

Talbot, Matt

From: Talbot, Matt
Sent: Monday, April 8, 2024 11:45 AM
To: Journey's End Marina
Subject: State of Maine RFP Notification
Attachments: Award_Notification_Letter_JEM_signed.pdf

Good Morning Nick,

I have attached the official letter, but wanted to let you know that the Department has chosen to conditionally award the bid to Journey's End for the Repower of a Webber Cove-29 RFP. I appreciate your time, effort, and consideration towards this project.

I will be in contact to discuss the next steps soon.

All the best,
Matt Talbot



Colonel Matthew A. Talbot
Maine Marine Patrol
Office: 207.624.6585 • **Cell:** 207.542.3088
Email: matt.talbot@maine.gov
21 State House Station, Augusta, ME 04333



**STATE OF MAINE
DEPARTMENT OF MARINE RESOURCES**

**Janet T. Mills
Governor**

**Patrick Keliher
Commissioner**

April 8, 2024

Journey's End Marina
120 Tillson Ave.
Rockland, ME 04841
nohara@journeysend.com

**SUBJECT: Notice of Conditional Contract Award under RFP #202402043,
Repower of a Webber Cove-29**

Dear Nicholas O'Hara:

This letter is in regard to the subject Request for Proposals (RFP), issued by the State of Maine Department of Marine Resources for Repower of a Webber Cove-29. The Department has evaluated the proposals received using the evaluation criteria identified in the RFP, and the Department is hereby announcing its conditional contract award to the following bidder:

- Journey's End Marina

The bidder listed above received the evaluation team's highest ranking. The Department will be contacting the aforementioned bidder soon to negotiate a contract. As provided in the RFP, the Notice of Conditional Contract Award is subject to execution of a written contract and, as a result, this Notice does NOT constitute the formation of a contract between the Department and the apparent successful vendor. The vendor shall not acquire any legal or equitable rights relative to the contract services until a contract containing terms and conditions acceptable to the Department is executed. The Department further reserves the right to cancel this Notice of Conditional Contract Award at any time prior to the execution of a written contract.

As stated in the RFP, following announcement of this award decision, all submissions in response to the RFP are considered public records available for public inspection pursuant to the State of Maine Freedom of Access Act (FOAA). 1 M.R.S. §§ 401 et seq.; 5 M.R.S. § 1825-B (6).

This award decision is conditioned upon final approval by the State Procurement Review Committee and the successful negotiation of a contract. A Statement of Appeal Rights has been provided with this letter; see below.

Thank you for your interest in doing business with the State of Maine.

Sincerely,

A handwritten signature in blue ink, appearing to read "Matt Talbot".

Colonel Matt Talbot
Maine Marine Patrol
Department of Marine Resources
207-624-6585
matt.talbot@maine.gov

STATEMENT OF APPEAL RIGHTS

Any person aggrieved by an award decision may request an appeal hearing. The request must be made to the Director of the Bureau of General Services, in writing, within 15 days of notification of the contract award as provided in 5 M.R.S. § 1825-E (2) and the Rules of the Department of Administrative and Financial Services, Bureau of General Services, Division of Purchases, Chapter 120, § (2) (2).

**STATE OF MAINE
TEAM CONSENSUS EVALUATION NOTES**

RFP #: 202402043
RFP TITLE: Repower of a Webber Cove-29
BIDDER: Journey End Marina
DATE: 03/21/2024

SUMMARY PAGE

Department Name: Marine Resources
Name of RFP Coordinator: Matt Talbot
Names of Evaluators: Matt Talbot, Colin MacDonald, Timothy Bennett

<u>Pass/Fail Criteria</u>	<u>Pass</u>	<u>Fail</u>
Section I. Preliminary Information (Eligibility)		
• Proposal Cover Page	X	
• Debarment, Performance and Non-Collusion Certification	X	
•		
<u>Scoring Sections</u>	<u>Points Available</u>	<u>Points Awarded</u>
Section II. Organization Qualifications and Experience	25	N/A
Section III. Proposed Services	40	N/A
Section IV. Cost Proposal	35	N/A
<u>Total Points</u>	<u>100</u>	N/A

ONLY ONE BIDDER SUBMITTED TO THIS RFP

**STATE OF MAINE
TEAM CONSENSUS EVALUATION NOTES**

RFP #: 202402043

RFP TITLE: Repower of a Webber Cove-29

BIDDER: Journey End Marina

DATE: 03/21/2024

**OVERVIEW OF SECTION I
Preliminary Information**

Section I. Preliminary Information

Evaluation Team Comments:

- Proposal Cover Page was included, but not signed by bidder.
- Debarment, Performance and Non-Collusion Certification was included and signed.

**STATE OF MAINE
TEAM CONSENSUS EVALUATION NOTES**

RFP #: 202402043
RFP TITLE: Repower of a Webber Cove-29
BIDDER: Journey End Marina
DATE: 03/21/2024

**EVALUATION OF SECTION II
Organization Qualifications and Experience**

	<u>Points Available</u>	<u>Points Awarded</u>
Section II. Organization Qualifications and Experience	25	N/A

Evaluation Team Comments:

- I. Overview of the Organization
 - Journey’s End Marina has a very good reputation and is a long-established boatyard.
 - The RFP submission is very basic and really only provides a cost proposal.
 - The Bureau of Marine Patrol has completed numerous vessel service projects over the last 20 years and is familiar with the organization’s work.
 - Bidder comments on the many years of work history with DMR and lists three past work orders for the *P/V Dirigo II*.
- II. Subcontractors
 - None listed
- III. Organizational Chart
 - Not provided
- IV. Litigation
 - None provided
- V. Financial Viability
 - Not provided
- VI. Licensure/Certification
 - Not provided
- VII. Certificate of Insurances
 - Not provided

**STATE OF MAINE
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**EVALUATION OF SECTION III
Proposed Services**

	<u>Points Available</u>	<u>Points Awarded</u>
Section III. Proposed Services	40	N/A

Evaluation Team Comments:

- I. Services to be provided
 - Proposal based solely on RFP specifications.
 - No additional/modified work indicated.

- II. Implementation – Work plan
 - No specific work plan provided. Assumed contract period as specified in RFP.

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**EVALUATION OF SECTION IV
Cost Proposal**

Lowest Submitted Cost Proposal	,	Cost Proposal Being Scored	x	Score Weight	=	Score
N/A	,	N/A	x	35 points	=	N/A

Evaluation Team Comments:

- The bid for \$162,258.86 is acceptable as is.
- Journey’s End Marina is a well-established commercial boatyard with a history of satisfactory service work on Department vessels.
- Journey’s End Marina’s location is ideal for where the vessel is currently located and to where the vessel has historically been homeported. It is also convenient for the project coordinator to monitor the project.
- Past experience with the bidder would indicate a history of accurate and competitive pricing.



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AGREEMENT AND DISCLOSURE STATEMENT
RFP #: 202402043
RFP TITLE: Repower of a Webber Cove-29

I, Matt Taubert accept the offer to become a member of the Request for Proposals (RFP) Evaluation Team for the State of Maine Department of Marine Resources. I do hereby accept the terms set forth in this agreement AND hereby disclose any affiliation or relationship I may have in connection with a bidder who has submitted a proposal to this RFP.

Neither I nor any member of my immediate family have a personal or financial interest, direct or indirect, in the bidders whose proposals I will be reviewing. "Interest" may include, but is not limited to: current or former ownership in the bidder's company; current or former Board membership; current or former employment with the bidder; current or former personal contractual relationship with the bidder (example: paid consultant); and/or current or former relationship to a bidder's official which could reasonably be construed to constitute a conflict of interest (personal relationships may be perceived by the public as a potential conflict of interest).

I have not advised, consulted with or assisted any bidder in the preparation of any proposal submitted in response to this RFP nor have I submitted a letter of support or similar endorsement.

I understand and agree that the evaluation process is to be conducted in an impartial manner without bias or prejudice. In this regard, I hereby certify that, to the best of my knowledge, there are no circumstances that would reasonably support a good faith charge of bias. I further understand that in the event a good faith charge of bias is made, it will rest with me to decide whether I should be disqualified from participation in the evaluation process.

I agree to hold confidential all information related to the contents of Requests for Proposals presented during the review process until such time as the Department formally releases the award decision notices for public distribution.

[Signature]
Signature

3/19/24
Date



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AGREEMENT AND DISCLOSURE STATEMENT
RFP #: 202402043
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I, Colin MacDonald accept the offer to become a member of the Request for Proposals (RFP) Evaluation Team for the State of Maine Department of Marine Resources. I do hereby accept the terms set forth in this agreement AND hereby disclose any affiliation or relationship I may have in connection with a bidder who has submitted a proposal to this RFP.

Neither I nor any member of my immediate family have a personal or financial interest, direct or indirect, in the bidders whose proposals I will be reviewing. "Interest" may include, but is not limited to: current or former ownership in the bidder's company; current or former Board membership; current or former employment with the bidder; current or former personal contractual relationship with the bidder (example: paid consultant); and/or current or former relationship to a bidder's official which could reasonably be construed to constitute a conflict of interest (personal relationships may be perceived by the public as a potential conflict of interest).

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Signature

3-19-2024

Date



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AGREEMENT AND DISCLOSURE STATEMENT
RFP #: 202402043
RFP TITLE: Repower of a Webber Cove-29

I, Tim Bennett accept the offer to become a member of the Request for Proposals (RFP) Evaluation Team for the State of Maine Department of Marine Resources. I do hereby accept the terms set forth in this agreement AND hereby disclose any affiliation or relationship I may have in connection with a bidder who has submitted a proposal to this RFP.

Neither I nor any member of my immediate family have a personal or financial interest, direct or indirect, in the bidders whose proposals I will be reviewing. "Interest" may include, but is not limited to: current or former ownership in the bidder's company; current or former Board membership; current or former employment with the bidder; current or former personal contractual relationship with the bidder (example: paid consultant); and/or current or former relationship to a bidder's official which could reasonably be construed to constitute a conflict of interest (personal relationships may be perceived by the public as a potential conflict of interest).

I have not advised, consulted with or assisted any bidder in the preparation of any proposal submitted in response to this RFP nor have I submitted a letter of support or similar endorsement.

I understand and agree that the evaluation process is to be conducted in an impartial manner without bias or prejudice. In this regard, I hereby certify that, to the best of my knowledge, there are no circumstances that would reasonably support a good faith charge of bias. I further understand that in the event a good faith charge of bias is made, it will rest with me to decide whether I should be disqualified from participation in the evaluation process.

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Tim Bennett
Signature

3-20-24
Date