost
2	Budget Document Technology	KN	C287	28	28	\$81.50

Location #	Vendor	Copier Brand	Copier Model	CPM/PPM Color	CPM/PPM B/W	Copier Base Cost
3	Budget Document Technology	KN	C458	35	35	\$138.00

Cost per Copy Color	Est. Mthly Vol. Color	Mthly Cost for Color	Cost per Copy B/W	Est. Mthly Vol. B/W	Mthly Cost B/W	TOTAL MTHLY COST
\$0.0370	1,350	\$49.95	\$0.00490	5,300	\$25.97	\$157.42

Cost per Copy Color	Est. Mthly Vol. Color	Mthly Cost for Color	Cost per Copy B/W	Est. Mthly Vol. B/W	Mthly Cost B/W	TOTAL MTHLY COST
\$0.0350	5,000	\$175.00	\$0.00490	5,000	\$24.50	\$337.50

TOTAL MTHLY COST (Contract Amount)	\$494.92
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