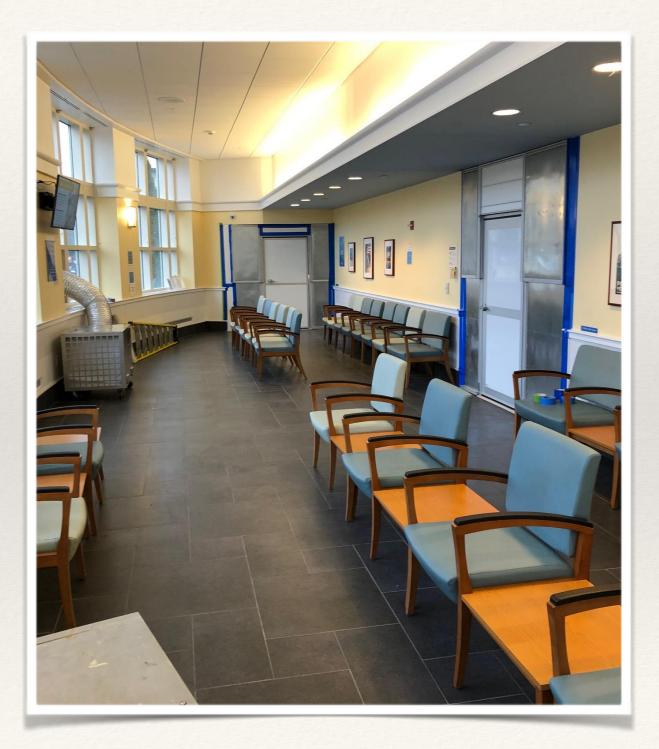


Construction in Maine

Our Concerns

- * Today vs Q3, Q4 and 2021
- Available Workforce Today vs
 Stable Workforce Tomorrow
- Private Work Today, Public & Private Work in 2021



Initial Challenges

- AGC America Surveyed Contractors Weekly Throughout Pandemic.
- In general projects slowed, production slowed.
- Maine vertical contractors first to report drop in private work.
- Four weeks into shutdown site work contractors report local planned projects halted.
- Nationally nearly one million construction jobs lost nationwide in April, and in Maine 1,200 construction jobs lost.

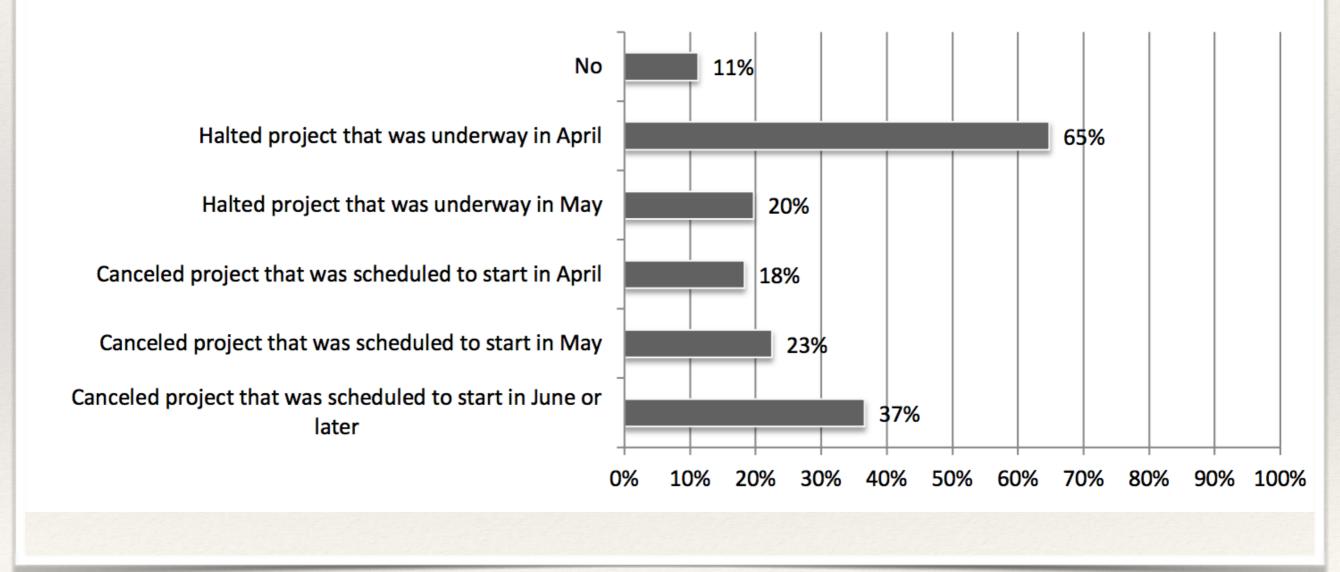


Job Numbers by Month

- * March 2020: 29,800
- * April 2020: 28,700
- * May 2020: 29,400 (Compared to May 2019: 29,700)
 - * What division had the bump, did losses continue in vertical?
- Rank 14th in the Country in 12 month gain or loss with -1% or 300 jobs

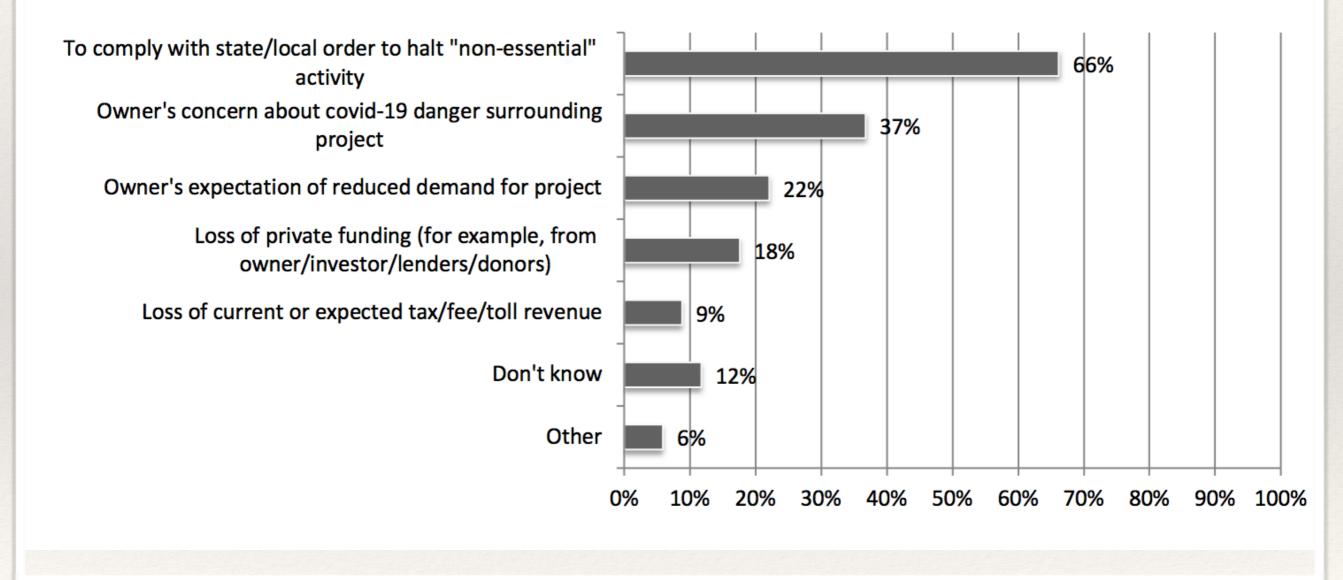
Market Survey May 2020

1. Did an owner (including a public owner regarding its own projects) direct you to halt or cancel work on any current or upcoming projects? (check all that apply) Responses: 71.



Market Survey May 2020

2. To the best of your knowledge, why did the owner halt construction? (check all that apply) Responses: 68.



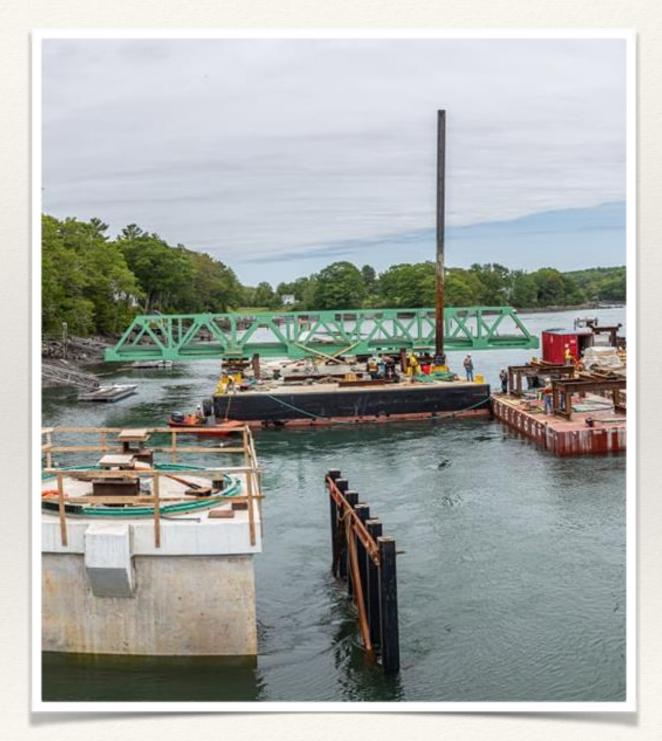
Concerns by Division: Vertical

- Subcontractors reported report in April project cancellations allowed project availability
- Some firms reported 50% loss of anticipated projects
- Private sector investment in retail, hospitality construction
- Projects halted and concerns with municipal projects such as public safety buildings, schools, other city buildings.
- State funded projects for 2021
- Higher education projects for 2021



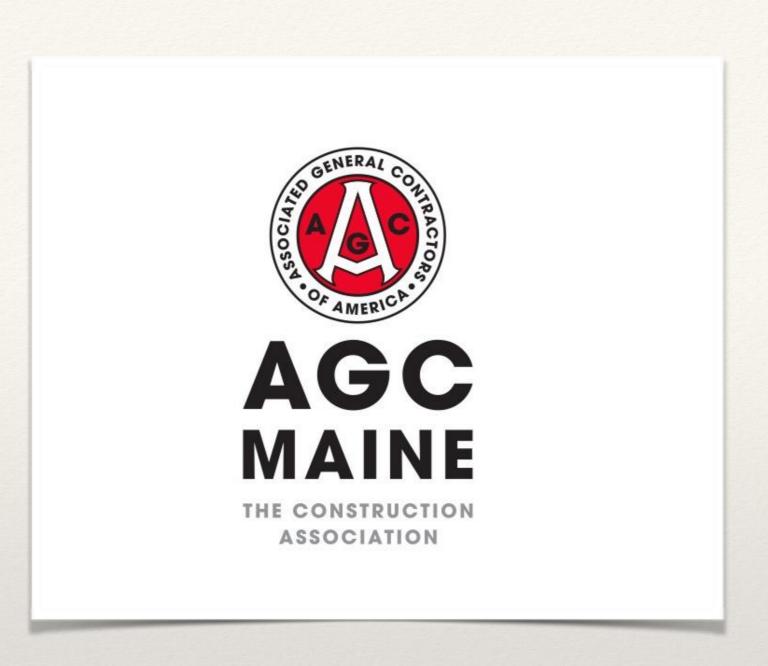
Concerns by Division: Site Work/Highway

- Locally funded Water/wastewater projects, how much revenue lost for districts? (Commercial use of systems)
- * Vertical project drops in 2021.
- Culvert investment drops off in 2021.
- Loss of Gas Tax Revenue
 \$125+/-
- Toll Revenue Drops



Open Questions for the Industry

- Recruiting is challenged today with new unemployment programs.
- Can the industry maintain in 2021?
- What programs can stimulate private investment?
- Will public infrastructure fill gap in private work in 2021?



Questions?

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