



**STATE OF MAINE
DEPARTMENT OF ENVIRONMENTAL
PROTECTION**

**Janet T. Mills
Governor**

**Melanie Loyzim
Commissioner**

AWARD NOTIFICATION LETTER

July 26, 2024

Rockland Marine Corporation
79 Mechanic Street
Rockland Maine, 04841

SUBJECT: Notice of Conditional Contract Award under RFP # 202405104,
Oil Recovery Barge, Drydock 2024

Dear Perry Holmes:

This letter is in regard to the subject Request for Proposals (RFP), issued by the State of Maine Department of Environmental Protection for Oil Recovery Barge, Drydock 2024. The Department has evaluated the proposals received using the evaluation criteria identified in the RFP, and the Department is hereby announcing its conditional contract award to the following bidder:

- Rockland Marine Corporation

The bidder listed above received the evaluation team's highest ranking. The Department will be contacting the aforementioned bidder soon to negotiate a contract. As provided in the RFP, the Notice of Conditional Contract Award is subject to execution of a written contract and, as a result, this Notice does NOT constitute the formation of a contract between the Department and the apparent successful vendor. The vendor shall not acquire any legal or equitable rights relative to the contract services until a contract containing terms and conditions acceptable to the Department is executed. The Department further reserves the right to cancel this Notice of Conditional Contract Award at any time prior to the execution of a written contract.

As stated in the RFP, following announcement of this award decision, all submissions in response to the RFP are considered public records available for public inspection pursuant to the State of Maine Freedom of Access Act (FOAA). 1 M.R.S. §§ 401 et seq.; 5 M.R.S. § 1825-B (6).

This award decision is conditioned upon final approval by the State Procurement Review Committee and the successful negotiation of a contract. A Statement of Appeal Rights has been provided with this letter; see below.

Thank you for your interest in doing business with the State of Maine.

Sincerely,

A handwritten signature in blue ink that reads "Bob Shannon".

Robert Shannon
State of Maine
Department of Environmental Protection
Bangor, Me 04401

STATEMENT OF APPEAL RIGHTS

Any person aggrieved by an award decision may request an appeal hearing. The request must be made to the Director of the Bureau of General Services, in writing, within 15 days of notification of the contract award as provided in 5 M.R.S. § 1825-E (2) and the Rules of the Department of Administrative and Financial Services, Bureau of General Services, Division of Purchases, Chapter 120, § (2) (2).

**STATE OF MAINE
TEAM CONSENSUS EVALUATION NOTES**

RFP #: 202405104
RFP TITLE: Oil Recovery Barge, Drydock 2024
BIDDER: Rockland Marine
DATE: July 23,2024

SUMMARY PAGE

Department Name: Environmental Protection
Name of RFP Coordinator: Robert Shannon
Names of Evaluators: Chris Hopper, Darian Higgins

<u>Pass/Fail Criteria</u>	<u>Pass</u>	<u>Fail</u>
Section I. Preliminary Information (Eligibility)	X	
<u>Scoring Sections</u>	<u>Points Available</u>	<u>Points Awarded</u>
Section II. Organization Qualifications and Experience	35	35
Section III. Proposed Services	30	30
Section IV. Cost Proposal	35	35
<u>Total Points</u>	<u>100</u>	<u>100</u>

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DATE: July 23,2024

**OVERVIEW OF SECTION I
Preliminary Information**

Section I. Preliminary Information

Evaluation Team Comments:

Rockland Marine is a known qualified and experienced company who has performed this type of work for the Department and this particular barge in the past. The work was completed in a timely manner to the quality expected.

Of note, Rockland Marine was the only bidder for this project.

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**EVALUATION OF SECTION II
Organization Qualifications and Experience**

	<u>Points Availabl e</u>	<u>Points Awarde d</u>
Section II. Organization Qualifications and Experience	30	30

Evaluation Team Comments:

- I. Rockland Marine is a known qualified and experienced company who has performed this type of work for the Department and this particular barge in the past. The work was completed in a timely manner to the quality expected.
 - Rockland Marine Corp is a for-profit subchapter S corporation providing ship and boat building and repair services to the federal government. Located in Rockland, Maine, the small business performs barge, boat, and ship overhaul, maintenance, drydocking, emergency repair, and other maritime services for agencies including the Department of the Navy, Department of Homeland Security, and Department of Transportation Maritime Administration.
 - Through prime contract awards, Rockland Marine has provided routine overhaul, towing, repair, lead abatement, steel fabrication, fuel system repair, and emergency drydock services for Navy barges and Coast Guard vessels including cutters and harbor tugs. The company has received small business set-aside contracts from Naval Sea Systems Command and set-aside delivery orders under an IDIQ contract with Coast Guard sectors across the Northeast. Services aim to maintain fleet readiness through scheduled maintenance as well as unplanned repairs.
 - The company holds a 2023 multiple award IDIQ contract with Coast Guard providing drydocking, repair, and emergency repair services for 65-foot Harbor Tugs homeported across multiple Northeastern states. The total small business set-aside contract has a potential value of \$9.9 million over a five year period of performance. Task orders are expected to ensure tug readiness for coastal security, search and rescue, and other missions.

- II. Subcontractors
Rockland Marine Corporation is typically a full service Marine contractor. Due to schedule demands, subcontractors may be required to provide assistance to a project when determined by Rockland Marine. Any subcontractor is overseen by

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Rockland Marine Quality Control / Quality Assurance department. All subcontractors are vetted and trusted by Rockland Marine and proven to be competent in their respective trade.

III. Organization Chart

Rockland Marine's Organization Chart is trusted and long established. Rockland Marine is established and a preferred contractor for Marine / Ship Building work by the United States Coast Guard, United States Navy and United States Department of Transportation. In addition the Organization is well known by various Departments within the State of Maine Government.

IV. Litigation

There are no known litigation proceedings on the professional work or quality of work against Rockland Marine Corporation.

V. Financial Viability

According to the latest Gov Tribe report Rockland Marine Corporation for calendar year 2023 successfully performed \$22.3 million dollars in contract work.

VI. Certificates of Insurance

Any and all certificates of insurance can be provided upon request.

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**EVALUATION OF SECTION III
Proposed Services**

	<u>Points Availabl e</u>	<u>Points Awarde d</u>
Section III. Proposed Services	35	35

Evaluation Team Comments:

The Evaluation Team came together and assessed the submitted work proposal package from Rockland Marine Corporation. We were in unison in our decision to award the contract to Rockland Marine. We took into account their long impressive history in the industry but more importantly, we trusted the Department’s great track record with the organization.

This specific barge has been to Rockland Marine multiple times in the past for similar work and every time we have been pleased with the finished product.

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**EVALUATION OF SECTION IV
Cost Proposal**

Cost Proposal Being Scored	x	Score Weight	=	Score
\$254,154.50	x	35 points	=	35

Evaluation Team Comments:

Rockland Marine is a known qualified and experienced company who has performed this type of work for the Department and this particular barge. The cost proposal, based on our consultation with our maintenance contractor Bucksport Marine, is in the realm of our expected cost for the project. The Team is content with the cost associated with this magnitude of work.

Rockland Marine proposed a cost of \$254,154.50.



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AGREEMENT AND DISCLOSURE STATEMENT
RFP #: 202405104
RFP TITLE: Oil Recovery Barge, Drydock 2024

I, Robert Shannon accept the offer to become a member of the Request for Proposals (RFP) Evaluation Team for the State of Maine Department of Environmental Protection. I do hereby accept the terms set forth in this agreement AND hereby disclose any affiliation or relationship I may have in connection with a bidder who has submitted a proposal to this RFP.

Neither I nor any member of my immediate family have a personal or financial interest, direct or indirect, in the bidders whose proposals I will be reviewing. "Interest" may include, but is not limited to: current or former ownership in the bidder's company; current or former Board membership; current or former employment with the bidder; current or former personal contractual relationship with the bidder (example: paid consultant); and/or current or former relationship to a bidder's official which could reasonably be construed to constitute a conflict of interest (personal relationships may be perceived by the public as a potential conflict of interest).

I have not advised, consulted with or assisted any bidder in the preparation of any proposal submitted in response to this RFP nor have I submitted a letter of support or similar endorsement.

I understand and agree that the evaluation process is to be conducted in an impartial manner without bias or prejudice. In this regard, I hereby certify that, to the best of my knowledge, there are no circumstances that would reasonably support a good faith charge of bias. I further understand that in the event a good faith charge of bias is made, it will rest with me to decide whether I should be disqualified from participation in the evaluation process.

I agree to hold confidential all information related to the contents of Requests for Proposals presented during the review process until such time as the Department formally releases the award decision notices for public distribution.

Signature

Date



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AGREEMENT AND DISCLOSURE STATEMENT
RFP #: 202405104
RFP TITLE: Oil Recovery Barge, Drydock 2024

I, Chris Hopper accept the offer to become a member of the Request for Proposals (RFP) Evaluation Team for the State of Maine Department of Environmental Protection. I do hereby accept the terms set forth in this agreement AND hereby disclose any affiliation or relationship I may have in connection with a bidder who has submitted a proposal to this RFP.

Neither I nor any member of my immediate family have a personal or financial interest, direct or indirect, in the bidders whose proposals I will be reviewing. "Interest" may include, but is not limited to: current or former ownership in the bidder's company; current or former Board membership; current or former employment with the bidder; current or former personal contractual relationship with the bidder (example: paid consultant); and/or current or former relationship to a bidder's official which could reasonably be construed to constitute a conflict of interest (personal relationships may be perceived by the public as a potential conflict of interest).

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A handwritten signature in black ink that reads "Christopher Hopper".

7/26/2024

Signature

Date



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Governor

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Commissioner

AGREEMENT AND DISCLOSURE STATEMENT
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RFP TITLE: Oil Recovery Barge, Drydock 2024

I, Darian Higgins accept the offer to become a member of the Request for Proposals (RFP) Evaluation Team for the State of Maine Department of Environmental Protection. I do hereby accept the terms set forth in this agreement AND hereby disclose any affiliation or relationship I may have in connection with a bidder who has submitted a proposal to this RFP.

Neither I nor any member of my immediate family have a personal or financial interest, direct or indirect, in the bidders whose proposals I will be reviewing. "Interest" may include, but is not limited to: current or former ownership in the bidder's company; current or former Board membership; current or former employment with the bidder; current or former personal contractual relationship with the bidder (example: paid consultant); and/or current or former relationship to a bidder's official which could reasonably be construed to constitute a conflict of interest (personal relationships may be perceived by the public as a potential conflict of interest).

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Janet T. Mills

Signature

7/22/2024

Date