			RFP# 2025050	72				
		Wholesa	le Distribution for Re	esident Annexes				
CATEGORY #1 – Ready and Snack Food								
		Bidder Name:	Jail Puff	Keefe	Mainely Vending	Union Supply		
	Media	n % Discount	(no bid)	0	0	30		
	Aggrega	te Unit Cost \$	(no bid)	6.01	10.43	3.23		
Scorii	ng Sections	Points Available						
	ninary Information	Pass/Fail	n/a	n/a	n/a	n/a		
Section II: Orga Qualifications a		30	5	25	23	30		
Section III: Prop	oosed Services	40	0	35	32	35		
Section IV: Cost Proposal	Median Discount Aggregate Unit Cost	10 20	n/a	0 10.75	0 6.19	10 20		
	TOTAL	<u>100</u>	<u>n/a</u>	<u>70.75</u>	<u>61.19</u>	<u>95</u>		
		Bidder Name:	Walkenhorst's					
	Media	n % Discount	18					
	Aggrega	te Unit Cost \$	6.89					
Scorii	ng Sections	Points Available						
Section I: Prelin	ninary Information	Pass/Fail	n/a					
Section II: Organization Qualifications and Experience		30	20					
Section III: Proposed Services 40		40	25					
Section IV: Cost Proposal	Median Discount Aggregate Unit Cost	10 20	6 9.38					
	TOTAL	<u>100</u>	<u>60.38</u>					

			RFP# 20250507	/2				
	Wholesale Distribution for Resident Annexes							
CATEGORY #2 – Ice Cream								
		Bidder Name:	Jail Puff	Keefe	Mainely Vending	Union Supply		
	Media	n % Discount	(no bid)	(no bid)	0.00	(no bid)		
	Aggrega	te Unit Cost \$		6.01	9.74			
Scorir	ng Sections	Points Available						
	ninary Information	Pass/Fail	n/a	n/a	n/a	n/a		
Section II: Orga Qualifications a		30	5	25	23	30		
Section III: Prop	osed Services	40	0	35	32	35		
Section IV: Cost Proposal	Median Discount Aggregate Unit Cost	10 20	n/a	n/a	0 20	n/a		
	TOTAL	<u>100</u>	<u>n/a</u>	<u>n/a</u>	<u>75</u>	<u>n/a</u>		
		Bidder Name:	Walkenhorst's					
	Media	n % Discount	(no bid)					
	Aggrega	te Unit Cost \$						
Scorir	ng Sections	Points Available						
Section I: Prelim	Section I: Preliminary Information		n/a					
Section II: Organization Qualifications and Experience		30	20					
Section III: Proposed Services 40		40	25					
Section IV: Cost Proposal	Median Discount Aggregate Unit Cost	10 20	n/a					
	TOTAL	<u>100</u>	<u>n/a</u>					

			RFP# 2025050	72				
		Wholesal	e Distribution for Re	esident Annexes				
CATEGORY #3 – Beverages								
		Bidder Name:	Jail Puff	Keefe	Mainely Vending	Union Supply		
	Media	n % Discount	(no bid)	0	0	42		
	Aggrega	te Unit Cost \$		.41	.34	.27		
Scorii	ng Sections	Points Available						
	ninary Information	Pass/Fail	n/a	n/a	n/a	n/a		
Section II: Orga Qualifications a		30	5	25	23	30		
Section III: Prop	oosed Services	40	0	35	32	35		
Section IV: Cost Proposal	Median Discount Aggregate Unit Cost	10 20	n/a	0 13.17	0 15.88	10 20		
	TOTAL	<u>100</u>	<u>n/a</u>	<u>73.17</u>	70.88	<u>95</u>		
		Bidder Name:	Walkenhorst's					
	Media	n % Discount	0					
	Aggrega	te Unit Cost \$	.40					
Scorii	ng Sections	Points Available						
Section I: Prelin	Section I: Preliminary Information		n/a					
Section II: Organization Qualifications and Experience		30	20					
Section III: Proposed Services 40		40	25					
Section IV: Cost Proposal	Median Discount Aggregate Unit Cost	10 20	0 13.5					
	TOTAL	<u>100</u>	<u>58.5</u>					

			RFP# 2025050	72		
		Wholesal	e Distribution for R	esident Annexes		
		CATEGOR	Y #4 – Health and Pe	ersonal Care Item	S	
		Bidder Name:	Jail Puff	Keefe	Mainely Vending	Union Supply
	Media	n % Discount	(no bid)	0	0	25
	Aggrega	te Unit Cost \$		1.17	3.27	.88
Scorii	ng Sections	Points Available				
	ninary Information	Pass/Fail	n/a	n/a	n/a	n/a
Section II: Orga Qualifications a		30	5	25	23	30
Section III: Prop	oosed Services	40	0	35	32	35
Section IV: Cost Proposal	Median Discount Aggregate Unit Cost	10 20	n/a	0 15.04	0 5.38	10 20
	TOTAL	<u>100</u>	<u>n/a</u>	<u>75.04</u>	<u>60.38</u>	<u>95</u>
		Bidder Name:	Walkenhorst's			
	Media	n % Discount	23			
	Aggrega	te Unit Cost \$	2.65			
Scorii	ng Sections	Points Available				
Section I: Prelin	Section I: Preliminary Information		n/a			
Section II: Organization Qualifications and Experience		30	20			
Section III: Proposed Services 40		25				
Section IV: Cost Proposal	Median Discount Aggregate Unit Cost	10 20	9.2 6.64			
	TOTAL	<u>100</u>	<u>60.84</u>			

			RFP# 20250507	2				
	Wholesale Distribution for Resident Annexes							
CATEGORY #5 – Tobacco Products								
		Bidder Name:	Jail Puff	Keefe	Mainely Vending	Union Supply		
	Media	n % Discount	0	(no bid)	(no bid)	(no bid)		
	Aggrega	te Unit Cost \$	\$4 per E-Cig					
Scorii	ng Sections	Points Available						
	ninary Information	Pass/Fail	n/a	n/a	n/a	n/a		
Section II: Orga Qualifications a		30	5	25	23	30		
Section III: Prop	oosed Services	40	0	35	32	35		
Section IV: Cost Proposal	Median Discount Aggregate Unit Cost	10 20	0 20	n/a	n/a	n/a		
	TOTAL	<u>100</u>	<u>25</u>	<u>n/a</u>	<u>n/a</u>	<u>n/a</u>		
		Bidder Name:	Walkenhorst's					
	Media	n % Discount	(no bid)					
	Aggrega	te Unit Cost \$						
Scorii	ng Sections	Points Available						
Section I: Prelin	ninary Information	Pass/Fail	n/a					
Section II: Organization Qualifications and Experience		30	20					
Section III: Proposed Services 40		40	25					
Section IV: Cost Proposal	Median Discount Aggregate Unit Cost	10 20	n/a					
	TOTAL	<u>100</u>	<u>n/a</u>					

			RFP# 20250507	72		
		Wholesal	e Distribution for Re	sident Annexes		
		CA	EGORY #6 – House	hold Items		
		Bidder Name:	Jail Puff	Keefe	Mainely Vending	Union Supply
	Med	dian Discount	(no bid)	0%	0%	31%
	Aggreg	ate Unit Cost		3.00	5.30	2.50
Scorii	ng Sections	Points Available				
Section I: Prelin	ninary Information	Pass/Fail	n/a	n/a	n/a	n/a
Section II: Orga Qualifications a		30	5	25	23	30
Section III: Prop	oosed Services	40	0	35	32	35
Section IV: Cost Proposal	Median Discount Aggregate Unit Cost	10 20	n/a	0 16	0 9.40	10 19.92
	TOTAL	<u>100</u>	<u>n/a</u>	<u>76.6</u>	<u>64.4</u>	<u>94.92</u>
		Bidder Name:	Walkenhorst's			
	Med	dian Discount	8%			
	Aggreg	ate Unit Cost	2.49			
Scorii	ng Sections	Points Available				
Section I: Prelin	ninary Information	Pass/Fail	n/a			
Section II: Organization Qualifications and Experience		30	20			
Section III: Proposed Services 40		40	25			
Section IV: Cost Proposal	Median Discount Aggregate Unit Cost	10 20	2.58 20			
	TOTAL	<u>100</u>	<u>67.58</u>			

			RFP# 20250507	72					
		Wholesa	e Distribution for Re	esident Annexes					
CATEGORY #7 – Electronics									
		Bidder Name:	Jail Puff	Keefe	Mainely Vending	Union Supply			
	Ме	dian Discount	(no bid)	(no bid)	(no bid)	31%			
	Aggreg	ate Unit Cost				175.00			
Scorii	ng Sections	Points Available							
	ninary Information	Pass/Fail	n/a	n/a	n/a	n/a			
Section II: Orga Qualifications a		30	5	25	23	30			
Section III: Prop	osed Services	40	0	35	32	35			
Section IV: Cost Proposal	Median Discount Aggregate Unit Cost	10 20	n/a	n/a	n/a	10 20			
	TOTAL	<u>100</u>	<u>n/a</u>	<u>n/a</u>	<u>n/a</u>	<u>95</u>			
		Bidder Name:	Walkenhorst's						
	Mee	dian Discount	31%						
	Aggreg	gate Unit Cost	220.71						
Scorii	ng Sections	Points Available							
Section I: Prelin	Section I: Preliminary Information		n/a						
Section II: Organization Qualifications and Experience		30	20						
Section III: Proposed Services 40		40	25						
Section IV: Cost Proposal	Median Discount Aggregate Unit Cost	10 20	10 15.86						
	TOTAL	<u>100</u>	<u>70.86</u>						

			RFP# 2025050	72		
		Wholesal	e Distribution for R	esident Annexes		
		CATEGOR	RY #8 – Religious an	d Personal items		
		Bidder Name:	Jail Puff	Keefe	Mainely Vending	Union Supply
	Med	dian Discount	(no bid)	0%	(no bid)	47%
	Aggreg	ate Unit Cost		23.39		19.40
Scorii	ng Sections	Points Available				
Section I: Prelin	ninary Information	Pass/Fail	n/a	n/a	n/a	n/a
Section II: Orga Qualifications a		30	5	25	23	30
Section III: Prop	oosed Services	40	0	35	32	35
Section IV: Cost Proposal	Median Discount Aggregate Unit Cost	10 20	n/a	0 16.59	n/a	10 20
	TOTAL	<u>100</u>	<u>n/a</u>	<u>76.59</u>	<u>n/a</u>	<u>95</u>
		Bidder Name:	Walkenhorst's			
	Mee	dian Discount	41%			
	Aggreg	ate Unit Cost	30.90			
Scorii	ng Sections	Points Available				
Section I: Prelin	ninary Information	Pass/Fail	n/a			
Section II: Organization Qualifications and Experience		30	20			
Section III: Proposed Services 40		25				
Section IV: Cost Proposal	Median Discount Aggregate Unit Cost	10 20	8.7 12.56			
	TOTAL	<u>100</u>	<u>66.26</u>			

## Award Justification Statement RFP# 202505072 – Wholesale Distribution for Resident Annexes

I. Summary: The Department of Corrections (Department) is seeking wholesale food and property distributors as defined in this Request for Proposals (RFP) document. The requested service aligns with the Department's mission to provide for the physical, emotional, and spiritual well-being of individuals under its care while fostering opportunities for rehabilitation and personal growth. By providing access to regulated and approved convenience store items, this service supports the Department's goal of promoting self-sufficiency, meeting basic needs, and enhancing quality of life for residents.

As part of its rehabilitative approach, the Department seeks to provide residents with access to essential and allowable personal property items reflecting life in the community. The Department seeks to optimize availability, transparency, and quality control by formalizing a standardized supply process. This initiative is designed to improve efficiency while adhering to the Department's policies on allowable property.

- **II. Evaluation Process:** The consensus scoring process was used to evaluate submitted proposals. The evaluation team consisted of a variety of subject matter experts including DOC facility staff, Central Office Administration and the Corrections Service Center to provide input from a financial perspective.
- **III. Qualifications & Experience:** The experience of awarded bidders ranges from 12 to 50 years. All awarded bidders also have experience in the commissary/corrections marketplace.
- **IV. Proposed Services:** Proposals received from awarded bidders indicate they will comply with all service requirements defined in the RFP. The four awarded bidders all have impressive product listings as evidenced by catalog submissions. Three of the four awarded bidders offer a means for electronic/online ordering which may serve to enhance annex operations.
- V. **Cost Proposal:** Costs proposals were evaluated by category, with each awarded bidder bidding on multiple categories. Out of 30 points available under cost proposal, documented scores range from 5.38 points (Health & Personal Care Items) to 30 points (multiple categories). Once contracts with awarded bidders have been executed, DOC facilities will source product from bidders who offer the best pricing within each product category.

VI. **Conclusion:** The Department was pleased to receive proposals from the four awarded bidders, each with significant experience in the corrections marketplace and each having robust product offerings. The Departments looks forward to working with each of the awarded bidders.



STATE OF MAINE DEPARTMENT OF CORRECTIONS 111 STATE HOUSE STATION AUGUSTA MAINE 04333-0111

RANDALL A. LIBERTY COMMISSIONER

July 15, 2025

JP Maxx, LLC d/b/a Jail Puff Maxx Attn: Tracy Hemphill, Owner 186 Sugar Shack Road Marksville, LA 71351

SUBJECT: Notice of Conditional Contract Awards under **RFP# 202505072** Wholesale Distribution for Resident Annexes

Dear Ms. Hemphill:

This letter is in regard to the subject Request for Proposals (RFP), issued by the State of Maine Department of Corrections for **Wholesale Distribution for Resident Annexes**. The Department has evaluated the proposals received using the evaluation criteria identified in the RFP, and the Department is hereby announcing its conditional contract awards to the following bidders:

- Keefe Group, LLC dba Keefe Supply Company
- Mainely Vending
- Union Supply Group, Inc.
- Walkenhorst's

The bidders listed above received the evaluation team's highest rankings. The Department will be contacting the aforementioned bidders soon to negotiate a contract. As provided in the RFP, the Notice of Conditional Contract Award is subject to execution of a written contract and, as a result, this Notice does NOT constitute the formation of a contract between the Department and the apparent successful vendor. The vendor shall not acquire any legal or equitable rights relative to the contract services until a contract containing terms and conditions acceptable to the Department is executed. The Department further reserves the right to cancel this Notice of Conditional Contract Award at any time prior to the execution of a written contract.

As stated in the RFP, following announcement of this award decision, all submissions in response to the RFP are considered public records available for public inspection pursuant to the State of Maine Freedom of Access Act (FOAA). 1 M.R.S. §§ 401 et seq.; 5 M.R.S. § 1825-B (6).

This award decision is conditioned upon final approval by the State Procurement Review Committee and the successful negotiation of a contract. A Statement of Appeal Rights has been provided with this letter; see below.



#### STATE OF MAINE DEPARTMENT OF CORRECTIONS 111 STATE HOUSE STATION AUGUSTA MAINE 04333-0111

RANDALL A. LIBERTY COMMISSIONER

Thank you for your interest in doing business with the State of Maine.

Sincerely,

-DocuSigned by:

Scott Goulette -74A20E43E4BA469...

Scott Goulette, Financial Analyst / RFP Coordinator

Cc: Conner McFarland, Correctional Operations Manager



STATE OF MAINE DEPARTMENT OF CORRECTIONS 111 STATE HOUSE STATION AUGUSTA MAINE 04333-0111

RANDALL A. LIBERTY COMMISSIONER

## STATEMENT OF APPEAL RIGHTS

Any person aggrieved by an award decision may request an appeal hearing. The request must be made to the Director of the Bureau of General Services, in writing, within 15 days of notification of the contract award as provided in 5 M.R.S. § 1825-E (2) and the Rules of the Department of Administrative and Financial Services, Bureau of General Services, Office of State Procurement Services [formerly the Division of Purchases], Chapter 120, § (2) (2).



STATE OF MAINE DEPARTMENT OF CORRECTIONS 111 STATE HOUSE STATION AUGUSTA MAINE 04333-0111

RANDALL A. LIBERTY COMMISSIONER

July 15, 2025

Keefe Group, LLC dba Keefe Supply Company Attn: Jim VanGieson, Executive Vice President 10880 Linpage Place St. Louis, MO 63132

SUBJECT: Notice of Conditional Contract Awards under **RFP# 202505072** Wholesale Distribution for Resident Annexes

Dear Mr. VanGieson:

This letter is in regard to the subject Request for Proposals (RFP), issued by the State of Maine Department of Corrections for **Wholesale Distribution for Resident Annexes**. The Department has evaluated the proposals received using the evaluation criteria identified in the RFP, and the Department is hereby announcing its conditional contract awards to the following bidders:

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- Union Supply Group, Inc.
- Walkenhorst's

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#### STATE OF MAINE DEPARTMENT OF CORRECTIONS 111 STATE HOUSE STATION AUGUSTA MAINE 04333-0111

RANDALL A. LIBERTY COMMISSIONER

Thank you for your interest in doing business with the State of Maine.

Sincerely,

DocuSigned by: Scott Goulette

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Scott Goulette, Financial Analyst / RFP Coordinator

Cc: Turek Wallace, Keefe Account Manager Conner McFarland, Correctional Operations Manager



STATE OF MAINE DEPARTMENT OF CORRECTIONS 111 STATE HOUSE STATION AUGUSTA MAINE 04333-0111

RANDALL A. LIBERTY COMMISSIONER

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STATE OF MAINE DEPARTMENT OF CORRECTIONS 111 STATE HOUSE STATION AUGUSTA MAINE 04333-0111

RANDALL A. LIBERTY COMMISSIONER

July 15, 2025

Mainly Vending Attn: Nick Gagne, Founder & CEO 58 Lyons Road Sidney, ME 04430

SUBJECT: Notice of Conditional Contract Awards under **RFP# 202505072** Wholesale Distribution for Resident Annexes

Dear Mr. Gagne:

This letter is in regard to the subject Request for Proposals (RFP), issued by the State of Maine Department of Corrections for **Wholesale Distribution for Resident Annexes**. The Department has evaluated the proposals received using the evaluation criteria identified in the RFP, and the Department is hereby announcing its conditional contract awards to the following bidders:

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- Mainly Vending
- Union Supply Group, Inc.
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#### STATE OF MAINE DEPARTMENT OF CORRECTIONS 111 STATE HOUSE STATION AUGUSTA MAINE 04333-0111

RANDALL A. LIBERTY COMMISSIONER

Thank you for your interest in doing business with the State of Maine.

Sincerely,

-DocuSigned by:

Scott Goulette \_74A20E43E4BA469...

Scott Goulette, Financial Analyst / RFP Coordinator

Cc: Alex Stern, Mainly Vending SnacKing Conner McFarland, Correctional Operations Manager



STATE OF MAINE DEPARTMENT OF CORRECTIONS 111 STATE HOUSE STATION AUGUSTA MAINE 04333-0111

RANDALL A. LIBERTY COMMISSIONER

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STATE OF MAINE DEPARTMENT OF CORRECTIONS 111 STATE HOUSE STATION AUGUSTA MAINE 04333-0111

RANDALL A. LIBERTY COMMISSIONER

July 15, 2025

Union Supply Group, Inc. Attn: Tom Burns, Regional Vice President 2500 Regent Blvd. Dallas, TX 75261

SUBJECT: Notice of Conditional Contract Awards under **RFP# 202505072** Wholesale Distribution for Resident Annexes

Dear Mr. Burns:

This letter is in regard to the subject Request for Proposals (RFP), issued by the State of Maine Department of Corrections for **Wholesale Distribution for Resident Annexes**. The Department has evaluated the proposals received using the evaluation criteria identified in the RFP, and the Department is hereby announcing its conditional contract awards to the following bidders:

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- Union Supply Group, Inc.
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#### STATE OF MAINE DEPARTMENT OF CORRECTIONS 111 STATE HOUSE STATION AUGUSTA MAINE 04333-0111

RANDALL A. LIBERTY COMMISSIONER

Thank you for your interest in doing business with the State of Maine.

Sincerely,

-DocuSigned by:

Scott Goulette

Scott Goulette, Financial Analyst / RFP Coordinator

Cc: Greg Gemienhardt, Vice President Wholesale Commissary Conner McFarland, Correctional Operations Manager



STATE OF MAINE DEPARTMENT OF CORRECTIONS 111 STATE HOUSE STATION AUGUSTA MAINE 04333-0111

RANDALL A. LIBERTY COMMISSIONER

## STATEMENT OF APPEAL RIGHTS

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STATE OF MAINE DEPARTMENT OF CORRECTIONS 111 STATE HOUSE STATION AUGUSTA MAINE 04333-0111

RANDALL A. LIBERTY COMMISSIONER

July 15, 2025

Walkenhorst's Attn: Jason Fults, Vice President 445 Ingenuity Aveenue Sparks, NV 89441

SUBJECT: Notice of Conditional Contract Awards under **RFP# 202505072** Wholesale Distribution for Resident Annexes

Dear Mr. Fults:

This letter is in regard to the subject Request for Proposals (RFP), issued by the State of Maine Department of Corrections for **Wholesale Distribution for Resident Annexes**. The Department has evaluated the proposals received using the evaluation criteria identified in the RFP, and the Department is hereby announcing its conditional contract awards to the following bidders:

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- Mainely Vending
- Union Supply Group, Inc.
- Walkenhorst's

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#### STATE OF MAINE DEPARTMENT OF CORRECTIONS 111 STATE HOUSE STATION AUGUSTA MAINE 04333-0111

RANDALL A. LIBERTY COMMISSIONER

Thank you for your interest in doing business with the State of Maine.

Sincerely,

-DocuSigned by: Scott Goulette

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Scott Goulette, Financial Analyst / RFP Coordinator

Cc: Shari Erickson, Business Devleopment Conner McFarland, Correctional Operations Manager



STATE OF MAINE DEPARTMENT OF CORRECTIONS 111 STATE HOUSE STATION AUGUSTA MAINE 04333-0111

RANDALL A. LIBERTY COMMISSIONER

## STATEMENT OF APPEAL RIGHTS

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## RFP #: RFP #: 202505072 RFP TITLE: Wholesale Distribution for Resident Annexes BIDDER: Jail Puff DATE: June 23, 2025

#### SUMMARY PAGE

### Department Name: Corrections Name of RFP Coordinator: Scott Goulette Names of Evaluators: Conner McFarland, Kelly Curtis, Bob Walden, Chris Pearl

(Note: Only the categories bid upon are reflected below.)

Scoring Sections	<u>Points</u> <u>Available</u>	<u>Points</u> <u>Awarded</u>
Section II. Organization Qualifications and Experience	30	5
Section III. Proposed Services	40	0
Section IV. Cost Proposal	30	20
Total Points	<u>100</u>	<u>25</u>

## RFP #: RFP #: 202505072 RFP TITLE: Wholesale Distribution for Resident Annexes BIDDER: Jail Puff DATE: June 23, 2025

## EVALUATION OF SECTION II Organization Qualifications and Experience

	<u>Points</u> <u>Available</u>	<u>Points</u> <u>Awarded</u>
Section II. Organization Qualifications and Experience	30	5

- I. Overview of the Organization
  - Louisiana based company but very limited description of organization provided
  - Specializes in vape/e-cigs made exclusively for corrections
  - Offers 2 flavors regular and menthol
  - Proprietary tracking software free to facility
- II. Subcontractors
  - None
- III. Organizational Chart
  - No org chart provided
- IV. Litigation
  - Not addressed
- V. Licensure/Certification
  - Not provided
- VI. Certificate of Insurance
  - Not provided
- > 3 projects provided but very limited detail
- > Letters of recommendation more descriptive but were not requested in the RFP

## RFP #: RFP #: 202505072 RFP TITLE: Wholesale Distribution for Resident Annexes BIDDER: Jail Puff DATE: June 23, 2025

### EVALUATION OF SECTION III Proposed Services

	<u>Points</u> <u>Available</u>	<u>Points</u> <u>Awarded</u>
Section III. Proposed Services	40	0

- A Scope of Work Not provided
- B. Product Categories / Catalog Not provided

## RFP #: RFP #: 202505072 **RFP TITLE: Wholesale Distribution for Resident Annexes BIDDER: Jail Puff** DATE: June 23, 2025

## **EVALUATION OF SECTION IV Cost Proposal**

	<u>Points</u> <u>Available</u>	<u>Points</u> <u>Awarded</u>
Section IV. Cost Proposal	30	20

(Note: Only the categories bid upon are reflected below.)

### **Category 5 – Tobacco Products**

Total Category Points

<u>20</u>

Discount Being Scored	د	Highest % Discount	х	Score Weight	=	Score
0%	э	0%	x	10 points	=	0

Lowest Cost per unit	د	Cost Proposal Being Scored	х	Score Weight	=	Score
\$4.00	ŋ	\$4.00	x	20 points	H	20

## RFP #: RFP #: 202505072 RFP TITLE: Wholesale Distribution for Resident Annexes BIDDER: Keefe DATE: June 23, 2025

### SUMMARY PAGE

## Department Name: Corrections Name of RFP Coordinator: Scott Goulette Names of Evaluators: Conner McFarland, Kelly Curtis, Bob Walden, Chris Pearl

### (Note: Only the categories bid upon are reflected below.)

#### Category 1 – Ready and Snack Food

Scoring Sections	<u>Points</u> <u>Available</u>	<u>Points</u> <u>Awarded</u>
Section II. Organization Qualifications and Experience	30	25
Section III. Proposed Services	40	35
Section IV. Cost Proposal	30	10.75
Total Points	<u>100</u>	<u>70.75</u>

#### Category 3 – Beverages

Scoring Sections	<u>Points</u> <u>Available</u>	<u>Points</u> <u>Awarded</u>
Section II. Organization Qualifications and Experience	30	25
Section III. Proposed Services	40	35
Section IV. Cost Proposal	30	13.17
Total Points	<u>100</u>	<u>73.17</u>

## Category 4 – Health and Personal Care Items

Scoring Sections	<u>Points</u> Available	<u>Points</u> <u>Awarded</u>
Section II. Organization Qualifications and Experience	30	25
Section III. Proposed Services	40	35
Section IV. Cost Proposal	30	15.04
Total Points	<u>100</u>	<u>70.04</u>

## RFP #: RFP #: 202505072 RFP TITLE: Wholesale Distribution for Resident Annexes BIDDER: Keefe DATE: June 23, 2025

# Category 6 – Household Items

Scoring Sections	<u>Points</u> <u>Available</u>	<u>Points</u> <u>Awarded</u>
Section II. Organization Qualifications and Experience	30	25
Section III. Proposed Services	40	35
Section IV. Cost Proposal	30	16.6
Total Points	<u>100</u>	<u>76.6</u>

# Category 8 – Religious Items

Scoring Sections	<u>Points</u> <u>Available</u>	<u>Points</u> <u>Awarded</u>
Section II. Organization Qualifications and Experience	30	25
Section III. Proposed Services	40	35
Section IV. Cost Proposal	30	16.59
Total Points	<u>100</u>	<u>76.59</u>

## RFP #: RFP #: 202505072 RFP TITLE: Wholesale Distribution for Resident Annexes BIDDER: Keefe DATE: June 23, 2025

## EVALUATION OF SECTION II Organization Qualifications and Experience

	<u>Points</u> <u>Available</u>	<u>Points</u> <u>Awarded</u>
Section II. Organization Qualifications and Experience	30	25

- I. Overview of the Organization
  - In corrections market since 1975 (50 years)
  - Long term commissary provider for Maine DOC; some concerns with getting timely responses based on past experience
  - One of largest providers in the country; currently serves 900 federal/state/county/private facilities in the US
  - Offers > 10,250 name-brand and private-label products
  - 3 examples provided, lacking in specific detail NY, CT and NV
- II. Subcontractors
  - None
- III. Organizational Chart
  - Provided; appears to have personnel capacity
- IV. Litigation
  - Nothing of concern
- V. Licensure/Certification
  - Will comply as needed
- VI. Certificate of Insurance
  - Provided

## RFP #: RFP #: 202505072 RFP TITLE: Wholesale Distribution for Resident Annexes BIDDER: Keefe DATE: June 23, 2025

## EVALUATION OF SECTION III Proposed Services

	<u>Points</u> <u>Available</u>	<u>Points</u> <u>Awarded</u>
Section III. Proposed Services	40	35

- A Scope of Work
- 1. Product Supply and Distribution
  - Propose all product requests except ice cream, tobacco and electronics
  - Large warehouse in Edison, NJ (188,000 sf)
  - Will ship to Maine within 48 hours of order
  - Currently maintains 98% fulfillment rate
- 2. Locations
  - Will provide for all locations
- 3. Sales Data
- 4. Sales Representation Account manager Turek Wallace; has been responsive in dealings with DOC historically; adequate coverage reflected in proposal
- 5. Ordering Online ordering through KBOS (separate tutorial provided)
- Discontinued Items and Substitutions state they will comply with requirements; Maine DOC has experienced fairly high rate of discontinued (out of stock) items; will sell substitutes at same price as item being replaced
- 7. Delivery Requirements will comply; has been a positive experience with Maine DOC
- 8. Samples will comply as requested
- 9. Lead Time will comply with RFP requirement of 1 week from date of ordering; product will have minimum shelf life of 3 weeks
- 10. Product Specifications and Pricing will adhere to requirements
- 11. Product Categories bidding all categories except ice cream, tobacco and electronics; comprehensive product catalog provided

## RFP #: RFP #: 202505072 RFP TITLE: Wholesale Distribution for Resident Annexes BIDDER: Keefe DATE: June 23, 2025

## EVALUATION OF SECTION IV Cost Proposal

(Note: Only the categories bid upon are reflected below.)

Category 1 – Ready and Snack Food

Total Category Points <u>10.75</u>

Discount Being Scored	د	Highest % Discount	х	Score Weight	=	Score
0	c	30	x	10 points	=	0

Lowest Cost per unit	د	Cost Proposal Being Scored	х	Score Weight	=	Score
\$3.23	c	\$6.01	x	20 points	II	10.75

## **Category 3 – Beverages**

# Total Category Points <u>13.17</u>

Discount Being Scored	د	Highest % Discount	х	Score Weight	=	Score
0	c	42	x	10 points	II	0

Lowest Cost per unit	د	Cost Proposal Being Scored	х	Score Weight	=	Score
\$.27	э	\$.41	x	20 points	=	13.17

## Category 4 – Health and Personal Care Items

Total Category Points 15.04

Discount Being Scored	د	Highest % Discount	х	Score Weight	=	Score
0	э	25	x	10 points	=	0

## RFP #: RFP #: 202505072 RFP TITLE: Wholesale Distribution for Resident Annexes BIDDER: Keefe DATE: June 23, 2025

Lowest Cost per unit	د	Cost Proposal Being Scored	х	Score Weight	=	Score
\$.88	c	\$1.17	x	20 points	II	15.04

## Category 6 – Household Items

## Total Category Points <u>16.6</u>

Discount Being Scored	د	Highest % Discount	х	Score Weight	=	Score
0	0	31	x	10 points	=	0

Lowest Cost per unit	د	Cost Proposal Being Scored	х	Score Weight	=	Score
\$2.49	c	\$3.00	x	20 points	II	16.6

## Category 8 – Religious Items

## Total Category Points <u>16.59</u>

Discount Being Scored.Highest % DiscountxScore<br/>Weight=Score0.47x10 points=0

Lowest Cost per unit	د	Cost Proposal Being Scored	х	Score Weight	=	Score
\$19.40	c	\$23.39	x	20 points	II	16.59

## RFP #: RFP #: 202505072 RFP TITLE: Wholesale Distribution for Resident Annexes BIDDER: Mainely Vending DATE: June 23, 2025

#### SUMMARY PAGE

### Department Name: Corrections Name of RFP Coordinator: Scott Goulette Names of Evaluators: Conner McFarland, Kelly Curtis, Bob Walden, Chris Pearl

# Category 1 – Ready and Snack Food

Scoring Sections	<u>Points</u> <u>Available</u>	<u>Points</u> <u>Awarded</u>
Section II. Organization Qualifications and Experience	30	23
Section III. Proposed Services	40	32
Section IV. Cost Proposal	30	6.19
Total Points	<u>100</u>	<u>61.19</u>

#### Category 2 – Ice Cream

Scoring Sections	<u>Points</u> <u>Available</u>	<u>Points</u> <u>Awarded</u>
Section II. Organization Qualifications and Experience	30	23
Section III. Proposed Services	40	32
Section IV. Cost Proposal	30	20
Total Points	<u>100</u>	<u>75</u>

## Category 3 – Beverages

Scoring Sections	<u>Points</u> <u>Available</u>	<u>Points</u> <u>Awarded</u>
Section II. Organization Qualifications and Experience	30	23
Section III. Proposed Services	40	32
Section IV. Cost Proposal	30	15.88
Total Points	<u>100</u>	<u>70.88</u>
# RFP #: RFP #: 202505072 RFP TITLE: Wholesale Distribution for Resident Annexes BIDDER: Mainely Vending DATE: June 23, 2025

#### Category 4 – Health and Personal Care Items

Scoring Sections	<u>Points</u> <u>Available</u>	<u>Points</u> <u>Awarded</u>
Section II. Organization Qualifications and Experience	30	23
Section III. Proposed Services	40	32
Section IV. Cost Proposal	30	5.38
Total Points	<u>100</u>	<u>60.38</u>

# Category 6 – Household Items

Scoring Sections	<u>Points</u> <u>Available</u>	<u>Points</u> <u>Awarded</u>
Section II. Organization Qualifications and Experience	30	23
Section III. Proposed Services	40	32
Section IV. Cost Proposal	30	9.40
Total Points	<u>100</u>	<u>64.40</u>

## RFP #: RFP #: 202505072 RFP TITLE: Wholesale Distribution for Resident Annexes BIDDER: Mainely Vending DATE: June 23, 2025

# EVALUATION OF SECTION II Organization Qualifications and Experience

	<u>Points</u> <u>Available</u>	<u>Points</u> <u>Awarded</u>
Section II. Organization Qualifications and Experience	30	23

# **Evaluation Team Comments:**

- I. Overview of the Organization
  - In business since 2013; located in Sidney, ME
  - Specializes in "full service product supply and distribution"
  - 99%uptime on equipment
  - Provided 4 detailed examples including Mt. View Correctional
  - Unknown capacity for providing statewide services
- II. Subcontractors
  - None
- III. Organizational Chart
  - Provided; appears to have adequate capacity
- IV. Litigation

VI.

- None noted
- V. Licensure/Certification
  - Claims to have busine license; in "good standing" with SOM Sec of State
  - Certificate of Insurance
    - Provided

## RFP #: RFP #: 202505072 RFP TITLE: Wholesale Distribution for Resident Annexes BIDDER: Mainely Vending DATE: June 23, 2025

#### EVALUATION OF SECTION III Proposed Services

	<u>Points</u> <u>Available</u>	<u>Points</u> <u>Awarded</u>
Section III. Proposed Services	40	32

# **Evaluation Team Comments:**

#### A Scope of Work

- 1. Product Supply and Distribution
  - · Product lines already vetted for high-security settings
  - "Digital inventory forecasting system" to maintain adequate stock
- 2. Locations
  - Can do all locations
- 3. Sales Data -
- 4. Sales Representation each MDOC facility to be assigned a dedicated sales rep; guaranteed live support M-F 8am-4pm excluding holidays
- 5. Ordering secure online portal for ordering
- 6. Discontinued Items and Substitutions Will comply with requirements
- 7. Delivery Requirements business days for all categories
- 8. Samples
- 9. Lead Time ranges from 2-5 business days for most categories
- 10. Product Specifications and Pricing offers fresh and frozen food
- B. Product Categories product offering very good; well-known name brand products noted in catalog provided

# RFP #: RFP #: 202505072 RFP TITLE: Wholesale Distribution for Resident Annexes BIDDER: Mainely Vending DATE: June 23, 2025

# EVALUATION OF SECTION IV Cost Proposal

Category 1 – Ready and Snack Food

Total Category Points 6.19

Discount Being Scored	د	Highest % Discount	х	Score Weight	=	Score
0	э	30	x	10 points	=	0

Lowest Cost per unit	د	Cost Proposal Being Scored	х	Score Weight	=	Score
\$3.23	э	\$10.43	x	20 points	=	6.19

Category 2 – Ice Cream

# Total Category Points 20

Discount Being Scored	د	Highest % Discount	х	Score Weight	=	Score
0	c	0	x	10 points	II	0

Lowest Cost per unit	د	Cost Proposal Being Scored	х	Score Weight	=	Score
\$9.74	ŋ	\$9.74	x	20 points	=	20

# Category 3 – Beverages

# Total Cateogry Points <u>15.88</u>

Discount Being Scored	د	Highest % Discount	х	Score Weight	=	Score
0	э	42	x	10 points	=	0

# RFP #: RFP #: 202505072 RFP TITLE: Wholesale Distribution for Resident Annexes BIDDER: Mainely Vending DATE: June 23, 2025

Lowest Cost per unit	د	Cost Proposal Being Scored	х	Score Weight	=	Score
\$.27	c	\$.34	x	20 points	II	15.88

## Category 4 – Health and Personal Care Items

# Total Category Points 15.88

Discount Being Scored	د	Highest % Discount	х	Score Weight	=	Score
0	0	25	x	10 points	=	0

Lowest Cost per unit	د	Cost Proposal Being Scored	х	Score Weight	=	Score
\$.88	c	\$3.27	x	20 points	=	5.38

# Category 6 – Household Items

# Total Category Points <u>9.4</u>

Discount Being Scored	د	Highest % Discount	х	Score Weight	=	Score
0	c	31	x	10 points	=	0

Lowest Cost per unit	د	Cost Proposal Being Scored	х	Score Weight	=	Score
\$2.49	c	\$5.30	x	20 points	II	9.4

# RFP #: 202505072 RFP TITLE: Wholesale Distribution for Resident Annexes BIDDER: Union Supply DATE: June 23, 2025

#### SUMMARY PAGE

#### Department Name: Corrections Name of RFP Coordinator: Scott Goulette Names of Evaluators: Conner McFarland, Kelly Curtis, Bob Walden, Chris Pearl

#### Category 1 – Ready and Snack Food

Scoring Sections	<u>Points</u> <u>Available</u>	<u>Points</u> <u>Awarded</u>
Section II. Organization Qualifications and Experience	30	30
Section III. Proposed Services	40	35
Section IV. Cost Proposal	30	30
Total Points	<u>100</u>	<u>95</u>

#### Category 3 – Beverages

Scoring Sections	<u>Points</u> <u>Available</u>	<u>Points</u> <u>Awarded</u>
Section II. Organization Qualifications and Experience	30	30
Section III. Proposed Services	40	35
Section IV. Cost Proposal	30	30
Total Points	<u>100</u>	<u>95</u>

# Category 4 – Health and Personal Care Items

Scoring Sections	<u>Points</u> <u>Available</u>	<u>Points</u> <u>Awarded</u>
Section II. Organization Qualifications and Experience	30	30
Section III. Proposed Services	40	35
Section IV. Cost Proposal	30	30
Total Points	<u>100</u>	<u>95</u>

## RFP #: 202505072 RFP TITLE: Wholesale Distribution for Resident Annexes BIDDER: Union Supply DATE: June 23, 2025

# Category 6 – Household Items

Scoring Sections	<u>Points</u> <u>Available</u>	<u>Points</u> <u>Awarded</u>
Section II. Organization Qualifications and Experience	30	30
Section III. Proposed Services	40	35
Section IV. Cost Proposal	30	29.92
Total Points	<u>100</u>	<u>94.92</u>

# Category 7 – Electronics

Scoring Sections	<u>Points</u> <u>Available</u>	<u>Points</u> <u>Awarded</u>
Section II. Organization Qualifications and Experience	30	30
Section III. Proposed Services	40	35
Section IV. Cost Proposal	30	30
Total Points	<u>100</u>	<u>95</u>

# Category 8 – Religious Items

Scoring Sections	<u>Points</u> <u>Available</u>	<u>Points</u> <u>Awarded</u>
Section II. Organization Qualifications and Experience	30	30
Section III. Proposed Services	40	35
Section IV. Cost Proposal	30	30
Total Points	<u>100</u>	<u>95</u>

## RFP #: 202505072 RFP TITLE: Wholesale Distribution for Resident Annexes BIDDER: Union Supply DATE: June 23, 2025

#### **EVALUATION OF SECTION II** Organization Qualifications and Experience

	<u>Points</u> <u>Available</u>	<u>Points</u> <u>Awarded</u>
Section II. Organization Qualifications and Experience	30	30

# Evaluation Team Comments:

- 1. Overview of the Organization
  - Impressive description of organization; correctional specific
  - 30+ years in the correctional market (formed in 1991)
  - Acquired by Aramark in 2022 serving a million+ inmates daily
  - Has 4 national distribution centers with 1 million square feet of warehouse space; more than \$80M of inventory on hand
  - Order fill rate above 98%
  - Great description of their correctional-specific product sourcing and their experience in sourcing these sometimes-niche products
  - Bidder has in-house team to work with manufacturers to develop correctionsgrade products for sale; huge bonus to provide these niche products in our facilities.
  - Good detail on the 3 examples provided
  - MDOC has had positive experience with vendor thus far (brief period serving MSP, 2-3 months)
- 2. Subcontractors
  - None proposed
- 3. Organizational Chart
  - Provided; clear description of divisions/duties
- 4. Litigation
  - 2 pending cases; details provided, nothing of grave concern
- 5. Licensing/Certification N/A at this time
- 6. Certificate of Insurance
  - Provided; acceptable

## RFP #: 202505072 RFP TITLE: Wholesale Distribution for Resident Annexes BIDDER: Union Supply DATE: June 23, 2025

### EVALUATION OF SECTION III Proposed Services

	<u>Points</u> <u>Available</u>	<u>Points</u> <u>Awarded</u>
Section III. Proposed Services	40	35

#### **Evaluation Team Comments:**

- 1. Product Supply and Distribution
  - Warehouse in Groveport, Ohio; 372k sf warehouse, should be adequate to meet our needs
  - Committed to 95% fill rate; industry standard will meet our needs
  - 7,000+ product selections available; \$80M in inventory
- 2. Locations
  - Will provide service at all MDOC locations
- 3. Sales Data will support MDOC requirements
- 4. Sales Representation satisfactory personnel assigned; standard business hours
- Ordering orders can be emailed or "multiple forms of electronic file upload"; no online functionality mentioned but will work with MDOC facilities to find most efficient ordering process
- 6. Discontinued Items and Substitutions will comply
- 7. Delivery Requirements will comply
- 8. Samples will comply
- 9. Lead Time 2-3 business days depending on location; orders received before 2pm will be shipped the same day
- 10. Product Specifications and Pricing will comply with requirements; very nice catalog provided with robust product listing

# RFP #: 202505072 RFP TITLE: Wholesale Distribution for Resident Annexes BIDDER: Union Supply DATE: June 23, 2025

### EVALUATION OF SECTION IV Cost Proposal

# Category 1 – Ready and Snack Food

# Total Category Points 30

Discount Being Scored	د	Highest % Discount	х	Score Weight	=	Score
30	c	30	x	10 points	II	10

Lowest Cost per unit	د	Cost Proposal Being Scored	х	Score Weight	=	Score
\$3.23	ŋ	\$3.23	x	20 points	=	20

Category 3 – Beverages

# Total Category Points 30

Discount Being Scored	د	Highest % Discount	х	Score Weight	=	Score
42	ŋ	42	x	10 points	=	10

Lowest Cost per unit	د	Cost Proposal Being Scored	х	Score Weight	=	Score
\$.27	ŋ	\$.27	x	20 points	=	20

### Category 4 – Health and Personal Care Items

Total Category Points <u>30</u>

Discount Being Scored	د	Highest % Discount	х	Score Weight	=	Score
25	э	25	x	10 points	=	10

# RFP #: 202505072 RFP TITLE: Wholesale Distribution for Resident Annexes BIDDER: Union Supply DATE: June 23, 2025

Lowest Cost per unit	د	Cost Proposal Being Scored	х	Score Weight	=	Score
\$.88	c	\$.88	x	20 points	II	20

# Category 6 – Household Items

# Total Category Points 29.92

Discount Being Scored	د	Highest % Discount	х	Score Weight	=	Score
31	0	31	x	10 points	I	10

Lowest Cost per unit	د	Cost Proposal Being Scored	х	Score Weight	=	Score
\$2.49	c	\$2.50	x	20 points	II	19.92

# Category 7 – Electronics

# Total Category Points <u>30</u>

Discount Being Scored	د	Highest % Discount	х	Score Weight	=	Score
31	c	31	x	10 points	=	10

Lowest Cost per unit	د	Cost Proposal Being Scored	х	Score Weight	=	Score
\$175	Э	\$175	x	20 points	=	20

# Category 8 – Religious Items

# Total Category Points <u>30</u>

Discount Being Scored	د	Highest % Discount	х	Score Weight	=	Score
47	э	47	x	10 points	=	10

# RFP #: 202505072 RFP TITLE: Wholesale Distribution for Resident Annexes BIDDER: Union Supply DATE: June 23, 2025

Lowest Cost per unit	د	Cost Proposal Being Scored	х	Score Weight	=	Score
\$19.40	э	\$19.40	x	20 points	H	20

# RFP #: 202505072 RFP TITLE: Wholesale Distribution for Resident Annexes BIDDER: Walkenhorst's DATE: June 23, 2025

#### SUMMARY PAGE

#### Department Name: Corrections Name of RFP Coordinator: Scott Goulette Names of Evaluators: Conner McFarland, Kelly Curtis, Bob Walden, Chris Pearl

#### Category 1 – Ready and Snack Food

Scoring Sections	<u>Points</u> <u>Available</u>	<u>Points</u> <u>Awarded</u>
Section II. Organization Qualifications and Experience	30	20
Section III. Proposed Services	40	25
Section IV. Cost Proposal	30	15.38
Total Points	<u>100</u>	<u>60.38</u>

#### Category 3 – Beverages

Scoring Sections	<u>Points</u> <u>Available</u>	<u>Points</u> <u>Awarded</u>
Section II. Organization Qualifications and Experience	30	20
Section III. Proposed Services	40	25
Section IV. Cost Proposal	30	13.5
Total Points	<u>100</u>	<u>58.5</u>

# Category 4 – Health and Personal Care Items

Scoring Sections	<u>Points</u> <u>Available</u>	<u>Points</u> <u>Awarded</u>
Section II. Organization Qualifications and Experience	30	20
Section III. Proposed Services	40	25
Section IV. Cost Proposal	30	15.84
Total Points	<u>100</u>	<u>60.84</u>

### RFP #: 202505072 RFP TITLE: Wholesale Distribution for Resident Annexes BIDDER: Walkenhorst's DATE: June 23, 2025

# Category 6 – Household Items

Scoring Sections	<u>Points</u> <u>Available</u>	<u>Points</u> <u>Awarded</u>
Section II. Organization Qualifications and Experience	30	20
Section III. Proposed Services	40	25
Section IV. Cost Proposal	30	22.58
Total Points	<u>100</u>	<u>67.58</u>

# Category 7 – Electronics

Scoring Sections	<u>Points</u> <u>Available</u>	<u>Points</u> <u>Awarded</u>
Section II. Organization Qualifications and Experience	30	20
Section III. Proposed Services	40	25
Section IV. Cost Proposal	30	25.86
Total Points	<u>100</u>	<u>70.86</u>

# Category 8 – Religious Items

Scoring Sections	<u>Points</u> <u>Available</u>	<u>Points</u> <u>Awarded</u>
Section II. Organization Qualifications and Experience	30	20
Section III. Proposed Services	40	25
Section IV. Cost Proposal	30	21.26
Total Points	<u>100</u>	<u>66.26</u>

### RFP #: 202505072 RFP TITLE: Wholesale Distribution for Resident Annexes BIDDER: Walkenhorst's DATE: June 23, 2025

#### EVALUATION OF SECTION II Organization Qualifications and Experience

	<u>Points</u> <u>Available</u>	<u>Points</u> <u>Awarded</u>
Section II. Organization Qualifications and Experience	30	20

# **Evaluation Team Comments:**

- I. Overview of the Organization
  - 4 decades of experience (est. 1980); commissary and care package experience with national DOC's
  - Overall positive experience with Maine DOC; have seen regular delays in product delivery in the range of 10-14 days; some incorrect/partial orders
  - 2 regional distribution centers: Sparks, NV and Cincinnati, OH
  - 3 examples provided including 2 state DOCs but minimal description provided
- II. Subcontractors
  - None proposed
- III. Organizational Chart
  - Provided but minimal details included
- IV. Litigation
  - None to report
- V. Licensure/Certification
  - N/A at this time
- VI. Certificate of Insurance
  - Did not indicate amount of gen liability on COI; not standard ACORD; will need to confirm upon contract award

## RFP #: 202505072 RFP TITLE: Wholesale Distribution for Resident Annexes BIDDER: Walkenhorst's DATE: June 23, 2025

### EVALUATION OF SECTION III Proposed Services

	<u>Points</u> <u>Available</u>	<u>Points</u> <u>Awarded</u>
Section III. Proposed Services	40	25

# **Evaluation Team Comments:**

- 1. Product Supply and Distribution
  - Product shipped next day; delivery in a week or less
  - In excess of 10,000 SKU's; bidding all categories except ice cream tobacco and prayer rug from religious items
  - Company size allows them to "reliably serve the US Corrections market"
- 2. Locations
  - Sufficient inventory to supply all facilities
- 3. Sales Data
- 4. Sales Representation Mon-Fri 8am-4pm; commissary/canteen team to serve as primary point of contact
- 5. Ordering by phone, email or online portal; "orders place via the portal typically ship next day"
- 6. Discontinued Items and Substitutions proposal states will comply but from MDOC experience frequent items out of stock
- 7. Delivery Requirements "All deliveries will be verified and signed off by designated facility personnel"
- 8. Samples happy to provide
- 9. Lead Time will comply with 3-week shelf life requirement
- 10. Product Specifications and Pricing catalog provided; good selection of food and personal items

# RFP #: 202505072 RFP TITLE: Wholesale Distribution for Resident Annexes BIDDER: Walkenhorst's DATE: June 23, 2025

### EVALUATION OF SECTION IV Cost Proposal

# Category 1 – Ready and Snack Food

# Total Category Points <u>15.38</u>

Discount Being Scored	د	Highest % Discount	х	Score Weight	=	Score
18	c	30	x	10 points	II	6

Lowest Cost per unit	د	Cost Proposal Being Scored	х	Score Weight	=	Score
\$3.23	ŋ	\$6.89	x	20 points	=	9.38

Category 3 – Beverages

# Total Category Points 13.5

Discount Being Scored	د	Highest % Discount	х	Score Weight	=	Score
0	Э	42	x	10 points	I	0

Lowest Cost per unit	د	Cost Proposal Being Scored	х	Score Weight	=	Score
\$.27	9	\$.40	x	20 points	=	13.5

### Category 4 – Health and Personal Care Items

Total Category Points <u>15.84</u>

Discount Being Scored	د	Highest % Discount	х	Score Weight	=	Score
23	2	25	x	10 points	=	9.2

# RFP #: 202505072 RFP TITLE: Wholesale Distribution for Resident Annexes BIDDER: Walkenhorst's DATE: June 23, 2025

Lowest Cost per unit	د	Cost Proposal Being Scored	х	Score Weight	=	Score
\$.88	э	\$2.65	x	20 points	=	6.64

# Category 6 – Household Items

# Total Category Points 22.58

Discount Being Scored	د	Highest % Discount	х	Score Weight	=	Score
8	э	31	x	10 points	=	2.58

Lowest Cost per unit	د	Cost Proposal Being Scored	х	Score Weight	=	Score
\$2.49	c	\$2.49	x	20 points	II	20

# Category 7 – Electronics

# Total Category Points 25.86

Discount Being Scored,Highest % DiscountxScore<br/>Weight=Score31,31x10 points=10

Lowest Cost per unit	د	Cost Proposal Being Scored	х	Score Weight	=	Score
\$175	ŋ	\$220.71	x	20 points	I	15.86

# Category 8 – Religious Items

# Total Category Points 21.26

Discount Being Scored	د	Highest % Discount	х	Score Weight	=	Score
41	э	47	x	10 points	=	8.7

# RFP #: 202505072 RFP TITLE: Wholesale Distribution for Resident Annexes BIDDER: Walkenhorst's DATE: June 23, 2025

Lowest Cost per unit	د	Cost Proposal Being Scored	х	Score Weight	=	Score
\$19.40	э	\$30.90	x	20 points	=	12.56

RFP #: 202505072 RFP TITLE: WHOLESALE DISTRIBUTION FOR RESIDENT ANNEXES BIDDER NAME: JP Maxx, LLC d/b/a/ Jail Puff Maxx DATE: 6/23/25 EVALUATOR NAME: Kelly Curtis EVALUATOR DEPARTMENT: Corrections

#### Individual Evaluator Comments:

- I. Preliminary information
  - 1. Proposal Cover Page Bidder met this requirement
  - 2. Bidder Certification Bidder met this requirement
- II. Organization Qualifications and Experience
  - 1. Overview of Organization Bidder did not define much.
  - 2. Subcontractors Bidder does not use subcontractors
  - 3. Organizational Chart Bidder did not meet this requirement
  - 4. Litigation Bidder did not meet this requirement
  - 5. Licensure/Certification Bidder did not meet this requirement
  - 6. COI Bidder did not meet this requirement
    - Bidder provided 3 projects with minimal descriptions. Letters of recommendations for these projects were provided; however, the references were more descriptive.
    - No narrative details.
- III. Proposed Services
  - 1. Product Supply and Distribution Bidder provided 1 product with two flavors.
  - 2. Locations
  - 3. Sales Data
  - 4. Sales Representation
  - 5. Ordering
  - 6. Discontinued Items and Substitutions
  - 7. Delivery Requirements
  - 8. Samples
  - 9. Lead Time
  - 10. Product Specification and Pricing
  - 11. Product Catalog Do not factor any cost/pricing info provided when evaluating this section. We are looking for completeness/variety within each category being considered.
    - Scope of work Bidder didn't provide. No information on ordering, sales, delivery, etc.

RFP #: 202505072 RFP TITLE: WHOLESALE DISTRIBUTION FOR RESIDENT ANNEXES BIDDER NAME: Jail Puff DATE: June 20, 2025 EVALUATOR NAME: Conner McFarland EVALUATOR DEPARTMENT: Corrections

#### Individual Evaluator Comments:

- I. Organization Qualifications and Experience
  - Overview of Organization
    - Bidder provided some marketing language about their product, but nothing about their organization.
  - Subcontractors
    - Nothing noteworthy.
  - Organizational Chart
    - No provided
  - Litigation
    - Not provided
  - Licensure/Certification
    - Not applicable
  - COI
- Not provided
- II. Proposed Services
  - Nothing provided.

There is virtually no information about this bidder's company, their product, or their services. They provided three limited references from the Sheriff's offices.

RFP #: 202505072 RFP TITLE: WHOLESALE DISTRIBUTION FOR RESIDENT ANNEXES BIDDER NAME: Jail Puff Maxx DATE: 6/21/2025 EVALUATOR NAME: Christopher Pearl EVALUATOR DEPARTMENT: Corrections

#### Individual Evaluator Comments:

- I. Preliminary information
  - 1. Proposal Cover Page
    - Bidders' address and details included dated and signed by Tracy Hemphill.
    - Owner and lead contact is Tracy Hemphill.
  - 2. Bidder Certification
    - Bidder certification dated and signed Tracy Hemphill.

#### II. Organization Qualifications and Experience

- 1. Overview of Organization
  - Brief description of Organization.
  - Bidder included three brief examples of projects.
  - Bidder provided letters from projects.
- 2. Subcontractors
  - Bidder did not state in proposal.
- 3. Organizational Chart
  - Bidder did not state in proposal.
- 4. Litigation
  - Bidder did not state in proposal.
- 5. Licensure/Certification
  - Bidder did not state in proposal.
- 6. COI
  - Bidder did not state in proposal.

#### III. Proposed Services

- 1. Product Supply and Distribution
  - Bidder did not state in proposal.
- 2. Locations
  - Bidder did not state in proposal.
- 3. Sales Data
  - Bidder did not state in proposal.
- 4. Sales Representation
  - Bidder did not state in proposal.
- 5. Ordering

RFP #: 202505072 RFP TITLE: WHOLESALE DISTRIBUTION FOR RESIDENT ANNEXES BIDDER NAME: Jail Puff Maxx DATE: 6/21/2025 EVALUATOR NAME: Christopher Pearl EVALUATOR DEPARTMENT: Corrections

- Bidder did not state in proposal.
- 6. Discontinued Items and Substitutions
  - Bidder did not state in proposal.
- 7. Delivery Requirements
  - Bidder did not state in proposal.
- 8. Samples
  - Bidder did not state in proposal.
- 9. Lead Time
  - Bidder did not state in proposal.

RFP #: 202505072 RFP TITLE: WHOLESALE DISTRIBUTION FOR RESIDENT ANNEXES BIDDER NAME: JAIL PUFF MAXX DATE: 6/23/25 EVALUATOR NAME: Robert Walden EVALUATOR DEPARTMENT: Corrections

#### Individual Evaluator Comments:

- I. Preliminary information
  - 1. Proposal Cover Page Jail Puff Maxx submitted a cover page.
  - 2. Bidder Certification Authorized Signature of submitted Bidder Certification, Tracy Hemphill Business Owner is provided.
- II. Organization Qualifications and Experience
  - 1. Overview of Organization
    - Jail Puff Maxx expressed successful marketing and sales experience in providing, DOC's in 12 States, "disposable electronic cigarettes made exclusively for offenders in correctional facilities".
  - 2. Subcontractors
    - No mention made of subcontractors, but this Jail Puff Maxx bid is solely for the one-product of e-cigarettes.
  - 3. Organizational Chart Business owner, Tracy Bryant Hemphill, is the only referenced employee.
  - 4. Litigation No reference noted for any litigation situations past or present.
  - 5. Licensure/Certification Jail Puff Maxx provided no information or documentation.
  - 6. COI No certificates of insurance provided.
- III. Proposed Services
  - 1. Product Supply and Distribution
    - Two e-cigarette options provided (regular and menthol)
  - 2. Locations
    - Business Headquarters located in Marksville, LA 71351
  - 3. Sales Data No specific sales data was provided by JP Maxx
  - 4. Sales Representation JP Maxx offered owner, Tracy Hemphill, as their point of contact and sales support representative.

RFP #: 202505072 RFP TITLE: WHOLESALE DISTRIBUTION FOR RESIDENT ANNEXES BIDDER NAME: JAIL PUFF MAXX DATE: 6/23/25 EVALUATOR NAME: Robert Walden EVALUATOR DEPARTMENT: Corrections

- 5. Ordering Online, email, or phone ordering options
- 6. Discontinued Items and Substitutions Only disposable electronic cigarettes are available in regular or menthol flavor.
- 7. Delivery Requirements 7-10 days delivery timeframe.
- 8. Samples N/A
- 9. Lead Time JP Maxx requires 7-10 days
- 10. Product Specification and Pricing No products made available outside of the e-cigarettes.

RFP #: 202505072 RFP TITLE: WHOLESALE DISTRIBUTION FOR RESIDENT ANNEXES BIDDER NAME: Keefe Group, LLC dba Keefe Supply Company DATE: 6/23/25 EVALUATOR NAME: Kelly Curtis EVALUATOR DEPARTMENT: Corrections

#### Individual Evaluator Comments:

- I. Preliminary information
  - 1. Proposal Cover Page Bidder met this requirement
  - 2. Bidder Certification Bidder met this requirement
- II. Organization Qualifications and Experience
  - 1. Overview of Organization Bidder did not define much.
    - Company has been in business for 50 years. Currently services over 900 federal, state, county and private facilities across the U.S. Company offers more than 10,250 products.
    - Huge competitor
  - 2. Subcontractors Bidder does not use subcontractors
  - 3. Organizational Chart Bidder met this requirement
  - 4. Litigation Bidder met this requirement. Not overly concerned of case mentioned.
  - 5. Licensure/Certification Bidder met this requirement
  - 6. COI Bidder met this requirement
    - Bidder provided 3 projects with minimal descriptions. Description of projects was not detailed.
- III. Proposed Services
  - 1. Product Supply and Distribution Bidder provided a variety of product offerings. Changing up selection of product offerings often.
  - 2. Locations will deliver to all MDOC Facilities
  - 3. Sales Data Bidder met this requirement
  - 4. Sales Representation Bidder met this requirement
  - 5. Ordering – Bidder met this requirement. Online ordering is available.
  - Discontinued Items and Substitutions Facility has experience with this bidder having out of stock items continuously and substituting items for something less inexpensive.
  - 7. Delivery Requirements Bidder met this requirement.
  - 8. Samples
  - 9. Lead Time
  - 10. Product Specification and Pricing -
    - Product Catalog Bidder met this requirement by submitting their product catalogue.

RFP #: 202505072 RFP TITLE: WHOLESALE DISTRIBUTION FOR RESIDENT ANNEXES BIDDER NAME: Keefe Group LLC DATE: June 20, 2025 EVALUATOR NAME: Conner McFarland EVALUATOR DEPARTMENT: Corrections

#### Individual Evaluator Comments:

- I. Organization Qualifications and Experience
  - Overview of Organization
    - The Department of Corrections has contracted with Keefe Group since 2015, when it was awarded a contract to provide commissary services.
    - Keefe is another major vendor in the correctional commissary marketspace
    - The Department's current relationship with Keefe has had highs and lows. Still, their service has generally been consistent, and their product fulfillment rate has improved significantly over the last two years.
    - The Department attempted to partner with Keefe to provide commissary through vending machines in addition to regular commissary services, but the program was scrapped after a year. The program relied heavily on their point of sale and management system, which the Department struggled to adopt.
    - Keefe's project references do not provide any helpful information.
  - Subcontractors
    - Nothing noteworthy.
  - Organizational Chart
    - The organizational chart provides information strictly requested by the RFP.
    - The Department has a lot of experience with its account manager, Turek Wallace. Turek has been very responsive to the Department and is quick to address Department concerns or issues and is a communicative and proactive coordinator between the two agencies. While not listed in Keefe's organization chart, Kim Judge, an Operations Manager, has been highly effective in her role supporting Department commissary operations.
  - Licensure/Certification

RFP #: 202505072 RFP TITLE: WHOLESALE DISTRIBUTION FOR RESIDENT ANNEXES BIDDER NAME: Keefe Group LLC DATE: June 20, 2025 EVALUATOR NAME: Conner McFarland EVALUATOR DEPARTMENT: Corrections

- Nothing noteworthy
- COI
  - Nothing noteworthy
- II. Proposed Services
  - Warehouse space is likely sufficiently close and sufficiently large to support the volume of products we expect to be ordering.
  - These monthly reports would be beneficial and are a positive aspect of their service.
  - 48 hours is an excellent delivery timeframe.
  - The Account Manager's availability would meet our operational requirements.
  - The online ordering portal appeared to be reasonably intuitive based on the information provided. It seemed to be similar, if not precisely the same, as the online ordering system for a previous program with Keefe, with the vending machines.
  - The product catalog is reasonably extensive, with a mixture of name brand and non-name brand items. The menu is similar to what is currently offered on the commissary store currently in operation.

Overall, Keefe's proposal hinges on the fact that they are one of the large nation-wide providers for correctional commissary programs. They offer an excellent variety of products, though the quality of many of the products available is middling. They have agreed to the delivery timelines requested, provide an online ordering tool, and have a reliable history of service with the Department.

RFP #: 202505072 RFP TITLE: WHOLESALE DISTRIBUTION FOR RESIDENT ANNEXES BIDDER NAME: Keefe Group LLC dba Keefe Supply Company DATE: 6/21/2025 EVALUATOR NAME: Christopher Pearl EVALUATOR DEPARTMENT: Corrections

#### Individual Evaluator Comments:

- I. Preliminary information
  - 1. Proposal Cover Page
    - Bidders' address and details included, dated, and signed. Cover Page includes Jim Vangieson, Executive Vice President and Turek Wallace, Account Manager. However, the proposal cover page is signed by Jeff Harris with the title of Group Vice President.
  - 2. Bidder Certification
    - Bidder certification dated and signed by Jeff Harris Group Vice President, not included in the cover page.

#### II. Organization Qualifications and Experience

- 1. Overview of Organization
  - P-Experience in supplying products in prisons since 1975.
  - N-Bidder had limited detail regarding their three examples of projects.
- 2. Subcontractors
  - There will be no subcontractors as stated in the proposal by the bidder.
- 3. Organizational Chart
  - Provided organizational chart with twenty-one identified positions and titles.
- 4. Litigation
  - Q-Litigation documentation provided-missing the complaint and accusation.
- 5. Licensure/Certification
  - None provided-Bidder stated in their proposal they will provide any specific documentation upon request.
- 6. COI
  - Certificate of Liability Insurance in proposal.

RFP #: 202505072 RFP TITLE: WHOLESALE DISTRIBUTION FOR RESIDENT ANNEXES BIDDER NAME: Keefe Group LLC dba Keefe Supply Company DATE: 6/21/2025 EVALUATOR NAME: Christopher Pearl EVALUATOR DEPARTMENT: Corrections

- III. Proposed Services
  - 1. Product Supply and Distribution
    - Bidder states they will meet all requirements.
    - Bidding for all categories except ice cream, tobacco, and electronics.
  - 2. Locations
    - Bidder will service each of the MDOC's facilities.
  - 3. Sales Data
    - Bidder has read, understands, and accepts.
  - 4. Sales Representation
    - P-The account manager will have a multilayered support structure.
    - The sales representative has availability Monday-Friday 8:00 a.m.-5:00 p.m. available by phone and email.
    - Account manager assigned to resolve contract related issues pertaining to cost of items, delivery, product supply and availability
  - 5. Ordering
    - Bidders ordering process includes bulk ordering website portal, email, and phone.
  - 6. Discontinued Items and Substitutions
    - Bidder has read, accepts, and will adhere.
  - 7. Delivery Requirements
    - Bidder has read, accepts, and will adhere.
  - 8. Samples
    - Bidder has read, accepts, and will adhere.
  - 9. Lead Time
    - Bidder has read, accepts, and will adhere.

RFP #: 202505072 RFP TITLE: WHOLESALE DISTRIBUTION FOR RESIDENT ANNEXES BIDDER NAME: Keefe Group, LLC dba Keefe Supply Co. DATE: 6/23/25 EVALUATOR NAME: Robert Walden EVALUATOR DEPARTMENT: Corrections

#### Individual Evaluator Comments:

- I. Preliminary information
  - 1. Proposal Cover Page Keefe Cover Letter Complete
  - Bidder Certification Authorized Signature of submitted Bidder Certification in the Keefe Group Proposal packet appropriately completed.
- II. Organization Qualifications and Experience
  - 1. Overview of Organization
    - Keefe Group meets the bid and experience qualifications
    - Keefe Group expressed 49 years of successful experience in providing commissary services on over 900 federal, state, county, and private correctional facilities around the United States.
  - 2. Subcontractors
    - Keefe states there will be no subcontractors utilized
  - 3. Organizational Chart included in proposal with Account Manager, Turek Wallace noted as the Maine DOC sales representative.
  - 4. Litigation No current litigation noted
  - 5. Licensure/Certification Keefe states they will provide any specific documentation requested. Their 49 years of business suggest there are no licensure/certification issues.
  - 6. COI Current (3/31/25) Certificate of Liability Insurance document provided.
- III. Proposed Services
  - 1. Product Supply and Distribution
    - Keefe Group state they offer over 10,000 products with a 98% fulfillment rate with a 48 hour delivery timeframe from a 188,000 Sq. Ft. New Jersey warehouse.
  - 2. Locations
    - Keefe Group states they accept the need to provide services to all Maine DOC facilities (5).

RFP #: 202505072 RFP TITLE: WHOLESALE DISTRIBUTION FOR RESIDENT ANNEXES BIDDER NAME: Keefe Group, LLC dba Keefe Supply Co. DATE: 6/23/25 EVALUATOR NAME: Robert Walden EVALUATOR DEPARTMENT: Corrections

- Sales Data Keefe Group state they understand and accept the responsibility of providing products to support the approximate \$1,200,000 of annual MDOC sales.
- 4. Sales Representation Keefe Group agrees to MDOC sales representation and provided our account manager as being Turek Wallace, previously noted in their Org Chart.
- 5. Ordering Keefe Group states MDOC will able to submit orders by emailing <u>customer1st@keefegroup.com</u>
- 6. Discontinued Items and Substitutions Keefe group acknowledged they will not be allowed to make product substitutions without prior approval from MDOC. They further agreed to MDOC reserving the right to source items through other vendors when needed.
- 7. Delivery Requirements Keefe group acknowledged their responsibility to coordinate deliveries with each MDOC facility and that any unsigned delivery invoices will not be processed for payment.
- 8. Samples Keefe Group agreed to the term of providing sample of any item they offer upon request.
- 9. Lead Time Keefe Group accepted the MDOC mandate of 1-week delivery time for orders. Keefe additionally agreed that delivered products will have a minimum of (3) weeks shelf life after being received.
- 10. Product Specification and Pricing -- Keefe Group appears to not have submitted bids for 3 of the 8 listed product categories (#2 Ice Cream, #5 Tobacco products, #7 Electronics).

RFP #: 202505072 RFP TITLE: WHOLESALE DISTRIBUTION FOR RESIDENT ANNEXES BIDDER NAME: Mainly Vending DATE: 6/23/25 EVALUATOR NAME: Kelly Curtis EVALUATOR DEPARTMENT: Corrections

#### Individual Evaluator Comments:

- I. Preliminary information
  - 1. Proposal Cover Page Bidder met this requirement
  - 2. Bidder Certification Bidder met this requirement
- II. Organization Qualifications and Experience
  - 1. Overview of Organization Bidder is a relatively new company. Provided good examples.
    - Company has been in business for 11 years.
    - 98% on-time delivery
    - Company states they maintain a comprehensive inventory system and warehouse management process.
  - 2. Subcontractors Bidder does not use subcontractors
  - 3. Organizational Chart Bidder met this requirement
  - 4. Litigation Bidder met this requirement. No litigation.
  - 5. Licensure/Certification Bidder met this requirement
  - 6. COI Bidder met this requirement
    - Bidder provided 4 projects with good descriptions; however, what is their capacity for all MDOC Facilities.
    - Digital inventory system...forecasting system for product use.
- III. Proposed Services
  - Product Supply and Distribution Bidder provided a variety of product offerings. Real convenience store products. Fresh & frozen food items. Offer name brand products.
  - 2. Locations will deliver to all MDOC Facilities.
  - 3. Sales Data
  - 4. Sales Representation
  - 5. Ordering Bidder met this requirement. Secure online portal for ordering.
  - 6. Discontinued Items and Substitutions
  - 7. Delivery Requirements
  - 8. Samples
  - 9. Lead Time
  - 10. Product Specification and Pricing

RFP #: 202505072 RFP TITLE: WHOLESALE DISTRIBUTION FOR RESIDENT ANNEXES BIDDER NAME: Mainely Vending DATE: June 20, 2025 EVALUATOR NAME: Conner McFarland EVALUATOR DEPARTMENT: Corrections

#### Individual Evaluator Comments:

- I. Organization Qualifications and Experience
  - 1. Overview of Organization
    - Mainely Vending is a local State of Maine business that provides snacks, beverages, and other convenience items through self-checkouts, vending machines, and other markets.
    - They're not currently in the correctional annex space, but that's not necessarily a detractor. The scope of services for this RFP doesn't require correctional knowledge since only the delivery of goods to the gates are required.
    - The have experience working with large institutions of a variety of different volumes. Given their statewide presence, it's likely they'll be able to provide sufficient volume of goods for our facilities.
  - 2. Subcontractors
    - Nothing notable.
  - 3. Organizational Chart
    - Provided the org chart to per the requirement in the RFP.
  - 4. Litigation
    - Nothing notable.
  - 5. Licensure/Certification
    - Nothing notable.
  - 6. COI
    - Nothing notable
- II. Proposed Services
  - 1. Product Selection: Good selection of name-brand items. Unlike traditional vendors in this market, this Bidder can provide a larger variety of "normal" convenience stock that reflects what residents in the community might have access to.

RFP #: 202505072 RFP TITLE: WHOLESALE DISTRIBUTION FOR RESIDENT ANNEXES BIDDER NAME: Mainely Vending DATE: June 20, 2025 EVALUATOR NAME: Conner McFarland EVALUATOR DEPARTMENT: Corrections

- 2. It's not clear how much stock they keep in their warehouse. There is not enough information available from their proposal to weigh the likelihood of delivery delays or other programmatic problems.
- 3. Delivery times are very good (2-5 days)
- 4. An online ordering portal is a plus. Cannot determine the UX/UI since it wasn't included, but it's probably better than paper form ordering.

Mainely Vending is a local vendor with a great variety of name-brand products. It's unclear what sort of volume they may be able to handle over the State, but their current statewide presence servicing many local corporate clients means the risk of service delays is probably low. Their online ordering process and delivery timeframes are likely to meet the Department's supply chain needs.

RFP #: 202505072 RFP TITLE: WHOLESALE DISTRIBUTION FOR RESIDENT ANNEXES BIDDER NAME: Mainly Vending DATE: 6/21/2025 EVALUATOR NAME: Christopher Pearl EVALUATOR DEPARTMENT: Corrections

#### Individual Evaluator Comments:

- I. Preliminary information
  - 1. Proposal Cover Page
    - Bidders' address and details included, dated, and signed. Cover Page includes Nick Gagne CEO and Alex Stern SnacKing.
  - 2. Bidder Certification
    - Bidder certification dated and signed by Nick Gagne.
- II. Organization Qualifications and Experience
  - 1. Overview of Organization
    - Maine-owned business was founded in 2013.
    - Bidder included four detailed examples of projects.
  - 2. Subcontractors
    - Bidder states they do not use subcontractors.
  - 3. Organizational Chart
    - Bidder provided organizational chart.
  - 4. Litigation
    - Bidder states there is no active or past litigation.
  - 5. Licensure/Certification
    - Bidder submitted in proposal Maine Department of the Secretary of State. (Status Good Standing)
  - 6. COI
- Certificate of Insurance provided by bidder.

#### III. Proposed Services

- 1. Product Supply and Distribution
  - Digital inventory forecasting systems to maintain accurate stock levels.
- 2. Locations
  - Bidder states will deliver to all listed MDOC facilities.
- 3. Sales Data
  - Bidder did not state.
RFP #: 202505072 RFP TITLE: WHOLESALE DISTRIBUTION FOR RESIDENT ANNEXES BIDDER NAME: Mainly Vending DATE: 6/21/2025 EVALUATOR NAME: Christopher Pearl EVALUATOR DEPARTMENT: Corrections

- 4. Sales Representation
  - Bidder states each facility will be assigned a dedicated sales representative.
- 5. Ordering
  - Bidder states secure online portal.
- 6. Discontinued Items and Substitutions
  - Bidder will meet or exceed the quality of the original product and never exceed contract pricing.
  - Bidder understands the department's right to source discontinued items elsewhere and will support such transitions without disruptions.
- 7. Delivery Requirements
- 8. Samples
- 9. Lead Time
  - Lead times typically range from 2-5 business days for most product categories.

RFP #: 202505072 RFP TITLE: WHOLESALE DISTRIBUTION FOR RESIDENT ANNEXES BIDDER NAME: Mainly Vending DATE: 6/23/25 EVALUATOR NAME: Robert Walden EVALUATOR DEPARTMENT: Corrections

- I. Preliminary information
  - 1. Proposal Cover Page Mainly Vending submitted cover letter along with a business experience and history summary.
  - Bidder Certification Authorized Signature of submitted Bidder Certification, Nick Gagne – CEO, in the Mainly Vending proposal packet is appropriately completed.
- II. Organization Qualifications and Experience
  - 1. Overview of Organization
    - Mainly Vending meets the bid and experience qualifications with (11+) years of business history.
  - 2. Subcontractors
    - Mainly Vending states they do **not** use subcontractors.
  - 3. Organizational Chart Business owner, Tracy Bryant Hemphill, is the only referenced employee.
  - 4. Litigation No current litigation situations to report.
  - 5. Licensure/Certification Mainly Vending provided a State of Maine business registration document charter # 20230583 D that states their status as being in "Good Standing". Further stated they are fully insured and compliant with all local and state food service regulations.
  - 6. COI N/A
- III. Proposed Services
  - 1. Product Supply and Distribution
    - Mainly Vending states that they have a relatively small number (100+) of offered product SKUs.
  - 2. Locations
    - Mainly Vending simply lists their operation headquarters as being located in Sidney, ME.

RFP #: 202505072 RFP TITLE: WHOLESALE DISTRIBUTION FOR RESIDENT ANNEXES BIDDER NAME: Mainly Vending DATE: 6/23/25 EVALUATOR NAME: Robert Walden EVALUATOR DEPARTMENT: Corrections

- 3. Sales Data No specific sales data was provided by Mainly Vending.
- 4. Sales Representation Mainly Vending offered Alex Stern/SnacKing a primary point of contact and support.
- Ordering Mainly Vending states MDOC will able to submit orders by customized ordering portals, real-time product updates, phone customer service line staffed by real people M-F 8-4.
- 6. Discontinued Items and Substitutions Mainly Vending acknowledged they will not be allowed to make product substitutions without prior approval from MDOC.
- 7. Delivery Requirements N/A
- 8. Samples N/A
- 9. Lead Time Mainly Vending stated they "often fulfill the delivery of orders within one-week of order placement". MDOC mandated a 1-week delivery time for orders.
- 10. Product Specification and Pricing No tobacco, electronics, religious items

RFP #: 202505072 RFP TITLE: WHOLESALE DISTRIBUTION FOR RESIDENT ANNEXES BIDDER NAME: Union Supply Group, Inc. DATE: 6/23/25 EVALUATOR NAME: Kelly Curtis EVALUATOR DEPARTMENT: Corrections

- I. Preliminary information
  - 1. Proposal Cover Page Bidder met this requirement
  - 2. Bidder Certification Bidder met this requirement
- II. Organization Qualifications and Experience
  - 1. Overview of Organization -
    - Very impressive/detailed overview of organization qualifications and experience. Company has been in business for over 30 years specifically for the corrections environment. Over 1 million square foot warehouse space. Next-day delivery. Over 98% order fill rate.
    - Description of projects within the past 5 years was detailed.
  - 2. Subcontractors Bidder does not use subcontractors
  - 3. Organizational Chart Bidder met this requirement
  - 4. Litigation Bidder met this requirement. Has two litigation cases; however, no concerns.
  - 5. Licensure/Certification Bidder met this requirement
  - 6. COI Bidder met this requirement
    - Bidder provided 3 projects with good descriptions
    - Responsive
    - Room for better pricing of product offerings
    - MDOC has positive experience with this bidder
- III. Proposed Services
  - Product Supply and Distribution Bidder provided a variety of product offerings. Healthy menu choices including specialty products for dietary restrictions. Bidder maintains over \$80 million in inventory on-hand and an order fill rate above 98%.
  - 2. Locations will deliver to all MDOC Facilities.
  - 3. Sales Data Bidder met this requirement
  - 4. Sales Representation
  - 5. Ordering Bidder met this requirement. No online ordering portal. Manual ordering process instead of electronic ordering process. Orders are received via email, excel, or other electronic mechanism.

RFP #: 202505072 RFP TITLE: WHOLESALE DISTRIBUTION FOR RESIDENT ANNEXES BIDDER NAME: Union Supply Group, Inc. DATE: 6/23/25 EVALUATOR NAME: Kelly Curtis EVALUATOR DEPARTMENT: Corrections

- 6. Discontinued Items and Substitutions
- 7. Delivery Requirements
- 8. Samples
- 9. Lead Time
- 10. Product Specification and Pricing
  - Bidder provided their product catalogue. Very robust.

RFP #: 202505072 RFP TITLE: WHOLESALE DISTRIBUTION FOR RESIDENT ANNEXES BIDDER NAME: Union Supply Group DATE: June 20, 2025 EVALUATOR NAME: Conner McFarland EVALUATOR DEPARTMENT: Corrections

- I. Organization Qualifications and Experience
  - Overview of Organization
    - Union Supply is one of the largest vendors operating in the prison commissary market, with a nationwide presence and a mature logistical network.
    - They have four distribution centers located in Texas, Ohio, Wisconsin, and Nevada. Ohio would presumably provide the majority of products shipped to Maine.
    - They provide a great description of their correctional-specific product sourcing and their experience in sourcing these sometimes-niche products, including products that correctional facilities for religious and dietary restrictions need.
    - They have an in-house team to work with manufacturers to develop correction-grade products for sale, which is a large bonus to provide these niche products in our facilities.
    - They provide a little context about how their operations work at other correctional agencies.
    - They purport to have their own fleet for deliveries, but its not clear if they would deploy this fleet for deliveries in Maine or rely on other "last mile" delivery services.
  - Subcontractors
    - Nothing noteworthy.
  - Organizational Chart
  - Litigation
    - Nothing noteworthy
  - Licensure/Certification
    - Nothing noteworthy
  - COI
    - Nothing noteworthy
- II. Proposed Services

RFP #: 202505072 RFP TITLE: WHOLESALE DISTRIBUTION FOR RESIDENT ANNEXES BIDDER NAME: Union Supply Group DATE: June 20, 2025 EVALUATOR NAME: Conner McFarland EVALUATOR DEPARTMENT: Corrections

- Warehouse location will likely meet our operational needs. While warehouses in New England would be preferable, it's close enough to minimize risks to supply chain disruptions for these categories of products that are not mission-critical.
- Their fill rate This will meet our operational needs and aligns with industry standards.
- No minimums is a positive aspect of their service.
- Manual ordering through email is fine, but somewhat burdensome.
- 2-3 day delivery will meet our operational requirements.

Union Supply is another major vendor working in the correctional commissary market and is likely to be able to provide this service. It's currently unknown what would be available from their catalogue, or what their catalogue is exactly. However, they have demonstrated some niche correctional knowledge by offering a variety of religious items, dietary items, and correctional-grade items to meet our operational needs.

RFP #: 202505072 RFP TITLE: WHOLESALE DISTRIBUTION FOR RESIDENT ANNEXES BIDDER NAME: Union Supply Group, Inc. DATE: 6/21/2025 EVALUATOR NAME: Christopher Pearl EVALUATOR DEPARTMENT: Corrections

- I. Preliminary information
  - 1. Proposal Cover Page
    - Bidders' address and details included, dated, and signed. Cover page includes Tom Burns Regional Vice President and Greg Gemienhardt Vice President Wholesale Commissary. Proposal cover page signed by Tom Burns Regional Vice President.
  - 2. Bidder Certification
    - Bidder certification dated and signed by Tom Burns Regional Vice President.
- II. Organization Qualifications and Experience
  - 1. Overview of Organization
    - P-Impressive detailed description of organization with examples of revenue producing knowledge in ever changing industry i.e. a full menu of heart-healthy, low-salt, gluten-free, sugar-free, kosher, and halal snacks.
    - **P**-one million square feet of warehouse space and (4) national distribution centers.
    - 30 plus years of experience in corrections environment.
    - P-Bidder included three detailed examples of projects.
  - 2. Subcontractors
    - Bidder will not be utilizing subcontractors as stated in their proposal.
  - 3. Organizational Chart
    - Provided organizational chart clear description of titles and positions.
  - 4. Litigation
    - (2) cases of litigation currently pending all required information provided by Bidder.
  - 5. Licensure/Certification
    - Bidder noted they do not have any relevant documentation of any applicable licensure/certification or specific credentials that are related to providing the proposed services of the RFP.

RFP #: 202505072 RFP TITLE: WHOLESALE DISTRIBUTION FOR RESIDENT ANNEXES BIDDER NAME: Union Supply Group, Inc. DATE: 6/21/2025 EVALUATOR NAME: Christopher Pearl EVALUATOR DEPARTMENT: Corrections

#### 6. COI

- Certificate of Insurance provided by bidder.
- III. Proposed Services
  - 1. Product Supply and Distribution
    - P- Bidder states they have 7,000 specific foods, beverage, hygiene, and property production selections.
    - P-Maintains over 80 million dollars in inventory on-hand.
    - Bidding for all categories except ice cream and tobacco.
  - 2. Locations
    - Bidder stated that they have visited and delivered to all these facilities in the past.
  - 3. Sales Data
    - Bidder will support the state's requirements.
  - 4. Sales Representation
    - Assigned account manager will be responsible for all Maine State correctional facilities.
    - Bidders staff are trained and conditioned to be available for their clients when we are needed.
  - 5. Ordering
    - Orders can be emailed, excel order form, or multiple forms of electronic file uploads.
    - **P**-Bidder willing to work with DOC to achieve the most efficient and effective process.
  - 6. Discontinued Items and Substitutions
    - (a) (b) (c) Bidder has read, understands, and will comply.
  - 7. Delivery Requirements
    - (a) (b) Bidder has read, understands, and will comply.
  - 8. Samples
    - (a) (b) Bidder has read, understands, and will comply.
  - 9. Lead Time
    - Bidder states orders received any weekday before 2:00 p.m. will be processed and shipped the same day.
    - P-Deliveries to the State of Maine will be delivered within 2-3 business days depending on where the facility is located within the state.

RFP #: 202505072 RFP TITLE: WHOLESALE DISTRIBUTION FOR RESIDENT ANNEXES BIDDER NAME: Union Supply Group, Inc DATE: 6/23/25 EVALUATOR NAME: Robert Walden EVALUATOR DEPARTMENT: Corrections

- I. Preliminary information
  - 1. Proposal Cover Page Union Supply Group cover page Complete
  - Bidder Certification Authorized Signature of submitted Bidder Certification, Tom Burns, in the Union Supply Group Proposal packet is appropriately completed.
- II. Organization Qualifications and Experience
  - 1. Overview of Organization
    - Union Supply Group meets the bid and experience qualifications with (34) years of business history. (Est 1991)
    - Union Supply Group expressed successful wholesaling experience in providing commissary services to over 550 correctional facilities across the United States.
  - 2. Subcontractors
    - Union Supply states there will be **no subcontractors** utilized
  - 3. Organizational Chart included in the proposal with Account Manager, Brandon Woodland noted as the Maine DOC account manager.
  - Litigation Two (2) current litigations noted with (1) in the State of California (Employee Class Action) and the other within the State of New Mexico (Involving Retail Pricing).
  - 5. Licensure/Certification Union Supply states they have no relevant documentation or specific credentials related to the proposed requested services.
  - 6. COI Current (4/24/25) Certificate of Liability Insurance document provided.
- III. Proposed Services
  - 1. Product Supply and Distribution

RFP #: 202505072 RFP TITLE: WHOLESALE DISTRIBUTION FOR RESIDENT ANNEXES BIDDER NAME: Union Supply Group, Inc DATE: 6/23/25 EVALUATOR NAME: Robert Walden EVALUATOR DEPARTMENT: Corrections

- Union SupplyGroup state they offer over 7,000 corrections safe products with a 95% fulfillment rate with 2-3 a business day delivery timeframe being shipped from a 372,000 Sq. Ft. Ohio warehouse. Current business with Union Supply by the Maine State Prison and Bolduc Correctional facilities support their delivery timeframe.
- 2. Locations
  - Union Supply Group states they are familiar with the (5) MDOC accept the requirement to provide services to all Maine DOC facilities.
- 3. Sales Data Union Supply state they understand and accept the responsibility of providing products to support the approximate \$1,200,000 of annual MDOC sales.
- 4. Sales Representation Union Supply Group agrees to MDOC sales representation and provided our account manager as being Brandon Woodland, previously noted in their Org Chart.
- 5. Ordering Union Supply states MDOC will able to submit orders by the most efficient manner possible. Currently orders can be submitted via email to their "Support Services" with a provided excel order form.
- 6. Discontinued Items and Substitutions Union Supply acknowledged they will not be allowed to make product substitutions without prior approval from MDOC. They further agreed to MDOC reserving the right to source items through other vendors as needed.
- 7. Delivery Requirements Union Supply acknowledged their responsibility to coordinate deliveries with each MDOC facility and that any unsigned delivery invoices will not be processed for payment, which they stated they consider to be a standard operating procedure.
- 8. Samples Union Supply Group agreed to the term of providing a sample of any item they offer upon request.
- 9. Lead Time Union Supply accepted the MDOC mandate of 1-week delivery time for orders. Union Supply additionally agreed that delivered products will have a minimum of (3) weeks shelf life after being received.

RFP #: 202505072 RFP TITLE: WHOLESALE DISTRIBUTION FOR RESIDENT ANNEXES BIDDER NAME: Union Supply Group, Inc DATE: 6/23/25 EVALUATOR NAME: Robert Walden EVALUATOR DEPARTMENT: Corrections

10. Product Specification and Pricing – Union Supply Group appears to not have submitted bids for product categories #2 Ice Cream and #5 Tobacco.

RFP #: 202505072 RFP TITLE: WHOLESALE DISTRIBUTION FOR RESIDENT ANNEXES BIDDER NAME: Walkenhorst's DATE: 6/23/25 EVALUATOR NAME: Kelly Curtis EVALUATOR DEPARTMENT: Corrections

- I. Preliminary information
  - 1. Proposal Cover Page Bidder met this requirement
  - 2. Bidder Certification Bidder met this requirement
- II. Organization Qualifications and Experience
  - 1. Overview of Organization -
    - Company has been in business for over 40 years. Do not utilize sub-contractors. In excess of 10,000 SKU's.
    - Description of projects within the past 5 years was thin. Description of projects was not detailed.
  - 2. Subcontractors Bidder does not use subcontractors
  - 3. Organizational Chart Bidder met this requirement
  - 4. Litigation Bidder met this requirement. No litigation.
  - 5. Licensure/Certification Bidder met this requirement
  - 6. COI Bidder met this requirement; however, their insurance document is different.
    - Bidder provided 3 projects with thin descriptions
    - MDOC has experienced slow deliveries of products.
    - MDOC has experienced out of stock items and holding of deliveries until items are back in stock.
- III. Proposed Services
  - Product Supply and Distribution Bidder provided a variety of product offerings. Healthy menu choices including specialty products for dietary restrictions. Bidder maintains over \$80 million in inventory on-hand and an order fill rate above 98%.
  - 2. Locations will deliver to all MDOC Facilities.
  - 3. Sales Data Bidder met this requirement
  - 4. Sales Representation
  - 5. Ordering Bidder met this requirement. Online ordering is available. Link to ordering was provided. Discounts are based upon how much is purchased and quantity purchased.

RFP #: 202505072 RFP TITLE: WHOLESALE DISTRIBUTION FOR RESIDENT ANNEXES BIDDER NAME: Walkenhorst's DATE: 6/23/25 EVALUATOR NAME: Kelly Curtis EVALUATOR DEPARTMENT: Corrections

- 6. Discontinued Items and Substitutions A lot of times, lots of items are out of stock. When items are not available, bidder sometimes hold orders until items is back in stock and then ships.
- 7. Delivery Requirements Deliveries take 2-3 weeks.
- 8. Samples
- 9. Lead Time
- 10. Product Specification and Pricing -
  - Bidder provided their product catalog. Decent product offerings.

RFP #: 202505072 RFP TITLE: WHOLESALE DISTRIBUTION FOR RESIDENT ANNEXES BIDDER NAME: Walkenhorst's DATE: June 20, 2025 EVALUATOR NAME: Conner McFarland EVALUATOR DEPARTMENT: Corrections

- I. Organization Qualifications and Experience
  - 1. Overview of Organization
    - Walkenhorst's is one of the major Providers in the inmate commissary market. In my own experience working with correctional professionals across the country, I know of many agencies that have done business with Walkenhorst's. They have a national presence and are familiar with correctional operations and inmate commissary programs.
    - The proposal doesn't explain how they are so easy to work with. Their explanation of their qualifications is that they are a nationwide and large organization. They didn't cover much about their customer service, expertise in correctional commissary programs, or any unique qualities about their organization.
    - Their project descriptions are non-descript and unhelpful.
  - 2. Subcontractors
    - Nothing notable.
  - 3. Organizational Chart
    - Not useful for the purpose of making an award decision, but provided the org chart to the letter of the requirement in the RFP.
  - 4. Litigation
    - Nothing notable.
  - 5. Licensure/Certification
    - Nothing notable.
  - 6. COI
- Their form doesn't indicate if they have general liability insurance. If selected for an award, that would need to be resolved during contract negotiations. Otherwise, it shouldn't be a major factor in award considerations assuming it's an oversight.
- II. Proposed Services

RFP #: 202505072 RFP TITLE: WHOLESALE DISTRIBUTION FOR RESIDENT ANNEXES BIDDER NAME: Walkenhorst's DATE: June 20, 2025 EVALUATOR NAME: Conner McFarland EVALUATOR DEPARTMENT: Corrections

- Does not state where their warehouse is. The Department is interested in determining if the ordered product originates from New England, as long supply chains are at a higher risk of disruption.
- Online ordering is a plus, although its not clear what the UX would be like.
- Deliveries within a week are operationally acceptable. Given their delivery method, it's likely, albeit not certain, that deliveries are accessible at all DOC locations.
- What is sufficient inventory exactly? The proposal is unclear. The Department needs to be able to determine the likelihood of delivery delays with this service, and it's hard to gauge the supply chain based on what they've described.
- Standard business hours for customer service that will meet our needs.

Walkenhorst's overall proposal is lackluster and doesn't provide much information beyond typical marketing materials. They're known to have a significant presence in this market and have operations nationwide providing this service. It's unclear, however, how well they would provide these services to the State of Maine.

RFP #: 202505072 RFP TITLE: WHOLESALE DISTRIBUTION FOR RESIDENT ANNEXES BIDDER NAME: Walkenhorst's DATE: 6/21/2025 EVALUATOR NAME: Christopher Pearl EVALUATOR DEPARTMENT: Corrections

- I. Preliminary information
  - 1. Proposal Cover Page
    - Bidders' address and details included, dated, and signed. Cover Page includes Jason Fults, Vice president and Shari Erickson, Business Development. The proposal cover page is signed by Jason Fults.
  - 2. Bidder Certification
    - Bidder certification dated and signed by Jason Fults.
- II. Organization Qualifications and Experience
  - 1. Overview of Organization
    - P-Over four decades of experience of supplying prisons with care packages and commissary.
    - Description of organizations' qualifications & experience.
    - Bidder included three brief examples of projects.
  - 2. Subcontractors
    - There will be no subcontractors as stated in proposal by bidder.
  - 3. Organizational Chart
    - Organizational chart clear description of titles and positions.
  - 4. Litigation
    - Bidder stated none to report.
  - 5. Licensure/Certification
    - Bidder stated not applicable.
  - 6. COI
- **Q**-Certificate of Insurance provided by bidder, but not a standard ACORD form.
- III. Proposed Services
  - 1. Product Supply and Distribution
    - **P**-Bidder states that they have inventory items in excess of 10,000 SKUs.
    - Bidding for all categories except ice cream, tobacco, and prayer rug in religious category.

RFP #: 202505072 RFP TITLE: WHOLESALE DISTRIBUTION FOR RESIDENT ANNEXES BIDDER NAME: Walkenhorst's DATE: 6/21/2025 EVALUATOR NAME: Christopher Pearl EVALUATOR DEPARTMENT: Corrections

- 2. Locations
  - Bidder stated in proposal they maintain sufficient inventory to supply all facilities but did not name the facilities individually.
- 3. Sales Data
  - No acknowledgement in proposal.
- 4. Sales Representation
  - Sales representation Monday-Friday from 8:00 am to 4:00 pm.
  - Designated representative will be made available responsible for resolving contract-related issues pertaining to the cost of items, delivery, product supply and availability.
- 5. Ordering
  - P-Orders may be submitted by phone, email, or our online portal.
- 6. Discontinued Items and Substitutions
  - Walkenhorst's states- They will get state approval for the substitute, which will be of equal or better quality and will not exceed the contract price. Facilities may refuse substituted products upon delivery if not approved in advance.
- 7. Delivery Requirements
  - Deliveries will be completed in a week or less.
- 8. Samples
  - Walkenhorst will provide product samples at anytime for examination and testing.
- 9. Lead Time
  - Bidder state-If an order is received via phone or email, it is typically entered into our system the same day and shipped out the next day.
  - Deliveries will be completed in a week or less.

RFP #: 202505072 RFP TITLE: WHOLESALE DISTRIBUTION FOR RESIDENT ANNEXES BIDDER NAME: Walkenhorst's DATE: 6/23/25 EVALUATOR NAME: Robert Walden EVALUATOR DEPARTMENT: Corrections

- I. Preliminary information
  - 1. Proposal Cover Page Walkenhorst's cover page Complete
  - Bidder Certification Authorized Signature of submitted Bidder Certification, Jason Fults - VP, in the Walkenhorst's Proposal packet is appropriately completed.
- II. Organization Qualifications and Experience
  - 1. Overview of Organization
    - Walkenhorst's meets the bid and experience qualifications with (40+) years of business history.
    - Walkenhorst's expressed successful wholesaling experience in providing commissary services to MDOC in the past and offers over 10,000 SKU's to correctional facilities across the United States. Listed the States of Illinois, New York, and Oregon as current references.
  - 2. Subcontractors
    - Walkenhorst's states there will be **no subcontractors** utilized
  - 3. Organizational Chart included in the proposal with Business Development Customer Order Representative, Shari Erickson, noted as the Maine DOC account contact.
  - 4. Litigation No current litigation situations to report.
  - 5. Licensure/Certification Nothing Provided
  - COI Current (7/1/24 7/1/25) Certificate of Employers Liability Policy document provided but this is **not** the standard Certificate of Liability Insurance typically submitted.

RFP #: 202505072 RFP TITLE: WHOLESALE DISTRIBUTION FOR RESIDENT ANNEXES BIDDER NAME: Walkenhorst's DATE: 6/23/25 EVALUATOR NAME: Robert Walden EVALUATOR DEPARTMENT: Corrections

- III. Proposed Services
  - 1. Product Supply and Distribution
    - Walkenhorst's state they offer over 10,00 products stored within 2 strategically located warehouses with over 180 staff.
  - 2. Locations
    - Walkenhorst's they work closely with all commissary/canteen programs to develop explore methods to make commissary programs successful and less taxing on DOC staff. states They are prepared to work with MDOC and accept the requirement to provide services to all (5) Maine DOC facilities.
  - 3. Sales Data Walkenhorst's state they understand and accept the responsibility of providing products to support the approximate \$1,200,000 of annual MDOC sales.
  - 4. Sales Representation Walkenhorst's agrees to MDOC sales representation and offers their "sales team" of Jason Fults VP, Shari Erickson, and Liann Wise as points of contact and support.
  - 5. Ordering Walkenhort's states MDOC will able to submit orders by phone, web, or email.
  - 6. Discontinued Items and Substitutions Walkenhorst's acknowledged they will not be allowed to make product substitutions without prior approval from MDOC. They further agreed to MDOC reserving the right to source items through other vendors as needed.
  - 7. Delivery Requirements Walkenhorst's acknowledged their responsibility to coordinate deliveries with each MDOC facility and that "All deliveries will be verified and signed off by designated facility personnel".
  - 8. Samples Walkenhorst's agreed to the terms of providing a sample of any item they offer upon request, free of charge.
  - Lead Time Walkenhorst's accepted the MDOC mandate of 1-week delivery time for orders. I was **unable** to verify that Walkenhorst's bid proposal referenced our specified delivered products having a minimum of (3) weeks shelf life after being received.

RFP #: 202505072 RFP TITLE: WHOLESALE DISTRIBUTION FOR RESIDENT ANNEXES BIDDER NAME: Walkenhorst's DATE: 6/23/25 EVALUATOR NAME: Robert Walden EVALUATOR DEPARTMENT: Corrections

10. Product Specification and Pricing – Walkenhorst's appears to not have submitted bids for product categories #2 Ice Cream, #3 Beverages, and #5 Tobacco.



## STATE OF MAINE DEPARTMENT OF CORRECTIONS

Janet T. Mills Governor Randall A. Liberty Commissioner

#### AGREEMENT AND DISCLOSURE STATEMENT RFP #: 202505072 RFP TITLE: Wholesale Distribution for Resident Annexes

I, Kelly Curtis accept the offer to become a member of the Request for Proposals (RFP) Evaluation Team for the State of Maine Department of Corrections. I do hereby accept the terms set forth in this agreement AND hereby disclose any affiliation or relationship I may have in connection with a bidder who has submitted a proposal to this RFP.

Neither I nor any member of my immediate family have a personal or financial interest, direct or indirect, in the bidders whose proposals I will be reviewing. "Interest" may include, but is not limited to: current or former ownership in the bidder's company; current or former Board membership; current or former employment with the bidder; current or former personal contractual relationship with the bidder (example: paid consultant); and/or current or former relationship to a bidder's official which could reasonably be construed to constitute a conflict of interest (personal relationships may be perceived by the public as a potential conflict of interest).

I have not advised, consulted with or assisted any bidder in the preparation of any proposal submitted in response to this RFP nor have I submitted a letter of support or similar endorsement.

I understand and agree that the evaluation process is to be conducted in an impartial manner without bias or prejudice. In this regard, I hereby certify that, to the best of my knowledge, there are no circumstances that would reasonably support a good faith charge of bias. I further understand that in the event a good faith charge of bias is made, it will rest with me to decide whether I should be disqualified from participation in the evaluation process.

I agree to hold confidential all information related to the contents of Requests for Proposals presented during the review process until such time as the Department formally releases the award decision notices for public distribution.



STATE OF MAINE DEPARTMENT OF CORRECTIONS

Janet T. Mills Governor Randall Liberty Commissioner

#### AGREEMENT AND DISCLOSURE STATEMENT RFP #: 202505072 RFP TITLE: Wholesale Distribution for Resident Annexes

I, Conner McFarland

\_\_accept

the offer to become a member of the Request for Proposals (RFP) Evaluation Team for the State of Maine Department of Corrections. I do hereby accept the terms set forth in this agreement AND hereby disclose any affiliation or relationship I may have in connection with a bidder who has submitted a proposal to this RFP.

Neither I nor any member of my immediate family have a personal or financial interest, direct or indirect, in the bidders whose proposals I will be reviewing. "Interest" may include, but is not limited to: current or former ownership in the bidder's company; current or former Board membership; current or former employment with the bidder; current or former personal contractual relationship with the bidder (example: paid consultant); and/or current or former relationship to a bidder's official which could reasonably be construed to constitute a conflict of interest (personal relationships may be perceived by the public as a potential conflict of interest).

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Signature

Date



## STATE OF MAINE DEPARTMENT OF CORRECTIONS

Janet T. Mills Governor

Randall A. Liberty Commissioner

# AGREEMENT AND DISCLOSURE STATEMENT RFP #: 202505072 RFP TITLE: Wholesale Distribution for Resident Annexes

I, Christopher Pearl accept the offer to become a member of the Request for Proposals (RFP) Evaluation Team for the State of Maine Department of Corrections. I do hereby accept the terms set forth in this agreement AND hereby disclose any affiliation or relationship I may have in connection with a bidder who has submitted a proposal to this RFP.

Neither I nor any member of my immediate family have a personal or financial interest, direct or indirect, in the bidders whose proposals I will be reviewing. "Interest" may include, but is not limited to: current or former ownership in the bidder's company; current or former Board membership; current or former employment with the bidder; current or former personal contractual relationship with the bidder (example: paid consultant); and/or current or former relationship to a bidder's official which could reasonably be construed to constitute a conflict of interest (personal relationships may be perceived by the public as a potential conflict of interest).

I have not advised, consulted with or assisted any bidder in the preparation of any proposal submitted in response to this RFP nor have I submitted a letter of support or similar endorsement.

I understand and agree that the evaluation process is to be conducted in an impartial manner without bias or prejudice. In this regard, I hereby certify that, to the best of my knowledge, there are no circumstances that would reasonably support a good faith charge of bias. I further understand that in the event a good faith charge of bias is made, it will rest with me to decide whether I should be disqualified from participation in the evaluation process.

I agree to hold confidential all information related to the contents of Requests for Proposals presented during the review process until such time as the Department formally releases the award decision notices for public distribution.

Signature

Date



Janet T. Mills Governor

### STATE OF MAINE DEPARTMENT OF CORRECTIONS

Randall A. Liberty Commissioner

#### AGREEMENT AND DISCLOSURE STATEMENT RFP #: 202505072 RFP TITLE: Wholesale Distribution for Resident Annexes

I, <u>Robert</u> <u>Walder</u> accept the offer to become a member of the Request for Proposals (RFP) Evaluation Team for the State of Maine Department of Corrections. I do hereby accept the terms set forth in this agreement AND hereby disclose any affiliation or relationship I may have in connection with a bidder who has submitted a proposal to this RFP.

Neither I nor any member of my immediate family have a personal or financial interest, direct or indirect, in the bidders whose proposals I will be reviewing. "Interest" may include, but is not limited to: current or former ownership in the bidder's company; current or former Board membership; current or former employment with the bidder; current or former personal contractual relationship with the bidder (example: paid consultant); and/or current or former relationship to a bidder's official which could reasonably be construed to constitute a conflict of interest (personal relationships may be perceived by the public as a potential conflict of interest).

I have not advised, consulted with or assisted any bidder in the preparation of any proposal submitted in response to this RFP nor have I submitted a letter of support or similar endorsement.

I understand and agree that the evaluation process is to be conducted in an impartial manner without bias or prejudice. In this regard, I hereby certify that, to the best of my knowledge, there are no circumstances that would reasonably support a good faith charge of bias. I further understand that in the event a good faith charge of bias is made, it will rest with me to decide whether I should be disqualified from participation in the evaluation process.

I agree to hold confidential all information related to the contents of Requests for Proposals presented during the review process until such time as the Department formally releases the award decision notices for public distribution.

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Signature

Date