



JANET T. MILLS
GOVERNOR

STATE OF MAINE
OFFICE OF CANNABIS POLICY
162 STATE HOUSE STATION
19 UNION STREET
FIRST FLOOR
AUGUSTA, MAINE 04333-0162

ADMINISTRATIVE & FINANCIAL SERVICES

ELAINE CLARK
ACTING COMMISSIONER

OFFICE OF CANNABIS POLICY

JOHN HUDAK
DIRECTOR

January 29, 2026

Dear Adult Use Cannabis Program Participants,

The Office of Cannabis Policy (OCP) is pleased to share that it has finalized an agreement with Metrc, LLC, for the state's adult use cannabis inventory tracking system for the next five years. The purpose of this letter is to explain the procurement process that produced this contract award, describe changes to the terms of the contract for Adult Use Cannabis Program (AUCP) licensees, and highlight the implementation and timing of those changes for AUCP licensees.

Procurement Process

The procurement process began with a request for proposals (RFP) that closed on March 14, 2025. In response to the RFP, three potential vendors submitted proposals: Applications Software Technology LLC (AST), BioTrackTHC, and Metrc, LLC. BioTrackTHC voluntarily rescinded its proposal from consideration in late July. The evaluation and consensus scoring had been completed at that time, and the removal of the BioTrackTHC proposal had no impact on the award decision. The contract was awarded to the highest scoring bidder, Metrc, on August 5, 2025. The new contract has been finalized and will take effect on February 4, 2026. For more information on the evaluation process and bid scoring, please see the selection package for RFP #202501014 on the [State of Maine Procurement website](#).

Added Functionality

Under the new contract, Metrc is building additional functionality in the platform to help Maine adult use licensees determine what (if any) mandatory lab tests are still needed for a given package at any stage in the system. This new feature will also remind licensees what minimum sample size is needed for a lab sample to conduct said tests. This functionality is intended to ease the burden of determining which tests are required before sending packages to a retail store—a feature licensees have told OCP would be helpful.

Industry Costs

OCP recognizes changes in costs are top of mind for AUCP licensees and is pleased to report that the new contract comes with minimal price increases for licensees. The Office also recognizes that no matter how small, businesses need time to plan for price increases. With that in mind, while the new contract takes effect on February 4, 2026, OCP negotiated a delay in the effective date of those price increases.

- Monthly user fees will increase by \$5.00 per month and will not go into effect until the new testing software functionality is implemented and available to users. This will be no earlier than May 2026.

- Plant tag costs will increase by \$0.01 per plant and package tag costs will increase by \$0.01 per package; both will go into effect on May 1, 2026.
- Flexible standardized batch tracking for plants at cultivation is fully maintained under the new contract and batch tags will also increase by \$0.01 per plant starting May 1, 2026.
- The chart below highlights these cost changes by product type.

Product Type	Prior Price (2019-Present)	New Price (Starting May 2026)
Monthly User Fee	\$40.00	\$45.00
Package Tag	\$0.25	\$0.26
Individual Plant Tag	\$0.45	\$0.46
5 Plant Batch Tag	\$2.25	\$2.30
10 Plant Batch Tag	\$4.50	\$4.60
25 Plant Batch Tag	\$11.25	\$11.50
50 Plant Batch Tag	\$22.50	\$23.00

OCP is proud to have minimized cost increases for licensees in this new contract. From the start of the previous contract in 2019, the new prices represent a 2.2% increase for plant tags, a 4.0% increase for package tags, and a 12.5% increase for the monthly user fee. By comparison, overall inflation during that time was 29%.

The Office will continue to communicate updates about the timing and implementation of these changes to the terms of the contract over the coming months.

Thank you,



John Hudak
Director