Trends and Outlooks for the Maine Economy

Greater Bangor Association of Realtors

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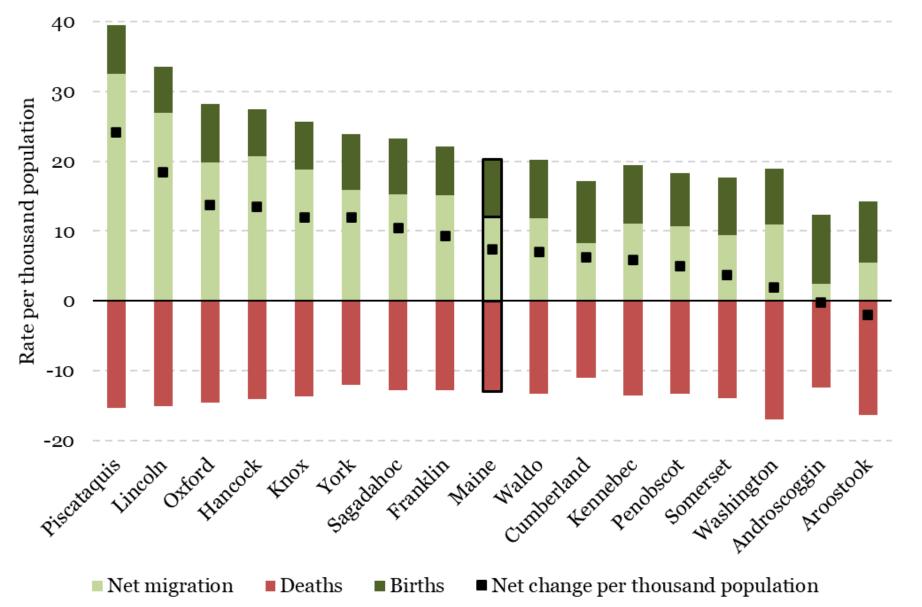


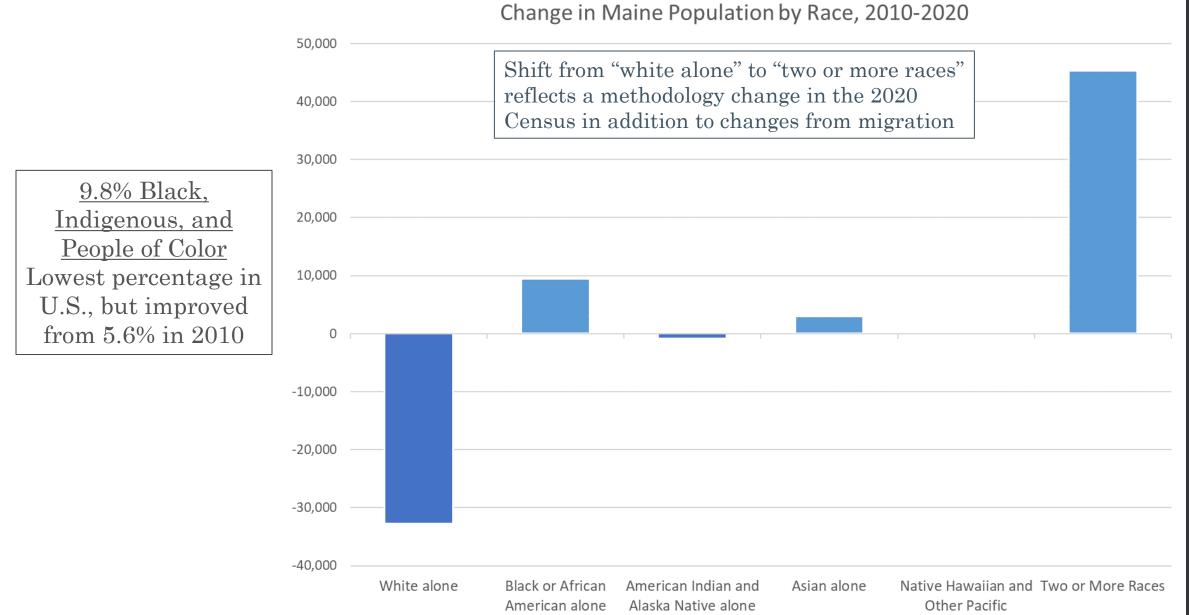
Components of Population Change, Maine

40,000 Net population change: Net population 2020 Decennial +13,681 change: 30,000 +8,102 Population = 1,362,359(42nd in U.S.) 20,000 Population increase of 2.6% from 2010-2020 (42nd in U.S.) 10,000 Domestic Migration International Migration Births 0 Population increase of Deaths 1.7% from 2020-2022 (14th in U.S.) -10,000 2022 net migration = 10.2 per thousand -20,000 (11th in U.S.) -30,000



Components of Population Change in Maine, 2021 Rate per thousand population





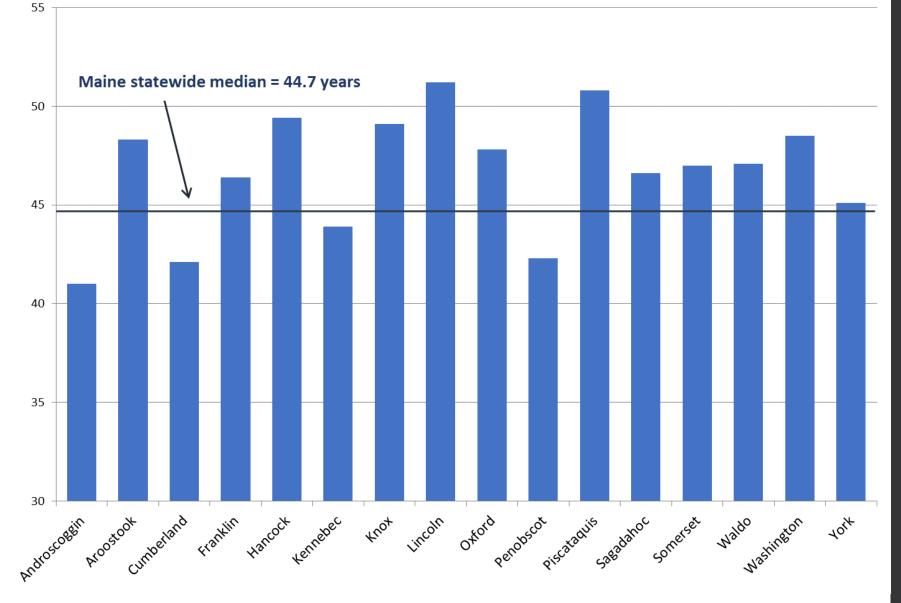
Islander alone

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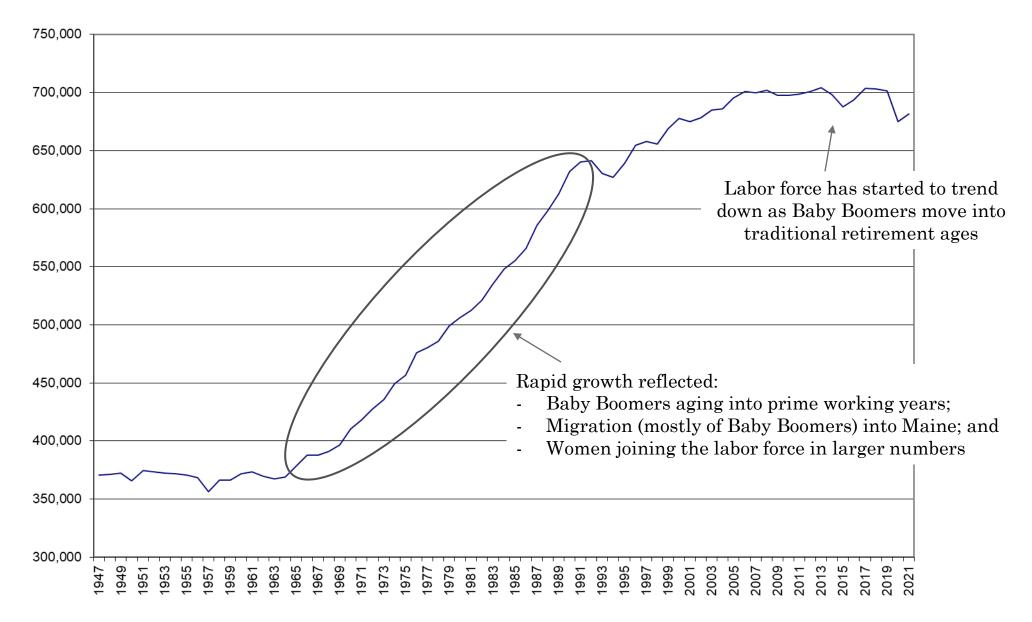
Maine has the oldest population... ...by median age (44.7 years) ...and by % of population age 65+ (21.7%)

BUT!

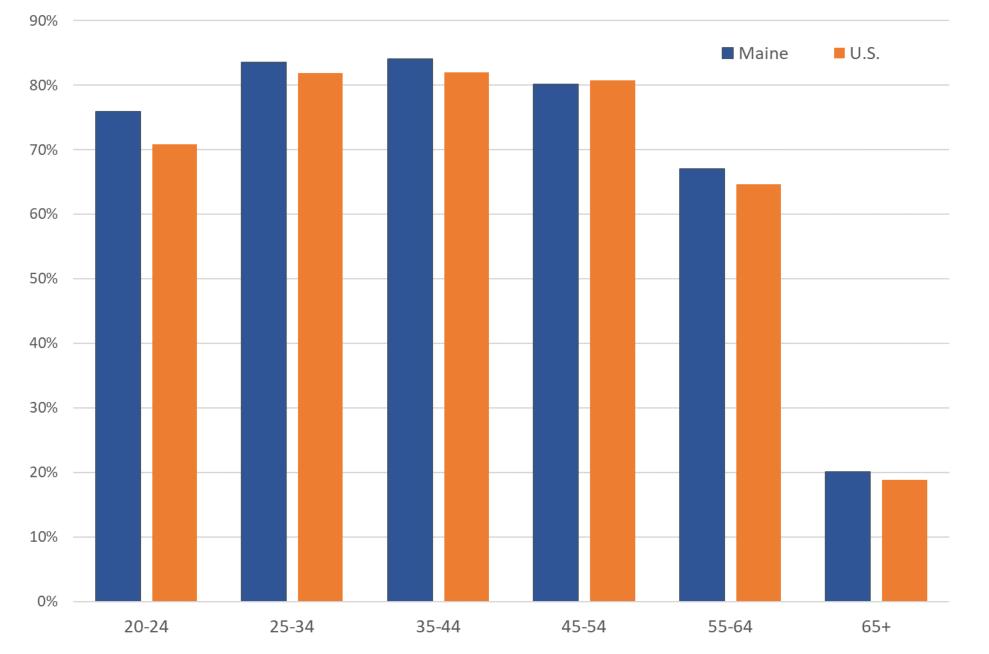
Maine was the ONLY state in the U.S. to see a decrease in median age from 2020 to 2021



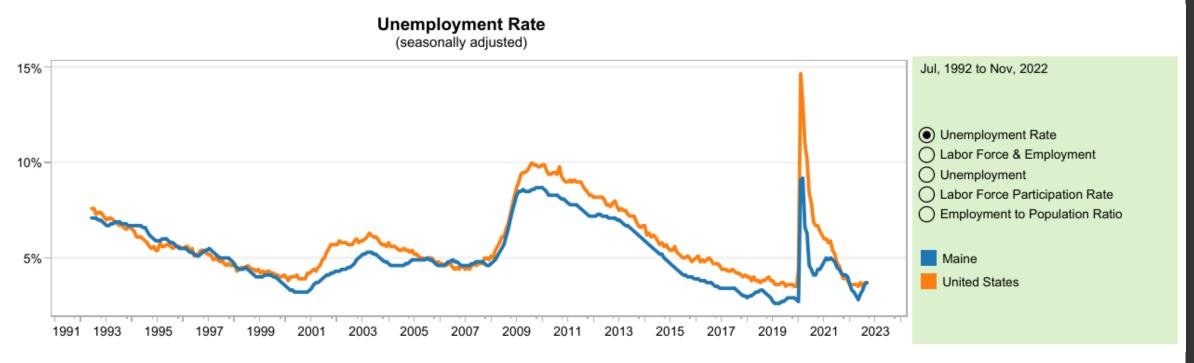
Maine Civilian Labor Force



2021 Labor Force Participation Rate



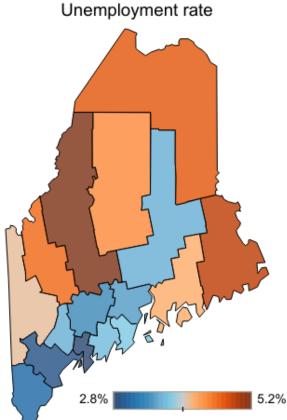
Maine's unemployment rate in November 2022 is above pre-pandemic levels but well below the long-run average unemployment



Unemployment rates in nearly all counties are lower than one year prior

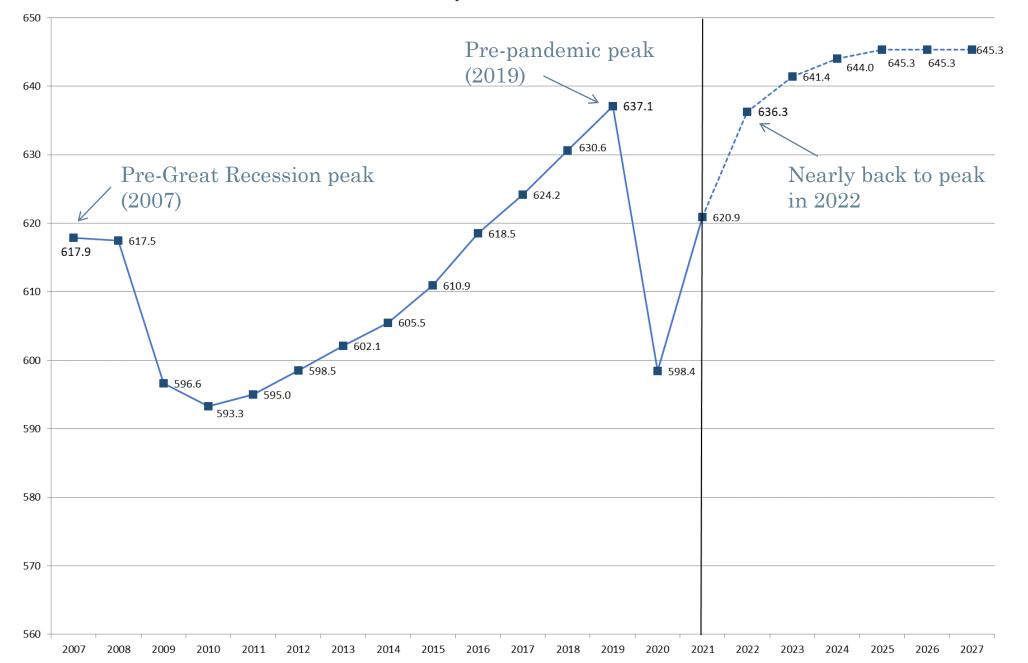
County Rates (not seasonally adjusted)

November, 2022	County	Rate	Year ago	One-yr change	
	Maine	3.5%	3.8%	-0.3	+
	Androscoggin	3.6%	4.0%	-0.4	+
 Table Graph Map/Graph Display Unemployment rate One-year change 	Aroostook	4.7%	4.9%	-0.2	+
	Cumberland	2.9%	3.4%	-0.5	+
	Franklin	4.6%	4.8%	-0.2	+
	Hancock	4.2%	4.5%	-0.3	+
	Kennebec	3.4%	3.7%	-0.3	+
	Knox	3.8%	3.7%	0.1	+
	Lincoln	3.7%	3.8%	-0.1	+
	Oxford	4.1%	4.4%	-0.3	+
	Penobscot	3.6%	3.9%	-0.3	+
	Piscataquis	4.4%	4.7%	-0.3	+
	Sagadahoc	2.8%	3.1%	-0.3	+
	Somerset	5.2%	5.4%	-0.2	4
	Waldo	3.5%	4.0%	-0.5	+
	Washington	4.9%	5.1%	-0.2	+
	York	3.1%	3.5%	-0.4	+



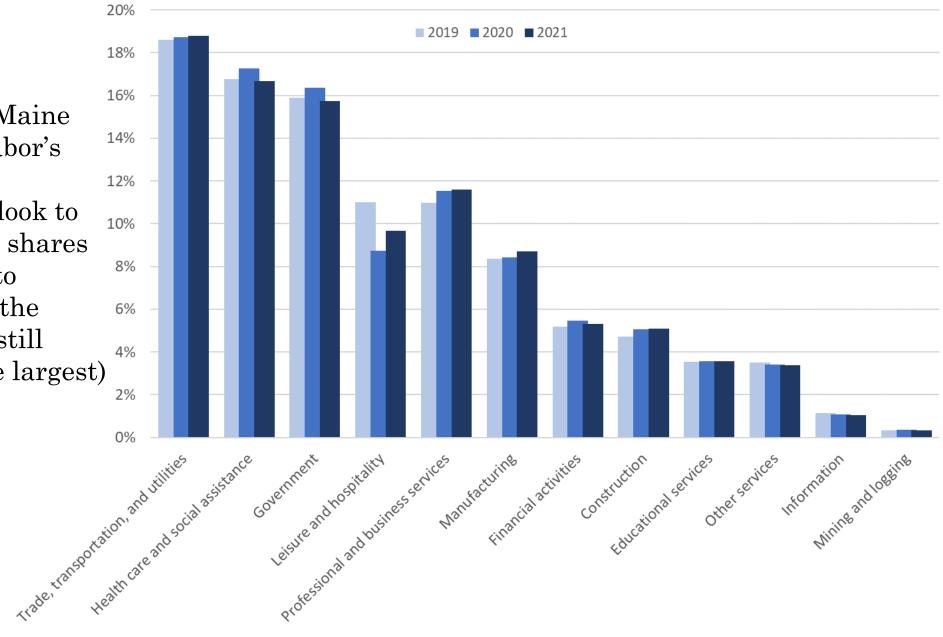
Maine Department of Labor, Center for Workforce Research and Information

Total Nonfarm Employment (in thousands) History and CEFC forecast



Share of Maine Nonfarm Employment by Industry

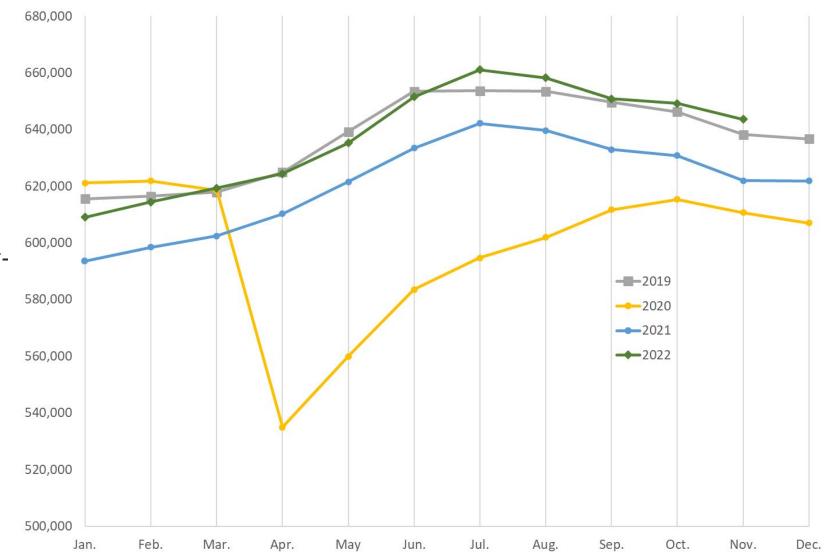
According to the Maine Department of Labor's ¹⁴ newly-released ¹⁴ Employment Outlook to 2030, the relative shares are not expected to change by much (the same sectors are still expected to be the largest)



Most sectors in November 2022 were near or above November 2019 levels, the exceptions being:

 healthcare and social assistance (mostly longterm care and social assistance)

 state government education (public higher education)

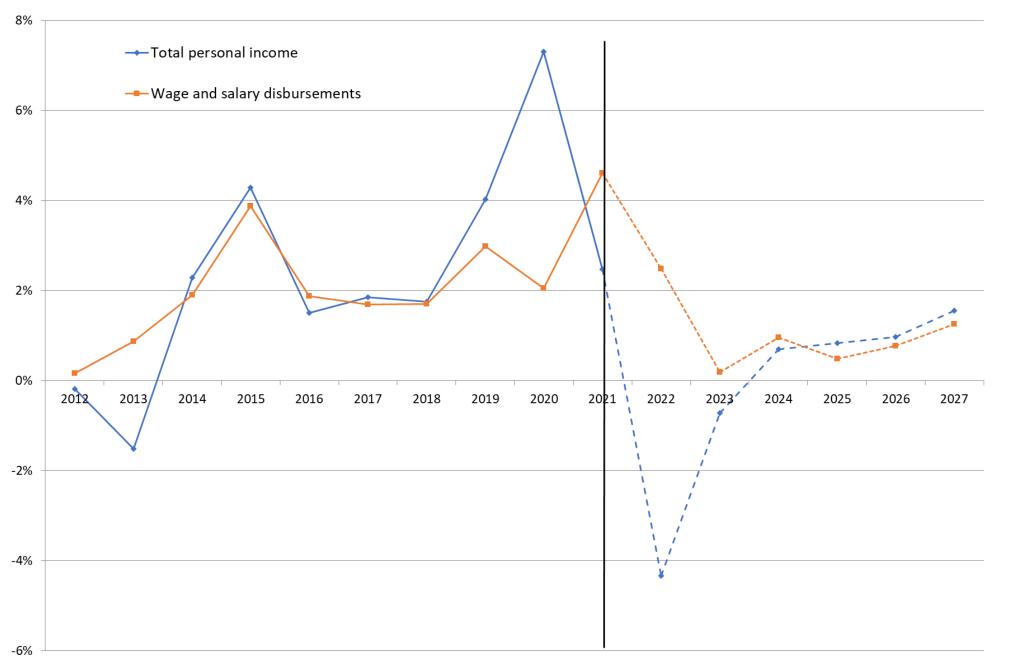


Total Nonfarm Employment, Not Seasonally Adjusted

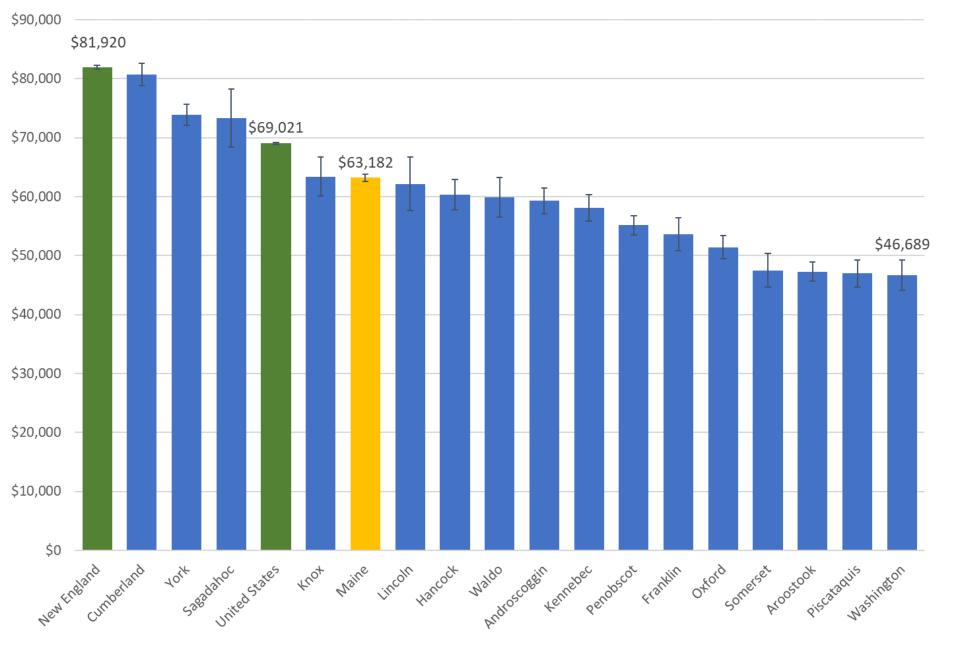
Workforce considerations

- <u>Migration</u>: will the trends continue?
 - *Remote work*: here to stay, but hybrid situations are geographically limiting
 - *Housing*: limited availability and unaffordability
 - Childcare: limited availability and unaffordability
- <u>Retirements</u>: will some retirees rejoin the workforce?
- <u>Wages</u>: how will wage expectations adjust to inflation and the tight labor market?
- <u>The Great Reshuffle</u>: how does the search for "better" work pan out in the long run?
- <u>Self-employment</u>: are more workers choosing self-employment and gig work?
- <u>Automation</u>: will employers who struggle to find workers substitute with technology?

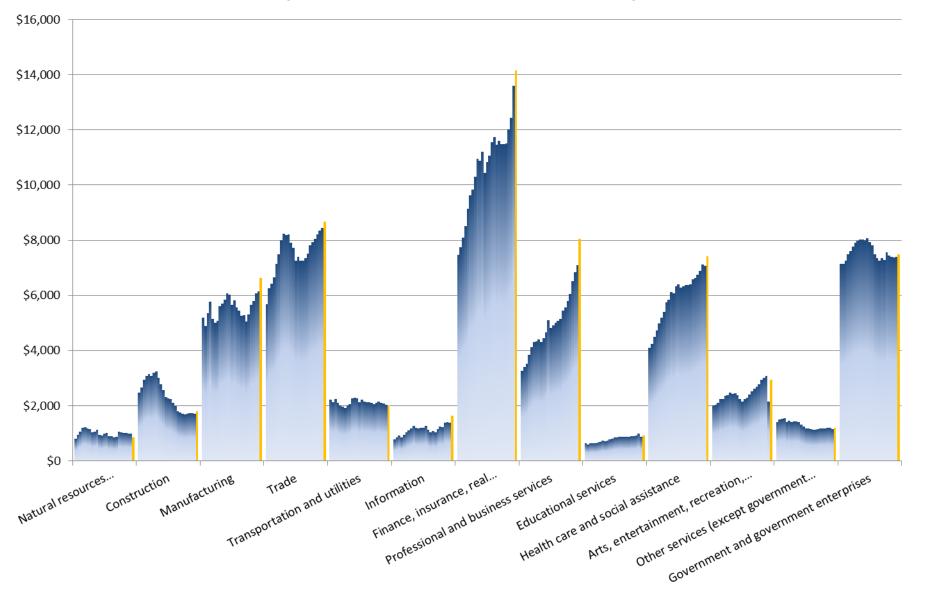
Percent Change in Real Personal Income, Maine 2012-2021 and forecast to 2027



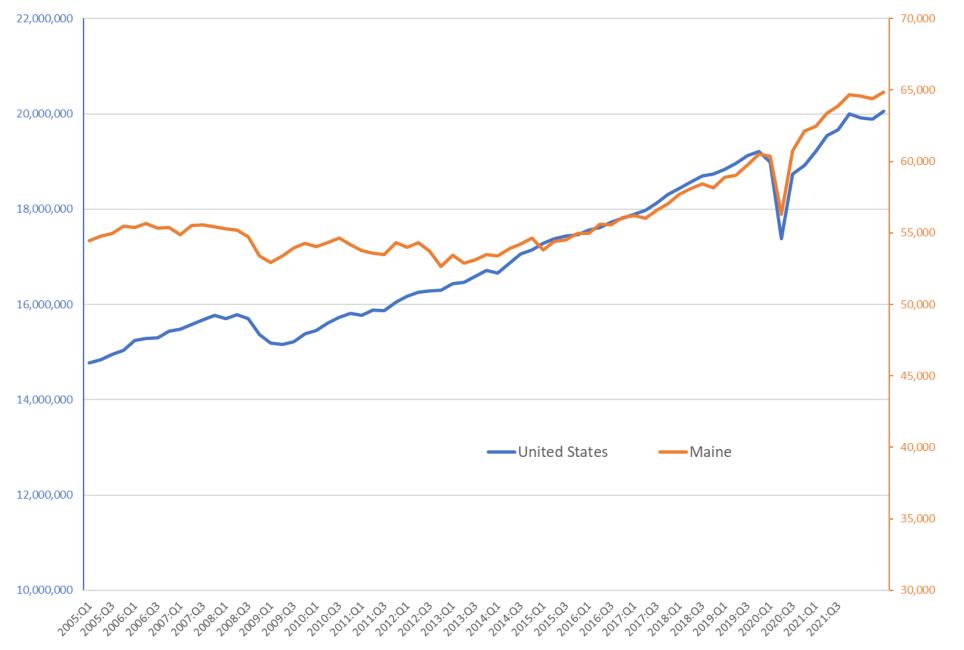
Median Household Income



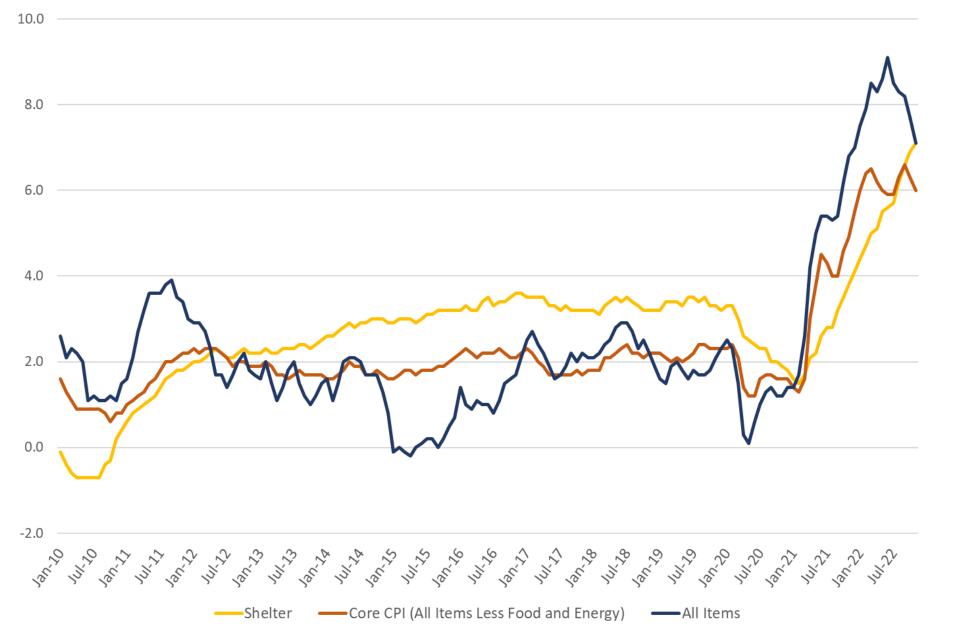
Maine Real GDP by Industry, 1997-2021 (in millions of chained 2012 dollars)



Quarterly Real GDP (in millions of chained 2012 dollars)



Year-over-year percent change in Consumer Price Index



What does this mean for interest rates?

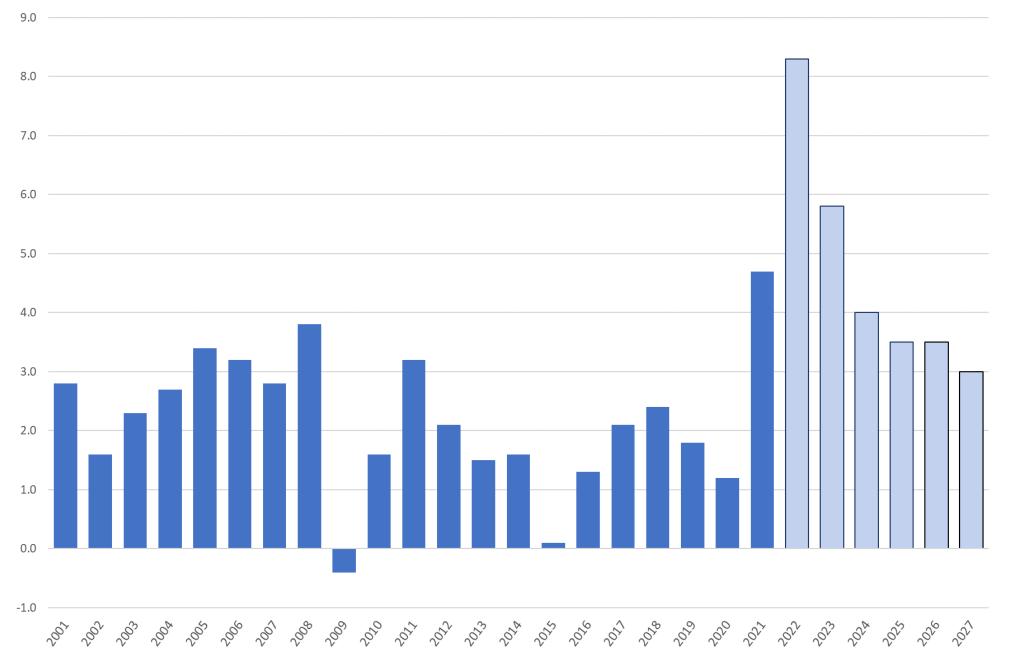
Current target range: 4.25% to 4.5%

"The Committee anticipates that ongoing increases in the target range will be appropriate in order to attain a stance of monetary policy that is sufficiently restrictive to return inflation to 2 percent over time. In determining the pace of future increases in the target range, the Committee will take into account the cumulative tightening of monetary policy, the lags with which monetary policy affects economic activity and inflation, and economic and financial developments."

- Excerpt from December 14, 2022, Federal Open Market Committee statement

• Range of December FOMC projections for federal funds rate for 2023 was 4.9-5.6 percent, implying ongoing increases early this year

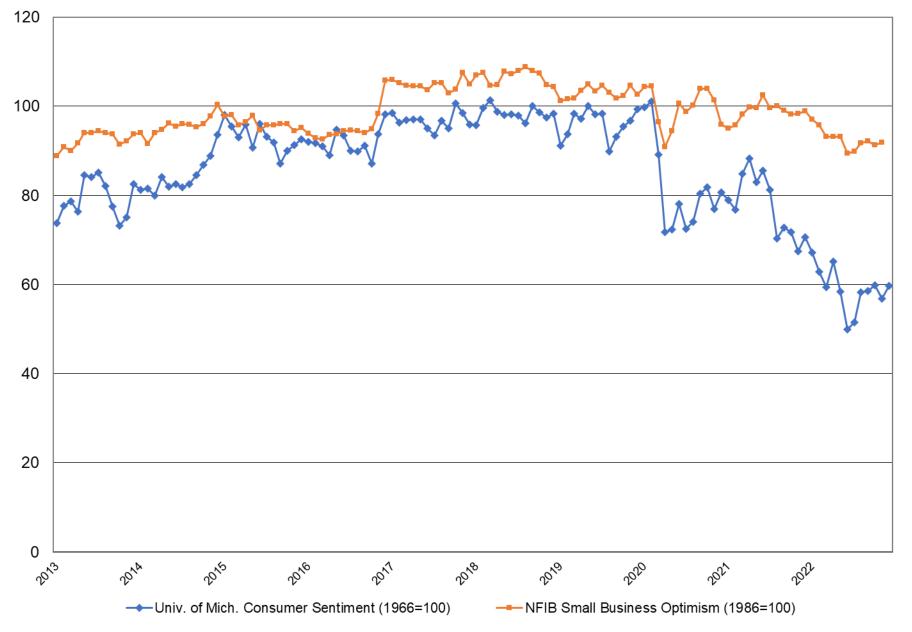
Year-over-year percent change in Consumer Price Index; 2001-2021 historical and 2022-2027 forecast



Consumer Sentiment and Small Business Optimism Indexes

Inflation has been a major contributor to the downward trend in small business and consumer sentiment over the past 18 months

Lower gas prices in July/August helped improve current sentiment, but gains have stalled amid uncertainty about future economic trajectory



Sources: University of Michigan Survey of Consumers and NFIB Small Business Optimism Index

 2^{\cdot}

Daily Europe Brent Spot Price (\$ per barrel)





Key assumptions from November 2022 CEFC report

- Economic conditions are highly uncertain, with the potential for a slowdown in 2023.
- High inflation, high interest rates, low consumer sentiment, housing affordability/availability, and the correction in the stock market combine to create a challenging macroeconomic environment.
- There is a risk of continued higher inflation into 2023, with higher energy prices posing a particular concern for consumers in Maine where heating oil and gasoline are heavily relied on. Heating oil prices have started the heating season high and are expected to remain elevated, with the potential for even larger costs to households and businesses if there is a colder than usual winter. Inflation risks are likely to take several years to fully ease.
- We have transitioned to an endemic phase of COVID-19; people's behavior has adjusted to living with the risks of the virus (the "new normal") and the economy and health system will be minimally disrupted by foreseeable future waves.
- There is an opportunity for Maine to see continued increased in-migration in the coming years due to telework and people looking for locations that allow for work-life balance and access to outdoor recreation, but housing and childcare/schooling for those with children are potential limiting factors.

How much is Maine at risk and how wellpositioned are we to deal with the results?

 High energy prices are troubling, especially in the winter heating season; \$450 relief checks should help

 Ongoing roll-out of funds from Maine Jobs and Recovery Plan with targeted investments based on 10-year Economic Development Strategy The Budget Stabilization Fund is at a record level of nearly \$900 million

Things to keep in mind:

- Housing costs have increased sharply as demand far outstripped supply and then interest rate hikes made mortgages more expensive this limits availability for ongoing migration and workforce expansion
- Wages have increased, but so has inflation high energy prices are particularly concerning during the winter months
- Will we see continued migration into Maine? Telework, housing, and childcare are three key determinants
- We're not officially in a recession, but short- and medium-term conditions remain at a higher-than-usual level of uncertainty; the CEFC recognized an increased possibility of an economic slowdown in 2023
- Maine has a robust Budget Stabilization Fund (nearly \$900 million) and spending from Maine Jobs and Recovery Plan is ongoing, which will help Maine weather a potential slowdown

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