

**State of Maine  
Master Score Sheet**

RFP# 202505073					
Stakeholder and Facilitation to Support Maine's Electric Transmission Infrastructure Strategies					
<b>Bidder Name:</b>		<b>Attain Partners</b>	<b>Beam Reach Group</b>	<b>Consensus Building Institute</b>	<b>Collective Insight</b>
<b>Proposed Cost:</b>		<b>204,015</b>	<b>185,402</b>	<b>82,204</b>	<b>75,000</b>
<b>Scoring Sections</b>	<b>Points Available</b>				
Section I: Preliminary Information	Pass/Fail	Pass	Pass	Pass	Pass
Section II: Organization Qualifications and Experience	35	20	30	26	15
Section III: Proposed Services	40	20	30	32	22
Section IV: Cost Proposal	25	8.27	9.10	20.51	22.48
<b>TOTAL</b>	<b><u>100</u></b>	<b><u>48.27</u></b>	<b><u>69.10</u></b>	<b><u>78.51</u></b>	<b><u>59.48</u></b>
<b>Bidder Name:</b>		<b>H&amp;G Public Affairs</b>	<b>Lydia Swann</b>	<b>Mile Post</b>	<b>Nexight</b>
<b>Proposed Cost:</b>		<b>268,760</b>	<b>67,450</b>	<b>123,200</b>	<b>176,604.58</b>
<b>Scoring Sections</b>	<b>Points Available</b>				
Section I: Preliminary Information	Pass/Fail	Pass	Pass	Pass	Pass
Section II: Organization Qualifications and Experience	35	15	13	32	32
Section III: Proposed Services	40	20	20	30	25
Section IV: Cost Proposal	25	6.27	25	13.69	9.55
<b>TOTAL</b>	<b><u>100</u></b>	<b><u>41.27</u></b>	<b><u>58</u></b>	<b><u>75.69</u></b>	<b><u>66.55</u></b>
<b>Bidder Name:</b>		<b>Precision Consulting</b>	<b>Scarp Industries</b>	<b>Seeds of Change</b>	

<b>Proposed Cost:</b>		<b>107,825</b>	<b>681,848</b>	<b>100,002</b>	
<b>Scoring Sections</b>	<b>Points Available</b>				
Section I: Preliminary Information	Pass/Fail	Pass	Pass	Pass	
Section II: Organization Qualifications and Experience	35	15	19	19	
Section III: Proposed Services	40	20	20	22	
Section IV: Cost Proposal	25	15.64	2.47	16.86	
<b>TOTAL</b>	<b>100</b>	<b>50.64</b>	<b>41.47</b>	<b>57.86</b>	



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DEPARTMENT OF  
ENERGY RESOURCES

RFP #202505073

**Stakeholder and Facilitation to Support Maine’s  
Electric Transmission Infrastructure Strategies**

**1. Purpose**

Through the subject RFP, the Department sought proposals for consulting services for facilitation and stakeholder engagement to inform matters related to the State’s electric transmission infrastructure needs.

**2. Evaluation Process**

An evaluation team was composed of 3 evaluators from the Department of Energy Resources. The evaluation team determined the eligibility of each Bidder, performed individual evaluations of each eligible proposal and recorded individual notes, then met as a team to apply the consensus method for recording the team notes and assigning scores to each proposal for Qualifications and Experience and the Proposed Services sections as specified in the RFP. Cost was scored using a mathematical formula specified in the RFP.

**3. Conditional Awards**

As a result of the evaluation process, the evaluation team announced its conditional contract awards to the following vendors:

Service	Vendor Name
Consulting Services	Consensus Building Institute (CBI)

**Below are the key factors that resulted in the award selection(s) made through this evaluation process:**

**4. Qualifications & Experience**

- The Evaluation Team expressed that CBI showed direct experience in stakeholder engagement and facilitation, with particular expertise in energy/environmental topics and energy/electric policy, as well as extensive experience with state energy offices, public utilities commissions, and federal agencies.

**5. Proposed Services**

- The Evaluation Team expressed that CBI clearly detailed the services to be provided and included innovative approaches to engagement with various stakeholders. CBI



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ENERGY RESOURCES**

also demonstrated a clear understanding of engagement techniques and approaches to facilitation.

## **6. Cost Proposal**

CBI submitted a cost of \$82,204 and was the third lowest cost proposed.

## **7. Conclusion**

Out of 100 possible points, the evaluation team awarded Consensus Building Institute (CBI) a total score of 78.51. The strength of awarded proposal outweighed the other proposals through a combination of its qualifications and experience, proposed services, and proposed cost. The evaluation team determined that the proposal submitted by CBI represents the best value to the State of Maine.



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**AWARD NOTIFICATION LETTER**

November 17, 2025

Jeffrey L Coe, Managing Director, Contracts  
Attain Consulting Group LLC  
1650 Tysons Blvd, Suite 1530  
McLean, VA 22102

**SUBJECT:** Notice of Conditional Contract Award under RFP #202505073, Stakeholder and Facilitation to Support Maine's Electric Transmission Infrastructure Strategies

Dear Jeffrey Coe:

This letter is in regard to the subject Request for Proposals (RFP), issued by the State of Maine Department of Energy Resources for Stakeholder and Facilitation to Support Maine's Electric Transmission Infrastructure Strategies. The Department has evaluated the proposals received using the evaluation criteria identified in the RFP, and the Department is hereby announcing its conditional contract award to the following bidder:

- Consensus Building Institute (CBI)

The bidder listed above received the evaluation team's highest ranking. The Department will be contacting the aforementioned bidder soon to negotiate a contract. As provided in the RFP, the Notice of Conditional Contract Award is subject to execution of a written contract and, as a result, this Notice does NOT constitute the formation of a contract between the Department and the apparent successful vendor. The vendor shall not acquire any legal or equitable rights relative to the contract services until a contract containing terms and conditions acceptable to the Department is executed. The Department further reserves the right to cancel this Notice of Conditional Contract Award at any time prior to the execution of a written contract.

As stated in the RFP, following announcement of this award decision, all submissions in response to the RFP are considered public records available for public inspection pursuant to the State of Maine Freedom of Access Act (FOAA). 1 M.R.S. §§ 401 et seq.; 5 M.R.S. § 1825-B (6).

This award decision is conditioned upon final approval by the State Procurement Review Committee and the successful negotiation of a contract. A Statement of Appeal Rights has been provided with this letter; see below.

Thank you for your interest in doing business with the State of Maine.

Sincerely,

Ethan Tremblay, Policy and Markets Program Manager

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## **STATEMENT OF APPEAL RIGHTS**

Any person aggrieved by an award decision may request an appeal hearing. The request must be made to the Director of the Bureau of General Services, in writing, within 15 days of notification of the contract award as provided in 5 M.R.S. § 1825-E (2) and the Rules of the Department of Administrative and Financial Services, Bureau of General Services, Office of State Procurement Services [formerly the Division of Purchases], Chapter 120, § (2) (2).



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**AWARD NOTIFICATION LETTER**

November 17, 2025

Heather M. Kelley, President  
Beam Reach Consulting Group  
821 W. Benfield Rd, Suite 3  
Severna Park, MD 21146

**SUBJECT:** Notice of Conditional Contract Award under RFP #202505073, Stakeholder and Facilitation to Support Maine's Electric Transmission Infrastructure Strategies

Dear Heather Kelley:

This letter is in regard to the subject Request for Proposals (RFP), issued by the State of Maine Department of Energy Resources for Stakeholder and Facilitation to Support Maine's Electric Transmission Infrastructure Strategies. The Department has evaluated the proposals received using the evaluation criteria identified in the RFP, and the Department is hereby announcing its conditional contract award to the following bidder:

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Thank you for your interest in doing business with the State of Maine.

Sincerely,

Ethan Tremblay, Policy and Markets Program Manager

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**AWARD NOTIFICATION LETTER**

November 17, 2025

Sarah Hershberger, Chief Financial and Operating Officer  
Consensus Building Institute  
2067 Massachusetts Avenue, Suite 570  
Cambridge, MA 02140

**SUBJECT:** Notice of Conditional Contract Award under RFP #202505073, Stakeholder and Facilitation to Support Maine's Electric Transmission Infrastructure Strategies

Dear Sarah Hershberger:

This letter is in regard to the subject Request for Proposals (RFP), issued by the State of Maine Department of Energy Resources for Stakeholder and Facilitation to Support Maine's Electric Transmission Infrastructure Strategies. The Department has evaluated the proposals received using the evaluation criteria identified in the RFP, and the Department is hereby announcing its conditional contract award to the following bidder:

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Thank you for your interest in doing business with the State of Maine.

Sincerely,

Ethan Tremblay, Policy and Markets Program Manager

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**AWARD NOTIFICATION LETTER**

November 17, 2025

Erin McGaffigan, Principal  
Collective Insight, LLC  
4 Pickard Ln  
N. Reading, MA 01864

**SUBJECT:** Notice of Conditional Contract Award under RFP #202505073, Stakeholder and Facilitation to Support Maine's Electric Transmission Infrastructure Strategies

Dear Erin McGaffigan:

This letter is in regard to the subject Request for Proposals (RFP), issued by the State of Maine Department of Energy Resources for Stakeholder and Facilitation to Support Maine's Electric Transmission Infrastructure Strategies. The Department has evaluated the proposals received using the evaluation criteria identified in the RFP, and the Department is hereby announcing its conditional contract award to the following bidder:

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Sincerely,

Ethan Tremblay, Policy and Markets Program Manager

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**AWARD NOTIFICATION LETTER**

November 17, 2025

Cassandra Snyder, CEO  
H & G Public Affairs, A Slice Communications Company  
30 S 15<sup>th</sup> Street, Suite 1550  
Philadelphia, PA 19102

**SUBJECT:** Notice of Conditional Contract Award under RFP #202505073, Stakeholder and Facilitation to Support Maine's Electric Transmission Infrastructure Strategies

Dear Cassandra Snyder:

This letter is in regard to the subject Request for Proposals (RFP), issued by the State of Maine Department of Energy Resources for Stakeholder and Facilitation to Support Maine's Electric Transmission Infrastructure Strategies. The Department has evaluated the proposals received using the evaluation criteria identified in the RFP, and the Department is hereby announcing its conditional contract award to the following bidder:

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Ethan Tremblay, Policy and Markets Program Manager

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**AWARD NOTIFICATION LETTER**

November 17, 2025

Lydia Swann, Independent Consultant  
Lydia Swann  
157 Central St #1  
Westbrook, ME 04092

**SUBJECT: Notice of Conditional Contract Award under RFP #202505073, Stakeholder and Facilitation to Support Maine's Electric Transmission Infrastructure Strategies**

Dear Lydia Swann:

This letter is in regard to the subject Request for Proposals (RFP), issued by the State of Maine Department of Energy Resources for Stakeholder and Facilitation to Support Maine's Electric Transmission Infrastructure Strategies. The Department has evaluated the proposals received using the evaluation criteria identified in the RFP, and the Department is hereby announcing its conditional contract award to the following bidder:

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Ethan Tremblay, Policy and Markets Program Manager

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**AWARD NOTIFICATION LETTER**

November 17, 2025

Samantha Hart, Chief Executive Officer  
Milepost Consulting, SPC  
103 Main Ave S, Ste 202  
North Bend, WA 98045

**SUBJECT:** Notice of Conditional Contract Award under RFP #202505073, Stakeholder and Facilitation to Support Maine's Electric Transmission Infrastructure Strategies

Dear Samantha Hart:

This letter is in regard to the subject Request for Proposals (RFP), issued by the State of Maine Department of Energy Resources for Stakeholder and Facilitation to Support Maine's Electric Transmission Infrastructure Strategies. The Department has evaluated the proposals received using the evaluation criteria identified in the RFP, and the Department is hereby announcing its conditional contract award to the following bidder:

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Thank you for your interest in doing business with the State of Maine.

Sincerely,

Ethan Tremblay, Policy and Markets Program Manager

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Acting Commissioner**

**AWARD NOTIFICATION LETTER**

November 17, 2025

Ross Brindle, Chief Executive Officer  
Nexight Group LLC  
1100 Wayne Ave., Suite 1100  
Silver Spring, MD 20910

**SUBJECT:** Notice of Conditional Contract Award under RFP #202505073, Stakeholder and Facilitation to Support Maine's Electric Transmission Infrastructure Strategies

Dear Ross Brindle:

This letter is in regard to the subject Request for Proposals (RFP), issued by the State of Maine Department of Energy Resources for Stakeholder and Facilitation to Support Maine's Electric Transmission Infrastructure Strategies. The Department has evaluated the proposals received using the evaluation criteria identified in the RFP, and the Department is hereby announcing its conditional contract award to the following bidder:

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Sincerely,

Ethan Tremblay, Policy and Markets Program Manager

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Acting Commissioner**

**AWARD NOTIFICATION LETTER**

November 17, 2025

Charlotte Chabot, Co-Founder  
Precision Consulting Firm, LLC  
1980 Festival Plaza Dr, Suite 300  
Las Vegas, NV 89135

**SUBJECT:** Notice of Conditional Contract Award under RFP #202505073, Stakeholder and Facilitation to Support Maine's Electric Transmission Infrastructure Strategies

Dear Charlotte Chabot:

This letter is in regard to the subject Request for Proposals (RFP), issued by the State of Maine Department of Energy Resources for Stakeholder and Facilitation to Support Maine's Electric Transmission Infrastructure Strategies. The Department has evaluated the proposals received using the evaluation criteria identified in the RFP, and the Department is hereby announcing its conditional contract award to the following bidder:

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Ethan Tremblay, Policy and Markets Program Manager

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**Dan Burgess  
Acting Commissioner**

**AWARD NOTIFICATION LETTER**

November 17, 2025

Dominic Scarpignato, President  
Scarp Industries Corp.  
2519 SE Leithgow St  
Port Saint Lucie, FL 34952

**SUBJECT:** Notice of Conditional Contract Award under RFP #202505073, Stakeholder and Facilitation to Support Maine's Electric Transmission Infrastructure Strategies

Dear Dominic Scarpignato:

This letter is in regard to the subject Request for Proposals (RFP), issued by the State of Maine Department of Energy Resources for Stakeholder and Facilitation to Support Maine's Electric Transmission Infrastructure Strategies. The Department has evaluated the proposals received using the evaluation criteria identified in the RFP, and the Department is hereby announcing its conditional contract award to the following bidder:

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A handwritten signature in black ink, appearing to read "Ethan Tremblay". The signature is written in a cursive style with a large initial "E" and "T".

## **STATEMENT OF APPEAL RIGHTS**

Any person aggrieved by an award decision may request an appeal hearing. The request must be made to the Director of the Bureau of General Services, in writing, within 15 days of notification of the contract award as provided in 5 M.R.S. § 1825-E (2) and the Rules of the Department of Administrative and Financial Services, Bureau of General Services, Office of State Procurement Services [formerly the Division of Purchases], Chapter 120, § (2) (2).



**STATE OF MAINE  
DEPARTMENT OF ENERGY RESOURCES**

**Janet T. Mills  
Governor**

**Dan Burgess  
Acting Commissioner**

**AWARD NOTIFICATION LETTER**

November 17, 2025

LaShauna Austria, Owner/Principal  
Seeds of Change Consulting, LLC  
1336 Hanford Hills Road  
Graham, NC 27253

**SUBJECT:** Notice of Conditional Contract Award under RFP #202505073, Stakeholder and Facilitation to Support Maine's Electric Transmission Infrastructure Strategies

Dear LaShauna Austria:

This letter is in regard to the subject Request for Proposals (RFP), issued by the State of Maine Department of Energy Resources for Stakeholder and Facilitation to Support Maine's Electric Transmission Infrastructure Strategies. The Department has evaluated the proposals received using the evaluation criteria identified in the RFP, and the Department is hereby announcing its conditional contract award to the following bidder:

- Consensus Building Institute (CBI)

The bidder listed above received the evaluation team's highest ranking. The Department will be contacting the aforementioned bidder soon to negotiate a contract. As provided in the RFP, the Notice of Conditional Contract Award is subject to execution of a written contract and, as a result, this Notice does NOT constitute the formation of a contract between the Department and the apparent successful vendor. The vendor shall not acquire any legal or equitable rights relative to the contract services until a contract containing terms and conditions acceptable to the Department is executed. The Department further reserves the right to cancel this Notice of Conditional Contract Award at any time prior to the execution of a written contract.

As stated in the RFP, following announcement of this award decision, all submissions in response to the RFP are considered public records available for public inspection pursuant to the State of Maine Freedom of Access Act (FOAA). 1 M.R.S. §§ 401 et seq.; 5 M.R.S. § 1825-B (6).

This award decision is conditioned upon final approval by the State Procurement Review Committee and the successful negotiation of a contract. A Statement of Appeal Rights has been provided with this letter; see below.

Thank you for your interest in doing business with the State of Maine.

Sincerely,

Ethan Tremblay, Policy and Markets Program Manager

A handwritten signature in black ink, appearing to read "Ethan Tremblay". The signature is written in a cursive style with a large initial "E" and "T".

## **STATEMENT OF APPEAL RIGHTS**

Any person aggrieved by an award decision may request an appeal hearing. The request must be made to the Director of the Bureau of General Services, in writing, within 15 days of notification of the contract award as provided in 5 M.R.S. § 1825-E (2) and the Rules of the Department of Administrative and Financial Services, Bureau of General Services, Office of State Procurement Services [formerly the Division of Purchases], Chapter 120, § (2) (2).

<b>Bidder Name</b>	Attain Partners
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<b>Date of Team Evaluation</b>	10/28/2025
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**State of Maine**  
**Department of Energy Resources**  
**RFP # 202505073**  
**Stakeholder and Facilitation to**  
**Electric Transmission Infrastructure**



**Support Maine's**  
**Strategies**

**TEAM CONSENSUS EVALUATION NOTES**

<b>RFP Coordinator</b>	<b>Name</b>	Lindsay Gilton
	<b>Title</b>	Energy Policy Coordinator
	<b>Email</b>	lindsay.gilton@maine.gov

<b>Evaluation Team</b>	
<b>Name</b>	Sy Coffey
<b>Name</b>	Erin Ferrell
<b>Name</b>	Bob Snook

<b>Bidder Name</b>	Attain Partners
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<b>Date of Team Evaluation</b>	10/28/2025
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**SUMMARY**

		<b>Points Available</b>	<b>Points Awarded</b>
<b>File 1</b>	<b>Preliminary Information</b>	Pass/Fail	Pass
<b>File 2</b>	<b>Organization Qualifications and Experience</b>	35	20
<b>File 3</b>	<b>Proposed Services</b>	40	20
<b>File 4</b>	<b>Cost Proposal</b>	25	8.27
		<b>Total: 100</b>	<b>Total: 48.27</b>

<b>Bidder Name</b>	Attain Partners
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<b>Date of Team Evaluation</b>	10/28/2025
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<b>File 1 Preliminary Information</b>	
	<b>Team Notes</b>
<b>Appendix A</b> (Proposal Cover Page)	1. Pass
<b>Appendix B</b> (Responsible Bidder Certification)	1. Pass

<b>Bidder Name</b>	Attain Partners
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<b>Date of Team Evaluation</b>	10/28/2025
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<b>File 2</b>	
<b>Organization Qualifications and Experience</b>	
<b>Points Available</b>	<b>Points Awarded</b>
35	20

<b>Section</b>	<b>Team Notes</b>
<b>Overview of the Organization</b>	<ol style="list-style-type: none"> <li>1. Management, technology, and strategy consulting firm that has experiences working with states</li> <li>2. Organizational change management experience</li> <li>3. Example projects include ERPs within higher education</li> <li>4. Identifies previous work with ISOs, but does not provide more information</li> </ol>
<b>Subcontractors</b>	1. N/A
<b>Organizational Chart</b>	1. Included
<b>Litigation</b>	1. N/A
<b>Licensure/Certification</b>	1. Included
<b>Certificate of Insurance</b>	1. Included

<b>Bidder Name</b>	Attain Partners
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<b>Date of Team Evaluation</b>	10/28/2025
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<b>File 3 Proposed Services</b>	
<b>Points Available</b>	<b>Points Awarded</b>
40	20

<b>Section</b>	<b>Team Notes</b>
<b>Proposed Services</b>	<ol style="list-style-type: none"> <li>1. Process aligned with ADKAR and change management best practices; 10 feedback group sessions, FAQs and monthly website materials</li> <li>2. Details each Task as outlined in the RFP</li> </ol>
<b>Implementation – Work Plan</b>	<ol style="list-style-type: none"> <li>1. Included</li> </ol>

<b>Bidder Name</b>	Attain Partners
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<b>Date of Team Evaluation</b>	10/28/2025
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<b>File 4 Cost Proposal</b>	
<b>Points Available</b>	<b>Points Awarded</b>
25	8.27

<b>Scoring Formula</b>						
Lowest Submitted Cost Proposal	/	Cost Proposal Being Scored	x	Score Weight	=	Pro-Rated Score
67,450	/	204,015	x	<b>25</b>	=	8.27

<b>Bidder Name</b>	Beam Reach Consulting Group
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<b>Date of Team Evaluation</b>	10/28/2025
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**State of Maine**

**Department of Energy Resources**

**RFP # 202505073**

**Stakeholder and Facilitation to Support Maine's  
Electric Transmission Infrastructure Strategies**

**TEAM CONSENSUS EVALUATION NOTES**

<b>RFP Coordinator</b>	<b>Name</b>	Lindsay Gilton
	<b>Title</b>	Energy Policy Coordinator
	<b>Email</b>	lindsay.gilton@maine.gov

<b>Evaluation Team</b>	
<b>Name</b>	Sy Coffey
<b>Name</b>	Erin Ferrell
<b>Name</b>	Bob Snook

<b>Bidder Name</b>	Beam Reach Consulting Group
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<b>Date of Team Evaluation</b>	10/28/2025
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**SUMMARY**

		<b>Points Available</b>	<b>Points Awarded</b>
<b>File 1</b>	<b>Preliminary Information</b>	Pass/Fail	Pass
<b>File 2</b>	<b>Organization Qualifications and Experience</b>	35	30
<b>File 3</b>	<b>Proposed Services</b>	40	30
<b>File 4</b>	<b>Cost Proposal</b>	25	9.10
		<b>Total: 100</b>	<b>Total: 69.10</b>

<b>Bidder Name</b>	Beam Reach Consulting Group
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<b>Date of Team Evaluation</b>	10/28/2025
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<b>File 1 Preliminary Information</b>	
	<b>Team Notes</b>
<b>Appendix A</b> (Proposal Cover Page)	1. Pass
<b>Appendix B</b> (Responsible Bidder Certification)	1. Pass

<b>Bidder Name</b>	Beam Reach Consulting Group
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<b>Date of Team Evaluation</b>	10/28/2025
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<b>File 2 Organization Qualifications and Experience</b>	
<b>Points Available</b>	<b>Points Awarded</b>
35	30

<b>Section</b>	<b>Team Notes</b>
<b>Overview of the Organization</b>	<ol style="list-style-type: none"> <li>1. Consulting firm supporting public agencies and utilities on energy-related topics</li> <li>2. Past experience in projects at the state and federal level specifically on transmission; other grid/public meeting facilitation and engagement across the country</li> </ol>
<b>Subcontractors</b>	1. Included
<b>Organizational Chart</b>	1. Included
<b>Litigation</b>	1. N/A
<b>Licensure/Certification</b>	1. Included
<b>Certificate of Insurance</b>	1. Included

<b>Bidder Name</b>	Beam Reach Consulting Group
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<b>Date of Team Evaluation</b>	10/28/2025
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<b>File 3 Proposed Services</b>	
<b>Points Available</b>	<b>Points Awarded</b>
40	30

<b>Section</b>	<b>Team Notes</b>
<b>Proposed Services</b>	<ol style="list-style-type: none"> <li>1. Detailed each Task as outlined in the RFP, provided various avenues to achieve the outcomes desired</li> <li>2. Demonstrated T&amp;D experience in their pathways to facilitate stakeholder engagement</li> </ol>
<b>Implementation – Work Plan</b>	<ol style="list-style-type: none"> <li>1. Included</li> </ol>

<b>Bidder Name</b>	Beam Reach Consulting Group
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<b>Date of Team Evaluation</b>	10/28/2025
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<b>File 4 Cost Proposal</b>	
<b>Points Available</b>	<b>Points Awarded</b>
25	9.10

<b>Scoring Formula</b>						
Lowest Submitted Cost Proposal	/	Cost Proposal Being Scored	x	Score Weight	=	Pro-Rated Score
67,450	/	185,402	x	<b>25</b>	=	9.10

<b>Bidder Name</b>	Consensus Building Institute
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<b>Date of Team Evaluation</b>	10/30/2025
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**State of Maine**

**Department of Energy Resources**

**RFP # 202505073**

**Stakeholder and Facilitation to Support Maine’s  
Electric Transmission Infrastructure Strategies**

**TEAM CONSENSUS EVALUATION NOTES**

<b>RFP Coordinator</b>	<b>Name</b>	Lindsay Gilton
	<b>Title</b>	Energy Policy Coordinator
	<b>Email</b>	lindsay.gilton@maine.gov

<b>Evaluation Team</b>	
<b>Name</b>	Sy Coffey
<b>Name</b>	Erin Ferrell
<b>Name</b>	Bob Snook

<b>Bidder Name</b>	Consensus Building Institute
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<b>Date of Team Evaluation</b>	10/30/2025
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**SUMMARY**

		<b>Points Available</b>	<b>Points Awarded</b>
<b>File 1</b>	<b>Preliminary Information</b>	Pass/Fail	Pass
<b>File 2</b>	<b>Organization Qualifications and Experience</b>	35	26
<b>File 3</b>	<b>Proposed Services</b>	40	32
<b>File 4</b>	<b>Cost Proposal</b>	25	20.51
		<b>Total: 100</b>	<b>Total: 78.51</b>

<b>Bidder Name</b>	Consensus Building Institute
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<b>Date of Team Evaluation</b>	10/30/2025
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<b>File 1 Preliminary Information</b>	
	<b>Team Notes</b>
<b>Appendix A</b> (Proposal Cover Page)	1. Pass
<b>Appendix B</b> (Responsible Bidder Certification)	1. Pass

<b>Bidder Name</b>	Consensus Building Institute
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<b>Date of Team Evaluation</b>	10/30/2025
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<b>File 2</b>	
<b>Organization Qualifications and Experience</b>	
<b>Points Available</b>	<b>Points Awarded</b>
35	26

<b>Section</b>	<b>Team Notes</b>
<b>Overview of the Organization</b>	<ol style="list-style-type: none"> <li>1. Non-profit organization focused on environment/energy experts; work on facilitation, stakeholder engagement, capacity building</li> <li>2. Experience building consensus across a variety of types of stakeholders</li> <li>3. Experience working on energy policy, including transmission planning and state-wide electricity and energy planning</li> </ol>
<b>Subcontractors</b>	1. Included
<b>Organizational Chart</b>	1. Included
<b>Litigation</b>	1. Information included
<b>Licensure/Certification</b>	1. Not included
<b>Certificate of Insurance</b>	1. Included

<b>Bidder Name</b>	Consensus Building Institute
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<b>Date of Team Evaluation</b>	10/30/2025
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<b>File 3 Proposed Services</b>	
<b>Points Available</b>	<b>Points Awarded</b>
40	32

<b>Section</b>	<b>Team Notes</b>
<b>Proposed Services</b>	<ol style="list-style-type: none"> <li>1. Details each approach to each Task as outlined in the RFP; includes various innovative approaches to engagement with various stakeholders</li> <li>2. Clear understanding of engagement techniques and approaches to facilitation, including 20 interviews as well as focus groups</li> <li>3. Proposes adaptive engagement plan</li> </ol>
<b>Implementation – Work Plan</b>	<ol style="list-style-type: none"> <li>1. Included</li> </ol>

<b>Bidder Name</b>	Consensus Building Institute
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<b>Date of Team Evaluation</b>	10/30/2025
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<b>File 4 Cost Proposal</b>	
<b>Points Available</b>	<b>Points Awarded</b>
25	20.51

<b>Scoring Formula</b>						
Lowest Submitted Cost Proposal	/	Cost Proposal Being Scored	x	Score Weight	=	Pro-Rated Score
67,450	/	82,204	x	<b>25</b>	=	20.51

<b>Bidder/Applicant Name</b>	Collective Insight
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<b>Date of Team Evaluation</b>	10/30/2025
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**State of Maine**

**Department of Energy Resources**

**RFP # 202505073**

**Stakeholder and Facilitation to Support Maine's  
Electric Transmission Infrastructure Strategies**

**TEAM CONSENSUS EVALUATION NOTES**

<b>RFP Coordinator</b>	<b>Name</b>	Lindsay Gilton
	<b>Title</b>	Energy Policy Coordinator
	<b>Email</b>	lindsay.gilton@maine.gov

<b>Evaluation Team</b>	
<b>Name</b>	Sy Coffey
<b>Name</b>	Erin Ferrell
<b>Name</b>	Bob Snook

<b>Bidder/Applicant Name</b>	Collective Insight
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<b>Date of Team Evaluation</b>	10/30/2025
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**SUMMARY**

		<b>Points Available</b>	<b>Points Awarded</b>
<b>File 1</b>	<b>Preliminary Information</b>	Pass/Fail	Pass
<b>File 2</b>	<b>Organization Qualifications and Experience</b>	35	15
<b>File 3</b>	<b>Proposed Services</b>	40	22
<b>File 4</b>	<b>Cost Proposal</b>	25	22.48
		<b>Total: 100</b>	<b>Total: 59.48</b>

<b>Bidder/Applicant Name</b>	Collective Insight
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<b>Date of Team Evaluation</b>	10/30/2025
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<b>File 1 Preliminary Information</b>	
	<b>Team Notes</b>
<b>Appendix A</b> (Proposal Cover Page)	1. Pass
<b>Appendix B</b> (Responsible Bidder Certification)	1. Pass

<b>Bidder/Applicant Name</b>	Collective Insight
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<b>Date of Team Evaluation</b>	10/30/2025
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<b>File 2</b>	
<b>Organization Qualifications and Experience</b>	
<b>Points Available</b>	<b>Points Awarded</b>
35	15

<b>Section</b>	<b>Team Notes</b>
<b>Overview of the Organization</b>	<ol style="list-style-type: none"> <li>1. Firm focused on equity and inclusion in public policy and programs; experience at state and federal level</li> <li>2. Experience and focus in the PAE (people, approach, environment) framework</li> <li>3. Selected projects focused on public health and the environment</li> </ol>
<b>Subcontractors</b>	1. Not included
<b>Organizational Chart</b>	1. Included
<b>Litigation</b>	1. Not included
<b>Licensure/Certification</b>	1. Included
<b>Certificate of Insurance</b>	1. Included

<b>Bidder/Applicant Name</b>	Collective Insight
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<b>Date of Team Evaluation</b>	10/30/2025
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<b>File 3 Proposed Services</b>	
<b>Points Available</b>	<b>Points Awarded</b>
40	22

<b>Section</b>	<b>Team Notes</b>
<b>Proposed Services</b>	<ol style="list-style-type: none"> <li>1. Addresses all Tasks as outlined in the RFP; provides desired outcomes for each</li> <li>2. Recognizes unique engagement needs for specific topic areas and stakeholder groups</li> </ol>
<b>Implementation – Work Plan</b>	<ol style="list-style-type: none"> <li>1. Included</li> </ol>

<b>Bidder/Applicant Name</b>	Collective Insight
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<b>Date of Team Evaluation</b>	10/30/2025
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<b>File 4 Cost Proposal</b>	
<b>Points Available</b>	<b>Points Awarded</b>
25	22.48

<b>Scoring Formula</b>						
Lowest Submitted Cost Proposal	/	Cost Proposal Being Scored	x	Score Weight	=	Pro-Rated Score
67,450	/	75,000	x	<b>25</b>	=	22.48

<b>Bidder Name</b>	H&G Public Affairs
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<b>Date of Team Evaluation</b>	10/30/2025
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**State of Maine**

**Department of Energy Resources**

**RFP # 202505073**

**Stakeholder and Facilitation to Support Maine's  
Electric Transmission Infrastructure Strategies**

**TEAM CONSENSUS EVALUATION NOTES**

<b>RFP Coordinator</b>	<b>Name</b>	Lindsay Gilton
	<b>Title</b>	Energy Policy Coordinator
	<b>Email</b>	lindsay.gilton@maine.gov

<b>Evaluation Team</b>	
<b>Name</b>	Sy Coffey
<b>Name</b>	Erin Ferrell
<b>Name</b>	Bob Snook

<b>Bidder Name</b>	H&G Public Affairs
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<b>Date of Team Evaluation</b>	10/30/2025
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**SUMMARY**

		<b>Points Available</b>	<b>Points Awarded</b>
<b>File 1</b>	<b>Preliminary Information</b>	Pass/Fail	Pass
<b>File 2</b>	<b>Organization Qualifications and Experience</b>	35	15
<b>File 3</b>	<b>Proposed Services</b>	40	20
<b>File 4</b>	<b>Cost Proposal</b>	25	6.27
		<b>Total: 100</b>	<b>Total: 41.27</b>

<b>Bidder Name</b>	H&G Public Affairs
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<b>Date of Team Evaluation</b>	10/30/2025
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<b>File 1 Preliminary Information</b>	
	<b>Team Notes</b>
<b>Appendix A</b> (Proposal Cover Page)	1. Pass
<b>Appendix B</b> (Responsible Bidder Certification)	1. Pass

<b>Bidder Name</b>	H&G Public Affairs
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<b>Date of Team Evaluation</b>	10/30/2025
--------------------------------	------------

<b>File 2</b>	
<b>Organization Qualifications and Experience</b>	
<b>Points Available</b>	<b>Points Awarded</b>
35	15

<b>Section</b>	<b>Team Notes</b>
<b>Overview of the Organization</b>	<ol style="list-style-type: none"> <li>Public affairs and strategic communications firm focused on energy and utility topics; experience with utilities and developers</li> <li>Included only 2 (out of the required 3) project examples; project examples included projects in the electric/energy development sectors</li> </ol>
<b>Subcontractors</b>	1. Included
<b>Organizational Chart</b>	1. Included
<b>Litigation</b>	1. N/A
<b>Licensure/Certification</b>	1. Included
<b>Certificate of Insurance</b>	1. Included

<b>Bidder Name</b>	H&G Public Affairs
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<b>Date of Team Evaluation</b>	10/30/2025
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<b>File 3 Proposed Services</b>	
<b>Points Available</b>	<b>Points Awarded</b>
40	20

<b>Section</b>	<b>Team Notes</b>
<b>Proposed Services</b>	<ol style="list-style-type: none"> <li>1. Provides information as to how the Bidder would achieve the services requested as outlined in the RFP</li> <li>2. Meets minimum standards for included responsibilities and expected engagement</li> </ol>
<b>Implementation – Work Plan</b>	<ol style="list-style-type: none"> <li>1. Included</li> </ol>

<b>Bidder Name</b>	H&G Public Affairs
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<b>Date of Team Evaluation</b>	10/30/2025
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<b>File 4 Cost Proposal</b>	
<b>Points Available</b>	<b>Points Awarded</b>
25	6.27

<b>Scoring Formula</b>						
Lowest Submitted Cost Proposal	/	Cost Proposal Being Scored	x	Score Weight	=	Pro-Rated Score
67,450	/	268,760	x	<b>25</b>	=	6.27

<b>Team Notes</b>	
1.	
2.	

<b>Bidder Name</b>	Lydia Swann
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<b>Date of Team Evaluation</b>	10/30/2025
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**State of Maine**

**Department of Energy Resources**

**RFP # 202505073**

**Stakeholder and Facilitation to Support Maine’s  
Electric Transmission Infrastructure Strategies**

**TEAM CONSENSUS EVALUATION NOTES**

<b>RFP Coordinator</b>	<b>Name</b>	Lindsay Gilton
	<b>Title</b>	Energy Policy Coordinator
	<b>Email</b>	lindsay.gilton@maine.gov

<b>Evaluation Team</b>	
<b>Name</b>	Sy Coffey
<b>Name</b>	Erin Ferrell
<b>Name</b>	Bob Snook

<b>Bidder Name</b>	Lydia Swann
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<b>Date of Team Evaluation</b>	10/30/2025
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**SUMMARY**

		<b>Points Available</b>	<b>Points Awarded</b>
<b>File 1</b>	<b>Preliminary Information</b>	Pass/Fail	Pass
<b>File 2</b>	<b>Organization Qualifications and Experience</b>	35	13
<b>File 3</b>	<b>Proposed Services</b>	40	20
<b>File 4</b>	<b>Cost Proposal</b>	25	25
		<b>Total: 100</b>	<b>Total: 58</b>

<b>Bidder Name</b>	Lydia Swann
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<b>Date of Team Evaluation</b>	10/30/2025
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<b>File 1 Preliminary Information</b>	
	<b>Team Notes</b>
<b>Appendix A</b> (Proposal Cover Page)	1. Pass
<b>Appendix B</b> (Responsible Bidder Certification)	1. Pass

<b>Bidder Name</b>	Lydia Swann
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<b>Date of Team Evaluation</b>	10/30/2025
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<b>File 2</b>	
<b>Organization Qualifications and Experience</b>	
<b>Points Available</b>	<b>Points Awarded</b>
35	13

<b>Section</b>	<b>Team Notes</b>
<b>Overview of the Organization</b>	<ol style="list-style-type: none"> <li>1. Independent project management and facilitation consultant</li> <li>2. Experience with state level programs and community engagement</li> <li>3. Cited projects in business/banking sectors</li> </ol>
<b>Subcontractors</b>	1. N/A
<b>Organizational Chart</b>	1. Included
<b>Litigation</b>	1. N/A
<b>Licensure/Certification</b>	1. Included
<b>Certificate of Insurance</b>	1. Included

<b>Bidder Name</b>	Lydia Swann
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<b>Date of Team Evaluation</b>	10/30/2025
--------------------------------	------------

<b>File 3 Proposed Services</b>	
<b>Points Available</b>	<b>Points Awarded</b>
40	20

<b>Section</b>	<b>Team Notes</b>
<b>Proposed Services</b>	<ol style="list-style-type: none"> <li>1. Details approach to each Task as outlined in the RFP; includes expected outcomes</li> <li>2. Identifies potential use of specific stakeholder engagement techniques</li> <li>3. All work to be accomplished by a single-individual team, including meeting facilitation</li> </ol>
<b>Implementation – Work Plan</b>	<ol style="list-style-type: none"> <li>1. Included</li> </ol>

<b>Bidder Name</b>	Lydia Swann
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<b>Date of Team Evaluation</b>	10/30/2025
--------------------------------	------------

<b>File 4 Cost Proposal</b>	
<b>Points Available</b>	<b>Points Awarded</b>
25	25

<b>Scoring Formula</b>						
Lowest Submitted Cost Proposal	/	Cost Proposal Being Scored	x	Score Weight	=	Pro-Rated Score
67,450	/	67,450	x	<b>25</b>	=	25

<b>Bidder Name</b>	Mile Post
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<b>Date of Team Evaluation</b>	10/30/2025
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**State of Maine**

**Department of Energy Resources**

**RFP # 202505073**

**Stakeholder and Facilitation to Support Maine’s  
Electric Transmission Infrastructure Strategies**

**TEAM CONSENSUS EVALUATION NOTES**

<b>RFP Coordinator</b>	<b>Name</b>	Lindsay Gilton
	<b>Title</b>	Energy Policy Coordinator
	<b>Email</b>	lindsay.gilton@maine.gov

<b>Evaluation Team</b>	
<b>Name</b>	Sy Coffey
<b>Name</b>	Erin Ferrell
<b>Name</b>	Bob Snook

<b>Bidder Name</b>	Mile Post
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<b>Date of Team Evaluation</b>	10/30/2025
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**SUMMARY**

		<b>Points Available</b>	<b>Points Awarded</b>
<b>File 1</b>	<b>Preliminary Information</b>	Pass/Fail	Pass
<b>File 2</b>	<b>Organization Qualifications and Experience</b>	35	32
<b>File 3</b>	<b>Proposed Services</b>	40	30
<b>File 4</b>	<b>Cost Proposal</b>	25	13.69
		<b>Total: 100</b>	<b>Total: 75.69</b>

<b>Bidder Name</b>	Mile Post
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<b>Date of Team Evaluation</b>	10/30/2025
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<b>File 1 Preliminary Information</b>	
	<b>Team Notes</b>
<b>Appendix A</b> (Proposal Cover Page)	1. Pass
<b>Appendix B</b> (Responsible Bidder Certification)	1. Pass

<b>Bidder Name</b>	Mile Post
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<b>Date of Team Evaluation</b>	10/30/2025
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<b>File 2 Organization Qualifications and Experience</b>	
<b>Points Available</b>	<b>Points Awarded</b>
35	32

<b>Section</b>	<b>Team Notes</b>
<b>Overview of the Organization</b>	<ol style="list-style-type: none"> <li>1. Women-owned, small business consultancy focused on energy advancement</li> <li>2. Past experience with utilities and state agencies; experience in public involvement, stakeholder engagement on complex energy topics</li> <li>3. Demonstrates experience supporting stakeholder engagement for transmission-related projects</li> <li>4. Focus on trust-building</li> </ol>
<b>Subcontractors</b>	1. Included
<b>Organizational Chart</b>	1. Included
<b>Litigation</b>	1. N/A
<b>Licensure/Certification</b>	1. Included
<b>Certificate of Insurance</b>	1. Included

<b>Bidder Name</b>	Mile Post
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<b>Date of Team Evaluation</b>	10/30/2025
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<b>File 3 Proposed Services</b>	
<b>Points Available</b>	<b>Points Awarded</b>
40	30

<b>Section</b>	<b>Team Notes</b>
<b>Proposed Services</b>	<ol style="list-style-type: none"> <li>1. Thoroughly details each Task as outlined in the RFP; grounds deliverables and outcomes in a three-pronged strategic approach</li> <li>2. Recognizes the complexity and sensitivity of specific energy topics</li> <li>3. Utilization of stakeholder engagement approaches, including ADKAR</li> </ol>
<b>Implementation – Work Plan</b>	<ol style="list-style-type: none"> <li>1. Included</li> </ol>

<b>Bidder Name</b>	Mile Post
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<b>Date of Team Evaluation</b>	10/30/2025
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<b>File 4 Cost Proposal</b>	
<b>Points Available</b>	<b>Points Awarded</b>
25	13.69

<b>Scoring Formula</b>						
Lowest Submitted Cost Proposal	/	Cost Proposal Being Scored	x	Score Weight	=	Pro-Rated Score
67,450	/	123,200	x	<b>25</b>	=	13.69

<b>Bidder Name</b>	Nexight
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<b>Date of Team Evaluation</b>	10/30/2025
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**State of Maine**

**Department of Energy Resources**

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**Stakeholder and Facilitation to Support Maine's  
Electric Transmission Infrastructure Strategies**

**TEAM CONSENSUS EVALUATION NOTES**

<b>RFP Coordinator</b>	<b>Name</b>	Lindsay Gilton
	<b>Title</b>	Energy Policy Coordinator
	<b>Email</b>	lindsay.gilton@maine.gov

<b>Evaluation Team</b>	
<b>Name</b>	Sy Coffey
<b>Name</b>	Erin Ferrell
<b>Name</b>	Bob Snook

<b>Bidder Name</b>	Nexight
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<b>Date of Team Evaluation</b>	10/30/2025
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**SUMMARY**

		<b>Points Available</b>	<b>Points Awarded</b>
<b>File 1</b>	<b>Preliminary Information</b>	Pass/Fail	Pass
<b>File 2</b>	<b>Organization Qualifications and Experience</b>	35	32
<b>File 3</b>	<b>Proposed Services</b>	40	25
<b>File 4</b>	<b>Cost Proposal</b>	25	9.55
		<b>Total: 100</b>	<b>Total: 66.55</b>

<b>Bidder Name</b>	Nexight
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<b>Date of Team Evaluation</b>	10/30/2025
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<b>File 1 Preliminary Information</b>	
	<b>Team Notes</b>
<b>Appendix A</b> (Proposal Cover Page)	1. Pass
<b>Appendix B</b> (Responsible Bidder Certification)	1. Pass

<b>Bidder Name</b>	Nexight
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<b>Date of Team Evaluation</b>	10/30/2025
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<b>File 2 Organization Qualifications and Experience</b>	
<b>Points Available</b>	<b>Points Awarded</b>
35	32

<b>Section</b>	<b>Team Notes</b>
<b>Overview of the Organization</b>	<ol style="list-style-type: none"> <li>1. Provides services in strategy development, stakeholder engagement, facilitation, and technical communication for energy, infrastructure, and cybersecurity initiatives</li> <li>2. Significant engagement with federal agencies, including in energy related topics – specifically related to stakeholder work and energy security</li> </ol>
<b>Subcontractors</b>	1. N/A
<b>Organizational Chart</b>	1. Included
<b>Litigation</b>	1. N/A
<b>Licensure/Certification</b>	1. Included
<b>Certificate of Insurance</b>	1. Included

<b>Bidder Name</b>	Nexight
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<b>Date of Team Evaluation</b>	10/30/2025
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<b>File 3 Proposed Services</b>	
<b>Points Available</b>	<b>Points Awarded</b>
40	25

<b>Section</b>	<b>Team Notes</b>
<b>Proposed Services</b>	<ol style="list-style-type: none"> <li>1. Details each Task as outlined in the RFP; includes potential sources for the literature review</li> <li>2. Content of the approach to each Task demonstrates familiarity with the topic and experience in the field</li> <li>3. From a reader perspective, layout of the proposed services is a bit difficult to follow</li> </ol>
<b>Implementation – Work Plan</b>	<ol style="list-style-type: none"> <li>1. Included</li> </ol>

<b>Bidder Name</b>	Nexight
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<b>Date of Team Evaluation</b>	10/30/2025
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<b>File 4 Cost Proposal</b>	
<b>Points Available</b>	<b>Points Awarded</b>
25	9.55

<b>Scoring Formula</b>						
Lowest Submitted Cost Proposal	/	Cost Proposal Being Scored	x	Score Weight	=	Pro-Rated Score
67,450	/	176,604.58	x	<b>25</b>	=	9.55

<b>Bidder Name</b>	Precision Consulting
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<b>Date of Team Evaluation</b>	10/31/2025
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**State of Maine**

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**RFP # 202505073**

**Stakeholder and Facilitation to Support Maine’s  
Electric Transmission Infrastructure Strategies**

**TEAM CONSENSUS EVALUATION NOTES**

<b>RFP Coordinator</b>	<b>Name</b>	Lindsay Gilton
	<b>Title</b>	Energy Policy Coordinator
	<b>Email</b>	lindsay.gilton@maine.gov

<b>Evaluation Team</b>	
<b>Name</b>	Sy Coffey
<b>Name</b>	Erin Ferrell
<b>Name</b>	Bob Snook

<b>Bidder Name</b>	Precision Consulting
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<b>Date of Team Evaluation</b>	10/31/2025
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**SUMMARY**

		<b>Points Available</b>	<b>Points Awarded</b>
<b>File 1</b>	<b>Preliminary Information</b>	Pass/Fail	Pass
<b>File 2</b>	<b>Organization Qualifications and Experience</b>	35	15
<b>File 3</b>	<b>Proposed Services</b>	40	20
<b>File 4</b>	<b>Cost Proposal</b>	25	15.64
		<b>Total: 100</b>	<b>Total: 50.64</b>

<b>Bidder Name</b>	Precision Consulting
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<b>Date of Team Evaluation</b>	10/31/2025
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<b>File 1 Preliminary Information</b>	
	<b>Team Notes</b>
<b>Appendix A</b> (Proposal Cover Page)	1. Pass
<b>Appendix B</b> (Responsible Bidder Certification)	1. Pass

<b>Bidder Name</b>	Precision Consulting
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<b>Date of Team Evaluation</b>	10/31/2025
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<b>File 2 Organization Qualifications and Experience</b>	
<b>Points Available</b>	<b>Points Awarded</b>
35	15

<b>Section</b>	<b>Team Notes</b>
<b>Overview of the Organization</b>	<ol style="list-style-type: none"> <li>1. Consulting firm that provides strategic research, facilitation, and stakeholder engagement services</li> <li>2. Experience with state agencies and higher education</li> <li>3. Experience in internal stakeholder engagement and capacity building</li> </ol>
<b>Subcontractors</b>	1. Information not included
<b>Organizational Chart</b>	1. Included
<b>Litigation</b>	1. Information not included
<b>Licensure/Certification</b>	1. Included
<b>Certificate of Insurance</b>	1. Included

<b>Bidder Name</b>	Precision Consulting
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<b>Date of Team Evaluation</b>	10/31/2025
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<b>File 3 Proposed Services</b>	
<b>Points Available</b>	<b>Points Awarded</b>
40	20

<b>Section</b>	<b>Team Notes</b>
<b>Proposed Services</b>	<ol style="list-style-type: none"> <li>1. Provides information as to the approach to each Task as outlined in the RFP</li> <li>2. Provides anticipated deliverables and guidance on implementation for some Tasks</li> <li>3. Cloud based tools, process, and workspace</li> <li>4. Graphic design layout makes some parts of the document un-readable</li> </ol>
<b>Implementation – Work Plan</b>	<ol style="list-style-type: none"> <li>1. Included</li> </ol>

<b>Bidder Name</b>	Precision Consulting
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<b>Date of Team Evaluation</b>	10/31/2025
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<b>File 4 Cost Proposal</b>	
<b>Points Available</b>	<b>Points Awarded</b>
25	15.64

<b>Scoring Formula</b>						
Lowest Submitted Cost Proposal	/	Cost Proposal Being Scored	x	Score Weight	=	Pro-Rated Score
67,450	/	107,825	x	25	=	15.64

<b>Team Notes</b>
1.
2.

<b>Bidder Name</b>	Scarp Industries
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<b>Date of Team Evaluation</b>	10/31/2025
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**State of Maine**

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**Stakeholder and Facilitation to Support Maine's  
Electric Transmission Infrastructure Strategies**

**TEAM CONSENSUS EVALUATION NOTES**

<b>RFP Coordinator</b>	<b>Name</b>	Lindsay Gilton
	<b>Title</b>	Energy Policy Coordinator
	<b>Email</b>	lindsay.gilton@maine.gov

<b>Evaluation Team</b>	
<b>Name</b>	Sy Coffey
<b>Name</b>	Erin Ferrell
<b>Name</b>	Bob Snook

<b>Bidder Name</b>	Scarp Industries
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<b>Date of Team Evaluation</b>	10/31/2025
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**SUMMARY**

		<b>Points Available</b>	<b>Points Awarded</b>
<b>File 1</b>	<b>Preliminary Information</b>	Pass/Fail	Pass
<b>File 2</b>	<b>Organization Qualifications and Experience</b>	35	19
<b>File 3</b>	<b>Proposed Services</b>	40	20
<b>File 4</b>	<b>Cost Proposal</b>	25	2.47
		<b>Total: 100</b>	<b>Total: 41.47</b>

<b>Bidder Name</b>	Scarp Industries
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<b>Date of Team Evaluation</b>	10/31/2025
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<b>File 1 Preliminary Information</b>	
	<b>Team Notes</b>
<b>Appendix A</b> (Proposal Cover Page)	1. Pass
<b>Appendix B</b> (Responsible Bidder Certification)	1. Pass

<b>Bidder Name</b>	Scarp Industries
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<b>Date of Team Evaluation</b>	10/31/2025
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<b>File 2 Organization Qualifications and Experience</b>	
<b>Points Available</b>	<b>Points Awarded</b>
35	19

<b>Section</b>	<b>Team Notes</b>
<b>Overview of the Organization</b>	<ol style="list-style-type: none"> <li>1. Small consulting firm that focuses on the electric utility industry – recently incorporated</li> <li>2. Individuals have extensive experience with independent system operators, federal agencies, international organizations</li> </ol>
<b>Subcontractors</b>	1. Information included
<b>Organizational Chart</b>	1. Included
<b>Litigation</b>	1. Included
<b>Licensure/Certification</b>	1. Included
<b>Certificate of Insurance</b>	1. Included

<b>Bidder Name</b>	Scarp Industries
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<b>Date of Team Evaluation</b>	10/31/2025
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<b>File 3 Proposed Services</b>	
<b>Points Available</b>	<b>Points Awarded</b>
40	20

<b>Section</b>	<b>Team Notes</b>
<b>Proposed Services</b>	<ol style="list-style-type: none"> <li>1. Provides approach to each Task as outlined in the RFP</li> <li>2. Provides some additional methods of engagement to be utilized; includes expected deliverables for each task</li> </ol>
<b>Implementation – Work Plan</b>	<ol style="list-style-type: none"> <li>1. Included</li> </ol>

<b>Bidder Name</b>	Scarp Industries
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<b>Date of Team Evaluation</b>	10/31/2025
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<b>File 4 Cost Proposal</b>	
<b>Points Available</b>	<b>Points Awarded</b>
25	2.47

<b>Scoring Formula</b>						
Lowest Submitted Cost Proposal	/	Cost Proposal Being Scored	x	Score Weight	=	Pro-Rated Score
67,450	/	681,848	x	25	=	2.47

<b>Team Notes</b>	
1.	
2.	

<b>Bidder Name</b>	Seeds of Change
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<b>Date of Team Evaluation</b>	10/31/2025
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**State of Maine**

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**Stakeholder and Facilitation to Support Maine’s  
Electric Transmission Infrastructure Strategies**

**TEAM CONSENSUS EVALUATION NOTES**

<b>RFP Coordinator</b>	<b>Name</b>	Lindsay Gilton
	<b>Title</b>	Energy Policy Coordinator
	<b>Email</b>	lindsay.gilton@maine.gov

<b>Evaluation Team</b>	
<b>Name</b>	Sy Coffey
<b>Name</b>	Erin Ferrell
<b>Name</b>	Bob Snook

<b>Bidder Name</b>	Seeds of Change
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<b>Date of Team Evaluation</b>	10/31/2025
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**SUMMARY**

		<b>Points Available</b>	<b>Points Awarded</b>
<b>File 1</b>	<b>Preliminary Information</b>	Pass/Fail	Pass
<b>File 2</b>	<b>Organization Qualifications and Experience</b>	35	19
<b>File 3</b>	<b>Proposed Services</b>	40	22
<b>File 4</b>	<b>Cost Proposal</b>	25	16.86
		<b>Total: 100</b>	<b>Total: 57.86</b>

<b>Bidder Name</b>	Seeds of Change
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<b>Date of Team Evaluation</b>	10/31/2025
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<b>File 1 Preliminary Information</b>	
	<b>Team Notes</b>
<b>Appendix A</b> (Proposal Cover Page)	1. Pass
<b>Appendix B</b> (Responsible Bidder Certification)	1. Pass

<b>Bidder Name</b>	Seeds of Change
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<b>Date of Team Evaluation</b>	10/31/2025
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<b>File 2 Organization Qualifications and Experience</b>	
<b>Points Available</b>	<b>Points Awarded</b>
35	19

<b>Section</b>	<b>Team Notes</b>
<b>Overview of the Organization</b>	<ol style="list-style-type: none"> <li>Professional consulting firm, specializing in stakeholder engagement, facilitation, strategic planning, organizational development, research, and evaluation services</li> <li>Selected projects in food policy and land policy/protection</li> <li>Focus on equity and collaboration-based engagement</li> </ol>
<b>Subcontractors</b>	1. N/A
<b>Organizational Chart</b>	1. Included
<b>Litigation</b>	1. N/A
<b>Licensure/Certification</b>	1. Included
<b>Certificate of Insurance</b>	1. Not included

<b>Bidder Name</b>	Seeds of Change
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<b>Date of Team Evaluation</b>	10/31/2025
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<b>File 3 Proposed Services</b>	
<b>Points Available</b>	<b>Points Awarded</b>
40	22

<b>Section</b>	<b>Team Notes</b>
<b>Proposed Services</b>	<ol style="list-style-type: none"> <li>1. Provides approach to each Task as outlined in the RFP</li> <li>2. Provides several additional methods of engagement</li> <li>3. Highlights objectives for each Task</li> </ol>
<b>Implementation – Work Plan</b>	<ol style="list-style-type: none"> <li>1. Included</li> </ol>

<b>Bidder Name</b>	Seeds of Change
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<b>Date of Team Evaluation</b>	10/31/2025
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<b>File 4 Cost Proposal</b>	
<b>Points Available</b>	<b>Points Awarded</b>
25	16.86

<b>Scoring Formula</b>						
Lowest Submitted Cost Proposal	/	Cost Proposal Being Scored	x	Score Weight	=	Pro-Rated Score
67,450	/	100,002	x	<b>25</b>	=	16.86

<b>Evaluator</b>	<b>Name</b>	Sy Coffey
	<b>Title</b>	Energy Innovator Fellow
	<b>Department</b>	Department of Energy Resources

<b>Bidder Name</b>	Attain Partners
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<b>Date of Individual Evaluation</b>	10/28/2025
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**State of Maine**

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**RFP # 202505073**

**Stakeholder and Facilitation to Support Maine's  
Electric Transmission Infrastructure Strategies**

**INDIVIDUAL EVALUATION NOTES**

<b>Evaluator</b>	<b>Name</b>	Sy Coffey
	<b>Title</b>	Energy Innovator Fellow
	<b>Department</b>	Department of Energy Resources

<b>Bidder Name</b>	Attain Partners
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<b>Date of Individual Evaluation</b>	10/28/2025
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<b>File 2 – Organization Qualifications and Experience</b>
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	<b>Individual Notes</b>
<b>Overview of the Organization</b>	<ul style="list-style-type: none"> <li>• Management technology, strategy, and consulting firm that has experience working with states</li> <li>• Firm utilizes the Prosci ADKAR methodology</li> <li>• Proposal identifies Organizational Change Management experience</li> <li>• Identifies previous support of ISOs, not included in prior projects</li> </ul>
<b>Subcontractors</b>	N/A
<b>Organizational Chart</b>	<ul style="list-style-type: none"> <li>• Identified four (4) staff to manage the project</li> </ul>
<b>Litigation</b>	N/A
<b>Licensure/Certification</b>	Prosci Certified
<b>Certificate of Insurance</b>	Included

<b>Evaluator</b>	<b>Name</b>	Sy Coffey
	<b>Title</b>	Energy Innovator Fellow
	<b>Department</b>	Department of Energy Resources

<b>Bidder Name</b>	Attain Partners
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<b>Date of Individual Evaluation</b>	10/28/2025
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<b>File 3 – Proposed Services</b>
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	<b>Individual Notes</b>
<b>Proposed Services</b>	<ul style="list-style-type: none"> <li>• Process is aligned with ADKAR and change management best practices</li> <li>• Proposal includes required Tasks</li> </ul>
<b>Implementation – Work Plan</b>	Included

<b>Evaluator</b>	<b>Name</b>	Erin Ferrell
	<b>Title</b>	Solar for All Coordinator
	<b>Department</b>	Department of Energy Resources

<b>Bidder Name</b>	Attain Partners
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<b>Date of Individual Evaluation</b>	10/28/2025
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**State of Maine**

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Electric Transmission Infrastructure Strategies**

**INDIVIDUAL EVALUATION NOTES**

<b>Evaluator</b>	<b>Name</b>	Erin Ferrell
	<b>Title</b>	Solar for All Coordinator
	<b>Department</b>	Department of Energy Resources

<b>Bidder Name</b>	Attain Partners
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<b>Date of Individual Evaluation</b>	10/28/2025
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<b>File 2 – Organization Qualifications and Experience</b>
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	<b>Individual Notes</b>
<b>Overview of the Organization</b>	Management, technology, and strategy consulting firm. Noted experience with ISOs, listed experience with higher ed and state-level experience.
<b>Subcontractors</b>	n/a
<b>Organizational Chart</b>	Included
<b>Litigation</b>	n/a
<b>Licensure/Certification</b>	Included
<b>Certificate of Insurance</b>	Included

<b>Evaluator</b>	<b>Name</b>	Erin Ferrell
	<b>Title</b>	Solar for All Coordinator
	<b>Department</b>	Department of Energy Resources

<b>Bidder Name</b>	Attain Partners
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<b>Date of Individual Evaluation</b>	10/28/2025
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<b>File 3 – Proposed Services</b>
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	<b>Individual Notes</b>
<b>Proposed Services</b>	Prosci's change management methodology and ADKAR model. Detailed breakdown with each task addressed - 10 feedback group sessions, FAQs and monthly website materials
<b>Implementation – Work Plan</b>	Included

<b>Evaluator</b>	<b>Name</b>	Robert Snook
	<b>Title</b>	Transmission Program Coordinator
	<b>Department</b>	Department of Energy Resources

<b>Bidder Name</b>	<b>Attain Partners</b>
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<b>Date of Individual Evaluation</b>	<b>10/28/2025</b>
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**State of Maine**

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**Stakeholder and Facilitation to Support Maine's  
Electric Transmission Infrastructure Strategies**

**INDIVIDUAL EVALUATION NOTES**

<b>File 2 – Organization Qualifications and Experience</b>
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	<b>Individual Notes</b>
<b>Overview of the Organization</b>	Large professional organization.
<b>Subcontractors</b>	None, rely on in-house staff
<b>Organizational Chart</b>	yes
<b>Litigation</b>	None 5 years
<b>Financial Viability</b>	N/A
<b>Licensure/Certification</b>	Yes Prosci certification

<b>Evaluator</b>	<b>Name</b>	Robert Snook
	<b>Title</b>	Transmission Program Coordinator
	<b>Department</b>	Department of Energy Resources

<b>Bidder Name</b>	<b>Attain Partners</b>
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<b>Date of Individual Evaluation</b>	<b>10/28/2025</b>
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<b>Certificate of Insurance</b>	yes
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<b>Evaluator</b>	<b>Name</b>	Robert Snook
	<b>Title</b>	Transmission Program Coordinator
	<b>Department</b>	Department of Energy Resources

<b>Bidder Name</b>	<b>Attain Partners</b>
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<b>Date of Individual Evaluation</b>	<b>10/28/2025</b>
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<b>File 3 – Proposed Services</b>
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	<b>Individual Notes</b>
<b>Proposed Services</b>	Detailed responses to RFP tasks. Has worked with other states. Employ the ADKAR method.
<b>Implementation – Work Plan</b>	Responded to all 8 tasks appropriately

<b>Evaluator</b>	<b>Name</b>	Sy Coffey
	<b>Title</b>	Energy Innovator Fellow
	<b>Department</b>	Department of Energy Resources

<b>Bidder Name</b>	Beam Reach
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<b>Date of Individual Evaluation</b>	10/28/2025
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**State of Maine**

**Department of Energy Resources**

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**Stakeholder and Facilitation to Support Maine's  
Electric Transmission Infrastructure Strategies**

**INDIVIDUAL EVALUATION NOTES**

<b>Evaluator</b>	<b>Name</b>	Sy Coffey
	<b>Title</b>	Energy Innovator Fellow
	<b>Department</b>	Department of Energy Resources

<b>Bidder Name</b>	Beam Reach
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<b>Date of Individual Evaluation</b>	10/28/2025
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<b>File 2 – Organization Qualifications and Experience</b>
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	<b>Individual Notes</b>
<b>Overview of the Organization</b>	<ul style="list-style-type: none"> <li>• Energy-infrastructure engagement consulting firm</li> <li>• Specific experience with utility and energy-related (including U.S. DOE) stakeholder engagement, including specific scopes related to transmission</li> </ul>
<b>Subcontractors</b>	<ul style="list-style-type: none"> <li>• Proposal includes two subcontractors for project management and graphic design expertise. Beam Reach has worked with both individuals for over 7 years.</li> </ul>
<b>Organizational Chart</b>	<ul style="list-style-type: none"> <li>• 10-person team, direct alignment with T&amp;D</li> </ul>
<b>Litigation</b>	N/A
<b>Financial Viability</b>	
<b>Licensure/Certification</b>	<ul style="list-style-type: none"> <li>• Project management professionals (PMP)</li> </ul>
<b>Certificate of Insurance</b>	Included

<b>Evaluator</b>	<b>Name</b>	Sy Coffey
	<b>Title</b>	Energy Innovator Fellow
	<b>Department</b>	Department of Energy Resources

<b>Bidder Name</b>	Beam Reach
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<b>File 3 – Proposed Services</b>
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	<b>Individual Notes</b>
<b>Proposed Services</b>	<ul style="list-style-type: none"> <li>• Bring over a decade of T&amp;D experience</li> <li>• Identifies specific potential avenues to support stakeholder ID and sources for the literature review</li> </ul>
<b>Implementation – Work Plan</b>	

<b>Evaluator</b>	<b>Name</b>	Erin Ferrell
	<b>Title</b>	Solar for All Coordinator
	<b>Department</b>	Department of Energy Resources

<b>Bidder Name</b>	Beam Reach
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**INDIVIDUAL EVALUATION NOTES**

<b>Evaluator</b>	<b>Name</b>	Erin Ferrell
	<b>Title</b>	Solar for All Coordinator
	<b>Department</b>	Department of Energy Resources

<b>Bidder Name</b>	Beam Reach
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<b>Date of Individual Evaluation</b>	10/28/2025
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<b>File 2 – Organization Qualifications and Experience</b>
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	<b>Individual Notes</b>
<b>Overview of the Organization</b>	Consulting firm working with public agencies and utilities on energy-related topics. Experience with transmission projects.
<b>Subcontractors</b>	2 subcontractors. Graphic design and project management.
<b>Organizational Chart</b>	Included
<b>Litigation</b>	n/a
<b>Licensure/Certification</b>	Included
<b>Certificate of Insurance</b>	Included

<b>Evaluator</b>	<b>Name</b>	Erin Ferrell
	<b>Title</b>	Solar for All Coordinator
	<b>Department</b>	Department of Energy Resources

<b>Bidder Name</b>	Beam Reach
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<b>Date of Individual Evaluation</b>	10/28/2025
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<b>File 3 – Proposed Services</b>
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	<b>Individual Notes</b>
<b>Proposed Services</b>	Addressed each RFP task. Demonstrated subject knowledge.
<b>Implementation – Work Plan</b>	Included

<b>Evaluator</b>	<b>Name</b>	Robert Snook
	<b>Title</b>	Transmission Program Coordinator
	<b>Department</b>	Department of Energy Resources

<b>Bidder/Applicant Name</b>	<b>Beam Reach</b>
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**INDIVIDUAL EVALUATION NOTES**

**File 2 – Organization Qualifications and Experience**

	<b>Individual Notes</b>
<b>Overview of the Organization</b>	Large professional organization with energy experience
<b>Subcontractors</b>	Yes, two.
<b>Organizational Chart</b>	yes
<b>Litigation</b>	None 5 years
<b>Financial Viability</b>	N/A
<b>Licensure/Certification</b>	Yes Project Management Institute
<b>Certificate of Insurance</b>	yes

<b>Evaluator</b>	<b>Name</b>	Robert Snook
	<b>Title</b>	Transmission Program Coordinator
	<b>Department</b>	Department of Energy Resources

<b>Bidder/Applicant Name</b>	<b><u>Beam Reach</u></b>
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<b>Date of Individual Evaluation</b>	<b><u>10/30/25</u></b>
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<b>Evaluator</b>	<b>Name</b>	Robert Snook
	<b>Title</b>	Transmission Program Coordinator
	<b>Department</b>	Department of Energy Resources

<b>Bidder/Applicant Name</b>	<b>Beam Reach</b>
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<b>Date of Individual Evaluation</b>	<b>10/30/25</b>
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<b>File 3 – Proposed Services</b>
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	<b>Individual Notes</b>
<b>Proposed Services</b>	Detailed responses to RFP tasks. Has worked with US DOE and Public Power organizations
<b>Implementation – Work Plan</b>	Responded to all 8 tasks appropriately and in detail with energy background appropriate to RFP tasks

<b>Evaluator</b>	<b>Name</b>	Sy Coffey
	<b>Title</b>	Fellow
	<b>Department</b>	Department of Energy Resources

<b>Bidder Name</b>	CBI
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<b>Evaluator</b>	<b>Name</b>	Sy Coffey
	<b>Title</b>	Fellow
	<b>Department</b>	Department of Energy Resources

<b>Bidder Name</b>	CBI
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<b>Date of Individual Evaluation</b>	10/29/2025
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<b>File 2 – Organization Qualifications and Experience</b>
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	<b>Individual Notes</b>
<b>Overview of the Organization</b>	<ul style="list-style-type: none"> <li>• Nonprofit collaboration and conflict resolution organization that works on social, environmental, and economic issues.</li> <li>• Experience building consensus across a variety of types of stakeholders</li> <li>• Experience working on energy policy, including transmission planning and state-wide electricity and energy planning</li> </ul>
<b>Subcontractors</b>	<ul style="list-style-type: none"> <li>• Included</li> </ul>
<b>Organizational Chart</b>	Included
<b>Litigation</b>	N/A
<b>Licensure/Certification</b>	
<b>Certificate of Insurance</b>	Included

<b>Evaluator</b>	<b>Name</b>	Sy Coffey
	<b>Title</b>	Fellow
	<b>Department</b>	Department of Energy Resources

<b>Bidder Name</b>	CBI
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<b>File 3 – Proposed Services</b>
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	<b>Individual Notes</b>
<b>Proposed Services</b>	<ul style="list-style-type: none"> <li>• Includes all relevant tasks and responsibilities</li> <li>• Proposes adaptive engagement plan</li> <li>• Includes facilitation and collaboration strategies, including 20 interviews</li> </ul>
<b>Implementation – Work Plan</b>	Included

<b>Evaluator</b>	<b>Name</b>	Erin Ferrell
	<b>Title</b>	Solar for All Coordinator
	<b>Department</b>	Department of Energy Resources

<b>Bidder Name</b>	Consensus Building Institute
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**INDIVIDUAL EVALUATION NOTES**

<b>Evaluator</b>	<b>Name</b>	Erin Ferrell
	<b>Title</b>	Solar for All Coordinator
	<b>Department</b>	Department of Energy Resources

<b>Bidder Name</b>	Consensus Building Institute
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<b>File 2 – Organization Qualifications and Experience</b>
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	<b>Individual Notes</b>
<b>Overview of the Organization</b>	Nonprofit org works on facilitation, stakeholder engagement, capacity building Provided numerous energy-related experiences and experience in Maine
<b>Subcontractors</b>	included
<b>Organizational Chart</b>	included
<b>Litigation</b>	n/a
<b>Licensure/Certification</b>	included
<b>Certificate of Insurance</b>	included

<b>Evaluator</b>	<b>Name</b>	Erin Ferrell
	<b>Title</b>	Solar for All Coordinator
	<b>Department</b>	Department of Energy Resources

<b>Bidder Name</b>	Consensus Building Institute
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<b>File 3 – Proposed Services</b>
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	<b>Individual Notes</b>
<b>Proposed Services</b>	Addressed all RFP tasks. Listed engagement recommendations, including focus groups and 20 interviews.
<b>Implementation – Work Plan</b>	included

<b>Evaluator</b>	<b>Name</b>	Robert Snook
	<b>Title</b>	Transmission Program Coordinator
	<b>Department</b>	Department of Energy Resources

<b>Bidder Name</b>	<b>Consensus Building Institute (CBI)</b>
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**INDIVIDUAL EVALUATION NOTES**

**File 2 – Organization Qualifications and Experience**

	<b>Individual Notes</b>
<b>Overview of the Organization</b>	Large professional organization with stakeholder engagement experience with state, federal and international energy work and extensive New England experience
<b>Subcontractors</b>	Yes
<b>Organizational Chart</b>	yes
<b>Litigation</b>	Included
<b>Financial Viability</b>	N/A

<b>Evaluator</b>	<b>Name</b>	Robert Snook
	<b>Title</b>	Transmission Program Coordinator
	<b>Department</b>	Department of Energy Resources

<b>Bidder Name</b>	<b>Consensus Building Institute (CBI)</b>
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<b>Licensure/Certification</b>	Nothing listed
<b>Certificate of Insurance</b>	yes

<b>Evaluator</b>	<b>Name</b>	Robert Snook
	<b>Title</b>	Transmission Program Coordinator
	<b>Department</b>	Department of Energy Resources

<b>Bidder Name</b>	<b>Consensus Building Institute (CBI)</b>
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<b>File 3 – Proposed Services</b>
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	<b>Individual Notes</b>
<b>Proposed Services</b>	Detailed responses to RFP tasks. Extensive background with regional and energy issues.
<b>Implementation – Work Plan</b>	Responded to all 8 tasks appropriately with details including specific proposals going forward.

<b>Evaluator</b>	<b>Name</b>	Sy Coffey
	<b>Title</b>	Fellow
	<b>Department</b>	Department of Energy Resources
<b>Bidder/Applicant Name</b>		Collective Insight
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**INDIVIDUAL EVALUATION NOTES**

<b>Evaluator</b>	<b>Name</b>	Sy Coffey
	<b>Title</b>	Fellow
	<b>Department</b>	Department of Energy Resources

<b>Bidder/Applicant Name</b>	Collective Insight
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<b>File 2 – Organization Qualifications and Experience</b>
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	<b>Individual Notes</b>
<b>Overview of the Organization</b>	<ul style="list-style-type: none"> <li>• Nationally-certified firm focused on advancing equity and inclusion in public policy and programs across a variety of sectors</li> <li>• Two decades of experience at local, state, and national level</li> <li>• PAE Attention Framework</li> </ul>
<b>Subcontractors</b>	N/A
<b>Organizational Chart</b>	Included
<b>Litigation</b>	Not included
<b>Licensure/Certification</b>	WBENC
<b>Certificate of Insurance</b>	Included

<b>Evaluator</b>	<b>Name</b>	Sy Coffey
	<b>Title</b>	Fellow
	<b>Department</b>	Department of Energy Resources

<b>Bidder/Applicant Name</b>	Collective Insight
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<b>File 3 – Proposed Services</b>
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	<b>Individual Notes</b>
<b>Proposed Services</b>	<ul style="list-style-type: none"> <li>• Guided by PAE Attention framework</li> <li>• Includes all relevant tasks and responsibilities</li> <li>• Includes detailed sample engagement plan</li> <li>• Commitment to accessibility</li> </ul>
<b>Implementation – Work Plan</b>	Included

<b>Evaluator</b>	<b>Name</b>	Erin Ferrell
	<b>Title</b>	Solar for All Coordinator
	<b>Department</b>	Department of Energy Resources

<b>Bidder Name</b>	Collective Insights
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**INDIVIDUAL EVALUATION NOTES**

<b>Evaluator</b>	<b>Name</b>	Erin Ferrell
	<b>Title</b>	Solar for All Coordinator
	<b>Department</b>	Department of Energy Resources

<b>Bidder Name</b>	Collective Insights
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<b>Date of Individual Evaluation</b>	10/30/2025
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<b>File 2 – Organization Qualifications and Experience</b>
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	<b>Individual Notes</b>
<b>Overview of the Organization</b>	Firm (WBE) designs and facilitates engagement across infrastructure, environmental, health, and research sectors. PAE attention framework. Experience with a state agency, municipality, and higher ed.
<b>Subcontractors</b>	Not included
<b>Organizational Chart</b>	included
<b>Litigation</b>	Not included
<b>Licensure/Certification</b>	included
<b>Certificate of Insurance</b>	included

<b>Evaluator</b>	<b>Name</b>	Erin Ferrell
	<b>Title</b>	Solar for All Coordinator
	<b>Department</b>	Department of Energy Resources

<b>Bidder Name</b>	Collective Insights
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<b>File 3 – Proposed Services</b>
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	<b>Individual Notes</b>
<b>Proposed Services</b>	Addressed all RFP tasks. PAE framework emphasizes people, approach, and environment. Multi-structure engagement approach
<b>Implementation – Work Plan</b>	included

<b>Evaluator</b>	<b>Name</b>	Robert Snook
	<b>Title</b>	Transmission Program Coordinator
	<b>Department</b>	Department of Energy Resources

<b>Bidder/Applicant Name</b>	<b>Collective Insight</b>
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**INDIVIDUAL EVALUATION NOTES**

**File 2 – Organization Qualifications and Experience**

	<b>Individual Notes</b>
<b>Overview of the Organization</b>	Established organization. 20 years' experience including public health issues with a focus on equity and inclusion. No clear energy expertise
<b>Subcontractors</b>	No response
<b>Organizational Chart</b>	yes
<b>Litigation</b>	No response
<b>Financial Viability</b>	N/A
<b>Licensure/Certification</b>	Yes Women's Business Organization
<b>Certificate of Insurance</b>	yes

<b>Evaluator</b>	<b>Name</b>	Robert Snook
	<b>Title</b>	Transmission Program Coordinator
	<b>Department</b>	Department of Energy Resources

<b>Bidder/Applicant Name</b>	<b>Collective Insight</b>
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<b>File 3 – Proposed Services</b>
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	<b>Individual Notes</b>
<b>Proposed Services</b>	Detailed responses to RFP tasks. Uses the PAE model (People, Approach, Environment)
<b>Implementation – Work Plan</b>	Responded to all 8 tasks appropriately and in clear detail. References to the potential need for separate outreach to tribal representatives; References translation and transcription services.

<b>Evaluator</b>	<b>Name</b>	Sy Coffey
	<b>Title</b>	Fellow
	<b>Department</b>	Department of Energy Resources

<b>Bidder/Applicant Name</b>	H&G Public Affairs
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<b>Evaluator</b>	<b>Name</b>	Sy Coffey
	<b>Title</b>	Fellow
	<b>Department</b>	Department of Energy Resources

<b>Bidder/Applicant Name</b>	H&G Public Affairs
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<b>File 2 – Organization Qualifications and Experience</b>
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	<b>Individual Notes</b>
<b>Overview of the Organization</b>	<ul style="list-style-type: none"> <li>• Public affairs and strategic communications consulting firm</li> <li>• Experience in utility and energy arena</li> <li>• Slice Communications Company</li> </ul>
<b>Subcontractors</b>	Included; technical consultant and government affairs and stakeholder engagement consultant
<b>Organizational Chart</b>	Included
<b>Litigation</b>	N/A
<b>Licensure/Certification</b>	WBENC
<b>Certificate of Insurance</b>	Included

<b>Evaluator</b>	<b>Name</b>	Sy Coffey
	<b>Title</b>	Fellow
	<b>Department</b>	Department of Energy Resources

<b>Bidder/Applicant Name</b>	H&G Public Affairs
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<b>File 3 – Proposed Services</b>
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	<b>Individual Notes</b>
<b>Proposed Services</b>	<ul style="list-style-type: none"> <li>Includes all relevant tasks and responsibilities</li> </ul>
<b>Implementation – Work Plan</b>	Included

<b>Evaluator</b>	<b>Name</b>	Erin Ferrell
	<b>Title</b>	Solar for All Coordinator
	<b>Department</b>	Department of Energy Resources

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<b>Evaluator</b>	<b>Name</b>	Erin Ferrell
	<b>Title</b>	Solar for All Coordinator
	<b>Department</b>	Department of Energy Resources

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<b>File 2 – Organization Qualifications and Experience</b>
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	<b>Individual Notes</b>
<b>Overview of the Organization</b>	Public affairs and strategic communications firm Experience with utilities and energy projects – provided 2 examples
<b>Subcontractors</b>	Included – technical consultant, gov affairs
<b>Organizational Chart</b>	included
<b>Litigation</b>	n/a
<b>Licensure/Certification</b>	Included, WBE
<b>Certificate of Insurance</b>	included

<b>Evaluator</b>	<b>Name</b>	Erin Ferrell
	<b>Title</b>	Solar for All Coordinator
	<b>Department</b>	Department of Energy Resources

<b>Bidder Name</b>	H&G Public Affairs
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<b>Date of Individual Evaluation</b>	10/30/2025
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**File 3 – Proposed Services**

	<b>Individual Notes</b>
<b>Proposed Services</b>	Addressed all RFP tasks. Proposed additional feedback methods
<b>Implementation – Work Plan</b>	included

<b>Evaluator</b>	<b>Name</b>	Robert Snook
	<b>Title</b>	Transmission Program Coordinator
	<b>Department</b>	Department of Energy Resources

<b>Bidder/Applicant Name</b>	<b>H&amp;G Public</b>
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**INDIVIDUAL EVALUATION NOTES**

**File 2 – Organization Qualifications and Experience**

	<b>Individual Notes</b>
<b>Overview of the Organization</b>	Extensive experience with energy companies, like Orsted from the utility side.
<b>Subcontractors</b>	Yes, two
<b>Organizational Chart</b>	Yes
<b>Litigation</b>	Yes
<b>Financial Viability</b>	N/A
<b>Licensure/Certification</b>	Women owned business cert.

<b>Evaluator</b>	<b>Name</b>	Robert Snook
	<b>Title</b>	Transmission Program Coordinator
	<b>Department</b>	Department of Energy Resources

<b>Bidder/Applicant Name</b>	<b>H&amp;G Public</b>
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<b>Certificate of Insurance</b>	yes
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<b>Evaluator</b>	<b>Name</b>	Robert Snook
	<b>Title</b>	Transmission Program Coordinator
	<b>Department</b>	Department of Energy Resources

<b>Bidder/Applicant Name</b>	<b>H&amp;G Public</b>
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<b>File 3 – Proposed Services</b>
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	<b>Individual Notes</b>
<b>Proposed Services</b>	Responded to all 8 tasks.
<b>Implementation – Work Plan</b>	Work plan did not give names or define timelines

<b>Evaluator</b>	<b>Name</b>	Sy Coffey
	<b>Title</b>	Fellow
	<b>Department</b>	Department of Energy Resources

<b>Bidder/Applicant Name</b>	Lydia Swann
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**INDIVIDUAL EVALUATION NOTES**

<b>Evaluator</b>	<b>Name</b>	Sy Coffey
	<b>Title</b>	Fellow
	<b>Department</b>	Department of Energy Resources

<b>Bidder/Applicant Name</b>	Lydia Swann
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<b>File 2 – Organization Qualifications and Experience</b>
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	<b>Individual Notes</b>
<b>Overview of the Organization</b>	<ul style="list-style-type: none"> <li>• Independent PM and facilitation consultant</li> <li>• Cited projects include Maine Center for Entrepreneurs and M&amp;T Bank</li> </ul>
<b>Subcontractors</b>	N/A
<b>Organizational Chart</b>	Included
<b>Litigation</b>	N/A
<b>Licensure/Certification</b>	
<b>Certificate of Insurance</b>	Included

<b>Evaluator</b>	<b>Name</b>	Sy Coffey
	<b>Title</b>	Fellow
	<b>Department</b>	Department of Energy Resources

<b>Bidder/Applicant Name</b>	Lydia Swann
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<b>File 3 – Proposed Services</b>
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	<b>Individual Notes</b>
<b>Proposed Services</b>	<ul style="list-style-type: none"> <li>• Includes relevant tasks</li> <li>• All work to be accomplished by a single-individual team, including meeting facilitation</li> </ul>
<b>Implementation – Work Plan</b>	Included

<b>Evaluator</b>	<b>Name</b>	Erin Ferrell
	<b>Title</b>	Solar for All Coordinator
	<b>Department</b>	Department of Energy Resources
<b>Bidder Name</b>		Lydia Swann
<b>Date of Individual Evaluation</b>		10/30/2025



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**INDIVIDUAL EVALUATION NOTES**

<b>Evaluator</b>	<b>Name</b>	Erin Ferrell
	<b>Title</b>	Solar for All Coordinator
	<b>Department</b>	Department of Energy Resources

<b>Bidder Name</b>	Lydia Swann
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<b>Date of Individual Evaluation</b>	10/30/2025
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<b>File 2 – Organization Qualifications and Experience</b>
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	<b>Individual Notes</b>
<b>Overview of the Organization</b>	Independent project management and facilitation consultant based in Maine Experience with statewide program, community stakeholders
<b>Subcontractors</b>	n/a
<b>Organizational Chart</b>	included
<b>Litigation</b>	n/a
<b>Licensure/Certification</b>	Included
<b>Certificate of Insurance</b>	included

<b>Evaluator</b>	<b>Name</b>	Erin Ferrell
	<b>Title</b>	Solar for All Coordinator
	<b>Department</b>	Department of Energy Resources

<b>Bidder Name</b>	Lydia Swann
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<b>Date of Individual Evaluation</b>	10/30/2025
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**File 3 – Proposed Services**

	<b>Individual Notes</b>
<b>Proposed Services</b>	Addressed all RFP tasks. Proposed stakeholder identification methods – snowball mapping, power-interest grid, RACI alignment, registry Additional feedback methods – surveys, interviews, email comments.
<b>Implementation – Work Plan</b>	included

<b>Evaluator</b>	<b>Name</b>	Robert Snook
	<b>Title</b>	Transmission Program Coordinator
	<b>Department</b>	Department of Energy Resources

<b>Bidder/Applicant Name</b>	<b>Lydia Swann</b>
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**Stakeholder and Facilitation to Support Maine's  
Electric Transmission Infrastructure Strategies**

**INDIVIDUAL EVALUATION NOTES**

<b>File 2 – Organization Qualifications and Experience</b>
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	<b>Individual Notes</b>
<b>Overview of the Organization</b>	Sole Practitioner, previously with Steamboat Road Consulting Past, projects include Maine work
<b>Subcontractors</b>	None
<b>Organizational Chart</b>	Not a chart but a description
<b>Litigation</b>	None 5 years
<b>Financial Viability</b>	N/A
<b>Licensure/Certification</b>	Master's Degree in Project Management

<b>Evaluator</b>	<b>Name</b>	Robert Snook
	<b>Title</b>	Transmission Program Coordinator
	<b>Department</b>	Department of Energy Resources

<b>Bidder/Applicant Name</b>	<b>Lydia Swann</b>
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<b>Certificate of Insurance</b>	yes
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<b>Evaluator</b>	<b>Name</b>	Robert Snook
	<b>Title</b>	Transmission Program Coordinator
	<b>Department</b>	Department of Energy Resources

<b>Bidder/Applicant Name</b>	<b>Lydia Swann</b>
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<b>Date of Individual Evaluation</b>	<b>10/30/25</b>
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<b>File 3 – Proposed Services</b>
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	<b>Individual Notes</b>
<b>Proposed Services</b>	Responses to RFP tasks. Referred to Snowball Mapping, Power Interest Grid and RACI alignment
<b>Implementation – Work Plan</b>	Responded to all 8 tasks appropriately. Literature review identified appropriate places to review.

<b>Evaluator</b>	<b>Name</b>	Sy Coffey
	<b>Title</b>	Fellow
	<b>Department</b>	Department of Energy Resources

<b>Bidder/Applicant Name</b>	Mile Post
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**INDIVIDUAL EVALUATION NOTES**

<b>Evaluator</b>	<b>Name</b>	Sy Coffey
	<b>Title</b>	Fellow
	<b>Department</b>	Department of Energy Resources

<b>Bidder/Applicant Name</b>	Mile Post
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<b>File 2 – Organization Qualifications and Experience</b>
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	<b>Individual Notes</b>
<b>Overview of the Organization</b>	<ul style="list-style-type: none"> <li>• Small business consultancy with experience working with government agencies, municipal utilities, and others to drive the responsible advancement of energy</li> <li>• Demonstrates experience supporting stakeholder engagement for transmission-related projects</li> <li>• Focus on trust-building</li> </ul>
<b>Subcontractors</b>	Included; transmission technical advisor
<b>Organizational Chart</b>	Included
<b>Litigation</b>	N/A
<b>Licensure/Certification</b>	B-corps; WBENC
<b>Certificate of Insurance</b>	Included

<b>Evaluator</b>	<b>Name</b>	Sy Coffey
	<b>Title</b>	Fellow
	<b>Department</b>	Department of Energy Resources

<b>Bidder/Applicant Name</b>	Mile Post
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<b>Date of Individual Evaluation</b>	10/29/2025
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<b>File 3 – Proposed Services</b>
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	<b>Individual Notes</b>
<b>Proposed Services</b>	<ul style="list-style-type: none"> <li>• Includes relevant tasks and responsibilities</li> <li>• Commitment to actionable insight and decision-ready tools</li> <li>• IAP2 engagement framework and ADKAR model for individual change</li> </ul>
<b>Implementation – Work Plan</b>	Included

<b>Evaluator</b>	<b>Name</b>	Erin Ferrell
	<b>Title</b>	Solar for All Coordinator
	<b>Department</b>	Department of Energy Resources

<b>Bidder Name</b>	Milepost Consulting
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**INDIVIDUAL EVALUATION NOTES**

<b>Evaluator</b>	<b>Name</b>	Erin Ferrell
	<b>Title</b>	Solar for All Coordinator
	<b>Department</b>	Department of Energy Resources

<b>Bidder Name</b>	Milepost Consulting
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<b>File 2 – Organization Qualifications and Experience</b>
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	<b>Individual Notes</b>
<b>Overview of the Organization</b>	WBENC-certified WBE, B-corp, registered Social Purpose Corporation – focused on energy. Exclusively work with state and local gov, municipal utilities, and energy orgs. Experiences with utilities, state agencies
<b>Subcontractors</b>	Included – technical expertise
<b>Organizational Chart</b>	Included
<b>Litigation</b>	n/a
<b>Licensure/Certification</b>	Included
<b>Certificate of Insurance</b>	Included

<b>Evaluator</b>	<b>Name</b>	Erin Ferrell
	<b>Title</b>	Solar for All Coordinator
	<b>Department</b>	Department of Energy Resources

<b>Bidder Name</b>	Milepost Consulting
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<b>File 3 – Proposed Services</b>
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	<b>Individual Notes</b>
<b>Proposed Services</b>	Addressed all RFP tasks. Builds on Prosci ADKAR model – awareness, education, consideration, activation, acceleration
<b>Implementation – Work Plan</b>	included

<b>Evaluator</b>	<b>Name</b>	Robert Snook
	<b>Title</b>	Transmission Program Coordinator
	<b>Department</b>	Department of Energy Resources

<b>Bidder/Applicant Name</b>	<b>Mile Post</b>
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Electric Transmission Infrastructure Strategies**

**INDIVIDUAL EVALUATION NOTES**

<b>File 2 – Organization Qualifications and Experience</b>
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	<b>Individual Notes</b>
<b>Overview of the Organization</b>	Small woman-owned business works mostly with government including TVA
<b>Subcontractors</b>	Yes, technical grid consultant, experienced with utility infrastructure work
<b>Organizational Chart</b>	yes
<b>Litigation</b>	None 5 years
<b>Financial Viability</b>	N/A
<b>Licensure/Certification</b>	Women owned and others
<b>Certificate of Insurance</b>	N/A

<b>Evaluator</b>	<b>Name</b>	Robert Snook
	<b>Title</b>	Transmission Program Coordinator
	<b>Department</b>	Department of Energy Resources

<b>Bidder/Applicant Name</b>	<b><u>Mile Post</u></b>
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<b>Evaluator</b>	<b>Name</b>	Robert Snook
	<b>Title</b>	Transmission Program Coordinator
	<b>Department</b>	Department of Energy Resources

<b>Bidder/Applicant Name</b>	<b><u>Mile Post</u></b>
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<b>Date of Individual Evaluation</b>	<b><u>10/30/25</u></b>
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<b>File 3 – Proposed Services</b>
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	<b>Individual Notes</b>
<b>Proposed Services</b>	Referenced “Engineers” and the technical fluency with transmission and energy issues that can be translated to stakeholders
<b>Implementation – Work Plan</b>	Responded to all 8 tasks appropriately and in detail with timelines. Referred to Prosci ADKAR approach. Detailed GANTT chart

<b>Evaluator</b>	<b>Name</b>	Sy Coffey
	<b>Title</b>	Fellow
	<b>Department</b>	Department of Energy Resources

<b>Bidder/Applicant Name</b>	Nexight
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**INDIVIDUAL EVALUATION NOTES**

<b>Evaluator</b>	<b>Name</b>	Sy Coffey
	<b>Title</b>	Fellow
	<b>Department</b>	Department of Energy Resources

<b>Bidder/Applicant Name</b>	Nexight
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<b>File 2 – Organization Qualifications and Experience</b>
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	<b>Individual Notes</b>
<b>Overview of the Organization</b>	<ul style="list-style-type: none"> <li>• Services in stakeholder engagement for complex energy initiatives for federal and state agencies (including U.S. DOE and NARUC), national labs, and industry leaders</li> <li>• Designed and facilitated 500+ workshops including hundreds in the energy industry alone</li> <li>• Awarded 35 communications and design awards—10 of which were focused on energy topics—from the Society for Technical Communications</li> <li>• Includes energy security focused projects at the federal level</li> </ul>
<b>Subcontractors</b>	N/A
<b>Organizational Chart</b>	Included
<b>Litigation</b>	N/A
<b>Licensure/Certification</b>	Project management professionals
<b>Certificate of Insurance</b>	Included

<b>Evaluator</b>	<b>Name</b>	Sy Coffey
	<b>Title</b>	Fellow
	<b>Department</b>	Department of Energy Resources

<b>Bidder/Applicant Name</b>	Nexight
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<b>File 3 – Proposed Services</b>
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	<b>Individual Notes</b>
<b>Proposed Services</b>	<ul style="list-style-type: none"> <li>• Includes all relevant tasks and responsibilities</li> <li>• Include potential stakeholders and sources for the lit review</li> <li>• Include up to 30 1-1 interviews</li> </ul>
<b>Implementation – Work Plan</b>	Included

<b>Evaluator</b>	<b>Name</b>	Erin Ferrell
	<b>Title</b>	Solar for All Coordinator
	<b>Department</b>	Department of Energy Resources
<b>Bidder Name</b>		Nexight Group LLC
<b>Date of Individual Evaluation</b>		10/30/2025



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**Stakeholder and Facilitation to Support Maine's  
Electric Transmission Infrastructure Strategies**

**INDIVIDUAL EVALUATION NOTES**

<b>Evaluator</b>	<b>Name</b>	Erin Ferrell
	<b>Title</b>	Solar for All Coordinator
	<b>Department</b>	Department of Energy Resources

<b>Bidder Name</b>	Nexight Group LLC
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<b>Date of Individual Evaluation</b>	10/30/2025
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<b>File 2 – Organization Qualifications and Experience</b>
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	<b>Individual Notes</b>
<b>Overview of the Organization</b>	Provides services in strategy development, stakeholder engagement, facilitation, and technical communication for energy, infrastructure, and cybersecurity initiatives. Experience with federal and state agencies, national labs, NARUC
<b>Subcontractors</b>	n/a
<b>Organizational Chart</b>	included
<b>Litigation</b>	n/a
<b>Licensure/Certification</b>	Included
<b>Certificate of Insurance</b>	included

<b>Evaluator</b>	<b>Name</b>	Erin Ferrell
	<b>Title</b>	Solar for All Coordinator
	<b>Department</b>	Department of Energy Resources

<b>Bidder Name</b>	Nexight Group LLC
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<b>Date of Individual Evaluation</b>	10/30/2025
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<b>File 3 – Proposed Services</b>
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	<b>Individual Notes</b>
<b>Proposed Services</b>	Addressed all RFP tasks. Provided literature review sources Outreach and communications strategies - Awards from Society for Technical Communication
<b>Implementation – Work Plan</b>	included

<b>Evaluator</b>	<b>Name</b>	Robert Snook
	<b>Title</b>	Transmission Program Coordinator
	<b>Department</b>	Department of Energy Resources

<b>Bidder/Applicant Name</b>	<b>Nexight</b>
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Electric Transmission Infrastructure Strategies**

**INDIVIDUAL EVALUATION NOTES**

<b>File 2 – Organization Qualifications and Experience</b>
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	<b>Individual Notes</b>
<b>Overview of the Organization</b>	15 years' experience with 75 clients including DoE, national labs, NARUC, etc. 35 communications design awards including 10 on energy issues. Cyber security background. Large support team.
<b>Subcontractors</b>	none
<b>Organizational Chart</b>	yes
<b>Litigation</b>	None 5 years
<b>Financial Viability</b>	N/A
<b>Licensure/Certification</b>	Yes Project Management Institute
<b>Certificate of Insurance</b>	yes

<b>Evaluator</b>	<b>Name</b>	Robert Snook
	<b>Title</b>	Transmission Program Coordinator
	<b>Department</b>	Department of Energy Resources

<b>Bidder/Applicant Name</b>	<b><u>Nexight</u></b>
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<b>Date of Individual Evaluation</b>	<b><u>10/30/25</u></b>
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<b>File 3 – Proposed Services</b>
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	<b>Individual Notes</b>
<b>Proposed Services</b>	SOW broken down into 4 tasks, Project mgt, Research, Stakeholder Plan and Plan Implementation
<b>Implementation – Work Plan</b>	Responded to all 8 tasks in a different order but in detail with a modified GANTT chart and timelines.

<b>Evaluator</b>	<b>Name</b>	Sy Coffey
	<b>Title</b>	Fellow
	<b>Department</b>	Department of Energy Resources

<b>Bidder/Applicant Name</b>	Precision Consulting
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**INDIVIDUAL EVALUATION NOTES**

<b>Evaluator</b>	<b>Name</b>	Sy Coffey
	<b>Title</b>	Fellow
	<b>Department</b>	Department of Energy Resources

<b>Bidder/Applicant Name</b>	Precision Consulting
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<b>File 2 – Organization Qualifications and Experience</b>
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	<b>Individual Notes</b>
<b>Overview of the Organization</b>	<ul style="list-style-type: none"> <li>• Public-policy focused consulting company that provides strategic research, facilitation, and stakeholder engagement services</li> <li>• Experience with large-scale engagement for state agencies involving participatory planning and public communications</li> </ul>
<b>Subcontractors</b>	Not included
<b>Organizational Chart</b>	Included
<b>Litigation</b>	Not included
<b>Licensure/Certification</b>	
<b>Certificate of Insurance</b>	Included

<b>Evaluator</b>	<b>Name</b>	Sy Coffey
	<b>Title</b>	Fellow
	<b>Department</b>	Department of Energy Resources

<b>Bidder/Applicant Name</b>	Precision Consulting
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<b>Date of Individual Evaluation</b>	10/31/2025
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<b>File 3 – Proposed Services</b>
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	<b>Individual Notes</b>
<b>Proposed Services</b>	<ul style="list-style-type: none"> <li>• Includes all relevant tasks and responsibilities</li> <li>• Utilize cloud-based tools and survey analysis strategies</li> </ul>
<b>Implementation – Work Plan</b>	Included

<b>Evaluator</b>	<b>Name</b>	Erin Ferrell
	<b>Title</b>	Solar for All Coordinator
	<b>Department</b>	Department of Energy Resources

<b>Bidder Name</b>	Precision Consulting
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<b>Evaluator</b>	<b>Name</b>	Erin Ferrell
	<b>Title</b>	Solar for All Coordinator
	<b>Department</b>	Department of Energy Resources

<b>Bidder Name</b>	Precision Consulting
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<b>File 2 – Organization Qualifications and Experience</b>
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	<b>Individual Notes</b>
<b>Overview of the Organization</b>	Consulting org provides strategic research, facilitation, and stakeholder engagement services Experience with state agencies and higher ed
<b>Subcontractors</b>	Not included
<b>Organizational Chart</b>	included
<b>Litigation</b>	Not included
<b>Licensure/Certification</b>	Included
<b>Certificate of Insurance</b>	included

<b>Evaluator</b>	<b>Name</b>	Erin Ferrell
	<b>Title</b>	Solar for All Coordinator
	<b>Department</b>	Department of Energy Resources

<b>Bidder Name</b>	Precision Consulting
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**File 3 – Proposed Services**

	<b>Individual Notes</b>
<b>Proposed Services</b>	Addressed all RFP tasks. Cloud-based tools, process, and workspace.
<b>Implementation – Work Plan</b>	included

<b>Evaluator</b>	<b>Name</b>	Robert Snook
	<b>Title</b>	Transmission Program Coordinator
	<b>Department</b>	Department of Energy Resources
<b>Bidder/Applicant Name</b>		<b>Precision Consulting</b>
<b>Date of Individual Evaluation</b>		<b>10/31/25</b>



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**INDIVIDUAL EVALUATION NOTES**

**File 2 – Organization Qualifications and Experience**

	<b>Individual Notes</b>
<b>Overview of the Organization</b>	professional organization with experience in the US and Europe including state governments including with DoE funded projects
<b>Subcontractors</b>	No response
<b>Organizational Chart</b>	Yes and extensive CVs
<b>Litigation</b>	No response
<b>Financial Viability</b>	N/A
<b>Licensure/Certification</b>	Extensive CVs with many degrees/qualifications
<b>Certificate of Insurance</b>	yes

<b>Evaluator</b>	<b>Name</b>	Robert Snook
	<b>Title</b>	Transmission Program Coordinator
	<b>Department</b>	Department of Energy Resources

<b>Bidder/Applicant Name</b>	<b>Precision Consulting</b>
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<b>Evaluator</b>	<b>Name</b>	Robert Snook
	<b>Title</b>	Transmission Program Coordinator
	<b>Department</b>	Department of Energy Resources

<b>Bidder/Applicant Name</b>	<b>Precision Consulting</b>
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<b>File 3 – Proposed Services</b>
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	<b>Individual Notes</b>
<b>Proposed Services</b>	Detailed responses to RFP tasks.
<b>Implementation – Work Plan</b>	Responded to all 8 tasks appropriately and in detail. Identified appropriate sources for literature review.

<b>Evaluator</b>	<b>Name</b>	Sy Coffey
	<b>Title</b>	Fellow
	<b>Department</b>	Department of Energy Resources

<b>Bidder/Applicant Name</b>	Scarp Industries
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<b>Evaluator</b>	<b>Name</b>	Sy Coffey
	<b>Title</b>	Fellow
	<b>Department</b>	Department of Energy Resources

<b>Bidder/Applicant Name</b>	Scarp Industries
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<b>File 2 – Organization Qualifications and Experience</b>
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	<b>Individual Notes</b>
<b>Overview of the Organization</b>	<ul style="list-style-type: none"> <li>• Small business consulting firm with extensive experience in utility and energy policy development</li> <li>• Facilitated PJM's critical issue fast path resource adequacy task, which resulted in FERC approval</li> </ul>
<b>Subcontractors</b>	Included
<b>Organizational Chart</b>	Included
<b>Litigation</b>	N/A
<b>Licensure/Certification</b>	
<b>Certificate of Insurance</b>	Included

<b>Evaluator</b>	<b>Name</b>	Sy Coffey
	<b>Title</b>	Fellow
	<b>Department</b>	Department of Energy Resources

<b>Bidder/Applicant Name</b>	Scarp Industries
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<b>File 3 – Proposed Services</b>
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	<b>Individual Notes</b>
<b>Proposed Services</b>	<ul style="list-style-type: none"> <li>• Included relevant tasks and responsibilities</li> <li>• Plan on monthly virtual stakeholder meetings</li> </ul>
<b>Implementation – Work Plan</b>	Included

<b>Evaluator</b>	<b>Name</b>	Erin Ferrell
	<b>Title</b>	Solar for All Coordinator
	<b>Department</b>	Department of Energy Resources

<b>Bidder Name</b>	Scarp Industries Corp.
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**INDIVIDUAL EVALUATION NOTES**

<b>Evaluator</b>	<b>Name</b>	Erin Ferrell
	<b>Title</b>	Solar for All Coordinator
	<b>Department</b>	Department of Energy Resources

<b>Bidder Name</b>	Scarp Industries Corp.
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<b>File 2 – Organization Qualifications and Experience</b>
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	<b>Individual Notes</b>
<b>Overview of the Organization</b>	Family-owned company with electric utility industry focus. Experience with FERC, PJM, transmission planning, local gov planning, higher ed
<b>Subcontractors</b>	Included - two
<b>Organizational Chart</b>	included
<b>Litigation</b>	n/a
<b>Licensure/Certification</b>	Included
<b>Certificate of Insurance</b>	included

<b>Evaluator</b>	<b>Name</b>	Erin Ferrell
	<b>Title</b>	Solar for All Coordinator
	<b>Department</b>	Department of Energy Resources

<b>Bidder Name</b>	Scarp Industries Corp.
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<b>File 3 – Proposed Services</b>
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	<b>Individual Notes</b>
<b>Proposed Services</b>	Addressed all RFP tasks as outlined 4 public meetings, monthly stakeholder meetings
<b>Implementation – Work Plan</b>	included

<b>Evaluator</b>	<b>Name</b>	Robert Snook
	<b>Title</b>	Transmission Program Coordinator
	<b>Department</b>	Department of Energy Resources

<b>Bidder/Applicant Name</b>	<b>Scarp</b>
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<b>Date of Individual Evaluation</b>	<b>10/31/25</b>
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**State of Maine**

**Department of Energy Resources**

**RFP # 202505073**

**Stakeholder and Facilitation to Support Maine's  
Electric Transmission Infrastructure Strategies**

**INDIVIDUAL EVALUATION NOTES**

**File 2 – Organization Qualifications and Experience**

	<b>Individual Notes</b>
<b>Overview of the Organization</b>	New organization with energy experience, particularly with PJM and FERC (and USAID in Malaysia) NERC member
<b>Subcontractors</b>	Yes, two.
<b>Organizational Chart</b>	yes
<b>Litigation</b>	None 5 years
<b>Financial Viability</b>	N/A

<b>Evaluator</b>	<b>Name</b>	Robert Snook
	<b>Title</b>	Transmission Program Coordinator
	<b>Department</b>	Department of Energy Resources

<b>Bidder/Applicant Name</b>	<u>Scarp</u>
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<b>Date of Individual Evaluation</b>	<u>10/31/25</u>
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<b>Licensure/Certification</b>	Yes multiple certifications in power engineering areas
<b>Certificate of Insurance</b>	yes

<b>Evaluator</b>	<b>Name</b>	Robert Snook
	<b>Title</b>	Transmission Program Coordinator
	<b>Department</b>	Department of Energy Resources

<b>Bidder/Applicant Name</b>	<b>Scarp</b>
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<b>Date of Individual Evaluation</b>	<b>10/31/25</b>
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<b>File 3 – Proposed Services</b>
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	<b>Individual Notes</b>
<b>Proposed Services</b>	Appropriate responses to all RFP Tasks
<b>Implementation – Work Plan</b>	Responded to all 8 tasks appropriately and in detail with extensive timelines. Not a demonstrated strong background in stakeholder engagement. Will bill at hourly rates is there are additional stakeholder meeting requests

<b>Evaluator</b>	<b>Name</b>	Sy Coffey
	<b>Title</b>	Fellow
	<b>Department</b>	Department of Energy Resources
<b>Bidder/Applicant Name</b>		Seeds of Change
<b>Date of Individual Evaluation</b>		10/31/2025



**State of Maine**

**Department of Energy Resources**

**RFP # 202505073**

**Stakeholder and Facilitation to Support Maine's  
Electric Transmission Infrastructure Strategies**

**INDIVIDUAL EVALUATION NOTES**

<b>Evaluator</b>	<b>Name</b>	Sy Coffey
	<b>Title</b>	Fellow
	<b>Department</b>	Department of Energy Resources

<b>Bidder/Applicant Name</b>	Seeds of Change
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<b>Date of Individual Evaluation</b>	10/31/2025
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<b>File 2 – Organization Qualifications and Experience</b>
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	<b>Individual Notes</b>
<b>Overview of the Organization</b>	<ul style="list-style-type: none"> <li>• Professional consulting firm specializing in equity-centered stakeholder engagement</li> <li>• Experience with government agencies, large foundations, and multi-stakeholder initiatives</li> <li>• Experience in policy topics</li> </ul>
<b>Subcontractors</b>	N/A
<b>Organizational Chart</b>	Included
<b>Litigation</b>	Included
<b>Licensure/Certification</b>	
<b>Certificate of Insurance</b>	Statement included

<b>Evaluator</b>	<b>Name</b>	Sy Coffey
	<b>Title</b>	Fellow
	<b>Department</b>	Department of Energy Resources

<b>Bidder/Applicant Name</b>	Seeds of Change
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<b>Date of Individual Evaluation</b>	10/31/2025
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<b>File 3 – Proposed Services</b>
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	<b>Individual Notes</b>
<b>Proposed Services</b>	<ul style="list-style-type: none"> <li>• Includes all relevant tasks and responsibilities</li> <li>• Include relevant additional methods to solicit feedback</li> </ul>
<b>Implementation – Work Plan</b>	Included

<b>Evaluator</b>	<b>Name</b>	Erin Ferrell
	<b>Title</b>	Solar for All Coordinator
	<b>Department</b>	Department of Energy Resources
<b>Bidder Name</b>		Seeds of Change Consulting
<b>Date of Individual Evaluation</b>		10/30/2025



**State of Maine**

**Department of Energy Resources**

**RFP # 202505073**

**Stakeholder and Facilitation to Support Maine's  
Electric Transmission Infrastructure Strategies**

**INDIVIDUAL EVALUATION NOTES**

<b>Evaluator</b>	<b>Name</b>	Erin Ferrell
	<b>Title</b>	Solar for All Coordinator
	<b>Department</b>	Department of Energy Resources

<b>Bidder Name</b>	Seeds of Change Consulting
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<b>Date of Individual Evaluation</b>	10/30/2025
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<b>File 2 – Organization Qualifications and Experience</b>
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	<b>Individual Notes</b>
<b>Overview of the Organization</b>	Consulting firm specializing in stakeholder engagement, facilitation, strategic planning, org development, research, and evaluation services. Experiences with statewide program stakeholder engagement, county-level strategic planning – food policy and land policy
<b>Subcontractors</b>	n/a
<b>Organizational Chart</b>	included
<b>Litigation</b>	n/a
<b>Licensure/Certification</b>	Included
<b>Certificate of Insurance</b>	Not included – noted available upon award

<b>Evaluator</b>	<b>Name</b>	Erin Ferrell
	<b>Title</b>	Solar for All Coordinator
	<b>Department</b>	Department of Energy Resources

<b>Bidder Name</b>	Seeds of Change Consulting
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<b>Date of Individual Evaluation</b>	10/30/2025
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<b>File 3 – Proposed Services</b>
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	<b>Individual Notes</b>
<b>Proposed Services</b>	Addressed all RFP tasks. Provided multiple examples of public communication materials Provided multiple examples of additional methods to solicit feedback – surveys, focus groups, interviews, written comment
<b>Implementation – Work Plan</b>	included

<b>Evaluator</b>	<b>Name</b>	Robert Snook
	<b>Title</b>	Transmission Program Coordinator
	<b>Department</b>	Department of Energy Resources

<b>Bidder/Applicant Name</b>	<b>Seeds of Change</b>
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<b>Date of Individual Evaluation</b>	<b>10/31/25</b>
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**State of Maine**

**Department of Energy Resources**

**RFP # 202505073**

**Stakeholder and Facilitation to Support Maine's  
Electric Transmission Infrastructure Strategies**

**INDIVIDUAL EVALUATION NOTES**

**File 2 – Organization Qualifications and Experience**

	<b>Individual Notes</b>
<b>Overview of the Organization</b>	6 years' experience, some government work, environmental work
<b>Subcontractors</b>	Yes
<b>Organizational Chart</b>	yes
<b>Litigation</b>	N/A
<b>Financial Viability</b>	N/A
<b>Licensure/Certification</b>	Various professional qualifications including Racial Equity Institute training
<b>Certificate of Insurance</b>	Provided upon award

<b>Evaluator</b>	<b>Name</b>	Robert Snook
	<b>Title</b>	Transmission Program Coordinator
	<b>Department</b>	Department of Energy Resources

<b>Bidder/Applicant Name</b>	<b>Seeds of Change</b>
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<b>Date of Individual Evaluation</b>	<b>10/31/25</b>
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<b>File 3 – Proposed Services</b>
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	<b>Individual Notes</b>
<b>Proposed Services</b>	Addressed all 8 RFP tasks
<b>Implementation – Work Plan</b>	Responded to all 8 tasks appropriately with detailed timelines



**STATE OF MAINE  
DEPARTMENT OF ENERGY  
RESOURCES**

**Janet T. Mills  
Governor**

**Dan Burgess  
Commissioner**

**AGREEMENT AND DISCLOSURE STATEMENT  
RFP # 202505073**

**Stakeholder and Facilitation to Support Maine's  
Electric Transmission Infrastructure Strategies**

I, Sy Coffey accept the offer to become a member of the Evaluation Team for this solicitation for the State of Maine Department of Energy Resources. I do hereby accept the terms set forth in this agreement AND hereby disclose any affiliation or relationship I may have in connection with a bidder who has submitted a proposal to this solicitation.

Neither I nor any member of my immediate family have a personal or financial interest, direct or indirect, in the bidders whose proposals I will be reviewing. "Interest" may include, but is not limited to: current or former ownership in the bidder's company; current or former Board membership; current or former employment with the bidder; current or former personal contractual relationship with the bidder (example: paid consultant); and/or current or former relationship to a bidder's official which could reasonably be construed to constitute a conflict of interest (personal relationships may be perceived by the public as a potential conflict of interest).

I have not advised, consulted with or assisted any bidder in the preparation of any proposal submitted in response to this solicitation nor have I submitted a letter of support or similar endorsement.

I understand and agree that the evaluation process is to be conducted in an impartial manner without bias or prejudice. In this regard, I hereby certify that, to the best of my knowledge, there are no circumstances that would reasonably support a good faith charge of bias. I further understand that in the event a good faith charge of bias is made, it will rest with me to decide whether I should be disqualified from participation in the evaluation process.

**I agree to hold confidential all information related to the contents of this solicitation presented during the review process until such time as the Department formally releases the award decision notices for public distribution.**

*Sy Coffey*  
\_\_\_\_\_  
Signature

October 27, 2025  
\_\_\_\_\_  
Date



STATE OF MAINE  
DEPARTMENT OF ENERGY  
RESOURCES

Janet T. Mills  
Governor

Dan Burgess  
Commissioner

AGREEMENT AND DISCLOSURE STATEMENT  
RFP # 202505073  
Stakeholder and Facilitation to Support Maine's  
Electric Transmission Infrastructure Strategies

I, (print name at right) Erin Ferrell accept the offer to become a member of the Evaluation Team for this solicitation for the State of Maine Department of Energy Resources. I do hereby accept the terms set forth in this agreement AND hereby disclose any affiliation or relationship I may have in connection with a bidder who has submitted a proposal to this solicitation.

Neither I nor any member of my immediate family have a personal or financial interest, direct or indirect, in the bidders whose proposals I will be reviewing. "Interest" may include, but is not limited to: current or former ownership in the bidder's company; current or former Board membership; current or former employment with the bidder; current or former personal contractual relationship with the bidder (example: paid consultant); and/or current or former relationship to a bidder's official which could reasonably be construed to constitute a conflict of interest (personal relationships may be perceived by the public as a potential conflict of interest).

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Erin Ferrell

Signature

10/27/25

Date



STATE OF MAINE  
DEPARTMENT OF ENERGY  
RESOURCES

Janet T. Mills  
Governor

Dan Burgess  
Commissioner

**AGREEMENT AND DISCLOSURE STATEMENT  
RFP # 202505073**

**Stakeholder and Facilitation to Support Maine's  
Electric Transmission Infrastructure Strategies**

I, Robert Snook accept the offer to become a member of the Evaluation Team for this solicitation for the State of Maine Department of Energy Resources. I do hereby accept the terms set forth in this agreement AND hereby disclose any affiliation or relationship I may have in connection with a bidder who has submitted a proposal to this solicitation.

Neither I nor any member of my immediate family have a personal or financial interest, direct or indirect, in the bidders whose proposals I will be reviewing. "Interest" may include, but is not limited to: current or former ownership in the bidder's company; current or former Board membership; current or former employment with the bidder; current or former personal contractual relationship with the bidder (example: paid consultant); and/or current or former relationship to a bidder's official which could reasonably be construed to constitute a conflict of interest (personal relationships may be perceived by the public as a potential conflict of interest).

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**I agree to hold confidential all information related to the contents of this solicitation presented during the review process until such time as the Department formally releases the award decision notices for public distribution.**

/s/ Robert Snook  
Signature

Oct. 27, 2025  
Date