

**State of Maine**  
**Master Score Sheet**

RFP# 202402040					
Electric Transmission Line Consultant for the Office of the Public Advocate					
Bidder Name:		DNV Energy USA Inc.	London Economics International LLC		
Proposed Cost:		\$231,645	\$347,838	\$	\$
Scoring Sections		Points Available			
Section I: Preliminary Information		N/A	N/A	N/A	
Section II: Organization Qualifications and Experience		40	37	35	
Section III: Proposed Services		30	25	29	
Section IV: Cost Proposal		30	30	19.98	
<b>TOTAL</b>		<b><u>100</u></b>	<b><u>92</u></b>	<b><u>83.98</u></b>	

**Award Justification Statement**  
**RFP# 202402040: Electric Transmission Line Consultant for the Office of the Public Advocate**

**I. Summary**

The request was for a consultant to assist the Office of the Advocate (OPA) in evaluating transmission line projects that may be submitted to the Maine Public Utilities Commission (MPUC) in response to an anticipated request for proposals for projects to implement the Northern Maine Renewable Energy Development Program (Northern Maine Program) pursuant to 35-A M.R.S. § 3210-I. A key aspect of the request was for assistance in evaluating the cost of installing the proposed transmission line underground. Additionally, providing expert witness support in any MPUC proceeding related to transmission lines selected to participate in the Northern Maine Program was sought.

**II. Evaluation Process**

The evaluators consisted of the Public Advocate, one Senior Attorney with technical expertise related to transmission lines and non-wires alternatives, and one Senior Attorney with 30 years of utility law experience. The evaluators reviewed the proposals independently based upon the bidders' qualifications and experience, the proposed services, and the work plans presented by the bidders from proposals were received. The evaluators met to develop a consensus regarding how well each bidder individually satisfied these requirements and to establish a consensus score.

**III. Qualifications & Experience**

Both bidders possessed the required experience to provide the requested services. Both were highly experienced and well-qualified to provide the requested services and the evaluators found the proposals difficult to differentiate in terms of qualification and experience. When combined with the skills of their proposed subcontractors, each bidder has demonstrated the technical expertise that would be required to perform the requested services.

The winning bidder's proposal included the following advantages:

- The winning bidder has provided similar services to the OPA and other agencies of the State of Maine.

- The winning bidder has a deep, diverse team with technical, market, and policy expertise, specifically as it relates to Maine and the ISO-NE territory.
- The winning bidder brings a unique knowledge of existing transmission and distribution infrastructure in Maine and the MPUC regulatory processes.

#### **IV. Proposed Services**

Both bidders possessed the required experience to provide the requested services, and provided thorough work plans that covered all required services. Key factors in evaluating the proposals included:

- The detail describing the manner in which the bidder would perform the requested tasks.
- The detail with which the bidder described what issues it would study with respect to any proposed transmission project.

The winning bidder actually scored lower than the non-winning bidder with respect to the proposed services. This was largely due to the quality of engineering expertise that would be brought to the project by the non-winning bidder's subcontractor, who is a large organization with significant experience in performing transmission line assessments. One key issue for both proposals is the lack of focus on one key element of the RFP, which is the evaluation of the costs of placing all or a portion of a proposed transmission line underground. The non-winning bidder only mentioned this topic twice in their bid. The winning proposal was slightly more focused on the undergrounding issue. In the end, the scope of services proposed by each bidder was viewed as acceptable, with the recognition that the exact scope of services that will actually need to be performed is fluid and will depend on the processes that will be developed by the MPUC for the Northern Maine Program.

#### **V. Cost Proposal**

The cost proposals varied significantly. The winning bid, which had the lowest proposed cost, was awarded 30 points and the non-winning bidder received the appropriate number of points based on the formula used in the State's Guidelines for Proposal Evaluations and Consensus Scoring.

## **VI. Conclusion**

Out of 100 possible points, the Evaluation Team awarded the winning bidder a score of 92 out of 100 points. The strengths of that proposal, primarily special expertise and experience in Maine transmission matters and their lower price, outweighed the other bidder on an overall scoring basis. The Evaluation Team has determined the proposal submitted by DNV Energy USA Inc. represents the best value to the State of Maine.



**STATE OF MAINE  
OFFICE OF THE PUBLIC ADVOCATE**

**William S. Harwood  
Public Advocate**

**Janet T. Mills  
Governor**

**AWARD NOTIFICATION LETTER**

April 23, 2024

Via email: [Timothy.Pearce@dnv.com](mailto:Timothy.Pearce@dnv.com)

Timothy Pearce, Head of Section  
DNV Energy USA Inc.  
2777 North Stemmons Freeway  
Suite 1520  
Dallas, TX 75207

**SUBJECT:** Notice of Conditional Contract Award under RFP # 202402040,  
Electric Transmission Line Consultant for the Office of the Public Advocate

Dear Mr. Pearce:

This letter is regarding the subject Request for Proposals (RFP), issued by the State of Maine Office of the Public Advocate for Electric Transmission Line Consultant for the Office of the Public Advocate. The Department has evaluated the proposals received using the evaluation criteria identified in the RFP, and the Department is hereby announcing its conditional contract award to the following bidder:

- DNV Energy USA Inc.

The bidder listed above received the evaluation team's highest ranking. The Department will be contacting the aforementioned bidder soon to negotiate a contract. As provided in the RFP, the Notice of Conditional Contract Award is subject to execution of a written contract and, as a result, this Notice does NOT constitute the formation of a contract between the Department and the apparent successful vendor. The vendor shall not acquire any legal or equitable rights relative to the contract services until a contract containing terms and conditions acceptable to the Department is executed. The Department further reserves the right to cancel this Notice of Conditional Contract Award at any time prior to the execution of a written contract.

As stated in the RFP, following announcement of this award decision, all submissions in response to the RFP are considered public records available for public inspection pursuant to the State of Maine Freedom of Access Act (FOAA). 1 M.R.S. §§ 401 et seq.; 5 M.R.S. § 1825-B (6).

This award decision is conditioned upon final approval by the State Procurement Review Committee and the successful negotiation of a contract. A Statement of Appeal Rights has been provided with this letter; see below.

Thank you for your interest in doing business with the State of Maine.

Sincerely,

A handwritten signature in cursive script that reads "William S. Harwood".

William S. Harwood  
Maine Public Advocate  
State House Station 112  
Augusta, ME 04333-0112

## **STATEMENT OF APPEAL RIGHTS**

Any person aggrieved by an award decision may request an appeal hearing. The request must be made to the Director of the Bureau of General Services, in writing, within 15 days of notification of the contract award as provided in 5 M.R.S. § 1825-E (2) and the Rules of the Department of Administrative and Financial Services, Bureau of General Services, Division of Purchases, Chapter 120, § (2) (2).



**STATE OF MAINE  
OFFICE OF THE PUBLIC ADVOCATE**

**William S. Harwood  
Public Advocate**

**Janet T. Mills  
Governor**

**AWARD NOTIFICATION LETTER**

April 23, 2024

Via email: [marie@londoneconomics.com](mailto:marie@londoneconomics.com)

Marie Fagan  
London Economics International LLC  
717 Atlantic Ave  
Suite 1A  
Boston, MA 02111

**SUBJECT:** Notice of Conditional Contract Award under RFP # 202402040,  
Electric Transmission Line Consultant for the Office of the Public Advocate

Dear Ms. Fagan:

This letter is regarding the subject Request for Proposals (RFP), issued by the State of Maine Office of the Public Advocate for Electric Transmission Line Consultant for the Office of the Public Advocate. The Department has evaluated the proposals received using the evaluation criteria identified in the RFP, and the Department is hereby announcing its conditional contract award to the following bidder:

- DNV Energy USA Inc.

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**STATE OF MAINE  
TEAM CONSENSUS EVALUATION NOTES**

**RFP #:** 202402040

**RFP TITLE:** Electric Transmission Line Consultant for the Office of the Public Advocate

**BIDDER:** DNV Energy USA Inc.

**DATE:** April 10, 2024

**SUMMARY PAGE**

**Department Name:** Office of the Public Advocate

**Name of RFP Coordinator:** Richard Hevey

**Names of Evaluators:** Richard Hevey, Susan Chamberlin, William Harwood

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<u>Pass/Fail Criteria</u>	<u>Pass</u>	<u>Fail</u>
Section I. Preliminary Information (Eligibility)		
• NA		
<u>Scoring Sections</u>	<u>Points Available</u>	<u>Points Awarded</u>
Section II. Organization Qualifications and Experience	<b>40</b>	<b>37</b>
Section III. Proposed Services	<b>30</b>	<b>25</b>
Section IV. Cost Proposal	<b>30</b>	<b>30</b>
<u>Total Points</u>	<b><u>100</u></b>	<b><u>92</u></b>

**STATE OF MAINE  
TEAM CONSENSUS EVALUATION NOTES**

**RFP #:** 202402040

**RFP TITLE:** Electric Transmission Line Consultant for the Office of the Public Advocate

**BIDDER:** DNV Energy USA Inc.

**DATE:** April 10, 2024

**OVERVIEW OF SECTION I  
Preliminary Information**

Section I. Preliminary Information

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**Evaluation Team Comments:**

No concerns – certifications were filled out completely with no omissions.

**STATE OF MAINE  
TEAM CONSENSUS EVALUATION NOTES**

**RFP #:** 202402040

**RFP TITLE:** Electric Transmission Line Consultant for the Office of the Public Advocate

**BIDDER:** DNV Energy USA Inc.

**DATE:** April 10, 2024

**EVALUATION OF SECTION II  
Organization Qualifications and Experience**

	<u>Points Available</u>	<u>Points Awarded</u>
Section II. Organization Qualifications and Experience	<b>40</b>	<b>37</b>

**Evaluation Team Comments:**

- I. Overview of the Organization
  - DNV is highly knowledgeable of Maine's investor-owned utilities and the planning and regulatory processes associated with upgrading and developing new transmission and distribution system components.
  - Some expertise in undergrounding, but more on undergrounding would have been preferable.
  - High quality firm already doing work for the OPA.
  - Has experience in MPUC cases.
- II. Subcontractors
  - Power Advisory will support DNV's technical efforts with its deep knowledge of the ISO-NE region and market mechanisms. Worked for PUC in wind power PPA negotiations.
  - Power Advisory has some of the expertise we are looking, but their part of the bid seems to focus too much on economic analysis and not engineering.
- III. Organizational Chart
  - DNV has a deep bench.
  - Team has technical expertise required.
  - Clear organizational chart provided showing the division of work between CNV and Power Advisory.
- IV. Litigation
  - DNV Energy states that it has had no litigation that would materially affect its ability to perform the services under this contract.
- V. Financial Viability
  - Certificate of Good Standing provided as well as copy of Credit Safe report. No concerns.
- VI. Certificate of Insurances
  - Provided and appropriate for the type of work to be performed.

**STATE OF MAINE  
TEAM CONSENSUS EVALUATION NOTES**

**RFP #:** 202402040

**RFP TITLE:** Electric Transmission Line Consultant for the Office of the Public Advocate

**BIDDER:** DNV Energy USA Inc.

**DATE:** April 10, 2024

**EVALUATION OF SECTION III  
Proposed Services**

	<u>Points Available</u>	<u>Points Awarded</u>
Section III. Proposed Services	<b>30</b>	<b>25</b>

**Evaluation Team Comments:**

A. Services to be Provided

- Thorough explanation of planned services.
- Has experience of analyzing transmission infrastructure including alternative and undergrounding.
- Will analyze the financial impacts of winning transmission bid by modeling the entire Eastern Interconnect footprint with a specific focus on ISO-NE.
- Services fit what we need in terms of evaluation of financial and technical aspects of winning bid, but services are a bit broad. In directing their work, we can ensure a proper focus on areas of focus.
- Potential issue – they want to use their own form of contract. Need to check if that is allowed.

B. Implementation – Work Plan

- Good outline.
- Provided reasonable step by step process to develop needed information
- Will incorporate existing knowledge of baseline views on current supply / demand, the existing transmission landscape, load growth, near-term generator additions, generator retirements, reserve margin requirements, RPS requirements, effective load-carrying capability (ELCC) by region by renewable technology, regional emissions limits and prices, operating parameters and capital costs for new generators, and fuel prices.
- Will analyze what renewable and storage capacity will be required to meet Maine’s environmental and renewable energy goals. The result of this step will be a complete 20-year capacity expansion plan for the entire Eastern Interconnect footprint.
- Meets requirements of RFP in scope of services.

**STATE OF MAINE  
TEAM CONSENSUS EVALUATION NOTES**

**RFP #:** 202402040

**RFP TITLE:** Electric Transmission Line Consultant for the Office of the Public Advocate

**BIDDER:** DNV Energy USA Inc.

**DATE:** April 10, 2024

**EVALUATION OF SECTION IV  
Cost Proposal**

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Lowest Submitted Cost Proposal	÷	Cost Proposal Being Scored	x	Score Weight	=	Score
<b>\$231,645</b>	÷	<b>\$231,645</b>	<b>x</b>	<b>30 points</b>	=	<b>30</b>

**Evaluation Team Comments:**

As the low bid, DNV received the full 30 points available under the RFP.

**STATE OF MAINE  
TEAM CONSENSUS EVALUATION NOTES**

**RFP #:** 202402040

**RFP TITLE:** Electric Transmission Line Consultant for the Office of the Public Advocate

**BIDDER:** London Economics International LLC

**DATE:** April 10, 2024

**SUMMARY PAGE**

**Department Name:** Office of the Public Advocate

**Name of RFP Coordinator:** Richard Hevey

**Names of Evaluators:** Richard Hevey, Susan Chamberlin, William Harwood

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<u>Pass/Fail Criteria</u>	<u>Pass</u>	<u>Fail</u>
Section I. Preliminary Information (Eligibility)		
• NA		
<u>Scoring Sections</u>	<u>Points Available</u>	<u>Points Awarded</u>
Section II. Organization Qualifications and Experience	<b>40</b>	<b>35</b>
Section III. Proposed Services	<b>30</b>	<b>29</b>
Section IV. Cost Proposal	<b>30</b>	<b>19.98</b>
<u>Total Points</u>	<u>100</u>	<u>83.98</u>



**STATE OF MAINE  
TEAM CONSENSUS EVALUATION NOTES**

**RFP #:** 202402040

**RFP TITLE:** Electric Transmission Line Consultant for the Office of the Public Advocate

**BIDDER:** London Economics International LLC

**DATE:** April 10, 2024

**OVERVIEW OF SECTION I  
Preliminary Information**

Section I. Preliminary Information

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**Evaluation Team Comments:**

Forms and certifications are complete and accurate – no issues.

**STATE OF MAINE  
TEAM CONSENSUS EVALUATION NOTES**

**RFP #:** 202402040

**RFP TITLE:** Electric Transmission Line Consultant for the Office of the Public Advocate

**BIDDER:** London Economics International LLC

**DATE:** April 10, 2024

**EVALUATION OF SECTION II  
Organization Qualifications and Experience**

	<u>Points Available</u>	<u>Points Awarded</u>
Section II. Organization Qualifications and Experience	<b>40</b>	<b>35</b>

**Evaluation Team Comments:**

- I. Overview of Organization
  - In-depth knowledge of North American markets, including the New England electricity and gas markets. Maine exp with OPA and PUC.
  - Strong and deep but little relevant experience to the scope of service under the RFP, particularly engineering and undergrounding, which can be made up for by their subcontractor.
  - Well-known, respected organization with a large amount of experience in Maine – has done consulting work for the OPA and MPUC in the past.
- II. Subcontractors
  - Siemens PTI performs studies of advanced transmission technologies, and power electronic applications, such as HVDC interconnections and FACTS devices, transmission line assessments, generation interconnection studies, as well as wind integration and storage interconnection studies for transmission and distribution systems.
  - Brings the necessary engineering background.
  - Highly respected global engineering firm.
  - Also have regulatory experience, as described on page 13 of their bid.
- III. Organizational Chart.
  - Large organization with deep resources.
  - Good chart.
  - Potentially too much economic focus from LEI, where we are seeking mostly technical expertise that would be provided by Siemens.
- IV. Litigation
  - LEI has not been subject to litigation. Siemens has had litigation, but nothing material to the scope of work in this RFP.
- V. Financial Viability
  - LEI provided Certificate of Good Standing – not much in the way of evidence of financial viability.
  - Siemens provided audited financial reports for the last 5 years.
- VI. Certificate of Insurances
  - Provided and appropriate for the type of work to be performed.

**STATE OF MAINE  
TEAM CONSENSUS EVALUATION NOTES**

**RFP #:** 202402040

**RFP TITLE:** Electric Transmission Line Consultant for the Office of the Public Advocate

**BIDDER:** London Economics International LLC

**DATE:** April 10, 2024

**EVALUATION OF SECTION III  
Proposed Services**

	<u>Points Available</u>	<u>Points Awarded</u>
Section III. Proposed Services	<b>30</b>	<b>29</b>

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**Evaluation Team Comments:**

A. Services to be Provided

- Well-defined services, but too broad.
- Foundational Tasks alongside a menu of Optional Additional Tasks enables the OPA to select among various aspects of potential analyses and focus on those of greatest interest to the Office.
- Offers enhanced services that will likely not be needed.
- Knowledge of project history shown.
- Lack of focus on one key provision of the RFP, which is evaluating the cost of installing portions of the proposed transmission line (although undergrounding was mentioned briefly twice in the proposal).

B. Implementation – Work Plan

- Provides step by step work plan.
- Will review and evaluate economic and technical aspects of the winning transmission project.
- Will Identify alternatives to the winning transmission project, including alternate routes and undergrounding.
- Very detailed work plan but will likely need to be tailored to whatever tasks eventually need to be completed. Tasks will likely need to be added or deleted, but the work plan shows a high degree of thought put into the work that could potentially be necessary.

**STATE OF MAINE  
TEAM CONSENSUS EVALUATION NOTES**

**RFP #:** 202402040

**RFP TITLE:** Electric Transmission Line Consultant for the Office of the Public Advocate

**BIDDER:** London Economics International LLC

**DATE:** April 10, 2024

**EVALUATION OF SECTION IV  
Cost Proposal**

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Lowest Submitted Cost Proposal	,	Cost Proposal Being Scored	x	Score Weight	=	Score
<b>\$231,645</b>	,	<b>\$347,838</b>	<b>x</b>	<b>30 points</b>	<b>=</b>	<b>19.98</b>

**Evaluation Team Comments:**

We gave the lowest bid 30 points and used the formula in the Guidelines for Proposal Evaluations and Consensus scoring to arrive at the score for this proposal.

**STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES**

**RFP #:** 202402040

**RFP TITLE:** Electric Transmission Line Consultant for the Office of the Public Advocate

**BIDDER NAME:** DNV Energy USA Inc.

**DATE:** April 9, 2024

**EVALUATOR NAME:** Richard Hevey

**EVALUATOR DEPARTMENT:** Office of the Public Advocate

\*\*\*\*\*

**Instructions:** *The purpose of this form is to record proposal review notes written by **individual** evaluators for this Request for Proposals (RFP) process. It is **required** that each individual evaluator make notes for each proposal that he or she reviews. No numerical scoring should take place on these notes, as that is performed only during team consensus evaluation meetings. A separate form is available for team consensus evaluation notes and scoring. Once complete, please submit a copy of this document to your Department's RFP Coordinator or Lead Evaluator for this RFP.*

\*\*\*\*\*

**Individual Evaluator Comments:**

- I. Organization Qualifications and Experience
  1. Overview of Organization
    - High quality firm already doing work for the OPA.
    - Large company which has a large number of employees. Has been in business many years (160?).
    - Shows technical, market, and policy expertise.
    - Has experience in MPUC cases.
    - Experience with Maine's IOUs and planning processes not directly relevant to the work under this RFP, but the skills seem transferable.
    - Their stated working relationship with "stakeholders" is unclear as to how it applies to the scope of this work (for example CMP and Versant will not be developing the transmission line in question).
    - Projects listed to show expertise are not really on point for the type of services being sought in this RFP. The remainder of the RFP response demonstrates the necessary skills, but it would have been nice to see a project that is more on point.
  2. Subcontractors
    - Power Advisory, LLC
    - Not 100% clear to me what they bring to the table, as they seem to focus in energy market analysis strategy. We are looking for more engineering expertise than market analysis.
    - Voluminous background on the qualifications of the staff that would be assigned to this project.
  3. Organizational Chart

**STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES**

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**DATE:** April 9, 2024

**EVALUATOR NAME:** Richard Hevey

**EVALUATOR DEPARTMENT:** Office of the Public Advocate

- Clear organization chart provided showing division of work between DNV and Power Advisory – not sure that we need the “subject matter experts from Power Advisory

**II. Proposed Services**

**1. Services to be Provided**

- Seems to fit what we need – evaluation of the financial and technical aspects of the winning bid.
- Perhaps too detailed in examining the overhead line design.
- Not much focus on undergrounding, which is a major component of the RFP (although undergrounding is at least mentioned several times in their scope of services and “**Dr. Cory Liu** will be joining as a principal consultant for Power Cables at DNV and has more than 20 years of experience in the underground power cable industry.” So, we seem to be covered there.
- Potential Issue – they want to use their own form of contract – not sure if this is acceptable.
- I would assume that we would want them to provide at least some of the “optional” financial bid review. It is not clear if their quoted costs include this optional service.

**2. Implementation – Work Plan**

- There is no well-defined work plan beyond the scope of services to be provided, but that does not seem to be a problem, as we will likely need a large degree of flexibility in the work to be done.

**STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES**

**RFP #:** 202402040

**RFP TITLE:** Electric Transmission Line Consultant for the Office of the Public Advocate

**BIDDER NAME:** DNV Energy USA Inc.

**DATE:** April 9, 2024

**EVALUATOR NAME:** Susan Chamberlin

**EVALUATOR DEPARTMENT:** Office of the Public Advocate

\*\*\*\*\*

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\*\*\*\*\*

**Individual Evaluator Comments:**

I. Organization Qualifications and Experience

1. Overview of Organization

- DNV is highly knowledgeable of Maine's investor-owned utilities and the planning and regulatory processes associated with upgrading and developing new transmission and distribution system components.

2. Subcontractors

- Power Advisory will support DNV's technical efforts with its deep knowledge of the ISO-NE region and market mechanisms.
- Worked for PUC in wind power PPA negotiations.

3. Organizational Chart

- Provided – team has technical expertise as required.

II. Proposed Services

1. Services to be Provided

- Has expertise to analyze T infrastructure including alternatives and undergrounding.
- Will analyze the financial impacts of the winning transmission bid by modeling the entire Eastern interconnect footprint with a specific focus on ISO-NE.

2. Implementation – Work Plan

- Provided reasonable step by step process to develop needed information.
- Will incorporate existing knowledge of baseline views on current supply/demand, the existing transmission landscape, load growth,

**STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES**

**RFP #:** 202402040

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**DATE:** April 9, 2024

**EVALUATOR NAME:** Susan Chamberlin

**EVALUATOR DEPARTMENT:** Office of the Public Advocate

near-term generator additions, generator retirements, reserve margin requirements, RPS requirements, effective load-carrying capability (ELCC) by region by renewable technology, regional emissions limits and prices, operating parameters and capital costs for new generators, and fuel prices.

- Will analyze what renewable and storage capacity will be required to meet Maine's environmental and renewable energy goals. The result of this step will be a complete 20-year capacity expansion plan for the entire Eastern Interconnect footprint.
- Meets requirements of RFP in scope of services.



**STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES**

**RFP #:** 202402040

**RFP TITLE:** Electric Transmission Line Consultant for the Office of the Public Advocate

**BIDDER NAME:** DNV Energy USA Inc.

**DATE:** April 9, 2024

**EVALUATOR NAME:** William S. Harwood

**EVALUATOR DEPARTMENT:** Office of the Public Advocate

\*\*\*\*\*

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\*\*\*\*\*

**Individual Evaluator Comments:**

- I. Organization Qualifications and Experience
  - 1. Overview of Organization
    - Experience in Maine's Investor-owned utilities
    - Some expertise on Underground
  - 2. Subcontractors
    - Power Advisory has expertise
  - 3. Organizational Chart
    - Provided – has a breadth of expertise
  
- II. Proposed Services
  - 1. Services to be Provided
    - More than we need
  
  - 2. Implementation – Work Plan
    - Looks good – sufficient detail

**STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES**

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**EVALUATOR NAME:** Richard Hevey

**EVALUATOR DEPARTMENT:** Office of the Public Advocate

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\*\*\*\*\*

**Individual Evaluator Comments:**

I. Organization Qualifications and Experience

1. Overview of Organization

- Well-known, respected organization which has provided services to the MPUC and OPA in the past.
- Their proposal demonstrates a high level of knowledge with respect to the Northern Maine transmission line issue.
- Unsure as to their level of engineering expertise which would be key to issues such as undergrounding, but this issue would seem to be offset by their use of Siemens as a subcontractor.

2. Subcontractors

- Siemens is a highly regarded global engineering firm. They would bring a lot of useful experience and expertise to this project.
- They also have some level of regulatory experience, as described on page 11 of their bid.

3. Organizational Chart

- Provided on page 13 of their bid. It seems reasonable.
- Potentially too much economic expertise from LEI, where we are seeking mostly technical expertise, which would be provided by Siemens.

II. Proposed Services

1. Services to be Provided

- Services to be provided are well-defined and generally meet the scope of the RFP.
- Offers enhanced services that will likely not be needed (such as economic analysis of secondary impacts).

**STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES**

**RFP #:** 202402040

**RFP TITLE:** Electric Transmission Line Consultant for the Office of the Public Advocate

**BIDDER NAME:** London Economics International LLC

**DATE:** April 9, 2024

**EVALUATOR NAME:** Richard Hevey

**EVALUATOR DEPARTMENT:** Office of the Public Advocate

- There is a lack of focus on a key provision of the RFP, which is the evaluating the cost of installing the proposed transmission line underground, although undergrounding is referenced twice in their proposal.
- Meets elements specified in the RFP.

2. Implementation – Work Plan

- Very detailed work plan, but will likely need to be tailored to whatever tasks eventually need to be completed. Tasks will likely need to be added or deleted, but their work plan shows a high degree of thought put into the work that could potentially be necessary.

**STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES**

**RFP #:** 202402040

**RFP TITLE:** Electric Transmission Line Consultant for the Office of the Public Advocate

**BIDDER NAME:** London Economics International LLC

**DATE:** April 9, 2024

**EVALUATOR NAME:** Susan Chamberlin

**EVALUATOR DEPARTMENT:** Office of the Public Advocate

\*\*\*\*\*

**Instructions:** *The purpose of this form is to record proposal review notes written by **individual** evaluators for this Request for Proposals (RFP) process. It is **required** that each individual evaluator make notes for each proposal that he or she reviews. No numerical scoring should take place on these notes, as that is performed only during team consensus evaluation meetings. A separate form is available for team consensus evaluation notes and scoring. Once complete, please submit a copy of this document to your Department's RFP Coordinator or Lead Evaluator for this RFP.*

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**Individual Evaluator Comments:**

I. Organization Qualifications and Experience

1. Overview of Organization

- In-depth knowledge of North American markets, including the New England electricity and gas markets. Maine experience with OPA and PUC.

2. Subcontractors

- Siemens PTI performs studies of advanced transmission technologies, and power electronic applications, such as HVDC interconnections and FACTS devices, transmission line assessments, generation interconnection studies, as well as wind integration and storage interconnection studies for transmission and distribution systems.

3. Organizational Chart

- Large organization with deep resources.

II. Proposed Services

1. Services to be Provided

- Using POOLMod, LEI maintains up-to-date sophisticated market models for price forecasting of New England's wholesale energy, capacity, and ancillary services markets, with a proven track record of success.
- Prior experience with Northern Maine transmission evaluation Siemens worked with ConED; LEI with PUC.

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**EVALUATOR DEPARTMENT:** Office of the Public Advocate

- Foundational Tasks alongside a menu of Optional Additional Tasks enables the OPA to select among various aspects of potential analyses and focus on those of greatest interest to the Office.
  - Knowledge of project history shown.
2. Implementation – Work Plan
- Provides step-by-step work plan.
  - Will review and evaluate economic and technical aspects of the winning transmission project.
  - Will identify alternatives to the winning transmission project, including alternate routes and undergrounding.
  - In the Base Case, LEI will simulate potential alternative solutions that meet the multidimensional market needs (“market issues”) in New England – namely, reliable electricity supply that also meets the environmental/policy needs of electricity customers in the region. This Base Case will not include the transmission project. The Project Case will then incorporate the proposed transmission project in lieu of the alternatives.

**STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES**

**RFP #:** 202402040

**RFP TITLE:** Electric Transmission Line Consultant for the Office of the Public Advocate

**BIDDER NAME:** London Economics International LLC

**DATE:** April 9, 2024

**EVALUATOR NAME:** William S. Harwood

**EVALUATOR DEPARTMENT:** Office of the Public Advocate

\*\*\*\*\*

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**Individual Evaluator Comments:**

- I. Organization Qualifications and Experience
  1. Overview of Organization
    - Strong, detailed proposal but little relevant experience
  2. Subcontractors
    - Siemens, has more experience
  3. Organizational Chart
    - Provided
  
- II. Proposed Services
  1. Services to be Provided
    - Very good outline
    - Too broad
  
  2. Implementation – Work Plan
    - Good work plan outlined



STATE OF MAINE  
OFFICE OF THE PUBLIC ADVOCATE

Janet T. Mills  
Governor

William S. Harwood  
Public Advocate

AGREEMENT AND DISCLOSURE STATEMENT  
RFP #: 202402040

RFP TITLE: Electric Transmission Line Consultant for the Office of the Public Advocate

I, Richard Hevey, accept the offer to become a member of the Request for Proposals (RFP) Evaluation Team for the State of Maine Office of the Public Advocate. I do hereby accept the terms set forth in this agreement AND hereby disclose any affiliation or relationship I may have in connection with a bidder who has submitted a proposal to this RFP.

Neither I nor any member of my immediate family have a personal or financial interest, direct or indirect, in the bidders whose proposals I will be reviewing. "Interest" may include, but is not limited to: current or former ownership in the bidder's company; current or former Board membership; current or former employment with the bidder; current or former personal contractual relationship with the bidder (example: paid consultant); and/or current or former relationship to a bidder's official which could reasonably be construed to constitute a conflict of interest (personal relationships may be perceived by the public as a potential conflict of interest).

I have not advised, consulted with, or assisted any bidder in the preparation of any proposal submitted in response to this RFP nor have I submitted a letter of support or similar endorsement.

I understand and agree that the evaluation process is to be conducted in an impartial manner without bias or prejudice. In this regard, I hereby certify that, to the best of my knowledge, there are no circumstances that would reasonably support a good faith charge of bias. I further understand that in the event a good faith charge of bias is made, it will rest with me to decide whether I should be disqualified from participation in the evaluation process.

**I agree to hold confidential all information related to the contents of Requests for Proposals presented during the review process until such time as the Department formally releases the award decision notices for public distribution.**

  
\_\_\_\_\_  
Signature

  
\_\_\_\_\_  
Date



STATE OF MAINE  
OFFICE OF THE PUBLIC ADVOCATE

Janet T. Mills  
Governor

William S. Harwood  
Public Advocate

**AGREEMENT AND DISCLOSURE STATEMENT**  
**RFP #: 202402040**

**RFP TITLE: Electric Transmission Line Consultant for the Office of the Public Advocate**

I, Susan Chamberlain, accept the offer to become a member of the Request for Proposals (RFP) Evaluation Team for the State of Maine Office of the Public Advocate. I do hereby accept the terms set forth in this agreement AND hereby disclose any affiliation or relationship I may have in connection with a bidder who has submitted a proposal to this RFP.

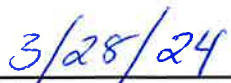
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Janet T. Mills  
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William S. Harwood  
Public Advocate

**AGREEMENT AND DISCLOSURE STATEMENT**  
**RFP #: 202402040**

**RFP TITLE: Electric Transmission Line Consultant for the Office of the Public Advocate**

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