MAINE'S ECONOMIC & DEMOGRAPHIC OUTLOOK

AGA Maine Chapter Meeting

March 9, 2021

Amanda Rector, State Economist Angela Hallowell, Economic Analyst



Demographics

Labor force and employment

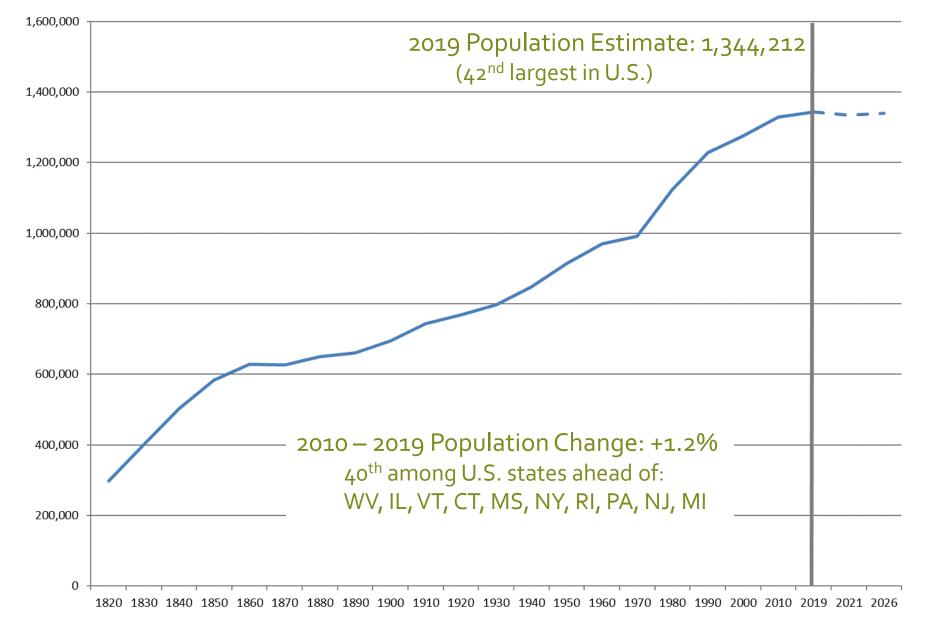
Income and GDP

Challenges of the pandemic recession

DEMOGRAPHICS

1

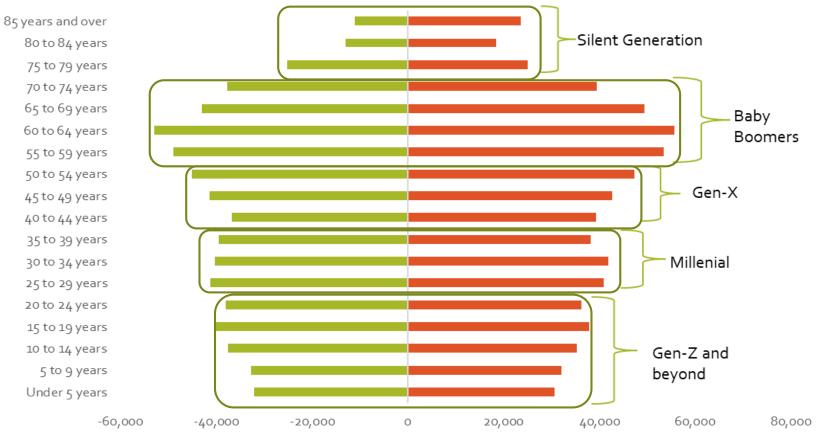
Total Population, Maine



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The Baby Boom Wave

Our population skews older



Male Female

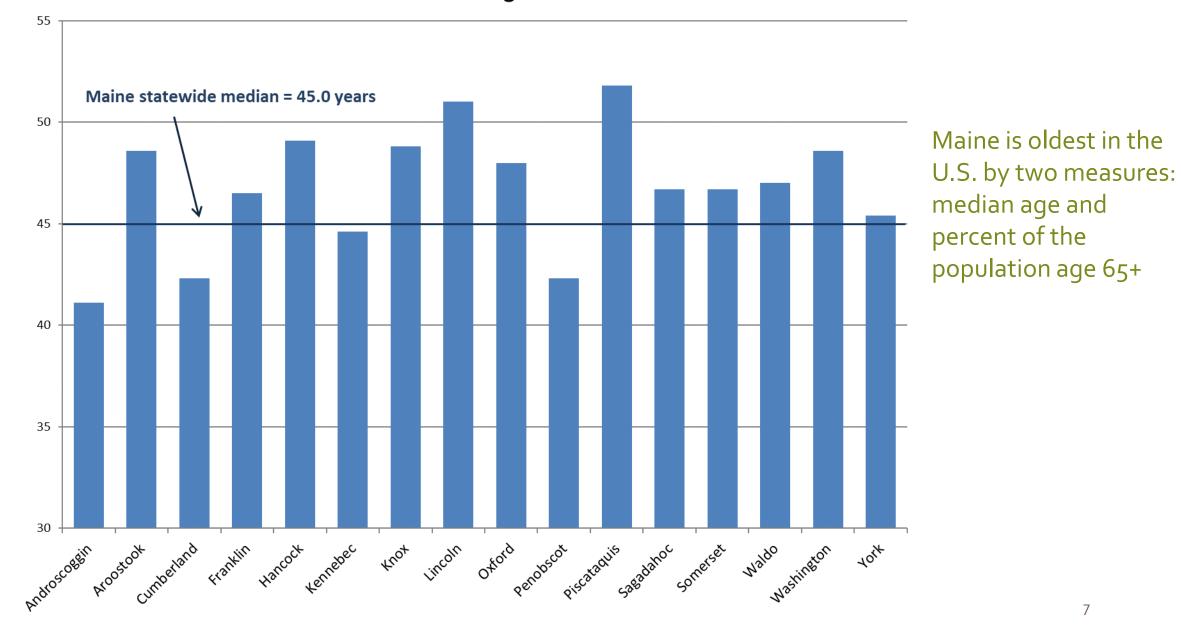
Younger generations are a smaller portion of Maine's population

US 6.0% 22.8% 21.8% 7.6% 22.0% 19.9% Maine 4.7% 19.5% 19.0% 19.8% 27.4% 9.5% 0% 10% 20% 70% 80% 30% 40% 50% 60% 90% 100% Post-Gen Z Gen Z Millenial Gen X Baby Boomer Silent Generation & Greatest Generation

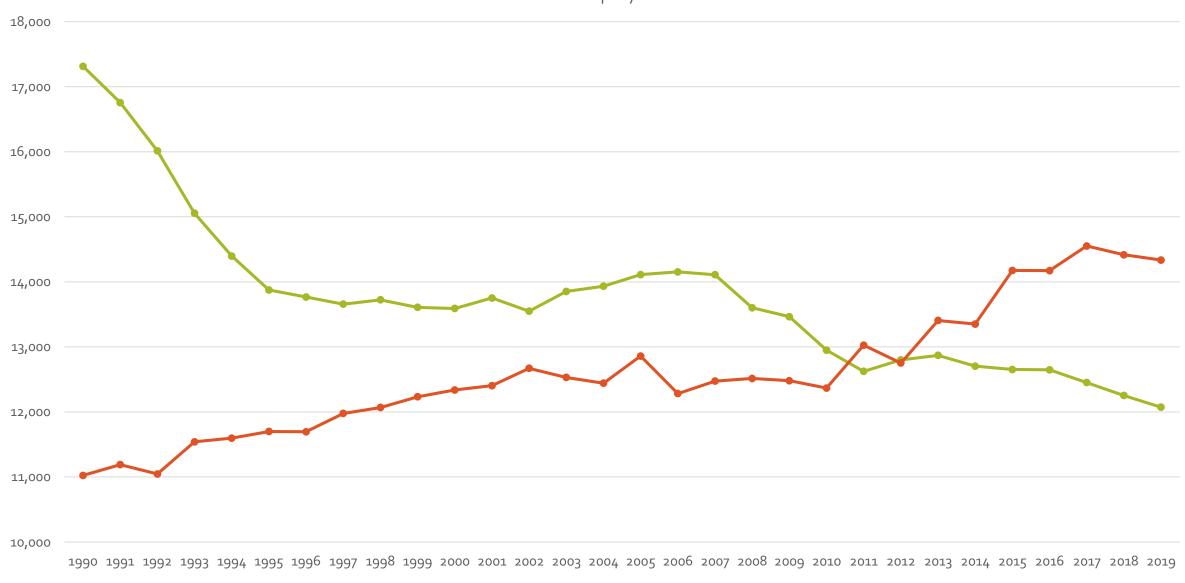
Population by Generation, 2019

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Median Age

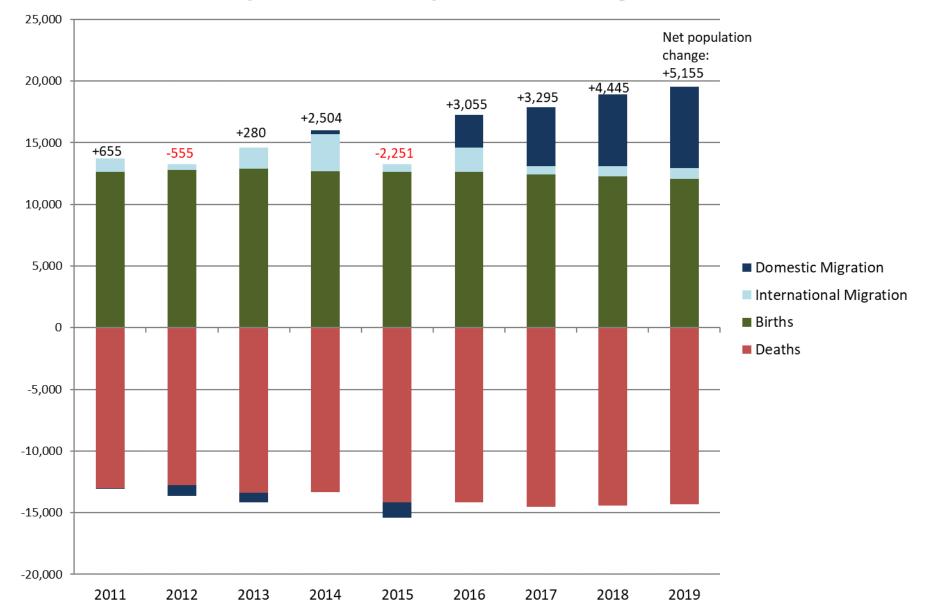


Births and deaths per year in Maine

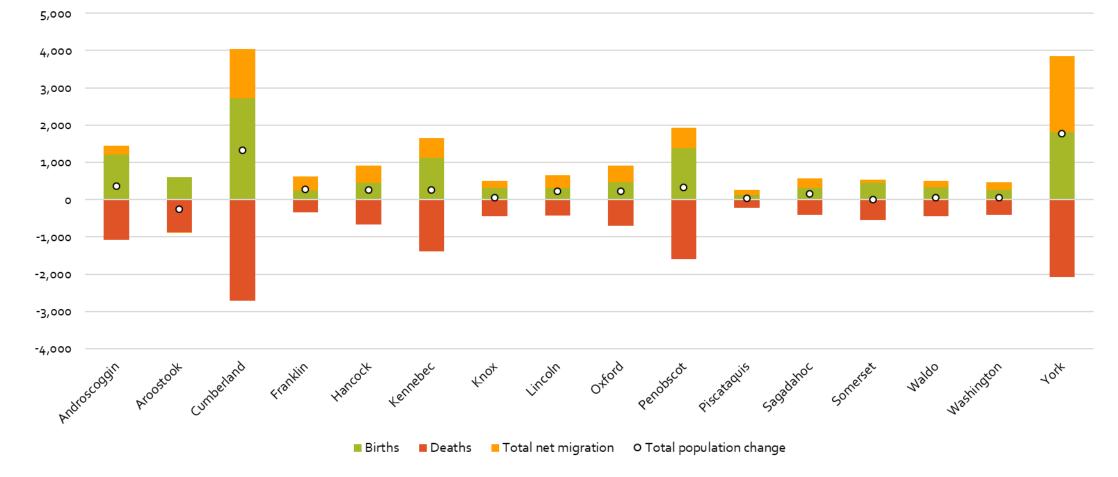


---Births ---Deaths

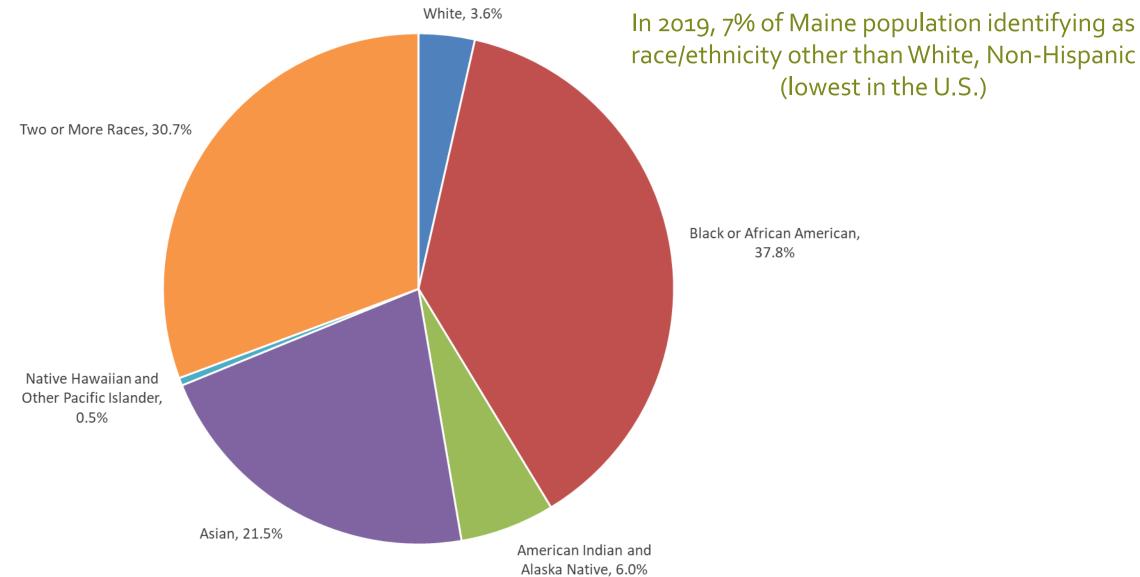
Components of Population Change, Maine



Migration is the primary driver of population change Components of population change, 2018-2019



Contribution to overall population growth in Maine, 2010-2019



Migration effects from COVID-19?

• Maine has been seen as a safer place to be during the pandemic due to lower case counts and infection rates

- Maine's lower population density may prove increasingly attractive to people in the coming months and years
- The ability to work remotely is making it easier for people to consider a move to Maine, especially if high speed internet access improves

ECONOMIC TRACKER

Percent Change in Time Spent Outside Home*

In Maine, as of February 16 2021, total time spent away from home decreased by 11.2% compared to January 2020.



*Change in the average time spent outside of residential locations indexed to the period between Jan 3-Feb 6 2020. This series uses data from Google's COVID-19 Community Mobility reports.

last updated: February 22, 2021 next update expected: February 24, 2021

BROWN

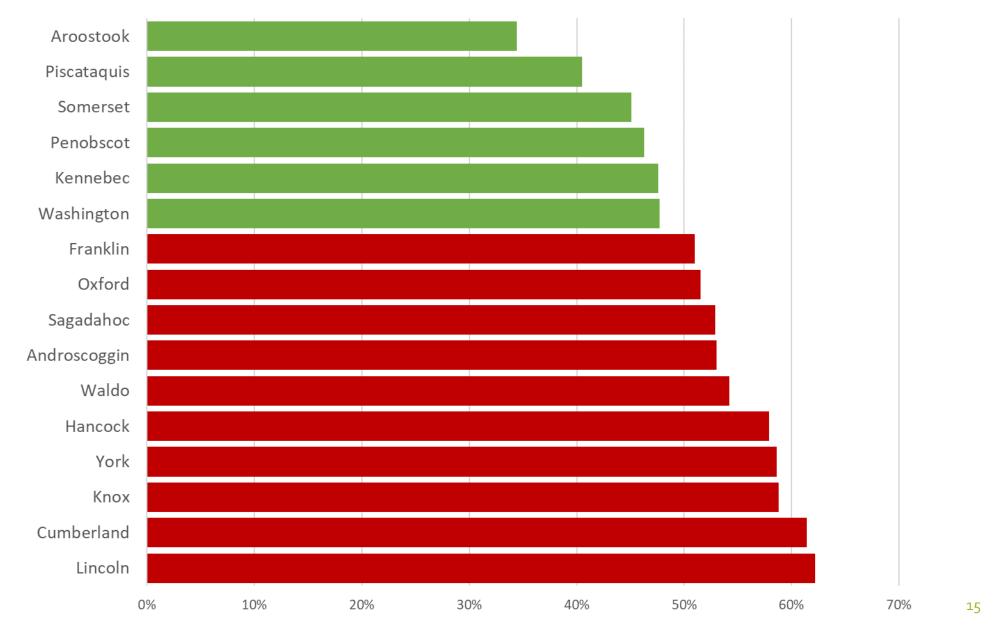
Maine has already seen an influx of home buyers from out of state (but who are they and how long will they stay?)

Year-Over-Year Growth of Real Estate Transactions, Maine



- Maine REALTORS noted in their January 2021 press release a 9.8% increase in home sales in 2020 vs 2019 along with a 13.8% increase in the median sale price
- Out-of-state buyers normally represent about 1/4 of sales; in late 2020 they represented about 1/3 of sales

Percent of Households Unable to Afford Median Home



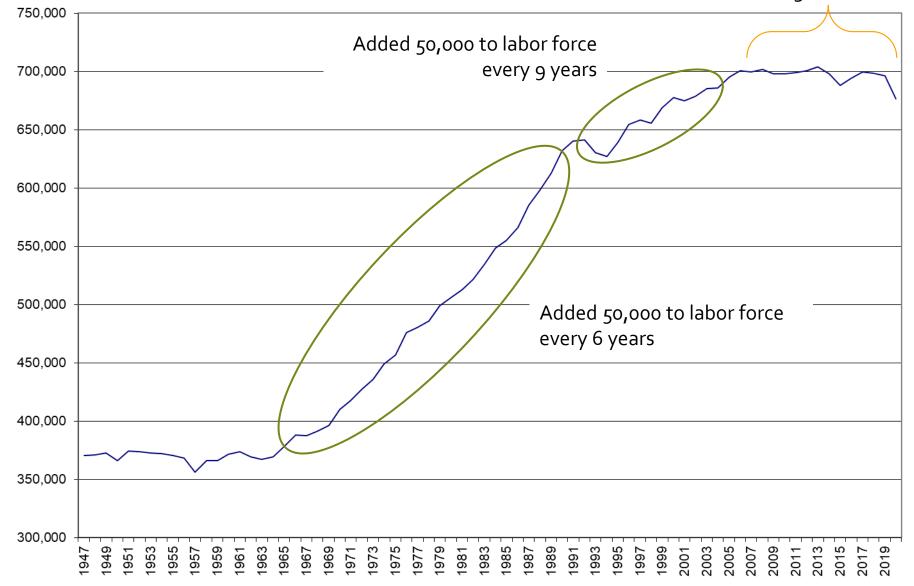
Source: MaineHousing 2020 Homeownership Facts and Affordability Index

LABOR FORCE & EMPLOYMENT

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Maine Civilian Labor Force

Labor force has been starting to trend down



Labor force participation declined precipitously with the onset of COVID-19 and has yet to recover

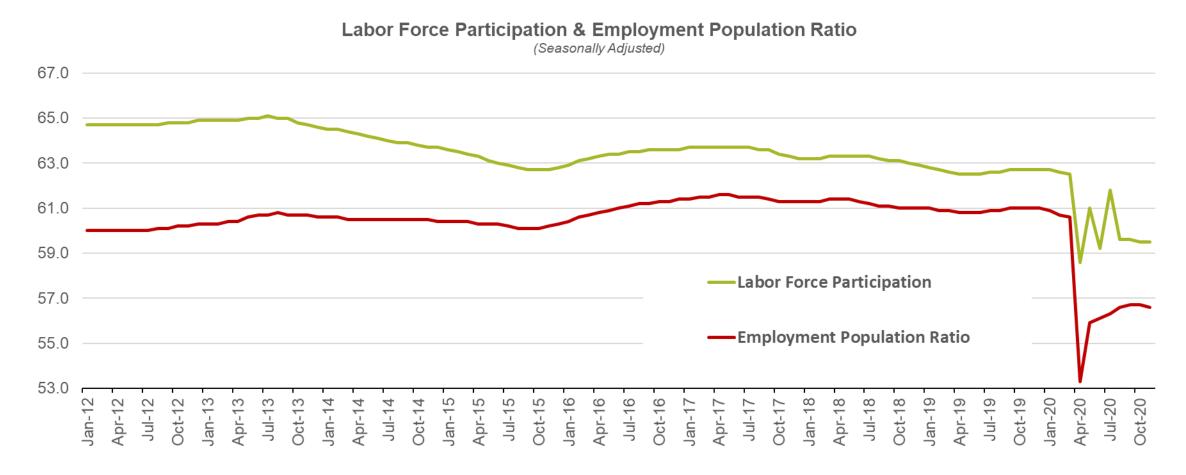
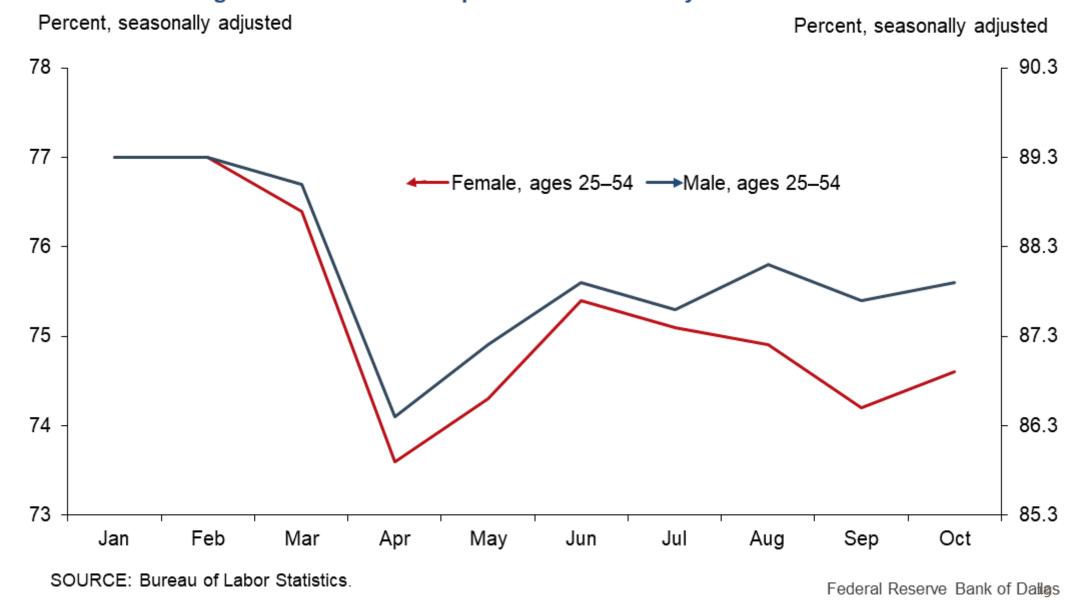


Chart 1 Female Prime-Age Labor Force Participation Rates Steadily Decline Since June



Source: Federal Reserve Bank of Dallas; https://www.dallasfed.org/research/economics/2020/1110

In Maine, 43.5% of households <u>with</u> children under age 18 present reported a loss of employment income since March 13, 2020, <u>compared to 35.5% of households without children</u>

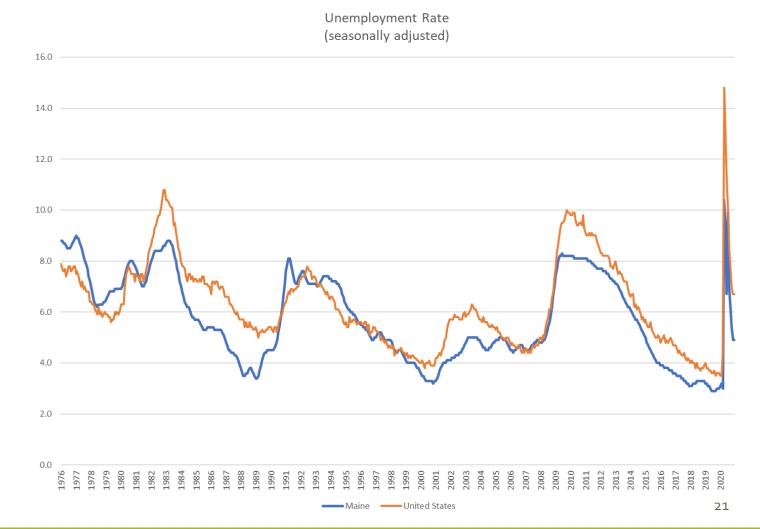
With disruptions to schools and child care, many children were suddenly home all day.

This resulted in people – more women than men – leaving the labor force to care for children.

For these people to re-enter the labor force, they not only need a job to return to, they also need safe, reliable, in-person school and/or child care

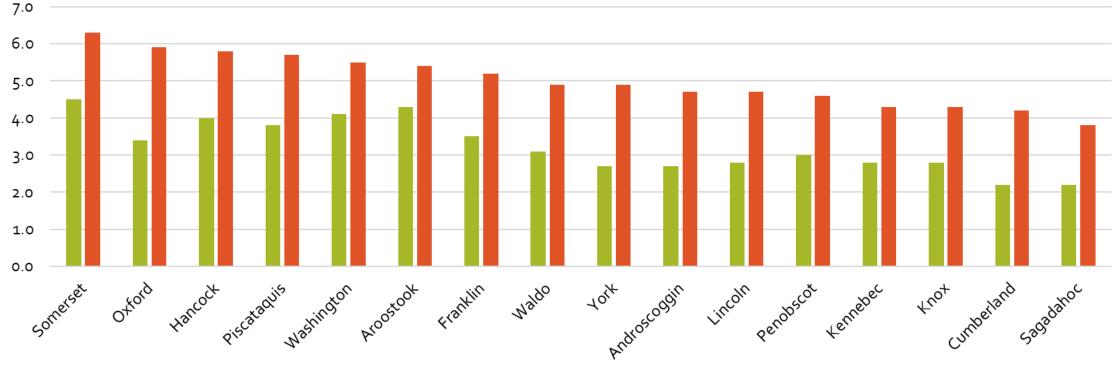
In April 2020, unemployment rates were the highest on record and rose more than in any other month; even so, they underrepresented the true unemployment rate due to technical issues

Maine's official unemployment rate in December 2020 was 4.9%; but the Maine Department of Labor estimates that if labor force participation were at normal levels the unemployment rate would be just over 10%



All counties have unemployment rates higher than a year ago

Unemployment Rate by County



Dec-19

Employment impacts and recoveries have been uneven

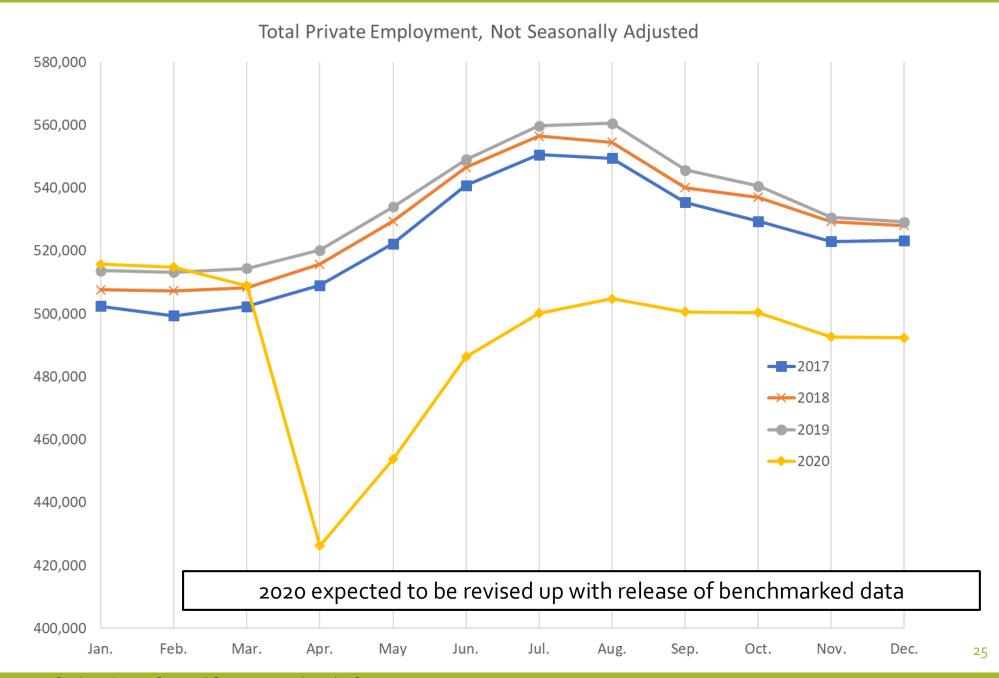
Less impacted:

- Jobs that could easily transition to remote work
- Sectors related to pandemic response, increased migration, and time spent at home
 - Some components of:
 - Manufacturing
 - Retail
 - Construction
 - Health care

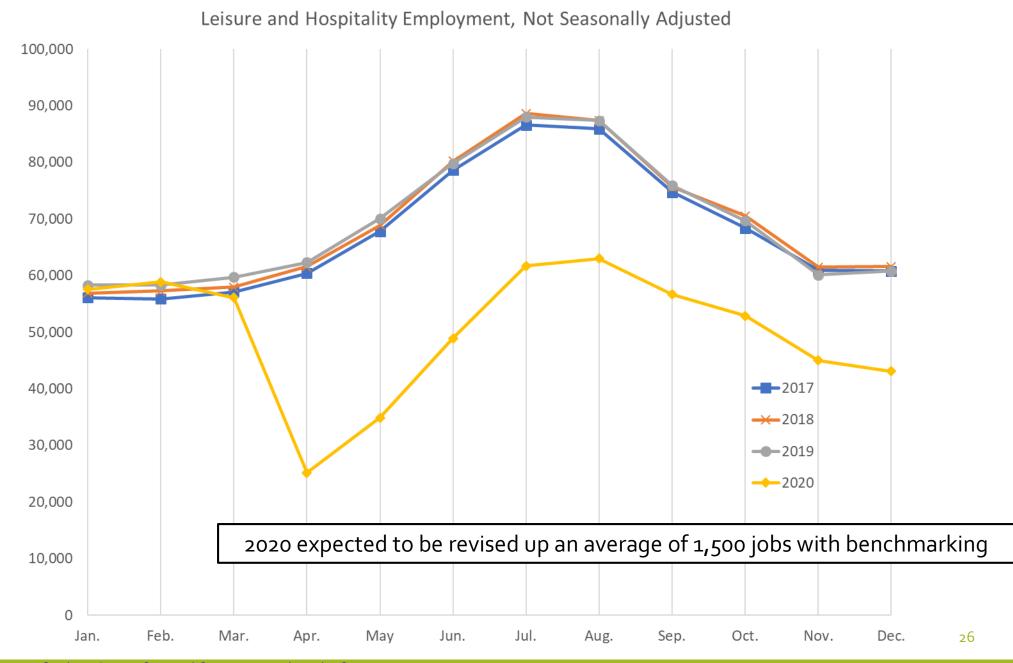
More impacted:

- "High-touch" jobs where face to face interactions are frequent
- Activities reliant on large gatherings (movie theaters, concerts/arts venues)
- Sectors tied to tourism

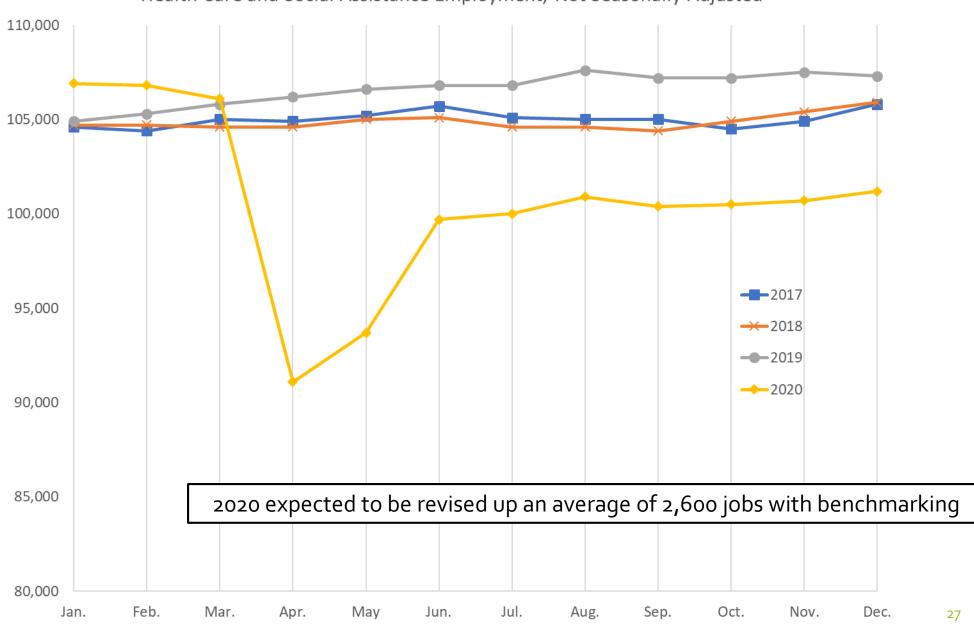
| Change in Jobs by Sector | | | | | | February to AprilFebruary to DecemberApril to December | | | | | | | |
|---|------|------|------|------|------|--|------|-----|----|----|-----|-----|-----|
| Construction | | | | | | | | | • | | | | |
| Federal Government | | | | | | | | | - | | | | |
| Transportation, Warehousing & Utilities | | | | | | | | | • | | | | |
| Wholesale Trade | | | | | | | | | - | | | | |
| Retail Trade | | | | | | | | | • | | | | |
| Information | | | | | | | | | | | | | |
| Professional & Business Services | | | | | | | | | • | | | | |
| Financial Activities | | | | | | | | | ◆ | | | | |
| Other Services | | | | | | | | | • | | | | |
| Private Educational Services | | | | | | | | 4 | | | | | |
| State Government | | | | | | | | • | > | | | | |
| Manufacturing | | | | | | | | • | | | | | |
| Local Government | | | | | | | | • | | | | | |
| Health Care & Social Assistance | | | | | | | | • | | | | | |
| Leisure & Hospitality | | | | | • | | | | | | | | |
| | -40K | -35K | -30K | -25K | -20K | -15K | -10K | -5K | ОK | 5K | 10K | 15K | 20K |



Source: Maine Department of Labor, Center for Workforce Research and Information



Source: Maine Department of Labor, Center for Workforce Research and Information

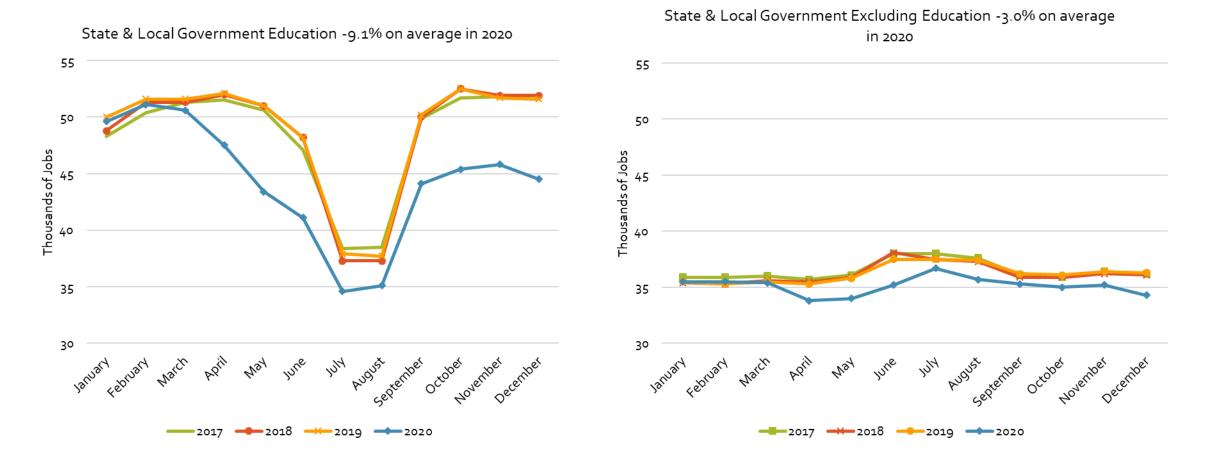


Health Care and Social Assistance Employment, Not Seasonally Adjusted

Source: Maine Department of Labor, Center for Workforce Research and Information



Most State and Local Government job losses were in public education



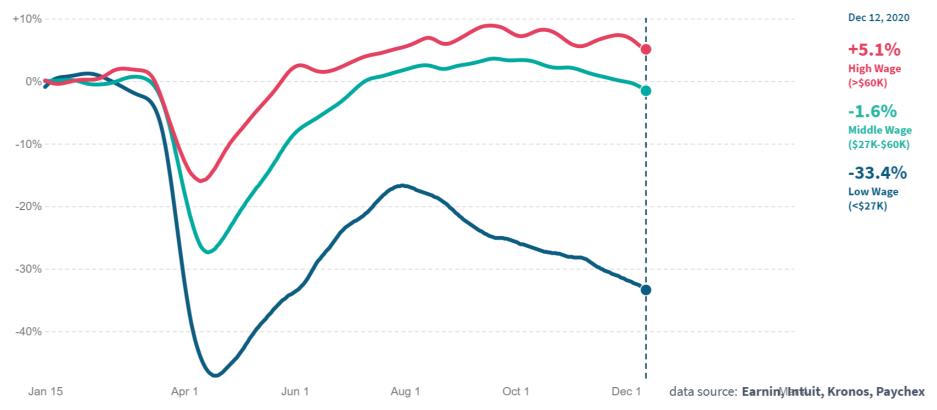
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Employment is following a "K-shaped" trajectory

| OPPORTUNITY INSIGHTS ECONOMIC TRACKER | | BE BROWN | BILL& MELINDA GATES foundation | |
|--|--|----------|-----------------------------------|--|
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Percent Change in Employment*

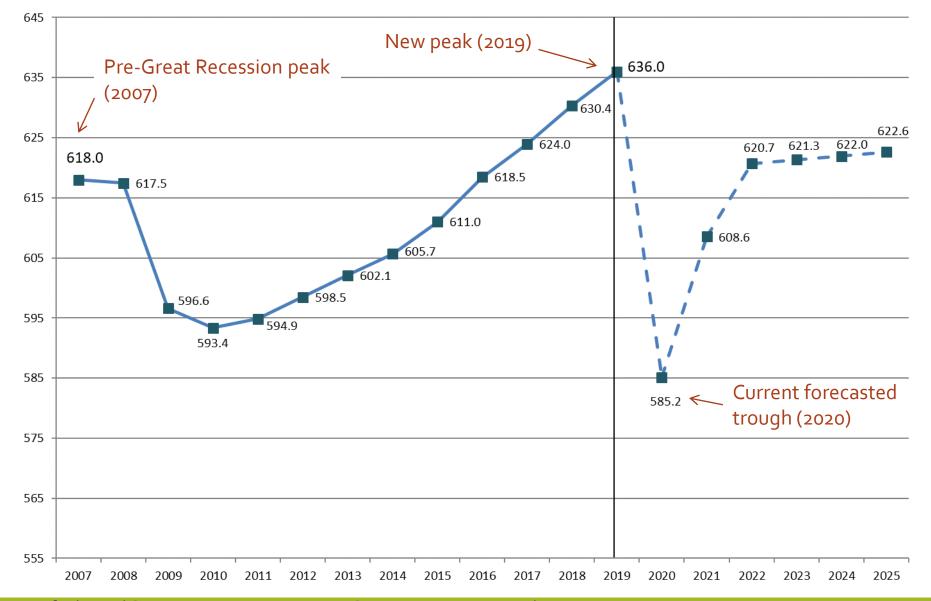
In **Maine**, as of **December 12 2020**, employment rates among workers in the bottom wage quartile **decreased** by **33.4%** compared to January 2020 (not seasonally adjusted).



*Change in employment rates (not seasonally adjusted), indexed to January 4-31, 2020. This series is based on payroll data from Paychex and Intuit, worker-level data on employment and earnings from Earnin, and timesheet data from Kronos. The dotted line in the low-wage series is a prediction of employment rates based on Kronos data.

last updated: March 01, 2021 next update expected: March 05, 2021

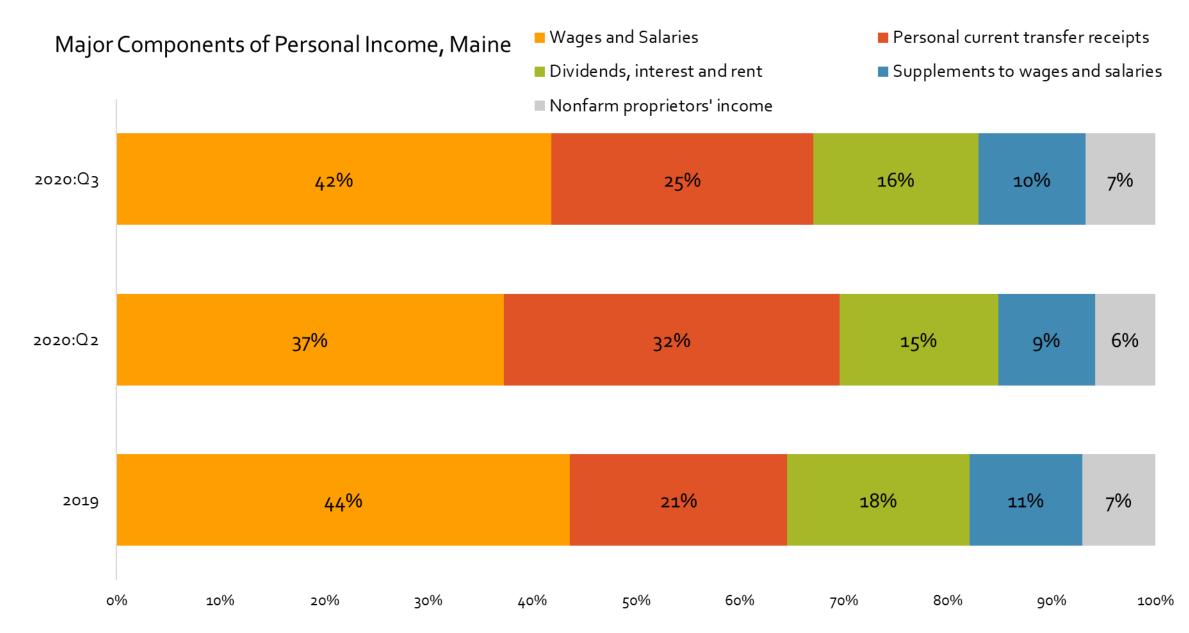
Total Nonfarm Employment (in thousands) History and CEFC forecast

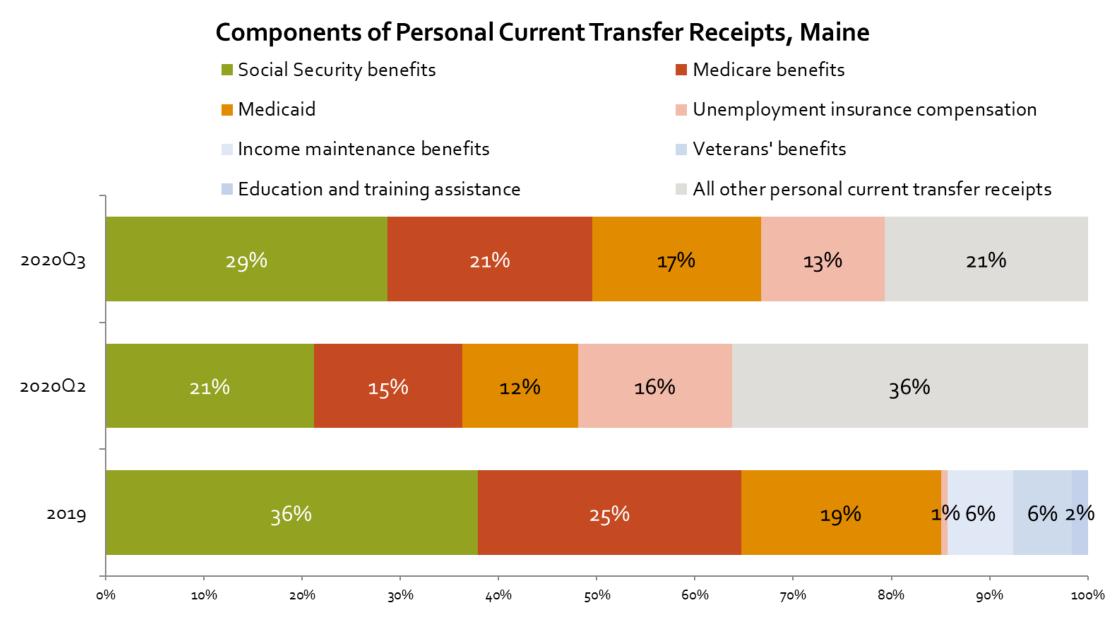


Sources: Maine Department of Labor and Consensus Economic Forecasting Commission report, November 1, 2020

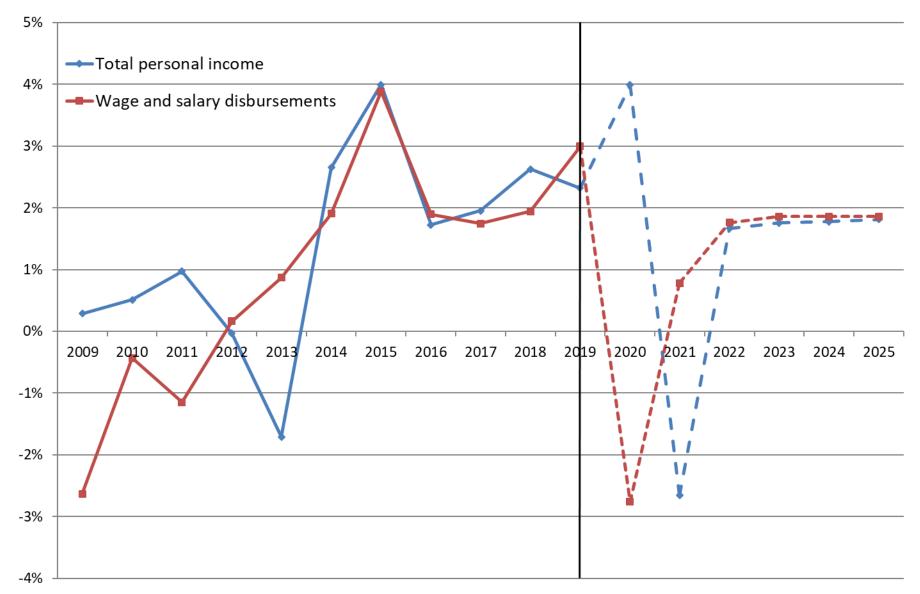
INCOME AND GDP

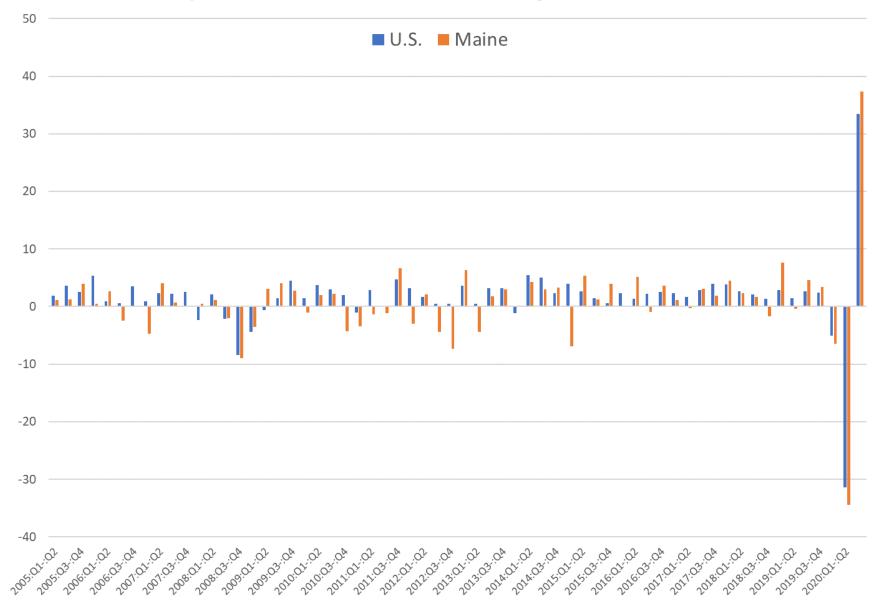
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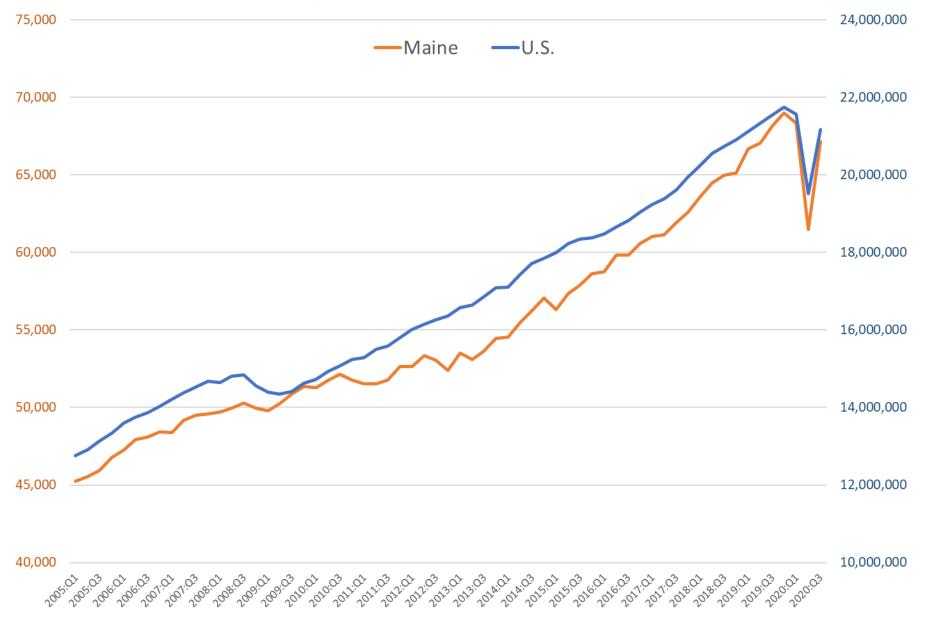
Percent Change in Real Personal Income, Maine 2009-2019 and forecast to 2025





Quarterly Real GDP, Annualized Percent Change from Previous Quarter

Quarterly GDP (in millions of current dollars)



| Maine Taxable Retail Sales | % Change from December 2019 to December 2020 | % Change last three months / same 3 month period one year ago |
|-------------------------------|--|---|
| Building Supply | 36.6% | 26.3% |
| Food Store | 19.3% | 9.1% |
| General Merchandise | 0.6% | 2.1% |
| Other Retail | 20.6% | 28.8% |
| Restaurant | -27.1% | -21.7% |
| Lodging | -27.1% | -23.1% |
| Auto Transportation | 16.3% | 10.2% |
| Total | 12.3% | 9.7% |
| Business Operating | 19.8% | 10.6% |
| Personal Consumption | 11.2% | 9.6% |

Taxable retail sales: the good, the bad, and the unusual

Good:

- Online sales have done very well during the pandemic
- Auto sales have been robust
- Building supply sales have been through the roof

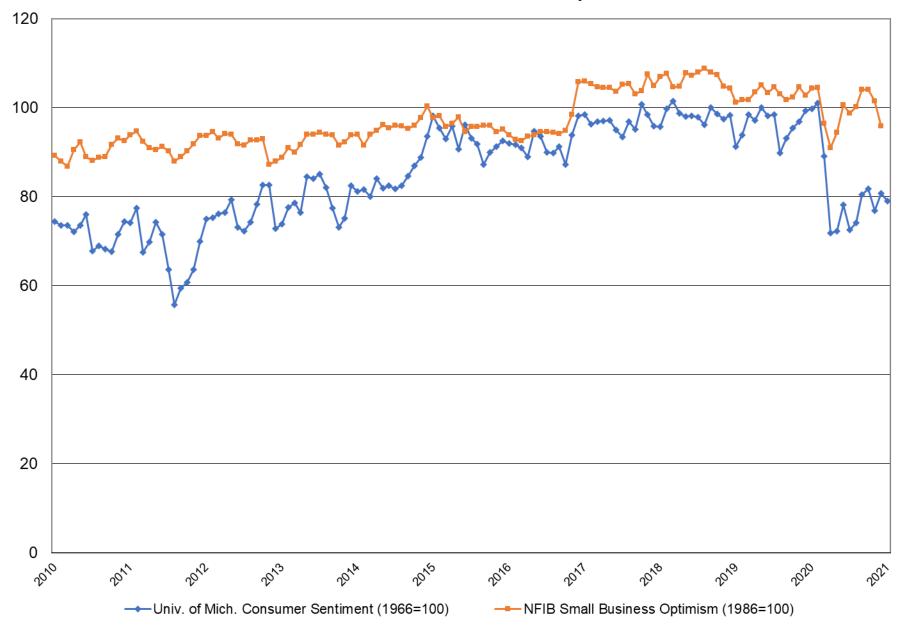
Bad:

• Restaurant and lodging sales lag well behind normal levels and dropped back again with the colder weather

Unusual:

• Normally in a recession we see purchases of durable goods and construction drop off quickly while services generally do okay – just the opposite has happened this time

Consumer Sentiment and Small Business Optimism Indexes





CHALLENGES OF THE PANDEMIC RECESSION

This is not a typical recession

- Normally in a recession, we see:
 - Declines in durable goods consumption
 - Stable services consumption
- In this recession, we're seeing the opposite
 - As of December 2020, 94.8% percent of total pandemic job loss was in service-providing sectors
- Impacts of the pandemic recession are highly disparate and have created even more barriers for low-income households

Hard to find good data

Early on, very little data was available because traditional data sources have a lag
Relied on Vehicle Miles Traveled from Maine DOT as an early proxy of economic activity

Still hard to parse out true economic effects due to various technical difficulties
 Data sources just woran't designed with a pandomic in mind

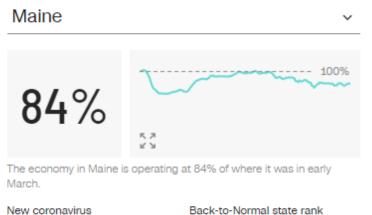
• Data sources just weren't designed with a pandemic in mind

• Forecasting is particularly difficult

- Much depends on the course of the pandemic itself
- Policy decisions are a much larger part of assumptions (e.g. federal aid/stimulus)

The Back-to-Normal Index

The pandemic economy is far from normal. So Moody's Analytics and CNN Business have partnered to create a proprietary Back-to-Normal Index, comprised of 37 national and seven state-level indicators. The index ranges from zero, representing no economic activity, to 100%, representing the economy returning to its pre-pandemic level in March.



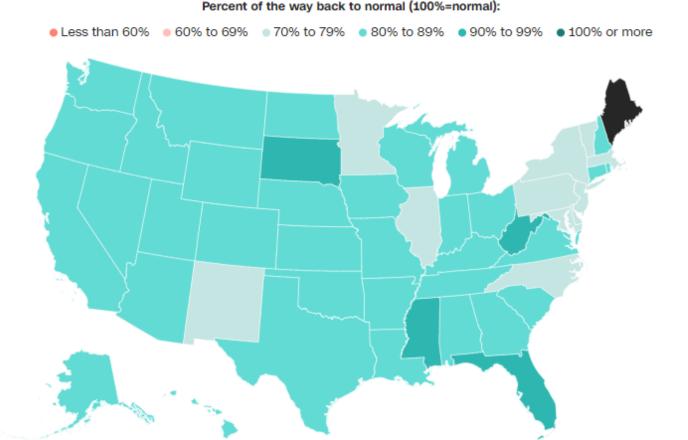
cases in the last 7 days

963 🔻

(1 = Best, 50 = Worst) 27 🔺

Learn how we created the Back-to-Normal Index

Source: Moody's Analytics, JHU CSSE COVID-19 Data



Percent of the way back to normal (100%=normal):

Data as of March 05, 2021

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What to look for in the coming days/weeks/months

- Economic health relies on public health: increased vaccinations and decreased infection rates should result in improved economic conditions
- Assuming, of course, that consumer confidence rebounds: people need to feel secure both physically and economically
- Federal stimulus has been critical thus far; additional stimulus will help continue bridging the gap until the pandemic is fully under control

• An early spring would help matters, too

Contact Information

Office of the State Economist

Department of Administrative and Financial Services

www.maine.gov/dafs/economist

amanda.rector@maine.gov angela.hallowell@maine.gov