DEMOGRAPHIC AND ECONOMIC CONDITIONS IN MAINE

Roux Institute

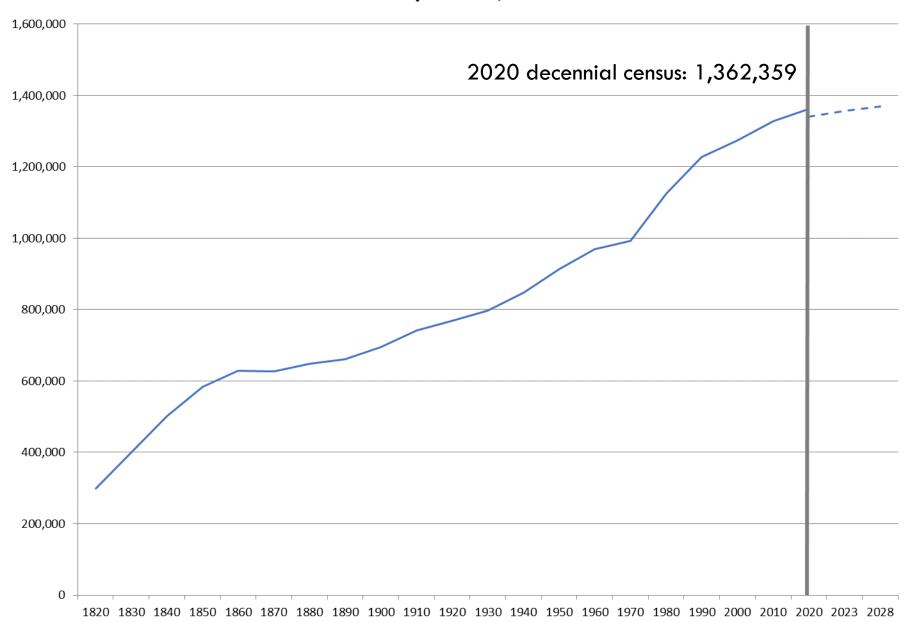
September 27, 2021

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Department of Administrative and Financial Services

Total Population, Maine



Regions of Maine

All six "rim" counties plus
 Penobscot had their highest
 decennial population count in a
 year other than 2020:

Aroostook: 1960

Franklin: 2010

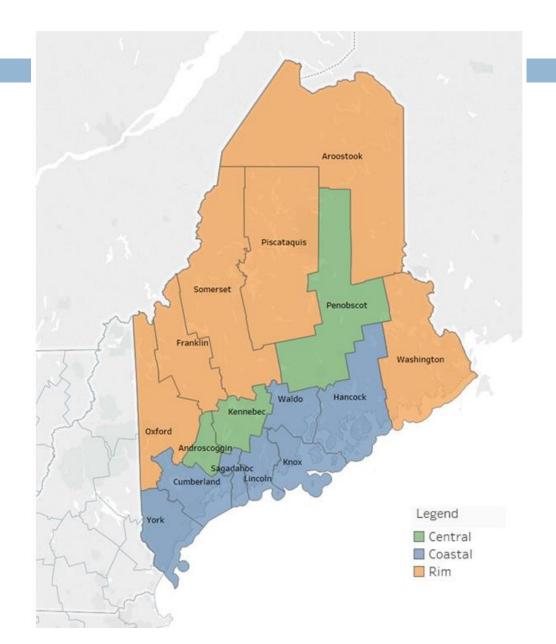
Oxford: 2010

Penobscot: 2010

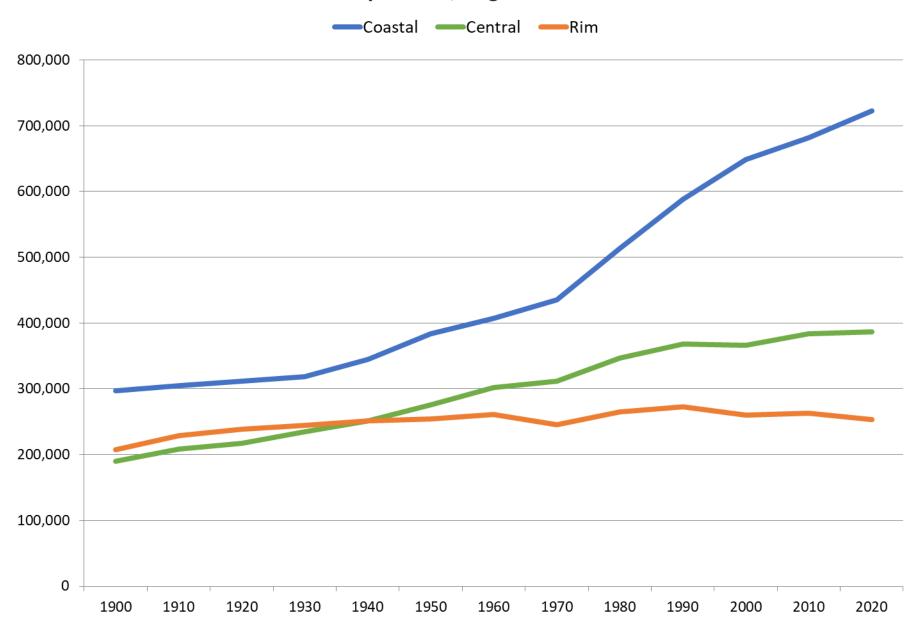
Piscataquis: 1920

Somerset: 2010

Washington: 1900



Total Population, Regions of Maine



Maine: a demographic snapshot

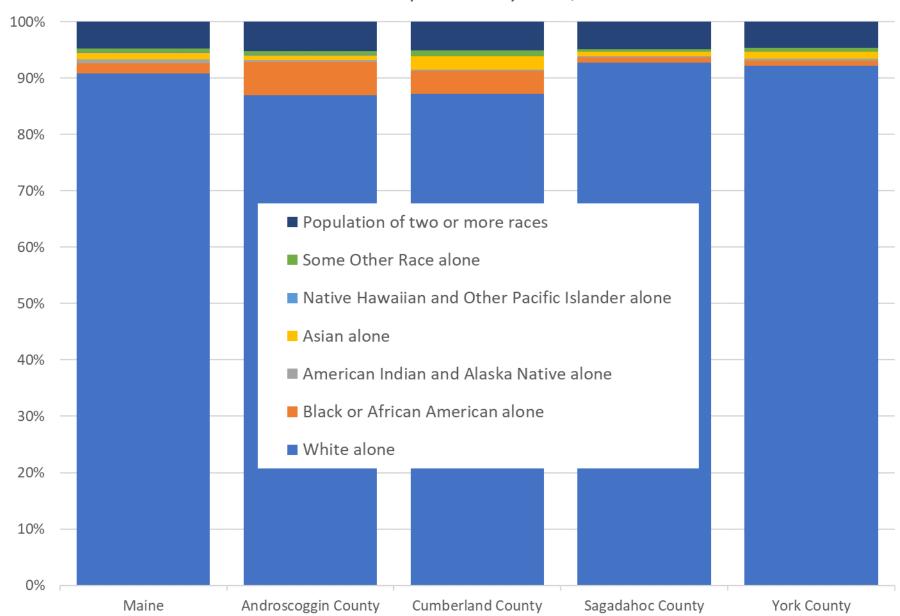
- 2020 Decennial Population: 1,362,359
 - 42nd largest in U.S.
- □ 2010 2020 Population Change: +2.6%
 - 42nd among U.S. states (ahead of WV, MS, IL, CT, MI, OH, WY, PA)
- □ 2019 Median age: 45.0 years
 - Oldest in U.S.



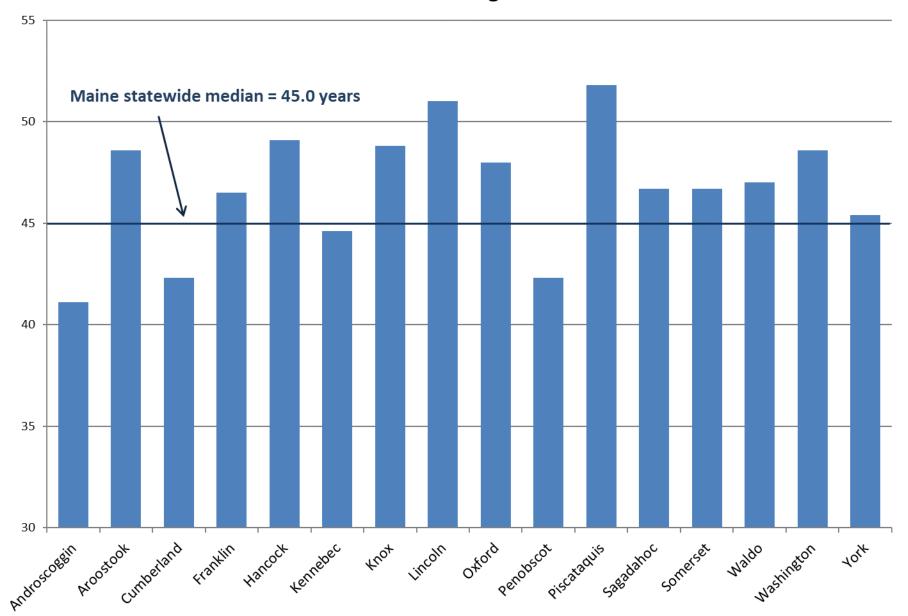
Lowest percentage in U.S., but improved from 5.6% in 2010



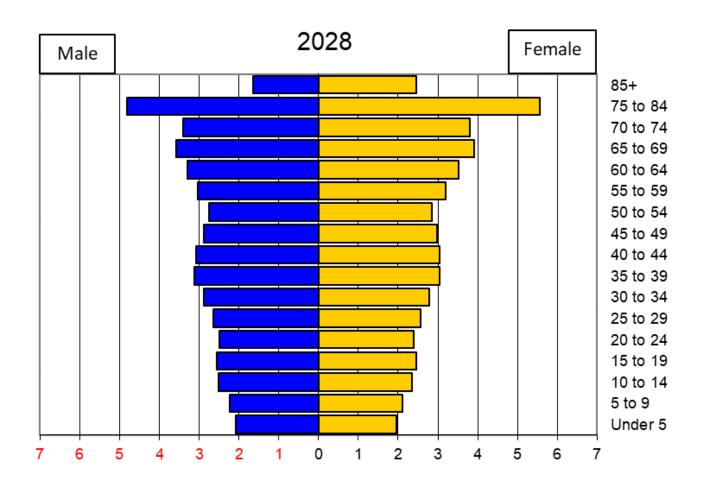
Percent of Population by Race, 2020



Median Age



The Baby Boom Wave



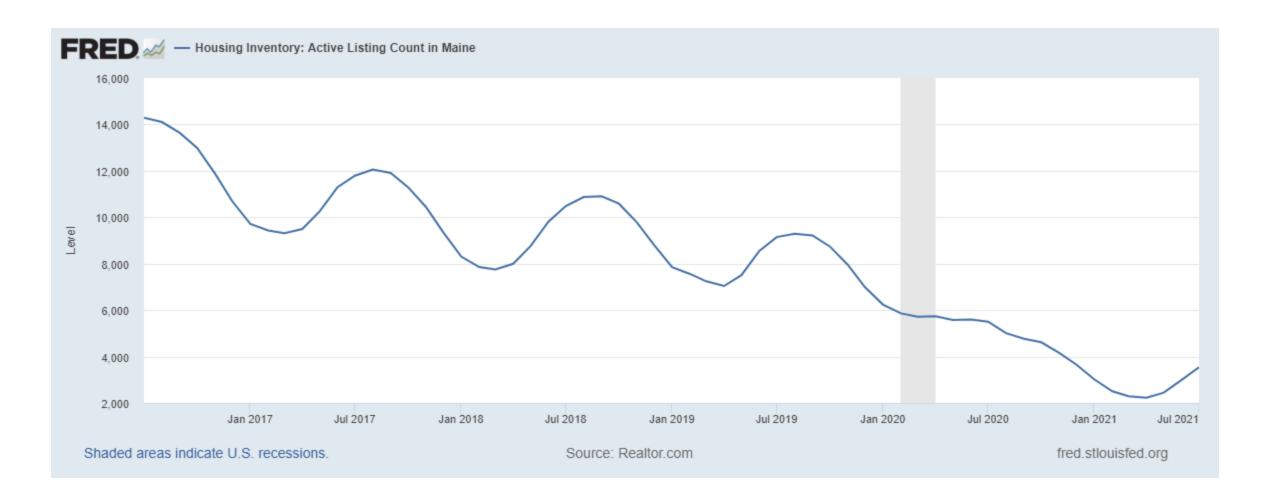
Maine has seen an influx of home buyers from out of state during the pandemic (but who are they and how long will they stay?)

Year-Over-Year Growth of Real Estate Transactions, Maine



- Maine REALTORS noted in their September 2021 press release a 12% increase in single-family home sales in Jan.-Aug. 2021 vs Jan.-Aug. 2020 along with a 14.8% increase in the median sales price in August 2021 compared to August 2020
- Out-of-state buyers normally represent about 1/4 of sales; in late 2020 they represented about 1/3 of sales

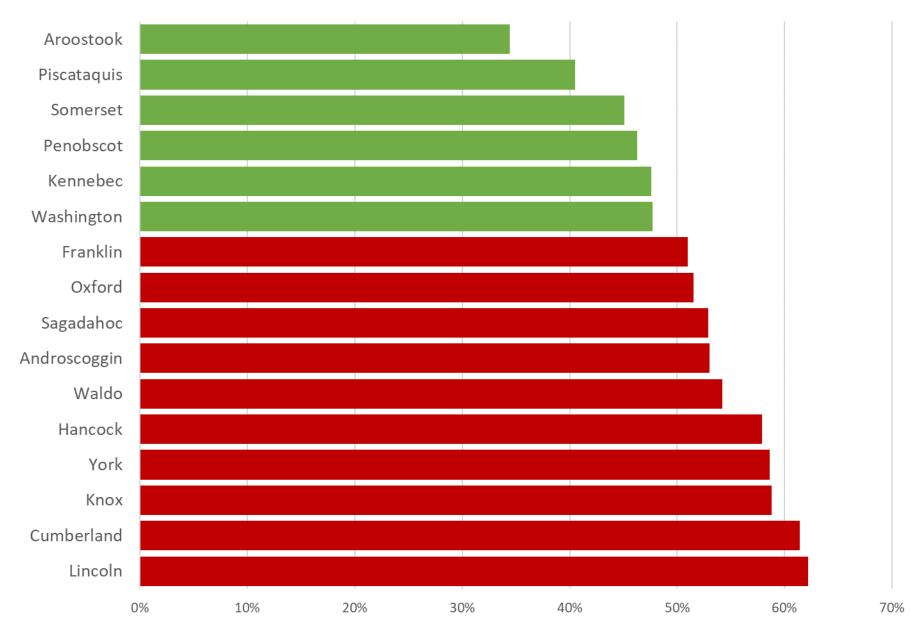
In June 2021, listings were 6 Days on Market statewide, compared to 14 days in 2020 and 13 days in 2019



June-August 2021 compared to June-August 2020

Geography	No. of Units	One Year Change	Median Sale Price	One Year Change	
	Sold	(units)		(Price)	
Androscoggin	409	10.84%	\$250,000	15.41%	
Aroostook	285	8.37%	\$130,000	20.37%	
Cumberland	1277	2.74%	\$451,000	20.27%	
Franklin	179	24.31%	\$225,000	15.83%	
Hancock	293	7.72%	\$310,000	26.27%	
Kennebec	543	-8.28%	\$260,000	24.40%	
Knox	227	17.62%	\$355,000	39.22%	
Lincoln	192	-5.88%	\$360,000	27.50%	
Oxford	300	4.53%	\$267,000	36.92%	
Penobscot	625	3.14%	\$209,000	17.42%	
Piscataquis	104	-28.77%	\$172,500	16.95%	
Sagadahoc	135	7.14%	\$355,000	28.88%	
Somerset	208	-11.11%	\$182,250	22.77%	
Waldo	188	2.73%	\$274,450	25.89%	
Washington	175	19.05%	\$160,000	1.27%	
York	892	-8.51%	\$400,000	18.04%	
Maine	6,032	0.80%	\$310,250	19.90%	

Percent of Households Unable to Afford Median Home

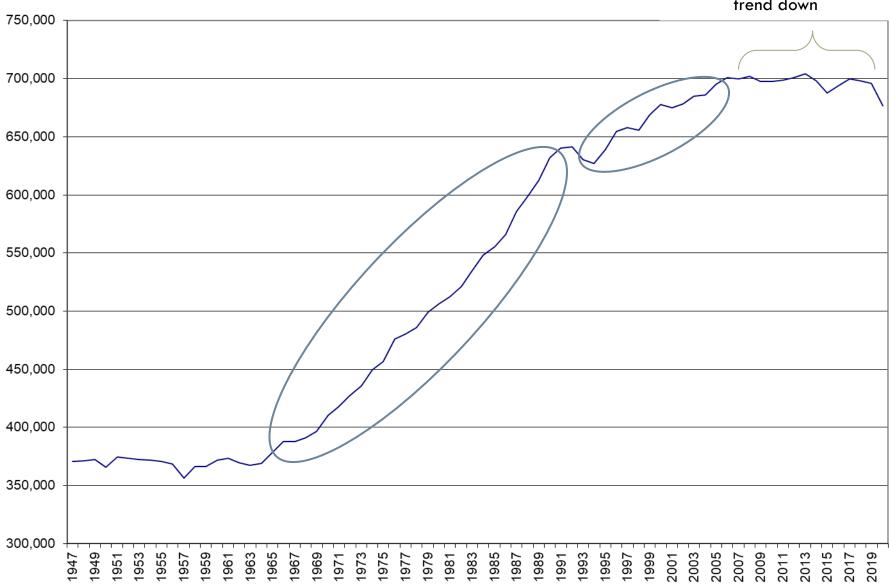


Population and Employment-to-Population Ratio Outlook by Age



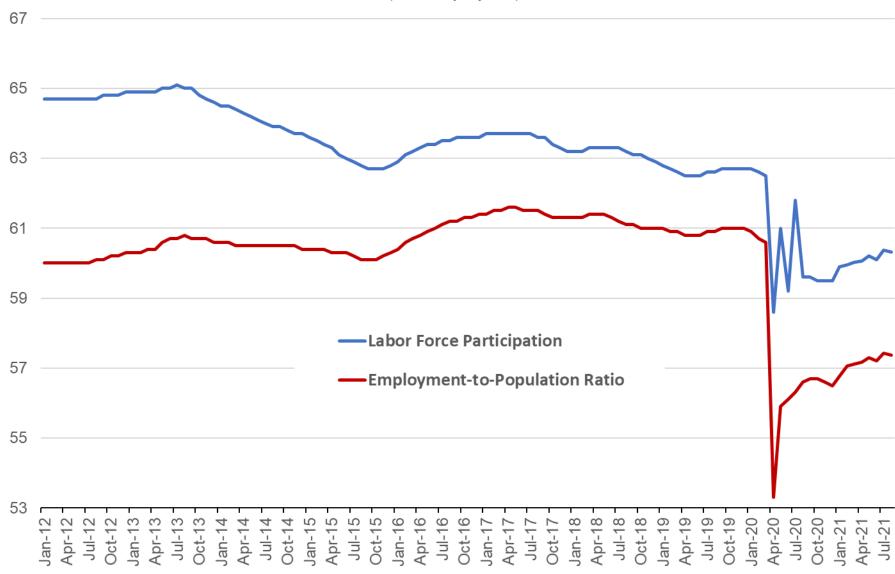


Labor force has started to trend down

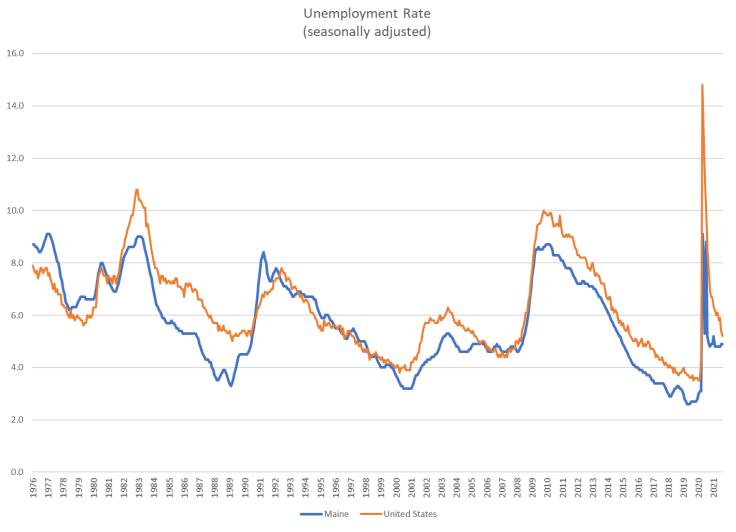


Labor Force Participation & Employment-to-Population Ratio

(Seasonally Adjusted)



In April 2020, Maine's official unemployment rate was 9.1% - the highest since February 1977. Even so, it underrepresented the true unemployment rate due to technical issues.



Maine's official unemployment rate in August 2021 was 4.9%, but the Maine Department of Labor estimates that if labor force participation were at Feb. 2020 levels the unemployment rate would be 8.4%

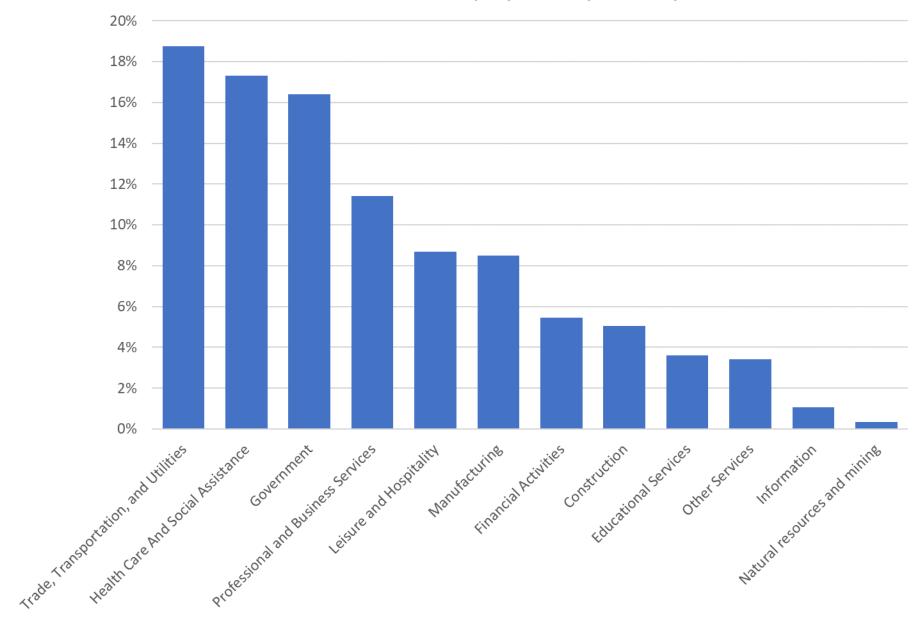
Maine DOL surveyed unemployment claimants and active job seekers on barriers to return to work

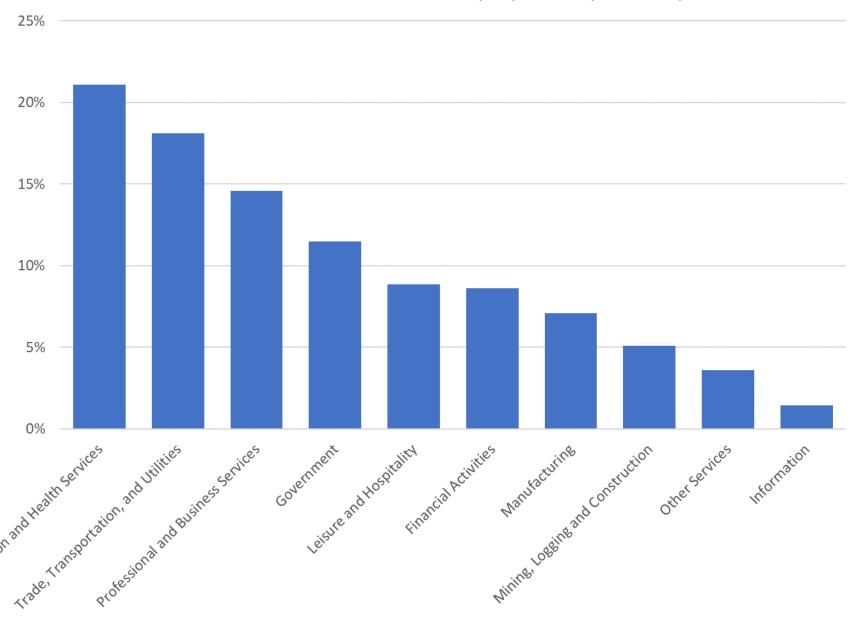
□ The most commonly cited barriers were "lack of opportunities that match my skill set" and "COVID health risks or concerns"

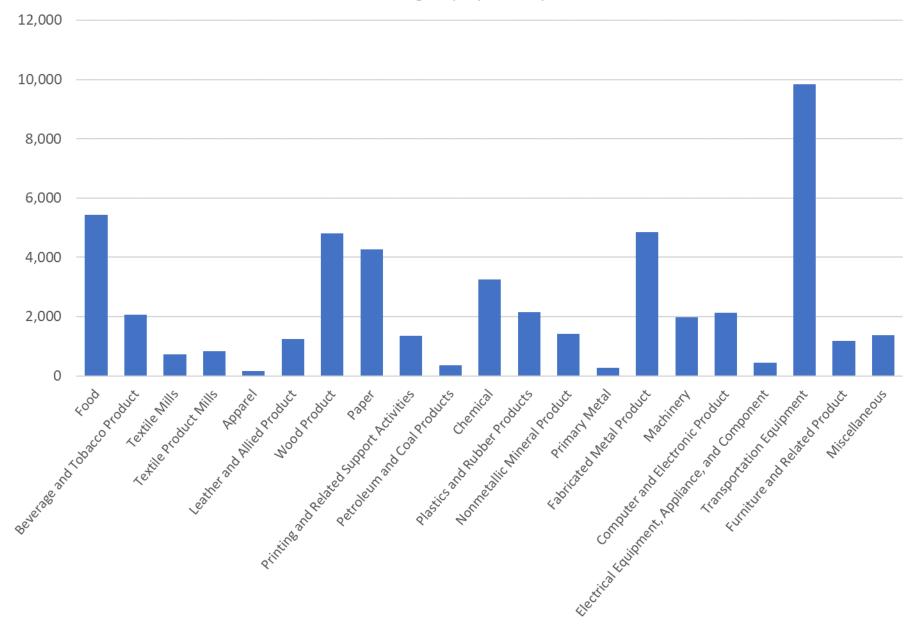
 Other reasons preventing return to work were concerns about job quality, inaccessibility of opportunities, and lack of social supports such as childcare or transportation

Of those who did return to work, the most commonly cited enabling factors were that their previous employer rehired them (38%) and finding a job that matched their skillset (26%)

Share of Maine Nonfarm Employment by Industry, 2020



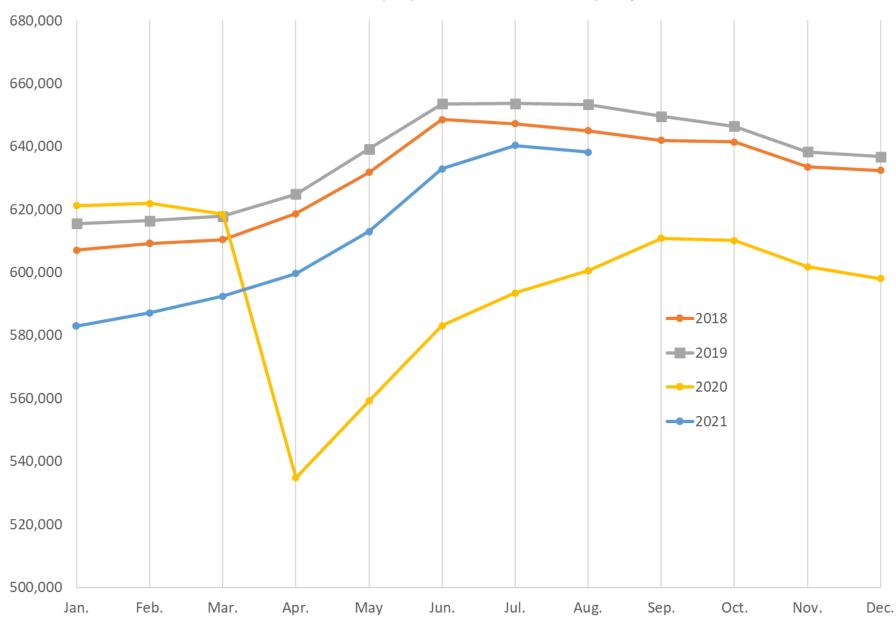




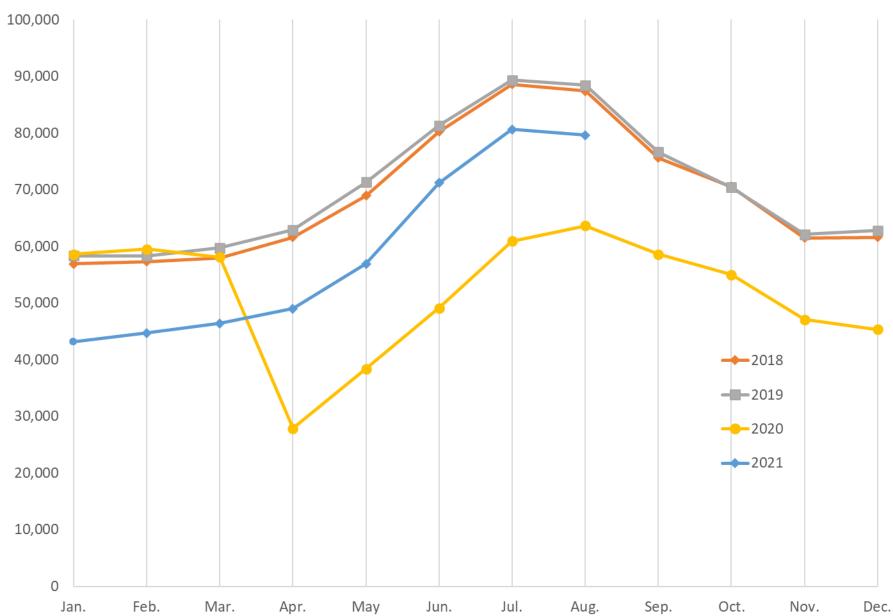
The net decrease in jobs is concentrated in low-wage sectors

Net Change in Jobs February 2020 to August 2021					Average Weekly Wage	
rect enange in seas re	. Diddiy	LoLo to Magasti		2019	2020	
Professional & Business Services			60 <mark>0</mark>	\$1,180	\$1,270	
Wholesale Trade			300	\$1,320	\$1,400	
Federal Government			200	\$1,480	\$1,490	
Private Educational Services			0	\$890	\$970	
Other Services			0	\$680	\$760	
Transportation, Warehousing & Utilities			-200	\$840	\$910	
Manufacturing			-400	\$1,100	\$1,190	
Information			-400	\$1,100	\$1,230	
Construction			-700	\$990	\$1,070	
Financial Activities			-1,100	\$1,150	\$1,460	
Retail Trade			-1, <mark>100</mark>	\$580	\$650	
State Government			-2,000	\$960	\$1,010	
Healthcare & Social Assistance			-2,500	\$960	\$1,040	
Local Government			-3,200	\$800	\$870	
Leisure & Hospitality			-12,400	\$450	\$480	

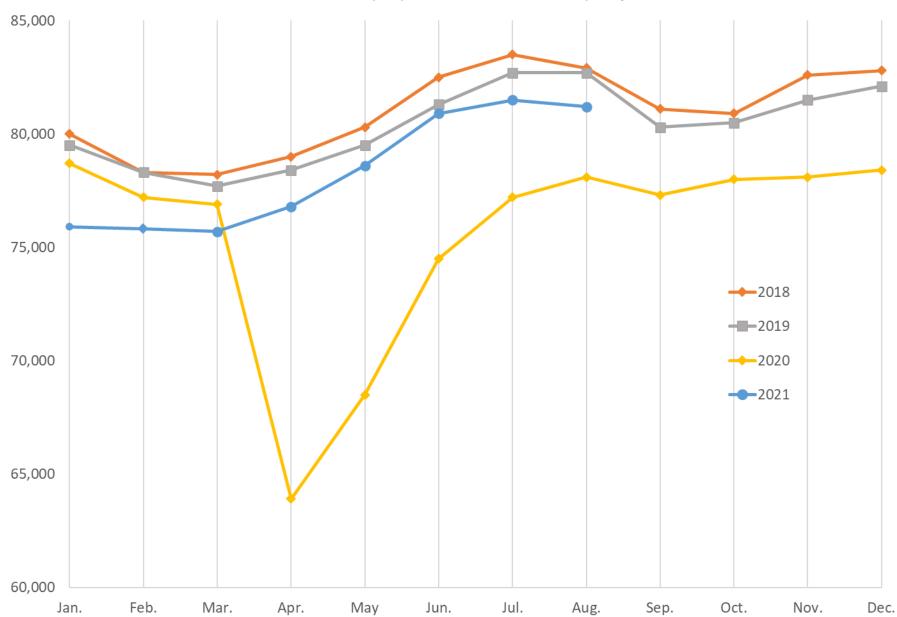
Total Nonfarm Employment, Not Seasonally Adjusted



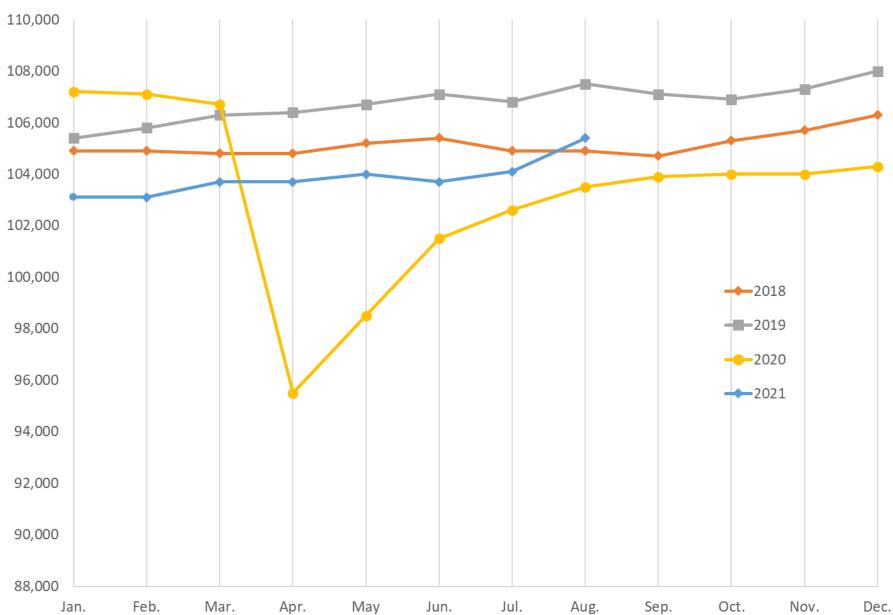
Leisure and Hospitality Employment, Not Seasonally Adjusted



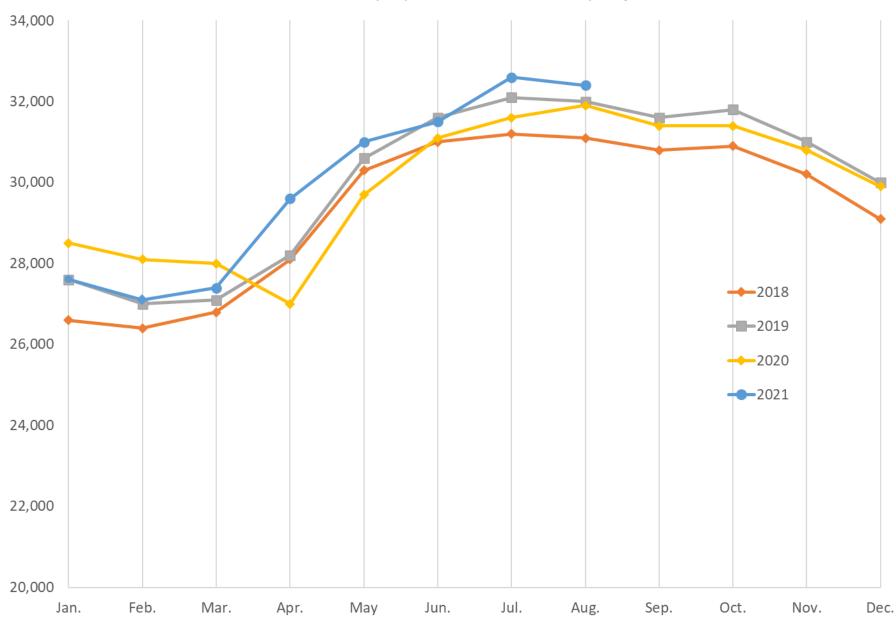
Retail Trade Employment, Not Seasonally Adjusted

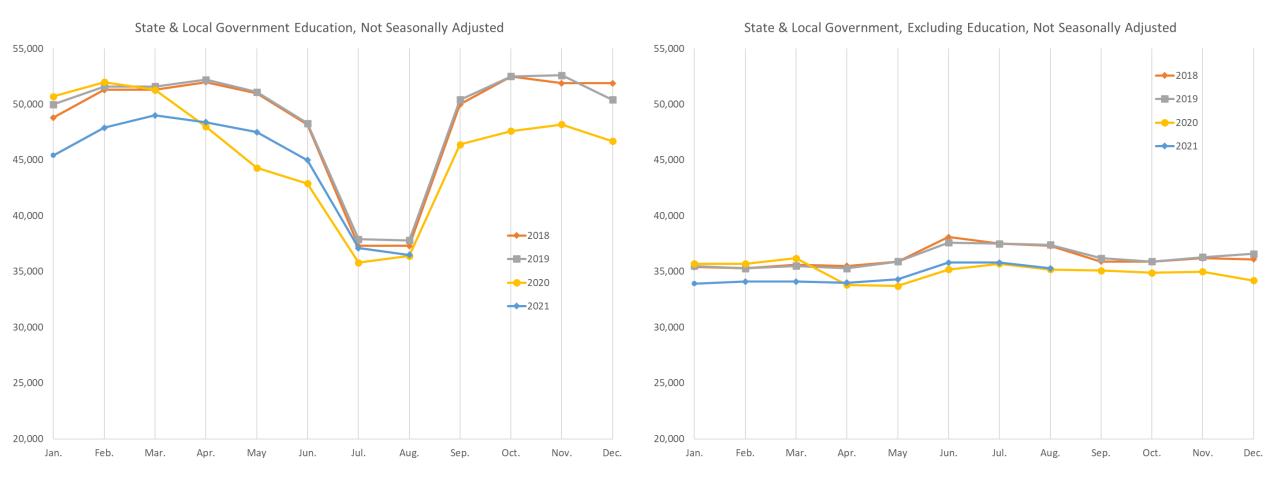


Health Care and Social Assistance Employment, Not Seasonally Adjusted

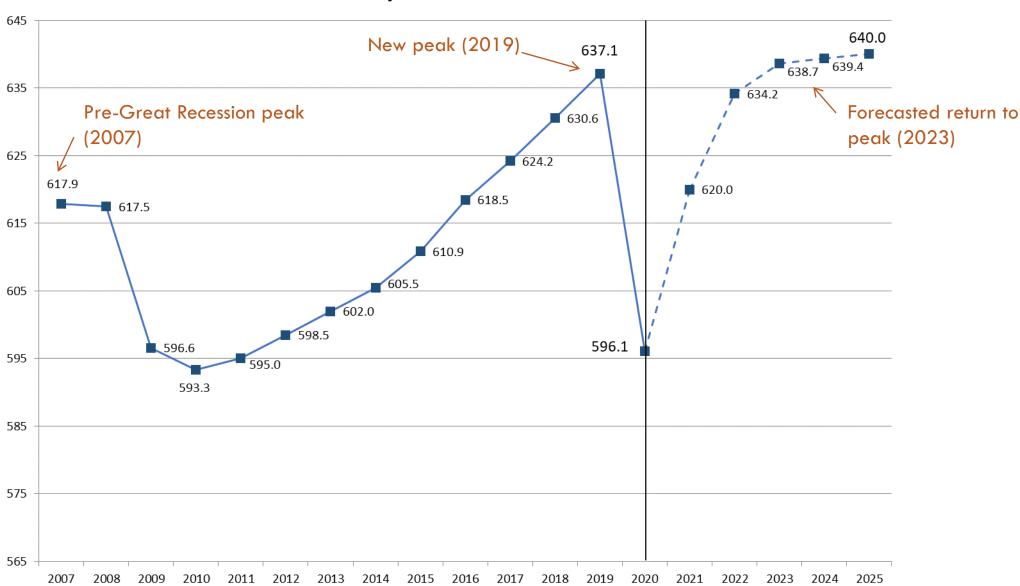


Construction Employment, Not Seasonally Adjusted

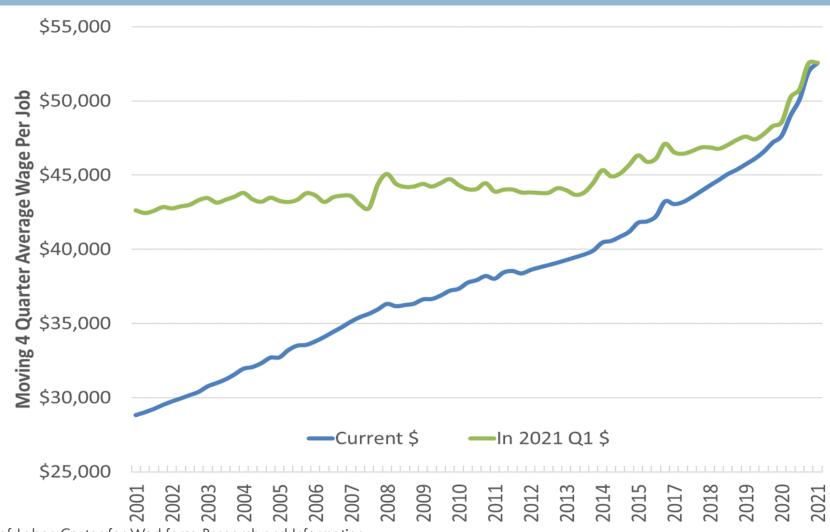




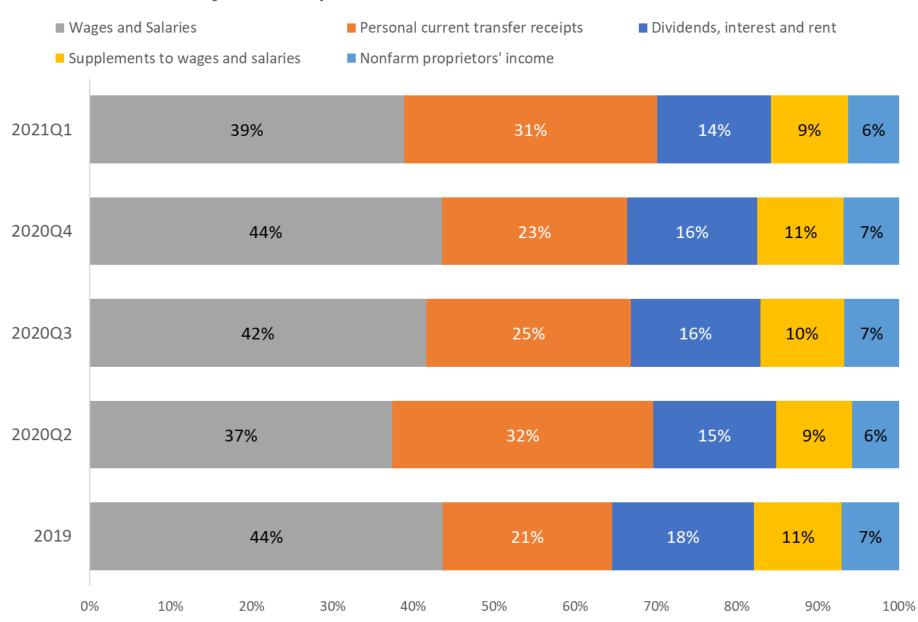
Total Nonfarm Employment (in thousands) History and CEFC forecast



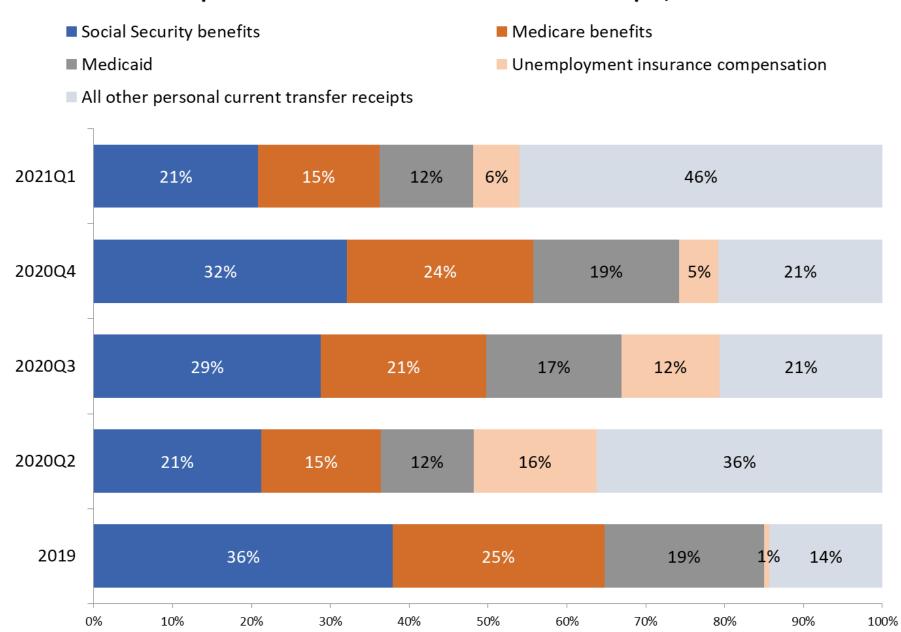
Higher total wages spread across fewer jobs drove the average wage per job up sharply in the pandemic era



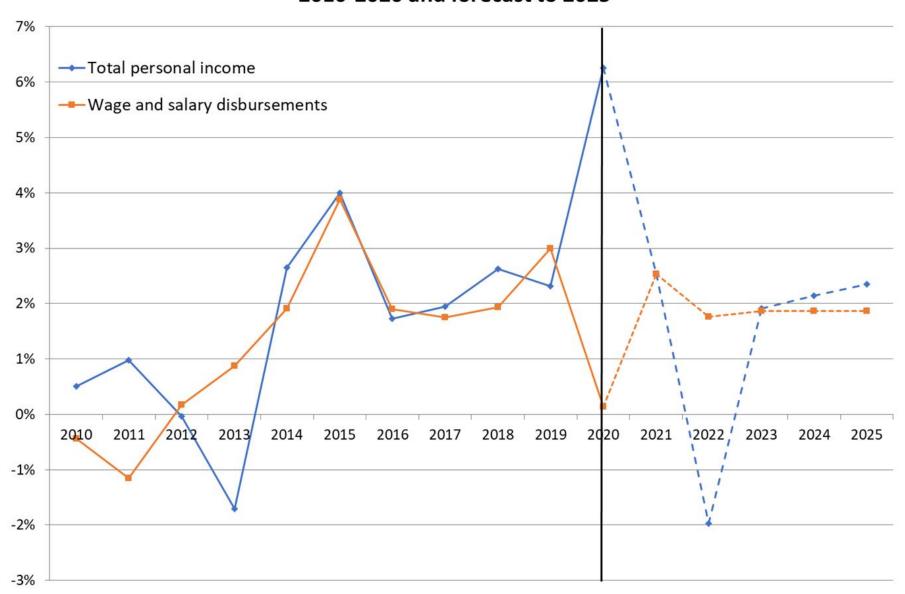
Major Components of Personal Income, Maine



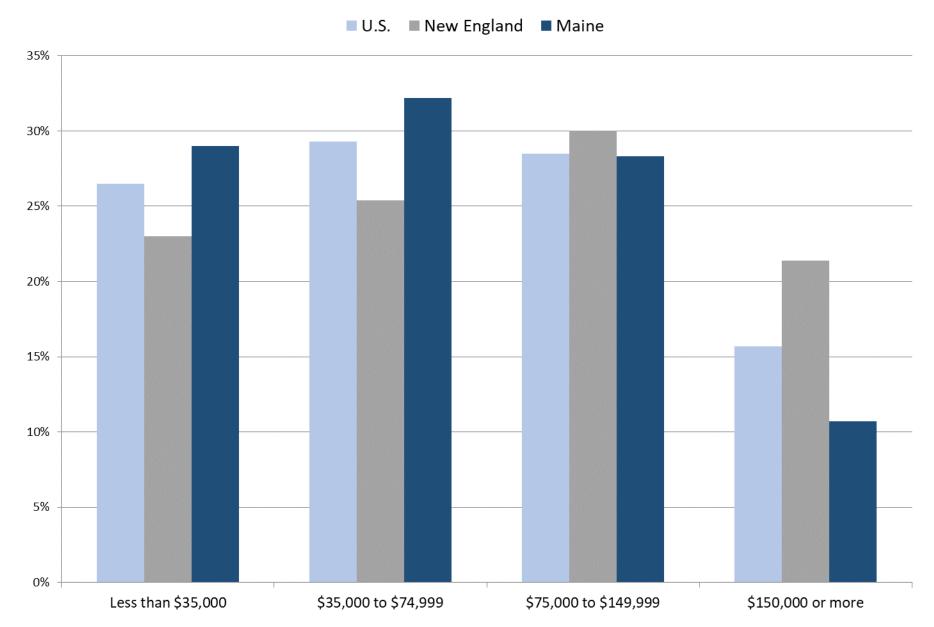
Components of Personal Current Transfer Receipts, Maine



Percent Change in Real Personal Income, Maine 2010-2020 and forecast to 2025

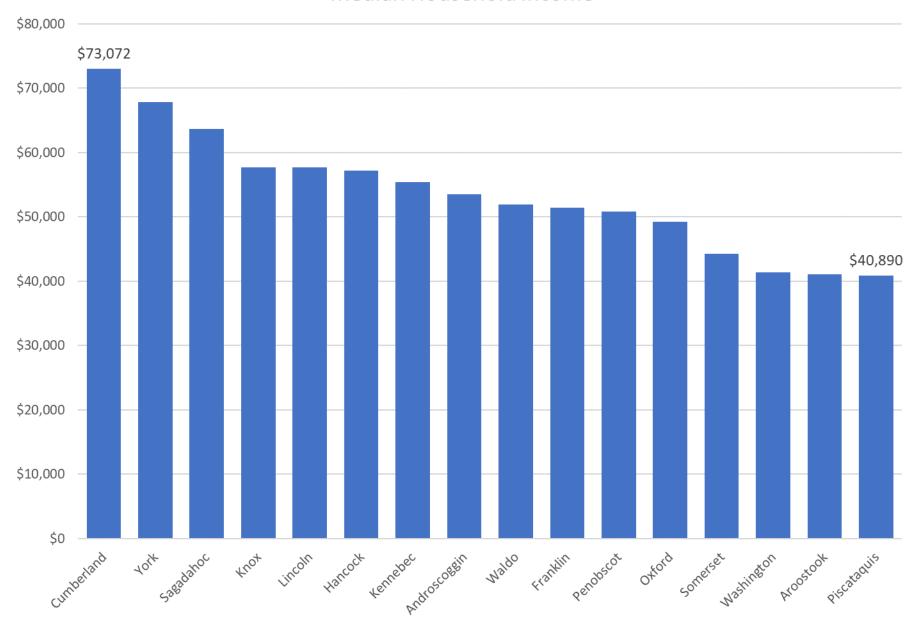


Percent of Households by Income Level, 2019

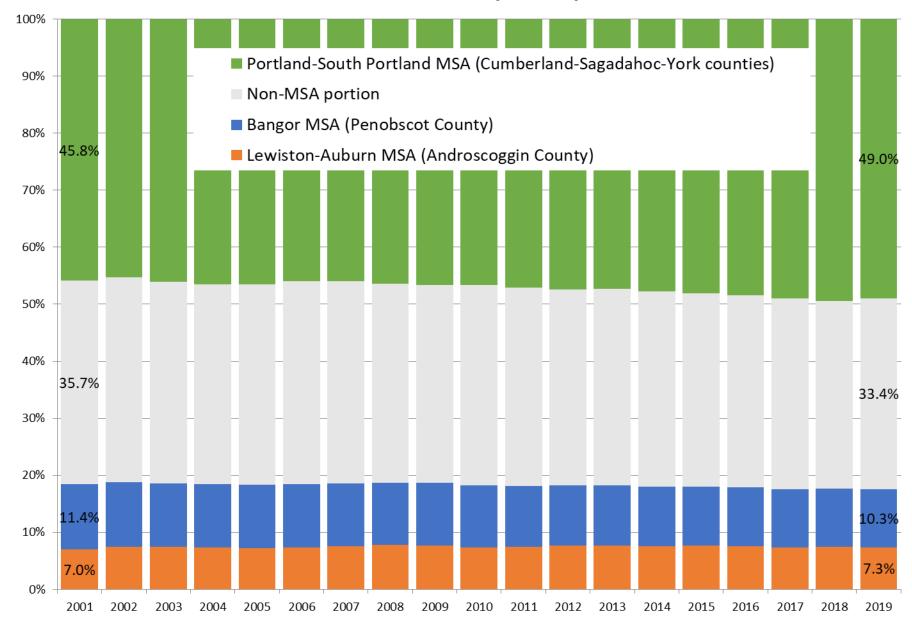


Source: U.S. Census Bureau, American Community Survey 1-year estimates

Median Household Income

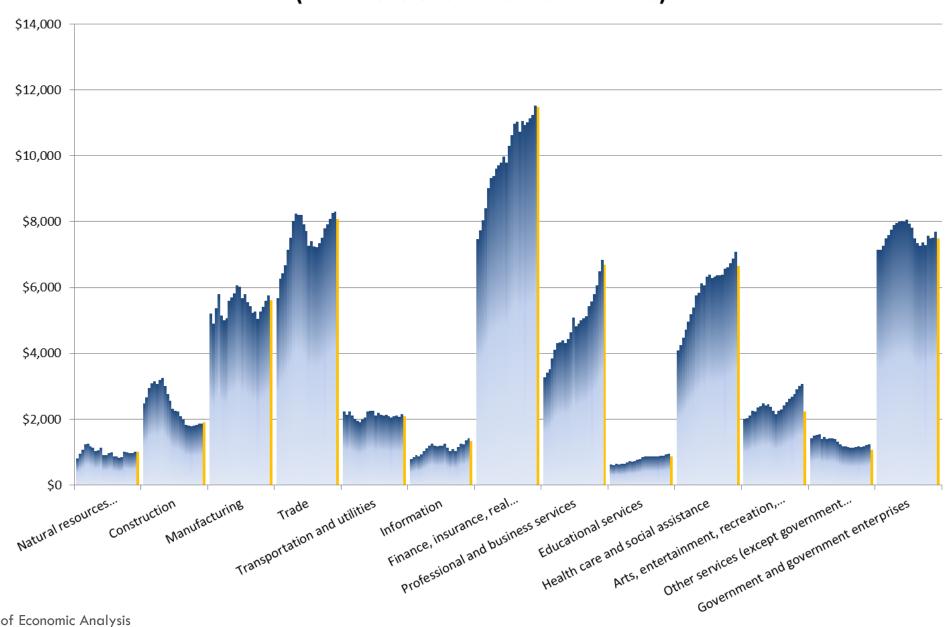


Share of Maine Real GDP by Metropolitan Area

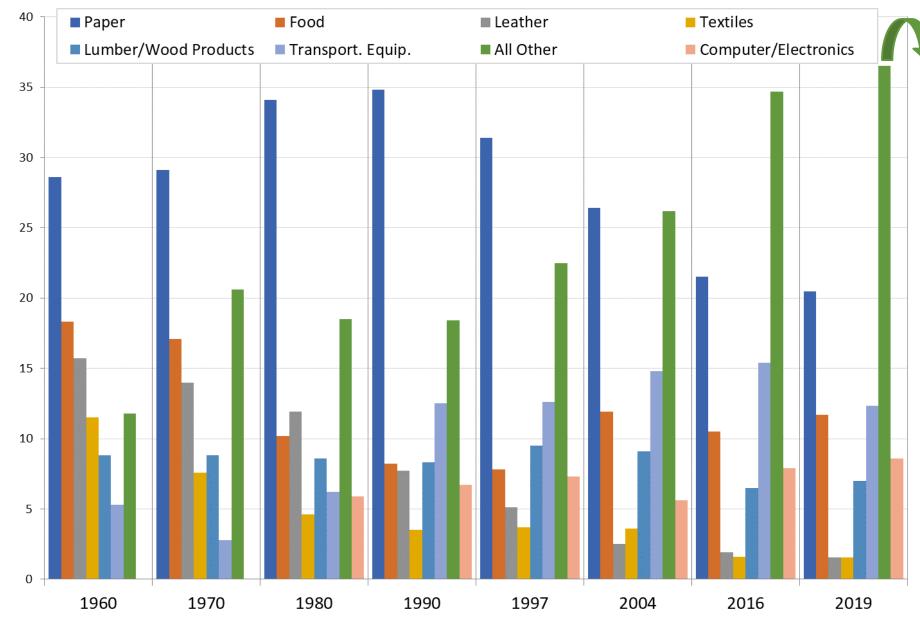


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Maine Real GDP by Industry, 1997-2020 (in millions of chained 2012 dollars)



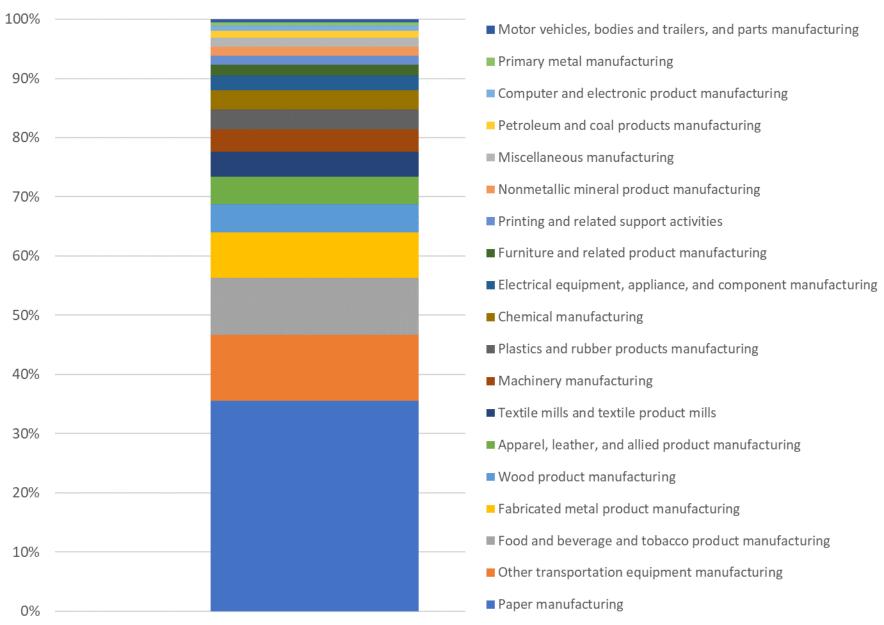
Share of Value of Manufactured Product by Selected Industry Groups



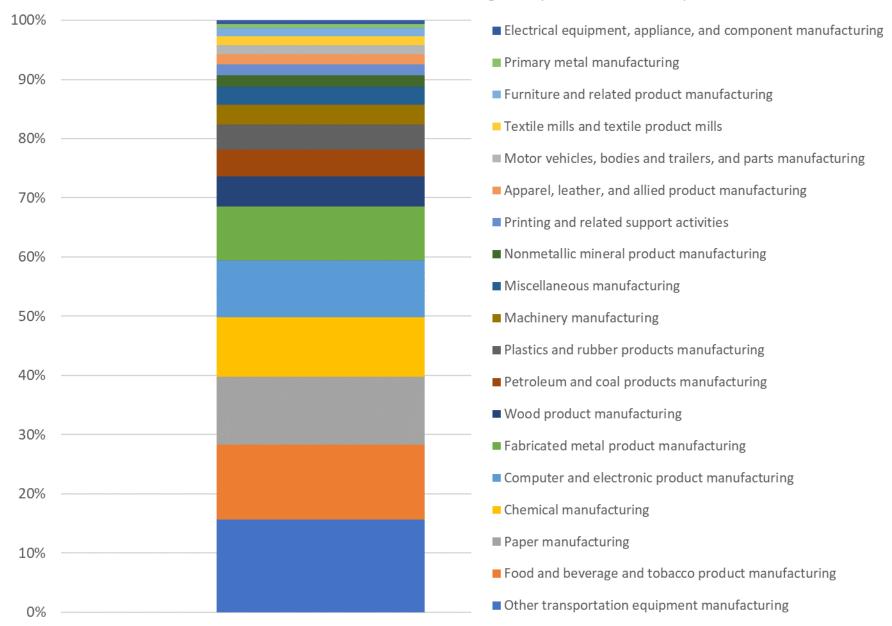
"All Other" in 2019:

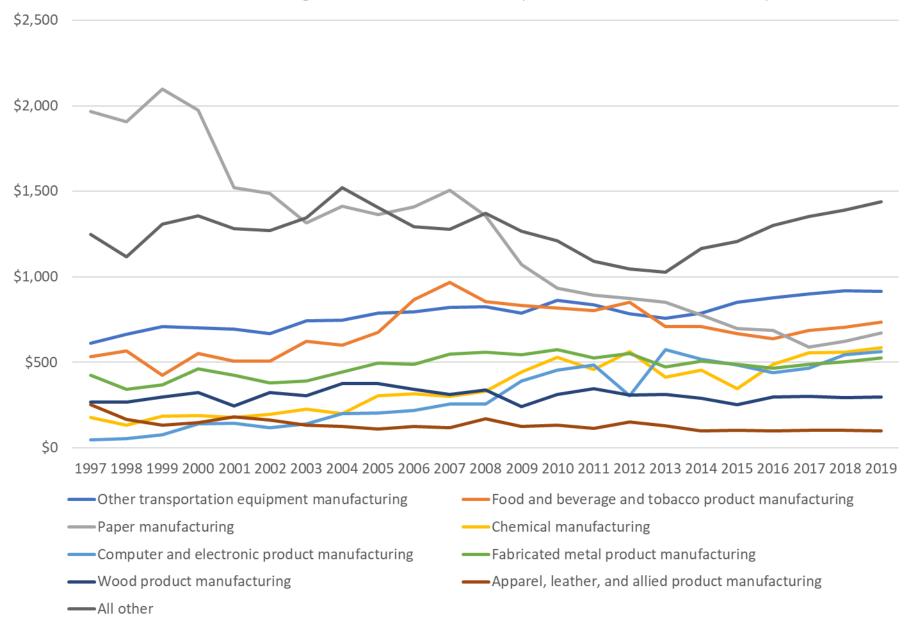
- Fabricated metal product (7.6%)
- Beverage and tobacco product (6.7%)
- Chemical (5.2%)
- Machinery (5.0%)
- Plastics and rubber products (4.3%)
- Nonmetallic mineral product (2.2%)
- Miscellaneous (1.8%)
- Printing and related (1.5%)
- Furniture and related (1.5%)
- Petroleum and coal products (0.8%)
- Electrical equipment (0.1%)

Share of 1997 Maine Manufacturing GDP (total = \$5.2 billion)

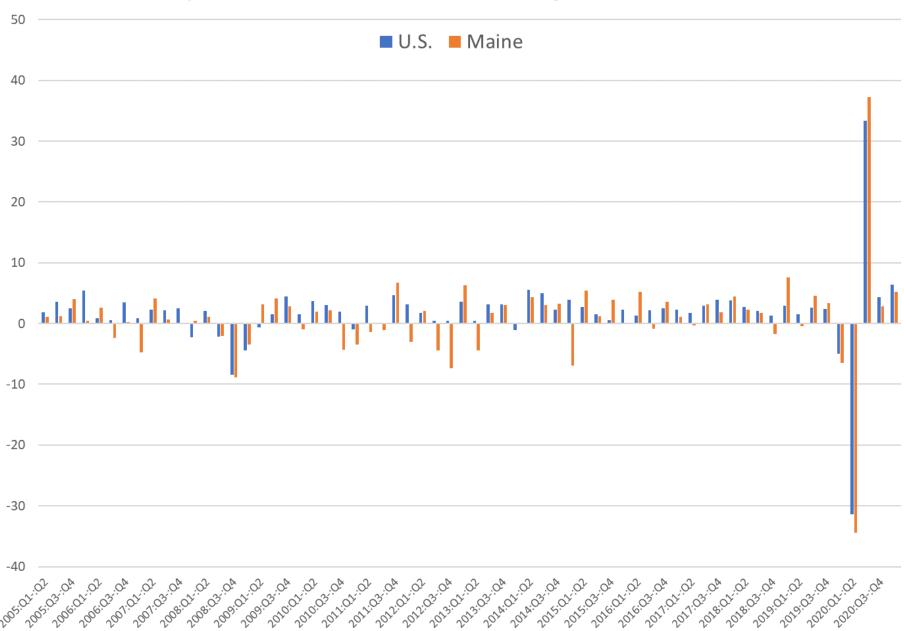


Share of 2019 Maine Manufacturing GDP (Total = \$5.6 billion)

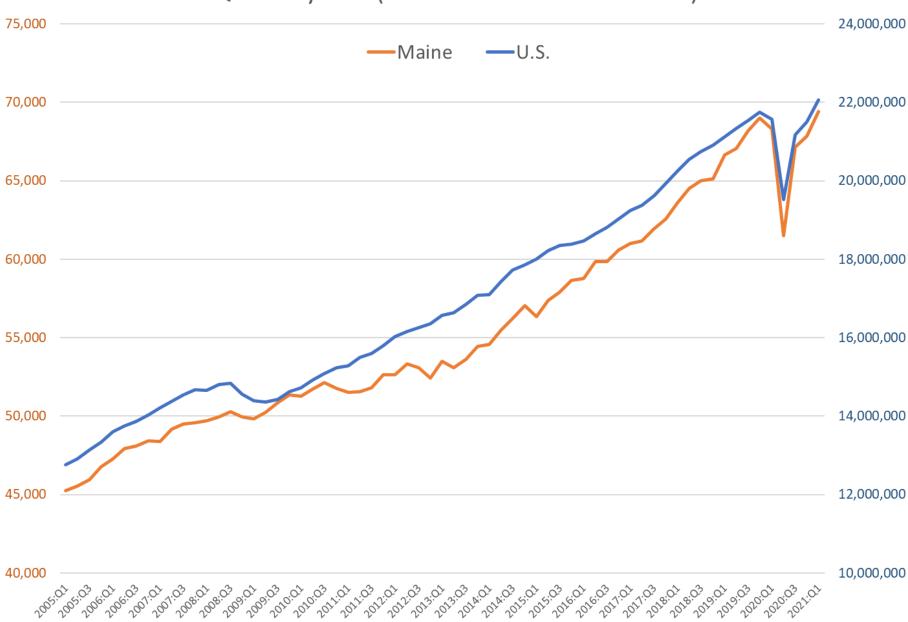




Quarterly Real GDP, Annualized Percent Change from Previous Quarter



Quarterly GDP (in millions of current dollars)



Maine Taxable Retail Sales	% Change from July 2020 to July 2021	% Change from July 2019 to July 2021	% Change last three months / same 3 month period one year ago
Building Supply	9.6%	24.7%	15.9%
Food Store	6.6%	5.8%	8.2%
General Merchandise	18.4%	14.1%	26.8%
Other Retail	16.4%	66.9%	17.9%
Restaurant	57.3%	11.3%	71.5%
Lodging	108.9%	26.0%	171.1%
Auto Transportation	4.6%	19.9%	15.3%
Total	21.2%	23.5%	26.1%
Business Operating	12.7%	22.8%	15.8%
Personal Consumption	22.1%	23.6%	27.2%

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