Award Justification Statement RFP# 202503037 Avaya Telephony Platforms Maintenance and Support

I. Summary

The State of Maine, Department of Administrative and Financial Services', Office of Information Technology (Department) is seeking to procure an Avaya Partner to provide Maintenance, Support, Procurement of Hardware and Software, Training and Professional Services for the State's onpremises Avaya Telephony Systems as well as cloud-based call center platforms as defined in this Request for Proposals (RFP) document. It is the Department's mission to provide a fully integrated telephony system with call center functionality to be able to provide reliable communications.

II. Evaluation Process

An evaluation team of five individuals reviewed the sole proposal submitted. The team consisted of five members of the OIT and a technical assessment team consisting of 3 OIT reviewers.

Members of the proposal evaluation team completed a team review of the submitted proposal, and met as a team for a full day work session and an additional hour on a separate work day to complete the review. No scoring was completed due to only one proposal being submitted.

The evaluation team and technical assessment team determined the NWN proposal demonstrates best value for the State of Maine.

III. Qualifications & Experience

The Bidder's experience and qualifications that aligned with the requirements of the RFP.

IV. Proposed Services

NWN provided a detailed proposal that addressed each of the required sections and demonstrated an understanding of requirements.

V. Cost Proposal

NWN proposed cost was \$3,044,700.90. No scoring was completed due to only one proposal being submitted.

VI. Conclusion

NWN was the sole Bidder and demonstrated a strong understanding and expertise in providing the requested services.



Kirsten Figueroa Commissioner

AWARD NOTIFICATION LETTER

6/17/2025

NWN, Chris Casey, ccasey@nwncarousel.com Virtual Office Cape Elizabeth, ME 04107

SUBJECT: Notice of Conditional Contract Award under RFP # 202503037, Avaya Telephony Platforms Maintenance and Support

Dear Chris Casey:

This letter is in regard to the subject Request for Proposals (RFP), issued by the State of Maine Department of Administrative and Financial Services for RFP # 202503037, Avaya Telephony Platforms Maintenance and Support. The Department has evaluated the proposals received using the evaluation criteria identified in the RFP, and the Department is hereby announcing its conditional contract award to the sole Bidder:

NWN

The Department will be contacting the aforementioned bidder soon to negotiate a contract. As provided in the RFP, the Notice of Conditional Contract Award is subject to execution of a written contract and, as a result, this Notice does NOT constitute the formation of a contract between the Department and the apparent successful vendor. The vendor shall not acquire any legal or equitable rights relative to the contract services until a contract containing terms and conditions acceptable to the Department is executed. The Department further reserves the right to cancel this Notice of Conditional Contract Award at any time prior to the execution of a written contract.

As stated in the RFP, following announcement of this award decision, all submissions in response to the RFP are considered public records available for public inspection pursuant to the State of Maine Freedom of Access Act (FOAA). 1 M.R.S. §§ 401 et seq.; 5 M.R.S. § 1825-B (6).

This award decision is conditioned upon final approval by the State Procurement Review Committee and the successful negotiation of a contract. A Statement of Appeal Rights has been provided with this letter; see below.

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Thank you for your interest in doing business with the State of Maine.

Sincerely,

--- DocuSigned by:

10 AVILLY BALALLY 6/17/2025

Indrew Bonner

System Section Manager

State of Maine | Office of Information Technology | Network Services Division

andrew.bonner@maine.gov

Tel: (207) 624-8845

45 Commerce Drive, Augusta, ME. 04333-0145



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STATEMENT OF APPEAL RIGHTS

Any person aggrieved by an award decision may request an appeal hearing. The request must be made to the Director of the Bureau of General Services, in writing, within 15 days of notification of the contract award as provided in 5 M.R.S. § 1825-E (2) and the Rules of the Department of Administrative and Financial Services, Bureau of General Services, Office of State Procurement Services [formerly the Division of Purchases], Chapter 120, § (2) (2).

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RFP#: 202503037

RFP TITLE: Avaya Telephony Platforms Maintenance and Support

BIDDER: NWN DATE: 5/27/2025

SUMMARY PAGE

Department Name: Administrative and Financial Services

Name of RFP Coordinator: Andrew Bonner

Names of Evaluators:

James Gorneau, Patrick Ulmer, Andrew Bonner, Ian Brown, Jason Bryant

Scoring Sections	Points Available	Points Awarded
Section II. Organization Qualifications and Experience	40	N/A
Section III. Proposed Services	30	N/A
Section IV. Cost Proposal	30	N/A
<u>Total Points</u>	<u>100</u>	N/A

RFP#: 202503037

RFP TITLE: Avaya Telephony Platforms Maintenance and Support

BIDDER: NWN DATE: 5/27/2025

OVERVIEW OF SECTION I Preliminary Information

Section I. Preliminary Information

Evaluation Team Comments:

Section I: Preliminary Information (File#1)

1. Proposal Cover Page- Appendix A

Met requirement

2. Responsible Bidder Certification- Appendix B

Met requirement

3. Eligibility Requirements

Met requirement- addressed in File#2

RFP#: 202503037

RFP TITLE: Avaya Telephony Platforms Maintenance and Support

BIDDER: NWN DATE: 5/27/2025

EVALUATION OF SECTION IIOrganization Qualifications and Experience

	Points Available	Points Awarded
Section II. Organization Qualifications and Experience	40	N/A

Evaluation Team Comments:

Evaluation Team Comments:
Section II: Organization Qualifications and Experience (File#2)
Overview of the Organization Appendix C
1. Met requirement
2. Met requirement
3. Met requirement
4. N/A
5. Met requirement
6. Did not address the Avaya patching process.
7. Met requirement
8. Minimal response
9. Did not address post-sales processes.
10. Met requirement
11. Met requirement- did not address all partners
12. Met requirement
13. Met requirement
14. 14 d-f, and 14 h lacks details
15. Met requirement
16. minimal response
17. Met requirement
18. Met requirement
19. Met requirement
2. Subcontractors
N/A
Organizational Chart and Staffing Plan
a. Organizational Chart
i. Met requirement
ii. did not identify as "dedicated" or "shared"
iii. did not identify which resources will be the State of Maine Account
team members
b. Staffing Plan
i. did not address
ii. did not address 1)-10)

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4.	Litigation
	None
5.	Financial Viability
	Met requirement
6.	Licensure/Certification
	Did not provide certifications- did list partners and Avaya Diamond designation
7.	Certificate of Insurance
	Met requirement

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EVALUATION OF SECTION III Proposed Services

	Points Available	Points Awarded
Section III. Proposed Services	30	N/A

Evaluation Team Comments:

Section III Proposed Services (File#3)

- 1. Services to be Provided: Requirements Form- Appendix G
 - ***See Section V below to record notes regarding Appendix G***
- 2. Technical Assessment: Technical Assessment Form Appendix D Did meet Technical Assessment requirements. However, as part of the contract negotiation the bidder must submit the combined system security plan which must be vetted by the Security Architect.

Section V Requirements Proposal (File#5)

Section I: TECHNICAL REQUIRMENTS

A. General

1

1a-h Met requirement

- **1i -I. Did not meet requirement:** did not address the use of a web-based, customerfacing dashboard that provides real time status on all platforms' performance and analytics that will meet OIT Voice Services requirements
- 1m met requirement
- 1n did not address

B. Reports

- 1 Did not address. What does SRM stand for?
- 2 minimally address
- 3 met requirement
- 4 minimal response, only addresses one platform
- C. Responsible for the integration with a Hosted Avaya Experience Portal

5

1 met requirement

D. System Warranty

- 1 met requirement
- 2 met requirement

E. 3rd Party Integrations

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BIDDER: NWN DATE: 5/27/2025

DATE: 3/21/2023
1 met requirement
2 met requirement
3 met requirement
F. Service Level Requirements - Failure/Outage Types and Response Times
1. Indicated A (Met Requirement): did not address the on-site requirement
2. Indicated A (Met Requirement): However, does not meet all requirements listed
3. Indicated A (Met Requirement): However, does not meet all requirements listed
4a Indicated A (Met Requirement): did not address
4b Did not address
G. Maintenance and Monitoring
1 Did not meet requirements: only addressed one platform
2 Indicated A (Met Requirement): Response lacks detail.
3 Indicated A (Met Requirement): Response lacks detail.
4 met requirement
5 met requirement
6 met requirement
7 met requirement
8 met requirement
9 met requirement
H. Backup Responsibilities
1 met requirement
I Network Operations Center
1 met requirement
2 met requirement
3 met requirement
4 met requirement
5 met requirement
6 Indicated A (Met Requirement): did not address in supporting documentation
7 met requirement
8 met requirement
9 met requirement
10 Indicated A (Met Requirement):Lacks detail
11 met requirement
12 met requirement
13 met requirement
14 Indicated A (Met Requirement): Response lacks detail.
15 met requirement
16 met requirement
17 Indicated A (Met Requirement): Response lacks detail.

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J. Upgrades

18 did not address notification by phone requirement

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BIDDER: NWN DATE: 5/27/2025

1 met requirement
2 met requirement
Section II: SECURITY REQUIREMENTS
A. Indicated A (Met Requirement):Did not address
B. Indicated A (Met Requirement):Did not address
C. met requirement
D. met requirement
Section III: BUSINESS REQUIREMENTS
A. Contract
1 met requirement
2 met requirement
3 Indicated A (Met Requirement):Did not address
4 Did not met: The address given is not with Maine, unclear where offices <u>in Maine</u>
are located
5 Indicated A (Met Requirement):Did not address third party integrators
B. Equipment
1 met requirement
2 met requirement
3 met requirement
4 met requirement
C. Management
1 met requirement
D. Licenses
1 met requirement
E. Processes
1 met requirement
2 met requirement
3 met requirement
4 met requirement
5 met requirement
6 met requirement
7 met requirement
8 met requirement
9 met requirement
F. Billing
1 met requirement
2 met requirement
3 met requirement
4 met requirement
5 met requirement
6 met requirement

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7 Indicated A (Met Requirement): Lacks detail, please clarify
8 met requirement
9 met requirement
10 met requirement
11 met requirement
12 met requirement
13 met requirement
14 met requirement
15 met requirement
16 Indicated A (Met Requirement):Lacks detail
17 met requirement
17a met requirement
17b met requirement
17c met requirement
17d met requirement
17e met requirement
17f met requirement
17g met requirement
18 met requirement
19 met requirement
20 met requirement
21 Indicated A (Met Requirement):Lacks detail
22 met requirement
23 met requirement
24 met requirement
25 met requirement
26 met requirement
27 met requirement
G. System Warranty
1 met requirement
2 met requirement
3 met requirement
4 met requirement
Section IV: BIDDER PORTAL
A. Billing
1 met requirement
1a met requirement
1b met requirement
1c met requirement
1d met requirement
1e met requirement
10 mot requirement

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40		
1t	met	requirement

1g met requirement

B. Technical-NOC

1 met requirement

2 met requirement

3 Indicated A (Met Requirement):discussion required

C. Billing and Technical

1 met requirement

D. Purchases

1 met requirement

2 met requirement

E. Meetings

1 met requirement

2 met requirement

3 met requirement

4 met requirement

5 met requirement

6 met requirement

F. Disaster Recovery

1 met requirement

2 Indicated A (Met Requirement):discussion required

Section V: SUPPORT REQUIREMENTS

A. Support/Maintenance

1 met requirement

2 met requirement

3 met requirement

4 met requirement

B. Escalation

1 Did not provide an up to date and detail escalation path specific to the SOM for Bidder and 3rd party integrators for issues related to the account team. Did not provide a process including names and contact information of the appropriate management personnel.

2 Did not address

C. Account Team

1 Indicated A (Met Requirement):Lacks detail: no 3rd party integrator personnel listed.

2 Indicated A (Met Requirement):did not address

D. VAR & Integrator Levels

1 Did not provide proof of partner level for each 3rd party integrator per telephony platform currently in place.

1a Indicated A (Met Requirement):confirmed through internet website.

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ID INDICALED A TIVIEL REDUITEMENT, COMMITTED UNIONANT INTERMEDIALE.	1b Indicated A	(Met Requirement)):confirmed through internet website.
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1c Indicated A (Met Requirement): confirmed through internet website.

1d Indicated A (Met Requirement): confirmed through internet website.

1e Indicated A (Met Requirement): confirmed through internet website.

1f Indicated A (Met Requirement): confirmed through internet website.

1g Indicated A (Met Requirement): confirmed through internet website.

1h Indicated A (Met Requirement): confirmed through internet website.

1i Indicated A (Met Requirement): lacks detail

1j Indicated A (Met Requirement): confirmed through internet website.

1k Indicated A (Met Requirement): lacks detail

11 Indicated A (Met Requirement): lacks detail

1m Indicated A (Met Requirement): lacks detail

1n Indicated A (Met Requirement): lacks detail

10 Indicated A (Met Requirement): lacks detail

E. Dispatch

1 met requirement

2 Indicated A (Met Requirement): did not identify where each Account team member is located (city/town and office vs remote).

3 met requirement

F. Training

1 Indicated A (Met Requirement): lacks detail and only addresses one platform.

2 met requirement

3 met requirement

4 met requirement

Section VI: SERVICE REQUIREMENTS

A. Service Orders

1 met requirement

2 met requirement

3 met requirement

4 met requirement

5 met requirement

B. Scheduled Maintenance

6

6a Indicated A (Met Requirement): lacks detail

7 met requirements

8 met requirements

C. Emergency Maintenance

9 Indicated A (Met Requirement): Will seek approval: However, Client Spt Svcs Guide does not refer to notification timeframes required.

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BIDDER: NWN **DATE:** 5/27/2025

DATE: 5/27/2025
9a Indicated A (Met Requirement): Will seek approval: However, Client Spt Svcs
Guide does not refer to notification timeframes required.
10 Indicated A (Met Requirement): Will seek approval: However, Client Spt Svcs
Guide does not refer to notification timeframes required.
11 Indicated A (Met Requirement): Will seek approval: However, Client Spt Svcs
Guide does not refer to notification timeframes required.
D. Installation, Testing, Acceptance
12 met requirement
13 met requirement
14 met requirement
E. Account Team requirements:
1 Indicated A (Met Requirement):Lacks detail
2 met requirement
3 Indicated A (Met Requirement):Lacks detail
4 met requirement
5 Indicated A (Met Requirement):Unclear which Shared staff from the list provided will
meet the required role.
6 Indicated A (Met Requirement):Unclear which Shared staff from the list provided will
meet the required role.
7 Indicated A (Met Requirement):Unclear which Shared staff from the list provided will
meet the required role.
8 met requirement
9 met requirement
10 met requirement
F. Managed Service
1 met requirement
1a met requirement
1b met requirement
1c met requirement
1d met requirement
1e met requirement
1f met requirement
1g met requirement
1h met requirement
1i met requirement
1j met requirement
1k met requirement
1l met requirement
1m met requirement
1n Indicated A (Met Requirement): Unclear why Bidder listed N/A
1o Indicated A (Met Requirement): Further discussion needed.
1p met requirement

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BIDDER: NWN DATE: 5/27/2025

2 Indicated A (Met Requirement): Unclear regarding 911 Inform
G. Service
1 met requirement
2 met requirement
3 met requirement
H. Professional Services
1 met requirement
2 met requirement: Provide a strategic partners attachment

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RFP TITLE: Avaya Telephony Platforms Maintenance and Support

BIDDER: NWN DATE: 5/27/2025

EVALUATION OF SECTION IV Cost Proposal

Lowest Submitted Cost Proposal	5	Cost Proposal Being Scored	Х	Score Weight	=	Score
	ŋ		x	XX points	=	N/A

Evaluation Team Comments:

Summary Sheet:

Bidder excluded information for VMWare, Dell R650s, and EMCUnity

Avaya Costs:

- Costs appear to be comparative with current rates.
- "CMS components will carry a charge effective 05/01/2025. Currently priced at \$0.00" The Bidder did not provide the CMS charge, the current version is not listed. Line 256 and 257 do not have charges listed.
- Groupings starting on line 106, 113, and 119 do not have charges/totals.
- "This is based on a 60-month term." However, the initial period of performance is 24 months.
- Is SRM software release management part of the total cost provided?

Swampfox Costs:

Costs appear to be comparative with current Annual Cost.

Calabrio Costs:

- Costs appear to be comparative with current Annual License subscription and support.
- Does the total cost include managed services?

911 Inform Costs:

- Costs appear to be comparative with current Cost.
- Does the total cost include managed services?

Retarus Costs:

Does the total cost include managed services?

Professional Services:

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BIDDER: NWN DATE: 5/27/2025

• Unit prices align with industry standards.

VMware by Broadcom:

No concerns.

Dell R650s:

• Costs appear to be comparative with current Cost.

EMC Unity 380F:

• No information included from Bidder on this tab.

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RFP TITLE: AVAYA TELEPHONY PLATFORMS MAINTENANCE AND SUPPORT RFP

BIDDER NAME: NWN

DATE: 22 MAY 2025 AND JUNE 3RD 2025

EVALUATOR NAME(S): B. VICTOR CHAKRAVARTY, ANDREW BONNER, BEN HASCHALK

Did meet Technical Assessment, however as part of the contract negotiation the bidder must submit the combined system security plan which must be vetted by the Security Architect.			
Data Complia	nce		
NIST 800-	Quality of Response: ⊠ Adequate □ Weak		
171	Quality of Evidence: □ Strong □ Adequate ⊠ Weak		
	Main: How does Dell come in? The Avaya link does not actually		
	include anything substantive.		
	Swampfox: Nothing substantive		
Maine FOAA	Quality of Response: ⊠ Adequate □ Weak		
	Quality of Evidence: □ Strong □ Adequate ⊠ Weak		
	Main: Did not address		
	Swampfox: Did actually address		
	However, the combined Evidence is still Weak		
Maine Breach	Quality of Response: ⊠ Adequate □ Weak		
Notification	Quality of Evidence: □ Strong □ Adequate ⊠ Weak		
Law	Main: Did not address		
	Swampfox: Did actually address		
	However, the combined Evidence is still Weak		
NIST 800-53:	Quality of Response: ⊠ Adequate □ Weak		
Rev5	Quality of Evidence: ☐ Strong ☐ Adequate ☒ Weak		
	Main: Barely addressed		
	Swampfox: Addressed slightly better than Barely		
	However, the combined Evidence is still Weak		
Privacy Act of	Quality of Response: ⊠ Adequate □ Weak		
1974	Quality of Evidence: ☐ Strong ☐ Adequate ☒ Weak		
	Main: Did not address		
	Swampfox: Somewhat addressed		
	However, the combined Evidence is still Weak		
U.S. DHHS-	Quality of Response: ⊠ Adequate □ Weak		
OCSE	Quality of Evidence: □ Strong □ Adequate ⊠ Weak		

RFP #: 202503037

RFP TITLE: AVAYA TELEPHONY PLATFORMS MAINTENANCE AND SUPPORT RFP

BIDDER NAME: NWN

DATE: 22 May 2025 AND JUNE 3RD 2025

EVALUATOR NAME(S): B. VICTOR CHAKRAVARTY, ANDREW BONNER, BEN HASCHALK

	Main: Did not address		
	Swampfox: Somewhat addressed		
	However, the combined Evidence is still Weak		
HIPAA	Quality of Response: ⊠ Adequate □ Weak		
	Quality of Evidence: ☐ Strong ☐ Adequate ☒ Weak		
	Main: Did address, but weak evidence		
	Swampfox: Did address, but weak evidence		
	Combined, Weak Evidence		
HIPAA BAA	Quality of Response: ⊠ Adequate □ Weak		
	Quality of Evidence: ☐ Strong ☐ Adequate ☒ Weak		
	Main: Did address, but weak evidence		
	Swampfox: Did address, but weak evidence		
	Combined, Weak Evidence		
HITECH	Quality of Response: ⊠ Adequate □ Weak		
	Quality of Evidence: ☐ Strong ☐ Adequate ☒ Weak		
	Main: Did address, but weak evidence		
	Swampfox: Did address, but weak evidence		
	Combined, Weak Evidence		
FERPA	Quality of Response: ⊠ Adequate □ Weak		
	Quality of Evidence: ☐ Strong ☐ Adequate ☒ Weak		
	Main: Did not address		
	Swampfox: Did address, but weak evidence		
_	Combined, Weak Evidence		
DOPPA	Quality of Response: ⊠ Adequate □ Weak		
	Quality of Evidence: ☐ Strong ☐ Adequate ☒ Weak		
	Main: Did not address		
	Swampfox: Did address, but weak evidence		
	Combined, Weak Evidence		
MainelT			
H1	Quality of Response: ⊠ Adequate □ Weak		
	Quality of Evidence: ☐ Strong ⊠ Adequate ☐ Weak		
	Main: Did address		
	Swampfox: No hard evidence, but enough details to be deemed		
	Adequate. Located in the US		
	Combined, Adequate Evidence		
H2	Quality of Response: ⊠ Adequate □ Weak		

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RFP TITLE: AVAYA TELEPHONY PLATFORMS MAINTENANCE AND SUPPORT RFP

BIDDER NAME: NWN

DATE: 22 May 2025 AND JUNE 3RD 2025

EVALUATOR NAME(S): B. VICTOR CHAKRAVARTY, ANDREW BONNER, BEN HASCHALK

	Quality of Evidence: ☐ Strong ☒ Adequate ☐ Weak		
	Main: Did address. Included BCDR in their security plan		
	Swampfox: No hard evidence, but enough details to be deemed Adequate. 60-day retention.		
	Combined, Adequate Evidence		
H3	Quality of Response: ⊠ Adequate □ Weak		
	Quality of Evidence: ☐ Strong ⊠ Adequate ☐ Weak		
	Main: Did address. Included an IR plan.		
	Swampfox: No hard evidence, but enough details to be deemed		
	Adequate		
	Combined, Adequate Evidence		
A1	Quality of Response: ⊠ Adequate □ Weak		
	Quality of Evidence: ☐ Strong ⊠ Adequate ☐ Weak		
	Main: Did address. Included BCDR.		
	Swampfox: No hard evidence, but enough details to be deemed		
	Adequate		
	Combined, Adequate Evidence		
A2	Quality of Response: ⊠ Adequate □ Weak		
	Quality of Evidence: ☐ Strong ☐ Adequate ☒ Weak		
	Main: Lacking in detail and explanation.		
	Swampfox: No hard evidence, but enough details to be deemed		
	Adequate		
A 0	Combined, Weak Evidence		
A3	Quality of Response: ⊠ Adequate □ Weak		
	Quality of Evidence: ☐ Strong ☐ Adequate ☒ Weak		
	Main: Did not properly address.		
	Swampfox: Did not properly address.		
	Combined, Weak Evidence		
A4	Quality of Response: ⊠ Adequate □ Weak		
	Quality of Evidence: ☐ Strong ⊠ Adequate ☐ Weak		
	Main: Did address		
	Swampfox: Unambiguous statement		
	Combined, Adequate Evidence		
	ecurity Standards		
S1	Quality of Response: ⊠ Adequate □ Weak		
	Quality of Evidence: □ Strong ⊠ Adequate □ Weak		

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RFP TITLE: AVAYA TELEPHONY PLATFORMS MAINTENANCE AND SUPPORT RFP

BIDDER NAME: NWN

DATE: 22 May 2025 AND JUNE 3RD 2025

EVALUATOR NAME(S): B. VICTOR CHAKRAVARTY, ANDREW BONNER, BEN HASCHALK

	Main: The NIST 800-171 Addendum deemed adequate
	Swampfox: No hard evidence, but enough details to be deemed
	Adequate
	Combined, Adequate Evidence
S2	Quality of Response: ⊠ Adequate □ Weak
	Quality of Evidence: ☐ Strong ☐ Adequate ☒ Weak
	Main: Irrelevant response. Did not address.
	Swampfox: No hard evidence, but enough details to be deemed
	Adequate
	Combined, Weak Evidence
S3	Quality of Response: ⊠ Adequate □ Weak
	Quality of Evidence: ☐ Strong ☐ Adequate ☒ Weak
	Main: Irrelevant response. Did not address.
	Swampfox: No hard evidence, but enough details to be deemed
	Adequate
	Combined, Weak Evidence
S4	Quality of Response: ⊠ Adequate □ Weak
	Quality of Evidence: ☐ Strong ☐ Adequate ☒ Weak
	Main: Irrelevant response. Did not address.
	Swampfox: No hard evidence, but enough details to be deemed
	Adequate
	Combined, Weak Evidence
S5	Quality of Response: ⊠ Adequate □ Weak
	Quality of Evidence: ☐ Strong ☐ Adequate ☒ Weak
	Main: Irrelevant response. Did not address.
	Swampfox: No hard evidence, but enough details to be deemed
	Adequate
	Combined, Weak Evidence
	Provider Reqs
CSP1	Quality of Response: ⊠ Adequate □ Weak
	Quality of Evidence: ☐ Strong ☒ Adequate ☐ Weak
	Main: The NIST 800-171 Addendum deemed adequate
	Swampfox: No hard evidence, but enough details to be deemed
	Adequate
0000	Combined, Adequate Evidence
CSP2	Quality of Response: ⊠ Adequate □ Weak

RFP #: 202503037

RFP TITLE: AVAYA TELEPHONY PLATFORMS MAINTENANCE AND SUPPORT RFP

BIDDER NAME: NWN

DATE: 22 May 2025 AND JUNE 3RD 2025

EVALUATOR NAME(S): B. VICTOR CHAKRAVARTY, ANDREW BONNER, BEN HASCHALK

	Quality of Evidence: □ Strong ⊠ Adequate □ Weak		
	Main: The NIST 800-171 Addendum deemed adequate		
	Swampfox: No hard evidence, but enough details to be deemed		
	Adequate		
	Combined, Adequate Evidence		
CSP3	Quality of Response: ⊠ Adequate □ Weak		
	Quality of Evidence: ☐ Strong ⊠ Adequate ☐ Weak		
	Main: The NIST 800-171 Addendum deemed adequate		
	Swampfox: No hard evidence, but enough details to be deemed		
	Adequate		
CSP4	Combined, Adequate Evidence		
USP4	Quality of Response: Adequate Weak		
	Quality of Evidence: ☐ Strong ☐ Adequate ☒ Weak		
	Main: Irrelevant response. Did not address.		
	Swampfox: No hard evidence, but enough details to be deemed		
	Adequate Combined, Weak Evidence		
CSP5	,		
001 0	Quality of Response: ⊠ Adequate □ Weak		
	Quality of Evidence: Strong Adequate Weak		
	Main: The NIST 800-171 Addendum deemed adequate		
	Swampfox: No hard evidence, but enough details to be deemed Adequate		
	Combined, Adequate Evidence		
CSP6	Quality of Response: ⊠ Adequate □ Weak		
	Quality of Evidence: ☐ Strong ☒ Adequate ☐ Weak		
	Main: The NIST 800-171 Addendum deemed adequate		
	Swampfox: No hard evidence, but enough details to be deemed		
	Adequate		
	Combined, Adequate Evidence		
CSP7	Quality of Response: ⊠ Adequate □ Weak		
	Quality of Evidence: ☐ Strong ☒ Adequate ☐ Weak		
	Main: The NIST 800-171 Addendum deemed adequate		
	Swampfox: No hard evidence, but enough details to be deemed		
	Adequate		
	Combined, Adequate Evidence		
CSP8	Quality of Response: ⊠ Adequate □ Weak		

RFP#: 202503037

RFP TITLE: AVAYA TELEPHONY PLATFORMS MAINTENANCE AND SUPPORT RFP

BIDDER NAME: NWN

DATE: 22 May 2025 AND JUNE 3RD 2025

EVALUATOR NAME(S): B. VICTOR CHAKRAVARTY, ANDREW BONNER, BEN HASCHALK

	Quality of Evidence: □ Strong ⊠ Adequate □ Weak		
	Main: The NIST 800-171 Addendum deemed adequate		
	Swampfox: No hard evidence, but enough details to be deemed		
	Adequate		
	Combined, Adequate Evidence		
CSP9	Quality of Response: ⊠ Adequate □ Weak		
	Quality of Evidence: ☐ Strong ⊠ Adequate ☐ Weak		
	Main: The NIST 800-171 Addendum deemed adequate		
	Swampfox: No hard evidence, but enough details to be deemed		
	Adequate		
CCD40	Combined, Adequate Evidence		
CSP10	Quality of Response: ⊠ Adequate □ Weak		
	Quality of Evidence: ☐ Strong ☒ Adequate ☐ Weak		
	Main: The NIST 800-171 Addendum deemed adequate		
	Swampfox: No hard evidence, but enough details to be deemed		
	Adequate		
CSP11	Combined, Adequate Evidence		
CSPTT	Quality of Response: ⊠ Adequate □ Weak		
	Quality of Evidence: ☐ Strong ☒ Adequate ☐ Weak		
	Main: The NIST 800-171 Addendum deemed adequate		
	Swampfox: No hard evidence, but enough details to be deemed		
	Adequate Combined Adequate Evidence		
CSP12	Combined, Adequate Evidence		
001 12	Quality of Response: ⊠ Adequate □ Weak		
	Quality of Evidence: Strong Adequate Weak		
	Main: The NIST 800-171 Addendum deemed adequate		
	Swampfox: No hard evidence, but enough details to be deemed		
	Adequate Combined, Adequate Evidence		
CSP13	Quality of Response: ⊠ Adequate □ Weak		
	·		
	Quality of Evidence: Strong Adequate Weak		
	Main: The NIST 800-171 Addendum deemed adequate		
	Swampfox: No hard evidence, but enough details to be deemed Adequate		
	Combined, Adequate Evidence		
CSP14	Quality of Response: ⊠ Adequate □ Weak		
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RFP#: 202503037

RFP TITLE: AVAYA TELEPHONY PLATFORMS MAINTENANCE AND SUPPORT RFP

BIDDER NAME: NWN

DATE: 22 May 2025 AND JUNE 3RD 2025

EVALUATOR NAME(S): B. VICTOR CHAKRAVARTY, ANDREW BONNER, BEN HASCHALK

	Quality of Evidence: ☐ Strong ⊠ Adequate ☐ Weak
	Main: The NIST 800-171 Addendum deemed adequate
	Swampfox: No hard evidence, but enough details to be deemed
	Adequate Combined, Adequate Evidence
NIST Regs	Combined, Adequate Evidence
N1	Quality of Response: ⊠ Adequate □ Weak
	Quality of Evidence: ☐ Strong ☒ Adequate ☐ Weak
	Main: The NIST 800-171 Addendum deemed adequate
	Swampfox: No hard evidence, but enough details to be deemed
	Adequate
N2	Combined, Adequate Evidence
INZ	Quality of Response: Adequate Weak
	Quality of Evidence: Strong Adequate Weak Main: The NIST 200 171 Addendum deemed adequate
	Main: The NIST 800-171 Addendum deemed adequate Swampfox: No hard evidence, but enough details to be deemed
	Adequate
	Combined, Adequate Evidence
N3	Quality of Response: ⊠ Adequate □ Weak
	Quality of Evidence: ☐ Strong ⊠ Adequate ☐ Weak
	Main: The NIST 800-171 Addendum deemed adequate
	Swampfox: No hard evidence, but enough details to be deemed
	Adequate Combined, Adequate Evidence
N4	Quality of Response: ⊠ Adequate □ Weak
	Quality of Evidence: ☐ Strong ☒ Adequate ☐ Weak
	Main: The NIST 800-171 Addendum deemed adequate
	Swampfox: No hard evidence, but enough details to be deemed
	Adequate
NIC	Combined, Adequate Evidence
N5	Quality of Response: Adequate Weak
	Quality of Evidence: ☐ Strong ☒ Adequate ☐ Weak
	Main: The NIST 800-171 Addendum deemed adequate
	•
	Swampfox: No hard evidence, but enough details to be deemed Adequate Combined, Adequate Evidence

RFP#: 202503037

RFP TITLE: AVAYA TELEPHONY PLATFORMS MAINTENANCE AND SUPPORT RFP

BIDDER NAME: NWN

DATE: 22 May 2025 AND JUNE 3RD 2025

EVALUATOR NAME(S): B. VICTOR CHAKRAVARTY, ANDREW BONNER, BEN HASCHALK

N6	Quality of Response: ⊠ Adequate □ Weak
	Quality of Evidence: ☐ Strong ⊠ Adequate ☐ Weak
	Main: The NIST 800-171 Addendum deemed adequate
	Swampfox: No hard evidence, but enough details to be deemed
	Adequate
N7	Combined, Adequate Evidence
147	Quality of Response: ⊠ Adequate □ Weak
	Quality of Evidence: Strong Adequate Weak
	Main: The NIST 800-171 Addendum deemed adequate Swampfox: No hard evidence, but enough details to be deemed
	Adequate
	Combined, Adequate Evidence
N8	Quality of Response: ⊠ Adequate □ Weak
	Quality of Evidence: ☐ Strong ☒ Adequate ☐ Weak
	Main: The NIST 800-171 Addendum deemed adequate
	Swampfox: No hard evidence, but enough details to be deemed
	Adequate
NO	Combined, Adequate Evidence
N9	Quality of Response: ⊠ Adequate □ Weak
	Quality of Evidence: ☐ Strong ☒ Adequate ☐ Weak
	Main: The NIST 800-171 Addendum deemed adequate
	Swampfox: No hard evidence, but enough details to be deemed
	Adequate Combined, Adequate Evidence
N10	Quality of Response: ⊠ Adequate □ Weak
	Quality of Evidence: ☐ Strong ☒ Adequate ☐ Weak
	Main: The NIST 800-171 Addendum deemed adequate
	Swampfox: No hard evidence, but enough details to be deemed
	Adequate
	Combined, Adequate Evidence
N11	Quality of Response: ⊠ Adequate □ Weak
	Quality of Evidence: □ Strong ⊠ Adequate □ Weak
	Main: The NIST 800-171 Addendum deemed adequate
	Swampfox: No hard evidence, but enough details to be deemed
	Adequate
	Combined, Adequate Evidence

RFP#: 202503037

RFP TITLE: AVAYA TELEPHONY PLATFORMS MAINTENANCE AND SUPPORT RFP

BIDDER NAME: NWN

DATE: 22 May 2025 AND JUNE 3RD 2025

EVALUATOR NAME(S): B. VICTOR CHAKRAVARTY, ANDREW BONNER, BEN HASCHALK

N12	Quality of Response: ⊠ Adequate □ Weak
	Quality of Evidence: ☐ Strong ⊠ Adequate ☐ Weak
	Main: The NIST 800-171 Addendum deemed adequate
	Swampfox: No hard evidence, but enough details to be deemed
	Adequate
	Combined, Adequate Evidence
N13	Quality of Response: ⊠ Adequate □ Weak
	Quality of Evidence: ☐ Strong ☐ Adequate ☒ Weak
	Main: The NIST 800-171 Addendum did not cover this control.
	Swampfox: No hard evidence, but enough details to be deemed
	Adequate
	Combined, Weak Evidence
N14	Quality of Response: ⊠ Adequate □ Weak
	Quality of Evidence: ☐ Strong ⊠ Adequate ☐ Weak
	Main: The NIST 800-171 Addendum deemed adequate
	Swampfox: No hard evidence, but enough details to be deemed
	Adequate
	Combined, Adequate Evidence



Governor

Kirsten LC Figueroa
Commissioner

AGREEMENT AND DISCLOSURE STATEMENT RFP #: 202503037

RFP TITLE: Avaya Telephony Platforms Maintenance and Support

I, James Gorneau accept the offer to become a member of the Request for Proposals (RFP) Evaluation Team for the State of Maine Department of Administrative and Financial Services. I do hereby accept the terms set forth in this agreement AND hereby disclose any affiliation or relationship I may have in connection with a bidder who has submitted a proposal to this RFP.

Neither I nor any member of my immediate family have a personal or financial interest, direct or indirect, in the bidders whose proposals I will be reviewing. "Interest" may include, but is not limited to: current or former ownership in the bidder's company; current or former Board membership; current or former employment with the bidder; current or former personal contractual relationship with the bidder (example: paid consultant); and/or current or former relationship to a bidder's official which could reasonably be construed to constitute a conflict of interest (personal relationships may be perceived by the public as a potential conflict of interest).

I have not advised, consulted with or assisted any bidder in the preparation of any proposal submitted in response to this RFP nor have I submitted a letter of support or similar endorsement.

I understand and agree that the evaluation process is to be conducted in an impartial manner without bias or prejudice. In this regard, I hereby certify that, to the best of my knowledge, there are no circumstances that would reasonably support a good faith charge of bias. I further understand that in the event a good faith charge of bias is made, it will rest with me to decide whether I should be disqualified from participation in the evaluation process.

I agree to hold confidential all information related to the contents of Requests for Proposals presented during the review process until such time as the Department formally releases the award decision notices for public distribution.

— Signed by:

Jamus I Gold 12/12/12/12/5

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Signature Date



Kirsten LC Figueroa Commissioner

AGREEMENT AND DISCLOSURE STATEMENT RFP #: 202503037 RFP TITLE: Avaya Telephony Platforms Maintenance and Support

I, <u>Patrick Ulmer</u> accept the offer to become a member of the Request for Proposals (RFP) Evaluation Team for the State of Maine Department of Administrative and Financial Services. I do hereby accept the terms set forth in this agreement AND hereby disclose any affiliation or relationship I may have in connection with a bidder who has submitted a proposal to this RFP.

Neither I nor any member of my immediate family have a personal or financial interest, direct or indirect, in the bidders whose proposals I will be reviewing. "Interest" may include, but is not limited to: current or former ownership in the bidder's company; current or former Board membership; current or former employment with the bidder; current or former personal contractual relationship with the bidder (example: paid consultant); and/or current or former relationship to a bidder's official which could reasonably be construed to constitute a conflict of interest (personal relationships may be perceived by the public as a potential conflict of interest).

I have not advised, consulted with or assisted any bidder in the preparation of any proposal submitted in response to this RFP nor have I submitted a letter of support or similar endorsement.

I understand and agree that the evaluation process is to be conducted in an impartial manner without bias or prejudice. In this regard, I hereby certify that, to the best of my knowledge, there are no circumstances that would reasonably support a good faith charge of bias. I further understand that in the event a good faith charge of bias is made, it will rest with me to decide whether I should be disqualified from participation in the evaluation process.



Kirsten LC Figueroa Commissioner

AGREEMENT AND DISCLOSURE STATEMENT RFP #: 202503037

RFP TITLE: Avaya Telephony Platforms Maintenance and Support

I, <u>Andrew Bonner</u> accept the offer to become a member of the Request for Proposals (RFP) Evaluation Team for the State of Maine Department of Administrative and Financial Services. I do hereby accept the terms set forth in this agreement AND hereby disclose any affiliation or relationship I may have in connection with a bidder who has submitted a proposal to this RFP.

Neither I nor any member of my immediate family have a personal or financial interest, direct or indirect, in the bidders whose proposals I will be reviewing. "Interest" may include, but is not limited to: current or former ownership in the bidder's company; current or former Board membership; current or former employment with the bidder; current or former personal contractual relationship with the bidder (example: paid consultant); and/or current or former relationship to a bidder's official which could reasonably be construed to constitute a conflict of interest (personal relationships may be perceived by the public as a potential conflict of interest).

I have not advised, consulted with or assisted any bidder in the preparation of any proposal submitted in response to this RFP nor have I submitted a letter of support or similar endorsement.

I understand and agree that the evaluation process is to be conducted in an impartial manner without bias or prejudice. In this regard, I hereby certify that, to the best of my knowledge, there are no circumstances that would reasonably support a good faith charge of bias. I further understand that in the event a good faith charge of bias is made, it will rest with me to decide whether I should be disqualified from participation in the evaluation process.

Signature	Date
Andrew Bonner	5/8/2025
DocuSigned by:	



Kirsten LC Figueroa Commissioner

AGREEMENT AND DISCLOSURE STATEMENT RFP #: 202503037

RFP TITLE: Avaya Telephony Platforms Maintenance and Support

I, <u>Ian Brown</u> accept the offer to become a member of the Request for Proposals (RFP) Evaluation Team for the State of Maine Department of Administrative and Financial Services. I do hereby accept the terms set forth in this agreement AND hereby disclose any affiliation or relationship I may have in connection with a bidder who has submitted a proposal to this RFP.

Neither I nor any member of my immediate family have a personal or financial interest, direct or indirect, in the bidders whose proposals I will be reviewing. "Interest" may include, but is not limited to: current or former ownership in the bidder's company; current or former Board membership; current or former employment with the bidder; current or former personal contractual relationship with the bidder (example: paid consultant); and/or current or former relationship to a bidder's official which could reasonably be construed to constitute a conflict of interest (personal relationships may be perceived by the public as a potential conflict of interest).

I have not advised, consulted with or assisted any bidder in the preparation of any proposal submitted in response to this RFP nor have I submitted a letter of support or similar endorsement.

I understand and agree that the evaluation process is to be conducted in an impartial manner without bias or prejudice. In this regard, I hereby certify that, to the best of my knowledge, there are no circumstances that would reasonably support a good faith charge of bias. I further understand that in the event a good faith charge of bias is made, it will rest with me to decide whether I should be disqualified from participation in the evaluation process.

Signed by: Van Bonn	5/8/2025
Signature	Date



Kirsten LC Figueroa Commissioner

AGREEMENT AND DISCLOSURE STATEMENT RFP #: 202503037

RFP TITLE: Avaya Telephony Platforms Maintenance and Support

I, <u>Jason Bryant</u> accept the offer to become a member of the Request for Proposals (RFP) Evaluation Team for the State of Maine Department of Administrative and Financial Services. I do hereby accept the terms set forth in this agreement AND hereby disclose any affiliation or relationship I may have in connection with a bidder who has submitted a proposal to this RFP.

Neither I nor any member of my immediate family have a personal or financial interest, direct or indirect, in the bidders whose proposals I will be reviewing. "Interest" may include, but is not limited to: current or former ownership in the bidder's company; current or former Board membership; current or former employment with the bidder; current or former personal contractual relationship with the bidder (example: paid consultant); and/or current or former relationship to a bidder's official which could reasonably be construed to constitute a conflict of interest (personal relationships may be perceived by the public as a potential conflict of interest).

I have not advised, consulted with or assisted any bidder in the preparation of any proposal submitted in response to this RFP nor have I submitted a letter of support or similar endorsement.

I understand and agree that the evaluation process is to be conducted in an impartial manner without bias or prejudice. In this regard, I hereby certify that, to the best of my knowledge, there are no circumstances that would reasonably support a good faith charge of bias. I further understand that in the event a good faith charge of bias is made, it will rest with me to decide whether I should be disqualified from participation in the evaluation process.



Kirsten LC Figueroa Commissioner

AGREEMENT AND DISCLOSURE STATEMENT RFP #: 202503037

RFP TITLE: Avaya Telephony Platforms Maintenance and Support

I, <u>Benjamin Haschalk</u> accept the offer to become a member of the Request for Proposals (RFP) Evaluation Team for the State of Maine Department of Administrative and Financial Services. I do hereby accept the terms set forth in this agreement AND hereby disclose any affiliation or relationship I may have in connection with a bidder who has submitted a proposal to this RFP.

Neither I nor any member of my immediate family have a personal or financial interest, direct or indirect, in the bidders whose proposals I will be reviewing. "Interest" may include, but is not limited to: current or former ownership in the bidder's company; current or former Board membership; current or former employment with the bidder; current or former personal contractual relationship with the bidder (example: paid consultant); and/or current or former relationship to a bidder's official which could reasonably be construed to constitute a conflict of interest (personal relationships may be perceived by the public as a potential conflict of interest).

I have not advised, consulted with or assisted any bidder in the preparation of any proposal submitted in response to this RFP nor have I submitted a letter of support or similar endorsement.

I understand and agree that the evaluation process is to be conducted in an impartial manner without bias or prejudice. In this regard, I hereby certify that, to the best of my knowledge, there are no circumstances that would reasonably support a good faith charge of bias. I further understand that in the event a good faith charge of bias is made, it will rest with me to decide whether I should be disqualified from participation in the evaluation process.

Signature	Date	
Benjamin Haschalk B14CDE596CB3447	BH	
Signed by:	Initial	



Kirsten LC Figueroa Commissioner

AGREEMENT AND DISCLOSURE STATEMENT RFP #: 202503037

RFP TITLE: Avaya Telephony Platforms Maintenance and Support

I, <u>Victor Chakravarty</u> accept the offer to become a member of the Request for Proposals (RFP) Evaluation Team for the State of Maine Department of Administrative and Financial Services. I do hereby accept the terms set forth in this agreement AND hereby disclose any affiliation or relationship I may have in connection with a bidder who has submitted a proposal to this RFP.

Neither I nor any member of my immediate family have a personal or financial interest, direct or indirect, in the bidders whose proposals I will be reviewing. "Interest" may include, but is not limited to: current or former ownership in the bidder's company; current or former Board membership; current or former employment with the bidder; current or former personal contractual relationship with the bidder (example: paid consultant); and/or current or former relationship to a bidder's official which could reasonably be construed to constitute a conflict of interest (personal relationships may be perceived by the public as a potential conflict of interest).

I have not advised, consulted with or assisted any bidder in the preparation of any proposal submitted in response to this RFP nor have I submitted a letter of support or similar endorsement.

I understand and agree that the evaluation process is to be conducted in an impartial manner without bias or prejudice. In this regard, I hereby certify that, to the best of my knowledge, there are no circumstances that would reasonably support a good faith charge of bias. I further understand that in the event a good faith charge of bias is made, it will rest with me to decide whether I should be disqualified from participation in the evaluation process.

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Vieles Chilmonty	5/8/2025