State of Maine RFP / Proposal Master Score Sheet

Instructions: Complete the Master Score Sheet below providing all of the requested information for each bidder that submitted a proposal in response to the RFP. This document is to be included in the Selection Package submitted to the Division of Purchases for review/approval.

If the Highest Scoring Bidder responded "No" to the question "Are you a Maine Business as defined in this RFP?" on their Proposal Cover Page, the <u>Maine</u> <u>Business Consideration Score Sheet</u> is to be used to determine which Bidder is to be conditionally awarded the contract.

SCOF	ESHEET F	OR RFP	# 201711189 : A	gricultur	al Development	Grants F	Y18		
PROPOSAL SUBMITTED BY:		Blu	ue Sky Produce	L	aJoie Growers	University of Maine-J.Perry		Wild Blueberry Commission	
COST:		Cost:	\$10,000	Cost:	\$50,000	Cost:	\$27,735	Cost:	\$50,000
IDENTIFIED AS A MAINE BUSINESS	<u>3</u> :		Yes		Yes		Yes		Yes
EVALUATION ITEM	POINTS AVAIL.								
Commissioner's Priority Area	8		7		8		7		8
Justification/Need/Opportunity	22		21		21		20		20
Deliverables/Goals	15		14		14		13		15
Innovation	10		8		9		8		6
Risk	5		5		4		5		5
Methodology/Schedule	5		5		5		5		5
Project Management	5		5		5		5		5
Budget	30		28		27		27		25
TOTAL	<u>100</u>		<u>93</u>		<u>93</u>		<u>90</u>		<u>89</u>
PROPOSAL SUBMITTED BY:		Tic	le Mill Organics	s Maine Grains		Co	Copper Tail Farm		e Crisp Company
COST:		Cost:	\$50,000	Cost:	\$50,000	Cost:	\$ 8,920	Cost:	\$32,625
IDENTIFIED AS A MAINE BUSINESS	<u>3</u> :		Yes		Yes		Yes		Yes
EVALUATION ITEM	POINTS AVAIL.								
Commissioner's Priority Area	8		8		8		6	6	
Justification/Need/Opportunity	22		20		19		18	18	
Deliverables/Goals	15		14		13		12		12
Innovation	10		7		3		6	6 6	
Risk	5		3		5		4		2
Methodology/Schedule	5		5		5		4		5
Project Management	5		5		5		5		5
Budget	30		27		27		27		26
TOTAL	<u>100</u>		<u>89</u>		<u>85</u>		<u>82</u>		<u>80</u>

Rev. 9/22/ 2017

SCOF	ESHEET F	OR RFP	# 201711189 : Aç	gricultura	al Development G	Frants F	Y18			
PROPOSAL SUBMITTED BY:		Pi	ne Tree Poultry	Mook Sea Farms		University of Maine- V.Lindley		Maine Shellfish Developers		
COST:		Cost:	\$50,000	Cost:	\$24,250	Cost:	\$37,464	4 Cost: \$50,000		
IDENTIFIED AS A MAINE BUSINES:	<u>S</u> :		Yes		Yes		Yes		Yes	
EVALUATION ITEM	POINTS AVAIL.									
Commissioner's Priority Area	8		6		4		6		7	
Justification/Need/Opportunity	22		17		17		14		17	
Deliverables/Goals	15		10		10		6		13	
Innovation	10		6		8		5		9	
Risk	5		4		3		3		2	
Methodology/Schedule	5		4		4		4	5		
Project Management	5		5	5		5		4		
Budget	30		20		21	25		10		
TOTAL	<u>100</u>		<u>72</u>		<u>72</u>	<u>68</u>			<u>67</u>	
PROPOSAL SUBMITTED BY:		McEl	McElwain's Strawberry Farm Maine Farmers Food Hub		University of Maine-Sharma		In The Village Farm			
COST:		Cost:	\$15,000	Cost:	\$45,500	Cost: \$49,692 Cost: \$		\$50,000		
IDENTIFIED AS A MAINE BUSINES	<u>S</u> :		Yes		Yes		Yes		Yes	
EVALUATION ITEM	POINTS AVAIL.									
Commissioner's Priority Area	8		6		7	6		6		
Justification/Need/Opportunity	22		16		12	15		15		
Deliverables/Goals	15		7		10	6		7		
Innovation	10		3	5		8		6		
Risk	5		3	2		4		3		
Methodology/Schedule	5		3		3	4		4		
Project Management	5		3		5	2		3		
Budget	30		25		20		15	16		
TOTAL	<u>100</u>		<u>66</u>		<u>64</u>		<u>60</u>		<u>60</u>	

SCOF	RESHEET F	OR RFP	# 201711189 : <i>A</i>		al Development	Grants F	Y18			
PROPOSAL SUBMITTED BY:			Peak Core	Hov	Howland Farmers & Artisans		South Paw Farm & Cannery		The Medicine Farm	
COST:		Cost:	\$50,000	Cost:	\$12,111	Cost:	\$50,000	Cost:	\$50,000	
IDENTIFIED AS A MAINE BUSINES	<u>S</u> :		Yes		Yes		Yes		Yes	
EVALUATION ITEM	POINTS AVAIL.									
Commissioner's Priority Area	8		3		6		8		6	
Justification/Need/Opportunity	22		10		8		10		12	
Deliverables/Goals	15		7		8		5		12	
Innovation	10		2		3		7		8	
Risk	5		4		4		2		2	
Methodology/Schedule	5		5		3		2	3		
Project Management	5		5		5		2	3		
Budget	30		22		20		20	10		
TOTAL	<u>100</u>		<u>58</u>		<u>57</u>		<u>56</u>		<u>56</u>	
PROPOSAL SUBMITTED BY:		Eagle View Ranch Wild Miller Farm		ild Miller Farm	Honey Bee Research Institute		Abbruzzese Enterprises			
COST:		Cost:	\$50,000	Cost:	\$20,000	Cost:	\$50,000	Cost:	\$30,000	
IDENTIFIED AS A MAINE BUSINES:	<u>S</u> :		Yes		Yes		Yes		Yes	
EVALUATION ITEM	POINTS AVAIL.									
Commissioner's Priority Area	8		6		5		2	6		
Justification/Need/Opportunity	22		8		11		11		12	
Deliverables/Goals	15		6		5		12		7	
Innovation	10		7		3		8		8	
Risk	5		3	1 2			4			
Methodology/Schedule	5		3		2		4	3		
Project Management	5		2		2		3	3		
Budget	30		20		25		12	10		
TOTAL	<u>100</u>		<u>55</u>		<u>54</u>		<u>54</u>		<u>53</u>	

SCOF	ESHEET F	OR RFP	# 201711189 : /	Agricultura	al Development G	rants F	Y18			
PROPOSAL SUBMITTED BY:		ı	Northern Tilth	Farm In	Farm In The Woods-poultry		Farm In The Woods- farmstand		Grove Meat sing	
COST:		Cost:	\$47,337	Cost:	\$14,485	Cost:	\$34,000	Cost:	\$49,758	
IDENTIFIED AS A MAINE BUSINES	<u>3</u> :		Yes		Yes		Yes		Yes	
EVALUATION ITEM	POINTS AVAIL.									
Commissioner's Priority Area	8		6		5		6		6	
Justification/Need/Opportunity	22		10		10		10		11	
Deliverables/Goals	15		7		7		7		5	
Innovation	10		2		3		4		4	
Risk	5		3		1		1		2	
Methodology/Schedule	5		3		3		3		3	
Project Management	5		5		2		3	3		
Budget	30		15		15		10		10	
TOTAL	<u>100</u>		<u>51</u>		<u>46</u>	<u>44</u>			<u>44</u>	
PROPOSAL SUBMITTED BY:		0	Maine Studios	Atlantic Corporation		Freedom Farmers		Agricultural Wild Blueberry Museum		
COST:		Cost:	\$50,000	Cost:	\$21,480	Cost: \$50,000		Cost:	\$42,827	
IDENTIFIED AS A MAINE BUSINES:	<u>S</u> :		Yes		Yes		Yes		Yes	
EVALUATION ITEM	POINTS AVAIL.									
Commissioner's Priority Area	8		1		1		5		1	
Justification/Need/Opportunity	22		8		5		12		5	
Deliverables/Goals	15		3		4	5			5	
Innovation	10		3		2	6			7	
Risk	5		2		4		1 2		2	
Methodology/Schedule	5		3		3	1			2	
Project Management	5		4		3		1	2		
Budget	30		16		15		5		12	
TOTAL	<u>100</u>		<u>40</u>		<u>37</u>		<u>36</u>		<u>36</u>	

SCOR	ESHEET F	OR RFP	# 201711189 : Aç	gricultura	I Development	Grants F	/18		
PROPOSAL SUBMITTED BY:		University of Maine-Bali Time & Tide RC&D			Ti	neresa Mosher			
COST:	COST:		Cost: \$49,620		\$10,000	Cost:	\$50,000	Cost:	
IDENTIFIED AS A MAINE BUSINESS	<u>S</u> :		Yes		Yes		Yes		Yes
EVALUATION ITEM	POINTS AVAIL.								
Commissioner's Priority Area	8		3		4		-		
Justification/Need/Opportunity	22		10		10		-		
Deliverables/Goals	15		5		5		-		
Innovation	10		3		2		-		
Risk	5		3		1		-		
Methodology/Schedule	5		2		2		-		
Project Management	5		1		2		-		
Budget	30		5		5		-		
TOTAL	<u>100</u>		<u>32</u>		<u>31</u>		<u>0</u>		
PROPOSAL SUBMITTED BY:									
COST:		Cost:		Cost:		Cost:		Cost:	
IDENTIFIED AS A MAINE BUSINESS	<u>3</u> :							1	
EVALUATION ITEM	POINTS AVAIL.								
Commissioner's Priority Area	8								
Justification/Need/Opportunity	22								
Deliverables/Goals	15								
Innovation	10								
Risk	5								
Methodology/Schedule	5								
Project Management	5								
Budget	30								
TOTAL	<u>100</u>								



STATE OF MAINE DEPARTMENT OF AGRICULTURE, CONSERVATION & FORESTRY OFFICE OF THE COMMISSIONER 22 STATE HOUSE STATION AUGUSTA, MAINE 04333

PAUL R. LEPAGE GOVERNOR

WALTER E. WHITCOMB COMMISSIONER

February 9, 2018

Jennifer Perry, PhD University of Maine System 5717 Corbett Hall Orono, ME 04469-5735

SUBJECT:

Notice of Conditional Contract Awards under RFP # 201711189,

Agricultural Development Grant FY18

Dear Dr. Perry:

This letter is in regard to the subject Request for Proposals (RFP), issued by the State of Maine Department of Agriculture, Conservation & Forestry for the Agricultural Development Grant FY18. The Department has evaluated the proposals received using the evaluation criteria identified in the RFP, and the Department is hereby announcing its conditional contract awards to the following bidders:

- Blue Sky Produce
- LaJoie Growers, LLC
- Tide Mill Organics
- University of Maine School of Food and Agriculture Jennifer Perry
- Wild Blueberry Commission of Maine

The bidders listed above received the evaluation team's highest rankings. The Department will be contacting the aforementioned bidders soon to negotiate a contract. As provided in the RFP, the Notice of Conditional Contract Award is subject to execution of a written contract and, as a result, this Notice does NOT constitute the formation of a contract between the Department and the apparent successful vendor. The vendor shall not acquire any legal or equitable rights relative to the contract services until a contract containing terms and conditions acceptable to the Department is executed. The Department further reserves the right to cancel this Notice of Conditional Contract Award at any time prior to the execution of a written contract.

HARLOW BUILDING 18 ELKINS LANE,



PHONE: (207) 287-3200

Fax

(207) 287-2400

WEB

This award decision is conditioned upon final approval by the State Procurement Review Committee and the successful negotiation of a contract. A Statement of Appeal Rights has been provided with this letter; see below.

Thank you for your interest in doing business with the State of Maine.

Sincerely,

Walter E. Whitcomb Commissioner

Walter & Whiterns

STATEMENT OF APPEAL RIGHTS



STATE OF MAINE DEPARTMENT OF AGRICULTURE, CONSERVATION & FORESTRY OFFICE OF THE COMMISSIONER

22 STATE HOUSE STATION AUGUSTA, MAINE 04333

WALTER E. WHITCOMB COMMISSIONER

PAUL R. LEPAGE GOVERNOR

February 9, 2018

Nancy McBrady Wild Blueberry Commission of Maine 5784 York Complex, Suite #52 Orono, ME 04469-5784

SUBJECT:

Notice of Conditional Contract Awards under RFP # 201711189,

Agricultural Development Grant FY18

Dear Ms. McBrady:

This letter is in regard to the subject Request for Proposals (RFP), issued by the State of Maine Department of Agriculture, Conservation & Forestry for the Agricultural Development Grant FY18. The Department has evaluated the proposals received using the evaluation criteria identified in the RFP, and the Department is hereby announcing its conditional contract awards to the following bidders:

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- Wild Blueberry Commission of Maine

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Thank you for your interest in doing business with the State of Maine.

Sincerely,

Walter E. Whitcomb Commissioner

Walter & Sotuloral

STATEMENT OF APPEAL RIGHTS



STATE OF MAINE DEPARTMENT OF AGRICULTURE, CONSERVATION & FORESTRY OFFICE OF THE COMMISSIONER 22 STATE HOUSE STATION AUGUSTA, MAINE 04333

PAUL R. LEPAGE GOVERNOR

WALTER E. WHITCOMB COMMISSIONER

February 9, 2018

Lynn Thurston Blue Sky Produce 26 Gunstock Road Scarborough, ME 04074

SUBJECT:

Notice of Conditional Contract Awards under RFP # 201711189,

Agricultural Development Grant FY18

Dear Ms. Thurston:

This letter is in regard to the subject Request for Proposals (RFP), issued by the State of Maine Department of Agriculture, Conservation & Forestry for the Agricultural Development Grant FY18. The Department has evaluated the proposals received using the evaluation criteria identified in the RFP, and the Department is hereby announcing its conditional contract awards to the following bidders:

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As stated in the RFP, following announcement of this award decision, all submissions in response to the RFP are considered public records available for public inspection pursuant to the State of Maine Freedom of Access Act (FOAA). 1 M.R.S. §§ 401 et seq.; 5 M.R.S. § 1825-B (6).

HARLOW BUILDING 18 ELKINS LANE,



PHONE: (207) 287-3200 (207) 287-2400

WEB

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Thank you for your interest in doing business with the State of Maine.

Sincerely,

Walter E. Whitcomb Commissioner

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STATEMENT OF APPEAL RIGHTS



STATE OF MAINE DEPARTMENT OF AGRICULTURE, CONSERVATION & FORESTRY OFFICE OF THE COMMISSIONER

22 STATE HOUSE STATION AUGUSTA, MAINE 04333

WALTER E. WHITCOMB COMMISSIONER

PAUL R. LEPAGE GOVERNOR

February 9, 2018

Jay LaJoie LaJoie Growers LLC 121 Ferry Street Van Buren, ME 04785

Notice of Conditional Contract Awards under RFP # 201711189, SUBJECT:

Agricultural Development Grant FY18

Dear Mr. LaJoie:

This letter is in regard to the subject Request for Proposals (RFP), issued by the State of Maine Department of Agriculture, Conservation & Forestry for the Agricultural Development Grant FY18. The Department has evaluated the proposals received using the evaluation criteria identified in the RFP, and the Department is hereby announcing its conditional contract awards to the following bidders:

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HARLOW BUILDING 18 ELKINS LANE,



FAX

PHONE: (207) 287-3200 (207) 287-2400

WEB

This award decision is conditioned upon final approval by the State Procurement Review Committee and the successful negotiation of a contract. A Statement of Appeal Rights has been provided with this letter; see below.

Thank you for your interest in doing business with the State of Maine.

Sincerely,

Walter E. Whitcomb Commissioner

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STATEMENT OF APPEAL RIGHTS



STATE OF MAINE DEPARTMENT OF AGRICULTURE, CONSERVATION & FORESTRY OFFICE OF THE COMMISSIONER

22 STATE HOUSE STATION AUGUSTA, MAINE 04333

WALTER E. WHITCOMB COMMISSIONER

PAUL R. LEPAGE GOVERNOR

February 9, 2018

Carly DelSignore and Aaron Bell Tide Mill Organics 91 Tide Mill Road Edmunds Township, ME 04628

SUBJECT:

Notice of Conditional Contract Awards under RFP # 201711189,

Agricultural Development Grant FY18

Dear Ms. DelSignore and Mr. Bell:

This letter is in regard to the subject Request for Proposals (RFP), issued by the State of Maine Department of Agriculture, Conservation & Forestry for the Agricultural Development Grant FY18. The Department has evaluated the proposals received using the evaluation criteria identified in the RFP, and the Department is hereby announcing its conditional contract awards to the following bidders:

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HARLOW BUILDING 18 ELKINS LANE,



Fax

PHONE: (207) 287-3200 (207) 287-2400

WEB

This award decision is conditioned upon final approval by the State Procurement Review Committee and the successful negotiation of a contract. A Statement of Appeal Rights has been provided with this letter; see below.

Thank you for your interest in doing business with the State of Maine.

Sincerely,

Walter E. Whitcomb Commissioner

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STATEMENT OF APPEAL RIGHTS



GOVERNOR

STATE OF MAINE DEPARTMENT OF AGRICULTURE, CONSERVATION & FORESTRY OFFICE OF THE COMMISSIONER 22 STATE HOUSE STATION

AUGUSTA, MAINE 04333

WALTER E. WHITCOMB **COMMISSIONER**

February 9, 2018

Nelinda M. Gretchen Huettner Farm in the Woods 245 Steward Road Monson, ME 04464

SUBJECT:

Notice of Conditional Contract Awards under RFP # 201711189,

Agricultural Development Grant FY18

Dear Ms. Huettner:

This letter is in regard to the subject Request for Proposals (RFP), issued by the State of Maine Department of Agriculture, Conservation & Forestry for the Agricultural Development Grant FY18. The Department has evaluated the proposals received using the evaluation criteria identified in the RFP, and the Department is hereby announcing its conditional contract awards to the following bidders:

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HARLOW BUILDING 18 ELKINS LANE,



PHONE: (207) 287-3200

Fax

(207) 287-2400

WEB

This award decision is conditioned upon final approval by the State Procurement Review Committee and the successful negotiation of a contract. A Statement of Appeal Rights has been provided with this letter; see below.

Thank you for your interest in doing business with the State of Maine.

Sincerely,

Walter E. Whitcomb Commissioner

Walter Entiterat

STATEMENT OF APPEAL RIGHTS



STATE OF MAINE DEPARTMENT OF AGRICULTURE, CONSERVATION & FORESTRY OFFICE OF THE COMMISSIONER 22 STATE HOUSE STATION AUGUSTA, MAINE 04333

WALTER E. WHITCOMB COMMISSIONER

February 9, 2018

Margaret Mitchell South Paw Farm and Cannery 355 Greeley Road Freedom, ME 04941

SUBJECT:

Notice of Conditional Contract Awards under RFP # 201711189,

Agricultural Development Grant FY18

Dear Ms. Mitchell:

This letter is in regard to the subject Request for Proposals (RFP), issued by the State of Maine Department of Agriculture, Conservation & Forestry for the Agricultural Development Grant FY18. The Department has evaluated the proposals received using the evaluation criteria identified in the RFP, and the Department is hereby announcing its conditional contract awards to the following bidders:

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HARLOW BUILDING 18 ELKINS LANE,



PHONE:

(207) 287-3200

FAX

(207) 287-2400

WEB

This award decision is conditioned upon final approval by the State Procurement Review Committee and the successful negotiation of a contract. A Statement of Appeal Rights has been provided with this letter; see below.

Thank you for your interest in doing business with the State of Maine.

Sincerely,

Walter E. Whitcomb Commissioner

Walter E Striteont

STATEMENT OF APPEAL RIGHTS



STATE OF MAINE DEPARTMENT OF AGRICULTURE, CONSERVATION & FORESTRY OFFICE OF THE COMMISSIONER 22 STATE HOUSE STATION AUGUSTA, MAINE 04333

PAUL R. LEPAGE GOVERNOR WALTER E. WHITCOMB
COMMISSIONER

February 9, 2018

Joel Miller Wild Miller Farm 1165 Turner Ridge Road Palermo, ME 04354

SUBJECT:

Notice of Conditional Contract Awards under RFP # 201711189,

Agricultural Development Grant FY18

Dear Mr. Miller:

This letter is in regard to the subject Request for Proposals (RFP), issued by the State of Maine Department of Agriculture, Conservation & Forestry for the Agricultural Development Grant FY18. The Department has evaluated the proposals received using the evaluation criteria identified in the RFP, and the Department is hereby announcing its conditional contract awards to the following bidders:

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HARLOW BUILDING 18 ELKINS LANE,



PHONE: (207) 287-3200 FAX (207) 287-2400

WEB www.maine.gov/dacf

This award decision is conditioned upon final approval by the State Procurement Review Committee and the successful negotiation of a contract. A Statement of Appeal Rights has been provided with this letter; see below.

Thank you for your interest in doing business with the State of Maine.

Sincerely,

Walter E. Whitcomb Commissioner

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STATEMENT OF APPEAL RIGHTS



STATE OF MAINE DEPARTMENT OF AGRICULTURE, CONSERVATION & FORESTRY OFFICE OF THE COMMISSIONER 22 STATE HOUSE STATION

22 STATE HOUSE STATION AUGUSTA, MAINE 04333

WALTER E. WHITCOMB COMMISSIONER

PAUL R. LEPAGE GOVERNOR

February 9, 2018

Christopher Boynton, Director of Research Administration University of Maine System 5717 Corbett Hall Orono, ME 04469-5717

SUBJECT:

Notice of Conditional Contract Awards under RFP # 201711189,

Agricultural Development Grant FY18

Dear Mr. Boynton:

This letter is in regard to the subject Request for Proposals (RFP), issued by the State of Maine Department of Agriculture, Conservation & Forestry for the Agricultural Development Grant FY18. The Department has evaluated the proposals received using the evaluation criteria identified in the RFP, and the Department is hereby announcing its conditional contract awards to the following bidders:

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- Wild Blueberry Commission of Maine

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HARLOW BUILDING 18 ELKINS LANE,



PHONE: (

(207) 287-3200 (207) 287-2400

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This award decision is conditioned upon final approval by the State Procurement Review Committee and the successful negotiation of a contract. A Statement of Appeal Rights has been provided with this letter; see below.

Thank you for your interest in doing business with the State of Maine.

Sincerely,

Walter E. Whitcomb Commissioner

Walter & Atuteomb

STATEMENT OF APPEAL RIGHTS



STATE OF MAINE DEPARTMENT OF AGRICULTURE, CONSERVATION & FORESTRY OFFICE OF THE COMMISSIONER 22 STATE HOUSE STATION

AUGUSTA, MAINE 04333

WALTER E. WHITCOMB COMMISSIONER

GOVERNOR February 9, 2018

Paul Miller, Chair Time & Tide RC&D Council 21 Enterprise Drive

Augusta, ME 04330

SUBJECT:

Notice of Conditional Contract Awards under RFP # 201711189,

Agricultural Development Grant FY18

Dear Mr. Miller:

This letter is in regard to the subject Request for Proposals (RFP), issued by the State of Maine Department of Agriculture, Conservation & Forestry for the Agricultural Development Grant FY18. The Department has evaluated the proposals received using the evaluation criteria identified in the RFP, and the Department is hereby announcing its conditional contract awards to the following bidders:

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PHONE: (207) 287-3200 Fax (207) 287-2400

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Sincerely,

Walter E. Whitcomb Commissioner

Walter & Stutemet

STATEMENT OF APPEAL RIGHTS



STATE OF MAINE DEPARTMENT OF AGRICULTURE, CONSERVATION & FORESTRY OFFICE OF THE COMMISSIONER 22 STATE HOUSE STATION

AUGUSTA, MAINE 04333

WALTER E. WHITCOMB COMMISSIONER

PAUL R. LEPAGE **GOVERNOR**

February 9, 2018

Jessica Hicks Freedom Farmers 870 Boothbay Road Edgecomb, ME 04556

SUBJECT:

Notice of Conditional Contract Awards under RFP # 201711189.

Agricultural Development Grant FY18

Dear Ms. Hicks:

This letter is in regard to the subject Request for Proposals (RFP), issued by the State of Maine Department of Agriculture, Conservation & Forestry for the Agricultural Development Grant FY18. The Department has evaluated the proposals received using the evaluation criteria identified in the RFP, and the Department is hereby announcing its conditional contract awards to the following bidders:

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PHONE: Fax

(207) 287-3200 (207) 287-2400

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Sincerely,

Walter E. Whitcomb Commissioner

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STATEMENT OF APPEAL RIGHTS



GOVERNOR

STATE OF MAINE DEPARTMENT OF AGRICULTURE, CONSERVATION & FORESTRY OFFICE OF THE COMMISSIONER 22 STATE HOUSE STATION

AUGUSTA, MAINE 04333

WALTER E. WHITCOMB COMMISSIONER

February 9, 2018

Christelle McKee Copper Tail Farm 293 Genthner Road Waldoboro, ME 04572

SUBJECT:

Notice of Conditional Contract Awards under RFP # 201711189,

Agricultural Development Grant FY18

Dear Ms. McKee:

This letter is in regard to the subject Request for Proposals (RFP), issued by the State of Maine Department of Agriculture, Conservation & Forestry for the Agricultural Development Grant FY18. The Department has evaluated the proposals received using the evaluation criteria identified in the RFP, and the Department is hereby announcing its conditional contract awards to the following bidders:

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PHONE: (207) 287-3200 Fax

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Sincerely,

Walter E. Whitcomb Commissioner

Walter & Stuteom

STATEMENT OF APPEAL RIGHTS



STATE OF MAINE DEPARTMENT OF AGRICULTURE, CONSERVATION & FORESTRY OFFICE OF THE COMMISSIONER 22 STATE HOUSE STATION

AUGUSTA, MAINE 04333

WALTER E. WHITCOMB COMMISSIONER

February 9, 2018

Todd Jandreau Cedar Grove Meats 85 Lake Street Stockholm, ME 04783

SUBJECT:

Notice of Conditional Contract Awards under RFP # 201711189,

Agricultural Development Grant FY18

Dear Mr. Jandreau:

This letter is in regard to the subject Request for Proposals (RFP), issued by the State of Maine Department of Agriculture, Conservation & Forestry for the Agricultural Development Grant FY18. The Department has evaluated the proposals received using the evaluation criteria identified in the RFP, and the Department is hereby announcing its conditional contract awards to the following bidders:

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PHONE: (207) 287-3200 (207) 287-2400

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Sincerely,

Walter E. Whitcomb Commissioner

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STATEMENT OF APPEAL RIGHTS



STATE OF MAINE DEPARTMENT OF AGRICULTURE, CONSERVATION & FORESTRY OFFICE OF THE COMMISSIONER 22 STATE HOUSE STATION AUGUSTA, MAINE 04333

WALTER E. WHITCOMB COMMISSIONER

February 9, 2018

Peter Butzloff, Ph.D. Honey Bee Research Institute and Nature Center, Inc. 24 Gendreau Road Saint David, ME 04773

SUBJECT:

Notice of Conditional Contract Awards under RFP # 201711189,

Agricultural Development Grant FY18

Dear Dr. Butzloff:

This letter is in regard to the subject Request for Proposals (RFP), issued by the State of Maine Department of Agriculture, Conservation & Forestry for the Agricultural Development Grant FY18. The Department has evaluated the proposals received using the evaluation criteria identified in the RFP, and the Department is hereby announcing its conditional contract awards to the following bidders:

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Sincerely,

Walter E. Whitcomb Commissioner

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STATEMENT OF APPEAL RIGHTS



STATE OF MAINE DEPARTMENT OF AGRICULTURE, CONSERVATION & FORESTRY OFFICE OF THE COMMISSIONER 22 STATE HOUSE STATION

AUGUSTA, MAINE 04333

WALTER E. WHITCOMB COMMISSIONER

February 9, 2018

Randy Labbe Atlantic Corporation 44 Maine Street - Suite 205 Waterville, ME 04901

SUBJECT:

Notice of Conditional Contract Awards under RFP # 201711189,

Agricultural Development Grant FY18

Dear Mr. Labbe:

This letter is in regard to the subject Request for Proposals (RFP), issued by the State of Maine Department of Agriculture, Conservation & Forestry for the Agricultural Development Grant FY18. The Department has evaluated the proposals received using the evaluation criteria identified in the RFP, and the Department is hereby announcing its conditional contract awards to the following bidders:

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PHONE: (207) 287-3200 (207) 287-2400

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Sincerely,

Walter E. Whitcomb Commissioner

Natter & Whiteomb

STATEMENT OF APPEAL RIGHTS



STATE OF MAINE DEPARTMENT OF AGRICULTURE, CONSERVATION & FORESTRY OFFICE OF THE COMMISSIONER 22 STATE HOUSE STATION AUGUSTA, MAINE 04333

PAUL R. LEPAGE GOVERNOR

WALTER E. WHITCOMB COMMISSIONER

February 9, 2018

Dell Emerson Agricultural Wild Blueberry Heritage Center & Virtual Museum Columbia Falls, ME 04623

SUBJECT:

Notice of Conditional Contract Awards under RFP # 201711189,

Agricultural Development Grant FY18

Dear Mr. Emerson:

This letter is in regard to the subject Request for Proposals (RFP), issued by the State of Maine Department of Agriculture, Conservation & Forestry for the Agricultural Development Grant FY18. The Department has evaluated the proposals received using the evaluation criteria identified in the RFP, and the Department is hereby announcing its conditional contract awards to the following bidders:

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PHONE: (207) 287-3200 (207) 287-2400

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Sincerely,

Walter E. Whitcomb Commissioner

Halter & Atuleant

STATEMENT OF APPEAL RIGHTS



PAUL R. LEPAGE GOVERNOR WALTER E. WHITCOMB COMMISSIONER

February 9, 2018

Karen Getz The Maine Crisp Company 10 Railroad Square Waterville, ME 04901

SUBJECT:

Notice of Conditional Contract Awards under RFP # 201711189,

Agricultural Development Grant FY18

Dear Ms. Getz:

This letter is in regard to the subject Request for Proposals (RFP), issued by the State of Maine Department of Agriculture, Conservation & Forestry for the Agricultural Development Grant FY18. The Department has evaluated the proposals received using the evaluation criteria identified in the RFP, and the Department is hereby announcing its conditional contract awards to the following bidders:

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HARLOW BUILDING 18 ELKINS LANE,



PHONE: (207) 287-3200 FAX (207) 287-2400

WEB www.maine.gov/dacf

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Sincerely,

Walter E. Whitcomb Commissioner

Walter & Striteral

STATEMENT OF APPEAL RIGHTS



PAUL R. LEPAGE GOVERNOR WALTER E. WHITCOMB COMMISSIONER

February 9, 2018

Tedmund Pryor Maine Shellfish Developers LLC 17B Maple Street Brunswick, ME 04011

SUBJECT:

Notice of Conditional Contract Awards under RFP # 201711189,

Agricultural Development Grant FY18

Dear Mr. Pryor:

This letter is in regard to the subject Request for Proposals (RFP), issued by the State of Maine Department of Agriculture, Conservation & Forestry for the Agricultural Development Grant FY18. The Department has evaluated the proposals received using the evaluation criteria identified in the RFP, and the Department is hereby announcing its conditional contract awards to the following bidders:

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HARLOW BUILDING 18 ELKINS LANE,



PHONE: (207) 287-3200 EAV (207) 287-2400

FAX (207) 287-2400

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Sincerely,

Walter E. Whitcomb Commissioner

Nattu & Stutent

STATEMENT OF APPEAL RIGHTS



AUGUSTA, MAINE 04333

WALTER E. WHITCOMB COMMISSIONER

February 9, 2018

Tim Henderson Pine Tree Poultry 209 Mile Hill Road New Sharon, ME 04955

SUBJECT:

Notice of Conditional Contract Awards under RFP # 201711189,

Agricultural Development Grant FY18

Dear Mr. Henderson:

This letter is in regard to the subject Request for Proposals (RFP), issued by the State of Maine Department of Agriculture, Conservation & Forestry for the Agricultural Development Grant FY18. The Department has evaluated the proposals received using the evaluation criteria identified in the RFP, and the Department is hereby announcing its conditional contract awards to the following bidders:

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Sincerely,

Walter E. Whitcomb Commissioner

Hatter & Atuleral

STATEMENT OF APPEAL RIGHTS



PAUL R. LEPAGE GOVERNOR WALTER E. WHITCOMB COMMISSIONER

February 9, 2018

Rachel Webster Howland Farmers' & Artisans' Market 86 Goulds Ridge Road Passadumkeag, ME 04475

SUBJECT:

Notice of Conditional Contract Awards under RFP # 201711189,

Agricultural Development Grant FY18

Dear Ms. Webster:

This letter is in regard to the subject Request for Proposals (RFP), issued by the State of Maine Department of Agriculture, Conservation & Forestry for the Agricultural Development Grant FY18. The Department has evaluated the proposals received using the evaluation criteria identified in the RFP, and the Department is hereby announcing its conditional contract awards to the following bidders:

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As stated in the RFP, following announcement of this award decision, all submissions in response to the RFP are considered public records available for public inspection pursuant to the State of Maine Freedom of Access Act (FOAA). 1 M.R.S. §§ 401 et seq.; 5 M.R.S. § 1825-B (6).

HARLOW BUILDING 18 ELKINS LANE,



PHONE: (207) 287-3200 FAX (207) 287-2400

WEB www.maine.gov/dacf

Thank you for your interest in doing business with the State of Maine.

Sincerely,

Walter E. Whitcomb Commissioner

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STATEMENT OF APPEAL RIGHTS



PAUL R. LEPAGE GOVERNOR

WALTER E. WHITCOMB COMMISSIONER

February 9, 2018

Jaime Rogers In The Village Farm & Garden 47 Pleasant Street Passadumkeag, ME 04475

SUBJECT:

Notice of Conditional Contract Awards under RFP # 201711189,

Agricultural Development Grant FY18

Dear Ms. Rogers:

This letter is in regard to the subject Request for Proposals (RFP), issued by the State of Maine Department of Agriculture, Conservation & Forestry for the Agricultural Development Grant FY18. The Department has evaluated the proposals received using the evaluation criteria identified in the RFP, and the Department is hereby announcing its conditional contract awards to the following bidders:

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HARLOW BUILDING 18 ELKINS LANE,



PHONE: (207) 287-3200 (207) 287-2400

Fax WEB

Thank you for your interest in doing business with the State of Maine.

Sincerely,

Walter E. Whitcomb Commissioner

Walter & Atuteruh

STATEMENT OF APPEAL RIGHTS



PAUL R. LEPAGE **GOVERNOR**

WALTER E. WHITCOMB COMMISSIONER

February 9, 2018

Amber Lambke Maine Grains, Inc. PO Box 2060 Skowhegan, ME 04976

SUBJECT:

Notice of Conditional Contract Awards under RFP # 201711189,

Agricultural Development Grant FY18

Dear Ms. Lambke:

This letter is in regard to the subject Request for Proposals (RFP), issued by the State of Maine Department of Agriculture, Conservation & Forestry for the Agricultural Development Grant FY18. The Department has evaluated the proposals received using the evaluation criteria identified in the RFP, and the Department is hereby announcing its conditional contract awards to the following bidders:

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HARLOW BUILDING 18 ELKINS LANE,



PHONE: (207) 287-3200

Fax

(207) 287-2400

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Thank you for your interest in doing business with the State of Maine.

Sincerely,

Walter E. Whitcomb Commissioner

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STATEMENT OF APPEAL RIGHTS



PAUL R. LEPAGE GOVERNOR

WALTER E. WHITCOMB COMMISSIONER

February 9, 2018

Franklin McElwain McElwain's Strawberry Farm 693 Sweden Street Caribou, ME 04736

SUBJECT:

Notice of Conditional Contract Awards under RFP # 201711189,

Agricultural Development Grant FY18

Dear Mr. McElwain:

This letter is in regard to the subject Request for Proposals (RFP), issued by the State of Maine Department of Agriculture, Conservation & Forestry for the Agricultural Development Grant FY18. The Department has evaluated the proposals received using the evaluation criteria identified in the RFP, and the Department is hereby announcing its conditional contract awards to the following bidders:

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HARLOW BUILDING 18 ELKINS LANE,



PHONE: (207) 287-3200

Fax

(207) 287-2400

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Thank you for your interest in doing business with the State of Maine.

Sincerely,

Walter E. Whitcomb Commissioner

Walter & Whitemat

STATEMENT OF APPEAL RIGHTS



WALTER E, WHITCOMB COMMISSIONER

February 9, 2018

William Mook Mook Sea Farms, Inc. 321 State Route 129 Walpole, ME 04573

Notice of Conditional Contract Awards under RFP # 201711189, SUBJECT:

Agricultural Development Grant FY18

Dear Mr. Mook:

This letter is in regard to the subject Request for Proposals (RFP), issued by the State of Maine Department of Agriculture, Conservation & Forestry for the Agricultural Development Grant FY18. The Department has evaluated the proposals received using the evaluation criteria identified in the RFP, and the Department is hereby announcing its conditional contract awards to the following bidders:

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HARLOW BUILDING 18 ELKINS LANE,



PHONE: (207) 287-3200

Fax

(207) 287-2400

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Thank you for your interest in doing business with the State of Maine.

Sincerely,

Walter E. Whitcomb Commissioner

Walter & Strikersh

STATEMENT OF APPEAL RIGHTS



STATE OF MAINE DEPARTMENT OF AGRICULTURE, CONSERVATION & FORESTRY OFFICE OF THE COMMISSIONER

22 STATE HOUSE STATION AUGUSTA, MAINE 04333

WALTER E. WHITCOMB COMMISSIONER

PAUL R. LEPAGE GOVERNOR

February 9, 2018

Rory Strunk O'Maine Studios 52 Danforth Street Portland, ME 04101

SUBJECT:

Notice of Conditional Contract Awards under RFP # 201711189,

Agricultural Development Grant FY18

Dear Mr. Strunk:

This letter is in regard to the subject Request for Proposals (RFP), issued by the State of Maine Department of Agriculture, Conservation & Forestry for the Agricultural Development Grant FY18. The Department has evaluated the proposals received using the evaluation criteria identified in the RFP, and the Department is hereby announcing its conditional contract awards to the following bidders:

- Blue Sky Produce
- LaJoie Growers, LLC
- Tide Mill Organics
- University of Maine School of Food and Agriculture Jennifer Perry
- Wild Blueberry Commission of Maine

The bidders listed above received the evaluation team's highest rankings. The Department will be contacting the aforementioned bidders soon to negotiate a contract. As provided in the RFP, the Notice of Conditional Contract Award is subject to execution of a written contract and, as a result, this Notice does NOT constitute the formation of a contract between the Department and the apparent successful vendor. The vendor shall not acquire any legal or equitable rights relative to the contract services until a contract containing terms and conditions acceptable to the Department is executed. The Department further reserves the right to cancel this Notice of Conditional Contract Award at any time prior to the execution of a written contract.

As stated in the RFP, following announcement of this award decision, all submissions in response to the RFP are considered public records available for public inspection pursuant to the State of Maine Freedom of Access Act (FOAA). 1 M.R.S. §§ 401 et seq.; 5 M.R.S. § 1825-B (6).

HARLOW BUILDING 18 ELKINS LANE,



PHONE: (207) 287-3200

FAX

(207) 287-2400

WEB

Thank you for your interest in doing business with the State of Maine.

Sincerely,

Walter E. Whitcomb Commissioner

Walter & Stuternt

STATEMENT OF APPEAL RIGHTS



AUGUSTA, MAINE 04333

WALTER E. WHITCOMB COMMISSIONER

PAUL R. LEPAGE GOVERNOR

February 9, 2018

Theresa Mosher PO Box 612 Wilton, ME 04294

SUBJECT:

Notice of Conditional Contract Awards under RFP # 201711189,

Agricultural Development Grant FY18

Dear Ms. Mosher:

This letter is in regard to the subject Request for Proposals (RFP), issued by the State of Maine Department of Agriculture, Conservation & Forestry for the Agricultural Development Grant FY18. The Department has evaluated the proposals received using the evaluation criteria identified in the RFP, and the Department is hereby announcing its conditional contract awards to the following bidders:

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Sincerely,

Walter E. Whitcomb Commissioner

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STATEMENT OF APPEAL RIGHTS



STATE OF MAINE DEPARTMENT OF AGRICULTURE, CONSERVATION & FORESTRY OFFICE OF THE COMMISSIONER

22 STATE HOUSE STATION AUGUSTA, MAINE 04333

WALTER E. WHITCOMB COMMISSIONER

PAUL R, LEPAGE GOVERNOR

February 9, 2018

Dave Seddon Peak Core, LLC 231 Bruce Hill Road Cumberland, ME 04021

SUBJECT:

Notice of Conditional Contract Awards under RFP # 201711189.

Agricultural Development Grant FY18

Dear Mr. Seddon:

This letter is in regard to the subject Request for Proposals (RFP), issued by the State of Maine Department of Agriculture, Conservation & Forestry for the Agricultural Development Grant FY18. The Department has evaluated the proposals received using the evaluation criteria identified in the RFP, and the Department is hereby announcing its conditional contract awards to the following bidders:

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HARLOW BUILDING 18 ELKINS LANE,



Fax

PHONE: (207) 287-3200 (207) 287-2400

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This award decision is conditioned upon final approval by the State Procurement Review Committee and the successful negotiation of a contract. A Statement of Appeal Rights has been provided with this letter; see below.

Thank you for your interest in doing business with the State of Maine.

Sincerely,

Walter E. Whitcomb Commissioner

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STATEMENT OF APPEAL RIGHTS



PAUL R. LEPAGE **GOVERNOR**

WALTER E. WHITCOMB **COMMISSIONER**

February 9, 2018

Andrew Carpenter Northern Tilth PO Box 361 Belfast, ME 04915

SUBJECT:

Notice of Conditional Contract Awards under RFP # 201711189,

Agricultural Development Grant FY18

Dear Mr. Carpenter:

This letter is in regard to the subject Request for Proposals (RFP), issued by the State of Maine Department of Agriculture, Conservation & Forestry for the Agricultural Development Grant FY18. The Department has evaluated the proposals received using the evaluation criteria identified in the RFP, and the Department is hereby announcing its conditional contract awards to the following bidders:

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HARLOW BUILDING 18 ELKINS LANE,



PHONE: (207) 287-3200 Fax

(207) 287-2400

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Thank you for your interest in doing business with the State of Maine.

Sincerely,

Walter E. Whitcomb Commissioner

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STATEMENT OF APPEAL RIGHTS



AUGUSTA, MAINE 04333

PAUL R. LEPAGE GOVERNOR

WALTER E, WHITCOMB COMMISSIONER

February 9, 2018

Sarah Redfield Maine Farmers Food Hub 22 Riverwood Drive York, ME 03909

SUBJECT:

Notice of Conditional Contract Awards under RFP # 201711189,

Agricultural Development Grant FY18

Dear Ms. Redfield:

This letter is in regard to the subject Request for Proposals (RFP), issued by the State of Maine Department of Agriculture, Conservation & Forestry for the Agricultural Development Grant FY18. The Department has evaluated the proposals received using the evaluation criteria identified in the RFP, and the Department is hereby announcing its conditional contract awards to the following bidders:

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HARLOW BUILDING 18 ELKINS LANE,



Fax

PHONE: (207) 287-3200 (207) 287-2400

WEB

This award decision is conditioned upon final approval by the State Procurement Review Committee and the successful negotiation of a contract. A Statement of Appeal Rights has been provided with this letter; see below.

Thank you for your interest in doing business with the State of Maine.

Sincerely,

Walter E. Whitcomb Commissioner

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STATEMENT OF APPEAL RIGHTS



GOVERNOR

STATE OF MAINE DEPARTMENT OF AGRICULTURE, CONSERVATION & FORESTRY **OFFICE OF THE COMMISSIONER** 22 STATE HOUSE STATION

AUGUSTA, MAINE 04333

WALTER E. WHITCOMB COMMISSIONER

February 9, 2018

Katherine Ault-Abbruzzese Abbruzzese Enterprises, LLC 518 Upper Street Turner, ME 04282

SUBJECT:

Notice of Conditional Contract Awards under RFP # 201711189,

Agricultural Development Grant FY18

Dear Ms. Ault-Abbruzzese:

This letter is in regard to the subject Request for Proposals (RFP), issued by the State of Maine Department of Agriculture, Conservation & Forestry for the Agricultural Development Grant FY18. The Department has evaluated the proposals received using the evaluation criteria identified in the RFP, and the Department is hereby announcing its conditional contract awards to the following bidders:

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HARLOW BUILDING 18 ELKINS LANE,



Fax

PHONE: (207) 287-3200 (207) 287-2400

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This award decision is conditioned upon final approval by the State Procurement Review Committee and the successful negotiation of a contract. A Statement of Appeal Rights has been provided with this letter; see below.

Thank you for your interest in doing business with the State of Maine.

Sincerely,

Walter E. Whitcomb Commissioner

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STATEMENT OF APPEAL RIGHTS

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STATE OF MAINE DEPARTMENT OF AGRICULTURE, CONSERVATION & FORESTRY OFFICE OF THE COMMISSIONER

22 STATE HOUSE STATION AUGUSTA, MAINE 04333

WALTER E. WHITCOMB COMMISSIONER

PAUL R. LEPAGE GOVERNOR

February 9, 2018

Quinn Stevens-Palmer The Medicine Farm 663 East Bethel Road Bethel, ME 04217

SUBJECT:

Notice of Conditional Contract Awards under RFP # 201711189,

Agricultural Development Grant FY18

Dear Mr. Stevens-Palmer:

This letter is in regard to the subject Request for Proposals (RFP), issued by the State of Maine Department of Agriculture, Conservation & Forestry for the Agricultural Development Grant FY18. The Department has evaluated the proposals received using the evaluation criteria identified in the RFP, and the Department is hereby announcing its conditional contract awards to the following bidders:

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HARLOW BUILDING 18 ELKINS LANE,



Fax

PHONE: (207) 287-3200 (207) 287-2400

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This award decision is conditioned upon final approval by the State Procurement Review Committee and the successful negotiation of a contract. A Statement of Appeal Rights has been provided with this letter; see below.

Thank you for your interest in doing business with the State of Maine.

Sincerely,

Walter E. Whitcomb Commissioner

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STATEMENT OF APPEAL RIGHTS

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PAUL R. LEPAGE GOVERNOR

WALTER E. WHITCOMB COMMISSIONER

February 9, 2018

Doug Mayo Eagle View Ranch 1769 River Road Sebec, ME 04481

SUBJECT:

Notice of Conditional Contract Awards under RFP # 201711189,

Agricultural Development Grant FY18

Dear Mr. Mayo:

This letter is in regard to the subject Request for Proposals (RFP), issued by the State of Maine Department of Agriculture, Conservation & Forestry for the Agricultural Development Grant FY18. The Department has evaluated the proposals received using the evaluation criteria identified in the RFP, and the Department is hereby announcing its conditional contract awards to the following bidders:

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Thank you for your interest in doing business with the State of Maine.

Sincerely,

Walter E. Whitcomb Commissioner

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STATEMENT OF APPEAL RIGHTS

Any person aggrieved by an award decision may request an appeal hearing. The request must be made to the Director of the Bureau of General Services, in writing, within 15 days of notification of the contract award as provided in 5 M.R.S. § 1825-E (2) and the Rules of the Department of Administrative and Financial Services, Bureau of General Services, Division of Purchases, Chapter 120, § (2) (2).

RFP #: 201711189

RFP TITLE: Agricultural Development Grants FY18 **BIDDER:** University of Maine System - J. Perry

DATE: February 6, 2018

Instructions: The purpose of this form is to record all evaluation notes and scoring that is obtained through consensus discussions among the full evaluation team for this Request for Proposals (RFP) process. The RFP Coordinator or Lead Evaluator should complete this form and maintain the only copy. This form should reflect the full team's consensus evaluations, and this form is **not** meant to take the place of individual evaluation notes, which are still required from each member of the evaluation team. A separate form is available for individual evaluation notes. Please submit a copy of this document to the Division of Purchases as part of your contract award selection documents.

DEPARTMENT NAME: Department of Agriculture, Conservation & Forestry

NAME OF RFP COORDINATOR: Tom Gordon

NAMES OF EVALUATORS: Ron Dyer, David Bell, Carol Ann Jordan, Rick Kersbergen, Julie Ann Smith

	Pass/Fail Criteria		
		Pass:	Fail:
	ments for Proposal Format (Part IV.A.) and nt (Part IV.B.)	Х	
<u>Ma</u>	ine Business Consideration		
		Yes	No
Did Bidder identify itself as a Maine Bu	usiness:	Х	
		Points A	warded:
Numerical Score:			
Commissioner's Priority Area (Max:	8 Points)		7
Justification/Need/Opportunity (Max:	22 Points)	2	0
Deliverables/Goals (Max:	15 Points)	1	3
Innovation (Max:	10 Points)		3
Risk (Max	: 5 Points)		5
Methodology/Schedule (Max:	5 Points)		5
Project Management (Max:	5 Points)	,	5
Budget (Max:	30 Points)	2	7
	(14 100 D i 1)		_
TOTAL POINTS	(Max: 100 Points)	9	0

RFP#: 201711189

RFP TITLE: Agricultural Development Grants FY18 BIDDER: University of Maine System - J. Perry DATE: February 6, 2018 **EVALUATION OF Commissioner's Priority Area Total Points Available**: (8) Score: __7__ **Evaluation Team Comments:** Addresses necessary research on food safety – definite benefit to the industry Definite priority area **EVALUATION OF** Justification/Need/Opportunity **Total Points Available: (22)** Score: __20__ **Evaluation Team Comments**: Strong justification for this project Evaluated treatments should translate to commercial-scale lines Doesn't address risk from animal deposition **EVALUATION OF Deliverables/Goals Total Points Available:** (15) Score: 13 **Evaluation Team Comments:** Tightly focused Doesn't look at alternatives to chlorine

RFP#: 201711189

RFP TITLE: Agricultural Development Grants FY18 BIDDER: University of Maine System - J. Perry DATE: February 6, 2018 **EVALUATION OF** Innovation **Total Points Available: (10)** <u>Score</u>: __8__ **Evaluation Team Comments:** Research on new approaches for product handling safety **EVALUATION OF** Risk **Total Points Available: (5)** Score: __5_ **Evaluation Team Comments**: Low risk Good probability of success **EVALUATION OF** Methodology/Schedule **Total Points Available: (5)** Score: __5_ **Evaluation Team Comments**: Well thought-out

3

RFP #: 201711189 RFP TITLE: Agricultural Development Grants FY18 BIDDER: University of Maine System - J. Perry DATE: February 6, 2018		
—	LUATION OF Management	
Total Points Available	<u>e</u> : (5)	<u>Score</u> :5
Evaluation Team Comments:	*******	*******************
Solid research experience Well thought out		
	LUATION OF Budget	********************************
Total Points Available	: (30)	<u>Score</u> :27
Evaluation Team Comments:	*******	**************
Costs are reasonable and appropriate		
Likely to be a good value for the state and the inc		
Inclusion of national conference attendance is just	stified on this to	ODIC

RFP #: 201711189

RFP TITLE: Agricultural Development Grants FY18 **BIDDER:** Wild Blueberry Commission of Maine

DATE: February 6, 2018

<u>Instructions:</u> The purpose of this form is to record all evaluation notes and scoring that is obtained through consensus discussions among the full evaluation team for this Request for Proposals (RFP) process. The RFP Coordinator or Lead Evaluator should complete this form and maintain the only copy. This form should reflect the full team's consensus evaluations, and this form is **not** meant to take the place of individual evaluation notes, which are still required from each member of the evaluation team. A separate form is available for individual evaluation notes. Please submit a copy of this document to the Division of Purchases as part of your contract award selection documents.

DEPARTMENT NAME: Department of Agriculture, Conservation & Forestry

NAME OF RFP COORDINATOR: Tom Gordon

NAMES OF EVALUATORS: Ron Dyer, David Bell, Carol Ann Jordan, Rick Kersbergen, Julie Ann Smith

	Pass/Fail Criteria		
		Pass:	Fail:
	uirements for Proposal Format (Part IV.A.) and ntent (Part IV.B.)	Х	
	Maine Business Consideration		
		Yes	No
Did Bidder identify itself as a Maine	e Business:	Х	
		Points A	warded:
Numerical Score:			
Commissioner's Priority Area (Ma	ax: 8 Points)		3
Justification/Need/Opportunity (M	lax: 22 Points)	2	0
Deliverables/Goals (M	lax: 15 Points)	1	5
Innovation (N	/lax: 10 Points)		3
Risk (N	Max: 5 Points)		5
Methodology/Schedule (M	Max: 5 Points)		5
Project Management (M	fax: 5 Points)	,	5
Budget (N	lax: 30 Points)	2	5
TOTAL POINTS	(May 400 Dainta)		
TOTAL POINTS	(Max: 100 Points)	8	9

RFP#: 201711189

RFP TITLE: Agricultural Development Grants FY18 **BIDDER:** Wild Blueberry Commission of Maine DATE: February 6, 2018 **EVALUATION OF Commissioner's Priority Area Total Points Available**: (8) Score: 8__ **Evaluation Team Comments:** Addresses 2 priorities – product enhancement and marketing **EVALUATION OF** Justification/Need/Opportunity **Total Points Available: (22)** Score: __20__ **Evaluation Team Comments**: High need to support the wild blueberry industry Builds on prior successes Well-articulated need Not enough wild blueberries go to schools **EVALUATION OF Deliverables/Goals** Score: 15 **Total Points Available:** (15) **Evaluation Team Comments:** Well-written Well though-out promotional strategy – multi-faceted Benefits to growers or processors?

RFP#: 201711189

RFP TITLE: Agricultural Development Grants FY18 **BIDDER:** Wild Blueberry Commission of Maine DATE: February 6, 2018 **EVALUATION OF** Innovation **Total Points Available: (10)** <u>Score</u>: __6__ **Evaluation Team Comments:** Not really new Wild blueberry sauces are the innovative component **EVALUATION OF** Risk **Total Points Available: (5)** Score: __5_ **Evaluation Team Comments**: Low risk Build on prior success **EVALUATION OF** Methodology/Schedule **Total Points Available: (5)** Score: __5_ **Evaluation Team Comments**: Excellent plan and schedule Well written

3

RFP#: 201711189 RFP TITLE: Agricultural Development Grants FY18 **BIDDER:** Wild Blueberry Commission of Maine DATE: February 6, 2018 **EVALUATION OF Project Management Total Points Available**: (5) <u>Score</u>: __5__ **Evaluation Team Comments:** Solid project management and personnel for the topic Strong professional team **EVALUATION OF Budget Total Points Available**: (30) Score: __25__ **Evaluation Team Comments**: Could use more detail Primarily a pass-through to a contractor Are travel costs fully justified? Matching funds with \$100K wild blueberry tax

RFP #: 201711189

RFP TITLE: Agricultural Development Grants FY18

BIDDER: Blue Sky Produce **DATE:** February 6, 2018

Instructions: The purpose of this form is to record all evaluation notes and scoring that is obtained through consensus discussions among the full evaluation team for this Request for Proposals (RFP) process. The RFP Coordinator or Lead Evaluator should complete this form and maintain the only copy. This form should reflect the full team's consensus evaluations, and this form is **not** meant to take the place of individual evaluation notes, which are still required from each member of the evaluation team. A separate form is available for individual evaluation notes. Please submit a copy of this document to the Division of Purchases as part of your contract award selection documents.

DEPARTMENT NAME: Department of Agriculture, Conservation & Forestry

NAME OF RFP COORDINATOR: Tom Gordon

NAMES OF EVALUATORS: Ron Dyer, David Bell, Carol Ann Jordan, Rick Kersbergen, Julie Ann Smith

	Pass/Fail Criteria		
		Pass:	<u>Fail:</u>
◆ Proposal conforms to RI	FP requirements for Proposal Format (Part IV.A.) and Content (Part IV.B.)	Х	
	Maine Business Consideration		
		Yes	No
Did Bidder identify itself as a	a Maine Business:	Х	
		Points A	warded:
Numerical Score:			
Commissioner's Priority Are	a (Max: 8 Points)		7
Justification/Need/Opportun	ity (Max: 22 Points)	2	<u>!</u> 1
Deliverables/Goals	(Max: 15 Points)	1	4
Innovation	(Max: 10 Points)	;	8
Risk	(Max: 5 Points)	,	5
Methodology/Schedule	(Max: 5 Points)	,	5
Project Management	(Max: 5 Points)	,	5
Budget	(Max: 30 Points)	2	28
TOTAL POINTS	(Max: 100 Points)	9	3

RFP#: 201711189

RFP TITLE: Agricultural Development Grants FY18 **BIDDER:** Blue Sky Produce DATE: February 6, 2018 **EVALUATION OF Commissioner's Priority Area Total Points Available**: (8) <u>Score</u>: __7__ **Evaluation Team Comments:** Important marketing effort for an important agricultural sector **EVALUATION OF** Justification/Need/Opportunity **Total Points Available: (22)** Score: __21__ **Evaluation Team Comments**: Clearly articulates the need Significant market potential **EVALUATION OF Deliverables/Goals Total Points Available: (15)** Score: 14 **Evaluation Team Comments:**

2

RFP#: 201711189

RFP TITLE: Agricultural Development Grants FY18 BIDDER: Blue Sky Produce DATE: February 6, 2018 **EVALUATION OF** Innovation **Total Points Available: (10)** Score: 8_ **Evaluation Team Comments:** Wild blueberries generally are frozen, while this project emphasizes "fresh" Looking at alternative markets First time demonstrations in NY/NJ area **EVALUATION OF** Risk **Total Points Available: (5)** Score: __5_ **Evaluation Team Comments**: Good grower and industry support **EVALUATION OF** Methodology/Schedule **Total Points Available: (5)** Score: __5_ **Evaluation Team Comments**: Solid plan

RFP #: 201711189			
RFP TITLE: Agricultural De			
BIDDER: Blue Sky Product DATE: February 6, 2018	e		
DATE FOR GOING STORES			
***********	********************	**************	****
	EVALUATION (Project Managen	-	
	Total Points Available : (5)	<u>Score</u> :5	
********	**********	*************	****
Evaluation Team Comn	<u>nents</u> :		
Good personnel			
*************		****************	***
	EVALUATION O Budget	OF	
	Total Points Available: (30)	<u>Score</u> :28	
*********	***********	************	****
Evaluation Team Comn	<u>nents</u> :		
Good value for the prop	osed work		
Clear proposal and bud	get		

RFP #: 201711189

RFP TITLE: Agricultural Development Grants FY18

BIDDER: LaJoie Growers LLC **DATE:** February 6, 2018

<u>Instructions:</u> The purpose of this form is to record all evaluation notes and scoring that is obtained through consensus discussions among the full evaluation team for this Request for Proposals (RFP) process. The RFP Coordinator or Lead Evaluator should complete this form and maintain the only copy. This form should reflect the full team's consensus evaluations, and this form is **not** meant to take the place of individual evaluation notes, which are still required from each member of the evaluation team. A separate form is available for individual evaluation notes. Please submit a copy of this document to the Division of Purchases as part of your contract award selection documents.

DEPARTMENT NAME: Department of Agriculture, Conservation & Forestry

NAME OF RFP COORDINATOR: Tom Gordon

NAMES OF EVALUATORS: Ron Dyer, David Bell, Carol Ann Jordan, Rick Kersbergen, Julie Ann Smith

	Pass/Fail Criteria		
		Pass:	Fail:
◆ Proposal conforms to RFF	P requirements for Proposal Format (Part IV.A.) and Content (Part IV.B.)	Х	
	Maine Business Consideration		
		Yes	No
Did Bidder identify itself as a N	Maine Business:	Х	
		Points A	warded:
Numerical Score:			
Commissioner's Priority Area	(Max: 8 Points)	1	3
Justification/Need/Opportunity	(Max: 22 Points)	2	1
Deliverables/Goals	(Max: 15 Points)	1	4
Innovation	(Max: 10 Points)	9	9
Risk	(Max: 5 Points)	4	4
Methodology/Schedule	(Max: 5 Points)		5
Project Management	(Max: 5 Points)		5
Budget	(Max: 30 Points)	2	7
	(14 400 5 : 1)		
TOTAL POINTS	(Max: 100 Points)	9	3

RFP#: 201711189

RFP TITLE: Agricultural Development Grants FY18 **BIDDER:** LaJoie Growers LLC DATE: February 6, 2018 **EVALUATION OF Commissioner's Priority Area Total Points Available**: (8) Score: 8__ **Evaluation Team Comments:** Definitely hits Commissioner's priority areas Meets three priority categories **EVALUATION OF** Justification/Need/Opportunity **Total Points Available: (22)** Score: __21__ **Evaluation Team Comments**: Exciting possibilities for expanding market, new means of utilizing product, and improving food safety **EVALUATION OF Deliverables/Goals** Score: 14 **Total Points Available:** (15) **Evaluation Team Comments**: Solid plan, clear outcomes listed

RFP#: 201711189

RFP TITLE: Agricultural Development Grants FY18 **BIDDER:** LaJoie Growers LLC DATE: February 6, 2018 **EVALUATION OF** Innovation **Total Points Available: (10)** Score: 9_ **Evaluation Team Comments:** Milled beet powder has good shelf life – new approach to handling product Enhances diversification Utilizes off-grade product – adds value **EVALUATION OF** Risk **Total Points Available: (5)** Score: __4__ **Evaluation Team Comments**: Relatively low risk with a proven business **EVALUATION OF** Methodology/Schedule **Total Points Available: (5)** Score: __5_ **Evaluation Team Comments**: No issues

3

RFP #: 201711189 RFP TITLE: Agricultural D BIDDER: LaJoie Growers DATE: February 6, 2018			
5711211 Oblidary 0, 2010			
*********	EVALUATION (Project Managen	OF	******
	Total Points Available : (5)	<u>Score</u> :5	
Evaluation Team Com	**************************************	************	******
Very capable agricultur	al business		
********	EVALUATION (Budget		******
	Total Points Available: (30)	<u>Score</u> :27	
Evaluation Team Com	**************************************	************	******
Utilizes existing availat	ole resources		
Cuitzes existing availab	70 1000d1000		
Is equipment acquisition	on related to prior Department grants?	?	

RFP #: 201711189

RFP TITLE: Agricultural Development Grants FY18

BIDDER: Tide Mill Organics **DATE:** February 6, 2018

<u>Instructions:</u> The purpose of this form is to record all evaluation notes and scoring that is obtained through consensus discussions among the full evaluation team for this Request for Proposals (RFP) process. The RFP Coordinator or Lead Evaluator should complete this form and maintain the only copy. This form should reflect the full team's consensus evaluations, and this form is **not** meant to take the place of individual evaluation notes, which are still required from each member of the evaluation team. A separate form is available for individual evaluation notes. Please submit a copy of this document to the Division of Purchases as part of your contract award selection documents.

DEPARTMENT NAME: Department of Agriculture, Conservation & Forestry

NAME OF RFP COORDINATOR: Tom Gordon

NAMES OF EVALUATORS: Ron Dyer, David Bell, Carol Ann Jordan, Rick Kersbergen, Julie Ann Smith

	Pass/Fail Criteria		
		Pass:	<u>Fail:</u>
◆ Proposal conforms to RFP	Prequirements for Proposal Format (Part IV.A.) and Content (Part IV.B.)	Х	
	Maine Business Consideration		
		Yes	No
Did Bidder identify itself as a N	Maine Business:	Х	
-			
		Points A	warded:
Numerical Score:			
Commissioner's Priority Area	(Max: 8 Points)		8
Justification/Need/Opportunity	(Max: 22 Points)	2	20
Deliverables/Goals	(Max: 15 Points)	1	4
Innovation	(Max: 10 Points)		7
Risk	(Max: 5 Points)	;	3
Methodology/Schedule	(Max: 5 Points)		5
Project Management	(Max: 5 Points)		5
Budget	(Max: 30 Points)	2	27
TOTAL POINTS	(Max: 100 Points)) 8	19

RFP#: 201711189

RFP TITLE: Agricultural Development Grants FY18 **BIDDER:** Tide Mill Organics DATE: February 6, 2018 **EVALUATION OF Commissioner's Priority Area Total Points Available**: (8) Score: 8__ **Evaluation Team Comments:** Definitely meets priorities Organic processor **EVALUATION OF** Justification/Need/Opportunity **Total Points Available: (22)** Score: __20__ **Evaluation Team Comments**: Washington County is underserved – great need Documented demand and growth potential **EVALUATION OF Deliverables/Goals** Score: 14 **Total Points Available:** (15) **Evaluation Team Comments:** Realistic goals, well thought-out Demonstrated increased sales – adding value-added products

RFP#: 201711189

RFP TITLE: Agricultural Development Grants FY18 **BIDDER:** Tide Mill Organics DATE: February 6, 2018 **EVALUATION OF** Innovation **Total Points Available: (10)** <u>Score</u>: __7__ **Evaluation Team Comments:** Regional approach Dog food market is innovative **EVALUATION OF** Risk Score: __3__ **Total Points Available: (5) Evaluation Team Comments**: Some risk involved, but applicants are experienced Location is a challenge **EVALUATION OF** Methodology/Schedule **Total Points Available: (5)** Score: __5_ **Evaluation Team Comments**: Good plan of work

3

RFP #: 201711189
RFP TITLE: Agricultural Development Grants FY18
BIDDER: Tide Mill Organics
DATE: February 6, 2018

EVALUATION OF
Project Management
<u>Total Points Available</u> : (Insert maximum points available) <u>Score</u> :5

Evaluation Team Comments:
Good history of operations – performs well
EVALUATION OF
Budget
T (D) (A (00)
Total Points Available: (30) Score:27

Evaluation Team Comments:
Realistic sales figures
No personnel costs
Well-designed

RFP #: 201711189

RFP TITLE: Agricultural Development Grants FY18

BIDDER: Farm in the Woods - poultry

DATE: February 6, 2018

<u>Instructions:</u> The purpose of this form is to record all evaluation notes and scoring that is obtained through consensus discussions among the full evaluation team for this Request for Proposals (RFP) process. The RFP Coordinator or Lead Evaluator should complete this form and maintain the only copy. This form should reflect the full team's consensus evaluations, and this form is **not** meant to take the place of individual evaluation notes, which are still required from each member of the evaluation team. A separate form is available for individual evaluation notes. Please submit a copy of this document to the Division of Purchases as part of your contract award selection documents.

DEPARTMENT NAME: Department of Agriculture, Conservation & Forestry

NAME OF RFP COORDINATOR: Tom Gordon

NAMES OF EVALUATORS: Ron Dyer, David Bell, Carol Ann Jordan, Rick Kersbergen, Julie Ann Smith

	Pass/Fail Criteria		
		Pass:	<u>Fail:</u>
◆ Proposal conforms to R	FP requirements for Proposal Format (Part IV.A.) and Content (Part IV.B.)	X	
	Maine Business Consideration		
		Yes	No
Did Bidder identify itself as a	a Maine Business:	Х	
		Points A	warded:
Numerical Score:			
Commissioner's Priority Are	ea (Max: 8 Points)	,	5
Justification/Need/Opportun	nity (Max: 22 Points)	1	0
Deliverables/Goals	(Max: 15 Points)		7
Innovation	(Max: 10 Points)	;	3
Risk	(Max: 5 Points)		1
Methodology/Schedule	(Max: 5 Points)	;	3
Project Management	(Max: 5 Points)		2
Budget	(Max: 30 Points)	1	5
TOTAL POINTS	(Max: 100 Points)	4	.6

RFP#: 201711189

RFP TITLE: Agricultural Development Grants FY18 BIDDER: Farm in the Woods - poultry DATE: February 6, 2018 **EVALUATION OF Commissioner's Priority Area Total Points Available**: (8) Score: 5 **Evaluation Team Comments:** Expansion of livestock processing **EVALUATION OF** Justification/Need/Opportunity **Total Points Available: (22)** Score: __10__ **Evaluation Team Comments**: Regional in scope Not a lot of poultry in the area Need is real for those poultry in farmers in the area Lacks data on number of farms looking for services **EVALUATION OF Deliverables/Goals Total Points Available:** (15) Score: 7 **Evaluation Team Comments:** No specifics on anticipated number of users

RFP#: 201711189

RFP TITLE: Agricultural Development Grants FY18 BIDDER: Farm in the Woods - poultry DATE: February 6, 2018 **EVALUATION OF** Innovation **Total Points Available:** (10) Score: 3_ **Evaluation Team Comments:** Not new or innovative – past experiences with mobile technology have been challenging **EVALUATION OF** Risk **Total Points Available: (5)** Score: __1__ **Evaluation Team Comments**: Mobile processing can be very challenging (for example, wastewater must be handled appropriately on every site) Proposal acknowledges "business aspects of mobile unit have not been thought out" **EVALUATION OF** Methodology/Schedule **Total Points Available: (5)** Score: 3 **Evaluation Team Comments:** No specific comments

RFP #: 201711189	and the EVAC		
RFP TITLE: Agricultural Devel BIDDER: Farm in the Woods	•		
DATE: February 6, 2018	poditiy		
*****************	**************************************	**************************************	:********
	Project Managem	4	
:	Total Points Available: (5)	<u>Score</u> :2	
*********	*******	*******	********
Evaluation Team Commen	<u>ts</u> :		
Hard to evaluate experience	e/capabilities for operator(s)		
***********	*******	********	·***************
	EVALUATION O Budget)F	
<u>T</u>	otal Points Available: (30)	<u>Score</u> :15	
*********	*******	********	********
Evaluation Team Commen	<u>ts</u> :		
Probably not cost-effective	for the region/numbers of poultry		
How to recover operations			
•			

RFP #: 201711189

RFP TITLE: Agricultural Development Grants FY18

BIDDER: Farm in the Woods - farmstand

DATE: February 6, 2018

Instructions: The purpose of this form is to record all evaluation notes and scoring that is obtained through consensus discussions among the full evaluation team for this Request for Proposals (RFP) process. The RFP Coordinator or Lead Evaluator should complete this form and maintain the only copy. This form should reflect the full team's consensus evaluations, and this form is **not** meant to take the place of individual evaluation notes, which are still required from each member of the evaluation team. A separate form is available for individual evaluation notes. Please submit a copy of this document to the Division of Purchases as part of your contract award selection documents.

DEPARTMENT NAME: Department of Agriculture, Conservation & Forestry

NAME OF RFP COORDINATOR: Tom Gordon

NAMES OF EVALUATORS: Ron Dyer, David Bell, Carol Ann Jordan, Rick Kersbergen, Julie Ann Smith

	Pass/Fail Criteria		
		Pass:	Fail:
◆ Proposal conforms to RI	FP requirements for Proposal Format (Part IV.A.) and Content (Part IV.B.)	Х	
	Maine Business Consideration		
		Yes	No
Did Bidder identify itself as a	a Maine Business:	Х	
		Points A	warded:
Numerical Score:			
Commissioner's Priority Are	a (Max: 8 Points)		6
Justification/Need/Opportun	ity (Max: 22 Points)	1	0
Deliverables/Goals	(Max: 15 Points)		7
Innovation	(Max: 10 Points)	4	4
Risk	(Max: 5 Points)	•	1
Methodology/Schedule	(Max: 5 Points)	;	3
Project Management	(Max: 5 Points)	;	3
Budget	(Max: 30 Points)	1	0
TOTAL POINTS	(Max: 100 Points)	4	4

RFP#: 201711189

RFP TITLE: Agricultural Development Grants FY18 BIDDER: Farm in the Woods - farmstand DATE: February 6, 2018 **EVALUATION OF Commissioner's Priority Area Total Points Available**: (8) Score: 6_ **Evaluation Team Comments:** Expanded farmstand to year-round **EVALUATION OF** Justification/Need/Opportunity **Total Points Available: (22)** Score: __10__ **Evaluation Team Comments**: Local need, but very limited regional market to support it Farm sales seem too low to justify expansion **EVALUATION OF Deliverables/Goals Total Points Available:** (15) Score: 7 **Evaluation Team Comments:** Market goal of reaching customers in 60-mile radius seems overly optimistic Economics of relying on Greenville is unrealistic

2

RFP#: 201711189

RFP TITLE: Agricultural Development Grants FY18 BIDDER: Farm in the Woods - farmstand DATE: February 6, 2018 **EVALUATION OF** Innovation **Total Points Available: (10)** Score: __4__ **Evaluation Team Comments:** Not particularly innovative **EVALUATION OF** Risk Score: __1_ **Total Points Available: (5) Evaluation Team Comments**: High risk in a small rural community **EVALUATION OF** Methodology/Schedule **Total Points Available: (5)** Score: __3__ **Evaluation Team Comments**: Concerns about material costs, weather contingencies during construction

3

RFP#: 201711189 RFP TITLE: Agricultural Development Grants FY18 BIDDER: Farm in the Woods - farmstand DATE: February 6, 2018 **EVALUATION OF Project Management Total Points Available**: (5) <u>Score</u>: __3__ **Evaluation Team Comments:** Operators seem capable to handle the project **EVALUATION OF Budget** Score: __10__ **Total Points Available: (30) Evaluation Team Comments**: \$34K grant for \$5 sales does not appear cost-effective use of funds Budget \$32K doesn't match grant request \$34K Labor match is unclear Cash match is not explained

RFP #: 201711189

RFP TITLE: Agricultural Development Grants FY18

BIDDER: South Paw Farm and Cannery

DATE: February 6, 2018

Instructions: The purpose of this form is to record all evaluation notes and scoring that is obtained through consensus discussions among the full evaluation team for this Request for Proposals (RFP) process. The RFP Coordinator or Lead Evaluator should complete this form and maintain the only copy. This form should reflect the full team's consensus evaluations, and this form is **not** meant to take the place of individual evaluation notes, which are still required from each member of the evaluation team. A separate form is available for individual evaluation notes. Please submit a copy of this document to the Division of Purchases as part of your contract award selection documents.

DEPARTMENT NAME: Department of Agriculture, Conservation & Forestry

NAME OF RFP COORDINATOR: Tom Gordon

NAMES OF EVALUATORS: Ron Dyer, David Bell, Carol Ann Jordan, Rick Kersbergen, Julie Ann Smith

Pass/Fail Criteria						
		Pass:	<u>Fail:</u>			
◆ Proposal conforms to RFP requirements for Proposal Format (Part IV.A.) and Content (Part IV.B.)		Х				
Maine Business Consideration						
		Yes	No			
Did Bidder identify itself as a Maine Business:						
		Points A	warded:			
Numerical Score:						
Commissioner's Priority Area (Max: 8 Points)		8				
Justification/Need/Opportunit	y (Max: 22 Points)	1	0			
Deliverables/Goals	(Max: 15 Points)	,	5			
Innovation	(Max: 10 Points)	•	7			
Risk	(Max: 5 Points)	2	2			
Methodology/Schedule	(Max: 5 Points)	1	2			
Project Management	(Max: 5 Points)	1	2			
Budget	(Max: 30 Points)	2	.0			
TOTAL POINTS	(Max: 100 Points)	5	6			

RFP#: 201711189

RFP TITLE: Agricultural Development Grants FY18 **BIDDER:** South Paw Farm and Cannery DATE: February 6, 2018 **EVALUATION OF Commissioner's Priority Area Total Points Available**: (8) Score: 8__ **Evaluation Team Comments:** Definite priority Drought challenged **EVALUATION OF** Justification/Need/Opportunity **Total Points Available: (22)** Score: __10__ **Evaluation Team Comments**: Hard to break into markets Not enough detail on intellectual property issues Missing a market assessment **EVALUATION OF Deliverables/Goals Total Points Available:** (15) Score: 5 **Evaluation Team Comments:** Lacks details on how USDA grant is to be used relative to project Not clear on direction: product development or infrastructure project?

2

RFP#: 201711189

RFP TITLE: Agricultural Development Grants FY18 **BIDDER:** South Paw Farm and Cannery DATE: February 6, 2018 **EVALUATION OF** Innovation **Total Points Available:** (10) <u>Score</u>: __7__ **Evaluation Team Comments:** Brings back an old technique **EVALUATION OF** Risk Score: __2_ **Total Points Available: (5) Evaluation Team Comments**: Seems relative high-risk, given the information and analysis presented **EVALUATION OF** Methodology/Schedule **Total Points Available: (5)** Score: __2_ **Evaluation Team Comments**: Schedule is too aggressive, not likely to be met Good focus on Portland Farmers Market Multi-year plan

3

BIDDER: So	: Agricultural Development Grants FY18 outh Paw Farm and Cannery					
DATE: Febru	ruary 6, 2018					
******	EVALUATION OF Project Management					
	<u>Total Points Available</u> : (5)	<u>Score</u> :2				
*********** Evaluation	**************************************	******************				
Insufficier	ent evidence that applicant can accomplish all this on	a timely, cost-effective basis				
*******	EVALUATION OF Budget					
	Total Points Available : (30)	Score:20				
	******************	*************				
<u>Evaluation</u>	n Team Comments:					
	quipment and construction					
No specif	ific problems noted					

RFP #: 201711189

RFP TITLE: Agricultural Development Grants FY18

BIDDER: Wild Miller Farm **DATE:** February 6, 2018

<u>Instructions:</u> The purpose of this form is to record all evaluation notes and scoring that is obtained through consensus discussions among the full evaluation team for this Request for Proposals (RFP) process. The RFP Coordinator or Lead Evaluator should complete this form and maintain the only copy. This form should reflect the full team's consensus evaluations, and this form is **not** meant to take the place of individual evaluation notes, which are still required from each member of the evaluation team. A separate form is available for individual evaluation notes. Please submit a copy of this document to the Division of Purchases as part of your contract award selection documents.

DEPARTMENT NAME: Department of Agriculture, Conservation & Forestry

NAME OF RFP COORDINATOR: Tom Gordon

NAMES OF EVALUATORS: Ron Dyer, David Bell, Carol Ann Jordan, Rick Kersbergen, Julie Ann Smith

Pass/Fail Criteria						
		Pass:	<u>Fail:</u>			
◆ Proposal conforms to RFP requirements for Proposal Format (Part IV.A.) and Content (Part IV.B.)		Х				
Maine Business Consideration						
		Yes	No			
Did Bidder identify itself as a Maine Business:						
		Points A	warded:			
Numerical Score:						
Commissioner's Priority Area (Max: 8 Points)			5			
Justification/Need/Opportun	ity (Max: 22 Points)	1	1			
Deliverables/Goals	(Max: 15 Points)		5			
Innovation	(Max: 10 Points)	;	3			
Risk	(Max: 5 Points)		1			
Methodology/Schedule	(Max: 5 Points)		2			
Project Management	(Max: 5 Points)		2			
Budget	(Max: 30 Points)	2	:5			
TOTAL POINTS	(Max: 100 Points)	5	4			

RFP#: 201711189

RFP TITLE: Agricultural Development Grants FY18 **BIDDER:** Wild Miller Farm DATE: February 6, 2018 **EVALUATION OF Commissioner's Priority Area Total Points Available**: (8) Score: 5 **Evaluation Team Comments:** Alternative markets diversification Possible credit for passive solar **EVALUATION OF** Justification/Need/Opportunity **Total Points Available: (22)** Score: __11__ **Evaluation Team Comments**: Needed locally Not high traffic – how much opportunity? **EVALUATION OF Deliverables/Goals Total Points Available: (15)** Score: 5 **Evaluation Team Comments:** No details on sales goals

2

RFP#: 201711189

RFP TITLE: Agricultural Development Grants FY18 **BIDDER:** Wild Miller Farm DATE: February 6, 2018 **EVALUATION OF** Innovation **Total Points Available: (10)** <u>Score</u>: __3__ **Evaluation Team Comments:** Not much innovative here, other than the passive solar component **EVALUATION OF** Risk <u>Score</u>: __1_ **Total Points Available: (5) Evaluation Team Comments**: Profitability is questionable Self-service would be less risky **EVALUATION OF** Methodology/Schedule **Total Points Available: (5)** Score: __2_ **Evaluation Team Comments**: Overly optimistic schedule

RFP #: 201711189 RFP TITLE: Agricultural Deve	elopment Grants FY18		
BIDDER: Wild Miller Farm DATE: February 6, 2018	·		
******	*******	*******	*******
	EVALUATIO Project Manaç	•.	
	Total Points Available: (5)	<u>Score</u> :2	_
Evaluation Team Comme	**************************************	*******	***********
No details on building, wh	at is to be produced – need mo	ore specifics	

	EVALUATIO Budget	N OF	
1	Total Points Available: (30)	<u>Score</u> :2	5
Evaluation Team Comme	**************************************	*******	*******
Budget is detailed and rea	sonable		
Badget is detailed and rea	Solidolo		

RFP #: 201711189

RFP TITLE: Agricultural Development Grants FY18 **BIDDER:** University of Maine System – V. Lindley

DATE: February 6, 2018

<u>Instructions:</u> The purpose of this form is to record all evaluation notes and scoring that is obtained through consensus discussions among the full evaluation team for this Request for Proposals (RFP) process. The RFP Coordinator or Lead Evaluator should complete this form and maintain the only copy. This form should reflect the full team's consensus evaluations, and this form is **not** meant to take the place of individual evaluation notes, which are still required from each member of the evaluation team. A separate form is available for individual evaluation notes. Please submit a copy of this document to the Division of Purchases as part of your contract award selection documents.

DEPARTMENT NAME: Department of Agriculture, Conservation & Forestry

NAME OF RFP COORDINATOR: Tom Gordon

NAMES OF EVALUATORS: Ron Dyer, David Bell, Carol Ann Jordan, Rick Kersbergen, Julie Ann Smith

<u>P</u>	ass/Fail Criteria		
		Pass:	Fail:
◆ Proposal conforms to RFP requirements Content (Pa	. , ,	X	
Maine B	usiness Consideration		
		Yes	No
Did Bidder identify itself as a Maine Busines	SS:	Х	
		Points A	warded:
Numerical Score:			
Commissioner's Priority Area (Max: 8 Po	ints)	(6
Justification/Need/Opportunity (Max: 22 Pd	pints)	1	4
Deliverables/Goals (Max: 15 Po	oints)	(6
Innovation (Max: 10 P	oints)		5
Risk (Max: 5 Po	pints)	;	3
Methodology/Schedule (Max: 5 Pc	pints)	4	4
Project Management (Max: 5 Pc	vints)		5
Budget (Max: 30 P	oints)	2	5
TOTAL POINTS	(Max: 100 Points)	6	8

RFP#: 201711189 RFP TITLE: Agricultural Development Grants FY18 **BIDDER:** University of Maine System – V. Lindley DATE: February 6, 2018 **EVALUATION OF Commissioner's Priority Areas Total Points Available**: (8) Score: 6_ **Evaluation Team Comments:** Alternative markets **EVALUATION OF** Justification/Need/Opportunity **Total Points Available: (22)** Score: __14__ **Evaluation Team Comments**: Lots of others are doing this Numbers seem overly optimistic Could be done without this grant **EVALUATION OF Deliverables/Goals Total Points Available:** (15) Score: 6 **Evaluation Team Comments**: Good concept Not clear on target audience – grade school or high school? Not well-developed – more details needed

RFP#: 201711189

RFP TITLE: Agricultural Development Grants FY18 **BIDDER:** University of Maine System – V. Lindley DATE: February 6, 2018 **EVALUATION OF** Innovation **Total Points Available: (10)** <u>Score</u>: __5__ **Evaluation Team Comments:** Using Vermont model – not innovative, just new to Maine **EVALUATION OF** Risk **Total Points Available: (5)** Score: __3__ **Evaluation Team Comments**: No specific problems **EVALUATION OF** Methodology/Schedule **Total Points Available: (5)** Score: __4__ **Evaluation Team Comments**: Good schedule Well thought-out

3

RFP#: 201711189 RFP TITLE: Agricultural Development Grants FY18 **BIDDER:** University of Maine System – V. Lindley DATE: February 6, 2018 **EVALUATION OF Project Management Total Points Available**: (5) <u>Score</u>: __5__ **Evaluation Team Comments:** Good project team Strong partnerships **EVALUATION OF Budget** Score: __25__ **Total Points Available**: (30) **Evaluation Team Comments**: Need clarification of match, indirect costs Artist costs seem low for high-quality work

RFP #: 201711189

RFP TITLE: Agricultural Development Grants FY18

BIDDER: Time & Tide RC&D Council

DATE: February 6, 2018

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DEPARTMENT NAME: Department of Agriculture, Conservation & Forestry

NAME OF RFP COORDINATOR: Tom Gordon

NAMES OF EVALUATORS: Ron Dyer, David Bell, Carol Ann Jordan, Rick Kersbergen, Julie Ann Smith

<u> </u>	ass/Fail Criteria		
		Pass:	Fail:
◆ Proposal conforms to RFP requirement Content (Pa		X	
Maine B	usiness Consideration		
		Yes	No
Did Bidder identify itself as a Maine Busines	SS:	Х	
		Points A	warded:
Numerical Score:			
Commissioner's Priority Area (Max: 8 Po	ints)	4	4
Justification/Need/Opportunity (Max: 22 Po	oints)	1	0
Deliverables/Goals (Max: 15 P	oints)		5
Innovation (Max: 10 P	oints)		2
Risk (Max: 5 Pe	oints)	,	1
Methodology/Schedule (Max: 5 Po	pints)		2
Project Management (Max: 5 Pc	pints)	2	2
Budget (Max: 30 P	oints)		5
TOTAL POINTS	(Max: 100 Points)	3	1

RFP#: 201711189

RFP TITLE: Agricultural Development Grants FY18 **BIDDER:** Time & Tide RC&D Council DATE: February 6, 2018 **EVALUATION OF Commissioner's Priority Area Total Points Available**: (8) Score: __4__ **Evaluation Team Comments:** Market research on shared processing **EVALUATION OF** Justification/Need/Opportunity **Total Points Available: (22)** Score: __10__ **Evaluation Team Comments**: No details No data from prior producer survey included **EVALUATION OF Deliverables/Goals Total Points Available:** (15) Score: 5 **Evaluation Team Comments:** Not focused No data on prediction of success

2

RFP#: 201711189

RFP TITLE: Agricultural Development Grants FY18 **BIDDER:** Time & Tide RC&D Council DATE: February 6, 2018 **EVALUATION OF** Innovation **Total Points Available:** (10) Score: __2__ **Evaluation Team Comments:** Not innovative **EVALUATION OF** Risk Score: __1_ **Total Points Available: (5) Evaluation Team Comments**: High risk – lack of focus seems likely not to have returns Belfast processing facility failed despite grants and publicity - how to improve on this? **EVALUATION OF** Methodology/Schedule **Total Points Available: (5)** Score: __2_ **Evaluation Team Comments**: Delegated to subcontractor Target audience is unclear Lacks specificity

RFP#: 201711189 RFP TITLE: Agricultural Development Grants FY18 BIDDER: Time & Tide RC&D Council DATE: February 6, 2018 **EVALUATION OF Project Management Total Points Available**: (5) Score: __2__ **Evaluation Team Comments:** Lacks detail **EVALUATION OF Budget Total Points Available: (30)** Score: __5_ **Evaluation Team Comments**: Lacks specifics

RFP #: 201711189

RFP TITLE: Agricultural Development Grants FY18

BIDDER: Freedom Farmers **DATE:** February 6, 2018

<u>Instructions:</u> The purpose of this form is to record all evaluation notes and scoring that is obtained through consensus discussions among the full evaluation team for this Request for Proposals (RFP) process. The RFP Coordinator or Lead Evaluator should complete this form and maintain the only copy. This form should reflect the full team's consensus evaluations, and this form is **not** meant to take the place of individual evaluation notes, which are still required from each member of the evaluation team. A separate form is available for individual evaluation notes. Please submit a copy of this document to the Division of Purchases as part of your contract award selection documents.

DEPARTMENT NAME: Department of Agriculture, Conservation & Forestry

NAME OF RFP COORDINATOR: Tom Gordon

NAMES OF EVALUATORS: Ron Dyer, David Bell, Carol Ann Jordan, Rick Kersbergen, Julie Ann Smith

	Pass/Fail Criteria		
		Pass:	Fail:
◆ Proposal conforms to RF	FP requirements for Proposal Format (Part IV.A.) and Content (Part IV.B.)	Х	
	Maine Business Consideration		
		Yes	No
Did Bidder identify itself as a	Maine Business:	Х	
		Points A	warded:
Numerical Score:			
Commissioner's Priority Area	a (Max: 8 Points)	!	5
Justification/Need/Opportuni	ity (Max: 22 Points)	1	2
Deliverables/Goals	(Max: 15 Points)		5
Innovation	(Max: 10 Points)	(6
Risk	(Max: 5 Points)	-	1
Methodology/Schedule	(Max: 5 Points)	,	1
Project Management	(Max: 5 Points)	,	1
Budget	(Max: 30 Points)	!	5
TOTAL POINTS	(Max: 100 Points)	3	6

RFP#: 201711189

RFP TITLE: Agricultural Development Grants FY18 **BIDDER:** Freedom Farmers DATE: February 6, 2018 **EVALUATION OF Commissioner's Priority Areas Total Points Available**: (8) Score: 5_ **Evaluation Team Comments:** Market diversification Interesting concept **EVALUATION OF** Justification/Need/Opportunity **Total Points Available: (22)** Score: __12__ **Evaluation Team Comments**: Lacks detail **EVALUATION OF Deliverables/Goals Total Points Available: (15)** Score: 5 **Evaluation Team Comments**: Lacks specifics

2

RFP#: 201711189

RFP TITLE: Agricultural Development Grants FY18 **BIDDER:** Freedom Farmers DATE: February 6, 2018 **EVALUATION OF** Innovation **Total Points Available: (10)** <u>Score</u>: __6__ **Evaluation Team Comments:** Somewhat innovative approach – vertical aquaponics No detail on proof of concept **EVALUATION OF** Risk Score: __1_ **Total Points Available: (5) Evaluation Team Comments**: Potential high risk without a much more detailed plan **EVALUATION OF** Methodology/Schedule **Total Points Available: (5)** Score: __1_ **Evaluation Team Comments**: No details on management

3

RFP #: 201711189 RFP TITLE: Agricultural Developm	nent Grants FY18		
BIDDER: Freedom Farmers DATE: February 6, 2018			
************	********	*************	:*****
	EVALUATION C Project Managem		
<u>Tota</u>	al Points Available: (5)	<u>Score</u> :1	
**********	*********	************	:*****
Evaluation Team Comments:			
No background information on	applicants' experience		
************	••••••••••••••••••••••••••••••••••••••	**************************************	******
	Budget)r	
<u>Total</u>	I Points Available: (30)	<u>Score</u> :5	
**********	*********	**********	:*****
Evaluation Team Comments :			
Budget detail is very weak – lac	ck of specifics on facility and	equipment	
,	1	1 1	

RFP #: 201711189

RFP TITLE: Agricultural Development Grants FY18

BIDDER: Eagle View Ranch **DATE:** February 6, 2018

<u>Instructions:</u> The purpose of this form is to record all evaluation notes and scoring that is obtained through consensus discussions among the full evaluation team for this Request for Proposals (RFP) process. The RFP Coordinator or Lead Evaluator should complete this form and maintain the only copy. This form should reflect the full team's consensus evaluations, and this form is **not** meant to take the place of individual evaluation notes, which are still required from each member of the evaluation team. A separate form is available for individual evaluation notes. Please submit a copy of this document to the Division of Purchases as part of your contract award selection documents.

DEPARTMENT NAME: Department of Agriculture, Conservation & Forestry

NAME OF RFP COORDINATOR: Tom Gordon

NAMES OF EVALUATORS: Ron Dyer, David Bell, Carol Ann Jordan, Rick Kersbergen, Julie Ann Smith

	Pass/Fail Criteria		
		Pass:	<u>Fail:</u>
◆ Proposal conforms to RF	P requirements for Proposal Format (Part IV.A.) and Content (Part IV.B.)	X	
	Maine Business Consideration		
		Yes	No
Did Bidder identify itself as a	Maine Business:	Х	
		Points A	warded:
Numerical Score:			
Commissioner's Priority Area	(Max: 8 Points)	(6
Justification/Need/Opportunit	y (Max: 22 Points)	1	8
Deliverables/Goals	(Max: 15 Points)		6
Innovation	(Max: 10 Points)	•	7
Risk	(Max: 5 Points)	;	3
Methodology/Schedule	(Max: 5 Points)	;	3
Project Management	(Max: 5 Points)		2
Budget	(Max: 30 Points)	2	:0
TOTAL POINTS	(Max: 100 Points)	5	5

RFP#: 201711189

RFP TITLE: Agricultural Development Grants FY18 **BIDDER:** Eagle View Ranch DATE: February 6, 2018 **EVALUATION OF Commissioner's Priority Area Total Points Available**: (8) Score: 6_ **Evaluation Team Comments:** Livestock processing **EVALUATION OF** Justification/Need/Opportunity **Total Points Available: (22)** Score: __8__ **Evaluation Team Comments**: 5 animals per week for a single farm More market analysis needed **EVALUATION OF Deliverables/Goals Total Points Available:** (15) Score: 6 **Evaluation Team Comments:** How can this produce 2 full-time jobs if processing only 1 day per week?

2

RFP#: 201711189

RFP TITLE: Agricultural Development Grants FY18 **BIDDER:** Eagle View Ranch DATE: February 6, 2018 **EVALUATION OF** Innovation **Total Points Available: (10)** <u>Score</u>: __7__ **Evaluation Team Comments:** Modular design **EVALUATION OF** Risk **Total Points Available: (5)** Score: __3__ **Evaluation Team Comments**: Moderate risk of public investment on a single farm **EVALUATION OF** Methodology/Schedule **Total Points Available: (5)** Score: __3__ **Evaluation Team Comments**: Intermodal structures are complex

3

RFP #: 201711189 RFP TITLE: Agricultural Develo	nment Grants FY18	
BIDDER: Eagle View Ranch	pinent Granto i i io	
DATE: February 6, 2018		
**********	**********	****************
	EVALUATION (Project Managen	- -
I	otal Points Available: (5)	<u>Score</u> :2
**********	**********	****************
Evaluation Team Comments	<u>3</u> :	
No information on facility ma	nager/background	
No business plan shown		
********	**********	*******************
	EVALUATION (Budget	OF
	Budget	
<u>To</u>	tal Points Available: (30)	<u>Score</u> :20
********	**********	************************************
Evaluation Team Comments	<u>\$</u> :	
Lots of match – grant seems	minor	

RFP #: 201711189

RFP TITLE: Agricultural Development Grants FY18

BIDDER: Copper Tail Farm **DATE:** February 6, 2018

<u>Instructions:</u> The purpose of this form is to record all evaluation notes and scoring that is obtained through consensus discussions among the full evaluation team for this Request for Proposals (RFP) process. The RFP Coordinator or Lead Evaluator should complete this form and maintain the only copy. This form should reflect the full team's consensus evaluations, and this form is **not** meant to take the place of individual evaluation notes, which are still required from each member of the evaluation team. A separate form is available for individual evaluation notes. Please submit a copy of this document to the Division of Purchases as part of your contract award selection documents.

DEPARTMENT NAME: Department of Agriculture, Conservation & Forestry

NAME OF RFP COORDINATOR: Tom Gordon

NAMES OF EVALUATORS: Ron Dyer, David Bell, Carol Ann Jordan, Rick Kersbergen, Julie Ann Smith

	Pass/Fail Criteria		
		Pass:	<u>Fail:</u>
◆ Proposal conforms to RI	FP requirements for Proposal Format (Part IV.A.) and Content (Part IV.B.)	Х	
	Maine Business Consideration		
		Yes	No
Did Bidder identify itself as a	a Maine Business:	Х	
		Points A	warded:
Numerical Score:			
Commissioner's Priority Are	a (Max: 8 Points)	(6
Justification/Need/Opportun	ity (Max: 22 Points)	1	8
Deliverables/Goals	(Max: 15 Points)	1	2
Innovation	(Max: 10 Points)	(6
Risk	(Max: 5 Points)		4
Methodology/Schedule	(Max: 5 Points)	,	4
Project Management	(Max: 5 Points)	,	5
Budget	(Max: 30 Points)	2	<u>:</u> 7
		ļ	_
TOTAL POINTS	(Max: 100 Points)	8	2

RFP#: 201711189

RFP TITLE: Agricultural Development Grants FY18 **BIDDER:** Copper Tail Farm DATE: February 6, 2018 **EVALUATION OF Commissioner's Priority Area Total Points Available**: (8) <u>Score</u>: __6__ **Evaluation Team Comments:** Marketing – tie in to Cheese trail **EVALUATION OF** Justification/Need/Opportunity **Total Points Available: (22)** Score: __18__ **Evaluation Team Comments**: **EVALUATION OF Deliverables/Goals Total Points Available: (15)** Score: 12 **Evaluation Team Comments**: Lacks data on prior sales values No mention of number of visitors

RFP#: 201711189

RFP TITLE: Agricultural Development Grants FY18 **BIDDER:** Copper Tail Farm DATE: February 6, 2018 **EVALUATION OF** Innovation **Total Points Available: (10)** <u>Score</u>: __6__ **Evaluation Team Comments:** Tie-in with Cheese Trail **EVALUATION OF** Risk **Total Points Available: (5)** Score: __4__ **Evaluation Team Comments**: Modest risk **EVALUATION OF** Methodology/Schedule **Total Points Available: (5)** Score: __4__ **Evaluation Team Comments**: Needs more detail

3

RFP # : 201711189		
	Development Grants FY18	
BIDDER: Copper Tail Fa DATE: February 6, 2018	rm	
DATE: 1 Coldary 0, 2010		
*********	**********	***************
	EVALUATION (Project Managen	
	Total Points Available: (5)	<u>Score</u> :5
*******	***********	****************
Evaluation Team Com	ments:	
Details on experience	needed	
Dotallo on experience	Tiedded	
*********	*******	*****
	EVALUATION (OF
	Budget	.
		_
	Total Points Available: (30)	<u>Score</u> :27
*******	**********	***************
Evaluation Team Com	ments:	
Cost-effective	ld produce reasonable return	
Cost-enective		

RFP #: 201711189

RFP TITLE: Agricultural Development Grants FY18

BIDDER: Cedar Grove Meat Processing

DATE: February 6, 2018

<u>Instructions:</u> The purpose of this form is to record all evaluation notes and scoring that is obtained through consensus discussions among the full evaluation team for this Request for Proposals (RFP) process. The RFP Coordinator or Lead Evaluator should complete this form and maintain the only copy. This form should reflect the full team's consensus evaluations, and this form is **not** meant to take the place of individual evaluation notes, which are still required from each member of the evaluation team. A separate form is available for individual evaluation notes. Please submit a copy of this document to the Division of Purchases as part of your contract award selection documents.

DEPARTMENT NAME: Department of Agriculture, Conservation & Forestry

NAME OF RFP COORDINATOR: Tom Gordon

NAMES OF EVALUATORS: Ron Dyer, David Bell, Carol Ann Jordan, Rick Kersbergen, Julie Ann Smith

	Pass/Fail Criteria		
		Pass:	<u>Fail:</u>
◆ Proposal conforms to RFP	requirements for Proposal Format (Part IV.A.) and Content (Part IV.B.)	X	
	Maine Business Consideration		
		Yes	No
Did Bidder identify itself as a M	laine Business:	Х	
		Points A	warded:
Numerical Score:			
Commissioner's Priority Area	(Max: 8 Points)	(6
Justification/Need/Opportunity	(Max: 22 Points)	1	1
Deliverables/Goals	(Max: 15 Points)		5
Innovation	(Max: 10 Points)		4
Risk	(Max: 5 Points)		2
Methodology/Schedule	(Max: 5 Points)	;	3
Project Management	(Max: 5 Points)	;	3
Budget	(Max: 30 Points)	1	0
TOTAL POINTS	(Max: 100 Points)	4	4

RFP#: 201711189

RFP TITLE: Agricultural Development Grants FY18 **BIDDER:** Cedar Grove Meat Processing DATE: February 6, 2018 **EVALUATION OF Commissioner's Priority Area Total Points Available**: (8) Score: 6_ **Evaluation Team Comments:** Livestock processing **EVALUATION OF** Justification/Need/Opportunity **Total Points Available: (22)** Score: __11__ **Evaluation Team Comments**: Need more detailed justification Better documentation needed Does this serve only Pineland? Is market broad enough? No state-inspected facilities in Aroostook **EVALUATION OF Deliverables/Goals Total Points Available:** (15) Score: 5 **Evaluation Team Comments:** More detail needed

2

RFP#: 201711189

RFP TITLE: Agricultural Development Grants FY18 **BIDDER:** Cedar Grove Meat Processing DATE: February 6, 2018 **EVALUATION OF** Innovation **Total Points Available: (10)** Score: __4__ **Evaluation Team Comments:** Not particularly innovative **EVALUATION OF** Risk **Total Points Available: (5)** Score: __2_ **Evaluation Team Comments**: Somewhat risky - markets not clearly identified **EVALUATION OF** Methodology/Schedule **Total Points Available: (5)** Score: __3__ **Evaluation Team Comments**: No specific comments

3

RFP#: 201711189 RFP TITLE: Agricultural Development Grants FY18 **BIDDER:** Cedar Grove Meat Processing DATE: February 6, 2018 **EVALUATION OF Project Management Total Points Available**: (5) Score: __3__ **Evaluation Team Comments:** Currently not operating **EVALUATION OF Budget** Score: __10__ **Total Points Available**: (30) **Evaluation Team Comments**: Need details on match labor - not explained

RFP #: 201711189

RFP TITLE: Agricultural Development Grants FY18

BIDDER: Honey Bee Research Institute and Nature Center, Inc.

DATE: February 6, 2018

<u>Instructions:</u> The purpose of this form is to record all evaluation notes and scoring that is obtained through consensus discussions among the full evaluation team for this Request for Proposals (RFP) process. The RFP Coordinator or Lead Evaluator should complete this form and maintain the only copy. This form should reflect the full team's consensus evaluations, and this form is **not** meant to take the place of individual evaluation notes, which are still required from each member of the evaluation team. A separate form is available for individual evaluation notes. Please submit a copy of this document to the Division of Purchases as part of your contract award selection documents.

DEPARTMENT NAME: Department of Agriculture, Conservation & Forestry

NAME OF RFP COORDINATOR: Tom Gordon

NAMES OF EVALUATORS: Ron Dyer, David Bell, Carol Ann Jordan, Rick Kersbergen, Julie Ann Smith

	Pass/Fail Criteria		
		Pass:	Fail:
	rements for Proposal Format (Part IV.A.) and ent (Part IV.B.)	Х	
<u>N</u>	laine Business Consideration		
		Yes	No
Did Bidder identify itself as a Maine	Business:	Х	
		Points A	warded:
Numerical Score:			
Commissioner's Priority Area (Max	x: 8 Points)	2	2
Justification/Need/Opportunity (Ma	x: 22 Points)	1	1
Deliverables/Goals (Ma	x: 15 Points)	1	2
Innovation (Ma	x: 10 Points)		3
Risk (Ma	ax: 5 Points)	2	2
Methodology/Schedule (Ma	x: 5 Points)	4	4
Project Management (Ma	x: 5 Points)	;	3
Budget (Ma	x: 30 Points)	1	2
TOTAL POINTS	(Max: 100 Points)	5	4

RFP#: 201711189 RFP TITLE: Agricultural Development Grants FY18 BIDDER: Honey Bee Research Institute and Nature Center, Inc. DATE: February 6, 2018 **EVALUATION OF Commissioner's Priority Area Total Points Available**: (8) Score: 2 **Evaluation Team Comments:** Pollinator research **EVALUATION OF** Justification/Need/Opportunity **Total Points Available: (22)** Score: __11__ **Evaluation Team Comments**: Research may not be helpful to Maine producers This is not a big problem in Maine – doesn't address antimicrobial stress reduction **EVALUATION OF Deliverables/Goals** Score: 12 **Total Points Available:** (15) **Evaluation Team Comments:** Adequate Well-written

2

RFP#: 201711189 RFP TITLE: Agricultural Development Grants FY18 BIDDER: Honey Bee Research Institute and Nature Center, Inc. DATE: February 6, 2018 **EVALUATION OF** Innovation **Total Points Available: (10)** <u>Score</u>: __8__ **Evaluation Team Comments:** Interesting research direction **EVALUATION OF** Risk **Total Points Available: (5)** Score: __2_ **Evaluation Team Comments**: Somewhat uncertain return Highly experimental **EVALUATION OF** Methodology/Schedule **Total Points Available: (5)** Score: __4__ **Evaluation Team Comments**: Good detail

3

	Development Grants FY18		
BIDDER: Honey Bee Re DATE: February 6, 2018	search Institute and Nature Center, Ind	C.	
*****	*********	*********	******
	EVALUATION (Project Manager	<u> </u>	
	Total Points Available : (5)	<u>Score</u> :3	
*******	***********	***********	******
Evaluation Team Com	<u>iments</u> :		
No specific comments	j		
***********	*********		*******
	EVALUATION (Budget	OF	
	Total Points Available: (30)	<u>Score</u> :12	
	**************************************	*********	******
Evaluation Team Com	<u>iments</u> :		
Additional funding sou	irces needed – additional investment		

RFP #: 201711189

RFP TITLE: Agricultural Development Grants FY18

BIDDER: Atlantic Corporation **DATE:** February 6, 2018

<u>Instructions:</u> The purpose of this form is to record all evaluation notes and scoring that is obtained through consensus discussions among the full evaluation team for this Request for Proposals (RFP) process. The RFP Coordinator or Lead Evaluator should complete this form and maintain the only copy. This form should reflect the full team's consensus evaluations, and this form is **not** meant to take the place of individual evaluation notes, which are still required from each member of the evaluation team. A separate form is available for individual evaluation notes. Please submit a copy of this document to the Division of Purchases as part of your contract award selection documents.

DEPARTMENT NAME: Department of Agriculture, Conservation & Forestry

NAME OF RFP COORDINATOR: Tom Gordon

NAMES OF EVALUATORS: Ron Dyer, David Bell, Carol Ann Jordan, Rick Kersbergen, Julie Ann Smith

Pass/Fail Criteria						
		Pass:	Fail:			
◆ Proposal conforms to RFP requirements for Proposal Format (Part IV.A.) and Content (Part IV.B.)		X				
Maine Bus	Maine Business Consideration					
		Yes	No			
Did Bidder identify itself as a Maine Business:						
		Points A	warded:			
Numerical Score:						
Commissioner's Priority Area (Max: 8 Point	rs)	•	1			
Justification/Need/Opportunity (Max: 22 Poir	nts)	,	5			
Deliverables/Goals (Max: 15 Poir	nts)	4	4			
Innovation (Max: 10 Poi	nts)	2				
Risk (Max: 5 Poir			4			
Methodology/Schedule (Max: 5 Points)		3				
Project Management (Max: 5 Points)		3				
Budget (Max: 30 Point	nts)	15				
TOTAL POINTS	(Max: 100 Points)	3	7			

RFP#: 201711189

RFP TITLE: Agricultural Development Grants FY18 **BIDDER:** Atlantic Corporation DATE: February 6, 2018 **EVALUATION OF Commissioner's Priority Area Total Points Available**: (8) <u>Score</u>: __1__ **Evaluation Team Comments:** Doesn't clearly address priorities **EVALUATION OF** Justification/Need/Opportunity **Total Points Available: (22)** Score: __5__ **Evaluation Team Comments:** Existing resources are already available without this project Information can go out of date quickly Most farmers know where to find this type of assistance **EVALUATION OF Deliverables/Goals Total Points Available:** (15) Score: 4 **Evaluation Team Comments:** Weekly presentations for 15 months – is this realistic? Focus on gaining clients for applicant?

2

RFP#: 201711189

RFP TITLE: Agricultural Development Grants FY18 **BIDDER:** Atlantic Corporation DATE: February 6, 2018 **EVALUATION OF** Innovation **Total Points Available: (10)** Score: __2_ **Evaluation Team Comments:** Not innovative – data exists elsewhere **EVALUATION OF** Risk **Total Points Available: (5)** Score: __4__ **Evaluation Team Comments**: Not much risk **EVALUATION OF** Methodology/Schedule **Total Points Available: (5)** Score: __3__ **Evaluation Team Comments**: Adequate

3

RFP #: 201711189 RFP TITLE: Agricultural Development Grai	nte FV18		
BIDDER: Atlantic Corporation DATE: February 6, 2018	1113 1 1 10		
·			
*************	EVALUATION OF Project Management		*****
<u>Total Points</u>	Available: (5)	<u>Score</u> :3	
***********	*******	***********	*****
Evaluation Team Comments:			
Letters of support mentioned, but not in	cluded – how much part	nership is there for project?	
**********	******	******	******
	EVALUATION OF		
	Budget		
<u>Total Points A</u>	Available: (30)	<u>Score</u> :15	
************	********	**********	*****
Evaluation Team Comments :			
			-
No specific comments			

RFP #: 201711189

RFP TITLE: Agricultural Development Grants FY18

BIDDER: Agricultural Wild Blueberry Heritage Center & Virtual Museum

DATE: February 6, 2018

<u>Instructions:</u> The purpose of this form is to record all evaluation notes and scoring that is obtained through consensus discussions among the full evaluation team for this Request for Proposals (RFP) process. The RFP Coordinator or Lead Evaluator should complete this form and maintain the only copy. This form should reflect the full team's consensus evaluations, and this form is **not** meant to take the place of individual evaluation notes, which are still required from each member of the evaluation team. A separate form is available for individual evaluation notes. Please submit a copy of this document to the Division of Purchases as part of your contract award selection documents.

DEPARTMENT NAME: Department of Agriculture, Conservation & Forestry

NAME OF RFP COORDINATOR: Tom Gordon

NAMES OF EVALUATORS: Ron Dyer, David Bell, Carol Ann Jordan, Rick Kersbergen, Julie Ann Smith

Pass/Fail Criteria					
		Pass:	Fail:		
◆ Proposal conforms to RFP requirements for F Content (Part IV.E		X			
Maine Business Consideration					
		Yes	No		
Did Bidder identify itself as a Maine Business:					
	Points Awarde		warded:		
Numerical Score:					
Commissioner's Priority Area (Max: 8 Points)		1			
Justification/Need/Opportunity (Max: 22 Points)		5			
Deliverables/Goals (Max: 15 Points)		;	5		
Innovation (Max: 10 Points)		7			
Risk (Max: 5 Points)		2			
Methodology/Schedule (Max: 5 Points)		2			
Project Management (Max: 5 Points)		2			
Budget (Max: 30 Points)		12			
TOTAL POINTS (Max: 100 Points)		36			

RFP#: 201711189 RFP TITLE: Agricultural Development Grants FY18 BIDDER: Agricultural Wild Blueberry Heritage Center & Virtual Museum DATE: February 6, 2018 **EVALUATION OF Commissioner's Priority Area Total Points Available**: (8) Score: __1__ **Evaluation Team Comments:** Not an identified priority area – some connection to agritourism? **EVALUATION OF** Justification/Need/Opportunity **Total Points Available: (22)** Score: __5__ **Evaluation Team Comments**: This project will not solve the supply/demand problem of the wild blueberry industry History of the industry will not drive consumer demand Worthwhile educational project, but not a factor in marketing **EVALUATION OF Deliverables/Goals Total Points Available:** (15) Score: 5 **Evaluation Team Comments:** Too many goals – need to focus Not likely to benefit growers in a timely manner Deliverables are not clear and specific

RFP#: 201711189 RFP TITLE: Agricultural Development Grants FY18 BIDDER: Agricultural Wild Blueberry Heritage Center & Virtual Museum DATE: February 6, 2018 **EVALUATION OF** Innovation **Total Points Available:** (10) <u>Score</u>: __7__ **Evaluation Team Comments:** Virtual museum is an innovative idea **EVALUATION OF** Risk **Total Points Available:** (10) Score: 2 **Evaluation Team Comments**: High risk of invested funding to produce limited benefits **EVALUATION OF** Methodology/Schedule **Total Points Available: (5)** Score: __2_ **Evaluation Team Comments**: How will this virtual museum be promoted to magnify the number of hits achieved by current website?

RFP #: 201711189			
RFP TITLE: Agricultural Developmen			
BIDDER: Agricultural Wild Blueberry	Heritage Center & Virtual Mus	eum	
DATE : February 6, 2018			
***********	*********	*******	******
	EVALUATION OF		
	Project Management	:	
<u>Total P</u>	oints Available: (5)	<u>Score</u> :2	
**********	**********	*******	********
Evaluation Team Comments:			
Who will do video production and	editing – details are not clear		
More details on project personnel	needed		
		_	
**********	*******	********	*******
	EVALUATION OF		
	Budget		
<u>Total Po</u>	ints Available: (30)	<u>Score</u> :12	
*********	**********	******	*******
Evaluation Team Comments :			
Need details – who is doing the re	search?		
	<u> </u>		<u> </u>

RFP #: 201711189

RFP TITLE: Agricultural Development Grants FY18

BIDDER: The Medicine Farm **DATE:** February 6, 2018

<u>Instructions:</u> The purpose of this form is to record all evaluation notes and scoring that is obtained through consensus discussions among the full evaluation team for this Request for Proposals (RFP) process. The RFP Coordinator or Lead Evaluator should complete this form and maintain the only copy. This form should reflect the full team's consensus evaluations, and this form is **not** meant to take the place of individual evaluation notes, which are still required from each member of the evaluation team. A separate form is available for individual evaluation notes. Please submit a copy of this document to the Division of Purchases as part of your contract award selection documents.

DEPARTMENT NAME: Department of Agriculture, Conservation & Forestry

NAME OF RFP COORDINATOR: Tom Gordon

NAMES OF EVALUATORS: Ron Dyer, David Bell, Carol Ann Jordan, Rick Kersbergen, Julie Ann Smith

	Pass/Fail Criteria		
		Pass:	<u>Fail:</u>
◆ Proposal conforms to RF	FP requirements for Proposal Format (Part IV.A.) and Content (Part IV.B.)	Х	
	Maine Business Consideration		
		Yes	No
Did Bidder identify itself as a	a Maine Business:	Х	
		Points A	warded:
Numerical Score:			
Commissioner's Priority Are	a (Max: 8 Points)	(6
Justification/Need/Opportuni	ity (Max: 22 Points)	1	2
Deliverables/Goals	(Max: 15 Points)	1	2
Innovation	(Max: 10 Points)		8
Risk	(Max: 5 Points)	2	2
Methodology/Schedule	(Max: 5 Points)	;	3
Project Management	(Max: 5 Points)	;	3
Budget	(Max: 30 Points)	1	0
TOTAL POINTS	(Max: 100 Points)	5	6

RFP#: 201711189

RFP TITLE: Agricultural Development Grants FY18 **BIDDER:** The Medicine Farm DATE: February 6, 2018 **EVALUATION OF Commissioner's Priority Area Total Points Available**: (8) Score: 6_ **Evaluation Team Comments:** New market development **EVALUATION OF** Justification/Need/Opportunity **Total Points Available: (22)** Score: __12__ **Evaluation Team Comments**: Need is not well-established More explanation needed **EVALUATION OF Deliverables/Goals Total Points Available:** (15) Score: 12 **Evaluation Team Comments:** Well-defined

2

RFP#: 201711189

RFP TITLE: Agricultural Development Grants FY18 **BIDDER:** The Medicine Farm DATE: February 6, 2018 **EVALUATION OF** Innovation **Total Points Available: (10)** <u>Score</u>: __8__ **Evaluation Team Comments:** Very innovative **EVALUATION OF** Risk **Total Points Available: (5)** Score: __2_ **Evaluation Team Comments**: Relatively high risk **EVALUATION OF** Methodology/Schedule **Total Points Available: (5)** Score: __3__ **Evaluation Team Comments**: Highly optimistic schedule Arduous process of sourcing and licensing certified seed

3

RFP #: 201711189 RFP TITLE: Agricultural De	velonment Grants FV18	
BIDDER: The Medicine Far	•	
DATE: February 6, 2018		
*****	***********	*************
	EVALUATION OF Project Manageme	
	Total Points Available : (5)	<u>Score</u> :3
*********	************	***************
Evaluation Team Comm	<u>ents</u> :	
Adequate		
More detail needs on rol	es of project personnel	
*********		*****************
	EVALUATION OF Budget	:
	Total Points Available: (30)	<u>Score</u> :10
*********	***********	**************
Evaluation Team Comm	<u>ents</u> :	
Personnel costs seem lo	nw	
Details on supplies need		
11		

RFP #: 201711189

RFP TITLE: Agricultural Development Grants FY18

BIDDER: The Maine Crisp Company

DATE: February 6, 2018

<u>Instructions:</u> The purpose of this form is to record all evaluation notes and scoring that is obtained through consensus discussions among the full evaluation team for this Request for Proposals (RFP) process. The RFP Coordinator or Lead Evaluator should complete this form and maintain the only copy. This form should reflect the full team's consensus evaluations, and this form is **not** meant to take the place of individual evaluation notes, which are still required from each member of the evaluation team. A separate form is available for individual evaluation notes. Please submit a copy of this document to the Division of Purchases as part of your contract award selection documents.

DEPARTMENT NAME: Department of Agriculture, Conservation & Forestry

NAME OF RFP COORDINATOR: Tom Gordon

NAMES OF EVALUATORS: Ron Dyer, David Bell, Carol Ann Jordan, Rick Kersbergen, Julie Ann Smith

	Pass/Fail Criteria		
		Pass:	<u>Fail:</u>
◆ Proposal conforms to RF	FP requirements for Proposal Format (Part IV.A.) and Content (Part IV.B.)	X	
	Maine Business Consideration		
		Yes	No
Did Bidder identify itself as a	Maine Business:	Х	
		Points A	warded:
Numerical Score:			
Commissioner's Priority Area	a (Max: 8 Points)	(6
Justification/Need/Opportuni	ity (Max: 22 Points)	1	8
Deliverables/Goals	(Max: 15 Points)	1	2
Innovation	(Max: 10 Points)		6
Risk	(Max: 5 Points)		2
Methodology/Schedule	(Max: 5 Points)		5
Project Management	(Max: 5 Points)		5
Budget	(Max: 30 Points)	2	:6
TOTAL POINTS	(Max: 100 Points)	8	0

RFP#: 201711189

RFP TITLE: Agricultural Development Grants FY18 **BIDDER:** The Maine Crisp Company DATE: February 6, 2018 **EVALUATION OF Commissioner's Priority Area Total Points Available**: (8) Score: 6_ **Evaluation Team Comments:** Diversification of markets **EVALUATION OF** Justification/Need/Opportunity **Total Points Available: (22)** Score: __18__ **Evaluation Team Comments:** Focus on gluten-free products, on-line sales, expansion of markets **EVALUATION OF Deliverables/Goals** Score: 12 **Total Points Available:** (15) **Evaluation Team Comments:** Clear goals and deliverables Product is stable and light-weight for shipping

RFP#: 201711189

RFP TITLE: Agricultural Development Grants FY18 **BIDDER:** The Maine Crisp Company DATE: February 6, 2018 **EVALUATION OF** Innovation **Total Points Available: (10)** <u>Score</u>: __6__ **Evaluation Team Comments:** Web-based marketing of products is a smart idea How to distinguish from other online marketers? **EVALUATION OF** Risk Score: __2_ **Total Points Available: (5) Evaluation Team Comments**: Higher risk – needs more detail on predicted outcomes **EVALUATION OF** Methodology/Schedule **Total Points Available: (5)** Score: __5_ **Evaluation Team Comments**: Well thought-out and presented

3

RFP #: 201711189 RFP TITLE: Agricultural Develop BIDDER: The Maine Crisp Comp DATE: February 6, 2018		
***********	************	*************
	EVALUATION OF Project Management	
<u>To</u>	tal Points Available: (5)	<u>Score</u> :5
**********	*********	*************
Evaluation Team Comments	•	
Good personnel capability		
******************	**********	**************
	EVALUATION OF Budget	
<u>Tota</u>	al Points Available: (30)	<u>Score</u> :26
**********	**********	************
Evaluation Team Comments	:	
Detailed budget		
Need more information on ma	atch	

RFP #: 201711189

RFP TITLE: Agricultural Development Grants FY18

BIDDER: Maine Shellfish Developers LLC

DATE: February 6, 2018

<u>Instructions:</u> The purpose of this form is to record all evaluation notes and scoring that is obtained through consensus discussions among the full evaluation team for this Request for Proposals (RFP) process. The RFP Coordinator or Lead Evaluator should complete this form and maintain the only copy. This form should reflect the full team's consensus evaluations, and this form is **not** meant to take the place of individual evaluation notes, which are still required from each member of the evaluation team. A separate form is available for individual evaluation notes. Please submit a copy of this document to the Division of Purchases as part of your contract award selection documents.

DEPARTMENT NAME: Department of Agriculture, Conservation & Forestry

NAME OF RFP COORDINATOR: Tom Gordon

NAMES OF EVALUATORS: Ron Dyer, David Bell, Carol Ann Jordan, Rick Kersbergen, Julie Ann Smith

	Pass/Fail Criteria		
		Pass:	Fail:
	rements for Proposal Format (Part IV.A.) and ent (Part IV.B.)	Х	
<u>M</u>	aine Business Consideration		
		Yes	No
Did Bidder identify itself as a Maine E	Business:	Х	
		Points A	warded:
Numerical Score:			
Commissioner's Priority Area (Max	:: 8 Points)		7
Justification/Need/Opportunity (Max	c: 22 Points)	1	7
Deliverables/Goals (Max	x: 15 Points)	1	3
Innovation (Max	x: 10 Points)	9	9
Risk (Ma	x: 5 Points)	:	2
Methodology/Schedule (Max	x: 5 Points)		5
	x: 5 Points)	4	4
Budget (Max	x: 30 Points)	1	0
TOTAL POINTS	(Max: 100 Points)	6	7

RFP#: 201711189 RFP TITLE: Agricultural Development Grants FY18 **BIDDER:** Maine Shellfish Developers LLC DATE: February 6, 2018 **EVALUATION OF Commissioner's Priority Area Total Points Available**: (8) <u>Score</u>: __7__ **Evaluation Team Comments:** Meets priority areas **EVALUATION OF** Justification/Need/Opportunity **Total Points Available: (22)** Score: __17__ **Evaluation Team Comments:** Hard to judge need – more detailed explanation would help **EVALUATION OF Deliverables/Goals Total Points Available:** (15) Score: 13 **Evaluation Team Comments**: Specific goals and deliverables are listed

2

RFP#: 201711189

RFP TITLE: Agricultural Development Grants FY18 **BIDDER:** Maine Shellfish Developers LLC DATE: February 6, 2018 **EVALUATION OF** Innovation **Total Points Available: (10)** <u>Score</u>: __9__ **Evaluation Team Comments:** Very innovative **EVALUATION OF** Risk **Total Points Available: (5)** Score: __2_ **Evaluation Team Comments**: Large investment for a 3-month lease **EVALUATION OF** Methodology/Schedule **Total Points Available: (5)** Score: __5_ **Evaluation Team Comments**: Well thought-out

3

RFP#: 201711189 RFP TITLE: Agricultural Development Grants FY18 **BIDDER:** Maine Shellfish Developers LLC DATE: February 6, 2018 **EVALUATION OF Project Management Total Points Available**: (5) Score: __4__ **Evaluation Team Comments**: Experienced project personnel Technical expertise **EVALUATION OF Budget** Score: __10__ **Total Points Available**: (30) **Evaluation Team Comments**: Concerns about budget – significant investment in infrastructure for a short-term lease

RFP #: 201711189

RFP TITLE: Agricultural Development Grants FY18

BIDDER: Abbruzzese Enterprises, LLC

DATE: February 6, 2018

<u>Instructions:</u> The purpose of this form is to record all evaluation notes and scoring that is obtained through consensus discussions among the full evaluation team for this Request for Proposals (RFP) process. The RFP Coordinator or Lead Evaluator should complete this form and maintain the only copy. This form should reflect the full team's consensus evaluations, and this form is **not** meant to take the place of individual evaluation notes, which are still required from each member of the evaluation team. A separate form is available for individual evaluation notes. Please submit a copy of this document to the Division of Purchases as part of your contract award selection documents.

DEPARTMENT NAME: Department of Agriculture, Conservation & Forestry

NAME OF RFP COORDINATOR: Tom Gordon

NAMES OF EVALUATORS: Ron Dyer, David Bell, Carol Ann Jordan, Rick Kersbergen, Julie Ann Smith

	Pass/Fail Criteria		
		Pass:	<u>Fail:</u>
◆ Proposal conforms to RI	FP requirements for Proposal Format (Part IV.A.) and Content (Part IV.B.)	Х	
	Maine Business Consideration		
		Yes	No
Did Bidder identify itself as a	a Maine Business:	Х	
		Points A	warded:
Numerical Score:			
Commissioner's Priority Are	a (Max: 8 Points)	(6
Justification/Need/Opportun	ity (Max: 22 Points)	1	2
Deliverables/Goals	(Max: 15 Points)		7
Innovation	(Max: 10 Points)		8
Risk	(Max: 5 Points)	4	4
Methodology/Schedule	(Max: 5 Points)	;	3
Project Management	(Max: 5 Points)	;	3
Budget	(Max: 30 Points)	1	0
TOTAL POINTS	(Max: 100 Points)	5	i3

RFP#: 201711189

RFP TITLE: Agricultural Development Grants FY18 BIDDER: Abbruzzese Enterprises, LLC DATE: February 6, 2018 **EVALUATION OF Commissioner's Priority Area Total Points Available**: (8) Score: 6_ **Evaluation Team Comments:** Expanding marketing, alternative products **EVALUATION OF** Justification/Need/Opportunity **Total Points Available: (22)** Score: __12__ **Evaluation Team Comments**: Grant would subsidize making of value-added product, but doesn't invest in new capacity **EVALUATION OF Deliverables/Goals Total Points Available: (15)** Score: __7__ **Evaluation Team Comments**: Small amounts of product

2

RFP#: 201711189

RFP TITLE: Agricultural Development Grants FY18 BIDDER: Abbruzzese Enterprises, LLC DATE: February 6, 2018 **EVALUATION OF** Innovation **Total Points Available: (10)** <u>Score</u>: __8__ **Evaluation Team Comments:** Focus on ready-made products to expand market opportunities **EVALUATION OF** Risk **Total Points Available: (5)** Score: __4__ **Evaluation Team Comments**: Relatively low risk at this level **EVALUATION OF** Methodology/Schedule **Total Points Available: (5)** Score: __3__ **Evaluation Team Comments**: Adequate

3

RFP#: 201711189 RFP TITLE: Agricultural Development Grants FY18 BIDDER: Abbruzzese Enterprises, LLC DATE: February 6, 2018 **EVALUATION OF Project Management Total Points Available**: (5) <u>Score</u>: __3__ **Evaluation Team Comments:** Adequate Strong business skills **EVALUATION OF Budget** Score: __10__ **Total Points Available**: (30) **Evaluation Team Comments**: Appears to pay to purchase their own product – needs clarification

RFP #: 201711189

RFP TITLE: Agricultural Development Grants FY18

BIDDER: Pine Tree Poultry **DATE:** February 6, 2018

<u>Instructions:</u> The purpose of this form is to record all evaluation notes and scoring that is obtained through consensus discussions among the full evaluation team for this Request for Proposals (RFP) process. The RFP Coordinator or Lead Evaluator should complete this form and maintain the only copy. This form should reflect the full team's consensus evaluations, and this form is **not** meant to take the place of individual evaluation notes, which are still required from each member of the evaluation team. A separate form is available for individual evaluation notes. Please submit a copy of this document to the Division of Purchases as part of your contract award selection documents.

DEPARTMENT NAME: Department of Agriculture, Conservation & Forestry

NAME OF RFP COORDINATOR: Tom Gordon

NAMES OF EVALUATORS: Ron Dyer, David Bell, Carol Ann Jordan, Rick Kersbergen, Julie Ann Smith

	Pass/Fail Criteria		
		Pass:	Fail:
◆ Proposal conforms to RFP requirement Content (F		Х	
<u>Maine</u>	Business Consideration		
		Yes	No
Did Bidder identify itself as a Maine Busin	ess:	Х	
		Points A	warded:
Numerical Score:			
Commissioner's Priority Area (Max: 8 F	oints)		3
Justification/Need/Opportunity (Max: 22	Points)	1	7
Deliverables/Goals (Max: 15	Points)	1	0
Innovation (Max: 10	Points)		3
Risk (Max: 5	Points)	4	4
Methodology/Schedule (Max: 5	Points)	4	4
Project Management (Max: 5 F	Points)		5
Budget (Max: 30	Points)	2	0
TOTAL POINTS	(Max: 100 Points)	7	2

RFP#: 201711189

RFP TITLE: Agricultural Development Grants FY18 **BIDDER:** Pine Tree Poultry DATE: February 6, 2018 **EVALUATION OF Commissioner's Priority Area Total Points Available**: (8) Score: 6_ **Evaluation Team Comments:** Livestock processing **EVALUATION OF** Justification/Need/Opportunity **Total Points Available: (22)** Score: __17__ **Evaluation Team Comments**: Need details on sales resulting from expansion Service is needed Facility is working under capacity at present **EVALUATION OF Deliverables/Goals** Score: 10 **Total Points Available:** (15) **Evaluation Team Comments:** Expectations for increased income need to be detailed Concerns about return on investment – numbers need clarification

RFP#: 201711189

RFP TITLE: Agricultural Development Grants FY18 **BIDDER:** Pine Tree Poultry DATE: February 6, 2018 **EVALUATION OF** Innovation **Total Points Available: (10)** <u>Score</u>: __6__ **Evaluation Team Comments:** No specific comments **EVALUATION OF** Risk **Total Points Available: (5)** Score: __4__ **Evaluation Team Comments**: Not much risk **EVALUATION OF** Methodology/Schedule **Total Points Available: (5)** Score: __4__ **Evaluation Team Comments**: Well thought-out plan

3

RFP # : 201711189			
RFP TITLE: Agricultural D			
BIDDER: Pine Tree Poulti DATE: February 6, 2018	У		
57(15) 1 00.00.1 0, 20.0			
*********	*************	*********	******
	EVALUATION (Project Manager	<u> </u>	
	Total Points Available : (5)	<u>Score</u> :5	
*******	********	*********	*****
Evaluation Team Com	<u>nents</u> :		
No issues			
**********	**************	*********	******
	EVALUATION (Budget	OF	
	<u>Total Points Available</u> : (30)	<u>Score</u> :20	
********	**********	*********	******
Evaluation Team Com	<u>nents</u> :		
Need more specifics or	n costs, specifics on building		
Budget does not make	sense without clarification		

RFP #: 201711189

RFP TITLE: Agricultural Development Grants FY18 **BIDDER:** Howland Farmers' & Artisans' Market

DATE: February 6, 2018

<u>Instructions:</u> The purpose of this form is to record all evaluation notes and scoring that is obtained through consensus discussions among the full evaluation team for this Request for Proposals (RFP) process. The RFP Coordinator or Lead Evaluator should complete this form and maintain the only copy. This form should reflect the full team's consensus evaluations, and this form is **not** meant to take the place of individual evaluation notes, which are still required from each member of the evaluation team. A separate form is available for individual evaluation notes. Please submit a copy of this document to the Division of Purchases as part of your contract award selection documents.

DEPARTMENT NAME: Department of Agriculture, Conservation & Forestry

NAME OF RFP COORDINATOR: Tom Gordon

NAMES OF EVALUATORS: Ron Dyer, David Bell, Carol Ann Jordan, Rick Kersbergen, Julie Ann Smith

	Pass/Fail Criteria		
		Pass:	<u>Fail:</u>
·	requirements for Proposal Format (Part IV.A.) and Content (Part IV.B.)	X	
	Maine Business Consideration		
		Yes	No
Did Bidder identify itself as a M	aine Business:	Х	
		Points A	warded:
Numerical Score:			
Commissioner's Priority Area	(Max: 8 Points)	(6
Justification/Need/Opportunity	(Max: 22 Points)	1	8
Deliverables/Goals	(Max: 15 Points)		8
Innovation	(Max: 10 Points)	1 ;	3
Risk	(Max: 5 Points)	4	4
Methodology/Schedule	(Max: 5 Points)		3
Project Management	(Max: 5 Points)		5
Budget	(Max: 30 Points)	2	:0
		<u> </u>	
TOTAL POINTS	(Max: 100 Points)	5	57

RFP#: 201711189

RFP TITLE: Agricultural Development Grants FY18 BIDDER: Howland Farmers' & Artisans' Market DATE: February 6, 2018 **EVALUATION OF Commissioner's Priority Area Total Points Available**: (8) <u>Score</u>: __6__ **Evaluation Team Comments:** Expanded farmers market **EVALUATION OF** Justification/Need/Opportunity **Total Points Available: (22)** Score: __8__ **Evaluation Team Comments:** Need is not well-defined Small market Very limited impact **EVALUATION OF Deliverables/Goals Total Points Available: (15)** Score: 8 **Evaluation Team Comments:** Adequate

2

RFP#: 201711189

RFP TITLE: Agricultural Development Grants FY18 BIDDER: Howland Farmers' & Artisans' Market DATE: February 6, 2018 **EVALUATION OF** Innovation **Total Points Available: (10)** Score: __3__ **Evaluation Team Comments:** Average **EVALUATION OF** Risk **Total Points Available: (5)** Score: __4__ **Evaluation Team Comments**: Not much risk **EVALUATION OF** Methodology/Schedule **Total Points Available: (5)** Score: __3__ **Evaluation Team Comments**: Adequate

3

ATE: February 6, 20	rmers' & Artisans' Market 18		
*******	*************	*************	******
	EVALUATION (Project Managen	· -	
	Total Points Available : (5)	<u>Score</u> :5	
*******	**********	**********	******
Evaluation Team Co	omments:		
Good team			-
******	*********	*********	*****
	EVALUATION (Budget)F	
	<u>Total Points Available</u> : (30)	<u>Score</u> :20	
*******	************	***********	******
Evaluation Team C	omments:		
Not an expensive p	roject		

RFP #: 201711189

RFP TITLE: Agricultural Development Grants FY18

BIDDER: In The Village Farm & Garden

DATE: February 6, 2018

<u>Instructions:</u> The purpose of this form is to record all evaluation notes and scoring that is obtained through consensus discussions among the full evaluation team for this Request for Proposals (RFP) process. The RFP Coordinator or Lead Evaluator should complete this form and maintain the only copy. This form should reflect the full team's consensus evaluations, and this form is **not** meant to take the place of individual evaluation notes, which are still required from each member of the evaluation team. A separate form is available for individual evaluation notes. Please submit a copy of this document to the Division of Purchases as part of your contract award selection documents.

DEPARTMENT NAME: Department of Agriculture, Conservation & Forestry

NAME OF RFP COORDINATOR: Tom Gordon

NAMES OF EVALUATORS: Ron Dyer, David Bell, Carol Ann Jordan, Rick Kersbergen, Julie Ann Smith

	Pass/Fail Criteria		
		Pass:	<u>Fail:</u>
◆ Proposal conforms to RI	FP requirements for Proposal Format (Part IV.A.) and Content (Part IV.B.)	Х	
	Maine Business Consideration		
		Yes	No
Did Bidder identify itself as a	a Maine Business:	Х	
		Points A	warded:
Numerical Score:			
Commissioner's Priority Are	a (Max: 8 Points)	(6
Justification/Need/Opportun	ity (Max: 22 Points)	1	5
Deliverables/Goals	(Max: 15 Points)		7
Innovation	(Max: 10 Points)		6
Risk	(Max: 5 Points)	;	3
Methodology/Schedule	(Max: 5 Points)	4	4
Project Management	(Max: 5 Points)	;	3
Budget	(Max: 30 Points)	1	6
	(4		
TOTAL POINTS	(Max: 100 Points)	6	0

RFP#: 201711189

RFP TITLE: Agricultural Development Grants FY18 BIDDER: In The Village Farm & Garden DATE: February 6, 2018 **EVALUATION OF Commissioner's Priority Area Total Points Available**: (8) <u>Score</u>: __6__ **Evaluation Team Comments:** Livestock processing **EVALUATION OF** Justification/Need/Opportunity **Total Points Available: (22)** Score: __15__ **Evaluation Team Comments:** Overall business plan seems reasonable **EVALUATION OF Deliverables/Goals Total Points Available: (15)** Score: __7__ **Evaluation Team Comments:** Overly optimistic Can one family process 15,000 birds?

2

RFP#: 201711189

RFP TITLE: Agricultural Development Grants FY18 BIDDER: In The Village Farm & Garden DATE: February 6, 2018 **EVALUATION OF** Innovation **Total Points Available: (10)** <u>Score</u>: __6__ **Evaluation Team Comments:** Not a lot of innovation involved **EVALUATION OF** Risk **Total Points Available: (5)** Score: __3__ **Evaluation Team Comments**: Question as to whether there is sufficient market for this volume **EVALUATION OF** Methodology/Schedule **Total Points Available: (5)** Score: __4__ **Evaluation Team Comments**: Multi-year plan is good

3

RFP#: 201711189 RFP TITLE: Agricultural Development Grants FY18 BIDDER: In The Village Farm & Garden DATE: February 6, 2018 **EVALUATION OF Project Management Total Points Available**: (5) <u>Score</u>: __3__ **Evaluation Team Comments:** Family capacity to do all this? **EVALUATION OF Budget** Score: __16__ **Total Points Available**: (30) **Evaluation Team Comments**: Need more details – most of cost appears to be personnel, not equipment Personnel funds will subsidize processing – may not be sustainable

RFP #: 201711189

RFP TITLE: Agricultural Development Grants FY18

BIDDER: Maine Grains, Inc. **DATE:** February 6, 2018

<u>Instructions:</u> The purpose of this form is to record all evaluation notes and scoring that is obtained through consensus discussions among the full evaluation team for this Request for Proposals (RFP) process. The RFP Coordinator or Lead Evaluator should complete this form and maintain the only copy. This form should reflect the full team's consensus evaluations, and this form is **not** meant to take the place of individual evaluation notes, which are still required from each member of the evaluation team. A separate form is available for individual evaluation notes. Please submit a copy of this document to the Division of Purchases as part of your contract award selection documents.

DEPARTMENT NAME: Department of Agriculture, Conservation & Forestry

NAME OF RFP COORDINATOR: Tom Gordon

NAMES OF EVALUATORS: Ron Dyer, David Bell, Carol Ann Jordan, Rick Kersbergen, Julie Ann Smith

	Pass/Fail Criteria			
		Pass:	<u>Fail:</u>	
◆ Proposal conforms to R	FP requirements for Proposal Format (Part IV.A.) and Content (Part IV.B.)	X		
	Maine Business Consideration			
		Yes	No	
Did Bidder identify itself as a Maine Business:				
		Points A	warded:	
Numerical Score:				
Commissioner's Priority Area (Max: 8 Points)			8	
Justification/Need/Opportun	nity (Max: 22 Points)	1	9	
Deliverables/Goals	(Max: 15 Points)	1	3	
Innovation	(Max: 10 Points)	;	3	
Risk	(Max: 5 Points)	!	5	
Methodology/Schedule	(Max: 5 Points)	;	5	
Project Management	(Max: 5 Points)	!	5	
Budget	(Max: 30 Points)	2	27	
		<u> </u>		
TOTAL POINTS	(Max: 100 Points)	8	35	

RFP#: 201711189 RFP TITLE: Agricultural Development Grants FY18 BIDDER: Maine Grains, Inc. DATE: February 6, 2018 **EVALUATION OF Commissioner's Priority Area Total Points Available**: (8) Score: 8__ **Evaluation Team Comments:** Addresses priority concerns **EVALUATION OF** Justification/Need/Opportunity **Total Points Available: (22)** Score: __19__ **Evaluation Team Comments**: Need and opportunity are well-described **EVALUATION OF Deliverables/Goals Total Points Available:** (15) Score: 13 **Evaluation Team Comments:** Good detail

2

RFP#: 201711189 RFP TITLE: Agricultural Development Grants FY18 BIDDER: Maine Grains, Inc. DATE: February 6, 2018 **EVALUATION OF** Innovation **Total Points Available: (10)** <u>Score</u>: __3__ **Evaluation Team Comments:** No particular innovations in this project **EVALUATION OF** Risk **Total Points Available: (5)** Score: __5_ **Evaluation Team Comments**: Low-risk, well thought-out **EVALUATION OF** Methodology/Schedule **Total Points Available: (5)** Score: __5_ **Evaluation Team Comments**: Reasonable schedule and methods SQF certification would benefit out-of-state expansion

3

RFP # : 201711189			
RFP TITLE: Agricultural De BIDDER: Maine Grains, In	•		
DATE: February 6, 2018	c .		
****************	EVALUATIO		***********
	Project Manag		
	Total Points Available : (5)	<u>Score</u> :5	
*********	***********	*******	********
Evaluation Team Comm	nents:		
	vhy can't company develop in-hou	se capacity?	
Overall solid proposal			
**********	**************************************		**********
	EVALUATIO Budget	•.	
	Total Points Available: (30)	<u>Score</u> :27	
********	*******	******	*******
Evaluation Team Comm	nents:		
Well-developed budget			

RFP #: 201711189

RFP TITLE: Agricultural Development Grants FY18

BIDDER: McElwain's Strawberry Farm

DATE: February 6, 2018

<u>Instructions:</u> The purpose of this form is to record all evaluation notes and scoring that is obtained through consensus discussions among the full evaluation team for this Request for Proposals (RFP) process. The RFP Coordinator or Lead Evaluator should complete this form and maintain the only copy. This form should reflect the full team's consensus evaluations, and this form is **not** meant to take the place of individual evaluation notes, which are still required from each member of the evaluation team. A separate form is available for individual evaluation notes. Please submit a copy of this document to the Division of Purchases as part of your contract award selection documents.

DEPARTMENT NAME: Department of Agriculture, Conservation & Forestry

NAME OF RFP COORDINATOR: Tom Gordon

NAMES OF EVALUATORS: Ron Dyer, David Bell, Carol Ann Jordan, Rick Kersbergen, Julie Ann Smith

◆ Proposal conforms to RFP requirements for Proposal Format (Part IV.A.) and Content (Part IV.B.) Maine Business Consideration Did Bidder identify itself as a Maine Business:	Yes	<u>Fail:</u>
Content (Part IV.B.) Maine Business Consideration	Yes X	No
	X	No
	X	No
Did Bidder identify itself as a Maine Business:	X	No
Did Bidder identify itself as a Maine Business:		
	Dainte A	
	Dalata A	
	Points A	warded:
Numerical Score:		
Commissioner's Priority Area (Max: 8 Points)	6	
Justification/Need/Opportunity (Max: 22 Points)	16	
Deliverables/Goals (Max: 15 Points)		7
Innovation (Max: 10 Points)	;	3
Risk (Max: 5 Points)	;	3
Methodology/Schedule (Max: 5 Points)	;	3
Project Management (Max: 5 Points)	;	3
Budget (Max: 30 Points)	2	25
TOTAL POINTS (May: 400 Points)		·c
TOTAL POINTS (Max: 100 Points)	6	66

RFP#: 201711189

RFP TITLE: Agricultural Development Grants FY18 BIDDER: McElwain's Strawberry Farm DATE: February 6, 2018 **EVALUATION OF Commissioner's Priority Area Total Points Available**: (8) Score: 6_ **Evaluation Team Comments:** Meets priority area criteria **EVALUATION OF** Justification/Need/Opportunity **Total Points Available: (22)** Score: __16__ **Evaluation Team Comments:** How does construction of kitchen on individual farm help the industry? Need better numbers on sales **EVALUATION OF Deliverables/Goals Total Points Available:** (15) Score: 7 **Evaluation Team Comments:** Goals don't seem to match project description – wanders from topic to topic How does education fit with value-added production?

RFP#: 201711189

RFP TITLE: Agricultural Development Grants FY18 **BIDDER:** McElwain's Strawberry Farm DATE: February 6, 2018 **EVALUATION OF** Innovation **Total Points Available: (10)** Score: __3__ **Evaluation Team Comments:** Need more detail **EVALUATION OF** Risk **Total Points Available: (5)** Score: __3__ **Evaluation Team Comments**: Moderate risk **EVALUATION OF** Methodology/Schedule **Total Points Available: (5)** Score: __3__ **Evaluation Team Comments**: Well-defined

3

RFP #: 201711189 RFP TITLE: Agricultural Developr BIDDER: McElwain's Strawberry DATE: February 6, 2018			
**********	EVALUATION (Project Managen		******
<u>Tota</u>	al Points Available: (5)	<u>Score</u> :3	
Evaluation Team Comments:	********	***********	******
Adequate			
**********	EVALUATION (Budget	**************************************	*******
<u>Total</u>	Points Available: (30)	<u>Score</u> :25	
Evaluation Team Comments:	***********	*************	******
No personnel costs			

Rev. July 27, 2017 4

RFP #: 201711189

RFP TITLE: Agricultural Development Grants FY18

BIDDER: Mook Sea Farms, Inc.

DATE: February 6, 2018

<u>Instructions:</u> The purpose of this form is to record all evaluation notes and scoring that is obtained through consensus discussions among the full evaluation team for this Request for Proposals (RFP) process. The RFP Coordinator or Lead Evaluator should complete this form and maintain the only copy. This form should reflect the full team's consensus evaluations, and this form is **not** meant to take the place of individual evaluation notes, which are still required from each member of the evaluation team. A separate form is available for individual evaluation notes. Please submit a copy of this document to the Division of Purchases as part of your contract award selection documents.

DEPARTMENT NAME: Department of Agriculture, Conservation & Forestry

NAME OF RFP COORDINATOR: Tom Gordon

NAMES OF EVALUATORS: Ron Dyer, David Bell, Carol Ann Jordan, Rick Kersbergen, Julie Ann Smith

Pa	ass/Fail Criteria		
		Pass:	Fail:
◆ Proposal conforms to RFP requirements Content (Par		X	
Maine Bu	<u>ısiness Consideration</u>		
		Yes	No
Did Bidder identify itself as a Maine Busines	S:	Х	
		Points A	warded:
Numerical Score:			
Commissioner's Priority Area (Max: 8 Poir	nts)	4	4
Justification/Need/Opportunity (Max: 22 Po	ints)	1	7
Deliverables/Goals (Max: 15 Po	ints)	1	0
Innovation (Max: 10 Pc	ints)	8	3
Risk (Max: 5 Po	ints)	;	3
Methodology/Schedule (Max: 5 Po	ints)	4	4
Project Management (Max: 5 Poi	nts)		5
Budget (Max: 30 Pc	ints)	2	1
		_	
TOTAL POINTS	(Max: 100 Points)	7	2

RFP#: 201711189 RFP TITLE: Agricultural Development Grants FY18 BIDDER: Mook Sea Farms, Inc. DATE: February 6, 2018 **EVALUATION OF Commissioner's Priority Area Total Points Available**: (8) Score: __4__ **Evaluation Team Comments:** Needs better description of connection to priority areas **EVALUATION OF** Justification/Need/Opportunity **Total Points Available: (22)** Score: __17__ **Evaluation Team Comments**: Good growing industry Compelling need for information management system Well thought-out solution **EVALUATION OF Deliverables/Goals Total Points Available:** (15) Score: 10 **Evaluation Team Comments:** No specific comments

Rev. July 27, 2017 2

RFP#: 201711189 RFP TITLE: Agricultural Development Grants FY18 BIDDER: Mook Sea Farms, Inc. DATE: February 6, 2018 **EVALUATION OF** Innovation **Total Points Available: (10)** <u>Score</u>: __8__ **Evaluation Team Comments:** Well thought-out Cloud-based app targeted to specific industry needs **EVALUATION OF** Risk **Total Points Available: (5)** Score: __3__ **Evaluation Team Comments**: Modest risk **EVALUATION OF** Methodology/Schedule **Total Points Available: (5)** Score: __4__ **Evaluation Team Comments**: Sufficient detail

3

RFP #: 201711189			
RFP TITLE: Agricultural De			
BIDDER: Mook Sea Farms	s, Inc.		
DATE : February 6, 2018			
********	************	***********	*****
	EVALUATION O	F	
	Project Managem	ent	
	Total Points Available: (5)	<u>Score</u> :5	
********	*************	***********	*****
Evaluation Team Comm	<u>ients</u> :		
Experienced team			
**********	***************************************	************	*****
	EVALUATION O	F	
	Budget		
	<u>Total Points Available</u> : (30)	<u>Score</u> :21	
*********	*************	***********	*****
Evaluation Team Comm	ients:		
#050(bloombardati	f and a suplamentary		
\$250 monthly subscripti	on fee needs explanation		

RFP #: 201711189

RFP TITLE: Agricultural Development Grants FY18

BIDDER: O'Maine Studios **DATE:** February 6, 2018

<u>Instructions:</u> The purpose of this form is to record all evaluation notes and scoring that is obtained through consensus discussions among the full evaluation team for this Request for Proposals (RFP) process. The RFP Coordinator or Lead Evaluator should complete this form and maintain the only copy. This form should reflect the full team's consensus evaluations, and this form is **not** meant to take the place of individual evaluation notes, which are still required from each member of the evaluation team. A separate form is available for individual evaluation notes. Please submit a copy of this document to the Division of Purchases as part of your contract award selection documents.

DEPARTMENT NAME: Department of Agriculture, Conservation & Forestry

NAME OF RFP COORDINATOR: Tom Gordon

NAMES OF EVALUATORS: Ron Dyer, David Bell, Carol Ann Jordan, Rick Kersbergen, Julie Ann Smith

	Pass/Fail Criteria		
		Pass:	<u>Fail:</u>
◆ Proposal conforms to R	FP requirements for Proposal Format (Part IV.A.) and Content (Part IV.B.)	Х	
	Maine Business Consideration		
		Yes	No
Did Bidder identify itself as a	a Maine Business:	Х	
		Points A	warded:
Numerical Score:			
Commissioner's Priority Are	ea (Max: 8 Points)	,	1
Justification/Need/Opportun	ity (Max: 22 Points)		8
Deliverables/Goals	(Max: 15 Points)	;	3
Innovation	(Max: 10 Points)	;	3
Risk	(Max: 5 Points)	2	2
Methodology/Schedule	(Max: 5 Points)	;	3
Project Management	(Max: 5 Points)	4	4
Budget	(Max: 30 Points)	1	6
TOTAL POINTS	(Max: 100 Points)	4	.0

RFP#: 201711189 RFP TITLE: Agricultural Development Grants FY18 **BIDDER:** O'Maine Studios DATE: February 6, 2018 **EVALUATION OF Commissioner's Priority Area Total Points Available**: (8) <u>Score</u>: __1__ **Evaluation Team Comments:** Not a priority Branding is not an alternative market" plan and events aren't branding **EVALUATION OF** Justification/Need/Opportunity **Total Points Available: (22)** Score: __8__ **Evaluation Team Comments**: Not well-developed No evident support from producers **EVALUATION OF Deliverables/Goals Total Points Available:** (15) Score: 3 **Evaluation Team Comments:** Disconnect with tagline – won't sell outside of our region Too vague Too broad-brush – need to focus on a few specific commoditites

RFP#: 201711189

RFP TITLE: Agricultural Development Grants FY18 **BIDDER:** O'Maine Studios DATE: February 6, 2018 **EVALUATION OF** Innovation **Total Points Available: (10)** Score: __3__ **Evaluation Team Comments:** Not innovative **EVALUATION OF** Risk **Total Points Available: (5)** Score: __2_ **Evaluation Team Comments**: High risk for success **EVALUATION OF** Methodology/Schedule **Total Points Available: (5)** Score: __3__ **Evaluation Team Comments**: More detail needed

3

RFP #: 201711189 RFP TITLE: Agricultural E BIDDER: O'Maine Studio DATE: February 6, 2018			
********	EVALUATION (Project Managen	- -	*******
	Total Points Available : (5)	<u>Score</u> :4	
Evaluation Team Com	ments:	***********	********
Good team - experience Who will manage the I	ced ogo – registration, defense, etc?		
**********	EVALUATION (Budget		********
	<u>Total Points Available</u> : (30)	<u>Score</u> :16	
Evaluation Team Com	**************************************	************	******
More detailed budget i			
Match needs clarificati	on		

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RFP #: 201711189

RFP TITLE: Agricultural Development Grants FY18

BIDDER: Theresa Mosher **DATE:** February 6, 2018

<u>Instructions:</u> The purpose of this form is to record all evaluation notes and scoring that is obtained through consensus discussions among the full evaluation team for this Request for Proposals (RFP) process. The RFP Coordinator or Lead Evaluator should complete this form and maintain the only copy. This form should reflect the full team's consensus evaluations, and this form is **not** meant to take the place of individual evaluation notes, which are still required from each member of the evaluation team. A separate form is available for individual evaluation notes. Please submit a copy of this document to the Division of Purchases as part of your contract award selection documents.

DEPARTMENT NAME: Department of Agriculture, Conservation & Forestry

NAME OF RFP COORDINATOR: Tom Gordon

NAMES OF EVALUATORS: Ron Dyer, David Bell, Carol Ann Jordan, Rick Kersbergen, Julie Ann Smith

	Pass/Fail Criteria		
		Pass:	<u>Fail:</u>
	equirements for Proposal Format (Part IV.A.) and ontent (Part IV.B.)		X
	Maine Business Consideration		
		Yes	No
Did Bidder identify itself as a Main	ne Business:	Х	
		Points A	warded:
Numerical Score:			
Commissioner's Priority Area (N	Max: 8 Points)		
Justification/Need/Opportunity (Max: 22 Points)		-
Deliverables/Goals (Max: 15 Points)		•
Innovation ((Max: 10 Points)		•
Risk	(Max: 5 Points)		•
Methodology/Schedule ((Max: 5 Points)		
Project Management (Max: 5 Points)		•
Budget (Max: 30 Points)		•
TOTAL POINTS	(Max: 100 Points)	()

RFP#: 201711189

RFP TITLE: Agricultural Development Grants FY18 **BIDDER:** Theresa Mosher DATE: February 6, 2018 **EVALUATION OF Commissioner's Priority Area Total Points Available: (8)** <u>Score</u>: __-_ **Evaluation Team Comments: EVALUATION OF** Justification/Need/Opportunity **Total Points Available: (22)** <u>Score</u>: __-_ **Evaluation Team Comments: EVALUATION OF Deliverables/Goals Total Points Available:** (15) Score: __-**Evaluation Team Comments:**

2

RFP#: 201711189

RFP TITLE: Agricultural Development Grants FY18 **BIDDER:** Theresa Mosher DATE: February 6, 2018 **EVALUATION OF** Innovation **Total Points Available: (10)** <u>Score</u>: __-**Evaluation Team Comments: EVALUATION OF** Risk **Total Points Available: (5)** Score: __-_ **Evaluation Team Comments**: **EVALUATION OF** Methodology/Schedule **Total Points Available: (5)** Score: __-_ **Evaluation Team Comments**:

3

RFP #: 201711189 RFP TITLE: Agricultural D BIDDER: Theresa Mosher DATE: February 6, 2018		
********	************	**************
	EVALUATION O Project Managem	
	Total Points Available : (5)	<u>Score</u> :
********	**********	*******************************
Evaluation Team Comm	nents:	
***********	EVALUATION O Budget	**************************************
	Total Points Available: (30)	<u>Score</u> :
**********	*************	**************
Evaluation Team Comr	nents:	
Г		

RFP #: 201711189

RFP TITLE: Agricultural Development Grants FY18

BIDDER: Maine Farmers Food Hub

DATE: February 6, 2018

<u>Instructions:</u> The purpose of this form is to record all evaluation notes and scoring that is obtained through consensus discussions among the full evaluation team for this Request for Proposals (RFP) process. The RFP Coordinator or Lead Evaluator should complete this form and maintain the only copy. This form should reflect the full team's consensus evaluations, and this form is **not** meant to take the place of individual evaluation notes, which are still required from each member of the evaluation team. A separate form is available for individual evaluation notes. Please submit a copy of this document to the Division of Purchases as part of your contract award selection documents.

DEPARTMENT NAME: Department of Agriculture, Conservation & Forestry

NAME OF RFP COORDINATOR: Tom Gordon

NAMES OF EVALUATORS: Ron Dyer, David Bell, Carol Ann Jordan, Rick Kersbergen, Julie Ann Smith

Pass	s/Fail Criteria		
		Pass:	Fail:
◆ Proposal conforms to RFP requirements fo Content (Part I)		X	
Maine Busi	ness Consideration		
		Yes	No
Did Bidder identify itself as a Maine Business:		Х	
		Points A	warded:
Numerical Score:			
Commissioner's Priority Area (Max: 8 Points		7	7
Justification/Need/Opportunity (Max: 22 Point	s)	1	2
Deliverables/Goals (Max: 15 Point	s)	1	0
Innovation (Max: 10 Point	s)		5
Risk (Max: 5 Point	3)	2	2
Methodology/Schedule (Max: 5 Points	3)	;	3
Project Management (Max: 5 Points	3)		5
Budget (Max: 30 Point	s)	2	0
TOTAL POINTS	(Max: 100 Points)	6	4

RFP#: 201711189

RFP TITLE: Agricultural Development Grants FY18 **BIDDER:** Maine Farmers Food Hub DATE: February 6, 2018 **EVALUATION OF Commissioner's Priority Area Total Points Available**: (8) <u>Score</u>: __7__ **Evaluation Team Comments:** Meets priority area **EVALUATION OF** Justification/Need/Opportunity **Total Points Available: (22)** Score: __12__ **Evaluation Team Comments**: Need more detail on markets and demand **EVALUATION OF** Deliverables/Goals Score: 10 **Total Points Available:** (15) **Evaluation Team Comments:** Not clear why this would succeed when other attempts have failed

RFP#: 201711189

RFP TITLE: Agricultural Development Grants FY18 **BIDDER:** Maine Farmers Food Hub DATE: February 6, 2018 **EVALUATION OF** Innovation **Total Points Available: (10)** <u>Score</u>: __5__ **Evaluation Team Comments:** This type of work has already been done – not innovative **EVALUATION OF** Risk **Total Points Available: (5)** Score: __2_ **Evaluation Team Comments**: Relatively high risk for cost **EVALUATION OF** Methodology/Schedule **Total Points Available: (5)** Score: __3__ **Evaluation Team Comments**: adequate

3

RFP#: 201711189 RFP TITLE: Agricultural Development Grants FY18 **BIDDER:** Maine Farmers Food Hub DATE: February 6, 2018 **EVALUATION OF Project Management Total Points Available**: (5) <u>Score</u>: __5__ **Evaluation Team Comments:** Good team **EVALUATION OF Budget** Score: __20__ **Total Points Available**: (30) **Evaluation Team Comments**: Budget focus is on personnel, not equipment or facility No explanation of match

RFP #: 201711189

RFP TITLE: Agricultural Development Grants FY18

BIDDER: Peak Core, LLC **DATE:** February 6, 2018

<u>Instructions:</u> The purpose of this form is to record all evaluation notes and scoring that is obtained through consensus discussions among the full evaluation team for this Request for Proposals (RFP) process. The RFP Coordinator or Lead Evaluator should complete this form and maintain the only copy. This form should reflect the full team's consensus evaluations, and this form is **not** meant to take the place of individual evaluation notes, which are still required from each member of the evaluation team. A separate form is available for individual evaluation notes. Please submit a copy of this document to the Division of Purchases as part of your contract award selection documents.

DEPARTMENT NAME: Department of Agriculture, Conservation & Forestry

NAME OF RFP COORDINATOR: Tom Gordon

NAMES OF EVALUATORS: Ron Dyer, David Bell, Carol Ann Jordan, Rick Kersbergen, Julie Ann Smith

	Pass/Fail Criteria		
		Pass:	<u>Fail:</u>
◆ Proposal conforms to RI	FP requirements for Proposal Format (Part IV.A.) and Content (Part IV.B.)	Х	
	Maine Business Consideration		
		Yes	No
Did Bidder identify itself as a	a Maine Business:	Х	
		Points A	warded:
Numerical Score:			
Commissioner's Priority Are	a (Max: 8 Points)	;	3
Justification/Need/Opportun	ity (Max: 22 Points)	1	0
Deliverables/Goals	(Max: 15 Points)		7
Innovation	(Max: 10 Points)	2	2
Risk	(Max: 5 Points)	4	4
Methodology/Schedule	(Max: 5 Points)		5
Project Management	(Max: 5 Points)		5
Budget	(Max: 30 Points)	2	2
		_	
TOTAL POINTS	(Max: 100 Points)	5	8

RFP#: 201711189

RFP TITLE: Agricultural Development Grants FY18 BIDDER: Peak Core, LLC DATE: February 6, 2018 **EVALUATION OF Commissioner's Priority Areas Total Points Available**: (8) Score: 3_ **Evaluation Team Comments:** Food safety **EVALUATION OF** Justification/Need/Opportunity **Total Points Available: (22)** Score: __10__ **Evaluation Team Comments**: Many groups are doing food safety training – duplicates existing efforts **EVALUATION OF Deliverables/Goals Total Points Available:** (15) Score: __7__ **Evaluation Team Comments:** Reaching 90 people over 3 years is limited

2

RFP#: 201711189

RFP TITLE: Agricultural Development Grants FY18 BIDDER: Peak Core, LLC DATE: February 6, 2018 **EVALUATION OF** Innovation **Total Points Available: (10)** Score: __2_ **Evaluation Team Comments**: Nothing new here **EVALUATION OF** Risk **Total Points Available: (5)** Score: __4__ **Evaluation Team Comments**: Low risk **EVALUATION OF** Methodology/Schedule **Total Points Available: (5)** Score: __5__ **Evaluation Team Comments**: Well thought-out

3

RFP #: 201711189 RFP TITLE: Agricultural Developme	ent Grants FY18		
BIDDER: Peak Core, LLC			
DATE: February 6, 2018			
**********		***********	******
	EVALUATION O Project Managem	-	
<u>Total</u>	Points Available: (5)	<u>Score</u> :5	
**********	*********	**********	******
Evaluation Team Comments :			
Excellent capacity/experience			

***************************************	EVALUATION O Budget		******
<u>Total F</u>	Points Available: (30)	Score:22	
Evaluation Team Comments:	*********	************	******
Budget is well-defined			

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RFP #: 201711189

RFP TITLE: Agricultural Development Grants FY18

BIDDER: Northern Tilth **DATE:** February 6, 2018

<u>Instructions:</u> The purpose of this form is to record all evaluation notes and scoring that is obtained through consensus discussions among the full evaluation team for this Request for Proposals (RFP) process. The RFP Coordinator or Lead Evaluator should complete this form and maintain the only copy. This form should reflect the full team's consensus evaluations, and this form is **not** meant to take the place of individual evaluation notes, which are still required from each member of the evaluation team. A separate form is available for individual evaluation notes. Please submit a copy of this document to the Division of Purchases as part of your contract award selection documents.

DEPARTMENT NAME: Department of Agriculture, Conservation & Forestry

NAME OF RFP COORDINATOR: Tom Gordon

NAMES OF EVALUATORS: Ron Dyer, David Bell, Carol Ann Jordan, Rick Kersbergen, Julie Ann Smith

	Pass/Fail Criteria		
		Pass:	<u>Fail:</u>
◆ Proposal conforms to RF	FP requirements for Proposal Format (Part IV.A.) and Content (Part IV.B.)	Х	
	Maine Business Consideration		
		Yes	No
Did Bidder identify itself as a	Maine Business:	Х	
		Points A	warded:
Numerical Score:			
Commissioner's Priority Area	a (Max: 8 Points)	(6
Justification/Need/Opportuni	ity (Max: 22 Points)	1	0
Deliverables/Goals	(Max: 15 Points)	•	7
Innovation	(Max: 10 Points)	7	2
Risk	(Max: 5 Points)	T :	3
Methodology/Schedule	(Max: 5 Points)	;	3
Project Management	(Max: 5 Points)	;	5
Budget	(Max: 30 Points)	1	5
TOTAL POINTS	(Max: 100 Points)	5	<u>51 </u>

RFP#: 201711189

RFP TITLE: Agricultural Development Grants FY18 **BIDDER:** Northern Tilth DATE: February 6, 2018 **EVALUATION OF Commissioner's Priority Area Total Points Available**: (8) Score: 6_ **Evaluation Team Comments:** Meeting priority area 1 **EVALUATION OF** Justification/Need/Opportunity **Total Points Available: (22)** Score: __10__ **Evaluation Team Comments**: Project should focus on expansion of no-till acceptance – seems to focus on farms already using no-till Should paired fields be on farms not currently doing no-till? No till is already proven, but just not adopted – how to address this? **EVALUATION OF Deliverables/Goals Total Points Available:** (15) Score: 7 **Evaluation Team Comments:**

2

RFP#: 201711189 RFP TITLE: Agricultural Development Grants FY18 **BIDDER:** Northern Tilth DATE: February 6, 2018 **EVALUATION OF** Innovation **Total Points Available:** (10) Score: __2__ **Evaluation Team Comments:** Not particularly innovative – no-till techniques are well-established; information is available A number of roups are working on soil health initiatives **EVALUATION OF** Risk **Total Points Available: (5)** Score: __3__ **Evaluation Team Comments**: No significant risk **EVALUATION OF** Methodology/Schedule **Total Points Available: (5)** Score: __3__ **Evaluation Team Comments**: Adequate methodology Good study design for demonstration project

3

RFP#: 201711189			
RFP TITLE: Agricultural D BIDDER: Northern Tilth	evelopment Grants FY18		
DATE: February 6, 2018			
27.11 21.1 32.13.17 3 , = 2.12			
********	**************		*******
	EVALUATION (Project Managen	••	
	Total Points Available : (5)	<u>Score</u> :5	
********	************	**********	******
Evaluation Team Com	<u>nents</u> :		
Excellent technical cap	acity and experience		
********	**************		*******
	EVALUATION (Budget	OF	
	<u>Total Points Available</u> : (30)	<u>Score</u> :15	
*******	************	*********	******
Evaluation Team Com	<u>nents</u> :		
Detailed budget; howe	ver, it does not appear to be balanced	d	
Ţ			

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RFP #: 201711189

RFP TITLE: Agricultural Development Grants FY18 **BIDDER:** University of Maine System - Sharma

DATE: February 6, 2018

<u>Instructions:</u> The purpose of this form is to record all evaluation notes and scoring that is obtained through consensus discussions among the full evaluation team for this Request for Proposals (RFP) process. The RFP Coordinator or Lead Evaluator should complete this form and maintain the only copy. This form should reflect the full team's consensus evaluations, and this form is **not** meant to take the place of individual evaluation notes, which are still required from each member of the evaluation team. A separate form is available for individual evaluation notes. Please submit a copy of this document to the Division of Purchases as part of your contract award selection documents.

DEPARTMENT NAME: Department of Agriculture, Conservation & Forestry

NAME OF RFP COORDINATOR: Tom Gordon

NAMES OF EVALUATORS: Ron Dyer, David Bell, Carol Ann Jordan, Rick Kersbergen, Julie Ann Smith

	Pass/Fail Criteria			
			Pass:	Fail:
◆ Proposal conforms to RFP i	requirements for Proposal Forr Content (Part IV.B.)	nat (Part IV.A.) and	X	
	Maine Business Conside	<u>ration</u>		
			Yes	No
Did Bidder identify itself as a Ma	aine Business:		Х	
			Points A	warded:
Numerical Score:				
Commissioner's Priority Area	(Max: 8 Points)		(3
Justification/Need/Opportunity	(Max: 22 Points)		1	5
Deliverables/Goals	(Max: 15 Points)		(3
Innovation	(Max: 10 Points)		8	3
Risk	(Max: 5 Points)		4	1
Methodology/Schedule	(Max: 5 Points)		4	1
Project Management	(Max: 5 Points)		2	2
Budget	(Max: 30 Points)		1	5
TOTAL POINTS		(Max: 100 Points)	6	0

RFP#: 201711189

RFP TITLE: Agricultural Development Grants FY18 BIDDER: University of Maine System - Sharma DATE: February 6, 2018 **EVALUATION OF Commissioner's Priority Area Total Points Available**: (8) Score: 6_ **Evaluation Team Comments:** Meets criteria **EVALUATION OF** Justification/Need/Opportunity **Total Points Available: (22)** Score: __15__ **Evaluation Team Comments**: Existing nitrogen recommendations are already available Not much industry support shown Did not provide results of producer surveys **EVALUATION OF Deliverables/Goals Total Points Available:** (15) Score: 6 **Evaluation Team Comments**: Objectives are not clear Concern about practical results for growers

2

RFP#: 201711189

RFP TITLE: Agricultural Development Grants FY18 BIDDER: University of Maine System - Sharma DATE: February 6, 2018 **EVALUATION OF** Innovation **Total Points Available: (10)** <u>Score</u>: __8__ **Evaluation Team Comments:** Technology is interesting – concerns about immediate applicability for growers **EVALUATION OF** Risk **Total Points Available: (5)** Score: __4__ **Evaluation Team Comments**: Adequate **EVALUATION OF** Methodology/Schedule **Total Points Available: (5)** Score: __4__ **Evaluation Team Comments**: Adequate – clear methodology for research

3

RFP #: 201711189 RFP TITLE: Agricultural De				
BIDDER: University of Mair DATE: February 6, 2018	ıe System - Sharma			
**********	***********	*******	******	*******
	EVALUATIO Project Manag			
	Total Points Available: (5)	Score:	_2	
********	*********	******	******	*******
Evaluation Team Comm	ents:			
Overall, a poorly written	proposal raises questions about	project managem	nent capacity	
*********	***********		*******	*******
	EVALUATIO Budget			
	_		45	
	<u>Total Points Available</u> : (30)	<u>Score</u> : _	15	
	************	******	******	*******
Evaluation Team Comm	<u>ents</u> :			
2 conferences are hard	to justify under this program			
2 dometerioes are mara	o justify affact this program			

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RFP #: 201711189

RFP TITLE: Agricultural Development Grants FY18

BIDDER: University of Maine System - Bali

DATE: February 6, 2018

<u>Instructions:</u> The purpose of this form is to record all evaluation notes and scoring that is obtained through consensus discussions among the full evaluation team for this Request for Proposals (RFP) process. The RFP Coordinator or Lead Evaluator should complete this form and maintain the only copy. This form should reflect the full team's consensus evaluations, and this form is **not** meant to take the place of individual evaluation notes, which are still required from each member of the evaluation team. A separate form is available for individual evaluation notes. Please submit a copy of this document to the Division of Purchases as part of your contract award selection documents.

DEPARTMENT NAME: Department of Agriculture, Conservation & Forestry

NAME OF RFP COORDINATOR: Tom Gordon

NAMES OF EVALUATORS: Ron Dyer, David Bell, Carol Ann Jordan, Rick Kersbergen, Julie Ann Smith

	Pass/Fail Criteria		
		Pass:	Fail:
◆ Proposal conforms to RF	P requirements for Proposal Format (Part IV.A.) and Content (Part IV.B.)	Х	
	Maine Business Consideration		
		Yes	No
Did Bidder identify itself as a	Maine Business:	Х	
		Points A	warded:
Numerical Score:			
Commissioner's Priority Area	(Max: 8 Points)	;	3
Justification/Need/Opportunit	y (Max: 22 Points)	1	0
Deliverables/Goals	(Max: 15 Points)		5
Innovation	(Max: 10 Points)	;	3
Risk	(Max: 5 Points)	;	3
Methodology/Schedule	(Max: 5 Points)		2
Project Management	(Max: 5 Points)	•	1
Budget	(Max: 30 Points)		5
TOTAL POINTS	(Max: 100 Points)	3	2

RFP#: 201711189

RFP TITLE: Agricultural Development Grants FY18 BIDDER: University of Maine System - Bali DATE: February 6, 2018 **EVALUATION OF Commissioner's Priority Area Total Points Available**: (8) Score: 3_ **Evaluation Team Comments:** Precision agriculture is not a clearly-defined priority area **EVALUATION OF** Justification/Need/Opportunity **Total Points Available: (22)** Score: __10__ **Evaluation Team Comments**: Need more demonstration that farmers are interested in precision agriculture No industry support evident **EVALUATION OF Deliverables/Goals Total Points Available:** (15) Score: 5 **Evaluation Team Comments:** Proposal is unclear – needs more details on specific goals and deliverables

2

RFP#: 201711189

RFP TITLE: Agricultural Development Grants FY18 BIDDER: University of Maine System - Bali DATE: February 6, 2018 **EVALUATION OF** Innovation **Total Points Available: (10)** <u>Score</u>: __3__ **Evaluation Team Comments:** Precision agriculture technology has been well-demonstrated in other states **EVALUATION OF** Risk Score: __3_ **Total Points Available: (5) Evaluation Team Comments**: Moderate risk – no evidence of industry support or producer interest **EVALUATION OF** Methodology/Schedule **Total Points Available: (5)** Score: __2_ **Evaluation Team Comments**: No specific comments

3

RFP#: 201711189 RFP TITLE: Agricultural Development Grants FY18 BIDDER: University of Maine System - Bali DATE: February 6, 2018 **EVALUATION OF Project Management Total Points Available**: (5) Score: __1__ **Evaluation Team Comments:** Not well thought-out – raises questions on project management capabilities **EVALUATION OF Budget Total Points Available: (30)** Score: __5_ **Evaluation Team Comments**: Too much travel – justification is not clear in proposal Focus on training and conferences will produce limited benefit Better fit elsewhere in University research efforts

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STATE OF MAINE INDIVIDUAL EVALUATION NOTES

RFP TITLE: Agricultural Development Grant FY18 BIDDER NAME: University of Maine (Jennifer Perry) DATE: 1 - 2 ? - \ L EVALUATOR NAME: \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \	s for
consensus evaluation notes and scoring. Once complete, please submit a copy of this document to ye Department's RFP Coordinator or Lead Evaluator for this RFP.	our
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(S) From SAFFITY = ENDUSTRY BENEFIT	
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STATE OF MAINE INDIVIDUAL EVALUATION NOTES

RFP#: 201711189 RFP TITLE: Agricultural Development Grant FY18 BIDDER NAME: University of Maine (Jennifer Perry) DATE: EVALUATOR NAME: EVALUATOR DEPARTMENT: Agriculture, Conservation & Forestry
Instructions: The purpose of this form is to record proposal review notes written by individual evaluator for this Request for Proposals (RFP) process. It is required that each individual evaluator make notes for each proposal that he or she reviews. No numerical scoring should take place on these notes, as that is performed only during team consensus evaluation meetings. A separate form is available for team consensus evaluation notes and scoring. Once complete, please submit a copy of this document to your Department's RFP Coordinator or Lead Evaluator for this RFP.

Increase margin of food Safety in WB processory.
peale lines
surface transfer, noculation protocal

STATE OF MAINE INDIVIDUAL EVALUATION NOTES

RFP #: 201711189 RFP TITLE: Agricultural Development Grant FY18 BIDDER NAME: University of Maine (Jennifer Perry) DATE: 2/4/15 EVALUATOR NAME: 2 4/ EVALUATOR DEPARTMENT: Agriculture, Conservation & Forestry
Instructions: The purpose of this form is to record proposal review notes written by individual evaluator for this Request for Proposals (RFP) process. It is required that each individual evaluator make notes for each proposal that he or she reviews. No numerical scoring should take place on these notes, as that is performed only during team consensus evaluation meetings. A separate form is available for team consensus evaluation notes and scoring. Once complete, please submit a copy of this document to your Department's RFP Coordinator or Lead Evaluator for this RFP.
Individual Evaluator Comments: \$27+k Priority are a D
Food Safety for fruk 1 frozen blue besseis

RFP#: 201711189 RFP TITLE: Agricultural Development Grant FY18 BIDDER NAME: University of Maine (Jennifer Perry) DATE: EVALUATOR NAME: PResiden **EVALUATOR DEPARTMENT:** Agriculture, Conservation & Forestry Instructions: The purpose of this form is to record proposal review notes written by individual evaluators for this Request for Proposals (RFP) process. It is required that each individual evaluator make notes for each proposal that he or she reviews. No numerical scoring should take place on these notes, as that is performed only during team consensus evaluation meetings. A separate form is available for team consensus evaluation notes and scoring. Once complete, please submit a copy of this document to your Department's RFP Coordinator or Lead Evaluator for this RFP. Individual Evaluator Comments: blukern S

RFP #: 201711189

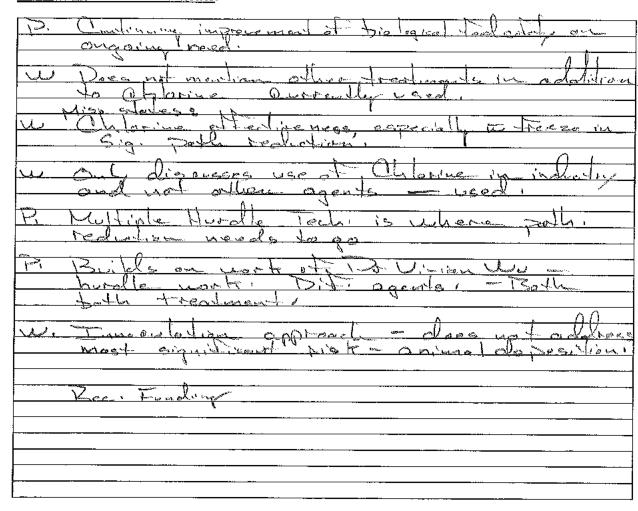
RFP TITLE: Agricultural Development Grant FY18 BIDDER NAME: University of Maine (Jennifer Perry)

DATE:

EVALUATOR NAME: PBell

EVALUATOR DEPARTMENT: Agriculture, Conservation & Forestry

Instructions: The purpose of this form is to record proposal review notes written by individual evaluators for this Request for Proposals (RFP) process. It is required that each individual evaluator make notes for each proposal that he or she reviews. No numerical scoring should take place on these notes, as that is performed only during team consensus evaluation meetings. A separate form is available for team consensus evaluation notes and scoring. Once complete, please submit a copy of this document to your Department's RFP Coordinator or Lead Evaluator for this RFP.



RFP#: 201711189
RFP TITLE: Agricultural Development Grant FY18
BIDDER NAME: La Joie Growers LLC
DATE: 2 6 18 EVALUATOR NAME: Car
EVALUATOR DEPARTMENT: Agriculture, Conservation & Forestry
Tendon on Del Attiments. Agriculture, Conservation & Polestry
· 大大大大大大大大大大大大大大大大大大大大大大大大大大大大大大大大大大大大
Instructions: The purpose of this form is to record proposal review notes written by <u>Individual</u> evaluator for this Request for Proposals (RFP) process. It is <u>required</u> that each individual evaluator make notes for each proposal that he or she reviews. No numerical scoring should take place on these notes, as that is performed only during team consensus evaluation meetings. A separate form is available for team consensus evaluation notes and scoring. Once complete, please submit a copy of this document to your Department's RFP Coordinator or Lead Evaluator for this RFP.
表本状本***********************************
Individual Evaluator Comments: \$50K
Privary areas -1, 2, 3
More days a felicity of the true of the
bow does a previous project act as match. Bethough seems like other expenses
mus be enough
Interesting plane
Deet powder-retail & communical
V

RFP #: 201711189

BIDDER NAME: LaJoie Growers LLC DATE: EVALUATOR NAME: MS EVALUATOR DEPARTMENT: Agriculture, Conservation & Forestry Instructions: The purpose of this form is to record proposal review notes written by individual evaluator for this Request for Proposals (RFP) process. It is required that each individual evaluator make notes for each proposal that he or she reviews. No numerical scoring should take place on these notes, as that is performed only during team consensus evaluation meetings. A separate form is available for team consensus evaluation notes and scoring. Once complete, please submit a copy of this document to your Department's RFP Coordinator or Lead Evaluator for this RFP. Individual Evaluator Comments: Milled Best forsder A y Shelf Are
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RFP#: 201711189

RFP TITLE: Agricultural Development Grant FY18

BIDDER NAME: LaJoie Growers LLC

DATE:

EVALUATOR NAME: 8-11

EVALUATOR DEPARTMENT: Agriculture, Conservation & Forestry

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RFP#: 201711189

RFP TITLE: Agricultural Development Grant FY18 BIDDER NAME: LaJoie Growers LLC
DATE: 2/\$/, 45
EVALUATOR NAME: KERSBERGER EVALUATOR DEPARTMENT: Agriculture, Conservation & Forestry
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RFP#: 201711189 RFP TITLE: Agricultural Development Grant FY18 BIDDER NAME: LaJoie Growers LLC DATE: \ -29 - 18 EVALUATOR NAME: \(\text{D} - \text{D} \) EVALUATOR DEPARTMENT: Agriculture, Conservation & Forestry	
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RFP #: 201711189 RFP TITLE: AGRICULTURAL DEVELOPMENT GRANT F	:Y18
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RFP #: 201711189 RFP TITLE: AGRICULTURAL DEVELOPMENT GRANT FY18 BIDDER NAME: Blue Sky Produce EVALUATOR NAME: \$\(\tau = 2 \) - (\$\(\tau \) O'YO' EVALUATOR DEPARTMENT: Agriculture, Conservation & Forestry
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RFP #: 201711189

RFP TITLE: AGRICULTURAL DEVELOPMENT GRANT FY18

BIDDER NAME: Blue Sky Produce EVALUATOR NAME: Ref ()

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RFP#: 201711189

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RFP#: 201711189

RFP TITLE: Agricultural Development Grant FY18 BIDDER NAME: Wild Blueberry Commission of Maine DATE: 1 - 22 - 18 EVALUATOR NAME: Ton OYUN **EVALUATOR DEPARTMENT:** Agriculture, Conservation & Forestry Instructions: The purpose of this form is to record proposal review notes written by individual evaluators for this Request for Proposals (RFP) process. It is required that each individual evaluator make notes for each proposal that he or she reviews. No numerical scoring should take place on these notes, as that is performed only during team consensus evaluation meetings. A separate form is available for team consensus evaluation notes and scoring. Once complete, please submit a copy of this document to your Department's RFP Coordinator or Lead Evaluator for this RFP. **Individual Evaluator Comments:** BUILDY ON 2017 WORKE 30 K WELL WRITTEN ALREADY INVENTED IN THIS 50 K TUCKI EN 5119185 FOCHION MONE DO THER NEED STITE nother Jok w/ look BUGBERNY TAX

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RFP#: 201711189

RFP TITLE: Agricultural Development Grant FY18
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RFP #: 201711189

RFP TITLE: Agricultural Development Grant FY18 BIDDER NAME: Wild Blueberry Commission of Maine DATE: 2-4-18

EVALUATOR NAME: Julie Ann Sit

EVALUATOR DEPARTMENT: Agriculture, Conservation & Forestry

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RFP#: 201711189 RFP TITLE: Agricultural Development Grant FY18 **BIDDER NAME: Wild Blueberry Commission of Maine** DATE: EVALUATOR NAME: Kersberger EVALUATOR DEPARTMENT: Agriculture, Conservation & Forestry Instructions: The purpose of this form is to record proposal review notes written by Individual evaluators for this Request for Proposals (RFP) process. It is required that each individual evaluator make notes for each proposal that he or she reviews. No numerical scoring should take place on these notes, as that is performed only during team consensus evaluation meetings. A separate form is available for team consensus evaluation notes and scoring. Once complete, please submit a copy of this document to your Department's RFP Coordinator or Lead Evaluator for this RFP. **Individual Evaluator Comments:** Refrest

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DATE: $2/6/18$
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RFP #: 201711189 RFP TITLE: Agricultural Development Grant FY18 BIDDER NAME: Tide Mill Organics DATE: \ \ \ 2.7 / 8 EVALUATOR NAME: Organics EVALUATOR DEPARTMENT: Agriculture, Conservation & Forestry
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RFP #: 201711189 RFP TITLE: Agricultural Development Grant FY18 BIDDER NAME: Tide Mill Organics DATE: EVALUATOR NAME: #5 EVALUATOR DEPARTMENT: Agriculture, Conservation & Forestry
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RFP #: 201711189

RFP TITLE: Agricultural Development Grant FY18

BIDDER NAME: Tide Mill Organics

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EVALUATOR DEPARTMENT: Agriculture, Conservation & Forestry

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Individual Evaluator Comments:
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RFP#: 201711189

RFP TITLE: Agricultural Development Grant FY18

BIDDER NAME: Maine Grains, Inc.

DATE:

EVALUATOR NAME: Bell

EVALUATOR DEPARTMENT: Agriculture, Conservation & Forestry

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RFP #: 201711189 RFP TITLE: Agricultural Development Grant FY18 BIDDER NAME: Maine Grains, Inc. DATE:
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RFP #: 201711189

RFP TITLE: Agricultural Development Grant FY18 BIDDER NAME: Maine Grains, Inc.
DATE: EVALUATOR NAME: Ron Oyer
EVALUATOR DEPARTMENT: Agriculture, Conservation & Forestry

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RFP#: 201711189

RFP TITLE: Agricultural Development Grant FY18	
BIDDER NAME: Farm in the Woods (OnSite/Mobile Poultry Processing	
DATE: 2/4/18 EVALUATOR NAME: Cal	
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RFP#: 201711189 RFP TITLE: Agricultural Development Grant FY18 BIDDER NAME: Farm in the Woods (OnSite/Mobile Poultry Processing DATE: Date Wall Advanced Biology Processing
EVALUATOR NAME: Rick Kerkerson EVALUATOR DEPARTMENT: Agriculture, Conservation & Forestry
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RFP #: 201711189 RFP TITLE: Agricultural Development Grant FY18 BIDDER NAME: Farm in the Woods (OnSite/Mobile Poultry Processing DATE: 1/23//8 EVALUATOR NAME: CON OYER EVALUATOR DEPARTMENT: Agriculture, Conservation & Forestry	
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RFP #: 201711189

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RFP#: 201711189

RFP TITLE: Agricultural Development Grant FY18

BIDDER NAME: Farm in the Woods (OnSite/Mobile Poultry Processing

DATE:

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RFP#: 201711189

RFP TITLE: Agricultural Development Grant FY18

BIDDER NAME: Farm in the Woods (Farmstand Development)

DATE: 1/27/18

EVALUATOR NAME: NON OHEN

EVALUATOR DEPARTMENT: Agriculture, Conservation & Forestry

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RFP TITLE: Agricultural Development Grant FY18

BIDDER NAME: Farm in the Woods (Farmstand Development)

DATE:

EVALUATOR NAME: Rich Kesbergen
EVALUATOR DEPARTMENT: Agriculture, Conservation & Forestry

Instructions: The purpose of this form is to record proposal review notes written by individual evaluators for this Request for Proposals (RFP) process. It is required that each individual evaluator make notes for each proposal that he or she reviews. No numerical scoring should take place on these notes, as that is performed only during team consensus evaluation meetings. A separate form is available for team consensus evaluation notes and scoring. Once complete, please submit a copy of this document to your

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RFP#: 201711189

RFP TiTLE: Agricultural Development Grant FY18
BIDDER NAME: Farm in the Woods (Farmstand Development) DATE: 40
EVALUATOR NAME: #5 EVALUATOR DEPARTMENT: Agriculture, Conservation & Forestry
EVALUATOR DEPARTMENT: Agriculture, Conservation & Forestry
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Instructions: The purpose of this form is to record proposal review notes written by individual evaluate for this Request for Proposals (RFP) process. It is required that each individual evaluator make notes to each proposal that he or she reviews. No numerical scoring should take place on these notes, as that is performed only during team consensus evaluation meetings. A separate form is available for team consensus evaluation notes and scoring. Once complete, please submit a copy of this document to your Department's RFP Coordinator or Lead Evaluator for this RFP.

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RFP#: 201711189

RFP TITLE: Agricultural Development Grant FY18 BIDDER NAME: Farm in the Woods (Farmstand Development) DATE: シノマル8 EVALUATOR NAME: ピロー EVALUATOR DEPARTMENT: Agriculture, Conservation & Forestry
Instructions: The purpose of this form is to record proposal review notes written by individual evaluator for this Request for Proposals (RFP) process. It is required that each individual evaluator make notes for each proposal that he or she reviews. No numerical scoring should take place on these notes, as that is performed only during team consensus evaluation meetings. A separate form is available for team consensus evaluation notes and scoring. Once complete, please submit a copy of this document to your Department's RFP Coordinator or Lead Evaluator for this RFP.
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RFP#: 201711189

RFP TITLE: Agricultural Development Grant FY18

BIDDER NAME: Farm in the Woods (Farmstand Development)

DATE:

EVALUATOR NAME: 70 ell

EVALUATOR DEPARTMENT: Agriculture, Conservation & Forestry

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RFP #: 201711189

RFP TITLE: Agricultural Development Grant FY18 BIDDER NAME: South Paw Farm and Cannery

DATE: 1-22-18

EVALUATOR NAME: TO NO DYFA

EVALUATOR DEPARTMENT: Agriculture, Conservation & Forestry

Instructions: The purpose of this form is to record proposal review notes written by <u>individual</u> evaluators for this Request for Proposals (RFP) process. It is <u>required</u> that each individual evaluator make notes for each proposal that he or she reviews. No numerical scoring should take place on these notes, as that is performed only during team consensus evaluation meetings. A separate form is available for team consensus evaluation notes and scoring. Once complete, please submit a copy of this document to your Department's RFP Coordinator or Lead Evaluator for this RFP.

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RFP #: 201711189 RFP TITLE: Agricultural Development Grant FY18 BIDDER NAME: South Paw Farm and Cannery DATE: // // // // EVALUATOR NAME: // // // // // // // // EVALUATOR DEPARTMENT: Agriculture, Conservation & Forestry

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INDIVIDUAL EVALUATION NOTES
RFP #: 201711189 RFP TITLE: Agricultural Development Grant FY18 BIDDER NAME: South Paw Farm and Cannery DATE: July EVALUATOR NAME: (a) EVALUATOR DEPARTMENT: Agriculture, Conservation & Forestry
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RFP #: 201711189 RFP TITLE: Agricultural Development Grant FY18 **BIDDER NAME: South Paw Farm and Cannery** DATE: 2-6-18 EVALUATOR NAME: Julie Ann Smith EVALUATOR DEPARTMENT: Agriculture, Conservation & Forestry Instructions: The purpose of this form is to record proposal review notes written by individual evaluators for this Request for Proposals (RFP) process. It is required that each individual evaluator make notes for each proposal that he or she reviews. No numerical scoring should take place on these notes, as that is performed only during team consensus evaluation meetings. A separate form is available for team consensus evaluation notes and scoring. Once complete, please submit a copy of this document to your Department's RFP Coordinator or Lead Evaluator for this RFP. **Individual Evaluator Comments:**

RFP #: 201711189

RFP TITLE: Agricultural Development Grant FY18 BIDDER NAME: South Paw Farm and Cannery

DATE:

EVALUATOR NAME: Bell

EVALUATOR DEPARTMENT: Agriculture, Conservation & Forestry

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RFP #: 201711189
RFP TITLE: Agricultural Development Grant FY18
BIDDER NAME: Wild Miller Farm
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EVALUATOR NAME: JON OYEN

EVALUATOR DEPARTMENT: Agriculture, Conservation & Forestry

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RFP#: 201711189

RFP TITLE: Agricultural Development Grant FY18 BIDDER NAME: Wild Miller Farm DATE: 2/4/18
EVALUATOR NAME: (2 CA) EVALUATOR DEPARTMENT: Agriculture, Conservation & Forestry
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RFP#: 201711189

BIDDER NAME: Wild Miller Farm DATE: 2/6/6/00 Verse EVALUATOR DEPARTMENT: Agriculture, Conservation & Forestry
Instructions: The purpose of this form is to record proposal review notes written by individual evaluator for this Request for Proposals (RFP) process. It is required that each individual evaluator make notes for each proposal that he or she reviews. No numerical scoring should take place on these notes, as that is performed only during team consensus evaluation meetings. A separate form is available for team consensus evaluation notes and scoring. Once complete, please submit a copy of this document to your Department's RFP Coordinator or Lead Evaluator for this RFP.
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RFP#: 201711189

RFP TITLE: Agricultural Development Grant FY18

BIDDER NAME: Wild Miller Farm

DATE:

EVALUATOR NAME: 8.11

EVALUATOR DEPARTMENT: Agriculture, Conservation & Forestry

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RFP#: 201711189

RFP TITLE: Agricultural Development Grant FY18

BIDDER NAME: Wild Miller Farm

DATE:

EVALUATOR NAME: JAS

EVALUATOR DEPARTMENT: Agriculture, Conservation & Forestry

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RFP #: 201711189 RFP TITLE: Agricultural Development	Grant FY18		
BIDDER NAME: University of Maine (Vina Lindley)		
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RFP#: 201711189

RFP TITLE: Agricultural Development Grant FY18 BIDDER NAME: University of Maine (Vina Lindley)

DATE:

EVALUATOR NAME: Bel

EVALUATOR DEPARTMENT: Agriculture, Conservation & Forestry

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RFP#: 201711189

RFP TITLE: Agricultural Development Grant FY18 BIDDER NAME: University of Maine (Vina Lindley)

DATE:

EVALUATOR NAME: 45

EVALUATOR DEPARTMENT: Agriculture, Conservation & Forestry

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RFP#: 201711189

RFP TITLE: Agricultural Development Grant FY18 BIDDER NAME: University of Maine (Vina Lindley)

DATE: 1 - 2 3 - 18

EVALUATOR NAME: TOUR OYER

EVALUATOR DEPARTMENT: Agriculture, Conservation & Forestry

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Individual Evaluator Comments:	
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RFP #: 201711189

RFP TITLE: Agricultural Development Grant FY18 BIDDER NAME: University of Maine (Vina Lindley)

DATE: 2/4 | 146

EVALUATOR NAME:	KERSBERZGEN
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EVALUATOR DEPARTMENT: Agriculture, Conservation & Forestry

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RFP#: 201711189
RFP TITLE: Agricultural Development Grant FY18
BIDDER NAME: Time & Tide Resource Conservat
DATE: 2.//. (. A

onservation & Development District

DATE: 2/618

EVALUATOR NAME: KERSBERGEN

EVALUATOR DEPARTMENT: Agriculture, Conservation & Forestry

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STATE OF MAINE

INDIVIDUAL EVALUATION NOTES
RFP#: 201711189 RFP TITLE: Agricultural Development Grant FY18 BIDDER NAME: Time & Tide Resource Conservation & Development District DATE: 1 - 23 - 18 EVALUATOR NAME: Development District EVALUATOR DEPARTMENT: Agriculture, Conservation & Forestry
Instructions: The purpose of this form is to record proposal review notes written by individual evaluators for this Request for Proposals (RFP) process. It is required that each individual evaluator make notes for each proposal that he or she reviews. No numerical scoring should take place on these notes, as that is performed only during team consensus evaluation meetings. A separate form is available for team consensus evaluation notes and scoring. Once complete, please submit a copy of this document to your Department's RFP Coordinator or Lead Evaluator for this RFP.
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RFP#: 201711189

RFP TITLE: Agricultural Development Grant FY18 BIDDER NAME: Time & Tide Resource Conservation & Development District DATE: 4/9/5 EVALUATOR NAME: 6 Cell EVALUATOR DEPARTMENT: Agriculture, Conservation & Forestry
Instructions: The purpose of this form is to record proposal review notes written by individual evaluators for this Request for Proposals (RFP) process. It is required that each individual evaluator make notes for each proposal that he or she reviews. No numerical scoring should take place on these notes, as that is performed only during team consensus evaluation meetings. A separate form is available for team consensus evaluation notes and scoring. Once complete, please submit a copy of this document to your Department's RFP Coordinator or Lead Evaluator for this RFP.
Individual Evaluator Comments: / p K
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RFP#: 201711189

RFP TITLE: Agricultural Development Grant FY18

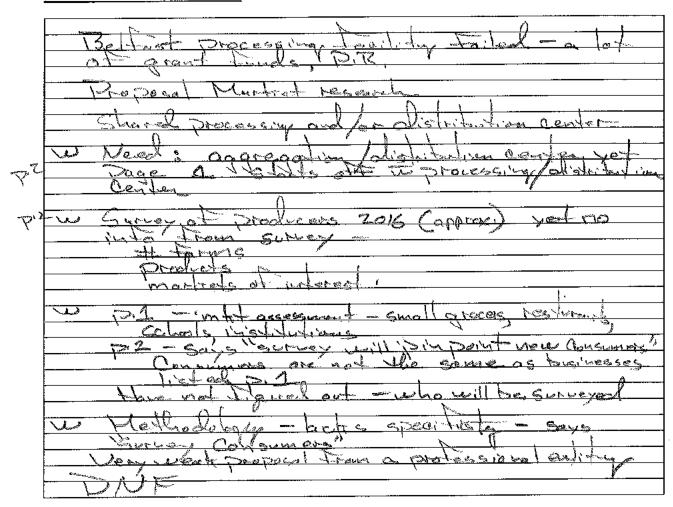
BIDDER NAME: Time & Tide Resource Conservation & Development District

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EVALUATOR DEPARTMENT: Agriculture, Conservation & Forestry

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RFP#: 201711189 RFP TITLE: Agricultural Development Grant FY18 BIDDER NAME: Time & Tide Resource Conservation & Development District DATE: EVALUATOR NAME: EVALUATOR DEPARTMENT: Agriculture, Conservation & Forestry
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Individual Evaluator Comments:
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RFP #: 201711189 RFP TITLE: Agricultural Development Grant FY18 BIDDER NAME: Freedom Farmers DATE: \(\frac{1}{27}\)\)\(\frac{1}{27}\)\) EVALUATOR NAME: \(\frac{1}{27}\)\(\fra	
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RFP #: 201711189 RFP TITLE: Agricultural Development Grant FY18
BIDDER NAME: Freedom Farmers
DATE: 2/6/18 EVALUATOR NAME: 1/ERSBERGEV
EVALUATOR DEPARTMENT: Agriculture, Conservation & Forestry
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RFP TITLE: Agricultural Development Grant FY18

BIDDER NAME: Freedom Farmers

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EVALUATOR DEPARTMENT: Agriculture, Conservation & Forestry

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RFP TITLE: Agricultural Development Grant FY18 BIDDER NAME: Freedom Farmers
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INDIVIDUAL EVALUATION NOTES
RFP #: 201711189 RFP TITLE: Agricultural Development Grant FY18 BIDDER NAME: Eagle View Ranch DATE: 1/23//5 EVALUATOR NAME: Own Oyer EVALUATOR DEPARTMENT: Agriculture, Conservation & Forestry
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RFP #: 201711189 RFP TITLE: Agricultural Development Grant FY18 BIDDER NAME: Eagle View Ranch DATE: EVALUATOR NAME: Carol Anne Jordan EVALUATOR DEPARTMENT: Agriculture, Conservation & Forestry
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RFP #: 201711189

RFP TITLE: Agricultural Development Grant FY18
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RFP #: 201711189 RFP TITLE: Agricultural Development Grant FY18 BIDDER NAME: Cedar Grove Meat Processing Facility DATE: 2/4/18 EVALUATOR NAME: 44 EVALUATOR DEPARTMENT: Agriculture, Conservation & Forestry
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RFP #: 201711189
RFP TITLE: Agricultural Development Grant FY18
BIDDER NAME: Cedar Grove Meat Processing Facility
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RFP#: 201711189

RFP TITLE: Agricultural Development Grant FY18
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DATE: 1-27-18

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RFP#: 201711189

RFP TITLE: Agricultural Development Grant FY18

BIDDER NAME: Honey Bee research Institute and nature Center, Inc.

DATE: 1-25-18

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EVALUATOR DEPARTMENT: Agriculture, Conservation & Forestry

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BIDDER NAME: Honey Bee research Institute and nature Center, Inc.

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RFP#: 201711189 RFP TITLE: Agricultural Development Grant FY18 BIDDER NAME: Atlantic Corporation EVALUATOR NAME: (アゥム・アソビハ・・ トゥッニー) & EVALUATOR DEPARTMENT: Agriculture, Conservation & Forestry

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RFP #: 201711189

RFP TITLE: AGRICULTURAL DEVELOPMENT GRANT FY18

BIDDER NAME: Atlantic Corporation

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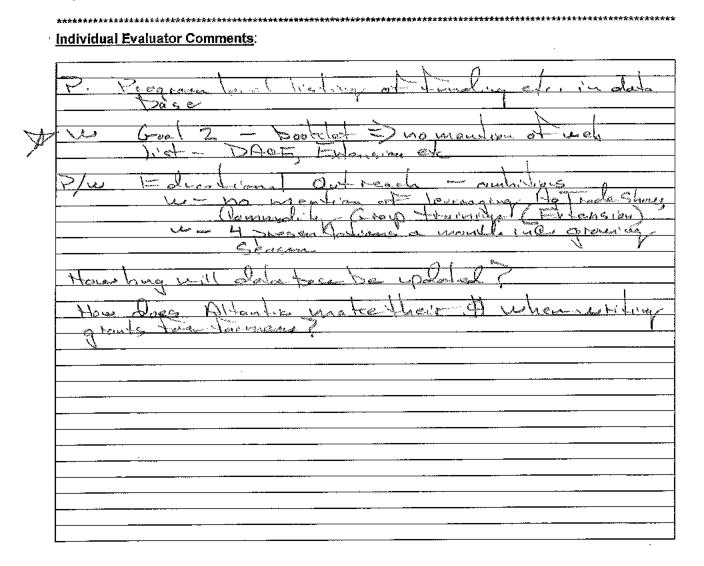
RFP TITLE: AGRICULTURAL DEVELOPMENT GRANT FY18

BIDDER NAME: Atlantic Corporation

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EVALUATOR DEPARTMENT: Agriculture, Conservation & Forestry

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RFP TITLE: AGRICULTURAL DEVELOPMENT GRANT FY18 BIDDER NAME: Agricultural Wild Blueberry Virtual Museum EVALUATOR NAME: (1) 7/4/18
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RFP #: 201711189

RFP TITLE: AGRICULTURAL DEVELOPMENT GRANT FY18 BIDDER NAME: Agricultural Wild Blueberry Virtual Museum EVALUATOR NAME: 285 **EVALUATOR DEPARTMENT:** Agriculture, Conservation & Forestry Instructions: The purpose of this form is to record proposal review notes written by individual evaluators for this Request for Proposals (RFP) process. It is required that each individual evaluator make notes for each proposal that he or she reviews. No numerical scoring should take place on these notes, as that is performed only during team consensus evaluation meetings. A separate form is available for team consensus evaluation notes and scoring. Once complete, please submit a copy of this document to your Department's RFP Coordinator or Lead Evaluator for this RFP. Individual Evaluator Comments: NB

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RFP#: 201711189

RFP TITLE: AGRICULTURAL DEVELOPMENT GRANT FY18
BIDDER NAME: Agricultural Wild Blueberry Virtual Museum

EVALUATOR NAME: LEVISDEVICE VA

EVALUATOR DEPARTMENT: Agriculture, Conservation & Forestry

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RFP#: 201711189

RFP TITLE: AGRICULTURAL DEVELOPMENT GRANT FY18
BIDDER NAME: Agricultural Wild Blueberry Virtual Museum

EVALUATOR NAME: 524

EVALUATOR DEPARTMENT: Agriculture, Conservation & Forestry

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RFP#: 201711189

RFP TITLE: Agricultural Development Grant FY18

BIDDER NAME: The Medicine Farm DATE: 2/0/10 EVALUATOR NAME: Cal EVALUATOR DEPARTMENT: Agriculture, Conservation & Forestry ***********************************			
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RFP#: 201711189

RFP TITLE: Agricultural Development Grant FY18

BIDDER NAME: The Medicine Farm

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EVALUATOR NAME: 4

EVALUATOR DEPARTMENT: Agriculture, Conservation & Forestry

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RFP TITLE: Agricultural Development Grant FY18
BIDDER NAME: The Medicine Farm
DATE: \ - 25 - 18

EVALUATOR NAME: TON DYON

EVALUATOR DEPARTMENT: Agriculture, Conservation & Forestry

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RFP#: 201711189

RFP TITLE: Agricultural Development Grant FY18

BIDDER NAME: The Medicine Farm

DATE: 2/4 1.8

EVALUATOR NAME: KERSBERGEN

EVALUATOR DEPARTMENT: Agriculture, Conservation & Forestry

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RFP#: 201711189

RFP TITLE: Agricultural Development Grant FY18

BIDDER NAME: The Medicine Farm

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RFP #: 201711189

RFP TITLE: Agricultural Development Grant FY18 BIDDER NAME: The Maine Crisp Company, LLC

DATE: 2/6/18

EVALUATOR NAME: Kersberger

EVALUATOR DEPARTMENT: Agriculture, Conservation & Forestry

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RFP#: 201711189

RFP TITLE: Agricultural Development Grant FY18 BIDDER NAME: The Maine Crisp Company, LLC	
DATE: 2/4/18	
EVALUATOR NAME: Cal	
EVALUATOR DEPARTMENT: Agriculture, Conservation & Forestry	

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RFP #: 201711189 RFP TITLE: Agricultural Development Grant FY18	
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RFP #: 201711189 RFP TITLE: Agricultural Development Grant FY18 BIDDER NAME: The Maine Crisp Company, LLC DATE:) - 2 5 - 18
EVALUATOR NAME: 10 0 0 / 60
EVALUATOR DEPARTMENT: Agriculture, Conservation & Forestry

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RFP #: 201711189

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EVALUATOR NAME: Bell

EVALUATOR DEPARTMENT: Agriculture, Conservation & Forestry

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RFP#: 201711189

RFP TITLE: Agricultural Development Grant FY18 BIDDER NAME: Maine Shellfish Developers, LLC DATE: 2// 1/0
EVALUATOR NAME: Kersbergen
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RFP TITLE: Agricultural Development Grant FY18 BIDDER NAME: Maine Shellfish Developers, LLC
DATE: 2/1/18 EVALUATOR NAME: Cal
EVALUATOR NAME: Cal
EVALUATOR DEPARTMENT: Agriculture, Conservation & Forestry

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RFP #: 201711189
RFP TITLE: Agricultural Development Grant FY18
BIDDER NAME: Maine Shellfish Developers, LLC

DATE:

EVALUATOR NAME: Sell

EVALUATOR DEPARTMENT: Agriculture, Conservation & Forestry

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RFP#: 201711189

RFP TITLE: Agricultural Development Grant FY18 BIDDER NAME: Maine Shellfish Developers, LLC

DATE: 1-25-18

EVALUATOR NAME: Olon Oyun

EVALUATOR DEPARTMENT: Agriculture, Conservation & Forestry

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RFP#: 201711189 RFP TITLE: AGRICULTURAL DEVELOPMENT GRANT FY18 BIDDER NAME: Abbruzzese Enterprises LLC, EVALUATOR NAME: 少仏 チーローら EVALUATOR DEPARTMENT: Agriculture, Conservation & Forestry
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RFP TITLE: AGRICULTURAL DEVELOPMENT GRANT FY18

BIDDER NAME: Abbruzzese Enterprises LLC EVALUATOR NAME: KEVSIOEVOZEKO

EVALUATOR DEPARTMENT: Agriculture, Conservation & Forestry

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RFP#: 201711189

RFP TITLE: AGRICULTURAL DEVELOPMENT GRANT FY18

BIDDER NAME: Abbruzzese Enterprises LLC

1-21-18 EVALUATOR NAME: NON DYON

EVALUATOR DEPARTMENT: Agriculture, Conservation & Forestry

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Individual Evaluator Comments:

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RFP#: 201711189

RFP TITLE: AGRICULTURAL DEVELOPMENT GRANT FY18

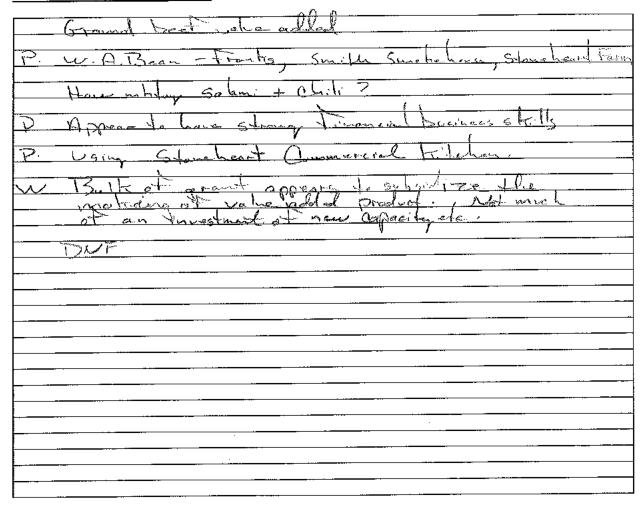
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Individual Evaluator Comments:



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RFP #: 201711189 RFP TITLE: Agricultural Development Grant FY18 BIDDER NAME; Pine Tree Poultry DATE: 2-(e) EVALUATOR NAME: 0-6 EVALUATOR DEPARTMENT: Agriculture, Conser	Carol Anne Jordon
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RFP#: 201711189 RFP TITLE: Agricultural Development Grant FY18 BIDDER NAME: Pine Tree Poultry DATE: 1-25-18 EVALUATOR NAME: NON PYEN EVALUATOR DEPARTMENT: Agriculture, Conservation & Forestry instructions: The purpose of this form is to record proposal review notes written by individual evaluators for this Request for Proposals (RFP) process. It is required that each individual evaluator make notes for each proposal that he or she reviews. No numerical scoring should take place on these notes, as that is performed only during team consensus evaluation meetings. A separate form is available for team consensus evaluation notes and scoring. Once complete, please submit a copy of this document to your Department's RFP Coordinator or Lead Evaluator for this RFP. Individual Evaluator Comments: PROCESSAR POLICETAY OFMATTON 50 H 1 EXPANDING L'ELLOS CAGER FERESZING PAGE CXPANO الإرباء (الرية مراجع Bronkows RUMBLER V480 ALCTHEY 7415 (on record 心

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RFP TITLE: Agricultural Development Grant FY18 BIDDER NAME: Pine Tree Poultry DATE: 2/4 (12) EVALUATOR NAME: Kers here, experience and experience and experience are the conservation & Forestry
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RFP#: 201711189

RFP TITLE: Agricultural Development Grant FY18

BIDDER NAME: Pine Tree Poultry

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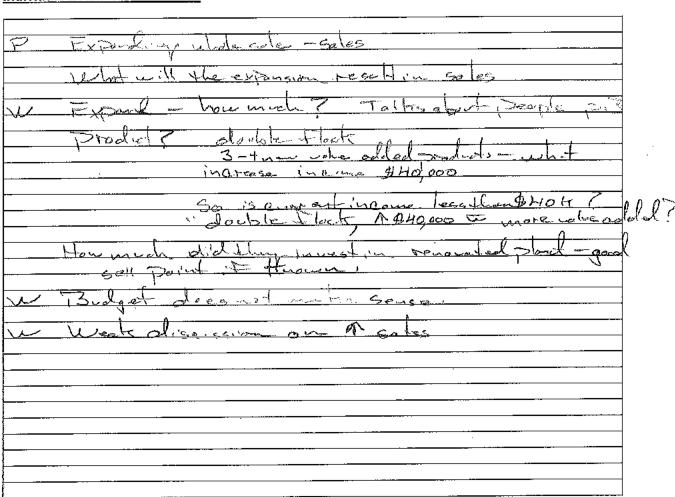
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EVALUATOR NAME: 5010

EVALUATOR DEPARTMENT: Agriculture, Conservation & Forestry

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Individual Evaluator Comments:



RFP#: 201711189

RFP TITLE: Agricultural Development Grant FY18
BIDDER NAME: Pine Tree Poultry
DATE: EVALUATOR NAME: \$\frac{1}{2} \frac{1}{2} 1
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RFP #: 201711189 RFP TITLE: Agricultural Development Grant FY18 -BIDDER NAME: Howland Farmers' and Artisans' Market DATE: 2/6 19 EVALUATOR NAME: KERSBERGEN **EVALUATOR DEPARTMENT:** Agriculture, Conservation & Forestry Instructions: The purpose of this form is to record proposal review notes written by individual evaluators for this Request for Proposals (RFP) process. It is required that each individual evaluator make notes for each proposal that he or she reviews. No numerical scoring should take place on these notes, as that is performed only during team consensus evaluation meetings. A separate form is available for team consensus evaluation notes and scoring. Once complete, please submit a copy of this document to your Department's RFP Coordinator or Lead Evaluator for this RFP. Individual Evaluator Comments: food strictor 8-2518 Acres Miller Growno Fra

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RFP#: 201711189

RFP TITLE: Agricultural Development (BIDDER NAME: Howland Farmers' and	
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RFP#: 201711189

RFP TITLE; Agricultural Development Grant FY18 BIDDER NAME: Howland Farmers' and Artisans' Market
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EVALUATOR DEPARTMENT: Agriculture, Conservation & Forestry

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RFP#: 201711189 RFP TITLE: Agricultural Development Grant FY18 BIDDER NAME: Howland Farmers' and Artisans' Market DATE: 1/29//8 EVALUATOR NAME: OWN DYWA EVALUATOR DEPARTMENT: Agriculture, Conservation & Forestry	
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RFP#: 201711189

RFP TITLE: Agricultural Development Grant FY18 BIDDER NAME: In The Village Farm and Garden

DATE: 2/6/18
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RFP#: 201711189

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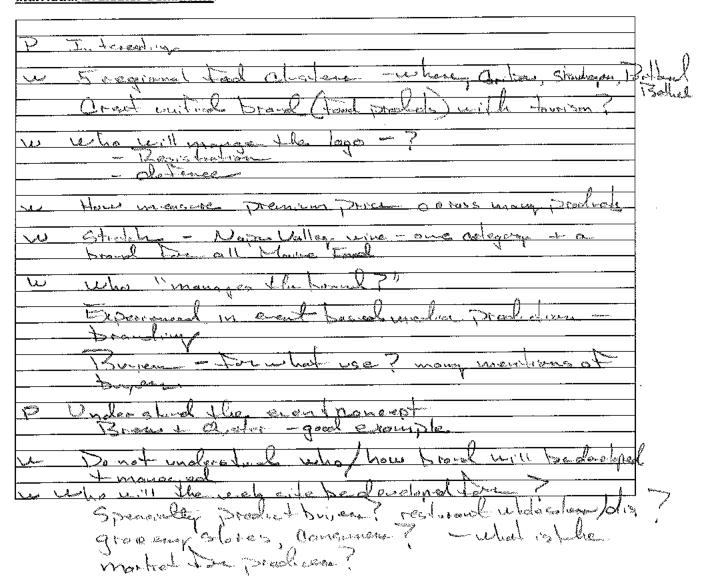
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RFP TITLE: Agricultural Development Grant FY18 BIDDER NAME: Peak Core, LLC
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INDIVIDUAL EVALUATION NOTES
RFP#: 201711189 RFP TITLE: Agricultural Development Grant FY18 BIDDER NAME: Peak Core, LLC DATE: EVALUATOR NAME: 7. (U) EVALUATOR DEPARTMENT: Agriculture, Conservation & Forestry
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RFP TITLE: Agricultural Development Grant FY18 BIDDER NAME: Peak Core, LLC				
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RFP #: 201711189 RFP TITLE: Agricultural Development Grant FY18 BIDDER NAME: Northern Tilth DATE: 2/6/19 EVALUATOR NAME: 15025650660 EVALUATOR DEPARTMENT: Agriculture, Conservation & Forestry
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RFP#: 201711189

RFP TITLE: Agricultural Development Grant FY18

BIDDER NAME: Northern Tilth

DATE: 1-25-18

EVALUATOR NAME: NON DYER

EVALUATOR DEPARTMENT: Agriculture, Conservation & Forestry

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BIDDER NAME: Northern Tilth
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RFP TITLE: Agricultural Development Grant FY18 BIDDER NAME: Northern Tilth DATE: Z/V/IB EVALUATOR NAME: Eu(EVALUATOR DEPARTMENT: Agriculture, Conservation & Forestry				
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STATE OF MAINE

INDIVIDUAL EVALUATION NOTES RFP#: 201711189 RFP TITLE: Agricultural Development Grant FY18 BIDDER NAME: University of Maine (Sukhwinder Bali) DATE: 1-23-18 EVALUATOR NAME: TON OYER **EVALUATOR DEPARTMENT:** Agriculture, Conservation & Forestry Instructions: The purpose of this form is to record proposal review notes written by individual evaluators for this Request for Proposals (RFP) process. It is required that each individual evaluator make notes for each proposal that he or she reviews. No numerical scoring should take place on these notes, as that is performed only during team consensus evaluation meetings. A separate form is available for team consensus evaluation notes and scoring. Once complete, please submit a copy of this document to your Department's RFP Coordinator or Lead Evaluator for this RFP.

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RFP #: 201711189

RFP TITLE: Agricultural Development Grant FY18
BIDDER NAME: University of Maine (Sukhwinder Bali)

DATE:

EVALUATOR NAME:

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EVALUATOR DEPARTMENT: Agriculture, Conservation & Forestry

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RFP#: 201711189

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RFP#: 201711189

RFP TITLE: Agricultural Development Grant FY18 BIDDER NAME: University of Maine (Sukhwinder Bali) DATE: 2/6/10 EVALUATOR NAME: KERSBERGEN EVALUATOR DEPARTMENT: Agriculture, Conservation & Forestry Instructions: The purpose of this form is to record proposal review notes written by individual evaluators for this Request for Proposals (RFP) process. It is required that each individual evaluator make notes for each proposal that he or she reviews. No numerical scoring should take place on these notes, as that is performed only during team consensus evaluation meetings. A separate form is available for team consensus evaluation notes and scoring. Once complete, please submit a copy of this document to your Department's RFP Coordinator or Lead Evaluator for this RFP. Individual Evaluator Comments:

RFP #: 201711189 RFP TITLE: Agricultural Development Grant FY18 BIDDER NAME: University of Maine (Sukhwinder Bali) DATE: 2/4/18 EVALUATOR NAME: Lay
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BIDDER NAME: Unit DATE: 2/4/10 EVALUATOR NAME EVALUATOR DEPA	ral Development Grant FY18 versity of Maine (Dr. Lakesh :	Sharma) ervation & Fore	*********	******************************
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RFP	#:	201	71	11	189
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RFP TITLE: Agricultural Development Grant FY18

BIDDER NAME: University of Maine (Dr. Lakesh Sharma)

DATE: 1-22-18 EVALUATOR NAME: TON DYEN

EVALUATOR DEPARTMENT: Agriculture, Conservation & Forestry

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RFP#: 201711189

RFP TITLE: Agricultural Development Grant FY18

BIDDER NAME: University of Maine (Dr. Lakesh Sharma)

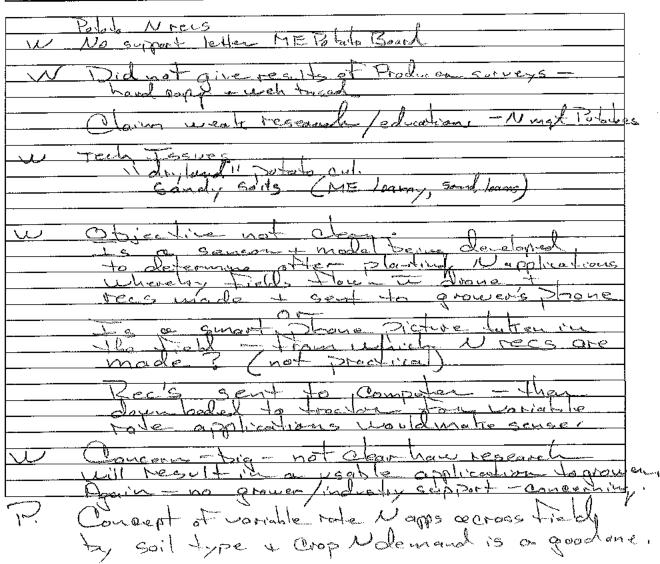
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Individual Evaluator Comments:



RFP	#:	201	71	11	189
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RFP TITLE: Agricultural Development Grant FY18

BIDDER NAME: University of Maine (Dr. Lakesh Sharma)

DATE:

EVALUATOR NAME: JAS

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Individual Evaluator Comments:

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- Nithogan Sed	LAIM.			

Paul R. LePage Governor

Signature

Walter E. Whitcomb Commissioner

AGREEMENT AND DISCLOSURE STATEMENT RFP #: 201711189 RFP TITLE: Agricultural Development Grant FY18

RFP IIILE: Agricultural Development Grant F1 10
accept the offer to
become a member of the Request for Proposals (RFP) Evaluation Team for the State of Maine Department of Agriculture, Conservation & Forestry. I do hereby accept the terms set forth in this agreement AND hereby disclose any affiliation or relationship I may have in connection with a bidder who has submitted a proposal to this RFP.
Neither I nor any member of my immediate family have a personal or financial interest, direct or indirect, in the bidders whose proposals I will be reviewing. "Interest" may include, but is not limited to: current or former ownership in the bidder's company; current or former Board membership; current or former employment with the bidder; current or former personal contractual relationship with the bidder (example: paid consultant); and/or current or former relationship to a bidder's official which could reasonably be construed to constitute a conflict of interest (personal relationships may be perceived by the public as a potential conflict of interest).
I have not advised, consulted with or assisted any bidder in the preparation of any proposal submitted in response to this RFP nor have I submitted a letter of support or similar endorsement.
I understand that the evaluation process is to be conducted in an impartial manner. In this regard, I hereby certify that, to the best of my knowledge, there are no circumstances that would reasonably support a good faith charge of bias. I further understand that in the event a good faith charge of bias is made, it will rest with me to decide whether I should be disqualified from participation in the evaluation process.
I agree to hold confidential all information related to the contents of Requests for Proposals presented during the review process until such time as the Department formally releases the funding decision notices for public distribution.

Date

Paul R. LePage Governor Walter E. Whitcomb Commissioner

AGREEMENT AND DISCLOSURE STATEMENT RFP #: 201711189 RFP TITLE: Agricultural Development Grant FY18

RFP TITLE: Agricultural	Development Grant F110
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Signature	1/22/18 Date

Paul R. LePage Governor Walter E. Whitcomb Commissioner

AGREEMENT AND DISCLOSURE STATEMENT RFP #: 201711189 RFP TITLE: Agricultural Development Grant FY18

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Signature

and June Jordan Jan 20, 2018

Date

Paul R. LePage

Governor

STATE OF MAINE DEPARTMENT OF AGRICULTURE, CONSERVATION & **FORESTRY**

AGREEMENT AND DISCLOSURE STATEMENT

Walter E. Whitcomb Commissioner

RFP #: 201711189 RFP TITLE: Agricultural Development Grant FY18

RFP TITLE: Agricultural Development Grant F 110		
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Rignature	2/6/18 Date	



Paul R. LePage Governor Walter E. Whitcomb Commissioner

AGREEMENT AND DISCLOSURE STATEMENT RFP #: 201711189 RFP TITLE: Agricultural Development Grant FY18

I,Julie Ann Smithaccept the offe (RFP) Evaluation Team for the State of Maine Department of A accept the terms set forth in this agreement AND hereby discle connection with a bidder who has submitted a proposal to this	RFP.	
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