

State of Maine
Master Score Sheet – Active Shooter Preparedness

RFP# 202407130

Employee Development Training

Bidder Name:		Dirigo Safety, LLC	Nextec Inc.	Vet2Mom Solutions	
Proposed Cost:		\$2,250.00	\$3,900.00	\$4,500.00	
Scoring Sections	Points Available				
Section I: Preliminary Information	Pass/Fail	n/a	n/a	n/a	
Section II: Organization Qualifications and Experience	35	33	32	15	
Section III: Proposed Services	35	32	28	15	
Section IV: Cost Proposal	30	30	17.31	15	
TOTAL	<u>100</u>	<u>95</u>	<u>77.31</u>	<u>45</u>	

State of Maine
Master Score Sheet – Air Brake Seminars

RFP# 202407130		
Employee Development Training		
Bidder Name:		Maine Motor Transport Association
Proposed Cost:		\$2,800.00
Scoring Sections	Points Available	
Section I: Preliminary Information	Pass/Fail	n/a
Section II: Organization Qualifications and Experience	35	30
Section III: Proposed Services	35	30
Section IV: Cost Proposal	30	30
TOTAL	<u>100</u>	<u>90</u>

State of Maine
Master Score Sheet – Basic Math Skills

RFP# 202407130					
Employee Development Training					
Bidder Name:		Nextec Inc.	SNVA LLC	T.Y. LIN International	UPLEVEL Mgmt.
Proposed Cost:		\$3,100.00	\$7,589.89	\$3,150.00	\$8,000.00
Scoring Sections	Points Available				
Section I: Preliminary Information	Pass/Fail	n/a	n/a	n/a	n/a
Section II: Organization Qualifications and Experience	35	32	17	30	21
Section III: Proposed Services	35	28	13	30	19
Section IV: Cost Proposal	30	30	12.25	29.52	7.48
TOTAL	<u>100</u>	<u>90</u>	<u>42.25</u>	<u>89.52</u>	<u>47.48</u>
Bidder Name:		Vet2Mom Solutions			
Proposed Cost:		\$4,300.00			
Scoring Sections	Points Available				
Section I: Preliminary Information	Pass/Fail	n/a			
Section II: Organization Qualifications and Experience	35	15			
Section III: Proposed Services	35	15			
Section IV: Cost Proposal	30	21.63			
TOTAL	<u>100</u>	<u>51.63</u>			

State of Maine
Master Score Sheet – Building Engaged Teams

RFP# 202407130					
Employee Development Training					
Bidder Name:		ADR Consulting Group LLC	Authentic Communication Matters (ACM)	Brimstone Consulting Group	C7 Enterprises LLC DBA CLT & Associates
Proposed Cost:		\$17,000.00	\$3,250.00	\$50,000.00	\$5,000.00
Scoring Sections	Points Available				
Section I: Preliminary Information	Pass/Fail	n/a	n/a	n/a	n/a
Section II: Organization Qualifications and Experience	35	22	30	20	15
Section III: Proposed Services	35	19	25	27	20
Section IV: Cost Proposal	30	4.41	23.08	1.50	15
TOTAL	<u>100</u>	<u>45.41</u>	<u>78.08</u>	<u>48.50</u>	<u>50</u>
Bidder Name:		CCS Learning Academy	Connect the DOTS, LLC d/b/a Development Without Limits	Dickerson Consulting Group LLC	Dirigo Safety, LLC
Proposed Cost:		\$2,900.00	\$2,500.00	\$4,500.00	\$3,710.00
Scoring Sections	Points Available				
Section I: Preliminary Information	Pass/Fail	n/a	n/a	n/a	n/a
Section II: Organization Qualifications and Experience	35	31	22	18	33
Section III: Proposed Services	35	32	21	23	32
Section IV: Cost Proposal	30	25.86	30	16.67	20.22
TOTAL	<u>100</u>	<u>88.86</u>	<u>73</u>	<u>57.67</u>	<u>85.22</u>

RFP# 202407130

Employee Development Training

Bidder Name:		GoodGames	Lazarus Coaching and Consulting LLC	MaineMax, Inc.	Management Development, Inc.
Proposed Cost:		\$15,000.00	\$4,000.00	\$3,600.00	\$7,200.00
Scoring Sections	Points Available				
Section I: Preliminary Information	Pass/Fail	n/a	n/a	n/a	n/a
Section II: Organization Qualifications and Experience	35	12	27	28	13
Section III: Proposed Services	35	10	20	32	13
Section IV: Cost Proposal	30	5	18.75	20.83	10.42
TOTAL	<u>100</u>	<u>27</u>	<u>65.75</u>	<u>80.83</u>	<u>36.42</u>
Bidder Name:		Next Level Experience, LLC	Nextec, Inc.	Phase Consulting Partners	Pivot Global Partners LLC
Proposed Cost:		\$6,495.00	\$3,100.00	\$4,000.00	\$25,000.00
Scoring Sections	Points Available				
Section I: Preliminary Information	Pass/Fail	n/a	n/a	n/a	n/a
Section II: Organization Qualifications and Experience	35	30	32	15	15
Section III: Proposed Services	35	30	28	25	22
Section IV: Cost Proposal	30	11.55	24.20	18.75	3
TOTAL	<u>100</u>	<u>71.55</u>	<u>84.20</u>	<u>58.75</u>	<u>40</u>

RFP# 202407130

Employee Development Training

Bidder Name:		Sharmaine Meadows Enterprises	Sherrie Johnson Communications LLC	Starboard Leadership Consulting LLC	T.Y. LIN International
Proposed Cost:		\$3,500.00	\$2,500.00	\$6,300.00	\$3,150.00
Scoring Sections	Points Available				
Section I: Preliminary Information	Pass/Fail	n/a	n/a	n/a	n/a
Section II: Organization Qualifications and Experience	35	8	16	22	30
Section III: Proposed Services	35	12	16	21	30
Section IV: Cost Proposal	30	21.43	30	11.90	23.81
TOTAL	<u>100</u>	<u>41.43</u>	<u>62</u>	<u>54.90</u>	<u>83.81</u>
Bidder Name:		(Skillpath) The Graceland College Center for Prof. Dev.	The Lincoln Center for Family & Youth	The Resurgent Group of Metro Atlanta LLC	UPLEVEL Mgmt.
Proposed Cost:		\$5,700.00	\$4,000.00	\$5,000.00	\$10,000.00
Scoring Sections	Points Available				
Section I: Preliminary Information	Pass/Fail	n/a	n/a	n/a	n/a
Section II: Organization Qualifications and Experience	35	20	27	15	21
Section III: Proposed Services	35	17	23	15	19
Section IV: Cost Proposal	30	13.16	18.75	15	7.50
TOTAL	<u>100</u>	<u>50.16</u>	<u>68.75</u>	<u>45</u>	<u>47.50</u>

RFP# 202407130

Employee Development Training

Bidder Name:

**Vet2Mom
Solutions**

Proposed Cost:

\$4,000.00

Scoring Sections

**Points
Available**

Section I: Preliminary Information

Pass/Fail

n/a

Section II: Organization
Qualifications and Experience

35

15

Section III: Proposed Services

35

15

Section IV: Cost Proposal

30

18.75

TOTAL

100

48.75

State of Maine
Master Score Sheet – Chainsaw Refresher and Hazard Tree Management

RFP# 202407130

Employee Development Training

Bidder Name:		Mike St. Peter Safety Services
Proposed Cost:		\$2,000.00
Scoring Sections	Points Available	
Section I: Preliminary Information	Pass/Fail	n/a
Section II: Organization Qualifications and Experience	35	28
Section III: Proposed Services	35	30
Section IV: Cost Proposal	30	30
TOTAL	<u>100</u>	<u>88</u>

State of Maine
Master Score Sheet – Chainsaw/Pole Saw/Brush Saw

RFP# 202407130		
Employee Development Training		
	Bidder Name:	Mike St. Peter Safety Services
	Proposed Cost:	\$2,000.00
Scoring Sections	Points Available	
Section I: Preliminary Information	Pass/Fail	n/a
Section II: Organization Qualifications and Experience	35	28
Section III: Proposed Services	35	30
Section IV: Cost Proposal	30	30
TOTAL	<u>100</u>	<u>88</u>

State of Maine
Master Score Sheet – Communicating Outside of MaineDOT

RFP# 202407130						
Employee Development Training						
Bidder Name:		Authentic Communication Matters (ACM)	Connect the DOTS, LLC d/b/a Development Without Limits	Dirigo Safety, LLC	Healthy Life Employee Assist. Program and Training	
Proposed Cost:		\$750.00	\$2,500.00	\$1,600.00	\$800.00	
Scoring Sections	Points Available					
Section I: Preliminary Information	Pass/Fail	n/a	n/a	n/a	n/a	n/a
Section II: Organization Qualifications and Experience	35	30	22	33	30	30
Section III: Proposed Services	35	25	21	32	28	28
Section IV: Cost Proposal	30	30	9	14.06	28.13	28.13
TOTAL	<u>100</u>	<u>85</u>	<u>52</u>	<u>79.06</u>	<u>86.13</u>	<u>86.13</u>
Bidder Name:		Lazarus Coaching and Consulting LLC	MaineMax, Inc.	Next Level Experience, LLC	Nextec Inc.	
Proposed Cost:		\$4,000.00	\$3,600.00	\$6,495.00	\$3,100.00	
Scoring Sections	Points Available					
Section I: Preliminary Information	Pass/Fail	n/a	n/a	n/a	n/a	n/a
Section II: Organization Qualifications and Experience	35	27	28	30	32	32
Section III: Proposed Services	35	20	32	30	28	28
Section IV: Cost Proposal	30	5.63	6.25	3.46	7.26	7.26
TOTAL	<u>100</u>	<u>52.63</u>	<u>66.25</u>	<u>63.46</u>	<u>67.26</u>	<u>67.26</u>

RFP# 202407130

Employee Development Training

Bidder Name:		Phase Consulting Partners	Sharmaine Meadows Enterprises	Sherrie Johnson Communications LLC	SNVA LLC
Proposed Cost:		\$4,000.00	\$2,500.00	\$2,500.00	\$7,589.89
Scoring Sections	Points Available				
Section I: Preliminary Information	Pass/Fail	n/a	n/a	n/a	n/a
Section II: Organization Qualifications and Experience	35	15	8	16	17
Section III: Proposed Services	35	25	12	16	13
Section IV: Cost Proposal	30	21	9	9	2.96
TOTAL	<u>100</u>	<u>61</u>	<u>29</u>	<u>41</u>	<u>32.96</u>
Bidder Name:		T.Y. LIN International	(Skillpath) The Graceland College Center for Prof. Dev.	The Lincoln Center for Family & Youth	The Resurgent Group of Metro Atlanta LLC
Proposed Cost:		\$2,300.00	\$5,700.00	\$4,000.00	\$5,000.00
Scoring Sections	Points Available				
Section I: Preliminary Information	Pass/Fail	n/a	n/a	n/a	n/a
Section II: Organization Qualifications and Experience	35	30	20	27	15
Section III: Proposed Services	35	30	17	23	15
Section IV: Cost Proposal	30	9.78	3.95	5.63	4.5
TOTAL	<u>100</u>	<u>69.78</u>	<u>40.95</u>	<u>55.63</u>	<u>34.50</u>

RFP# 202407130

Employee Development Training

Bidder Name:		UPLEVEL Mgmt.	Vet2Mom Solutions
Proposed Cost:		\$8,500.00	\$4,000.00
Scoring Sections	Points Available		
Section I: Preliminary Information	Pass/Fail	n/a	n/a
Section II: Organization Qualifications and Experience	35	21	15
Section III: Proposed Services	35	19	15
Section IV: Cost Proposal	30	2.65	5.63
TOTAL	<u>100</u>	<u>42.65</u>	<u>35.63</u>

State of Maine
Master Score Sheet – Communications & Conversations

RFP# 202407130					
Employee Development Training					
Bidder Name:		Authentic Communication Matters (ACM)	C7 Enterprises LLC DBA CLT & Associates	CCS Learning Academy	Connect the DOTS, LLC d/b/a Development Without Limits
Proposed Cost:		\$1,250.00	\$5,000.00	\$2,500.00	\$2,500.00
Scoring Sections	Points Available				
Section I: Preliminary Information	Pass/Fail	n/a	n/a	n/a	n/a
Section II: Organization Qualifications and Experience	35	30	15	31	22
Section III: Proposed Services	35	25	20	32	21
Section IV: Cost Proposal	30	19.20	4.80	9.60	9.60
TOTAL	<u>100</u>	<u>74.20</u>	<u>39.80</u>	<u>72.60</u>	<u>52.60</u>
Bidder Name:		Dirigo Safety, LLC	Healthy Life Employee Assist. Program and Training	Lazarus Coaching & Consulting LLC	GoodGames
Proposed Cost:		\$1,590.00	\$800.00	\$4,000.00	\$15,000.00
Scoring Sections	Points Available				
Section I: Preliminary Information	Pass/Fail	n/a	n/a	n/a	n/a
Section II: Organization Qualifications and Experience	35	33	30	27	12
Section III: Proposed Services	35	32	28	20	10
Section IV: Cost Proposal	30	15.09	30	6	1.60
TOTAL	<u>100</u>	<u>80.09</u>	<u>88</u>	<u>53</u>	<u>23.60</u>

RFP# 202407130

Employee Development Training

Bidder Name:		MaineMax, Inc.	Next Level Experience, LLC	Nextec Inc.	Phase Consulting Partners
Proposed Cost:		\$3,600.00	\$6,495.00	\$3,100.00	\$4,000.00
Scoring Sections	Points Available				
Section I: Preliminary Information	Pass/Fail	n/a	n/a	n/a	n/a
Section II: Organization Qualifications and Experience	35	28	30	32	15
Section III: Proposed Services	35	32	30	28	25
Section IV: Cost Proposal	30	6.67	3.70	7.74	23.25
TOTAL	<u>100</u>	<u>66.67</u>	<u>63.70</u>	<u>67.74</u>	<u>63.25</u>
Bidder Name:		Pivot Global Partners LLC	Sherrie Johnson Communications LLC	SNVA LLC	T.Y. LIN International
Proposed Cost:		\$25,000.00	\$2,500.00	\$7,589.89	\$2,300.00
Scoring Sections	Points Available				
Section I: Preliminary Information	Pass/Fail	n/a	n/a	n/a	n/a
Section II: Organization Qualifications and Experience	35	15	16	17	30
Section III: Proposed Services	35	22	16	13	30
Section IV: Cost Proposal	30	0.96	9.60	3.16	10.43
TOTAL	<u>100</u>	<u>37.96</u>	<u>41.60</u>	<u>33.16</u>	<u>70.43</u>

RFP# 202407130

Employee Development Training

Bidder Name:		(Skillpath) The Graceland College Center for Prof. Dev.	The Lincoln Center for Family & Youth	The Resurgent Group of Metro Atlanta LLC	UPLEVEL Mgmt.
Proposed Cost:		\$5,700.00	\$4,000.00	\$5,000.00	\$10,000.00
Scoring Sections	Points Available				
Section I: Preliminary Information	Pass/Fail	n/a	n/a	n/a	n/a
Section II: Organization Qualifications and Experience	35	20	27	15	21
Section III: Proposed Services	35	17	23	15	19
Section IV: Cost Proposal	30	4.21	6	4.80	2.40
TOTAL	<u>100</u>	<u>41.21</u>	<u>56</u>	<u>34.80</u>	<u>42.40</u>
Bidder Name:		Vet2Mom Solutions			
Proposed Cost:		\$4,500.00			
Scoring Sections	Points Available				
Section I: Preliminary Information	Pass/Fail	n/a			
Section II: Organization Qualifications and Experience	35	15			
Section III: Proposed Services	35	15			
Section IV: Cost Proposal	30	5.33			
TOTAL	<u>100</u>	<u>35.33</u>			

State of Maine
Master Score Sheet – Conflict Resolution in the Workplace

RFP# 202407130					
Employee Development Training					
Bidder Name:		ADR Consulting Group LLC	Authentic Communication Matters (ACM)	C7 Enterprises LLC DBA CLT & Associates	CCS Learning Academy
Proposed Cost:		\$31,250.00	\$750.00	\$5,000.00	\$2,500.00
Scoring Sections	Points Available				
Section I: Preliminary Information	N/A	n/a	n/a	n/a	n/a
Section II: Organization Qualifications and Experience	35	22	30	15	31
Section III: Proposed Services	35	19	25	20	32
Section IV: Cost Proposal	30	0.72	30	4.50	9
TOTAL	<u>100</u>	<u>41.72</u>	<u>85</u>	<u>39.50</u>	<u>72</u>
Bidder Name:		Connect the DOTS, LLC d/b/a Development Without Limits	Dirigo Safety, LLC	Healthy Life Employee Assistance Program and Training	Lazarus Coaching and Consulting LLC
Proposed Cost:		\$2,500.00	\$2,385.00	\$800.00	\$4,000.00
Scoring Sections	Points Available				
Section I: Preliminary Information	N/A	n/a	n/a	n/a	n/a
Section II: Organization Qualifications and Experience	35	22	33	30	27
Section III: Proposed Services	35	21	32	28	20
Section IV: Cost Proposal	30	9	9.43	28.13	5.63
TOTAL	<u>100</u>	<u>52</u>	<u>74.43</u>	<u>86.13</u>	<u>52.63</u>

RFP# 202407130

Employee Development Training

Bidder Name:		GoodGames	MaineMax, Inc.	Management Development, Inc.	Next Level Experience, LLC
Proposed Cost:		\$15,000.00	\$3,600.00	\$7,200.00	\$6,495.00
Scoring Sections	Points Available				
Section I: Preliminary Information	N/A	n/a	n/a	n/a	n/a
Section II: Organization Qualifications and Experience	35	12	28	13	30
Section III: Proposed Services	35	10	32	13	30
Section IV: Cost Proposal	30	1.50	6.25	3.13	3.46
TOTAL	<u>100</u>	<u>23.50</u>	<u>66.25</u>	<u>29.13</u>	<u>63.46</u>
Bidder Name:		Nextec Inc.	Phase Consulting Partners	Pivot Global Partners LLC	Sharmaine Meadows Enterprises
Proposed Cost:		\$3,100.00	\$4,000.00	\$25,000.00	\$2,500.00
Scoring Sections	Points Available				
Section I: Preliminary Information	N/A	n/a	n/a	n/a	n/a
Section II: Organization Qualifications and Experience	35	32	15	15	8
Section III: Proposed Services	35	28	25	22	12
Section IV: Cost Proposal	30	7.26	14.96	0.9	23.94
TOTAL	<u>100</u>	<u>67.26</u>	<u>54.96</u>	<u>37.09</u>	<u>43.94</u>

RFP# 202407130

Employee Development Training

Bidder Name:		Sherrie Johnson Communications LLC	SNVA LLC	Starboard Leadership Consulting LLC	T.Y. LIN International
Proposed Cost:		\$2,500.00	\$7,589.89	\$3,850.00	\$2,300.00
Scoring Sections	Points Available				
Section I: Preliminary Information	N/A	n/a	n/a	n/a	n/a
Section II: Organization Qualifications and Experience	35	16	17	22	30
Section III: Proposed Services	35	16	13	21	30
Section IV: Cost Proposal	30	9	2.96	5.84	9.78
TOTAL	<u>100</u>	<u>41</u>	<u>32.96</u>	<u>48.84</u>	<u>69.78</u>
Bidder Name:		(Skillpath) The Graceland College Center for Prof. Dev.	The Lincoln Center for Family & Youth	The Resurgent Group of Metro Atlanta LLC	UPLEVEL Mgmt.
Proposed Cost:		\$5,700.00	\$4,000.00	\$5,000.00	\$8,500.00
Scoring Sections	Points Available				
Section I: Preliminary Information	N/A	n/a	n/a	n/a	n/a
Section II: Organization Qualifications and Experience	35	20	27	15	21
Section III: Proposed Services	35	17	23	15	19
Section IV: Cost Proposal	30	3.95	5.63	4.50	2.65
TOTAL	<u>100</u>	<u>40.95</u>	<u>55.63</u>	<u>34.50</u>	<u>42.65</u>

RFP# 202407130

Employee Development Training

Bidder Name:		Vet2Mom Solutions			
Proposed Cost:		\$4,500.00			
Scoring Sections	Points Available				
Section I: Preliminary Information	N/A	n/a			
Section II: Organization Qualifications and Experience	35	15			
Section III: Proposed Services	35	15			
Section IV: Cost Proposal	30	5.63			
TOTAL	<u>100</u>	<u>35</u>			

State of Maine
Master Score Sheet – Crane Operator Certifications/Recertification

RFP# 202407130					
Employee Development Training					
Bidder Name:		Cranes 101, Incorporated			
Proposed Cost:		\$1,995.00			
Scoring Sections	Points Available				
Section I: Preliminary Information	N/A	n/a			
Section II: Organization Qualifications and Experience	35	32			
Section III: Proposed Services	35	25			
Section IV: Cost Proposal	30	30			
TOTAL	<u>100</u>	<u>87</u>			

State of Maine
Master Score Sheet – Critical Thinking

RFP# 202407130					
Employee Development Training					
Bidder Name:		Authentic Communication Matters (ACM)	Brimstone Consulting Group	CCS Learning Academy	Lazarus Coaching and Consulting LLC
Proposed Cost:		\$1,250.00	\$25,000.00	\$2,900.00	\$4,000.00
Scoring Sections	Points Available				
Section I: Preliminary Information	N/A	n/a	n/a	n/a	n/a
Section II: Organization Qualifications and Experience	35	30	20	31	27
Section III: Proposed Services	35	25	27	32	20
Section IV: Cost Proposal	30	30	1.50	12.93	9.38
TOTAL	<u>100</u>	<u>85</u>	<u>48.50</u>	<u>75.93</u>	<u>56.38</u>
Bidder Name:		Next Level Experience, LLC	Nextec Inc.	Phase Consulting Partners	Sharmaine Meadows Enterprises
Proposed Cost:		\$6,495.00	\$3,100.00	\$4,000.00	\$3,500.00
Scoring Sections	Points Available				
Section I: Preliminary Information	Pass/Fail	n/a	n/a	n/a	n/a
Section II: Organization Qualifications and Experience	35	30	32	15	8
Section III: Proposed Services	35	30	28	25	12
Section IV: Cost Proposal	30	5.77	12.10	9.38	10.71
TOTAL	<u>100</u>	<u>65.77</u>	<u>72.10</u>	<u>49.38</u>	<u>30.71</u>

RFP# 202407130

Employee Development Training

Bidder Name:		Sherrie Johnson Communications LLC	SNVA LLC	T.Y. LIN International	(Skillpath) The Graceland College Center for Prof. Dev.
Proposed Cost:		\$2,500.00	\$7,589.89	\$2,400.00	\$5,700.00
Scoring Sections	Points Available				
Section I: Preliminary Information	Pass/Fail	n/a	n/a	n/a	n/a
Section II: Organization Qualifications and Experience	35	16	17	30	20
Section III: Proposed Services	35	16	13	30	17
Section IV: Cost Proposal	30	15	4.94	15.62	6.58
TOTAL	<u>100</u>	<u>47</u>	<u>34.94</u>	<u>75.62</u>	<u>43.58</u>
Bidder Name:		The Resurgent Group of Metro Atlanta LLC	UPLEVEL Mgmt.	Vet2Mom Solutions	
Proposed Cost:		\$10,000.00	\$10,500.00	\$4,500.00	
Scoring Sections	Points Available				
Section I: Preliminary Information	Pass/Fail	n/a	n/a	n/a	
Section II: Organization Qualifications and Experience	35	15	21	15	
Section III: Proposed Services	35	15	19	15	
Section IV: Cost Proposal	30	3.75	3.57	8.33	
TOTAL	<u>100</u>	<u>33.75</u>	<u>43.57</u>	<u>38.33</u>	

State of Maine
Master Score Sheet – Defensive Driving

RFP# 202407130					
Employee Development Training					
Bidder Name:		Maine Motor Transport Association			
Proposed Cost:		\$600.00			
Scoring Sections	Points Available				
Section I: Preliminary Information	Pass/Fail	n/a			
Section II: Organization Qualifications and Experience	35	30			
Section III: Proposed Services	35	30			
Section IV: Cost Proposal	30	30			
TOTAL	<u>100</u>	<u>90</u>			

State of Maine
Master Score Sheet – Domestic Violence for Supervisors

RFP# 202407130						
Employee Development Training						
Bidder Name:		Authentic Communication Matters (ACM)	Nextec Inc.	Sharmaine Meadows Enterprises	SNVA LLC	
Proposed Cost:		\$1,000.00	\$3,100.00	\$1,500.00	\$7,589.89	
Scoring Sections	Points Available					
Section I: Preliminary Information	N/A	n/a	n/a	n/a		n/a
Section II: Organization Qualifications and Experience	35	30	32	8		17
Section III: Proposed Services	35	25	28	12		13
Section IV: Cost Proposal	30	30	9.68	20		3.95
TOTAL	100	85	69.68	40		33.95
Bidder Name:		Vet2Mom Solutions				
Proposed Cost:		\$3,500.00				
Scoring Sections	Points Available					
Section I: Preliminary Information	N/A	n/a				
Section II: Organization Qualifications and Experience	35	15				
Section III: Proposed Services	35	15				
Section IV: Cost Proposal	30	8.57				
TOTAL	100	38.57				

State of Maine
Master Score Sheet – Electrical Diagnostic Training

RFP# 202407130

Employee Development Training

Bidder Name:		Maine Motor Transport Association			
Proposed Cost:		\$2,800.00			
Scoring Sections	Points Available				
Section I: Preliminary Information	N/A	n/a			
Section II: Organization Qualifications and Experience	35	30			
Section III: Proposed Services	35	30			
Section IV: Cost Proposal	30	30			
TOTAL	<u>100</u>	<u>90</u>			

State of Maine
Master Score Sheet – Emissions Testing

RFP# 202407130					
Employee Development Training					
Bidder Name:		Maine Motor Transport Association			
Proposed Cost:		\$2,800.00			
Scoring Sections	Points Available				
Section I: Preliminary Information	N/A	n/a			
Section II: Organization Qualifications and Experience	35	30			
Section III: Proposed Services	35	30			
Section IV: Cost Proposal	30	30			
TOTAL	<u>100</u>	<u>90</u>			

State of Maine
Master Score Sheet – Improving Work Relationships

RFP# 202407130						
Employee Development Training						
Bidder Name:		Authentic Communication Matters (ACM)	C7 Enterprises LLC DBA CLT & Associates	CCS Learning Academy	Connect the DOTS, LLC d/b/a Development Without Limits	
Proposed Cost:		\$2,750.00	\$5,000.00	\$2,000.00	\$2,500.00	
Scoring Sections	Points Available					
Section I: Preliminary Information	N/A	n/a	n/a	n/a	n/a	
Section II: Organization Qualifications and Experience	35	30	15	31	22	
Section III: Proposed Services	35	25	20	32	21	
Section IV: Cost Proposal	30	8.73	4.80	12	9.60	
TOTAL	<u>100</u>	<u>63.73</u>	<u>39.80</u>	<u>75</u>	<u>52.60</u>	
Bidder Name:		Dickerson Consulting Group LLC	Healthy Life Employee Assist. Program and Training	Lazarus Coaching and Consulting LLC	Next Level Experience, LLC	
Proposed Cost:		\$4,500.00	\$800.00	\$2,000.00	\$6,495.00	
Scoring Sections	Points Available					
Section I: Preliminary Information	N/A	n/a	n/a	n/a	n/a	
Section II: Organization Qualifications and Experience	35	18	30	27	30	
Section III: Proposed Services	35	23	28	20	30	
Section IV: Cost Proposal	30	5.33	30	12	3.70	
TOTAL	<u>100</u>	<u>46.33</u>	<u>88</u>	<u>59</u>	<u>63.70</u>	

RFP# 202407130

Employee Development Training

Bidder Name:		Nextec Inc.	Phase Consulting Partners	Sharmaine Meadows Enterprises	Sherrie Johnson Communications LLC
Proposed Cost:		\$3,100.00	\$4,000.00	\$2,500.00	\$2,500.00
Scoring Sections	Points Available				
Section I: Preliminary Information	N/A	n/a	n/a	n/a	n/a
Section II: Organization Qualifications and Experience	35	32	15	8	16
Section III: Proposed Services	35	28	25	12	16
Section IV: Cost Proposal	30	7.74	6	9.60	9.60
TOTAL	<u>100</u>	<u>67.74</u>	<u>46</u>	<u>29.60</u>	<u>41.60</u>
Bidder Name:		SNVA LLC	(Skillpath) The Graceland College Center for Prof. Dev.	The Lincoln Center for Family & Youth	UPLEVEL Mgmt.
Proposed Cost:		\$7,589.89	\$5,700.00	\$4,000.00	\$8,500.00
Scoring Sections	Points Available				
Section I: Preliminary Information	N/A	n/a	n/a	n/a	n/a
Section II: Organization Qualifications and Experience	35	17	20	27	21
Section III: Proposed Services	35	13	17	23	19
Section IV: Cost Proposal	30	3.16	4.21	6	2.82
TOTAL	<u>100</u>	<u>33.16</u>	<u>41.21</u>	<u>56</u>	<u>42.82</u>

RFP# 202407130

Employee Development Training

Bidder Name:		Vet2Mom Solutions			
Proposed Cost:		\$4,000.00			
Scoring Sections	Points Available				
Section I: Preliminary Information	N/A	n/a			
Section II: Organization Qualifications and Experience	35	15			
Section III: Proposed Services	35	15			
Section IV: Cost Proposal	30	6			
TOTAL	<u>100</u>	<u>36</u>			

State of Maine
Master Score Sheet – Intercultural Communication

RFP# 202407130					
Employee Development Training					
Bidder Name:		ADR Consulting Group LLC	Authentic Communication Matters (ACM)	C7 Enterprises LLC DBA CLT & Associates	CCS Learning Academy
Proposed Cost:		\$12,250.00	\$3,250.00	\$5,000.00	\$2,500.00
Scoring Sections	Points Available				
Section I: Preliminary Information	N/A	n/a	n/a	n/a	n/a
Section II: Organization Qualifications and Experience	35	22	30	15	31
Section III: Proposed Services	35	19	25	20	32
Section IV: Cost Proposal	30	1.95	7.38	4.80	9.60
TOTAL	<u>100</u>	<u>42.95</u>	<u>62.38</u>	<u>39.80</u>	<u>72.60</u>
Bidder Name:		Connect the DOTS, LLC d/b/a Development Without Limits	Healthy Life Employee Assist. Program and Training	Lazarus Coaching and Consulting LLC	Nextec Inc.
Proposed Cost:		\$2,500.00	\$800.00	\$4,000.00	\$3,100.00
Scoring Sections	Points Available				
Section I: Preliminary Information	N/A	n/a	n/a	n/a	n/a
Section II: Organization Qualifications and Experience	35	22	30	27	32
Section III: Proposed Services	35	21	28	20	28
Section IV: Cost Proposal	30	9.60	30	6	7.74
TOTAL	<u>100</u>	<u>52.60</u>	<u>88</u>	<u>53</u>	<u>67.74</u>

RFP# 202407130

Employee Development Training

Bidder Name:		Phase Consulting Partners	Sharmaine Meadows Enterprises	Sherrie Johnson Communications LLC	SNVA LLC
Proposed Cost:		\$4,000.00	\$2,500.00	\$2,500.00	\$7,589.89
Scoring Sections	Points Available				
Section I: Preliminary Information	Pass/Fail	n/a	n/a	n/a	n/a
Section II: Organization Qualifications and Experience	35	15	8	16	17
Section III: Proposed Services	35	25	12	16	13
Section IV: Cost Proposal	30	6	9.60	9.60	3.16
TOTAL	<u>100</u>	<u>46</u>	<u>29.60</u>	<u>41.60</u>	<u>33.16</u>
Bidder Name:		(Skillpath) The Graceland College Center for Prof. Dev.	UPLEVEL Mgmt.	Vet2Mom Solutions	
Proposed Cost:		\$5,700.00	\$10,500.00	\$4,500.00	
Scoring Sections	Points Available				
Section I: Preliminary Information	Pass/Fail	n/a	n/a	n/a	
Section II: Organization Qualifications and Experience	35	20	21	15	
Section III: Proposed Services	35	17	19	15	
Section IV: Cost Proposal	30	4.21	2.29	5.33	
TOTAL	<u>100</u>	<u>41.21</u>	<u>42.29</u>	<u>35.33</u>	

State of Maine
Master Score Sheet – Leadership Program

RFP# 202407130					
Employee Development Training					
Bidder Name:		ADR Consulting Group LLC	Authentic Communication Matters (ACM)	Brimstone Consulting Group	C7 Enterprises LLC DBA CLT & Associates
Proposed Cost:		\$39,500.00	\$8,500.00	\$275,000.00	\$7,500.00
Scoring Sections	Points Available				
Section I: Preliminary Information	N/A	n/a	n/a	n/a	n/a
Section II: Organization Qualifications and Experience	35	22	30	20	15
Section III: Proposed Services	35	19	25	27	20
Section IV: Cost Proposal	30	1.90	8.82	0.27	10
TOTAL	<u>100</u>	<u>42.90</u>	<u>63.82</u>	<u>47.27</u>	<u>45</u>
Bidder Name:		CCS Learning Academy	Connect the DOTS, LLC d/b/a Development Without Limits	Dickerson Consulting Group LLC	Dirigo Safety, LLC
Proposed Cost:		\$8,100.00	\$10,000.00	\$14,500.00	\$7,420.00
Scoring Sections	Points Available				
Section I: Preliminary Information	N/A	n/a	n/a	n/a	n/a
Section II: Organization Qualifications and Experience	35	31	22	18	33
Section III: Proposed Services	35	32	21	23	32
Section IV: Cost Proposal	30	9.26	7.50	5.17	10.11
TOTAL	<u>100</u>	<u>72.26</u>	<u>50.50</u>	<u>46.17</u>	<u>75.11</u>

RFP# 202407130

Employee Development Training

Bidder Name:		Healthy Life Employee Assistance Program and Training	Lazarus Coaching and Consulting LLC	LotusUSA, Inc.	Management Development, Inc.
Proposed Cost:		\$3,200.00	\$24,000.00	\$9,861.25	\$42,050.00
Scoring Sections	Points Available				
Section I: Preliminary Information	N/A	n/a	n/a	n/a	n/a
Section II: Organization Qualifications and Experience	35	30	27	10	13
Section III: Proposed Services	35	28	20	13	13
Section IV: Cost Proposal	30	23.44	3.12	7.61	1.78
TOTAL	<u>100</u>	<u>81.44</u>	<u>50.12</u>	<u>30.61</u>	<u>27.78</u>
Bidder Name:		Next Level Experience, LLC	Nextec Inc.	Phase Consulting Partners	Pivot Global Partners LLC
Proposed Cost:		\$18,900.00	\$3,100.00	\$4,000.00	\$92,500.00
Scoring Sections	Points Available				
Section I: Preliminary Information	N/A	n/a	n/a	n/a	n/a
Section II: Organization Qualifications and Experience	35	30	32	15	15
Section III: Proposed Services	35	30	28	25	22
Section IV: Cost Proposal	30	3.97	24.20	18.75	0.81
TOTAL	<u>100</u>	<u>63.97</u>	<u>84.20</u>	<u>58.75</u>	<u>37.81</u>

RFP# 202407130

Employee Development Training

Bidder Name:		Sharmaine Meadows Enterprises	Sherrie Johnson Communications LLC	SNVA LLC	(Skillpath) The Graceland College Center for Prof. Dev.
Proposed Cost:		\$4,500.00	\$2,500.00	\$7,589.89	\$16,500.00
Scoring Sections	Points Available				
Section I: Preliminary Information	N/A	n/a	n/a	n/a	n/a
Section II: Organization Qualifications and Experience	35	8	16	17	20
Section III: Proposed Services	35	12	16	13	17
Section IV: Cost Proposal	30	16.67	30	9.88	4.55
TOTAL	<u>100</u>	<u>36.67</u>	<u>62</u>	<u>39.88</u>	<u>41.55</u>
Bidder Name:		The Resurgent Group of Metro Atlanta LLC	UPLEVEL Mgmt.	Vet2Mom Solutions	
Proposed Cost:		\$35,000.00	\$18,000.00	\$22,000.00	
Scoring Sections	Points Available				
Section I: Preliminary Information	N/A	n/a	n/a	n/a	
Section II: Organization Qualifications and Experience	35	15	21	15	
Section III: Proposed Services	35	15	19	15	
Section IV: Cost Proposal	30	2.14	4.17	3.41	
TOTAL	<u>100</u>	<u>32.14</u>	<u>44.17</u>	<u>33.41</u>	

State of Maine
Master Score Sheet – Managing Anger and Emotions in the Workplace

RFP# 202407130					
Employee Development Training					
Bidder Name:		Authentic Communication Matters (ACM)	C7 Enterprises LLC DBA CLT & Associates	CCS Learning Academy	Dickerson Consulting Group LLC
Proposed Cost:		\$1,250.00	\$5,000.00	\$2,000.00	\$4,500.00
Scoring Sections	Points Available				
Section I: Preliminary Information	N/A	n/a	n/a	n/a	n/a
Section II: Organization Qualifications and Experience	35	30	15	31	18
Section III: Proposed Services	35	25	20	32	23
Section IV: Cost Proposal	30	19.20	4.80	12	5.33
TOTAL	<u>100</u>	<u>74.20</u>	<u>39.80</u>	<u>75</u>	<u>46.33</u>
Bidder Name:		Dirigo Safety, LLC	Healthy Life Employee Assist. Program and Training	Lazarus Coaching and Consulting LLC	MaineMax, Inc.
Proposed Cost:		\$2,385.00	\$800.00	\$4,000.00	\$3,600.00
Scoring Sections	Points Available				
Section I: Preliminary Information	N/A	n/a	n/a	n/a	n/a
Section II: Organization Qualifications and Experience	35	33	30	27	28
Section III: Proposed Services	35	32	28	20	32
Section IV: Cost Proposal	30	10.06	30	6	6.67
TOTAL	<u>100</u>	<u>75.06</u>	<u>88</u>	<u>53</u>	<u>66.67</u>

RFP# 202407130

Employee Development Training

Bidder Name:		Next Level Experience, LLC	Nextec Inc.	Phase Consulting Partners	Sharmaine Meadows Enterprises
Proposed Cost:		\$6,495.00	\$3,100.00	\$4,000.00	\$2,500.00
Scoring Sections	Points Available				
Section I: Preliminary Information	N/A	n/a	n/a	n/a	n/a
Section II: Organization Qualifications and Experience	35	30	32	15	8
Section III: Proposed Services	35	30	28	25	12
Section IV: Cost Proposal	30	3.70	7.74	6	9.60
TOTAL	<u>100</u>	<u>63.70</u>	<u>67.74</u>	<u>46</u>	<u>29.60</u>
Bidder Name:		SNVA LLC	(Skillpath) The Graceland College Center for Prof. Dev.	The Resurgent Group of Metro Atlanta LLC	UPLEVEL Mgmt.
Proposed Cost:		\$7,589.89	\$5,700.00	\$5,000.00	\$8,500.00
Scoring Sections	Points Available				
Section I: Preliminary Information	N/A	n/a	n/a	n/a	n/a
Section II: Organization Qualifications and Experience	35	17	20	15	21
Section III: Proposed Services	35	13	17	15	19
Section IV: Cost Proposal	30	3.16	4.21	4.80	2.82
TOTAL	<u>100</u>	<u>33.16</u>	<u>41.21</u>	<u>34.80</u>	<u>42.82</u>

RFP# 202407130

Employee Development Training

Bidder Name:

**Vet2Mom
Solutions**

Proposed Cost:

\$4,500.00

Scoring Sections

**Points
Available**

Section I: Preliminary Information

N/A

n/a

Section II: Organization
Qualifications and Experience

35

15

Section III: Proposed Services

35

15

Section IV: Cost Proposal

30

5.33

TOTAL

100

35.33

State of Maine
Master Score Sheet – Motivation and Coaching

RFP# 202407130					
Employee Development Training					
Bidder Name:		Authentic Communication Matters (ACM)	Brimstone Consulting Group	C7 Enterprises LLC DBA CLT & Associates	CCS Learning Academy
Proposed Cost:		\$4,750.00	\$75,000.00	\$7,000.00	\$2,900.00
Scoring Sections	Points Available				
Section I: Preliminary Information	N/A	n/a	n/a	n/a	n/a
Section II: Organization Qualifications and Experience	35	30	20	15	31
Section III: Proposed Services	35	25	27	20	32
Section IV: Cost Proposal	30	5.05	0.32	3.43	8.28
TOTAL	<u>100</u>	<u>60.05</u>	<u>47.32</u>	<u>38.43</u>	<u>71.28</u>
Bidder Name:		Dickerson Consulting Group LLC	Dirigo Safety, LLC	Healthy Life Employee Assistance Program	Lazarus Coaching and Consulting LLC
Proposed Cost:		\$10,500.00	\$3,710.00	\$800.00	\$8,000.00
Scoring Sections	Points Available				
Section I: Preliminary Information	N/A	n/a	n/a	n/a	n/a
Section II: Organization Qualifications and Experience	35	18	33	30	27
Section III: Proposed Services	35	23	32	28	20
Section IV: Cost Proposal	30	2.29	6.47	30	3
TOTAL	<u>100</u>	<u>43.29</u>	<u>71.47</u>	<u>88</u>	<u>50</u>

RFP# 202407130

Employee Development Training

Bidder Name:		Management Development, Inc.	Next Level Experience, LLC	Nextec Inc.	Phase Consulting Partners
Proposed Cost:		\$7,200.00	\$13,000.00	\$3,100.00	\$4,000.00
Scoring Sections	Points Available				
Section I: Preliminary Information	N/A	n/a	n/a	n/a	n/a
Section II: Organization Qualifications and Experience	35	13	30	32	15
Section III: Proposed Services	35	13	30	28	25
Section IV: Cost Proposal	30	3.33	1.85	7.74	6
TOTAL	<u>100</u>	<u>29.33</u>	<u>61.85</u>	<u>67.74</u>	<u>46</u>
Bidder Name:		Sharmaine Meadows Enterprises	Sherrie Johnson Communications LLC	SNVA LLC	Starboard Leadership Consulting LLC
Proposed Cost:		\$3,500.00	\$2,500.00	\$7,589.89	\$9,750.00
Scoring Sections	Points Available				
Section I: Preliminary Information	N/A	n/a	n/a	n/a	n/a
Section II: Organization Qualifications and Experience	35	8	16	17	22
Section III: Proposed Services	35	12	16	13	21
Section IV: Cost Proposal	30	6.86	9.60	3.16	2.46
TOTAL	<u>100</u>	<u>26.86</u>	<u>41.60</u>	<u>33.16</u>	<u>45.46</u>

RFP# 202407130

Employee Development Training

Bidder Name:		(Skillpath) The Graceland College Center for Prof. Dev.	The Lincoln Center for Family & Youth	UPLEVEL Mgmt.	Vet2Mom Solutions
Proposed Cost:		\$5,700.00	\$8,000.00	\$13,500.00	\$9,000.00
Scoring Sections	Points Available				
Section I: Preliminary Information	N/A	n/a	n/a	n/a	n/a
Section II: Organization Qualifications and Experience	35	20	27	21	15
Section III: Proposed Services	35	17	23	19	15
Section IV: Cost Proposal	30	4.21	3	1.78	2.67
TOTAL	<u>100</u>	<u>41.21</u>	<u>53</u>	<u>41.78</u>	<u>32.67</u>

State of Maine
Master Score Sheet – Myers-Briggs Type Indicator

RFP# 202407130						
Employee Development Training						
Bidder Name:		Authentic Communication Matters (ACM)	CCS Learning Academy	Lazarus Coaching and Consulting LLC	Nextec Inc.	
Proposed Cost:		\$3,000.00	\$4,000.00	\$4,035.00	\$3,900.00	
Scoring Sections	Points Available					
Section I: Preliminary Information	N/A	n/a	n/a	n/a	n/a	
Section II: Organization Qualifications and Experience	35	30	31	27	32	
Section III: Proposed Services	35	25	32	20	28	
Section IV: Cost Proposal	30	30	22.50	22.30	23.08	
TOTAL	100	85	85.50	69.30	83.08	
Bidder Name:		Phase Consulting Partners	Pivot Global Partners LLC	SNVA LLC	Vet2Mom Solutions	
Proposed Cost:		\$4,000.00	\$28,000.00	\$7,589.89	\$4,700.00	
Scoring Sections	Points Available					
Section I: Preliminary Information	N/A	n/a	n/a	n/a	n/a	
Section II: Organization Qualifications and Experience	35	15	15	17	15	
Section III: Proposed Services	35	25	22	13	15	
Section IV: Cost Proposal	30	22.50	3.21	11.86	19.15	
TOTAL	100	62.50	40.21	41.86	49.15	

State of Maine
Master Score Sheet – OpenRoads Designer - Advanced

RFP# 202407130		
Employee Development Training		
	Bidder Name:	Zen Engineering
	Proposed Cost:	\$7,000.00
Scoring Sections	Points Available	
Section I: Preliminary Information	N/A	n/a
Section II: Organization Qualifications and Experience	35	25
Section III: Proposed Services	35	25
Section IV: Cost Proposal	30	30
TOTAL	<u>100</u>	<u>80</u>

State of Maine
Master Score Sheet – OpenRoads Designer – Drafting and Plans Production

RFP# 202407130		
Employee Development Training		
	Bidder Name:	Zen Engineering
	Proposed Cost:	\$5,250.00
Scoring Sections	Points Available	
Section I: Preliminary Information	N/A	n/a
Section II: Organization Qualifications and Experience	35	25
Section III: Proposed Services	35	25
Section IV: Cost Proposal	30	30
TOTAL	<u>100</u>	<u>80</u>

State of Maine
Master Score Sheet – OpenRoads Designer – Drainage and Utilities

RFP# 202407130		
Employee Development Training		
	Bidder Name:	Zen Engineering
	Proposed Cost:	\$10,500.00
Scoring Sections	Points Available	
Section I: Preliminary Information	N/A	n/a
Section II: Organization Qualifications and Experience	35	25
Section III: Proposed Services	35	25
Section IV: Cost Proposal	30	30
TOTAL	<u>100</u>	<u>80</u>

State of Maine
Master Score Sheet – OpenRoads Designer - Fundamentals

RFP# 202407130		
Employee Development Training		
	Bidder Name:	Zen Engineering
	Proposed Cost:	\$10,500.00
Scoring Sections	Points Available	
Section I: Preliminary Information	N/A	n/a
Section II: Organization Qualifications and Experience	35	25
Section III: Proposed Services	35	25
Section IV: Cost Proposal	30	30
TOTAL	<u>100</u>	<u>80</u>

State of Maine
Master Score Sheet – OpenRoads Designer – Survey

RFP# 202407130		
Employee Development Training		
	Bidder Name:	Zen Engineering
	Proposed Cost:	\$9,000.00
Scoring Sections	Points Available	
Section I: Preliminary Information	N/A	n/a
Section II: Organization Qualifications and Experience	35	25
Section III: Proposed Services	35	25
Section IV: Cost Proposal	30	30
TOTAL	<u>100</u>	<u>80</u>

State of Maine
Master Score Sheet – OSHA 10-Hour General Industry Standards

RFP# 202407130			
Employee Development Training			
Bidder Name:		(Skillpath) The Graceland College Center for Prof. Dev.	
Proposed Cost:		\$11,000.00	
Scoring Sections	Points Available		
Section I: Preliminary Information	N/A	n/a	
Section II: Organization Qualifications and Experience	35	20	
Section III: Proposed Services	35	17	
Section IV: Cost Proposal	30	30	
TOTAL	<u>100</u>	<u>67</u>	

State of Maine
Master Score Sheet – Reasonable Suspicion for Supervisors

RFP# 202407130					
Employee Development Training					
Bidder Name:		Dirigo Safety, LLC	Healthy Life Employee Assistance Program and Training	Nextec, Inc.	Phase Consulting Partners
Proposed Cost:		\$1,590.00	\$800.00	\$3,100.00	\$4,000.00
Scoring Sections	Points Available				
Section I: Preliminary Information	N/A	n/a	n/a	n/a	n/a
Section II: Organization Qualifications and Experience	35	33	30	32	15
Section III: Proposed Services	35	32	28	28	25
Section IV: Cost Proposal	30	15.09	30	7.74	6
TOTAL	<u>100</u>	<u>80.09</u>	<u>88</u>	<u>67.74</u>	<u>46</u>
Bidder Name:		SNVA LLC	The Resurgent Group of Metro Atlanta LLC	Vet2Mom Solutions	
Proposed Cost:		\$7,589.89	\$3,000.00	\$2,500.00	
Scoring Sections	Points Available				
Section I: Preliminary Information	N/A	n/a	n/a	n/a	
Section II: Organization Qualifications and Experience	35	17	15	15	
Section III: Proposed Services	35	13	15	15	
Section IV: Cost Proposal	30	3.16	8	9.60	
TOTAL	<u>100</u>	<u>33.16</u>	<u>38</u>	<u>39.60</u>	

State of Maine
Master Score Sheet – Understanding Today’s Workforce

RFP# 202407130						
Employee Development Training						
Bidder Name:		Authentic Communication Matters (ACM)	Lazarus Coaching and Consulting LLC	Next Level Experience, LLC	Nextec Inc.	
Proposed Cost:		\$1,250.00	\$4,000.00	\$6,495.00	\$3,100.00	
Scoring Sections	Points Available					
Section I: Preliminary Information	N/A	n/a	n/a	n/a	n/a	
Section II: Organization Qualifications and Experience	35	30	27	30	32	
Section III: Proposed Services	35	25	20	30	28	
Section IV: Cost Proposal	30	30	9.38	5.77	12.10	
TOTAL	<u>100</u>	<u>85</u>	<u>56.38</u>	<u>65.77</u>	<u>72.10</u>	
Bidder Name:		Phase Consulting Partners	Sharmaine Meadows Enterprises	SNVA LLC	Starboard Leadership Consulting LLC	
Proposed Cost:		\$4,000.00	\$2,500.00	\$7,589.89	\$3,850.00	
Scoring Sections	Points Available					
Section I: Preliminary Information	N/A	n/a	n/a	n/a	n/a	
Section II: Organization Qualifications and Experience	35	15	8	17	22	
Section III: Proposed Services	35	25	12	13	21	
Section IV: Cost Proposal	30	9.38	15	4.94	9.74	
TOTAL	<u>100</u>	<u>49.38</u>	<u>35</u>	<u>34.94</u>	<u>52.74</u>	

RFP# 202407130

Employee Development Training

Bidder Name:		T.Y. LIN International	(Skillpath) The Graceland College Center for Prof. Dev.	The Resurgent Group of Metro Atlanta LLC	UPLEVEL Mgmt.
Proposed Cost:		\$2,300.00	\$5,700.00	\$5,000.00	\$10,500.00
Scoring Sections	Points Available				
Section I: Preliminary Information	N/A	n/a	n/a	n/a	n/a
Section II: Organization Qualifications and Experience	35	30	20	15	21
Section III: Proposed Services	35	30	17	15	19
Section IV: Cost Proposal	30	16.30	6.58	7.50	3.57
TOTAL	<u>100</u>	<u>76.30</u>	<u>43.58</u>	<u>37.50</u>	<u>43.57</u>
Bidder Name:		Vet2Mom Solutions			
Proposed Cost:		\$4,000.00			
Scoring Sections	Points Available				
Section I: Preliminary Information	N/A	n/a			
Section II: Organization Qualifications and Experience	35	15			
Section III: Proposed Services	35	15			
Section IV: Cost Proposal	30	9.38			
TOTAL	<u>100</u>	<u>39.38</u>			

State of Maine
Master Score Sheet – Vehicle Hydraulics

RFP# 202407130					
Employee Development Training					
Bidder Name:		Maine Motor Transport Association			
Proposed Cost:		\$2,800.00			
Scoring Sections	Points Available				
Section I: Preliminary Information	N/A	n/a			
Section II: Organization Qualifications and Experience	35	30			
Section III: Proposed Services	35	30			
Section IV: Cost Proposal	30	30			
TOTAL	100	90			

State of Maine
Master Score Sheet – Vehicle Tire Safety

RFP# 202407130					
Employee Development Training					
Bidder Name:		Maine Motor Transport Association			
Proposed Cost:		\$2,800.00			
Scoring Sections	Points Available				
Section I: Preliminary Information	N/A	n/a			
Section II: Organization Qualifications and Experience	35	30			
Section III: Proposed Services	35	30			
Section IV: Cost Proposal	30	30			
TOTAL	100	90			

State of Maine
Master Score Sheet – Writing Skills Training - Intermediate

RFP# 202407130					
Employee Development Training					
Bidder Name:		Authentic Communication Matters (ACM)	Nextec Inc.	Phase Consulting Partners	SNVA LLC
Proposed Cost:		\$1,250.00	\$3,100.00	\$4,000.00	\$7,589.89
Scoring Sections	Points Available				
Section I: Preliminary Information	N/A	n/a	n/a	n/a	n/a
Section II: Organization Qualifications and Experience	35	30	32	15	17
Section III: Proposed Services	35	25	28	25	13
Section IV: Cost Proposal	30	30	12.10	9.38	4.94
TOTAL	<u>100</u>	<u>85</u>	<u>72.10</u>	<u>49.38</u>	<u>34.94</u>
Bidder Name:		T.Y. LIN International	(Skillpath) The Graceland College Center for Prof. Dev.	Vet2Mom Solutions	
Proposed Cost:		\$2,100.00	\$5,700.00	\$4,500.00	
Scoring Sections	Points Available				
Section I: Preliminary Information	N/A	n/a	n/a	n/a	
Section II: Organization Qualifications and Experience	35	30	20	15	
Section III: Proposed Services	35	30	17	15	
Section IV: Cost Proposal	30	17.86	6.58	8.33	
TOTAL	<u>100</u>	<u>77.86</u>	<u>43.58</u>	<u>38.33</u>	

State of Maine
Master Score Sheet – Writing Skills Training - Professional

RFP# 202407130					
Employee Development Training					
Bidder Name:		Authentic Communication Matters (ACM)	Nextec Inc.	Phase Consulting Partners	Sherrie Johnson Communications LLC
Proposed Cost:		\$3,250.00	\$3,100.00	\$4,000.00	\$2,500.00
Scoring Sections	Points Available				
Section I: Preliminary Information	N/A	n/a	n/a	n/a	n/a
Section II: Organization Qualifications and Experience	35	30	32	15	16
Section III: Proposed Services	35	25	28	25	16
Section IV: Cost Proposal	30	21.23	22.26	18.75	15
TOTAL	<u>100</u>	<u>76.23</u>	<u>82.26</u>	<u>58.75</u>	<u>47</u>
Bidder Name:		SNVA LLC	T.Y. LIN International	(Skillpath) The Graceland College Center for Prof. Dev.	Vet2Mom Solutions
Proposed Cost:		\$7,589.89	\$2,300.00	\$5,700.00	\$4,700.00
Scoring Sections	Points Available				
Section I: Preliminary Information	N/A	n/a	n/a	n/a	n/a
Section II: Organization Qualifications and Experience	35	17	30	20	15
Section III: Proposed Services	35	13	30	17	15
Section IV: Cost Proposal	30	9.88	30	13.16	15.96
TOTAL	<u>100</u>	<u>39.88</u>	<u>90</u>	<u>50.16</u>	<u>45.96</u>



**STATE OF MAINE
DEPARTMENT OF TRANSPORTATION**

**Janet T. Mills
Governor**

**Bruce A. Van Note
Commissioner**

April 18, 2025

Derrick Owens, VP of Proposals
ADR Consulting Group, LLC
23501 Cinco Ranch Blvd.
Katy, TX 77494

**SUBJECT: Notice of Conditional Contract Awards under RFP # 202407130,
Employee Development Training**

Dear Derrick:

This letter is in regard to the subject Request for Proposals (RFP), issued by the State of Maine Department of Transportation for Employee Development Training. The Department has evaluated the proposals received using the evaluation criteria identified in the RFP, and the Department is hereby announcing its conditional contract awards to the following bidders:

- ADR Consulting Group, LLC
- Authentic Communication Matters (ACM)
- Brimstone Consulting Group, a Division of ZRG Partners, LLC
- C7 Enterprises, LLC dba CLT & Associates
- CCS Learning Academy
- Connect the Dots, LLC dba Development Without Limits
- Cranes 101, Incorporated
- Dickerson Consulting Group, LLC
- Dirigo Safety, LLC
- GoodGames
- Healthy Life Employee Assistance Program and Training
- Lazarus Coaching and Consulting, LLC
- LotusUSA, Inc.
- Maine Motor Transport Association
- MaineMax, Incorporated
- Management Development, Inc.

- Mike St. Peter Safety Services
- Next Level Experience, LLC
- Nextec, Inc.
- Phase Consulting Partners
- Pivot Global Partners, LLC
- Sharmaine Meadows Enterprises
- Sherrie Johnson Communications, LLC
- SNVA, LLC
- Starboard Leadership Consulting, LLC
- T.Y. Lin International
- The Graceland College Center for Professional Development and Lifelong Learning, Inc. (Skillpath)
- The Lincoln Center for Family and Youth
- The Resurgent Group of Metro Atlanta, LLC
- UPLEVEL Management
- Vet2Mom Solutions
- Zen Engineering

The bidders listed above received the evaluation team's highest rankings. The Department will be contacting the aforementioned bidders soon to negotiate a contract. As provided in the RFP, the Notice of Conditional Contract Award is subject to execution of a written contract and, as a result, this Notice does NOT constitute the formation of a contract between the Department and the apparent successful vendor. The vendor shall not acquire any legal or equitable rights relative to the contract services until a contract containing terms and conditions acceptable to the Department is executed. The Department further reserves the right to cancel this Notice of Conditional Contract Award at any time prior to the execution of a written contract.

As stated in the RFP, following announcement of this award decision, all submissions in response to the RFP are considered public records available for public inspection pursuant to the State of Maine Freedom of Access Act (FOAA). 1 M.R.S. §§ 401 et seq.; 5 M.R.S. § 1825-B (6).

This award decision is conditioned upon final approval by the State Procurement Review Committee and the successful negotiation of a contract. A Statement of Appeal Rights has been provided with this letter; see below.

Thank you for your interest in doing business with the State of Maine.

Sincerely,



Jeremiah Hutchinson, Director
MaineDOT Training Center

STATEMENT OF APPEAL RIGHTS

Any person aggrieved by an award decision may request an appeal hearing. The request must be made to the Director of the Bureau of General Services, in writing, within 15 days of notification of the contract award as provided in 5 M.R.S. § 1825-E (2) and the Rules of the Department of Administrative and Financial Services, Bureau of General Services, Office of State Procurement Services [formerly the Division of Purchases], Chapter 120, § (2) (2).



**STATE OF MAINE
DEPARTMENT OF TRANSPORTATION**

**Janet T. Mills
Governor**

**Bruce A. Van Note
Commissioner**

April 18, 2025

John Mancuso, Owner/Founder
Authentic Communication Matters
1769 Elk Creek Road
Delhi, NY 13753

SUBJECT: Notice of Conditional Contract Awards under RFP # 202407130,
Employee Development Training

Dear John:

This letter is in regard to the subject Request for Proposals (RFP), issued by the State of Maine Department of Transportation for Employee Development Training. The Department has evaluated the proposals received using the evaluation criteria identified in the RFP, and the Department is hereby announcing its conditional contract awards to the following bidders:

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- Management Development, Inc.

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- Next Level Experience, LLC
- Nextec, Inc.
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- Pivot Global Partners, LLC
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The bidders listed above received the evaluation team's highest rankings. The Department will be contacting the aforementioned bidders soon to negotiate a contract. As provided in the RFP, the Notice of Conditional Contract Award is subject to execution of a written contract and, as a result, this Notice does NOT constitute the formation of a contract between the Department and the apparent successful vendor. The vendor shall not acquire any legal or equitable rights relative to the contract services until a contract containing terms and conditions acceptable to the Department is executed. The Department further reserves the right to cancel this Notice of Conditional Contract Award at any time prior to the execution of a written contract.

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This award decision is conditioned upon final approval by the State Procurement Review Committee and the successful negotiation of a contract. A Statement of Appeal Rights has been provided with this letter; see below.

Thank you for your interest in doing business with the State of Maine.

Sincerely,



Jeremiah Hutchinson, Director
MaineDOT Training Center

STATEMENT OF APPEAL RIGHTS

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**STATE OF MAINE
DEPARTMENT OF TRANSPORTATION**

**Janet T. Mills
Governor**

**Bruce A. Van Note
Commissioner**

April 18, 2025

Natasha Galitskaya
Brimstone Consulting Group, a Division of ZRG Partners, LLC
48 Washington Street
Camden, ME 04843

SUBJECT: Notice of Conditional Contract Awards under RFP # 202407130,
Employee Development Training

Dear Natasha:

This letter is in regard to the subject Request for Proposals (RFP), issued by the State of Maine Department of Transportation for Employee Development Training. The Department has evaluated the proposals received using the evaluation criteria identified in the RFP, and the Department is hereby announcing its conditional contract awards to the following bidders:

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- Nextec, Inc.
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The bidders listed above received the evaluation team's highest rankings. The Department will be contacting the aforementioned bidders soon to negotiate a contract. As provided in the RFP, the Notice of Conditional Contract Award is subject to execution of a written contract and, as a result, this Notice does NOT constitute the formation of a contract between the Department and the apparent successful vendor. The vendor shall not acquire any legal or equitable rights relative to the contract services until a contract containing terms and conditions acceptable to the Department is executed. The Department further reserves the right to cancel this Notice of Conditional Contract Award at any time prior to the execution of a written contract.

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This award decision is conditioned upon final approval by the State Procurement Review Committee and the successful negotiation of a contract. A Statement of Appeal Rights has been provided with this letter; see below.

Thank you for your interest in doing business with the State of Maine.

Sincerely,



Jeremiah Hutchinson, Director
MaineDOT Training Center

STATEMENT OF APPEAL RIGHTS

Any person aggrieved by an award decision may request an appeal hearing. The request must be made to the Director of the Bureau of General Services, in writing, within 15 days of notification of the contract award as provided in 5 M.R.S. § 1825-E (2) and the Rules of the Department of Administrative and Financial Services, Bureau of General Services, Office of State Procurement Services [formerly the Division of Purchases], Chapter 120, § (2) (2).



**STATE OF MAINE
DEPARTMENT OF TRANSPORTATION**

**Janet T. Mills
Governor**

**Bruce A. Van Note
Commissioner**

April 18, 2025

Courtney L. Teague
C7 Enterprises LLC, DBA CLT & Associates
3424 Village Park LN SW
Katy, TX 77494

SUBJECT: Notice of Conditional Contract Awards under RFP # 202407130,
Employee Development Training

Dear Courtney:

This letter is in regard to the subject Request for Proposals (RFP), issued by the State of Maine Department of Transportation for Employee Development Training. The Department has evaluated the proposals received using the evaluation criteria identified in the RFP, and the Department is hereby announcing its conditional contract awards to the following bidders:

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The bidders listed above received the evaluation team's highest rankings. The Department will be contacting the aforementioned bidders soon to negotiate a contract. As provided in the RFP, the Notice of Conditional Contract Award is subject to execution of a written contract and, as a result, this Notice does NOT constitute the formation of a contract between the Department and the apparent successful vendor. The vendor shall not acquire any legal or equitable rights relative to the contract services until a contract containing terms and conditions acceptable to the Department is executed. The Department further reserves the right to cancel this Notice of Conditional Contract Award at any time prior to the execution of a written contract.

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This award decision is conditioned upon final approval by the State Procurement Review Committee and the successful negotiation of a contract. A Statement of Appeal Rights has been provided with this letter; see below.

Thank you for your interest in doing business with the State of Maine.

Sincerely,



Jeremiah Hutchinson, Director
MaineDOT Training Center

STATEMENT OF APPEAL RIGHTS

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**STATE OF MAINE
DEPARTMENT OF TRANSPORTATION**

**Janet T. Mills
Governor**

**Bruce A. Van Note
Commissioner**

April 18, 2025

Anand Dandapani, Director Global Education
CCS Learning Academy
13475 Danielson Street, Suite 230
Poway, CA 92064

SUBJECT: Notice of Conditional Contract Awards under RFP # 202407130,
Employee Development Training

Dear Courtney:

This letter is in regard to the subject Request for Proposals (RFP), issued by the State of Maine Department of Transportation for Employee Development Training. The Department has evaluated the proposals received using the evaluation criteria identified in the RFP, and the Department is hereby announcing its conditional contract awards to the following bidders:

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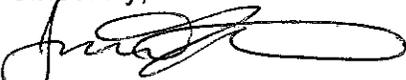
The bidders listed above received the evaluation team's highest rankings. The Department will be contacting the aforementioned bidders soon to negotiate a contract. As provided in the RFP, the Notice of Conditional Contract Award is subject to execution of a written contract and, as a result, this Notice does NOT constitute the formation of a contract between the Department and the apparent successful vendor. The vendor shall not acquire any legal or equitable rights relative to the contract services until a contract containing terms and conditions acceptable to the Department is executed. The Department further reserves the right to cancel this Notice of Conditional Contract Award at any time prior to the execution of a written contract.

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This award decision is conditioned upon final approval by the State Procurement Review Committee and the successful negotiation of a contract. A Statement of Appeal Rights has been provided with this letter; see below.

Thank you for your interest in doing business with the State of Maine.

Sincerely,



Jeremiah Hutchinson, Director
MaineDOT Training Center

STATEMENT OF APPEAL RIGHTS

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**STATE OF MAINE
DEPARTMENT OF TRANSPORTATION**

**Janet T. Mills
Governor**

**Bruce A. Van Note
Commissioner**

April 18, 2025

Jennifer Brady, Member/CEO
Connect the Dots, LLC d/b/a Development Without Limits
34 Eastfield Road
Portland, ME 04102

**SUBJECT: Notice of Conditional Contract Awards under RFP # 202407130,
Employee Development Training**

Dear Jennifer:

This letter is in regard to the subject Request for Proposals (RFP), issued by the State of Maine Department of Transportation for Employee Development Training. The Department has evaluated the proposals received using the evaluation criteria identified in the RFP, and the Department is hereby announcing its conditional contract awards to the following bidders:

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Thank you for your interest in doing business with the State of Maine.

Sincerely,



Jeremiah Hutchinson, Director
MaineDOT Training Center

STATEMENT OF APPEAL RIGHTS

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**STATE OF MAINE
DEPARTMENT OF TRANSPORTATION**

**Janet T. Mills
Governor**

**Bruce A. Van Note
Commissioner**

April 18, 2025

Jack Guinan, Director of Sales
Cranes 101, Incorporated
57 Mendon Street
Bellingham, MA 02019

SUBJECT: Notice of Conditional Contract Awards under RFP # 202407130,
Employee Development Training

Dear Jack:

This letter is in regard to the subject Request for Proposals (RFP), issued by the State of Maine Department of Transportation for Employee Development Training. The Department has evaluated the proposals received using the evaluation criteria identified in the RFP, and the Department is hereby announcing its conditional contract awards to the following bidders:

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Thank you for your interest in doing business with the State of Maine.

Sincerely,



Jeremiah Hutchinson, Director
MaineDOT Training Center

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STATE OF MAINE
DEPARTMENT OF TRANSPORTATION

Janet T. Mills
Governor

Bruce A. Van Note
Commissioner

April 18, 2025

Michael Dickerson
Dickerson Consulting Group, LLC
11601 Kingswick Dr.
Oklahoma City, OK 73162

SUBJECT: Notice of Conditional Contract Awards under RFP # 202407130,
Employee Development Training

Dear Michael:

This letter is in regard to the subject Request for Proposals (RFP), issued by the State of Maine Department of Transportation for Employee Development Training. The Department has evaluated the proposals received using the evaluation criteria identified in the RFP, and the Department is hereby announcing its conditional contract awards to the following bidders:

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- GoodGames
- Healthy Life Employee Assistance Program and Training
- Lazarus Coaching and Consulting, LLC
- LotusUSA, Inc.
- Maine Motor Transport Association
- MaineMax, Incorporated
- Management Development, Inc.
- Mike St. Peter Safety Services
- Next Level Experience, LLC

- Nextec, Inc.
- Phase Consulting Partners
- Pivot Global Partners, LLC
- Sharmaine Meadows Enterprises
- Sherrie Johnson Communications, LLC
- SNVA, LLC
- Starboard Leadership Consulting, LLC
- T.Y. Lin International
- The Graceland College Center for Professional Development and Lifelong Learning, Inc. (Skillpath)
- The Lincoln Center for Family and Youth
- The Resurgent Group of Metro Atlanta, LLC
- UPLEVEL Management
- Vet2Mom Solutions
- Zen Engineering

The bidders listed above received the evaluation team's highest rankings. The Department will be contacting the aforementioned bidders soon to negotiate a contract. As provided in the RFP, the Notice of Conditional Contract Award is subject to execution of a written contract and, as a result, this Notice does NOT constitute the formation of a contract between the Department and the apparent successful vendor. The vendor shall not acquire any legal or equitable rights relative to the contract services until a contract containing terms and conditions acceptable to the Department is executed. The Department further reserves the right to cancel this Notice of Conditional Contract Award at any time prior to the execution of a written contract.

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This award decision is conditioned upon final approval by the State Procurement Review Committee and the successful negotiation of a contract. A Statement of Appeal Rights has been provided with this letter; see below.

Thank you for your interest in doing business with the State of Maine.

Sincerely,



Jeremiah Hutchinson, Director
MaineDOT Training Center

STATEMENT OF APPEAL RIGHTS

Any person aggrieved by an award decision may request an appeal hearing. The request must be made to the Director of the Bureau of General Services, in writing, within 15 days of notification of the contract award as provided in 5 M.R.S. § 1825-E (2) and the Rules of the Department of Administrative and Financial Services, Bureau of General Services, Office of State Procurement Services [formerly the Division of Purchases], Chapter 120, § (2) (2).



**STATE OF MAINE
DEPARTMENT OF TRANSPORTATION**

**Janet T. Mills
Governor**

**Bruce A. Van Note
Commissioner**

April 18, 2025

Cynthia Brann, COO
Dirigo Safety, LLC
95 Main St., Suite 3
Auburn, ME 04210

**SUBJECT: Notice of Conditional Contract Awards under RFP # 202407130,
Employee Development Training**

Dear Cynthia:

This letter is in regard to the subject Request for Proposals (RFP), issued by the State of Maine Department of Transportation for Employee Development Training. The Department has evaluated the proposals received using the evaluation criteria identified in the RFP, and the Department is hereby announcing its conditional contract awards to the following bidders:

- ADR Consulting Group, LLC
- Authentic Communication Matters (ACM)
- Brimstone Consulting Group, a Division of ZRG Partners, LLC
- C7 Enterprises, LLC dba CLT & Associates
- CCS Learning Academy
- Connect the Dots, LLC dba Development Without Limits
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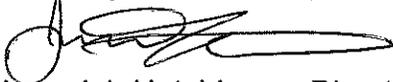
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As stated in the RFP, following announcement of this award decision, all submissions in response to the RFP are considered public records available for public inspection pursuant to the State of Maine Freedom of Access Act (FOAA). 1 M.R.S. §§ 401 et seq.; 5 M.R.S. § 1825-B (6).

This award decision is conditioned upon final approval by the State Procurement Review Committee and the successful negotiation of a contract. A Statement of Appeal Rights has been provided with this letter; see below.

Thank you for your interest in doing business with the State of Maine.

Sincerely,



Jeremiah Hutchinson, Director
MaineDOT Training Center

STATEMENT OF APPEAL RIGHTS

Any person aggrieved by an award decision may request an appeal hearing. The request must be made to the Director of the Bureau of General Services, in writing, within 15 days of notification of the contract award as provided in 5 M.R.S. § 1825-E (2) and the Rules of the Department of Administrative and Financial Services, Bureau of General Services, Office of State Procurement Services [formerly the Division of Purchases], Chapter 120, § (2) (2).



**STATE OF MAINE
DEPARTMENT OF TRANSPORTATION**

**Janet T. Mills
Governor**

**Bruce A. Van Note
Commissioner**

April 18, 2025

Mark Booker
GoodGames
5 Guptil Ave.
Freeport, ME 04032

SUBJECT: Notice of Conditional Contract Awards under RFP # 202407130,
Employee Development Training

Dear Mark:

This letter is in regard to the subject Request for Proposals (RFP), issued by the State of Maine Department of Transportation for Employee Development Training. The Department has evaluated the proposals received using the evaluation criteria identified in the RFP, and the Department is hereby announcing its conditional contract awards to the following bidders:

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This award decision is conditioned upon final approval by the State Procurement Review Committee and the successful negotiation of a contract. A Statement of Appeal Rights has been provided with this letter; see below.

Thank you for your interest in doing business with the State of Maine.

Sincerely,



Jeremiah Hutchinson, Director
MaineDOT Training Center

STATEMENT OF APPEAL RIGHTS

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**STATE OF MAINE
DEPARTMENT OF TRANSPORTATION**

**Janet T. Mills
Governor**

**Bruce A. Van Note
Commissioner**

April 18, 2025

Sheila Thibodeau, AVP Northern Light Wellness
Healthy Life Employee Assistance Program and Training
707 Sable Oaks Drive, Ste 5
South Portland, ME 04106

SUBJECT: Notice of Conditional Contract Awards under RFP # 202407130,
Employee Development Training

Dear Sheila:

This letter is in regard to the subject Request for Proposals (RFP), issued by the State of Maine Department of Transportation for Employee Development Training. The Department has evaluated the proposals received using the evaluation criteria identified in the RFP, and the Department is hereby announcing its conditional contract awards to the following bidders:

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This award decision is conditioned upon final approval by the State Procurement Review Committee and the successful negotiation of a contract. A Statement of Appeal Rights has been provided with this letter; see below.

Thank you for your interest in doing business with the State of Maine.

Sincerely,



Jeremiah Hutchinson, Director
MaineDOT Training Center

STATEMENT OF APPEAL RIGHTS

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**STATE OF MAINE
DEPARTMENT OF TRANSPORTATION**

**Janet T. Mills
Governor**

**Bruce A. Van Note
Commissioner**

April 18, 2025

Mark A. Nickerson, CEO
Lazarus Coaching and Consulting, LLC
268 Meadow Road
Hampden, ME 04444

SUBJECT: Notice of Conditional Contract Awards under RFP # 202407130,
Employee Development Training

Dear Mark:

This letter is in regard to the subject Request for Proposals (RFP), issued by the State of Maine Department of Transportation for Employee Development Training. The Department has evaluated the proposals received using the evaluation criteria identified in the RFP, and the Department is hereby announcing its conditional contract awards to the following bidders:

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Thank you for your interest in doing business with the State of Maine.

Sincerely,



Jeremiah Hutchinson, Director
MaineDOT Training Center

STATEMENT OF APPEAL RIGHTS

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**STATE OF MAINE
DEPARTMENT OF TRANSPORTATION**

**Janet T. Mills
Governor**

**Bruce A. Van Note
Commissioner**

April 18, 2025

Prasad Yalamanchi, Vice President
LotusUSA, Inc.
355 South Grand Avenue, Suite 2450
Los Angeles, CA 90071

SUBJECT: Notice of Conditional Contract Awards under RFP # 202407130,
Employee Development Training

Dear Prasad:

This letter is in regard to the subject Request for Proposals (RFP), issued by the State of Maine Department of Transportation for Employee Development Training. The Department has evaluated the proposals received using the evaluation criteria identified in the RFP, and the Department is hereby announcing its conditional contract awards to the following bidders:

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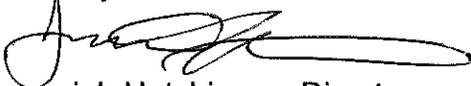
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Thank you for your interest in doing business with the State of Maine.

Sincerely,



Jeremiah Hutchinson, Director
MaineDOT Training Center

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**STATE OF MAINE
DEPARTMENT OF TRANSPORTATION**

**Janet T. Mills
Governor**

**Bruce A. Van Note
Commissioner**

April 18, 2025

Randy DeVault, Training Coordinator
Maine Motor Transport Association
142 Whitten Road
Augusta, ME 04330

SUBJECT: Notice of Conditional Contract Awards under RFP # 202407130,
Employee Development Training

Dear Randy:

This letter is in regard to the subject Request for Proposals (RFP), issued by the State of Maine Department of Transportation for Employee Development Training. The Department has evaluated the proposals received using the evaluation criteria identified in the RFP, and the Department is hereby announcing its conditional contract awards to the following bidders:

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Sincerely,



Jeremiah Hutchinson, Director
MaineDOT Training Center

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**STATE OF MAINE
DEPARTMENT OF TRANSPORTATION**

**Janet T. Mills
Governor**

**Bruce A. Van Note
Commissioner**

April 18, 2025

William Maxwell, President
MaineMax, Incorporated
104 Two Lights Road
Cape Elizabeth, ME 04107

**SUBJECT: Notice of Conditional Contract Awards under RFP # 202407130,
Employee Development Training**

Dear William:

This letter is in regard to the subject Request for Proposals (RFP), issued by the State of Maine Department of Transportation for Employee Development Training. The Department has evaluated the proposals received using the evaluation criteria identified in the RFP, and the Department is hereby announcing its conditional contract awards to the following bidders:

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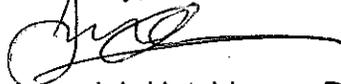
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Thank you for your interest in doing business with the State of Maine.

Sincerely,



Jeremiah Hutchinson, Director
MaineDOT Training Center

STATEMENT OF APPEAL RIGHTS

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**STATE OF MAINE
DEPARTMENT OF TRANSPORTATION**

**Janet T. Mills
Governor**

**Bruce A. Van Note
Commissioner**

April 18, 2025

Dr. Tom DeCoster, Senior Associate
Management Development, Inc.
4972 Deer Ridge Drive South
Carmel, IN 46033

SUBJECT: Notice of Conditional Contract Awards under RFP # 202407130,
Employee Development Training

Dear Tom:

This letter is in regard to the subject Request for Proposals (RFP), issued by the State of Maine Department of Transportation for Employee Development Training. The Department has evaluated the proposals received using the evaluation criteria identified in the RFP, and the Department is hereby announcing its conditional contract awards to the following bidders:

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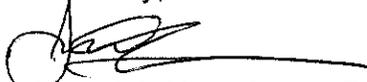
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Thank you for your interest in doing business with the State of Maine.

Sincerely,



Jeremiah Hutchinson, Director
MaineDOT Training Center

STATEMENT OF APPEAL RIGHTS

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**STATE OF MAINE
DEPARTMENT OF TRANSPORTATION**

**Janet T. Mills
Governor**

**Bruce A. Van Note
Commissioner**

April 18, 2025

Mike St. Peter, Owner
Mike St. Peter Safety Services
573 Main Street
Jackman, ME 04945

SUBJECT: Notice of Conditional Contract Awards under RFP # 202407130,
Employee Development Training

Dear Mike:

This letter is in regard to the subject Request for Proposals (RFP), issued by the State of Maine Department of Transportation for Employee Development Training. The Department has evaluated the proposals received using the evaluation criteria identified in the RFP, and the Department is hereby announcing its conditional contract awards to the following bidders:

- ADR Consulting Group, LLC
- Authentic Communication Matters (ACM)
- Brimstone Consulting Group, a Division of ZRG Partners, LLC
- C7 Enterprises, LLC dba CLT & Associates
- CCS Learning Academy
- Connect the Dots, LLC dba Development Without Limits
- Cranes 101, Incorporated
- Dickerson Consulting Group, LLC
- Dirigo Safety, LLC
- GoodGames
- Healthy Life Employee Assistance Program and Training
- Lazarus Coaching and Consulting, LLC
- LotusUSA, Inc.
- Maine Motor Transport Association
- MaineMax, Incorporated
- Management Development, Inc.
- Mike St. Peter Safety Services
- Next Level Experience, LLC

- Nextec, Inc.
- Phase Consulting Partners
- Pivot Global Partners, LLC
- Sharmaine Meadows Enterprises
- Sherrie Johnson Communications, LLC
- SNVA, LLC
- Starboard Leadership Consulting, LLC
- T.Y. Lin International
- The Graceland College Center for Professional Development and Lifelong Learning, Inc. (Skillpath)
- The Lincoln Center for Family and Youth
- The Resurgent Group of Metro Atlanta, LLC
- UPLEVEL Management
- Vet2Mom Solutions
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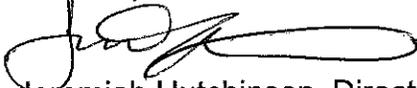
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As stated in the RFP, following announcement of this award decision, all submissions in response to the RFP are considered public records available for public inspection pursuant to the State of Maine Freedom of Access Act (FOAA). 1 M.R.S. §§ 401 et seq.; 5 M.R.S. § 1825-B (6).

This award decision is conditioned upon final approval by the State Procurement Review Committee and the successful negotiation of a contract. A Statement of Appeal Rights has been provided with this letter; see below.

Thank you for your interest in doing business with the State of Maine.

Sincerely,



Jeremiah Hutchinson, Director
MaineDOT Training Center

STATEMENT OF APPEAL RIGHTS

Any person aggrieved by an award decision may request an appeal hearing. The request must be made to the Director of the Bureau of General Services, in writing, within 15 days of notification of the contract award as provided in 5 M.R.S. § 1825-E (2) and the Rules of the Department of Administrative and Financial Services, Bureau of General Services, Office of State Procurement Services [formerly the Division of Purchases], Chapter 120, § (2) (2).



**STATE OF MAINE
DEPARTMENT OF TRANSPORTATION**

**Janet T. Mills
Governor**

**Bruce A. Van Note
Commissioner**

April 18, 2025

Next Level Experience, LLC
Larry Parrish, CEO
8303 Owens Way
Brandywine, MD 20613

**SUBJECT: Notice of Conditional Contract Awards under RFP # 202407130,
Employee Development Training**

Dear Larry:

This letter is in regard to the subject Request for Proposals (RFP), issued by the State of Maine Department of Transportation for Employee Development Training. The Department has evaluated the proposals received using the evaluation criteria identified in the RFP, and the Department is hereby announcing its conditional contract awards to the following bidders:

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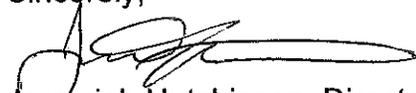
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This award decision is conditioned upon final approval by the State Procurement Review Committee and the successful negotiation of a contract. A Statement of Appeal Rights has been provided with this letter; see below.

Thank you for your interest in doing business with the State of Maine.

Sincerely,



Jeremiah Hutchinson, Director
MaineDOT Training Center

STATEMENT OF APPEAL RIGHTS

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**STATE OF MAINE
DEPARTMENT OF TRANSPORTATION**

**Janet T. Mills
Governor**

**Bruce A. Van Note
Commissioner**

April 18, 2025

Vinay Lamba, President
Nextec, Inc.
205 Van Buren Street, Suite 140
Herndon, VA 20170

**SUBJECT: Notice of Conditional Contract Awards under RFP # 202407130,
Employee Development Training**

Dear Vinay:

This letter is in regard to the subject Request for Proposals (RFP), issued by the State of Maine Department of Transportation for Employee Development Training. The Department has evaluated the proposals received using the evaluation criteria identified in the RFP, and the Department is hereby announcing its conditional contract awards to the following bidders:

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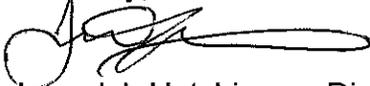
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This award decision is conditioned upon final approval by the State Procurement Review Committee and the successful negotiation of a contract. A Statement of Appeal Rights has been provided with this letter; see below.

Thank you for your interest in doing business with the State of Maine.

Sincerely,



Jeremiah Hutchinson, Director
MaineDOT Training Center

STATEMENT OF APPEAL RIGHTS

Any person aggrieved by an award decision may request an appeal hearing. The request must be made to the Director of the Bureau of General Services, in writing, within 15 days of notification of the contract award as provided in 5 M.R.S. § 1825-E (2) and the Rules of the Department of Administrative and Financial Services, Bureau of General Services, Office of State Procurement Services [formerly the Division of Purchases], Chapter 120, § (2) (2).



**STATE OF MAINE
DEPARTMENT OF TRANSPORTATION**

**Janet T. Mills
Governor**

**Bruce A. Van Note
Commissioner**

April 18, 2025

George Webb
Phase Consulting Partners
1880 S. Treasure Dr. Ste 3B
Miami Beach, FL 33141

SUBJECT: Notice of Conditional Contract Awards under RFP # 202407130,
Employee Development Training

Dear George:

This letter is in regard to the subject Request for Proposals (RFP), issued by the State of Maine Department of Transportation for Employee Development Training. The Department has evaluated the proposals received using the evaluation criteria identified in the RFP, and the Department is hereby announcing its conditional contract awards to the following bidders:

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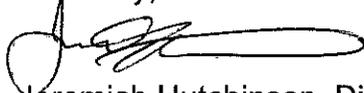
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This award decision is conditioned upon final approval by the State Procurement Review Committee and the successful negotiation of a contract. A Statement of Appeal Rights has been provided with this letter; see below.

Thank you for your interest in doing business with the State of Maine.

Sincerely,



Jeremiah Hutchinson, Director
MaineDOT Training Center

STATEMENT OF APPEAL RIGHTS

Any person aggrieved by an award decision may request an appeal hearing. The request must be made to the Director of the Bureau of General Services, in writing, within 15 days of notification of the contract award as provided in 5 M.R.S. § 1825-E (2) and the Rules of the Department of Administrative and Financial Services, Bureau of General Services, Office of State Procurement Services [formerly the Division of Purchases], Chapter 120, § (2) (2).



**STATE OF MAINE
DEPARTMENT OF TRANSPORTATION**

**Janet T. Mills
Governor**

**Bruce A. Van Note
Commissioner**

April 18, 2025

Chinikqua Maddox, COO
Pivot Global Partners, LLC
580 Plainfield Street
Fayetteville, GA 30215

**SUBJECT: Notice of Conditional Contract Awards under RFP # 202407130,
Employee Development Training**

Dear Chinikqua:

This letter is in regard to the subject Request for Proposals (RFP), issued by the State of Maine Department of Transportation for Employee Development Training. The Department has evaluated the proposals received using the evaluation criteria identified in the RFP, and the Department is hereby announcing its conditional contract awards to the following bidders:

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Thank you for your interest in doing business with the State of Maine.

Sincerely,



Jeremiah Hutchinson, Director
MaineDOT Training Center

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**STATE OF MAINE
DEPARTMENT OF TRANSPORTATION**

**Janet T. Mills
Governor**

**Bruce A. Van Note
Commissioner**

April 18, 2025

Latasha Brooks
Sharmaine Meadows Enterprises
4820 Southpoint Parkway
Fredericksburg, VA 22407

SUBJECT: Notice of Conditional Contract Awards under RFP # 202407130,
Employee Development Training

Dear Latasha:

This letter is in regard to the subject Request for Proposals (RFP), issued by the State of Maine Department of Transportation for Employee Development Training. The Department has evaluated the proposals received using the evaluation criteria identified in the RFP, and the Department is hereby announcing its conditional contract awards to the following bidders:

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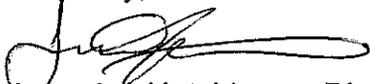
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Sincerely,



Jeremiah Hutchinson, Director
MaineDOT Training Center

STATEMENT OF APPEAL RIGHTS

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**STATE OF MAINE
DEPARTMENT OF TRANSPORTATION**

**Janet T. Mills
Governor**

**Bruce A. Van Note
Commissioner**

April 18, 2025

Dr. Sherrie Johnson, President & CEO
Sherrie Johnson Communications, LLC
4051 Presidential Hill Loop
Dumfries, VA 22025

**SUBJECT: Notice of Conditional Contract Awards under RFP # 202407130,
Employee Development Training**

Dear Sherrie:

This letter is in regard to the subject Request for Proposals (RFP), issued by the State of Maine Department of Transportation for Employee Development Training. The Department has evaluated the proposals received using the evaluation criteria identified in the RFP, and the Department is hereby announcing its conditional contract awards to the following bidders:

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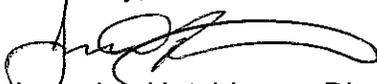
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Sincerely,



Jeremiah Hutchinson, Director
MaineDOT Training Center

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**STATE OF MAINE
DEPARTMENT OF TRANSPORTATION**

**Janet T. Mills
Governor**

**Bruce A. Van Note
Commissioner**

April 18, 2025

Vivek kumar Singh, Director
SNVA, LLC
2 Industrial Park Drive, Unit 2E
Waldorf, MD 20602

**SUBJECT: Notice of Conditional Contract Awards under RFP # 202407130,
Employee Development Training**

Dear Vivek:

This letter is in regard to the subject Request for Proposals (RFP), issued by the State of Maine Department of Transportation for Employee Development Training. The Department has evaluated the proposals received using the evaluation criteria identified in the RFP, and the Department is hereby announcing its conditional contract awards to the following bidders:

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Thank you for your interest in doing business with the State of Maine.

Sincerely,



Jeremiah Hutchinson, Director
MaineDOT Training Center

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**STATE OF MAINE
DEPARTMENT OF TRANSPORTATION**

**Janet T. Mills
Governor**

**Bruce A. Van Note
Commissioner**

April 18, 2025

Paul Howe, Vice President
Starboard Leadership Consulting, LLC
84 Harlow Street
Bangor, ME 04605

SUBJECT: Notice of Conditional Contract Awards under RFP # 202407130,
Employee Development Training

Dear Paul:

This letter is in regard to the subject Request for Proposals (RFP), issued by the State of Maine Department of Transportation for Employee Development Training. The Department has evaluated the proposals received using the evaluation criteria identified in the RFP, and the Department is hereby announcing its conditional contract awards to the following bidders:

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Thank you for your interest in doing business with the State of Maine.

Sincerely,



Jeremiah Hutchinson, Director
MaineDOT Training Center

STATEMENT OF APPEAL RIGHTS

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**STATE OF MAINE
DEPARTMENT OF TRANSPORTATION**

**Janet T. Mills
Governor**

**Bruce A. Van Note
Commissioner**

April 18, 2025

Kristie Hagar, Enterprise Solutions Sales Manager
The Graceland College Center for Professional Development and Lifelong Learning, Inc.
(Skillpath)
6900 Squibb Road
Mission, KS 66202

SUBJECT: Notice of Conditional Contract Awards under RFP # 202407130,
Employee Development Training

Dear Kristie:

This letter is in regard to the subject Request for Proposals (RFP), issued by the State of Maine Department of Transportation for Employee Development Training. The Department has evaluated the proposals received using the evaluation criteria identified in the RFP, and the Department is hereby announcing its conditional contract awards to the following bidders:

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- Connect the Dots, LLC dba Development Without Limits
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- Dickerson Consulting Group, LLC
- Dirigo Safety, LLC
- GoodGames
- Healthy Life Employee Assistance Program and Training
- Lazarus Coaching and Consulting, LLC
- LotusUSA, Inc.
- Maine Motor Transport Association
- MaineMax, Incorporated
- Management Development, Inc.
- Mike St. Peter Safety Services

- Next Level Experience, LLC
- Nextec, Inc.
- Phase Consulting Partners
- Pivot Global Partners, LLC
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MaineDOT Training Center

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**STATE OF MAINE
DEPARTMENT OF TRANSPORTATION**

**Janet T. Mills
Governor**

**Bruce A. Van Note
Commissioner**

April 18, 2025

Haruna Suzuki
The Lincoln Center for Family and Youth
1100 Adams Avenue, Suite 100
Audubon, PA 19403

SUBJECT: Notice of Conditional Contract Awards under RFP # 202407130,
Employee Development Training

Dear Haruna:

This letter is in regard to the subject Request for Proposals (RFP), issued by the State of Maine Department of Transportation for Employee Development Training. The Department has evaluated the proposals received using the evaluation criteria identified in the RFP, and the Department is hereby announcing its conditional contract awards to the following bidders:

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MaineDOT Training Center

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**STATE OF MAINE
DEPARTMENT OF TRANSPORTATION**

**Janet T. Mills
Governor**

**Bruce A. Van Note
Commissioner**

April 18, 2025

Dr. Taunya A. Lowe
The Resurgent Group of Metro Atlanta, LLC
3675 Crestwood Parkway, Suite 400
Duluth, GA 30096

**SUBJECT: Notice of Conditional Contract Awards under RFP # 202407130,
Employee Development Training**

Dear Taunya:

This letter is in regard to the subject Request for Proposals (RFP), issued by the State of Maine Department of Transportation for Employee Development Training. The Department has evaluated the proposals received using the evaluation criteria identified in the RFP, and the Department is hereby announcing its conditional contract awards to the following bidders:

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Sincerely,



Jeremiah Hutchinson, Director
MaineDOT Training Center

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**STATE OF MAINE
DEPARTMENT OF TRANSPORTATION**

**Janet T. Mills
Governor**

**Bruce A. Van Note
Commissioner**

April 18, 2025

Kevin Ducharme
T.Y. Lin International
12 Northbrook Drive, Building A, Suite One
Falmouth, ME 04105

**SUBJECT: Notice of Conditional Contract Awards under RFP # 202407130,
Employee Development Training**

Dear Kevin:

This letter is in regard to the subject Request for Proposals (RFP), issued by the State of Maine Department of Transportation for Employee Development Training. The Department has evaluated the proposals received using the evaluation criteria identified in the RFP, and the Department is hereby announcing its conditional contract awards to the following bidders:

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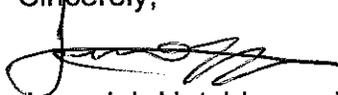
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Sincerely,



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MaineDOT Training Center

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**STATE OF MAINE
DEPARTMENT OF TRANSPORTATION**

**Janet T. Mills
Governor**

**Bruce A. Van Note
Commissioner**

April 18, 2025

Zakiya Moton, CEO
UPLEVEL Management
3255 Bramanti Trail
South Chicago Heights, IL 60475

**SUBJECT: Notice of Conditional Contract Awards under RFP # 202407130,
Employee Development Training**

Dear Zakiya:

This letter is in regard to the subject Request for Proposals (RFP), issued by the State of Maine Department of Transportation for Employee Development Training. The Department has evaluated the proposals received using the evaluation criteria identified in the RFP, and the Department is hereby announcing its conditional contract awards to the following bidders:

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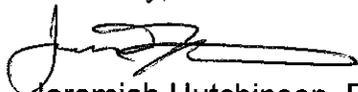
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MaineDOT Training Center

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**STATE OF MAINE
DEPARTMENT OF TRANSPORTATION**

**Janet T. Mills
Governor**

**Bruce A. Van Note
Commissioner**

April 18, 2025

Elisa Datcher
Vet2Mom Solutions
9721 Inkwood Drive
Fredericksburg, VA 22407

**SUBJECT: Notice of Conditional Contract Awards under RFP # 202407130,
Employee Development Training**

Dear Elisa:

This letter is in regard to the subject Request for Proposals (RFP), issued by the State of Maine Department of Transportation for Employee Development Training. The Department has evaluated the proposals received using the evaluation criteria identified in the RFP, and the Department is hereby announcing its conditional contract awards to the following bidders:

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**STATE OF MAINE
DEPARTMENT OF TRANSPORTATION**

**Janet T. Mills
Governor**

**Bruce A. Van Note
Commissioner**

April 18, 2025

Mark S. Ditko, President & Founder
ZEN Engineering
13759 Kinbrook Street
Sylmar, CA 91342

SUBJECT: Notice of Conditional Contract Awards under RFP # 202407130,
Employee Development Training

Dear Mark:

This letter is in regard to the subject Request for Proposals (RFP), issued by the State of Maine Department of Transportation for Employee Development Training. The Department has evaluated the proposals received using the evaluation criteria identified in the RFP, and the Department is hereby announcing its conditional contract awards to the following bidders:

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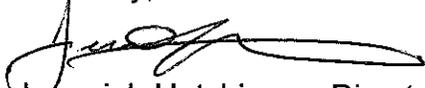
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**STATE OF MAINE
TEAM CONSENSUS EVALUATION NOTES**

RFP #: 202407130
RFP TITLE: Employee Development Training
BIDDER: ADR Consulting Group LLC
DATE: 10/25/2024

SUMMARY PAGE

Department Name: MaineDOT
Name of RFP Coordinator: Maeghan Hass
Names of Evaluators: Israel Cunningham, Valarie Moody, Richard Powell

<u>Pass/Fail Criteria</u>	<u>Pass</u>	<u>Fail</u>
Section I. Preliminary Information (Eligibility)	N/A	N/A
• N/A		
<u>Scoring Sections</u> (Edit sections below to match evaluation criteria within RFP)	<u>Points Available</u>	<u>Points Awarded</u>
Section II. Organization Qualifications and Experience	35	22
Section III. Proposed Services	35	19
Section IV. Cost Proposal - See Page 5 for each cost per training	30	See Master Score Sheet for each training
<u>Total Points</u>	<u>100</u>	

**STATE OF MAINE
TEAM CONSENSUS EVALUATION NOTES**

RFP #: 202407130
RFP TITLE: Employee Development Training
BIDDER: ADR Consulting Group LLC
DATE: 10/25/2024

**OVERVIEW OF SECTION I
Preliminary Information**

Section I. Preliminary Information

Evaluation Team Comments:

N/A

**STATE OF MAINE
TEAM CONSENSUS EVALUATION NOTES**

RFP #: 202407130
RFP TITLE: Employee Development Training
BIDDER: ADR Consulting Group LLC
DATE: 10/25/2024

**EVALUATION OF SECTION II
Organization Qualifications and Experience**

	<u>Points Available</u>	<u>Points Awarded</u>
Section II. Organization Qualifications and Experience	35	22

Evaluation Team Comments:

- II. Organization Qualifications and Experience
 - a. Overview of the Organization
 - i. 5 years of experience
 - ii. Noted qualifications/certifications not required so none listed
 - iii. Detailed case study of current client
 - b. Subcontractors
 - i. None listed but will use as needed
 - c. Organizational Chart
 - i. No org chart provided – noted CEO/Founder but nothing else
 - d. Litigation
 - i. None
 - e. Licensure/Certification
 - i. None
 - f. Certificate of Insurance
 - i. Yes

**STATE OF MAINE
TEAM CONSENSUS EVALUATION NOTES**

RFP #: 202407130
RFP TITLE: Employee Development Training
BIDDER: ADR Consulting Group LLC
DATE: 10/25/2024

**EVALUATION OF SECTION III
Proposed Services**

	<u>Points Available</u>	<u>Points Awarded</u>
Section III. Proposed Services	35	19

Evaluation Team Comments:

- III. Proposed Services
- a. Services to be provided
 - i. Listed several classes
 - ii. Communication and Employee Development Classes
 - iii. Classroom, Online, and pre-class activities
 - iv. No breakdown of each class
 - v. Mention customization of classes to fit our needs

 - b. Implementation – Work Plan
 - i. Classes are virtual
 - ii. Pre-class activities
 - iii. Step-by-step work plan

**STATE OF MAINE
TEAM CONSENSUS EVALUATION NOTES**

RFP #: 202407130
RFP TITLE: Employee Development Training
BIDDER: ADR Consulting Group LLC
DATE: 10/25/2024

**EVALUATION OF SECTION IV
Cost Proposal**

BUILDING ENGAGED TEAMS

Lowest Submitted Cost Proposal		Cost Proposal Being Scored	x	Score Weight	=	Score
\$2,500.00		\$17,000.00	x	30 points	=	4.41

CONFLICT RESOLUTION IN THE WORKPLACE

Lowest Submitted Cost Proposal		Cost Proposal Being Scored	x	Score Weight	=	Score
\$750.00		\$31,250.00	x	30 points	=	0.72

INTERCULTURAL COMMUNICATION

Lowest Submitted Cost Proposal		Cost Proposal Being Scored	x	Score Weight	=	Score
\$800.00		\$12,250.00	x	30 points	=	1.96

LEADERSHIP PROGRAM

Lowest Submitted Cost Proposal		Cost Proposal Being Scored	x	Score Weight	=	Score
\$2,500.00		\$39,500.00	x	30 points	=	1.90

Evaluation Team Comments:

**STATE OF MAINE
TEAM CONSENSUS EVALUATION NOTES**

RFP #: 202407130
RFP TITLE: Employee Development Training
BIDDER: Authentic Communication Matters
DATE: 10/25/2024

SUMMARY PAGE

Department Name: MaineDOT
Name of RFP Coordinator: Maeghan Hass
Names of Evaluators: Israel Cunningham, Valarie Moody, Richard Powell

<u>Pass/Fail Criteria</u>	<u>Pass</u>	<u>Fail</u>
Section I. Preliminary Information (Eligibility)		
• N/A		
<u>Scoring Sections</u>	<u>Points Available</u>	<u>Points Awarded</u>
Section II. Organization Qualifications and Experience	35	30
Section III. Proposed Services	35	25
Section IV. Cost Proposal – See Pages 5 & 6 for each cost per training	30	See Master Score Sheet for each training
<u>Total Points</u>	<u>100</u>	

**STATE OF MAINE
TEAM CONSENSUS EVALUATION NOTES**

RFP #: 202407130
RFP TITLE: Employee Development Training
BIDDER: Authentic Communication Matters
DATE: 10/25/2024

**OVERVIEW OF SECTION I
Preliminary Information**

Section I. Preliminary Information

Evaluation Team Comments:

N/A

**STATE OF MAINE
TEAM CONSENSUS EVALUATION NOTES**

RFP #: 202407130
RFP TITLE: Employee Development Training
BIDDER: Authentic Communication Matters
DATE: 10/25/2024

**EVALUATION OF SECTION II
Organization Qualifications and Experience**

	<u>Points Available</u>	<u>Points Awarded</u>
Section II. Organization Qualifications and Experience	35	30

Evaluation Team Comments:

Refer to the sections and content of your RFP to develop a bulleted outline for notes for each section. Delete the sample below and these directions and replace with your own outline based on your RFP.

- I. Overview of the Organization
 - References were provided
 - Overview of organization given
 - Project overview provided for previous trainings with other agencies
 - Worked with several gov agencies
 - Experience with county government
- II. Subcontractors
 - Yes, one listed
- III. Organizational Chart
 - no
- IV. Litigation
 - No
- V. Licensure/Certificate
 - Yes
- VI. Certificate of Insurances
 - Yes

**STATE OF MAINE
TEAM CONSENSUS EVALUATION NOTES**

RFP #: 202407130
RFP TITLE: Employee Development Training
BIDDER: Authentic Communication Matters
DATE: 10/25/2024

**EVALUATION OF SECTION III
Proposed Services**

	<u>Points Available</u>	<u>Points Awarded</u>
Section III. Proposed Services	35	25

Evaluation Team Comments:

- Virtual and in-person classes
- good course overview but not enough detail
- no implementation plan discussed or given
- no breakdown of each class
- slide deck program cannot be used with DOT crew

**STATE OF MAINE
TEAM CONSENSUS EVALUATION NOTES**

RFP #: 202407130
RFP TITLE: Employee Development Training
BIDDER: Authentic Communication Matters
DATE: 10/25/2024

**EVALUATION OF SECTION IV
Cost Proposal**

Building Engaged Teams

Lowest Submitted Cost Proposal		Cost Proposal Being Scored	x	Score Weight	=	Score
\$2,500.00		\$3,250.00	x	30 points	=	23.08

COMMUNICATING OUTSIDE OF MAINEDOT

Lowest Submitted Cost Proposal		Cost Proposal Being Scored	x	Score Weight	=	Score
\$750.00		\$750.00	x	30 points	=	30

COMMUNICATIONS & CONVERSATIONS

Lowest Submitted Cost Proposal		Cost Proposal Being Scored	x	Score Weight	=	Score
\$800.00		\$1,250.00	x	30 points	=	19.2

CONFLICT RESOLUTION IN THE WORKPLACE

Lowest Submitted Cost Proposal		Cost Proposal Being Scored	x	Score Weight	=	Score
\$750.00		\$750.00	x	30 points	=	30

CRITICAL THINKING

Lowest Submitted Cost Proposal		Cost Proposal Being Scored	x	Score Weight	=	Score
\$1,250.00		\$1,250.00	x	30 points	=	30

DOMESTIC VIOLENCE FOR SUPERVISORS

Lowest Submitted Cost Proposal		Cost Proposal Being Scored	x	Score Weight	=	Score
\$1,000.00		\$1,000.00	x	30 points	=	30

IMPROVING WORK RELATIONSHIPS

Lowest Submitted Cost Proposal		Cost Proposal Being Scored	x	Score Weight	=	Score
\$800.00		\$2,750.00	x	30 points	=	8.73

INTERCULTURAL COMMUNICATION

Lowest Submitted Cost Proposal		Cost Proposal Being Scored	x	Score Weight	=	Score
\$800.00		\$3,250.00	x	30 points	=	7.38

LEADERSHIP PROGRAM

Lowest Submitted Cost Proposal		Cost Proposal Being Scored	x	Score Weight	=	Score
\$2,500.00		\$8,500.00	x	30 points	=	8.82

**STATE OF MAINE
TEAM CONSENSUS EVALUATION NOTES**

RFP #: 202407130
RFP TITLE: Employee Development Training
BIDDER: Authentic Communication Matters
DATE: 10/25/2024

MANAGING ANGER AND EMOTIONS IN THE WORKPLACE

Lowest Submitted Cost Proposal		Cost Proposal Being Scored	x	Score Weight	=	Score
\$800.00		\$1,250.00	x	30 points	=	19.2

MOTIVATION & COACHING

Lowest Submitted Cost Proposal		Cost Proposal Being Scored	x	Score Weight	=	Score
\$800.00		\$4,750.00	x	30 points	=	5.05

MYERS-BRIGGS TYPE INDICATOR (MBTI)

Lowest Submitted Cost Proposal		Cost Proposal Being Scored	x	Score Weight	=	Score
\$3,000.00		\$3,000.00	x	30 points	=	30

UNDERSTANDING TODAY'S WORKFORCE

Lowest Submitted Cost Proposal		Cost Proposal Being Scored	x	Score Weight	=	Score
\$1,250.00		\$1,250.00	x	30 points	=	30

WRITING SKILLS INTERMEDIATE

Lowest Submitted Cost Proposal		Cost Proposal Being Scored	x	Score Weight	=	Score
\$1,250.00		\$1,250.00	x	30 points	=	30

WRITING SKILLS PROFESSIONAL

Lowest Submitted Cost Proposal		Cost Proposal Being Scored	x	Score Weight	=	Score
\$2,300.00		\$3,250.00	x	30 points	=	21.23

Evaluation Team Comments:

**STATE OF MAINE
TEAM CONSENSUS EVALUATION NOTES**

RFP #: 202407130
RFP TITLE: Employee Development Training
BIDDER: Brimstone Consulting Group
DATE: 10/25/2024

SUMMARY PAGE

Department Name: MaineDOT
Name of RFP Coordinator: Maeghan Hass
Names of Evaluators: Israel Cunningham, Valarie Moody, Richard Powell

<u>Pass/Fail Criteria</u>	<u>Pass</u>	<u>Fail</u>
Section I. Preliminary Information (Eligibility)		
• N/A		
<u>Scoring Sections</u>	<u>Points Available</u>	<u>Points Awarded</u>
Section II. Organization Qualifications and Experience	35	20
Section III. Proposed Services	35	27
Section IV. Cost Proposal - See Page 5 for each cost per training	30	See Master Score Sheet for each training
<u>Total Points</u>	<u>100</u>	

**STATE OF MAINE
TEAM CONSENSUS EVALUATION NOTES**

RFP #: 202407130
RFP TITLE: Employee Development Training
BIDDER: Brimstone Consulting Group
DATE: 10/25/2024

**OVERVIEW OF SECTION I
Preliminary Information**

Section I. Preliminary Information

Evaluation Team Comments:

N/A

**STATE OF MAINE
TEAM CONSENSUS EVALUATION NOTES**

RFP #: 202407130
RFP TITLE: Employee Development Training
BIDDER: Brimstone Consulting Group
DATE: 10/25/2024

**EVALUATION OF SECTION II
Organization Qualifications and Experience**

	<u>Points Available</u>	<u>Points Awarded</u>
Section II. Organization Qualifications and Experience	35	20

Evaluation Team Comments:

- II. Organization Qualifications and Experience
- Overview of the Organization
 - i. Well written
 - ii. Experience with the State of Maine
 - iii. 23 Years of experience
 - iv. Missing references
 - Subcontractors
 - i. None Listed
 - Organizational Chart
 - i. No org chart provided
 - Litigation
 - i. None
 - Licensure/Certification
 - i. None provided
 - Certificate of Insurance
 - i. None provided

**STATE OF MAINE
TEAM CONSENSUS EVALUATION NOTES**

RFP #: 202407130
RFP TITLE: Employee Development Training
BIDDER: Brimstone Consulting Group
DATE: 10/25/2024

**EVALUATION OF SECTION III
Proposed Services**

	<u>Points Available</u>	<u>Points Awarded</u>
Section III. Proposed Services	35	27

Evaluation Team Comments:

- III. Proposed Services
 - a. Services to be provided
 - i. Provided detailed information for classes they can provide
 - b. Implementation – Work Plan
 - i. Classes were detailed
 - ii. Offer both in-person and virtual
 - iii. No trainer information provided

**STATE OF MAINE
TEAM CONSENSUS EVALUATION NOTES**

RFP #: 202407130
RFP TITLE: Employee Development Training
BIDDER: Brimstone Consulting Group
DATE: 10/25/2024

**EVALUATION OF SECTION IV
Cost Proposal**

BUILDING ENGAGED TEAMS

Lowest Submitted Cost Proposal		Cost Proposal Being Scored	x	Score Weight	=	Score
\$2,500.00		\$50,000.00	x	30 points	=	1.50

CRITICAL THINKING

Lowest Submitted Cost Proposal		Cost Proposal Being Scored	x	Score Weight	=	Score
\$1,250.00		\$25,000.00	x	30 points	=	1.5

LEADERSHIP PROGRAM

Lowest Submitted Cost Proposal		Cost Proposal Being Scored	x	Score Weight	=	Score
\$2,500.00		\$275,000.00	x	30 points	=	0.27

MOTIVATION & COACHING

Lowest Submitted Cost Proposal		Cost Proposal Being Scored	x	Score Weight	=	Score
\$800.00		\$75,000.00	x	30 points	=	0.32

Evaluation Team Comments:

**STATE OF MAINE
TEAM CONSENSUS EVALUATION NOTES**

RFP #: 202407130
RFP TITLE: Employee Development Training
BIDDER: C7 Enterprises LLC dba CLT & Associates
DATE: 10/25/2024

SUMMARY PAGE

Department Name: MaineDOT
Name of RFP Coordinator: Maeghan Hass
Names of Evaluators: Israel Cunningham, Valarie Moody, Richard Powell

<u>Pass/Fail Criteria</u>	<u>Pass</u>	<u>Fail</u>
Section I. Preliminary Information (Eligibility)		
• N/A		
<u>Scoring Sections</u> (Edit sections below to match evaluation criteria within RFP)	<u>Points Available</u>	<u>Points Awarded</u>
Section II. Organization Qualifications and Experience	35	15
Section III. Proposed Services	35	20
Section IV. Cost Proposal - See Page 5 for each cost per training	30	See Master Score Sheet for each training
<u>Total Points</u>	<u>100</u>	

**STATE OF MAINE
TEAM CONSENSUS EVALUATION NOTES**

RFP #: 202407130
RFP TITLE: Employee Development Training
BIDDER: C7 Enterprises LLC dba CLT & Associates
DATE: 10/25/2024

**OVERVIEW OF SECTION I
Preliminary Information**

Section I. Preliminary Information

Evaluation Team Comments:

N/A

**STATE OF MAINE
TEAM CONSENSUS EVALUATION NOTES**

RFP #: 202407130
RFP TITLE: Employee Development Training
BIDDER: C7 Enterprises LLC dba CLT & Associates
DATE: 10/25/2024

**EVALUATION OF SECTION II
Organization Qualifications and Experience**

	<u>Points Available</u>	<u>Points Awarded</u>
Section II. Organization Qualifications and Experience	35	15

Evaluation Team Comments:

II. Organization Qualifications and Experience

- Overview of the Organization
 - i. 17 years of experience
 - ii. Listed experience and references

- Subcontractors
 - i. None listed

- Organizational Chart
 - i. Not provided

- Litigation
 - i. None listed

- Licensure/Certification
 - i. None provided

- Certificate of Insurance
 - i. None provided

**STATE OF MAINE
TEAM CONSENSUS EVALUATION NOTES**

RFP #: 202407130
RFP TITLE: Employee Development Training
BIDDER: C7 Enterprises LLC dba CLT & Associates
DATE: 10/25/2024

**EVALUATION OF SECTION III
Proposed Services**

	<u>Points Available</u>	<u>Points Awarded</u>
Section III. Proposed Services	35	20

Evaluation Team Comments:

- III. Proposed Services
 - a. Services to be provided
 - i. Mostly virtual classes, some in-person
 - ii. Good synopsis
 - iii. Provide a lot of classes
 - b. Implementation – Work Plan
 - i. Work plan is detailed with some class timelines and needed materials for each class
 - ii. Provide both online and in-person options for each class
 - iii. Classes were very detailed

**STATE OF MAINE
TEAM CONSENSUS EVALUATION NOTES**

RFP #: 202407130

RFP TITLE: Employee Development Training

BIDDER: C7 Enterprises LLC dba CLT & Associates

DATE: 10/25/2024

**EVALUATION OF SECTION IV
Cost Proposal**

BUILDING ENGAGED TEAMS

Lowest Submitted Cost Proposal		Cost Proposal Being Scored	x	Score Weight	=	Score
\$2,500.00		\$5,000.00	x	30 points	=	15

COMMUNICATIONS & CONVERSATIONS

Lowest Submitted Cost Proposal		Cost Proposal Being Scored	x	Score Weight	=	Score
\$800.00		\$5,000.00	x	30 points	=	4.8

CONFLICT RESOLUTION IN THE WORKPLACE

Lowest Submitted Cost Proposal		Cost Proposal Being Scored	x	Score Weight	=	Score
\$750.00		\$5,000.00	x	30 points	=	4.5

IMPROVING WORK RELATIONSHIPS

Lowest Submitted Cost Proposal		Cost Proposal Being Scored	x	Score Weight	=	Score
\$800.00		\$5,000.00		30 points		4.8

INTERCULTURAL COMMUNICATION

Lowest Submitted Cost Proposal		Cost Proposal Being Scored	x	Score Weight	=	Score
\$800.00		\$5,000.00	x	30 points	=	4.8

LEADERSHIP PROGRAM

Lowest Submitted Cost Proposal		Cost Proposal Being Scored	x	Score Weight	=	Score
\$2,500.00		\$7,500.00	x	30 points	=	10

MANAGING ANGER AND EMOTIONS IN THE WORKPLACE

Lowest Submitted Cost Proposal		Cost Proposal Being Scored	x	Score Weight	=	Score
800.00		\$5,000.00	x	30 points	=	4.8

MOTIVATION & COACHING

Lowest Submitted Cost Proposal		Cost Proposal Being Scored	x	Score Weight	=	Score
\$800.00		\$7,000.00	x	30 points	=	3.43

Evaluation Team Comments:

**STATE OF MAINE
TEAM CONSENSUS EVALUATION NOTES**

RFP #: 202407130
RFP TITLE: Employee Development Training
BIDDER: CCS Learning Academy
DATE: 10/25/2024

SUMMARY PAGE

Department Name: MaineDOT
Name of RFP Coordinator: Maeghan Hass
Names of Evaluators: Israel Cunningham, Valarie Moody, Richard Powell

<u>Pass/Fail Criteria</u>	<u>Pass</u>	<u>Fail</u>
Section I. Preliminary Information (Eligibility)		
• N/A		
<u>Scoring Sections</u> (Edit sections below to match evaluation criteria within RFP)	<u>Points Available</u>	<u>Points Awarded</u>
Section II. Organization Qualifications and Experience	35	31
Section III. Proposed Services	35	32
Section IV. Cost Proposal - See Page 5 for each cost per training	30	See Master Score Sheet for each training
<u>Total Points</u>	<u>100</u>	

**STATE OF MAINE
TEAM CONSENSUS EVALUATION NOTES**

RFP #: 202407130
RFP TITLE: Employee Development Training
BIDDER: CCS Learning Academy
DATE: 10/25/2024

**OVERVIEW OF SECTION I
Preliminary Information**

Section I. Preliminary Information

Evaluation Team Comments:

N/A

**STATE OF MAINE
TEAM CONSENSUS EVALUATION NOTES**

RFP #: 202407130
RFP TITLE: Employee Development Training
BIDDER: CCS Learning Academy
DATE: 10/25/2024

**EVALUATION OF SECTION II
Organization Qualifications and Experience**

	<u>Points Available</u>	<u>Points Awarded</u>
Section II. Organization Qualifications and Experience	35	31

Evaluation Team Comments:

- II. Organization Qualifications and Experience
- Overview of the Organization
 - i. 25+ years of experience
 - ii. Experience with the State of Maine
 - iii. Listed qualifications and experience
 - Subcontractors
 - i. None will be used
 - Organizational Chart
 - i. No org chart – listed two proposed instructors
 - Litigation
 - i. None
 - Licensure/Certification
 - i. Yes
 - Certificate of Insurance
 - i. Yes

**STATE OF MAINE
TEAM CONSENSUS EVALUATION NOTES**

RFP #: 202407130
RFP TITLE: Employee Development Training
BIDDER: CCS Learning Academy
DATE: 10/25/2024

**EVALUATION OF SECTION III
Proposed Services**

	<u>Points Available</u>	<u>Points Awarded</u>
Section III. Proposed Services	35	32

Evaluation Team Comments:

- III. Proposed Services
 - a. Services to be provided
 - i. Provide a lot of classes
 - ii. A lot of details provided

 - b. Implementation – Work Plan
 - i. Work plan is very detailed
 - ii. Offered virtual or in-person
 - iii. Resources provided and course outline

**STATE OF MAINE
TEAM CONSENSUS EVALUATION NOTES**

RFP #: 202407130
RFP TITLE: Employee Development Training
BIDDER: CCS Learning Academy
DATE: 10/25/2024

**EVALUATION OF SECTION IV
Cost Proposal**

BUILDING ENGAGED TEAMS

Lowest Submitted Cost Proposal		Cost Proposal Being Scored	x	Score Weight	=	Score
\$2,500.00		\$2,900.00	x	30 points	=	25.86

COMMUNICATIONS & CONVERSATIONS

Lowest Submitted Cost Proposal		Cost Proposal Being Scored	x	Score Weight	=	Score
\$800.00		\$2,500.00	x	30 points	=	9.6

CONFLICT RESOLUTION IN THE WORKPLACE

Lowest Submitted Cost Proposal		Cost Proposal Being Scored	x	Score Weight	=	Score
\$750.00		\$2,500.00	x	30 points	=	9

CRITICAL THINKING

Lowest Submitted Cost Proposal		Cost Proposal Being Scored	x	Score Weight	=	Score
\$1,250.00		\$2,900.00	x	30 points	=	12.93

IMPROVING WORK RELATIONSHIPS

Lowest Submitted Cost Proposal		Cost Proposal Being Scored	x	Score Weight	=	Score
\$800.00		\$2,000.00		30 points		12

INTERCULTURAL COMMUNICATION

Lowest Submitted Cost Proposal		Cost Proposal Being Scored	x	Score Weight	=	Score
\$800.00		\$2,500.00	x	30 points	=	9.6

LEADERSHIP PROGRAM

Lowest Submitted Cost Proposal		Cost Proposal Being Scored	x	Score Weight	=	Score
\$2,500.00		\$8,100.00	x	30 points	=	9.26

MANAGING ANGER AND EMOTIONS IN THE WORKPLACE

Lowest Submitted Cost Proposal		Cost Proposal Being Scored	x	Score Weight	=	Score
800.00		\$2,000.00	x	30 points	=	12

MOTIVATION & COACHING

Lowest Submitted Cost Proposal		Cost Proposal Being Scored	x	Score Weight	=	Score
\$800.00		\$2,900.00	x	30 points	=	8.28

MYERS-BRIGGS TYPE INDICATOR (MBTI)

Lowest Submitted Cost Proposal		Cost Proposal Being Scored	x	Score Weight	=	Score
\$3,000.00		\$4,000.00	x	30 points	=	22.5

**STATE OF MAINE
TEAM CONSENSUS EVALUATION NOTES**

RFP #: 202407130
RFP TITLE: Employee Development Training
BIDDER: Connect the DOTS LLC dba Development Without Limits
DATE: 10/25/2024

SUMMARY PAGE

Department Name: MaineDOT
Name of RFP Coordinator: Maeghan Hass
Names of Evaluators: Israel Cunningham, Valarie Moody, Richard Powell

<u>Pass/Fail Criteria</u>	<u>Pass</u>	<u>Fail</u>
Section I. Preliminary Information (Eligibility)		
• N/A		
<u>Scoring Sections</u> (Edit sections below to match evaluation criteria within RFP)	<u>Points Available</u>	<u>Points Awarded</u>
Section II. Organization Qualifications and Experience	35	22
Section III. Proposed Services	35	21
Section IV. Cost Proposal - See Page 5 for each cost per training	30	See Master Score Sheet for each training
<u>Total Points</u>	<u>100</u>	

**STATE OF MAINE
TEAM CONSENSUS EVALUATION NOTES**

RFP #: 202407130

RFP TITLE: Employee Development Training

BIDDER: Connect the DOTS LLC dba Development Without Limits

DATE: 10/25/2024

**OVERVIEW OF SECTION I
Preliminary Information**

Section I. Preliminary Information

Evaluation Team Comments:

N/A

**STATE OF MAINE
TEAM CONSENSUS EVALUATION NOTES**

RFP #: 202407130

RFP TITLE: Employee Development Training

BIDDER: Connect the DOTS LLC dba Development Without Limits

DATE: 10/25/2024

**EVALUATION OF SECTION II
Organization Qualifications and Experience**

	<u>Points Available</u>	<u>Points Awarded</u>
Section II. Organization Qualifications and Experience	35	22

Evaluation Team Comments:

- II. Organization Qualifications and Experience
- Overview of the Organization
 - i. Tailored training
 - ii. Listed proposed instructors & experience
 - iii. References provided
 - iv. 24 years of experience
 - Subcontractors
 - i. None Listed
 - Organizational Chart
 - i. No org chart provided
 - Litigation
 - i. None
 - Licensure/Certification
 - i. None provided
 - Certificate of Insurance
 - i. Yes

**STATE OF MAINE
TEAM CONSENSUS EVALUATION NOTES**

RFP #: 202407130

RFP TITLE: Employee Development Training

BIDDER: Connect the DOTS LLC dba Development Without Limits

DATE: 10/25/2024

**EVALUATION OF SECTION III
Proposed Services**

	<u>Points Available</u>	<u>Points Awarded</u>
Section III. Proposed Services	35	21

Evaluation Team Comments:

III. Proposed Services

a. Services to be provided

- i. Provided a lot of classes with a lot of details
- ii. Virtual training only

b. Implementation – Work Plan

- i. Work Plan is very detailed for the period of contract with timeline and key tasks listed
- ii. Provide follow-up coaching sessions, one-on-one support after class if requested

**STATE OF MAINE
TEAM CONSENSUS EVALUATION NOTES**

RFP #: 202407130

RFP TITLE: Employee Development Training

BIDDER: Connect the DOTS LLC dba Development Without Limits

DATE: 10/25/2024

**EVALUATION OF SECTION IV
Cost Proposal**

BUILDING ENGAGED TEAMS

Lowest Submitted Cost Proposal		Cost Proposal Being Scored	x	Score Weight	=	Score
\$2,500.00		\$2,500.00	x	30 points	=	30

COMMUNICATING OUTSIDE OF MAINEDOT

Lowest Submitted Cost Proposal		Cost Proposal Being Scored	x	Score Weight	=	Score
\$750.00		\$2,500.00	x	30 points	=	9

COMMUNICATIONS & CONVERSATIONS

Lowest Submitted Cost Proposal		Cost Proposal Being Scored	x	Score Weight	=	Score
\$800.00		\$2,500.00	x	30 points	=	9.6

CONFLICT RESOLUTION IN THE WORKPLACE

Lowest Submitted Cost Proposal		Cost Proposal Being Scored	x	Score Weight	=	Score
\$750.00		\$2,500.00	x	30 points	=	9

IMPROVING WORK RELATIONSHIPS

Lowest Submitted Cost Proposal		Cost Proposal Being Scored	x	Score Weight	=	Score
\$800.00		\$2,500.00		30 points		9.6

INTERCULTURAL COMMUNICATION

Lowest Submitted Cost Proposal		Cost Proposal Being Scored	x	Score Weight	=	Score
\$800.00		\$2,500.00	x	30 points	=	9.6

LEADERSHIP PROGRAM

Lowest Submitted Cost Proposal		Cost Proposal Being Scored	x	Score Weight	=	Score
\$2,500.00		\$10,000.00	x	30 points	=	7.5

Evaluation Team Comments:

**STATE OF MAINE
TEAM CONSENSUS EVALUATION NOTES**

RFP #: 202407130
RFP TITLE: Employee Development Training
BIDDER: Cranes 101 Incorporated
DATE: 10/25/2024

SUMMARY PAGE

Department Name: MaineDOT
Name of RFP Coordinator: Maeghan Hass
Names of Evaluators: Israel Cunningham, Valarie Moody, Richard Powell

<u>Pass/Fail Criteria</u>	<u>Pass</u>	<u>Fail</u>
Section I. Preliminary Information (Eligibility)		
• N/A		
<u>Scoring Sections</u> (Edit sections below to match evaluation criteria within RFP)	<u>Points Available</u>	<u>Points Awarded</u>
Section II. Organization Qualifications and Experience	35	32
Section III. Proposed Services	35	25
Section IV. Cost Proposal - See Page 5 for each cost per training	30	See Master Score Sheet for each training
<u>Total Points</u>	<u>100</u>	

**STATE OF MAINE
TEAM CONSENSUS EVALUATION NOTES**

RFP #: 202407130
RFP TITLE: Employee Development Training
BIDDER: Cranes 101 Incorporated
DATE: 10/25/2024

**OVERVIEW OF SECTION I
Preliminary Information**

Section I. Preliminary Information

Evaluation Team Comments:

N/A

**STATE OF MAINE
TEAM CONSENSUS EVALUATION NOTES**

RFP #: 202407130
RFP TITLE: Employee Development Training
BIDDER: Cranes 101 Incorporated
DATE: 10/25/2024

**EVALUATION OF SECTION II
Organization Qualifications and Experience**

	<u>Points Available</u>	<u>Points Awarded</u>
Section II. Organization Qualifications and Experience	35	32

Evaluation Team Comments:

- II. Organization Qualifications and Experience
- Overview of the Organization
 - i. One instructor – Founder/President of firm
 - ii. 23 years of experience
 - iii. MaineDOT experience
 - iv. Founder is a crane committee member of ASME
 - v. Conducted training successfully in 2021 and 2023 for MaineDOT
 - Subcontractors
 - i. None Listed
 - Organizational Chart
 - i. No org chart provided
 - Litigation
 - i. Unknown
 - Licensure/Certification
 - i. NCCER Licensure since 2019
 - Certificate of Insurance
 - i. Yes

**STATE OF MAINE
TEAM CONSENSUS EVALUATION NOTES**

RFP #: 202407130
RFP TITLE: Employee Development Training
BIDDER: Cranes 101 Incorporated
DATE: 10/25/2024

**EVALUATION OF SECTION III
Proposed Services**

	<u>Points Available</u>	<u>Points Awarded</u>
Section III. Proposed Services	35	25

Evaluation Team Comments:

- III. Proposed Services
 - a. Services to be provided
 - i. One class listed
 - ii. In-person
 - b. Implementation – Work Plan
 - i. Detailed class information provided
 - ii. Hands-on training, re-training, certification & re-certification of individual employees identified to operate a variety of MaineDOT cranes
 - iii. MaineDOT provides classroom

**STATE OF MAINE
TEAM CONSENSUS EVALUATION NOTES**

RFP #: 202407130
RFP TITLE: Employee Development Training
BIDDER: Cranes 101 Incorporated
DATE: 10/25/2024

**EVALUATION OF SECTION IV
Cost Proposal**

CRANE OPERATOR CERTIFICATIONS/RECERTIFICATION

Lowest Submitted Cost Proposal		Cost Proposal Being Scored	x	Score Weight	=	Score
\$1,500.00		\$1,500.00	x	30 points	=	30

Evaluation Team Comments:

**STATE OF MAINE
TEAM CONSENSUS EVALUATION NOTES**

RFP #: 202407130
RFP TITLE: Employee Development Training
BIDDER: Dickerson Consulting Group, LLC
DATE: 10/25/2024

SUMMARY PAGE

Department Name: MaineDOT
Name of RFP Coordinator: Maeghan Hass
Names of Evaluators: Israel Cunningham, Valarie Moody, Richard Powell

<u>Pass/Fail Criteria</u>	<u>Pass</u>	<u>Fail</u>
Section I. Preliminary Information (Eligibility)		
• N/A		
<u>Scoring Sections</u> (Edit sections below to match evaluation criteria within RFP)	<u>Points Available</u>	<u>Points Awarded</u>
Section II. Organization Qualifications and Experience	35	18
Section III. Proposed Services	35	23
Section IV. Cost Proposal - See Page 5 for each cost per training	30	See Master Score Sheet for each training
<u>Total Points</u>	<u>100</u>	

**STATE OF MAINE
TEAM CONSENSUS EVALUATION NOTES**

RFP #: 202407130
RFP TITLE: Employee Development Training
BIDDER: Dickerson Consulting Group, LLC
DATE: 10/25/2024

**OVERVIEW OF SECTION I
Preliminary Information**

Section I. Preliminary Information

Evaluation Team Comments:

N/A

**STATE OF MAINE
TEAM CONSENSUS EVALUATION NOTES**

RFP #: 202407130
RFP TITLE: Employee Development Training
BIDDER: Dickerson Consulting Group, LLC
DATE: 10/25/2024

**EVALUATION OF SECTION II
Organization Qualifications and Experience**

	<u>Points Available</u>	<u>Points Awarded</u>
Section II. Organization Qualifications and Experience	35	18

Evaluation Team Comments:

- II. Organization Qualifications and Experience
- Overview of the Organization
 - i. 13 years of experience
 - ii. Experience with MaineDOT
 - iii.
 - Subcontractors
 - i. None Listed
 - Organizational Chart
 - i. No org chart provided
 - Litigation
 - i. None
 - Licensure/Certification
 - i. None provided
 - Certificate of Insurance
 - i. None provided

**STATE OF MAINE
TEAM CONSENSUS EVALUATION NOTES**

RFP #: 202407130
RFP TITLE: Employee Development Training
BIDDER: Dickerson Consulting Group, LLC
DATE: 10/25/2024

**EVALUATION OF SECTION III
Proposed Services**

	<u>Points Available</u>	<u>Points Awarded</u>
Section III. Proposed Services	35	23

Evaluation Team Comments:

- III. Proposed Services
 - a. Services to be provided
 - i. Employee Development Training
 - ii. Classroom or on-line
 - iii. Stated instructor years of service and experience as well as qualifications/certifications
 - b. Implementation – Work Plan
 - i. Multi-delivery platform
 - ii. Games and multi-media learning
 - iii. Classes were detailed
 - iv. Virtual

**STATE OF MAINE
TEAM CONSENSUS EVALUATION NOTES**

RFP #: 202407130
RFP TITLE: Employee Development Training
BIDDER: Dickerson Consulting Group, LLC
DATE: 10/25/2024

**EVALUATION OF SECTION IV
Cost Proposal**

BUILDING ENGAGED TEAMS

Lowest Submitted Cost Proposal		Cost Proposal Being Scored	x	Score Weight	=	Score
\$2,500.00		\$4,500.00	x	30 points	=	16.67

IMPROVING WORK RELATIONSHIPS

Lowest Submitted Cost Proposal		Cost Proposal Being Scored	x	Score Weight	=	Score
\$800.00		\$4,500.00		30 points		5.33

LEADERSHIP PROGRAM

Lowest Submitted Cost Proposal		Cost Proposal Being Scored	x	Score Weight	=	Score
\$2,500.00		\$14,500.00	x	30 points	=	5.17

MANAGING ANGER AND EMOTIONS IN THE WORKPLACE

Lowest Submitted Cost Proposal		Cost Proposal Being Scored	x	Score Weight	=	Score
\$800.00		\$4,500.00	x	30 points	=	5.33

MOTIVATION & COACHING

Lowest Submitted Cost Proposal		Cost Proposal Being Scored	x	Score Weight	=	Score
\$800.00		\$10,500.00	x	30 points	=	2.29

Evaluation Team Comments:

**STATE OF MAINE
TEAM CONSENSUS EVALUATION NOTES**

RFP #: 202407130
RFP TITLE: Employee Development Training
BIDDER: Dirigo Safety, LLC
DATE: 10/25/2024

SUMMARY PAGE

Department Name: MaineDOT
Name of RFP Coordinator: Maeghan Hass
Names of Evaluators: Israel Cunningham, Valarie Moody, Richard Powell

<u>Pass/Fail Criteria</u>	<u>Pass</u>	<u>Fail</u>
Section I. Preliminary Information (Eligibility)		
• N/A		
<u>Scoring Sections</u> (Edit sections below to match evaluation criteria within RFP)	<u>Points Available</u>	<u>Points Awarded</u>
Section II. Organization Qualifications and Experience	35	33
Section III. Proposed Services	35	32
Section IV. Cost Proposal - See Page 5 for each cost per training	30	See Master Score Sheet for each training
<u>Total Points</u>	<u>100</u>	

**STATE OF MAINE
TEAM CONSENSUS EVALUATION NOTES**

RFP #: 202407130
RFP TITLE: Employee Development Training
BIDDER: Dirigo Safety, LLC
DATE: 10/25/2024

**OVERVIEW OF SECTION I
Preliminary Information**

Section I. Preliminary Information

Evaluation Team Comments:

N/A

**STATE OF MAINE
TEAM CONSENSUS EVALUATION NOTES**

RFP #: 202407130
RFP TITLE: Employee Development Training
BIDDER: Dirigo Safety, LLC
DATE: 10/25/2024

**EVALUATION OF SECTION II
Organization Qualifications and Experience**

	<u>Points Available</u>	<u>Points Awarded</u>
Section II. Organization Qualifications and Experience	35	33

Evaluation Team Comments:

- II. Organization Qualifications and Experience
- Overview of the Organization
 - i. Very well written
 - ii. Lists a lot of experience
 - iii. References and instructors listed
 - Subcontractors
 - i. None Listed
 - Organizational Chart
 - i. Listed their organization leaders, instructors, their experiences and what they teach
 - Litigation
 - i. None
 - Licensure/Certification
 - i. Certifications listed
 - Certificate of Insurance
 - i. Yes

**STATE OF MAINE
TEAM CONSENSUS EVALUATION NOTES**

RFP #: 202407130
RFP TITLE: Employee Development Training
BIDDER: Dirigo Safety, LLC
DATE: 10/25/2024

**EVALUATION OF SECTION III
Proposed Services**

	<u>Points Available</u>	<u>Points Awarded</u>
Section III. Proposed Services	35	32

Evaluation Team Comments:

- III. Proposed Services
 - a. Services to be provided
 - i. Offer a lot of classes
 - ii. Description well written
 - iii. Have their own facility if needed
 - b. Implementation – Work Plan
 - i. Listed classes and breakdown of each class
 - ii. Tailor-made customizations

**STATE OF MAINE
TEAM CONSENSUS EVALUATION NOTES**

RFP #: 202407130
RFP TITLE: Employee Development Training
BIDDER: Dirigo Safety, LLC
DATE: 10/25/2024

**EVALUATION OF SECTION IV
Cost Proposal**

ACTIVE SHOOTER PREPAREDNESS

Lowest Submitted Cost Proposal		Cost Proposal Being Scored	x	Score Weight	=	Score
\$2,250.00		\$2,250.00	x	30 points	=	30

BUILDING ENGAGED TEAMS

Lowest Submitted Cost Proposal		Cost Proposal Being Scored	x	Score Weight	=	Score
\$2,500.00		\$3,710.00	x	30 points	=	20.22

COMMUNICATING OUTSIDE OF MAINEDOT

Lowest Submitted Cost Proposal		Cost Proposal Being Scored	x	Score Weight	=	Score
\$750.00		\$1,600.00	x	30 points	=	14.06

COMMUNICATIONS & CONVERSATIONS

Lowest Submitted Cost Proposal		Cost Proposal Being Scored	x	Score Weight	=	Score
\$800.00		\$1,590.00	x	30 points	=	15.09

CONFLICT RESOLUTION IN THE WORKPLACE

Lowest Submitted Cost Proposal		Cost Proposal Being Scored	x	Score Weight	=	Score
\$750.00		\$2,385.00	x	30 points	=	9.43

LEADERSHIP PROGRAM

Lowest Submitted Cost Proposal		Cost Proposal Being Scored	x	Score Weight	=	Score
\$2,500.00		\$7,420.00	x	30 points	=	10.11

MANAGING ANGER AND EMOTIONS IN THE WORKPLACE

Lowest Submitted Cost Proposal		Cost Proposal Being Scored	x	Score Weight	=	Score
\$800.00		\$2,385.00	x	30 points	=	10.06

MOTIVATION & COACHING

Lowest Submitted Cost Proposal		Cost Proposal Being Scored	x	Score Weight	=	Score
\$800.00		\$3,710.00	x	30 points	=	6.47

REASONABLE SUSPICION FOR SUPERVISORS

Lowest Submitted Cost Proposal		Cost Proposal Being Scored	x	Score Weight	=	Score
\$800.00		\$1,590.00	x	30 points	=	15.09

Evaluation Team Comments:

**STATE OF MAINE
TEAM CONSENSUS EVALUATION NOTES**

RFP #: 202407130
RFP TITLE: Employee Development Training
BIDDER: GoodGames
DATE: 10/25/2024

SUMMARY PAGE

Department Name: MaineDOT
Name of RFP Coordinator: Maeghan Hass
Names of Evaluators: Israel Cunningham, Valarie Moody, Richard Powell

<u>Pass/Fail Criteria</u>	<u>Pass</u>	<u>Fail</u>
Section I. Preliminary Information (Eligibility)		
• N/A		
<u>Scoring Sections</u> (Edit sections below to match evaluation criteria within RFP)	<u>Points Available</u>	<u>Points Awarded</u>
Section II. Organization Qualifications and Experience	35	12
Section III. Proposed Services	35	10
Section IV. Cost Proposal - See Page 5 for each cost per training	30	See Master Score Sheet for each training
<u>Total Points</u>	<u>100</u>	

**STATE OF MAINE
TEAM CONSENSUS EVALUATION NOTES**

RFP #: 202407130
RFP TITLE: Employee Development Training
BIDDER: GoodGames
DATE: 10/25/2024

**OVERVIEW OF SECTION I
Preliminary Information**

Section I. Preliminary Information

Evaluation Team Comments:

N/A

**STATE OF MAINE
TEAM CONSENSUS EVALUATION NOTES**

RFP #: 202407130
RFP TITLE: Employee Development Training
BIDDER: GoodGames
DATE: 10/25/2024

**EVALUATION OF SECTION II
Organization Qualifications and Experience**

	<u>Points Available</u>	<u>Points Awarded</u>
Section II. Organization Qualifications and Experience	35	12

Evaluation Team Comments:

- II. Organization Qualifications and Experience
- Overview of the Organization
 - i. Web-based platform
 - ii. Refers to Maine companies
 - iii. No instructor information
 - Subcontractors
 - i. List of subcontractors
 - Organizational Chart
 - i. Org chart listed; no breakdown of staff
 - Litigation
 - i. Unknown
 - Licensure/Certification
 - i. None provided
 - Certificate of Insurance
 - i. Yes

**STATE OF MAINE
TEAM CONSENSUS EVALUATION NOTES**

RFP #: 202407130
RFP TITLE: Employee Development Training
BIDDER: GoodGames
DATE: 10/25/2024

**EVALUATION OF SECTION III
Proposed Services**

	<u>Points Available</u>	<u>Points Awarded</u>
Section III. Proposed Services	35	10

Evaluation Team Comments:

- III. Proposed Services
 - a. Services to be provided
 - i. Communication and Employee Development classes
 - ii. Classroom and online instruction
 - iii. Class description well written
 - b. Implementation – Work Plan
 - i. Classes can be offered in both virtual and in-person
 - ii. Conflict Resolution in the Workplace training they provide refers to supervisors only
 - iii.

**STATE OF MAINE
TEAM CONSENSUS EVALUATION NOTES**

RFP #: 202407130
RFP TITLE: Employee Development Training
BIDDER: GoodGames
DATE: 10/25/2024

**EVALUATION OF SECTION IV
Cost Proposal**

BUILDING ENGAGED TEAMS

Lowest Submitted Cost Proposal		Cost Proposal Being Scored	x	Score Weight	=	Score
\$2,500.00	,	\$15,000.00	x	30 points	=	5

COMMUNICATIONS & CONVERSATIONS

Lowest Submitted Cost Proposal		Cost Proposal Being Scored	x	Score Weight	=	Score
\$800.00	,	\$15,000.00	x	30 points	=	1.6

CONFLICT RESOLUTION IN THE WORKPLACE

Lowest Submitted Cost Proposal		Cost Proposal Being Scored	x	Score Weight	=	Score
\$750.00	,	\$15,000.00	x	30 points	=	1.5

Evaluation Team Comments:

**STATE OF MAINE
TEAM CONSENSUS EVALUATION NOTES**

RFP #: 202407130
RFP TITLE: Employee Development Training
BIDDER: Healthy Life Employee Assistance Program and Training
DATE: 10/25/2024

SUMMARY PAGE

Department Name: MaineDOT
Name of RFP Coordinator: Maeghan Hass
Names of Evaluators: Israel Cunningham, Valarie Moody, Richard Powell

<u>Pass/Fail Criteria</u>	<u>Pass</u>	<u>Fail</u>
Section I. Preliminary Information (Eligibility)		
• N/A		
<u>Scoring Sections</u> (Edit sections below to match evaluation criteria within RFP)	<u>Points Available</u>	<u>Points Awarded</u>
Section II. Organization Qualifications and Experience	35	30
Section III. Proposed Services	35	28
Section IV. Cost Proposal - See Page 5 for each cost per training	30	See Master Score Sheet for each training
<u>Total Points</u>	<u>100</u>	

**STATE OF MAINE
TEAM CONSENSUS EVALUATION NOTES**

RFP #: 202407130

RFP TITLE: Employee Development Training

BIDDER: Healthy Life Employee Assistance Program and Training

DATE: 10/25/2024

**OVERVIEW OF SECTION I
Preliminary Information**

Section I. Preliminary Information

Evaluation Team Comments:

N/A

**STATE OF MAINE
TEAM CONSENSUS EVALUATION NOTES**

RFP #: 202407130

RFP TITLE: Employee Development Training

BIDDER: Healthy Life Employee Assistance Program and Training

DATE: 10/25/2024

**EVALUATION OF SECTION II
Organization Qualifications and Experience**

	<u>Points Available</u>	<u>Points Awarded</u>
Section II. Organization Qualifications and Experience	35	30

Evaluation Team Comments:

II. Organization Qualifications and Experience

- Overview of the Organization
 - i. Prior training with MaineDOT
 - ii. References provided
 - iii. Overview put together well
 - iv. Listed experience

- Subcontractors
 - i. None listed

- Organizational Chart
 - i. Listed description of everyone's experience; no org chart though

- Litigation
 - i. Unknown

- Licensure/Certification
 - i. Listed

- Certificate of Insurance
 - i. Yes

**STATE OF MAINE
TEAM CONSENSUS EVALUATION NOTES**

RFP #: 202407130

RFP TITLE: Employee Development Training

BIDDER: Healthy Life Employee Assistance Program and Training

DATE: 10/25/2024

**EVALUATION OF SECTION III
Proposed Services**

	<u>Points Available</u>	<u>Points Awarded</u>
Section III. Proposed Services	35	28

Evaluation Team Comments:

III. Proposed Services

a. Services to be provided

- i. Multi-platform for delivery
- ii. Customizable for MaineDOT
- iii. A lot of classes listed

b. Implementation – Work Plan

- i. Classes offered in-person or virtual based on MaineDOT preference
- ii. Use of Powerpoint and handouts

**STATE OF MAINE
TEAM CONSENSUS EVALUATION NOTES**

RFP #: 202407130

RFP TITLE: Employee Development Training

BIDDER: Healthy Life Employee Assistance Program and Training

DATE: 10/25/2024

**EVALUATION OF SECTION IV
Cost Proposal**

COMMUNICATING OUTSIDE OF MAINEDOT

Lowest Submitted Cost Proposal		Cost Proposal Being Scored	x	Score Weight	=	Score
\$750.00		\$800.00	x	30 points	=	28.13

COMMUNICATIONS & CONVERSATIONS

Lowest Submitted Cost Proposal		Cost Proposal Being Scored	x	Score Weight	=	Score
\$800.00		\$800.00	x	30 points	=	30

CONFLICT RESOLUTION IN THE WORKPLACE

Lowest Submitted Cost Proposal		Cost Proposal Being Scored	x	Score Weight	=	Score
\$750.00		\$800.00	x	30 points	=	28.13

IMPROVING WORK RELATIONSHIPS

Lowest Submitted Cost Proposal		Cost Proposal Being Scored	x	Score Weight	=	Score
\$800.00		\$800.00		30 points		30

INTERCULTURAL COMMUNICATION

Lowest Submitted Cost Proposal		Cost Proposal Being Scored	x	Score Weight	=	Score
\$800.00		\$800.00	x	30 points	=	30

LEADERSHIP PROGRAM

Lowest Submitted Cost Proposal		Cost Proposal Being Scored	x	Score Weight	=	Score
\$2,500.00		\$3,200.00	x	30 points	=	23.44

MANAGING ANGER AND EMOTIONS IN THE WORKPLACE

Lowest Submitted Cost Proposal		Cost Proposal Being Scored	x	Score Weight	=	Score
\$800.00		\$800.00	x	30 points	=	30

MOTIVATION & COACHING

Lowest Submitted Cost Proposal		Cost Proposal Being Scored	x	Score Weight	=	Score
\$800.00		\$800.00	x	30 points	=	30

REASONABLE SUSPICION FOR SUPERVISORS

Lowest Submitted Cost Proposal		Cost Proposal Being Scored	x	Score Weight	=	Score
\$800.00		\$800.00	x	30 points	=	30

**STATE OF MAINE
TEAM CONSENSUS EVALUATION NOTES**

RFP #: 202407130
RFP TITLE: Employee Development Training
BIDDER: Lazarus Coaching and Consulting LLC
DATE: 10/25/2024

SUMMARY PAGE

Department Name: MaineDOT
Name of RFP Coordinator: Maeghan Hass
Names of Evaluators: Israel Cunningham, Valarie Moody, Richard Powell

<u>Pass/Fail Criteria</u>	<u>Pass</u>	<u>Fail</u>
Section I. Preliminary Information (Eligibility)		
• N/A		
<u>Scoring Sections</u> (Edit sections below to match evaluation criteria within RFP)	<u>Points Available</u>	<u>Points Awarded</u>
Section II. Organization Qualifications and Experience	35	27
Section III. Proposed Services	35	20
Section IV. Cost Proposal - See Pages 5 & 6 for each cost per training	30	See Master Score Sheet for each training
<u>Total Points</u>	<u>100</u>	

**STATE OF MAINE
TEAM CONSENSUS EVALUATION NOTES**

RFP #: 202407130
RFP TITLE: Employee Development Training
BIDDER: Lazarus Coaching and Consulting LLC
DATE: 10/25/2024

**OVERVIEW OF SECTION I
Preliminary Information**

Section I. Preliminary Information

Evaluation Team Comments:

N/A

**STATE OF MAINE
TEAM CONSENSUS EVALUATION NOTES**

RFP #: 202407130
RFP TITLE: Employee Development Training
BIDDER: Lazarus Coaching and Consulting LLC
DATE: 10/25/2024

**EVALUATION OF SECTION II
Organization Qualifications and Experience**

	<u>Points Available</u>	<u>Points Awarded</u>
Section II. Organization Qualifications and Experience	35	27

Evaluation Team Comments:

II. Organization Qualifications and Experience

- Overview of the Organization
 - i. References provided
 - ii. Well put together
 - iii. Listed experience
- Subcontractors
 - i. No subs
- Organizational Chart
 - i. Not provided
- Litigation
 - i. None
- Licensure/Certification
 - i. Yes
- Certificate of Insurance
 - i. Yes

**STATE OF MAINE
TEAM CONSENSUS EVALUATION NOTES**

RFP #: 202407130
RFP TITLE: Employee Development Training
BIDDER: Lazarus Coaching and Consulting LLC
DATE: 10/25/2024

**EVALUATION OF SECTION III
Proposed Services**

	<u>Points Available</u>	<u>Points Awarded</u>
Section III. Proposed Services	35	20

Evaluation Team Comments:

- III. Proposed Services
 - a. Services to be provided
 - i. Description of courses and synopsis
 - ii. In-person training
 - iii. A lot of classes; all held in-person
 - b. Implementation – Work Plan
 - i. Classroom instruction
 - ii. Doesn't talk about gearing training towards MaineDOT specifics
 - iii. No customization

**STATE OF MAINE
TEAM CONSENSUS EVALUATION NOTES**

RFP #: 202407130

RFP TITLE: Employee Development Training

BIDDER: Lazarus Coaching and Consulting LLC

DATE: 10/25/2024

**EVALUATION OF SECTION IV
Cost Proposal**

BUILDING ENGAGED TEAMS

Lowest Submitted Cost Proposal		Cost Proposal Being Scored	x	Score Weight	=	Score
\$2,500.00		\$4,000.00	x	30 points	=	18.75

COMMUNICATING OUTSIDE OF MAINEDOT

Lowest Submitted Cost Proposal		Cost Proposal Being Scored	x	Score Weight	=	Score
\$750.00		\$4,000.00	x	30 points	=	5.63

COMMUNICATIONS & CONVERSATIONS

Lowest Submitted Cost Proposal		Cost Proposal Being Scored	x	Score Weight	=	Score
\$800.00		\$4,000.00	x	30 points	=	6

CONFLICT RESOLUTION IN THE WORKPLACE

Lowest Submitted Cost Proposal		Cost Proposal Being Scored	x	Score Weight	=	Score
\$750.00		\$4,000.00	x	30 points	=	5.63

CRITICAL THINKING

Lowest Submitted Cost Proposal		Cost Proposal Being Scored	x	Score Weight	=	Score
\$1,250.00		\$4,000.00	x	30 points	=	9.38

IMPROVING WORK RELATIONSHIPS

Lowest Submitted Cost Proposal		Cost Proposal Being Scored	x	Score Weight	=	Score
\$800.00		\$2,000.00		30 points		12

INTERCULTURAL COMMUNICATION

Lowest Submitted Cost Proposal		Cost Proposal Being Scored	x	Score Weight	=	Score
\$800.00		\$4,000.00	x	30 points	=	6

LEADERSHIP PROGRAM

Lowest Submitted Cost Proposal		Cost Proposal Being Scored	x	Score Weight	=	Score
\$2,500.00		\$24,000.00	x	30 points	=	3.13

MANAGING ANGER AND EMOTIONS IN THE WORKPLACE

Lowest Submitted Cost Proposal		Cost Proposal Being Scored	x	Score Weight	=	Score
\$800.00		\$4,000.00	x	30 points	=	6

MOTIVATION & COACHING

Lowest Submitted Cost Proposal		Cost Proposal Being Scored	x	Score Weight	=	Score
\$800.00		\$8,000.00	x	30 points	=	3

**STATE OF MAINE
TEAM CONSENSUS EVALUATION NOTES**

RFP #: 202407130

RFP TITLE: Employee Development Training

BIDDER: Lazarus Coaching and Consulting LLC

DATE: 10/25/2024

MYERS-BRIGGS TYPE INDICATOR (MBTI)

Lowest Submitted Cost Proposal	,	Cost Proposal Being Scored	x	Score Weight	=	Score
\$3,000.00	,	\$4,035.00	x	30 points	=	22.3

UNDERSTANDING TODAY'S WORKFORCE

Lowest Submitted Cost Proposal	,	Cost Proposal Being Scored	x	Score Weight	=	Score
\$1,250.00	,	\$4,000.00	x	30 points	=	9.38

Evaluation Team Comments:

**STATE OF MAINE
TEAM CONSENSUS EVALUATION NOTES**

RFP #: 202407130
RFP TITLE: Employee Development Training
BIDDER: LotusUSA, Inc.
DATE: 10/25/2024

SUMMARY PAGE

Department Name: MaineDOT
Name of RFP Coordinator: Maeghan Hass
Names of Evaluators: Israel Cunningham, Valarie Moody, Richard Powell

<u>Pass/Fail Criteria</u>	<u>Pass</u>	<u>Fail</u>
Section I. Preliminary Information (Eligibility)		
• N/A		
<u>Scoring Sections</u> (Edit sections below to match evaluation criteria within RFP)	<u>Points Available</u>	<u>Points Awarded</u>
Section II. Organization Qualifications and Experience	35	10
Section III. Proposed Services	35	13
Section IV. Cost Proposal - See Page 5 for each cost per training	30	See Master Score Sheet for each training
<u>Total Points</u>	<u>100</u>	

**STATE OF MAINE
TEAM CONSENSUS EVALUATION NOTES**

RFP #: 202407130
RFP TITLE: Employee Development Training
BIDDER: LotusUSA, Inc.
DATE: 10/25/2024

**OVERVIEW OF SECTION I
Preliminary Information**

Section I. Preliminary Information

Evaluation Team Comments:

N/A

**STATE OF MAINE
TEAM CONSENSUS EVALUATION NOTES**

RFP #: 202407130
RFP TITLE: Employee Development Training
BIDDER: LotusUSA, Inc.
DATE: 10/25/2024

**EVALUATION OF SECTION II
Organization Qualifications and Experience**

	<u>Points Available</u>	<u>Points Awarded</u>
Section II. Organization Qualifications and Experience	35	10

Evaluation Team Comments:

- II. Organization Qualifications and Experience
- Overview of the Organization
 - i. Unknown qualifications and experience
 - ii. Limited information for one person
 - iii.

 - Subcontractors
 - i. None listed

 - Organizational Chart
 - i. No org chart provided

 - Litigation
 - i. Unknown

 - Licensure/Certification
 - i. Unknown

 - Certificate of Insurance
 - i. None provided

**STATE OF MAINE
TEAM CONSENSUS EVALUATION NOTES**

RFP #: 202407130
RFP TITLE: Employee Development Training
BIDDER: LotusUSA, Inc.
DATE: 10/25/2024

**EVALUATION OF SECTION III
Proposed Services**

	<u>Points Available</u>	<u>Points Awarded</u>
Section III. Proposed Services	35	13

Evaluation Team Comments:

- III. Proposed Services
 - a. Services to be provided
 - i. Only one class offered
 - ii. Synopsis of actual training limited
 - b. Implementation – Work Plan
 - i. Little breakdown of class; only a basic overview
 - ii. Unknown if the class is in-person or virtual
 - iii. Not a very detailed proposal

**STATE OF MAINE
TEAM CONSENSUS EVALUATION NOTES**

RFP #: 202407130
RFP TITLE: Employee Development Training
BIDDER: LotusUSA, Inc.
DATE: 10/25/2024

**EVALUATION OF SECTION IV
Cost Proposal**

LEADERSHIP PROGRAM

Lowest Submitted Cost Proposal	,	Cost Proposal Being Scored	x	Score Weight	=	Score
\$2,500.00	,	\$9,861.25	x	30 points	=	7.61

Evaluation Team Comments:

**STATE OF MAINE
TEAM CONSENSUS EVALUATION NOTES**

RFP #: 202407130
RFP TITLE: Employee Development Training
BIDDER: Maine Motor Transport Association
DATE: 10/25/2024

SUMMARY PAGE

Department Name: MaineDOT
Name of RFP Coordinator: Maeghan Hass
Names of Evaluators: Israel Cunningham, Valarie Moody, Richard Powell

<u>Pass/Fail Criteria</u>	<u>Pass</u>	<u>Fail</u>
Section I. Preliminary Information (Eligibility)		
• N/A		
<u>Scoring Sections</u> (Edit sections below to match evaluation criteria within RFP)	<u>Points Available</u>	<u>Points Awarded</u>
Section II. Organization Qualifications and Experience	35	30
Section III. Proposed Services	35	30
Section IV. Cost Proposal - See Page 5 for each cost per training	30	See Master Score Sheet for each training
<u>Total Points</u>	<u>100</u>	

**STATE OF MAINE
TEAM CONSENSUS EVALUATION NOTES**

RFP #: 202407130
RFP TITLE: Employee Development Training
BIDDER: Maine Motor Transport Association
DATE: 10/25/2024

**OVERVIEW OF SECTION I
Preliminary Information**

Section I. Preliminary Information

Evaluation Team Comments:

N/A

**STATE OF MAINE
TEAM CONSENSUS EVALUATION NOTES**

RFP #: 202407130
RFP TITLE: Employee Development Training
BIDDER: Maine Motor Transport Association
DATE: 10/25/2024

**EVALUATION OF SECTION II
Organization Qualifications and Experience**

	<u>Points Available</u>	<u>Points Awarded</u>
Section II. Organization Qualifications and Experience	35	30

Evaluation Team Comments:

- II. Organization Qualifications and Experience
- Overview of the Organization
 - i. 40+ years of experience
 - ii. MMTA has experience with MaineDOT
 - iii.
 - Subcontractors
 - i. No subs noted
 - Organizational Chart
 - i. Not provided
 - Litigation
 - i. Unknown
 - Licensure/Certification
 - i. Listed
 - Certificate of Insurance
 - i. Yes

**STATE OF MAINE
TEAM CONSENSUS EVALUATION NOTES**

RFP #: 202407130
RFP TITLE: Employee Development Training
BIDDER: Maine Motor Transport Association
DATE: 10/25/2024

**EVALUATION OF SECTION III
Proposed Services**

	<u>Points Available</u>	<u>Points Awarded</u>
Section III. Proposed Services	35	30

Evaluation Team Comments:

- III. Proposed Services
 - a. Services to be provided
 - i. Classes listed with description
 - ii. No customization – Classroom instruction
 - iii. Driving and safety classes
 - b. Implementation – Work Plan
 - i. Classes are held in-person (not noted but with past experience it is known)
 - ii. No customization

**STATE OF MAINE
TEAM CONSENSUS EVALUATION NOTES**

RFP #: 202407130
RFP TITLE: Employee Development Training
BIDDER: Maine Motor Transport Association
DATE: 10/25/2024

**EVALUATION OF SECTION IV
Cost Proposal**

AIR BRAKE SEMINARS

Lowest Submitted Cost Proposal		Cost Proposal Being Scored	x	Score Weight	=	Score
\$2,800.00		\$2,800.00	x	30 points	=	30

DEFENSIVE DRIVING

Lowest Submitted Cost Proposal		Cost Proposal Being Scored	x	Score Weight	=	Score
\$600.00		\$600.00	x	30 points	=	30

ELECTRICAL DIAGNOSTIC TRAINING

Lowest Submitted Cost Proposal		Cost Proposal Being Scored	x	Score Weight	=	Score
\$2,800.00		\$2,800.00	x	30 points	=	30

EMISSIONS TESTING

Lowest Submitted Cost Proposal		Cost Proposal Being Scored	x	Score Weight	=	Score
\$2,800.00		\$2,800.00	x	30 points	=	30

VEHICLE HYDRAULICS

Lowest Submitted Cost Proposal		Cost Proposal Being Scored	x	Score Weight	=	Score
\$2,800.00		\$2,800.00	x	30 points	=	30

VEHICLE TIRE SAFETY

Lowest Submitted Cost Proposal		Cost Proposal Being Scored	x	Score Weight	=	Score
\$2,800.00		\$2,800.00	x	30 points	=	30

Evaluation Team Comments:

**STATE OF MAINE
TEAM CONSENSUS EVALUATION NOTES**

RFP #: 202407130
RFP TITLE: Employee Development Training
BIDDER: MaineMax, Inc.
DATE: 10/25/2024

SUMMARY PAGE

Department Name: MaineDOT
Name of RFP Coordinator: Maeghan Hass
Names of Evaluators: Israel Cunningham, Valarie Moody, Richard Powell

<u>Pass/Fail Criteria</u>	<u>Pass</u>	<u>Fail</u>
Section I. Preliminary Information (Eligibility)		
• N/A		
<u>Scoring Sections</u> (Edit sections below to match evaluation criteria within RFP)	<u>Points Available</u>	<u>Points Awarded</u>
Section II. Organization Qualifications and Experience	35	28
Section III. Proposed Services	35	32
Section IV. Cost Proposal - See Page 5 for each cost per training	30	See Master Score Sheet for each training
<u>Total Points</u>	<u>100</u>	

**STATE OF MAINE
TEAM CONSENSUS EVALUATION NOTES**

RFP #: 202407130
RFP TITLE: Employee Development Training
BIDDER: MaineMax, Inc.
DATE: 10/25/2024

**OVERVIEW OF SECTION I
Preliminary Information**

Section I. Preliminary Information

Evaluation Team Comments:

N/A

**STATE OF MAINE
TEAM CONSENSUS EVALUATION NOTES**

RFP #: 202407130
RFP TITLE: Employee Development Training
BIDDER: MaineMax, Inc.
DATE: 10/25/2024

**EVALUATION OF SECTION II
Organization Qualifications and Experience**

	<u>Points Available</u>	<u>Points Awarded</u>
Section II. Organization Qualifications and Experience	35	28

Evaluation Team Comments:

- II. Organization Qualifications and Experience
- Overview of the Organization
 - i. 18+ years of experience
 - ii. Long-time experience with MaineDOT
 - iii. Synopsis is good
 - Subcontractors
 - i. No
 - Organizational Chart
 - i. No
 - Litigation
 - i.
 - Licensure/Certification
 - i. Certified for Strategic Leadership Development
 - Certificate of Insurance
 - i. None listed

**STATE OF MAINE
TEAM CONSENSUS EVALUATION NOTES**

RFP #: 202407130
RFP TITLE: Employee Development Training
BIDDER: MaineMax, Inc.
DATE: 10/25/2024

**EVALUATION OF SECTION III
Proposed Services**

	<u>Points Available</u>	<u>Points Awarded</u>
Section III. Proposed Services	35	32

Evaluation Team Comments:

- III. Proposed Services
 - a. Services to be provided
 - i. Very detailed agenda
 - ii. Classes very well described; breakdown per class

 - b. Implementation – Work Plan
 - i. Offers individual communication coaching sessions
 - ii. With the breakdown, listed how he will teach the students
 - iii. Review things w/ MaineDOT by delivery

**STATE OF MAINE
TEAM CONSENSUS EVALUATION NOTES**

RFP #: 202407130
RFP TITLE: Employee Development Training
BIDDER: MaineMax, Inc.
DATE: 10/25/2024

**EVALUATION OF SECTION IV
Cost Proposal**

BUILDING ENGAGED TEAMS

Lowest Submitted Cost Proposal		Cost Proposal Being Scored	x	Score Weight	=	Score
\$2,500.00		\$3,600.00	x	30 points	=	20.83

COMMUNICATING OUTSIDE OF MAINEDOT

Lowest Submitted Cost Proposal		Cost Proposal Being Scored	x	Score Weight	=	Score
\$750.00		\$3,600.00	x	30 points	=	6.25

COMMUNICATIONS & CONVERSATIONS

Lowest Submitted Cost Proposal		Cost Proposal Being Scored	x	Score Weight	=	Score
\$800.00		\$3,600.00	x	30 points	=	6.67

CONFLICT RESOLUTION IN THE WORKPLACE

Lowest Submitted Cost Proposal		Cost Proposal Being Scored	x	Score Weight	=	Score
\$750.00		\$3,600.00	x	30 points	=	6.25

MANAGING ANGER AND EMOTIONS IN THE WORKPLACE

Lowest Submitted Cost Proposal		Cost Proposal Being Scored	x	Score Weight	=	Score
\$800.00		\$3,600.00	x	30 points	=	6.67

Evaluation Team Comments:

**STATE OF MAINE
TEAM CONSENSUS EVALUATION NOTES**

RFP #: 202407130
RFP TITLE: Employee Development Training
BIDDER: Management Development, Inc.
DATE: 10/25/2024

SUMMARY PAGE

Department Name: MaineDOT
Name of RFP Coordinator: Maeghan Hass
Names of Evaluators: Israel Cunningham, Valarie Moody, Richard Powell

<u>Pass/Fail Criteria</u>	<u>Pass</u>	<u>Fail</u>
Section I. Preliminary Information (Eligibility)		
• N/A		
<u>Scoring Sections</u> (Edit sections below to match evaluation criteria within RFP)	<u>Points Available</u>	<u>Points Awarded</u>
Section II. Organization Qualifications and Experience	35	13
Section III. Proposed Services	35	13
Section IV. Cost Proposal - See Page 5 for each cost per training	30	See Master Score Sheet for each training
<u>Total Points</u>	<u>100</u>	

**STATE OF MAINE
TEAM CONSENSUS EVALUATION NOTES**

RFP #: 202407130
RFP TITLE: Employee Development Training
BIDDER: Management Development, Inc.
DATE: 10/25/2024

**OVERVIEW OF SECTION I
Preliminary Information**

Section I. Preliminary Information

Evaluation Team Comments:

N/A

**STATE OF MAINE
TEAM CONSENSUS EVALUATION NOTES**

RFP #: 202407130
RFP TITLE: Employee Development Training
BIDDER: Management Development, Inc.
DATE: 10/25/2024

**EVALUATION OF SECTION II
Organization Qualifications and Experience**

	<u>Points Available</u>	<u>Points Awarded</u>
Section II. Organization Qualifications and Experience	35	13

Evaluation Team Comments:

- II. Organization Qualifications and Experience
- Overview of the Organization
 - i. Lacks details of company
 - ii. 30+ years experience
 - iii. No references provided but stated they are available
 - iv. Proposal appeared thrown together; not much effort put into it
 - v. Listed good experience with many different DOT's.
 - vi. Instructors have titles with their names but do not list qualifications or certifications
 - Subcontractors
 - i. No
 - Organizational Chart
 - i. No org chart but listed two employees
 - Litigation
 - i. No
 - Licensure/Certification
 - i. Certification by the Management Research Group in LEA 360 Leadership Development
 - Certificate of Insurance
 - i. None provided

**STATE OF MAINE
TEAM CONSENSUS EVALUATION NOTES**

RFP #: 202407130
RFP TITLE: Employee Development Training
BIDDER: Management Development, Inc.
DATE: 10/25/2024

**EVALUATION OF SECTION III
Proposed Services**

	<u>Points Available</u>	<u>Points Awarded</u>
Section III. Proposed Services	35	13

Evaluation Team Comments:

- III. Proposed Services
- a. Services to be provided
 - i. They broke down each class by day and w/ the instructor, which gave a good understanding of what they are providing
 - ii. Stated classes can be customized
 - iii. Employee Development classes

 - b. Implementation – Work Plan
 - i. Explained each class in detail
 - ii. Virtual and in-person classes
 - iii. Without agenda being provided it is hard to understand what each classes curriculum is

**STATE OF MAINE
TEAM CONSENSUS EVALUATION NOTES**

RFP #: 202407130

RFP TITLE: Employee Development Training

BIDDER: Management Development, Inc.

DATE: 10/25/2024

**EVALUATION OF SECTION IV
Cost Proposal**

BUILDING ENGAGED TEAMS

Lowest Submitted Cost Proposal		Cost Proposal Being Scored	x	Score Weight	=	Score
\$2,500.00		\$7,200.00	x	30 points	=	10.42

CONFLICT RESOLUTION IN THE WORKPLACE

Lowest Submitted Cost Proposal		Cost Proposal Being Scored	x	Score Weight	=	Score
\$750.00		\$7,200.00	x	30 points	=	3.13

LEADERSHIP PROGRAM

Lowest Submitted Cost Proposal		Cost Proposal Being Scored	x	Score Weight	=	Score
\$2,500.00		42,050.00	x	30 points	=	1.78

MOTIVATION & COACHING

Lowest Submitted Cost Proposal		Cost Proposal Being Scored	x	Score Weight	=	Score
\$800.00		\$7,200.00	x	30 points	=	3.33

Evaluation Team Comments:

**STATE OF MAINE
TEAM CONSENSUS EVALUATION NOTES**

RFP #: 202407130
RFP TITLE: Employee Development Training
BIDDER: Mike St. Peter Safety Services
DATE: 10/25/2024

SUMMARY PAGE

Department Name: MaineDOT
Name of RFP Coordinator: Maeghan Hass
Names of Evaluators: Israel Cunningham, Valarie Moody, Richard Powell

<u>Pass/Fail Criteria</u>	<u>Pass</u>	<u>Fail</u>
Section I. Preliminary Information (Eligibility)		
• N/A		
<u>Scoring Sections</u> (Edit sections below to match evaluation criteria within RFP)	<u>Points Available</u>	<u>Points Awarded</u>
Section II. Organization Qualifications and Experience	35	28
Section III. Proposed Services	35	30
Section IV. Cost Proposal - See Page 5 for each cost per training	30	See Master Score Sheet for each training
<u>Total Points</u>	<u>100</u>	

**STATE OF MAINE
TEAM CONSENSUS EVALUATION NOTES**

RFP #: 202407130
RFP TITLE: Employee Development Training
BIDDER: Mike St. Peter Safety Services
DATE: 10/25/2024

**OVERVIEW OF SECTION I
Preliminary Information**

Section I. Preliminary Information

Evaluation Team Comments:

N/A

**STATE OF MAINE
TEAM CONSENSUS EVALUATION NOTES**

RFP #: 202407130
RFP TITLE: Employee Development Training
BIDDER: Mike St. Peter Safety Services
DATE: 10/25/2024

**EVALUATION OF SECTION II
Organization Qualifications and Experience**

	<u>Points Available</u>	<u>Points Awarded</u>
Section II. Organization Qualifications and Experience	35	28

Evaluation Team Comments:

- II. Organization Qualifications and Experience
- Overview of the Organization
 - i. Past experience with MaineDOT and the Chainsaw program.
 - ii. Provided references
 - iii.
 - Subcontractors
 - i. No
 - Organizational Chart
 - i. No
 - Litigation
 - i. None known
 - Licensure/Certification
 - i. Yes
 - Certificate of Insurance
 - i. Yes

**STATE OF MAINE
TEAM CONSENSUS EVALUATION NOTES**

RFP #: 202407130
RFP TITLE: Employee Development Training
BIDDER: Mike St. Peter Safety Services
DATE: 10/25/2024

**EVALUATION OF SECTION III
Proposed Services**

	<u>Points Available</u>	<u>Points Awarded</u>
Section III. Proposed Services	35	30

Evaluation Team Comments:

- III. Proposed Services
 - a. Services to be provided
 - i. Synopsis very clear & in-depth
 - ii. Hands-on training
 - iii. Chainsaw Classes
 - b. Implementation – Work Plan
 - i. Hands-on training – in-person using equipment
 - ii. Classroom and field instruction
 - iii. Detailed Agendas

**STATE OF MAINE
TEAM CONSENSUS EVALUATION NOTES**

RFP #: 202407130
RFP TITLE: Employee Development Training
BIDDER: Mike St. Peter Safety Services
DATE: 10/25/2024

**EVALUATION OF SECTION IV
Cost Proposal**

CHAINSAW/POLE SAW/BRUSH SAW

Lowest Submitted Cost Proposal	>	Cost Proposal Being Scored	x	Score Weight	=	Score
\$2,000.00	>	\$2,000.00	x	30 points	=	30

CHAINSAW REFRESHER AND HAZARD TREE MANAGEMENT

Lowest Submitted Cost Proposal	>	Cost Proposal Being Scored	x	Score Weight	=	Score
\$2,000.00	>	\$2,000.00	x	30 points	=	30

Evaluation Team Comments:

**STATE OF MAINE
TEAM CONSENSUS EVALUATION NOTES**

RFP #: 202407130
RFP TITLE: Employee Development Training
BIDDER: Next Level Experience, LLC
DATE: 10/25/2024

SUMMARY PAGE

Department Name: MaineDOT
Name of RFP Coordinator: Maeghan Hass
Names of Evaluators: Israel Cunningham, Valarie Moody, Richard Powell

<u>Pass/Fail Criteria</u>	<u>Pass</u>	<u>Fail</u>
Section I. Preliminary Information (Eligibility)		
• N/A		
<u>Scoring Sections</u> (Edit sections below to match evaluation criteria within RFP)	<u>Points Available</u>	<u>Points Awarded</u>
Section II. Organization Qualifications and Experience	35	30
Section III. Proposed Services	35	30
Section IV. Cost Proposal - See Page 5 for each cost per training	30	See Master Score Sheet for each training
<u>Total Points</u>	<u>100</u>	

**STATE OF MAINE
TEAM CONSENSUS EVALUATION NOTES**

RFP #: 202407130
RFP TITLE: Employee Development Training
BIDDER: Next Level Experience, LLC
DATE: 10/25/2024

**OVERVIEW OF SECTION I
Preliminary Information**

Section I. Preliminary Information

Evaluation Team Comments:

N/A

**STATE OF MAINE
TEAM CONSENSUS EVALUATION NOTES**

RFP #: 202407130
RFP TITLE: Employee Development Training
BIDDER: Next Level Experience, LLC
DATE: 10/25/2024

**EVALUATION OF SECTION II
Organization Qualifications and Experience**

	<u>Points Available</u>	<u>Points Awarded</u>
Section II. Organization Qualifications and Experience	35	30

Evaluation Team Comments:

- II. Organization Qualifications and Experience
- Overview of the Organization
 - i. Detailed description of the company
 - ii. Brief bio of each member on the training team
 - iii. Experience with state and federal government training
 - iv.
 - Subcontractors
 - i. No
 - Organizational Chart
 - i. No
 - Litigation
 - i. No
 - Licensure/Certification
 - i. None listed
 - Certificate of Insurance
 - i. Yes

**STATE OF MAINE
TEAM CONSENSUS EVALUATION NOTES**

RFP #: 202407130
RFP TITLE: Employee Development Training
BIDDER: Next Level Experience, LLC
DATE: 10/25/2024

**EVALUATION OF SECTION III
Proposed Services**

	<u>Points Available</u>	<u>Points Awarded</u>
Section III. Proposed Services	35	30

Evaluation Team Comments:

- III. Proposed Services
 - a. Services to be provided
 - i. Communication and Employee Development Classes
 - ii. Classroom, hybrid and on-line instruction
 - iii. Listed many classes; good description of services

 - b. Implementation – Work Plan
 - i. Multi-platform delivery
 - ii. Customized training available

**STATE OF MAINE
TEAM CONSENSUS EVALUATION NOTES**

RFP #: 202407130
RFP TITLE: Employee Development Training
BIDDER: Next Level Experience, LLC
DATE: 10/25/2024

**EVALUATION OF SECTION IV
Cost Proposal**

BUILDING ENGAGED TEAMS

Lowest Submitted Cost Proposal	›	Cost Proposal Being Scored	x	Score Weight	=	Score
\$2,500.00	›	\$6,495.00	x	30 points	=	11.55

COMMUNICATING OUTSIDE OF MAINEDOT

Lowest Submitted Cost Proposal	›	Cost Proposal Being Scored	x	Score Weight	=	Score
\$750.00	›	\$6,495.00	x	30 points	=	3.46

COMMUNICATIONS & CONVERSATIONS

Lowest Submitted Cost Proposal	›	Cost Proposal Being Scored	x	Score Weight	=	Score
\$800.00	›	\$6,495.00	x	30 points	=	3.7

CONFLICT RESOLUTION IN THE WORKPLACE

Lowest Submitted Cost Proposal	›	Cost Proposal Being Scored	x	Score Weight	=	Score
\$750.00	›	\$6,495.00	x	30 points	=	3.46

CRITICAL THINKING

Lowest Submitted Cost Proposal	›	Cost Proposal Being Scored	x	Score Weight	=	Score
\$1,250.00	›	\$6,495.00	x	30 points	=	5.77

IMPROVING WORK RELATIONSHIPS

Lowest Submitted Cost Proposal	›	Cost Proposal Being Scored	x	Score Weight	=	Score
\$800.00	›	\$6,495.00		30 points		3.7

LEADERSHIP PROGRAM

Lowest Submitted Cost Proposal	›	Cost Proposal Being Scored	x	Score Weight	=	Score
\$2,500.00	›	\$18,900.00	x	30 points	=	3.97

MANAGING ANGER AND EMOTIONS IN THE WORKPLACE

Lowest Submitted Cost Proposal	›	Cost Proposal Being Scored	x	Score Weight	=	Score
\$800.00	›	\$6,495.00	x	30 points	=	3.7

MOTIVATION & COACHING

Lowest Submitted Cost Proposal	›	Cost Proposal Being Scored	x	Score Weight	=	Score
\$800.00	›	\$13,000.00	x	30 points	=	1.85

UNDERSTANDING TODAY'S WORKFORCE

Lowest Submitted Cost Proposal	›	Cost Proposal Being Scored	x	Score Weight	=	Score
\$1,250.00	›	\$6,495.00	x	30 points	=	5.77

**STATE OF MAINE
TEAM CONSENSUS EVALUATION NOTES**

RFP #: 202407130
RFP TITLE: Employee Development Training
BIDDER: Nextec, Inc.
DATE: 10/25/2024

SUMMARY PAGE

Department Name: MaineDOT
Name of RFP Coordinator: Maeghan Hass
Names of Evaluators: Israel Cunningham, Valarie Moody, Richard Powell

<u>Pass/Fail Criteria</u>	<u>Pass</u>	<u>Fail</u>
Section I. Preliminary Information (Eligibility)		
• N/A		
<u>Scoring Sections</u> (Edit sections below to match evaluation criteria within RFP)	<u>Points Available</u>	<u>Points Awarded</u>
Section II. Organization Qualifications and Experience	35	32
Section III. Proposed Services	35	28
Section IV. Cost Proposal - See Pages 5 & 6 for each cost per training	30	See Master Score Sheet for each training
<u>Total Points</u>	<u>100</u>	<u>XX</u>

**STATE OF MAINE
TEAM CONSENSUS EVALUATION NOTES**

RFP #: 202407130
RFP TITLE: Employee Development Training
BIDDER: Nextec, Inc.
DATE: 10/25/2024

**OVERVIEW OF SECTION I
Preliminary Information**

Section I. Preliminary Information

Evaluation Team Comments:

N/A

**STATE OF MAINE
TEAM CONSENSUS EVALUATION NOTES**

RFP #: 202407130
RFP TITLE: Employee Development Training
BIDDER: Nextec, Inc.
DATE: 10/25/2024

**EVALUATION OF SECTION II
Organization Qualifications and Experience**

	<u>Points Available</u>	<u>Points Awarded</u>
Section II. Organization Qualifications and Experience	35	32

Evaluation Team Comments:

- II. Organization Qualifications and Experience
- Overview of the Organization
 - i. Very thorough description of the company
 - ii. Lists experience, qualifications and certifications
 - iii. 25 years of experience
 - Subcontractors
 - i. No
 - Organizational Chart
 - i. Yes
 - Litigation
 - i. No
 - Licensure/Certification
 - i. Yes
 - Certificate of Insurance
 - i. Yes

**STATE OF MAINE
TEAM CONSENSUS EVALUATION NOTES**

RFP #: 202407130
RFP TITLE: Employee Development Training
BIDDER: Nextec, Inc.
DATE: 10/25/2024

**EVALUATION OF SECTION III
Proposed Services**

	<u>Points Available</u>	<u>Points Awarded</u>
Section III. Proposed Services	35	28

Evaluation Team Comments:

- III. Proposed Services
 - a. Services to be provided
 - i. Lists a lot of classes; good descriptions
 - ii. Customized training
 - b. Implementation – Work Plan
 - i. Training outline provided for classes
 - ii. Study guides provided
 - iii. In-person and hybrid training

**STATE OF MAINE
TEAM CONSENSUS EVALUATION NOTES**

RFP #: 202407130
RFP TITLE: Employee Development Training
BIDDER: Nextec, Inc.
DATE: 10/25/2024

**EVALUATION OF SECTION IV
Cost Proposal**

ACTIVE SHOOTER PREPAREDNESS

Lowest Submitted Cost Proposal		Cost Proposal Being Scored	x	Score Weight	=	Score
\$2,250.00		\$3,900.00	x	30 points	=	17.31

BASIC MATH SKILLS

Lowest Submitted Cost Proposal		Cost Proposal Being Scored	x	Score Weight	=	Score
\$3,100.00		\$3,100.00	x	30 points	=	30

BUILDING ENGAGED TEAMS

Lowest Submitted Cost Proposal		Cost Proposal Being Scored	x	Score Weight	=	Score
\$2,500.00		\$3,100.00	x	30 points	=	24.20

COMMUNICATING OUTSIDE OF MAINEDOT

Lowest Submitted Cost Proposal		Cost Proposal Being Scored	x	Score Weight	=	Score
\$750.00		\$3,100.00	x	30 points	=	7.26

COMMUNICATIONS & CONVERSATIONS

Lowest Submitted Cost Proposal		Cost Proposal Being Scored	x	Score Weight	=	Score
\$800.00		\$3,100.00	x	30 points	=	7.74

CONFLICT RESOLUTION IN THE WORKPLACE

Lowest Submitted Cost Proposal		Cost Proposal Being Scored	x	Score Weight	=	Score
\$750.00		\$3,100.00	x	30 points	=	7.26

CRITICAL THINKING

Lowest Submitted Cost Proposal		Cost Proposal Being Scored	x	Score Weight	=	Score
\$1,250.00		\$3,100.00	x	30 points	=	12.1

DOMESTIC VIOLENCE FOR SUPERVISORS

Lowest Submitted Cost Proposal		Cost Proposal Being Scored	x	Score Weight	=	Score
\$1,000.00		\$3,100.00	x	30 points	=	9.68

IMPROVING WORK RELATIONSHIPS

Lowest Submitted Cost Proposal		Cost Proposal Being Scored	x	Score Weight	=	Score
\$800.00		\$3,100.00		30 points		7.74

INTERCULTURAL COMMUNICATION

Lowest Submitted Cost Proposal		Cost Proposal Being Scored	x	Score Weight	=	Score
\$800.00		\$3,100.00	x	30 points	=	7.74

**STATE OF MAINE
TEAM CONSENSUS EVALUATION NOTES**

RFP #: 202407130

RFP TITLE: Employee Development Training

BIDDER: Nextec, Inc.

DATE: 10/25/2024

LEADERSHIP PROGRAM

Lowest Submitted Cost Proposal		Cost Proposal Being Scored	x	Score Weight	=	Score
\$2,500.00		\$3,100.00	x	30 points	=	24.2

MANAGING ANGER AND EMOTIONS IN THE WORKPLACE

Lowest Submitted Cost Proposal		Cost Proposal Being Scored	x	Score Weight	=	Score
\$800.00		\$3,100.00	x	30 points	=	7.74

MOTIVATION & COACHING

Lowest Submitted Cost Proposal		Cost Proposal Being Scored	x	Score Weight	=	Score
\$800.00		\$3,100.00	x	30 points	=	7.74

MYERS-BRIGGS TYPE INDICATOR (MBTI)

Lowest Submitted Cost Proposal		Cost Proposal Being Scored	x	Score Weight	=	Score
\$3,000.00		\$3,900.00	x	30 points	=	23.08

REASONABLE SUSPICION FOR SUPERVISORS

Lowest Submitted Cost Proposal		Cost Proposal Being Scored	x	Score Weight	=	Score
\$800.00		\$3,100.00	x	30 points	=	7.74

UNDERSTANDING TODAY'S WORKFORCE

Lowest Submitted Cost Proposal		Cost Proposal Being Scored	x	Score Weight	=	Score
\$1,250.00		\$3,100.00	x	30 points	=	12.1

WRITING SKILLS TRAINING - INTERMEDIATE

Lowest Submitted Cost Proposal		Cost Proposal Being Scored	x	Score Weight	=	Score
\$1,250.00		\$3,100.00	x	30 points	=	12.1

WRITING SKILLS TRAINING - PROFESSIONAL

Lowest Submitted Cost Proposal		Cost Proposal Being Scored	x	Score Weight	=	Score
\$2,300.00		\$3,100.00	x	30 points	=	22.26

Evaluation Team Comments:

**STATE OF MAINE
TEAM CONSENSUS EVALUATION NOTES**

RFP #: 202407130
RFP TITLE: Employee Development Training
BIDDER: Phase Consulting Partners
DATE: 10/25/2024

SUMMARY PAGE

Department Name: MaineDOT
Name of RFP Coordinator: Maeghan Hass
Names of Evaluators: Israel Cunningham, Valarie Moody, Richard Powell

<u>Pass/Fail Criteria</u>	<u>Pass</u>	<u>Fail</u>
Section I. Preliminary Information (Eligibility)		
• N/A		
<u>Scoring Sections</u> (Edit sections below to match evaluation criteria within RFP)	<u>Points Available</u>	<u>Points Awarded</u>
Section II. Organization Qualifications and Experience	35	15
Section III. Proposed Services	35	25
Section IV. Cost Proposal - See Pages 5 & 6 for each cost per training	30	See Master Score Sheet for each training
<u>Total Points</u>	<u>100</u>	

**STATE OF MAINE
TEAM CONSENSUS EVALUATION NOTES**

RFP #: 202407130
RFP TITLE: Employee Development Training
BIDDER: Phase Consulting Partners
DATE: 10/25/2024

**OVERVIEW OF SECTION I
Preliminary Information**

Section I. Preliminary Information

Evaluation Team Comments:

N/A

**STATE OF MAINE
TEAM CONSENSUS EVALUATION NOTES**

RFP #: 202407130
RFP TITLE: Employee Development Training
BIDDER: Phase Consulting Partners
DATE: 10/25/2024

**EVALUATION OF SECTION II
Organization Qualifications and Experience**

	<u>Points Available</u>	<u>Points Awarded</u>
Section II. Organization Qualifications and Experience	35	15

Evaluation Team Comments:

Evaluation Team Comments:

II. Organization Qualifications and Experience

- Overview of the Organization
 - i. No overview provided
 - ii. Good references
- Subcontractors
 - i. Unknown
- Organizational Chart
 - i. No
- Litigation
 - i. Unknown
- Licensure/Certification
 - i. None listed
- Certificate of Insurance
 - i. Unknown

**STATE OF MAINE
TEAM CONSENSUS EVALUATION NOTES**

RFP #: 202407130
RFP TITLE: Employee Development Training
BIDDER: Phase Consulting Partners
DATE: 10/25/2024

**EVALUATION OF SECTION III
Proposed Services**

	<u>Points Available</u>	<u>Points Awarded</u>
Section III. Proposed Services	35	25

Evaluation Team Comments:

- III. Proposed Services
 - a. Services to be provided
 - i. Proposal incomplete – not enough detail
 - ii. Provided sample course outlines, not actual course outlines
 - b. Implementation – Work Plan
 - i. Classroom, online & hybrid
 - ii. Materials provided for trainings

**STATE OF MAINE
TEAM CONSENSUS EVALUATION NOTES**

RFP #: 202407130
RFP TITLE: Employee Development Training
BIDDER: Phase Consulting Partners
DATE: 10/25/2024

**EVALUATION OF SECTION IV
Cost Proposal**

BUILDING ENGAGED TEAMS

Lowest Submitted Cost Proposal		Cost Proposal Being Scored	x	Score Weight	=	Score
\$2,500.00		\$4,000.00	x	30 points	=	18.75

COMMUNICATING OUTSIDE OF MAINEDOT

Lowest Submitted Cost Proposal		Cost Proposal Being Scored	x	Score Weight	=	Score
\$2,800.00		\$4,000.00	x	30 points	=	21

COMMUNICATIONS & CONVERSATIONS

Lowest Submitted Cost Proposal		Cost Proposal Being Scored	x	Score Weight	=	Score
\$3,100.00		\$4,000.00	x	30 points	=	23.25

CONFLICT RESOLUTION IN THE WORKPLACE

Lowest Submitted Cost Proposal		Cost Proposal Being Scored	x	Score Weight	=	Score
\$1,995.00		\$4,000.00	x	30 points	=	14.96

CRITICAL THINKING

Lowest Submitted Cost Proposal		Cost Proposal Being Scored	x	Score Weight	=	Score
\$1,250.00		\$4,000.00	x	30 points	=	9.38

IMPROVING WORK RELATIONSHIPS

Lowest Submitted Cost Proposal		Cost Proposal Being Scored	x	Score Weight	=	Score
\$800.00		\$4,000.00		30 points		6

INTERCULTURAL COMMUNICATION

Lowest Submitted Cost Proposal		Cost Proposal Being Scored	x	Score Weight	=	Score
\$800.00		\$4,000.00	x	30 points	=	6

LEADERSHIP PROGRAM

Lowest Submitted Cost Proposal		Cost Proposal Being Scored	x	Score Weight	=	Score
\$2,500.00		\$4,000.00	x	30 points	=	18.75

MANAGING ANGER AND EMOTIONS IN THE WORKPLACE

Lowest Submitted Cost Proposal		Cost Proposal Being Scored	x	Score Weight	=	Score
\$800.00		\$4,000.00	x	30 points	=	6

MOTIVATION & COACHING

Lowest Submitted Cost Proposal		Cost Proposal Being Scored	x	Score Weight	=	Score
\$800.00		\$4,000.00	x	30 points	=	6

**STATE OF MAINE
TEAM CONSENSUS EVALUATION NOTES**

RFP #: 202407130

RFP TITLE: Employee Development Training

BIDDER: Phase Consulting Partners

DATE: 10/25/2024

MYERS-BRIGGS TYPE INDICATOR (MBTI)

Lowest Submitted Cost Proposal		Cost Proposal Being Scored	x	Score Weight	=	Score
\$3,000.00		\$4,000.00	x	30 points	=	22.5

REASONABLE SUSPICION FOR SUPERVISORS

Lowest Submitted Cost Proposal		Cost Proposal Being Scored	x	Score Weight	=	Score
\$800.00		\$4,000.00	x	30 points	=	6

UNDERSTANDING TODAY'S WORKFORCE

Lowest Submitted Cost Proposal		Cost Proposal Being Scored	x	Score Weight	=	Score
\$1,250.00		\$4,000.00	x	30 points	=	9.38

WRITING SKILLS TRAINING - INTERMEDIATE

Lowest Submitted Cost Proposal		Cost Proposal Being Scored	x	Score Weight	=	Score
\$1,250.00		\$4,000.00	x	30 points	=	9.38

WRITING SKILLS TRAINING - PROFESSIONAL

Lowest Submitted Cost Proposal		Cost Proposal Being Scored	x	Score Weight	=	Score
\$2,500.00		\$4,000.00	x	30 points	=	18.75

Evaluation Team Comments:

**STATE OF MAINE
TEAM CONSENSUS EVALUATION NOTES**

RFP #: 202407130
RFP TITLE: Employee Development Training
BIDDER: Pivot Global Partners LLC
DATE: 10/25/2024

SUMMARY PAGE

Department Name: MaineDOT
Name of RFP Coordinator: Maeghan Hass
Names of Evaluators: Israel Cunningham, Valarie Moody, Richard Powell

<u>Pass/Fail Criteria</u>	<u>Pass</u>	<u>Fail</u>
Section I. Preliminary Information (Eligibility)		
• N/A		
<u>Scoring Sections</u> (Edit sections below to match evaluation criteria within RFP)	<u>Points Available</u>	<u>Points Awarded</u>
Section II. Organization Qualifications and Experience	35	15
Section III. Proposed Services	35	22
Section IV. Cost Proposal - See Page 5 for each cost per training	30	See Master Score Sheet for each training
<u>Total Points</u>	<u>100</u>	

**STATE OF MAINE
TEAM CONSENSUS EVALUATION NOTES**

RFP #: 202407130
RFP TITLE: Employee Development Training
BIDDER: Pivot Global Partners LLC
DATE: 10/25/2024

**OVERVIEW OF SECTION I
Preliminary Information**

Section I. Preliminary Information

Evaluation Team Comments:

N/A

**STATE OF MAINE
TEAM CONSENSUS EVALUATION NOTES**

RFP #: 202407130
RFP TITLE: Employee Development Training
BIDDER: Pivot Global Partners LLC
DATE: 10/25/2024

**EVALUATION OF SECTION II
Organization Qualifications and Experience**

	<u>Points Available</u>	<u>Points Awarded</u>
Section II. Organization Qualifications and Experience	35	15

Evaluation Team Comments:

- II. Organization Qualifications and Experience
- Overview of the Organization
 - i. 10 years of experience
 - ii. General overview, nothing specific about the organization
 - iii. One instructor, but no information
 - iv. References provided
 - Subcontractors
 - i. No
 - Organizational Chart
 - i. No
 - Litigation
 - i. No
 - Licensure/Certification
 - i. None listed
 - Certificate of Insurance
 - i. Provided as a separate attachment (expired as of 10/1/24).

**STATE OF MAINE
TEAM CONSENSUS EVALUATION NOTES**

RFP #: 202407130
RFP TITLE: Employee Development Training
BIDDER: Pivot Global Partners LLC
DATE: 10/25/2024

**EVALUATION OF SECTION III
Proposed Services**

	<u>Points Available</u>	<u>Points Awarded</u>
Section III. Proposed Services	35	22

Evaluation Team Comments:

- III. Proposed Services
 - a. Services to be provided
 - i. Employee Development classes
 - ii. Listed many classes – good description of classes
 - b. Implementation – Work Plan
 - i. Very detailed
 - ii. Can offer in-person classes but most are virtual

**STATE OF MAINE
TEAM CONSENSUS EVALUATION NOTES**

RFP #: 202407130
RFP TITLE: Employee Development Training
BIDDER: Pivot Global Partners LLC
DATE: 10/25/2024

**EVALUATION OF SECTION IV
Cost Proposal**

BUILDING ENGAGED TEAMS

Lowest Submitted Cost Proposal		Cost Proposal Being Scored	x	Score Weight	=	Score
\$2,500.00		\$25,000.00	x	30 points	=	3

COMMUNICATIONS & CONVERSATIONS

Lowest Submitted Cost Proposal		Cost Proposal Being Scored	x	Score Weight	=	Score
\$800.00		\$25,000.00	x	30 points	=	0.96

CONFLICT RESOLUTION IN THE WORKPLACE

Lowest Submitted Cost Proposal		Cost Proposal Being Scored	x	Score Weight	=	Score
\$750.00		\$25,000.00	x	30 points	=	0.9

LEADERSHIP PROGRAM

Lowest Submitted Cost Proposal		Cost Proposal Being Scored	x	Score Weight	=	Score
\$2,500.00		\$92,500.00	x	30 points	=	0.81

MYERS-BRIGGS TYPE INDICATOR (MBTI)

Lowest Submitted Cost Proposal		Cost Proposal Being Scored	x	Score Weight	=	Score
\$3,000.00		\$28,000.00	x	30 points	=	3.21

Evaluation Team Comments:

**STATE OF MAINE
TEAM CONSENSUS EVALUATION NOTES**

RFP #: 202407130
RFP TITLE: Employee Development Training
BIDDER: Sharmaine Meadows Enterprises
DATE: 10/25/2024

SUMMARY PAGE

Department Name: MaineDOT
Name of RFP Coordinator: Maeghan Hass
Names of Evaluators: Israel Cunningham, Valarie Moody, Richard Powell

<u>Pass/Fail Criteria</u>	<u>Pass</u>	<u>Fail</u>
Section I. Preliminary Information (Eligibility)		
• N/A		
<u>Scoring Sections</u> (Edit sections below to match evaluation criteria within RFP)	<u>Points Available</u>	<u>Points Awarded</u>
Section II. Organization Qualifications and Experience	35	8
Section III. Proposed Services	35	12
Section IV. Cost Proposal - See Page 5 for each cost per training	30	See Master Score Sheet for each training
<u>Total Points</u>	<u>100</u>	

**STATE OF MAINE
TEAM CONSENSUS EVALUATION NOTES**

RFP #: 202407130
RFP TITLE: Employee Development Training
BIDDER: Sharmaine Meadows Enterprises
DATE: 10/25/2024

**OVERVIEW OF SECTION I
Preliminary Information**

Section I. Preliminary Information

Evaluation Team Comments:

N/A

**STATE OF MAINE
TEAM CONSENSUS EVALUATION NOTES**

RFP #: 202407130
RFP TITLE: Employee Development Training
BIDDER: Sharmaine Meadows Enterprises
DATE: 10/25/2024

**EVALUATION OF SECTION II
Organization Qualifications and Experience**

	<u>Points Available</u>	<u>Points Awarded</u>
Section II. Organization Qualifications and Experience	35	8

Evaluation Team Comments:

- II. Organization Qualifications and Experience
- Overview of the Organization
 - i. Description of company didn't provide pertinent information
 - ii. Overview is limited – not enough information
 - Subcontractors
 - i. No
 - Organizational Chart
 - i. No
 - Litigation
 - i. No
 - Licensure/Certification
 - i. None listed
 - Certificate of Insurance
 - i. Not provided

**STATE OF MAINE
TEAM CONSENSUS EVALUATION NOTES**

RFP #: 202407130
RFP TITLE: Employee Development Training
BIDDER: Sharmaine Meadows Enterprises
DATE: 10/25/2024

**EVALUATION OF SECTION III
Proposed Services**

	<u>Points Available</u>	<u>Points Awarded</u>
Section III. Proposed Services	35	12

Evaluation Team Comments:

- III. Proposed Services
 - a. Services to be provided
 - i. Listed many classes – limited class descriptions
 - ii. Customized training
 - b. Implementation – Work Plan
 - i. No information on delivery of classes

**STATE OF MAINE
TEAM CONSENSUS EVALUATION NOTES**

RFP #: 202407130
RFP TITLE: Employee Development Training
BIDDER: Sharmaine Meadows Enterprises
DATE: 10/25/2024

**EVALUATION OF SECTION IV
Cost Proposal**

BUILDING ENGAGED TEAMS

Lowest Submitted Cost Proposal		Cost Proposal Being Scored	x	Score Weight	=	Score
\$2,500.00		\$3,500.00	x	30 points	=	21.43

COMMUNICATING OUTSIDE OF MAINEDOT

Lowest Submitted Cost Proposal		Cost Proposal Being Scored	x	Score Weight	=	Score
\$750.00		\$2,500.00	x	30 points	=	9

CONFLICT RESOLUTION IN THE WORKPLACE

Lowest Submitted Cost Proposal		Cost Proposal Being Scored	x	Score Weight	=	Score
\$1,995.00		\$2,500.00	x	30 points	=	23.94

CRITICAL THINKING

Lowest Submitted Cost Proposal		Cost Proposal Being Scored	x	Score Weight	=	Score
\$1,250.00		\$3,500.00	x	30 points	=	10.71

DOMESTIC VIOLENCE FOR SUPERVISORS

Lowest Submitted Cost Proposal		Cost Proposal Being Scored	x	Score Weight	=	Score
\$1,000.00		\$1,500.00	x	30 points	=	20

IMPROVING WORK RELATIONSHIPS

Lowest Submitted Cost Proposal		Cost Proposal Being Scored	x	Score Weight	=	Score
\$800.00		\$2,500.00		30 points	=	9.6

INTERCULTURAL COMMUNICATION

Lowest Submitted Cost Proposal		Cost Proposal Being Scored	x	Score Weight	=	Score
\$800.00		\$2,500.00	x	30 points	=	9.6

LEADERSHIP PROGRAM

Lowest Submitted Cost Proposal		Cost Proposal Being Scored	x	Score Weight	=	Score
\$2,500.00		\$4,500.00	x	30 points	=	16.67

MANAGING ANGER AND EMOTIONS IN THE WORKPLACE

Lowest Submitted Cost Proposal		Cost Proposal Being Scored	x	Score Weight	=	Score
\$800.00		\$2,500.00	x	30 points	=	9.6

MOTIVATION & COACHING

Lowest Submitted Cost Proposal		Cost Proposal Being Scored	x	Score Weight	=	Score
\$800.00		\$3,500.00	x	30 points	=	6.86

**STATE OF MAINE
TEAM CONSENSUS EVALUATION NOTES**

RFP #: 202407130

RFP TITLE: Employee Development Training

BIDDER: Sharmaine Meadows Enterprises

DATE: 10/25/2024

UNDERSTANDING TODAY'S WORKFORCE

Lowest Submitted Cost Proposal	·	Cost Proposal Being Scored	x	Score Weight	=	Score
\$1,250.00	·	\$2,500.00	x	30 points	=	15

Evaluation Team Comments:

**STATE OF MAINE
TEAM CONSENSUS EVALUATION NOTES**

RFP #: 202407130
RFP TITLE: Employee Development Training
BIDDER: Sherrie Johnson Communications LLC
DATE: 10/25/2024

SUMMARY PAGE

Department Name: MaineDOT
Name of RFP Coordinator: Maeghan Hass
Names of Evaluators: Israel Cunningham, Valarie Moody, Richard Powell

<u>Pass/Fail Criteria</u>	<u>Pass</u>	<u>Fail</u>
Section I. Preliminary Information (Eligibility)		
• N/A		
<u>Scoring Sections</u> (Edit sections below to match evaluation criteria within RFP)	<u>Points Available</u>	<u>Points Awarded</u>
Section II. Organization Qualifications and Experience	35	16
Section III. Proposed Services	35	16
Section IV. Cost Proposal - See Pages 5 & 6 for each cost per training	30	See Master Score Sheet for each training
<u>Total Points</u>	<u>100</u>	

**STATE OF MAINE
TEAM CONSENSUS EVALUATION NOTES**

RFP #: 202407130
RFP TITLE: Employee Development Training
BIDDER: Sherrie Johnson Communications LLC
DATE: 10/25/2024

**OVERVIEW OF SECTION I
Preliminary Information**

Section I. Preliminary Information

Evaluation Team Comments:

N/A

**STATE OF MAINE
TEAM CONSENSUS EVALUATION NOTES**

RFP #: 202407130
RFP TITLE: Employee Development Training
BIDDER: Sherrie Johnson Communications LLC
DATE: 10/25/2024

**EVALUATION OF SECTION II
Organization Qualifications and Experience**

	<u>Points Available</u>	<u>Points Awarded</u>
Section II. Organization Qualifications and Experience	35	16

Evaluation Team Comments:

- II. Organization Qualifications and Experience
- Overview of the Organization
 - i. Education and experience are high-level
 - ii. Only information for President/CEO
 - iii. No resumes
 - Subcontractors
 - i. No
 - Organizational Chart
 - i. No
 - Litigation
 - i. Unknown
 - Licensure/Certification
 - i. Listed for President/CEO
 - Certificate of Insurance
 - i. Not provided

**STATE OF MAINE
TEAM CONSENSUS EVALUATION NOTES**

RFP #: 202407130
RFP TITLE: Employee Development Training
BIDDER: Sherrie Johnson Communications LLC
DATE: 10/25/2024

**EVALUATION OF SECTION III
Proposed Services**

	<u>Points Available</u>	<u>Points Awarded</u>
Section III. Proposed Services	35	16

Evaluation Team Comments:

- III. Proposed Services
 - a. Services to be provided
 - i. Communication and Employee Development classes
 - ii. Webinar
 - iii. Listed many classes – limited descriptions
 - iv. No customization
 - b. Implementation – Work Plan
 - i. Not detailed
 - ii. Webinar training
 - iii. Minimal training descriptions

**STATE OF MAINE
TEAM CONSENSUS EVALUATION NOTES**

RFP #: 202407130
RFP TITLE: Employee Development Training
BIDDER: Sherrie Johnson Communications LLC
DATE: 10/25/2024

**EVALUATION OF SECTION IV
Cost Proposal**

BUILDING ENGAGED TEAMS

Lowest Submitted Cost Proposal		Cost Proposal Being Scored	x	Score Weight	=	Score
\$2,500.00		\$2,500.00	x	30 points	=	30

COMMUNICATING OUTSIDE OF MAINEDOT

Lowest Submitted Cost Proposal		Cost Proposal Being Scored	x	Score Weight	=	Score
\$750.00		\$2,500.00	x	30 points	=	9

COMMUNICATIONS & CONVERSATIONS

Lowest Submitted Cost Proposal		Cost Proposal Being Scored	x	Score Weight	=	Score
\$800.00		\$2,500.00	x	30 points	=	9.6

CONFLICT RESOLUTION IN THE WORKPLACE

Lowest Submitted Cost Proposal		Cost Proposal Being Scored	x	Score Weight	=	Score
\$750.00		\$2,500.00	x	30 points	=	9

CRITICAL THINKING

Lowest Submitted Cost Proposal		Cost Proposal Being Scored	x	Score Weight	=	Score
\$1,250.00		\$2,500.00	x	30 points	=	15

IMPROVING WORK RELATIONSHIPS

Lowest Submitted Cost Proposal		Cost Proposal Being Scored	x	Score Weight	=	Score
\$800.00		\$2,500.00		30 points		9.6

INTERCULTURAL COMMUNICATION

Lowest Submitted Cost Proposal		Cost Proposal Being Scored	x	Score Weight	=	Score
\$800.00		\$2,500.00	x	30 points	=	9.6

LEADERSHIP PROGRAM

Lowest Submitted Cost Proposal		Cost Proposal Being Scored	x	Score Weight	=	Score
\$2,500.00		\$2,500.00	x	30 points	=	30

MOTIVATION & COACHING

Lowest Submitted Cost Proposal		Cost Proposal Being Scored	x	Score Weight	=	Score
\$800.00		\$2,500.00	x	30 points	=	9.6

**STATE OF MAINE
TEAM CONSENSUS EVALUATION NOTES**

RFP #: 202407130

RFP TITLE: Employee Development Training

BIDDER: Sherrie Johnson Communications LLC

DATE: 10/25/2024

WRITING SKILLS TRAINING - PROFESSIONAL

Lowest Submitted Cost Proposal	,	Cost Proposal Being Scored	x	Score Weight	=	Score
\$1,250.00	,	\$2,500.00	x	30 points	=	15

Evaluation Team Comments:

**STATE OF MAINE
TEAM CONSENSUS EVALUATION NOTES**

RFP #: 202407130
RFP TITLE: Employee Development Training
BIDDER: SVNA LLC
DATE: 10/25/2024

SUMMARY PAGE

Department Name: MaineDOT
Name of RFP Coordinator: Maeghan Hass
Names of Evaluators: Israel Cunningham, Valarie Moody, Richard Powell

<u>Pass/Fail Criteria</u>	<u>Pass</u>	<u>Fail</u>
Section I. Preliminary Information (Eligibility)		
• N/A		
<u>Scoring Sections</u> (Edit sections below to match evaluation criteria within RFP)	<u>Points Available</u>	<u>Points Awarded</u>
Section II. Organization Qualifications and Experience	35	17
Section III. Proposed Services	35	13
Section IV. Cost Proposal - See Pages 5 & 6 for each cost per training	30	See Master Score Sheet for each training
<u>Total Points</u>	<u>100</u>	

**STATE OF MAINE
TEAM CONSENSUS EVALUATION NOTES**

RFP #: 202407130
RFP TITLE: Employee Development Training
BIDDER: SVNA LLC
DATE: 10/25/2024

**OVERVIEW OF SECTION I
Preliminary Information**

Section I. Preliminary Information

Evaluation Team Comments:

N/A

**STATE OF MAINE
TEAM CONSENSUS EVALUATION NOTES**

RFP #: 202407130
RFP TITLE: Employee Development Training
BIDDER: SVNA LLC
DATE: 10/25/2024

**EVALUATION OF SECTION II
Organization Qualifications and Experience**

	<u>Points Available</u>	<u>Points Awarded</u>
Section II. Organization Qualifications and Experience	35	17

Evaluation Team Comments:

- II. Organization Qualifications and Experience
- Overview of the Organization
 - i. 5+ Years with private and government entities
 - ii. Multi-platforms
 - iii. No instructors listed
 - iv. Approved by MaineDOT; customized for MaineDOT
 - Subcontractors
 - i. No
 - Organizational Chart
 - i. No
 - Litigation
 - i. No
 - Licensure/Certification
 - i. Says they have trained/certified instructors; but doesn't list instructors
 - Certificate of Insurance
 - i. Yes

**STATE OF MAINE
TEAM CONSENSUS EVALUATION NOTES**

RFP #: 202407130
RFP TITLE: Employee Development Training
BIDDER: SVNA LLC
DATE: 10/25/2024

**EVALUATION OF SECTION III
Proposed Services**

	<u>Points Available</u>	<u>Points Awarded</u>
Section III. Proposed Services	35	13

Evaluation Team Comments:

- III. Proposed Services
 - a. Services to be provided
 - i. Copied verbiage from RFP instead of providing synopsis
 - ii. Math, communication and Employee Development classes
 - iii. Flexible with delivery of classes
 - iv. Offers virtual instructor-led training
 - b. Implementation – Work Plan
 - i. Self-paced – Is this a canned training?
 - ii. Classroom, on-line & hybrid instruction
 - iii. Very detailed implementation plan
 - iv. Brief descriptions of classes

**STATE OF MAINE
TEAM CONSENSUS EVALUATION NOTES**

RFP #: 202407130
RFP TITLE: Employee Development Training
BIDDER: SVNA LLC
DATE: 10/25/2024

**EVALUATION OF SECTION IV
Cost Proposal**

BASIC MATH SKILLS

Lowest Submitted Cost Proposal		Cost Proposal Being Scored	x	Score Weight	=	Score
\$3,100.00		\$7,589.89	x	30 points	=	12.25

COMMUNICATING OUTSIDE OF MAINEDOT

Lowest Submitted Cost Proposal		Cost Proposal Being Scored	x	Score Weight	=	Score
\$750.00		\$7,589.89	x	30 points	=	2.96

COMMUNICATIONS & CONVERSATIONS

Lowest Submitted Cost Proposal		Cost Proposal Being Scored	x	Score Weight	=	Score
\$800.00		\$7,589.89	x	30 points	=	3.16

CONFLICT RESOLUTION IN THE WORKPLACE

Lowest Submitted Cost Proposal		Cost Proposal Being Scored	x	Score Weight	=	Score
\$750.00		\$7,589.89	x	30 points	=	2.96

CRITICAL THINKING

Lowest Submitted Cost Proposal		Cost Proposal Being Scored	x	Score Weight	=	Score
\$1,250.00		\$7,589.89	x	30 points	=	4.94

DOMESTIC VIOLENCE FOR SUPERVISORS

Lowest Submitted Cost Proposal		Cost Proposal Being Scored	x	Score Weight	=	Score
\$1,000.00		\$7,589.89	x	30 points	=	3.95

IMPROVING WORK RELATIONSHIPS

Lowest Submitted Cost Proposal		Cost Proposal Being Scored	x	Score Weight	=	Score
\$800.00		\$7,589.89		30 points		3.16

INTERCULTURAL COMMUNICATION

Lowest Submitted Cost Proposal		Cost Proposal Being Scored	x	Score Weight	=	Score
\$800.00		\$7,589.89	x	30 points	=	3.16

LEADERSHIP PROGRAM

Lowest Submitted Cost Proposal		Cost Proposal Being Scored	x	Score Weight	=	Score
\$2,500.00		\$7,589.89	x	30 points	=	9.88

MANAGING ANGER AND EMOTIONS IN THE WORKPLACE

Lowest Submitted Cost Proposal		Cost Proposal Being Scored	x	Score Weight	=	Score
\$800.00		\$7,589.89	x	30 points	=	3.16

**STATE OF MAINE
TEAM CONSENSUS EVALUATION NOTES**

RFP #: 202407130
RFP TITLE: Employee Development Training
BIDDER: SVNA LLC
DATE: 10/25/2024

MOTIVATION & COACHING

Lowest Submitted Cost Proposal	›	Cost Proposal Being Scored	x	Score Weight	=	Score
\$800.00	›	\$7,589.89	x	30 points	=	3.16

MYERS-BRIGGS TYPE INDICATOR (MBTI)

Lowest Submitted Cost Proposal	›	Cost Proposal Being Scored	x	Score Weight	=	Score
\$3,000.00	›	\$7,589.89	x	30 points	=	11.86

REASONABLE SUSPICION FOR SUPERVISORS

Lowest Submitted Cost Proposal	›	Cost Proposal Being Scored	x	Score Weight	=	Score
\$800.00	›	\$7,589.89	x	30 points	=	3.16

UNDERSTANDING TODAY'S WORKFORCE

Lowest Submitted Cost Proposal	›	Cost Proposal Being Scored	x	Score Weight	=	Score
\$1,250.00	›	\$7,589.89	x	30 points	=	4.94

WRITING SKILLS TRAINING - INTERMEDIATE

Lowest Submitted Cost Proposal	›	Cost Proposal Being Scored	x	Score Weight	=	Score
\$1,250.00	›	\$7,589.89	x	30 points	=	4.94

WRITING SKILLS TRAINING - PROFESSIONAL

Lowest Submitted Cost Proposal	›	Cost Proposal Being Scored	x	Score Weight	=	Score
\$2,500.00	›	\$7,589.89	x	30 points	=	9.88

Evaluation Team Comments:

**STATE OF MAINE
TEAM CONSENSUS EVALUATION NOTES**

RFP #: 202407130
RFP TITLE: Employee Development Training
BIDDER: Starboard Leadership Consulting LLC
DATE: 10/25/2024

SUMMARY PAGE

Department Name: MaineDOT
Name of RFP Coordinator: Maeghan Hass
Names of Evaluators: Israel Cunningham, Valarie Moody, Richard Powell

<u>Pass/Fail Criteria</u>	<u>Pass</u>	<u>Fail</u>
Section I. Preliminary Information (Eligibility)		
• N/A		
<u>Scoring Sections</u> (Edit sections below to match evaluation criteria within RFP)	<u>Points Available</u>	<u>Points Awarded</u>
Section II. Organization Qualifications and Experience	35	22
Section III. Proposed Services	35	21
Section IV. Cost Proposal - See Pages 5 & 6 for each cost per training	30	See Master Score Sheet for each training
<u>Total Points</u>	<u>100</u>	

**STATE OF MAINE
TEAM CONSENSUS EVALUATION NOTES**

RFP #: 202407130
RFP TITLE: Employee Development Training
BIDDER: Starboard Leadership Consulting LLC
DATE: 10/25/2024

**OVERVIEW OF SECTION I
Preliminary Information**

Section I. Preliminary Information

Evaluation Team Comments:

N/A

**STATE OF MAINE
TEAM CONSENSUS EVALUATION NOTES**

RFP #: 202407130
RFP TITLE: Employee Development Training
BIDDER: Starboard Leadership Consulting LLC
DATE: 10/25/2024

**EVALUATION OF SECTION II
Organization Qualifications and Experience**

	<u>Points Available</u>	<u>Points Awarded</u>
Section II. Organization Qualifications and Experience	35	22

Evaluation Team Comments:

II. Organization Qualifications and Experience

- Overview of the Organization
 - i. Nothing about instructors
 - ii. Description of company could've been better
 - iii. States 5-member team is highly qualified but doesn't list specifics; provides website to get more information
 - iv. References provided
- Subcontractors
 - i. No
- Organizational Chart
 - i. Yes
- Litigation
 - i. No
- Licensure/Certification
 - i. None listed
- Certificate of Insurance
 - i. Insurance cert that was provided expired in July 2024

**STATE OF MAINE
TEAM CONSENSUS EVALUATION NOTES**

RFP #: 202407130
RFP TITLE: Employee Development Training
BIDDER: Starboard Leadership Consulting LLC
DATE: 10/25/2024

**EVALUATION OF SECTION III
Proposed Services**

	<u>Points Available</u>	<u>Points Awarded</u>
Section III. Proposed Services	35	21

Evaluation Team Comments:

- III. Proposed Services
 - a. Services to be provided
 - i. Employee Development classes
 - ii. Canned programs, but will customize to MaineDOT
 - iii. Listed many classes – did pretty well with descriptions
 - iv. Open to customized training
 - b. Implementation – Work Plan
 - i. Unknown if classes are offered in-person, virtual or hybrid
 - ii. Time-frames seem short
 - iii. Provided narrative, but not specifics on classes

**STATE OF MAINE
TEAM CONSENSUS EVALUATION NOTES**

RFP #: 202407130

RFP TITLE: Employee Development Training

BIDDER: Starboard Leadership Consulting LLC

DATE: 10/25/2024

**EVALUATION OF SECTION IV
Cost Proposal**

BUILDING ENGAGED TEAMS

Lowest Submitted Cost Proposal		Cost Proposal Being Scored	x	Score Weight	=	Score
\$2,500.00		\$6,300.00	x	30 points	=	11.90

CONFLICT RESOLUTION IN THE WORKPLACE

Lowest Submitted Cost Proposal		Cost Proposal Being Scored	x	Score Weight	=	Score
\$750.00		\$3,850.00	x	30 points	=	5.84

MOTIVATION & COACHING

Lowest Submitted Cost Proposal		Cost Proposal Being Scored	x	Score Weight	=	Score
800.00		\$9,750.00	x	30 points	=	2.46

UNDERSTANDING TODAY'S WORKFORCE

Lowest Submitted Cost Proposal		Cost Proposal Being Scored	x	Score Weight	=	Score
\$1,250.00		\$3,850.00	x	30 points	=	9.74

Evaluation Team Comments:

**STATE OF MAINE
TEAM CONSENSUS EVALUATION NOTES**

RFP #: 202407130

RFP TITLE: Employee Development Training

BIDDER: The Graceland College Center for Professional Development and Lifelong Learning, Inc. (Skillpath)

DATE: 10/25/2024

SUMMARY PAGE

Department Name: MaineDOT

Name of RFP Coordinator: Maeghan Hass

Names of Evaluators: Israel Cunningham, Valarie Moody, Richard Powell

<u>Pass/Fail Criteria</u>	<u>Pass</u>	<u>Fail</u>
Section I. Preliminary Information (Eligibility)		
• N/A		
<u>Scoring Sections</u> (Edit sections below to match evaluation criteria within RFP)	<u>Points Available</u>	<u>Points Awarded</u>
Section II. Organization Qualifications and Experience	35	20
Section III. Proposed Services	35	17
Section IV. Cost Proposal - See Pages 5 & 6 for each cost per training	30	See Master Score Sheet for each training
<u>Total Points</u>	<u>100</u>	

**STATE OF MAINE
TEAM CONSENSUS EVALUATION NOTES**

RFP #: 202407130

RFP TITLE: Employee Development Training

BIDDER: The Graceland College Center for Professional Development and Lifelong Learning, Inc. (Skillpath)

DATE: 10/25/2024

**OVERVIEW OF SECTION I
Preliminary Information**

Section I. Preliminary Information

Evaluation Team Comments:

N/A

**STATE OF MAINE
TEAM CONSENSUS EVALUATION NOTES**

RFP #: 202407130

RFP TITLE: Employee Development Training

BIDDER: The Graceland College Center for Professional Development and Lifelong Learning, Inc. (Skillpath)

DATE: 10/25/2024

**EVALUATION OF SECTION II
Organization Qualifications and Experience**

	<u>Points Available</u>	<u>Points Awarded</u>
Section II. Organization Qualifications and Experience	35	20

Evaluation Team Comments:

II. Organization Qualifications and Experience

- Overview of the Organization
 - i. Provided good description of the company
 - ii. No specific course outlines, just descriptions
- Subcontractors
 - i. Stated subs included but didn't see any listed in trainings
- Organizational Chart
 - i. Listed resumes and breakdown of the company, but no org chart
- Litigation
 - i. N/A
- Licensure/Certification
 - i. N/A
- Certificate of Insurance
 - i. Yes

**STATE OF MAINE
TEAM CONSENSUS EVALUATION NOTES**

RFP #: 202407130

RFP TITLE: Employee Development Training

BIDDER: The Graceland College Center for Professional Development and Lifelong Learning, Inc. (Skillpath)

DATE: 10/25/2024

**EVALUATION OF SECTION III
Proposed Services**

	<u>Points Available</u>	<u>Points Awarded</u>
Section III. Proposed Services	35	17

Evaluation Team Comments:

III. Proposed Services

- a. Services to be provided
 - i. Listed several classes
 - ii. Could've provided more information for each class

- b. Implementation – Work Plan
 - i. Classes are virtual or in-person
 - ii. Pre-class activities
 - iii. Step-by-step work plan

**STATE OF MAINE
TEAM CONSENSUS EVALUATION NOTES**

RFP #: 202407130

RFP TITLE: Employee Development Training

BIDDER: The Graceland College Center for Professional Development and Lifelong Learning, Inc. (Skillpath)

DATE: 10/25/2024

**EVALUATION OF SECTION IV
Cost Proposal**

BUILDING ENGAGED TEAMS

Lowest Submitted Cost Proposal		Cost Proposal Being Scored	x	Score Weight	=	Score
\$2,500.00		\$5,700.00	x	30 points	=	13.16

COMMUNICATING OUTSIDE OF MAINEDOT

Lowest Submitted Cost Proposal		Cost Proposal Being Scored	x	Score Weight	=	Score
\$750.00		\$5,700.00	x	30 points	=	3.95

COMMUNICATIONS & CONVERSATIONS

Lowest Submitted Cost Proposal		Cost Proposal Being Scored	x	Score Weight	=	Score
\$800.00		\$5,700.00	x	30 points	=	4.21

CONFLICT RESOLUTION IN THE WORKPLACE

Lowest Submitted Cost Proposal		Cost Proposal Being Scored	x	Score Weight	=	Score
\$750.00		\$5,700.00	x	30 points	=	3.95

CRITICAL THINKING

Lowest Submitted Cost Proposal		Cost Proposal Being Scored	x	Score Weight	=	Score
\$1,250.00		\$5,700.00	x	30 points	=	6.58

IMPROVING WORK RELATIONSHIPS

Lowest Submitted Cost Proposal		Cost Proposal Being Scored	x	Score Weight	=	Score
\$800.00		\$5,700.00		30 points		4.21

INTERCULTURAL COMMUNICATION

Lowest Submitted Cost Proposal		Cost Proposal Being Scored	x	Score Weight	=	Score
\$800.00		\$5,700.00	x	30 points	=	4.21

LEADERSHIP PROGRAM

Lowest Submitted Cost Proposal		Cost Proposal Being Scored	x	Score Weight	=	Score
\$2,500.00		\$16,500.00	x	30 points	=	4.55

MANAGING ANGER AND EMOTIONS IN THE WORKPLACE

Lowest Submitted Cost Proposal		Cost Proposal Being Scored	x	Score Weight	=	Score
\$800.00		\$5,700.00	x	30 points	=	4.21

**STATE OF MAINE
TEAM CONSENSUS EVALUATION NOTES**

RFP #: 202407130

RFP TITLE: Employee Development Training

BIDDER: The Graceland College Center for Professional Development and Lifelong Learning, Inc. (Skillpath)

DATE: 10/25/2024

MOTIVATION & COACHING

Lowest Submitted Cost Proposal		Cost Proposal Being Scored	x	Score Weight	=	Score
\$800.00		\$5,700.00	x	30 points	=	4.21

OSHA 10-HOUR GENERAL INDUSTRY STANDARDS

Lowest Submitted Cost Proposal		Cost Proposal Being Scored	x	Score Weight	=	Score
\$11,000.00		\$11,000.00	x	30 points	=	30

UNDERSTANDING TODAY'S WORKFORCE

Lowest Submitted Cost Proposal		Cost Proposal Being Scored	x	Score Weight	=	Score
\$1,250.00		\$5,700.00	x	30 points	=	6.58

WRITING SKILLS TRAINING - INTERMEDIATE

Lowest Submitted Cost Proposal		Cost Proposal Being Scored	x	Score Weight	=	Score
\$1,250.00		\$5,700.00	x	30 points	=	6.58

WRITING SKILLS TRAINING - PROFESSIONAL

Lowest Submitted Cost Proposal		Cost Proposal Being Scored	x	Score Weight	=	Score
\$2,500.00		\$5,700.00	x	30 points	=	13.16

Evaluation Team Comments:

**STATE OF MAINE
TEAM CONSENSUS EVALUATION NOTES**

RFP #: 202407130
RFP TITLE: Employee Development Training
BIDDER: The Lincoln Center for Family and Youth
DATE: 10/25/2024

SUMMARY PAGE

Department Name: MaineDOT
Name of RFP Coordinator: Maeghan Hass
Names of Evaluators: Israel Cunningham, Valarie Moody, Richard Powell

<u>Pass/Fail Criteria</u>	<u>Pass</u>	<u>Fail</u>
Section I. Preliminary Information (Eligibility)		
• N/A		
<u>Scoring Sections</u> (Edit sections below to match evaluation criteria within RFP)	<u>Points Available</u>	<u>Points Awarded</u>
Section II. Organization Qualifications and Experience	35	27
Section III. Proposed Services	35	23
Section IV. Cost Proposal - See Page 5 for each cost per training	30	See Master Score Sheet for each training
<u>Total Points</u>	<u>100</u>	<u>XX</u>

**STATE OF MAINE
TEAM CONSENSUS EVALUATION NOTES**

RFP #: 202407130

RFP TITLE: Employee Development Training

BIDDER: The Lincoln Center for Family and Youth

DATE: 10/25/2024

**OVERVIEW OF SECTION I
Preliminary Information**

Section I. Preliminary Information

Evaluation Team Comments:

N/A

**STATE OF MAINE
TEAM CONSENSUS EVALUATION NOTES**

RFP #: 202407130
RFP TITLE: Employee Development Training
BIDDER: The Lincoln Center for Family and Youth
DATE: 10/25/2024

**EVALUATION OF SECTION II
Organization Qualifications and Experience**

	<u>Points Available</u>	<u>Points Awarded</u>
Section II. Organization Qualifications and Experience	35	27

Evaluation Team Comments:

- II. Organization Qualifications and Experience
- Overview of the Organization
 - i. References
 - ii. Resume of instructor
 - iii. Description of company was just about the Chief Learning Officer
 - iv. Did not list qualifications, certifications and experience
 - Subcontractors
 - i. No
 - Organizational Chart
 - i. No
 - Litigation
 - i. No
 - Licensure/Certification
 - i. No licenses provided
 - Certificate of Insurance
 - i. Yes

**STATE OF MAINE
TEAM CONSENSUS EVALUATION NOTES**

RFP #: 202407130
RFP TITLE: Employee Development Training
BIDDER: The Lincoln Center for Family and Youth
DATE: 10/25/2024

**EVALUATION OF SECTION III
Proposed Services**

	<u>Points Available</u>	<u>Points Awarded</u>
Section III. Proposed Services	35	23

Evaluation Team Comments:

III. Proposed Services

a. Services to be provided

- i. Communication and Conversations class only geared toward mgmt.
- ii. No classes geared towards MaineDOT – canned trainings
- iii. Listed many classes – did pretty well with their descriptions
- iv. Customized training

b. Implementation – Work Plan

- i. Synopsis was clear; either in person or virtual
- ii. Quiz before and after training – what happens if they don't pass? These trainings listed are not required for MaineDOT to have a quiz to pass.
- iii. Detailed plan with Objectives, Method and Resources
- iv. Who will conduct the classes?

**STATE OF MAINE
TEAM CONSENSUS EVALUATION NOTES**

RFP #: 202407130

RFP TITLE: Employee Development Training

BIDDER: The Lincoln Center for Family and Youth

DATE: 10/25/2024

**EVALUATION OF SECTION IV
Cost Proposal**

BUILDING ENGAGED TEAMS

Lowest Submitted Cost Proposal		Cost Proposal Being Scored	x	Score Weight	=	Score
\$2,500.00		\$4,000.00	x	30 points	=	18.75

COMMUNICATING OUTSIDE OF MAINEDOT

Lowest Submitted Cost Proposal		Cost Proposal Being Scored	x	Score Weight	=	Score
\$750.00		\$4,000.00	x	30 points	=	5.63

COMMUNICATIONS & CONVERSATIONS

Lowest Submitted Cost Proposal		Cost Proposal Being Scored	x	Score Weight	=	Score
\$800.00		\$4,000.00	x	30 points	=	6

CONFLICT RESOLUTION IN THE WORKPLACE

Lowest Submitted Cost Proposal		Cost Proposal Being Scored	x	Score Weight	=	Score
\$750.00		\$4,000.00	x	30 points	=	5.63

IMPROVING WORK RELATIONSHIPS

Lowest Submitted Cost Proposal		Cost Proposal Being Scored	x	Score Weight	=	Score
\$800.00		\$4,000.00		30 points		6

MOTIVATION & COACHING

Lowest Submitted Cost Proposal		Cost Proposal Being Scored	x	Score Weight	=	Score
\$800.00		\$8,000.00	x	30 points	=	3

Evaluation Team Comments:

**STATE OF MAINE
TEAM CONSENSUS EVALUATION NOTES**

RFP #: 202407130
RFP TITLE: Employee Development Training
BIDDER: The Resurgent Group of Metro Atlanta, LLC
DATE: 10/25/2024

SUMMARY PAGE

Department Name: MaineDOT
Name of RFP Coordinator: Maeghan Hass
Names of Evaluators: Israel Cunningham, Valarie Moody, Richard Powell

<u>Pass/Fail Criteria</u>	<u>Pass</u>	<u>Fail</u>
Section I. Preliminary Information (Eligibility)		
• N/A		
<u>Scoring Sections</u> (Edit sections below to match evaluation criteria within RFP)	<u>Points Available</u>	<u>Points Awarded</u>
Section II. Organization Qualifications and Experience	35	15
Section III. Proposed Services	35	15
Section IV. Cost Proposal - See Page 5 for each cost per training	30	See Master Score Sheet for each training
<u>Total Points</u>	<u>100</u>	<u>XX</u>

**STATE OF MAINE
TEAM CONSENSUS EVALUATION NOTES**

RFP #: 202407130

RFP TITLE: Employee Development Training

BIDDER: The Resurgent Group of Metro Atlanta, LLC

DATE: 10/25/2024

**OVERVIEW OF SECTION I
Preliminary Information**

Section I. Preliminary Information

Evaluation Team Comments:

N/A

**STATE OF MAINE
TEAM CONSENSUS EVALUATION NOTES**

RFP #: 202407130
RFP TITLE: Employee Development Training
BIDDER: The Resurgent Group of Metro Atlanta, LLC
DATE: 10/25/2024

**EVALUATION OF SECTION II
Organization Qualifications and Experience**

	<u>Points Available</u>	<u>Points Awarded</u>
Section II. Organization Qualifications and Experience	35	15

Evaluation Team Comments:

- II. Organization Qualifications and Experience
- Overview of the Organization
 - i. 18 Years of experience
 - ii. No instructor information
 - iii. Decent description of the company
 - iv. Lists qualifications, experience and certifications
 - Subcontractors
 - i. No
 - Organizational Chart
 - i. No
 - Litigation
 - i. No
 - Licensure/Certification
 - i. Yes
 - Certificate of Insurance
 - i. None provided

**STATE OF MAINE
TEAM CONSENSUS EVALUATION NOTES**

RFP #: 202407130
RFP TITLE: Employee Development Training
BIDDER: The Resurgent Group of Metro Atlanta, LLC
DATE: 10/25/2024

**EVALUATION OF SECTION III
Proposed Services**

	<u>Points Available</u>	<u>Points Awarded</u>
Section III. Proposed Services	35	15

Evaluation Team Comments:

- III. Proposed Services
 - a. Services to be provided
 - i. Communication and Employee Development classes
 - ii. Very detailed training descriptions including sample agendas
 - iii. Government experience
 - b. Implementation – Work Plan
 - i. Classroom and Online Instruction
 - ii. Very detailed work plan
 - iii. Classes are offered virtually

**STATE OF MAINE
TEAM CONSENSUS EVALUATION NOTES**

RFP #: 202407130
RFP TITLE: Employee Development Training
BIDDER: The Resurgent Group of Metro Atlanta, LLC
DATE: 10/25/2024

**EVALUATION OF SECTION IV
Cost Proposal**

BUILDING ENGAGED TEAMS

Lowest Submitted Cost Proposal		Cost Proposal Being Scored	x	Score Weight	=	Score
\$2,500.00		\$5,000.00	x	30 points	=	15.00

COMMUNICATING OUTSIDE OF MAINEDOT

Lowest Submitted Cost Proposal		Cost Proposal Being Scored	x	Score Weight	=	Score
\$750.00		\$5,000.00	x	30 points	=	4.5

COMMUNICATIONS & CONVERSATIONS

Lowest Submitted Cost Proposal		Cost Proposal Being Scored	x	Score Weight	=	Score
\$800.00		\$5,000.00	x	30 points	=	4.8

CONFLICT RESOLUTION IN THE WORKPLACE

Lowest Submitted Cost Proposal		Cost Proposal Being Scored	x	Score Weight	=	Score
\$750.00		\$5,000.00	x	30 points	=	4.5

CRITICAL THINKING

Lowest Submitted Cost Proposal		Cost Proposal Being Scored	x	Score Weight	=	Score
\$1,250.00		\$10,000.00	x	30 points	=	3.75

LEADERSHIP PROGRAM

Lowest Submitted Cost Proposal		Cost Proposal Being Scored	x	Score Weight	=	Score
\$2,500.00		\$35,000.00	x	30 points	=	2.14

MANAGING ANGER AND EMOTIONS IN THE WORKPLACE

Lowest Submitted Cost Proposal		Cost Proposal Being Scored	x	Score Weight	=	Score
\$800.00		\$5,000.00	x	30 points	=	4.8

REASONABLE SUSPICION FOR SUPERVISORS

Lowest Submitted Cost Proposal		Cost Proposal Being Scored	x	Score Weight	=	Score
\$800.00		\$3,000.00	x	30 points	=	8

UNDERSTANDING TODAY'S WORKFORCE

Lowest Submitted Cost Proposal		Cost Proposal Being Scored	x	Score Weight	=	Score
\$1,250.00		\$5,000.00	x	30 points	=	7.5

**STATE OF MAINE
TEAM CONSENSUS EVALUATION NOTES**

RFP #: 202407130
RFP TITLE: Employee Development Training
BIDDER: T.Y. Lin International
DATE: 10/25/2024

SUMMARY PAGE

Department Name: MaineDOT
Name of RFP Coordinator: Maeghan Hass
Names of Evaluators: Israel Cunningham, Valarie Moody, Richard Powell

<u>Pass/Fail Criteria</u>	<u>Pass</u>	<u>Fail</u>
Section I. Preliminary Information (Eligibility)		
• N/A		
<u>Scoring Sections</u> (Edit sections below to match evaluation criteria within RFP)	<u>Points Available</u>	<u>Points Awarded</u>
Section II. Organization Qualifications and Experience	35	30
Section III. Proposed Services	35	30
Section IV. Cost Proposal - See Page 5 for each cost per training	30	See Master Score Sheet for each training
<u>Total Points</u>	<u>100</u>	

**STATE OF MAINE
TEAM CONSENSUS EVALUATION NOTES**

RFP #: 202407130
RFP TITLE: Employee Development Training
BIDDER: T.Y. Lin International
DATE: 10/25/2024

**OVERVIEW OF SECTION I
Preliminary Information**

Section I. Preliminary Information

Evaluation Team Comments:

N/A

**STATE OF MAINE
TEAM CONSENSUS EVALUATION NOTES**

RFP #: 202407130
RFP TITLE: Employee Development Training
BIDDER: T.Y. Lin International
DATE: 10/25/2024

**EVALUATION OF SECTION II
Organization Qualifications and Experience**

	<u>Points Available</u>	<u>Points Awarded</u>
Section II. Organization Qualifications and Experience	35	30

Evaluation Team Comments:

- II. Organization Qualifications and Experience
- Overview of the Organization
 - i. A long-standing consultant organization with a former MaineDOT employee instructor who knows the requirements of employment contracts and training.
 - ii. Experience with MaineDOT and familiar with the Transportation Worker series training requirements and needs.
 - iii. Refers to MaineDOT throughout Training discussions
 - Subcontractors
 - i. No
 - Organizational Chart
 - i. No org chart, but listed experience and certifications of the person who will be working with MaineDOT
 - Litigation
 - i. No significant pending litigation
 - Licensure/Certification
 - i. Yes
 - Certificate of Insurance
 - i. Yes

**STATE OF MAINE
TEAM CONSENSUS EVALUATION NOTES**

RFP #: 202407130
RFP TITLE: Employee Development Training
BIDDER: T.Y. Lin International
DATE: 10/25/2024

**EVALUATION OF SECTION III
Proposed Services**

	<u>Points Available</u>	<u>Points Awarded</u>
Section III. Proposed Services	35	30

Evaluation Team Comments:

- III. Proposed Services
 - a. Services to be provided
 - i. Employee Development, Math & Communication classes
 - b. Implementation – Work Plan
 - i. List many classes decent description of each class provided
 - ii. Not sure if their training is provided in-person, virtual or hybrid
 - iii. Tailored training towards MaineDOT

**STATE OF MAINE
TEAM CONSENSUS EVALUATION NOTES**

RFP #: 202407130
RFP TITLE: Employee Development Training
BIDDER: T.Y. Lin International
DATE: 10/25/2024

**EVALUATION OF SECTION IV
Cost Proposal**

BASIC MATH SKILLS

Lowest Submitted Cost Proposal		Cost Proposal Being Scored	x	Score Weight	=	Score
\$3,100.00		\$3,150.00	x	30 points	=	29.52

BUILDING ENGAGED TEAMS

Lowest Submitted Cost Proposal		Cost Proposal Being Scored	x	Score Weight	=	Score
\$2,500.00		\$3,150.00	x	30 points	=	23.81

COMMUNICATING OUTSIDE OF MAINEDOT

Lowest Submitted Cost Proposal		Cost Proposal Being Scored	x	Score Weight	=	Score
\$750.00		\$2,300.00	x	30 points	=	9.78

COMMUNICATIONS & CONVERSATIONS

Lowest Submitted Cost Proposal		Cost Proposal Being Scored	x	Score Weight	=	Score
\$800.00		\$2300.00	x	30 points	=	10.43

CONFLICT RESOLUTION IN THE WORKPLACE

Lowest Submitted Cost Proposal		Cost Proposal Being Scored	x	Score Weight	=	Score
\$750.00		\$2,300.00	x	30 points	=	9.78

CRITICAL THINKING

Lowest Submitted Cost Proposal		Cost Proposal Being Scored	x	Score Weight	=	Score
\$1,250.00		\$2,400.00	x	30 points	=	15.62

UNDERSTANDING TODAY'S WORKFORCE

Lowest Submitted Cost Proposal		Cost Proposal Being Scored	x	Score Weight	=	Score
\$1,250.00		\$2,300.00	x	30 points	=	16.30

WRITING SKILLS TRAINING - INTERMEDIATE

Lowest Submitted Cost Proposal		Cost Proposal Being Scored	x	Score Weight	=	Score
\$1,250.00		\$2,100.00	x	30 points	=	17.86

WRITING SKILLS TRAINING - PROFESSIONAL

Lowest Submitted Cost Proposal		Cost Proposal Being Scored	x	Score Weight	=	Score
\$2,300.00		\$2,300.00	x	30 points	=	30

Evaluation Team Comments:

**STATE OF MAINE
TEAM CONSENSUS EVALUATION NOTES**

RFP #: 202407130
RFP TITLE: Employee Development Training
BIDDER: UPLEVEL Management
DATE: 10/25/2024

SUMMARY PAGE

Department Name: MaineDOT
Name of RFP Coordinator: Maeghan Hass
Names of Evaluators: Israel Cunningham, Valarie Moody, Richard Powell

<u>Pass/Fail Criteria</u>	<u>Pass</u>	<u>Fail</u>
Section I. Preliminary Information (Eligibility)		
• N/A		
<u>Scoring Sections</u> (Edit sections below to match evaluation criteria within RFP)	<u>Points Available</u>	<u>Points Awarded</u>
Section II. Organization Qualifications and Experience	35	21
Section III. Proposed Services	35	19
Section IV. Cost Proposal - See Pages 5 & 6 for each cost per training	30	See Master Score Sheet for each training
<u>Total Points</u>	<u>100</u>	

**STATE OF MAINE
TEAM CONSENSUS EVALUATION NOTES**

RFP #: 202407130
RFP TITLE: Employee Development Training
BIDDER: UPLEVEL Management
DATE: 10/25/2024

**OVERVIEW OF SECTION I
Preliminary Information**

Section I. Preliminary Information

Evaluation Team Comments:

N/A

**STATE OF MAINE
TEAM CONSENSUS EVALUATION NOTES**

RFP #: 202407130
RFP TITLE: Employee Development Training
BIDDER: UPLEVEL Management
DATE: 10/25/2024

**EVALUATION OF SECTION II
Organization Qualifications and Experience**

	<u>Points Available</u>	<u>Points Awarded</u>
Section II. Organization Qualifications and Experience	35	21

Evaluation Team Comments:

- II. Organization Qualifications and Experience
- Overview of the Organization
 - i. Provided one reference for the business only
 - ii. Talked about others but gave no contact information
 - iii. Resumes provided
 - iv. Good description of organization
 - v. Church, academic and health sector experience with limited government exposure
 - Subcontractors
 - i. No
 - Organizational Chart
 - i. No
 - Litigation
 - i. None listed
 - Licensure/Certification
 - i. Listed on resumes
 - Certificate of Insurance
 - i. None provided (just fire insurance)

**STATE OF MAINE
TEAM CONSENSUS EVALUATION NOTES**

RFP #: 202407130
RFP TITLE: Employee Development Training
BIDDER: UPLEVEL Management
DATE: 10/25/2024

**EVALUATION OF SECTION III
Proposed Services**

	<u>Points Available</u>	<u>Points Awarded</u>
Section III. Proposed Services	35	19

Evaluation Team Comments:

- III. Proposed Services
- a. Services to be provided
 - i. Training was geared toward supervisors and not non-profit
 - ii. Took verbiage directly from RFP w/o going into their own detail
 - iii. Communication and Employee Development classes.

 - b. Implementation – Work Plan
 - i. Multi-delivery platform
 - ii. Listed many classes with good descriptions
 - iii. In-person and online instruction
 - iv. Pre-class, classroom and follow up

**STATE OF MAINE
TEAM CONSENSUS EVALUATION NOTES**

RFP #: 202407130
RFP TITLE: Employee Development Training
BIDDER: UPLEVEL Management
DATE: 10/25/2024

**EVALUATION OF SECTION IV
Cost Proposal**

BASIC MATH SKILLS

Lowest Submitted Cost Proposal		Cost Proposal Being Scored	x	Score Weight	=	Score
\$1,995.00		\$8,000.00	x	30 points	=	7.48

BUILDING ENGAGED TEAMS

Lowest Submitted Cost Proposal		Cost Proposal Being Scored	x	Score Weight	=	Score
\$2,500.00		\$10,000.00	x	30 points	=	7.50

COMMUNICATING OUTSIDE OF MAINEDOT

Lowest Submitted Cost Proposal		Cost Proposal Being Scored	x	Score Weight	=	Score
\$750.00		\$8,500.00	x	30 points	=	2.65

COMMUNICATIONS & CONVERSATIONS

Lowest Submitted Cost Proposal		Cost Proposal Being Scored	x	Score Weight	=	Score
\$800.00		\$10,000.00	x	30 points	=	2.4

CONFLICT RESOLUTION IN THE WORKPLACE

Lowest Submitted Cost Proposal		Cost Proposal Being Scored	x	Score Weight	=	Score
\$750.00		\$8,500.00	x	30 points	=	2.65

CRITICAL THINKING

Lowest Submitted Cost Proposal		Cost Proposal Being Scored	x	Score Weight	=	Score
\$1,250.00		\$10,500.00	x	30 points	=	3.57

IMPROVING WORK RELATIONSHIPS

Lowest Submitted Cost Proposal		Cost Proposal Being Scored	x	Score Weight	=	Score
\$800.00		\$8,500.00		30 points		2.82

INTERCULTURAL COMMUNICATION

Lowest Submitted Cost Proposal		Cost Proposal Being Scored	x	Score Weight	=	Score
\$800.00		\$10,500.00	x	30 points	=	2.29

LEADERSHIP PROGRAM

Lowest Submitted Cost Proposal		Cost Proposal Being Scored	x	Score Weight	=	Score
\$2,500.00		\$18,000.00	x	30 points	=	4.17

MANAGING ANGER AND EMOTIONS IN THE WORKPLACE

Lowest Submitted Cost Proposal		Cost Proposal Being Scored	x	Score Weight	=	Score
\$800.00		\$8,500.00	x	30 points	=	2.82

**STATE OF MAINE
TEAM CONSENSUS EVALUATION NOTES**

RFP #: 202407130

RFP TITLE: Employee Development Training

BIDDER: UPLEVEL Management

DATE: 10/25/2024

MOTIVATION & COACHING

Lowest Submitted Cost Proposal	·	Cost Proposal Being Scored	x	Score Weight	=	Score
\$800.00	·	\$13,500.00	x	30 points	=	1.78

UNDERSTANDING TODAY'S WORKFORCE

Lowest Submitted Cost Proposal	·	Cost Proposal Being Scored	x	Score Weight	=	Score
\$1,250.00	·	\$10,500.00	x	30 points	=	3.57

Evaluation Team Comments:

**STATE OF MAINE
TEAM CONSENSUS EVALUATION NOTES**

RFP #: 202407130
RFP TITLE: Employee Development Training
BIDDER: Vet2Mom Solutions
DATE: 10/25/2024

SUMMARY PAGE

Department Name: MaineDOT
Name of RFP Coordinator: Maeghan Hass
Names of Evaluators: Israel Cunningham, Valarie Moody, Richard Powell

<u>Pass/Fail Criteria</u>	<u>Pass</u>	<u>Fail</u>
Section I. Preliminary Information (Eligibility)		
• N/A		
<u>Scoring Sections</u> (Edit sections below to match evaluation criteria within RFP)	<u>Points Available</u>	<u>Points Awarded</u>
Section II. Organization Qualifications and Experience	35	15
Section III. Proposed Services	35	15
Section IV. Cost Proposal - See Pages 5 & 6 for each cost per training	30	See Master Score Sheet for each training
<u>Total Points</u>	<u>100</u>	

**STATE OF MAINE
TEAM CONSENSUS EVALUATION NOTES**

RFP #: 202407130
RFP TITLE: Employee Development Training
BIDDER: Vet2Mom Solutions
DATE: 10/25/2024

**OVERVIEW OF SECTION I
Preliminary Information**

Section I. Preliminary Information

Evaluation Team Comments:

N/A

**STATE OF MAINE
TEAM CONSENSUS EVALUATION NOTES**

RFP #: 202407130
RFP TITLE: Employee Development Training
BIDDER: Vet2Mom Solutions
DATE: 10/25/2024

**EVALUATION OF SECTION II
Organization Qualifications and Experience**

	<u>Points Available</u>	<u>Points Awarded</u>
Section II. Organization Qualifications and Experience	35	15

Evaluation Team Comments:

- II. Organization Qualifications and Experience
- Overview of the Organization
 - i. Good description of the organization
 - ii. Only one training provided in the past w/ daycare organization
 - Subcontractors
 - i. Unknown
 - Organizational Chart
 - i. No
 - Litigation
 - i. Unknown
 - Licensure/Certification
 - i. None listed
 - Certificate of Insurance
 - i. None provided

**STATE OF MAINE
TEAM CONSENSUS EVALUATION NOTES**

RFP #: 202407130
RFP TITLE: Employee Development Training
BIDDER: Vet2Mom Solutions
DATE: 10/25/2024

**EVALUATION OF SECTION III
Proposed Services**

	<u>Points Available</u>	<u>Points Awarded</u>
Section III. Proposed Services	35	15

Evaluation Team Comments:

- III. Proposed Services
 - a. Services to be provided
 - i. Classroom Instruction with interactive scenarios and hands-on exercises
 - ii. Active Shooter, Math, Communication and Employee Development classes
 - iii. Could've provided a better description of each class provided
 - b. Implementation – Work Plan
 - i. Unknown if the classes are provided in-person, virtual, or hybrid
 - ii. No platform provided for delivery

**STATE OF MAINE
TEAM CONSENSUS EVALUATION NOTES**

RFP #: 202407130
RFP TITLE: Employee Development Training
BIDDER: Vet2Mom Solutions
DATE: 10/25/2024

**EVALUATION OF SECTION IV
Cost Proposal**

ACTIVE SHOOTER PREPAREDNESS

Lowest Submitted Cost Proposal		Cost Proposal Being Scored	x	Score Weight	=	Score
\$2,250.00		\$4,500.00	x	30 points	=	15

BASIC MATH SKILLS

Lowest Submitted Cost Proposal		Cost Proposal Being Scored	x	Score Weight	=	Score
\$3,100.00		\$4,300.00	x	30 points	=	21.63

BUILDING ENGAGED TEAMS

Lowest Submitted Cost Proposal		Cost Proposal Being Scored	x	Score Weight	=	Score
\$2,500.00		\$4,000.00	x	30 points	=	18.75

COMMUNICATING OUTSIDE OF MAINEDOT

Lowest Submitted Cost Proposal		Cost Proposal Being Scored	x	Score Weight	=	Score
\$750.00		\$4,000.00	x	30 points	=	5.63

COMMUNICATIONS & CONVERSATIONS

Lowest Submitted Cost Proposal		Cost Proposal Being Scored	x	Score Weight	=	Score
\$800.00		\$4,500.00	x	30 points	=	5.33

CONFLICT RESOLUTION IN THE WORKPLACE

Lowest Submitted Cost Proposal		Cost Proposal Being Scored	x	Score Weight	=	Score
\$750.00		\$4,500.00	x	30 points	=	5

CRITICAL THINKING

Lowest Submitted Cost Proposal		Cost Proposal Being Scored	x	Score Weight	=	Score
\$1,250.00		\$4,500.00	x	30 points	=	8.33

DOMESTIC VIOLENCE FOR SUPERVISORS

Lowest Submitted Cost Proposal		Cost Proposal Being Scored	x	Score Weight	=	Score
\$1,000.00		\$3,500.00	x	30 points	=	8.57

IMPROVING WORK RELATIONSHIPS

Lowest Submitted Cost Proposal		Cost Proposal Being Scored	x	Score Weight	=	Score
\$800.00		\$4,000.00		30 points		6

INTERCULTURAL COMMUNICATION

Lowest Submitted Cost Proposal		Cost Proposal Being Scored	x	Score Weight	=	Score
\$800.00		\$4,500.00	x	30 points	=	5.33

**STATE OF MAINE
TEAM CONSENSUS EVALUATION NOTES**

RFP #: 202407130
RFP TITLE: Employee Development Training
BIDDER: Vet2Mom Solutions
DATE: 10/25/2024

LEADERSHIP PROGRAM

Lowest Submitted Cost Proposal	›	Cost Proposal Being Scored	x	Score Weight	=	Score
\$2,500.00	›	\$22,000.00	x	30 points	=	3.41

MANAGING ANGER AND EMOTIONS IN THE WORKPLACE

Lowest Submitted Cost Proposal	›	Cost Proposal Being Scored	x	Score Weight	=	Score
\$800.00	›	\$4,500.00	x	30 points	=	5.33

MOTIVATION & COACHING

Lowest Submitted Cost Proposal	›	Cost Proposal Being Scored	x	Score Weight	=	Score
\$800.00	›	\$9,000.00	x	30 points	=	2.67

MYERS-BRIGGS TYPE INDICATOR (MBTI)

Lowest Submitted Cost Proposal	›	Cost Proposal Being Scored	x	Score Weight	=	Score
\$3,000.00	›	\$4,700.00	x	30 points	=	19.15

REASONABLE SUSPICION FOR SUPERVISORS

Lowest Submitted Cost Proposal	›	Cost Proposal Being Scored	x	Score Weight	=	Score
\$800.00	›	\$2,500.00	x	30 points	=	9.6

UNDERSTANDING TODAY'S WORKFORCE

Lowest Submitted Cost Proposal	›	Cost Proposal Being Scored	x	Score Weight	=	Score
\$1,250.00	›	\$4,000.00	x	30 points	=	9.38

WRITING SKILLS TRAINING - INTERMEDIATE

Lowest Submitted Cost Proposal	›	Cost Proposal Being Scored	x	Score Weight	=	Score
\$1,250.00	›	\$4,500.00	x	30 points	=	8.33

WRITING SKILLS TRAINING - PROFESSIONAL

Lowest Submitted Cost Proposal	›	Cost Proposal Being Scored	x	Score Weight	=	Score
\$2,500.00	›	\$4,700.00	x	30 points	=	15.96

Evaluation Team Comments:

**STATE OF MAINE
TEAM CONSENSUS EVALUATION NOTES**

RFP #: 202407130
RFP TITLE: Employee Development Training
BIDDER: Zen Engineering
DATE: 10/25/2024

SUMMARY PAGE

Department Name: MaineDOT
Name of RFP Coordinator: Maeghan Hass
Names of Evaluators: Israel Cunningham, Valarie Moody, Richard Powell

<u>Pass/Fail Criteria</u>	<u>Pass</u>	<u>Fail</u>
Section I. Preliminary Information (Eligibility)		
• N/A		
<u>Scoring Sections</u> (Edit sections below to match evaluation criteria within RFP)	<u>Points Available</u>	<u>Points Awarded</u>
Section II. Organization Qualifications and Experience	35	25
Section III. Proposed Services	35	25
Section IV. Cost Proposal - See Page 5 for each cost per training	30	See Master Score Sheet for each training
<u>Total Points</u>	<u>100</u>	<u>XX</u>

**STATE OF MAINE
TEAM CONSENSUS EVALUATION NOTES**

RFP #: 202407130
RFP TITLE: Employee Development Training
BIDDER: Zen Engineering
DATE: 10/25/2024

**OVERVIEW OF SECTION I
Preliminary Information**

Section I. Preliminary Information

Evaluation Team Comments:

N/A

**STATE OF MAINE
TEAM CONSENSUS EVALUATION NOTES**

RFP #: 202407130
RFP TITLE: Employee Development Training
BIDDER: Zen Engineering
DATE: 10/25/2024

**EVALUATION OF SECTION II
Organization Qualifications and Experience**

	<u>Points Available</u>	<u>Points Awarded</u>
Section II. Organization Qualifications and Experience	35	25

Evaluation Team Comments:

- II. Organization Qualifications and Experience
- Overview of the Organization
 - i. Company background and reference information provided demonstrate the capability to executed the selected courses
 - ii. Past experience is good
 - iii. Experience with MaineDOT and other state DOT's
 - Subcontractors
 - i. Yes; make up the majority of the company workforce
 - Organizational Chart
 - i. Listed resumes but no org chart
 - Litigation
 - i. None
 - Licensure/Certification
 - i. Put not applicable
 - Certificate of Insurance
 - i. Yes

**STATE OF MAINE
TEAM CONSENSUS EVALUATION NOTES**

RFP #: 202407130
RFP TITLE: Employee Development Training
BIDDER: Zen Engineering
DATE: 10/25/2024

**EVALUATION OF SECTION III
Proposed Services**

	<u>Points Available</u>	<u>Points Awarded</u>
Section III. Proposed Services	35	25

Evaluation Team Comments:

III. Proposed Services

a. Services to be provided

- i. A lot of classes listed – No OpenBridge courses
- ii. Great breakdown of classes

b. Implementation – Work Plan

- i. Will provide printed materials, data-set and provide availability of data-set via download post instruction
- ii. Didn't state of classes were in-person or virtual
- iii. Provided agenda for Open Roads class

**STATE OF MAINE
TEAM CONSENSUS EVALUATION NOTES**

RFP #: 202407130
RFP TITLE: Employee Development Training
BIDDER: Zen Engineering
DATE: 10/25/2024

**EVALUATION OF SECTION IV
Cost Proposal**

OPENROADS DESIGNER – FUNDAMENTALS

Lowest Submitted Cost Proposal		Cost Proposal Being Scored	x	Score Weight	=	Score
\$10,500.00	,	\$10,500.00	x	30 points	=	30

OPENROADS DESIGNER - ADVANCED

Lowest Submitted Cost Proposal		Cost Proposal Being Scored	x	Score Weight	=	Score
\$7,000.00	,	\$7,000.00	x	30 points	=	30

OPENROADS DESIGNER – DRAFTING AND PLANS PRODUCTION

Lowest Submitted Cost Proposal		Cost Proposal Being Scored	x	Score Weight	=	Score
\$5,250.00	,	\$5,250.00	x	30 points	=	30

OPENROADS DESIGNER – DRAINAGE AND UTILITIES

Lowest Submitted Cost Proposal		Cost Proposal Being Scored	x	Score Weight	=	Score
\$10,500.00	,	\$10,500.00	x	30 points	=	30

OPENROADS DESIGNER - SURVEY

Lowest Submitted Cost Proposal		Cost Proposal Being Scored	x	Score Weight	=	Score
\$9,000.00	,	\$9,000.00	x	30 points	=	30

Evaluation Team Comments:

**STATE OF MAINE
INDIVIDUAL EVALUATION NOTES**

RFP #: 202407130

RFP TITLE: Employee Development Training

BIDDER NAME: ADR Consulting Group

DATE: 10/2024

EVALUATOR NAME: Israel Cunningham

EVALUATOR DEPARTMENT: Transportation

Individual Evaluator Comments:

5+ yes experience. Detailed Case Study of current client

Subcontractors

Yes – If needed

Organizational Chart

No

Services to be Provided

Communication and Employee Development classes.

Classroom, Online, and Pre-Class activities

Implementation – Work Plan is step by step

Positive

Experience with DEI and bias

**STATE OF MAINE
INDIVIDUAL EVALUATION NOTES**

RFP #: 202407130

RFP TITLE: Employee Development Training

BIDDER NAME: ADR Consulting

DATE: 10/3/24

EVALUATOR NAME: Valarie Moody

EVALUATOR DEPARTMENT: Training Center

Individual Evaluator Comments:

I. Organization Qualifications and Experience

1. Overview of Organization

- *Past trainings and references*
- *Licensure provided*
- *No litigation*
- *Insurance enclosed*

2. Subcontractors

- *List a subcontractor*

II. Proposed Services

1. Services to be Provided

- *Synopsis provided – not split as to delivery but more of a paragraph*

2. Implementation – Work Plan

- *In-person 2 classes*
- *N- Virtual training requires emails*
- *P- customizable*

**STATE OF MAINE
INDIVIDUAL EVALUATION NOTES**

RFP #: 202407130

RFP TITLE: Employee Development Training

BIDDER NAME: ADR Consulting Group

DATE: 10/2024

EVALUATOR NAME: Richard Powell

EVALUATOR DEPARTMENT: Human Resources

Individual Evaluator Comments:

I. Organization Qualifications and Experience

1. Overview of Organization

- *Listed experience, 5 years*
- *Noted qualifications/certifications not required so not listed*
- *Provided proof of insurance*
- *No litigation*

2. Subcontractors

- *Subcontractor when needed listed*

3. Organizational Chart No Org chart. Noted CEO/Founder but nothing else

4. Etc.

II. Proposed Services

1. Services to be Provided

- *Listed a lot of classes*
- *No break down of each class*
- *Mention customization of classes to fit our needs*

2. Implementation – Work Plan

- *Classes are provided Virtual*

**STATE OF MAINE
INDIVIDUAL EVALUATION NOTES**

RFP #: 202407130
RFP TITLE: Employee Development Training
BIDDER NAME: Authentic Communication Matters
DATE: 10/2024
EVALUATOR NAME: Israel Cunningham
EVALUATOR DEPARTMENT: Transportation

Individual Evaluator Comments:

24 yes experience.

Subcontractors
Yes – One for Domestic Violence classes

Organizational Chart
No

Services to be Provided
Communication and Employee Development classes.
Classroom, Online and Follow up

Implementation – Work Plan is very detailed including what will be provided at a minimum

Positive
Experience other State DOTs and transportation organizations

**STATE OF MAINE
INDIVIDUAL EVALUATION NOTES**

RFP #:202407130

RFP TITLE: Employee Development Training

BIDDER NAME: Authentic Communication Matters

DATE: 10/3/24

EVALUATOR NAME: Valarie Moody

EVALUATOR DEPARTMENT: Training Center

Individual Evaluator Comments:

I. Organization Qualifications and Experience

1. Overview of Organization

- *references*
- *n- no trainer information*
- *No litigation*
- *N- No Insurance*
- *N- organizational chart*

2. Subcontractors

II. Proposed Services

1. Services to be Provided

- *P- content specific for clients*

2. Implementation – Work Plan

- *N- leadership program is 5 months long/ 2.5 days per month/
involves virtual training*

**STATE OF MAINE
INDIVIDUAL EVALUATION NOTES**

RFP #: 202407130

RFP TITLE: Employee Development Training

BIDDER NAME: Authentic Communication Matters

DATE: 10/2024

EVALUATOR NAME: Richard Powell

EVALUATOR DEPARTMENT: Human Resources

Individual Evaluator Comments:

I. Organization Qualifications and Experience

1. Overview of Organization

- *Listed experience, 24 years*
- *Listed qualifications*
- *Provided proof of insurance*
- *No litigation*

2. Subcontractors

- *One Subcontractor listed*

3. Organizational Chart They listed resumes but no real Org chart. Noted point of contact

4. Etc.

II. Proposed Services

1. Services to be Provided

- *Listed a lot of classes*
- *No break down of each class*

2. Implementation – Work Plan

- *Virtual training and in-person training*

**STATE OF MAINE
INDIVIDUAL EVALUATION NOTES**

RFP #: 202407130

RFP TITLE: Employee Development Training

BIDDER NAME: Brimstone Consulting Group

DATE: 10/2024

EVALUATOR NAME: Israel Cunningham

EVALUATOR DEPARTMENT: Transportation

Individual Evaluator Comments:

23 years experience. Detailed Case Study of current client

Subcontractors

?

Organizational Chart

No

Services to be Provided

Employee Development classes.

Classroom, Online, or Hybrid

Implementation – Work Plan is detailed with some class timelines

Positive

Has worked with other State Agencies and Design/Construction type companies

Classes are multi programs not half or full day.

**STATE OF MAINE
INDIVIDUAL EVALUATION NOTES**

RFP #:202407130

RFP TITLE: Employee Development Training

BIDDER NAME: Brimstone Consulting Group

DATE: 10/3/24

EVALUATOR NAME: Valarie Moody

EVALUATOR DEPARTMENT: Training Center

Individual Evaluator Comments:

I. Organization Qualifications and Experience

1. Overview of Organization

- *references*
- *n- no trainer information*
- *No litigation*
- *N- No Insurance*
- *N- organizational chart*

2. Subcontractors

II. Proposed Services

1. Services to be Provided

- *P- content specific for clients*

2. Implementation – Work Plan

- *N- leadership program is 5 months long/ 2.5 days per month/
involves virtual training*

**STATE OF MAINE
INDIVIDUAL EVALUATION NOTES**

RFP #: 202407130

RFP TITLE: Employee Development Training

BIDDER NAME: Brimstone Consulting Group

DATE: 10//2024

EVALUATOR NAME: Richard Powell

EVALUATOR DEPARTMENT: Human Resources

Individual Evaluator Comments:

- I. *Organization Qualifications and Experience*
 1. *Overview of Organization*
 - *Well written*
 - *They have experience with state of Maine.*
 - *No litigation*
 - *Insurance?*
 2. *Subcontractors*
 - *None were listed*
 3. *Organizational Chart*
 - *They didn't list an Org chart.*

- II. *Proposed Services*
 1. *Services to be Provided*
 - *They did well with class details*
 2. *Implementation – Work Plan*
 - *Classes were detailed*
 - *Classes are offered in-person or virtual*

**STATE OF MAINE
INDIVIDUAL EVALUATION NOTES**

RFP #: 202407130

RFP TITLE: Employee Development Training

BIDDER NAME: C7 Enterprises LLC DBA CLT & Associates

DATE: 10/2024

EVALUATOR NAME: Israel Cunningham

EVALUATOR DEPARTMENT: Transportation

Individual Evaluator Comments:

17 years experience.

Subcontractors

?

Organizational Chart

No

Services to be Provided

Employee Development classes.

Classroom or Online

Implementation – Work Plan is detailed with some class timelines and needed materials for each class.

Positive

Give both Classroom and Online options for each class.

**STATE OF MAINE
INDIVIDUAL EVALUATION NOTES**

RFP #:202407130

RFP TITLE: Employee Development Training

BIDDER NAME: C7 Enterprises LLC DBA CLT & Associates

DATE: 10/3/24

EVALUATOR NAME: Valarie Moody

EVALUATOR DEPARTMENT: Training Center

Individual Evaluator Comments:

I. Organization Qualifications and Experience

1. Overview of Organization

- *references*
- *n- no instructor*
- *n- no litigation*
- *N- No Insurance*
- *N- organizational chart*
- *Provided references*

2. Subcontractors

II. Proposed Services

1. Services to be Provided

- *N- Some are in person*
- *P- synopsis*

2. Implementation – Work Plan

- *N- virtual training sessions*
- *N- Google doc sheets – we do not use*

**STATE OF MAINE
INDIVIDUAL EVALUATION NOTES**

RFP #: 202407130

RFP TITLE: Employee Development Training

BIDDER NAME: C7 Enterprises LLC DBA CLT & Associates

DATE: 10//2024

EVALUATOR NAME: Richard Powell

EVALUATOR DEPARTMENT: Human Resources

Individual Evaluator Comments:

I. Organization Qualifications and Experience

1. Overview of Organization

- *Listed experience/references.*
- *No litigation listed.*
- *No Insurance listed.*

2. Subcontractors

- *None were listed*

3. Organizational Chart

- *They didn't list an Org chart*

II. Proposed Services

1. Services to be Provided

- *A lot of classes*
- *They did well with class details*

2. Implementation – Work Plan

- *Classes were pretty detailed*

**STATE OF MAINE
INDIVIDUAL EVALUATION NOTES**

RFP #: 202407130
RFP TITLE: Employee Development Training
BIDDER NAME: CCS Learning Academy
DATE: 10/2024
EVALUATOR NAME: Israel Cunningham
EVALUATOR DEPARTMENT: Transportation

Individual Evaluator Comments:

25+ years experience.
One proposed Instructor has experience with State of Maine Agency

Subcontractors
No

Organizational Chart
No

Services to be Provided
Employee Development classes.
Say they provide Classroom and Online but didn't confirm what type of instruction

Implementation – Work Plan is very detailed, resources provided and course outline

Positive
Give both Classroom and Online options for each class.

**STATE OF MAINE
INDIVIDUAL EVALUATION NOTES**

RFP #:202407130

RFP TITLE: Employee Development Training

BIDDER NAME: CCS Learning Academy

DATE: 10/3/24

EVALUATOR NAME: Valarie Moody

EVALUATOR DEPARTMENT: Training Center

Individual Evaluator Comments:

I. Organization Qualifications and Experience

1. Overview of Organization

- *No pending litigation*
- *Licenses provided*
- *insurance*

2. Subcontractors

- *No subcontractors*

II. Proposed Services

1. Services to be Provided

- *P- synopsis listed out and detailed*

2. Implementation – Work Plan

- *2 trainers dedicated to MaineDOT*
- *hybrid*

**STATE OF MAINE
INDIVIDUAL EVALUATION NOTES**

RFP #: 202407130

RFP TITLE: Employee Development Training

BIDDER NAME: CCS Learning Academy

DATE: 10//2024

EVALUATOR NAME: Richard Powell

EVALUATOR DEPARTMENT: Human Resources

Individual Evaluator Comments:

I. Organization Qualifications and Experience

1. Overview of Organization

- *Well written*
- *They have experience with state of Maine.*
- *Listed qualifications and experience.*
- *No litigation.*
- *They have Insurance.*

2. Subcontractors

- *None will be used*

3. Organizational Chart

- *They didn't list an Org chart, listed two proposed instructors.*

II. Proposed Services

1. Services to be Provided

- *A lot of classes*
- *They did well with class details*

2. Implementation – Work Plan

- *Classes were detailed*
- *Classes are offered both virtual and in-person*

**STATE OF MAINE
INDIVIDUAL EVALUATION NOTES**

RFP #: 202407130

RFP TITLE: Employee Development Training

BIDDER NAME: Connect the Dots, LLC d/b/a Development Without Limits

DATE: 10/2024

EVALUATOR NAME: Israel Cunningham

EVALUATOR DEPARTMENT: Transportation

Individual Evaluator Comments:

24 years experience.

Subcontractors

No

Organizational Chart

No

Services to be Provided

Communication and Employee Development classes.

3 Hour Online Classes with the exception of Leadership Program

Implementation – Work Plan is very detailed for the period of contract with Timeline and Key Tasks listed

Positive

Provide follow-on coaching sessions, one-on-one support after class if requested

**STATE OF MAINE
INDIVIDUAL EVALUATION NOTES**

RFP #:202407130

RFP TITLE: Employee Development Training

BIDDER NAME: Connect the DOTS d/b/a Development Without Limits

DATE: 10/3/24

EVALUATOR NAME: Valarie Moody

EVALUATOR DEPARTMENT: Training Center

Individual Evaluator Comments:

I. Organization Qualifications and Experience

1. Overview of Organization

- *no litigation*
- *insurance but expired 1/24*
- *list of trainers*

2. Subcontractors

- *No subcontractors*

II. Proposed Services

1. Services to be Provided

- *P- tailored training*

2. Implementation – Work Plan

- *N- virtual training only*
- *N- training calendar*

**STATE OF MAINE
INDIVIDUAL EVALUATION NOTES**

RFP #: 202407130

RFP TITLE: Employee Development Training

BIDDER NAME: Connect the Dots, LLC d/b/a Development Without Limits

DATE: 10//2024

EVALUATOR NAME: Richard Powell

EVALUATOR DEPARTMENT: Human Resources

Individual Evaluator Comments:

I. Organization Qualifications and Experience

1. Overview of Organization

- *Well written*
- *Listed proposed instructor experience.*
- *No litigation.*
- *They have Insurance.*

2. Subcontractors

- *None will be used*

3. Organizational Chart

- *They didn't list an Org chart, listed multiple proposed instructors.*

II. Proposed Services

1. Services to be Provided

- *A lot of classes*
- *They did well with class details*

2. Implementation – Work Plan

- *Classes were pretty detailed*
- *Sounds like they prefer virtual vs in person.*

**STATE OF MAINE
INDIVIDUAL EVALUATION NOTES**

RFP #: 202407130
RFP TITLE: Employee Development Training
BIDDER NAME: Cranes101, Incorporated
DATE: 10/2024
EVALUATOR NAME: Israel Cunningham
EVALUATOR DEPARTMENT: Transportation

Individual Evaluator Comments:

23 years experience.

Subcontractors
No

Organizational Chart
No

Services to be Provided
Crane Training

Positive
Aware of the Department's Crane program

**STATE OF MAINE
INDIVIDUAL EVALUATION NOTES**

RFP #:202407130

RFP TITLE: Employee Development Training

BIDDER NAME: Cranes 101, Incorporated

DATE: 10/3/24

EVALUATOR NAME: Valarie Moody

EVALUATOR DEPARTMENT: Training Center

Individual Evaluator Comments:

I. Organization Qualifications and Experience

1. Overview of Organization

- *Cranes 101 has held NCCER licensure since 2019*
- *Jay Strum, founder of Cranes 110 is a crane committee member of ASME*
- *Cranes 101 has conducted training in 2021 and 2023 successfully*
- *N- past experience working with them showed they were very disorganized*

2. Subcontractors

II. Proposed Services

1. Services to be Provided

- *Provide classroom and hands on training, retraining, certification, and recertification of individual employees identified to operate a variety of MaineDOT cranes*
-

2. Implementation – Work Plan

- *MaineDOT to provide the following for education and training*
 - 1. Classroom*
 - 2. Audio-visual equipment*
 - 3. Wifi access*
 - 4. Specific room set up for written exam*
 - 5. A working and inspected crane*
 - a. Articulating boom requires a 10 shackle and 4 foot sling*
 - b. All terrain crane would require at least 8 cones*
 - 6. Hands-on practical and testing requires a level area large enough to accommodate the crane being used for training.*
- *There is no information included to understand if certification and recertification requirements differ. Do recertifications require retaking the classroom portion, or is it a test of operator skill?*

**STATE OF MAINE
INDIVIDUAL EVALUATION NOTES**

RFP #: 202407130

RFP TITLE: Employee Development Training

BIDDER NAME: Cranes101, Incorporated

DATE: 10//2024

EVALUATOR NAME: Richard Powell

EVALUATOR DEPARTMENT: Human Resources

Individual Evaluator Comments:

I. Organization Qualifications and Experience

1. Overview of Organization

- *Stated instructor years of experience, but no instructors other than the founder/president. Does have MDOT experience*
- *Unknown litigation?*
- *They have Insurance.*

2. Subcontractors

- *None were listed*

3. Organizational Chart

- *They didn't list an Org chart, only thing they list is the president/founder.*

II. Proposed Services

1. Services to be Provided

- *One class listed - crane*
- *They did well with class details*

2. Implementation – Work Plan

- *Classes were detailed*
- *Sounds like they prefer in person.*

**STATE OF MAINE
INDIVIDUAL EVALUATION NOTES**

RFP #: 202407130

RFP TITLE: Employee Development Training

BIDDER NAME: Dickerson Consulting Group, LLC

DATE: 10/2024

EVALUATOR NAME: Israel Cunningham

EVALUATOR DEPARTMENT: Transportation

Individual Evaluator Comments:

13 years experience.

Subcontractors

No

Organizational Chart

No

Services to be Provided

Employee Development Classes

Classroom or Online

**STATE OF MAINE
INDIVIDUAL EVALUATION NOTES**

RFP #: 202407130

RFP TITLE: Employee Development Training

BIDDER NAME: Dickerson Consulting Group, LLC

DATE: 10/3/24

EVALUATOR NAME: Valarie Moody

EVALUATOR DEPARTMENT: Training Center

Individual Evaluator Comments:

I. Organization Qualifications and Experience

1. Overview of Organization

- *N- Only provided background on CEO*
- *References were listed*
- *Did provide a client list*
- *Missing info on insurance*
- *missing litigation information*

2. Subcontractors

- *missing info on subcontractors*

II. Proposed Services

1. Services to be Provided

- *P- work with MaineDOT*
- *P- games and other multimedia learning*
- *Q- will they customize*
- *P- multi delivery platforms*

2. Implementation – Work Plan

- *N- 2-3 hour training classes over 2 to 3 days each month*

**STATE OF MAINE
INDIVIDUAL EVALUATION NOTES**

RFP #: 202407130

RFP TITLE: Employee Development Training

BIDDER NAME: Dickerson Consulting Group, LLC

DATE: 10//2024

EVALUATOR NAME: Richard Powell

EVALUATOR DEPARTMENT: Human Resources

Individual Evaluator Comments:

Organization Qualifications and Experience

1. Overview of Organization

- *Stated instructor years of service and experience as well as qualifications/certifications*
- *Unknown litigation?*
- *Unknown Insurance.*

2. Subcontractors

- *None were listed*

3. Organizational Chart

- *They didn't list an Org chart, only thing they list is the CEO/founder as well as one other instructor*

II. Proposed Services

1. Services to be Provided

- *Listed many classes*
- *They did well with class details*

2. Implementation – Work Plan

- *Classes were detailed*
- *Sounds like they prefer virtual.*

**STATE OF MAINE
INDIVIDUAL EVALUATION NOTES**

RFP #: 202407130
RFP TITLE: Employee Development Training
BIDDER NAME: Dirigo Safety, LLC
DATE: 10/2024
EVALUATOR NAME: Israel Cunningham
EVALUATOR DEPARTMENT: Transportation

Individual Evaluator Comments:

Detailed description and bios of instructors and administrative employees

Overview of Organization
Yes

Subcontractors
? – Per Diem employees

Organizational Chart
No

Services to be Provided
Active Shooter, Communication and Employee Development classes
Classroom and Online Instruction

Positive
Two Instructors per class for Active Shooter
Detailed class description and implementation
Have their own facility for training if needed
References and Comments from prior customers

**STATE OF MAINE
INDIVIDUAL EVALUATION NOTES**

RFP #:202407130

RFP TITLE: Employee Development Training

BIDDER NAME Dirigo Safety, LLC

DATE: 10/3/24

EVALUATOR NAME: Valarie Moody

EVALUATOR DEPARTMENT: Training Center

Individual Evaluator Comments:

I. Organization Qualifications and Experience

1. Overview of Organization

- *Instructors listed*
- *References listed*
- *Insurance included*

2. Subcontractors

- *No info*

II. Proposed Services

1. Services to be Provided

- *P- tailor made customization*
- *P- 2 additional classes listed*

2. Implementation – Work Plan

- *P-multi-platform delivery*

**STATE OF MAINE
INDIVIDUAL EVALUATION NOTES**

RFP #: 202407130

RFP TITLE: Employee Development Training

BIDDER NAME: Dirigo Safety, LLC

DATE: 10/2024

EVALUATOR NAME: Richard Powell

EVALUATOR DEPARTMENT: Human resources

Individual Evaluator Comments

I. Organization Qualifications and Experience

1. Overview of Organization

- *Very well written*
- *Lists a lot of experience*
- *No litigation*
- *Listed insurance*
- *Certifications listed*

2. Subcontractors

- *No Subcontractors*

3. Organizational Chart

- *Listed their organization leaders, instructors, their experiences and what they teach*

II. Proposed Services

1. Services to be Provided

- *A lot of classes*
- *Class description well written*

2. Implementation – Work Plan

- *Listed their classes and the breakdown of each class*

**STATE OF MAINE
INDIVIDUAL EVALUATION NOTES**

RFP #: 202407130

RFP TITLE: Employee Development Training

BIDDER NAME: GoodGames

DATE: 10/2024

EVALUATOR NAME: Israel Cunningham

EVALUATOR DEPARTMENT: Transportation

Individual Evaluator Comments:

Has web-based platform

Overview of Organization

Yes

Subcontractors

?

Organizational Chart

No

Services to be Provided

Communication and Employee Development classes

Classroom and Online Instruction

**STATE OF MAINE
INDIVIDUAL EVALUATION NOTES**

RFP #:202407130

RFP TITLE: Employee Development Training

BIDDER NAME: GoodGames

DATE: 10/3/24

EVALUATOR NAME: Valarie Moody

EVALUATOR DEPARTMENT: Training Center

Individual Evaluator Comments:

I. Organization Qualifications and Experience

1. Overview of Organization

- *Insurance provided*
- *Missing litigation information*
- *Missing references*
- *N- no instructor listed*

2. Subcontractors

- *listed*

II. Proposed Services

1. Services to be Provided

- *Does state training is for mgmt. and non-mgmt*
- *N- under the conflict training – it only refers to supervisors and not non-supervisors*
-

2. Implementation – Work Plan

- *P-either virtual or in-person*
- *N- 2 hours per session for each training session*
- *N- Nothing about relating to DOT – this is canned training*

**STATE OF MAINE
INDIVIDUAL EVALUATION NOTES**

RFP #: 202407130

RFP TITLE: Employee Development Training

BIDDER NAME: GoodGames

DATE: 10/2024

EVALUATOR NAME: Richard Powell

EVALUATOR DEPARTMENT: Human resources

Individual Evaluator Comments:

I. Organization Qualifications and Experience

1. Overview of Organization

- *Unknown litigation?*
- *Listed insurance*
- *Certifications/qualifications not listed*

2. Subcontractors

- *Subcontractors not listed*

3. Organizational Chart

- *Organization chart listed, no breakdown of staff*

II. Proposed Services

1. Services to be Provided

- *Three classes listed*
- *Class description well written*

2. Implementation – Work Plan

- *Classes can be offered both in-person and virtual*

**STATE OF MAINE
INDIVIDUAL EVALUATION NOTES**

RFP #: 202407130

RFP TITLE: Employee Development Training

BIDDER NAME: Healthy Life Employee Assistance Program and Training

DATE: 10/2024

EVALUATOR NAME: Israel Cunningham

EVALUATOR DEPARTMENT: Transportation

Individual Evaluator Comments:

Individual Instructor bios and certifications

Overview of Organization

Yes

Subcontractors

?

Organizational Chart

No

Services to be Provided

Communication and Employee Development classes

? Instruction

Positive

MaineDOT training experience

**STATE OF MAINE
INDIVIDUAL EVALUATION NOTES**

RFP #:202407130

RFP TITLE: Employee Development Training

BIDDER NAME: Healthy Life Employee Assistance Program and Training

DATE: 10/3/24

EVALUATOR NAME: Valarie Moody

EVALUATOR DEPARTMENT: Training Center

Individual Evaluator Comments:

- I. *Organization Qualifications and Experience*
 1. *Overview of Organization*
 - *Provided references*
 - *Provided insurance*
 - *Provided instructors*
 - *Missing litigation*
 2. *Subcontractors*
 - *Missing subcontractors*

- II. *Proposed Services*
 1. *Services to be Provided*
 - *P- synopsis for each class*
 - *P – customization as needed*
 - *P- prior training history with MaineDOT*
 2. *Implementation – Work Plan*
 - *P-multi-platform delivery*

**STATE OF MAINE
INDIVIDUAL EVALUATION NOTES**

RFP #: 202407130

RFP TITLE: Employee Development Training

BIDDER NAME: Healthy Life Employee Assistance Program and Training

DATE: 10/2024

EVALUATOR NAME: Richard Powell

EVALUATOR DEPARTMENT: Human Resources

Individual Evaluator Comments:

I. Organization Qualifications and Experience

1. Overview of Organization

- *I think it was well put together. Does have experience with MDOT*
- *Listed Certifications*
- *Listed experience*
- *Listed insurance*
- *Unknow litigation?*

2. Subcontractors

- *Sub-contractors?*

3. Organizational Chart They listed description of everyone's experience but no Org chart.

II. Proposed Services

1. Services to be Provided

- *A lot of classes*
- *No customization*

2. Implementation – Work Plan

- *Classes offered in-person or virtual*

**STATE OF MAINE
INDIVIDUAL EVALUATION NOTES**

RFP #: 202407130

RFP TITLE: Employee Development Training

BIDDER NAME: Lazarus Coaching and Consulting, LLC

DATE: 10/2024

EVALUATOR NAME: Israel Cunningham

EVALUATOR DEPARTMENT: Transportation

Individual Evaluator Comments:

New company. Detailed experience

Overview of Organization

Yes

Subcontractors

No

Organizational Chart

No

Services to be Provided

Communication and Employee Development classes

Classroom Instruction

**STATE OF MAINE
INDIVIDUAL EVALUATION NOTES**

RFP #:202407130

RFP TITLE: Employee Development Training

BIDDER NAME: Lazarus Coaching and Consulting LLC

DATE: 10/3/24

EVALUATOR NAME: Valarie Moody

EVALUATOR DEPARTMENT: Training Center

Individual Evaluator Comments:

I. Organization Qualifications and Experience

1. Overview of Organization

- *Provided references*
- *Provided insurance*
- *No litigation*
- *Provided licenses*

2. Subcontractors

- *No subcontractors*

II. Proposed Services

1. Services to be Provided

- *P- synopsis for each class and description*
- *N- does not talk about gearing training towards MaineDOT needs*

2. Implementation – Work Plan

- *In-person training*

**STATE OF MAINE
INDIVIDUAL EVALUATION NOTES**

RFP #: 202407130

RFP TITLE: Employee Development Training

BIDDER NAME: Lazarus Coaching and Consulting LLC

DATE: 10/2024

EVALUATOR NAME: Richard Powell

EVALUATOR DEPARTMENT: Human Resources

Individual Evaluator Comments:

I. Organization Qualifications and Experience

1. Overview of Organization

- *I think it was well put together.*
- *Listed Certifications*
- *Listed experience*
- *Listed insurance*
- *No litigation*

2. Subcontractors

- *No Sub-contractors*

3. Organizational Chart No Org chart.

II. Proposed Services

1. Services to be Provided

- *A lot of classes*
- *No customization*

2. Implementation – Work Plan

- *Classes are held in-person*

**STATE OF MAINE
INDIVIDUAL EVALUATION NOTES**

RFP #: 202407130
RFP TITLE: Employee Development Training
BIDDER NAME: LotusUSA, Inc.
DATE: 10/2024
EVALUATOR NAME: Israel Cunningham
EVALUATOR DEPARTMENT: Transportation

Individual Evaluator Comments:

Information about Denesha Miller only.

Overview of Organization
Yes

Subcontractors
No

Organizational Chart
No

Services to be Provided
One class - Leadership
Classroom Instruction

Negative
Not very detailed proposal

**STATE OF MAINE
INDIVIDUAL EVALUATION NOTES**

RFP #:202407130

RFP TITLE: Employee Development Training

BIDDER NAME: LotusUSA, Inc.

DATE: 10/3/24

EVALUATOR NAME: Valarie Moody

EVALUATOR DEPARTMENT: Training Center

Individual Evaluator Comments:

I. Organization Qualifications and Experience

1. Overview of Organization

- *missing - insurance*
- *missing - references*
- *missing – litigation information*

2. Subcontractors

- *missing info on subcontractors or not*

II. Proposed Services

1. Services to be Provided

- *Q- Dynamic Leadership Coaching Partners – NOT Lotus USA
(confused on the name)*
- *N- proposed 1 training – 2 courses in morning and 1 in afternoon*
- *N- no synopsis of actual training or presentation*

2. Implementation – Work Plan

- *N- does not state how it will be delivered*

**STATE OF MAINE
INDIVIDUAL EVALUATION NOTES**

RFP #: 2024071030

RFP TITLE: Employee Development Training

BIDDER NAME: LotusUSA,Inc

DATE: 10//2024

EVALUATOR NAME: Richard Powell

EVALUATOR DEPARTMENT: Human Resources

Individual Evaluator Comments:

I. Organization Qualifications and Experience

1. Overview of Organization

- *Unknown qualifications and certifications*
- *Unknown litigations*
- *Unknown insurance*

2. Subcontractors

- *Sub-contractors not listed*
-
-

3. Organizational Chart No Org chart.

II. Proposed Services

1. Services to be Provided

- *Only one class offered, with little breakdown, only a basic overview*

2. Implementation – Work Plan

- *Unknown if the class is in-person or virtual*

**STATE OF MAINE
INDIVIDUAL EVALUATION NOTES**

RFP #: 202407130

RFP TITLE: Employee Development Training

BIDDER NAME: Maine Max, Incorporated

DATE: 10/2024

EVALUATOR NAME: Israel Cunningham

EVALUATOR DEPARTMENT: Transportation

Individual Evaluator Comments:

18+ years experience. Certified for Strategic Leadership Development

Overview of Organization

Yes

Subcontractors

No

Organizational Chart

No

Services to be Provided

Employee Development classes.

Classroom Instruction

Positive

Long time experience with MaineDOT and very detailed Agenda included. Offers individual communication coaching sessions.

**STATE OF MAINE
INDIVIDUAL EVALUATION NOTES**

RFP #:202407130

RFP TITLE: Employee Development Training

BIDDER NAME: MaineMax, Incorporated

DATE: 10/3/24

EVALUATOR NAME: Valarie Moody

EVALUATOR DEPARTMENT: Training Center

Individual Evaluator Comments:

I. Organization Qualifications and Experience

1. Overview of Organization

- *Missing litigation information*
- *missing insurance*

2. Subcontractors

- *missing subcontractor response but past practice there has not been any subcontractors*

II. Proposed Services

1. Services to be Provided

- *Synopsis provided and good*
- *Past practice – company has worked with MaineDOT to customize classes and delivery*
- *P – past experience working with them as always been positive*

2. Implementation – Work Plan

- *Missing but past practice has been in-person and online*

**STATE OF MAINE
INDIVIDUAL EVALUATION NOTES**

RFP #: 202407130

RFP TITLE: Employee Development Training

BIDDER NAME: Maine Max, Incorporated

DATE: 10//2024

EVALUATOR NAME: Richard Powell

EVALUATOR DEPARTMENT: Human Resources

Individual Evaluator Comments:

I. Organization Qualifications and Experience

1. Overview of Organization

- *Experience, qualifications and Certifications listed*
- *No insurance listed*
- *No litigation listed*

2. Subcontractors

- *Subcontractors?*

3. Organizational Chart No org chart listed

II. Proposed Services

1. Services to be Provided

- *Each class was very well described*
- *I like the breakdown of each class*

2. Implementation – Work Plan

- *With the breakdown he listed how he will work/teach the students.*

**STATE OF MAINE
INDIVIDUAL EVALUATION NOTES**

RFP #: 202407130
RFP TITLE: Employee Development Training
BIDDER NAME: Maine Motor Transport Association
DATE: 10/2024
EVALUATOR NAME: Israel Cunningham
EVALUATOR DEPARTMENT: Transportation

Individual Evaluator Comments:

40+ years experience.

Overview of Organization
Yes

Subcontractors
No

Organizational Chart
No

Services to be Provided
Driving and Safety classes.
Classroom Instruction

Positive
Long time experience with MaineDOT.

**STATE OF MAINE
INDIVIDUAL EVALUATION NOTES**

RFP #:202407130

RFP TITLE: Employee Development Training

BIDDER NAME: Maine Motor Transport Association

DATE: 10/3/24

EVALUATOR NAME: Valarie Moody

EVALUATOR DEPARTMENT: Training Center

Individual Evaluator Comments:

- I. *Organization Qualifications and Experience*
 1. *Overview of Organization*
 2. *Subcontractors*
 - *Q- no subcontractors listed*

- II. *Proposed Services*
 1. *Services to be Provided*
 - *Q- no mention of customization*
 - *P – past experience working with them has always been positive*
 2. *Implementation – Work Plan*
 - *N- does not state how it will be delivered – past practice has been in-person and online*

**STATE OF MAINE
INDIVIDUAL EVALUATION NOTES**

RFP #: 202407130

RFP TITLE: Employee Development Training

BIDDER NAME: Maine Motor Transport Association

DATE: 10/2024

EVALUATOR NAME: Richard Powell

EVALUATOR DEPARTMENT: Human Resources

Individual Evaluator Comments:

I. Organization Qualifications and Experience

1. Overview of Organization

- *MMTA has experience with MDOT*
- *Listed Certifications*
- *Listed experience*
- *Listed insurance*
- *Unknown litigation?*

2. Subcontractors

- *No Sub-contractors were noted*

3. Organizational Chart No Org chart.

II. Proposed Services

1. Services to be Provided

- *Classes listed with descriptions*
- *No customization*

2. Implementation – Work Plan

- *Classes are held in-person (not noted but with past experience it is known)*

**STATE OF MAINE
INDIVIDUAL EVALUATION NOTES**

RFP #: 202407130
RFP TITLE: Employee Development Training
BIDDER NAME: MDI
DATE: 10/2024
EVALUATOR NAME: Israel Cunningham
EVALUATOR DEPARTMENT: Transportation

Individual Evaluator Comments:

30+ years experience. Not very detailed description of the company but lists references

Overview of Organization
Yes

Subcontractors
No

Organizational Chart
No

Services to be Provided
Employee Development classes.
Classroom Instruction

Positive
Long time experience with MaineDOT and Agenda included

Negative
Without agenda hard to understand what each classes' curriculum is

**STATE OF MAINE
INDIVIDUAL EVALUATION NOTES**

RFP #:202407130

RFP TITLE: Employee Development Training

BIDDER NAME: Management Development, Inc.

DATE: 10/3/24

EVALUATOR NAME: Valarie Moody

EVALUATOR DEPARTMENT: Training Center

Individual Evaluator Comments:

I. Organization Qualifications and Experience

1. Overview of Organization

- *Missing references*
- *missing insurance*
- *no litigation*
- *lacks detail of company*

2. Subcontractors

- *no subcontractors*

II. Proposed Services

1. Services to be Provided

- *scanned and copied RFP – lack of presentation*
- *N- shows agenda but the same for every class*

2. Implementation – Work Plan

- *N- does not state how classes will be delivered*

**STATE OF MAINE
INDIVIDUAL EVALUATION NOTES**

RFP #: 202407130

RFP TITLE: Employee Development Training

BIDDER NAME: Management Development, Inc

DATE: 10/2024

EVALUATOR NAME: Richard Powell

EVALUATOR DEPARTMENT: Human Resources

Individual Evaluator Comments:

I. Organization Qualifications and Experience

1. Overview of Organization

- *I wasn't impressed, this proposal felt thrown together, not much effort put into it.*
- *Listed good experience with many different DOT's.*
- *No litigation*
- *Instructors have titles at the end of their names but do not list qualifications or certifications*

2. Subcontractors

- *No Subcontractors*

3. Organizational Chart No Org chart but listed two employees

II. Proposed Services

1. Services to be Provided

- *They broke each class down by day and the instructor gave me a good understanding what they are providing.*
- *Stated classes can be customized*

2. Implementation – Work Plan

- *Explained each class in detail, classes both virtual and in-person*

**STATE OF MAINE
INDIVIDUAL EVALUATION NOTES**

RFP #: 202407130
RFP TITLE: Employee Development Training
BIDDER NAME: Mike St. Peter Safety Services
DATE: 10/2024
EVALUATOR NAME: Israel Cunningham
EVALUATOR DEPARTMENT: Transportation

Individual Evaluator Comments:

Instructor qualifications including certificates

Overview of Organization
Yes

Subcontractors
No

Organizational Chart
No

Services to be Provided
Chain Saw classes.
Classroom and Field Instruction

Positive
Long time experience with MaineDOT and the Chain Saw Program. Detailed agendas

**STATE OF MAINE
INDIVIDUAL EVALUATION NOTES**

RFP #:202407130

RFP TITLE: Employee Development Training

BIDDER NAME: Mike St. Peter Safety Services

DATE: 10/3/24

EVALUATOR NAME: Valarie Moody

EVALUATOR DEPARTMENT: Training Center

Individual Evaluator Comments:

I. Organization Qualifications and Experience

1. Overview of Organization

- *references*
- *insurance*
- *current licenses*

2. Subcontractors

- *no subcontractors*

II. Proposed Services

1. Services to be Provided

- *synopsis very clear and concise*
-

2. Implementation – Work Plan

- *Hands-on and virtual training*
- *P- past experience with MaineDOT - will customize classes as needed*

**STATE OF MAINE
INDIVIDUAL EVALUATION NOTES**

RFP #: 202407130

RFP TITLE: Employee Development Training

BIDDER NAME: Mike St. Peter Safety Services

DATE: 10/2024

EVALUATOR NAME: Richard Powell

EVALUATOR DEPARTMENT: Human Resources

Individual Evaluator Comments:

I. Organization Qualifications and Experience

1. Overview of Organization

- *It lists two instructors, and their qualifications including certificates*
- *Unknown litigation*
- *Provided proof of insurance*
- *Does have experience with MDOT*

2. Subcontractors

- *No Subcontractors*

3. Organizational Chart No org chart

4. N/A

II. Proposed Services

1. Services to be Provided

- *Chainsaw/Pole saw/Brush saw - 16hrs*
- *Chainsaw refresher and hazard tree management - 4hrs X 2*

2. Implementation – Work Plan

- *I like how he has the agenda's listed, showing what each class intel's.*

**STATE OF MAINE
INDIVIDUAL EVALUATION NOTES**

RFP #: 202407130
RFP TITLE: Employee Development Training
BIDDER NAME: Next Level Experience, LLC
DATE: 10/2024
EVALUATOR NAME: Israel Cunningham
EVALUATOR DEPARTMENT: Transportation

Individual Evaluator Comments:

Detailed description of the company.
Brief bio on each member of the training team

Overview of Organization
Yes

Subcontractors
No

Organizational Chart
No

Services to be Provided
Communication and Employee Development classes.
Classroom, Online and Hybrid Instruction

Positive
Experience with State and Federal Government training. High praise from the Maine's Department of Labor and City of Charlotte

**STATE OF MAINE
INDIVIDUAL EVALUATION NOTES**

RFP #:202407130

RFP TITLE: Employee Development Training

BIDDER NAME: Next Level Experience, LLC

DATE: 10/3/24

EVALUATOR NAME: Valarie Moody

EVALUATOR DEPARTMENT: Training Center

Individual Evaluator Comments:

- I. *Organization Qualifications and Experience*
 1. *Overview of Organization*
 - *showed liability insurance*
 - *no litigation*
 - *past experience of training listed*
 2. *Subcontractors*
 - *no subcontractors*

- II. *Proposed Services*
 1. *Services to be Provided*
 - *Q- Curriculum training?*
 - *P- synopsis provided*
 - *P- tailored training*
 - *p- list of trainers and experience*
 2. *Implementation – Work Plan*
 - *P – multi-platform delivery*

**STATE OF MAINE
INDIVIDUAL EVALUATION NOTES**

RFP #: 202407130

RFP TITLE: Employee Development Training

BIDDER NAME: Next Level Experience

DATE: 10//2024

EVALUATOR NAME: Richard Powell

EVALUATOR DEPARTMENT: Human Resources

Individual Evaluator Comments:

I. Organization Qualifications and Experience

1. Overview of Organization

- *Very thorough description of the company*
- *No litigation*
- *Provided proof of insurance*
- *Lists experience of their trainers, but no qualifications or certifications*

2. Subcontractors

- *No Subcontractors*

3. Organizational Chart Provided a list of employees and their CEO description experience, but no org chart

4. N/A

II. Proposed Services

1. Services to be Provided

- *Lists many classes, good description of services*
- *Customized training*

2. Implementation – Work Plan

- *Classes offered in-person, virtual or hybrid*

**STATE OF MAINE
INDIVIDUAL EVALUATION NOTES**

RFP #: 202407130
RFP TITLE: Employee Development Training
BIDDER NAME: NEXTEC
DATE: 10/2024
EVALUATOR NAME: Israel Cunningham
EVALUATOR DEPARTMENT: Transportation

Individual Evaluator Comments:

25 years of experience.
Information on each instructor (SME)

Subcontractors
No

Organizational Chart
No

Services to be Provided
Active Shooter, Math, Communication and Employee Development classes
Classroom, Online, Hybrid Instruction.

Implementation – Work Plan is very detailed

**STATE OF MAINE
INDIVIDUAL EVALUATION NOTES**

RFP #:202407130

RFP TITLE: Employee Development Training

BIDDER NAME: Nextec, Inc.

DATE: 10/3/24

EVALUATOR NAME: Valarie Moody

EVALUATOR DEPARTMENT: Training Center

Individual Evaluator Comments:

I. Organization Qualifications and Experience

1. Overview of Organization

- *references provided*
- *no litigation*
- *insurance provided*
- *listed SMEs*

2. Subcontractors

- *no subcontractors ; however, further in it states 'should subcontractors be necessary' – not sure what this means/contradicts*

II. Proposed Services

1. Services to be Provided

- *N- Basic math skills only referenced slopes and ditching + basic math*
- *P- awesome piechart*
- *Q – project management plan?*
- *p – tailoring content*

2. Implementation – Work Plan

- *N- no delivery platform identified – looks to be virtual / web based*

**STATE OF MAINE
INDIVIDUAL EVALUATION NOTES**

RFP #: 202407130

RFP TITLE: Employee Development Training

BIDDER NAME: Nextec Inc.

DATE: 10//2024

EVALUATOR NAME: Richard Powell

EVALUATOR DEPARTMENT: Human Resources

Individual Evaluator Comments:

I. Organization Qualifications and Experience

1. Overview of Organization

- *Very thorough description of the company*
- *No litigation*
- *Provided proof of insurance*
- *Lists experience, qualifications and certifications of their trainers*

2. Subcontractors

- *No Subcontractors*

3. Organizational Chart Provided a org chart with description experience

4. N/A

II. Proposed Services

1. Services to be Provided

- *Lists many classes, good description of services*
- *Customized training*

2. Implementation – Work Plan

- *No sure in-person or virtual training?*

**STATE OF MAINE
INDIVIDUAL EVALUATION NOTES**

RFP #: 202407130
RFP TITLE: Employee Development Training
BIDDER NAME: Phase Consulting
DATE: 10/2024
EVALUATOR NAME: Israel Cunningham
EVALUATOR DEPARTMENT: Transportation

Individual Evaluator Comments:

Good References

Overview of Organization
No

Subcontractors
?

Organizational Chart
No

Services to be Provided
Said provide training for classes listed but there was no list.
Classroom, Online and Hybrid Instruction

Negative
Proposal was incomplete

**STATE OF MAINE
INDIVIDUAL EVALUATION NOTES**

RFP #:202407130

RFP TITLE: Employee Development Training

BIDDER NAME: Phase Consulting Partners

DATE: 10/3/24

EVALUATOR NAME: Valarie Moody

EVALUATOR DEPARTMENT: Training Center

Individual Evaluator Comments:

I. Organization Qualifications and Experience

1. Overview of Organization

- *provided past jobs*
- *provided references*
- *missing insurance information*
- *missing litigation information*

2. Subcontractors

- *N- missing information*

II. Proposed Services

1. Services to be Provided

- *P- provided course outlines and sample forms*
- *lots of 'fluff'*
- *N- timeline for training one year*
- *Months – 4-6 actual training*

2. Implementation – Work Plan

- *Q – hybrid training?*
- *interactive webinars*

**STATE OF MAINE
INDIVIDUAL EVALUATION NOTES**

RFP #: 202407130

RFP TITLE: Employee Development Training

BIDDER NAME: Phase Consulting Partners

DATE: 10/2024

EVALUATOR NAME: Richard Powell

EVALUATOR DEPARTMENT: Human Resources

Individual Evaluator Comments:

I. Organization Qualifications and Experience

1. Overview of Organization

- *Description of company I thought it had a lot of fluff but didn't really tell me about the company, good references though*
- *Unknown litigation?*
- *Unknown insurance?*
- *Does not list qualifications or certifications*

2. Subcontractors

- *Unknown Subcontractors?*

3. Organizational Chart No org chart

4. N/A

II. Proposed Services

1. Services to be Provided

- *Lists many classes, good description of services*
- *Customized training*

2. Implementation – Work Plan

- *Can offer classes in-person, virtual or hybrid*

**STATE OF MAINE
INDIVIDUAL EVALUATION NOTES**

RFP #: 202407130
RFP TITLE: Employee Development Training
BIDDER NAME: Pivot Global Partners LLC
DATE: 10/2024
EVALUATOR NAME: Israel Cunningham
EVALUATOR DEPARTMENT: Transportation

Individual Evaluator Comments:

10 years of experience.
General overview, nothing specific about the organization

Subcontractors
No

Organizational Chart
No

Services to be Provided
Employee Development classes
Online Instruction.

Implementation – Work Plan
Very detailed

Positive
Worked with NYDOT on career development and critical conversations

Negative
One instructor but no information about them

**STATE OF MAINE
INDIVIDUAL EVALUATION NOTES**

RFP #:202407130

RFP TITLE: Employee Development Training

BIDDER NAME: Pivot Global Partners LLC

DATE: 10/3/24

EVALUATOR NAME: Valarie Moody

EVALUATOR DEPARTMENT: Training Center

Individual Evaluator Comments:

- I. *Organization Qualifications and Experience*
 1. *Overview of Organization*
 - *provided references*
 - *no litigation*
 - *missing org chart*
 - *Q- licensure – n/a?*
 - *certificate of insurance separate doc but missing*
 2. *subcontractors*
 - *N- missing information*
- II. *Proposed Services*
 1. *Services to be Provided*
 - *P – agreed upon training by MaineDOT*
 - *P- synopsis of training*
 2. *Implementation – Work Plan*
 - *virtual delivery for building engage teams*
 - *Q- online – virtual- hybrid*
 - *Q- customize training*

**STATE OF MAINE
INDIVIDUAL EVALUATION NOTES**

RFP #: 202407130

RFP TITLE: Employee Development Training

BIDDER NAME: Pivot Global Partners LLC

DATE: 10/2024

EVALUATOR NAME: Richard Powell

EVALUATOR DEPARTMENT: Human Resources

Individual Evaluator Comments

I. Organization Qualifications and Experience

1. Overview of Organization

- *Description of company I thought had a lot of fluff but didn't really tell me about the company*
- *No litigation*
- *Unknown insurance stated attached to separate document by don't see it.*
- *Does not list qualifications or certifications*

2. Subcontractors

- *No Subcontractors*

3. Organizational Chart No org chart

4. N/A

II. Proposed Services

1. Services to be Provided

- *Lists many classes, good description of services*
- *Customized training materials but unknown about classes*

2. Implementation – Work Plan

- *Can offer classes in-person, most are virtual*

**STATE OF MAINE
INDIVIDUAL EVALUATION NOTES**

RFP #: 202407130
RFP TITLE: Employee Development Training
BIDDER NAME: Sharmaine Meadows Enterprises
DATE: 10/2024
EVALUATOR NAME: Israel Cunningham
EVALUATOR DEPARTMENT: Transportation

Individual Evaluator Comments:

Overview of Organization Is limited, not enough information

Subcontractors
?

Organizational Chart
No

Services to be Provided
Employee Development classes

Negative
Incomplete. No information on class delivery, limited class descriptions

**STATE OF MAINE
INDIVIDUAL EVALUATION NOTES**

RFP #:202407130

RFP TITLE: Employee Development Training

BIDDER NAME: Sharmaine Meadows Enterprises

DATE: 10/3/24

EVALUATOR NAME: Valarie Moody

EVALUATOR DEPARTMENT: Training Center

Individual Evaluator Comments:

- I. *Organization Qualifications and Experience*
 1. *Overview of Organization*
 - *missing litigation information*
 - *missing organizational chart*
 - *missing insurance*
 2. *subcontractors*
 - *N- missing information*
- II. *Proposed Services*
 1. *Services to be Provided*
 - *missing training information*
 - *critical thinking is the only class that stated MaineDOT tailored*
 - *big words – little meaning*
 2. *Implementation – Work Plan*
 - *missing platform of delivery*

**STATE OF MAINE
INDIVIDUAL EVALUATION NOTES**

RFP #: 202407130
RFP TITLE: Employee Development Training
BIDDER NAME: Sharmaine Meadows Enterprises
DATE: 10/2024
EVALUATOR NAME: Richard Powell
EVALUATOR DEPARTMENT: Human Resources

Individual Evaluator Comments:

I. Organization Qualifications and Experience

1. Overview of Organization

- *Description of company I thought didn't really tell me anything perinate.*
- *Unknown litigation?*
- *Unknown insurance?*
- *Does not list qualifications or certifications*

2. Subcontractors

- *Unknown Subcontractors?*

3. Organizational Chart No org chart

4. N/A

II. Proposed Services

1. Services to be Provided

- *Lists many classes, could of done better with their descriptions*
- *Customized training*

2. Implementation – Work Plan

- *Classes in-person, virtual or hybrid?*

**STATE OF MAINE
INDIVIDUAL EVALUATION NOTES**

RFP #: 202407130

RFP TITLE: Employee Development Training

BIDDER NAME: Sherrie Johnson Communications LLC

DATE: 10/2024

EVALUATOR NAME: Israel Cunningham

EVALUATOR DEPARTMENT: Transportation

Individual Evaluator Comments:

Not sure of years in business but education and work experience are high level
Just information on President and CEO

Subcontractors
?

Organizational Chart
No

Services to be Provided
Communication and Employee Development classes.
Webinar

Implementation – Work Plan was not detailed

Negative
Webinar Training
Minimal training descriptions

**STATE OF MAINE
INDIVIDUAL EVALUATION NOTES**

RFP #:202407130

RFP TITLE: Employee Development Training

BIDDER NAME: Sherrie Johnson Communications LLC

DATE: 10/3/24

EVALUATOR NAME: Valarie Moody

EVALUATOR DEPARTMENT: Training Center

Individual Evaluator Comments:

I. Organization Qualifications and Experience

1. Overview of Organization

- *missing litigation information*
- *missing certifications*
- *missing insurance*
- *missing resume*

2. subcontractors

- *N- missing information*

II. Proposed Services

1. Services to be Provided

- *N- only 1 ½ hours of building engaged teams although she put 4 hours duration – 2 ½ hours missing?*
- *No synopsis same verbiage as RFP*

2. Implementation – Work Plan

- *N- zoom training*
- *N- webinar training? virtual training – no in-person*
- *“trainer is expert” on Communication and Conversation but no proof*
- *N- every class 4 hours except Leadership – 6 hours*
- *N- not DOT specific*

**STATE OF MAINE
INDIVIDUAL EVALUATION NOTES**

RFP #: 202407130

RFP TITLE: Employee Development Training

BIDDER NAME: Sherrie Johnson Communications LLC

DATE: 10/2024

EVALUATOR NAME: Richard Powell

EVALUATOR DEPARTMENT: Human Resources

Individual Evaluator Comments:

I. Organization Qualifications and Experience

1. Overview of Organization

- *Description of company is pretty much a bio of the president/CEO*
- *Unknown litigation?*
- *Unknown insurance?*
- *Does list qualifications, certifications and experience of the President/CEO*

2. Subcontractors

- *Unknown Subcontractors?*

3. Organizational Chart No org chart

4. N/A

II. Proposed Services

1. Services to be Provided

- *Lists many classes, could of done better with their descriptions*
- *Not customized training*

2. Implementation – Work Plan

- *Classes seem to be only virtual*

**STATE OF MAINE
INDIVIDUAL EVALUATION NOTES**

RFP #: 202407130
RFP TITLE: Employee Development Training
BIDDER NAME: SNVA LLC
DATE: 10/2024
EVALUATOR NAME: Israel Cunningham
EVALUATOR DEPARTMENT: Transportation

Individual Evaluator Comments:

5+ Years with private and government entities

Subcontractors
No

Organizational Chart
No

Services to be Provided
Math, Communication and Employee Development classes.
Classroom, Online and Hybrid Instruction

Very Detailed Implementation plan

Positive
Flexible with delivery of classes. Offers Virtual Instructor Led training.

Negative
Brief descriptions of class
No information on instructors

**STATE OF MAINE
INDIVIDUAL EVALUATION NOTES**

RFP #:202407130

RFP TITLE: Employee Development Training

BIDDER NAME: SNVA LLC

DATE: 10/3/24

EVALUATOR NAME: Valarie Moody

EVALUATOR DEPARTMENT: Training Center

Individual Evaluator Comments:

- I. *Organization Qualifications and Experience*
 1. *Overview of Organization*
 - *P- no litigations*
 - *insurance provided*
 2. *subcontractors*
 - *no subcontractors used*
- II. *Proposed Services*
 1. *Services to be Provided*
 - *P- approved training by MaineDOT/ customized for MaineDOT*
 - *N- copied verbiage from RFP instead of providing synopsis*
 2. *Implementation – Work Plan*
 - *P- multi-platforms*
 - *page 42 – delivery mode- mentoring /job shadowing seems like a canned response to an RFP without looking at what DOT needs*
 - *N/Q – self paced- is this canned training*

**STATE OF MAINE
INDIVIDUAL EVALUATION NOTES**

RFP #: 202407130

RFP TITLE: Employee Development Training

BIDDER NAME: SNVA LLC

DATE: 10/2024

EVALUATOR NAME: Richard Powell

EVALUATOR DEPARTMENT: Human Resources

Individual Evaluator Comments:

I. Organization Qualifications and Experience

1. Overview of Organization

- *Description of company is an overview of what they provide and who they worked for*
- *No litigation*
- *Provided insurance*
- *Does state their instructors are highly qualified and certified but don't list specifics*

2. Subcontractors

- *No Subcontractors*

3. Organizational Chart No org chart

4. N/A

II. Proposed Services

1. Services to be Provided

- *Lists many classes, could of done better with their descriptions*
- *Provides customized training*

2. Implementation – Work Plan

- *Classes are offered in-person, virtual or hybrid*

**STATE OF MAINE
INDIVIDUAL EVALUATION NOTES**

RFP #: 202407130

RFP TITLE: Employee Development Training

BIDDER NAME: Starboard Leadership Consulting, LLC

DATE: 10/2024

EVALUATOR NAME: Israel Cunningham

EVALUATOR DEPARTMENT: Transportation

Individual Evaluator Comments:

Online

Nothing about instructors

Subcontractors

No

Organizational Chart

No

Employee Development Classes

Negative

Must check websites for experience and references

Canned programs but will customize to MaineDOT?

**STATE OF MAINE
INDIVIDUAL EVALUATION NOTES**

RFP #:202407130

RFP TITLE: Employee Development Training

BIDDER NAME: Starboard Leadership Consulting, LLC

DATE: 10/3/24

EVALUATOR NAME: Valarie Moody

EVALUATOR DEPARTMENT: Training Center

Individual Evaluator Comments:

I. Organization Qualifications and Experience

1. Overview of Organization

- *P- organizational chart*
- *Q- insurance provided but ended 7/19/24 – fire insurance*
- *no litigation*
- *references provided*

2. subcontractors

- *no subcontractors used*

II. Proposed Services

1. Services to be Provided

- *P- customize training – but to what extent?*
- *N- time frames seem short*
- *N- narrative but no specifics on classes*

2. Implementation – Work Plan

- *Q- webinar training*
- *N- conflict – electronic administered?*

**STATE OF MAINE
INDIVIDUAL EVALUATION NOTES**

RFP #: 202407130

RFP TITLE: Employee Development Training

BIDDER NAME: Starboard Leadership Consulting, LLC

DATE: 10/2024

EVALUATOR NAME: Richard Powell

EVALUATOR DEPARTMENT: Human Resources

Individual Evaluator Comments

I. Organization Qualifications and Experience

1. Overview of Organization

- *Description of company could have been better*
- *No litigation*
- *Provided insurance but from a Fire Insurance company???*
- *Does state their 5-member team are highly qualified but don't list specifics, provides a website to get more information*

2. Subcontractors

- *Unknown Subcontractors?*

3. Organizational Chart Does provide an org chart

4. N/A

II. Proposed Services

1. Services to be Provided

- *Lists many classes, did pretty well with their descriptions*
- *Open to customized training*

2. Implementation – Work Plan

- *Unknown if classes are offered in-person, virtual or hybrid?*

**STATE OF MAINE
INDIVIDUAL EVALUATION NOTES**

RFP #: 202407130
RFP TITLE: Employee Development Training
BIDDER NAME: T.Y. Lin International
DATE: 10/2024
EVALUATOR NAME: Israel Cunningham
EVALUATOR DEPARTMENT: Transportation

Individual Evaluator Comments:

A long-standing consultant organization with a former MaineDOT employee instructor who knows the requirements of employment contracts and training.

Overview of Organization
Yes

Subcontractors
No

Organizational Chart
No

Services to be Provided
Math, Communication and Employee Development classes.
Classroom Instruction

Positive
Experience with MaineDOT and familiar with the Transportation Worker series training requirements and needs.

**STATE OF MAINE
INDIVIDUAL EVALUATION NOTES**

RFP #:202407130

RFP TITLE: Employee Development Training

BIDDER NAME: T.Y. Lin International

DATE: 10/3/24

EVALUATOR NAME: Valarie Moody

EVALUATOR DEPARTMENT: Training Center

Individual Evaluator Comments:

I. Organization Qualifications and Experience

1. Overview of Organization

- *provided certification -AASHTO*
- *insurance*
- *references*

2. subcontractors

- *no subcontractors used*

II. Proposed Services

1. Services to be Provided

- *P- synopsis was clear*
- *refers to MaineDOT throughout training discussions*
- *tailoring towards MaineDOT*
- *P- talks about bargaining contracts understands union impact*

2. Implementation – Work Plan

- *missing platform for training*

**STATE OF MAINE
INDIVIDUAL EVALUATION NOTES**

RFP #: 202407130

RFP TITLE: Employee Development Training

BIDDER NAME: T.Y. Lin International

DATE: 10/2024

EVALUATOR NAME: Richard Powell

EVALUATOR DEPARTMENT: Human Resources

Individual Evaluator Comments:

I. Organization Qualifications and Experience

1. Overview of Organization

- *Lists TYLin being a large company, states they will provide one employee to work directly with MDOT.*
- *Does have litigation, but according to them, minimal*
- *Provided proof of insurance*

2. Subcontractors

- *No Subcontractors*

3. Organizational Chart No org chart, bust listed experience and certifications of the person who will be working with MDOT

4. N/A

II. Proposed Services

1. Services to be Provided

- *List many classes decent description of each class provided*

2. Implementation – Work Plan

- *Not sure if their training is provided in-person, virtual or hybrid*

**STATE OF MAINE
INDIVIDUAL EVALUATION NOTES**

RFP #: 202407130

RFP TITLE: Employee Development Training

BIDDER NAME: SkillPath

DATE:

EVALUATOR NAME: Israel Cunningham

EVALUATOR DEPARTMENT: Transportation

Individual Evaluator Comments:

Non-Profit

Subcontractors

No

Organizational Chart

No

Services to be Provided

Math, Communication, Safety and Employee Development classes.

Classroom with Online and Virtual Instruction option with 3-4 types of class delivery

Negative

Class Description for their renamed classes

Question

Example Trainer Bios? Are any real instructors?

**STATE OF MAINE
INDIVIDUAL EVALUATION NOTES**

RFP #:202407130

RFP TITLE: Employee Development Training

BIDDER NAME: The Graceland College Center for Professional Development and Lifelong Learning, Inc. (Skillpath)

DATE: 10/3/24

EVALUATOR NAME: Valarie Moody

EVALUATOR DEPARTMENT: Training Center

Individual Evaluator Comments:

- I. *Organization Qualifications and Experience*
 1. *Overview of Organization*
 - *no litigation*
 - *provided licensure*
 - *provided insurance*
 - *provided organizational chart*
 - *references provided*
 - *N- no example of trainer bios*
 2. *subcontractors*
- II. *Proposed Services*
 1. *Services to be Provided*
 - *N- no course outlines – just descriptions*
 - *N- not MaineDOT specific*
 - *N- module learning*
 - *P – additional trainings presented but module based*
 2. *Implementation – Work Plan*
 - *Q- are these different platforms or all for one class – 6 hour onsite, 6 hour virtual, etc.*

**STATE OF MAINE
INDIVIDUAL EVALUATION NOTES**

RFP #: 202407130

RFP TITLE: Employee Development Training

BIDDER NAME: The Graceland College Center for Professional Dev. (SkillPath)

DATE: 10/2024

EVALUATOR NAME: Richard Powell

EVALUATOR DEPARTMENT: Human Resources

Individual Evaluator Comments:

I. Organization Qualifications and Experience

1. Overview of Organization

- *They did well with their companies description*
- *Provided proof of insurance*
- *Unknown litigation*

2. Subcontractors

- *Subcontractor are used, but not sure*

3. Organizational Chart They listed resumes and breakdown of the company

II. Proposed Services

1. Services to be Provided

- *Listed a lot of classes*
- *Could of done better with the breakdown of each class*

2. Implementation – Work Plan

- *Classes could be held virtual or in-person*

**STATE OF MAINE
INDIVIDUAL EVALUATION NOTES**

RFP #: 202407130

RFP TITLE: Employee Development Training

BIDDER NAME: The Lincoln Center for Family and Youth

DATE: 10/2024

EVALUATOR NAME: Israel Cunningham

EVALUATOR DEPARTMENT: Transportation

Individual Evaluator Comments:

Limited to the Chief Learning Officer

Subcontractors

No

Organizational Chart

No

Services to be Provided

Communication and Employee Development classes

Classroom and Online Instruction

Implementation – Work Plan

Detailed plan with Objectives, Method and Resources

Negative

Not enough information about the instructors

Question

Who will conduct the classes?

**STATE OF MAINE
INDIVIDUAL EVALUATION NOTES**

RFP #:202407130

RFP TITLE: Employee Development Training

BIDDER NAME: The Lincoln Center for Family and Youth

DATE: 10/3/24

EVALUATOR NAME: Valarie Moody

EVALUATOR DEPARTMENT: Training Center

Individual Evaluator Comments:

I. Organization Qualifications and Experience

1. Overview of Organization

- *references provided*
- *no litigation*
- *certificate of insurance*
- *resume of instructor*

2. subcontractors

- *no subcontractors used*

II. Proposed Services

1. Services to be Provided

- *P- synopsis was clear*
- *N- Comm/Conv class only geared towards management*
- *N- nothing is geared towards MaineDOT – canned training*
- *Q- quiz before and after – what if they don't pass? – the training in RFP listed are not required to have tests for MaineDOT to pass*

2. Implementation – Work Plan

- *either in-person or virtual training*

**STATE OF MAINE
INDIVIDUAL EVALUATION NOTES**

RFP #: 202407130

RFP TITLE: Employee Development Training

BIDDER NAME: The Lincoln Center for Family and Youth

DATE: 10/2024

EVALUATOR NAME: Richard Powell

EVALUATOR DEPARTMENT: Human Resources

Individual Evaluator Comments:

I. Organization Qualifications and Experience

1. Overview of Organization

- *Description of company was pretty much just about Chief Learning officer*
- *No litigation*
- *Provided proof of insurance*
- *Does list qualifications, experience and certifications*

2. Subcontractors

- *No Subcontractors*

3. Organizational Chart Does not provide an org chart

4. N/A

II. Proposed Services

1. Services to be Provided

- *Lists many classes, did pretty well with their descriptions*
- *Customized training*

2. Implementation – Work Plan

- *Classes are offered in-person or virtual*

**STATE OF MAINE
INDIVIDUAL EVALUATION NOTES**

RFP #: 202407130

RFP TITLE: Employee Development Training

BIDDER NAME: The Resurgent Group of Metro Atlanta, LLC

DATE: 10/2024

EVALUATOR NAME: Israel Cunningham

EVALUATOR DEPARTMENT: Transportation

Individual Evaluator Comments:

18 Year experience in

Subcontractors

No

Organizational Chart

No

Services to be Provided

Communication and Employee Development classes

Classroom and Online Instruction

Implementation – Work Plan

Very detailed work plan

Positive

Very detailed training descriptions including sample agendas

Government Experience

Negative

No instructor information

**STATE OF MAINE
INDIVIDUAL EVALUATION NOTES**

RFP #:202407130

RFP TITLE: Employee Development Training

BIDDER NAME: The Resurgent Group of Metro Atlanta, LLC

DATE: 10/3/24

EVALUATOR NAME: Valarie Moody

EVALUATOR DEPARTMENT: Training Center

Individual Evaluator Comments:

I. Organization Qualifications and Experience

1. Overview of Organization

- *missing org chart*
- *missing instructors*
- *missing certifications*
- *missing insurance*
- *no litigations*

2. subcontractors

- *no subcontractors used*

II. Proposed Services

1. Services to be Provided

- *P- synopsis was clear*
- *N- customization?*

2. Implementation – Work Plan

- *N- virtual training only*

**STATE OF MAINE
INDIVIDUAL EVALUATION NOTES**

RFP #: 202407130

RFP TITLE: Employee Development Training

BIDDER NAME: The Resurgent Group of Metro Atlanta, LLC

DATE: 10/2024

EVALUATOR NAME: Richard Powell

EVALUATOR DEPARTMENT: Human Resources

Individual Evaluator Comments:

I. Organization Qualifications and Experience

1. Overview of Organization

- *Pretty decent description of company*
- *No litigation*
- *Does not provided proof of insurance*
- *Does list qualifications, experience and certifications*

2. Subcontractors

- *No Subcontractors*

3. Organizational Chart Does not provide an org chart

4. N/A

II. Proposed Services

1. Services to be Provided

- *Lists many classes, with good descriptions*
- *Appears not to be customized training*

2. Implementation – Work Plan

- *Classes are offered virtually*

**STATE OF MAINE
INDIVIDUAL EVALUATION NOTES**

RFP #: 202407130
RFP TITLE: Employee Development Training
BIDDER NAME: Uplevel Management
DATE: 10/2024
EVALUATOR NAME: Israel Cunningham
EVALUATOR DEPARTMENT: Transportation

Individual Evaluator Comments:

Church, academic and health sector experience with limited government exposure

Overview of Organization
Yes

Subcontractors
No

Organizational Chart
No

Services to be Provided
Communication and Employee Development classes.
Classroom and Online Instruction

Implementation – Work Plan
Pre-class, classroom and follow up

Positive
Pre and Post interaction

**STATE OF MAINE
INDIVIDUAL EVALUATION NOTES**

RFP #:202407130

RFP TITLE: Employee Development Training

BIDDER NAME: UPLEVEL Management

DATE: 10/3/24

EVALUATOR NAME: Valarie Moody

EVALUATOR DEPARTMENT: Training Center

Individual Evaluator Comments:

- I. *Organization Qualifications and Experience*
 1. *Overview of Organization*
 - *P/N provided references for businesses only*
 - *talked about others but gave no contact information at the end gave 3 business contacts*
 - *Missing litigation*
 - *missing insurance*
 2. *subcontractors*
 - *missing subcontractors*
- II. *Proposed Services*
 1. *Services to be Provided*
 - *N- took verbiage directly from RFP without going into their own detail*
 - *P- synopsis was given for training*
 - *N- training was geared towards supervisors and not non-management*
 - *Q- customize?*
 2. *Implementation – Work Plan*
 - *P – multi-delivery platform*

**STATE OF MAINE
INDIVIDUAL EVALUATION NOTES**

RFP #: 202407130

RFP TITLE: Employee Development Training

BIDDER NAME: UPLEVEL Management

DATE: 10/2024

EVALUATOR NAME: Richard Powell

EVALUATOR DEPARTMENT: Human Resources

Individual Evaluator Comments:

I. Organization Qualifications and Experience

1. Overview of Organization

- *Does well with a description of the organization*
- *Unknown litigation*
- *Did not provide proof of insurance*

2. Subcontractors

- *Unknown Subcontractors?*

3. Organizational Chart No org chart

4. N/A

II. Proposed Services

1. Services to be Provided

- *List many classes decent description of each class provided*
- *States will tailor training to fit our needs, does this mean customized?*

2. Implementation – Work Plan

- *Training is provided in-person or virtual*

**STATE OF MAINE
INDIVIDUAL EVALUATION NOTES**

RFP #: 202407130
RFP TITLE: Employee Development Training
BIDDER NAME: Vet2Mom Solutions
DATE: 10/2024
EVALUATOR NAME: Israel Cunningham
EVALUATOR DEPARTMENT: Transportation

Individual Evaluator Comments:

Overview of Organization
Yes

Subcontractors
No

Organizational Chart
No

Services to be Provided
Classroom Instruction with interactive scenarios and hands-on exercises
Active Shooter, Math, Communication and Employee Development classes.

Negative
Only one past training experience with a childcare organization

**STATE OF MAINE
INDIVIDUAL EVALUATION NOTES**

RFP #:202407130

RFP TITLE: Employee Development Training

BIDDER NAME: Vet2Mom Solutions

DATE: 10/3/24

EVALUATOR NAME: Valarie Moody

EVALUATOR DEPARTMENT: Training Center

Individual Evaluator Comments:

- I. *Organization Qualifications and Experience*
 1. *Overview of Organization*
 - *missing litigation*
 - *missing insurance*
 - *only 1 reference contact*
 2. *subcontractors*
 - *missing subcontractors*
- II. *Proposed Services*
 1. *Services to be Provided*
 - *Only 1 course – writing intermediate – stated real-world*
 - *writing tasks relevant to roles at MaineDOT*
 - *there is no mention of customizing classes*
 2. *Implementation – Work Plan*
 - *Q- platform for delivery?*

**STATE OF MAINE
INDIVIDUAL EVALUATION NOTES**

RFP #: 202407130

RFP TITLE: Employee Development Training

BIDDER NAME: Vet2Mom Solutions

DATE: 10/2024

EVALUATOR NAME: Richard Powell

EVALUATOR DEPARTMENT: Human Resources

Individual Evaluator Comments:

I. Organization Qualifications and Experience

1. Overview of Organization

- *Does well with a description of the organization*
- *Unknown litigation*
- *Did not provide proof of insurance*

2. Subcontractors

- *Unknown Subcontractors?*

3. Organizational Chart No org chart

4. N/A

II. Proposed Services

1. Services to be Provided

- *List many classes could of provided a better description of each class provided*
- *Non customized?*

2. Implementation – Work Plan

- *Unknown if the classes are provided in-person, virtual, or hybrid*

**STATE OF MAINE
INDIVIDUAL EVALUATION NOTES**

RFP #: 202407130
RFP TITLE: Employee Development Training
BIDDER NAME: Zen Engineering
DATE: 10/2024
EVALUATOR NAME: Israel Cunningham
EVALUATOR DEPARTMENT: Transportation

Individual Evaluator Comments:

Overview of Organization
Yes

Subcontractors
Yes

Organizational Chart
No - Subcontractors

Positive
Experience with MaineDOT and other State DOTs

**STATE OF MAINE
INDIVIDUAL EVALUATION NOTES**

RFP #:202407130

RFP TITLE: Employee Development Training

BIDDER NAME: ZEN ENGINEERING

DATE: 10/3/24

EVALUATOR NAME: Valarie Moody

EVALUATOR DEPARTMENT: Training Center

Individual Evaluator Comments:

- I. *Organization Qualifications and Experience*
 1. *Overview of Organization*
 - *The company background and reference information provided demonstrate the capability to execute the selected courses.*
 2. *subcontractors*
 - *subcontractors are used, and make up the majority of the company workforce*
- II. *Proposed Services*
 1. *Services to be Provided*
 - *Bidder will provide printed materials, data set and provide availability of data set via download post-instruction but did not make clear these classes were to be offered virtually.*
 2. *Implementation – Work Plan*
 - *Each course is listed with a description of topics that seems to cover necessary material, including a detailed class schedule, except for the ORD – Drafting and Plans Production course. The ORD- Drafting and Plans Production course is listed and described but does not have as much detail as the other courses*
 - *Past experience with the company has been good*

**STATE OF MAINE
INDIVIDUAL EVALUATION NOTES**

RFP #: 202407130

RFP TITLE: Employee Development Training

BIDDER NAME: Zen Engineering

DATE: 10/2024

EVALUATOR NAME: Richard Powell

EVALUATOR DEPARTMENT: Human Resources

Individual Evaluator Comments:

I. Organization Qualifications and Experience

1. Overview of Organization

- *Listed good experience*
- *Good company/employee overview*
- *No litigation*
- *Provided proof of insurance*

2. Subcontractors

- *Yes listed Subcontractors.*

3. Organizational Chart They listed resumes but no real Org chart.

4. N/A

II. Proposed Services

1. Services to be Provided

- *A lot of classes, no Open Bridge*
- *The have an agenda for open roads class*
- *Great break down of their classes*

2. Implementation – Work Plan

- *Not sure about how they plan on holding classes in person or virtual?*



STATE OF MAINE
DEPARTMENT OF TRANSPORTATION

Janet T. Mills
Governor

Bruce A. Van Note
Commissioner

AGREEMENT AND DISCLOSURE STATEMENT
RFP #: 202407130
RFP TITLE: Employee Development Training

I, Israel Cunningham, accept the offer to become a member of the Request for Proposals (RFP) Evaluation Team for the State of Maine Department of Transportation. I do hereby accept the terms set forth in this agreement AND hereby disclose any affiliation or relationship I may have in connection with a bidder who has submitted a proposal to this RFP.

Neither I nor any member of my immediate family have a personal or financial interest, direct or indirect, in the bidders whose proposals I will be reviewing. "Interest" may include, but is not limited to: current or former ownership in the bidder's company; current or former Board membership; current or former employment with the bidder; current or former personal contractual relationship with the bidder (example: paid consultant); and/or current or former relationship to a bidder's official which could reasonably be construed to constitute a conflict of interest (personal relationships may be perceived by the public as a potential conflict of interest).

I have not advised, consulted with or assisted any bidder in the preparation of any proposal submitted in response to this RFP nor have I submitted a letter of support or similar endorsement.

I understand and agree that the evaluation process is to be conducted in an impartial manner without bias or prejudice. In this regard, I hereby certify that, to the best of my knowledge, there are no circumstances that would reasonably support a good faith charge of bias. I further understand that in the event a good faith charge of bias is made, it will rest with me to decide whether I should be disqualified from participation in the evaluation process.

I agree to hold confidential all information related to the contents of Requests for Proposals presented during the review process until such time as the Department formally releases the award decision notices for public distribution.

Israel Cunningham

Signature

9/24/24

Date



STATE OF MAINE
DEPARTMENT OF TRANSPORTATION

Janet T. Mills
Governor

Bruce A. Van Note
Commissioner

AGREEMENT AND DISCLOSURE STATEMENT
RFP #: 202407130
RFP TITLE: Employee Development Training

I, Valarie Moody, accept the offer to become a member of the Request for Proposals (RFP) Evaluation Team for the State of Maine Department of Transportation. I do hereby accept the terms set forth in this agreement AND hereby disclose any affiliation or relationship I may have in connection with a bidder who has submitted a proposal to this RFP.

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Valarie Moody
Signature

9/24/24
Date



STATE OF MAINE
DEPARTMENT OF TRANSPORTATION

Janet T. Mills
Governor

Bruce A. Van Note
Commissioner

AGREEMENT AND DISCLOSURE STATEMENT
RFP #: 202407130
RFP TITLE: Employee Development Training

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Signature 

Date 9/25/24