

NEW

State of Maine**Master Agreement****Effective Date:** 05/16/18**Expiration Date:** 05/15/21**Master Agreement Description:** Color Copiers**Buyer Information**

Justin Franzose 207-624-7337 ext. justin.franzose@maine.gov

Issuer Information

Timothy Firnkes 207-624-9940 ext. timothy.firnkes@MAINE.GOV

Requestor Information

Bill Drake 207-287-6384 ext. bill.drake@maine.gov

Authorized Departments

18B BUREAU OF INFORMATION SERVICES

Vendor Information**Vendor Line #:** 1**Vendor ID**
VC1000011635**Vendor Name**
BUDGET BUSINESS MACHINES INC**Alias/DBA****Vendor Address Information**

251 GODDARD RD

LEWISTON, ME 04241-2322

US

Vendor Contact Information

STEVE OUELLETTE

207-782-7427 ext.

souellette@bdtme.com

Commodity Information

Vendor Line #: 1

Vendor Name: BUDGET BUSINESS MACHINES INC

Commodity Line #: 1

Commodity Code: 60072

Commodity Description: Multi-Function Office Machines (Combination of Fax-Copier-Sc

Commodity Specifications:

Commodity Extended Description: AS PER THE SPECIFICATIONS ATTACHED.

Quantity

0.00000

UOM

Unit Price

\$0.00

Delivery Days

0

Free on Board

Contract Amount

\$0.00

Service Start Date

05/16/18

Service End Date

05/15/21

Catalog Name

Discount

0.0000 %

Discount Start Date

Discount End Date

Terms and Conditions

Agreement Terms and Conditions

T&C #: 165

T&C Name: Payment Terms

T&C Details: Net 30

Location #	Vendor	Copier Brand	Copier Model	CPM/PPM Color	CPM/PPM B/W	Copier Base Cost	Cost per Copy Color	Est. Mthly Vol. Color	Mthly Cost for Color	Cost per Copy B/W	Est. Mthly Vol. B/W	Mthly Cost B/W	TOTAL MTHLY COST
1	BDT	KN	C287	28	28	\$77.00	\$0.0370	1,444	\$53.43	\$0.00470	1,573	\$7.39	\$137.82

Location #	Vendor	Copier Brand	Copier Model	CPM/PPM Color	CPM/PPM B/W	Copier Base Cost	Cost per Copy Color	Est. Mthly Vol. Color	Mthly Cost for Color	Cost per Copy B/W	Est. Mthly Vol. B/W	Mthly Cost B/W	TOTAL MTHLY COST
3	BDT	KN	C287	28	28	\$86.00	\$0.0370	2,035	\$75.30	\$0.00470	1,313	\$6.17	\$167.47

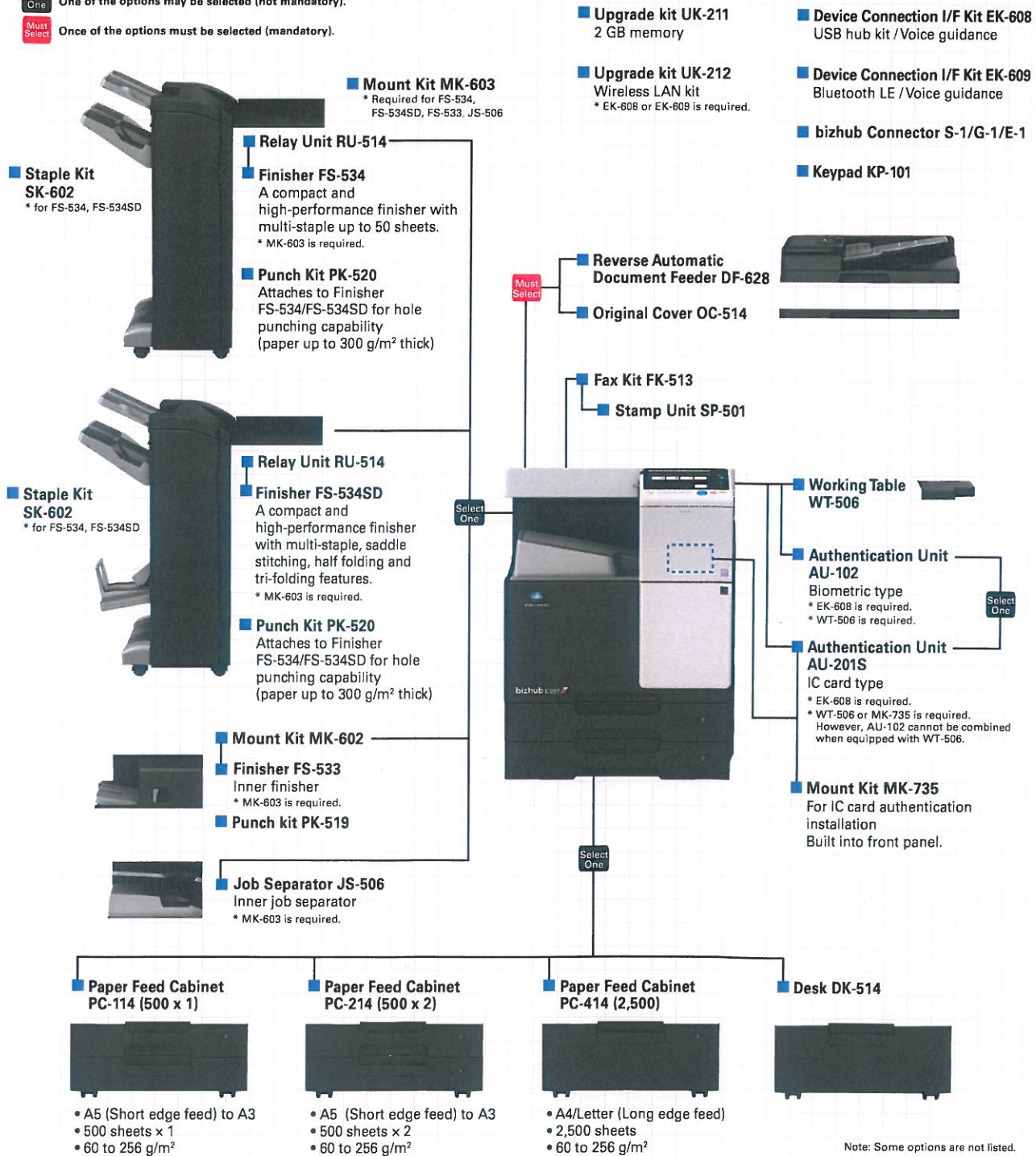
Location #	Vendor	Copier Brand	Copier Model	CPM/PPM Color	CPM/PPM B/W	Copier Base Cost	Cost per Copy Color	Est. Mthly Vol. Color	Mthly Cost for Color	Cost per Copy B/W	Est. Mthly Vol. B/W	Mthly Cost B/W	TOTAL MTHLY COST
4	BDT	KN	C287	28	28	\$86.00	\$0.0370	709	\$26.23	\$0.00470	1,361	\$6.40	\$118.63

Location #	Vendor	Copier Brand	Copier Model	CPM/PPM Color	CPM/PPM B/W	Copier Base Cost	Cost per Copy Color	Est. Mthly Vol. Color	Mthly Cost for Color	Cost per Copy B/W	Est. Mthly Vol. B/W	Mthly Cost B/W	TOTAL MTHLY COST
5	BDT	KN	C287	28	28	\$77.00	\$0.0370	4,147	\$153.44	\$0.00470	3,463	\$16.28	\$246.72

System

Select One One of the options may be selected (not mandatory).

Must Select Once of the options must be selected (mandatory).



Specifications

bizhub C287/C227 General Specifications

		bizhub C287	bizhub C227
Type	Desktop Full Colour Printer / Copier / Scanner		
Colour Support	Full colour		
Copy Resolution	Scan	Main: 600 dpi x Sub: 600 dpi	
	Print	1,800 dpi (equivalent) x 600 dpi	
Gradation	256		
Memory Capacity (Std./Max.)	2 GB		
HDD	250 GB (optional)		
Original Type	Sheets, Books, Objects		
Max. Original Size	A3		
Output Size	Main unit	A3 to A5	
	Bypass Tray	A3 to A5, B6 ¹ , A6 ² , Postcard, Envelope ³ , Tab paper, Banner paper (Width: 210 mm to 297 mm, Length: 432 mm to 1,200 mm) ^{4,5}	
Image Loss	Max. 4.2 mm or less for top edge (5 mm for thin paper), Max. 3.0 mm or less for bottom edge, Max. 3.0 mm or less for right/left edges ⁶ A loss of 4.2 mm each during printing.		
Warm-Up Time ⁶ (23°C, std. voltage)	Colour/B&W: 20 sec. or less		
⁷ The time required to start printing when both the main power and sub-power switches are turned from OFF to ON.			
⁸ The time required to start printing when the main power switch is ON and the sub-power switch is turned from OFF to ON.			
First Copy Out Time ⁸	Colour	8.4 sec. or less	
	B/W	6.8 sec. or less	
Copy Speed (Colour/B&W, A4)	28 ppm		22 ppm
Copy Magnification	Fixed Same Magnification	1: 1±0.5% or less	
	Scaling Up	1: 1.154/1.224/1.414/2.000	
	Scaling Down	1: 0.866/0.816/0.707/0.500	
	Preset	3 types	
	Zoom	25 to 400% (in 0.1% increments)	
	Lengthwise Crosswise Individual Settings	25 to 400% (in 0.1% increments)	
Paper Capacity (80 g/m ²)	Tray 1	500 sheets	
	Tray 2	500 sheets	
	Multiple Bypass Tray	100 sheets	
Max. Paper Capacity (80 g/m ²) ⁹	3,600 sheets		
Paper Weight	Tray 1 / 2	60 to 256 g/m ²	
	Multiple Bypass Tray	60 to 256 g/m ²	
Multiple Copy	1 to 9,999 sheets		
Auto Duplex	Paper Size	A3 to A5, B6 ¹ , A6 ² , Postcard	
	Paper Weight	60 to 209 g/m ²	
Power Requirements	AC220 to 240 V 8 A (50 to 60 Hz)		
Max. Power Consumption	1.58 kW or less		
Dimensions [W] x [D] x [H]	585 x 660 x 787 mm (23-1/16" x 26" x 31")		
Weight	Approx. 72 kg (158-3/4 lb)		
Space Requirements [W] x [D] ¹⁰	899 x 1,090 mm (35-1/2" x 45-15/16")		

¹ Short edge feed

² Winkles or printing errors may occur due to the type, storage or environment that exists when envelope printing is carried out.

³ Printing on banner paper can only be performed from a PC.

⁴ May vary depending on the operating environment and usage.

⁵ A4 long edge feed full size/using the first tray/scanning from the original glass surface.

⁶ With options installed.

⁷ Without options, with paper trays pulled out, and multiple bypass tray, auxiliary tray and ADF opened.

Printer Specifications

Type	Embedded	
CPU	ARM Cortex-A7 Dual-core 1.2GHz	
Memory	2 GB (2.048 MB)	
Print Speed	Same as Copy Speed (when using the same original)	
HDD	250 GB (Shared with the copier)	
Print Resolution	1,800 dpi (equivalent) x 600 dpi	
PDL	PCL5e/c, PCL 6, PostScript 3 Emulation, XPS, BMLinkS	
Protocol	TCP/IP (L/PD, Raw, SMB, IPP), IPX/SPX (NDS support), AppleTalk	
Support OS	Windows Vista ¹¹ / 7 ¹¹ / 8 ¹¹ / 8.1 ¹¹ / 10 ¹¹ Windows Server 2008 ¹¹ / 2008 R2 / 2012 / 2012 R2 Mac OS X (10.6 / 10.7 / 10.8 / 10.9 / 10.10 / 10.11) Linux	
Fonts	PCL	80 Roman fonts
	PS	137 Roman Type1 fonts
Interface	Ethernet (10BASE-T/100BASE-TX/1000BASE-T), USB 1.1, USB 2.0, IEEE 802.11 b/g/n ¹²	

¹¹ Supports the 32-bit (x86) or 64-bit (x64) environment.

¹² Optional

Scanning Specifications

Type	Full-Colour Scanner	
Interface	Ethernet (10BASE-T/100BASE-TX/1000BASE-T), USB 1.1, USB 2.0, IEEE 802.11 b/g/n ¹³	
Driver	TWAIN Driver, HDD TWAIN Driver	
Protocol	TCP/IP (FTP, SMB, SMTP, WebDAV), (IPv4/IPv6)	
Scanning Speed (Colour/B&W) (300 dpi, A4, Simplex)	48 ppm ¹⁴	
Scanning Size	Max. A3 (11" x 17")	
Output Format	TIFF, JPEG, PDF, Compact PDF, XPS, Compact XPS, OOXML (pptx, xlsx ¹⁵ , docx ¹⁵), Searchable PDF ¹⁵ , PDF/A ¹⁵ , Lineascan PDF ¹⁵	
Scanning Resolution	Push	200 dpi / 300 dpi / 400 dpi / 600 dpi
	Pull	100 dpi / 200 dpi / 300 dpi / 400 dpi / 600 dpi
Main Functions	Scan to E-Mail, Scan to FTP, Scan to BOX (HDD), Scan to PC (SMB), Network TWAIN, Scan to WebDAV, Scan to USB, Scan to Scan Server, Scan to Me, Scan to Home, Scan to Web Service (WSD-Scan), Device Profile for Web Services (DPWS)	
Other Functions	Multi-Method Send, Authentication at the time of E-mail send (SMTP authentication, POP before SMTP), S/MIME, Annotation	
Support OS	Windows Vista ¹¹ / 7 ¹¹ / 8 ¹¹ / 8.1 ¹¹ / 10 ¹¹	

¹¹ Optional

¹² When using the Reverse Automatic Document Feeder DF 628.

¹³ Supports the 32-bit (x86) or 64-bit (x64) environment.

Internet Fax

Protocol	TX: SMTP, RX: POP3, TCP/IP Simple mode
Connection Mode	Full-Mode
Sending Paper Size	A3, B4, A4
Recording Paper Size	Max. A3
Resolution	B/W: 200 x 100 dpi, 200 x 200 dpi, 400 x 400 dpi, 600 x 600 dpi Colour: 200 x 200 dpi, 400 x 400 dpi, 600 x 600 dpi
Interface	Ethernet (10BASE-T/100BASE-TX/1000BASE-T)
Colour	Support Colour Internet Fax
Format	B/W: TIFF-F Colour: TIFF (Conforms to RFC3949 Profile-C)

Fax Kit FK-513 (Optional)

Communication	Super G3
Compatible Lines	Public Switch Telephone Network, Private Branch Exchange, Fax Communication Line
Line Density	Ultra Fine: 600 dpi 600 dpi
	Super Fine: 16 dot/mm 15.4 line/mm, 400 dpi 400 dpi
	Fine: 8 dot/mm 7.7 line/mm, 200 dpi 200 dpi
	Normal: 8 dot/mm 3.85 line/mm
Modem Speed	2.4 to 33.6 kbps
Compression	MH/MR/MMR/JBIG
Sending Paper Size	Max. A3 (Long Length Support, Max. 1,000 mm)
Recording Paper Size	Max. A3 (Long Length Max. 1,000 mm — following the page division —)
Transmission Speed	Less than 2 sec. (A4, V.34, 33.6 kbps, JBIG)
Memory	Shared with the copier
Number of Abbr. Dials	2,000
Number of Program Dials	400
Number of Group Dials	100
Sequential Multiple Station Transmission	Max. 600

IP Address Fax ¹⁶Optional Fax Kit FK-513 is required

Protocol/Transmission	TCP/IP, SMTP
Sending Paper Size	A3, B4, A4
Resolution	200 x 200 dpi, 400 x 400 dpi, 600 x 600 dpi
Format	B/W: TIFF-F, TIFF-S Colour: TIFF, PDF

Reverse Automatic Document Feeder DF-628 (Optional)

Type	Circulatory duplex system	
Support Paper Size	Max. A3 (Fax mode: Max. 1,000 mm)	
Mixed Size	Support	
Original Set	Centre guide	
Support Paper Weight	Simplex: 35 to 128 g/m ² Duplex/Mixed Original: 50 to 128 g/m ²	
Paper Capacity	Max. 130 sheets (68 g/m ²)	
Productivity (A4)	Simplex	Colour/B&W: 45 opm (300 dpi), 36 opm (600 dpi)
	Duplex	Colour/B&W: 22 opm (300 dpi), 17 opm (600 dpi)
Power Requirements	Supplied from the MFP main body	
Dimensions [W] x [D] x [H]	585 x 504 x 127 mm (23" x 19-3/4" x 5")	
Weight	Approx. 9 kg (19-3/4 lb)	

Finisher FS-533 (Optional) ¹⁷Optional Mount Kit MK-602 and MK-603 are required.

Type	Finisher	
Support Paper Type	Plain paper (60 to 90 g/m ²), Thick paper (91 to 256 g/m ²), Envelope, Tab paper, Banner paper	
Support Paper Size	A3 to A5, B6 ¹⁸ , A6 ¹⁸ , Postcard	
Mode	Sort, Group, Offset Sort, Offset Group, Staple	
Stacking Capacity	500 sheets (60 to 90 g/m ² , A4 ¹⁸ or smaller)	
	250 sheets (60 to 90 g/m ² , B4 or larger)	
	10 sheets (91 to 256 g/m ² , special paper)	
	50 sheets (60 to 90 g/m ² , A4 ¹⁸ or smaller)	
Staple Capacity	30 sheets (60 to 90 g/m ² , B4 or larger)	
	2 sheets (91 to 256 g/m ² , as cover pages)	
	2 sheets (91 to 256 g/m ² , as cover pages)	
Power Requirements	Supplied from the MFP main body	
Max. Power Consumption	40 W or less	
Dimensions [W] x [D] x [H]	472.5 x 583.5 x 194.7 mm (18-1/2" x 23" x 7-3/4")	
Weight	Approx. 12 kg (26-1/2 lb)	

¹⁷ Short edge feed

Punch Kit PK-519 (Optional)

Applicable	Finisher FS-533	
Number of holes	2 holes or 4 holes	
Support Paper Type (Weight)	Plain paper (60 to 90 g/m ²), Thick paper (91 to 157 g/m ²)	
Support Paper Size	A3 to B5	
Power Requirements	Supplied from Finisher FS-533	
Dimensions [W] x [D] x [H]	110.2 x 483.5 x 203.2 mm (4-1/2" x 19" x 8")	
Weight	Approx. 3.2 kg (7 lb)	

Specifications

Job Separator JS-506 (Optional) *Optional Mount Kit MK-603 is required.

Support Paper Type (Weight)	Tray 1	Plain paper (60 to 90 g/m ²), Thick paper (91 to 256 g/m ²), Envelope, Tab paper, Banner paper
	Tray 2	Plain paper (60 to 90 g/m ²), Thick paper (91 to 256 g/m ²), Envelope, Tab paper, Banner paper
Support Paper Size	A3 to A5, B6*, A6*, Postcard	
Stacking Capacity	Tray 1	100 sheets (60 to 90 g/m ²)
	Tray 2	150 sheets (60 to 90 g/m ²)
Power Requirements	Supplied from MFP main body	
Max. Power Consumption	24 W or less	
Dimensions [W] x [D] x [H]	451 x 489 x 227 mm (17-3/4" x 19-1/2" x 9")	
Weight	Approx. 1.5 kg (3-1/4 lb)	

*1 Short edge feed



Finisher FS-534 (Optional) *Optional Mount Kit MK-603 is required.

Type	Finisher	
Support Paper Type	Plain paper (60 to 90 g/m ²), Thick paper (91 to 256 g/m ²), Envelope, Tab paper, Banner paper	
Support Paper Size	A3 to A5, B6*, A6*, Postcard	
Mode	Sort, Group, Offset Sort, Offset Group, Staple	
Stacking Capacity	Output tray 1 (Sub tray)	200 sheets (60 to 90 g/m ²) 20 sheets (91 to 256 g/m ² , special paper)
	Output tray 2 (Main tray)	3,000 sheets (60 to 90 g/m ² , A4* or smaller, B5 or larger) 1,500 sheets (60 to 90 g/m ² , B4 or larger) 500 sheets (60 to 90 g/m ² , A5 or smaller) 20 sheets (91 to 256 g/m ² , special paper)
	Output tray 3 (Relay Unit top surface)	100 sheets (60 to 90 g/m ²) 20 sheets (91 to 256 g/m ² , special paper)
	Staple Capacity	50 sheets (Plain Paper 60 to 90 g/m ²) 48 sheets (Plain paper 60 to 90 g/m ²) + 2 sheets (Thick paper 91 to 209 g/m ²) 30 sheets (Thick paper 91 to 120 g/m ²) 15 sheets (Thick paper 121 to 209 g/m ²)
Power Requirements	Supplied from the MFP main body	
Max. Power Consumption	56 W or less	
Dimensions [W] x [D] x [H]	528 x 641 x 1,023 mm (20-3/4" x 25-1/4" x 40-1/4")	
Weight	Approx. 40 kg (88-1/4 lb)	

*1 Short edge feed



Finisher FS-534SD (Optional) *Optional Mount Kit MK-603 is required.

Type	Finisher	
Support Paper Type	Plain paper (60 to 90 g/m ²), Thick paper (91 to 256 g/m ²), Envelope, Tab paper, Banner paper Centre Staple: 60 to 90 g/m ² Half-Fold: 60 to 209 g/m ² (more than 91 g/m ² Thick paper can be used only as a cover page) Tri-Fold: 60 to 90 g/m ²	
Support Paper Size	A3 to A5, B6*, A6*, Postcard Centre Staple, Half-Fold: A3, B4, A4* Tri-Fold: A4*	
Mode	Sort, Group, Offset Sort, Offset Group, Staple	
Stacking Capacity	Output tray 1 (Sub tray)	200 sheets (60 to 90 g/m ²) 20 sheets (91 to 256 g/m ² , special paper)
	Output tray 2 (Main tray)	3,000 sheets (60 to 90 g/m ² , A4* or smaller, B5 or larger) 1,500 sheets (60 to 90 g/m ² , B4 or larger) 500 sheets (60 to 90 g/m ² , A5 or smaller) 20 sheets (91 to 256 g/m ² , special paper)
	Output tray 3 (Relay Unit top surface)	100 sheets (60 to 90 g/m ²) 20 sheets (91 to 256 g/m ² , special paper)
	Folding output tray	1 to 3 sheets: 20 sets 4 to 10 sheets: 10 sets 11 to 20 sheets: 5 sets Tri-Fold (1 sheet): 30 sets Tri-Fold (2-3 sheets): 10 sets
Power Requirements	Supplied from the MFP main body	
Max. Power Consumption	56 W or less	
Dimensions [W] x [D] x [H]	528 x 641 x 1,023 mm (20-3/4" x 25-1/4" x 40-1/4")	
Weight	Approx. 64 kg (141 lb)	

*1 Short edge feed



Punch Kit PK-520 (Optional)

Applicable	Finisher FS-534/FS-534SD
Number of holes	2 holes or 4 holes
Support Paper Type (Weight)	Plain paper (60 to 90 g/m ²), Thick paper (91 to 256 g/m ²)
Support Paper Size	A3 to B5
Power Requirements	Supplied from Finisher FS-534/FS-534SD
Dimensions [W] x [D] x [H]	61 x 492 x 142 mm (2-1/2" x 19-1/2" x 5-1/2")
Weight	Approx. 1.8 kg (4 lb)



Paper Feed Cabinet PC-114 (Optional)

Support Paper Type (Weight)	Plain paper (60 to 90 g/m ²) Thick paper (91 to 256 g/m ²)
Support Paper Size	A3 to A5*
Paper Capacity	Top tray (Tray 3): Plain paper: 500 sheets, Thick paper: 150 sheets
Power Requirements	Supplied from the MFP main body
Dimensions [W] x [D] x [H]	564 x 640 x 254 mm (22-1/4" x 25-1/4" x 10")
Unit Configuration	Paper tray, 1 level
Weight	Approx. 22 kg (48-1/2 lb)

*1 Short edge feed



Paper Feed Cabinet PC-214 (Optional)

Support Paper Type (Weight)	Plain paper (60 to 90 g/m ²) Thick paper (91 to 256 g/m ²)
Support Paper Size	A3 to A5*
Paper Capacity	Top tray (Tray 3): Plain paper: 500 sheets, Thick paper: 150 sheets Bottom tray (Tray 4): Plain paper: 500 sheets, Thick paper: 150 sheets
Power Requirements	Supplied from the MFP main body
Dimensions [W] x [D] x [H]	564 x 640 x 254 mm (22-1/4" x 25-1/4" x 10")
Unit Configuration	Paper tray, 2 level
Weight	Approx. 24 kg (53 lb)

*1 Short edge feed



Paper Feed Cabinet PC-414 (Optional)

Support Paper Type (Weight)	Plain paper (60 to 90 g/m ²) Thick paper (91 to 256 g/m ²)
Support Paper Size	A4*
Paper Capacity	Plain paper: 2,500 sheets, Thick paper: 1,000 sheets
Power Requirements	Supplied from the MFP main body
Dimensions [W] x [D] x [H]	564 x 640 x 254 mm (22-1/4" x 25-1/4" x 10")
Unit Configuration	Paper tray, 2 level
Weight	Approx. 24.5 kg (54 lb)

*1 Long edge feed



Authentication Unit (IC Card type) AU-201S (Optional)

Applicable Card	FeliCa (iDm), SSFC, FCF, FCF (campus), FeliCa Private, TypeA MIFARE (UID), NFC (Host Card Emulation)
Interface	USB 2.0
Power Supply	Power received from USB port
Dimensions [W] x [D] x [H]	98 x 64 x 13 mm (3-7/8" x 2-1/2" x 1/2") (not including projections)
Weight	Approx. 100 g (1/4 lb)

Authentication Unit (Biometric type) AU-102 (Optional)

Biometric Sensor System	Transmission-type optical system
Interface	USB 2.0
Verification Time	Approx. 1 sec. or less
Max. Power Consumption	DC 5 V 500 mA
Dimensions [W] x [D] x [H]	59 x 82 x 74 mm (2-1/4" x 3-1/4" x 3")
Weight	Approx. 96 g (1/4 lb) (excluding USB cable)

i-Option

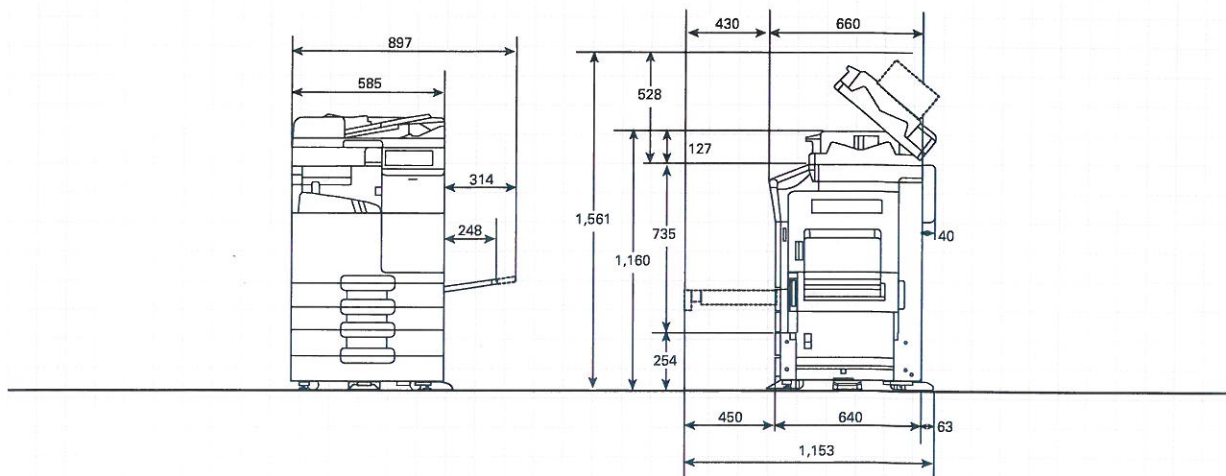
Model	Function	Note
i-Option LK-102 v3	Encrypted PDF or PDF/A (1a/1b)	Upgrade Kit UK-211 is required.
i-Option LK-104 v3	Voice guidance*1	
i-Option LK-105 v4	Searchable PDF	
i-Option LK-106	Barcode font (Code39, QR Code, PDF417)	
i-Option LK-107	Unicode font	
i-Option LK-108	OCR font (OCR-A, OCR-B (PCL))	
i-Option LK-110 v2	File format extension package	
i-Option LK-111	ThinPrint function	
i-Option LK-114	Server-less Pull Printing function	Upgrade Kit UK-211 is required.
i-Option LK-115 v2	TPM function	Not available in China.

*1 Device Connection I/F Kit EK-608 or EK-609 is required.

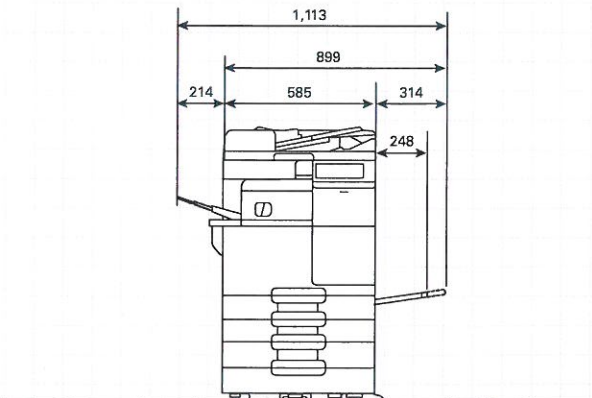
Space Requirements

Dimensions (unit: mm)

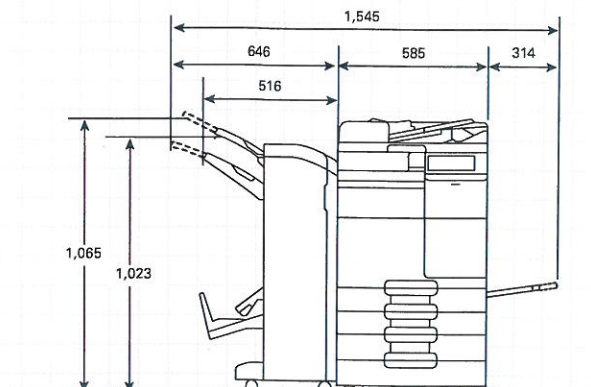
■ bizhub C287/C227 + DF-628 + PC-214 (PC-114/PC-414/DK-514)



■ bizhub C287/C227 + DF-628 + PC-214 (PC-114/PC-414/DK-514) + FS-533

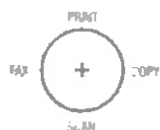


■ bizhub C287/C227 + DF-628 + PC-214 (PC-114/PC-414/DK-514) + RU-514 + FS-534SD





KONICA MINOLTA



POWER FOR IT PROFESSIONALS.



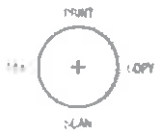
The essentials of imaging

bizhub – IT'S TRULY COMPATIBLE.

Today's multifunctional devices are equipped with more features and functions than ever before. They're designed for comprehensive integration into the PC and network environment. They offer virtually unlimited communication capabilities. But multifunctionality requires increased levels of network administration and user support – and in many cases, complex commands and automated routines make tasks more difficult and time-consuming than they should be.

That's why most IT managers and network administrators are inundated with jobs that end-users can rarely accomplish on their own – either because they don't know how, or because the system structure doesn't let them. Administrators must often spend too much time administering individual devices within the company network, repeating the same configuration procedures over and over again. That leaves them with less time for the work they should be doing.

Konica Minolta has addressed this problem in the new generation of bizhub multifunctional devices. Our innovative bizhub approach incorporates a broad array of technology features and software solutions to facilitate, improve and automate network integration and administration – and make life easier for IT professionals.



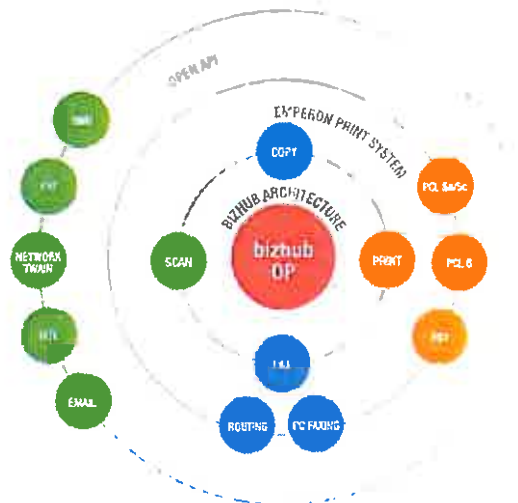
CONNECT_INPUT_OUTPUT_WORKGROUPS_FUNCTIONS_RESOURCES



BIZHUB OP: KONICA MINOLTA'S UNIQUE OPEN PLATFORM

Technology advantages for IT professionals begin with the unique benefits of bizhub OP, common to models in the new generation of bizhub devices. Not only does bizhub OP insure unified functionality and compatibility by utilizing the same range of software utilities across the whole bizhub range, it also allows centralized network administration for all integrated devices – and simplifies end-user operation. With bizhub OP, everything works the same way on every system.

Consider Konica Minolta's innovative Emperon™ Print System. This built-in approach to print control is available in all new-generation bizhub devices to provide simple operation, straightforward network integration and powerful performance. Other advantages include unified print drivers, a simplified graphical user interface, and PageScope™ software for setup, administration and management of networked bizhub MFPs.



ADMINISTRATION? SIMPLE AND STRAIGHTFORWARD.

When your company enters the bizhub era, the administration, management and monitoring of multifunctional-networked devices are no longer time-consuming tasks. The PageScope software suite makes everything simple and straightforward – system administration, device set-up and configuration, even centralized print job control. To insure the complete independence of specific operating systems and easier access to individual applications, PageScope Web Connection interacts with standard Internet browsers. And any bizhub within the network can be monitored and administrated from any PC.



PAGESCOPE: THE SECRET OF SMOOTH NETWORK ADMINISTRATION.

PAGESCOPE NET CARE

Communicating with networked systems via SNMP, PageScope Net Care provides status monitoring and convenient readout of machine data such as print and copy counters. Any hitch in machine performance, and you'll receive an automatic Email report. PageScope Net Care can be independently accessed via your standard web browser – and all data can be statistically analyzed for both color and B&W output.

PageScope Net Care is also a powerful Fleet Management and Helpdesk utility. This efficient tool for the administration and monitoring of networked MFPs acquires all counter information that the MIB will provide – including Color, B&W, Copy, Print, and Scan. It supports Konica Minolta MFP/Printers, as well as MIB-compliant devices from other manufacturers – making it a perfect choice to aid in Fleet Management.

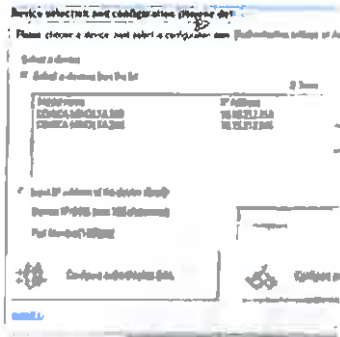
In order to reduce the burden on your helpdesk, PageScope Net Care can send Email notification to designated Admin's. The notification can send information about a paper misfeed, low toner, and recovery notices, just to name a few.

PAGESCOPE ENTERPRISE MANAGEMENT PLUG-INS

Should a different monitoring platform be already in use within your company, PageScope Enterprise Management System plug-ins still insure compatibility – with an EMS Plug-In such as CA Unicenter or Tivoli NetView.

PAGESCOPE NDPS GATEWAY

PageScope NPDS (Novell Distributed Print Services) Gateway insures that Konica Minolta devices will operate seamlessly within high-volume Netware environments. You'll have powerful print management via the NDPS administrative interface, bi-directional feedback and control, automatic pop-up or Email notification of error messages, and more – all the productivity advantages of your NDPS network.



PAGESCOPE DATA ADMINISTRATOR™

To facilitate setup and management of user data on your bizhub system, PageScope Data Administrator provides many convenient features – including a fast, straightforward setup routine with Windows Active Directory support, the use of identical user names and passwords on PCs and output systems, and the ability to specify user rights and limit access to devices and individual functions (print, copy, scan, and fax) as well as limit volume for whole departments or individual users.

This flexible IT/Admin Tool also allows central programming of fax and scan targets, which can be either read in via CSV and TXT tables or extracted straight from an existing address database provided by the LDAP support of bizhub MFPs. To make the configuration procedure even faster and more efficient, you can transmit configuration data from one bizhub system to another or configure several MFPs simultaneously.

Here are just a few of the advantages that PSDA can provide

- _ Reliable back-up functionality.
- _ Setup of User Data and Account Data to multiple MFP devices.
- _ Setup of "One Touch" scan button information to multiple MFP devices.

PAGESCOPE JOB SPOOLER & PAGESCOPE NETWORK SETUP

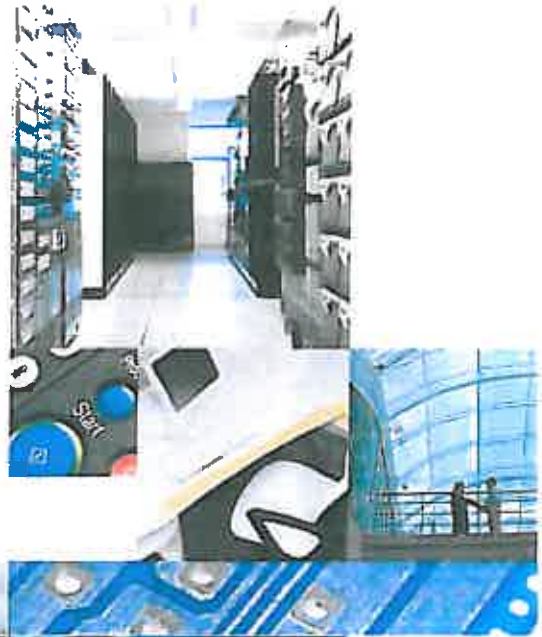
To simplify and accelerate the tasks of network administrators, PageScope Job Spooler represents the easiest and most transparent way to monitor the job queues of select bizhub MFPs in your network – including print, copy and scan jobs. It even allows you to prioritize and delete individual jobs. PageScope Job Spooler also provides fast access for administrators and end-users to reactivate print and copy jobs saved in "user boxes" on the bizhub's hard disk. And PageScope Network Setup enables centralized setup and configuration of all Konica Minolta bizhub MFPs in your network. When a new device is added to your network, you can quickly perform standard setup procedures from your desktop PC – including IP addressing and network configuration.



YOUR NETWORK? ANYTHING GOES.

In today's networked world, IT administrators and end-users are faced with a multitude of network structures and a variety of homogeneous and heterogeneous server-client systems.

While this might add to the general complexity of your tasks as network administrator or IT manager, it poses no particular difficulties for your Konica Minolta bizhub system. Integrated Emperon printing technology provides standard support for a wide range of systems – so the installation of any bizhub MFP is fast, simple and straightforward.



CONTROL_INFORMATION_ACCESS_WORKFLOW_PRINTING_PRODUCTIVITY

**SENSITIVE DATA?
IT'S SAFE WITH BIZHUB.**

With Konica Minolta multifunctional devices, your confidential data remains confidential. Our MFPs are equipped with special security features designed to protect network data. They limit network access to authorized persons only – and secure data output prevents documents from falling into the wrong hands.

To date, many bizhub multifunctional systems are validated by Common Criteria that meet the latest ISO 15408 security standards. Common Criteria is the internationally recognized standard for IT security testing (ISO 15408). Copiers, printers and software with this certification are security evaluated, guaranteeing the highest level of data security available today.

Why is this important? Because it enables IT Professionals to evaluate all products using the same criteria. When evaluating security amongst various manufacturers, the IT Manager must also ask how a system is certified and at what EAL level. Konica Minolta products are certified at EAL3.

Konica Minolta's products are ISO 15408 certified as a system. Other vendors may only have certified Options.

For Konica Minolta, the Target of Evaluation (TOE) is for the total system. Before applying for ISO 15408 certification, we work with a third-party security consultant. Our systems are strictly evaluated and checked for any vulnerability or weakness. Including (but not limited to):

- _ Attack via network
- _ Attack via phone line
- _ Attack via HDD/RAM removal from machine

If any weakness is found, it is fixed. This ensures that at the time of application, the system is 100% secure.



bizhub SECURITY

- PASSWORD CHECK _____
- PASSWORD ENCRYPTION _____
- JOB ERASE _____
- HDD OVERWRITE _____
- SECURE PRINT PROTECTION _____
- HDD ENCRYPTION _____
- COPY PROTECTION _____
- THREE-PASS JOB ERASE _____
- EIGHT HDD OVERWRITE MODES _____



THE EMPERON PRINT SYSTEM – COMPREHENSIVE NETWORK ENVIRONMENT SUPPORT INCLUDED.

Windows drivers are WHQL certified – not only facilitating their installation on the server or client, but also maintaining smooth and trouble-free performance.

Mac OS 9.x and 10.x are also supported, with access to applications via standard browsers. In addition, a specific PostScript driver is provided to insure full MFP functionality.

SAP Device Types: SAP requires its own printer drivers, which are referred to as Device Types (DTS = Device Type Support). These drivers will perform at the full rated speed from SAP R3, while most device features are supported.

Unix/Linux Drivers:

- _ Unix Support
- _ Solaris 7 (Sparc, x86)
- _ Solaris 8 (Sparc)
- _ Solaris 9 (Sparc, x86)
- _ Linux Support
- _ Red Hat Linux (x86) Ver. 7, 8, 9
- _ Red Hat Enterprise Linux (x86) Ver. 2.1, 3
- _ SuSE Linux professional (x86) Ver. 9.2

The Emperon Print System also works in many Citrix environments – and Microsoft Certified WHQL drivers support most common Citrix environments.

bizhub MFPs offer support for HP PCL 5c/5e and PCL 6 print control languages. In addition, HP WebJet Admin is supported through certified HP WebJet Admin Plug-Ins. So if you're using a bizhub device, there's no reason to hesitate before integrating it into an existing HP structure.

Dynamic DNS support for users with DHCP when setting the IP Address for MFP devices.

KONICA MINOLTA EMPERON PRINT SYSTEM

STANDARD PRINTING AND NETWORKING

PCL 6/PS3 EMULATION STANDARD

HP COMPATIBILITY

FINISHING – STAPLING, FOLDING AND DUPLICATION

HP WEBJET ADMIN PLUGIN

KONICA MINOLTA DEVELOPED PRINT TECHNOLOGY

INTEGRATED APPLICATION OPERATING ON THE bizhub OS PLATFORM

HIGH PERFORMANCE PRINT FUNCTIONALITY

COMMON TO ALL OFFICE PLATFORMS



KONICA MINOLTA SECURITY FEATURES.

User authentication insures that only registered users can transmit information on the network. And with support for Windows Active Directory, NT 4.0 Domain, as well as Netware NDS, scanning access is granted only to the user name that has been authenticated.

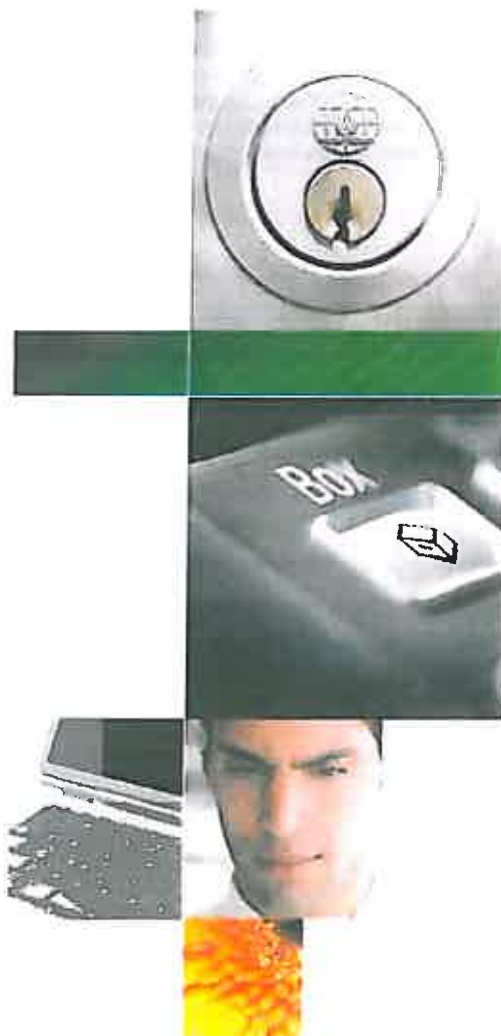
IP filtering enables the network administrator to limit the access of specific devices to the address groups of authorized users. This highly effective firewall prevents all but authorized access to the device on the network.

Log files compile a list of users, times and actions involving your data. All MFP operations are logged, providing an easy means of tracking user access.

SSL encryption is available for the web interface to secure communication over the Internet to the device. The web interface can also be rendered completely inoperative, making any communication over http impossible.

To insure that unauthorized persons cannot see a printed document before it is retrieved from the output tray, a secure printing feature can be activated – so printout is only generated after the correct PIN code is entered directly at the device.

HDD and RAM Security are also built into bizhub products to insure that data cannot be accessed. An added benefit of Konica Minolta's HDD Security is that the System Administrator can turn each function OFF or ON individually, allowing a customized security scheme for your Company.



External Server Authentication (Active Directory, NDS NTLM V.1, NTLM V.2).

Support for up to 20 Domains for Active Directory Authentication.

Function Permission by User (Copy, Print, Scan, Fax, User Box).

Output Permission by User or Account (Color, B&W).

Print without Authentication – this can be selected if you wish to only require authentication for walk-up copying.

Public User Access – by setting this, you can allow B&W walk-up copying to public users and restrict Color walk-up copying.

SMTP Authentication can add another layer of security, and has the benefit of giving mobile users who switch hosts the ability to use the same mail server without the need to reconfigure their mail client settings each time.

HDD Encryption by AES (128-bit) – data can be encrypted by the Advanced Encryption Standard (AES) with the optional SC-503 HDD Encryption Kit. Once encrypted, data cannot be read even if the HDD is removed from the machine.

HDD Lock Function – the HDD can be locked with a password. If removed and installed on a PC or different machine, the data cannot be read, thus data stored on the HDD is protected from unauthorized use.

HDD Sanitizing using Government and Military Standards – eight overwriting methods are available.

Job Erase – overwrites the HDD when job is printed or data is deleted from the User Box, with the ability to meet US Navy, DoD, and US Air Force standards.

Scan Encryption (PDF) uses an Encryption Key to encrypt – and the receiver of the scan must know the decryption code to open the file. Encryption selection is only available when PDF is selected as file type, and it encrypts both standard and compact PDF's. An added benefit is that Scan Encryption supports various levels of access that mirror the standard Adobe Acrobat security settings.

Secure Port Management, ports can be opened and closed from the MFP panel, PageScope Web Connection, or PageScope Net Care.

When User Authentication is turned on, the MFP can be set up so that the Email "FROM:" address for Scan-to-Email will be the Email address of the Login User. The "FROM" address can be set so it cannot be changed as well.

Manual Destination input can be restricted so that scanned documents can only be sent to pre-registered "One-Touch's."

FEATURES & TOOLS FOR YOUR CONVENIENCE.

At Konica Minolta, our aim in developing the bizhub range of multifunctional products was to simplify and streamline end-user operation and to improve convenience for user and administrator alike. This is why, for example, driver interfaces are common on all new-generation bizhub devices.

Printer drivers are intuitive and bi-directional, allowing the sharing of settings. Special software tools make everyday duties simple and straightforward, including the reading of counters as well as the configuration and management of networked systems.

BENEFITS FOR EVERYONE; KONICA MINOLTA USER SOFTWARE

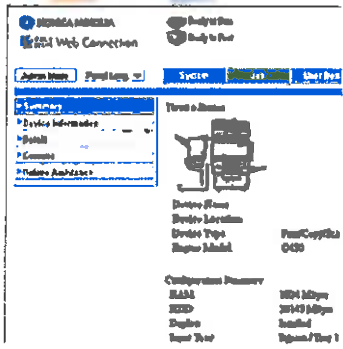
The Emperon Print System offers an intuitive PCL6 driver and a PostScript driver. The full functionality of the bizhub MFPs is available via an easy-to-understand graphical user interface that is standard on both printer drivers. Print setting options are crystal-clear and designed to minimize setup mistakes. The "Easy Set" option further facilitates end-user operation, allowing the administrator to specify defaults for certain print jobs – such as specific color settings or booklet finishing procedures. "Easy Set" can then be shared via the network, so it can be available for selection in the printer driver for each user.

PageScope Web Connection provides users and administrators with direct access to bizhub multifunctional devices. The application is accessed via the web browser (using the IP or DNS name), but runs independently on the bizhub system. PageScope Web Connection enables users to check device status, take counter readings, create scan and fax targets, and call up scanned data.



PageScope Web Connection provides extensive administration functionality for the configuration and management of networked MFPs, including direct access to the "user boxes" of all users so passwords can be changed or deleted.

- _ On bizhub MFPs with fax capability, the PC fax feature is managed directly via the printer driver, including the address book and fax cover function.
- _ As scanning is an increasingly important communication feature in today's office, the bizhub MFPs provide varied scanning capabilities. With Scan-to-Email, Scan-to-FTP, Scan-to-SMB and Scan-to-User Box, a wide choice of scan targets are made available – and a comprehensive range of software utilities supports scanning functionality and adapts to individual requirements of different environments and user installations.
- _ Twain Scan is available for scanning data directly into graphic applications.
- _ Twain HDD Scan allows the uploading of scanned data directly from Individuals' User Boxes.
- _ PageScope Box Operator software provides direct access to User Boxes via the graphical user interface – and allows access to thumbnail preview scanned documents that are stored in the User Boxes and drag-and-dropped to your desktop or saved in your HDD.
- _ And PageScope Web Connection provides access to User Boxes via the web browser.



Depending on their content, scanned files can be extensive – and a real burden to network traffic. To solve this problem and minimize network traffic, Konica Minolta has developed a special Compact PDF format that reduces the volume of an already compressed PDF even further.

Throughout the range of new bizhub multifunctional devices, Konica Minolta has implemented extensive administrator and end-user support. But the possibilities of bizhub do not end there. The communication capabilities of the new generation of bizhub devices and PageScope software programs are virtually without limits – and at Konica Minolta, we are constantly pursuing R&D efforts to further improve and facilitate your work.

If you're an IT professional, we want you to rely on us as your business partner. That's why we make every effort to insure that our products and solutions solve your problems today – and prepare you for the challenges of the future. That's also why we back you up with an extensive service and support network – and why we are constantly looking for new ways to improve your workflow.

When you choose bizhub, you get tomorrow's technology today. Konica Minolta makes sure of that.

Check with your local Konica Minolta authorized reseller for more information on specific network or security features of the bizhub model you are interested in.



bizhub



Office images courtesy of Xerox Inc.

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Design & specifications are subject to change without notice. All features are not available on all Konica Minolta PRO products; please check with your Konica Minolta Authorized Sales Agent for specific information on the models you are interested in.



KONICA MINOLTA

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STATE OF MAINE

GENERAL TERMS AND CONDITIONS FOR GOODS AND/OR SERVICES UNDER BUYER PURCHASE ORDERS (BPOs) AND MASTER AGREEMENTS (MAs)

1. **DEFINITIONS:** The following definitions are applicable to these standard terms and conditions:
 - a. The term “Buyer” or “State” shall refer to the Government of the State of Maine or a person representing the Government of the State of Maine.
 - b. The term “Department” or “DAFS” shall refer to the State of Maine Department of Administrative and Financial Services.
 - c. The term “Bureau” or “BGS” shall refer to the State of Maine Bureau of General Services.
 - d. The term “Division” shall refer to the State of Maine Division of Purchases.
 - e. The term “Contractor”, “Vendor”, or “Provider” shall refer to the organization that is providing goods and/or services through the contract to which these standard terms and conditions have been attached and incorporated.
 - f. The term “Contract” or “Agreement” shall refer to the contract document to which these standard terms and conditions apply, taking the format of a Buyer Purchase Order (BPO) or Master Agreement (MA) or other contractual document that is mutually agreed upon between the State and the Contractor.

2. **WARRANTY:** The Contractor warrants the following:
 - a. That all goods and services to be supplied by it under this Contract are fit and sufficient for the purpose intended, and
 - b. That all goods and services covered by this Contract will conform to the specifications, drawing samples, symbols or other description specified by the Division, and
 - c. That such articles are merchantable, good quality, and free from defects whether patent or latent in material and workmanship, and
 - d. That all workmanship, materials, and articles to be provided are of the best grade and quality, and
 - e. That it has good and clear title to all articles to be supplied by it and the same are free and clear from all liens, encumbrances and security interest.

Neither the final certificate of payment nor any provision herein, nor partial nor entire use of the articles provided shall constitute an acceptance of work not done in accordance with this agreement or relieve the Contractor liability in respect of any warranties or responsibility for faulty material or workmanship. The Contractor shall remedy any defects in the work and pay any damage to other work resulting therefrom, which shall appear within one year from the date of final acceptance of the work provided hereunder. The Division of Purchases shall give written notice of observed defects with reasonable promptness.

3. **TAXES:** Contractor agrees that, unless otherwise indicated in the order, the prices herein do not include federal, state, or local sales or use tax from which an exemption is available for purposes of this order. Contractor agrees to accept and use tax exemption certificates when supplied by the Division as applicable. In case it shall ever be determined that any tax included in the prices herein was not required to be paid by Contractor, Contractor agrees to notify the Division and to make prompt application for the refund thereof, to take all proper steps to procure the same and when received to pay the same to the Division.

4. **PACKING AND SHIPMENT:** Deliveries shall be made as specified without charge for boxing, carting, or storage, unless otherwise specified. Articles shall be suitably packed to secure lowest

transportation cost and to conform to the requirements of common carriers and any applicable specifications. Order numbers and symbols must be plainly marked on all invoices, packages, bills of lading, and shipping orders. Bill of lading should accompany each invoice. Count or weight shall be final and conclusive on shipments not accompanied by packing lists.

5. DELIVERY: Delivery should be strictly in accordance with delivery schedule. If Contractor's deliveries fail to meet such schedule, the Division, without limiting its other remedies, may direct expedited routing and the difference between the expedited routing and the order routing costs shall be paid by the Contractor. Articles fabricated beyond the Division's releases are at Contractor's risk. Contractor shall not make material commitments or production arrangements in excess of the amount or in advance of the time necessary to meet delivery schedule, and, unless otherwise specified herein, no deliveries shall be made in advance of the Division's delivery schedule. Neither party shall be liable for excess costs of deliveries or defaults due to the causes beyond its control and without its fault or negligence, provided, however, that when the Contractor has reason to believe that the deliveries will not be made as scheduled, written notice setting forth the cause of the anticipated delay will be given immediately to the Division. If the Contractor's delay or default is caused by the delay or default of a subcontractor, such delay or default shall be excusable only if it arose out of causes beyond the control of both Contractor and subcontractor and without fault of negligence or either of them and the articles or services to be furnished were not obtainable from other sources in sufficient time to permit Contractor to meet the required delivery schedule.

6. FORCE MAJEURE: The State may, at its discretion, excuse the performance of an obligation by a party under this Agreement in the event that performance of that obligation by that party is prevented by an act of God, act of war, riot, fire, explosion, flood or other catastrophe, sabotage, severe shortage of fuel, power or raw materials, change in law, court order, national defense requirement, or strike or labor dispute, provided that any such event and the delay caused thereby is beyond the control of, and could not reasonably be avoided by, that party. The State may, at its discretion, extend the time period for performance of the obligation excused under this section by the period of the excused delay together with a reasonable period to reinstate compliance with the terms of this Agreement.

7. INSPECTION: All articles and work will be subject to final inspection and approval after delivery, notwithstanding prior payment, it being expressly agreed that payment will not constitute final acceptance. The Division of Purchases, at its option, may either reject any article or work not in conformity with the requirements and terms of this order, or re-work the same at Contractor's expense. The Division may reject the entire shipment where it consists of a quantity of similar articles and sample inspection discloses that ten (10%) percent of the articles inspected are defective, unless Contractor agrees to reimburse the Division for the cost of a complete inspection of the articles included in such shipment. Rejected material may be returned at Contractor's risk and expense at the full invoice price plus applicable incoming transportation charges, if any. No replacement of defective articles of work shall be made unless specified by the Division.

8. INVOICE: The original and duplicate invoices covering each and every shipment made against this order showing Contract number, Vendor number, and other essential particulars, must be forwarded promptly to the ordering agency concerned by the Vendor to whom the order is issued. Delays in receiving invoice and also errors and omissions on statements will be considered just cause for withholding settlement without losing discount privileges. All accounts are to be carried in the name of the agency or institution receiving the goods, and not in the name of the Division of Purchases.

9. ALTERATIONS: The Division reserves the right to increase or decrease all or any portion of the work and the articles required by the bidding documents or this agreements, or to eliminate all or any portion of such work or articles or to change delivery date hereon without invalidating this Agreement. All such alterations shall be in writing. If any such alterations are made, the contract amount or amounts shall be adjusted accordingly. In no event shall Contractor fail or refuse to continue the performance of the work in providing of articles under this Agreement because of the inability of the parties to agree on an adjustment or adjustments.

10. TERMINATION: The Division may terminate the whole or any part of this Agreement in any one of the following circumstances:

- a. The Contractor fails to make delivery of articles, or to perform services within the time or times specified herein, or
- b. If Contractor fails to deliver specified materials or services, or
- c. If Contractor fails to perform any of the provisions of this Agreement, or
- d. If Contractor so fails to make progress as to endanger the performance of this Agreement in accordance with its terms, or
- e. If Contractor is adjudged bankrupt, or if it makes a general assignment for the benefit of its creditors or if a receiver is appointed on account of its insolvency, or
- f. Whenever for any reason the State shall determine that such termination is in the best interest of the State to do so.

In the event that the Division terminates this Agreement in whole or in part, pursuant to this paragraph with the exception of 8(f), the Division may procure (articles and services similar to those so terminated) upon such terms and in such manner as the Division deems appropriate, and Contractor shall be liable to the Division for any excess cost of such similar articles or services.

11. NON-APPROPRIATION: Notwithstanding any other provision of this Agreement, if the State does not receive sufficient funds to fund this Agreement and other obligations of the State, if funds are de-appropriated, or if the State does not receive legal authority to expend funds from the Maine State Legislature or Maine courts, then the State is not obligated to make payment under this Agreement.

12. COMPLIANCE WITH APPLICABLE LAWS: Contractor agrees that, in the performance hereof, it will comply with applicable laws, including, but not limited to statutes, rules, regulations or orders of the United States Government or of any state or political subdivision(s) thereof, and the same shall be deemed incorporated herein by reference. Awarding agency requirements and regulations pertaining to copyrights and rights in data. Access by the grantee, the subgrantee, the Federal grantor agency, the Comptroller General of the United States, or any of their duly authorized representatives to any books, documents, papers and records of the Contractor which are directly pertinent to that specific contract for the purpose of making audit, examination, excerpts, and transcriptions. Retention of all required records for three years after grantees or subgrantees make final payments and all other pending matters are closed. Compliance with all applicable standards, orders, or requirements issued under section 306 of the Clean Air Act (42 U.S.C. 1857(h), section 508 of the Clean Water Act, (33 U.S.C. 1368), Executive Order 11738, and Environmental Protection Agency regulations (40 CFR part 15). (Contracts, subcontracts, and subgrants of amounts in excess of \$100,000). Mandatory standards and policies relating to energy efficiency which are

contained in the state energy conservation plan issued in compliance with Energy Policy and Conservation Act (Pub. L. 94-163, 89 Stat. 871).

13. INTERPRETATION: This Agreement shall be governed by the laws of the State of Maine as to interpretation and performance.

14. DISPUTES: The Division will decide any and all questions which may arise as to the quality and acceptability of articles provided and installation of such articles, and as to the manner of performance and rate of progress under this Contract. The Division will decide all questions, which may arise as to the interpretation of the terms of this Agreement and the fulfillment of this Agreement on the part of the Contractor.

15. ASSIGNMENT: None of the sums due or to become due nor any of the work to be performed under this order shall be assigned nor shall Contractor subcontract for completed or substantially completed articles called for by this order without the Division's prior written consent. No subcontract or transfer of agreement shall in any case release the Contractor of its obligations and liabilities under this Agreement.

16. STATE HELD HARMLESS: The Contractor agrees to indemnify, defend, and save harmless the State, its officers, agents, and employees from any and all claims and losses accruing or resulting to any and all contractors, subcontractors, material men, laborers and other persons, firm or corporation furnishing or supplying work, services, articles, or supplies in connection with the performance of this Agreement, and from any and all claims and losses accruing or resulting to any person, firm or corporation who may be injured or damaged by the Contractor in the performance of this Agreement.

17. SOLICITATION: The Contractor warrants that it has not employed or written any company or person, other than a bona fide employee working solely for the Contractor to solicit or secure this Agreement, and it has not paid, or agreed to pay any company, or person, other than a bona fide employee working solely for the Contractor any fee, commission, percentage, brokerage fee, gifts, or any other consideration, contingent upon, or resulting from the award for making this Agreement. For breach or violation of this warranty, the Division shall have the absolute right to annul this agreement or, in its discretion, to deduct from the Agreement price or consideration, or otherwise recover the full amount of such fee, commission, percentage, brokerage fee, gifts, or contingent fee.

18. WAIVER: The failure of the Division to insist, in any one or more instances, upon the performance of any of the terms, covenants, or conditions of this order or to exercise any right hereunder, shall not be construed as a waiver or relinquishment of the future performance of any such term, covenant, or condition or the future exercise of such right, but the obligation of Contractor with respect to such future performance shall continue in full force and effect.

19. MATERIAL SAFETY: All manufacturers, importers, suppliers, or distributors of hazardous chemicals doing business in this State must provide a copy of the current Material Safety Data Sheet (MSDS) for any hazardous chemical to their direct purchasers of that chemical.

20. COMPETITION: By accepting this Contract, Contractor agrees that no collusion or other restraint of free competitive bidding, either directly or indirectly, has occurred in connection with this award by the Division of Purchases.

21. INTEGRATION: All terms of this Contract are to be interpreted in such a way as to be consistent at all times with this Standard Terms and Conditions document, and this document shall take precedence over any other terms, conditions, or provisions incorporated into the Contract.