State of Maine <u>RFP / Proposal Master Score Sheet</u>

Instructions: Complete the Master Score Sheet below providing all of the requested information for each bidder that submitted a proposal in response to the RFP. This document is to be included in the Selection Package submitted to the Division of Procurement Services for review/approval.

SCORESHEET FOR RE	P#20180	3033 P	re-Qualified Ve	endor l	ist for Confer	ence a	nd Meeting Fa	cilities	
PROPOSAL SUBM	ITTED BY:	Augus	ata Civic Center	Cro	ss Insurance Center		's Catering & vent Center		tte Hotels DBA or Inn & Spa
	COST:	Cost:	See Price List	Cost:	See Price List	Cost:	See Price List	Cost:	See Price List
EVALUATION ITEM	POINTS AVAIL.				neligible for onsideration		neligible for onsideration		
Section I: Organization Qualifications and Experience	30		30		0		0		20
Section II: Proposed Services	35		30		0		0		30
Section III: Cost Proposal	25		20		0		0		20
Section IV: Maine Business and Economic Impact Consideration	10		6		0		0		10
TOTAL	<u>100</u>		<u>86</u>		<u>0</u>		<u>0</u>		<u>80</u>
PROPOSAL SUBM	ITTED BY:	Hote	an Properties els, Resorts & Affiliates	S	unday River	Suga Hotel	rloaf Mountain and Conference Center		ersity of Maine hinson Center
	COST:	Cost:	See Price List	Cost:	See Price List	Cost:	See Price List	Cost:	See Price List
EVALUATION ITEM	POINTS AVAIL.		neligible for onsideration				neligible for onsideration		
Section I: Organization Qualifications and Experience	30		0		25		0		30
Section II: Proposed Services	35		0		33		0		33
Section III: Cost Proposal	25		0		20		0		25
Section IV: Maine Business and Economic Impact Consideration	10		0		8		0		6
TOTAL	100		0		<u>86</u>		<u>0</u>		<u>94</u>



STATE OF MAINE DEPARTMENT OF ADMINISTRATIVE AND FINANCIAL SERVICES Bureau of Business Management Division of Procurement Services

Alexander E. Porteous Commissioner

August 6, 2018

Earl@augustaciviccenter.org Augusta Civic Center Earl Kingsbury, Director 76 Community Drive Augusta, ME 04330

SUBJECT: Notice of Conditional Contract Awards under RFP #201803033 Pre-Qualified Vendor List for Conference and Meeting Facilities

Dear Mr. Kingsbury:

This letter is in regard to the subject Request for Proposals (RFP), issued by the State of Maine Department of Administrative and Financial Services for a Pre-Qualified Vendor List for Conference and Meeting Facilities. The Department has evaluated the proposals received using the evaluation criteria identified in the RFP, and the Department is hereby announcing its conditional contract awards to the following bidders:

- Augusta Civic Center
- Lafayette Hotels d/b/a Senator Inn & Spa
- Sunday River
- University of Maine Hutchinson Center

The bidders listed above received the evaluation team's highest rankings. The Department will be contacting the aforementioned bidders soon to negotiate a contract. As provided in the RFP, the Notice of Conditional Contract Award is subject to execution of a written contract and, as a result, this Notice does NOT constitute the formation of a contract between the Department and the apparent successful vendor. The vendor shall not acquire any legal or equitable rights relative to the contract services until a contract containing terms and conditions acceptable to the Department is executed. The Department further reserves the right to cancel this Notice of Conditional Contract Award at any time prior to the execution of a written contract.

This award decision is conditioned upon final approval by the State Procurement Review Committee and the successful negotiation of a contract. A Statement of Appeal Rights has been provided with this letter; see below.

Thank you for your interest in doing business with the State of Maine.

Sincerely,

aron

Denice M. Baron Procurement Analyst II

Any person aggrieved by an award decision may request an appeal hearing. The request must be made to the Director of the Bureau of General Services, in writing, within 15 days of notification of the contract award as provided in 5 M.R.S. § 1825-E (2) and the Rules of the Department of Administrative and Financial Services, Bureau of General Services, Division of Purchases, Chapter 120, § (2) (2).



STATE OF MAINE DEPARTMENT OF ADMINISTRATIVE AND FINANCIAL SERVICES Bureau of Business Management Division of Procurement Services

Alexander E. Porteous Commissioner

August 6, 2018

sbarnes@senatorinn.com Lafayette Hotels d/b/a Senator Inn & Spa Stacy Barnes or Holly Gessner 284 Western Avenue Augusta, ME 04330

SUBJECT: Notice of Conditional Contract Awards under RFP #201803033 Pre-Qualified Vendor List for Conference and Meeting Facilities

Dear Ms. Barnes:

This letter is in regard to the subject Request for Proposals (RFP), issued by the State of Maine Department of Administrative and Financial Services for a Pre-Qualified Vendor List for Conference and Meeting Facilities. The Department has evaluated the proposals received using the evaluation criteria identified in the RFP, and the Department is hereby announcing its conditional contract awards to the following bidders:

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Thank you for your interest in doing business with the State of Maine.

Sincerely,

Denice M. Baron Procurement Analyst II

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STATE OF MAINE DEPARTMENT OF ADMINISTRATIVE AND FINANCIAL SERVICES Bureau of Business Management Division of Procurement Services

Alexander E. Porteous Commissioner

August 6, 2018

sdacko@sundayriver.com Sunday River Steve Dacko 15 South Ridge Road Newry, ME 04261

SUBJECT: Notice of Conditional Contract Awards under RFP #201803033 Pre-Qualified Vendor List for Conference and Meeting Facilities

Dear Mr. Dacko:

This letter is in regard to the subject Request for Proposals (RFP), issued by the State of Maine Department of Administrative and Financial Services for a Pre-Qualified Vendor List for Conference and Meeting Facilities. The Department has evaluated the proposals received using the evaluation criteria identified in the RFP, and the Department is hereby announcing its conditional contract awards to the following bidders:

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This award decision is conditioned upon final approval by the State Procurement Review Committee and the successful negotiation of a contract. A Statement of Appeal Rights has been provided with this letter; see below.

Thank you for your interest in doing business with the State of Maine.

Sincerely,

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Denice M. Baron Procurement Analyst II

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STATE OF MAINE DEPARTMENT OF ADMINISTRATIVE AND FINANCIAL SERVICES Bureau of Business Management Division of Procurement Services

Alexander E. Porteous Commissioner

August 6, 2018

<u>Kim.raymond@maine.edu</u> University of Maine Hutchinson Center Kim Wilson-Raymond, Conference & Administrative Coordinator 80 Belmont Ave. Belfast, ME 04915

SUBJECT: Notice of Conditional Contract Awards under RFP #201803033 Pre-Qualified Vendor List for Conference and Meeting Facilities

Dear Ms. Wilson-Raymond:

This letter is in regard to the subject Request for Proposals (RFP), issued by the State of Maine Department of Administrative and Financial Services for a Pre-Qualified Vendor List for Conference and Meeting Facilities. The Department has evaluated the proposals received using the evaluation criteria identified in the RFP, and the Department is hereby announcing its conditional contract awards to the following bidders:

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This award decision is conditioned upon final approval by the State Procurement Review Committee and the successful negotiation of a contract. A Statement of Appeal Rights has been provided with this letter; see below.

Thank you for your interest in doing business with the State of Maine.

Sincerely,

alor

Denice M. Baron Procurement Analyst II

Any person aggrieved by an award decision may request an appeal hearing. The request must be made to the Director of the Bureau of General Services, in writing, within 15 days of notification of the contract award as provided in 5 M.R.S. § 1825-E (2) and the Rules of the Department of Administrative and Financial Services, Bureau of General Services, Division of Purchases, Chapter 120, § (2) (2).

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STATE OF MAINE DEPARTMENT OF ADMINISTRATIVE AND FINANCIAL SERVICES Bureau of Business Management Division of Procurement Services

Alexander E. Porteous Commissioner

August 6, 2018

<u>Jessica_Stark@comcastspectacor.com</u> Cross Insurance Center Jessica Stark, Sales & Event Manager 515 Main Street Bangor, ME 04401

SUBJECT: Notice of Conditional Contract Awards under RFP #201803033 Pre-Qualified Vendor List for Conference and Meeting Facilities

Dear Ms. Stark:

This letter is in regard to the subject Request for Proposals (RFP), issued by the State of Maine Department of Administrative and Financial Services for a Pre-Qualified Vendor List for Conference and Meeting Facilities. The Department has evaluated the proposals received using the evaluation criteria identified in the RFP, and the Department is hereby announcing its conditional contract awards to the following bidders:

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This award decision is conditioned upon final approval by the State Procurement Review Committee and the successful negotiation of a contract. A Statement of Appeal Rights has been provided with this letter; see below.

Thank you for your interest in doing business with the State of Maine.

Sincerely,

alor

Denice M. Baron Procurement Analyst II

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STATE OF MAINE DEPARTMENT OF ADMINISTRATIVE AND FINANCIAL SERVICES Bureau of Business Management Division of Procurement Services

Alexander E. Porteous Commissioner

August 6, 2018

jeff@jeffscatering.com Jeff's Catering & Event Center Jeff Ashey, President/Owner 15 Littlefield Way Brewer, ME 04412

SUBJECT: Notice of Conditional Contract Awards under RFP #201803033 Pre-Qualified Vendor List for Conference and Meeting Facilities

Dear Mr. Ashey:

This letter is in regard to the subject Request for Proposals (RFP), issued by the State of Maine Department of Administrative and Financial Services for a Pre-Qualified Vendor List for Conference and Meeting Facilities. The Department has evaluated the proposals received using the evaluation criteria identified in the RFP, and the Department is hereby announcing its conditional contract awards to the following bidders:

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Thank you for your interest in doing business with the State of Maine.

Sincerely,

alor

Denice M. Baron Procurement Analyst II

Any person aggrieved by an award decision may request an appeal hearing. The request must be made to the Director of the Bureau of General Services, in writing, within 15 days of notification of the contract award as provided in 5 M.R.S. § 1825-E (2) and the Rules of the Department of Administrative and Financial Services, Bureau of General Services, Division of Purchases, Chapter 120, § (2) (2).



STATE OF MAINE DEPARTMENT OF ADMINISTRATIVE AND FINANCIAL SERVICES Bureau of Business Management Division of Procurement Services

Alexander E. Porteous Commissioner

August 6, 2018

Kyle.manning@oceanprop.com Ocean Properties Hotels, Resorts & Affiliates Kyle Manning 1000 Market St. Building 1, Suite 2 Portsmouth, NH 03801

SUBJECT: Notice of Conditional Contract Awards under RFP #201803033 Pre-Qualified Vendor List for Conference and Meeting Facilities

Dear Mr. Manning:

This letter is in regard to the subject Request for Proposals (RFP), issued by the State of Maine Department of Administrative and Financial Services for a Pre-Qualified Vendor List for Conference and Meeting Facilities. The Department has evaluated the proposals received using the evaluation criteria identified in the RFP, and the Department is hereby announcing its conditional contract awards to the following bidders:

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This award decision is conditioned upon final approval by the State Procurement Review Committee and the successful negotiation of a contract. A Statement of Appeal Rights has been provided with this letter; see below.

Thank you for your interest in doing business with the State of Maine.

Sincerely,

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Denice M. Baron Procurement Analyst II

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STATE OF MAINE DEPARTMENT OF ADMINISTRATIVE AND FINANCIAL SERVICES Bureau of Business Management Division of Procurement Services

Alexander E. Porteous Commissioner

August 6, 2018

<u>slavertu@sugarloaf.com</u> Sugarloaf Mountain Hotel and Conference Center Scott Lavertu, Conference Sales Manager 5092 Access Road Carrabassett Valley, ME 04947

SUBJECT: Notice of Conditional Contract Awards under RFP #201803033 Pre-Qualified Vendor List for Conference and Meeting Facilities

Dear Mr. Lavertu:

This letter is in regard to the subject Request for Proposals (RFP), issued by the State of Maine Department of Administrative and Financial Services for a Pre-Qualified Vendor List for Conference and Meeting Facilities. The Department has evaluated the proposals received using the evaluation criteria identified in the RFP, and the Department is hereby announcing its conditional contract awards to the following bidders:

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Thank you for your interest in doing business with the State of Maine.

Sincerely,

ROL

Denice M. Baron Procurement Analyst II

Any person aggrieved by an award decision may request an appeal hearing. The request must be made to the Director of the Bureau of General Services, in writing, within 15 days of notification of the contract award as provided in 5 M.R.S. § 1825-E (2) and the Rules of the Department of Administrative and Financial Services, Bureau of General Services, Division of Purchases, Chapter 120, § (2) (2).

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RFP #: 201803033 RFP TITLE: Pre-Qualified Vendor List for Conference and Meeting Facilities BIDDER: Augusta Civic Center DATE: 7/31/18

Instructions: The purpose of this form is to record all evaluation notes and scoring that is obtained through consensus discussions among the full evaluation team for this Request for Proposals (RFP) process. The RFP Coordinator or Lead Evaluator should complete this form and maintain the only copy. This form should reflect the full team's consensus evaluations, and this form is **not** meant to take the place of individual evaluation notes, which are still required from each member of the evaluation team. A separate form is available for individual evaluation notes. Please submit a copy of this document to the Division of Procurement Services as part of your contract award selection documents.

DEPARTMENT NAME: Department of Administrative and Financial Services **NAME OF RFP COORDINATOR:** Denice Baron **NAMES OF EVALUATORS:** Jennifer Tarr, Heidi Peckham and Denice Baron

Pass/Fail Criteria			
		Pass:	Fail:
 Facility must be located within the state of Maine 		X	
		Deinte	
		Points A	warded:
Numerical Score:			
Section I. Organization Qualifications and Experience	(Max: 30 Points)	3	0
Section II. Proposed Services	(Max: 35 Points)	3	0
Contine III, Cont Dramond	(May OF Deinte)		0
Section III: Cost Proposal	(Max: 25 Points)		0
Section IV: Maine Business and Economic Impact Considera	tion (Max: 10 Points)		6
-			
TOTAL POINTS	(Max: 100 Points)	8	6
TOTAL POINTS	(Max: 100 Points)	8	6

SUMMARY PAGE

RFP #: 201803033 RFP TITLE: Pre-Qualified Vendor List for Conference and Meeting Facilities BIDDER: Augusta Civic Center DATE: 7/31/18

********* **EVALUATION OF SECTION I Organization Qualifications and Experience Total Points Available: 30** Score: 30 **Evaluation Team Comments:** Overview - Facility owned by the City of Augusta Over 40-years' experience in conventions, conferences, trade shows, concerts, sporting events and corporate meetings. Provided 3 Projects/references Litigation – None Financial Viability – Good Standings Certificate of Insurance - Current

RFP #: 201803033 RFP TITLE: Pre-Qualified Vendor List for Conference and Meeting Facilities BIDDER: Augusta Civic Center DATE: 7/31/18

EVALUATION OF SECTION II Proposed Services

Total Points Available: 35 Score: 30

Evaluation Team Comments:

Location – Region #2, Augusta and just off I-95 central Maine

Space Availability – 24,500sf Auditorium and 23 meeting rooms (49,000 total sf of space)

Provided Room Name, Capacity and Details - Yes

Technology, Rental and Support – Onsite 90% of AV needs, many rentals and support offered, state of the art WiFi

Food – In house catering

Lodging – No onsite lodging (1000 rooms available within minutes) and did not provide off site options

Parking – Ample on-site

Reservation Plan – Provided, simple and easy

State's Cancellation Policy - Will honor

Floor Plans – Provided

Map – Provided with directions

Sample Menus – Provided

ADA Compliant - yes

RFP #: 201803033 RFP TITLE: Pre-Qualified Vendor List for Conference and Meeting Facilities BIDDER: Augusta Civic Center DATE: 7/31/18

EVALUATION OF SECTION III Cost Proposal Price: Comparison with Lowest Bid

Total Points Available: 25 Score: 20

Evaluation Team Comments:

Rate Sheet – Seems complete and reasonable

Per Diem Rates – Did not disclose

Parking Fees - \$2/attendee for major events

RFP #: 201803033 RFP TITLE: Pre-Qualified Vendor List for Conference and Meeting Facilities BIDDER: Augusta Civic Center DATE: 7/31/18

EVALUATION OF SECTION IV Maine Business and Economic Impact Consideration

Total Points Available: 10

Score: 6

	Total	Maine Resident	Maine Impac
Number of FTE Employees:	14.0	14.0	100%
Payroll:	\$677,038	\$677,038	100%

1-74%:	2 points
75-100%:	4 points

MAINE ECONOMIC IMPACT	
	Total amount in Maine
Income Taxes Paid (State):	Exempt
Property Taxes Paid (Local):	Exempt
Wages to Maine Residents:	\$677,038
Payments to Maine Subcontractors Estimated:	\$205,000
Sum of MAINE ECONOMIC IMPACT:	\$882,038

\$1 - \$1,000,000:	2 points
\$1,000,001 - \$10,000,000:	4 points
>\$10,000,000:	6 points

Total Points for Maine Business and Economic Impact Consideration:	6
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RFP #: 201803033 RFP TITLE: Pre-Qualified Vendor List for Conference and Meeting Facilities BIDDER: Cross Insurance Center DATE: 7/31/18

Instructions: The purpose of this form is to record all evaluation notes and scoring that is obtained through consensus discussions among the full evaluation team for this Request for Proposals (RFP) process. The RFP Coordinator or Lead Evaluator should complete this form and maintain the only copy. This form should reflect the full team's consensus evaluations, and this form is **not** meant to take the place of individual evaluation notes, which are still required from each member of the evaluation team. A separate form is available for individual evaluation notes. Please submit a copy of this document to the Division of Procurement Services as part of your contract award selection documents.

DEPARTMENT NAME: Department of Administrative and Financial Services **NAME OF RFP COORDINATOR:** Denice Baron **NAMES OF EVALUATORS:** Jennifer Tarr, Heidi Peckham and Denice Baron

SUMMARY PAGE

Pass/Fail Criteria		
	Pass:	Fail:
✦ Facility must be located within the state of Maine		
The proposal received was missing several evaluation documents, including: a signed Debarment Form and a signed Proposal Cover Page, Maine Business and Economic Impact Consideration, No Cost Proposal for Meeting Space & Equipment, Financial Reports, Litigation, Insurance, Supplemental Cancelation Plan, Reservation Plan. The team felt due to the lack of several evaluation documents, this proposal could not be evaluated and was deemed ineligible for consideration.	ne	x
	Points	Awarded:
Numerical Score:		
Section I. Organization Qualifications and Experience (Max: 30 Poir	nts)	
Section II. Proposed Services (Max: 35 Poin	its)	
Section III: Cost Proposal (Max: 25 Poir	nts)	
Section IV: Maine Business and Economic Impact Consideration (Max: 10 Point	nts)	
TOTAL POINTS (Max: 100 Point	nts)	
````		

RFP #: 201803033 RFP TITLE: Pre-Qualified Vendor List for Conference and Meeting Facilities BIDDER: Cross Insurance Center DATE: 7/31/18

*****	***************************************	***************************************
	EVALUATION OF SECTION	DN I
	Organization Qualifications and	Experience
	Total Points Available: 30	<u>Score</u> :
****		*****
Evaluation Team Comm	ents	

RFP #: 201803033 RFP TITLE: Pre-Qualified Vendor List for Conference and Meeting Facilities BIDDER: Cross Insurance Center DATE: 7/31/18

*****	***************************************	***************************************			
	EVALUATION OF SECTION II Proposed Services				
	Total Points Available: 35	Score:			
*****	********	******			
Evaluation Team Comme	ents:				
	—				
	<u> </u>				

RFP #: 201803033 RFP TITLE: Pre-Qualified Vendor List for Conference and Meeting Facilities BIDDER: Cross Insurance Center DATE: 7/31/18

#### Cost Proposal Price: Comparison with Lowest Bid

*****

**Evaluation Team Comments:** 

RFP #: 201803033 RFP TITLE: Pre-Qualified Vendor List for Conference and Meeting Facilities BIDDER: Cross Insurance Center DATE: 7/31/18

*****

#### EVALUATION OF SECTION IV Maine Business and Economic Impact Consideration

Total Points Available: 10

<u>Score</u>: ____

*****

	Total	Maine Resident	Maine Impac
Number of FTE Employees:	XX	XX	XX %
Payroll:	XX	XX	XX %

1-74%:	2 points
75-100%:	4 points

MAINE ECONOMIC IMPACT	
	Total amount in Maine
Income Taxes Paid (State):	\$ XX
Property Taxes Paid (Local):	\$ XX
Wages to Maine Residents:	\$ XX
Payments to Maine Subcontractors Estimated:	\$ XX
Sum of MAINE ECONOMIC IMPACT:	\$ XX

\$1 - \$1,000,000:	2 points
\$1,000,001 - \$10,000,000:	4 points
>\$10,000,000:	6 points

Total Points for Maine Business and Economic Impact Consideration:	XX
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RFP #: 201803033 RFP TITLE: Pre-Qualified Vendor List for Conference and Meeting Facilities BIDDER: Jeff's Catering & Event Center DATE: 7/31/18

**Instructions:** The purpose of this form is to record all evaluation notes and scoring that is obtained through consensus discussions among the full evaluation team for this Request for Proposals (RFP) process. The RFP Coordinator or Lead Evaluator should complete this form and maintain the only copy. This form should reflect the full team's consensus evaluations, and this form is **not** meant to take the place of individual evaluation notes, which are still required from each member of the evaluation team. A separate form is available for individual evaluation notes. Please submit a copy of this document to the Division of Procurement Services as part of your contract award selection documents.

**DEPARTMENT NAME:** Department of Administrative and Financial Services **NAME OF RFP COORDINATOR:** Denice Baron **NAMES OF EVALUATORS:** Jennifer Tarr, Heidi Peckham and Denice Baron

*****

#### SUMMARY PAGE

◆ Facility must be located within the state of Maine       Pass:         The proposal received was missing several evaluation documents, including: Maine Business and Economic Impact Consideration, no detailed submitted Cost Proposal Form (provided web-site address as an alternate), Financial Reports, Litigation, Insurance, diagram of facility, area map, sample menus, Supplemental Cancelation Plan, Reservation Plan. The team felt due to the lack of several evaluation documents, this proposal could not be evaluated and was deemed ineligible for consideration.       Points Aw         Numerical Score:			Pass/Fail Criteria
The proposal received was missing several evaluation documents, including: Maine Business and Economic Impact Consideration, no detailed submitted Cost Proposal Form (provided web-site address as an alternate), Financial Reports, Litigation, Insurance, diagram of facility, area map, sample menus, Supplemental Cancelation Plan, Reservation Plan. The team felt due to the lack of several evaluation documents, this proposal could not be evaluated and was deemed ineligible for consideration.         Points Aw         Mumerical Score:         Section I.       Organization Qualifications and Experience         Section II.       Proposed Services         Section III:       Cost Proposal         (Max: 25 Points)	<u>Fail:</u>	Pass:	
including: Maine Business and Economic Impact Consideration, no detailed submitted Cost Proposal Form (provided web-site address as an alternate), Financial Reports, Litigation, Insurance, diagram of facility, area map, sample menus, Supplemental Cancelation Plan, Reservation Plan. The team felt due to the lack of several evaluation documents, this proposal could not be evaluated and was deemed ineligible for consideration. <u>Points Aw</u> <u>Numerical Score:</u> Section I. Organization Qualifications and Experience (Max: 30 Points) Section II. Proposed Services (Max: 35 Points) Section III: Cost Proposal (Max: 25 Points)			✦ Facility must be located within the state of Maine
Numerical Score:	х		including: Maine Business and Economic Impact Consideration, no detailed submitted Cost Proposal Form (provided web-site address as an alternate), Financial Reports, Litigation, Insurance, diagram of facility, area map, sample menus, Supplemental Cancelation Plan, Reservation Plan. The team felt due to the lack of several evaluation documents, this proposal could not
Numerical Score:	wordod:	Boints A	
Section I. Organization Qualifications and Experience       (Max: 30 Points)         Section II. Proposed Services       (Max: 35 Points)         Section III: Cost Proposal       (Max: 25 Points)	warueu.		Numerical Score:
Section II. Proposed Services       (Max: 35 Points)         Section III: Cost Proposal       (Max: 25 Points)		 	
Section III: Cost Proposal (Max: 25 Points)			Section I. Organization Qualifications and Experience (Max: 30 Points)
			Section II. Proposed Services (Max: 35 Points)
Section IV: Maine Business and Economic Impact Consideration (Max: 10 Points)			Section III: Cost Proposal (Max: 25 Points)
			Section IV: Maine Business and Economic Impact Consideration (Max: 10 Points)
TOTAL POINTS (Max: 100 Points)			TOTAL POINTS (Max: 100 Points)

RFP #: 201803033 RFP TITLE: Pre-Qualified Vendor List for Conference and Meeting Facilities BIDDER: Jeff's Catering & Event Center DATE: 7/31/18

	*****				
Organization Qualifications and Experience <u>Total Points Available</u> : 30 <u>Score</u> :	EVALUATION OF SECTION I				
Total Points Available: 30 Score:					
*****					
	Total Points Available: 30 Score:				
Evaluation Team Comments:	***************************************				
	Evaluation Team Comments:				

RFP #: 201803033 RFP TITLE: Pre-Qualified Vendor List for Conference and Meeting Facilities BIDDER: Jeff's Catering & Event Center DATE: 7/31/18

*****				
EVALUATION OF SECTION II				
Proposed Services				
Total Points Available: 35 Score:				
***************************************				
Evaluation Team Comments:				

RFP #: 201803033 RFP TITLE: Pre-Qualified Vendor List for Conference and Meeting Facilities BIDDER: Jeff's Catering & Event Center DATE: 7/31/18

EVALUATION OF SECTION III Cost Proposal <u>Price: Comparison with Lowest Bid</u>

Ī	otal Points Available: 25	<u>Score</u> :	
*****	******	*****	*****

**Evaluation Team Comments:** 

Rev. March 5, 2018

RFP #: 201803033 RFP TITLE: Pre-Qualified Vendor List for Conference and Meeting Facilities BIDDER: Jeff's Catering & Event Center DATE: 7/31/18

*****

#### EVALUATION OF SECTION IV Maine Business and Economic Impact Consideration

Total Points Available: 10

<u>Score</u>: ____

*****

	Total	Maine Resident	Maine Impac
Number of FTE Employees:	XX	XX	XX %
Payroll:	XX	XX	XX %

1-74%:	2 points
75-100%:	4 points

MAINE ECONOMIC IMPACT	
	Total amount in Maine
Income Taxes Paid (State):	\$ XX
Property Taxes Paid (Local):	\$ XX
Wages to Maine Residents:	\$ XX
Payments to Maine Subcontractors Estimated:	\$ XX
Sum of MAINE ECONOMIC IMPACT:	\$ XX

\$1 - \$1,000,000:	2 points
\$1,000,001 - \$10,000,000:	4 points
>\$10,000,000:	6 points

Total Points for Maine Business and Economic Impact Consideration:	XX
--------------------------------------------------------------------	----

RFP #: 201803033 RFP TITLE: Pre-Qualified Vendor List for Conference and Meeting Facilities BIDDER: Lafayette Hotels DBA Senator Inn & Spa DATE: 7/31/18

**Instructions:** The purpose of this form is to record all evaluation notes and scoring that is obtained through consensus discussions among the full evaluation team for this Request for Proposals (RFP) process. The RFP Coordinator or Lead Evaluator should complete this form and maintain the only copy. This form should reflect the full team's consensus evaluations, and this form is **not** meant to take the place of individual evaluation notes, which are still required from each member of the evaluation team. A separate form is available for individual evaluation notes. Please submit a copy of this document to the Division of Procurement Services as part of your contract award selection documents.

**DEPARTMENT NAME:** Department of Administrative and Financial Services **NAME OF RFP COORDINATOR:** Denice Baron **NAMES OF EVALUATORS:** Jennifer Tarr, Heidi Peckham and Denice Baron

*****

Pass/Fail Criteria			
<u></u>	<u> </u>	Pass:	Fail:
A Facility must be leasted within the state of Maine		X	
<ul> <li>Facility must be located within the state of Maine</li> </ul>		~	
		I	I
		Points A	warded:
Numerical Score:			
Section I. Organization Qualifications and Experience	(Max: 30 Points)	2	0
Section II. Proposed Services	(Max: 35 Points)	3	0
Section III: Cost Proposal	(Max: 25 Points)	2	0
Section IV: Maine Business and Economic Impact Consideration	ation (Max: 10 Points)	1	0
TOTAL POINTS	(Max: 100 Points)	8	0

#### SUMMARY PAGE

RFP #: 201803033 RFP TITLE: Pre-Qualified Vendor List for Conference and Meeting Facilities BIDDER: Lafayette Hotels DBA Senator Inn & Spa DATE: 7/31/18

*****

## EVALUATION OF SECTION I Organization Qualifications and Experience

******

Total Points Available: 30 Score: 20

#### **Evaluation Team Comments:**

Overview – Best meeting and banquet facility by citizens/business people in Kennebec County for

over 10-years.

Provided 3 projects/references

Litigation – none provided

Financial Viability – none provided

Certificate of Insurance - current

RFP #: 201803033 RFP TITLE: Pre-Qualified Vendor List for Conference and Meeting Facilities BIDDER: Lafayette Hotels DBA Senator Inn & Spa DATE: 7/31/18

*****

#### EVALUATION OF SECTION II Proposed Services

Total Points Available: 35 Score: 30

#### **Evaluation Team Comments:**

Location – Region #2, Augusta and just off I-95 central Maine

Space Availability – 4 meeting rooms 50-150 persons

Provided Room Name, Capacity and Details – Yes

Technology, Rental and Support – Basic AV services and subcontracts to Headlight Audio for larger needs

Food – On-site Catering

Lodging – 124 rooms on-site

Parking – On-site

Reservation Plan – phone number for sales office

State's Cancellation Policy – full meal charged if cancelled 2-wks prior to event.

Floor Plans - yes

Map - yes

Sample Menus - yes

Items of Concern: Indemnification language, deposits and non-refundable, wall dividers

ADA Compliant - undisclosed

RFP #: 201803033 RFP TITLE: Pre-Qualified Vendor List for Conference and Meeting Facilities BIDDER: Lafayette Hotels DBA Senator Inn & Spa DATE: 7/31/18

#### EVALUATION OF SECTION III Cost Proposal Price: Comparison with Lowest Bid

Total Points Available: 25 Score: 20

Evaluation Team Comments:

Rate Sheet - Yes seems reasonable, however meeting room costs seem to be tied into food costs.

Per Diem Rates – Government Packages for food and lodging

Deposits that are non-refundable

Food and beverage rates subject to change

RFP #: 201803033 RFP TITLE: Pre-Qualified Vendor List for Conference and Meeting Facilities BIDDER: Lafayette Hotels DBA Senator Inn & Spa DATE: 7/31/18

*****

#### EVALUATION OF SECTION IV Maine Business and Economic Impact Consideration

Total Points Available: 10

Score: 10

*****

	Total	Maine Resident	Maine Impac
Number of FTE Employees:	1200	919	77%
Payroll:	\$22,324,050	\$18,282,548	82%

1-74%:	2 points
75-100%:	4 points

MAINE ECONOMIC IMPACT	
	Total amount in Maine
Income Taxes Paid (State):	\$0.00
Property Taxes Paid (Local):	\$ 1,910,267
Wages to Maine Residents:	\$18,282,548
Payments to Maine Subcontractors Estimated:	\$ 2,000,000
Sum of MAINE ECONOMIC IMPACT:	\$22,192,815

\$1 - \$1,000,000:	2 points
\$1,000,001 - \$10,000,000:	4 points
>\$10,000,000:	6 points

Total Points for Maine Business and Economic Impact Consideration:

10

NOTE: Team had discussion regarding submitted amounts (bidder vs. facility), however it was decided to award the full points.

RFP #: 201803033 RFP TITLE: Pre-Qualified Vendor List for Conference and Meeting Facilities BIDDER: Ocean Properties Hotels, Resorts & Affiliates DATE: 7/31/18

**Instructions:** The purpose of this form is to record all evaluation notes and scoring that is obtained through consensus discussions among the full evaluation team for this Request for Proposals (RFP) process. The RFP Coordinator or Lead Evaluator should complete this form and maintain the only copy. This form should reflect the full team's consensus evaluations, and this form is **not** meant to take the place of individual evaluation notes, which are still required from each member of the evaluation team. A separate form is available for individual evaluation notes. Please submit a copy of this document to the Division of Procurement Services as part of your contract award selection documents.

**DEPARTMENT NAME:** Department of Administrative and Financial Services **NAME OF RFP COORDINATOR:** Denice Baron **NAMES OF EVALUATORS:** Jennifer Tarr, Heidi Peckham and Denice Baron

*****

#### SUMMARY PAGE

Pass/Fail Criteria			
		Pass:	<u>Fail:</u>
<ul> <li>Facility must be located within the state of Maine</li> </ul>			
The proposal received was missing several evaluation do including: Debarment Form, Qualifications & Experience Business and Economic Impact Consideration, Financial Insurance, Supplemental Cancelation Plan, Reservation I Room Rental Costs. The team felt due to the lack of sever documents and the failure to submit a separate proposal this proposal could not be evaluated and was deemed in consideration.	Form, Maine Reports, Litigation, Plan, Area Map, and eral evaluation for each facility,		х
		Points A	wardod:
Numerical Score:		<u>1 0into A</u>	<u>waraca</u> .
Section I. Organization Qualifications and Experience	(Max: 30 Points)		
Section II. Proposed Services	(Max: 35 Points)		
Section III: Cost Proposal	(Max: 25 Points)		
Section IV: Maine Business and Economic Impact Consideration	tion (Max: 10 Points)		
TOTAL POINTS	(Max: 100 Points)		

RFP #: 201803033 RFP TITLE: Pre-Qualified Vendor List for Conference and Meeting Facilities BIDDER: Ocean Properties Hotels, Resorts & Affiliates DATE: 7/31/18

*****	******	********
EVALUATION OF SECTION I		
Organization Qualifications and Experience		
	C	
	<u>Total Points Available</u> : 30	<u>Score</u> :
*****		***************************************
Evaluation Team Comm	ients:	
<b></b>		

RFP #: 201803033 RFP TITLE: Pre-Qualified Vendor List for Conference and Meeting Facilities BIDDER: Ocean Properties Hotels, Resorts & Affiliates DATE: 7/31/18

**EVALUATION OF SECTION II Proposed Services** Total Points Available: 35 Score: **Evaluation Team Comments:** 

RFP #: 201803033 RFP TITLE: Pre-Qualified Vendor List for Conference and Meeting Facilities BIDDER: Ocean Properties Hotels, Resorts & Affiliates DATE: 7/31/18

EVALUATION OF SECTION III Cost Proposal Price: Comparison with Lowest Bid

Total Points Available: 25 Score: _____

**Evaluation Team Comments:** 

Rev. March 5, 2018

4

RFP #: 201803033 RFP TITLE: Pre-Qualified Vendor List for Conference and Meeting Facilities BIDDER: Ocean Properties Hotels, Resorts & Affiliates DATE: 7/31/18

*****

#### EVALUATION OF SECTION IV Maine Business and Economic Impact Consideration

Total Points Available: 10

<u>Score</u>: ____

*****

	Total	Maine Resident	Maine Impac
Number of FTE Employees:	XX	XX	XX %
Payroll:	XX	XX	XX %

1-74%:	2 points
75-100%:	4 points

MAINE ECONOMIC IMPACT	
	Total amount in Maine
Income Taxes Paid (State):	\$ XX
Property Taxes Paid (Local):	\$ XX
Wages to Maine Residents:	\$ XX
Payments to Maine Subcontractors Estimated:	\$ XX
Sum of MAINE ECONOMIC IMPACT:	\$ XX

\$1 - \$1,000,000:	2 points
\$1,000,001 - \$10,000,000:	4 points
>\$10,000,000:	6 points

Total Points for Maine Business and Economic Impact Consideration:	XX
--------------------------------------------------------------------	----

RFP #: 201803033 RFP TITLE: Pre-Qualified Vendor List for Conference and Meeting Facilities BIDDER: Sunday River DATE: 7/31/18

**Instructions:** The purpose of this form is to record all evaluation notes and scoring that is obtained through consensus discussions among the full evaluation team for this Request for Proposals (RFP) process. The RFP Coordinator or Lead Evaluator should complete this form and maintain the only copy. This form should reflect the full team's consensus evaluations, and this form is **not** meant to take the place of individual evaluation notes, which are still required from each member of the evaluation team. A separate form is available for individual evaluation notes. Please submit a copy of this document to the Division of Procurement Services as part of your contract award selection documents.

**DEPARTMENT NAME:** Department of Administrative and Financial Services **NAME OF RFP COORDINATOR:** Denice Baron **NAMES OF EVALUATORS:** Jennifer Tarr, Heidi Peckham and Denice Baron

*****

Pass/Fail Criteria	a		
		Pass:	<u>Fail:</u>
<ul> <li>Facility must be located within the state of Maine</li> </ul>		Х	
		Points A	warded:
Numerical Score:			
Section I. Organization Qualifications and Experience	(Max: 30 Points)	2	5
Section II. Proposed Services	(Max: 35 Points)	3	3
Section III: Cost Proposal	(Max: 25 Points)	2	0
Section IV: Maine Business and Economic Impact Consider	ation (Max: 10 Points)	8	8
TOTAL POINTS	(Max: 100 Points)	8	6

#### SUMMARY PAGE

RFP #: 201803033 RFP TITLE: Pre-Qualified Vendor List for Conference and Meeting Facilities BIDDER: Sunday River DATE: 7/31/18

# ***** ***** **EVALUATION OF SECTION I Organization Qualifications and Experience Total Points Available: 30** <u>Score</u>: 25 ***** **Evaluation Team Comments:** Overview - Significant experience working with government organizations, recognized for excellent customer service by the Maine State Chamber of Commerce and the Governor's Tourism Conference. Award winning food and beverage. Provided 3 projects/references Litigation – None Provided Financial Viability - None Provided Certificate of Insurance – Outdated expired 2012

RFP #: 201803033 RFP TITLE: Pre-Qualified Vendor List for Conference and Meeting Facilities BIDDER: Sunday River DATE: 7/31/18

#### EVALUATION OF SECTION II Proposed Services

Total Points Available: 35 Score: 33

*****

#### **Evaluation Team Comments:**

Location – Region #3, Newry

Space Availability – 23,000 sf, 14 rooms (25-650)

Provided Room Name, Capacity and Details - Yes

Technology, Rental and Support - AV and Equipment available

Food – In house catering

Lodging – 485 rooms on-site

Parking – plenty onsite

Reservation Plan – Yes for overnight rooms.

State's Cancellation Policy – Supplemental Cancellation Policy not favorable to State

Floor Plans - Yes

Map – Yes with directions

Sample Menus - Yes

ADA Compliant - undisclosed

RFP #: 201803033 RFP TITLE: Pre-Qualified Vendor List for Conference and Meeting Facilities BIDDER: Sunday River DATE: 7/31/18

******

#### EVALUATION OF SECTION III Cost Proposal Price: Comparison with Lowest Bid

Total Points Available: 25	Score: 20
----------------------------	-----------

Evaluation Team Comments:

Rate Sheet – Yes, however some rates are in a range and not specific

Per Diem Rates – nothing provided

RFP #: 201803033 RFP TITLE: Pre-Qualified Vendor List for Conference and Meeting Facilities BIDDER: Sunday River DATE: 7/31/18

*****

#### EVALUATION OF SECTION IV Maine Business and Economic Impact Consideration

Total Points Available: 10

Score: 8

*****

MAINE BUSINESS ANALYSIS			
	Total	Maine Resident	Maine Impact
Number of FTE Employees:	1,324.0	1,165.0	88%
Payroll:	\$6,543,142	\$5,757,965	88%
Average percent of MAINE BUSINESS ANALYSIS: 88%			88%

1-74%:	2 points
75-100%:	4 points

MAINE ECONOMIC IMPACT	
	Total amount in Maine
Income Taxes Paid (State):	<b>\$</b> 0
Property Taxes Paid (Local):	\$378,182
Wages to Maine Residents:	\$5,757,956
Payments to Maine Subcontractors Estimated:	
Sum of MAINE ECONOMIC IMPACT:	\$6,136,138

\$1 - \$1,000,000:	2 points
\$1,000,001 - \$10,000,000:	4 points
>\$10,000,000:	6 points

RFP #: 201803033 RFP TITLE: Pre-Qualified Vendor List for Conference and Meeting Facilities BIDDER: Sugarloaf Mountain Hotel and Conference Center DATE: 7/31/18

**Instructions:** The purpose of this form is to record all evaluation notes and scoring that is obtained through consensus discussions among the full evaluation team for this Request for Proposals (RFP) process. The RFP Coordinator or Lead Evaluator should complete this form and maintain the only copy. This form should reflect the full team's consensus evaluations, and this form is **not** meant to take the place of individual evaluation notes, which are still required from each member of the evaluation team. A separate form is available for individual evaluation notes. Please submit a copy of this document to the Division of Procurement Services as part of your contract award selection documents.

**DEPARTMENT NAME:** Department of Administrative and Financial Services **NAME OF RFP COORDINATOR:** Denice Baron **NAMES OF EVALUATORS:** Jennifer Tarr, Heidi Peckham and Denice Baron

*****

#### SUMMARY PAGE

Pass/Fail Criteria			
		Pass:	<u>Fail:</u>
<ul> <li>Facility must be located within the state of Maine</li> </ul>			
The proposal received was missing several evaluation d including: signed Debarment Form, Cost Proposal rate s Reports, Litigation, Supplemental Cancelation Plan. Add Business and Economic Impact Consideration Form stat purchase transaction the bidder was not at liberty to disc information. The team felt due to the lack of several eval this proposal could not be evaluated and was deemed in consideration.	heet, Financial ditionally, the Maine ted that due to a close some luation documents,		x
		Points A	warded
Numerical Score:			
Section I. Organization Qualifications and Experience	(Max: 30 Points)		
Section II. Proposed Services	(Max: 35 Points)		
Section III: Cost Proposal	(Max: 25 Points)		
Section IV: Maine Business and Economic Impact Consideration	tion (Max: 10 Points)		
TOTAL POINTS	(Max: 100 Points)		

RFP #: 201803033 RFP TITLE: Pre-Qualified Vendor List for Conference and Meeting Facilities BIDDER: Sugarloaf Mountain Hotel and Conference Center DATE: 7/31/18

*****	************	*****			
	EVALUATION OF SECTION I				
	Organization Qualifications ar	nd Experience			
	Total Points Available: 30	<u>Score</u> :			
*****	*****	*****			
Evaluation Team Comm					

RFP #: 201803033 RFP TITLE: Pre-Qualified Vendor List for Conference and Meeting Facilities BIDDER: Sugarloaf Mountain Hotel and Conference Center DATE: 7/31/18

*****	********	***************************************		
EVALUATION OF SECTION II				
	Proposed Servic	es		
	Total Points Available: 35	Score:		
*****	***************	*********		
Evaluation Team Comme	ents:			

RFP #: 201803033 RFP TITLE: Pre-Qualified Vendor List for Conference and Meeting Facilities BIDDER: Sugarloaf Mountain Hotel and Conference Center DATE: 7/31/18

EVALUATION OF SECTION III Cost Proposal Price: Comparison with Lowest Bid

Total Points Availab	<u>le</u> : 25	<u>Score</u> :	
*****	****	****	****

Evaluation Team Comments:

Rev. March 5, 2018

RFP #: 201803033 RFP TITLE: Pre-Qualified Vendor List for Conference and Meeting Facilities BIDDER: Sugarloaf Mountain Hotel and Conference Center DATE: 7/31/18

*****

#### EVALUATION OF SECTION IV Maine Business and Economic Impact Consideration

#### Total Points Available: 10

<u>Score</u>: ____

*****

	Total	Maine Resident	Maine Impac
Number of FTE Employees:	Summer = 300 Winter = 950	300.00	100 %
Payroll:	See Notes		

1-74%:	2 points
75-100%:	4 points

MAINE ECONOMIC IMPACT	
	Total amount in Maine
Income Taxes Paid (State):	See Notes
Property Taxes Paid (Local):	See Notes
Wages to Maine Residents:	See Notes
Payments to Maine Subcontractors Estimated:	See Notes
Sum of MAINE ECONOMIC IMPACT:	<b>\$0</b>

\$1 - \$1,000,000:	2 points
\$1,000,001 - \$10,000,000:	4 points
>\$10,000,000:	6 points

#### Total Points for Maine Business and Economic Impact Consideration:

NOTES: We are currently not at liberty to disclose this information until the purchase transaction through Boyne Resorts has fully closed. Thank you for understanding.

RFP #: 201803033 RFP TITLE: Pre-Qualified Vendor List for Conference and Meeting Facilities BIDDER: University of Maine Hutchinson Center DATE: 7/31/18

**Instructions:** The purpose of this form is to record all evaluation notes and scoring that is obtained through consensus discussions among the full evaluation team for this Request for Proposals (RFP) process. The RFP Coordinator or Lead Evaluator should complete this form and maintain the only copy. This form should reflect the full team's consensus evaluations, and this form is **not** meant to take the place of individual evaluation notes, which are still required from each member of the evaluation team. A separate form is available for individual evaluation notes. Please submit a copy of this document to the Division of Procurement Services as part of your contract award selection documents.

**DEPARTMENT NAME:** Department of Administrative and Financial Services **NAME OF RFP COORDINATOR:** Denice Baron **NAMES OF EVALUATORS:** Jennifer Tarr, Heidi Peckham and Denice Baron

Pass/Fail Criteria			
		Pass:	<u>Fail:</u>
<ul> <li>Facility must be located within the state of Maine</li> </ul>		X	
		Points A	warded:
Numerical Score:			
Section I. Organization Qualifications and Experience	(Max: 30 Points)	3	0
Section II. Proposed Services	(Max: 35 Points)	3	3
Section III: Cost Proposal	(Max: 25 Points)	2	5
Section IV: Maine Business and Economic Impact Consideration	ation (Max: 10 Points)	(	6
TOTAL POINTS	(Max: 100 Points)	9	4

#### SUMMARY PAGE

RFP #: 201803033 RFP TITLE: Pre-Qualified Vendor List for Conference and Meeting Facilities BIDDER: University of Maine Hutchinson Center DATE: 7/31/18

*****

#### EVALUATION OF SECTION I Organization Qualifications and Experience

Total Points Available: 30 Score: 30

*****

*********

#### Evaluation Team Comments:

Overview – Provides services to a wide variety of organizations, include state of maine agencies, UMaine departments, the Belfast Senior College.

During the last fiscal year they hosted 370 event days with nearly 20,000 participants.

Provided 3 projects/references

Litigation – Included and no concerns

Financial Viability – Good standings

Certificate of Insurance - Current

RFP #: 201803033 RFP TITLE: Pre-Qualified Vendor List for Conference and Meeting Facilities BIDDER: University of Maine Hutchinson Center DATE: 7/31/18

*****

#### EVALUATION OF SECTION II Proposed Services

Total Points Available: 35 Score: 33

#### Evaluation Team Comments:

Location - Region #2, Belfast

Space Availability – meeting space 5-350 persons, large conference space, small board rooms, specialty labs, extended hours evenings and weekends, smoke free campus

Provided Room Name, Capacity and Details - Yes

Technology, Rental and Support – Yes and private WIFI is available upon request

Food – Offers two preferred caters (Bell the Cat, Inc. and Rollies Remote Catering)

Lodging – Offers two preferred hotels (The Fireside Inn and the Belfast Harbor Inn)

Parking – ample private parking available

Reservation Plan – none provided

State's Cancellation Polity – honors state policy

Floor Plans – Yes

Map – Yes and directions

Sample Menus - Yes

ADA Compliant - Yes

RFP #: 201803033 RFP TITLE: Pre-Qualified Vendor List for Conference and Meeting Facilities BIDDER: University of Maine Hutchinson Center DATE: 7/31/18

#### EVALUATION OF SECTION III Cost Proposal Price: Comparison with Lowest Bid

Total Points Available: 25 Score: 25

Evaluation Team Comments:

Rate Sheet – Yes and rates appear to be reasonable

Per Diem Rates – Both caterers can provide options within the State of Maine's per diem rates. Government lodging rates are available for State of Maine employees.

No deposit is required pre-event.

RFP #: 201803033 RFP TITLE: Pre-Qualified Vendor List for Conference and Meeting Facilities BIDDER: University of Maine Hutchinson Center DATE: 7/31/18

*****

#### EVALUATION OF SECTION IV Maine Business and Economic Impact Consideration

Total Points Available: 10

Score: 6

*****

	Total	Maine Resident	Maine Impact
Number of FTE Employees:	8.0	8.0	100%
Payroll:	\$374,447	\$374,447	100%

1-74%:	2 points
75-100%:	4 points

MAINE ECONOMIC IMPACT	
	Total amount in Maine
Income Taxes Paid (State):	Tax exempt
Property Taxes Paid (Local):	Tax exempt
Wages to Maine Residents:	\$374,447
Payments to Maine Subcontractors Estimated:	\$210,815
Sum of MAINE ECONOMIC IMPACT:	\$585,262

\$1 - \$1,000,000:	2 points
\$1,000,001 - \$10,000,000:	4 points
>\$10,000,000:	6 points

RFP #: 201803033 RFP TITLE: Pre-Qualified Vendor List for Conference and Meeting Facilities BIDDER NAME; Augusta Civic Center DATE: 7/30/18 EVALUATOR NAME: Heidi Peckham EVALUATOR DEPARTMENT: Secretary of State

Instructions: The purpose of this form is to record proposal review notes written by individual evaluators for this Request for Proposals (RFP) process. It is <u>required</u> that each individual evaluator make notes for each proposal that he or she reviews. No numerical scoring should take place on these notes, as that is performed only during team consensus evaluation meetings. A separate form is available for team consensus evaluation notes and scoring. Once complete, please submit a copy of this document to your Department's RFP Coordinator or Lead Evaluator for this RFP.

## Individual Evaluator Comments:

*****

City Facility owned by of Augusta Region ^{S'} 888,038 maine Economic imbact total Savare . C. C. 4 Media auditorium 2 Ballrooms room 3 40+ VEARS litiadion NO 1000 rohms located w/i minutes of tacility dining room could be designated Separate Sound - can accordinodate most events O(Screens. LCD projectors,) Handle 90% house AV 10 State of the art WIFI - constantly upgradéc Smokefree ADA Compliant mg (3 FT chef Full in-bouse coderina 4 20 PT servers Project 2: 1200 wireleds devices on with at once no problems meals + box lunches available Proveds - between 400-1000 atternees Solid Auditor's Report CRKO - 1850 Idau bang.ue Main Auditorium ( \$1500/day non-revenue Main Bldg - 1st Floor (11 Rooms \$185-285) 4415-(\$135-\$385) All Jau main Bldg-2nd Floor (6 Rooms 160-180) 4 Hrs - (8210-235) All dala North Wing-1st Floor - 3 rooms separate or all together " 0-2nd Floor - 3 rooms sep, or together plus ma maine lounad Double or Truple Combo Rooms available 50% discount-for any rooms serving full sit down meals good breakdown AVI. Prod EQUID NO on-site Odaina gara all projectors LCD/backlit Screen Sines? Tech Support on site for Set up and during event? meeting rooms'? Dimensions Diagrams OAppendix D - not put into the provided spreadsheet to indicate maix capacities for classroom, theader, Parking fee? PRESERVAtion plan provided



RFP #: 201803033 RFP TITLE: Pre-Qualified Vendor List for Conference and Meeting Facilities BIDDER NAME: Augusta Civic Center DATE: HOOLONS EVALUATOR NAME: Jennifer Tarr EVALUATOR DEPARTMENT: Department of Education

**Instructions:** The purpose of this form is to record proposal review notes written by **individual** evaluators for this Request for Proposals (RFP) process. It is **required** that each individual evaluator make notes for each proposal that he or she reviews. No numerical scoring should take place on these notes, as that is performed only during team consensus evaluation meetings. A separate form is available for team consensus evaluation notes and scoring. Once complete, please submit a copy of this document to your Department's RFP Coordinator or Lead Evaluator for this RFP.

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RFP #: 201803033 RFP TITLE: Pre-Qualified Vendor List for Conference and Meeting Facilities BIDDER NAME: Augusta Civic Center DATE: 7-18-18 EVALUATOR NAME: Denice Baron EVALUATOR DEPARTMENT: Department of Administrative and Financial Services

**Instructions:** The purpose of this form is to record proposal review notes written by **individual** evaluators for this Request for Proposals (RFP) process. It is **required** that each individual evaluator make notes for each proposal that he or she reviews. No numerical scoring should take place on these notes, as that is performed only during team consensus evaluation meetings. A separate form is available for team consensus evaluation notes and scoring. Once complete, please submit a copy of this document to your Department's RFP Coordinator or Lead Evaluator for this RFP.

KPOI ION Vavsta P Hucitorium 22 + mta rooms COOY 40 avs P buoth 20000 ering more ccommended. - NONC traction Dindle AV needs to all TOSE T-Stateof Art (a) onstantly P Successful echnology M Call ie an VeQuests 9000 Standing Current

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RFP #: 201803033 RFP TITLE: Pre-Qualified Vendor List for Conference and Meting Facilities BIDDER NAME: Augusta Civic Center DATE: 7-18-18 EVALUATOR NAME: Denice Baron EVALUATOR DEPARTMENT: Department of Administrative and Financial Services

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Individual Evaluator Comments:

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RFP #: 201803033 RFP TITLE: Pre-Qualified Vendor List for Conference and Meeting Facilities BIDDER NAME: Cross Insurance Center DATE: 7/30/18 EVALUATOR NAME: Heidi Peckham EVALUATOR DEPARTMENT: Secretary of State

**Instructions:** The purpose of this form is to record proposal review notes written by **individual** evaluators for this Request for Proposals (RFP) process. It is **required** that each individual evaluator make notes for each proposal that he or she reviews. No numerical scoring should take place on these notes, as that is performed only during team consensus evaluation meetings. A separate form is available for team consensus evaluation notes and scoring. Once complete, please submit a copy of this document to your Department's RFP Coordinator or Lead Evaluator for this RFP.

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	Region 4 - Bangor
$\odot$	No attendance figures provided for 3 projects (App C) 16000 Square foot ballroom Since 2014
P	16000 Savare foot ballroom
ŕ	Since 2014
p	4500 sg, ft prefunction space - very functional from past experience with elections Conference
۱ ۱	past experience with elections Conference
ρ	11 Meeting Rooms
$\wp$	Ballroom 12.35.6.7 one room or can pespir
B	Audio/Visual avail in all rooms listed
p	Dining awail in all rooms listed
Ò	Detailed price list not included? Box not checked 10.31
P	Large selection of menu's
$\hat{\mathbf{\omega}}$	Economic impact included?
$\rho$	
Ø	Lettered meetine Rooms(A-D) 5
P	Numbered meetine Rooms(1-6) 6
Þ	Clear breakdown of Rooms + capacities
Ò	AV Specs?
\$	Previexperience - costs were higher than expected.
	and specs needed to be very defaulted.
	Will phong include an A/V tech for entirety of events?
. Athe	event 7 U
P	Full in house catering - excellent tood.
	M- no onsite lodging, but hotel across Street ( casing)
m	M- no onsite lodging, but hotel across Street (casing) Non-responsive to Several forms
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RFP #: 201803033 RFP TITLE: Pre-Qualified Vendor List for Conference and Meeting Facilities BIDDER NAME: Cross Insurance Center DATE: EVALUATOR NAME: Jennifer Tarr EVALUATOR DEPARTMENT: Department of Education

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RFP #: 201803033 RFP TITLE: Pre-Qualified Vendor List for Conference and Meeting Facilities BIDDER NAME: Cross Insurance Center DATE: 7-18-18 EVALUATOR NAME: Denice Baron EVALUATOR DEPARTMENT: Department of Administrative and Financial Services

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Bangor 2012 Since Ballroom + 4500 Dace Rooms to Organizen Hdd rooms mta me more P taslec Form G 0 Olored atering menu Some Dricing - 0 rdiem alowable Better n V ontra nring nut malle -Award Atrium cafe, Southwest Wing Arena Southeast wing areaa, the overlookcafe References yes

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RFP #: 201803033 RFP TITLE: Pre-Qualified Vendor List for Conference and Meeting Facilities BIDDER NAME: Cross Insurance Center DATE: 7-18-18 EVALUATOR NAME: Denice Baron EVALUATOR DEPARTMENT: Department of Administrative and Financial Services

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RFP #: 201803033 RFP TITLE: Pre-Qualified Vendor List for Conference and Meeting Facilities BIDDER NAME: Jeff's Catering & Event Center DATE: 7/30/18 EVALUATOR NAME: Heidi Peckham EVALUATOR DEPARTMENT: Secretary of State

**Instructions:** The purpose of this form is to record proposal review notes written by **individual** evaluators for this Request for Proposals (RFP) process. It is **required** that each individual evaluator make notes for each proposal that he or she reviews. No numerical scoring should take place on these notes, as that is performed only during team consensus evaluation meetings. A separate form is available for team consensus evaluation notes and scoring. Once complete, please submit a copy of this document to your Department's RFP Coordinator or Lead Evaluator for this RFP.

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RFP #: 201803033 RFP TITLE: Pre-Qualified Vendor List for Conference and Meeting Facilities BIDDER NAME: Jeff's Catering & Event Center DATE: H3021C EVALUATOR NAME: Jennifer Tarr EVALUATOR DEPARTMENT: Department of Education

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RFP #: 201803033 RFP TITLE: Pre-Qualified Vendor List for Conference and Meeting Facilities BIDDER NAME: Jeff's Catering & Event Center DATE: 7-18-18 EVALUATOR NAME: Denice Baron EVALUATOR DEPARTMENT: Department of Administrative and Financial Services

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Individual Evaluator Comments:

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RFP #: 201803033 RFP TITLE: Pre-Qualified Vendor List for Conference and Meeting Facilities BIDDER NAME: Lafayette Hotels DBA Senator Inn & Spa DATE: 7/_30/18 EVALUATOR NAME: Heidi Peckham EVALUATOR DEPARTMENT: Secretary of State

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]	Region 2 - Augusta	
/	Otals + Experience : 2 Projects listed 150 and 50 attended	2
VP	On-site lodairie 124 hotel rooms / blocks available.	
'	Honor Gory per diem rates for single economy	
1	gueens and standard rooms.	
10	Chosen "best of the best meeting and bangabet	
9	facility "by citizens and business people of KV	
	for 10 grears.	
VP	Racic AV Service - contract out to Headinght AV IS	
0	Portland for Services beyond basic mic and LCD	5 5
10	projector.	
P	maine owned + operated.	
$\swarrow$	Lafayette Hotels, parent company, own several other	~
	forceletres. Economice impact ? Overstated? 4 Rooms	11 B
10		
VP	A start and the still show S	
JP	D. O. Martin led	
VE	Diagreems included box checked on p.30	
JA	Defauled price list included. Box checked on p.36 Room, Dividers? (under Banguet Facilities- Terms+ Com	(itions)
VY	Breakdown of AN Eguip.	-110
. 100	Economic Impact listed & 20, 199, 815 Senator only or all Lat	ayer
VY	capacity for attendees relatively small.	Hotels :
	Good for smaller group, however	-
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RFP #: 201803033 RFP TITLE: Pre-Qualified Vendor List for Conference and Meeting Facilities BIDDER NAME: Lafayette Hotels DBA Senator Inn & Spa DATE: 7001000 EVALUATOR NAME: Jennifer Tarr EVALUATOR DEPARTMENT: Department of Education

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RFP #: 201803033 RFP TITLE: Pre-Qualified Vendor List for Conference and Meeting Facilities BIDDER NAME: Lafayette Hotels DBA Senator Inn & Spa DATE: 7-18-18 EVALUATOR NAME: Denice Baron EVALUATOR DEPARTMENT: Department of Administrative and Financial Services

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Individual Evaluator Comments:

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RFP #: 201803033 RFP TITLE: Pre-Qualified Vendor List for Conference and Meeting Facilities BIDDER NAME: Ocean Properties Hotels, Resorts & Affiliates DATE: 7/30/18 EVALUATOR NAME: Heidi Peckham EVALUATOR DEPARTMENT: Secretary of State

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	Region 1 - Portland Mariott at Sable Oaks
P+Q	Other facilities represented but not included:
1 Q	-Holiday Inn Express + Suites -S. Portland
	-Samoset Resort - Rockport
	- Harborside Hotel + Marina - Bar Harbor
	- Bar Harbor Regency - Bar Harbor
	- West St. Hoter - Bar Harbor
R	4 Rooms listed
P	2 Ballrooms
P	All rooms have awail A/V
P	All rooms have await dinine capabilities
P	Largest Grand Ballroom holds 350 class room Style
	) Sob Banguet Style
2	900 theater style.
S	Lunches ( hot plated, chilled or boxed on the go lunches)
4	20% taxable service charge
ρ	A/V projection / sound / audio/meeting, auds/special
	ATV and lighting Services very detailed.
0	Partie Troppel suburillel?
Q	Economic Impact submitted?
P	Room information?

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RFP #: 201803033 RFP TITLE: Pre-Qualified Vendor List for Conference and Meeting Facilities BIDDER NAME: Ocean Properties Hotels, Resorts & Affiliates DATE: 7-18-18 EVALUATOR NAME: Denice Baron EVALUATOR DEPARTMENT: Department of Administrative and Financial Services

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Portland Maritte Individual Evaluator Comments: Sable oaks bliday Inn Express + Suite Samoset (Rockport) M U DOSA - Harborside Hotel + marina (BarHarbor) Bar Harbor Regercy (Bas Hastor west street Hotel BarHarbor OAKS Kegion #1 ortanc Ha-Avai 2.00 00 tion OAKS able fate form nms 00 1P1 led out N ollevac M 200 119

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Sable oak		
incomplete?		

RFP #: 201803033 RFP TITLE: Pre-Qualified Vendor List for Conference and Meeting Facilities BIDDER NAME: Sunday River DATE: ケア/30/1& EVALUATOR NAME: Heidi Peckham EVALUATOR DEPARTMENT: Secretary of State

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. Martin .	Region 3- Newry
V P	Everts ranging from 50-500 attendees
/ p	23,000 sayfeet function space
VP	2 Grand Resort Hotels and mountain inn on site
	-232 room Grand Summit Hotel
	- 186 room Jordan Hotel
	- 67 room Show Cap Inn
~p	All conference related events handled under I root
νp	In house A/V.
	Prior expense - good in house A/V, 2 screens
	up front on each side. Good visibility for
- <b>1</b> 00	the 300 altenders at Elections conference
vp	3 Solid Projects w/ attendance listed - Electrons Conference (2013,2016,2018) 250+
	- Elections Conference (2013,0016,2018) 250+ - Marce Office of Tourism (2016) × 430+
VP	- In RS Property Tax Institute (2816.2018) 404
(	
VP	All rooms A/V Avail All rooms Dining Capabilities
V K	Diagrams included
UP.	Diagneims included Candellastion volicie - loss of revenue
ĬQ.	Defailed once list & enclosed, Box checked.
vß	Detailed price list for food + Bey
νþ	Data lat and lists A/V Fauroment
vp	Detailed menus included. Bagged + box lunches
	Restaurant con-site JJ
ZB	Restaurant consite US Economic Findet \$ 6,136,138
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RFP #: 201803033 RFP TITLE: Pre-Qualified Vendor List for Conference and Meeting Facilities BIDDER NAME: Sunday River DATE: 7 20 8 EVALUATOR NAME: Denice Baron EVALUATOR DEPARTMENT: Department of Administrative and Financial Services

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Individual Evaluator Comments:

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RFP #: 201803033 RFP TITLE: Pre-Qualified Vendor List for Conference and Meeting Facilities BIDDER NAME: Sugarloaf Mountain Hotel and Conference Center DATE: 7/30/18 EVALUATOR NAME: Heidi Peckham EVALUATOR DEPARTMENT: Secretary of State

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Region 3 - Carrabossett Valley
(VI A notentiv B. (0g 2) No signature
VP 28,000 Squft meeting Space
(A LIA' P. P. L' A Conthe Independent of the Local of a
conference surve to accommodate extra 130 guests
VP Altond Competition Center - Teronstructed to Include de conference space to accommodate extra 130 guests /p Honor Todaino per diem rate
p Honor medi u per diem rate
- Speaking up for Us - 120 attendees W/ special need
- Rotany Elub - 250 attenders W/special need based meny for this event
"based meny for this event.)
V K KIDA KULA - CARA - LOUL ( LANGRED SOACE)
VP Free WIFT - Blue Streak network . Wireless @ hotel
Plan-site ladalaa
PADA complant
PALL rooms "non-Smoking"
p Multi-stall restroom tadilities
VP Rooms: King Pine, Maple Narrow Gauge Carrabasself A/B, Caribou, Blanchard, Gondola Room
Capacity 16-450 classroom style
0 25-800 Theater Style
20-468 Banguet Style
P Diagrams provided
P Per Diem Hotel rate provided \$93
V P Detailed phile list included. Box checked p.
VP Per Diem Hotel rate provided \$93 VP Detailed price list included. Box checked p. 1 VR Economic impact. \$87 Says to see notes?

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RFP #: 201803033 RFP TITLE: Pre-Qualified Vendor List for Conference and Meeting Facilities BIDDER NAME: Sugarloaf Mountain Hotel and Conference Center DATE: 7/20/18 EVALUATOR NAME: Denice Baron EVALUATOR DEPARTMENT: Department of Administrative and Einancial Service

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RFP #: 201803033 RFP TITLE: Pre-Qualified Vendor List for Conference and Meeting Facilities BIDDER NAME: Sugarloaf Mountain Hotel and Conference Center DATE: 7/2018 EVALUATOR NAME: Denice Baron EVALUATOR DEPARTMENT: Department of Administrative and Financial Services

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RFP #: 201803033 RFP TITLE: Pre-Qualified Vendor List for Conference and Meeting Facilities BIDDER NAME: University of Maine Hutchinson Center DATE: 7/30/18 EVALUATOR NAME: Heidi Peckham EVALUATOR DEPARTMENT: Secretary of State

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	Region 2 - Belfast	
Þ	Hasted 370 event days W/20.000 participants	
	over last fiscal year Annual revenue for conference services \$ 127,000	
	Annual revenue for conference services \$ 127.000	
	3,900 sg. ft Conference Center (Small Venue)	
	Lay part ( the after style )	
VP	Contactor ( and all - 200) in provides or 200 - theater	
'p	Leading edge technology, video conferencing tools, Private of public WiFi available	
v'p	Private of public WIFI available	
V /p	ET IT SUCONT (to st	
	Works w/ 2 professional Caterers ( Bell the Cat, In	ic-
$\checkmark$	and Rollies Remote Catering)	
/	Can Serve up to 350 attenders	
Vp	3 Solid Provects:	
1	- mpc- Tax School (2013- present) 200 attenders	
	- Island Teachers Conference (2012-present) \$ 120 "	
<i>r</i>	- Relfard Seniar College, (6Consecutive Wis) UP TO 400	1 -
·VO	Litigation - 1 case pending, 3 cases setties w/ payment	
VP	Speciality labs	
VP	ADA Compliant	
vp	Smoke free campus	
O + P	9 Rooms listed Classroom 15-170 / lists 350	
, ¥	Theater 10-320 (above?	
17	Banguet 10-200	
r m	Lodging is Ott-Site	
VP	Lodging is Off-site Diagram provided	
6	D-Hilled marce list included. Box checked	
νp	Conference room rase sheet included	
p	Economic impact \$ 585,262	
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RFP #: 201803033 RFP TITLE: Pre-Qualified Vendor List for Conference and Meeting Facilities BIDDER NAME: University of Maine Hutchinson Center DATE: 7-90-18 EVALUATOR NAME: Denice Baron EVALUATOR DEPARTMENT: Department of Administrative and Financial Services

**Instructions:** The purpose of this form is to record proposal review notes written by **individual** evaluators for this Request for Proposals (RFP) process. It is **required** that each individual evaluator make notes for each proposal that he or she reviews. No numerical scoring should take place on these notes, as that is performed only during team consensus evaluation meetings. A separate form is available for team consensus evaluation notes and scoring. Once complete, please submit a copy of this document to your Department's RFP Coordinator or Lead Evaluator for this RFP.

Individual Evaluator Comments:

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RFP #: 201803033 RFP TITLE: Pre-Qualified Vendor List for Conference and Meeting Facilities BIDDER NAME: University of Maine Hutchinson Center DATE: 7-20-18 EVALUATOR NAME: Denice Baron EVALUATOR DEPARTMENT: Department of Administrative and Financial Services

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RFP #: 201803033 RFP TITLE: Pre-Qualified Vendor List for Conference and Meeting Facilities BIDDER NAME: University of Maine Hutchinson Center DATE: H30 EVALUATOR NAME: Jennifer Tarr EVALUATOR DEPARTMENT: Department of Education

**Instructions:** The purpose of this form is to record proposal review notes written by **individual** evaluators for this Request for Proposals (RFP) process. It is **required** that each individual evaluator make notes for each proposal that he or she reviews. No numerical scoring should take place on these notes, as that is performed only during team consensus evaluation meetings. A separate form is available for team consensus evaluation notes and scoring. Once complete, please submit a copy of this document to your Department's RFP Coordinator or Lead Evaluator for this RFP.

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Paul R. LePage Governor STATE OF MAINE DEPARTMENT OF ADMINISTRATIVE AND FINANCIAL SERVICES Bureau of Business Management Division of Procurement Services

> Alexander E. Porteous Commissioner

## AGREEMENT AND DISCLOSURE STATEMENT RFP #: 201803033 RFP TITLE: Pre-Qualified Vendor List for Conference and Meeting Facilities

I, Heidi Peckham accept the offer to become a member of the Request for Proposals (RFP) Evaluation Team for the State of Maine Department of Administrative and Financial Services. I do hereby accept the terms set forth in this agreement AND hereby disclose any affiliation or relationship I may have in connection with a bidder who has submitted a proposal to this RFP.

Neither I nor any member of my immediate family have a personal or financial interest, direct or indirect, in the bidders whose proposals I will be reviewing. "Interest" may include, but is not limited to: current or former ownership in the bidder's company; current or former Board membership; current or former employment with the bidder; current or former personal contractual relationship with the bidder (example: paid consultant); and/or current or former relationship to a bidder's official which could reasonably be construed to constitute a conflict of interest (personal relationships may be perceived by the public as a potential conflict of interest).

I have not advised, consulted with or assisted any bidder in the preparation of any proposal submitted in response to this RFP nor have I submitted a letter of support or similar endorsement.

I understand that the evaluation process is to be conducted in an impartial manner. In this regard, I hereby certify that, to the best of my knowledge, there are no circumstances that would reasonably support a good faith charge of bias. I further understand that in the event a good faith charge of bias is made, it will rest with me to decide whether I should be disqualified from participation in the evaluation process.

I agree to hold confidential all information related to the contents of Requests for Proposals presented during the review process until such time as the Department formally releases the funding decision notices for public distribution.

idi M. Peckham

Signature

7/16/18

Date



STATE OF MAINE DEPARTMENT OF ADMINISTRATIVE AND FINANCIAL SERVICES Bureau of Business Management Division of Procurement Services

Paul R. LePage Governor Alexander E. Porteous Commissioner

## AGREEMENT AND DISCLOSURE STATEMENT RFP #: 201803033 RFP TITLE: Pre-Qualified Vendor List for Conference and Meeting Facilities

I, Jennifer Tarr accept the offer to become a member of the Request for Proposals (RFP) Evaluation Team for the State of Maine Department of Administrative and Financial Services. I do hereby accept the terms set forth in this agreement AND hereby disclose any affiliation or relationship I may have in connection with a bidder who has submitted a proposal to this RFP.

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Signature

16/2018



Paul R. LePage Governor

STATE OF MAINE DEPARTMENT OF ADMINISTRATIVE AND FINANCIAL SERVICES Bureau of Business Management **Division of Procurement Services** 

> Alexander E. Porteous Commissioner

### AGREEMENT AND DISCLOSURE STATEMENT RFP #: 201803033 **RFP TITLE: Pre-Qualified Vendor List for Conference and Meeting Facilities**

I. Denice Baron accept the offer to become a member of the Request for Proposals (RFP) Evaluation Team for the State of Maine Department of Administrative and Financial Services. I do hereby accept the terms set forth in this agreement AND hereby disclose any affiliation or relationship I may have in connection with a bidder who has submitted a proposal to this RFP.

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