

MODIFICATION

**State of Maine****Master Agreement****Effective Date:** 11/13/13**Expiration Date:** 11/15/19**Master Agreement Description:** Vehicle Registration Validation Sticker Printing System**Buyer Information**

William Allen 207-624-7871 ext. NULL WJE.Allen@maine.gov

**Issuer Information**

ROBERT JOHNSON 207-624-9031 ext. Robert.Johnson@maine.gov

**Requestor Information**

Marc Theberge 207-624-9007 ext. Marc.Theberge@maine.gov

**Authorized Departments**

29B MOTOR VEHICLES

**Vendor Information****Vendor Line #:** 1**Vendor ID**

VS0000007586

**Vendor Name**

SURYS INC

**Alias/DBA**

Securemark Decal Corp.

**Vendor Address Information**

20 Nutmeg Drive

Trumbull, CT 06611

US

**Vendor Contact Information**

James Kipp

973-567-8960 ext. 203

security@securemarkdecal.com

## Commodity Information

**Vendor Line #:** 1

**Vendor Name:** SURYS INC

**Commodity Line #:** 1

**Commodity Code:** 55045

**Commodity Description:** Validation Sticker Printing System

**Commodity Specifications:** See attached specs. All prices include all delivery charges.

**Commodity Extended Description:** Specialty printing equipment/system for printing of validation stickers to include a cutter on each printer

**Quantity**

0.00000

**UOM**

**Unit Price**

\$0.00

**Delivery Days**

**Free on Board**

FOB Dest, Freight Prepaid

**Contract Amount**

\$0.00

**Service Start Date**

**Service End Date**

**Catalog Name**

Securemark

**Discount**

0.0000 %

**Discount Start Date**

11/13/13

**Discount End Date**

11/15/19

## Terms and Conditions

### **Agreement Terms and Conditions**

**T&C #:** 165

**T&C Name:** Payment Terms

**T&C Details:** Net 30



STATE OF MAINE  
DEPARTMENT OF ADMINISTRATIVE & FINANCIAL SERVICES  
DIVISION OF PROCUREMENT SERVICES  
BURTON M. CROSS BUILDING, 4<sup>TH</sup> FLOOR  
9 STATE HOUSE STATION  
AUGUSTA, MAINE 04333-0009

PAUL R. LePAGE  
GOVERNOR

ALEC PORTEOUS  
ACTING COMMISSIONER

KEVIN SCHEIRER  
DIRECTOR

October 30, 2017

James Kipp  
Securemark Decal Corp.  
Trumbull, CT 06611

Re: Contract # MA - 18P – 1311130000000000075

Dear James,

Enclosed is a copy of our Contract Extension form covering Contract # MA 131113\*075 with your company. The State of Maine would like to extend this contract for a period of two years, ending 11/15/19. At this time, we are inquiring if the State of Maine can consider extending the contract at existing terms and conditions and lower pricing. This pricing will be firm for the 2 years.

If you agree to extend this contract, please sign the Extension Form (and answer the questions in red), and fax to me at 207-287-6578, or scan and email to me at donny.crockett@maine.gov. If you are unable to extend this contract, please advise us so that we can issue a new bid for a contract.

**Failure to respond within 10 working days could result with the State going out to bid for this contract.**

If you have any questions, please call me at (207) 624-7336.

Thank you for your cooperation.

Very Truly Yours,  
Donny Crockett  
Contract Grant Specialist  
Div. of Procurement Services

Division of Procurement Services, 9 State House Station, Augusta, Maine 04333-0009  
Department ADA Coordinator (207) 287-4350 (voice) or (207) 287-4537 (TTY)

Division of Procurement Services  
Burton M Cross Bldg.  
9 State House Station  
Augusta, ME 04333-0009  
Tel. (207) 624-7336  
Fax.# (207) 624-5086

Contract Number  
MA 131113\*075

### EXTENSION OF ANNUAL CONTRACT

**Commodity Item:** Vehicle Registration Validation Sticker Printing System

**Contractor:** Securemark Decal Corp.

**Contract Period Extended To:** 11/15/2019

**Current Pricing:** See Attached Spreadsheet

**New Lower Pricing:** Please Fill In Attached Spreadsheet with Updated Pricing

**Extension Clause:** The State reserves the right to extend this contract for a period of one year, with the consent of the contractor.

**Agreement to Extend Contract:**

In accordance with the above referenced Extension Clause, the undersigned agrees to continue in effect said Contract No # MA 131113\*075 until November 15, 2019 with all terms, conditions remaining as shown in the original contract.

Copy of which is acknowledged on this date.

Contractor:

By: James Kipp  
Printed

*James Kipp*  
Signature

E-mail Address: J.Kipp@surys.com

Date: October 30, 2017

**Dollar value the State has spent on this contract from 6/27/15 to present: \$ \$481,693.25**

This award is for an all-inclusive lease for a **Vehicle Registration Validation Sticker Printing System** Including the purchase of the sticker stock, specialty printing equipment/system and supplies for vehicle registrations to print serialized validation stickers.

REQUEST AN INITIAL TERM OF 2 YEAR WITH 2 OPTIONS FOR RENEWAL.

The validation stickers are one (1) inch high and one and one half (1 ½) inches wide. The agreement proposal should include an agreement for four (4) thermal printers each equipped with a cutter and receiving tray. The receiving trays must be designed to keep the stock in neat and serialized order. The system should have 3 thermal printers set up to print using 3 5/8 inch stock to print validation stickers in pairs with the same serial number on each pair. One of the three (3) printers will be used as a backup or to aid in bringing production up to the required levels in conjunction with the other two (2) thermal printers. The 4th thermal printer to be set up to print from 2 superset rolls of stock two and one quarter (2 ¼) inches wide with a spacer between each roll. This machine will also be equipped with a cutter and a receiving tray designed to receive the stickers from each roll separately keeping each stack neat and in serialized order. The system agreement should include kiss cut stock which should be available in various colors as shown in the attached specs. The required color options can be referenced by using the 3M color chart for validation stock. This is for comparison only and is important so that enforcement will not be confused by the new stick validity. Both widths of the kiss cut stock (3 5/8" and 2 1/4 ' X 200 yds. should be available in all colors shown. All stock should be kiss cut with the ladder line removed. All equipment must be on a full maintenance and/or replacement program. Most motor vehicle license plates in Maine have two validation stickers; one depicts the State, the year and the serialize number and the other depicts the month in which the registration renewal is due and a serialized number. The serial numbers of both types are tracked. The month sticker serialized number would not necessarily match the serialized number shown on the annual sticker.

Recap:

- 1) An all-inclusive agreement of equipment and software.
- 2) Offer is for \$504.00 per Roll on average and approximate due to Doubles or Singles involved. The offer is approximate for \$0.0493 Per Sticker and that is All Inclusive of everything including Printers, cutters, Software, Support on site, 24hr email and phone support, Adcolite 9000 Reflective rolls, ribbons, supplies, Artwork, Demo.
- 3) Agreement must include full training of equipment operation.
- 4) All equipment must have full maintenance/ support and or replacement including print heads.
- 5) Agreement must include all stock and ink. Stock to be kiss cut to the sticker sizes with the ladder line removed.
- 6) Stock rolls cannot have more than three splices.
- 7) The agreement must include four (4) thermal printers each with a cutter and receiving tray as described above.
- 8) The cost of the entire agreement and equipment must be averaged in the stock per roll cost of \$504.00 or \$0.0493 per sticker.

- 9) The Bureau of Motor Vehicles will provide the associated computers needed.
- 10) All defective stock must be fully warranted.
- 11) BMV is looking for set up and training for the week of November 25, 2013. This week is a Holiday week, the Bureau is closed for Thanksgiving on Thursday and Friday November 28 and 29, 2013. Regular business hours are 8:00 am to 5:00 pm on Monday November 25 through and including Wednesday November 27, 2013.

Note: On occasion other colors may be requested for special decal projects.

**Authorized Color Chart**

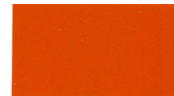
**Gold**



**White**



**Orange**



**Blue**



**Yellow Green**



SUPPLIER PART NUMBER	ITEM DESCRIPTION	EXTENDED DESCRIPTION	UNIT OF MEASURE	LIST PRICE	DELIVERY DAYS
Adcolite 9004 (Yellow)	Yellow Adcolite 9000 Metallic Security Mark	640N/#90 ARi	RL	\$504.00	45
Adcolite 9001 (White)	White Adcolite 9000 Metallic Security Mark	640N/#90 ARi	RL	\$504.00	45
Adcolite 9002 (Blue)	Blue Adcolite 9000 Metallic Security Mark	640N/#90 ARi	RL	\$504.00	45
Adcolite 9009 (Gold)	Gold Adcolite 9000 Metallic Security Mark	640N/#90 ARi	RL	\$504.00	45
Adcolite 9005 (Orange)	Orange Adcolite 9000 Metallic Security Mark	640N/#90 ARi	RL	\$504.00	45
Adcolite 9003 (Red)	Red Adcolite 9000 Metallic Security Mark	640N/#90 ARi	RL	\$504.00	45
Adcolite 9006 (Green)	Green Adcolite 9000 Metallic Security Mark	640N/#90 ARi	RL	\$504.00	45
Adcolite 9008 (Light Blue)	Light Blue Adcolite 9000 Metallic Security Mark	640N/#90 ARi	RL	\$504.00	45
Adcolite 9010 (Lime Green)	Lime Green Adcolite 9000 Metallic Security Mark	640N/#90 ARi	RL	\$504.00	45
Adcolite 6004 (Yellow)	Yellow Adcolite 9000 Watermark Security Mark	640N/#90 ARi	RL	\$504.00	45
Adcolite 6001 (White)	White Adcolite 9000 Watermark Security Mark	640N/#90 ARi	RL	\$504.00	45
Adcolite 6002 (Blue)	Blue Adcolite 9000 Watermark Security Mark	640N/#90 ARi	RL	\$504.00	45
Adcolite 6009 (Gold)	Gold Adcolite 9000 Watermark Security Mark	640N/#90 ARi	RL	\$504.00	45
Adcolite 6005 (Orange)	Orange Adcolite 9000 Watermark Security Mark	640N/#90 ARi	RL	\$504.00	45
Adcolite 6003 (Red)	Red Adcolite 9000 Watermark Security Mark	640N/#90 ARi	RL	\$504.00	45
Adcolite 6006 (Green)	Green Adcolite 9000 Watermark Security Mark	640N/#90 ARi	RL	\$504.00	45
Adcolite 6008 (Light Blue)	Light Blue Adcolite 9000 Watermark Security Mark	640N/#90 ARi	RL	\$504.00	45
Adcolite 6010 (Lime Green)	Lime Green Adcolite 9000 Watermark Security Mark	640N/#90 ARi	RL	\$504.00	45
Adcolite 6000EA-Gold-DBL	Validation Sticker, W/Enhanced Adhesive,Gold,Double Sticker	Includes Watermark Security Mark, Gold, For 2021 double sticker	RL	\$504.00	45
Adcolite 6000EA-Yel-Grn	Validation Sticker, W/Enhanced Adhesive, Yellow Green	Includes Watermark Security Mark, Yellow Green, For 2022 single year sticker and 2022 MC sticker	RL	\$504.00	45
Adcolite 6000EA-Gold-Sin	Validation Sticker, W/Enhanced Adhesive,Gold, Single Sticker	Includes Watermark Security Mark, Gold, For 2021 MC sticker	RL	\$504.00	45
Adcolite 6000EA-Wht-DBL	Validation Sticker, W/Enhanced Adhesive,White,Double Sticker	Includes Watermark Security Mark, White, For monthly double stickers	RL	\$504.00	45
Adcolite 6000EA-Wht-Sin	Validation Sticker, W/Enhanced Adhesive,White,Single Sticker	Includes Watermark Security Mark, White, For monthly single stickers	RL	\$504.00	45
Adcolite 6000EA-Gold-NonHa	Validation Sticker, W/Enhanced Adhesive,Gold,Non-Haz Waste	Includes Watermark Security Mark, Gold,Non-Haz Waste	RL	\$504.00	45