The Northern New England Economy: Trends and Outlook

New England Real Estate Journal

Northern New England Economic Outlook and Real Estate Developments

August 6, 2025

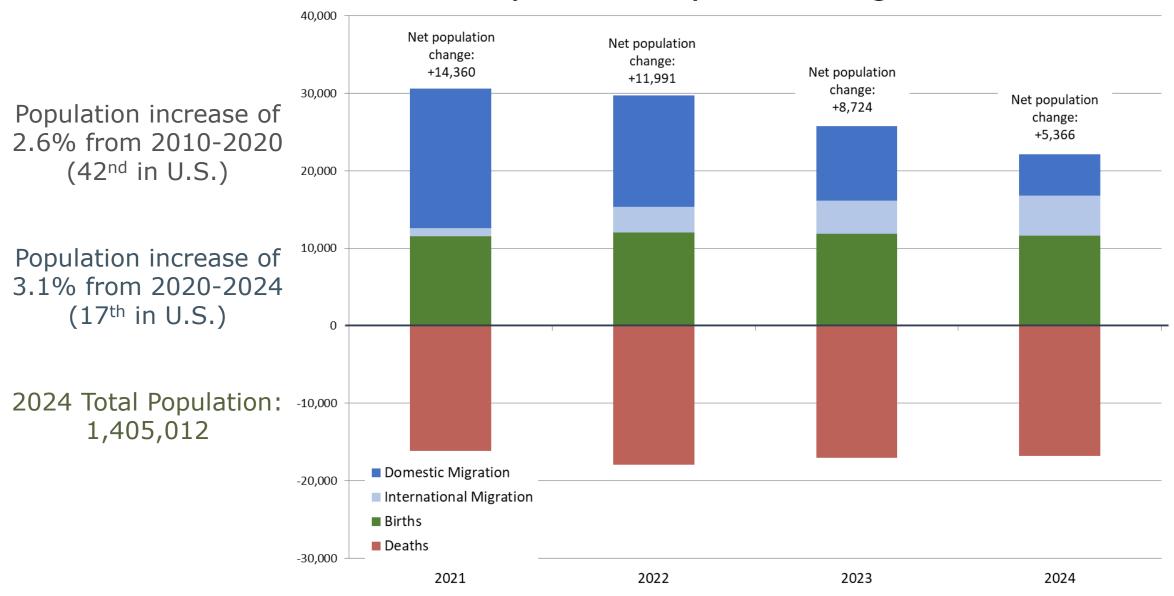
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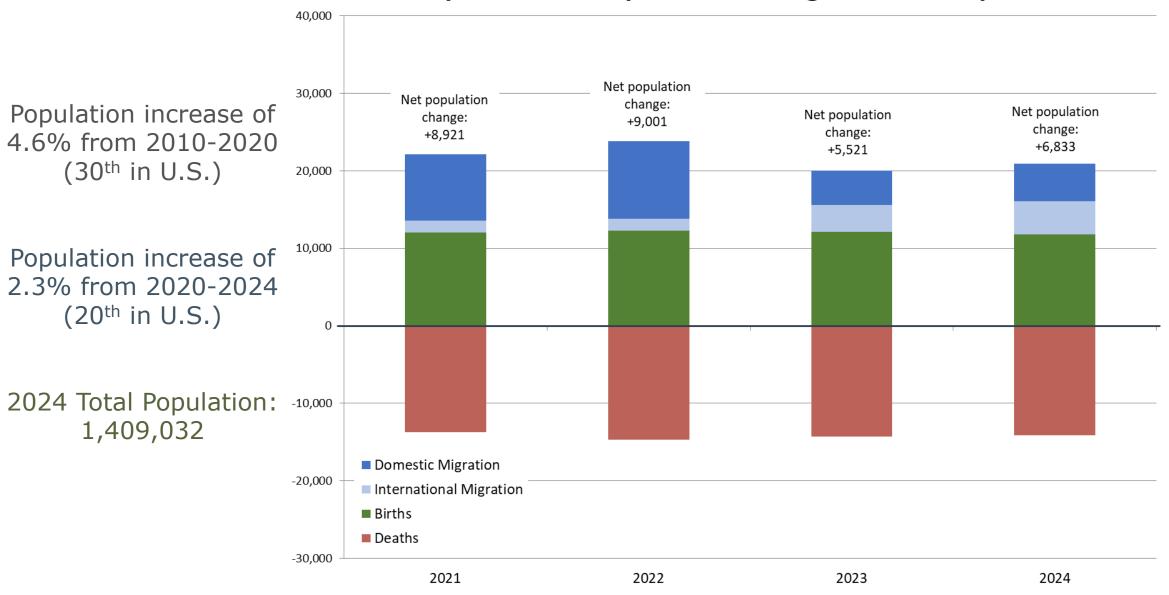


Population

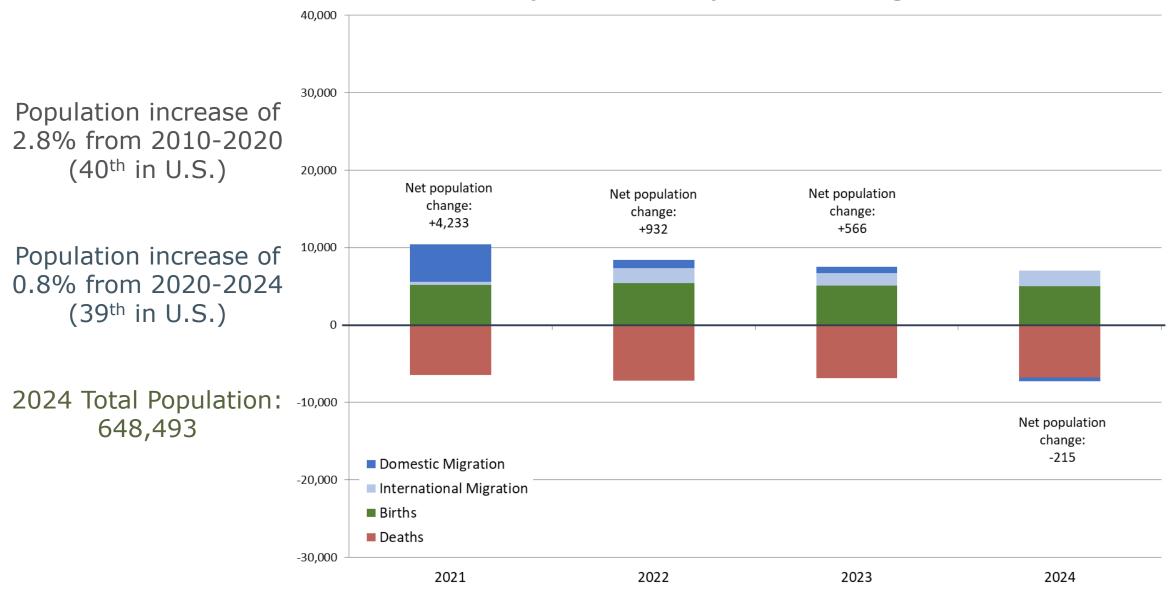
Components of Population Change, Maine



Components of Population Change, New Hampshire



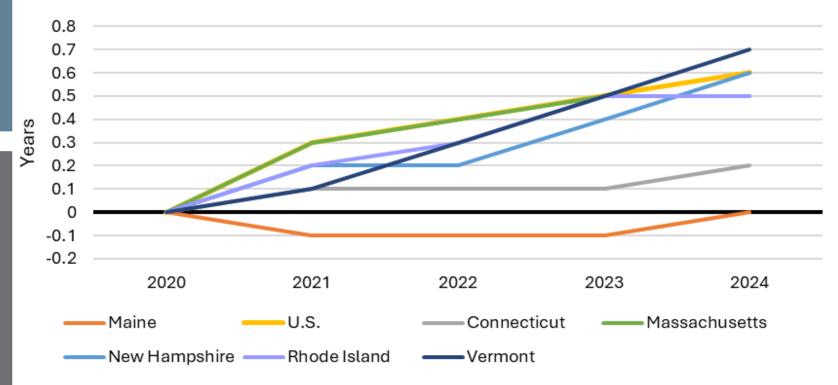
Components of Population Change, Vermont



Maine's median age in 2024 is unchanged from 2020, while the U.S. median age has increased 0.6 years

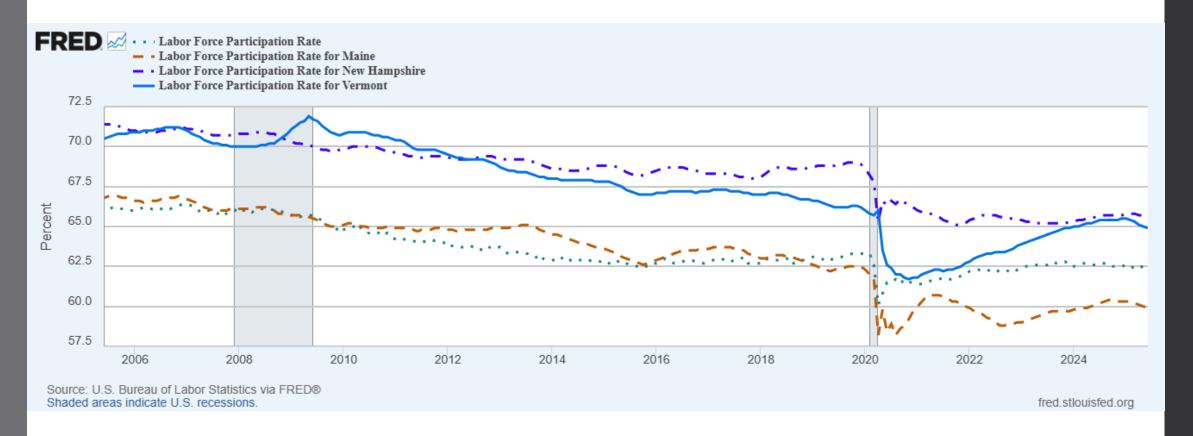
Maine still has the highest median age in the nation at 44.8 years; Vermont and New Hampshire are tied for second at 43.6 years

Change in median age since April 2020

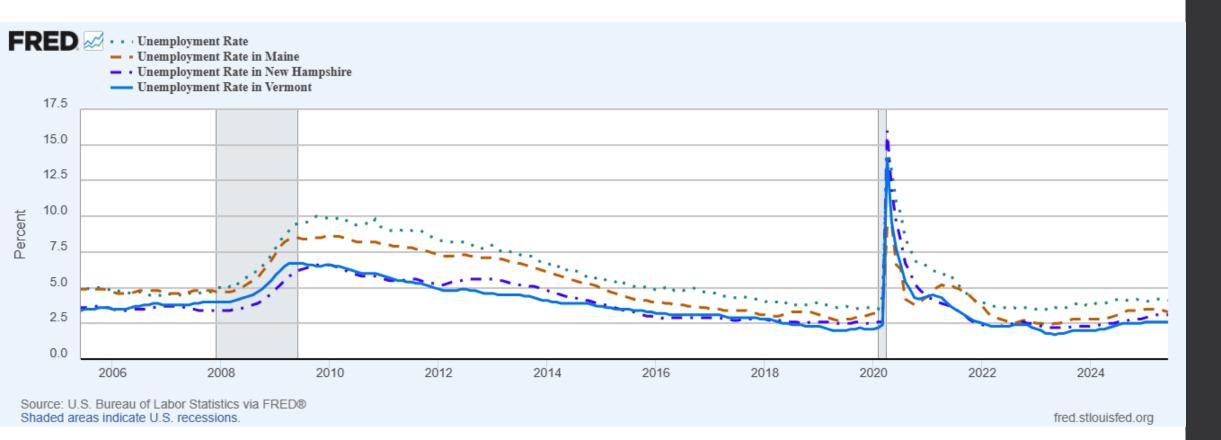


Workforce and employment

Labor force participation rates have been declining over time as a result of the aging of the population

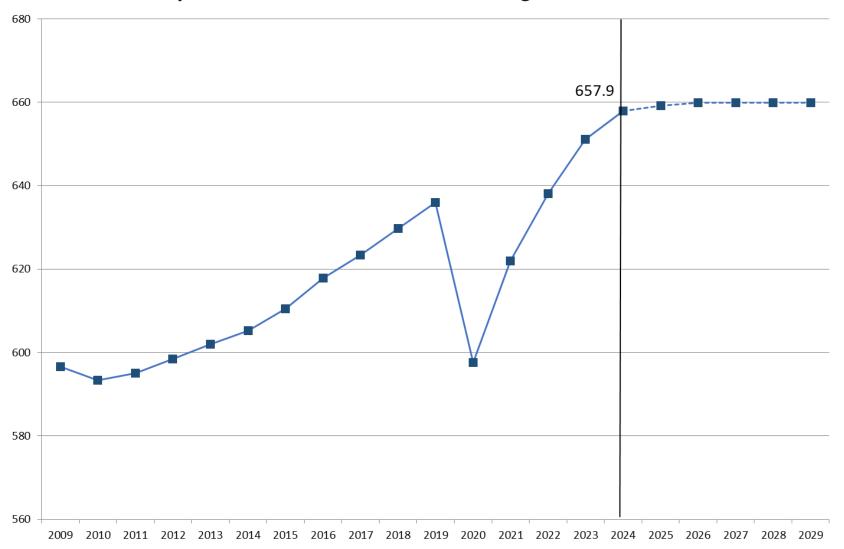


All three Northern New England states have unemployment rates below the U.S.

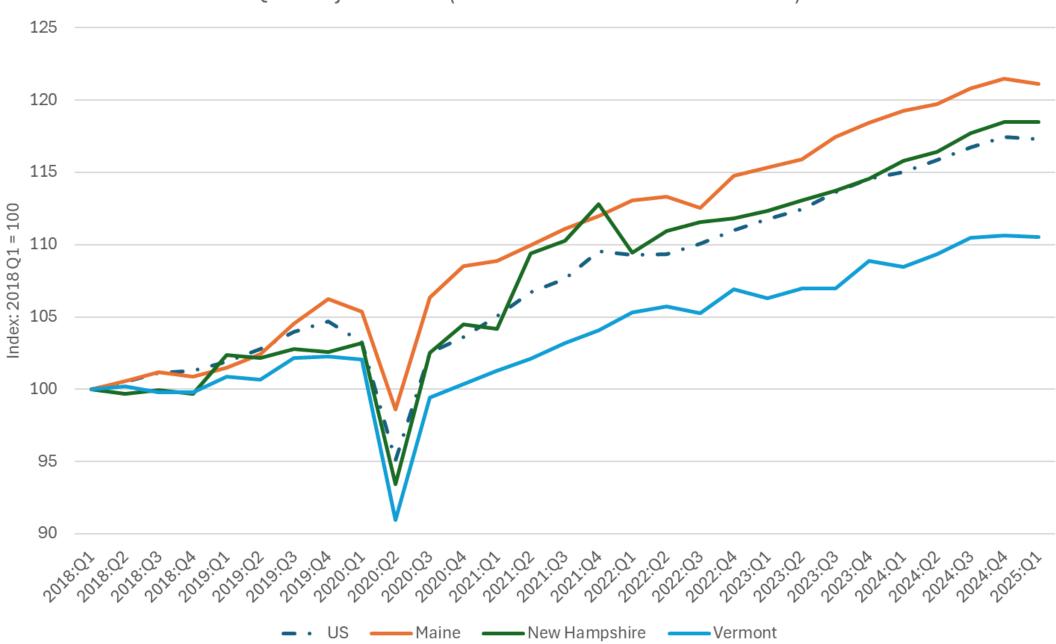


Maine's employment growth is forecast to remain flat, reflecting demographic situation

Total Nonfarm Employment (in thousands)
History and Consensus Economic Forecasting Commission forecast



Quarterly Real GDP (in millions of chained 2017 dollars)



Macroeconomic Conditions

Excerpts from key assumptions in April 2025 CEFC report

- Geopolitical tensions remain elevated (...). Rapidly changing tariff policies are contributing to the possibility of a global trade war. Strained relations between the U.S. and China, European nations, and Canada contribute to additional uncertainty, as does the risk of escalating tensions between China and Taiwan.
- The federal government has entered into a period of significant fiscal austerity. (...) Maine's economy will be impacted by any reduction of federal funding (...). Federal funds not only flow into Maine through state and local governments, but also through payments to individuals, contracts with nonprofits and businesses, grants to higher education and research institutions. (...)
- <u>Inflation growth remains elevated</u> above target levels and will face upward pressure from tariffs. <u>Consumer sentiment has declined</u> as expectations about future personal financial wellbeing have deteriorated (...).

Tariffs have been a rollercoaster ride

Increase in tariff rates set to take effect on August 7; baseline of 10% still in effect (announced July 31)

USMCA compliant imports remain exempt; otherwise, Canada 35%, Mexico still negotiating

Deal rates:

Vietnam = 20%
Indonesia, Philippines = 19%
EU, Japan, S. Korea = 15%
Britain = 10%

China still negotiating; 30% for now, with August 12 deadline De minimis exemption eliminated;

40% on "transshipments" – specific details still unclear

The Budget Lab at Yale estimates (as of 8/1) average effective tariff rate for consumers of 17.3%, highest since 1935 and equates to \$2K per household loss

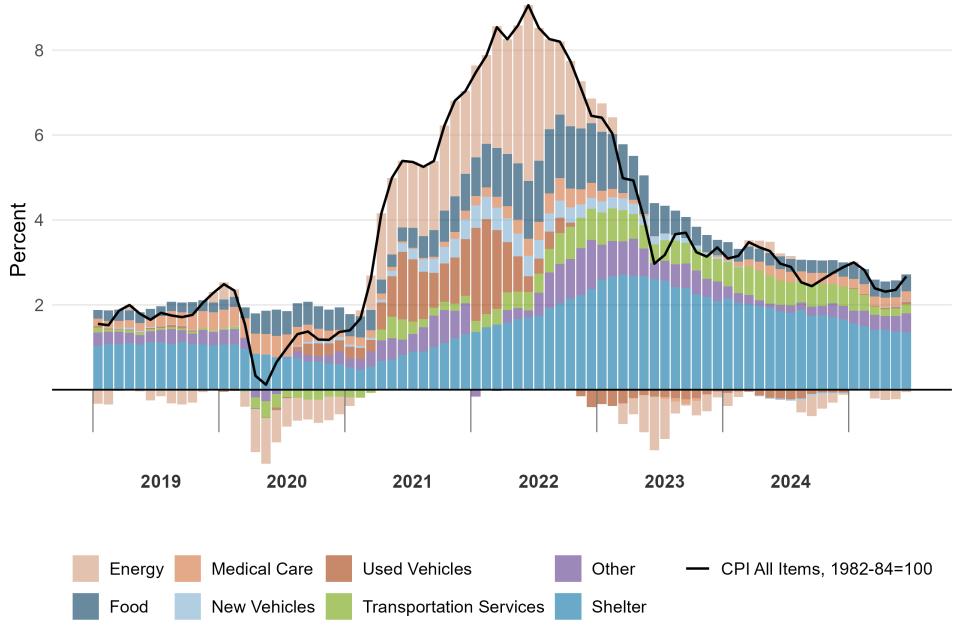
Other tariff impacts

Uncertainty in trade policies (like tariffs) contributes to an unsettled economic environment and higher risk

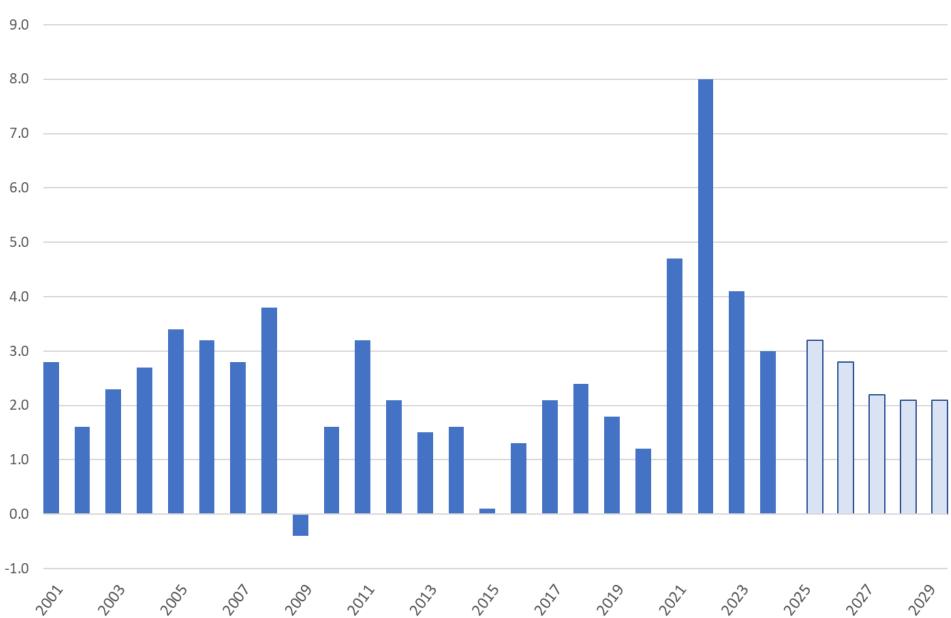
Intermediate goods are about half of total U.S. imports – tariffs on these products impact domestic manufacturers

Tense relations with Canada impacting the tourism and retail sectors with Canadians reducing travel to the U.S. – border crossings through June are down compared to last year

Percentage Point Contribution to Year-Over-Year Percent Change in CPI

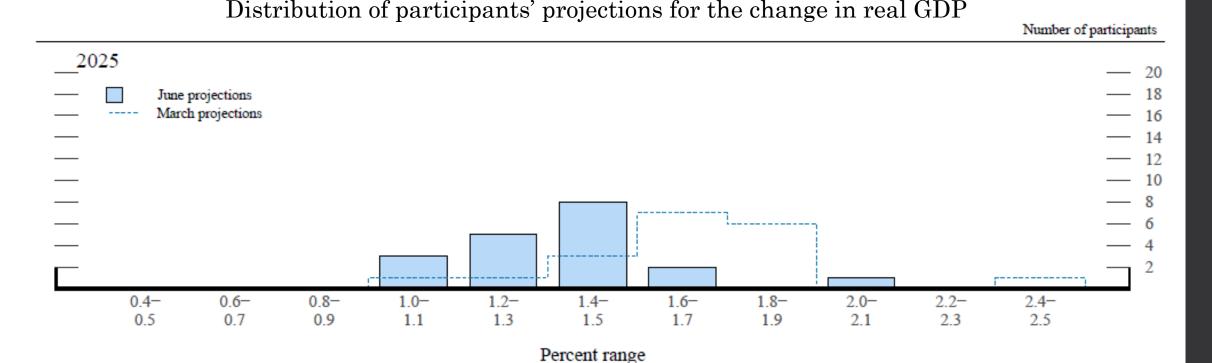


Year-over-year percent change in Consumer Price Index; 2001-2024 historical and 2025-2029 forecast



Current FOMC target range (as of July): 4.25% to 4.5%

Median projection for 2025 from June 2025 Federal Open Market Committee statement was 3.9%

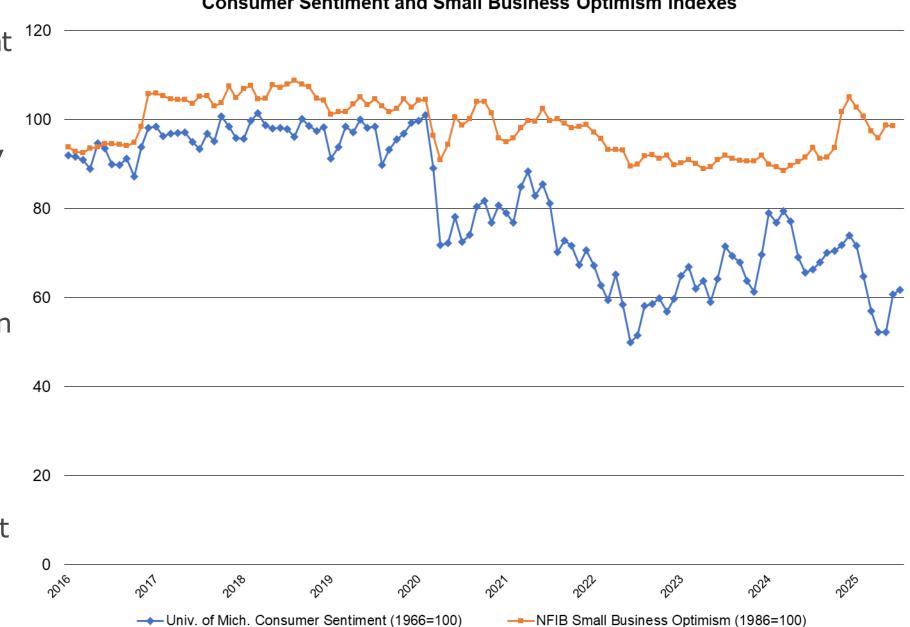


Consumer Sentiment and Small Business Optimism Indexes

Consumer sentiment saw sharp declines based on deteriorations in future expectations, including higher inflation

Small business optimism spiked following the election and then dropped, reflecting increased uncertainty and higher inflation

Both are little changed in the most recent month following modest improvement



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