# State of Maine Master Score Sheet

RFP# 202501012							
Employment Verification Services							
Bidder Name: Equifax Workforce Solutions LLC RNN Group, Inc. Truv Inc.							
Proposed Cost: a. 70,000 transactions per year b. 80,000 transactions per year c. 90,000 transactions per year d. 100,000 transactions per year e. 110,000 transactions per year		11,320,156.00 12,203,498.00 13,728,935.00 14,337,091.00 15,770,802.00	4,567,500.00 4,785,000.00 5,220,000.00 5,437,500.00 5,582,500.00	3,306,800.00 3,779,200.00 4,046,850.00 4,496,500.00 4,705,250.00			
Scoring Sections	Points Available						
Section I: Preliminary Information	Pass/Fail	Pass	Pass	Pass			
Section II: Organization Qualifications and Experience	35.00	33.00	10.00	12.00			
Section III: Proposed Services	40.00	30.00	12.00	16.00			
Section IV: Cost Proposal a. 70,000 transactions b. 80,000 transactions c. 90,000 transactions d. 100,000 transactions e. 110,000 transactions	5.00 5.00 5.00 5.00 5.00 5.00	1.46 1.55 1.47 1.57 1.49	3.62 3.95 3.88 4.13 4.21	5.00 5.00 5.00 5.00 5.00 5.00			
Section IV Total	25.00	7.54	19.79	25.00			
TOTAL	<u>100.00</u>	<u>70.54</u>	<u>41.79</u>	<u>53.00</u>			

Janet T. Mills Governor

Sara Gagné-Holmes Commissioner



#### Award Justification Statement RFP# 202501012 Employment Verification Services

#### I. Summary

Through RFP# 202501012 Employment Verification Services, the Department sought proposals for providing services to verify beneficiary income and employment history. Three Bidders responded to the RFP:

Equifax Workforce Solutions LLC RNN Group, Inc. Truv Inc.

Through the evaluation process, Equifax Workforce Solutions LLC received the highest score and was determined to provide the best value to the State of Maine.

#### **II. Eligibility and Evaluation Process**

An Evaluation Team, composed of five State employees, verified the Bidders' eligibility requirements and applied the consensus method in scoring the Bidders' Qualifications & Experience and Proposed Services. Scores for the Cost Proposals were assigned using a mathematical formula.

#### **III.** Qualifications & Experience of Conditional Awardee

Equifax Workforce Solutions LLC provided a well-rounded, experience-laden portfolio, reflecting a strong background in verifying income and employment history, as well as offering an array of staff competencies and subject matter expertise able to support the goals of the Maine Office for Family Independence in determining eligibility for programs such as MaineCare, Temporary Assistance for Needy Families (TANF), and Food Supplement (SNAP).

#### **IV. Proposed Services by Conditional Awardee**

Equifax Workforce Solutions LLC provided a comprehensive response outlining a clear understanding of and ability to meet programmatic expectations outlined in the RFP and demonstrated the means and skills necessary to meet the RFP's performance requirements.

#### V. Cost Proposal

Equifax Workforce Solutions LLC proposed a cost of \$67,360,482.00 from 7/1/2025 through 9/30/2032.

#### **VI. Conclusion**

Out of 100 possible points, the Evaluation Team awarded Equifax Workforce Solutions LLC a score of 70.54. The strength of Equifax Workforce Solutions LLC's proposal outweighed the other Bidders through its qualifications and experience and the services and cost it proposed. The Evaluation Team determined that the proposal submitted by Equifax Workforce Solutions LLC represents the best value to the State of Maine.

Janet T. Mills Governor

Maine Department of Health and Human Services Division of Contract Management 11 State House Station 109 Capitol Street Augusta, Maine 04333-0011 Tel.: (207) 287-3707; Fax: (207) 287-5031 TTY: Dial 711 (Maine Relay)

Sara Gagné-Holmes Commissioner

Jun-18-2025

Via Electronic Mail: paul.lindenfelzer@equifax.com

Equifax Workforce Solutions Paul Lindenfelzer, Account Executive 11432 Lackland Road St. Louis, MO 63146

SUBJECT: Notice of Conditional Contract Award under RFP #202501012, Employment Verification Services

Dear Mr. Lindenfelzer,

This letter is in regard to the subject Request for Proposals (RFP), issued by the State of Maine Department of Health and Human Services, Office for Family Independence (OFI) for Employment Verification Services. The Department has evaluated the proposals received using the evaluation criteria identified in the RFP, and the Department is hereby announcing its conditional contract award to the following bidder.

• Equifax Workforce Solutions

The bidder listed above received the evaluation team's highest ranking. The Department will be contacting the aforementioned bidder soon to negotiate a contract. As provided in the RFP, the Notice of Conditional Contract Award is subject to execution of a written contract and, as a result, this Notice does NOT constitute the formation of a contract between the Department and the apparent successful vendor. The vendor shall not acquire any legal or equitable rights relative to the contract services until a contract containing terms and conditions acceptable to the Department is executed. The Department further reserves the right to cancel this Notice of Conditional Contract Award at any time prior to the execution of a written contract.

As stated in the RFP, following announcement of this award decision, all submissions in response to the RFP are considered public records available for public inspection pursuant to the State of Maine Freedom of Access Act (FOAA). 1 M.R.S. §§ 401 et seq.; 5 M.R.S. § 1825-B (6).

This award decision is conditioned upon final approval by the State Procurement Review Committee and the successful negotiation of a contract.

Any person aggrieved by an award decision may request an appeal hearing. The request must be made to the Director of the Bureau of General Services, in writing, within 15 days of notification of the contract award as provided in 5 M.R.S. § 1825-E (2) and the Rules of the Department of Administrative and Financial Services, Bureau of General Services, Office of State Procurement Services [formerly the Division of Purchases], Chapter 120, § (2) (2).

Thank you for your interest in doing business with the State of Maine.

Sincerely,

DocuSigned by: -64F41AB634DB44F...

Ian Yaffe Director Office for Family Independence

DocuSigned by:

Debra Downer 5DC6307B8558482... Debra Downer

Deputy Director for Competitive Procurement Division of Contract Management Janet T. Mills Governor



Maine Department of Health and Human Services Division of Contract Management 11 State House Station 109 Capitol Street Augusta, Maine 04333-0011 Tel.: (207) 287-3707; Fax: (207) 287-5031 TTY: Dial 711 (Maine Relay)

Sara Gagné-Holmes Commissioner

Jun-18-2025

Via Electronic Mail: jennifersu@rnngroup.com

RNN Group, Inc Jennifer Sutton 101 Marietta St, Suite 3305 Atlanta, GA 30303

SUBJECT: Notice of Conditional Contract Award under RFP #202501012, Employment Verification Services

Dear Ms. Sutton,

This letter is in regard to the subject Request for Proposals (RFP), issued by the State of Maine Department of Health and Human Services, Office for Family Independence (OFI) for Employment Verification Services. The Department has evaluated the proposals received using the evaluation criteria identified in the RFP, and the Department is hereby announcing its conditional contract award to the following bidder.

• Equifax Workforce Solutions

The bidder listed above received the evaluation team's highest ranking. The Department will be contacting the aforementioned bidder soon to negotiate a contract. As provided in the RFP, the Notice of Conditional Contract Award is subject to execution of a written contract and, as a result, this Notice does NOT constitute the formation of a contract between the Department and the apparent successful vendor. The vendor shall not acquire any legal or equitable rights relative to the contract services until a contract containing terms and conditions acceptable to the Department is executed. The Department further reserves the right to cancel this Notice of Conditional Contract Award at any time prior to the execution of a written contract.

As stated in the RFP, following announcement of this award decision, all submissions in response to the RFP are considered public records available for public inspection pursuant to the State of Maine Freedom of Access Act (FOAA). 1 M.R.S. §§ 401 et seq.; 5 M.R.S. § 1825-B (6).

This award decision is conditioned upon final approval by the State Procurement Review Committee and the successful negotiation of a contract.

Any person aggrieved by an award decision may request an appeal hearing. The request must be made to the Director of the Bureau of General Services, in writing, within 15 days of notification of the contract award as provided in 5 M.R.S. § 1825-E (2) and the Rules of the Department of Administrative and Financial Services, Bureau of General Services, Office of State Procurement Services [formerly the Division of Purchases], Chapter 120, § (2) (2).

Thank you for your interest in doing business with the State of Maine.

Sincerely,

DocuSigned by: An Yord-

Lan Yaffe Director Office for Family Independence

DocuSigned by: Debra Downer

Debra Downer Deputy Director for Competitive Procurement Division of Contract Management Janet T. Mills Governor



Maine Department of Health and Human Services Division of Contract Management 11 State House Station 109 Capitol Street Augusta, Maine 04333-0011 Tel.: (207) 287-3707; Fax: (207) 287-5031 TTY: Dial 711 (Maine Relay)

Sara Gagné-Holmes Commissioner

Jun-18-2025

Via Electronic Mail: tommy.jayne@truv.com

Truv Inc. Tommy Jayne 218 NW 24<sup>th</sup> Street, 2<sup>nd</sup> & 3<sup>rd</sup> Floors Miami, FL 33127

SUBJECT: Notice of Conditional Contract Award under RFP #202501012, Employment Verification Services

Dear Mr. Jayne,

This letter is in regard to the subject Request for Proposals (RFP), issued by the State of Maine Department of Health and Human Services, Office for Family Independence (OFI) for Employment Verification Servies. The Department has evaluated the proposals received using the evaluation criteria identified in the RFP, and the Department is hereby announcing its conditional contract award to the following bidder.:

• Equifax Workforce Solutions

The bidder listed above received the evaluation team's highest ranking. The Department will be contacting the aforementioned bidder soon to negotiate a contract. As provided in the RFP, the Notice of Conditional Contract Award is subject to execution of a written contract and, as a result, this Notice does NOT constitute the formation of a contract between the Department and the apparent successful vendor. The vendor shall not acquire any legal or equitable rights relative to the contract services until a contract containing terms and conditions acceptable to the Department is executed. The Department further reserves the right to cancel this Notice of Conditional Contract Award at any time prior to the execution of a written contract.

As stated in the RFP, following announcement of this award decision, all submissions in response to the RFP are considered public records available for public inspection pursuant to the State of Maine Freedom of Access Act (FOAA). 1 M.R.S. §§ 401 et seq.; 5 M.R.S. § 1825-B (6).

This award decision is conditioned upon final approval by the State Procurement Review Committee and the successful negotiation of a contract.

Any person aggrieved by an award decision may request an appeal hearing. The request must be made to the Director of the Bureau of General Services, in writing, within 15 days of notification of the contract award as provided in 5 M.R.S. § 1825-E (2) and the Rules of the Department of Administrative and Financial Services, Bureau of General Services, Office of State Procurement Services [formerly the Division of Purchases], Chapter 120, § (2) (2).

Thank you for your interest in doing business with the State of Maine.

Sincerely,

DocuSigned by: An Yel-64F41AB634DB44F...

Ian Yaffe Director Office for Family Independence

-DocuSigned by:

Debra Downer

Debra Downer Deputy Director for Competitive Procurement Division of Contract Management

RFP #: 202501012 RFP TITLE: Employment Verification Services BIDDER: Equifax Workforce Solutions LLC DATE: March 12 and May 5 & 20, 2025

#### SUMMARY PAGE

**Department Name:** Health and Human Services **Name of RFP Coordinator:** Stacy Martin **Names of Evaluators**: Ronda Albee, Shannon Courtois, Donald Ellis, Wayne Harmon, Joseph Studholme

Pass/Fail Criteria	Pass	<u>Fail</u>
Section I. Preliminary Information (Eligibility)	X	
Scoring Sections	<u>Points</u> <u>Available</u>	Points Awarded
Section II. Organization Qualifications and Experience	35.00	33.00
Section III. Proposed Services		30.00
Section IV. Cost Proposal		
a. 70,000 transactions per year	5.00	1.46
<b>b.</b> 80,000 transactions per year	5.00	1.55
c. 90,000 transactions per year	5.00	1.47
d. 100,000 transactions per year	5.00	1.57
e. 110,000 transactions per year	5.00	1.49
Section IV Total	25.00	7.54
Total Points	<u>100.00</u>	<u>70.54</u>

RFP #: 202501012 RFP TITLE: Employment Verification Services BIDDER: Equifax Workforce Solutions LLC DATE: March 12 and May 5 & 20, 2025

# OVERVIEW OF SECTION I Preliminary Information

Section I. Preliminary Information - Eligibility

### Evaluation Team Comments:

Demonstrated having a web-based Employment Verification Solution, interfacing with eligibility and enrollment systems to provide data, which has been implemented within the last five (5) years and is currently in operation in at least one (1) state, municipality, or local government agency in the Continental United States.

RFP #: 202501012 RFP TITLE: Employment Verification Services BIDDER: Equifax Workforce Solutions LLC DATE: March 12 and May 5 & 20, 2025

# **EVALUATION OF SECTION II** Organization Qualifications and Experience

	<u>Points</u> <u>Available</u>	Points Awarded
Section II. Organization Qualifications and Experience	35.00	33.00

# **Evaluation Team Comments:**

Part IV	7. Section II. Organizational Qualification and Experience
1. (	Overview of the Organization
•	Has been providing Social Service verification for 25.5 million people for 25 years
• 4	45+ state implementations
•	Has 4.2 million employer contributors
•	Is the nation's largest commercial repository of income & employment data
•	Has been providing EVS to the Department since 2018
•	Employs The Work Number (TWN) – a proprietary web-based portal
•	Provided three projects, all related to the RFP
2.	Subcontractors
•	None
3.	Litigation
	Named (on Form 10-Q) as a defendant in various legal actions, including administrative claims, regulatory matters, government investigations, class actions, and other litigation arising in connection with its business, limited specific information offered
4.	Financial Viability
•	Provided three years of audited financials
5.	Certificate of Insurance
•	Provided, noting professional/cyber liability

### RFP #: 202501012 RFP TITLE: Employment Verification Services BIDDER: Equifax Workforce Solutions LLC DATE: March 12 and May 5 & 20, 2025

# EVALUATION OF SECTION III Proposed Services

	<u>Points</u> <u>Available</u>	Points Awarded
Section III. Proposed Services	40.00	30.00

# **Evaluation Team Comments**:

Part IV, Section III Proposed Services
1. Services to be Provided
Part II
A. Employment Verification Services
<ul> <li>Acknowledges 24/7/365 and response time requirements</li> </ul>
<ul> <li>Proposed three methods of accessing data: Secure Web portal, batch process, API integration</li> </ul>
<ul> <li>Offers a process in which only a Social Security number (SSN) needed to search, with alternative methods available if SSN is not known</li> </ul>
<ul> <li>Proposed providing all the fields supplied by the various payroll providers</li> </ul>
<ul> <li>Network of employers includes two-thirds of Fortune 500 companies</li> </ul>
B. Maintenance and Technical Support
<ul> <li>Proposed live tech support, 8am-8pm (EST) – phone and email, with after-hours support</li> <li>Proposed tracking all issues with tracked/issue number/resolution status</li> <li>Offered a "layered support" to assist the Department in maintaining continuity of operations while helping those individuals who have a question or a challenge</li> <li>Proposed integrated chat sessions</li> <li>Offered support desk services for Integration Support</li> <li>Did not acknowledge requirements for Department access to issue resolution software</li> <li>Project manager will be responsible for all delivery requirements and meet with the Department regularly</li> <li>Did not acknowledge in-person consultation requirement or availability</li> </ul>
C. Technology Requirements
<ul> <li>Overall, met technical requirements. However, for NIST 800-53 Rev 5, did not offer evidence of third-party audits</li> </ul>
D. Reports
Met requirement
2. Staffing

RFP #: 202501012 RFP TITLE: Employment Verification Services BIDDER: Equifax Workforce Solutions LLC DATE: March 12 and May 5 & 20, 2025

- Provided resume information of proposed staff rather than minimum qualifications for positions
- Did not offer time allocation for account executive

# 3. Implementation - Work Plan

• As current provider and if awarded contract, mobilization/implementation process would not be required

## RFP #: 202501012 RFP TITLE: Employment Verification Services BIDDER: Equifax Workforce Solutions LLC DATE: March 12 and May 5 & 20, 2025

# EVALUATION OF SECTION IV Cost Proposal

Section IV. Cost Proposal	Lowest Submitted Cost	÷		Cost Being Scored	x	Score Weight	=	Points Awarded
a . 70,000 transactions per year	\$ 3,306,800.00	÷	\$	11,320,156.00	х	5 points	=	1.46
b. 80,000 transactions per year	\$ 3,779,200.00	÷	\$	12,203,498.00	х	5 points	=	1.55
c. 90,000 transactions per year	\$ 4,046,850.00	÷	\$	13,728,935.00	х	5 points	=	1.47
d. 100,000 transactions per year	\$ 4,496,500.00	÷	\$	14,337,091.00	х	5 points	=	1.57
e. 110,000 transactions per year	\$ 4,705,250.00	÷	\$	15,770,802.00	х	5 points	=	1.49
Section IV Total				25 points		7.54		

Data Compliance						
Consensus	Consensus decision: Met. If bidder is considered for award MainelT would need					
to see additional third party audit reports						
Publicly	NIST 800-	Quality of Response: 🗆 Strong 🛛 Adequate 🗆 Weak				
available information	171					
Information		Quality of Evidence: 🗆 Strong 🛛 Adequate 🖾 Weak				
		Weak evidence. No details on how they have 'mapped				
		its security program'.				
	Maine FOAA	Quality of Response:  Strong  Adequate  Weak				
		Quality of Evidence:   Strong  Adequate  Weak				
		No evidence. Requirement not addressed.				
Confidential	Maine Breach	Quality of Response:   Strong  Adequate  Weak				
Personally	Notification					
Identifiable Information	Law	Quality of Evidence: 🗆 Strong 🛛 Adequate 🛛 Weak				
(PII)		No evidence. Requirement not addressed.				
(11)	NIST 800-53: Rev5	Quality of Response: 🗆 Strong 🛛 Adequate 🗆 Weak				
		Quality of Evidence: 🗆 Strong 🛛 Adequate 🖂 Weak				
		Weak evidence. 3 <sup>rd</sup> party audit's cited but not provided.				
		Security program cited but no details provided on how requirement is met.				
	Privacy Act of 1974	Quality of Response: 🗆 Strong 🛛 Adequate 🗆 Weak				
		Quality of Evidence: 🗆 Strong 🛛 Adequate 🛛 Weak				
		No evidence. Requirement not addressed.				
	U.S. DHHS- OCSE	Quality of Response: 🗆 Strong 🛛 Adequate 🗆 Weak				
	OUSE					
		Quality of Evidence: Strong Adequate Weak				
MainelT		No evidence. Requirement not addressed.				
	of Response: 🗆	Strong 🖾 Adeguate 🗆 Weak				
Quality		Strong 🛛 Adequate 🗆 Weak				
Quality	of Evidence: 🗆	Strong 🗆 Adequate 🛛 Weak				

	Weak evidence. No details on how requirement is met.
H2	Quality of Response: 🗆 Strong 🛛 Adequate 🛛 Weak
	Quality of Evidence: 🗆 Strong 🛛 Adequate 🖂 Weak
	Weak evidence. No details on how requirement is met.
H3	Quality of Response: 🗆 Strong 🛛 Adequate 🗆 Weak
	Quality of Evidence: 🗆 Strong 🛛 Adequate 🛛 Weak
	Weak evidence. No details on how requirement is met. 'External security framework' cited but not provided.
A1	Quality of Response:   Strong  Adequate  Weak
	Quality of Evidence: 🗆 Strong 🛛 Adequate 🛛 Weak
	No evidence. 'Security Policy' cited but not provided.
A2	Quality of Response: 🗆 Strong 🛛 Adequate 🗆 Weak
	Quality of Evidence: 🗆 Strong 🛛 Adequate 🖾 Weak
	No evidence. 'Security Documentation' cited but not provided.
A3	Quality of Response: 🗆 Strong 🛛 Adequate 🗆 Weak
	Quality of Evidence:  Strong Adequate Weak
A4	Weak evidence. No details on how requirement is met.
7.4	Quality of Response:   Strong  Adequate  Weak
	Quality of Evidence:   Strong  Adequate  Weak
	Weak evidence. Explanation does not explicitly state requirement compliance.
Infor	mation Security Standards
S1	Quality of Response:   Strong  Adequate  Weak
	Quality of Evidence: 🛛 Strong 🗆 Adequate 🗆 Weak
	Strong evidence. Client-facing security program details broad set of security
	controls: https://controlsframework.equifax.com/home
S2	Quality of Response: 🗆 Strong 🛛 Adequate 🗆 Weak
	Quality of Evidence: 🗆 Strong 🛛 Adequate 🖂 Weak
	Weak evidence. Explanation does not address the requirement.

S3	Quality of Response:  Strong  Adequate  Weak					
	Quality of Evidence:  Strong  Adequate  Weak					
S4	Quality of Response:  Strong  Adequate  Weak					
	Quality of Evidence:  Strong  Adequate  Weak					
	Weak evidence. Explanation does not address the requirement.					
S5	Quality of Response:  Strong  Adequate  Weak					
	'No' response.					
	Quality of Evidence:       □ Strong       □ Adequate       ⊠ Weak         No evidence.       SBOM not available from bidder.					
Clou	d Service Provider Regs					
CSP'						
	Quality of Evidence:   Strong  Adequate  Weak					
	Weak evidence. Explanation does not address the requirement.					
CSP2 Quality of Response:  Strong  Adequate  Weak						
	Quality of Evidence:  Strong  Adequate  Weak					
CSP3	Quality of Response: □ Strong ⊠ Adequate □ Weak					
	Quality of Evidence:   Strong  Adequate  Weak					
	Weak evidence. Explanation does not address the requirement. Bidder policies do not equate to SOM policies.					
CSP4	Quality of Response:  Strong  Adequate  Weak					
	Quality of Evidence:       Strong       Adequate       Weak         Weak evidence.       WCAG compliance only.       No other areas of requirement provided.					
CSP	Quality of Response:  Strong  Adequate  Weak					
	Quality of Evidence: Strong Adequate Weak					
	Weak evidence. 3 <sup>rd</sup> party certifications cited but not provided. Unable to locate Equifax via product search on Fedramp Marketplace website.					

CSP6	Quality of Response: 🗆 Strong 🛛 Adequate 🗆 Weak
	Quality of Evidence: 🗆 Strong 🛛 Adequate 🗆 Weak
	Client-facing security program details broad set of security controls that satisfy Data Exchange: https://controlsframework.equifax.com/home
CSP7	Quality of Response:  Strong  Adequate  Weak
	Quality of Evidence: 🗆 Strong 🛛 Adequate 🗆 Weak
	Client-facing security program details broad set of security controls that satisfy Information Security: https://controlsframework.equifax.com/home
CSP8	Quality of Response: 🗆 Strong 🛛 Adequate 🗆 Weak
	Quality of Evidence:  Strong  Adequate  Weak
	Client-facing security program details broad set of security controls that satisfy Access Controls: https://controlsframework.equifax.com/home
CSP9	Quality of Response: 🗆 Strong 🛛 Adequate 🗆 Weak
	Quality of Evidence: 🗆 Strong 🛛 Adequate 🗆 Weak
	Client-facing security program details broad set of security controls that
	satisfy Access Control Procedures for Users: https://controlsframework.equifax.com/home
CSP10	Quality of Response: $\Box$ Strong $\boxtimes$ Adequate $\Box$ Weak
	Quality of Evidence: 🗆 Strong 🛛 Adequate 🛛 Weak
	Weak evidence. Policy cited but not provided. Client-facing security program does not sufficiently satisfy requirement.
CSP11	Quality of Response:   Strong  Adequate  Weak
	Quality of Evidence:   Strong  Adequate  Weak
	Client-facing security program details broad set of security controls that satisfy Vulnerability Scanning Procedures: https://controlsframework.equifax.com/home
CSP12	Quality of Response: 🗆 Strong 🛛 Adequate 🗆 Weak
	Quality of Evidence:  Strong  Adequate  Weak

	Client-facing security program details broad set of security controls that satisfy Security Assessments: https://controlsframework.equifax.com/home
CSP13	Quality of Response: 🗆 Strong 🛛 Adequate 🗆 Weak
	Quality of Evidence: 🗆 Strong 🛛 Adequate 🗆 Weak
	Client-facing security program details broad set of security controls that satisfy System and Information Integrity: https://controlsframework.equifax.com/home
CSP14	Quality of Response:   Strong  Adequate  Weak
	Quality of Evidence: Strong Adequate Uweak
	Client-facing security program details broad set of security controls that satisfy Configuration Management:
	https://controlsframework.equifax.com/home
NIST Re	
N1	Quality of Response: 🗆 Strong 🛛 Adequate 🗆 Weak
	Quality of Evidence:   Strong  Adequate  Weak
	Client-facing security program details broad set of security controls that satisfy Physical Security: https://controlsframework.equifax.com/home
N2	Quality of Response: 🗆 Strong 🛛 Adequate 🗆 Weak
	Quality of Evidence:  Strong  Adequate  Weak
	Client-facing security program details broad set of security controls that satisfy Security Training: https://controlsframework.equifax.com/home
N3	Quality of Response: 🗆 Strong 🛛 Adequate 🗆 Weak
	Quality of Evidence:  Strong  Adequate  Weak
	Client-facing security program details broad set of security controls that satisfy Planning: https://controlsframework.equifax.com/home
N4	Quality of Response: 🗆 Strong 🛛 Adequate 🗆 Weak
	Quality of Evidence:  Strong Adequate  Weak
	Client-facing security program details broad set of security controls that satisfy Audit and Accountability:
	https://controlsframework.equifax.com/home

N5	Quality of Response:   Strong  Adequate  Weak
	Quality of Evidence: 🗆 Strong 🛛 Adequate 🗆 Weak
	Client-facing security program details broad set of security controls that satisfy Personnel Security: https://controlsframework.equifax.com/home
N6	Quality of Response:  Strong  Adequate  Weak
	Quality of Evidence:   Strong  Adequate  Weak
	Client-facing security program details broad set of security controls that satisfy Contingency Planning: https://controlsframework.equifax.com/home
N7	Quality of Response:  Strong  Adequate  Weak
	Quality of Evidence:   Strong  Adequate  Weak
	Weak evidence. Explanation does not fully satisfy the requirement.
N8	Quality of Response:  Strong  Adequate  Weak
	Quality of Evidence:   Strong  Adequate  Weak
	Client-facing security program details broad set of security controls that satisfy Identification and Authentication: https://controlsframework.equifax.com/home
N9	Quality of Response:   Strong  Adequate  Weak
	Quality of Evidence:  Strong  Adequate  Weak
	Client-facing security program details broad set of security controls that satisfy Incident Response: https://controlsframework.equifax.com/home
N10	Quality of Response:  Strong  Adequate  Weak
	Quality of Evidence:  Strong  Adequate  Weak
	Weak evidence. Explanation does not fully satisfy the requirement, policy cited but not provided or available online.
N11	Quality of Response:  Strong  Adequate  Weak
	Quality of Evidence:   Strong  Adequate  Weak
	Weak evidence. Explanation does not fully satisfy the requirement, policy cited but not provided or available online.
N12	Quality of Response:   Strong  Adequate  Weak

	Quality of Evidence: 🗆 Strong 🛛 Adequate 🖾 Weak			
	Weak evidence. Explanation does not fully satisfy the requirement, policy cited but not provided or available online.			
N13 Quality of Response:  Strong Adequate UWeak				
	Quality of Evidence: 🗆 Strong 🛛 Adequate 🖂 Weak			
	Weak evidence. Explanation does not fully satisfy the requirement, policy cited but not provided or available online.			
N14	Quality of Response: 🗆 Strong 🛛 Adequate 🗆 Weak			
	Quality of Evidence:   Strong  Adequate  Weak			

RFP #: 202501012 RFP TITLE: Employment Verification Services BIDDER: RNN Group, Inc. DATE: March 12 and May 5, 7, & 20, 2025

#### SUMMARY PAGE

**Department Name:** Health and Human Services **Name of RFP Coordinator:** Stacy Martin **Names of Evaluators**: Ronda Albee, Shannon Courtois, Donald Ellis, Wayne Harmon, Joseph Studholme

Pass/Fail Criteria	Pass	<u>Fail</u>
Section I. Preliminary Information (Eligibility)	X	
Scoring Sections	<u>Points</u> <u>Available</u>	Points Awarded
Section II. Organization Qualifications and Experience	35.00	10.00
Section III. Proposed Services		12.00
Section IV. Cost Proposal		
a. 70,000 transactions per year	5.00	3.62
<b>b.</b> 80,000 transactions per year	5.00	3.95
<b>c.</b> 90,000 transactions per year		3.88
d. 100,000 transactions per year		4.13
e. 110,000 transactions per year		4.21
Section IV Total	25.00	19.79
Total Points	<u>100.00</u>	<u>41.79</u>

RFP #: 202501012 RFP TITLE: Employment Verification Services BIDDER: RNN Group, Inc. DATE: March 12 and May 5, 7, & 20, 2025

#### OVERVIEW OF SECTION I Preliminary Information

Section I. Preliminary Information - Eligibility

### Evaluation Team Comments:

Demonstrated having a web-based Employment Verification Solution, interfacing with eligibility and enrollment systems to provide data, which has been implemented within the last five (5) years and is currently in operation in at least one (1) state, municipality, or local government agency in the Continental United States.

RFP #: 202501012 RFP TITLE: Employment Verification Services BIDDER: RNN Group, Inc. DATE: March 12 and May 5, 7, & 20, 2025

# **EVALUATION OF SECTION II** Organization Qualifications and Experience

	<u>Points</u> <u>Available</u>	Points Awarded
Section II. Organization Qualifications and Experience	35.00	10.00

# **Evaluation Team Comments**:

1. Overview of the Organization
<ul> <li>Founded in 2012, with HQ in Atlanta, GA</li> </ul>
<ul> <li>Performs income and employment verifications</li> </ul>
<ul> <li>Integrates Social Security Administration (SSA) data, proprietary 1st Source</li> </ul>
Database validation, and direct employer verification
<ul> <li>Notes Security &amp; Compliance Leadership Level 1 Certifications, including IRS1075, HIPAA, FISMA</li> </ul>
<ul> <li>Currently works with various states and federal agencies</li> </ul>
<ul> <li>Provided single reference contact for all three projects, but did not provide</li> </ul>
descriptions of projects
<ul> <li>Two project entries are for the same project over two different time periods</li> </ul>
2. Subcontractors
None
3. Litigation
None indicated
4. Financial Viability
<ul> <li>Provided three years of non-audited financials</li> </ul>
5. Certificate of Insurance
<ul> <li>Provided, noting professional and cyber liability</li> </ul>

RFP #: 202501012 RFP TITLE: Employment Verification Services BIDDER: RNN Group, Inc. DATE: March 12 and May 5, 7, & 20, 2025

# EVALUATION OF SECTION III Proposed Services

	<u>Points</u> <u>Available</u>	<u>Points</u> <u>Awarded</u>
Section III. Proposed Services	40.00	12.00

**Evaluation Team Comments**: Bidder states its platform processes verification requests upon completion of the second factor (Login.gov) grant of consent by the applicant. This client-permissioned data access solution requires direct client/applicant access and, thus, is not compatible with the Department's workflow within the employment verification process.

#### Part IV, Section III **Proposed Services** 1. Services to be Provided Part II A. Employment Verification Services Offered an outsourced workflow solution, though did not indicate use of • subcontractors Proposed a web-based employment verification system with real-time 24/7/365 availability Proposed availability, as a last resort, of an ad hoc search service • Proposed verification requests upon completion of a second factor (via Login.gov) grant of consent by the applicant Proposed response time of less than two seconds • Proposed verification of input using SSA data (employer information provided on • the SSA Application for Benefits) Proposed use of SSA data would ensure a coverage rate exceeding 85% of all • employment sectors Key Data points do not include Hourly Rate and Number of Hours Worked Proposed providing information on SSA cash benefits, self-employment • contractors, and earned income **B.** Maintenance and Technical Support Proposed technical support availability through email, phone, and portal • Offered Department accessibility to tickets within Bidder's resolution software • Offered to acknowledge all support requests within 30 minutes, during business • hours Offered critical issues resolution within four hours and non-critical within 24 hours Offered a video conferencing option for project management support Offered the use of Microsoft Teams as virtual support method, as well as step-bystep user guides and FAQs, quarterly performance reviews, and refresher training

RFP #: 202501012 RFP TITLE: Employment Verification Services BIDDER: RNN Group, Inc. DATE: March 12 and May 5, 7, & 20, 2025

	sessions
С.	Technology Requirements
	<ul> <li>States will meet technology requirements, but the Consensus Technical Assessment shows a lack of evidence to meet State security policy, system security plan, or third-party audit requirements</li> <li>Did not acknowledge planned outage preapproval requirement</li> </ul>
D.	Reports
	Met requirement
2.	Staffing
	• Overall, met staffing requirements. However, did not provide time allocations within the staffing plan
3.	Implementation - Work Plan
	<ul> <li>Work plan only covers the first 61 days of initial contract period</li> </ul>

RFP #: 202501012 RFP TITLE: Employment Verification Services BIDDER: RNN Group, Inc. DATE: March 12 and May 5, 7, & 20, 2025

# EVALUATION OF SECTION IV Cost Proposal

Section IV. Cost Proposal	Lowest Submitted Cost	÷	Cost Being Scored	x	Score Weight	=	Points Awarded
a . 70,000 transactions per year	\$ 3,306,800.00	÷	\$ 4,567,500.00	х	5 points	Ш	3.62
b. 80,000 transactions per year	\$ 3,779,200.00	÷	\$ 4,785,000.00	х	5 points	Ш	3.95
c. 90,000 transactions per year	\$ 4,046,850.00	÷	\$ 5,220,000.00	х	5 points	II	3.88
d. 100,000 transactions per year	\$ 4,496,500.00	÷	\$ 5,437,500.00	х	5 points	Π	4.13
e. 110,000 transactions per year	\$ 4,705,250.00	÷	\$ 5,582,500.00	х	5 points	=	4.21
			Section IV Tot	tal	25 points		19.79

Data Compliance				
		let. If bidder is considered for award MainelT would		
Publicly available	NIST 800- 171	rity policies, SSP, and any third party audits Quality of Response:  Strong Adequate  Weak		
information		Quality of Evidence:  Strong  Adequate  Weak No evidence. Blank explanation.		
		*evidence: Diank explanation. *evidence found in the provided document RNN Group Data Protection Policy_v2.1.pdf was also found weak. Weak encryption ciphers, no details on data in transit. Policy only covers small portions of required controls.		
	Maine FOAA	Quality of Response:  Strong Adequate  Weak		
		Quality of Evidence:  Strong  Adequate  Weak No evidence. Blank explanation.		
Confidential Personally	I Maine Breach Notification Law	Quality of Response:  Strong Adequate  Weak		
Identifiable Information		Quality of Evidence: □ Strong □ Adequate ⊠ Weak No evidence. Blank explanation.		
(PII)	NIST 800-53: Rev5	Quality of Response:  Strong Adequate  Weak		
		Quality of Evidence:  Strong Adequate Weak No evidence cited. Blank explanation. *evidence found in the provided document RNN Group Data Protection Policy_v2.1.pdf was also found weak. Weak encryption ciphers, no details on data in transit.		
	Privacy Act of	Policy only covers small portions of required controls. Quality of Response:  Strong Adequate  Weak		
	1974	Quality of Evidence:  Strong  Adequate  Weak No evidence. Blank explanation.		
	U.S. DHHS- OCSE	Quality of Response:  Strong  Adequate  Weak		
		Quality of Evidence: □ Strong □ Adequate ⊠ Weak No evidence. Blank explanation.		

Mair	nelT
H1	Quality of Response: 🗆 Strong 🛛 Adequate 🗆 Weak
	Quality of Evidence: 🗆 Strong 🛛 Adequate 🖂 Weak
	Weak evidence. Bidder fails to provide details on how requirements met.
H2	Quality of Response: 🗆 Strong 🛛 Adequate 🗆 Weak
	Quality of Evidence: 🗆 Strong 🛛 Adequate 🗆 Weak
	No evidence. Blank explanation.
	*Evidence found in provided document RNN Group IT Policy - Backup and
	Restore_v2.1.pdf and and RNN Group Business Continuity Plan V2.1.pdf
	combined provides an adequate level of evidence, though their backup plan alone is very light.
H3	Quality of Response: $\Box$ Strong $\boxtimes$ Adequate $\Box$ Weak
	Quality of Evidence: 🗆 Strong 🗆 Adequate 🖂 Weak
	Weak evidence. Explanation has nothing to do with requirement.
A1	Quality of Response:   Strong  Adequate  Weak
	Quality of Evidence: 🗆 Strong 🛛 Adequate 🗆 Weak
	No evidence. Blank explanation.
	*Evidence found in provided document RNN Group IT Policy - Backup and
	Restore_v2.1.pdf and and RNN Group Business Continuity Plan V2.1.pdf
	combined provides an adequate level of evidence, though their backup plan alone is very light.
A2	
	Quality of Response:   Strong  Adequate  Weak
	Quality of Evidence: 🗆 Strong 🗆 Adequate 🖂 Weak
	No evidence. Blank explanation.
A3	Quality of Response:   Strong  Adequate  Weak
	Quality of Evidence: 🗆 Strong 🗀 Adequate 🖂 Weak
	No evidence. Blank explanation.
A4	Quality of Response: 🗆 Strong 🛛 Adequate 🗆 Weak
	Quality of Evidence: 🗆 Strong 🛛 Adequate 🖾 Weak

	No evidence. Blank explanation.					
Infor	rmation Security Standards					
S1	Quality of Response: 🗆 Strong 🛛 Adequate 🗆 Weak					
	Quality of Evidence: 🗆 Strong 🛛 Adequate 🖂 Weak					
	No evidence. Blank explanation.					
	*evidence found in the provided document RNN Group Data Protection					
	Policy_v2.1.pdf was also found weak. Weak encryption ciphers, no details on data in transit. Policy only covers small portions of required controls.					
S2	Quality of Response:  Strong  Adequate  Weak					
02	'Not Applicable' response					
	Quality of Evidence:  Strong  Adequate  Weak					
	Blank explanation					
S3	Quality of Response: $\Box$ Strong $\boxtimes$ Adequate $\Box$ Weak					
	Quality of Evidence: 🗆 Strong 🛛 Adequate 🖂 Weak					
	No evidence. Blank explanation.					
S4	Quality of Response: 🗆 Strong 🛛 Adequate 🗆 Weak					
	Quality of Evidence:   Strong  Adequate  Weak					
	Weak evidence. Cited attached cyber-policies, none of which address risk					
S5	appetite.					
00	Quality of Response: □ Strong □ Adequate ⊠ Weak 'Not Applicable' response.					
	Quality of Evidence: $\Box$ Strong $\Box$ Adequate $\boxtimes$ Weak					
	No evidence. Blank explanation.					
Clou	Id Service Provider Regs					
CSP'	1 Quality of Response: □ Strong ⊠ Adequate □ Weak					
Quality of Evidence:   Strong  Adequate  Weak						
Weak evidence. Explanation points to an unavailable technical property						
CSP2	$document.$ 2 Quality of Response: $\Box$ Strong $\boxtimes$ Adequate $\Box$ Weak					
Quality of Evidence:   Strong  Adequate  Weak						

	Weak evidence. Explanation points to an unavailable technical proposal document.
CSP3	Quality of Response:  Strong  Adequate  Weak
	Quality of Evidence: Strong Adequate Weak Weak evidence. Explanation points to an unavailable technical proposal document.
CSP4	Quality of Response: □ Strong ⊠ Adequate □ Weak
	Quality of Evidence:  Strong Adequate Weak Weak evidence. Explanation points to an unavailable technical proposal document.
CSP5	Quality of Response:  Strong  Adequate  Weak
	Quality of Evidence:  Strong Adequate Weak Weak evidence. Explanation points to an unavailable technical proposal document.
CSP6	Quality of Response:  Strong  Adequate  Weak
	Quality of Evidence:  Strong Adequate Weak Weak evidence. Explanation points to an unavailable technical proposal document.
CSP7	Quality of Response:  Strong  Adequate  Weak
	Quality of Evidence:  Strong Adequate Weak Weak evidence. Explanation points to an unavailable technical proposal document.
CSP8	Quality of Response:  Strong  Adequate  Weak
	Quality of Evidence:  Strong Adequate Weak Weak evidence. Explanation points to an unavailable technical proposal document.
CSP9	Quality of Response:  Strong  Adequate  Weak
	Quality of Evidence:  Strong Adequate Weak Weak evidence. Explanation points to an unavailable technical proposal document.

CSP10	Quality of Response:  Strong  Adequate  Weak
	Quelity of Frideness P. Change P. Adequate N. Mask
	Quality of Evidence:  Strong Adequate Weak
	Weak evidence. Explanation points to an unavailable technical proposal document.
CSP11	Quality of Response:   Strong  Adequate  Weak
	Quality of Evidence:  Strong  Adequate  Weak
	Weak evidence. Explanation points to an unavailable technical proposal document.
CSP12	Quality of Response: 🗆 Strong 🛛 Adequate 🗆 Weak
	Quality of Evidence:   Strong  Adequate  Weak
	Weak evidence. Explanation points to an unavailable technical proposal
	document.
CSP13	Quality of Response:  Strong  Adequate  Weak
	Quality of Evidence:  Strong  Adequate  Weak
	Weak evidence. Explanation points to an unavailable technical proposal document.
CSP14	Quality of Response: 🗆 Strong 🛛 Adequate 🗆 Weak
	Quality of Evidence:   Strong  Adequate  Weak
	Weak evidence. Explanation points to an unavailable technical proposal document.
NIST Re	eqs
N1	Quality of Response: 🗆 Strong 🛛 Adequate 🗆 Weak
	Quality of Evidence: 🗆 Strong 🛛 Adequate 🖾 Weak
	Weak evidence. Explanation points to attached policy, none of which address the
N2	requirement.
INZ	Quality of Response:  Strong  Adequate  Weak
	Quality of Evidence:   Strong  Adequate  Weak
	Weak evidence. No detail, statement only.
N3	Quality of Response:   Strong  Adequate  Weak

	Quality of Evidence: 🗆 Strong 🗆 Adequate 🛛 Weak
	Weak evidence. Explanation points to attached policy, none of which address the requirement.
N4	Quality of Response:  Strong  Adequate  Weak
	Quality of Evidence: Strong Adequate Weak Weak evidence. Explanation points to attached policy, none of which address the requirement.
N5	Quality of Response:  Strong  Adequate  Weak
	Quality of Evidence:  Strong Adequate Weak Weak evidence. Explanation points to attached policy, none of which address the requirement.
N6	Quality of Response:  Strong  Adequate  Weak
	Quality of Evidence: Strong Adequate Weak Weak evidence. Explanation points to attached policy, none of which address the requirement.
N7	Quality of Response:  Strong  Adequate  Weak
	Quality of Evidence:       □ Strong       □ Adequate       ⊠ Weak         Weak evidence.       Policy document RNN Group Data Protection Policy_v2.1.pdf         was weak.       Weak encryption ciphers, no details on data in transit.       Policy         only covers small portions of required controls.
N8	Quality of Response:  Strong Adequate UWeak
	Quality of Evidence:  Strong Adequate Weak Weak evidence. Explanation points to attached policy, none of which address the requirement.
N9	Quality of Response:  Strong  Adequate  Weak
	Quality of Evidence:  Strong  Adequate  Weak
N10	Quality of Response:  Strong  Adequate  Weak
	Quality of Evidence:   Strong  Adequate  Weak

	Weak evidence. Policy document RNN Group Data Protection Policy_v2.1.pdf was weak. Weak encryption ciphers, no details on data in transit. Policy only covers small portions of required controls.
N11	Quality of Response:   Strong  Adequate  Weak
	Quality of Evidence:       Strong       Adequate       Weak         Weak evidence.       Explanation points to attached policy, none of which address the requirement.
N12	Quality of Response:  Strong  Adequate  Weak
	Quality of Evidence:       Strong       Adequate       Weak         RNN Group Data Retention and Disposal       v3.pdf
N13	Quality of Response:   Strong  Adequate  Weak
	Quality of Evidence:       Strong       Adequate       Weak         Weak evidence.       Explanation points to attached policy, none of which address the requirement.
N14	Quality of Response:   Strong  Adequate  Weak
	Quality of Evidence:  Strong  Adequate  Weak

RFP #: 202501012 RFP TITLE: Employment Verification Services BIDDER: Truv Inc. DATE: March 12 and May 7 & 20, 2025

#### SUMMARY PAGE

**Department Name:** Health and Human Services **Name of RFP Coordinator:** Stacy Martin **Names of Evaluators**: Ronda Albee, Shannon Courtois, Donald Ellis, Wayne Harmon, Joseph Studholme

Pass/Fail Criteria	Pass	<u>Fail</u>
Section I. Preliminary Information (Eligibility)	X	
Scoring Sections	<u>Points</u> <u>Available</u>	Points Awarded
Section II. Organization Qualifications and Experience	35.00	12.00
Section III. Proposed Services	40.00	16.00
Section IV. Cost Proposal		
a. 70,000 transactions per year	5.00	5.00
<b>b.</b> 80,000 transactions per year	5.00	5.00
<b>c.</b> 90,000 transactions per year	5.00	5.00
d. 100,000 transactions per year	5.00	5.00
e. 110,000 transactions per year	5.00	5.00
Section IV Total	25.00	25.00
Total Points	<u>100.00</u>	<u>53.00</u>

RFP #: 202501012 RFP TITLE: Employment Verification Services BIDDER: Truv Inc. DATE: March 12 and May 7 & 20, 2025

# OVERVIEW OF SECTION I Preliminary Information

Section I. Preliminary Information - Eligibility

### Evaluation Team Comments:

Demonstrated having a web-based Employment Verification Solution, interfacing with eligibility and enrollment systems to provide data, which has been implemented within the last five (5) years and is currently in operation in at least one (1) state, municipality, or local government agency in the Continental United States.

#### STATE OF MAINE TEAM CONSENSUS EVALUATION NOTES

RFP #: 202501012 RFP TITLE: Employment Verification Services BIDDER: Truv Inc. DATE: March 12 and May 7 & 20, 2025

## **EVALUATION OF SECTION II** Organization Qualifications and Experience

	<u>Points</u> <u>Available</u>	<u>Points</u> <u>Awarded</u>
Section II. Organization Qualifications and Experience	35.00	12.00

## **Evaluation Team Comments:**

Part IV	7. Section II. Organizational Qualification and Experience
1.	Overview of the Organization
•	Founded in 2020
•	Product is client-permissioned data access platform
•	Has a network of employers covering 96% of the U.S. Workforce
•	Covers 93.75% of employers in each Maine county
•	Has 93 payroll providers, 228 Professional Employer Organizers, and more than
	20,000 custom enterprise connections
•	Provided three projects, all related to the RFP
2.	Subcontractors
•	None
3.	Litigation
•	None indicated
4.	Financial Viability
•	Did not provide
5.	Certificate of Insurance
•	Provided, noting cyber and errors/omissions liability

#### STATE OF MAINE TEAM CONSENSUS EVALUATION NOTES

RFP #: 202501012 RFP TITLE: Employment Verification Services BIDDER: Truv Inc. DATE: March 12 and May 7 & 20, 2025

## EVALUATION OF SECTION III Proposed Services

	<u>Points</u> <u>Available</u>	<u>Points</u> <u>Awarded</u>
Section III. Proposed Services	40.00	16.00

**Evaluation Team Comments**: Bidder states its platform is built on client-permissioned data access. This solution requires direct client/applicant access and, thus, is not compatible with the Department's workflow within the employment verification process

Part IV, Section III Proposed Services
I. Services to be Provided
Part II
A. Employment Verification Services
<ul> <li>Offered a web-based solution, hosted on a cloud-based infrastructure, available 24/7/365</li> </ul>
<ul> <li>Proposed a dashboard interface for Department searches</li> </ul>
<ul> <li>Proposed capability permits benefit applicants to upload paystubs, W-2s, and 1099s</li> </ul>
B. Maintenance and Technical Support
<ul> <li>Proposed providing, upon Department request, dedicated email address and phone number</li> </ul>
<ul> <li>Proposed technical support tracking via Notion.io issue resolution software, with read-only access for the Department</li> </ul>
<ul> <li>Proposed a detailed training plan for Training Sync, Train the Trainer, and General Training</li> </ul>
C. Technology Requirements
<ul> <li>States will meet technology requirements, but the Consensus Technical Assessment shows a lack of evidence to meet State security policy, system security plan, or third-party audit requirements</li> </ul>
D. Reports
<ul> <li>Offered Department the additional capability of running required and ad hoc reports from dashboard</li> </ul>
2. Staffing
<ul> <li>Provided resume information, not position minimum qualifications</li> </ul>
Otherwise met all other staffing requirements
3. Implementation - Work Plan
Met requirement

## STATE OF MAINE TEAM CONSENSUS EVALUATION NOTES

RFP #: 202501012 RFP TITLE: Employment Verification Services BIDDER: Truv Inc. DATE: March 12 and May 7 & 20, 2025

## EVALUATION OF SECTION IV Cost Proposal

Section IV. Cost Proposal	Lowest Submitted Cost	÷	Cost Being Scored	x	Score Weight	=	Points Awarded
a. 70,000 transactions per year	\$ 3,306,800.00	÷	\$ 3,306,800.00	х	5 points	=	5.00
b. 80,000 transactions per year	\$ 3,779,200.00	÷	\$ 3,779,200.00	x	5 points	=	5.00
c. 90,000 transactions per year	\$ 4,046,850.00	÷	\$ 4,046,850.00	х	5 points	=	5.00
d. 100,000 transactions per year	\$ 4,496,500.00	÷	\$ 4,496,500.00	х	5 points	=	5.00
e. 110,000 transactions per year	\$ 4,705,250.00	÷	\$ 4,705,250.00	х	5 points	=	5.00
			Section IV Tot	tal	25 points		25.00

Data Compliance					
Consensus Decision: Not Met. If bidder is considered for award MainelT would					
Publicly available	additional secu NIST 800- 171	rity policies, SSP, and any third party audits Quality of Response:  Strong  Adequate  Weak			
information		Quality of Evidence:  Strong  Adequate  Weak			
		Weak evidence. Following CCPA guidelines does not satisfy the requirement as it is one statute for one state regarding privacy rights. Some areas of concern within their provided policy			
		overview: "committed to protecting [CIA] of info resources in accordance with CCPA"			
	Maine FOAA	<i>"shall develop policies"</i> Quality of Response: □ Strong ⊠ Adequate □ Weak			
		Quality of Evidence:  Strong  Adequate  Weak Weak evidence. Requirement not addressed.			
Confidential Personally	Maine Breach Notification Law	Quality of Response:  Strong  Adequate  Weak			
Identifiable Information		Quality of Evidence:  Strong  Adequate  Weak Weak evidence. Requirement not addressed.			
(PII)	NIST 800-53: Rev5	Quality of Response:  Strong Adequate Weak			
		Quality of Evidence: 🗆 Strong 🛛 Adequate 🖂 Weak			
		Weak evidence. Following CCPA guidelines does not satisfy the requirement as it is one statute for one state regarding privacy rights.			
	Privacy Act of 1974	Quality of Response:  Strong  Adequate  Weak			
		Quality of Evidence: □ Strong □ Adequate ⊠ Weak Weak evidence. Requirement not addressed.			
	U.S. DHHS- OCSE	Quality of Response:  Strong  Adequate  Weak			
		Quality of Evidence: 🗆 Strong 🛛 Adequate 🛛 Weak			

	Weak evidence. Requirement not addressed.
Main	nelT
H1	Quality of Response: 🗆 Strong 🛛 Adequate 🗆 Weak
	Quality of Evidence: 🗆 Strong 🛛 Adequate 🗆 Weak
H2	Quality of Response: 🗆 Strong 🛛 Adequate 🗆 Weak
	Quality of Evidence: 🗆 Strong 🗆 Adequate 🖂 Weak
	Weak evidence. CSP policy is not a substitute for bidder policy.
H3	Quality of Response:   Strong  Adequate  Weak
	Quality of Evidence: 🗆 Strong 🗆 Adequate 🖂 Weak
	Weak evidence. CSP policy is not a substitute for bidder policy.
A1	Quality of Response:   Strong  Adequate  Weak
	Quality of Evidence: 🗆 Strong 🗆 Adequate 🖂 Weak
	Weak evidence. This is an executive summary of a BCDR plan. "Please see Truv's
	Business Continuity Plan"
A2	Quality of Response: 🗆 Strong 🛛 Adequate 🗆 Weak
	Quality of Evidence: 🗆 Strong 🛛 Adequate 🖂 Weak
	Weak evidence. No mention of testing. No details on management.
A3	Quality of Response: 🗆 Strong 🛛 Adequate 🗆 Weak
	Quality of Evidence: 🗆 Strong 🛛 Adequate 🛛 Weak
	Weak evidence. Explanation(IRP) has nothing to do with requirement (SLA).
A4	Quality of Response: 🗆 Strong 🛛 Adequate 🗆 Weak
	Quality of Evidence: 🗆 Strong 🛛 Adequate 🖂 Weak
	Weak evidence. Bidder is not explicit on state's requirement.
	mation Security Standards
S1	Quality of Response:   Strong  Adequate  Weak
	Quality of Evidence: 🗆 Strong 🛛 Adequate 🖾 Weak

	Weak evidence. Explanation includes a robust vulnerability management policy but that alone cannot substitute for the requirement(s).				
S2	Quality of Response:   Strong   Adequate   Weak				
	Quality of Evidence:  Strong  Adequate  Weak				
S3	Quality of Response:  Strong  Adequate  Weak				
	Quality of Evidence:  Strong Adequate Weak Weak evidence. Explanation repeats bidders IRP; communication section does not explicitly cover requirement.				
S4	Quality of Response:  Strong  Adequate  Weak				
	Quality of Evidence:       □ Strong       □ Adequate       ⊠ Weak         Weak evidence.       Explanation includes a robust Risk Management policy but does not address requirement.				
S5	Quality of Response:       Strong       Adequate       Weak         'Not Applicable' response.         Quality of Evidence:       Strong       Adequate       Weak				
Clou	Weak evidence. "does not provide [SBOM]" d Service Provider Regs				
CSP					
	Quality of Evidence:       □ Strong       □ Adequate       ⊠ Weak         Weak evidence.       Explanation includes a robust DLP policy which does not address the requirement.				
CSP2 Quality of Response:  Strong  Adequate  Weak					
Quality of Evidence:  Strong  Adequate  Weak					
CSP3 Quality of Response:  Strong  Adequate  Weak					
	Quality of Evidence:  Strong  Adequate  Weak				
CSP4	Quality of Response: □ Strong ⊠ Adequate □ Weak				

	Quality of Evidence:  Strong  Adequate  Weak
CSP5	Quality of Response:   Strong  Adequate  Weak
	Quality of Evidence: □ Strong □ Adequate ⊠ Weak Weak evidence. CSP policy is not a substitute for bidder policy.
CSP6	Quality of Response:  Strong  Adequate  Weak
	Quality of Evidence:       Strong       Adequate       Weak         Weak evidence.       Explanation includes bidders data-integrity policy/procedures which does not fully meet the requirement.
CSP7	Quality of Response:   Strong  Adequate  Weak
	Quality of Evidence:       □ Strong       □ Adequate       ⊠ Weak         Weak evidence.       Explanation includes small portions of a complete ISP that would meet requirement.
CSP8	Quality of Response:  Strong  Adequate  Weak
	Quality of Evidence:  Strong Adequate Weak Weak evidence. Copy/paste of bidder's Data Integrity procedure/policy, which does not fully meet requirement.
CSP9	Quality of Response:  Strong  Adequate  Weak
	Quality of Evidence:  Strong  Adequate  Weak
CSP10	Quality of Response:  Strong  Adequate  Weak
	Quality of Evidence:  Strong  Adequate  Weak
CSP11	Quality of Response:  Strong  Adequate  Weak
	Quality of Evidence:  Strong  Adequate  Weak
CSP12	Quality of Response:  Strong  Adequate  Weak
	Quality of Evidence: 🗆 Strong 🛛 Adequate 🖾 Weak

	Weak evidence. Explanation includes bidders Roles and Responsibilities policy,
	which does not fully address the requirement.
CSP13	Quality of Response: 🗆 Strong 🛛 Adequate 🗆 Weak
	Quality of Evidence: 🗆 Strong 🛛 Adequate 🗀 Weak
	Explanation + previously cited Information Integrity policy/procedures.
CSP14	Quality of Response:   Strong  Adequate  Weak
	Quality of Evidence:   Strong  Adequate  Weak
NIST Re	eqs
N1	Quality of Response:  Strong  Adequate  Weak
	Quality of Evidence:   Strong  Adequate  Weak
N2	Quality of Response:  Strong  Adequate  Weak
	Quality of Evidence:       Strong       Adequate       Weak         Explanation + previously cited policy that includes details on security awareness
	and training.
N3	Quality of Response:   Strong  Adequate  Weak
	Quality of Evidence: 🗆 Strong 🛛 Adequate 🖾 Weak
	Weak evidence. Explanation includes bidders change management policy which does not fully satisfy requirement.
N4	Quality of Response:  Strong  Adequate  Weak
	Quality of Evidence:  Strong  Adequate  Weak
N5	Quality of Response:  Strong  Adequate  Weak
	Quality of Evidence: 🗆 Strong 🛛 Adequate 🗆 Weak
	Although the explanation for this requirement alone is weak, other explanations have cited policies that add additional evidence (i.e. CSP7).
N6	Quality of Response:  Strong  Adequate  Weak

	Quality of Evidence:  Strong  Adequate  Weak
N7	Quality of Response:   Strong  Adequate  Weak
	Quality of Evidence:  Strong  Adequate  Weak
N8	Quality of Response:   Strong  Adequate  Weak
	Quality of Evidence:  Strong  Adequate  Weak
N9	Quality of Response:   Strong  Adequate  Weak
	Quality of Evidence:  Strong  Adequate  Weak
N10	Quality of Response:   Strong  Adequate  Weak
	Quality of Evidence:       Strong       Adequate       Weak         Explanation + previously cited policy that includes details regarding the requirement.
N11	Quality of Response:  Strong  Adequate  Weak
	Quality of Evidence:  Strong  Adequate  Weak
N12	Quality of Response:   Strong  Adequate  Weak
	Quality of Evidence:       Strong       Adequate       Weak         Weak evidence.       Explanation is a copy/paste of previous explanation including bidder adherence to CCPA, which does not satisfy the requirement.
N13	Quality of Response:  Strong  Adequate  Weak
	Quality of Evidence:       □ Strong       □ Adequate       ⊠ Weak         Weak evidence.       Explanation includes bidders risk assessment and TPRM, which does not fully satisfy the requirement.
N14	Quality of Response:  Strong  Adequate  Weak
	Quality of Evidence:   Strong  Adequate  Weak

RFP #: 202501012 RFP TITLE: Employment Verification Services BIDDER NAME: Equifax DATE: 3-3-2025 5-5-2025 EVALUATOR NAME: Ronda Albee EVALUATOR DEPARTMENT: DHHS

#### Individual Evaluator Comments:

#### Part I. Preliminary Information Eligibility Requirements

- P-meets and/or exceeds requirements without any new software needed.
- P-Over 25 yrs of industry experience

## Part IV. Section II. Organizational Qualification and Experience

1. Overview of the Organization

- P- Previous and current experience with the State for the last 6 yrs.
- P- TWN is the nation's largest consolidated commercial repository of income and employment data furnished directly by contributing employers and payroll providers each time they process payroll, with over 188 million active employment records and 734 million total employment records from 4.2 million employer contributors.
   Subcontractors

## P- Doesn't use subcontractors

- 3. Organizational Chart
- P- has a dedicated service team
- 4. Litigation
- Unable to locate
- 5. Financial Viability
- P-Annual Report for the last 3 yrs
- 6. Certificate of Insurance
- P-Certificate of Insurance provided

RFP #: 202501012 RFP TITLE: Employment Verification Services BIDDER NAME: Equifax DATE: 3-3-2025 5-5-2025 EVALUATOR NAME: Ronda Albee EVALUATOR DEPARTMENT: DHHS

# Part IV, Section III Proposed Services

## 1. Services to be Provided

Part II

#### A. Employment Verification Services

Equifax Workforce Solutions is the current provider of Employment Verification Services (EVS) for the State of Maine and has been for the past 6 years. Equifax has provided the Department with access to The Work Number® (TWN) database with 734M records. Equifax as the incumbent, would provide Employment Verification Services without service interruption.

• The Wk Number includes paystub-level detail supplied directly by employers and payroll. This information is updated each time the employer processes payroll.

## B. Maintenance and Technical Support

- They have a Social Service Verification Contact Center dedicated to clients at 1-800-660-3399.
- All issues are tracked with an issue number and clients are updated on the resolution status.
- They have an email contact socialservices@equifax.com.
- Customer Support available from 8 a.m. to 8 p.m. via phone, email, integrated chat sessions.
- After-hours technical service support
- Equifax has a Project Manager responsible for project schedules, deliverables, risk management, and reporting; meeting regularly with the Department to review and discuss activities and deliverables.
- Equifax trains the Department's technical, operational, leadership, and end user staff providing the methods, materials, and desired outcomes. Equifax can provide ongoing training as needed when upgrades or enhancements are released.

#### C. <u>Technology Requirements</u>

- Equifax confirms work delivered by the project team is conducted within the Continental United States.
- Equifax complies with the entire suite of MainelT policies.
- Equifax's security program follows the NIST Cybersecurity Framework and references NIST 800 53, ISO 27001, and PCI DSS. Systems are configured to industry standard baselines from Center for Internet Security (CIS) and the NIST Privacy Framework. Equifax Security Controls Framework is publicly viewable at: https://controlsframework.equifax.com/home
- All data is stored within the Continental United States

RFP #: 202501012 RFP TITLE: Employment Verification Services BIDDER NAME: Equifax DATE: 3-3-2025 5-5-2025 EVALUATOR NAME: Ronda Albee EVALUATOR DEPARTMENT: DHHS

Equifax uses an active-active system to minimize the need to use backups. They can recover and immediately use a backup database. They maintain backups and retain data in accordance with customer and compliance requirements.

- The Wk Number infrastructure leverages dedicated secure environment, providing recovery and availability capabilities 99.6% of the time.
- Scheduled maintenance is conducted on after business hrs or on weekends, outside of the hours of 6:00 AM and 7:00 PM ET.
- They exceed the 99.5% uptime with 99.6%
- Equifax can provide EVS data in PDF format via web access or CSV file format via Batch process. With the price based on Employment records retrieved.

#### D. <u>Reports</u>

•

## 2. Staffing

- General Mngr
- Vice President of Government Solutions
- Vice President of Product and Solutions
- Acct Executive of Gov Solutions
- Solutions Architect of Gov Solutions
- Program Mngr of Gov Solutions
- Project Mngr of Gov Solutions
- Don't use subcontractors
- They have full-time Equifax employees.
- Account Executive, Paul Lindenfelzer is responsible for stakeholder satisfaction, providing a point of contact and accountability, problem resolution and improvement.
- 6 other dedicated team members.

## 3. Implementation - Work Plan

 The Department currently uses TWN and processes and operations will not be altered, impacted, or interrupted.

RFP #: 202501012 RFP TITLE: Employment Verification Services BIDDER NAME: Equifax DATE: 3/2/25, 04/27/25 EVALUATOR NAME: Shannon Courtois EVALUATOR DEPARTMENT: DHHS/CO Finance

#### Individual Evaluator Comments:

#### Part I. Preliminary Information

#### Eligibility Requirements

- The Work Number web portal solution current solution used by Maine
- Over 188 million active employment records
- Over 734 million total employment records
- 4.2 million employer contributors
- 25 years of industry experience
- Deployed in service in more than 45 local, state, and federal agencies
- 3 contacts provided, Massachusetts, 10+ years, New York, 5+ years, and Rhode Island, less than a year

	Part IV. Section II.	Organizational Qualification and Experience
--	----------------------	---

#### 1. Overview of the Organization

- Current provider for DHHS
- Nations largest commercial repository of income & employment data
- 4.2 million employer contributors
- Currently working with more than 2/3rds state government agencies
- Provided 3 relevant projects demonstrating capability to meet RFP needs

2.	Subcontractors
•	None
3.	Organizational Chart
•	Provided in Attachment 6, Part 2, Section 2 response
4.	Litigation
•	Provided via link to Latest Financial Results from Investor Relations page of
	their website
5.	Financial Viability
•	Provided 3 embedded 10-k reports – Unable to open
•	Reviewed financials included in Latest Financial Results from Investor
	Relations page of their website - Appears financially viable
6.	Certificate of Insurance
•	Provided, Professional Liability of \$1m, Expires 12/15/25
Part l'	V, Section III Proposed Services
1. Se	rvices to be Provided

Part II

RFP #: 202501012 RFP TITLE: Employment Verification Services BIDDER NAME: Equifax DATE: 3/2/25, 04/27/25 EVALUATOR NAME: Shannon Courtois EVALUATOR DEPARTMENT: DHHS/CO Finance

#### A. Employment Verification Services

- 3 methods of delivery: Web Portal, Batch Process, and AI system to system integration
- Web Portal available 24/7/365 with response time of no more than 5 seconds
- Only SSN needed to search, with alternative methods available if SSN is not known
- Results able to be saved as pdf and attached to a casefile
- Established network of 4.2m contributing employers and payroll providers
- More than 2/3rds of fortune 500 companies
- Solution provides all 11 requested data elements

## B. <u>Maintenance and Technical Support</u>

- The Social Service Verification Contact Center is dedicated to government customers
- All issues tracked with an issue number
- Clients are updated with status of resolution
- Contact via phone, email, or integrated chat session
- Response does not acknowledge department access to the tracking software
- Equifax to provide an assigned project manager
- Response does not specific availability or in-person consultations
- Equifax is prepared to provide ongoing training as needed
- Response does not acknowledge via an approved virtual platform

## C. <u>Technology Requirements</u>

- States all work is conducted within the Continental United States
- States they will comply with the entire suite of MaineIT policies
- States security is aligned with NIST Cybersecurity Framework
- States all data is stored within the Continental United States
- Incident Response Team is available 24/7/365
- Defined and Documented Incident Response Plan
- Employs and active-active system that minimizes the need to use backups
- Maintains a 99.6% uptime
- Planned maintenance is performed outside the hours of 6:00 AM and 7:00PM so will not impact on business hours
- Advanced notice provided for scheduled outages
- Consistently exceeds 99.5% uptime
- Acknowledges adherence to this requirement

#### D. Reports

• Acknowledges adherence to this requirement

RFP #: 202501012 RFP TITLE: Employment Verification Services BIDDER NAME: Equifax DATE: 3/2/25, 04/27/25 EVALUATOR NAME: Shannon Courtois EVALUATOR DEPARTMENT: DHHS/CO Finance

• Can provide tailored automated reporting meeting the requirements of the department

#### 2. Staffing

- Provided position titles, job descriptions, and credentials of current staff instead of position minimum qualifications
- N/A
- Provided Did not include time allocation for Account Executive

## 3. Implementation - Work Plan

- Provided typical new client onboarding chart, as they are current provider
- Not displayed in a timeline chart

Part IV, Section IV. Cost Proposal and Budget Narrative

٠

RFP #: 202501012 RFP TITLE: Employment Verification Services BIDDER NAME: Equifax Workforce Solutions LLC DATE: 3/3/2025, 5/5/2025 EVALUATOR NAME: Donald Ellis EVALUATOR DEPARTMENT: DHHS OFI

#### Individual Evaluator Comments:

#### Part I. Preliminary Information Eligibility Requirements

- Incumbent provider
- Data is provided to the vendor by payroll providers when they process their payroll.
- 4.2 million employer contributors.
- At least 45 states have used the service.
- Service offering is currently live in several states, including New York, Massachusetts, and Rhode Island.

Part I	V. Section II. Organizational Qualification and Experience
1.	Overview of the Organization
•	Incumbent provider
2.	Subcontractors
•	No subcontractors
3.	Organizational Chart
•	Org chart with names and titles provided
4.	Litigation
•	Link to litigation provided
5.	Financial Viability
•	Financially solid.
•	Years of financial statements provided.
6.	Certificate of Insurance
•	\$1 million policy provided.

RFP #: 202501012 RFP TITLE: Employment Verification Services BIDDER NAME: Equifax Workforce Solutions LLC DATE: 3/3/2025, 5/5/2025 EVALUATOR NAME: Donald Ellis EVALUATOR DEPARTMENT: DHHS OFI

# Part IV, Section III Proposed Services 1. Services to be Provided Part II A. Employment Verification Services Incumbent vendor; Currently operating The Work Number web portal, which meets the requirements above. Provider can provide all data fields as long as they are supplied by the payroll provider. Does not mention meeting the 50% threshold; however, the number of contributing employers is substantial, and proposal indicates that their network would return "majority" for State's clientele. B. Maintenance and Technical Support Phone and email address provided in the proposal Issues are tracked via ticket number; and the Department can follow up. Project manager is Department's sole POC for services.

- In-person consultations are not mentioned in the proposal.
- Project manager availability is not mentioned in the proposal.
- Extensive experience in training gov users.
- Will continue to train Maine staff.

## C. Technology Requirements

- Equifax meets the requirement
- Equifax maintains they will meet these requirements.
- Solution is aligned with NIST framework.
- Provider complies.
- Active Active system with backups available.
- Strive for 99.6% uptime.
- Does not speak to RTO.
- All outages scheduled outside of Department business hours.
- Department is "notified" of outages.
- Does not say that the Department may approve of the outages.
- Strives for 99.6%
- Provider complies

## D. Reports

• Equifax complies with this, and offers other reports as well.

## 2. Staffing

- Provided
- Provider does not have subcontractors.

RFP #: 202501012 RFP TITLE: Employment Verification Services BIDDER NAME: Equifax Workforce Solutions LLC DATE: 3/3/2025, 5/5/2025 EVALUATOR NAME: Donald Ellis EVALUATOR DEPARTMENT: DHHS OFI

Provided

3. Implementation - Work Plan

Provided

RFP #: 202501012 RFP TITLE: Employment Verification Services BIDDER NAME: Equifax DATE: 2/26/2025, 4/17/2025 EVALUATOR NAME: Wayne Harmon EVALUATOR DEPARTMENT: DAFS/OIT

#### Individual Evaluator Comments:

# Part I. Preliminary Information

#### **Eligibility Requirements**

- The Work Number (TWN) Web based portal
- 25 years Social Service verification for 25.5 million people
- 45+ state implementations
- Provided three state references with contacts

Part I	V. Section II. Organizational Qualification and Experience
1.	Overview of the Organization
•	See above
2.	Subcontractors
•	N/A
3.	Organizational Chart
٠	
4.	Litigation
•	Provided URL to investor portion of website
5.	Financial Viability
•	Provided
6.	Certificate of Insurance
٠	Provided, Current

RFP #: 202501012 RFP TITLE: Employment Verification Services BIDDER NAME: Equifax DATE: 2/26/2025, 4/17/2025 EVALUATOR NAME: Wayne Harmon EVALUATOR DEPARTMENT: DAFS/OIT

RFP #: 202501012 RFP TITLE: Employment Verification Services BIDDER NAME: Equifax DATE: 2/26/2025, 4/17/2025 EVALUATOR NAME: Wayne Harmon EVALUATOR DEPARTMENT: DAFS/OIT

- Affirms all
- Currently delivers standard monthly reports

## 2. Staffing

- Attachment 6
- Not applicable
- Attachment 7

## 3. Implementation - Work Plan

• Attachment 8

RFP #: 202501012 RFP TITLE: Employment Verification Services BIDDER NAME: Equifax Workforce Solutions LLC DATE: 2/28/2025, 4/25/2025 EVALUATOR NAME: Joseph Studholme EVALUATOR DEPARTMENT: DHHS OFI

#### Individual Evaluator Comments:

## Part I. Preliminary Information

#### **Eligibility Requirements**

- Web based solution that interfaces with eligibility systems and provides data
- Implemented for over 5 years and still used currently
- Used in more than 45 states
- Meets requirement

#### Part IV. Section II. Organizational Qualification and Experience

#### 1. Overview of the Organization

- Successful strong history working with government agencies-including ME
- Global data, analytics and technology company
- Atlanta based, 11,000 employees
- Used in more than 2/3 of state gov.

#### 2. Subcontractors

• N/A – Indicate no subcontractors

#### 3. Organizational Chart

• Chart for project staff located in Attachment 6 of Section III.

#### 4. Litigation

• Defendant in various legal actions. Some include claims for substantial damages. Given the number some are likely to result in adverse judgements. Seen by them as "normal course of business". They believe they have defenses, but expect some adverse judgements and to settle in some cases.

#### 5. Financial Viability

- Provided 10-K
- 76% of revenue from US, also operate in 20 international countries
- Wide variety of markets- financial, mortgage, talent solutions, state and local government, automotive, telecommunication, e-commerce
- Demand correlates to general levels of economic activity

#### 6. Certificate of Insurance

Provided

RFP #: 202501012

RFP TITLE: Employment Verification Services BIDDER NAME: Equifax Workforce Solutions LLC DATE: 2/28/2025, 4/25/2025 EVALUATOR NAME: Joseph Studholme EVALUATOR DEPARTMENT: DHHS OFI

## Part IV, Section III Proposed Services

## 1. Services to be Provided

Part II

## A. Employment Verification Services

- Incumbent can provide without interruption
- 3 Channels- web portal, batch, API system integration
- Meets 24/7/365 requirement and <5 sec adhoc response time
- Potential to search by name, address, optional dob fields in SSN not available
- Unclear if their network meets 50% requirement. They indicate 2/3 of Fortune 500 companies and 4.2 million contributing employers- applicability to Maine is unclear.
- Meets requirement in providing a-k as long as its provided by the employer

## B. Maintenance and Technical Support

- Meets requirement in providing email/phone contacts.
- Unclear if there is software accessible to the department. They do indicate having a contact center and using issue numbers to track.
- After hours technical service support
- Layered approach to maintain operations
- PM is provided indication they meet regularly and their responsibilities. Nothing specific to availability of business hours or for in-person consultations.
- Meets requirement

## C. <u>Technology Requirements</u>

- Meets requirement
- Meets requirement
- Meets requirement
- Meets requirement
- Incident response team available 24/7/365 for security incidents
- Q-Use Active-Active system to minimize need to use back up
- Will respond to reports as "quickly as possible". If they identify issue will communicate to confirm by email. Also send email when service is restored.
- 99.6% uptime
- Recovery time not really addressed
- Any planned downtime would occur outside hours of 6am-7pm
- Indicates consistently exceeds 99.5% uptime, excluding planned and critical updates requested by Department
- Q- indicates providing EVS data in PDF or CSV for batch process. Pricing based on records retrieved per price response

#### D. <u>Reports</u>

RFP #: 202501012 RFP TITLE: Employment Verification Services BIDDER NAME: Equifax Workforce Solutions LLC DATE: 2/28/2025, 4/25/2025 EVALUATOR NAME: Joseph Studholme EVALUATOR DEPARTMENT: DHHS OFI

- Will provide monthly reports for performance issues
- Quarterly reports of verifications and unemployment activities from previous quarter
- Standard usage reports with monthly invoices
- Can accommodate requests for inquiry type, total verifications and other details
- Error file lists all SSNs that failed submission.

#### 2. Staffing

- Provided position titles and job descriptions
- Not Applicable
- Dedicated service team includes 6 people allocating 5%-40% of their time to the Department
- Current Account Exec assigned would continue to oversee and consult.

#### 3. Implementation - Work Plan

• Typical new client onboarding provided. Noted that n/a since Maine is already onboarded and using the product.

RFP #: 202501012 RFP TITLE: Employment Verification Services BIDDER NAME: RNN DATE: 3-3-2025 5-5-2025 EVALUATOR NAME: Ronda Albee EVALUATOR DEPARTMENT: DHHS

#### Individual Evaluator Comments:

# Part I. Preliminary Information

#### **Eligibility Requirements**

- P-Web based employment verification system via API or batch file exchange.
- Implemented with in the last 5 yrs
- Operational in multi state- Oregon State 1 yr ago.

#### Part IV. Section II. Organizational Qualification and Experience

- 1. Overview of the Organization
- P- leverage SSA wage and employer data with an 85 % fullfillment rate across all employers
- A multi-tiered approach
- Replicating the incumbent's provider file
- Works with State and Federal Agencies currently 2018-present.
- 2. Subcontractors
- P-Doesn't use
- 3. Organizational Chart
- I couldn't find
- 4. Litigation
- N- Tax lein in 2019, terminated.
- 5. Financial Viability
- P-Provided 2021-2023

#### 6. Certificate of Insurance

P-provided

RFP #: 202501012 RFP TITLE: Employment Verification Services BIDDER NAME: RNN DATE: 3-3-2025 5-5-2025 EVALUATOR NAME: Ronda Albee EVALUATOR DEPARTMENT: DHHS

# Part IV, Section III Proposed Services

#### 1. Services to be provided

Part II

## A. Employment Verification Services

- They provide a web-based employment verification solution designed to provide real-time, 24/7/365 availability.
- Ad hoc search service is available and supported, but as a last resort.
- RNN instantly processes verification requests
- RNN leverages Social Security Administration (SSA) wage and employment data. This approach ensures a coverage rate exceeding 85% across all employment sectors.
- Meets all of the key data points.

## B. Maintenance and Technical Support

- They provide an Acct Mngr and Dedicated Support Contacts:
- Email: <u>government@rnngroup.com</u>.
- Phone: +1 (470) 558-2109
- Online accessible via secure web login
- Issue Tracking & Resolution System with assigned tickets to ensure timely follow-up and resolution.
- Live technical support
- RNN has a dedicated account management team
- On-site consultations and technical support can be provided with reasonable notice.
- Uses on demand training via TEAMS, Step-by-step user guides and FAQs, and Quarterly performance reviews and refresher training sessions.

## C. Technology Requirements

RFP #: 202501012 RFP TITLE: Employment Verification Services BIDDER NAME: RNN DATE: 3-3-2025 5-5-2025 EVALUATOR NAME: Ronda Albee EVALUATOR DEPARTMENT: DHHS

- Conducted exclusively within the Continental United States.
- RNN is in compliance with NIST 800-53, FISMA, FCRA, PCI DSS, GLBA, and HUD PIH 2018-18.
- Some policies reference State of Maine IT governance standards, RNN ensures federal compliance and adapts policies as needed for state-specific requirements.
- Their plan discusses:
- Awareness and Training- Annual security awareness training for all employees handling sensitive PII data
- Planning- Documented security policies & plans outlining risks and controls and quarterly risk assessments.
- Audit and Accountability- Logging and system monitoring along with automated anomaly detection and audit trails
- Assessment, Authorization, and Monitoring- Continuous security monitoring and annual vulnerability assessments
- Personnel Security Background checks and Role-Based Access Control
- System and Communications Protection- End-to-end AES-256 encryption for data in transit and at rest. Token authentication.
- data centers are housed in U.S.-based.
- RNN manages data backup with a 24-hour Recovery Time and 4-hour Recovery Point Objective.
- "Affirmed"
- Does not conduct maintenance activities during the business week.
- They agree to an availability metric of 99.5% uptime in a calendar month
- They offer raw data in CSV and XML formats, other structured formats are available upon request with nominal custom scripting.

#### C. Reports

• designed and submitted monthly with invoice.

## 2. Staffing

- 5 Staff
- Project Lead- Vice President of Operations
- Financial Oversight & Strategy- Senior Vice President of Finance
- Client Account Management- Director of Account Management
- Client Success & Engagement- Vice President of Client Success
- Compliance & Regulatory Oversight- Director of Regulatory Compliance
- n/a
- 5 Staff (above) and 10 call center Researchers

## 3. Implementation - Work Plan

RFP #: 202501012 RFP TITLE: Employment Verification Services BIDDER NAME: RNN DATE: 3-3-2025 5-5-2025 EVALUATOR NAME: Ronda Albee EVALUATOR DEPARTMENT: DHHS

- Day 1 to Day 13 which is go live date
- Phase:

   Project Initiation
   System Configuration & Development
   Testing and validation
   Training & Change management
   Go live

RFP #: 202501012 RFP TITLE: Employment Verification Services BIDDER NAME: RNN Group DATE: 3/2/25, 4/27/25 EVALUATOR NAME: Shannon Courtois EVALUATOR DEPARTMENT: DHHS/CO Finance

#### Individual Evaluator Comments:

#### Part I. Preliminary Information

#### **Eligibility Requirements**

- Social Security Administration (SSA) Databases
- API, SFTP, or RNN WebApp
- 1<sup>st</sup> Source Database & Center of Excellence
- Implemented through "Coast Professionals" reseller/integrator
- 2 contacts provided, Federal Fiscal Services, 7 yrs, and Oregon, 1 yr

#### Part IV. Section II. Organizational Qualification and Experience

- 1. Overview of the Organization
- Integrates Social Security Administration (SSA) data, proprietary 1<sup>st</sup> Source Database validation, and direct employer verification
- RNN's Center for Excellence, located in Atlanta, provides manual employer outreach
- Compliant with HUD PIH 2018-18, FCRA, FISMA, GLBA, and PCI DSS
- Provided 3 contacts for projects without any project descriptions and 2 contacts are for two periods of the same project

#### 2. Subcontractors

None

## 3. Organizational Chart

- Nothing provided
- 4. Litigation
- None

## 5. Financial Viability

- Attestation of financial statement provided by SVP-Finance instead of independent firm
- Appear financially viable
- 6. Certificate of Insurance
- Provided, Cyber Liability of \$2m, Expires 6/8/25

RFP #: 202501012 RFP TITLE: Employment Verification Services BIDDER NAME: RNN Group DATE: 3/2/25, 4/27/25 EVALUATOR NAME: Shannon Courtois EVALUATOR DEPARTMENT: DHHS/CO Finance

# Part IV, Section III Proposed Services

## 1. Services to be Provided

Part II

## A. Employment Verification Services

- Provides a web-based employment verification system
- Real-time 24/7/365 availability
- Outsourced workflow solution? No subcontractors listed
- Dependent upon fewer number of "authoritative" sources
- Ad-hoc search service is available but not recommended, will be used as last resort
- Applicant provides consent through Login.gov
- Response time is less than 2 seconds
- Use of SSA data ensures a coverage rate exceeding 85% of all employment sectors
- Aligns with HUDs Enterprise Income Verification (EIV)
- Key Data points do not include Hourly Rate and Number of Hours Worked
- Provides information on Social Security cash benefits in addition to earned income

## B. Maintenance and Technical Support

- Technical support available through email, phone, and portal
- Tickets within RNNs resolution software, accessible by the department
- Critical issues resolved within 4 hours
- Non-critical within 24 hours
- Acknowledges adherence to all requirements
- Available via Microsoft Teams
- Step-by-step user guides and FAQs
- Proactive notification of feature enhancements & system updates

## C. Technology Requirements

- States all work will be conducted within the Continental United States
- States they will comply with all MaineIT policies and aligns with IT's governance framework
- Affirms compliance with NIST 800-53, FISMA, FCRA, PCI DSS, GLBA, and HUD PIH 2018-18
- Portals meet ADA and Section 508 standards
- State their solution meets NIST 800-53 Rev 5 to the impact level of the data as determined by the department
- Response acknowledges b, c, d, e, f, and k
- Data centers housed in US based Tier III+ secure facilities
- 24-hour Recovery Time Objective (RTO) and 4-hoir Recovery Point Objective (RPO)
- Stated "Affirmed"

RFP #: 202501012 RFP TITLE: Employment Verification Services BIDDER NAME: RNN Group DATE: 3/2/25, 4/27/25 EVALUATOR NAME: Shannon Courtois EVALUATOR DEPARTMENT: DHHS/CO Finance

- Maintenance activities conducted outside of business week
- Will provide advance notice but will not seek pre-approval from the department
- Will adhere to a metric of 99.5% of uptime in a calendar month
- Will provide data in CSV or XML format

#### C. <u>Reports</u>

• Acknowledges adherence to this requirement, as a customized service to standard offering

#### 2. Staffing

- Provided information embedded in response box instead of as attachment
- Provided names, titles, roles, and experience of proposed staff
- N/A

•

- · Provided information embedded in response box instead of as attachment
- Did not provide time allocations

#### 3. Implementation - Work Plan

- Provided information embedded in response box instead of as attachment
- Provided a 61 day project plan, not displayed in a timeline chart

#### Part IV, Section IV. Cost Proposal and Budget Narrative

RFP #: 202501012 RFP TITLE: Employment Verification Services BIDDER NAME: RNN Group, Inc DATE: 3/3/2025, 5/5/2025 EVALUATOR NAME: Donald Ellis EVALUATOR DEPARTMENT: DHHS OFI

#### Individual Evaluator Comments:

#### Part I. Preliminary Information Eligibility Requirements

- Uses 3<sup>rd</sup> party (SSA) to allow applicants to verify their income.
- Vendor has direct employer verification.
- 2 current projects were listed; one implemented one year ago. These were both implemented where they were the sub-contractor. The contractor's name was included as the contract, rather than the end-user entity.

#### Part IV. Section II. Organizational Qualification and Experience

#### 1. Overview of the Organization

- Employment and Income verification services provider.
- Uses SSA data set.

#### 2. Subcontractors

- No sub-contractors listed; although the proposal indicates third party participation.
- 3. Organizational Chart
- Org chart with names and titles provided.

#### 4. Litigation

• Minimal litigation. No suits or judgments listed.

#### 5. Financial Viability

- Financially viable as of 2023
- Steady growth from 2021-2023

#### 6. Certificate of Insurance

• \$2 million policy included.

RFP #: 202501012 RFP TITLE: Employment Verification Services BIDDER NAME: RNN Group, Inc DATE: 3/3/2025, 5/5/2025 EVALUATOR NAME: Donald Ellis EVALUATOR DEPARTMENT: DHHS OFI

## Part IV, Section III Proposed Services

#### 1. Services to be Provided

Part II

## A. Employment Verification Services

- Vendor supports ad hoc verification, but pushes solution that limits the need for this service.
- Uses SSA data: (Unsure where the data is coming from.)
- Appears that the applicant must do the legwork for this, rather than the Department employees.
- Not all fields are available. (Hourly rate, and hours worked are missing.)

## B. Maintenance and Technical Support

- Email and phone provided.
- Issue resolution software would be made available to Dept users.
- Impressive resolution timeframes are included in the proposal.
- Provider complies.
- On-demand training and support are available.
- Uses Microsoft Teams as virtual platform.

#### C. <u>Technology Requirements</u>

- Provider complies.
- Provider complies.
- Provider complies.
- Provider complies.
- Provider states compliance; little detail as to how this is accomplished outside of failover and backups.
- See #5.
- Department is notified by outages, but will not be consulted for approval.
- Provider states they agree to meet the uptime standard.
- Provider states that the data can be provided in several different formats, specifically calling out XML and CSV.

## C. <u>Reports</u>

• Provider states they will provide reports with bill.

## 2. Staffing

- Names and qualifications listed.
- No sub-contractors listed.
- What about SSA? Unclear how that relationship works.
- Job titles (with minimum qualifications) provided.
- Org chart provided.

RFP #: 202501012 RFP TITLE: Employment Verification Services BIDDER NAME: RNN Group, Inc DATE: 3/3/2025, 5/5/2025 EVALUATOR NAME: Donald Ellis EVALUATOR DEPARTMENT: DHHS OFI

## 3. Implementation - Work Plan

•

- High level project plan included.
- Project plan lasts for about 2 months; which includes 2 weeks of post go-live support.
- State UAT is not included in the project plan.
- All tasks to be completed by provider.

Part IV, Section IV. Cost Proposal and Budget Narrative

RFP #: 202501012 RFP TITLE: Employment Verification Services BIDDER NAME: RNN DATE: 2/26/2025, 4/22/2025 EVALUATOR NAME: Wayne Harmon EVALUATOR DEPARTMENT: DAFS/OIT

#### Individual Evaluator Comments:

# Part I. Preliminary Information

**Eligibility Requirements** 

- API or batch file exchange using API, SFTP, or RNN WebApp
- Affirms state and federal implementation within last five years
- Provides State of Oregon reference with contact

# Part IV. Section II. Organizational Qualification and Experience

- 1. Overview of the Organization
- Founded in 2012
- Atlanta, GA HQ
- Security & Compliance Leadership Level 1 Certs, including IRS1075, HIPAA, FISMA

• N/A

3. Organizational Chart

- Did not find this
- 4. Litigation
- None
- 5. Financial Viability
- Provided
- 6. Certificate of Insurance
- Provided

RFP #: 202501012 RFP TITLE: Employment Verification Services BIDDER NAME: RNN DATE: 2/26/2025, 4/22/2025 EVALUATOR NAME: Wayne Harmon EVALUATOR DEPARTMENT: DAFS/OIT

Part IV, Section III Proposed Services	
1. Services to be Provided	
Part II	
A. Employment Verification Services	
Web based solution	
• 24/7/365	
<ul> <li>Focuses on smaller numbers of authoritative sources</li> </ul>	
<ul> <li>Workflow designed to eliminate need for ad-hoc verifications</li> </ul>	
Uses SSA data	
<ul> <li>&lt;= 2sec resp time</li> </ul>	
<ul> <li>Affirms will provide required elements</li> </ul>	
Provides additional SS-related elements	
B. <u>Maintenance and Technical Support</u>	
Affirms all	
<ul> <li>Critical issues resolved 4 hours</li> </ul>	
<ul> <li>Non-critical addressed within 24 hours</li> </ul>	
<ul> <li>Internal ticketing system</li> </ul>	
<ul> <li>Email/phone/online support available (support hours?)</li> </ul>	
Affirms all	
Training via MS Teams	
Affirms all	
C. <u>Technology Requirements</u>	
TA review	
TA review	
TA Review	
Affirms	
24 hr RTO/4 hr RPO	
Affirms	
<ul> <li>Affirms, notes impracticality of getting consent from entire client base</li> </ul>	
Agrees to 99.5% uptime	
Affirms will do	
C. <u>Reports</u>	
Notes that this is a customization of standard offering but will comply if selected	
2. Staffing	
Provided	
• N/A	

RFP #: 202501012 RFP TITLE: Employment Verification Services BIDDER NAME: RNN DATE: 2/26/2025, 4/22/2025 EVALUATOR NAME: Wayne Harmon EVALUATOR DEPARTMENT: DAFS/OIT

Provided

3. Implementation - Work Plan

Provided

RFP #: 202501012 RFP TITLE: Employment Verification Services BIDDER NAME: RNN Group, Inc. DATE: 2/28/25, 4/25/2025 EVALUATOR NAME: Joseph Studholme EVALUATOR DEPARTMENT: DHHS OFI

### Individual Evaluator Comments:

# Part I. Preliminary Information

### **Eligibility Requirements**

- Web based design integrates with 3<sup>rd</sup> party systems providing data
- Successfully implemented within the past 5 years
- Operational in multiple state and federal agencies
- Meets requirement

# Part IV. Section II. Organizational Qualification and Experience

### 1. Overview of the Organization

- Integrates SSA, proprietary 1<sup>st</sup> source database and direct employer verification. Using platform they say seamlessly integrates with eligibility systems via API, SFTP, batch processing.
- 2. Subcontractors
- Not applicable
- 3. Organizational Chart
- In Staffing Plan

### 4. Litigation

- Indicate no litigation
- 5. Financial Viability
  - Indicate Low-Moderate business risk Stable with high likelihood for continued operations

# 6. Certificate of Insurance

Provided

RFP #: 202501012 RFP TITLE: Employment Verification Services BIDDER NAME: RNN Group, Inc. DATE: 2/28/25, 4/25/2025 EVALUATOR NAME: Joseph Studholme EVALUATOR DEPARTMENT: DHHS OFI

### Part IV, Section III Proposed Services

## 1. Services to be Provided

Part II

# A. Employment Verification Services

- Meets 24/7/365 requirement
- Reduced complexity by using smaller number of authoritative sources
- Ad hoc available but preferred to use as last resort in business design
- Meets response time requirement with results under 2 sec
- Leverages SSA data rather than direct employer which allows 85% coverage across all sectors, including self employed and contractors
- Aligns with HUD model and ensures greater consistency
- Missing hourly rate and hours worked in response data
- Includes SSA cash benefits- OASI, SSDI, SSI, SS dep, veterans benefits

# B. Maintenance and Technical Support

- Provides email and phone contacts for support
- Issue related software is accessible to department and tickets are tracked in real time
- Dedicated support team to ensure satisfactory resolution to technical issues
- Meets requirement
- Meets requirement
- Customized trainings via TEAMS

# C. <u>Technology Requirements</u>

- Meets requirement
- Meets requirements
- Meets requirement
- Meets requirement
- 24 hour recovery time objective
- 4 hour recovery point objective
- Meets requirement
- Maintenance not done during business week
- Customers are notified in advance of maintenance cycle
- Impractical to obtain consent from entire client base
- Indicate committed to achieving , unclear if its currently achieved
- Available CSV and XML

# C. <u>Reports</u>

Customization to standard but will be designed and submitted with monthly invoice

### 2. Staffing

RFP #: 202501012 RFP TITLE: Employment Verification Services BIDDER NAME: RNN Group, Inc. DATE: 2/28/25, 4/25/2025 EVALUATOR NAME: Joseph Studholme EVALUATOR DEPARTMENT: DHHS OFI

- Provided
- N/A
- Provided 5 senior positions and 10 Call Center Staff. Time allocation unclear
   Implementation Work Plan
  - Focus on staff training and change management
  - Replicate incumbent providers file import/export process
  - Plan outline provided- 50 days from contract award to go-live. 2 week go live support stabilization period.

RFP #: 202501012 RFP TITLE: Employment Verification Services BIDDER NAME: Truv Inc. DATE: 3-3-2025 5-5-2025 EVALUATOR NAME: Ronda Albee EVALUATOR DEPARTMENT: DHHS

### Individual Evaluator Comments:

### Part I. Preliminary Information Eligibility Requirements

- P-Web based platform which interfaces with state eligibility systems.
- Implemented in Utah.
- Georgia

# Part IV. Section II. Organizational Qualification and Experience

### 1. Overview of the Organization

- Founded in 2020, providing web-based Employment Verification, with a platform built on client-permissioned data access
- 2. Subcontractors
- Does not utilize any subcontractors
- 3. Organizational Chart

### • 4. Litigation

- Experienced none
- 5. Financial Viability
- Triple digit annualized growth since 2020. Raised round a less of \$5million in 2024.

# 6. Certificate of Insurance

• Provided

RFP #: 202501012 RFP TITLE: Employment Verification Services BIDDER NAME: Truv Inc. DATE: 3-3-2025 5-5-2025 EVALUATOR NAME: Ronda Albee EVALUATOR DEPARTMENT: DHHS

# Part IV, Section III Proposed Services

### 1. Services to be Provided

Part II

### A. Employment Verification Services

- Provides a cloud-based infrastructure ensuring it meets the 99.5% uptime requirement and remains available 24/7/365, except for scheduled maintenance
- Meets all of the above

# B. Maintenance and Technical Support

- Truv offers a dedicated support email address: <u>support@truv.com</u>
- Truv leverages an issue resolution software, to track all reported issues and provides a way to monitor the status of reported issues from submission to resolution.
- Truv will provide a dedicated Customer Success Manager throughout the project who will be available to address any concerns during regular business hours of 8:00 a.m. to 5:00 p.m. EST.
- Can provide in person with reasonable notice.
- customized based on the Department's needs
- Training Sync / Train the Trainer / General Training / On going support

# C. Technology Requirements

- Is conducted within the Continental United States.
- Will work to ensure that all relevant policies and procedures are closely followed.
- Their plan addressed all of the above

# C. Reports

- Real-time System Availability report available at https://status.truv.com/.
- Usage Reporting via the Truv dashboard (can be downloaded).
- Additionally, Truv will provide monthly reports with the monthly invoice.

# 2. Staffing

- Provided:
- Chief Executive Officer and Co-Founder
- Chief Technology Officer and Co-Founder
- Vice President, Product and Client Experience
- Vice President, Public Sector
- Head of Sales Engineering
- Account Executive, Public Sector
- Doesn't use subcontractors
- The following are 5% dedicated
- Chief Executive Officer and Co-Founder

RFP #: 202501012 RFP TITLE: Employment Verification Services BIDDER NAME: Truv Inc. DATE: 3-3-2025 5-5-2025 EVALUATOR NAME: Ronda Albee EVALUATOR DEPARTMENT: DHHS

- Chief Technology Officer and Co-Founder
- Vice President, Product and Client Experience
- The Vice President is 25% dedicated
- Sales Engineering & Customer Success Mngr is 100% dedicated.
- Account Executive, Public Sector 50% allocation

# 3. Implementation - Work Plan

- 1-6 weeks
- 1- Dashboard instalation
- 4-6 Truv Platform Setup & Configuration
- 2-4 User Acceptance Testing
- Training

RFP #: 202501012 RFP TITLE: Employment Verification Services BIDDER NAME: Truv Inc DATE: 3/2/25, 4/27/25 EVALUATOR NAME: Shannon Courtois EVALUATOR DEPARTMENT: DHHS/CO Finance

### Individual Evaluator Comments:

### Part I. Preliminary Information Eligibility Requirements

- 96% of the US workforce
- 220 million Americans
- 93.75% of top employees in Maine
- 2 contacts provided, Georgia & Utah, implemented less than a year.

### Part IV. Section II. Organizational Qualification and Experience

- 1. Overview of the Organization
- Founded in 2020
- Client-permissioned data access
- Network of employers covering 96% of the US Workforce
- 93 payroll providers, 228 Professional Employer Organizers, and over 20,000 custom enterprise connections
- Provided 3 relevant projects, two for other States and one for Auto lending
- 2. Subcontractors
- None
- 3. Organizational Chart
- Not provided
- 4. Litigation
- None
- 5. Financial Viability
- Provided a letter of assurance from VP, Finance
- 6. Certificate of Insurance
- Provided, Cyber Liability of \$5m, Expires 11/4/25

RFP #: 202501012 RFP TITLE: Employment Verification Services BIDDER NAME: Truv Inc DATE: 3/2/25, 4/27/25 EVALUATOR NAME: Shannon Courtois EVALUATOR DEPARTMENT: DHHS/CO Finance

Part IV, Section III Proposed Services 1. Services to be Provided				
Part II				
A. Employment Verification Services				
•	Web-based Solution hosted on cloud-based infrastructure			
<ul> <li>Available 24/7/365</li> </ul>				
<ul> <li>Dashboard interface for Department searches</li> </ul>				
<ul> <li>Clients can upload paystubs, W-2s, and 1099s into Truv's system</li> </ul>				
<ul> <li>Extensive coverage spans 96% of the US Workforce</li> </ul>				
<ul> <li>Direct integrations with employers, payroll providers, financial institutions, and</li> </ul>				
	professional employer organizations (PEOs)			
•	Acknowledges all data element requirements			
B. Maintenance and Technical Support				
•	Support provided via dedicated email address and dedicated phone number			
	provided upon request			
•	Tracking via Notion.io issue resolution software, with read-only access for the			
	Department			
•	Propose support through the department's implementation of Truv's Employment			
Verification solution				
<ul> <li>Acknowledge adherence to the requirements</li> </ul>				
•	Propose training materials and FAQs			
•	Provided a thorough and detailed training plan for Training Sync, Train the Trainer,			
<b>• •</b>	and General Training			
	echnology Requirements by			
	States all work will be conducted within the Continental United States			
•	Provided thorough detailed response acknowledging all other items			
•	Will comply with the full suite of MaineIT Policies			
•	Proposes to adhere to "relevant" policies			
• States the proposed solution is compliant with NIST 800-53 Rev 5 requirements				
•	Solution relies on AWS with primary region us-west-2 and us-east-1 Thorough and detailed response provided confirming adherence to this requirement			
•	Thorough and detailed response provided confirming adherence to this requirement			
•	Platform will be available for the majority of each calendar month			
•				
•	·			
•				
•				
• • •	Scheduled maintenance will be limited to once per month Acknowledge department approval in writing Proposes commitment of 99.5% uptime, excluding "force majeure" events Status page can be accessed for real-time system updates			

RFP #: 202501012 RFP TITLE: Employment Verification Services BIDDER NAME: Truv Inc DATE: 3/2/25, 4/27/25 EVALUATOR NAME: Shannon Courtois EVALUATOR DEPARTMENT: DHHS/CO Finance

### • Detailed response acknowledging adherence to this requirement

### C. Reports

- Acknowledges adherence to the reporting requirements
- Customers can access usage information from dashboard that can be downloaded

### 2. Staffing

- Provided listing of proposed staff, titles, and their credentials
- N/A
- Provided

3. Implementation - Work Plan

• Provided

Part IV, Section IV. Cost Proposal and Budget Narrative

RFP #: 202501012 RFP TITLE: Employment Verification Services BIDDER NAME: Truv Inc DATE: 3/3/2025, 5/5/2025 EVALUATOR NAME: Donald Ellis EVALUATOR DEPARTMENT: DHHS OFI

### Individual Evaluator Comments:

### Part I. Preliminary Information Eligibility Requirements

- Vendor has web-based solution with results coming directly from payroll providers.
- Proposal indicates access to 96% of the US workforce, and over 93% of "top employers in each county" in Maine.
- Vendor is live in at least 2 states (Georgia and Utah). (Both of these projects have been live for less than 1 year.
- The client must verify the income in order for the Department to obtain income verification.

### Part IV. Section II. Organizational Qualification and Experience

- 1. Overview of the Organization
- Client permissioned data access for income verification.
- 2. Subcontractors
- None
- 3. Organizational Chart
- Provided with proposal
- 4. Litigation
- No litigation listed.
- 5. Financial Viability
  - Financial statements not provided, but letter asserting financial viability supplied.
  - 6. Certificate of Insurance
- \$5 million policy included.

RFP #: 202501012 RFP TITLE: Employment Verification Services BIDDER NAME: Truv Inc DATE: 3/3/2025, 5/5/2025 EVALUATOR NAME: Donald Ellis EVALUATOR DEPARTMENT: DHHS OFI

# Part IV, Section III Proposed Services

# 1. Services to be Provided

Part II

### A. Employment Verification Services

- Provider states solution meets the requirements.
- 96% of workforce coverage
- Section does not speak to the data elements provided.

# B. <u>Maintenance and Technical Support</u>

- Email address provided with the proposal.
- Phone number not provided, but provider states they will have dedicated phone number for support.
- Committed to support during business hours, and in person meetings, as needed.
- Customized training solutions. They will train front line staff, or they can do train the trainer model.
- Use of agreed upon virtual platform.

# C. <u>Technology Requirements</u>

- Provider complies.
- Provider complies.
- Provider complies.
- Provider complies. (AWS cloud)
- No details, but provider commits to meeting 24-hour standard.
- Recovery Time is "set to 24 hours"
- Not much mention of active/active or how failover works.
- Proposal says that solution will be available for "most of" the calendar month. Does not go into specifics of percentage of availability.
- Does allow for Department approval of scheduled downtime.
- Does limit scheduled downtime to once per month.
- Provider commits to the required uptime.
- Mentioned heavily in the calculation of uptime. Could be a concern with client responsibility and payroll provider responsibility.
- Provider states they can provide raw data in XML format.

# C. Reports

- Provider will provide reports with each invoice.
- Department can run own reports from the provider's dashboard.

### 2. Staffing

• Names and resumes for project staff are included in the proposal.

RFP #: 202501012 RFP TITLE: Employment Verification Services BIDDER NAME: Truv Inc DATE: 3/3/2025, 5/5/2025 EVALUATOR NAME: Donald Ellis EVALUATOR DEPARTMENT: DHHS OFI

- No subcontractors.
- Staff allocation plan is included.

### 3. Implementation - Work Plan

- Very high-level work plans attached. 3 items included 1) contract, 2) web portal 3) API.
- Testing is included, but the UAT effort is not listed. Overall project length for implementation would be 1 week. This does not account for training or provisioning Department workforce.

Part IV, Section IV. Cost Proposal and Budget Narrative

•

RFP #: 202501012 RFP TITLE: Employment Verification Services BIDDER NAME: Truv DATE: 2/28/2025, 4/22/2025 EVALUATOR NAME: Wayne Harmon EVALUATOR DEPARTMENT: DAFS/OIT

### Individual Evaluator Comments:

### Part I. Preliminary Information Eligibility Requirements

- Fully web-based capable of interfacing with state agencies/real-time employment & income data
- Cloud hosted
- Covers 96% of US workforce
- No need to store the data/real time delivery
- Utah and Georgia presented with contacts

### Part IV. Section II. Organizational Qualification and Experience

- Overview of the Organization
   Subcontractors
  - N/A
- 3. Organizational Chart
- - 4. Litigation
  - None
  - 5. Financial Viability
  - Provided brief statement
  - 6. Certificate of Insurance
  - Provided, current

RFP #: 202501012 RFP TITLE: Employment Verification Services BIDDER NAME: Truv DATE: 2/28/2025, 4/22/2025 EVALUATOR NAME: Wayne Harmon EVALUATOR DEPARTMENT: DAFS/OIT

	ervices to be Provided		
art l			
<u>۱. Er</u>	nployment Verification Services		
٠	Direct connect with employers and payroll providers		
<ul> <li>Leverages connections "from trusted sources"</li> </ul>			
<ul> <li>220+ million individuals covered</li> </ul>			
٠	20,000+ integrations		
٠	93.75% employers covered in each maine county		
•	Affirms element coverage		
	aintenance and Technical Support		
٠	Email/Phone support provided		
٠	Affirms hours		
٠	Did not see a statement confirming a project manager but said they will work close		
	with the Dept		
•	Provided		
C. <u>Te</u>	echnology Requirements		
٠	TA Review		
٠	TA Review		
٠	TA Review		
٠	Affirms		
). <u>R</u> e	eports		
	Affirms		
. St	affing		
	Provided		
. Im	plementation - Work Plan		
٠	Provided		

RFP #: 202501012 RFP TITLE: Employment Verification Services BIDDER NAME: Truv Inc. DATE: 2/28/2025, 4/25/25 EVALUATOR NAME: Joseph Studholme EVALUATOR DEPARTMENT: DHHS OFI

### Individual Evaluator Comments:

# Part I. Preliminary Information

### **Eligibility Requirements**

- Web based employment verification with seamless interface with state system
- Has been implemented within past 5 years
- Operational in two states
- Meets requirement

### Part IV. Section II. Organizational Qualification and Experience

- 1. Overview of the Organization
- Founded 2020
- Client permissioned data base
- Covers 96% of workforce, 93.75% of top employers in each maine county
- Supports w2,self employment and benefits income
- Lower cost than traditional services
- 2. Subcontractors
- N/A
  - 3. Organizational Chart
- Did not locate
- 4. Litigation
- None
- 5. Financial Viability
- Cannot disclose financials as a private company
- Provided statement of financial stability from VP finance
- 6. Certificate of Insurance
- Provided

RFP #: 202501012 RFP TITLE: Employment Verification Services BIDDER NAME: Truv Inc. DATE: 2/28/2025, 4/25/25 EVALUATOR NAME: Joseph Studholme EVALUATOR DEPARTMENT: DHHS OFI

Part IV, Section III Proposed Services			
1. Services to be Provided			
Part II			
A. Employment Verification Services			
Response indicates meets requirement			
96% coverage			
Provides a-k			
A. <u>Maintenance and Technical Support</u>			
A. meets requirement			
B. meets requirement			
C. demonstrates commitment to satisfy departement			
Meets requirements			
Training and support plan provided			
B. <u>Technology Requirements</u>			
Affirmed			
Affirmed			
Affirmed			
<ul> <li>Unclear- relies on AWS cloud infrastructure with primary and backup both appearing</li> </ul>			
to be in US.			
Meets requirement			
Meets requirement			
Meets requirement			
• They ensure systems available at least 99.5% of time, accounting for scheduled			
maintenance and unexpected disruptions (Force Majeure) outside their control			
<ul> <li>Supports the requirement to access raw data on request, in XML at no additional</li> </ul>			
charge			
C. <u>Reports</u>			
Real time system availability			
<ul> <li>Usage reporting dashboard with on demand downloading</li> </ul>			
<ul> <li>Monthly reports as required with invoice</li> </ul>			

• Monthly reports as required with invoice

2. Staffing

RFP #: 202501012 RFP TITLE: Employment Verification Services BIDDER NAME: Truv Inc. DATE: 2/28/2025, 4/25/25 EVALUATOR NAME: Joseph Studholme EVALUATOR DEPARTMENT: DHHS OFI

- Provided
- N/A
- One position at 100% allocation for operational support and engagement
- One at 50% allocation- Account Exec
- One at 25% allocation- Vice president Public sector
- Three at 5%- CEO, CTO, VP client experience

# 3. Implementation - Work Plan

- Truv dashboard and portal readily available for implementation within one week
- Integrated API solution approximately 2 month to launch estimate



# STATE OF MAINE DEPARTMENT OF HEALTH AND HUMAN SERVICES

Sara Gagné-Holmes Acting Commissioner

# AGREEMENT AND DISCLOSURE STATEMENT RFP #: 202501012 **RFP TITLE: Employment verification Services**

I, Ronda Albee, accept the offer to become a member of the Request for Proposals (RFP) Evaluation Team for the State of Maine Department of Health and Human Services. I do hereby accept the terms set forth in this agreement AND hereby disclose any affiliation or relationship I may have in connection with a bidder who has submitted a proposal to this RFP.

Neither I nor any member of my immediate family have a personal or financial interest, direct or indirect, in the bidders whose proposals I will be reviewing. "Interest" may include, but is not limited to: current or former ownership in the bidder's company; current or former Board membership; current or former employment with the bidder; current or former personal contractual relationship with the bidder (example: paid consultant); and/or current or former relationship to a bidder's official which could reasonably be construed to constitute a conflict of interest (personal relationships may be perceived by the public as a potential conflict of interest).

I have not advised, consulted with or assisted any bidder in the preparation of any proposal submitted in response to this RFP nor have I submitted a letter of support or similar endorsement.

I understand and agree that the evaluation process is to be conducted in an impartial manner without bias or prejudice. In this regard, I hereby certify that, to the best of my knowledge, there are no circumstances that would reasonably support a good faith charge of bias. I further understand that in the event a good faith charge of bias is made, it will rest with me to decide whether I should be disgualified from participation in the evaluation process.

I agree to hold confidential all information related to the contents of Requests for Proposals presented during the review process until such time as the Department formally releases the award decision notices for public distribution.

DocuSigned by: Ronda Albee

Feb-27-2025

Signature



# STATE OF MAINE DEPARTMENT OF HEALTH AND HUMAN SERVICES

Sara Gagné-Holmes Acting Commissioner

# AGREEMENT AND DISCLOSURE STATEMENT RFP #: 202501012 RFP TITLE: Employment verification Services

I, <u>Shannon Courtois</u>, accept the offer to become a member of the Request for Proposals (RFP) Evaluation Team for the State of Maine Department of Health and Human Services. I do hereby accept the terms set forth in this agreement AND hereby disclose any affiliation or relationship I may have in connection with a bidder who has submitted a proposal to this RFP.

Neither I nor any member of my immediate family have a personal or financial interest, direct or indirect, in the bidders whose proposals I will be reviewing. "Interest" may include, but is not limited to: current or former ownership in the bidder's company; current or former Board membership; current or former employment with the bidder; current or former personal contractual relationship with the bidder (example: paid consultant); and/or current or former relationship to a bidder's official which could reasonably be construed to constitute a conflict of interest (personal relationships may be perceived by the public as a potential conflict of interest).

I have not advised, consulted with or assisted any bidder in the preparation of any proposal submitted in response to this RFP nor have I submitted a letter of support or similar endorsement.

I understand and agree that the evaluation process is to be conducted in an impartial manner without bias or prejudice. In this regard, I hereby certify that, to the best of my knowledge, there are no circumstances that would reasonably support a good faith charge of bias. I further understand that in the event a good faith charge of bias is made, it will rest with me to decide whether I should be disqualified from participation in the evaluation process.

I agree to hold confidential all information related to the contents of Requests for Proposals presented during the review process until such time as the Department formally releases the award decision notices for public distribution.

DocuSigned by: Shannon Courtois

Feb-28-2025

Signature



# STATE OF MAINE DEPARTMENT OF HEALTH AND HUMAN SERVICES

Sara Gagné-Holmes Acting Commissioner

# AGREEMENT AND DISCLOSURE STATEMENT RFP #: 202501012 **RFP TITLE: Employment verification Services**

I, Donald Ellis, accept the offer to become a member of the Request for Proposals (RFP) Evaluation Team for the State of Maine Department of Health and Human Services. I do hereby accept the terms set forth in this agreement AND hereby disclose any affiliation or relationship I may have in connection with a bidder who has submitted a proposal to this RFP.

Neither I nor any member of my immediate family have a personal or financial interest, direct or indirect, in the bidders whose proposals I will be reviewing. "Interest" may include, but is not limited to: current or former ownership in the bidder's company; current or former Board membership; current or former employment with the bidder; current or former personal contractual relationship with the bidder (example: paid consultant); and/or current or former relationship to a bidder's official which could reasonably be construed to constitute a conflict of interest (personal relationships may be perceived by the public as a potential conflict of interest).

I have not advised, consulted with or assisted any bidder in the preparation of any proposal submitted in response to this RFP nor have I submitted a letter of support or similar endorsement.

I understand and agree that the evaluation process is to be conducted in an impartial manner without bias or prejudice. In this regard, I hereby certify that, to the best of my knowledge, there are no circumstances that would reasonably support a good faith charge of bias. I further understand that in the event a good faith charge of bias is made, it will rest with me to decide whether I should be disgualified from participation in the evaluation process.

I agree to hold confidential all information related to the contents of Requests for Proposals presented during the review process until such time as the Department formally releases the award decision notices for public distribution.

Signed by:

Donald Ellis

Feb-27-2025

Signature



# STATE OF MAINE DEPARTMENT OF HEALTH AND HUMAN SERVICES

Sara Gagné-Holmes Acting Commissioner

# AGREEMENT AND DISCLOSURE STATEMENT RFP #: 202501012 RFP TITLE: Employment verification Services

I, <u>Wayne Harmon</u>, accept the offer to become a member of the Request for Proposals (RFP) Evaluation Team for the State of Maine Department of Health and Human Services. I do hereby accept the terms set forth in this agreement AND hereby disclose any affiliation or relationship I may have in connection with a bidder who has submitted a proposal to this RFP.

Neither I nor any member of my immediate family have a personal or financial interest, direct or indirect, in the bidders whose proposals I will be reviewing. "Interest" may include, but is not limited to: current or former ownership in the bidder's company; current or former Board membership; current or former employment with the bidder; current or former personal contractual relationship with the bidder (example: paid consultant); and/or current or former relationship to a bidder's official which could reasonably be construed to constitute a conflict of interest (personal relationships may be perceived by the public as a potential conflict of interest).

I have not advised, consulted with or assisted any bidder in the preparation of any proposal submitted in response to this RFP nor have I submitted a letter of support or similar endorsement.

I understand and agree that the evaluation process is to be conducted in an impartial manner without bias or prejudice. In this regard, I hereby certify that, to the best of my knowledge, there are no circumstances that would reasonably support a good faith charge of bias. I further understand that in the event a good faith charge of bias is made, it will rest with me to decide whether I should be disqualified from participation in the evaluation process.

I agree to hold confidential all information related to the contents of Requests for Proposals presented during the review process until such time as the Department formally releases the award decision notices for public distribution.

DocuSigned by: Wayne Harmon

Feb-27-2025

Signature



# STATE OF MAINE DEPARTMENT OF HEALTH AND HUMAN SERVICES

Sara Gagné-Holmes Acting Commissioner

# AGREEMENT AND DISCLOSURE STATEMENT RFP #: 202501012 RFP TITLE: Employment verification Services

I, <u>Joseph Studholme</u>, accept the offer to become a member of the Request for Proposals (RFP) Evaluation Team for the State of Maine Department of Health and Human Services. I do hereby accept the terms set forth in this agreement AND hereby disclose any affiliation or relationship I may have in connection with a bidder who has submitted a proposal to this RFP.

Neither I nor any member of my immediate family have a personal or financial interest, direct or indirect, in the bidders whose proposals I will be reviewing. "Interest" may include, but is not limited to: current or former ownership in the bidder's company; current or former Board membership; current or former employment with the bidder; current or former personal contractual relationship with the bidder (example: paid consultant); and/or current or former relationship to a bidder's official which could reasonably be construed to constitute a conflict of interest (personal relationships may be perceived by the public as a potential conflict of interest).

I have not advised, consulted with or assisted any bidder in the preparation of any proposal submitted in response to this RFP nor have I submitted a letter of support or similar endorsement.

I understand and agree that the evaluation process is to be conducted in an impartial manner without bias or prejudice. In this regard, I hereby certify that, to the best of my knowledge, there are no circumstances that would reasonably support a good faith charge of bias. I further understand that in the event a good faith charge of bias is made, it will rest with me to decide whether I should be disqualified from participation in the evaluation process.

I agree to hold confidential all information related to the contents of Requests for Proposals presented during the review process until such time as the Department formally releases the award decision notices for public distribution.

DocuSigned by: Joseph Studholme

Feb-27-2025

Signature



# STATE OF MAINE DEPARTMENT OF HEALTH AND HUMAN SERVICES

Sara Gagné-Holmes Acting Commissioner

# AGREEMENT AND DISCLOSURE STATEMENT RFP #: 202501012 RFP TITLE: Employment verification Services

I, <u>Ben Haschalk</u>, accept the offer to become a member of the Request for Proposals (RFP) Evaluation Team for the State of Maine Department of Health and Human Services. I do hereby accept the terms set forth in this agreement AND hereby disclose any affiliation or relationship I may have in connection with a bidder who has submitted a proposal to this RFP.

Neither I nor any member of my immediate family have a personal or financial interest, direct or indirect, in the bidders whose proposals I will be reviewing. "Interest" may include, but is not limited to: current or former ownership in the bidder's company; current or former Board membership; current or former employment with the bidder; current or former personal contractual relationship with the bidder (example: paid consultant); and/or current or former relationship to a bidder's official which could reasonably be construed to constitute a conflict of interest (personal relationships may be perceived by the public as a potential conflict of interest).

I have not advised, consulted with or assisted any bidder in the preparation of any proposal submitted in response to this RFP nor have I submitted a letter of support or similar endorsement.

I understand and agree that the evaluation process is to be conducted in an impartial manner without bias or prejudice. In this regard, I hereby certify that, to the best of my knowledge, there are no circumstances that would reasonably support a good faith charge of bias. I further understand that in the event a good faith charge of bias is made, it will rest with me to decide whether I should be disqualified from participation in the evaluation process.

I agree to hold confidential all information related to the contents of Requests for Proposals presented during the review process until such time as the Department formally releases the award decision notices for public distribution.

Signed by:					
Ben	Haschalk				

Feb-27-2025

Signature



# STATE OF MAINE DEPARTMENT OF HEALTH AND HUMAN SERVICES Office for Family Independence

Sara Gagné-Holmes Commissioner

# AGREEMENT AND DISCLOSURE STATEMENT RFP #: 202501012 RFP TITLE: OFI EMPLOYMENT VERIFICATION SERVICES

I, Melanie Messina accept the offer to become a member of the Request for Proposals (RFP) Evaluation Team for the State of Maine Department of Information Technology. I do hereby accept the terms set forth in this agreement AND hereby disclose any affiliation or relationship I may have in connection with a bidder who has submitted a proposal to this RFP.

Neither I nor any member of my immediate family have a personal or financial interest, direct or indirect, in the bidders whose proposals I will be reviewing. "Interest" may include, but is not limited to: current or former ownership in the bidder's company; current or former Board membership; current or former employment with the bidder; current or former personal contractual relationship with the bidder (example: paid consultant); and/or current or former relationship to a bidder's official which could reasonably be construed to constitute a conflict of interest (personal relationships may be perceived by the public as a potential conflict of interest).

I have not advised, consulted with or assisted any bidder in the preparation of any proposal submitted in response to this RFP nor have I submitted a letter of support or similar endorsement.

I understand and agree that the evaluation process is to be conducted in an impartial manner without bias or prejudice. In this regard, I hereby certify that, to the best of my knowledge, there are no circumstances that would reasonably support a good faith charge of bias. I further understand that in the event a good faith charge of bias is made, it will rest with me to decide whether I should be disqualified from participation in the evaluation process.

I agree to hold confidential all information related to the contents of Requests for Proposals presented during the review process until such time as the Department formally releases the award decision notices for public distribution.

Min

3/13/2025

Signature