

NEW

State of Maine



Master Agreement

Effective Date: 10/25/17

Expiration Date: 05/14/19

Master Agreement Description: Mail Room Equipment, Supplies and Maintenance

Buyer Information

Justin Franzose 207-624-7337 ext. justin.franzose@maine.gov

Issuer Information

DANNY DANFORTH 207-287-7321 ext. danny.danforth@maine.gov

Requestor Information

Andrew Giroux 207-287-4593 ext. andrew.j.giroux@maine.gov

Authorized Departments

ALL

Vendor Information

Vendor Line #: 1

Vendor ID

VS0000022476

Vendor Name

DMT SOLUTIONS GLOBAL CORPORATION

Alias/DBA

Vendor Address Information

37 EXECUTIVE DR

DANBURY, CT 06810

US

Vendor Contact Information

John McDonough

781-752-7981 ext.

John.McDonough@bluecrestinc.com

Payment Discount Terms

Discount 1: 0.0000 % 30 Days

Discount 2: % Days

Discount 3: % Days

Discount 4: % Days

Commodity Information

Vendor Line #: 1

Vendor Name: DMT SOLUTIONS GLOBAL CORPORATION


Commodity Line #: 1

Commodity Code: 60071

Commodity Description: Mail Room Equipment, Supplies and Maintenance

Commodity Specifications: Subject to NASPO contract # ADSPO16-169897. Please see amendment 4 attached and made part of this MA

| | | |
|------------------------|----------------------------|--------------------------|
| Quantity | UOM | Unit Price |
| 0.00000 | | \$0.00 |
| Delivery Days | Free on Board | |
| | | |
| Contract Amount | Service Start Date | Service End Date |
| \$0.00 | 10/25/17 | 05/14/19 |
| Catalog Name | Discount | |
| | 0.0000 % | |
| | Discount Start Date | Discount End Date |
| | | |


| | | | |
|---|------------------------------|-----------|---|
|  | Contract Amendment | | AZ DEPT. OF ADMINISTRATION STATE PROCUREMENT OFFICE 100 N. 15TH AVE., STE. 201 PHOENIX, AZ 85007 |
| | CONTRACT NO.: ADSP016-169897 | PAGE 1 | |
| | AMENDMENT NO.: Four (4) | OF 1 | |

| | |
|---|--|
| CONTRACTOR: Pitney Bowes 3001 Summer Street Stamford, CT 06926 CONTACT: Art Adams PHONE: 203.512.8420 EMAIL: art.adams@pb.com | STATE AGENCY: AZ Department of Administration (ADOA) State Procurement Office 100 N. 15 th Ave., Ste.402 Phoenix, AZ 85007 CONTACT: Rocky Advani EMAIL: rocky.advani@azdoa.gov |
|---|--|

Mailing Equipment, Supplies and Maintenance

Pursuant to Master Agreement executed against NASPO Value Point Contract No ADSP016-00006328, Uniform Terms and conditions Paragraph 5, Contract Changes 5.1 Amendments, the above referenced contract shall be amended as follows:

1. Updated Attachment D including DMT Solutions Global Corporation, dba BlueCrest
2. All other terms, conditions and provisions remain unchanged.

| | | | |
|--|------|--|--------------|
| This Contract Amendment is not binding against the State of Arizona unless signed by an authorized representative of the Contractor and then accepted in writing by an authorized representative of the State. | | | |
| CONTRACTOR HEREBY ACKNOWLEDGES RECEIPT AND UNDERSTANDING OF THE ABOVE AMENDMENT. | | THE ABOVE REFERENCED CONTRACT AMENDMENT IS HEREBY EXECUTED THIS DATE BY THE STATE. | |
| Arthur E. Adams, Jr. | | <small>Digitally signed by Arthur E. Adams, Jr. DN: cn=Arthur E. Adams, Jr., o=Pitney Bowes Inc., ou=Global Legal and Compliance, email=art.adams@pb.com, c=US Date: 2018.08.14.09:36:35 -0400</small> | |
| SIGNATURE | DATE | SIGNATURE | DATE 8-14-18 |
| Authorized Representative Arthur E. Adams Jr. Director, Government Contract Compliance | |  Rocky Advani Statewide Procurement Manager | |

Attachment D

AUTHORIZED DEALERS/PARTNERS/SALES AND SERVICE PROVIDER LIST

Contractors shall provide a list of Authorized Dealers/Partners/Sales and Service Provider (Dealer) authorized to represent them per the Terms and Conditions of this RFP by State. It is the Manufacturer's responsibility to ensure complete coverage of service throughout all States they are proposing. Manufacturer may copy and paste or delete the blank template below to add additional Authorized Dealers/Partners/Sales and Service providers per State.

State:

Partner: Advanced Mailing and Shipping Technologies

DealerAddress:2346 Market St Wheeling, WV 26003

Single Point of Contact: Kenneth J Kasznel

Title: President

Phone Number: 412-352-4008

Email Address: k.kasznel@amasti.com

Web Address (if applicable)

Geographic area of coverage in each state for each dealer: PA-Washington, Allegheny, Green, Beaver, Butler, Fayette, Westmoreland, Indiana, Armstrong WV – Hancock, Brooke, Ohio, Marshall, Wetzel, Marion, Harrison, Monongalia, Wood, Ohio – Jefferson, Harrison, Belmont, Guernsey

Partner: Independent Mailing Systems

DealerAddress:208 N. Front St. Warsaw, NC 28398

Single Point of Contact: Jerry Sheffield

Title: President

Phone Number: (910) 293-2195

Email Address: jerrysheffield@hotmail.com

Web Address (if applicable)

Geographic area of coverage in each state for each dealer: NC: Currituck, Camden, Gates, Harford, Pasquatank, N. Hampton, Warren, Vance, Franklin, Halifax, Bertie, Tyrrell, Washington, Martini, Edgecombe, Nash, Hyde, Beaufort, Pitt, Greene, Wilson, Wayne, Lenoir, Craven, Pamlico, Carteret, Onslow, Jones, Duplin, Sampson, Cumberland, Harnett, Morre, Hoke, Scotland, Robeson, Bladen, Pender, New Hanover, Brunswick, Pequimans, Chowan, Columbus SC: Chesterfield, Darlington, Florence, Marion, Horry, Dillon, Marboro, George

Partner: First Choice Systems & Solutions, Inc.

DealerAddress:16 Luzerne Ave, Suite 145 West Pittston, PA
18643

Single Point of Contact: Donald Martin

Title: President

Phone Number: 570-362-8084

Email Address: don@firstchoicepb.com

Web Address (if applicable)

Geographic area of coverage in each state for each dealer: PA Bradford, Carbon, Clinton, Columbia, Lackawanna, Luzerne, Lycoming, Monroe, Montour, Northumberland, Pike, Schuylkill, Snyder, Sullivan, Susquehanna, Union, Wayne, Wyoming

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AUTHORIZED DEALERS/PARTNERS/SALES AND SERVICE PROVIDER LIST

Partner: Northeast Mailing Systems, LLC

DealerAddress: 26 Bank St. Lebanon, NH 03766

Single Point of Contact: Bill Babineau

Title: President

Phone Number: 866-330-3935

Email Address: info@northeastmailing.com

Web Address (if applicable)

Geographic area of coverage in each state for each dealer: NH: Belknap, Carroll, Cheshire, Coos, Grafton, Hillsborough, Merrimack, Rockingham, Strafford, Sullivan, Clinton VT: Addison, Bennington, Caledonia, Chittenden, Essex, Franklin, Orange, Washington, Windham, Windsor

Partner: Unison Business Solutions

DealerAddress: 400 E. Joppa Road Ste. 100 Towson, MD 21286

Single Point of Contact: Shawn Shannon

Title: President

Phone Number: 443-463-3378

Email Address: shawshannon3@gmail.com

Web Address (if applicable)

Geographic area of coverage in each state for each dealer: Anne Arundel, Baltimore, Baltimore City, Caroline, Carroll, Cecil, Dorchester, Frederick, Harford, Howard, Kent, Queen Annes, Somerset, Talbot, Washington, Wicomico, Worcester

Partner: Dakota Mailing Inc.

DealerAddress: 4141 38th St. Suite 1A Fargo, ND 58104

Single Point of Contact: Joe Engh

Title: President

Phone Number: 701-451-0663

Email Address: joe@dakotamailing.com

Web Address (if applicable) www.dakotamailing.com

Geographic area of coverage in each state for each dealer: ND: Barnes, Benson, Burleigh, Cass, Cavalier, Dickey, Eddy, Emmons, Foster, Grand Forks, Griggs, Kidder, La Moure, Logan, McIntosh, Morton, Mountrail, Nelson, Oliver, Pembina, Pierce, Ramsey, Ransom, Richland, Rolette, Sargent, Steele, Stutsman, Towner, Traill, Walsh, Wells SD: Beadle, Brookings, Brown, Clark, Codington, Day, Hamilin, Kingsbury, Marshall, Roberts, Spink MN: Becker, Beltrami, Bigstone, Cass, Chippewa, Clay, Clearwater, Crow Wing, Douglas, Grant, Griggs, Hubbard, Itasca, Kankiyohi, Kittson, Koochiching, Lac Qui Parle, Lake of the Woods, Lincoln, Lyon, Mahnommen, Marsall, Meeker, Morrison, Norman, Otter Tail, Pennington, Polk, Pope, Red Lake, Redwood, Renville, Roseau, Stearns, Stevens, Swift, Todd, Traverse, Wadena, Wilken, Yellow Medicine

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AUTHORIZED DEALERS/PARTNERS/SALES AND SERVICE PROVIDER LIST

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Partner: Pacific Mailing & Shipping Systems, Inc.
DealerAddress:15820 SE 114th Ave Clackamas, OR 97015
Single Point of Contact: Troy Wilson
Title: President
Phone Number: 503-4964202
Email Address: troy@pacmail.com
Web Address (if applicable)
Geographic area of coverage in each state for each dealer: Oregon: Clackamas, Clatsop, Columbia, Hood River, Jefferson, Linn, Marion, Multnomah, Tillamook, Washington, Yamhill Washinton: Lewis, Skamania, Cowlitz, Clark

Partner: Kelley Imaging Systems, Inc
DealerAddress:8725 S. 212th Street Kent, WA 98031
Single Point of Contact: Aric J. Manion
Title: Vice- President
Phone Number: 206-284-9100
Email Address: terry.boyle@kelleymailing.com
Web Address (if applicable)
Geographic area of coverage in each state for each dealer: WA: Benton, Clark, Cowlitz, Franklin, Lewis, King, Kittitas, Pierce, Skagit, Skamania, Snohomish, Thurston, Whatcom, Yakima, OR: Clackamas, Clatsop, Columbia, Hood, River, Jefferson, Linn, Marion, Multnomah, Tilamook, Washington, Yamil,
All of the state of Montana,

Partner: On Demand, Inc.
DealerAddress:2650 Fountain View Dr. Houston, TX 77057
Single Point of Contact: Michael Gray
Title: President
Phone Number: 832-333-3000
Email Address: mgray@ondemandhouston.com
Web Address (if applicable)
Geographic area of coverage in each state for each dealer: Austin, Brazoria, Brazos, Burleson, Chambers, Colorodao, Fayette, Fort Bend, Galveston, Grimes, Hardin, Harris, Jefferson, Lee, Liberty, Maragorda, Montgomery, Polk, San Jacino, Walker, Waller, Washington, Wharton

Partner: Laser Resources LLC
DealerAddress:4265 109th St. Urbandale, IA 50322
Single Point of Contact: Robert Lashier
Title: President
Phone Number: 515-278-4050
Email Address: bob@laserresources.com
Web Address (if applicable)
Geographic area of coverage in each state for each dealer: Adair, Benton, Blackhawk, Boone, Cedar, Cerro Gorgo, Carroll, Dallas, Franklin, Greene, Grundy, Guthrie, Hamilton, Hardin, Hancock, Iowa, Jasper, Johnson, Linn, Madison, Mahaska, Marion, Marshall, Polk, Poweshiek, Scott, Story, Tama, Warren, Webster, Wright

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Partner: Texas Office Systems, Inc

DealerAddress:1080 Industrial Blvd. Hewitt, TX 76643

Single Point of Contact: Kermit Farmer

Title: President

Phone Number: 254-666-2592

Email Address: kfarmer@officesystems2000.com;

kermitfarmer@aol.com

Web Address (if applicable) None

Geographic area of coverage in each state for each dealer: Aransas, Atascosa, Bee, Bell, Bosque, Brooks, Brazos, Brown, Burleson, Burnet, Calhoun, Camerson, Coleman, Coryell, Dewitt, Dimmit, Duval, Erath, Falls, Freestone, Frio, Goliad, Hamilton, Hill, Hidalgo, Jim Hogg, Jim Wells, Karner Kennedy, Kleeberg, La Salle, Lavaca, Lampasas, Lee, Leon, Limestone, Live Oak, Llano, Madison, Maverick, McLennan, McMullen, Milam, Mills, Navarro, Nueces, Refugio, Robertson, San Patricio, SanSaba, Star, Victoris, Williamson, Webb, Willacy, Zapata, Zavalla

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AUTHORIZED DEALERS/PARTNERS/SALES AND SERVICE PROVIDER LIST

Partner: Advantage Business Systems
DealerAddress:5442 Executive Place Jackson, MS 39206
Single Point of Contact: John Scott Day
Title: President
Phone Number: 601-362-9192
Email Address: sday@absms.com
Web Address (if applicable)

Geographic area of coverage in each state for each dealer: Adams, Amite, Attala, Bolivar, Calhoun, Carroll, Leflore, Lincoln, Kemper, Lee, Lowndes, Madison, Marion, Monroe, Chickasaw, Montgomery, Choctaw, Neshoba, Claiborne, Newton, Clarke, Noxubee, Clay, Oktibbeha, Coahoma, Panola, Copiah, Pike, Covington, Pontotoc, Forrest, Quitman, Franklin, Rankin, Grenada, Scott, Hinds, Sharkey, Holmes, Simpson, Humphreys, Smith, Issaquena, Sunflower, Itawamba, Tallahatchie, Jasper, Union, Jefferson, Warren, Jefferson, Davis, Washington, Jones, Wayne, Lafayette, Webster, Lamar, Wilkinson, Lauderdale, Winston, Lawrence, Yalobusha, Leake, Yazoo

Partner: Arkansas Mailing Services Inc
DealerAddress:3123 Newman Dr North Little Rock, AR 72117
Single Point of Contact: Doug Jones
Title: President
Phone Number: 501-375-4816
Email Address: dougjones@armailing.com
Web Address (if applicable)

Geographic area of coverage in each state for each dealer: Arkansas, Ashley, Baxter, Benton, Boone, Bradley, Calhoun, Carroll, Chicot, Clark, Clay, Cleburne, Cleveland, Columbia, Conway, Craighead, Crawford, Crittenden, Cross, Dallas, Desha, Drew, Faulkner, Franklin, Fulton, Garland, Grant, Greene, Hempstead, Hot Spring, Howard, Independence, IZard, Jackson, Jefferson, Lawrence, Lee, Lincoln, Little River, Logan, Lonoke, Madison, Marion, Miller, Mississippi, Monroe, Montgomery, Nevada, Newton, Ouachita, Perry, Phillips, Pike, Poinsett, Polk, Pope, Prairie, Pulaski, Randolph, Saline, Scott, Searcy, Sebastian, Sevier, Sharp, St. Francis, Stone, Union, Van Buren, Washington, Yell

Partner-MCC Nashville
Dealer Address-5217 Linbar Dr #306. Nashville TN 37211
Single point of contact-Shane Berry
Title-
Phone number-615-370-4211
Email address-shaneberry@memphiscommunications.net
Web address-

Geographic area of coverage in each state for dealer-Anderson, Bedford, Bledsoe, Blount, Brandley, Cannon, Carroll, Carter, Cheatam, Claiborne, Clay, Cocke, Coffee, Cumberland, Davidson, Dekalb, Dickson, Fentress, Franklin, Giles, Grainger, Greene, Grundy, Hamblen, Hamilton, Hancock, Hawkins, Hickam, Houston, Humphreys, Jackson, Jefferson, Knox, Lawrence, Lewis, Lincoln, Loudon, Macon, Marion, Marshall, Maury, McMinn, Meigs, Monroe, Montgomery, Moore, Morgan, Overton, Perry, Pcikett, Polk, Putnam, Rhea, Roane, Robertson, Rutherford, Scott, Sequatchie, Sevier, Smith, Stewart, Sumner, Troutsdale, Unicoi, Van Buren, Warren, Washington, Wayne, White, Williamson, Wilson

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Partner: Louisiana Mailing and Copy Systems

DealerAddress:3625 Florida Avenue Kenner, LA 70065

Single Point of Contact: Earl Tice

Title: President

Phone Number: (504) 466-2011

Email Address: ectice@bellsouth.net

Web Address (if applicable)

Geographic area of coverage in each state for each dealer: Jefferson, Lafourche, Livingston, Orleans, Saint Bernard, Saint Charles, Saint John The Baptist, Saint Tammany, Tangipahoa, Terrebonn

Partner: NAMOS (North Alabama Mailing)

DealerAddress:9580 Madison Blvd., Suite 1 Madison, AL 35758

Single Point of Contact: David Roper

Title: President

Phone Number: 256-461 6927

Email Address: david@namosnet.com

Web Address (if applicable)

Geographic area of coverage in each state for each dealer: Madison, Morgan, Limestone, Marshall, Cullman, Jackson, Lauderdale, Colbert, Lawrence, Franklin, Dekalb,

Partner: Pinnacle Mailing Products

DealerAddress:7701 West Kilgore Avenue, Suite #5, Yorktown, IN 47396

Single Point of Contact: Kim Laffoon

Title: Vice-President Sales

Phone Number: 800-241-3724

Email Address: kimlaffoon@pinnaclemailing.com

Web Address (if applicable)

Geographic area of coverage in each state for each dealer: Adams, Bartholomew, Benton, Blackford, Boone, Brown, Carroll, Cass, Clark, Clay, Clinton, Dearborn, Decatur, Delaware, Fayette, Floyd, Fountain, Franklin, Grant, Greene,Hamilton,Hancock, Hendricks, Henry, Howard, Huntington, Jackson, Jay, Jefferson, Jennings, Johnson, Lawrence, Madison, Marion, Miami, Monroe, Montgomery, Morgan, Ohio, Orange, Owen, Parke, Putnam, Randolph, Ripley, Rush, Scott, Shelby, Sullivan, Switzerland, Tippecanoe, Tipton, Union, Vermillion, Vigo, Wabash, Warren, Washington, Wayne, Wells, White

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Partner: Stuarts, Inc
DealerAddress:3642 Youree Dr. Shreveport, LA 71105
Single Point of Contact: Richard Stuart
Title: President
Phone Number: 318-869-3595
Email Address: rich@stuartsync.com
Web Address (if applicable) www.stuarts.com
Geographic area of coverage in each state for each dealer: LA: Bossier, Caddo, DeSoto, Webster, Bienville, Clairborne, Natchitoches, Red River, Union, Lincoln, Jackson, Ouachita, Caldwell, Morehouse, Richland, Franklin, Wesy Carroll, East Carroll, Nadison TX: Bowle, Cass, Harriton, Marion, Panola

Partner: Universal Business Products
DealerAddress:5326 W Crenshaw Tampa, FL 33634
Single Point of Contact: Marc Morgan
Title: President
Phone Number: 813-290-9206
Email Address: mmorgan@ubsmailing.com
Web Address (if applicable)
Geographic area of coverage in each state for each dealer: Brevard, Charlotte, Citrus, Collier, DeSoto, Glades, Hardee, Hendry, Hernando, Highlands, Hillsborough, Lake, Lee, Manatee, Monroe, Okeechobee, Orange, Osceola, Pasco, Pinellas, Polk, Sarasota, Semiole, Sumter, Volusia

Partner: Northern Business Products
DealerAddress:3 Maple St. Presque Isle, ME 04769
Single Point of Contact: Mark Carmichael
Title: President
Phone Number: 207-540-1490
Email Address: mark@northernbusinessproducts.biz
Web Address (if applicable)
Geographic area of coverage in each state for each dealer: ME: Penobscot, Aroostook, Somerset, Washington, Piscataquis

Partner: Vans Business Machines
DealerAddress:1100 Bay View Rd. Petoskey, MI 49770
Single Point of Contact: Jerry Van Slembrouck
Title: President
Phone Number: 231-347-6450
Email Address: jerry@vansbiz.com
Web Address (if applicable)
Geographic area of coverage in each state for each dealer: Alpena, Emmet, Cheboygan, Presque Isle, Charlevoix, Otsego, Luce, Mackinac, Chippewa, Antrim, Montmorency, Leelanau, Benzie, Grand Traverse, Kalkaska, Crawford, Oscoda, Alcona

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Partner: Sumner Group dba Image Technologies of Missouri

DealerAddress:6701 Stephens Station Rd Columbia, MO
65202

Single Point of Contact: Wayne Rueger

Title: President

Phone Number: 573-499-5300

Email Address: wrueger@imagetechmo.com

Web Address (if applicable)

Geographic area of coverage in each state for each dealer: Adair, Audrain, Benton, Boone, Camden, Callaway, Chariton, Cole, Cooper, Howard, Linn, Macon, Maries, Miller, Moniteau, Monroe, Montgomery, Morgan, Osage, Pettis, Pulaski, Randolph, Saline

Partner: Hillard Office Solutions

DealerAddress:3001 West Loop 250 North Midland, TX 79705

Single Point of Contact: Brent Hillard

Title: President

Phone Number: 432-617-4677

Email Address: hilliard@mmbo.com

Web Address (if applicable) www.hilliardos.com

Geographic area of coverage in each state for each dealer: Texas: Midland, Abilene, Dallas, Forth Worth, Lubbock and surrounding areas.

Partner: Artic Office

DealerAddress:100 Fireweed Lane Anchorage, AK 99503

Single Point of Contact: Bill Borchardt

Title: President

Phone Number: 907-792-1212

Email Address: bborchrdt@arcticoffice.com

Web Address (if applicable) www.arcticoffice.com

Geographic area of coverage in each state for each dealer: State of Alaska

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AUTHORIZED DEALERS/PARTNERS/SALES AND SERVICE PROVIDER LIST

Partner: STR Business Solutions

DealerAddress:6636 Hamilton Boulevard Allentown, PA 18106

Single Point of Contact: Mark Gaston

Title: President

Phone Number: 484-359-9594

Email Address: mgaston@gmail.com

Web Address (if applicable) www.strbusiness.com

Geographic area of coverage in each state for each dealer: PA: Berks, Lehigh, Northampton, Montgomery, Chester

NJ: Hunterdon, Warren

Partner: Pacific Office Automation

DealerAddress:14747 NW Greenbrier Parkway Beaverton, OR 97006

Single Point of Contact: Doug Pitassi

Title: President

Phone Number: 503-641-2000

Email Address: doug.pitassi@pacificoffice.com

Web Address (if applicable)

Geographic area of coverage in each state for each dealer: OR: Beaverton, Eugene, Portland, Salem UT: Salt Lake

CA: San Francisco, San Jose AZ: Tempe, Phoenix, Tucson NM: Sante Fe, Albuquerque CO: Denver WA: Seattle,

Spokane, Tacoma, Kennewick, Evett and surrounding areas.

Partner: CRI Digital

DealerAddress:4800 Evanswood DR Columbus , OH 43229

Single Point of Contact: Scott DiFrancesco

Title: President

Phone Number: 614-268-6646

Email Address: scott@crigital.net

Web Address (if applicable)

Geographic area of coverage in each state for each dealer: OH: Athens, Champaign, Delaware, Fairfield, Franklin,

Hardin, Hocking, Knox, Licking, Logan, Madison, Marion, Miami, Morrow, Muskingum, Pickaway, Ross, Union

Partner: DSC Office Systems

DealerAddress:10270 Alliance Road Blue Ash, OH 45242

Single Point of Contact: Bernie Reagan

Title: President

Phone Number: 513-821-1199

Email Address: BReagan@dscoffice.com

Web Address (if applicable) http://www.dscoffice.com

Geographic area of coverage in each state for each dealer: OH: Brown, Clermont, Clinton, Hamilton, Warren KY:

Campbell, Grant, Kenton, Boone, Pendleton, Bracken IN: Dearborn, Ohio, Switzerland

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AUTHORIZED DEALERS/PARTNERS/SALES AND SERVICE PROVIDER LIST

Partner: Spiral Binding

DealerAddress:1 Maltese DR Totowa , NJ 07512

Single Point of Contact: Ann Marie Boggio

Title: Vice-President Sales

Phone Number: 800-631-3572

Email Address: aboggio@spiralbinding.com

Web Address (if applicable)

Geographic area of coverage in each state for each dealer:

Partner: Color Mail Systems

DealerAddress:600 West Las Olas Blvd., Unit 1208S Ft.

Lauderdale, FL 33312

Single Point of Contact: Ira Wernikoff

Title: President

Phone Number: 954-389-2433

Email Address: ira@colormailoffice.com

Web Address (if applicable)

Geographic area of coverage in each state for each dealer:

Partner-DSI

Dealer address-1235 Old Alpharetta Rd STE 110 Alpharetta GA 30005

Single point of contact-Lance Reed

Title-President

Phone number-770-921-6764

Email [address- lreed@dsiatlanta.com](mailto:lreed@dsiatlanta.com)

Web address-www.dsiatlanta.com

Geographic area of coverage in each state for each dealer-entire state of Georgia

Partner-Buckmaster Office Solutions

Dealer address-623 West Stadium Land Sacramento CA 95834

Single point of contact-Mark Champas

Title-President

Phone number-916-923-0500

Email [address- mchampas@buckmasteroffice.com](mailto:mchampas@buckmasteroffice.com)

Geographic area of coverage for each state for each dealer-NV-Douglas, Storey, Washoe counties

CA-Amador, Contra Costa, Yolo, Solano, Placer, Sacramento, San Joaquin, El Dorado, Sutter

Partner-XSE-Aztec Office Technologies

Dealer address- 35 Philmack Dr STE 100 Middletown CT 06457

Single point of contact-Gerry Crean

Title-President

Phone number-888-272-8340

Email address- crean@xsegroupp.com

Geographic area of coverage in each state for each dealer

Entire state of CT/MA/RI

Counties-Florida- Alachua, , Baker, , Bradford, Clay, Duval, Flaler, Marion, Nassau, Putnam, St Johns, Union, Volusia

Competitive Meters only in New Jersey Counties

New Jersey- Bergen, Essex, Hudson, Hunterdon, Monis, Ocean, Passaic, Somerset, Sussex, Union, Warren

New York- Dutchess, Putnam, Orange, Rockland, Rochester, Ulster

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AUTHORIZED DEALERS/PARTNERS/SALES AND SERVICE PROVIDER LIST

Authorized Sales and Service Provider: DMT Solutions Global Corporation, d/b/a BlueCrest
Address: 37 Executive Drive, Danbury, CT 06810
Single Point of Contact: Eric Shields
Title: Government Contracts Analyst
Phone Number: 203.233.6231
Email address: eric.shields@pb.com
Geographic coverage: all states



Pitney Bowes Document Messaging Technologies Becomes BlueCrest

Global Print, Mail and Parcel Solutions Company Unveils New Brand

July 24, 2018 11:00 AM Eastern Daylight Time

DANBURY, Conn.--([BUSINESS WIRE](#))--BlueCrest today unveiled its new brand and logo at its global headquarters and technology center in Danbury, Conn. BlueCrest, formerly Pitney Bowes Document Messaging Technologies (DMT), is a global technology provider of innovative, secure and agile solutions that effectively and efficiently deliver high value client communications and parcels. The company was recently acquired by Platinum Equity.

“Building on that rock-solid foundation and our outstanding team of talented and dedicated people, we are poised to deliver new value to our clients, grow our portfolio of solutions, extend into new markets and grow as a standalone business.”

“We are excited to introduce BlueCrest, a global technology company that was founded on more than two decades of innovation and industry leadership in mail and document management,” said Grant Miller, President and CEO of BlueCrest. “Building on that rock-solid foundation and our outstanding team of talented and dedicated people, we are poised to deliver new value to our clients, grow our portfolio of solutions, extend into new markets and grow as a standalone business.”

BlueCrest helps clients, including some of the world’s largest high-volume mailers, postal organizations and parcel logistics companies, drive operational efficiency and effectiveness. BlueCrest offers mail, print and data management software to optimize communications and innovative IoT technology with real time predictive analytics to boost productivity.

About BlueCrest

BlueCrest, formerly the Document Messaging Technologies division of Pitney Bowes, is an independent technology company with a long tradition of global leadership in enterprise print, mail, and customer communications. With the industry’s most comprehensive line of printers, inserters, sorters and parcel solutions – and a renewed commitment to providing innovative software, BlueCrest serves clients around the world.

BlueCrest -- Where Message Meets Momentum. For more information visit www.bluecrestinc.com.