IS THE MAINE ECONOMY HOT – OR WHAT?

Maine Municipal Association Annual Convention

October 1, 2021

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Maine: a demographic snapshot

2020 Decennial Population: 1,362,359

42nd largest in U.S.

□ 2010 – 2020 Population Change: +2.6%

□ 42nd among U.S. states (ahead of WV, MS, IL, CT, MI, OH, WY, PA)

□ 2019 Median age: 45.0 years

Oldest in U.S.

□ 9.8% Black, Indigenous, and People of Color

Lowest percentage in U.S., but improved from 5.6% in 2010

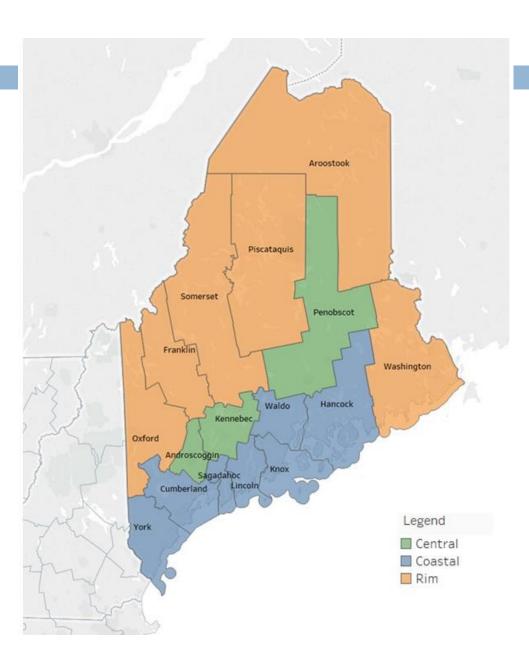




Regions of Maine

- All six "rim" counties plus
 Penobscot had their highest decennial population count in a year other than 2020:
 - Aroostook: 1960
 - Franklin: 2010

- Oxford: 2010
- Penobscot: 2010
- Piscataquis: 1920
- Somerset: 2010
- Washington: 1900



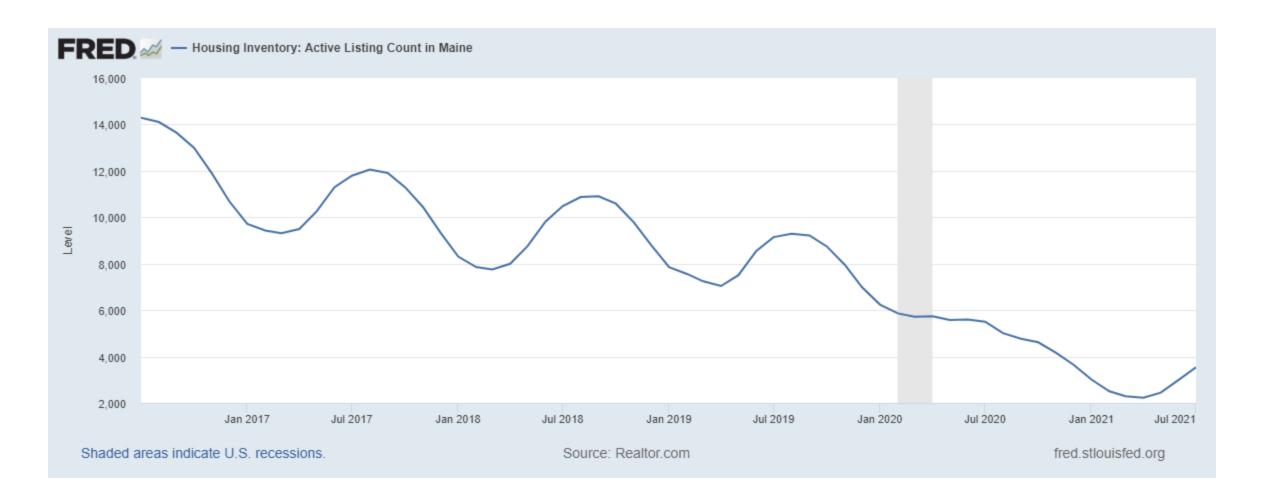
Maine has seen an influx of home buyers from out of state during the pandemic (but who are they and how long will they stay?)

Year-Over-Year Growth of Real Estate Transactions, Maine



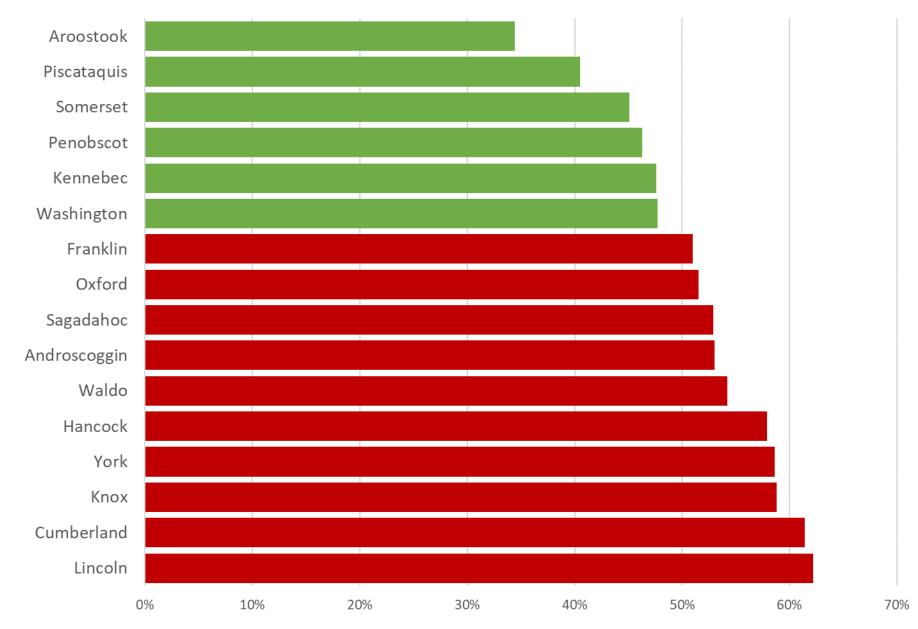
- Maine REALTORS noted in their September 2021 press release a 12% increase in single-family home sales in Jan.-Aug. 2021 vs Jan.-Aug. 2020 along with a 14.8% increase in the median sales price in August 2021 compared to August 2020
- Out-of-state buyers normally represent about 1/4 of sales; in late 2020 they represented about 1/3 of sales

In June 2021, listings were 6 Days on Market statewide, compared to 14 days in 2020 and 13 days in 2019



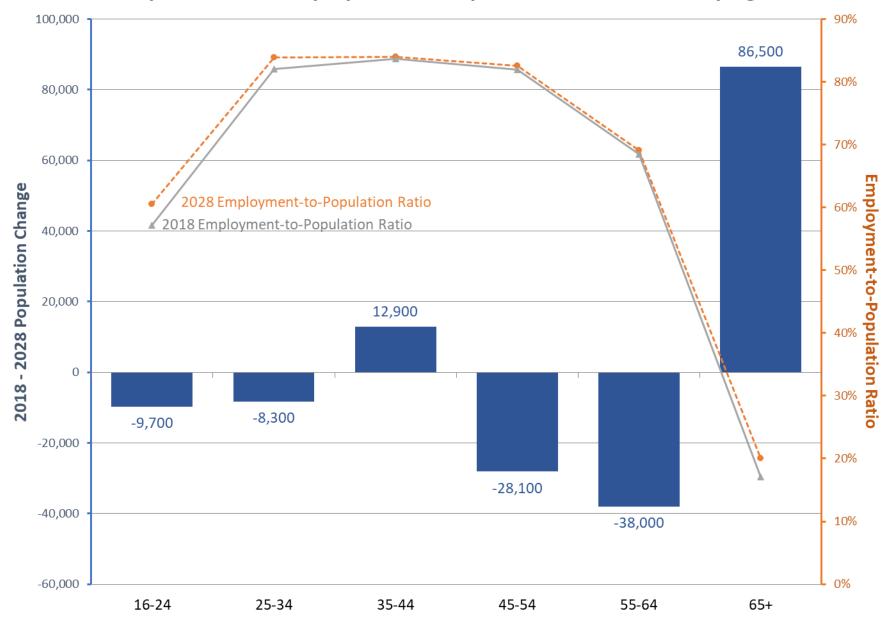
Source: Federal Reserve Bank of St. Louis

Percent of Households Unable to Afford Median Home



Source: MaineHousing 2020 Homeownership Facts and Affordability Index

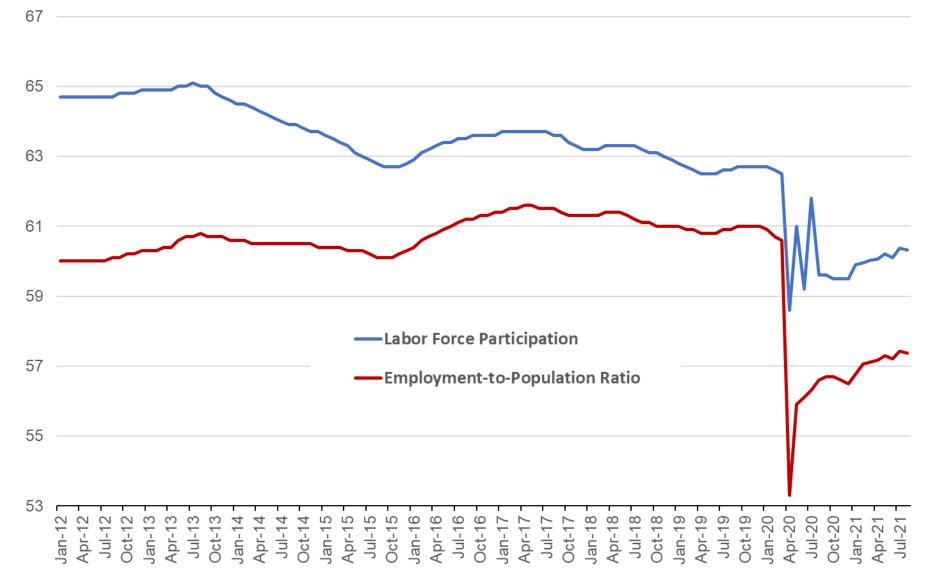
Population and Employment-to-Population Ratio Outlook by Age



Source: Maine Department of Labor, Employment Outlook to 2028; https://www.maine.gov/labor/cwri/outlookDemographic.html

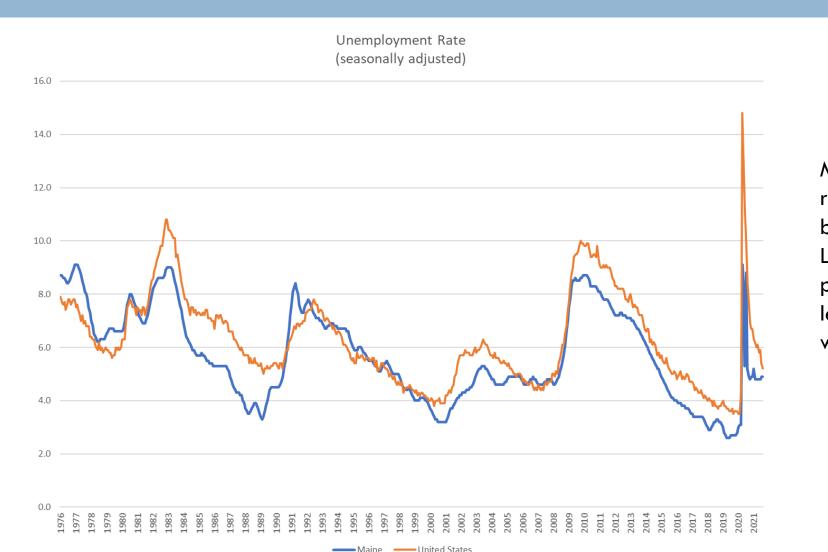
Maine Civilian Labor Force Labor force has started to trend down 750,000 700,000 650,000 600,000 550,000 500,000 450,000 400,000 350,000 300,000 1947 1951 1953 1955 1955 1957 1965 1967 1969 1981 1983 1985 1987 1989 1991 1993 2005 2007 2009 1961 1963 1971 1973 1975 1977 1979 1995 1997 1999 2001 2003 2011 2013 2015 2017 2019

Labor Force Participation & Employment-to-Population Ratio (Seasonally Adjusted)



Source: Center for Workforce Research and Information

In April 2020, Maine's official unemployment rate was 9.1% - the highest since February 1977. Even so, it underrepresented the true unemployment rate due to technical issues.



Maine's official unemployment rate in August 2021 was 4.9%, but the Maine Department of Labor estimates that if labor force participation were at Feb. 2020 levels the unemployment rate would be 8.4%

Source: Maine Department of Labor, Center for Workforce Research and Information

Maine DOL surveyed unemployment claimants and active job seekers on barriers to return to work

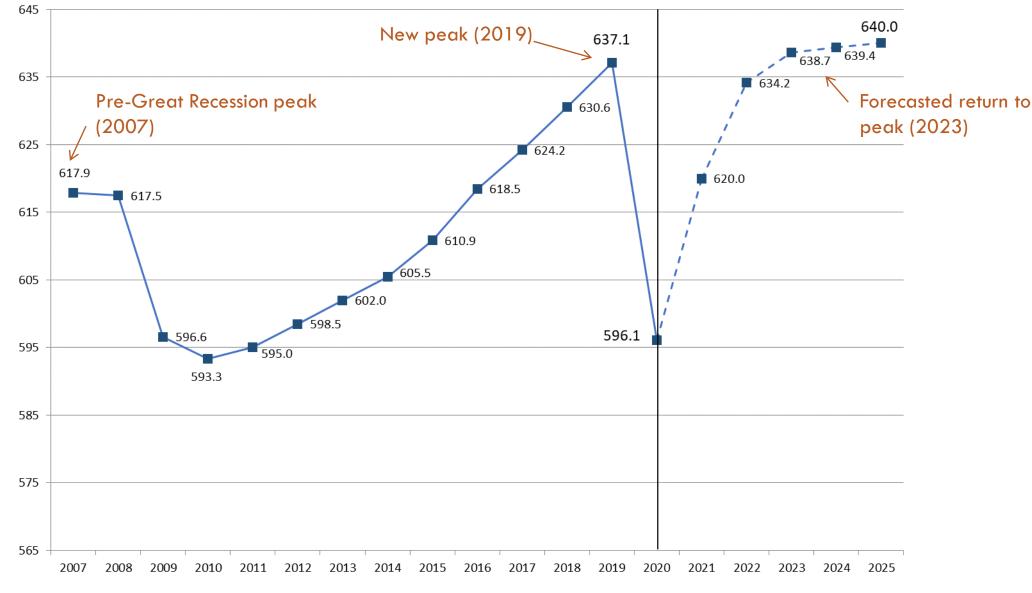
The most commonly cited barriers were "lack of opportunities that match my skill set" and "COVID health risks or concerns"

Other reasons preventing return to work were concerns about job quality, inaccessibility of opportunities, and lack of social supports such as childcare or transportation

Of those who did return to work, the most commonly cited enabling factors were that their previous employer rehired them (38%) and finding a job that matched their skillset (26%)

Source: Maine Department of Labor, https://www.maine.gov/labor/docs/2021/Barrierstoemployment Findings%20and%20Analysis 091321.pdf

Total Nonfarm Employment (in thousands) History and CEFC forecast



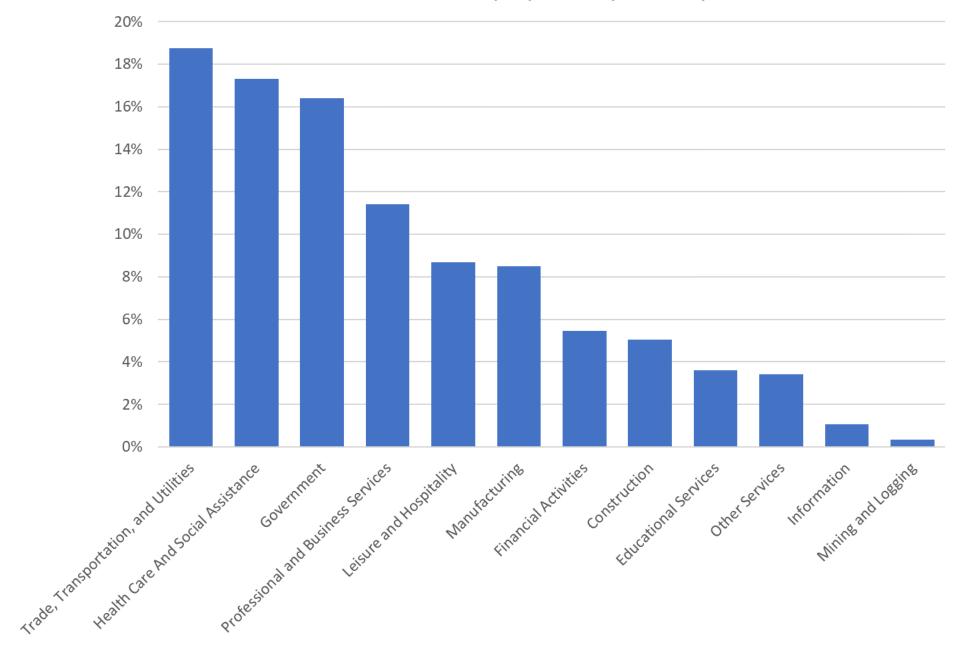
Sources: Maine Department of Labor and Consensus Economic Forecasting Commission report, April 1, 2021



Revisions to CEFC Forecast of Total Nonfarm Employment (in thousands)

Source: Maine Consensus Economic Forecasting Commission

Share of Maine Nonfarm Employment by Industry, 2020



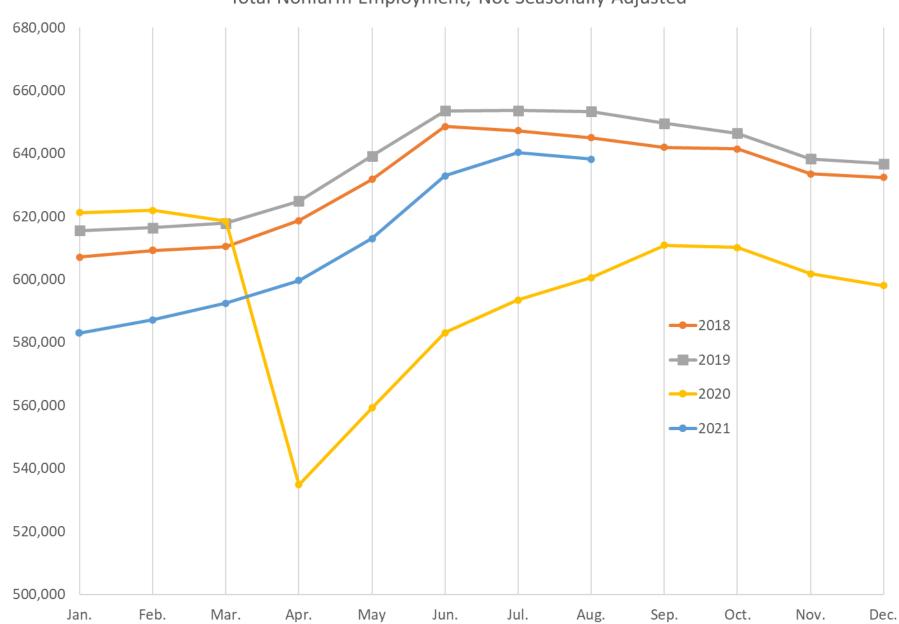
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Source: Maine Department of Labor, Center for Workforce Research and Information

The net decrease in jobs is concentrated in low-wage sectors

Net Change in Jobs February 2020 to August 2021				Average Weekly Wage	
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Professional & Business Services		60 <mark>0</mark>	\$1,180	\$1,270	
Wholesale Trade		300	\$1,320	\$1,400	
Federal Government		200	\$1,480	\$1,490	
Private Educational Services		0	\$890	\$970	
Other Services		0	\$680	\$760	
Transportation, Warehousing & Utilities		-200	\$840	\$910	
Manufacturing		-400	\$1,100	\$1,190	
Information		-400	\$1,100	\$1,230	
Construction		-70 <mark>0</mark>	\$990	\$1,070	
Financial Activities		-1, <mark>100</mark>	\$1,150	\$1,460	
Retail Trade		-1, <mark>100</mark>	\$580	\$650	
State Government		-2,000	\$960	\$1,010	
Healthcare & Social Assistance		-2,500	\$960	\$1,040	
Local Government		-3,200	\$800	\$870	
Leisure & Hospitality		-12,400	\$450	\$480	

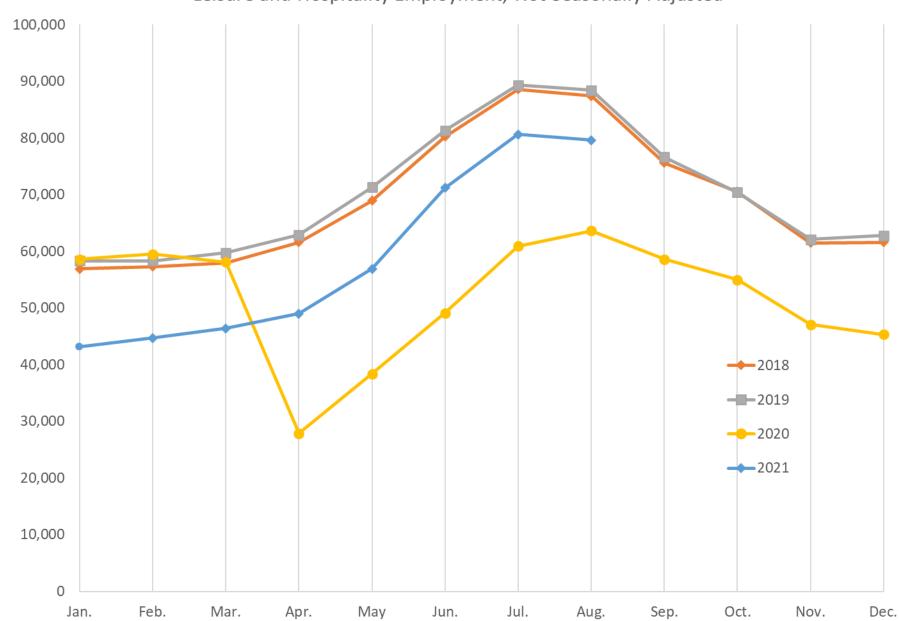
Source: Maine Department of Labor, Center for Workforce Research and Information, https://www.maine.gov/dafs/economist/sites/maine.gov.dafs.economist/files/inline-files/labor%20update.pdf



Total Nonfarm Employment, Not Seasonally Adjusted

Source: Maine Department of Labor, Center for Workforce Research and Information

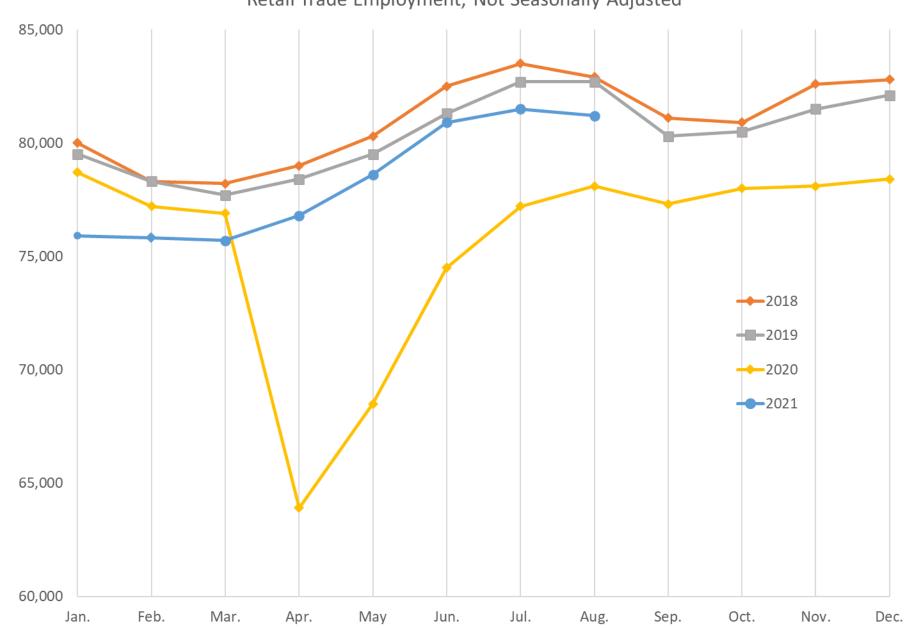
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Leisure and Hospitality Employment, Not Seasonally Adjusted

Source: Maine Department of Labor, Center for Workforce Research and Information

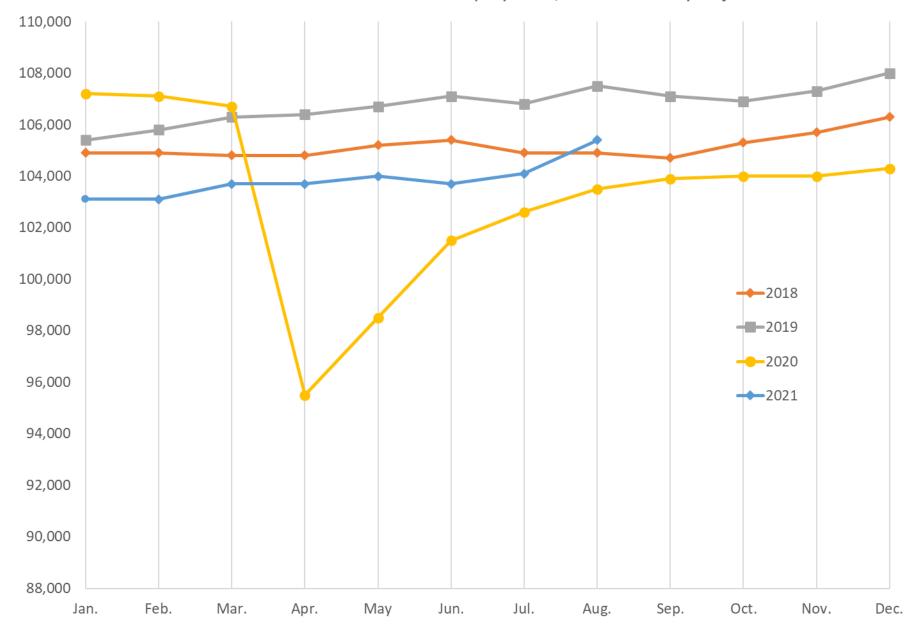
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Retail Trade Employment, Not Seasonally Adjusted

Source: Maine Department of Labor, Center for Workforce Research and Information

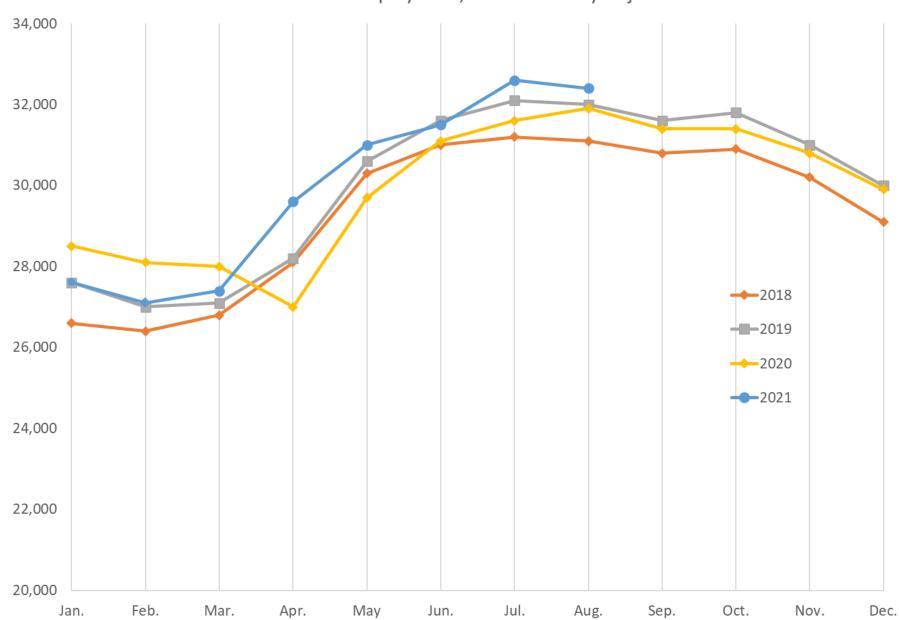
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Health Care and Social Assistance Employment, Not Seasonally Adjusted

Source: Maine Department of Labor, Center for Workforce Research and Information

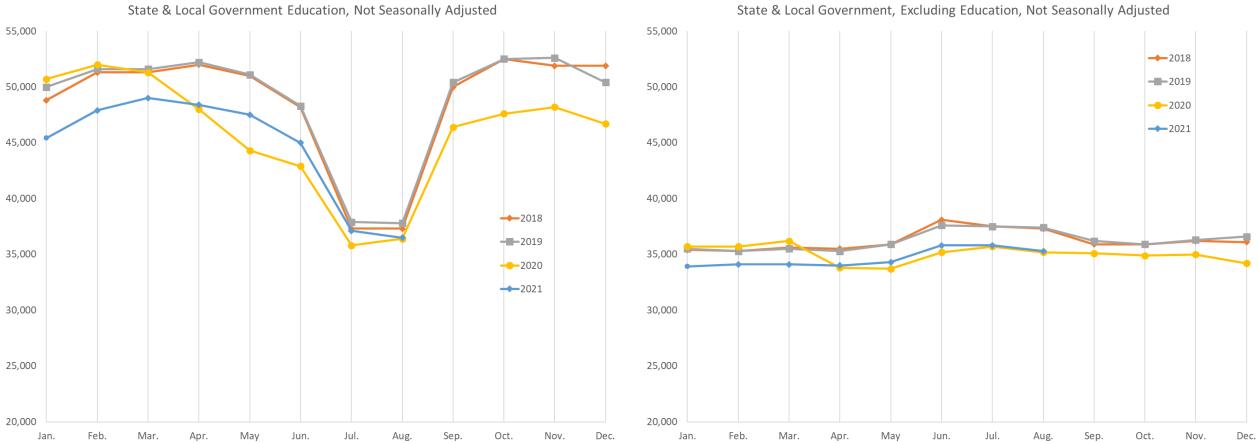
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Construction Employment, Not Seasonally Adjusted

Source: Maine Department of Labor, Center for Workforce Research and Information

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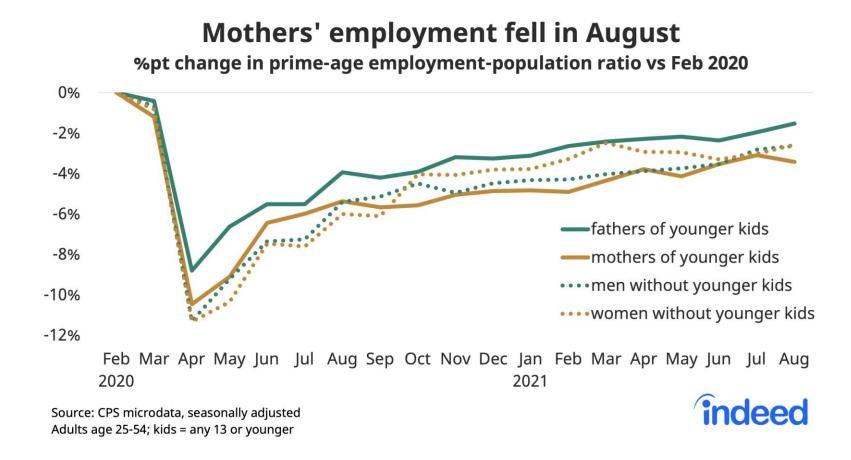


State & Local Government, Excluding Education, Not Seasonally Adjusted

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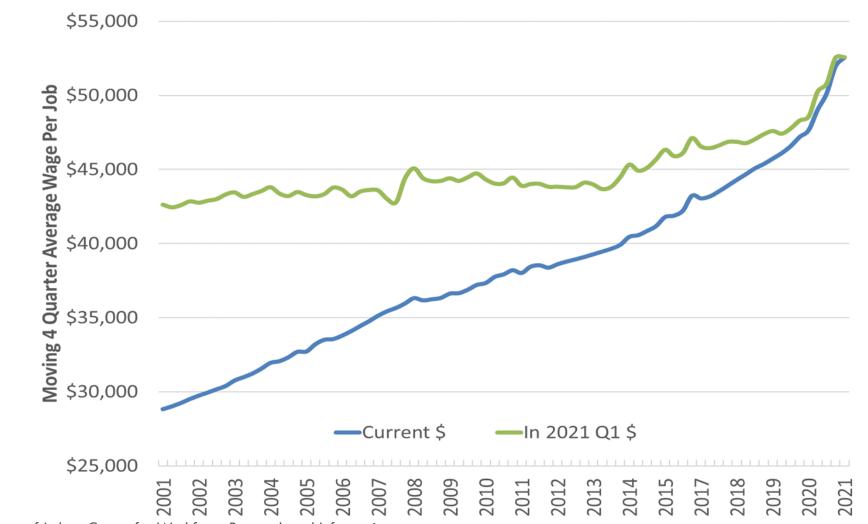
Source: Maine Department of Labor, Center for Workforce Research and Information

Delta variant continues disparate impacts on mothers



- Slow reopening of school and daycare centers have affected mothers of young children
- The change in August 2021 is similar to that seen in Fall 2020
- This impact is greater for mothers of young (<13 years old) children than for mothers of older children
- In MDOL survey, 20% of women cited childcare as a barrier vs 8% of men

Higher total wages spread across fewer jobs drove the average wage per job up sharply in the pandemic era

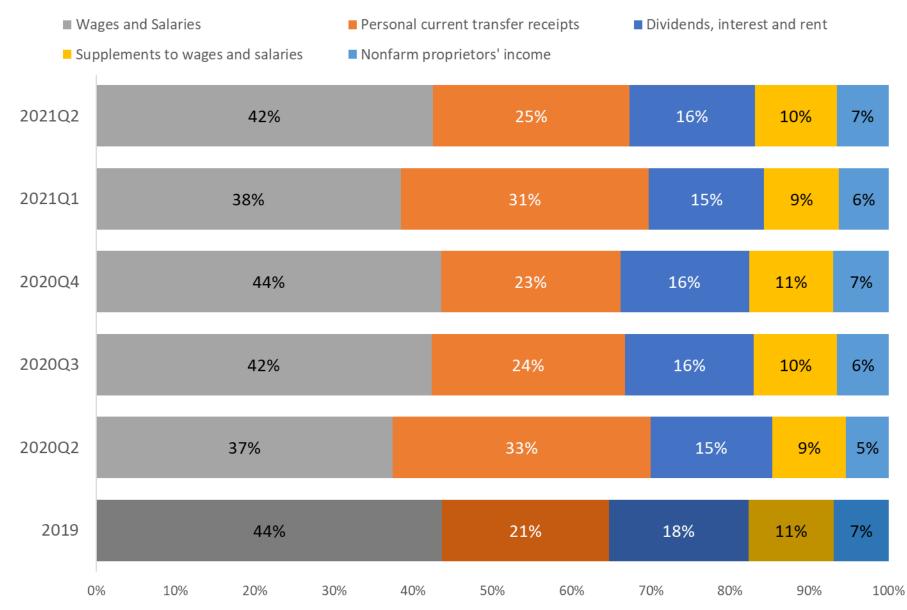


Source: Maine Department of Labor, Center for Workforce Research and Information,

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https://www.maine.gov/dafs/economist/sites/maine.gov.dafs.economist/files/inline-files/labor%20update.pdf

Major Components of Personal Income, Maine



Source: U.S. Bureau of Economic Analysis

Components of Personal Current Transfer Receipts, Maine

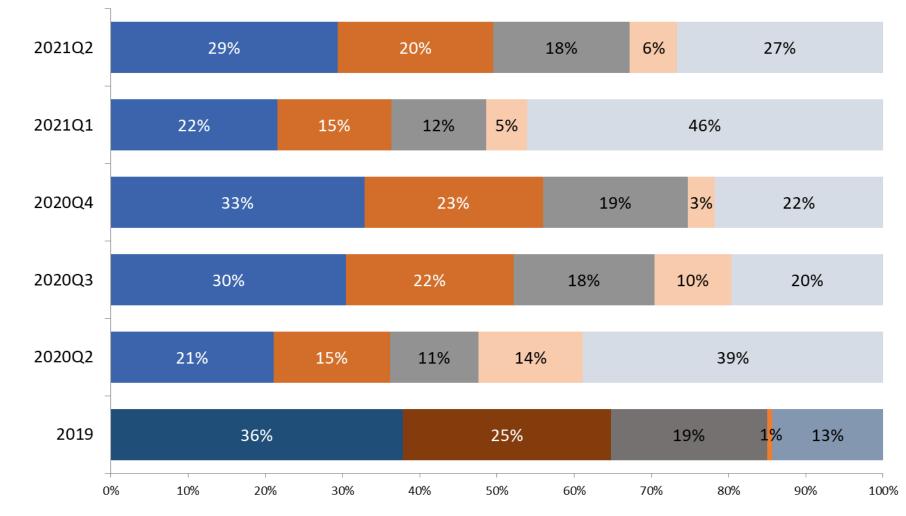
Social Security benefits

Medicare benefits

Medicaid

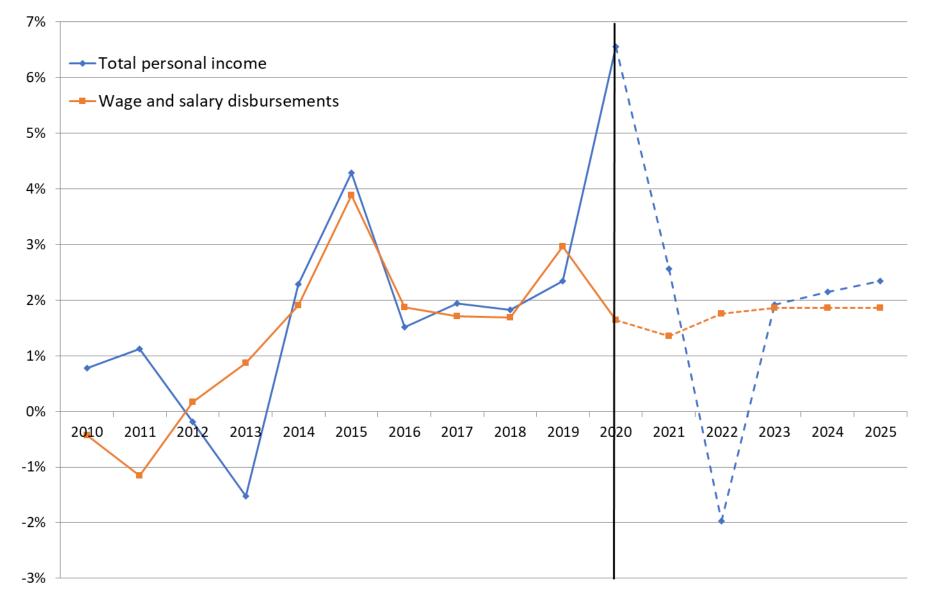
Unemployment insurance compensation





Source: U.S. Bureau of Economic Analysis

Percent Change in Real Personal Income, Maine 2010-2020 and forecast to 2025



Sources: U.S. Bureau of Labor Statistics; U.S. Bureau of Economic Analysis; CEFC report, April 1, 2021

Federal supports including stimulus payments and enhanced UI played a role in reducing poverty in 2020

While the official poverty rate was 11.4% in the U.S. in 2020, 1.0 percentage points higher than 2019, the Supplemental Poverty Measure (SPM) was 9.1% nationally, 2.6 percentage points LOWER than 2019

This was the first time in history the SPM was lower than the official poverty rate in the U.S.

Maine was one of 30 states where the 2018-2020 SPM (7.3%) was lower than the official measure (10.0%)

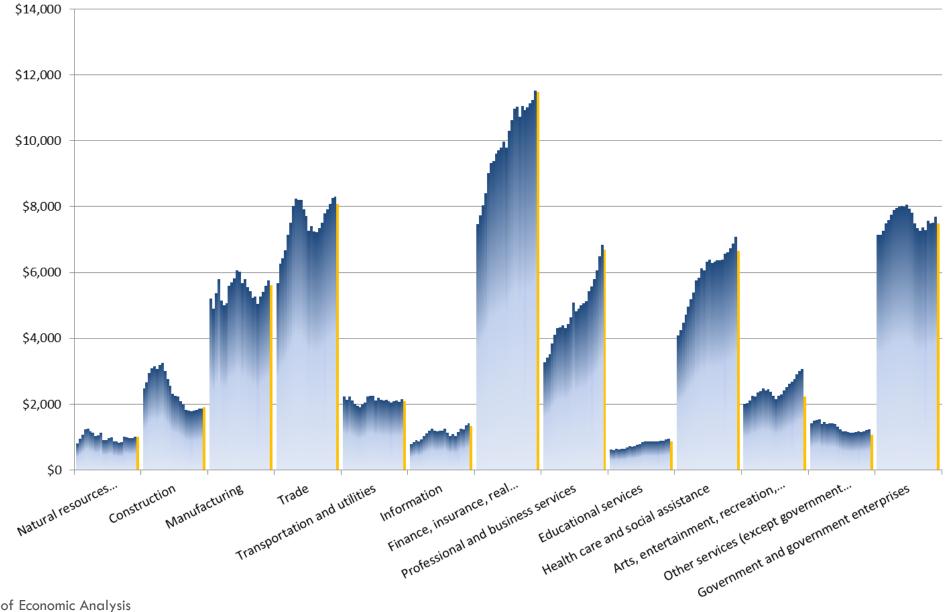
Source: U.S. Census Bureau, <u>https://www.census.gov/newsroom/press-releases/2021/income-poverty-health-insurance-coverage.html</u>

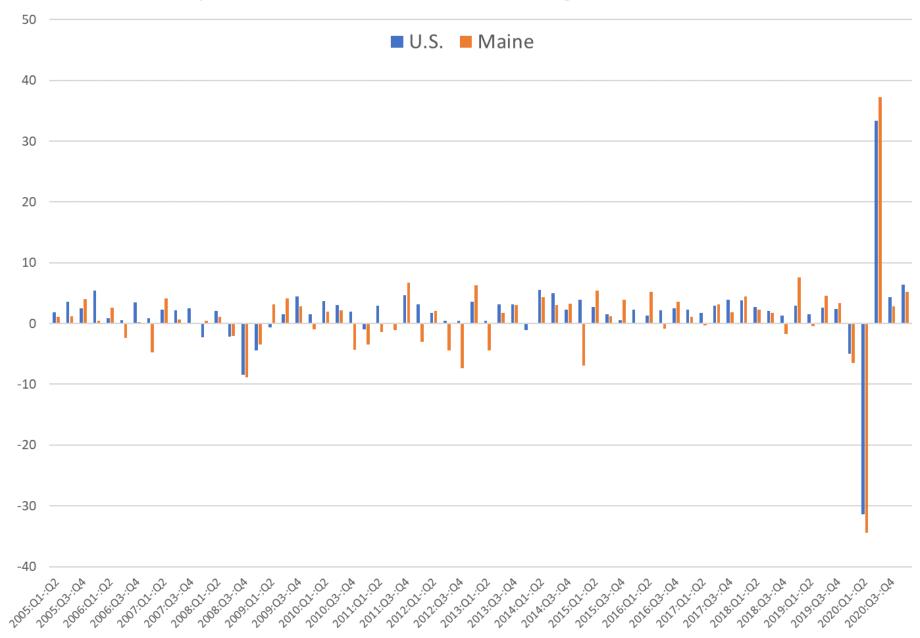
Federal supports including stimulus payments and enhanced UI played a role in reducing poverty in 2020

Nationally, people moved out of poverty due to federal programs:
 Social Security moved 26.5 million people out of poverty
 Unemployment benefits = 5.5 million
 Stimulus payments = 11.7 million

Without stimulus payments, the SPM would have been 12.7% rather than 9.1%

Maine Real GDP by Industry, 1997-2020 (in millions of chained 2012 dollars)

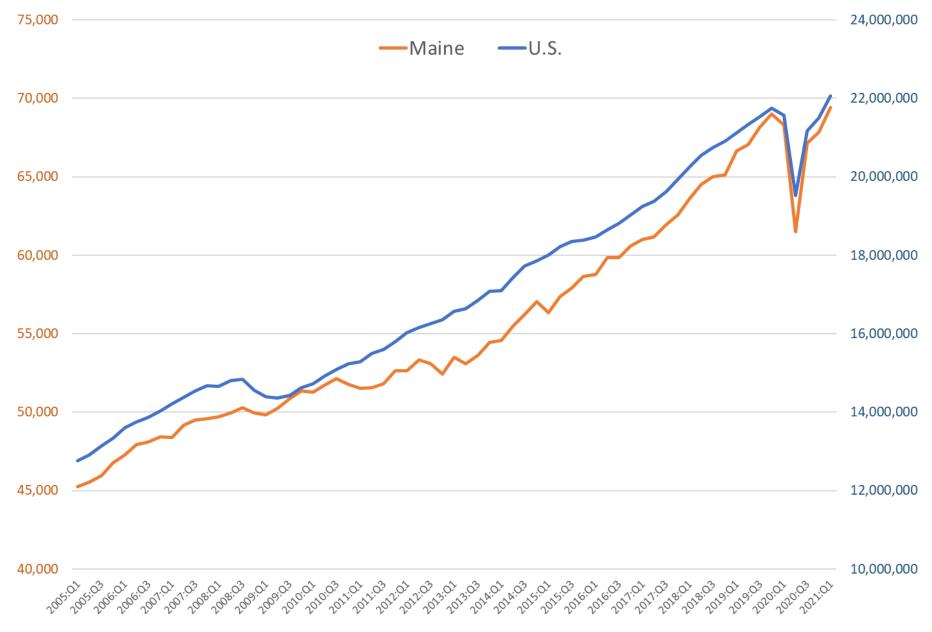




Quarterly Real GDP, Annualized Percent Change from Previous Quarter

Source: U.S. Bureau of Economic Analysis, June 25, 2021

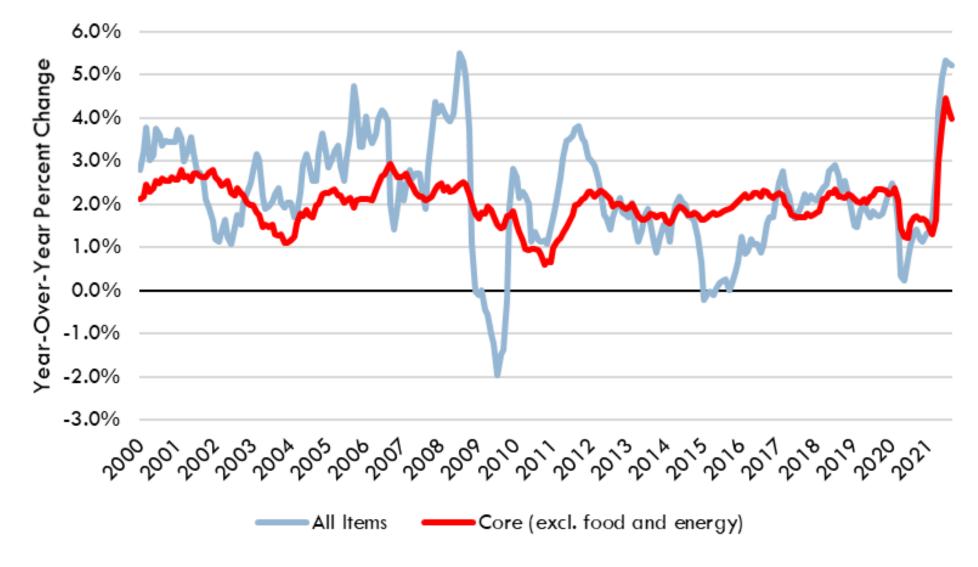
Quarterly GDP (in millions of current dollars)



Source: U.S. Bureau of Economic Analysis, June 25, 2021

Maine Taxable Retail Sales	% Change from July 2020 to July 2021	% Change from July 2019 to July 2021	% Change last three months / same 3 month period one year ago
Building Supply	9.6%	24.7%	15.9%
Food Store	6.6%	5.8%	8.2%
General Merchandise	18.4%	14.1%	26.8%
Other Retail	16.4%	66.9%	17.9%
Restaurant	57.3%	11.3%	71.5%
Lodging	108.9%	26.0%	171.1%
Auto Transportation	4.6%	19.9%	15.3%
Total	21.2%	23.5%	26.1%
Business Operating	12.7%	22.8%	15.8%
Personal Consumption	22.1%	23.6%	27.2%

Consumer Price Index (1982-84=100, seasonally adjusted)

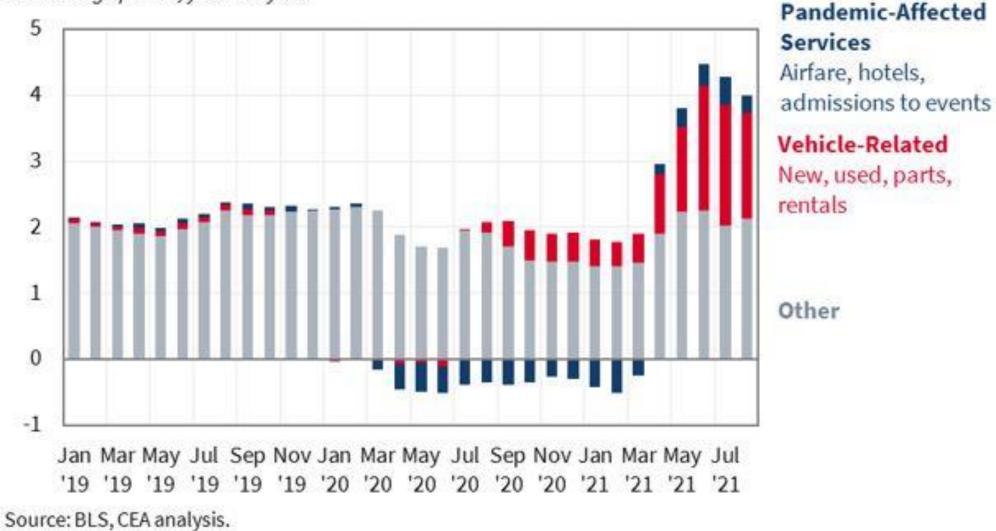


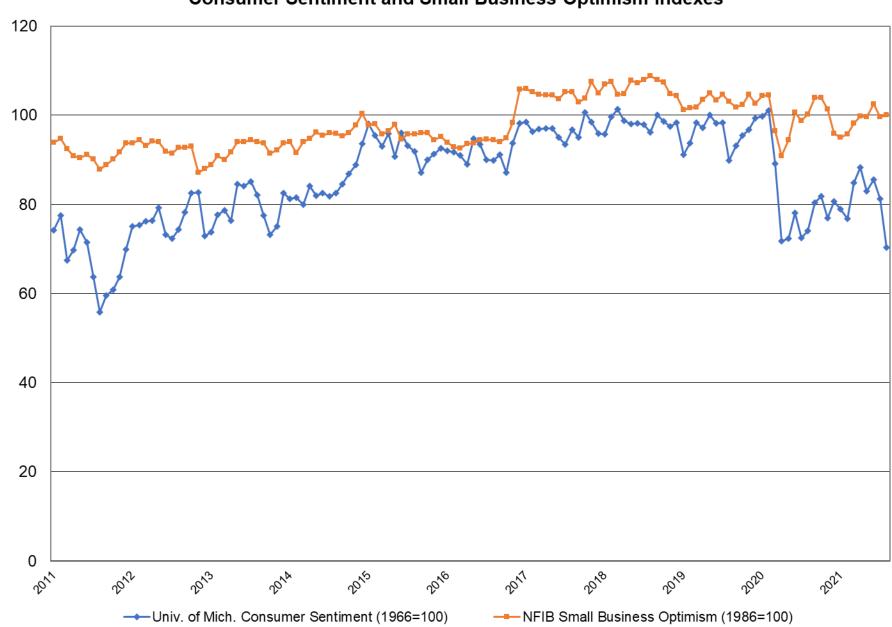
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Source: U.S. Bureau of Labor Statistics

Contributions to Y-Y Core CPI Inflation

Percentage points, year-on-year





Consumer Sentiment and Small Business Optimism Indexes

Sources: University of Michigan Consumer Sentiment Survey; NFIB Small Business Optimism Index

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NFIB COVID-19 Small Business Survey

- Half of respondents in Sept. 2021 reported a significant impact from supply chain issues
 - 86% expect the disruptions to continue for at least 5 more months
- 45% of respondents reported moderate to significant staffing shortages
 - 52% of those are reporting loss of sales opportunities due to staffing
 - 77% of respondents reported increasing wages to attract applicants

This was not a typical recession (as much as there is such a thing as a "typical" recession)

Both the deepest and the shortest on record

Normally in a recession, we see more losses in goods-producing sectors while services hold up, but this time around, we've seen the opposite

Leisure and hospitality plus state and local government (mostly public education) accounted for 77% of net job loss Feb. 2020 – Aug. 2021

Auto sales (up 5.6%) and building supply sales (up 19.9%) did very well in 2020, but restaurant (down 25.5%) and lodging sales (down 35.2%) were well below normal levels

Impacts have been highly disparate, with women, BIPOC, low-income households, households with children, and younger workers more affected (share of employment in hard hit sectors is one of the contributing factors)

This is exacerbating existing inequities and is somewhat disguised by top-level indicators

What to look for in the coming weeks/months

- Economic health relies on public health, especially in key sectors of Maine's economy
- Supply chain issues have become a significant problem, contributing to increased inflation, and an extended period of supply chain disruptions could slow the recovery
- Federal support has been crucial, staving off what could have been far worse economic consequences

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