

State of Maine
Master Score Sheet

RFA# 202501004					
Recruitment and Retention Funding for Providers of Psychiatric Medication Management					
Bidder Name:		Aroostook Mental Health Services, Inc.	Community Concepts, Inc.	Kennebec Valley Mental Health Center dba Kennebec Behavioral Health - Augusta	Kennebec Valley Mental Health Center dba Kennebec Behavioral Health - Farmington
Scoring Sections	Points Available	\$55,000	\$25,000	\$55,000	\$55,000
Part I: Priority Service Provision Modality (in-person)	25.00	25.00	25.00	25.00	25.00
Part II: Applicant Experience	20.00	20.00	15.00	18.00	18.00
Part III: Response to RFA Requirement	30.00	28.00	25.00	30.00	30.00
Part IV: Proposed Budget	25.00	25.00	25.00	25.00	25.00
TOTAL	<u>100.00</u>	<u>98.00</u>	<u>90.00</u>	<u>98.00</u>	<u>98.00</u>
Bidder Name:		Kennebec Valley Mental Health Center dba Kennebec Behavioral Health - Skowhegan	Kennebec Valley Mental Health Center dba Kennebec Behavioral Health - Waterville	Kennebec Valley Mental Health Center dba Kennebec Behavioral Health - Winthrop	MaineHealth d/b/a MaineHealth Behavioral Health
Scoring Sections	Points Available	\$55,000	\$55,000	\$55,000	\$55,000
Part I: Priority Service Provision Modality (in-person)	25.00	23.00	25.00	25.00	20.00
Part II: Applicant Experience	20.00	18.00	18.00	18.00	15.00
Part III: Response to RFA Requirement	30.00	28.00	30.00	30.00	30.00
Part IV: Proposed Budget	25.00	25.00	25.00	25.00	10.00
TOTAL	<u>100.00</u>	<u>94.00</u>	<u>98.00</u>	<u>98.00</u>	<u>75.00</u>

RFA# 202501004

Recruitment and Retention Funding for Providers of Psychiatric Medication Management

Bidder Name:		Penobscot Community Health Center, Inc. (PCHC) – Penobscot County	Penobscot Community Health Center, Inc. (PCHC) - Somerset County	Penobscot Community Health Center, Inc. (PCHC) – Waldo County	Spurwink Services, Inc – Biddeford
Scoring Sections	Points Available	\$55,000	\$22,500	\$40,000	\$10,000
Part I: Priority Service Provision Modality (in-person)	25.00	25.00	25.00	25.00	23.00
Part II: Applicant Experience	20.00	15.00	15.00	15.00	18.00
Part III: Response to RFA Requirement	30.00	30.00	30.00	30.00	30.00
Part IV: Proposed Budget	25.00	25.00	20.00	25.00	25.00
TOTAL	<u>100.00</u>	<u>95.00</u>	<u>90.00</u>	<u>95.00</u>	<u>96.00</u>
Bidder Name:		Spurwink Services, Inc – Bridgton	Spurwink Services, Inc – Lewiston	Spurwink Services, Inc – Portland	True Connections Behavioral Health Services, Inc
Scoring Sections	Points Available	\$10,000	\$40,000	\$50,000	\$55,000
Part I: Priority Service Provision Modality (in-person)	25.00	23.00	23.00	23.00	25.00
Part II: Applicant Experience	20.00	18.00	18.00	18.00	20.00
Part III: Response to RFA Requirement	30.00	30.00	30.00	30.00	30.00
Part IV: Proposed Budget	25.00	25.00	25.00	25.00	15.00
TOTAL	<u>100.00</u>	<u>96.00</u>	<u>96.00</u>	<u>96.00</u>	<u>90.00</u>

Janet T. Mills
Governor

Sara Gagné-Holmes
Commissioner



Maine Department of Health and Human Services
Division of Contract Management
11 State House Station
109 Capitol Street
Augusta, Maine 04333-0011
Tel.: (207) 287-3707; Fax: (207) 287-5031
TTY: Dial 711 (Maine Relay)

May-13-2025

Via Electronic Mail: djacques@amhc.org

Aroostook Mental Health Services, Inc.
Debra Jacques, Director of Marketing and Development
180 Academy Street, Suite 3
Presque Isle, ME 04769

SUBJECT: Notice of Conditional Contract Awards under RFA #202501004,
Recruitment and Retention Funding for Providers of Psychiatric Medication
Management

Dear Ms. Jacques,

This letter is in regard to the subject Request for Application (RFA), issued by the State of Maine Department of Health and Human Services, Office of Behavioral Health for Recruitment and Retention Funding for Providers of Psychiatric Medication Management. The Department has evaluated the applications received using the evaluation criteria identified in the RFA, and the Department is hereby announcing its conditional contract awards to the following applicants:

- Aroostook Mental Health Services, Inc.
- Community Concepts, Inc.
- Kennebec Valley Mental Health Center dba Kennebec Behavioral Health
 - Augusta, Farmington, Skowhegan, Waterville, and Winthrop
- MaineHealth d/b/a MaineHealth Behavioral Health
- Penobscot Community Health Center, Inc. (PCHC)
 - Penobscot, Somerset, and Waldo Counties
- Spurwink Services, Inc.
 - Biddeford, Bridgton, Lewiston, and Portland
- True Connections Behavioral Health Services, Inc

The applicants listed above received the evaluation team's highest rankings. The Department will be contacting the aforementioned applicants soon to negotiate a contract. As provided in the RFA, the Notice of Conditional Contract Award is subject to execution of a written contract and, as a result, this Notice does NOT constitute the formation of a contract between the Department and the apparent successful vendor. The vendor shall not acquire any legal or equitable rights relative to the contract services until a contract containing terms and conditions acceptable to the Department is executed. The Department further reserves the

right to cancel this Notice of Conditional Contract Award at any time prior to the execution of a written contract.

As stated in the RFA, following announcement of this award decision, all submissions in response to the RFA are considered public records available for public inspection pursuant to the State of Maine Freedom of Access Act (FOAA). 1 M.R.S. §§ 401 et seq.; 5 M.R.S. § 1825-B (6).

This award decision is conditioned upon final approval by the State Procurement Review Committee and the successful negotiation of a contract.

Any person aggrieved by an award decision may request an appeal hearing. The request must be made to the Director of the Bureau of General Services, in writing, within 15 days of notification of the contract award as provided in 5 M.R.S. § 1825-E (2) and the Rules of the Department of Administrative and Financial Services, Bureau of General Services, Office of State Procurement Services [formerly the Division of Purchases], Chapter 120, § (2) (2).

Thank you for your interest in doing business with the State of Maine.

Sincerely,

Signed by:



EFD18D286BE941B...

Adrienne Leahey
Chief Operating Officer
Office of Behavioral Health

DocuSigned by:



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Debra Downer
Deputy Director for Competitive Procurement
Division of Contract Management

Janet T. Mills
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May-13-2025

Via Electronic Mail: jleblanc@community-concepts.org

Community Concepts, Inc.
Jessica LeBlanc, Director of Behavioral Health Services
240 Bates Street
Lewiston, ME 04240

SUBJECT: Notice of Conditional Contract Awards under RFA #202501004,
Recruitment and Retention Funding for Providers of Psychiatric Medication
Management

Dear Ms. LeBlanc,

This letter is in regard to the subject Request for Application (RFA), issued by the State of Maine Department of Health and Human Services, Office of Behavioral Health for Recruitment and Retention Funding for Providers of Psychiatric Medication Management. The Department has evaluated the applications received using the evaluation criteria identified in the RFA, and the Department is hereby announcing its conditional contract awards to the following applicants:

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- Spurwink Services, Inc.
 - Biddeford, Bridgton, Lewiston, and Portland
- True Connections Behavioral Health Services, Inc

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Sincerely,


Signed by:



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Adrienne Leahey
Chief Operating Officer
Office of Behavioral Health

DocuSigned by:



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Debra Downer
Deputy Director for Competitive Procurement
Division of Contract Management

Janet T. Mills
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May-13-2025

Via Electronic Mail: AKruk@kbhmaine.org

Kennebec Valley Mental Health Center dba Kennebec Behavioral Health
Amber Kruk, Director of Development & Community Engagement
10 Caldwell Road
Augusta, ME 04330

SUBJECT: Notice of Conditional Contract Awards under RFA #202501004,
Recruitment and Retention Funding for Providers of Psychiatric Medication
Management

Dear Ms. Kruk,

This letter is in regard to the subject Request for Application (RFA), issued by the State of Maine Department of Health and Human Services, Office of Behavioral Health for Recruitment and Retention Funding for Providers of Psychiatric Medication Management. The Department has evaluated the applications received using the evaluation criteria identified in the RFA, and the Department is hereby announcing its conditional contract awards to the following applicants:

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Thank you for your interest in doing business with the State of Maine.

Sincerely,

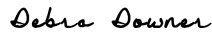
Signed by:



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Adrienne Leahey
Chief Operating Officer
Office of Behavioral Health

DocuSigned by:



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Debra Downer
Deputy Director for Competitive Procurement
Division of Contract Management

Janet T. Mills
Governor

Sara Gagné-Holmes
Commissioner



Maine Department of Health and Human Services
Division of Contract Management
11 State House Station
109 Capitol Street
Augusta, Maine 04333-0011
Tel.: (207) 287-3707; Fax: (207) 287-5031
TTY: Dial 711 (Maine Relay)

May-13-2025

Via Electronic Mail: hblackwell@pchc.com

Penobscot Community Health Center, Inc. (PCHC)
Heather Blackwell, Director of Grants & Development
103 Maine Ave
Bangor, ME 04401

SUBJECT: Notice of Conditional Contract Awards under RFA #202501004,
Recruitment and Retention Funding for Providers of Psychiatric Medication
Management

Dear Ms. Blackwell,

This letter is in regard to the subject Request for Application (RFA), issued by the State of Maine Department of Health and Human Services, Office of Behavioral Health for Recruitment and Retention Funding for Providers of Psychiatric Medication Management. The Department has evaluated the applications received using the evaluation criteria identified in the RFA, and the Department is hereby announcing its conditional contract awards to the following applicants:

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Thank you for your interest in doing business with the State of Maine.

Sincerely,

Signed by:



EFD18D286BE941B...

Adrienne Leahey
Chief Operating Officer
Office of Behavioral Health

DocuSigned by:



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Debra Downer
Deputy Director for Competitive Procurement
Division of Contract Management

Janet T. Mills
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Commissioner



Maine Department of Health and Human Services
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TTY: Dial 711 (Maine Relay)

May-13-2025

Via Electronic Mail: ggallucci@spurwink.org

Spurwink Services, Inc
Gabrielle Gallucci, Director of Business Development
901 Washington Ave, Suite 100
Portland, ME 04103

SUBJECT: Notice of Conditional Contract Awards under RFA #202501004,
Recruitment and Retention Funding for Providers of Psychiatric Medication
Management

Dear Ms. Gallucci,

This letter is in regard to the subject Request for Application (RFA), issued by the State of Maine Department of Health and Human Services, Office of Behavioral Health for Recruitment and Retention Funding for Providers of Psychiatric Medication Management. The Department has evaluated the applications received using the evaluation criteria identified in the RFA, and the Department is hereby announcing its conditional contract awards to the following applicants:

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Thank you for your interest in doing business with the State of Maine.

Sincerely,

Signed by:



EFD18D286BE941B...

Adrienne Leahey
Chief Operating Officer
Office of Behavioral Health

DocuSigned by:



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Debra Downer
Deputy Director for Competitive Procurement
Division of Contract Management

Janet T. Mills
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Maine Department of Health and Human Services
Division of Contract Management
11 State House Station
109 Capitol Street
Augusta, Maine 04333-0011
Tel.: (207) 287-3707; Fax: (207) 287-5031
TTY: Dial 711 (Maine Relay)

May-13-2025

Via Electronic Mail: julie@trueconnectionsme.org

True Connections Behavioral Health Services, Inc
Julie Racine, Executive Director
9 Main Street
Lincoln, ME. 04457

SUBJECT: Notice of Conditional Contract Awards under RFA #202501004,
Recruitment and Retention Funding for Providers of Psychiatric Medication
Management

Dear Ms. Racine,

This letter is in regard to the subject Request for Application (RFA), issued by the State of Maine Department of Health and Human Services, Office of Behavioral Health for Recruitment and Retention Funding for Providers of Psychiatric Medication Management. The Department has evaluated the applications received using the evaluation criteria identified in the RFA, and the Department is hereby announcing its conditional contract awards to the following applicants:

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Thank you for your interest in doing business with the State of Maine.

Sincerely,

Signed by:



EFD18D286BE941B...

Adrienne Leahey
Chief Operating Officer
Office of Behavioral Health

DocuSigned by:



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Deputy Director for Competitive Procurement
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TTY: Dial 711 (Maine Relay)

May-13-2025

Via Electronic Mail: Mary.Tee@mainehealth.org

MaineHealth d/b/a MaineHealth Behavioral Health
Mary Catherine Tee/Senior Grants Administrator
110 Free Street
Portland, ME 04101

SUBJECT: Notice of Conditional Contract Awards under RFA #202501004,
Recruitment and Retention Funding for Providers of Psychiatric Medication
Management

Dear Ms. Tee,

This letter is in regard to the subject Request for Application (RFA), issued by the State of Maine Department of Health and Human Services, Office of Behavioral Health for Recruitment and Retention Funding for Providers of Psychiatric Medication Management. The Department has evaluated the applications received using the evaluation criteria identified in the RFA, and the Department is hereby announcing its conditional contract awards to the following applicants:

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Sincerely,

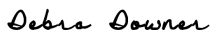
Signed by:



EFD18D286BE941B...

Adrienne Leahey
Chief Operating Officer
Office of Behavioral Health

DocuSigned by:



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Debra Downer
Deputy Director for Competitive Procurement
Division of Contract Management

**STATE OF MAINE
TEAM CONSENSUS EVALUATION NOTES**

RFA #: 202501004

RFA TITLE: Recruitment and Retention Funding for Providers of Psychiatric Medication Management

APPLICANT: Aroostook Mental Health Services, Inc.

DATE: April 28, 2025

SUMMARY PAGE

Department Name: Health and Human Services

Name of RFA Coordinator: Stacy Martin

Names of Evaluators: Patrick Haskell, Stephanie Kadnar, Adrienne Leahey, Angie Newhouse

<u>Scoring Sections</u>	<u>Points Available</u>	<u>Points Award</u>
Part I. Priority Service Provision Modality (In-Person)	25.00	25.00
Part II. Applicant Experience	20.00	20.00
Part III. Response to RFA Requirements	30.00	28.00
Part IV. Proposed Budget	25.00	25.00
<u>Total Points</u>	<u>100.00</u>	<u>98.00</u>

**STATE OF MAINE
TEAM CONSENSUS EVALUATION NOTES**

RFA #: 202501004

RFA TITLE: Recruitment and Retention Funding for Providers of Psychiatric Medication Management

APPLICANT: Aroostook Mental Health Services, Inc.

DATE: April 28, 2025

**OVERVIEW OF PART I
Preliminary Information**

	<u>Points Available</u>	<u>Points Awarded</u>
Part I. Priority Service Provision Modality (In-Person)	25.00	25.00

Evaluation Team Comments:

PART I – Priority Service Provision Modality (In-Person)

- Currently provides some in-person Psychiatric Medication Management Services (PMMS) and intends to continue
- Currently providing 54% in person, 7% hybrid 39% full telehealth
- Anticipated location for Aroostook and Hancock

**STATE OF MAINE
TEAM CONSENSUS EVALUATION NOTES**

RFA #: 202501004

RFA TITLE: Recruitment and Retention Funding for Providers of Psychiatric Medication Management

APPLICANT: Aroostook Mental Health Services, Inc.

DATE: April 28, 2025

**EVALUATION OF PART II
Organization Qualifications and Experience**

	<u>Points Available</u>	<u>Points Awarded</u>
Part II. Applicant Experience	20.00	20.00

Evaluation Team Comments:

PART II – Applicant Experience

- Certified Community Behavioral Health Center
- 60 years of providing behavioral health services
- Largest provider of behavioral health services in the region
- 27 service locations in Aroostook, Hancock, and Washington Counties
- 5,000 clients annually- staff of over 350 employees
- Also offer SUD services (MAT) and Residential Treatment Services
- Telehealth services using out-of-State providers for MAT
- Provided 2 relevant projects
- Provide med management to adults and children

Subcontractors

- Indicates N/A

Litigation

- Provided as required

**STATE OF MAINE
TEAM CONSENSUS EVALUATION NOTES**

RFA #: 202501004

RFA TITLE: Recruitment and Retention Funding for Providers of Psychiatric Medication Management

APPLICANT: Aroostook Mental Health Services, Inc.

DATE: April 28, 2025

**EVALUATION OF PART III
Proposed Services**

	<u>Points Available</u>	<u>Points Awarded</u>
Part III. Response to RFA Requirements	30.00	28.00

Evaluation Team Comments:

PART III – Response to RFA Requirements
A. Psychiatric Medication Management Services
<ul style="list-style-type: none">• Plan to provide telehealth services in Aroostook, Hancock, and Washington Counties, but lacks specific detail• Identified counties are designated professional shortage areas• Identifies transportation challenges in rural communities which increase challenge for accessing behavioral health services.
B. Operational Requirements
<ul style="list-style-type: none">• Provided evidence of being a current MaineCare provider• Provided evidence of licensure as a PMMS under Section 65
C. Narrative Report
<ul style="list-style-type: none">• Has a HR platform Paylocity tracks vacancies, filled positions, turnover rate, and can generate reports• Ability to provide reporting in 30 calendar days

**STATE OF MAINE
TEAM CONSENSUS EVALUATION NOTES**

RFA #: 202501004

RFA TITLE: Recruitment and Retention Funding for Providers of Psychiatric Medication Management

APPLICANT: Aroostook Mental Health Services, Inc.

DATE: April 28, 2025

**EVALUATION OF PART IV
Cost Proposal**

	<u>Points Available</u>	<u>Points Awarded</u>
Part IV. Proposed Budget	25.00	25.00

Evaluation Team Comments:

- | |
|--|
| <ul style="list-style-type: none">• Requesting \$55,000 for retention (incentive) bonuses for current PA, PNP and MD |
|--|

**STATE OF MAINE
TEAM CONSENSUS EVALUATION NOTES**

RFA #: 202501004

RFA TITLE: Recruitment and Retention Funding for Providers of Psychiatric Medication Management

APPLICANT: Community Concepts, Inc.

DATE: April 28, 2025

SUMMARY PAGE

Department Name: Health and Human Services

Name of RFA Coordinator: Stacy Martin

Names of Evaluators: Patrick Haskell, Stephanie Kadnar, Adrienne Leahey, Angie Newhouse

<u>Scoring Sections</u>	<u>Points Available</u>	<u>Points Award</u>
Part I. Priority Service Provision Modality (In-Person)	25.00	25.00
Part II. Applicant Experience	20.00	15.00
Part III. Response to RFA Requirements	30.00	25.00
Part IV. Proposed Budget	25.00	25.00
<u>Total Points</u>	<u>100.00</u>	<u>90.00</u>

**STATE OF MAINE
TEAM CONSENSUS EVALUATION NOTES**

RFA #: 202501004

RFA TITLE: Recruitment and Retention Funding for Providers of Psychiatric Medication Management

APPLICANT: Community Concepts, Inc.

DATE: April 28, 2025

**OVERVIEW OF PART I
Preliminary Information**

	<u>Points Available</u>	<u>Points Awarded</u>
Part I. Priority Service Provision Modality (In-Person)	25.00	25.00

Evaluation Team Comments:

PART I – Priority Service Provision Modality (In-Person)

- Not a current Psychiatric Medication Management Services (PMMS) provider but intend to offer PMMS
- Will offer 8 hours of services per week but does not commit to the number of hours provided in person
- Describes hybrid, in-person office and telehealth based on client needs and preferences
- In-person service area Rumford Maine serving Oxford County
- The amount of time in person versus telehealth settings will be based on the needs and preference of the clients and may be up to one hundred percent (100%) of the time in-person

**STATE OF MAINE
TEAM CONSENSUS EVALUATION NOTES**

RFA #: 202501004

RFA TITLE: Recruitment and Retention Funding for Providers of Psychiatric Medication Management

APPLICANT: Community Concepts, Inc.

DATE: April 28, 2025

**EVALUATION OF PART II
Organization Qualifications and Experience**

	<u>Points Available</u>	<u>Points Awarded</u>
Part II. Applicant Experience	20.00	15.00

Evaluation Team Comments:

PART II – Applicant Experience
<ul style="list-style-type: none">• Founded in 1965• Community Action Agency and licensed Mental Health Organization and Substance Abuse Agency• Primarily serving Maine’s Androscoggin, Oxford, and Franklin Counties• Merged with Oxford County Mental Health Services (OCMHS), a nonprofit providing a range of behavioral health services and education• Is in the process of adding Medication Management Services to their Mental Health Organization license• Provided 2 relevant projects; one for OCMHS is directly related to PMMS, while the other is not fully relevant to PMMS
Subcontractors
<ul style="list-style-type: none">• Indicates N/A
Litigation
<ul style="list-style-type: none">• Provided as required

**STATE OF MAINE
TEAM CONSENSUS EVALUATION NOTES**

RFA #: 202501004

RFA TITLE: Recruitment and Retention Funding for Providers of Psychiatric Medication Management

APPLICANT: Community Concepts, Inc.

DATE: April 28, 2025

**EVALUATION OF PART III
Proposed Services**

	<u>Points Available</u>	<u>Points Awarded</u>
Part III. Response to RFA Requirements	30.00	25.00

Evaluation Team Comments:

PART III – Response to RFA Requirements
A. Psychiatric Medication Management Services
<ul style="list-style-type: none">• Provided specific details of the geographical area and outlined service via telehealth• Included statistical rates of high/middle school students• Ratio of population to mental health providers is 350:1
B. Operational Requirements
<ul style="list-style-type: none">• Provided evidence of being a current MaineCare provider• Currently in the process of becoming a PMMS under Section 65 but no specific details provided
C. Narrative Report
<ul style="list-style-type: none">• Can utilize the EHR system for the data collection and reporting within the required timeframe

**STATE OF MAINE
TEAM CONSENSUS EVALUATION NOTES**

RFA #: 202501004

RFA TITLE: Recruitment and Retention Funding for Providers of Psychiatric Medication Management

APPLICANT: Community Concepts, Inc.

DATE: April 28, 2025

**EVALUATION OF PART IV
Cost Proposal**

	<u>Points Available</u>	<u>Points Awarded</u>
Part IV. Proposed Budget	25.00	25.00

Evaluation Team Comments:

- | |
|---|
| <ul style="list-style-type: none">• Requesting \$25,000• \$15,000 for retention and \$10,000 for recruitment |
|---|

**STATE OF MAINE
TEAM CONSENSUS EVALUATION NOTES**

RFA #: 202501004

RFA TITLE: Recruitment and Retention Funding for Providers of Psychiatric Medication Management

APPLICANT: Kennebec Behavioral Health - Augusta

DATE: April 28, 2025

SUMMARY PAGE

Department Name: Health and Human Services

Name of RFA Coordinator: Stacy Martin

Names of Evaluators: Patrick Haskell, Stephanie Kadnar, Adrienne Leahey, Angie Newhouse

<u>Scoring Sections</u>	<u>Points Available</u>	<u>Points Award</u>
Part I. Priority Service Provision Modality (In-Person)	25.00	25.00
Part II. Applicant Experience	20.00	18.00
Part III. Response to RFA Requirements	30.00	30.00
Part IV. Proposed Budget	25.00	25.00
<u>Total Points</u>	<u>100.00</u>	<u>98.00</u>

**STATE OF MAINE
TEAM CONSENSUS EVALUATION NOTES**

RFA #: 202501004

RFA TITLE: Recruitment and Retention Funding for Providers of Psychiatric Medication Management

APPLICANT: Kennebec Behavioral Health - Augusta

DATE: April 28, 2025

**OVERVIEW OF PART I
Preliminary Information**

	<u>Points Available</u>	<u>Points Awarded</u>
Part I. Priority Service Provision Modality (In-Person)	25.00	25.00

Evaluation Team Comments:

PART I – Priority Service Provision Modality (In-Person)

- Currently provides some in-person Psychiatric Medication Management Services (PMMS)
- Identifies 5 medication management clinics
- Services are almost exclusively provided via in-person method
- Telehealth when clinically appropriate- based on diagnosis, etc.
- Services provided would be from Augusta clinic and serve surrounding communities
- Due to medication management challenges, some members seeking care travel significant distances- Aroostook County

**STATE OF MAINE
TEAM CONSENSUS EVALUATION NOTES**

RFA #: 202501004

RFA TITLE: Recruitment and Retention Funding for Providers of Psychiatric Medication Management

APPLICANT: Kennebec Behavioral Health - Augusta

DATE: April 28, 2025

**EVALUATION OF PART II
Organization Qualifications and Experience**

	<u>Points Available</u>	<u>Points Awarded</u>
Part II. Applicant Experience	20.00	18.00

Evaluation Team Comments:

PART II – Applicant Experience

- CARF- accredited, non-profit mental health provider founded in 1960
- Operates 5 medication management clinics: Augusta, Farmington, Skowhegan, Waterville, and Winthrop
- SFY24- 4,574 adults and 1,248 youth served
- A CCBHC with funding from SAMSHA
- Has held multiple state contracts including Project Recovery and Rural Communities Opioid Response Program
- Serves more than 18,500 members annually
- Provided 2 related projects

Subcontractors

- No indication, removed from the form

Litigation

- Indicates none

**STATE OF MAINE
TEAM CONSENSUS EVALUATION NOTES**

RFA #: 202501004

RFA TITLE: Recruitment and Retention Funding for Providers of Psychiatric Medication Management

APPLICANT: Kennebec Behavioral Health - Augusta

DATE: April 28, 2025

**EVALUATION OF PART III
Proposed Services**

	<u>Points Available</u>	<u>Points Awarded</u>
Part III. Response to RFA Requirements	30.00	30.00

Evaluation Team Comments:

PART III – Response to RFA Requirements
A. Psychiatric Medication Management Services
<ul style="list-style-type: none">• Reports that telehealth is used sparingly in the community around the Augusta clinic• Does not anticipate increasing telehealth-based services• Telehealth may be used for individuals in more distant locations
B. Operational Requirements
<ul style="list-style-type: none">• Provided evidence of being a current MaineCare provider• Provided evidence of licensure as a PMMS under Section 65
C. Narrative Report
<ul style="list-style-type: none">• Agree to provide reports in 30 days, focus on retention vs recruitment• Detail related to data collection and analysis

**STATE OF MAINE
TEAM CONSENSUS EVALUATION NOTES**

RFA #: 202501004

RFA TITLE: Recruitment and Retention Funding for Providers of Psychiatric Medication Management

APPLICANT: Kennebec Behavioral Health - Augusta

DATE: April 28, 2025

**EVALUATION OF PART IV
Cost Proposal**

	<u>Points Available</u>	<u>Points Awarded</u>
Part IV. Proposed Budget	25.00	25.00

Evaluation Team Comments:

- Requesting \$55,000
- Provided a detailed breakdown of retention bonuses for DO, PA, PMHNP, RNC, and MA staff and supervision costs for DO, PA, PMHNP and RNC staff
- All requests are to cover partial costs, actual costs were identified in the report

**STATE OF MAINE
TEAM CONSENSUS EVALUATION NOTES**

RFA #: 202501004

RFA TITLE: Recruitment and Retention Funding for Providers of Psychiatric Medication Management

APPLICANT: Kennebec Behavioral Health - Farmington

DATE: April 28, 2025

SUMMARY PAGE

Department Name: Health and Human Services

Name of RFA Coordinator: Stacy Martin

Names of Evaluators: Patrick Haskell, Stephanie Kadnar, Adrienne Leahey, Angie Newhouse

<u>Scoring Sections</u>	<u>Points Available</u>	<u>Points Award</u>
Part I. Priority Service Provision Modality (In-Person)	25.00	25.00
Part II. Applicant Experience	20.00	18.00
Part III. Response to RFA Requirements	30.00	30.00
Part IV. Proposed Budget	25.00	25.00
<u>Total Points</u>	<u>100.00</u>	<u>98.00</u>

**STATE OF MAINE
TEAM CONSENSUS EVALUATION NOTES**

RFA #: 202501004

RFA TITLE: Recruitment and Retention Funding for Providers of Psychiatric Medication Management

APPLICANT: Kennebec Behavioral Health - Farmington

DATE: April 28, 2025

**OVERVIEW OF PART I
Preliminary Information**

	<u>Points Available</u>	<u>Points Awarded</u>
Part I. Priority Service Provision Modality (In-Person)	25.00	25.00

Evaluation Team Comments:

PART I – Priority Service Provision Modality (In-Person)

- Currently provides some in-person Psychiatric Medication Management Services (PMMS)
- Identifies 5 medication management clinics
- Services are almost exclusively provided via in-person method
- Telehealth when clinically appropriate- based on diagnosis, etc.
- Services provided would be from Farmington clinic and serve surrounding communities
- Due to medication management challenges, some members seeking care travel significant distances- Aroostook County

**STATE OF MAINE
TEAM CONSENSUS EVALUATION NOTES**

RFA #: 202501004

RFA TITLE: Recruitment and Retention Funding for Providers of Psychiatric Medication Management

APPLICANT: Kennebec Behavioral Health - Farmington

DATE: April 28, 2025

**EVALUATION OF PART II
Organization Qualifications and Experience**

	<u>Points Available</u>	<u>Points Awarded</u>
Part II. Applicant Experience	20.00	18.00

Evaluation Team Comments:

PART II – Applicant Experience

- CARF- accredited, non-profit mental health provider founded in 1960
- Operates 5 medication management clinics: Augusta, Farmington, Skowhegan, Waterville, and Winthrop
- SFY24- 4,574 adults and 1,248 youth served
- A CCBHC with funding from SAMSHA
- Has held multiple state contracts including Project Recovery and Rural Communities Opioid Response Program
- Serves more than 18,500 members annually
- Provided 2 related projects

Subcontractors

- No indication, removed from the form

Litigation

- Indicates none

**STATE OF MAINE
TEAM CONSENSUS EVALUATION NOTES**

RFA #: 202501004

RFA TITLE: Recruitment and Retention Funding for Providers of Psychiatric Medication Management

APPLICANT: Kennebec Behavioral Health - Farmington

DATE: April 28, 2025

**EVALUATION OF PART III
Proposed Services**

	<u>Points Available</u>	<u>Points Awarded</u>
Part III. Response to RFA Requirements	30.00	30.00

Evaluation Team Comments:

PART III – Response to RFA Requirements
A. Psychiatric Medication Management Services
<ul style="list-style-type: none">• Reports that telehealth is used sparingly in the community around the Farmington clinic.• Does not anticipate increasing telehealth-based services.• Telehealth may be used for individuals in more distant locations.
B. Operational Requirements
<ul style="list-style-type: none">• Provided evidence of being a current MaineCare provider• Provided evidence of licensure as a PMMS under Section 65
C. Narrative Report
<ul style="list-style-type: none">• Agree to provide reports in 30 days, focus on retention vs recruitment• Detail related to data collection and analysis

**STATE OF MAINE
TEAM CONSENSUS EVALUATION NOTES**

RFA #: 202501004

RFA TITLE: Recruitment and Retention Funding for Providers of Psychiatric Medication Management

APPLICANT: Kennebec Behavioral Health - Farmington

DATE: April 28, 2025

**EVALUATION OF PART IV
Cost Proposal**

	<u>Points Available</u>	<u>Points Awarded</u>
Part IV. Proposed Budget	25.00	25.00

Evaluation Team Comments:

- Requesting \$55,000
- Provided a detailed breakdown of retention bonuses for PMHNP, RNC, and MA staff and supervision costs for PMHNP and RNC staff
- All requests are to cover partial costs, actual costs were identified in the report

**STATE OF MAINE
TEAM CONSENSUS EVALUATION NOTES**

RFA #: 202501004

RFA TITLE: Recruitment and Retention Funding for Providers of Psychiatric Medication Management

APPLICANT: Kennebec Behavioral Health - Skowhegan

DATE: April 28, 2025

SUMMARY PAGE

Department Name: Health and Human Services

Name of RFA Coordinator: Stacy Martin

Names of Evaluators: Patrick Haskell, Stephanie Kadnar, Adrienne Leahey, Angie Newhouse

<u>Scoring Sections</u>	<u>Points Available</u>	<u>Points Award</u>
Part I. Priority Service Provision Modality (In-Person)	25.00	23.00
Part II. Applicant Experience	20.00	18.00
Part III. Response to RFA Requirements	30.00	28.00
Part IV. Proposed Budget	25.00	25.00
<u>Total Points</u>	<u>100.00</u>	<u>94.00</u>

**STATE OF MAINE
TEAM CONSENSUS EVALUATION NOTES**

RFA #: 202501004

RFA TITLE: Recruitment and Retention Funding for Providers of Psychiatric Medication Management

APPLICANT: Kennebec Behavioral Health - Skowhegan

DATE: April 28, 2025

**OVERVIEW OF PART I
Preliminary Information**

	<u>Points Available</u>	<u>Points Awarded</u>
Part I. Priority Service Provision Modality (In-Person)	25.00	23.00

Evaluation Team Comments:

PART I – Priority Service Provision Modality (In-Person)

- Currently provides some in-person Psychiatric Medication Management Services (PMMS)
- Identifies 5 medication management clinics
- Services are almost exclusively provided via in-person method
- Telehealth when clinically appropriate- based on diagnosis, etc.
- States services provided would be from Winthrop clinic (rather than Farmington) and serve surrounding communities
- Due to medication management challenges, some members seeking care travel significant distances- Aroostook County

**STATE OF MAINE
TEAM CONSENSUS EVALUATION NOTES**

RFA #: 202501004

RFA TITLE: Recruitment and Retention Funding for Providers of Psychiatric Medication Management

APPLICANT: Kennebec Behavioral Health - Skowhegan

DATE: April 28, 2025

**EVALUATION OF PART II
Organization Qualifications and Experience**

	<u>Points Available</u>	<u>Points Awarded</u>
Part II. Applicant Experience	20.00	18.00

Evaluation Team Comments:

PART II – Applicant Experience

- CARF- accredited, non-profit mental health provider founded in 1960
- Operates 5 medication management clinics: Augusta, Farmington, Skowhegan, Waterville, and Winthrop
- SFY24- 4,574 adults and 1,248 youth served
- A CCBHC with funding from SAMSHA
- Has held multiple state contracts including Project Recovery and Rural Communities Opioid Response Program
- Serves more than 18,500 members annually
- Provided 2 related projects

Subcontractors

- No indication, removed from the form

Litigation

- Indicates none

**STATE OF MAINE
TEAM CONSENSUS EVALUATION NOTES**

RFA #: 202501004

RFA TITLE: Recruitment and Retention Funding for Providers of Psychiatric Medication Management

APPLICANT: Kennebec Behavioral Health - Skowhegan

DATE: April 28, 2025

**EVALUATION OF PART III
Proposed Services**

	<u>Points Available</u>	<u>Points Awarded</u>
Part III. Response to RFA Requirements	30.00	28.00

Evaluation Team Comments:

PART III – Response to RFA Requirements
A. Psychiatric Medication Management Services
<ul style="list-style-type: none">• Reports that telehealth is used sparingly in the community around the Winthrop clinic (rather than Farmington)• Does not anticipate increasing telehealth-based services• Telehealth may be used for individuals in more distant locations
B. Operational Requirements
<ul style="list-style-type: none">• Provided evidence of being a current MaineCare provider• Provided evidence of licensure as a PMMS under Section 65
C. Narrative Report
<ul style="list-style-type: none">• Agree to provide reports in 30 days, focus on retention vs recruitment• Detail related to data collection and analysis

**STATE OF MAINE
TEAM CONSENSUS EVALUATION NOTES**

RFA #: 202501004

RFA TITLE: Recruitment and Retention Funding for Providers of Psychiatric Medication Management

APPLICANT: Kennebec Behavioral Health - Skowhegan

DATE: April 28, 2025

**EVALUATION OF PART IV
Cost Proposal**

	<u>Points Available</u>	<u>Points Awarded</u>
Part IV. Proposed Budget	25.00	25.00

Evaluation Team Comments:

- Requesting \$55,000
- Provided a detailed breakdown of retention bonuses for MD, PMHNP, RNC, and MA staff and supervision costs for MD, PMHNP and RNC staff
- All requests are to cover partial costs, actual costs were identified in the report

**STATE OF MAINE
TEAM CONSENSUS EVALUATION NOTES**

RFA #: 202501004

RFA TITLE: Recruitment and Retention Funding for Providers of Psychiatric Medication Management

APPLICANT: Kennebec Behavioral Health – Waterville

DATE: April 28, 2025

SUMMARY PAGE

Department Name: Health and Human Services

Name of RFA Coordinator: Stacy Martin

Names of Evaluators: Patrick Haskell, Stephanie Kadnar, Adrienne Leahey, Angie Newhouse

<u>Scoring Sections</u>	<u>Points Available</u>	<u>Points Award</u>
Part I. Priority Service Provision Modality (In-Person)	25.00	25.00
Part II. Applicant Experience	20.00	18.00
Part III. Response to RFA Requirements	30.00	30.00
Part IV. Proposed Budget	25.00	25.00
<u>Total Points</u>	<u>100.00</u>	<u>98.00</u>

**STATE OF MAINE
TEAM CONSENSUS EVALUATION NOTES**

RFA #: 202501004

RFA TITLE: Recruitment and Retention Funding for Providers of Psychiatric Medication Management

APPLICANT: Kennebec Behavioral Health – Waterville

DATE: April 28, 2025

**OVERVIEW OF PART I
Preliminary Information**

	<u>Points Available</u>	<u>Points Awarded</u>
Part I. Priority Service Provision Modality (In-Person)	25.00	25.00

Evaluation Team Comments:

PART I – Priority Service Provision Modality (In-Person)

- Currently provides some in-person Psychiatric Medication Management Services (PMMS)
- Identifies 5 medication management clinics
- Services are almost exclusively provided via in-person method
- Telehealth when clinically appropriate- based on diagnosis, etc.
- States, services provided would be from Waterville clinic and serve surrounding communities
- Due to medication management challenges, some members seeking care travel significant distances- Aroostook County

**STATE OF MAINE
TEAM CONSENSUS EVALUATION NOTES**

RFA #: 202501004

RFA TITLE: Recruitment and Retention Funding for Providers of Psychiatric Medication Management

APPLICANT: Kennebec Behavioral Health – Waterville

DATE: April 28, 2025

**EVALUATION OF PART II
Organization Qualifications and Experience**

	<u>Points Available</u>	<u>Points Awarded</u>
Part II. Applicant Experience	20.00	18.00

Evaluation Team Comments:

PART II – Applicant Experience
<ul style="list-style-type: none">• CARF- accredited, non-profit mental health provider founded in 1960• Operates 5 medication management clinics: Augusta, Farmington, Skowhegan, Waterville, and Winthrop• SFY24- 4,574 adults and 1,248 youth served• A CCBHC with funding from SAMSHA• Has held multiple state contracts including Project Recovery and Rural Communities Opioid Response Program• Serves more than 18,500 members annually• Provided 2 related projects
Subcontractors
<ul style="list-style-type: none">• No indication, removed from the form
Litigation
<ul style="list-style-type: none">• Indicates none

**STATE OF MAINE
TEAM CONSENSUS EVALUATION NOTES**

RFA #: 202501004

RFA TITLE: Recruitment and Retention Funding for Providers of Psychiatric Medication Management

APPLICANT: Kennebec Behavioral Health – Waterville

DATE: April 28, 2025

**EVALUATION OF PART III
Proposed Services**

	<u>Points Available</u>	<u>Points Awarded</u>
Part III. Response to RFA Requirements	30.00	30.00

Evaluation Team Comments:

PART III – Response to RFA Requirements
A. Psychiatric Medication Management Services
<ul style="list-style-type: none">• Reports that telehealth is used sparingly in the community around the Waterville clinic• Does not anticipate increasing telehealth-based services• Telehealth may be used for individuals in more distant locations
B. Operational Requirements
<ul style="list-style-type: none">• Provided evidence of being a current MaineCare provider• Provided evidence of licensure as a PMMS under Section 65
C. Narrative Report
<ul style="list-style-type: none">• Agree to provide reports in 30 days, focus on retention vs recruitment• Detail related to data collection and analysis

**STATE OF MAINE
TEAM CONSENSUS EVALUATION NOTES**

RFA #: 202501004

RFA TITLE: Recruitment and Retention Funding for Providers of Psychiatric Medication Management

APPLICANT: Kennebec Behavioral Health – Waterville

DATE: April 28, 2025

**EVALUATION OF PART IV
Cost Proposal**

	<u>Points Available</u>	<u>Points Awarded</u>
Part IV. Proposed Budget	25.00	25.00

Evaluation Team Comments:

- Requesting \$55,000
- Provided a detailed breakdown of retention bonuses for MD, PMHNP, RNC, and MA staff and supervision costs for MD, PMHNP and RNC staff
- All requests are to cover partial costs, actual costs were identified in the report

**STATE OF MAINE
TEAM CONSENSUS EVALUATION NOTES**

RFA #: 202501004

RFA TITLE: Recruitment and Retention Funding for Providers of Psychiatric Medication Management

APPLICANT: Kennebec Behavioral Health – Winthrop

DATE: April 28, 2025

SUMMARY PAGE

Department Name: Health and Human Services

Name of RFA Coordinator: Stacy Martin

Names of Evaluators: Patrick Haskell, Stephanie Kadnar, Adrienne Leahey, Angie Newhouse

<u>Scoring Sections</u>	<u>Points Available</u>	<u>Points Award</u>
Part I. Priority Service Provision Modality (In-Person)	25.00	25.00
Part II. Applicant Experience	20.00	18.00
Part III. Response to RFA Requirements	30.00	30.00
Part IV. Proposed Budget	25.00	25.00
<u>Total Points</u>	<u>100.00</u>	<u>98.00</u>

**STATE OF MAINE
TEAM CONSENSUS EVALUATION NOTES**

RFA #: 202501004

RFA TITLE: Recruitment and Retention Funding for Providers of Psychiatric Medication Management

APPLICANT: Kennebec Behavioral Health – Winthrop

DATE: April 28, 2025

**OVERVIEW OF PART I
Preliminary Information**

	<u>Points Available</u>	<u>Points Awarded</u>
Part I. Priority Service Provision Modality (In-Person)	25.00	25.00

Evaluation Team Comments:

PART I – Priority Service Provision Modality (In-Person)

- Currently provides some in-person Psychiatric Medication Management Services (PMMS)
- Identifies 5 medication management clinics
- Services are almost exclusively provided via in-person method
- Telehealth when clinically appropriate- based on diagnosis, etc.
- States, services provided would be from Winthrop clinic and serve surrounding communities
- Due to medication management challenges, some members seeking care travel significant distances- Aroostook County

**STATE OF MAINE
TEAM CONSENSUS EVALUATION NOTES**

RFA #: 202501004

RFA TITLE: Recruitment and Retention Funding for Providers of Psychiatric Medication Management

APPLICANT: Kennebec Behavioral Health – Winthrop

DATE: April 28, 2025

**EVALUATION OF PART II
Organization Qualifications and Experience**

	<u>Points Available</u>	<u>Points Awarded</u>
Part II. Applicant Experience	20.00	18.00

Evaluation Team Comments:

PART II – Applicant Experience

- CARF- accredited, non-profit mental health provider founded in 1960
- Operates 5 medication management clinics: Augusta, Farmington, Skowhegan, Waterville, and Winthrop
- SFY24- 4,574 adults and 1,248 youth served
- A CCBHC with funding from SAMSHA
- Has held multiple state contracts including Project Recovery and Rural Communities Opioid Response Program
- Serves more than 18,500 members annually
- Provided 2 related projects

Subcontractors

- No indication, removed from the form

Litigation

- Indicates none

**STATE OF MAINE
TEAM CONSENSUS EVALUATION NOTES**

RFA #: 202501004

RFA TITLE: Recruitment and Retention Funding for Providers of Psychiatric Medication Management

APPLICANT: Kennebec Behavioral Health – Winthrop

DATE: April 28, 2025

**EVALUATION OF PART III
Proposed Services**

	<u>Points Available</u>	<u>Points Awarded</u>
Part III. Response to RFA Requirements	30.00	30.00

Evaluation Team Comments:

PART III – Response to RFA Requirements
A. Psychiatric Medication Management Services
<ul style="list-style-type: none">• Reports that telehealth is used sparingly in the community around the Winthrop clinic• Does not anticipate increasing telehealth-based services• Telehealth may be used for individuals in more distant locations
B. Operational Requirements
<ul style="list-style-type: none">• Provided evidence of being a current MaineCare provider• Provided evidence of licensure as a PMMS under Section 65
C. Narrative Report
<ul style="list-style-type: none">• Agree to provide reports in 30 days, focus on retention vs recruitment• Detail related to data collection and analysis

**STATE OF MAINE
TEAM CONSENSUS EVALUATION NOTES**

RFA #: 202501004

RFA TITLE: Recruitment and Retention Funding for Providers of Psychiatric Medication Management

APPLICANT: Kennebec Behavioral Health – Winthrop

DATE: April 28, 2025

**EVALUATION OF PART IV
Cost Proposal**

	<u>Points Available</u>	<u>Points Awarded</u>
Part IV. Proposed Budget	25.00	25.00

Evaluation Team Comments:

- Requesting \$55,000
- Provided a detailed breakdown of retention bonuses for MD, PMHNP, RNC, and MA staff and supervision costs for MD, PMHNP and RNC staff
- All requests are to cover partial costs, actual costs were identified in the report

**STATE OF MAINE
TEAM CONSENSUS EVALUATION NOTES**

RFA #: 202501004

RFA TITLE: Recruitment and Retention Funding for Providers of Psychiatric Medication Management

APPLICANT: MaineHealth

DATE: April 28, 2025

SUMMARY PAGE

Department Name: Health and Human Services

Name of RFA Coordinator: Stacy Martin

Names of Evaluators: Patrick Haskell, Stephanie Kadnar, Adrienne Leahey, Angie Newhouse

<u>Scoring Sections</u>	<u>Points Available</u>	<u>Points Award</u>
Part I. Priority Service Provision Modality (In-Person)	25.00	20.00
Part II. Applicant Experience	20.00	15.00
Part III. Response to RFA Requirements	30.00	30.00
Part IV. Proposed Budget	25.00	10.00
<u>Total Points</u>	<u>100.00</u>	<u>75.00</u>

**STATE OF MAINE
TEAM CONSENSUS EVALUATION NOTES**

RFA #: 202501004

RFA TITLE: Recruitment and Retention Funding for Providers of Psychiatric Medication Management

APPLICANT: MaineHealth

DATE: April 28, 2025

**OVERVIEW OF PART I
Preliminary Information**

	<u>Points Available</u>	<u>Points Awarded</u>
Part I. Priority Service Provision Modality (In-Person)	25.00	20.00

Evaluation Team Comments:

PART I – Priority Service Provision Modality (In-Person)

- Currently provides some in-person Psychiatric Medication Management Services (PMMS) and intends to continue
- Will provide in-person and telehealth but there is no comparison between the two
- 7 locations throughout the State

**STATE OF MAINE
TEAM CONSENSUS EVALUATION NOTES**

RFA #: 202501004

RFA TITLE: Recruitment and Retention Funding for Providers of Psychiatric Medication Management

APPLICANT: MaineHealth

DATE: April 28, 2025

**EVALUATION OF PART II
Organization Qualifications and Experience**

	<u>Points Available</u>	<u>Points Awarded</u>
Part II. Applicant Experience	20.00	15.00

Evaluation Team Comments:

PART II – Applicant Experience

- Did not provide a full overall description of the entity (i.e. how long in business, providing services, etc.)
- Serves more than 5,800 individuals through Section 65 medication management services
- Offers Section 90 Integrated Care services: York, Cumberland, Oxford, Franklin, Sagadahoc, Waldo, and Knox Counties
- Integrated Care transition back to Primary Care Provider (PCP) for ongoing care
- Provided two relevant projects
 - Graduate Nurse Practitioner Ramp-Up Program across Bidder's Behavioral Health Section 65 clinics
 - Outlines plan for a "graduated transition" for new PMHNP graduates
 - Recruitment and Retention Contract
 - Grant was for 2 years of funding for recruitment and retention support for psychiatric provider services
 - Used funds to train Regional Medical Directors in the Yale Program on Supervision
 - Uses skills learned through Yale Program in current practice and they report improved outcomes with provider retention

Subcontractors

- Indicated N/A

Litigation

- Provided as required

**STATE OF MAINE
TEAM CONSENSUS EVALUATION NOTES**

RFA #: 202501004

RFA TITLE: Recruitment and Retention Funding for Providers of Psychiatric Medication Management

APPLICANT: MaineHealth

DATE: April 28, 2025

**EVALUATION OF PART III
Proposed Services**

	<u>Points Available</u>	<u>Points Awarded</u>
Part III. Response to RFA Requirements	30.00	30.00

Evaluation Team Comments:

PART III – Response to RFA Requirements
A. Psychiatric Medication Management Services
<ul style="list-style-type: none">Intends to provide telehealth services in their locations throughout the State
B. Operational Requirements
<ul style="list-style-type: none">Provided evidence of being a current MaineCare providerProvided evidence of licensure as a PMMS under Section 65Indicates providing PMMS under Section 90
C. Narrative Report
<ul style="list-style-type: none">Internal data collections processes allow for reporting required metricsProvided detailed response to providing information on the outcomes of recruitment and retention bonuses as well as patient outcomes

**STATE OF MAINE
TEAM CONSENSUS EVALUATION NOTES**

RFA #: 202501004

RFA TITLE: Recruitment and Retention Funding for Providers of Psychiatric Medication Management

APPLICANT: MaineHealth

DATE: April 28, 2025

**EVALUATION OF PART IV
Cost Proposal**

	<u>Points Available</u>	<u>Points Awarded</u>
Part IV. Proposed Budget	25.00	10.00

Evaluation Team Comments:

- Requesting \$55,000 for supervision
- Unclear if the funding is specific for clinical supervision for both recruitment/retention of staff or to recoup agency costs

**STATE OF MAINE
TEAM CONSENSUS EVALUATION NOTES**

RFA #: 202501004

RFA TITLE: Recruitment and Retention Funding for Providers of Psychiatric Medication Management

APPLICANT: Penobscot Community Health Center, Inc. – Penobscot County

DATE: May 5, 2025

SUMMARY PAGE

Department Name: Health and Human Services

Name of RFA Coordinator: Stacy Martin

Names of Evaluators: Patrick Haskell, Stephanie Kadnar, Adrienne Leahey, Angie Newhouse

<u>Scoring Sections</u>	<u>Points Available</u>	<u>Points Award</u>
Part I. Priority Service Provision Modality (In-Person)	25.00	25.00
Part II. Applicant Experience	20.00	15.00
Part III. Response to RFA Requirements	30.00	30.00
Part IV. Proposed Budget	25.00	25.00
<u>Total Points</u>	<u>100.00</u>	<u>95.00</u>

**STATE OF MAINE
TEAM CONSENSUS EVALUATION NOTES**

RFA #: 202501004

RFA TITLE: Recruitment and Retention Funding for Providers of Psychiatric Medication Management

APPLICANT: Penobscot Community Health Center, Inc. – Penobscot County

DATE: May 5, 2025

**OVERVIEW OF PART I
Preliminary Information**

	<u>Points Available</u>	<u>Points Awarded</u>
Part I. Priority Service Provision Modality (In-Person)	25.00	25.00

Evaluation Team Comments:

PART I – Priority Service Provision Modality (In-Person)

- Currently provides some in-person Psychiatric Medication Management Services (PMMS) and intends to continue
- 82.5% in-person visits
- Serves residents in and surrounding a 3-county area, Penobscot, Somerset, and Waldo

**STATE OF MAINE
TEAM CONSENSUS EVALUATION NOTES**

RFA #: 202501004

RFA TITLE: Recruitment and Retention Funding for Providers of Psychiatric Medication Management

APPLICANT: Penobscot Community Health Center, Inc. – Penobscot County

DATE: May 5, 2025

**EVALUATION OF PART II
Organization Qualifications and Experience**

	<u>Points Available</u>	<u>Points Awarded</u>
Part II. Applicant Experience	20.00	15.00

Evaluation Team Comments:

PART II – Applicant Experience

- Largest Federally Qualified Health Center (FQHC) since 1997.
- Offers integrated care provided by a multidisciplinary team.
- Provides medical primary care services as well as psychiatric services and employees (Psychiatrists and Psychiatric NP's)
- Identifies offering Medication Management Services for almost 30 years.
- Is a licensed mental health agency with DHHS Division of Licensing and Certification.
- Recognized by national committee for quality assurance (one of the first FQHC's in the country)
- Referenced 2 internal projects related to quality assurance, with some relevance to PMMS but not directly related the provision of PMMS

Subcontractors

- N/A

Litigation

- Provided as required

**STATE OF MAINE
TEAM CONSENSUS EVALUATION NOTES**

RFA #: 202501004

RFA TITLE: Recruitment and Retention Funding for Providers of Psychiatric Medication Management

APPLICANT: Penobscot Community Health Center, Inc. – Penobscot County

DATE: May 5, 2025

**EVALUATION OF PART III
Proposed Services**

	<u>Points Available</u>	<u>Points Awarded</u>
Part III. Response to RFA Requirements	30.00	30.00

Evaluation Team Comments:

PART III – Response to RFA Requirements
A. Psychiatric Medication Management Services
<ul style="list-style-type: none">• Telehealth Services to be provided in Penobscot County with primary in Bangor, Brewer, and Old Town• Most services are in-person but telehealth is available
B. Operational Requirements
<ul style="list-style-type: none">• Provided evidence of being a current MaineCare provider• Provided evidence of licensure as a PMMS under a FQHC
C. Narrative Report
<ul style="list-style-type: none">• Have an electronic system to provide data reports and staff will assist with data collection

**STATE OF MAINE
TEAM CONSENSUS EVALUATION NOTES**

RFA #: 202501004

RFA TITLE: Recruitment and Retention Funding for Providers of Psychiatric Medication Management

APPLICANT: Penobscot Community Health Center, Inc. – Penobscot County

DATE: May 5, 2025

**EVALUATION OF PART IV
Cost Proposal**

	<u>Points Available</u>	<u>Points Awarded</u>
Part IV. Proposed Budget	25.00	25.00

Evaluation Team Comments:

- Requesting \$55,000 for this area
- Proposes to offer recruitment bonuses to NP, PA, MD, and DO staff.
- Identifies having 17 open positions for primary care providers in Penobscot County.
- Intends to offer \$10,000-\$15,000 sign on bonuses for NP and PA applicants and \$25,000 for MD and DO applicants.

**STATE OF MAINE
TEAM CONSENSUS EVALUATION NOTES**

RFA #: 202501004

RFA TITLE: Recruitment and Retention Funding for Providers of Psychiatric Medication Management

APPLICANT: Penobscot Community Health Center, Inc. – Somerset County

DATE: May 5, 2025

SUMMARY PAGE

Department Name: Health and Human Services

Name of RFA Coordinator: Stacy Martin

Names of Evaluators: Patrick Haskell, Stephanie Kadnar, Adrienne Leahey, Angie Newhouse

<u>Scoring Sections</u>	<u>Points Available</u>	<u>Points Award</u>
Part I. Priority Service Provision Modality (In-Person)	25.00	25.00
Part II. Applicant Experience	20.00	15.00
Part III. Response to RFA Requirements	30.00	30.00
Part IV. Proposed Budget	25.00	20.00
<u>Total Points</u>	<u>100.00</u>	<u>90.00</u>

**STATE OF MAINE
TEAM CONSENSUS EVALUATION NOTES**

RFA #: 202501004

RFA TITLE: Recruitment and Retention Funding for Providers of Psychiatric Medication Management

APPLICANT: Penobscot Community Health Center, Inc. – Somerset County

DATE: May 5, 2025

**OVERVIEW OF PART I
Preliminary Information**

	<u>Points Available</u>	<u>Points Awarded</u>
Part I. Priority Service Provision Modality (In-Person)	25.00	25.00

Evaluation Team Comments:

PART I – Priority Service Provision Modality (In-Person)

- Currently provides some in-person Psychiatric Medication Management Services (PMMS) and intends to continue
- 82.5% in-person visits
- Focus area is Somerset (Jackman)
- Next available service area is more than 70 miles away

**STATE OF MAINE
TEAM CONSENSUS EVALUATION NOTES**

RFA #: 202501004

RFA TITLE: Recruitment and Retention Funding for Providers of Psychiatric Medication Management

APPLICANT: Penobscot Community Health Center, Inc. – Somerset County

DATE: May 5, 2025

**EVALUATION OF PART II
Organization Qualifications and Experience**

	<u>Points Available</u>	<u>Points Awarded</u>
Part II. Applicant Experience	20.00	15.00

Evaluation Team Comments:

PART II – Applicant Experience

- Largest Federally Qualified Health Center (FQHC) since 1997.
- Offers integrated care provided by a multidisciplinary team.
- Provides medical primary care services as well as psychiatric services and employees (Psychiatrists and Psychiatric NP's)
- Identifies offering Medication Management Services for almost 30 years.
- Is a licensed mental health agency with DHHS Division of Licensing and Certification.
- Recognized by national committee for quality assurance (one of the first FQHC's in the country)
- Referenced 2 internal projects related to quality assurance, with some relevance to PMMS but not directly related the provision of PMMS

Subcontractors

- N/A

Litigation

- Provided as required

**STATE OF MAINE
TEAM CONSENSUS EVALUATION NOTES**

RFA #: 202501004

RFA TITLE: Recruitment and Retention Funding for Providers of Psychiatric Medication Management

APPLICANT: Penobscot Community Health Center, Inc. – Somerset County

DATE: May 5, 2025

**EVALUATION OF PART III
Proposed Services**

	<u>Points Available</u>	<u>Points Awarded</u>
Part III. Response to RFA Requirements	30.00	30.00

Evaluation Team Comments:

PART III – Response to RFA Requirements
A. Psychiatric Medication Management Services
<ul style="list-style-type: none">• Telehealth Services to be provided in Somerset County with primary in Jackman• Most services are in-person but telehealth is available
B. Operational Requirements
<ul style="list-style-type: none">• Provided evidence of being a current MaineCare provider• Provided evidence of licensure as a PMMS under a FQHC
C. Narrative Report
<ul style="list-style-type: none">• Have an electronic system to provide data reports and staff will assist with data collection

**STATE OF MAINE
TEAM CONSENSUS EVALUATION NOTES**

RFA #: 202501004

RFA TITLE: Recruitment and Retention Funding for Providers of Psychiatric Medication Management

APPLICANT: Penobscot Community Health Center, Inc. – Somerset County

DATE: May 5, 2025

**EVALUATION OF PART IV
Cost Proposal**

	<u>Points Available</u>	<u>Points Awarded</u>
Part IV. Proposed Budget	25.00	20.00

Evaluation Team Comments:

- Requesting \$22,500
- Proposes to offer retention bonus (\$12,500) and recruitment (\$10,000) for a recently hired PA-C who recently moved from Texas. However, recruitment costs related to relocation may only be used for MD or DOs positions

**STATE OF MAINE
TEAM CONSENSUS EVALUATION NOTES**

RFA #: 202501004

RFA TITLE: Recruitment and Retention Funding for Providers of Psychiatric Medication Management

APPLICANT: Penobscot Community Health Center, Inc. – Waldo County

DATE: May 5, 2025

SUMMARY PAGE

Department Name: Health and Human Services

Name of RFA Coordinator: Stacy Martin

Names of Evaluators: Patrick Haskell, Stephanie Kadnar, Adrienne Leahey, Angie Newhouse

<u>Scoring Sections</u>	<u>Points Available</u>	<u>Points Award</u>
Part I. Priority Service Provision Modality (In-Person)	25.00	25.00
Part II. Applicant Experience	20.00	15.00
Part III. Response to RFA Requirements	30.00	30.00
Part IV. Proposed Budget	25.00	25.00
<u>Total Points</u>	<u>100.00</u>	<u>95.00</u>

**STATE OF MAINE
TEAM CONSENSUS EVALUATION NOTES**

RFA #: 202501004

RFA TITLE: Recruitment and Retention Funding for Providers of Psychiatric Medication Management

APPLICANT: Penobscot Community Health Center, Inc. – Waldo County

DATE: May 5, 2025

**OVERVIEW OF PART I
Preliminary Information**

	<u>Points Available</u>	<u>Points Awarded</u>
Part I. Priority Service Provision Modality (In-Person)	25.00	25.00

Evaluation Team Comments:

PART I – Priority Service Provision Modality (In-Person)

- Currently provides some in-person Psychiatric Medication Management Services (PMMS) and intends to continue
- 82.5% in-person visits
- Focus area is Waldo (Belfast)

**STATE OF MAINE
TEAM CONSENSUS EVALUATION NOTES**

RFA #: 202501004

RFA TITLE: Recruitment and Retention Funding for Providers of Psychiatric Medication Management

APPLICANT: Penobscot Community Health Center, Inc. – Waldo County

DATE: May 5, 2025

**EVALUATION OF PART II
Organization Qualifications and Experience**

	<u>Points Available</u>	<u>Points Awarded</u>
Part II. Applicant Experience	20.00	15.00

Evaluation Team Comments:

PART II – Applicant Experience

- Largest Federally Qualified Health Center (FQHC) since 1997.
- Offers integrated care provided by a multidisciplinary team.
- Provides medical primary care services as well as psychiatric services and employees (Psychiatrists and Psychiatric NP's)
- Identifies offering Medication Management Services for almost 30 years.
- Is a licensed mental health agency with DHHS Division of Licensing and Certification.
- Recognized by national committee for quality assurance (one of the first FQHC's in the country)
- Referenced 2 internal projects related to quality assurance, with some relevance to PMMS but not directly related the provision of PMMS

Subcontractors

- N/A

Litigation

- Provided as required

**STATE OF MAINE
TEAM CONSENSUS EVALUATION NOTES**

RFA #: 202501004

RFA TITLE: Recruitment and Retention Funding for Providers of Psychiatric Medication Management

APPLICANT: Penobscot Community Health Center, Inc. – Waldo County

DATE: May 5, 2025

**EVALUATION OF PART III
Proposed Services**

	<u>Points Available</u>	<u>Points Awarded</u>
Part III. Response to RFA Requirements	30.00	30.00

Evaluation Team Comments:

PART III – Response to RFA Requirements
A. Psychiatric Medication Management Services
<ul style="list-style-type: none">• Telehealth Services to be provided in Waldo County with primary in Belfast• Most services are in-person but telehealth is available
B. Operational Requirements
<ul style="list-style-type: none">• Provided evidence of being a current MaineCare provider• Provided evidence of licensure as a PMMS under a FQHC
C. Narrative Report
<ul style="list-style-type: none">• Have an electronic system to provide data reports and staff will assist with data collection

**STATE OF MAINE
TEAM CONSENSUS EVALUATION NOTES**

RFA #: 202501004

RFA TITLE: Recruitment and Retention Funding for Providers of Psychiatric Medication Management

APPLICANT: Penobscot Community Health Center, Inc. – Waldo County

DATE: May 5, 2025

**EVALUATION OF PART IV
Cost Proposal**

	<u>Points Available</u>	<u>Points Awarded</u>
Part IV. Proposed Budget	25.00	25.00

Evaluation Team Comments:

- | |
|--|
| <ul style="list-style-type: none">• Requesting \$40,000• Retention bonuses for 2 MDs and 1 PA-C |
|--|

**STATE OF MAINE
TEAM CONSENSUS EVALUATION NOTES**

RFA #: 202501004

RFA TITLE: Recruitment and Retention Funding for Providers of Psychiatric Medication Management

APPLICANT: Spurwink Services, Inc - Biddeford

DATE: May 5, 2025

SUMMARY PAGE

Department Name: Health and Human Services

Name of RFA Coordinator: Stacy Martin

Names of Evaluators: Patrick Haskell, Stephanie Kadnar, Adrienne Leahey, Angie Newhouse

<u>Scoring Sections</u>	<u>Points Available</u>	<u>Points Award</u>
Part I. Priority Service Provision Modality (In-Person)	25.00	23.00
Part II. Applicant Experience	20.00	18.00
Part III. Response to RFA Requirements	30.00	30.00
Part IV. Proposed Budget	25.00	25.00
<u>Total Points</u>	<u>100.00</u>	<u>96.00</u>

**STATE OF MAINE
TEAM CONSENSUS EVALUATION NOTES**

RFA #: 202501004

RFA TITLE: Recruitment and Retention Funding for Providers of Psychiatric Medication Management

APPLICANT: Spurwink Services, Inc - Biddeford

DATE: May 5, 2025

**OVERVIEW OF PART I
Preliminary Information**

	<u>Points Available</u>	<u>Points Awarded</u>
Part I. Priority Service Provision Modality (In-Person)	25.00	23.00

Evaluation Team Comments:

PART I – Priority Service Provision Modality (In-Person)

- Currently provides some in-person Psychiatric Medication Management Services (PMMS)
- Provides in-person psychiatric services
- Identifies 9 current providers
- Provides services in Portland, Biddeford, Bridgton and Lewiston offices.
- During FY24, provided in-person, medication management services to 718 members.
- Is seeking retention bonus for PMHNP-BC provider in Biddeford.
- Provides in-person services in Northern York County out of their Biddeford office.
- Anticipates serving clients from Biddeford, Saco, Acton, Alfred, Arundel, Berwick, Buxton, Cornish, Dayton, Eliot, Hollis, Kennebunk, Kennebunkport, Kittery, Lebanon, Limerick, Limington, Lyman, Newfield, North Berwick, Ogunquit, Old Orchard Beach, Parsonsfield, Sanford, Shapleigh, South Berwick, Waterboro, Wells, and York.
- Did not provide the current or intended provision for in-person services as compared to other modalities

**STATE OF MAINE
TEAM CONSENSUS EVALUATION NOTES**

RFA #: 202501004

RFA TITLE: Recruitment and Retention Funding for Providers of Psychiatric Medication Management

APPLICANT: Spurwink Services, Inc - Biddeford

DATE: May 5, 2025

**EVALUATION OF PART II
Organization Qualifications and Experience**

	<u>Points Available</u>	<u>Points Awarded</u>
Part II. Applicant Experience	20.00	18.00

Evaluation Team Comments:

PART II – Applicant Experience

- Maine-based non-profit agency with 65 years of experience providing response to community needs by providing behavioral health care, substance use disorder services, and support services for people of all ages, abilities, and backgrounds, and their families
- Provides clinical services to more than 7,000 individuals
- First crisis receiving center in Maine
- Dually licensed mental health and substance use disorder treatment agency
- Person-centered, psychiatric medication management, including medication for opioid use disorder, at its Biddeford, Portland, Bridgton, and Lewiston locations. Services are delivered in-person, with interactive telehealth available based on individual client need and preference.
- The Biddeford location is new this fiscal year and serves clients across the lifespan
- Started in 1960; serve nearly 10,000 individuals; nearly 1000 employees
- Provided 2 relevant projects, only mentioned PMMS in one

Subcontractors

- N/A

Litigation

- Provided as required

**STATE OF MAINE
TEAM CONSENSUS EVALUATION NOTES**

RFA #: 202501004

RFA TITLE: Recruitment and Retention Funding for Providers of Psychiatric Medication Management

APPLICANT: Spurwink Services, Inc - Biddeford

DATE: May 5, 2025

**EVALUATION OF PART III
Proposed Services**

	<u>Points Available</u>	<u>Points Awarded</u>
Part III. Response to RFA Requirements	30.00	30.00

Evaluation Team Comments:

PART III – Response to RFA Requirements
A. Psychiatric Medication Management Services
<ul style="list-style-type: none">• Telehealth available as needed
B. Operational Requirements
<ul style="list-style-type: none">• Provided evidence of being a current MaineCare provider• Provided evidence of licensure as a PMMS under Sections 65 and 90
C. Narrative Report
<ul style="list-style-type: none">• HR tracks info through ADP and will provide reports as required

**STATE OF MAINE
TEAM CONSENSUS EVALUATION NOTES**

RFA #: 202501004

RFA TITLE: Recruitment and Retention Funding for Providers of Psychiatric Medication Management

APPLICANT: Spurwink Services, Inc - Biddeford

DATE: May 5, 2025

**EVALUATION OF PART IV
Cost Proposal**

	<u>Points Available</u>	<u>Points Awarded</u>
Part IV. Proposed Budget	25.00	25.00

Evaluation Team Comments:

- | |
|--|
| <ul style="list-style-type: none">• Requesting \$10,000• Retention bonus for a PMHNP-BC |
|--|

**STATE OF MAINE
TEAM CONSENSUS EVALUATION NOTES**

RFA #: 202501004

RFA TITLE: Recruitment and Retention Funding for Providers of Psychiatric Medication Management

APPLICANT: Spurwink Services, Inc - Bridgton

DATE: May 5, 2025

SUMMARY PAGE

Department Name: Health and Human Services

Name of RFA Coordinator: Stacy Martin

Names of Evaluators: Patrick Haskell, Stephanie Kadnar, Adrienne Leahey, Angie Newhouse

<u>Scoring Sections</u>	<u>Points Available</u>	<u>Points Award</u>
Part I. Priority Service Provision Modality (In-Person)	25.00	23.00
Part II. Applicant Experience	20.00	18.00
Part III. Response to RFA Requirements	30.00	30.00
Part IV. Proposed Budget	25.00	25.00
<u>Total Points</u>	<u>100.00</u>	<u>96.00</u>

**STATE OF MAINE
TEAM CONSENSUS EVALUATION NOTES**

RFA #: 202501004

RFA TITLE: Recruitment and Retention Funding for Providers of Psychiatric Medication Management

APPLICANT: Spurwink Services, Inc - Bridgton

DATE: May 5, 2025

**OVERVIEW OF PART I
Preliminary Information**

	<u>Points Available</u>	<u>Points Awarded</u>
Part I. Priority Service Provision Modality (In-Person)	25.00	23.00

Evaluation Team Comments:

PART I – Priority Service Provision Modality (In-Person)

- Currently provides some in-person Psychiatric Medication Management Services (PMMS)
- Provides in-person psychiatric services
- Identifies 9 current providers
- Provides services in Portland, Biddeford, Bridgton and Lewiston offices.
- During FY24, provided in-person, medication management services to 718 members.
- Is seeking retention bonus for a PMHNP.
- Did not provide the current or intended provision for in-person services as compared to other modalities
- Provides medication management services to members residing in Bridgton, Casco, Denmark, East Waterboro, Fryeburg, Harrison, Hollis Center, Naples, Norway, Portland, Raymond, Standish, Sweden, and Westbrook.

**STATE OF MAINE
TEAM CONSENSUS EVALUATION NOTES**

RFA #: 202501004

RFA TITLE: Recruitment and Retention Funding for Providers of Psychiatric Medication Management

APPLICANT: Spurwink Services, Inc - Bridgton

DATE: May 5, 2025

**EVALUATION OF PART II
Organization Qualifications and Experience**

	<u>Points Available</u>	<u>Points Awarded</u>
Part II. Applicant Experience	20.00	18.00

Evaluation Team Comments:

PART II – Applicant Experience

- Maine-based non-profit agency with 65 years of experience providing response to community needs by providing behavioral health care, substance use disorder services, and support services for people of all ages, abilities, and backgrounds, and their families
- Provides clinical services to more than 7,000 individuals
- First crisis receiving center in Maine
- Dually licensed mental health and substance use disorder treatment agency
- Person-centered, psychiatric medication management, including medication for opioid use disorder, at its Biddeford, Portland, Bridgton, and Lewiston locations. Services are delivered in-person, with interactive telehealth available based on individual client need and preference.
- The Biddeford location is new this fiscal year and serves clients across the lifespan
- Started in 1960; serve nearly 10,000 individuals; nearly 1000 employees
- Provided 2 relevant projects, only mentioned PMMS in one

Subcontractors

- N/A

Litigation

- Provided as required

**STATE OF MAINE
TEAM CONSENSUS EVALUATION NOTES**

RFA #: 202501004

RFA TITLE: Recruitment and Retention Funding for Providers of Psychiatric Medication Management

APPLICANT: Spurwink Services, Inc - Bridgton

DATE: May 5, 2025

**EVALUATION OF PART III
Proposed Services**

	<u>Points Available</u>	<u>Points Awarded</u>
Part III. Response to RFA Requirements	30.00	30.00

Evaluation Team Comments:

PART III – Response to RFA Requirements
A. Psychiatric Medication Management Services
<ul style="list-style-type: none">• Telehealth available as needed
B. Operational Requirements
<ul style="list-style-type: none">• Provided evidence of being a current MaineCare provider• Provided evidence of licensure as a PMMS under Sections 65 and 90
C. Narrative Report
<ul style="list-style-type: none">• HR tracks info through ADP and will provide reports as required

**STATE OF MAINE
TEAM CONSENSUS EVALUATION NOTES**

RFA #: 202501004

RFA TITLE: Recruitment and Retention Funding for Providers of Psychiatric Medication Management

APPLICANT: Spurwink Services, Inc - Bridgton

DATE: May 5, 2025

**EVALUATION OF PART IV
Cost Proposal**

	<u>Points Available</u>	<u>Points Awarded</u>
Part IV. Proposed Budget	25.00	25.00

Evaluation Team Comments:

- | |
|--|
| <ul style="list-style-type: none">• Requesting \$10,000• Retention bonus for a PMHNP-BC |
|--|

**STATE OF MAINE
TEAM CONSENSUS EVALUATION NOTES**

RFA #: 202501004

RFA TITLE: Recruitment and Retention Funding for Providers of Psychiatric Medication Management

APPLICANT: Spurwink Services, Inc - Lewiston

DATE: May 5, 2025

SUMMARY PAGE

Department Name: Health and Human Services

Name of RFA Coordinator: Stacy Martin

Names of Evaluators: Patrick Haskell, Stephanie Kadnar, Adrienne Leahey, Angie Newhouse

<u>Scoring Sections</u>	<u>Points Available</u>	<u>Points Award</u>
Part I. Priority Service Provision Modality (In-Person)	25.00	23.00
Part II. Applicant Experience	20.00	18.00
Part III. Response to RFA Requirements	30.00	30.00
Part IV. Proposed Budget	25.00	25.00
<u>Total Points</u>	<u>100.00</u>	<u>96.00</u>

**STATE OF MAINE
TEAM CONSENSUS EVALUATION NOTES**

RFA #: 202501004

RFA TITLE: Recruitment and Retention Funding for Providers of Psychiatric Medication Management

APPLICANT: Spurwink Services, Inc - Lewiston

DATE: May 5, 2025

**OVERVIEW OF PART I
Preliminary Information**

	<u>Points Available</u>	<u>Points Awarded</u>
Part I. Priority Service Provision Modality (In-Person)	25.00	23.00

Evaluation Team Comments:

PART I – Priority Service Provision Modality (In-Person)

- Currently provides some in-person Psychiatric Medication Management Services (PMMS)
- Provides in-person psychiatric services
- Identifies 9 current providers
- Provides services in Portland, Biddeford, Bridgton and Lewiston offices.
- During FY24, provided in-person, medication management services to 718 members.
- Is seeking retention and recruitment for PMHNP-BC positions.
- Did not provide the current or intended provision for in-person services as compared to other modalities
- In FY24, Lewiston served members from Auburn, Augusta, Bangor, Bridgton, Bryant Pond, Calais, Casco, Chelsea, Dunlap, Durham Freeport, Gardiner, Garland, Greene, Hallowell, Harpswell, Hartford, Hebron, Kennebunkport, Largo, Lewiston, Lisbon, Lisbon Falls, Litchfield, Livermore, Livermore Falls, Mechanic Falls, Minot, Naples, New Glouster, New Sharon, Newport, Oxford, Poland, Portland, Randolph, Rumford, Sabattus, Sanford, South China, South Paris, Sumner, Topsham, Turner, Wayne, and Windham.

**STATE OF MAINE
TEAM CONSENSUS EVALUATION NOTES**

RFA #: 202501004

RFA TITLE: Recruitment and Retention Funding for Providers of Psychiatric Medication Management

APPLICANT: Spurwink Services, Inc - Lewiston

DATE: May 5, 2025

**EVALUATION OF PART II
Organization Qualifications and Experience**

	<u>Points Available</u>	<u>Points Awarded</u>
Part II. Applicant Experience	20.00	18.00

Evaluation Team Comments:

PART II – Applicant Experience

- Maine-based non-profit agency with 65 years of experience providing response to community needs by providing behavioral health care, substance use disorder services, and support services for people of all ages, abilities, and backgrounds, and their families
- Provides clinical services to more than 7,000 individuals
- First crisis receiving center in Maine
- Dually licensed mental health and substance use disorder treatment agency
- Person-centered, psychiatric medication management, including medication for opioid use disorder, at its Biddeford, Portland, Bridgton, and Lewiston locations. Services are delivered in-person, with interactive telehealth available based on individual client need and preference.
- The Biddeford location is new this fiscal year and serves clients across the lifespan
- Started in 1960; serve nearly 10,000 individuals; nearly 1000 employees
- Provided 2 relevant projects, only mentioned PMMS in one

Subcontractors

- N/A

Litigation

- Provided as required

**STATE OF MAINE
TEAM CONSENSUS EVALUATION NOTES**

RFA #: 202501004

RFA TITLE: Recruitment and Retention Funding for Providers of Psychiatric Medication Management

APPLICANT: Spurwink Services, Inc - Lewiston

DATE: May 5, 2025

**EVALUATION OF PART III
Proposed Services**

	<u>Points Available</u>	<u>Points Awarded</u>
Part III. Response to RFA Requirements	30.00	30.00

Evaluation Team Comments:

PART III – Response to RFA Requirements
A. Psychiatric Medication Management Services
<ul style="list-style-type: none">• Telehealth available as needed
B. Operational Requirements
<ul style="list-style-type: none">• Provided evidence of being a current MaineCare provider• Provided evidence of licensure as a PMMS under Sections 65 and 90
C. Narrative Report
<ul style="list-style-type: none">• HR tracks info through ADP and will provide reports as required

**STATE OF MAINE
TEAM CONSENSUS EVALUATION NOTES**

RFA #: 202501004

RFA TITLE: Recruitment and Retention Funding for Providers of Psychiatric Medication Management

APPLICANT: Spurwink Services, Inc - Lewiston

DATE: May 5, 2025

**EVALUATION OF PART IV
Cost Proposal**

	<u>Points Available</u>	<u>Points Awarded</u>
Part IV. Proposed Budget	25.00	25.00

Evaluation Team Comments:

- | |
|---|
| <ul style="list-style-type: none">• Requesting \$40,000• Retention bonus for three PMHNP-BC and recruitment for one PMHNP-BC |
|---|

**STATE OF MAINE
TEAM CONSENSUS EVALUATION NOTES**

RFA #: 202501004

RFA TITLE: Recruitment and Retention Funding for Providers of Psychiatric Medication Management

APPLICANT: Spurwink Services, Inc - Portland

DATE: May 5, 2025

SUMMARY PAGE

Department Name: Health and Human Services

Name of RFA Coordinator: Stacy Martin

Names of Evaluators: Patrick Haskell, Stephanie Kadnar, Adrienne Leahey, Angie Newhouse

<u>Scoring Sections</u>	<u>Points Available</u>	<u>Points Award</u>
Part I. Priority Service Provision Modality (In-Person)	25.00	23.00
Part II. Applicant Experience	20.00	18.00
Part III. Response to RFA Requirements	30.00	30.00
Part IV. Proposed Budget	25.00	25.00
<u>Total Points</u>	<u>100.00</u>	<u>96.00</u>

**STATE OF MAINE
TEAM CONSENSUS EVALUATION NOTES**

RFA #: 202501004

RFA TITLE: Recruitment and Retention Funding for Providers of Psychiatric Medication Management

APPLICANT: Spurwink Services, Inc - Portland

DATE: May 5, 2025

**OVERVIEW OF PART I
Preliminary Information**

	<u>Points Available</u>	<u>Points Awarded</u>
Part I. Priority Service Provision Modality (In-Person)	25.00	23.00

Evaluation Team Comments:

PART I – Priority Service Provision Modality (In-Person)

- Currently provides some in-person Psychiatric Medication Management Services (PMMS)
- Provides in-person psychiatric services
- Identifies 9 current providers
- Provides services in Portland, Biddeford, Bridgton and Lewiston offices.
- During FY24, provided in-person, medication management services to 718 members.
- Is seeking retention and recruitment for PMHNP-BC positions.
- Did not provide the current or intended provision for in-person services as compared to other modalities
- Provides services in Auburn, Augusta, Bangor, Bath, Berwick, Biddeford, Bridgton, Brunswick, Buxton, Camden, Cape Elizabeth, Casco, Charlotte, Cumberland Center, Dayton, Denmark, Dixfield, Falmouth, Freeport, Fryeburg, Gorham, Gray, Harrison, Hiram, Hollis Center, Kennebunk, Kennebunkport, Lancaster, Lebanon, Leeds, Lewiston, Limerick, Limington, Litchfield, Mechanic Falls, Meredith, Mexico, Naples, North Berwick, North Yarmouth, Norway, Null, Old Orchard Beach, Oxford, Parsonsfield, Peaks Island, Plymouth, Poland, Portland, Pownal, Rochester, Saco, Sanford, Scarborough, Skowhegan, Smyrna, South Portland, South Berwick, South Casco, South Paris, Standish, Steep Falls, Topsham, Waldoboro, Waterboro, Waterford, Westbrook, Windham, and Winthrop.

**STATE OF MAINE
TEAM CONSENSUS EVALUATION NOTES**

RFA #: 202501004

RFA TITLE: Recruitment and Retention Funding for Providers of Psychiatric Medication Management

APPLICANT: Spurwink Services, Inc - Portland

DATE: May 5, 2025

**EVALUATION OF PART II
Organization Qualifications and Experience**

	<u>Points Available</u>	<u>Points Awarded</u>
Part II. Applicant Experience	20.00	18.00

Evaluation Team Comments:

PART II – Applicant Experience

- Maine-based non-profit agency with 65 years of experience providing response to community needs by providing behavioral health care, substance use disorder services, and support services for people of all ages, abilities, and backgrounds, and their families
- Provides clinical services to more than 7,000 individuals
- First crisis receiving center in Maine
- Dually licensed mental health and substance use disorder treatment agency
- Person-centered, psychiatric medication management, including medication for opioid use disorder, at its Biddeford, Portland, Bridgton, and Lewiston locations. Services are delivered in-person, with interactive telehealth available based on individual client need and preference.
- The Biddeford location is new this fiscal year and serves clients across the lifespan
- Started in 1960; serve nearly 10,000 individuals; nearly 1000 employees
- Provided 2 relevant projects, only mentioned PMMS in one

Subcontractors

- N/A

Litigation

- Provided as required

**STATE OF MAINE
TEAM CONSENSUS EVALUATION NOTES**

RFA #: 202501004

RFA TITLE: Recruitment and Retention Funding for Providers of Psychiatric Medication Management

APPLICANT: Spurwink Services, Inc - Portland

DATE: May 5, 2025

**EVALUATION OF PART III
Proposed Services**

	<u>Points Available</u>	<u>Points Awarded</u>
Part III. Response to RFA Requirements	30.00	30.00

Evaluation Team Comments:

PART III – Response to RFA Requirements
A. Psychiatric Medication Management Services
<ul style="list-style-type: none">• Telehealth available as needed
B. Operational Requirements
<ul style="list-style-type: none">• Provided evidence of being a current MaineCare provider• Provided evidence of licensure as a PMMS under Sections 65 and 90
C. Narrative Report
<ul style="list-style-type: none">• HR tracks info through ADP and will provide reports as required

**STATE OF MAINE
TEAM CONSENSUS EVALUATION NOTES**

RFA #: 202501004

RFA TITLE: Recruitment and Retention Funding for Providers of Psychiatric Medication Management

APPLICANT: Spurwink Services, Inc - Portland

DATE: May 5, 2025

**EVALUATION OF PART IV
Cost Proposal**

	<u>Points Available</u>	<u>Points Awarded</u>
Part IV. Proposed Budget	25.00	25.00

Evaluation Team Comments:

- | |
|--|
| <ul style="list-style-type: none">• Requesting \$50,000• Retention bonus for four PMHNP-BC and recruitment for one PMHNP-BC |
|--|

**STATE OF MAINE
TEAM CONSENSUS EVALUATION NOTES**

RFA #: 202501004

RFA TITLE: Recruitment and Retention Funding for Providers of Psychiatric Medication Management

APPLICANT: True Connections Behavioral Health Services, Inc

DATE: May 5, 2025

SUMMARY PAGE

Department Name: Health and Human Services

Name of RFA Coordinator: Stacy Martin

Names of Evaluators: Patrick Haskell, Stephanie Kadnar, Adrienne Leahey, Angie Newhouse

<u>Scoring Sections</u>	<u>Points Available</u>	<u>Points Award</u>
Part I. Priority Service Provision Modality (In-Person)	25.00	25.00
Part II. Applicant Experience	20.00	20.00
Part III. Response to RFA Requirements	30.00	30.00
Part IV. Proposed Budget	25.00	15.00
<u>Total Points</u>	<u>100.00</u>	<u>90.00</u>

**STATE OF MAINE
TEAM CONSENSUS EVALUATION NOTES**

RFA #: 202501004

RFA TITLE: Recruitment and Retention Funding for Providers of Psychiatric Medication Management

APPLICANT: True Connections Behavioral Health Services, Inc

DATE: May 5, 2025

**OVERVIEW OF PART I
Preliminary Information**

	<u>Points Available</u>	<u>Points Awarded</u>
Part I. Priority Service Provision Modality (In-Person)	25.00	25.00

Evaluation Team Comments:

PART I – Priority Service Provision Modality (In-Person)

- Currently provides some in-person Psychiatric Medication Management Services (PMMS) and intends to continue
- Provide services predominantly in-person.
- Telehealth is available to enhance accessibility, when needed.
- 98% of initial assessments are completed in-person; 85 to 90% in-person, 10-15% appointments provided via telehealth.
- Telehealth used to accommodate barriers (scheduling conflicts or transportation barriers).
- Committed to prioritizing in-person services.
- Serves a large, rural area.
- Serves Lincoln and surrounding towns- demand has expanded to include Washington, Aroostook, and Piscataquis counties for services.
- Will be opening a satellite office in Millinocket to increase in-person services.
- Proposes to expand PMHNP's to address the growing mental health crisis among rural youth.

**STATE OF MAINE
TEAM CONSENSUS EVALUATION NOTES**

RFA #: 202501004

RFA TITLE: Recruitment and Retention Funding for Providers of Psychiatric Medication Management

APPLICANT: True Connections Behavioral Health Services, Inc

DATE: May 5, 2025

**EVALUATION OF PART II
Organization Qualifications and Experience**

	<u>Points Available</u>	<u>Points Awarded</u>
Part II. Applicant Experience	20.00	20.00

Evaluation Team Comments:

PART II – Applicant Experience

- Is a provisionally licensed integrated Mental Health and Substance Use Treatment Agency.
- Has experience with treating both children and adults and has an established presence in an underserved area.
- Integrated model addresses both mental health and SUD needs.
- Offers Medication Assisted Treatment using Sublocade.
- Reports that members travel from Washington, Aroostook, and Piscataquis counties to access care from their Lincoln office.
- Has rented space in Millinocket to open a satellite office location.
- Reports that this funding would allow provider to expand workforce, increase appointment availability, and reduce wait times.
- Provided 2 relevant projects providing PMMS

Subcontractors

- N/A

Litigation

- Indicates none

**STATE OF MAINE
TEAM CONSENSUS EVALUATION NOTES**

RFA #: 202501004

RFA TITLE: Recruitment and Retention Funding for Providers of Psychiatric Medication Management

APPLICANT: True Connections Behavioral Health Services, Inc

DATE: May 5, 2025

**EVALUATION OF PART III
Proposed Services**

	<u>Points Available</u>	<u>Points Awarded</u>
Part III. Response to RFA Requirements	30.00	30.00

Evaluation Team Comments:

PART III – Response to RFA Requirements
A. Psychiatric Medication Management Services
<ul style="list-style-type: none">• Can provide telehealth services Statewide.• Targeted outreach will focus on high-need rural and remote counties including Aroostook, Penobscot, Piscataquis, Washington, and Somerset• Established telehealth platform with training to providers
B. Operational Requirements
<ul style="list-style-type: none">• Provided evidence of being a current MaineCare provider• Provided evidence of licensure as a PMMS under Section 65
C. Narrative Report
<ul style="list-style-type: none">• Have an internal HR System for data collection• Agrees to provide narrative report as outlined in RFA.• Will use the report's findings to refine long-term workforce strategies, ensuring sustainability beyond the funding period.• Reports will be data-driven, outcome-focused, and aligned with the contract's objectives to ensure transparency and accountability.

**STATE OF MAINE
TEAM CONSENSUS EVALUATION NOTES**

RFA #: 202501004

RFA TITLE: Recruitment and Retention Funding for Providers of Psychiatric Medication Management

APPLICANT: True Connections Behavioral Health Services, Inc

DATE: May 5, 2025

**EVALUATION OF PART IV
Cost Proposal**

	<u>Points Available</u>	<u>Points Awarded</u>
Part IV. Proposed Budget	25.00	15.00

Evaluation Team Comments:

- Requesting \$55,000
- \$37k for Psychiatric NP - Supervision and \$18k for recruitment and retention of Psychiatric NP
- Unclear if funding for supervision is specific for recruitment/retention of staff or to recoup agency costs

**STATE OF MAINE
INDIVIDUAL EVALUATION NOTES**

RFA #: 202501004

RFA TITLE: Recruitment and Retention Funding for Providers of Psychiatric Medication Management

BIDDER NAME: Aroostook Mental Health Services, Inc.

DATE: 3/26/2025

EVALUATOR NAME: Patrick Haskell

EVALUATOR DEPARTMENT: Office of Behavioral Health

Individual Evaluator Comments:

PART I – Priority Service Provision Modality (In-Person)
<ul style="list-style-type: none">• Bidder offers some in-person services as well as telehealth.• 54% of current services are in-person, 7% hybrid, 39% full telehealth• Does not anticipate change in Modality.• In-person service area Aroostook and Hancock.
PART II – Applicant Experience
<ul style="list-style-type: none">• Certified Community Behavioral Health Center• 60 years of providing behavioral health services• Bidder is the largest provider of behavioral health services in the region.• Bidder has 27 service locations in Aroostook, Hancock, and Washington Counties• 5,000 clients annually- staff of over 350 employees• Also offer SUD services (MAT) and Residential Treatment Services• Telehealth services using out of state providers for MAT.
Projects
<ul style="list-style-type: none">• Advancing Integrated Mental Health Solutions (AIMS) in collaboration with Community Health and Counseling Services.• Expansion of AIMS due to success- 80 consults in 2024 by AMHC• SAMSHA Medication Assisted Treatment- expanded MAT services for individuals 18+• Use of medications including Vivitrol and Suboxone.
Subcontractors
<ul style="list-style-type: none">• None identified.
Litigation
<ul style="list-style-type: none">• Information provided regarding active litigation
PART III – Response to RFA Requirements
A. Psychiatric Medication Management Services
<ol style="list-style-type: none">1. Plan to provide telehealth services in Aroostook, Hancock, and Washington Counties.2. Identified counties are designated professional shortage areas

**STATE OF MAINE
INDIVIDUAL EVALUATION NOTES**

RFA #: 202501004

RFA TITLE: Recruitment and Retention Funding for Providers of Psychiatric Medication Management

BIDDER NAME: Aroostook Mental Health Services, Inc.

DATE: 3/26/2025

EVALUATOR NAME: Patrick Haskell

EVALUATOR DEPARTMENT: Office of Behavioral Health

3. Bidder identifies transportation challenges in rural communities which increase challenge for accessing behavioral health services.
B. Operational Requirements
<ul style="list-style-type: none">• Bidder has identified they are a current MaineCare provider- copy of agreement provided.• Copy of license provided- includes Section 65 services. License is valid until 5/29/2026• Also licensed as a Substance Use Disorder Agency
C. Narrative Report
<ul style="list-style-type: none">• Bidder uses a Human Resources Platform that can provide reports of information needed.• Bidder has ability to develop reports needed.

PART IV – Proposed Budget
Budget Form
<ul style="list-style-type: none">• Bidder submitted plans for retention and recruitment.• Retention for PA, PNP and MD for Northern, Southern and Central Aroostook as well as Hancock• Recruitment and Retention for PNP for Northern Aroostook.

**STATE OF MAINE
INDIVIDUAL EVALUATION NOTES**

RFA #: 202501004

RFA TITLE: Recruitment and Retention Funding for Providers of Psychiatric Medication Management

BIDDER NAME: Aroostook Mental Health Services, Inc.

DATE: 4/10/2025

EVALUATOR NAME: Stephanie Kadnar

EVALUATOR DEPARTMENT: Office of Behavioral Health

Individual Evaluator Comments:

- Asking for \$55,000
- Cover page filled out correctly
- All required information is included

PART I – Priority Service Provision Modality (In-Person)

- P – currently providing services
- I – 54% providing in-person services, 39% telehealth
- Q – is this submission for one location

PART II – Applicant Experience

- P – long standing service provider in the area with 60 years of service
- P – many locations
- Q – is this submission for all locations?
- P – offers education and consultation

Projects

- Advancing Integrated Mental Health Solutions (AIMS) – project with CHCS support individuals in crisis
- SAMHSA Medication Assisted Treatment – MAT services

Subcontractors

- No subcontractors

Litigation

- Yes, one case is ongoing and confidential.

PART III – Response to RFA Requirements

A. Psychiatric Medication Management Services

1. I – large shortage of BH workers and transportation issues in 3 counties provider serves
2. P – already utilizing telehealth

B. Operational Requirements

- Current MaineCare provider
- Current licensed PMM provider under Section 65, licenses are valid until 2026

C. Narrative Report

- Has a HR platform, Paylocity, that tracks items required in a-c and can generate reports as specified within the 30 calendar days

**STATE OF MAINE
INDIVIDUAL EVALUATION NOTES**

RFA #: 202501004

RFA TITLE: Recruitment and Retention Funding for Providers of Psychiatric Medication Management

BIDDER NAME: Aroostook Mental Health Services, Inc.

DATE: 4/10/2025

EVALUATOR NAME: Stephanie Kadnar

EVALUATOR DEPARTMENT: Office of Behavioral Health

PART IV – Proposed Budget	
Budget Form	
	<ul style="list-style-type: none">• Bidder listed 5 items in the allowable expenses form with costs and justification.• 4 of the items qualify as allowable expenses• Q - Reviewer not sure if the payroll taxes/fringe expenses qualify as for reasonable, allowable costs directly associated with recruiting and/or retaining direct service staff providing Psychiatric Medication Management Services

**STATE OF MAINE
INDIVIDUAL EVALUATION NOTES**

RFA #: 202501004

RFA TITLE: Recruitment and Retention Funding for Providers of Psychiatric Medication Management

BIDDER NAME: Aroostook Mental Health Services, Inc.

DATE: April 28, 2025

EVALUATOR NAME: Adrienne Leahey

EVALUATOR DEPARTMENT: OBH / DHHS

Individual Evaluator Comments:

PART I – Priority Service Provision Modality (In-Person)

- Yes to both questions
- Current in-person services are 54%; hybrid 7%, and fully telehealth is 39%. AMHC anticipates the future delivery of services to be the same.
- The in-person service area is Aroostook and Hancock counties.

PART II – Applicant Experience

- CCBHC
- 60 years experience
- largest behavioral healthcare provider in the region, operating 27 service locations across Aroostook, Hancock, and Washington counties. The agency annually supports up to 5,000 clients, with a team of 350+ employees
- psychiatric medication management for both children and adults
- employs providers of PMM across its service area; they are embedded in outpatient offices and/or work remotely.

Projects

- AIMS – continues to be delivered in a community setting
- SAMHSA MAT

Subcontractors

- none

Litigation

- One case, ongoing

PART III – Response to RFA Requirements

A. Psychiatric Medication Management Services

1. Aroostook, Hancock, Washington
2. severe behavioral health (BH) workforce shortage
3. Limited transportation options for clients
4. Telehealth is a lifeline for rural populations

B. Operational Requirements

- Yes to all questions, MaineCare agreement

C. Narrative Report

**STATE OF MAINE
INDIVIDUAL EVALUATION NOTES**

RFA #: 202501004

RFA TITLE: Recruitment and Retention Funding for Providers of Psychiatric Medication Management

BIDDER NAME: Aroostook Mental Health Services, Inc.

DATE: April 28, 2025

EVALUATOR NAME: Adrienne Leahey

EVALUATOR DEPARTMENT: OBH / DHHS

- | |
|--|
| <ul style="list-style-type: none">• HR platform Paylocity, tracks the items noted in a.-c. and can generate a report for any timeframe specified• Meets requirement |
|--|

PART IV – Proposed Budget

Budget Form

- | |
|---|
| <ul style="list-style-type: none">• AL unable to open |
|---|

**STATE OF MAINE
INDIVIDUAL EVALUATION NOTES**

RFA #: 202501004

RFA TITLE: Recruitment and Retention Funding for Providers of Psychiatric Medication Management

BIDDER NAME: Aroostook Mental Health Services, Inc.

DATE: March 27, 2025

EVALUATOR NAME: Angie Newhouse

EVALUATOR DEPARTMENT: DHHS/Office of Behavioral Health

Individual Evaluator Comments:

PART I – Priority Service Provision Modality (In-Person)

- Currently provides Medication Management
- In person services in Aroostook and Hancock counties

PART II – Applicant Experience

- 60 years of service
- Largest agency in region, supports up to 5000 members yearly
- 27 service locations across 3 counties

Projects

- Successful AIMS project.
- Current provider of MAT serving 3 counties through SAMHSA grant.

Subcontractors

- N/A

Litigation

- One case

PART III – Response to RFA Requirements

A. Psychiatric Medication Management Services

1. Current provider
2. Serves underserved counties
3. Limited transportation services/telehealth is a lifeline for some members.

B. Operational Requirements

- Current MaineCare provider.
- Currently licensed to provide Psychiatric Medication Management

C. Narrative Report

- HR platform can track all items needed in a report.

PART IV – Proposed Budget

Budget Form

- Retention (incentive) bonuses for current PA, PNP and MD.

**STATE OF MAINE
INDIVIDUAL EVALUATION NOTES**

RFA #: 202501004

RFA TITLE: Recruitment and Retention Funding for Providers of Psychiatric Medication Management

BIDDER NAME: Community Concepts, Inc.

DATE: 3/27/2025

EVALUATOR NAME: Patrick Haskell

EVALUATOR DEPARTMENT: Office of Behavioral Health

Individual Evaluator Comments:

PART I – Priority Service Provision Modality (In-Person)

- Bidder proposes to offer 8 hours of services per week but does not commit to the number of hours provided in-person. Describes hybrid, in-person office and telehealth based on client needs and preferences.
- In-person service area is Rumford Maine serving Oxford County.

PART II – Applicant Experience

- Bidder was founded in 1965.
- Mental Health and SUD agency serving Androscoggin, Oxford, and Franklin Counties.
- Serves more than 17,000 individuals annually with housing, energy behavioral health, child and family services.
- Bidder reports extensive history and experience managing grants and contracts- state, federal, local, private
- Bidder merged with Oxford County Mental Health in 2024.
- OCMHS has a history of providing Medication Management Services.
- Offers behavioral health services including: Crisis Services, Outpatient, DBT Groups, PNMI, Behavioral Health Homes, and Community Integration.

Projects

- Crisis Response Services- subcontract from another agency since 2018.
- Provide crisis response services in Androscoggin, Franklin, and Oxford Counties including mobile crisis response and residential services.
- Medication Management clinic- Oxford County Mental Health
- Agency provided service for approximately 9 years ending in 2021.
- Served more than 150 members
- Previous clinic focused on in-person services in Paris and Rumford.

Subcontractors

- No contractors identified.

Litigation

- Litigation information provided.

PART III – Response to RFA Requirements

A. Psychiatric Medication Management Services

**STATE OF MAINE
INDIVIDUAL EVALUATION NOTES**

RFA #: 202501004

RFA TITLE: Recruitment and Retention Funding for Providers of Psychiatric Medication Management

BIDDER NAME: Community Concepts, Inc.

DATE: 3/27/2025

EVALUATOR NAME: Patrick Haskell

EVALUATOR DEPARTMENT: Office of Behavioral Health

1. Bidder intends to serve Oxford County.
2. Oxford County has a large, rural area of over 60,000 people.
3. According to Community Needs Assessment, ratio of population to mental health providers was 350:1.
4. Increase in suicidal thoughts and suicide deaths.

B. Operational Requirements

- Bidder has an active MaineCare Provider Agreement- provided
- Provider has a Mental Health License but is not licensed to provide Psychiatric Medication Management services.
- Bidder described steps they would take to meet operational requirements- Behavioral Health License Change application is being completed. Bidder plans to provide services under Section 65.

C. Narrative Report

- Met requirements.
- Provider will utilize EHR and payroll system for data collection.

PART IV – Proposed Budget

Budget Form

- Bidder would use funds for both recruitment and retention for MD, DO or NP level staff.
- Plan to retain 1 provider with a sign on bonus of \$10,000 and a retention bonus of \$15,000

**STATE OF MAINE
INDIVIDUAL EVALUATION NOTES**

RFA #: 202501004

RFA TITLE: Recruitment and Retention Funding for Providers of Psychiatric Medication Management

BIDDER NAME: Community Concepts, Inc.

DATE: 4/10/2025

EVALUATOR NAME: Stephanie Kadnar

EVALUATOR DEPARTMENT: Office of Behavioral Health

Individual Evaluator Comments:

- Asking for \$25,000
- Cover page filled out correctly
- All required information is included

PART I – Priority Service Provision Modality (In-Person)

- I - Bidder does not currently provide PMM service
- P - Bidder intends to provide some in-person PMM once established
- P - Bidder in-person may be up to 100%
- I - Service are in Rumford, Maine

PART II – Applicant Experience

- P – Bidder has a long-standing presence in three counties
- I – Bidder is actually a department under Oxford County Mental Health Services (OCMHS)
- P – Bidder is a current MC provider under Section 65/92/17 services

Projects

- Sweetser for Crisis Services
- OCMHS project of Medication Management Clinic for nine years

Subcontractors

- No subcontractors

Litigation

- 6 items listed, 3 former employees, 2 housing complaints, one delivery driver. 5 were settled, one still does not have an outcome as it was a recent claim.

PART III – Response to RFA Requirements

A. Psychiatric Medication Management Services

1. Bidder intends to serve Oxford County with a large population of over 60,000 residents.
2. Bidder includes rates on high school and middle school students who have considered suicide.

B. Operational Requirements

- Bidder is a current MaineCare provider and provided agreement
- Bidder is not currently licensed to provide PMM services
- Bidder is in the process of becoming licensed to provide PMM within 30 days of conditional award

**STATE OF MAINE
INDIVIDUAL EVALUATION NOTES**

RFA #: 202501004

RFA TITLE: Recruitment and Retention Funding for Providers of Psychiatric Medication Management

BIDDER NAME: Community Concepts, Inc.

DATE: 4/10/2025

EVALUATOR NAME: Stephanie Kadnar

EVALUATOR DEPARTMENT: Office of Behavioral Health

- | |
|--|
| <ul style="list-style-type: none">• Reviewer did not see a current MH/SUD State license. |
|--|

C. Narrative Report

- | |
|--|
| <ul style="list-style-type: none">• Bidder will collect all requested outcome data in HR and payroll reporting systems within the timeframe required |
|--|

PART IV – Proposed Budget

Budget Form

- | |
|---|
| <ul style="list-style-type: none">• Allowable expenses for \$25,000 was submitted for both recruitment and retention bonuses with a sign on bonus of \$10,000 and \$15,000 for retention bonus. |
|---|

**STATE OF MAINE
INDIVIDUAL EVALUATION NOTES**

RFA #: 202501004

RFA TITLE: Recruitment and Retention Funding for Providers of Psychiatric Medication Management

BIDDER NAME: Community Concepts, Inc.

DATE: April 28, 2025

EVALUATOR NAME: Adrienne Leahey

EVALUATOR DEPARTMENT: OBH / DHHS

Individual Evaluator Comments:

PART I – Priority Service Provision Modality (In-Person)

- Doesn't currently provide; wants to provide
- CCI will recruit and hire a per diem medication management provider to provide eight (8) hours of Medication Management Services a week in a hybrid, in-person office with telehealth capabilities.
- The amount of time in-person versus telehealth settings will be based on the needs and preference of the clients and may be up to one hundred percent (100%) of the time in-person.
- The anticipated in-person service area is Rumford, Maine with referrals from individuals in Oxford County.
- I: No mention of difficulty in hiring generally

PART II – Applicant Experience

- Founded in 1965
- Community Action Agency and licensed Mental Health Organization and Substance Abuse Agency
- primarily serving Maine's Androscoggin, Oxford, and Franklin Counties
- CCI merged with Oxford County Mental Health Services (OCMHS), a nonprofit providing a range of behavioral health services and education
- CCI is in the process of adding Medication Management Services to their Mental Health Organization license

Projects

- Mobile and Residential Crisis services contract w Sweetser for Oxford Co; services include access to psychiatric consultation twenty-four (24) hours a day, seven (7) days a week by our Medical Director and supports individuals whose crisis includes emergent medication management needs.
- OCMHS medication management services – discontinued in 2021
- Q: Why did the Med Mgmt service end?

Subcontractors

- Response was "n/a"

Litigation

- 6 cases, one remains unresolved.

**STATE OF MAINE
INDIVIDUAL EVALUATION NOTES**

RFA #: 202501004

RFA TITLE: Recruitment and Retention Funding for Providers of Psychiatric Medication Management

BIDDER NAME: Community Concepts, Inc.

DATE: April 28, 2025

EVALUATOR NAME: Adrienne Leahey

EVALUATOR DEPARTMENT: OBH / DHHS

PART III – Response to RFA Requirements
A. Psychiatric Medication Management Services
1. Oxford County, 2,076 square miles, 60k people 2. ratio of population to mental health providers is 350:1
B. Operational Requirements
<ul style="list-style-type: none">• Yes to MaineCare requirements• Not currently a Med management provider; in the process of completing a Behavioral Health Program change application and providing all required documentation and fees to include Medication Management in the Outpatient Module and will become licensed to provide Psychiatric Medication Management within thirty (30) calendar days of the conditional award
C. Narrative Report
<ul style="list-style-type: none">• Applicant agrees to provide
PART IV – Proposed Budget
Budget Form
<ul style="list-style-type: none">•

**STATE OF MAINE
INDIVIDUAL EVALUATION NOTES**

RFA #: 202501004

RFA TITLE: Recruitment and Retention Funding for Providers of Psychiatric Medication Management

BIDDER NAME: Community Concepts, Inc.

DATE: March 27, 2025

EVALUATOR NAME: Angie Newhouse

EVALUATOR DEPARTMENT: DHHS/Office of Behavioral Health

Individual Evaluator Comments:

PART I – Priority Service Provision Modality (In-Person)
<ul style="list-style-type: none">• Hire for 8 hours per week• Hybrid, in person office and telehealth
PART II – Applicant Experience
<ul style="list-style-type: none">• Established in 1965, serving 3 counties• Does not currently offer MM...in process of adding it to their license.
Projects
<ul style="list-style-type: none">• OCMHS/CCI subcontracted with Sweetser in 2018 for crisis mobile response.• OCMHS/CCI had Medication Management Clinic for 9 years.
Subcontractors
<ul style="list-style-type: none">• N/A
Litigation
<ul style="list-style-type: none">• 5 closed• 1 open
PART III – Response to RFA Requirements
A. Psychiatric Medication Management Services
<ol style="list-style-type: none">1. Will serve members in Oxford County
B. Operational Requirements
<ul style="list-style-type: none">• Current MaineCare Provider• Applying for Medication Management service
C. Narrative Report
<ul style="list-style-type: none">• Meets PFA requirements
PART IV – Proposed Budget
Budget Form
<ul style="list-style-type: none">• Sign on bonus to recruit MD, DO or NP.• Retention bonus to keep MD, DO or NP.

**STATE OF MAINE
INDIVIDUAL EVALUATION NOTES**

RFA #: 202501004

RFA TITLE: Recruitment and Retention Funding for Providers of Psychiatric Medication Management

BIDDER NAME: Kennebec Behavioral Health - Augusta

DATE: 3/28/2025

EVALUATOR NAME: Patrick Haskell

EVALUATOR DEPARTMENT: Office of Behavioral Health

Individual Evaluator Comments:

PART I – Priority Service Provision Modality (In-Person)

- Bidder identifies 5 medication management clinics.
- Bidder reports services are almost exclusively provided via in-person method.
- Telehealth when clinically appropriate- based on diagnosis, etc.
- Services provided would be from Augusta clinic and serve surrounding communities.
- Bidder reports that due to medication management challenges, some members seeking care travel significant distances- Aroostook County.

PART II – Applicant Experience

- CARF- accredited, non-profit mental health provider founded in 1960.
- Bidder operates 5 medication management clinics: Augusta, Farmington, Skowhegan, Waterville, and Winthrop.
- SFY24- 4,574 adults and 1,248 youth served.
- Bidder is a CCBHC with funding from SAMSHA.
- Has held multiple state contracts including Project Recovery and Rural Communities Opioid Response Program
- Bidder serves more than 18,500 members annually.

Projects

- Medication Management Grant Funded Contract for Uninsured Individuals.
- Bidder reports that relationship with DHHS for Medication Management Services spans more than 25 years.
- Bidder reports meeting performance metrics from state contract/mainecare requirement.
- Progressive Treatment Plan Implementation with Motivational Services.
- Bidder works with residential providers and other service providers to deliver comprehensive treatment plans for individuals referred for court ordered treatment (PTP).
- SFY25- 7 PTP's

Subcontractors

- Did not address

Litigation

- Bidder reports none.

**STATE OF MAINE
INDIVIDUAL EVALUATION NOTES**

RFA #: 202501004

RFA TITLE: Recruitment and Retention Funding for Providers of Psychiatric Medication Management

BIDDER NAME: Kennebec Behavioral Health - Augusta

DATE: 3/28/2025

EVALUATOR NAME: Patrick Haskell

EVALUATOR DEPARTMENT: Office of Behavioral Health

PART III – Response to RFA Requirements	
A. Psychiatric Medication Management Services	
<ol style="list-style-type: none">1. Bidder reports that telehealth is used sparingly.2. Bidder does not anticipate increasing telehealth-based services.3. Telehealth may be used for individuals in more distant locations.	
B. Operational Requirements	
<ul style="list-style-type: none">• Current MaineCare Provider- copy of contract provided.• Current Mental Health License- copy of license provided.• Licensed to provide Medication Management Services under Section 65.	
C. Narrative Report	
<ul style="list-style-type: none">• Bidder is committed to providing required narrative report.• Will use data collection through internal staff discussion/meeting.• No current staff openings- focus on retention of current providers.	
PART IV – Proposed Budget	
Budget Form	
<ul style="list-style-type: none">• Provided a breakdown of retention bonuses for PMHNP, RNC, and MA staff.• Provided a breakdown of supervision costs for PMHNP and RNC staff.• All requests are to cover partial costs- actual costs were identified in the report.	

**STATE OF MAINE
INDIVIDUAL EVALUATION NOTES**

RFA #: 202501004

RFA TITLE: Recruitment and Retention Funding for Providers of Psychiatric Medication Management

BIDDER NAME: Kennebec Behavioral Health - Augusta

DATE: 4/18/2025

EVALUATOR NAME: Stephanie Kadnar

EVALUATOR DEPARTMENT: Office of Behavioral Health

Individual Evaluator Comments:

- Cover page filled out
- \$55,000 for this location
- Augusta clinic

PART I – Priority Service Provision Modality (In-Person)

- P- currently providing in-person PMM services
- P – almost exclusively in-person services in all 5 clinics
- P - telehealth offered when needed and appropriate or transportation challenges
- P - Service area includes communities surrounding clinic

PART II – Applicant Experience

- I – largest mental health provider in central Maine.
- P – 60 years experience
- P - Currently operates as a med management clinic
- P – large community capacity and outreach
- P – Serves a high number of people annually
- P – qualified PMM provider

Projects

- 2 projects listed
- Med Management agreement with DHHS/OBH
- MOCO – Progressive Treatment Program

Subcontractors

- Q – Reviewer did not see answer to this section?

Litigation

- None

PART III – Response to RFA Requirements

A. Psychiatric Medication Management Services

1. Telehealth is utilized sparingly and only when clinically indicated
2. May support clients via telehealth from distant locations when appropriate

B. Operational Requirements

- Current MaineCare provider
- Provides PMM services under section 65
- MaineCare agreement provided

**STATE OF MAINE
INDIVIDUAL EVALUATION NOTES**

RFA #: 202501004

RFA TITLE: Recruitment and Retention Funding for Providers of Psychiatric Medication Management

BIDDER NAME: Kennebec Behavioral Health - Augusta

DATE: 4/18/2025

EVALUATOR NAME: Stephanie Kadnar

EVALUATOR DEPARTMENT: Office of Behavioral Health

- Provided MH license that expires on 4/18/2025

C. Narrative Report

- Bidder agrees to provide narrative report specific to the requirements of the RFA.
- Bidder is looking to build additional data points into their employment strategies
- Bidder agrees to provide additional data as needed

PART IV – Proposed Budget

Budget Form

- Bidder has provided detailed retention costs and justification for 13 positions and partial payments for 11 positions

**STATE OF MAINE
INDIVIDUAL EVALUATION NOTES**

RFA #: 202501004

RFA TITLE: Recruitment and Retention Funding for Providers of Psychiatric Medication Management

BIDDER NAME: Kennebec Behavioral Health - Augusta

DATE: April 28, 2025

EVALUATOR NAME: Adrienne Leahey

EVALUATOR DEPARTMENT: OBH / DHHS

Individual Evaluator Comments:

PART I – Priority Service Provision Modality (In-Person)

- Yes to first question
- anticipated in-person service area primarily includes the communities surrounding the Augusta clinic; clients have been known to travel from as far away as Aroostook County to receive care at this clinic or one of four other locations
- psychiatric medication management services are provided almost exclusively in-person. Telehealth appointments are offered only when clinically appropriate, typically based on specific diagnoses that make remote care more suitable. In some instances, telehealth may be utilized to address transportation challenges faced by clients. On very rare occasions, a telephonic appointment may be scheduled to accommodate a client's specific needs; however, these instances are infrequent and not statistically significant.

PART II – Applicant Experience

- Inception in 1960
- Largest mental health provider in Central Maine
- CCBHC
- KBH operates five psychiatric medication management clinics strategically located across Central Maine in Augusta, Farmington, Skowhegan, Waterville, and Winthrop.
- In FY2024 these clinics served 4,574 adults and 1,248 youth
- clinics provide medication management and, in most locations, also offer outpatient counseling for mental health, substance use disorders, and co-occurring disorders, all while maintaining a client-centered and outcome-focused approach to care.
- KBH serves more than 18,500 people annually
- one of the Best Places to Work in Maine for four consecutive years

Projects

- OBH contract for med mgmt. services for uninsured clients
- MOCO PTP implementation

Subcontractors

- Q: Section missing from application?

**STATE OF MAINE
INDIVIDUAL EVALUATION NOTES**

RFA #: 202501004

RFA TITLE: Recruitment and Retention Funding for Providers of Psychiatric Medication Management

BIDDER NAME: Kennebec Behavioral Health - Augusta

DATE: April 28, 2025

EVALUATOR NAME: Adrienne Leahey

EVALUATOR DEPARTMENT: OBH / DHHS

Litigation
<ul style="list-style-type: none">Applicant replied "none"

PART III – Response to RFA Requirements
A. Psychiatric Medication Management Services
<p>1. KBH does not anticipate increasing its use of telehealth services, however, when used the intended geographical area to be served via telehealth services primarily encompasses the communities surrounding the Augusta clinic. However, given the shortage of Medication Management services across the state, telehealth services may also be utilized to support clients from more distant locations when clinically appropriate.</p>
B. Operational Requirements
<ul style="list-style-type: none">Applicant answered Yes to all
C. Narrative Report
<ul style="list-style-type: none">Agree to provideGiven that the program is currently fully staffed with no vacant positions and no plans for expansion at this time, primary focus will be on retention efforts.P: Nice detail on how they will collect / analyze data

PART IV – Proposed Budget
Budget Form
<ul style="list-style-type: none">

**STATE OF MAINE
INDIVIDUAL EVALUATION NOTES**

RFA #: 202501004

RFA TITLE: Recruitment and Retention Funding for Providers of Psychiatric Medication Management

BIDDER NAME: Kennebec Behavioral Health - Augusta

DATE: March 28, 2025

EVALUATOR NAME: Angie Newhouse

EVALUATOR DEPARTMENT: DHHS/Office of Behavioral Health

Individual Evaluator Comments:

PART I – Priority Service Provision Modality (In-Person)
<ul style="list-style-type: none">• In person and telehealth when clinically appropriate.
PART II – Applicant Experience
<ul style="list-style-type: none">• Established in 1960.• Currently has 5 med clinics state wide.• Serves 18,500 people yearly.
Projects
<ul style="list-style-type: none">• Medication Management contract with OBH• PTP project with Motivational Services.
Subcontractors
<ul style="list-style-type: none">• N/A
Litigation
<ul style="list-style-type: none">• None
PART III – Response to RFA Requirements
A. Psychiatric Medication Management Services
Operational Requirements
<ul style="list-style-type: none">• Current Medication Management Provider.• Meets RFA requirements.
B. Narrative Report
<ul style="list-style-type: none">• Detailed Outcome Plan
PART IV – Proposed Budget
Budget Form
<ul style="list-style-type: none">• Retention bonuses• Supervision costs

**STATE OF MAINE
INDIVIDUAL EVALUATION NOTES**

RFA #: 202501004

RFA TITLE: Recruitment and Retention Funding for Providers of Psychiatric Medication Management

BIDDER NAME: Kennebec Behavioral Health - Farmington

DATE: 3/28/2025

EVALUATOR NAME: Patrick Haskell

EVALUATOR DEPARTMENT: Office of Behavioral Health

Individual Evaluator Comments:

PART I – Priority Service Provision Modality (In-Person)

- Bidder identifies 5 medication management clinics.
- Bidder reports services are almost exclusively provided via in-person method.
- Telehealth when clinically appropriate- based on diagnosis, etc.
- Services provided would be from Farmington clinic and serve surrounding communities.
- Bidder reports that due to medication management challenges, some members seeking care travel significant distances- Aroostook County.

PART II – Applicant Experience

- CARF- accredited, non-profit mental health provider founded in 1960.
- Bidder operates 5 medication management clinics: Augusta, Farmington, Skowhegan, Waterville, and Winthrop.
- SFY24- 4,574 adults and 1,248 youth served.
- Bidder is a CCBHC with funding from SAMSHA.
- Has held multiple state contracts including Project Recovery and Rural Communities Opioid Response Program
- Bidder serves more than 18,500 members annually.

Projects

- Medication Management Grant Funded Contract for Uninsured Individuals.
- Bidder reports that relationship with DHHS for Medication Management Services spans more than 25 years.
- Bidder reports meeting performance metrics from state contract/mainecare requirement.
- Progressive Treatment Plan Implementation with Motivational Services.
- Bidder works with residential providers and other service providers to deliver comprehensive treatment plans for individuals referred for court ordered treatment (PTP).
- SFY25- 7 PTP's

Subcontractors

- Did not address

Litigation

- Bidder reports none.

**STATE OF MAINE
INDIVIDUAL EVALUATION NOTES**

RFA #: 202501004

RFA TITLE: Recruitment and Retention Funding for Providers of Psychiatric Medication Management

BIDDER NAME: Kennebec Behavioral Health - Farmington

DATE: 3/28/2025

EVALUATOR NAME: Patrick Haskell

EVALUATOR DEPARTMENT: Office of Behavioral Health

PART III – Response to RFA Requirements	
A. Psychiatric Medication Management Services	
<ol style="list-style-type: none">1. Bidder reports that telehealth is used sparingly.2. Bidder does not anticipate increasing telehealth-based services.3. Telehealth may be used for individuals in more distant locations.	
B. Operational Requirements	
<ul style="list-style-type: none">• Current MaineCare Provider- copy of contract provided.• Current Mental Health License- copy of license provided.• Licensed to provide Medication Management Services under Section 65.	
C. Narrative Report	
<ul style="list-style-type: none">• Bidder is committed to providing required narrative report.• Will use data collection through internal staff discussion/meeting.• No current staff openings- focus on retention of current providers.	
PART IV – Proposed Budget	
Budget Form	
<ul style="list-style-type: none">• Provided a breakdown of retention bonuses for DO, PA, PMHNP, RNC, and MA Staff.• Provided a breakdown of supervision costs for DO, PA, PMHNP and RNC staff.• All requests are to cover partial costs- actual costs were identified in the report.	

**STATE OF MAINE
INDIVIDUAL EVALUATION NOTES**

RFA #: 202501004

RFA TITLE: Recruitment and Retention Funding for Providers of Psychiatric Medication Management

BIDDER NAME: Kennebec Behavioral Health - Farmington

DATE: April 23, 2025

EVALUATOR NAME: Stephanie Kadnar

EVALUATOR DEPARTMENT: Office of Behavioral Health

Individual Evaluator Comments:

- Farmington clinic
- Cover page filled out
- All information included
- \$55,000 for this location

PART I – Priority Service Provision Modality (In-Person)

- P- currently proving in-person PMM services
- P – almost exclusively in-person services in all 5 clinics
- P – telehealth offered when needed and appropriate or transportation challenges
- P - Service area includes communities surrounding clinic

PART II – Applicant Experience

- I – largest mental health provider in central Maine.
- P – 60 years experience
- P - Currently operates as a med management clinic
- P – large community capacity and outreach
- P – Serves a high number of people annually
- P – qualified PMM provider

Projects

- 2 projects listed
- Med Management agreement with DHHS/OBH
- MOCO – Progressive Treatment Program

Subcontractors

- Q – Reviewer did not see answer to this section?

Litigation

- None

PART III – Response to RFA Requirements

A. Psychiatric Medication Management Services

1. Telehealth is utilized sparingly and only when clinically indicated
2. May support clients via telehealth from distant locations when appropriate

B. Operational Requirements

3. Current MaineCare provider
 - Provides PMM services under section 65

**STATE OF MAINE
INDIVIDUAL EVALUATION NOTES**

RFA #: 202501004

RFA TITLE: Recruitment and Retention Funding for Providers of Psychiatric Medication Management

BIDDER NAME: Kennebec Behavioral Health - Farmington

DATE: April 23, 2025

EVALUATOR NAME: Stephanie Kadnar

EVALUATOR DEPARTMENT: Office of Behavioral Health

- | |
|--|
| <ul style="list-style-type: none">• MaineCare agreement provided• Provided MH license that expires on 4/18/2025 |
|--|

C. Narrative Report

- | |
|--|
| <ul style="list-style-type: none">• Bidder agrees to provide narrative report specific to the requirements of the RFA.• Bidder is looking to build additional data points into their employment strategies• Bidder agrees to provide additional data as needed |
|--|

PART IV – Proposed Budget

Budget Form

- | |
|--|
| <ul style="list-style-type: none">• Bidder has provided detailed retention costs and justification for 3 positions and partial request on the 2 positions. |
|--|

**STATE OF MAINE
INDIVIDUAL EVALUATION NOTES**

RFA #: 202501004

RFA TITLE: Recruitment and Retention Funding for Providers of Psychiatric Medication Management

BIDDER NAME: Kennebec Behavioral Health - Farmington

DATE: April 28, 2025

EVALUATOR NAME: Adrienne Leahey

EVALUATOR DEPARTMENT: OBH / DHHS

Individual Evaluator Comments:

PART I – Priority Service Provision Modality (In-Person)
<ul style="list-style-type: none">• Yes• Same answers as for the Augusta application, but focused on Farmington instead
PART II – Applicant Experience
<ul style="list-style-type: none">• Same answers as for the Augusta application
Projects
<ul style="list-style-type: none">• Same answers as for the Augusta application
Subcontractors
<ul style="list-style-type: none">• Same answers as for the Augusta application
Litigation
<ul style="list-style-type: none">• Same answers as for the Augusta application
PART III – Response to RFA Requirements
A. Psychiatric Medication Management Services
<p>1. As previously stated, telehealth is utilized sparingly and only when clinically indicated, typically based on specific diagnoses or to address transportation challenges that would otherwise hinder access to necessary care. KBH does not anticipate increasing its use of telehealth services, however, when used the intended geographical area to be served via telehealth services primarily encompasses the communities surrounding the Farmington clinic. However, given the shortage of Medication Management services across the state, telehealth services may also be utilized to support clients from more distant locations when clinically appropriate.</p>
B. Operational Requirements
<ul style="list-style-type: none">• Yes to all• Same answers as for the Augusta application
C. Narrative Report
<ul style="list-style-type: none">• Same answers as for the Augusta application
PART IV – Proposed Budget
Budget Form
<ul style="list-style-type: none">•

**STATE OF MAINE
INDIVIDUAL EVALUATION NOTES**

RFA #: 202501004

RFA TITLE: Recruitment and Retention Funding for Providers of Psychiatric Medication Management

BIDDER NAME: Kennebec Behavioral Health - Farmington

DATE: March 28, 2025

EVALUATOR NAME: Angie Newhouse

EVALUATOR DEPARTMENT: DHHS/Office of Behavioral Health

Individual Evaluator Comments:

PART I – Priority Service Provision Modality (In-Person)
<ul style="list-style-type: none">• In person and telehealth when clinically appropriate
PART II – Applicant Experience
<ul style="list-style-type: none">• Established in 1960.• Currently has 5 med clinics state wide.• Serves 18,500 people yearly.
Projects
<ul style="list-style-type: none">• Medication Management contract with OBH• PTP project with Motivational Services.
Subcontractors
<ul style="list-style-type: none">• N/A
Litigation
<ul style="list-style-type: none">• None
PART III – Response to RFA Requirements
A. Psychiatric Medication Management Services
1. Farmington clinic and some telehealth if needed
B. Operational Requirements
<ul style="list-style-type: none">• Current MaineCare Provider• Current Medication Management Provider
C. Narrative Report
<ul style="list-style-type: none">• Meets RFA criteria
PART IV – Proposed Budget
Budget Form
<ul style="list-style-type: none">• Retention bonuses• Supervision costs

**STATE OF MAINE
INDIVIDUAL EVALUATION NOTES**

RFA #: 202501004

RFA TITLE: Recruitment and Retention Funding for Providers of Psychiatric Medication Management

BIDDER NAME: Kennebec Behavioral Health – Skowhegan

DATE: 4/2/2025

EVALUATOR NAME: Patrick Haskell

EVALUATOR DEPARTMENT: Office of Behavioral Health

Individual Evaluator Comments:

PART I – Priority Service Provision Modality (In-Person)

- Bidder identifies 5 medication management clinics.
- Bidder reports services are almost exclusively provided via in-person method.
- Telehealth when clinically appropriate- based on diagnosis, etc.
- Bidder reports that services would be for Winthrop clinic, but application is for Skowhegan location.
- Bidder reports that due to medication management challenges, some members seeking care travel significant distances- Aroostook County.

PART II – Applicant Experience

- CARF- accredited, non-profit mental health provider founded in 1960.
- Bidder operates 5 medication management clinics: Augusta, Farmington, Skowhegan, Waterville, and Winthrop.
- SFY24- 4,574 adults and 1,248 youth served.
- Bidder is a CCBHC with funding from SAMSHA.
- Has held multiple state contracts including Project Recovery and Rural Communities Opioid Response Program
- Bidder serves more than 18,500 members annually.

Projects

- Medication Management Grant Funded Contract for Uninsured Individuals.
- Bidder reports that relationship with DHHS for Medication Management Services spans more than 25 years.
- Bidder reports meeting performance metrics from state contract/mainecare requirement.
- Progressive Treatment Plan Implementation with Motivational Services.
- Bidder works with residential providers and other service providers to deliver comprehensive treatment plans for individuals referred for court ordered treatment (PTP).
- SFY25- 7 PTP's

Subcontractors

- Did not address

Litigation

- None identified

**STATE OF MAINE
INDIVIDUAL EVALUATION NOTES**

RFA #: 202501004

RFA TITLE: Recruitment and Retention Funding for Providers of Psychiatric Medication Management

BIDDER NAME: Kennebec Behavioral Health – Skowhegan

DATE: 4/2/2025

EVALUATOR NAME: Patrick Haskell

EVALUATOR DEPARTMENT: Office of Behavioral Health

PART III – Response to RFA Requirements

A. Psychiatric Medication Management Services

1. Bidder reports that telehealth is used sparingly.
2. Bidder does not anticipate increasing telehealth-based services.
3. Telehealth may be used for individuals in more distant locations.
4. Bidder identifies that services would be provided from the Winthrop clinic- application is for Skowhegan location.

B. Operational Requirements

- Current MaineCare Provider- copy of contract provided.
- Current Mental Health License- copy of license provided.
- Licensed to provide Medication Management Services under Section 65.

C. Narrative Report

- Bidder is committed to providing required narrative report.
- Will use data collection through internal staff discussion/meeting.
- No current staff openings- focus on retention of current providers.

PART IV – Proposed Budget

Budget Form

- Provided a breakdown of retention bonuses for MD, PMHNP, RNC, and MA Staff.
- Provided a breakdown of supervision costs for MD, PMHNP and RNC staff.
- All requests are to cover partial costs- actual costs were identified in the report.

**STATE OF MAINE
INDIVIDUAL EVALUATION NOTES**

RFA #: 202501004

RFA TITLE: Recruitment and Retention Funding for Providers of Psychiatric Medication Management

BIDDER NAME: Kennebec Behavioral Health – Skowhegan

DATE: 4/18/2025

EVALUATOR NAME: Stephanie Kadnar

EVALUATOR DEPARTMENT: Office of Behavioral Health

Individual Evaluator Comments:

- Q -File says Skowhegan but application says Winthrop clinic ?
- Cover page filled out
- \$55,000 for this location

PART I – Priority Service Provision Modality (In-Person)

- P- currently proving in-person PMM services
- P – almost exclusively in-person services in all 5 clinics
- P – telehealth offered when needed and appropriate or transportation challenges
- P - Service area includes communities surrounding clinic

PART II – Applicant Experience

- I – largest mental health provider in central Maine.
- P – 60 years experience
- P - Currently operates as a med management clinic
- P – large community capacity and outreach
- P – Serves a high number of people annually
- P – qualified PMM provider

Projects

- 2 projects listed
- Med Management agreement with DHHS/OBH
- MOCO – Progressive Treatment Program

Subcontractors

- Q – Reviewer did not see answer to this section?

Litigation

- none

PART III – Response to RFA Requirements

A. Psychiatric Medication Management Services

1. Telehealth is utilized sparingly and only when clinically indicated
2. May support clients via telehealth from distant locations when appropriate

B. Operational Requirements

3. Current MaineCare provider
 - Provides PMM services under section 65
 - MaineCare agreement provided

**STATE OF MAINE
INDIVIDUAL EVALUATION NOTES**

RFA #: 202501004

RFA TITLE: Recruitment and Retention Funding for Providers of Psychiatric Medication Management

BIDDER NAME: Kennebec Behavioral Health – Skowhegan

DATE: 4/18/2025

EVALUATOR NAME: Stephanie Kadnar

EVALUATOR DEPARTMENT: Office of Behavioral Health

- | |
|---|
| <ul style="list-style-type: none">• Provided MH license that expires on 4/18/2025 |
|---|

C. Narrative Report

- | |
|--|
| <ul style="list-style-type: none">• Bidder agrees to provide narrative report specific to the requirements of the RFA.• Bidder is looking to build additional data points into their employment strategies• Bidder agrees to provide additional data as needed |
|--|

PART IV – Proposed Budget

Budget Form

- | |
|---|
| <ul style="list-style-type: none">• Bidder has provided detailed retention costs and justification for 7 positions and partial requests on the 5 positions. |
|---|

**STATE OF MAINE
INDIVIDUAL EVALUATION NOTES**

RFA #: 202501004

RFA TITLE: Recruitment and Retention Funding for Providers of Psychiatric Medication Management

BIDDER NAME: Kennebec Behavioral Health – Skowhegan

DATE: April 28, 2025

EVALUATOR NAME: Adrienne Leahey

EVALUATOR DEPARTMENT: OBH / DHHS

Individual Evaluator Comments:

PART I – Priority Service Provision Modality (In-Person)

- Same answers as for the Augusta and Farmington applications but seems to be using “Winthrop” instead of “Skowhegan”?

PART II – Applicant Experience

- Same answers as for the Augusta and Farmington applications

Projects

- Same answers as for the Augusta and Farmington applications

Subcontractors

- Missing section?

Litigation

- Same answers as for the Augusta and Farmington applications

PART III – Response to RFA Requirements

A. Psychiatric Medication Management Services

1. KBH does not anticipate increasing its use of telehealth services, however, when used the intended geographical area to be served via telehealth services primarily encompasses the communities surrounding the Winthrop clinic. However, given the shortage of Medication Management services across the state, telehealth services may also be utilized to support clients from more distant locations when clinically appropriate.

B. Operational Requirements

- Same answers as for the Augusta and Farmington applications

C. Narrative Report

- Same answers as for the Augusta and Farmington applications

PART IV – Proposed Budget

Budget Form

-

**STATE OF MAINE
INDIVIDUAL EVALUATION NOTES**

RFA #: 202501004

RFA TITLE: Recruitment and Retention Funding for Providers of Psychiatric Medication Management

BIDDER NAME: Kennebec Behavioral Health – Skowhegan

DATE: March 28, 2025

EVALUATOR NAME: Angie Newhouse

EVALUATOR DEPARTMENT: DHHS/Office of Behavioral Health

Individual Evaluator Comments:

PART I – Priority Service Provision Modality (In-Person)

- In person and telehealth when clinically appropriate

PART II – Applicant Experience

- Established in 1960.
- Currently has 5 med clinics state wide.
- Serves 18,500 people yearly.

Projects

- Medication Management contract with OBH
- PTP project with Motivational Services.

Subcontractors

- N/A

Litigation

- None

PART III – Response to RFA Requirements

A. Psychiatric Medication Management Services

1. Application states Winthrop clinic and surrounding areas.

B. Operational Requirements

- Current MaineCare Provider
- Current Medication Management Provider

C. Narrative Report

- Meets RFA criteria

PART IV – Proposed Budget

Budget Form

- Retention bonuses
- Supervision costs

**STATE OF MAINE
INDIVIDUAL EVALUATION NOTES**

RFA #: 202501004

RFA TITLE: Recruitment and Retention Funding for Providers of Psychiatric Medication Management

BIDDER NAME: Kennebec Behavioral Health – Waterville

DATE: 4/2/2025

EVALUATOR NAME: Patrick Haskell

EVALUATOR DEPARTMENT: Office of Behavioral Health

Individual Evaluator Comments:

PART I – Priority Service Provision Modality (In-Person)

- Bidder identifies 5 medication management clinics.
- Bidder reports services are almost exclusively provided via in-person method.
- Telehealth when clinically appropriate- based on diagnosis, etc.
- Services provided would be from Waterville clinic and serve surrounding communities.
- Bidder reports that due to medication management challenges, some members seeking care travel significant distances- Aroostook County.

PART II – Applicant Experience

- CARF- accredited, non-profit mental health provider founded in 1960.
- Bidder operates 5 medication management clinics: Augusta, Farmington, Skowhegan, Waterville, and Winthrop.
- SFY24- 4,574 adults and 1,248 youth served.
- Bidder is a CCBHC with funding from SAMSHA.
- Has held multiple state contracts including Project Recovery and Rural Communities Opioid Response Program
- Bidder serves more than 18,500 members annually.

Projects

- Medication Management Grant Funded Contract for Uninsured Individuals.
- Bidder reports that relationship with DHHS for Medication Management Services spans more than 25 years.
- Bidder reports meeting performance metrics from state contract/MaineCare requirement.
- Progressive Treatment Plan Implementation with Motivational Services.
- Bidder works with residential providers and other service providers to deliver comprehensive treatment plans for individuals referred for court ordered treatment (PTP).
- SFY25- 7 PTP's

Subcontractors

- Did not address.

Litigation

- Bidder reports none.

**STATE OF MAINE
INDIVIDUAL EVALUATION NOTES**

RFA #: 202501004

RFA TITLE: Recruitment and Retention Funding for Providers of Psychiatric Medication Management

BIDDER NAME: Kennebec Behavioral Health – Waterville

DATE: 4/2/2025

EVALUATOR NAME: Patrick Haskell

EVALUATOR DEPARTMENT: Office of Behavioral Health

PART III – Response to RFA Requirements	
A. Psychiatric Medication Management Services	
<ol style="list-style-type: none">1. Bidder reports that telehealth is used sparingly.2. Bidder does not anticipate increasing telehealth-based services.3. Telehealth may be used for individuals in more distant locations.	
B. Operational Requirements	
<ul style="list-style-type: none">• Current MaineCare Provider- copy of contract provided.• Current Mental Health License- copy of license provided.• Licensed to provide Medication Management Services under Section 65.	
C. Narrative Report	
<ul style="list-style-type: none">• Bidder is committed to providing required narrative report.• Will use data collection through internal staff discussion/meeting.• No current staff openings- focus on retention of current providers.	
PART IV – Proposed Budget	
Budget Form	
<ul style="list-style-type: none">• Provided a breakdown of retention bonuses for MD, PMHNP, RNC, and MA Staff.• Provided a breakdown of supervision costs for MD, PMHNP and RNC staff.• All requests are to cover partial costs- actual costs were identified in the report.	

**STATE OF MAINE
INDIVIDUAL EVALUATION NOTES**

RFA #: 202501004

RFA TITLE: Recruitment and Retention Funding for Providers of Psychiatric Medication Management

BIDDER NAME: Kennebec Behavioral Health – Waterville

DATE: 4/18/2025

EVALUATOR NAME: Stephanie Kadnar

EVALUATOR DEPARTMENT: Office of Behavioral Health

Individual Evaluator Comments:

- Cover page filled out
- \$55,000 for this location
- All information provided
- Waterville clinic

PART I – Priority Service Provision Modality (In-Person)

- P- currently proving in-person PMM services
- P – almost exclusively in-person services in all 5 clinics
- P - telehealth offered when needed and appropriate or transportation challenges
- P - Service area includes communities surrounding clinic

PART II – Applicant Experience

- I – largest mental health provider in central Maine.
- P – 60 years experience
- P - Currently operates as a med management clinic
- P – large community capacity and outreach
- P – Serves a high number of people annually
- P – qualified PMM provider

Projects

- 2 projects listed
- Med Management agreement with DHHS/OBH
- MOCO – Progressive Treatment Program

Subcontractors

- Q – Reviewer did not see answer to this section?

Litigation

- None

PART III – Response to RFA Requirements

A. Psychiatric Medication Management Services

1. Telehealth is utilized sparingly and only when clinically indicated
2. May support clients via telehealth from distant locations when appropriate

B. Operational Requirements

- Current MaineCare provider
- Provides PMM services under section 65

**STATE OF MAINE
INDIVIDUAL EVALUATION NOTES**

RFA #: 202501004

RFA TITLE: Recruitment and Retention Funding for Providers of Psychiatric Medication Management

BIDDER NAME: Kennebec Behavioral Health – Waterville

DATE: 4/18/2025

EVALUATOR NAME: Stephanie Kadnar

EVALUATOR DEPARTMENT: Office of Behavioral Health

- | |
|--|
| <ul style="list-style-type: none">• MaineCare agreement provided• Provided MH license that expires on 4/18/2025 |
|--|

C. Narrative Report

- | |
|--|
| <ul style="list-style-type: none">• Bidder agrees to provide narrative report specific to the requirements of the RFA.• Bidder is looking to build additional data points into their employment strategies• Bidder agrees to provide additional data as needed |
|--|

PART IV – Proposed Budget

Budget Form

- | |
|--|
| <ul style="list-style-type: none">• Bidder has provided detailed retention costs and justification for 10 positions and partial payments for 8 positions |
|--|

**STATE OF MAINE
INDIVIDUAL EVALUATION NOTES**

RFA #: 202501004

RFA TITLE: Recruitment and Retention Funding for Providers of Psychiatric Medication Management

BIDDER NAME: Kennebec Behavioral Health – Waterville

DATE: April 28, 2025

EVALUATOR NAME: Adrienne Leahey

EVALUATOR DEPARTMENT: OBH / DHHS

Individual Evaluator Comments:

PART I – Priority Service Provision Modality (In-Person)

- Same answers as for the Augusta, Farmington, and Skowhegan applications

PART II – Applicant Experience

- Same answers as for the Augusta, Farmington, and Skowhegan applications

Projects

- Same answers as for the Augusta, Farmington, and Skowhegan applications

Subcontractors

- Missing section?

Litigation

- Same answers as for the Augusta, Farmington, and Skowhegan applications

PART III – Response to RFA Requirements

A. Psychiatric Medication Management Services

1. KBH does not anticipate increasing its use of telehealth services, however, when used the intended geographical area to be served via telehealth services primarily encompasses the communities surrounding the Waterville clinic. However, given the shortage of Medication Management services across the state, telehealth services may also be utilized to support clients from more distant locations when clinically appropriate.

B. Operational Requirements

- Same answers as for the Augusta, Farmington, and Skowhegan applications

C. Narrative Report

- Same answers as for the Augusta, Farmington, and Skowhegan applications

PART IV – Proposed Budget

Budget Form

-

**STATE OF MAINE
INDIVIDUAL EVALUATION NOTES**

RFA #: 202501004

RFA TITLE: Recruitment and Retention Funding for Providers of Psychiatric Medication Management

BIDDER NAME: Kennebec Behavioral Health – Waterville

DATE: March 28, 2025

EVALUATOR NAME: Angie Newhouse

EVALUATOR DEPARTMENT: DHHS/Office of Behavioral Health

Individual Evaluator Comments:

PART I – Priority Service Provision Modality (In-Person)
<ul style="list-style-type: none">• In person and telehealth when clinically appropriate
PART II – Applicant Experience
<ul style="list-style-type: none">• Established in 1960.• Currently has 5 med clinics state wide.• Serves 18,500 people yearly.
Projects
<ul style="list-style-type: none">• Medication Management contract with OBH• PTP project with Motivational Services
Subcontractors
<ul style="list-style-type: none">• N/A
Litigation
<ul style="list-style-type: none">• None
PART III – Response to RFA Requirements
A. Psychiatric Medication Management Services
1. Waterville clinic and surrounding areas
B. Operational Requirements
<ul style="list-style-type: none">• Current MaineCare Provider• Current Medication Management Provider
C. Narrative Report
<ul style="list-style-type: none">• Meets RFA criteria
PART IV – Proposed Budget
Budget Form
<ul style="list-style-type: none">• Retention bonuses• Supervision costs

**STATE OF MAINE
INDIVIDUAL EVALUATION NOTES**

RFA #: 202501004

RFA TITLE: Recruitment and Retention Funding for Providers of Psychiatric Medication Management

BIDDER NAME: Kennebec Behavioral Health – Winthrop

DATE: 4/2/2025

EVALUATOR NAME: Patrick Haskell

EVALUATOR DEPARTMENT: Office of Behavioral Health

Individual Evaluator Comments:

PART I – Priority Service Provision Modality (In-Person)

- Bidder identifies 5 medication management clinics.
- Bidder reports services are almost exclusively provided via in-person method.
- Telehealth when clinically appropriate- based on diagnosis, etc.
- Services provided would be from Winthrop clinic and serve surrounding communities.
- Bidder reports that due to medication management challenges, some members seeking care travel significant distances- Aroostook County.

PART II – Applicant Experience

- CARF- accredited, non-profit mental health provider founded in 1960.
- Bidder operates 5 medication management clinics: Augusta, Farmington, Skowhegan, Waterville, and Winthrop.
- SFY24- 4,574 adults and 1,248 youth served.
- Bidder is a CCBHC with funding from SAMSHA.
- Has held multiple state contracts including Project Recovery and Rural Communities Opioid Response Program
- Bidder serves more than 18,500 members annually.

Projects

- Medication Management Grant Funded Contract for Uninsured Individuals.
- Bidder reports that relationship with DHHS for Medication Management Services spans more than 25 years.
- Bidder reports meeting performance metrics from state contract/MaineCare requirement.
- Progressive Treatment Plan Implementation with Motivational Services.
- Bidder works with residential providers and other service providers to deliver comprehensive treatment plans for individuals referred for court ordered treatment (PTP).
- SFY25- 7 PTP's

Subcontractors

- Did not address.

Litigation

- Bidder identifies None

**STATE OF MAINE
INDIVIDUAL EVALUATION NOTES**

RFA #: 202501004

RFA TITLE: Recruitment and Retention Funding for Providers of Psychiatric Medication Management

BIDDER NAME: Kennebec Behavioral Health – Winthrop

DATE: 4/2/2025

EVALUATOR NAME: Patrick Haskell

EVALUATOR DEPARTMENT: Office of Behavioral Health

PART III – Response to RFA Requirements
A. Psychiatric Medication Management Services
<ol style="list-style-type: none">1. Bidder reports that telehealth is used sparingly.2. Bidder does not anticipate increasing telehealth-based services.3. Telehealth may be used for individuals in more distant locations.
B. Operational Requirements
<ul style="list-style-type: none">• Current MaineCare Provider- copy of contract provided.• Current Mental Health License- copy of license provided.• Licensed to provide Medication Management Services under Section 65.
C. Narrative Report
<ul style="list-style-type: none">• Bidder is committed to providing required narrative report.• Will use data collection through internal staff discussion/meeting.• No current staff openings- focus on retention of current providers.
PART IV – Proposed Budget
Budget Form
<ul style="list-style-type: none">• Information provided is for partial costs- actual costs identified on the spreadsheet.• Retention bonuses identified for MD, PMHNP, RNC and MA staff.• Supervision costs identified for MD, PMHNP, RNC staff.

**STATE OF MAINE
INDIVIDUAL EVALUATION NOTES**

RFA #: 202501004

RFA TITLE: Recruitment and Retention Funding for Providers of Psychiatric Medication Management

BIDDER NAME: Kennebec Behavioral Health – Winthrop

DATE: 4/18/2025

EVALUATOR NAME: Stephanie Kadnar

EVALUATOR DEPARTMENT: Office of Behavioral Health

Individual Evaluator Comments:

\$55,000

Winthrop clinic

Cover page filled out

All information submitted

PART I – Priority Service Provision Modality (In-Person)

- P- currently providing in-person PMM services
- P – almost exclusively in-person services in all 5 clinics
- P - telehealth offered when needed and appropriate or transportation challenges
- P - Service area includes communities surrounding clinic

PART II – Applicant Experience

- I – largest mental health provider in central Maine.
- P – 60 years experience
- P - Currently operates as a med management clinic
- P – large community capacity and outreach
- P – Serves a high number of people annually
- P – qualified PMM provider

Projects

- 2 projects listed
- Med Management agreement with DHHS/OBH
- MOCO – Progressive Treatment Program

Subcontractors

- Q – Reviewer did not see answer to this section?

Litigation

- None

PART III – Response to RFA Requirements

A. Psychiatric Medication Management Services

1. Telehealth is utilized sparingly and only when clinically indicated
2. May support clients via telehealth from distant locations when appropriate

B. Operational Requirements

- Current MaineCare provider
- Provides PMM services under section 65

**STATE OF MAINE
INDIVIDUAL EVALUATION NOTES**

RFA #: 202501004

RFA TITLE: Recruitment and Retention Funding for Providers of Psychiatric Medication Management

BIDDER NAME: Kennebec Behavioral Health – Winthrop

DATE: 4/18/2025

EVALUATOR NAME: Stephanie Kadnar

EVALUATOR DEPARTMENT: Office of Behavioral Health

- | |
|--|
| <ul style="list-style-type: none">• MaineCare agreement provided• Provided MH license that expires on 4/18/2025 |
|--|

C. Narrative Report

- | |
|--|
| <ul style="list-style-type: none">• Bidder agrees to provide narrative report specific to the requirements of the RFA.• Bidder is looking to build additional data points into their employment strategies• Bidder agrees to provide additional data as needed |
|--|

PART IV – Proposed Budget

Budget Form

- | |
|---|
| <ul style="list-style-type: none">• Bidder has provided detailed retention costs and justification for 6 positions and partial payments for 4 positions |
|---|

**STATE OF MAINE
INDIVIDUAL EVALUATION NOTES**

RFA #: 202501004

RFA TITLE: Recruitment and Retention Funding for Providers of Psychiatric Medication Management

BIDDER NAME: Kennebec Behavioral Health – Winthrop

DATE: April 28, 2025

EVALUATOR NAME: Adrienne Leahey

EVALUATOR DEPARTMENT: OBH / DHHS

Individual Evaluator Comments:

PART I – Priority Service Provision Modality (In-Person)
<ul style="list-style-type: none">Same answers as for the Augusta, Farmington, Skowhegan, and Waterville applications
PART II – Applicant Experience
<ul style="list-style-type: none">Same answers as for the Augusta, Farmington, Skowhegan, and Waterville applications
Projects
<ul style="list-style-type: none">Same answers as for the Augusta, Farmington, Skowhegan, and Waterville applications
Subcontractors
<ul style="list-style-type: none">Missing section?
Litigation
<ul style="list-style-type: none">Same answers as for the Augusta, Farmington, Skowhegan, and Waterville applications
PART III – Response to RFA Requirements
A. Psychiatric Medication Management Services
<ol style="list-style-type: none">KBH does not anticipate increasing its use of telehealth services, however, when used the intended geographical area to be served via telehealth services primarily encompasses the communities surrounding the Winthrop clinic. However, given the shortage of Medication Management services across the state, telehealth services may also be utilized to support clients from more distant locations when clinically appropriate.
B. Operational Requirements
<ul style="list-style-type: none">Same answers as for the Augusta, Farmington, Skowhegan, and Waterville applications
C. Narrative Report
<ul style="list-style-type: none">Same answers as for the Augusta, Farmington, Skowhegan, and Waterville applications
PART IV – Proposed Budget
Budget Form
<ul style="list-style-type: none">

**STATE OF MAINE
INDIVIDUAL EVALUATION NOTES**

RFA #: 202501004

RFA TITLE: Recruitment and Retention Funding for Providers of Psychiatric Medication Management

BIDDER NAME: Kennebec Behavioral Health – Winthrop

DATE: March 28, 2025

EVALUATOR NAME: Angie Newhouse

EVALUATOR DEPARTMENT: DHHS/Office of Behavioral Health

Individual Evaluator Comments:

PART I – Priority Service Provision Modality (In-Person)
<ul style="list-style-type: none">• In person and telehealth when clinically appropriate
PART II – Applicant Experience
<ul style="list-style-type: none">• Established in 1960.• Currently has 5 med clinics state wide.• Serves 18,500 people yearly.
Projects
<ul style="list-style-type: none">• Medication Management contract with OBH• PTP project with Motivational Services.
Subcontractors
<ul style="list-style-type: none">• N/A
Litigation
<ul style="list-style-type: none">• None
PART III – Response to RFA Requirements
A. Psychiatric Medication Management Services
1. Winthrop clinic and surrounding areas
B. Operational Requirements
<ul style="list-style-type: none">• Current MaineCare Provider• Current Medication Management Provider
C. Narrative Report
<ul style="list-style-type: none">• Meets RFA criteria
PART IV – Proposed Budget
Budget Form
<ul style="list-style-type: none">• Retention bonuses• Supervisor Costs

**STATE OF MAINE
INDIVIDUAL EVALUATION NOTES**

RFA #: 202501004

RFA TITLE: Recruitment and Retention Funding for Providers of Psychiatric Medication Management

BIDDER NAME: MaineHealth

DATE: 4/2/2025

EVALUATOR NAME: Patrick Haskell

EVALUATOR DEPARTMENT: Office of Behavioral Health

Individual Evaluator Comments:

PART I – Priority Service Provision Modality (In-Person)

- Bidder offers both in-person and telehealth services through clinics located in Springvale, Biddeford, Portland, Norway, Damariscotta, Rockland, and Belfast.
- Bidder identifies the goal of expanding number of psychiatric providers and increase the availability of psychiatric med management services.
- Bidder identifies 9 open psychiatric provider positions within their clinics.

PART II – Applicant Experience

- Bidder serves more than 5,800 individuals through Section 65 medication management services.
- Bidder also offers Section 90 Integrated Care services: York, Cumberland, Oxford, Franklin, Sagadahoc, Waldo, and Knox Counties.
- Integrated Care transition back to Primary Care Provider (PCP) for ongoing care.

Projects

- Graduate Nurse Practitioner Ramp-Up Program across Bidder's Behavioral Health Section 65 clinics.
- Dates of the Project do not appear to align with written description.
- Bidder outlines plan for a "graduated transition" for new PMHNP graduates
- Recruitment and Retention Contract
- Bidder reports grant was for 2 years of funding for recruitment and retention support for psychiatric provider services.
- Bidder used funds to train Regional Medical Directors in the Yale Program on Supervision.
- Bidder uses skills learned through Yale Program in current practice and they report improved outcomes with provider retention.

Subcontractors

- None identified.

Litigation

- Information provided regarding previous/current litigation.

PART III – Response to RFA Requirements

A. Psychiatric Medication Management Services

**STATE OF MAINE
INDIVIDUAL EVALUATION NOTES**

RFA #: 202501004

RFA TITLE: Recruitment and Retention Funding for Providers of Psychiatric Medication Management

BIDDER NAME: MaineHealth

DATE: 4/2/2025

EVALUATOR NAME: Patrick Haskell

EVALUATOR DEPARTMENT: Office of Behavioral Health

1. Bidder reports commitment to providing in-person services.
2. Bidder provides telehealth services throughout MaineHealth system: Franklin, Knox, Lincoln, Oxford, Waldo, Cumberland, Sagadahoc, and York Counties. Also part of Androscoggin and Kennebec counties.
3. Bidder provides preventative care, diagnosis and treatment to more than 1,000,000 members (Maine and New Hampshire residents).

B. Operational Requirements

- Provided Mental Health and SUD License.
- Provided active MaineCare Provider Agreement.

C. Narrative Report

- Internal Data collections processes allow for provider to report required metrics.
- Bidder can provide information on the outcomes of recruitment and retention bonuses as well as patient outcomes.

PART IV – Proposed Budget

Budget Form

- Bidder provided information on Clinical Supervision of MD or DO staff as well as NP.
- Bidder identified plan for 40 supervision hours per year for MD or DO and 42 supervision hours for NP providers.

**STATE OF MAINE
INDIVIDUAL EVALUATION NOTES**

RFA #: 202501004

RFA TITLE: Recruitment and Retention Funding for Providers of Psychiatric Medication Management

BIDDER NAME: MaineHealth

DATE: 4/10/2025

EVALUATOR NAME: Stephanie Kadnar

EVALUATOR DEPARTMENT: Office of Behavioral Health

Individual Evaluator Comments:

\$55,000

All attachments required were submitted

PART I – Priority Service Provision Modality (In-Person)

- P – bidder is currently providing PMM services
- P – bidder currently offers both in person and telehealth PMM services
- Section 65
- Seven clinics listed
- Bidder has nine open psychiatric positions open

PART II – Applicant Experience

- Bidder provides PMM services to over 5,800 clients through Sect 65
- Bidder provides integrated PMM via Sect 90 clinics in seven counties

Projects

- 2 projects listed
- Graduate NP Ramp Up Schedule
- State of Maine agreement listed as project #2

Subcontractors

- None listed

Litigation

- 3 claims/judgements listed

PART III – Response to RFA Requirements

A. Psychiatric Medication Management Services

1. Provides in-person PMM services
2. Provides telehealth to clients in eight counties and partially in two counties
3. Will continue to provide telehealth after the initial intake occurs

B. Operational Requirements

- Current MaineCare provider, agreement included in application
- Section 65
- Licensed provider, SUD/MH licenses expire 12/31/2025

C. Narrative Report

- Bidder to provide the information required in the narrative report
- Bidder has also included additional information to provide regarding the service

**STATE OF MAINE
INDIVIDUAL EVALUATION NOTES**

RFA #: 202501004

RFA TITLE: Recruitment and Retention Funding for Providers of Psychiatric Medication Management

BIDDER NAME: MaineHealth

DATE: 4/10/2025

EVALUATOR NAME: Stephanie Kadnar

EVALUATOR DEPARTMENT: Office of Behavioral Health

PART IV – Proposed Budget	
Budget Form	
<ul style="list-style-type: none">Bidder provided budget for 2 items for retention and recruitment for Clinical Supervision totally \$55,000	

**STATE OF MAINE
INDIVIDUAL EVALUATION NOTES**

RFA #: 202501004

RFA TITLE: Recruitment and Retention Funding for Providers of Psychiatric Medication Management

BIDDER NAME: MaineHealth

DATE: April 28, 2025

EVALUATOR NAME: Adrienne Leahey

EVALUATOR DEPARTMENT: OBH / DHHS

Individual Evaluator Comments:

PART I – Priority Service Provision Modality (In-Person)
<ul style="list-style-type: none">• offers both in-person and telehealth psychiatric medication management services to clients of all ages• provision through Section 65 psychiatric clinics located in Springvale, Biddeford, Portland, Norway, Damariscotta, Rockland, and Belfast.• committed to maintaining both in-person and telehealth services in these regional clinics.• 9 open psychiatric provider positions in our clinics• N: no detail / info on comparison of modalities
PART II – Applicant Experience
<ul style="list-style-type: none">• provides psychiatric medication management to over 5,800 Mainers• offers integrated psychiatric medication management via Section 90 clinics in York, Cumberland, Oxford, Franklin, Sagadahoc, Waldo, and Knox counties.• N: no information about history of the organization, history of provision, etc.
Projects
<ul style="list-style-type: none">• Graduate Nurse Practitioner Ramp-Up Schedule – some of the text is not visible• OBH grant to support enhanced supervision. Not much detail: “This effort appears to have improved provider retention.”
Subcontractors
<ul style="list-style-type: none">• n/a
Litigation
<ul style="list-style-type: none">• 3 cases, 2 pending
PART III – Response to RFA Requirements
A. Psychiatric Medication Management Services
<ol style="list-style-type: none">1. telehealth options span the entire MaineHealth system: reaching throughout all of Franklin, Knox, Lincoln, Oxford, Waldo, Cumberland, Sagadahoc and York counties—and into parts of Androscoggin and Kennebec counties. MaineHealth provides preventive care, diagnosis and treatment to 1.1 million residents in Maine and New Hampshire, with MHBH services integrated or linked to each location.

**STATE OF MAINE
INDIVIDUAL EVALUATION NOTES**

RFA #: 202501004

RFA TITLE: Recruitment and Retention Funding for Providers of Psychiatric Medication Management

BIDDER NAME: MaineHealth

DATE: April 28, 2025

EVALUATOR NAME: Adrienne Leahey

EVALUATOR DEPARTMENT: OBH / DHHS

- Once an initial intake occurs, patients' ongoing medication management appointments can be held through telehealth options as appropriate. If best practice indicates the patient is better suited for in-person appointments, their care will reflect the need.
- MHBH will continue to maximize any telehealth options available within the regulations.

B. Operational Requirements

- Yes to all

C. Narrative Report

- Agrees
- P: Good detail on kinds of data they can access

PART IV – Proposed Budget

Budget Form

-

**STATE OF MAINE
INDIVIDUAL EVALUATION NOTES**

RFA #: 202501004

RFA TITLE: Recruitment and Retention Funding for Providers of Psychiatric Medication Management

BIDDER NAME: Maine Health

DATE: March 28, 2025

EVALUATOR NAME: Angie Newhouse

EVALUATOR DEPARTMENT: DHHS/Office of Behavioral Health

Individual Evaluator Comments:

PART I – Priority Service Provision Modality (In-Person)

- In-person and telehealth
- 7 locations throughout state

PART II – Applicant Experience

- Currently provides Sect 65 med management for over 5800 Mainers
- Currently provides Section 90 for 7 counties

Projects

- Graduate Nurse Practitioner program
- State of Maine psychiatric provider recruitment grant

Subcontractors

- N/A

Litigation

- One and 2 pending

PART III – Response to RFA Requirements

A. Psychiatric Medication Management Services

1. Serves 10 counties state-wide with telehealth

B. Operational Requirements

- Current Maine Care Provider
- Current Section 65 Medication Management Services

C. Narrative Report

- Meets RFA criteria

PART IV – Proposed Budget

Budget Form

- Clinical Supervision

**STATE OF MAINE
INDIVIDUAL EVALUATION NOTES**

RFA #: 202501004

RFA TITLE: Recruitment and Retention Funding for Providers of Psychiatric Medication Management

BIDDER NAME: Penobscot Community Health Center, Inc. – Penobscot County

DATE: 4/7/2025

EVALUATOR NAME: Patrick Haskell

EVALUATOR DEPARTMENT: Office of Behavioral Health

Individual Evaluator Comments:

PART I – Priority Service Provision Modality (In-Person)

- Bidder provides in-person psychiatric medication management services and intends to continue providing in-person services.
- 2024 data provided: 161,586 in-person services provided, 34,061 provided virtually.
- Bidder reports that approximately 82.5%. They expect the percentage of in-person visits to remain similar in future years.
- Bidder reports area of focus is Penobscot County and surrounding areas (Bangor, Old Town, and Brewer)

PART II – Applicant Experience

- Bidder reports they are the largest Federally Qualified Health Center (FQHC) since 1997.
- Bidder offers integrated care provided by a multidisciplinary team.
- Bidder provides medical primary care services as well as psychiatric services and employs (Psychiatrists and Psychiatric NP's)
- Bidder identifies offering Medication Management Services for almost 30 years.
- Bidder is a licensed mental health agency with DHHS Division of Licensing and Certification.
- Bidder recognized by national committee for quality assurance (one of the first FQHC's in the country)

Projects

- Improved access to mental health services due to COVID-19 pandemic
- Creation of Mental Health Access Center- opened in January 2022
- Restructuring of referral/intake and triage process.
- Assists with stabilization and referring members back to PCP.
- PCHC Quality Improvement Department
- 2024 total of 52,520 patients served (208,253 walk-in appointments, 36,079 telehealth appointments)
- Provided information on depression screening for individuals 12 and over with follow-up plan documented. Percentage exceeds the 2023 national average.

Subcontractors

**STATE OF MAINE
INDIVIDUAL EVALUATION NOTES**

RFA #: 202501004

RFA TITLE: Recruitment and Retention Funding for Providers of Psychiatric Medication Management

BIDDER NAME: Penobscot Community Health Center, Inc. – Penobscot County

DATE: 4/7/2025

EVALUATOR NAME: Patrick Haskell

EVALUATOR DEPARTMENT: Office of Behavioral Health

<ul style="list-style-type: none">• None identified.
Litigation
<ul style="list-style-type: none">• Litigation information provided.

PART III – Response to RFA Requirements
A. Psychiatric Medication Management Services
<ul style="list-style-type: none">• Bidder provides services in a 3-county area.• Bidder reports that most visits are in-person but they also offer telehealth
B. Operational Requirements
<ul style="list-style-type: none">• Bidder is a licensed, MaineCare provider.• Mental Health license is for Community Support Services not outpatient services.• Copy of MaineCare Enrollment and License provided.• Bidder does not offer Section 65 or Section 90 services- bills MaineCare under Section 31.
C. Narrative Report
<ul style="list-style-type: none">• Bidder uses an electronic system that can pull data reports.• Bidder has Human Resources Staff that will assist with data collection.

PART IV – Proposed Budget
Budget Form
<ul style="list-style-type: none">• Bidder proposes to offer recruitment bonuses to NP, PA, MD, and DO staff.• Bidder identifies having 17 open positions for primary care providers in Penobscot County.• Bidder proposes to offer 10-15,000 sign on bonuses for NP and PA applicants and 25,000 for MD and DO applicants.

**STATE OF MAINE
INDIVIDUAL EVALUATION NOTES**

RFA #: 202501004

RFA TITLE: Recruitment and Retention Funding for Providers of Psychiatric Medication Management

BIDDER NAME: Penobscot Community Health Center, Inc. – Penobscot County

DATE: 4/18/2025

EVALUATOR NAME: Stephanie Kadnar

EVALUATOR DEPARTMENT: Office of Behavioral Health

Individual Evaluator Comments:

Penobscot County Service area

\$55,000

PART I – Priority Service Provision Modality (In-Person)

- P - Approximately 82.5% of PMM visits were in-person
- P - Telehealth provided
- P - Serves 3 counties and surrounding areas.

PART II – Applicant Experience

- I - Since 1997 largest FQHC in Maine
- I - Currently provides PMM – 30 years

Projects

- Listed 2 projects, both from PCHC
- Project 1 is primary medical, mental health, and SUD within Penobscot county
- Project 2 shows data for MH and SUD

Subcontractors

- None listed

Litigation

- Listed 5 cases, 2 closed, 3 still active

PART III – Response to RFA Requirements

A. Psychiatric Medication Management Services

1. Services residents in and surrounding 2 counties
2. Most visits are in-person, telehealth is offered as appropriate to same area

B. Operational Requirements

- MaineCare provider
- Included MaineCare agreement
- MH agency but bills PMM services under Section 31 as an FQHC – license included in submission
- MH license expires 3/2/2027

C. Narrative Report

- Uses UKG employment software
- Able to pull reports required in RFA

PART IV – Proposed Budget

**STATE OF MAINE
INDIVIDUAL EVALUATION NOTES**

RFA #: 202501004

RFA TITLE: Recruitment and Retention Funding for Providers of Psychiatric Medication Management

BIDDER NAME: Penobscot Community Health Center, Inc. – Penobscot County

DATE: 4/18/2025

EVALUATOR NAME: Stephanie Kadnar

EVALUATOR DEPARTMENT: Office of Behavioral Health

Budget Form
<ul style="list-style-type: none">• 17 open positions posted throughout Penobscot County.• Funds will be used for recruitment• \$10-15k signing bonus for NP & PA• \$25k for MO & DO

**STATE OF MAINE
INDIVIDUAL EVALUATION NOTES**

RFA #: 202501004

RFA TITLE: Recruitment and Retention Funding for Providers of Psychiatric Medication Management

BIDDER NAME: Penobscot Community Health Center, Inc. – Penobscot County

DATE: April 28, 2025

EVALUATOR NAME: Adrienne Leahey

EVALUATOR DEPARTMENT: OBH / DHHS

Individual Evaluator Comments:

PART I – Priority Service Provision Modality (In-Person)

- Yes to both questions
- PCHC’s primary care providers and mental health providers completed 61,586 in-person visits and 34,061 virtual (telehealth) visits in 2024; approximately 82.5% of psychiatric medication management (PMM) visits were in-person in 2024.
- Expects comparison to remain similar in future years.
- Penobscot County is focus area: operates practices that provide PMM in Bangor, Old Town, and Brewer

PART II – Applicant Experience

- Incorporated in 1997
- Largest FQHC in Maine, 6th largest in New England
- integrated care model at PCHC, employing both primary care providers (MDs, DOs, NPs, and PAs) and psychiatric providers (Psychiatrists and Psychiatric NPs) to provide PMM
- treating patients with PMM for almost 30 years
- nationally recognized by NCQA and the Maine Patient-Centered Medical Home Pilot for excellence in patient services, use of best practices, and integration of health information technologies
- 7/8 of practices currently recognized by the National Committee for Quality Assurance (NCQA) as Patient-Centered Medical Homes
- accredited by the Accreditation Association for Ambulatory Health Care since 2015
- recognized by the Human Rights Campaign Foundation (HRCF) for its commitment to LGBT healthcare equality

Projects

- PCHC / MHAC
- PCHC / Quality Improvement Department

Subcontractors

- None

Litigation

- Provided

**STATE OF MAINE
INDIVIDUAL EVALUATION NOTES**

RFA #: 202501004

RFA TITLE: Recruitment and Retention Funding for Providers of Psychiatric Medication Management

BIDDER NAME: Penobscot Community Health Center, Inc. – Penobscot County

DATE: April 28, 2025

EVALUATOR NAME: Adrienne Leahey

EVALUATOR DEPARTMENT: OBH / DHHS

PART III – Response to RFA Requirements
A. Psychiatric Medication Management Services
1. practices that provide PMM in Bangor, Old Town, and Brewer. Most of our visits are in-person, but do offer telehealth services (as appropriate) to this geographical area.
B. Operational Requirements
<ul style="list-style-type: none">• Yes to all• bill psychiatric medication management services under Section 31
C. Narrative Report
<ul style="list-style-type: none">• Agrees to provide: utilizes an employment software system called UKG, which includes a “Recruitment Gateway” module that can generate the required data.
PART IV – Proposed Budget
Budget Form
<ul style="list-style-type: none">•

**STATE OF MAINE
INDIVIDUAL EVALUATION NOTES**

RFA #: 202501004

RFA TITLE: Recruitment and Retention Funding for Providers of Psychiatric Medication Management

BIDDER NAME: Penobscot Community Health Center, Inc. – Penobscot County

DATE: March 31, 2025

EVALUATOR NAME: Angie Newhouse

EVALUATOR DEPARTMENT: DHHS/Office of Behavioral Health

Individual Evaluator Comments:

PART I – Priority Service Provision Modality (In-Person)

- Mainly in-person and some telehealth.
- Serves members in Penobscot County

PART II – Applicant Experience

- Largest FQHC in Maine

Projects

- Mental Health Access Center
- PCHC Quality Improvement Department

Subcontractors

- N/A

Litigation

- 6 total. 3 active and 3 closed

PART III – Response to RFA Requirements

A. Psychiatric Medication Management Services

1. Currently serving Bangor, Old Town and Brewer

B. Operational Requirements

- Bill under Sect 31 as PCHC is a FQHC.

C. Narrative Report

- Meets RFA requirements

PART IV – Proposed Budget

Budget Form

- Recruitment bonuses- 17 open positions

**STATE OF MAINE
INDIVIDUAL EVALUATION NOTES**

RFA #: 202501004

RFA TITLE: Recruitment and Retention Funding for Providers of Psychiatric Medication Management

BIDDER NAME: Penobscot Community Health Center, Inc. – Somerset County

DATE: 4/8/2025

EVALUATOR NAME: Patrick Haskell

EVALUATOR DEPARTMENT: Office of Behavioral Health

Individual Evaluator Comments:

PART I – Priority Service Provision Modality (In-Person)

- Bidder provides in-person psychiatric medication management services and intends to continue providing in-person services.
- 2024 data provided: 161,586 in-person services provided, 34,061 provided virtually.
- Bidder reports that approximately 82.5%. They expect the percentage of in-person visits to remain similar in future years.
- Bidder reports area of focus is Somerset County (Jackman)
- Bidder notes that Jackman is rural- the next closest medical provider is more than 70 miles away.

PART II – Applicant Experience

- Bidder reports they are the largest Federally Qualified Health Center (FQHC) since 1997.
- Bidder offers integrated care provided by a multidisciplinary team.
- Bidder provides medical primary care services as well as psychiatric services and employees (Psychiatrists and Psychiatric NP's)
- Bidder identifies offering Medication Management Services for almost 30 years.
- Bidder is a licensed mental health agency with DHHS Division of Licensing and Certification.
- Bidder recognized by national committee for quality assurance (one of the first FQHC's in the country)

Projects

- Improved access to mental health services due to COVID-19 pandemic
- Creation of Mental Health Access Center- opened in January 2022
- Restructuring of referral/intake and triage process.
- Assists with stabilization and referring members back to PCP.
- PCHC Quality Improvement Department
- 2024 total of 52,520 patients served (208,253 walk-in appointments, 36,079 telehealth appointments)

**STATE OF MAINE
INDIVIDUAL EVALUATION NOTES**

RFA #: 202501004

RFA TITLE: Recruitment and Retention Funding for Providers of Psychiatric Medication Management

BIDDER NAME: Penobscot Community Health Center, Inc. – Somerset County

DATE: 4/8/2025

EVALUATOR NAME: Patrick Haskell

EVALUATOR DEPARTMENT: Office of Behavioral Health

<ul style="list-style-type: none">• Provided information on depression screening for individuals 12 and over with follow-up plan documented. The percentage exceeds the 2023 national average.
Subcontractors
<ul style="list-style-type: none">• None identified.
Litigation
<ul style="list-style-type: none">• Required litigation information provided.

PART III – Response to RFA Requirements
A. Psychiatric Medication Management Services
<ul style="list-style-type: none">• Bidder provides services in a 3-county area.• Bidder reports services for this application will be primarily out of Jackman facility.• Bidder reports that most visits are in-person but they also offer telehealth
B. Operational Requirements
<ul style="list-style-type: none">• Bidder has an active Mental Health Agency License• Mental Health license is for Community Support Services not outpatient services.• Bidder has a provider agreement with MaineCare• Copy of MaineCare Enrollment and License provided.• Bidder does not offer Section 65 or Section 90 services- bills MaineCare under Section 31.
C. Narrative Report
<ul style="list-style-type: none">• Bidder uses an electronic system that can pull data reports.• Bidder has Human Resources Staff that will assist with data collection.

PART IV – Proposed Budget
Budget Form
<ul style="list-style-type: none">• Bidder proposes to offer retention bonus to PAC-C level staff.• Bidder proposes to offer relocation bonus, for the retention of PA-C level staff.

**STATE OF MAINE
INDIVIDUAL EVALUATION NOTES**

RFA #: 202501004

RFA TITLE: Recruitment and Retention Funding for Providers of Psychiatric Medication Management

BIDDER NAME: Penobscot Community Health Center, Inc. – Somerset County

DATE: 4/18/2025

EVALUATOR NAME: Stephanie Kadnar

EVALUATOR DEPARTMENT: Office of Behavioral Health

Individual Evaluator Comments:

Jackman/Somerset County clinic area

\$22,500.00

PART I – Priority Service Provision Modality (In-Person)

- P - Approximately 82.5% of PMM visits were in-person
- P - Telehealth provided
- P - Serves 3 counties and surrounding areas.
- I - Jackman is extremely rural area

PART II – Applicant Experience

- I - Since 1997 largest FQHC in Maine
- I - Currently provides PMM – 30 years

Projects

- Listed 2 projects, both from PCHC
- Project 1 is primary medical, mental health, and SUD within Penobscot county
- Project 2 shows data for MH and SUD

Subcontractors

- None listed

Litigation

- Listed 5 cases, 2 closed, 3 still active

PART III – Response to RFA Requirements

A. Psychiatric Medication Management Services

1. Services residents in and surrounding 3 counties
2. Most visits are in-person, telehealth is offered as appropriate to same area

B. Operational Requirements

- MaineCare provider
- Included MaineCare agreement
- MH agency but bills PMM services under Section 31 as an FQHC – License included in submission
- MH license expires 3/2/2027

C. Narrative Report

- Uses UKG employment software
- Able to pull reports required in RFA

**STATE OF MAINE
INDIVIDUAL EVALUATION NOTES**

RFA #: 202501004

RFA TITLE: Recruitment and Retention Funding for Providers of Psychiatric Medication Management

BIDDER NAME: Penobscot Community Health Center, Inc. – Somerset County

DATE: 4/18/2025

EVALUATOR NAME: Stephanie Kadnar

EVALUATOR DEPARTMENT: Office of Behavioral Health

PART IV – Proposed Budget	
Budget Form	
<ul style="list-style-type: none">• \$12,500 retention bonus for PA – C• \$10,000 relocation bonus for PA-C for move from Texas	

**STATE OF MAINE
INDIVIDUAL EVALUATION NOTES**

RFA #: 202501004

RFA TITLE: Recruitment and Retention Funding for Providers of Psychiatric Medication Management

BIDDER NAME: Penobscot Community Health Center, Inc. – Somerset County

DATE: April 28, 2025

EVALUATOR NAME: Adrienne Leahey

EVALUATOR DEPARTMENT: OBH / DHHS

Individual Evaluator Comments:

PART I – Priority Service Provision Modality (In-Person)

- Same info as for the Penobscot Co application, but with Somerset County details; specifically, focus on PMM practice in Jackman and surrounding areas, extremely rural – the next closest medical provider is over 70 miles away.

PART II – Applicant Experience

- Same info as for the Penobscot Co application

Projects

- Same info as for the Penobscot Co application

Subcontractors

- Same info as for the Penobscot Co application

Litigation

- Same info as for the Penobscot Co application

PART III – Response to RFA Requirements

A. Psychiatric Medication Management Services

Same info as for the Penobscot Co application, with Jackman details; most visits are in-person, but do offer telehealth services (as appropriate) to this geographical area

B. Operational Requirements

- Same intro info as for Penobscot Co
- bill psychiatric medication management services under Section 31 of the MaineCare Benefits Manual because they are a federally qualified health center

C. Narrative Report

- Agrees to provide: utilizes an employment software system called UKG, which includes a “Recruitment Gateway” module that can generate the required data.

PART IV – Proposed Budget

Budget Form

-

**STATE OF MAINE
INDIVIDUAL EVALUATION NOTES**

RFA #: 202501004

RFA TITLE: Recruitment and Retention Funding for Providers of Psychiatric Medication Management

BIDDER NAME: Penobscot Community Health Center, Inc. – Somerset County

DATE: March 31, 2025

EVALUATOR NAME: Angie Newhouse

EVALUATOR DEPARTMENT: DHHS/Office of Behavioral Health

Individual Evaluator Comments:

PART I – Priority Service Provision Modality (In-Person)
<ul style="list-style-type: none">• Mainly in-person and some telehealth.• Serves members in Somerset County, including Jackman
PART II – Applicant Experience
<ul style="list-style-type: none">• Largest FQHC in Maine
Projects
<ul style="list-style-type: none">• PCHC• PCHC Quality Improvement Department
Subcontractors
<ul style="list-style-type: none">• N/A
Litigation
<ul style="list-style-type: none">• 6 total. 3 active and 3 closed
PART III – Response to RFA Requirements
A. Psychiatric Medication Management Services
<ol style="list-style-type: none">1. Currently serving Somerset County including Jackman2. Mostly in person
B. Operational Requirements
<ul style="list-style-type: none">• Bill under Sect 31 as PCHC is a FQHC.
C. Narrative Report
<ul style="list-style-type: none">• Meets RFA requirements
PART IV – Proposed Budget
Budget Form
<ul style="list-style-type: none">• Retention bonus• Relocation bonus

**STATE OF MAINE
INDIVIDUAL EVALUATION NOTES**

RFA #: 202501004

RFA TITLE: Recruitment and Retention Funding for Providers of Psychiatric Medication Management

BIDDER NAME: Penobscot Community Health Center, Inc. – Waldo County

DATE: 4/8/2025

EVALUATOR NAME: Patrick Haskell

EVALUATOR DEPARTMENT: Office of Behavioral Health

Individual Evaluator Comments:

PART I – Priority Service Provision Modality (In-Person)

- Bidder provides in-person psychiatric medication management services and intends to continue providing in-person services.
- 2024 data provided: 161,586 in-person services provided, 34,061 provided virtually.
- Bidder reports that approximately 82.5%. They expect the percentage of in-person visits to remain similar in future years.
- Bidder reports area of focus is Waldo County (Belfast)

PART II – Applicant Experience

- Bidder reports they are the largest Federally Qualified Health Center (FQHC) since 1997.
- Bidder offers integrated care provided by a multidisciplinary team.
- Bidder provides medical primary care services as well as psychiatric services and employees (Psychiatrists and Psychiatric NP's)
- Bidder identifies offering Medication Management Services for almost 30 years.
- Bidder is a licensed mental health agency with DHHS Division of Licensing and Certification.
- Bidder recognized by national committee for quality assurance (one of the first FQHC's in the country)

Projects

- Improved access to mental health services due to COVID-19 pandemic
- Creation of Mental Health Access Center- opened in January 2022
- Restructuring of referral/intake and triage process.
- Assists with stabilization and referring members back to PCP.
- PCHC Quality Improvement Department
- 2024 total of 52,520 patients served (208,253 walk-in appointments, 36,079 telehealth appointments)

Subcontractors

- None identified.

Litigation

- Required litigation information provided.

**STATE OF MAINE
INDIVIDUAL EVALUATION NOTES**

RFA #: 202501004

RFA TITLE: Recruitment and Retention Funding for Providers of Psychiatric Medication Management

BIDDER NAME: Penobscot Community Health Center, Inc. – Waldo County

DATE: 4/8/2025

EVALUATOR NAME: Patrick Haskell

EVALUATOR DEPARTMENT: Office of Behavioral Health

PART III – Response to RFA Requirements
A. Psychiatric Medication Management Services
<ol style="list-style-type: none">1. Bidder provides services in a 3-county area.2. Bidder reports services for this application will be primarily out of Jackman facility.3. Bidder reports that most visits are in-person but they also offer telehealth
B. Operational Requirements
<ul style="list-style-type: none">• Bidder has an active Mental Health Agency License• Mental Health license is for Community Support Services not outpatient services.• Bidder has a provider agreement with MaineCare• Copy of MaineCare Enrollment and License provided.• Bidder does not offer Section 65 or Section 90 services- bills MaineCare under Section 31.
C. Narrative Report
<ul style="list-style-type: none">• Bidder uses an electronic system that can pull data reports.• Bidder has Human Resources Staff that will assist with data collection.
PART IV – Proposed Budget
Budget Form
<ul style="list-style-type: none">• Bidder proposes retention bonuses for MD staff.• Bidder proposes retention bonuses for PA-C level staff.

**STATE OF MAINE
INDIVIDUAL EVALUATION NOTES**

RFA #: 202501004

RFA TITLE: Recruitment and Retention Funding for Providers of Psychiatric Medication Management

BIDDER NAME: Penobscot Community Health Center, Inc. – Waldo County

DATE: 4/18/2025

EVALUATOR NAME: Stephanie Kadnar

EVALUATOR DEPARTMENT: Office of Behavioral Health

Individual Evaluator Comments:

Belfast/Waldo county

\$40,000

All information included

PART I – Priority Service Provision Modality (In-Person)

- P - Approximately 82.5% of PMM visits were in-person
- P - Telehealth provided
- P - Serves 3 counties and surrounding areas.

PART II – Applicant Experience

- I - Since 1997 largest FQHC in Maine
- I - Currently provides PMM – 30 years

Projects

- Listed 2 projects, both from PCHC
- Project 1 is primary medical, mental health, and SUD within Penobscot county
- Project 2 shows data for MH and SUD

Subcontractors

- None listed

Litigation

- Listed 5 cases, 2 closed, 3 still active

PART III – Response to RFA Requirements

A. Psychiatric Medication Management Services

1. Services residents in and surrounding 3 counties
2. Most visits are in-person, telehealth is offered as appropriate to same area

B. Operational Requirements

- MaineCare provider
- Included MaineCare agreement
- MH agency but bills PMM services under Section 31 as an FQHC – license included in submission
- MH license expires 3/2/2027

C. Narrative Report

- Uses UKG employment software
- Able to pull reports required in RFA

**STATE OF MAINE
INDIVIDUAL EVALUATION NOTES**

RFA #: 202501004

RFA TITLE: Recruitment and Retention Funding for Providers of Psychiatric Medication Management

BIDDER NAME: Penobscot Community Health Center, Inc. – Waldo County

DATE: 4/18/2025

EVALUATOR NAME: Stephanie Kadnar

EVALUATOR DEPARTMENT: Office of Behavioral Health

PART IV – Proposed Budget	
Budget Form	
<ul style="list-style-type: none">• \$15,000 retention bonus for MD recruited in August of 2024 for Belfast• \$20,000 retention bonus for MD recruited in May of 2024 for Belfast• \$5,000 retention bonus for PA-C recruited in August 2024 for Belfast	

**STATE OF MAINE
INDIVIDUAL EVALUATION NOTES**

RFA #: 202501004

RFA TITLE: Recruitment and Retention Funding for Providers of Psychiatric Medication Management

BIDDER NAME: Penobscot Community Health Center, Inc. – Waldo County

DATE: April 28, 2025

EVALUATOR NAME: Adrienne Leahey

EVALUATOR DEPARTMENT: OBH / DHHS

Individual Evaluator Comments:

PART I – Priority Service Provision Modality (In-Person)
<ul style="list-style-type: none">Same info as for the Penobscot Co application, but with Waldo County details; specifically, focus on PMM practice in Belfast
PART II – Applicant Experience
<ul style="list-style-type: none">Same info as for the Penobscot and Somerset Co applications
Projects
<ul style="list-style-type: none">Same info as for the Penobscot and Somerset Co applications
Subcontractors
<ul style="list-style-type: none">Same info as for the Penobscot and Somerset Co applications
Litigation
<ul style="list-style-type: none">Same info as for the Penobscot and Somerset Co applications
PART III – Response to RFA Requirements
A. Psychiatric Medication Management Services
<ol style="list-style-type: none">Same info as for the Penobscot Co and Somerset Co applications, with Belfast details; most visits are in-person, but do offer telehealth services (as appropriate) to this geographical area
B. Operational Requirements
<ul style="list-style-type: none">Same intro info as for Penobscot Co and Somerset Co applicationsbill psychiatric medication management services under Section 31 of the MaineCare Benefits Manual because they are a federally qualified health center
C. Narrative Report
<ul style="list-style-type: none">Same info as for the Penobscot Co and Somerset Co applications
PART IV – Proposed Budget
Budget Form
<ul style="list-style-type: none">

**STATE OF MAINE
INDIVIDUAL EVALUATION NOTES**

RFA #: 202501004

RFA TITLE: Recruitment and Retention Funding for Providers of Psychiatric Medication Management

BIDDER NAME: Penobscot Community Health Center, Inc. – Waldo County

DATE: March 31, 2025

EVALUATOR NAME: Angie Newhouse

EVALUATOR DEPARTMENT: DHHS/Office of Behavioral Health

Individual Evaluator Comments:

PART I – Priority Service Provision Modality (In-Person)
<ul style="list-style-type: none">• Mainly in-person and some telehealth.• Serves members in Waldo County
PART II – Applicant Experience
<ul style="list-style-type: none">• Largest FQHC in Maine
Projects
<ul style="list-style-type: none">• PCHC• PCHC Quality Improvement Department
Subcontractors
<ul style="list-style-type: none">• N/A
Litigation
<ul style="list-style-type: none">• 6 total. 3 active and 3 closed
PART III – Response to RFA Requirements
A. Psychiatric Medication Management Services
<ol style="list-style-type: none">1. Currently serving Waldo County including Belfast area
B. Operational Requirements
<ul style="list-style-type: none">• Bill under Sect 31 as PCHC is a FQHC.
C. Narrative Report
<ul style="list-style-type: none">• Meets RFA requirements
PART IV – Proposed Budget
Budget Form
<ul style="list-style-type: none">• MD Retention Bonus• PA-C Retention Bonus

**STATE OF MAINE
INDIVIDUAL EVALUATION NOTES**

RFA #: 202501004

RFA TITLE: Recruitment and Retention Funding for Providers of Psychiatric Medication Management

BIDDER NAME: Spurwink Services, Inc - Biddeford

DATE: 4/8/2025

EVALUATOR NAME: Patrick Haskell

EVALUATOR DEPARTMENT: Office of Behavioral Health

Individual Evaluator Comments:

PART I – Priority Service Provision Modality (In-Person)

- Bidder provides in-person psychiatric services.
- Bidder identifies 9 current providers
- Bidder provides services in Portland, Biddeford, Bridgton and Lewiston offices.
- During FY24, bidder provided in-person, medication management services to 718 members.
- Bidder is seeking retention bonus for PMHNP-BC provider in Biddeford.
- Bidder provides in-person services in Northern York County out of their Biddeford office.
- Bidder anticipates serving clients from Biddeford, Saco, Acton, Alfred, Arundel, Berwick, Buxton, Cornish, Dayton, Eliot, Hollis, Kennebunk, Kennebunkport, Kittery, Lebanon, Limerick, Limington, Lyman, Newfield, North Berwick, Ogunquit, Old Orchard Beach, Parsonsfield, Sanford, Shapleigh, South Berwick, Waterboro, Wells, and York.

PART II – Applicant Experience

- Bidder reports 65 years of experience providing behavioral health, substance use disorder, and support services.
- Bidder identifies long history of working with DHHS.
- Outpatient and Community Services division provides services to more than 7,000 individuals.
- Bidder provides an array of services including Outpatient Therapy, Public School Counseling, Behavioral Health Homes, Opioid Health Homes, and Medication Management Services.
- Bidder operates the state's first crisis receiving center and has recently opened new adult PNMI programs.
- Bidder is dually licensed a mental health and substance use disorder treatment agency.
- Bidder provides medication management at Biddeford, Portland, Bridgton, and Lewiston locations.
- Biddeford and Bridgton are new service locations and serve members across the lifespan.

**STATE OF MAINE
INDIVIDUAL EVALUATION NOTES**

RFA #: 202501004

RFA TITLE: Recruitment and Retention Funding for Providers of Psychiatric Medication Management

BIDDER NAME: Spurwink Services, Inc - Biddeford

DATE: 4/8/2025

EVALUATOR NAME: Patrick Haskell

EVALUATOR DEPARTMENT: Office of Behavioral Health

- Portland location has an on-site pharmacy. On-site pharmacy is being developed at Lewiston location.
- Bidder employs a team of almost 1000 employees.

Projects

- First Project: Living Room Crisis Center
- Bidder provides the first crisis receiving center developed in Maine.
- Provides services to individuals 14 and older.
- Living room has served 223 unique members in FY22, 784 in FY23, 1073 in FY24 and 946 during this current FY.
- Second Project: Certified Community Behavioral Health Center (CCBHC)
- Bidder implemented CCBHC in 2022.
- SFY 24 served 1,552 members.

Subcontractors

- No subcontractors identified.

Litigation

- Bidder provided the required litigation information.

PART III – Response to RFA Requirements

A. Psychiatric Medication Management Services

1. Services will be provided in-person at Biddeford location.
2. Telehealth available for members who choose telehealth or are unable to attend appointments at the Bidder's office.

B. Operational Requirements

- Bidder is an enrolled MaineCare Provider
- Bidder is licensed to provide Section 65 and Section 90 medication management services.
- Bidder submitted copy of agencies mental health license.

C. Narrative Report

- Bidder reports Human Resources Department tracks information and can provide summary report requirements.
- Bidder reports they are able to meet reporting requirements.

PART IV – Proposed Budget

Budget Form

- Bidder proposes a retention bonus for 1 full-time PMHNP-BC provider.

**STATE OF MAINE
INDIVIDUAL EVALUATION NOTES**

RFA #: 202501004

RFA TITLE: Recruitment and Retention Funding for Providers of Psychiatric Medication Management

BIDDER NAME: Spurwink Services, Inc - Biddeford

DATE: 4/23/2025

EVALUATOR NAME: Stephanie Kadnar

EVALUATOR DEPARTMENT: Office of Behavioral Health

Individual Evaluator Comments:

\$10,000.00 for Spurwink Biddeford

All information included

PART I – Priority Service Provision Modality (In-Person)

- P - Currently providing in-person PMM services
- P - \$10,000 for retention bonus for PMHNP-BC in Biddeford
- P - Provides services for northern York County

PART II – Applicant Experience

- I - 65 years of experience in behavioral health
- P - Dually licensed MH & SUD
- P - Current PMM provider in multiple locations
- I - Biddeford is a new location

Projects

- Listed 2 projects
- Living Room Crisis Center, 24/7, services individuals 14 and older, clients can stay for 23 hours
- Certified Community Behavioral Health Clinic -CCBHC- for Cumberland County, serviced 1,552 clients in FY24, low income individuals who are MaineCare eligible, veterans who lack access to VA, homeless individuals and asylum seekers.

Subcontractors

- None listed

Litigation

- 4 cases listed as ongoing
- 4 listed as closed

PART III – Response to RFA Requirements

A. Psychiatric Medication Management Services

1. In-person and telehealth services offered at each location

B. Operational Requirements

1. Current MaineCare provider
2. MaineCare agreement included in application
3. Licensed for PMM services
4. Services provided under Section 65 & Section 90

**STATE OF MAINE
INDIVIDUAL EVALUATION NOTES**

RFA #: 202501004

RFA TITLE: Recruitment and Retention Funding for Providers of Psychiatric Medication Management

BIDDER NAME: Spurwink Services, Inc - Biddeford

DATE: 4/23/2025

EVALUATOR NAME: Stephanie Kadnar

EVALUATOR DEPARTMENT: Office of Behavioral Health

C. Narrative Report
<ul style="list-style-type: none">• Will provide narrative reports as required

PART IV – Proposed Budget
Budget Form
<ul style="list-style-type: none">• \$10,000 for retention of a Psychiatric Mental Health Nurse Practitioner

**STATE OF MAINE
INDIVIDUAL EVALUATION NOTES**

RFA #: 202501004

RFA TITLE: Recruitment and Retention Funding for Providers of Psychiatric Medication Management

BIDDER NAME: Spurwink Services, Inc - Biddeford

DATE: April 28, 2025

EVALUATOR NAME: Adrienne Leahey

EVALUATOR DEPARTMENT: OBH / DHHS

Individual Evaluator Comments:

PART I – Priority Service Provision Modality (In-Person)

- Yes to first question
- Spurwink is requesting a \$10,000 retention bonus for the PMHNP-BC in Biddeford
- will be utilized to fund Psychiatric Medication Management Services in the Biddeford office, which provides in-person services for clients in northern York County. In the upcoming fiscal year, in Biddeford, they anticipate serving clients from Biddeford, Saco, Action, Alfred, Arundel, Berwick, Buxton, Cornish, Dayton, Eliot, Hollis, Kennebunk, Kennebunkport, Kittery, Lebanon, Limerick, Limington, Lyman, Newfield, North Berwick, Ogunquit, Old Orchard Beach, Parsonsfield, Sanford, Shapleigh, South Berwick, Waterboro, Wells, and York.
- N: no comparison of modalities

PART II – Applicant Experience

- Maine-based non-profit agency with 65 years of experience providing response to community needs by providing behavioral health care, substance use disorder services, and support services for people of all ages, abilities, and backgrounds, and their families
- provides clinical services to more than 7,000 individuals
- first crisis receiving center in Maine
- dually licensed mental health and substance use disorder treatment agency
- person-centered, psychiatric medication management, including medication for opioid use disorder, at its Biddeford, Portland, Bridgton, and Lewiston locations. Services are delivered in-person, with interactive telehealth available based on individual client need and preference.
- The Biddeford location is new this fiscal year and serves clients across the lifespan
- Spurwink started in 1960; serve nearly 10,000 individuals; nearly 1000 employees

Projects

- Portland Crisis Receiving Center – I: doesn't mention medication management
- Portland CCBHC

Subcontractors

**STATE OF MAINE
INDIVIDUAL EVALUATION NOTES**

RFA #: 202501004

RFA TITLE: Recruitment and Retention Funding for Providers of Psychiatric Medication Management

BIDDER NAME: Spurwink Services, Inc - Biddeford

DATE: April 28, 2025

EVALUATOR NAME: Adrienne Leahey

EVALUATOR DEPARTMENT: OBH / DHHS

•
Litigation
• Six cases; 4 ongoing, one settled, one unclear

PART III – Response to RFA Requirements
A. Psychiatric Medication Management Services
1. In-person and telehealth in Biddeford
B. Operational Requirements
• Yes to questions
C. Narrative Report
• Agrees, HR can track
• Uses ADP for payroll.

PART IV – Proposed Budget
Budget Form
•

**STATE OF MAINE
INDIVIDUAL EVALUATION NOTES**

RFA #: 202501004

RFA TITLE: Recruitment and Retention Funding for Providers of Psychiatric Medication Management

BIDDER NAME: Spurwink Services, Inc - Biddeford

DATE: March 31, 2025

EVALUATOR NAME: Angie Newhouse

EVALUATOR DEPARTMENT: DHHS/Office of Behavioral Health

Individual Evaluator Comments:

PART I – Priority Service Provision Modality (In-Person)

- In-person for Northern York County that serves 29 towns/cities.

PART II – Applicant Experience

- Operating for 65 years.
- Currently provide Medication Management

Projects

- CCCHC for Cumberland County
- Living Room Crisis Center

Subcontractors

- N/A

Litigation

- 8 total. 4 closed and 4 ongoing

PART III – Response to RFA Requirements

A. Psychiatric Medication Management Services

1. Currently has MM and is mostly in person. Will provide telehealth if needed.

B. Operational Requirements

- Licensed for MM Section 65 and 90

C. Narrative Report

- Meets RFA criteria

PART IV – Proposed Budget

Budget Form

- Retention Bonuses

**STATE OF MAINE
INDIVIDUAL EVALUATION NOTES**

RFA #: 202501004

RFA TITLE: Recruitment and Retention Funding for Providers of Psychiatric Medication Management

BIDDER NAME: Spurwink Services, Inc - Bridgton

DATE: 4/9/2025

EVALUATOR NAME: Patrick Haskell

EVALUATOR DEPARTMENT: Office of Behavioral Health

Individual Evaluator Comments:

PART I – Priority Service Provision Modality (In-Person)

- Bidder provides in-person psychiatric services.
- Bidder identifies 9 current providers
- Bidder provides services in Portland, Biddeford, Bridgton and Lewiston offices.
- During FY24, Bidder provided in-person, medication management services to 718 members.
- Bidder is seeking retention bonus for PMHNP-BC provider in Bridgton.
- Bidder provides medication management services to members residing in Bridgton, Casco, Denmark, East Waterboro, Fryeburg, Harrison, Hollis Center, Naples, Norway, Portland, Raymond, Standish, Sweden, and Westbrook.

PART II – Applicant Experience

- Bidder reports 65 years of experience providing behavioral health, substance use disorder, and support services.
- Bidder identifies long history of working with DHHS.
- Outpatient and Community Services division provides services to more than 7,000 individuals.
- Bidder provides an array of services including Outpatient Therapy, Public School Counseling, Behavioral Health Homes, Opioid Health Homes, and Medication Management Services.
- Bidder operates the state's first crisis receiving center and has recently opened new adult PNMI programs.
- Bidder is dually licensed a mental health and substance use disorder treatment agency.
- Bidder provides medication management at Biddeford, Portland, Bridgton, and Lewiston locations.
- Biddeford and Bridgton are new service locations and serve members across the lifespan.
- Portland location has an on-site pharmacy. On-site pharmacy is being developed at Lewiston location.
- Bidder employs a team of almost 1000 employees.

Projects

- First Project: Living Room Crisis Center

**STATE OF MAINE
INDIVIDUAL EVALUATION NOTES**

RFA #: 202501004

RFA TITLE: Recruitment and Retention Funding for Providers of Psychiatric Medication Management

BIDDER NAME: Spurwink Services, Inc - Bridgton

DATE: 4/9/2025

EVALUATOR NAME: Patrick Haskell

EVALUATOR DEPARTMENT: Office of Behavioral Health

- Bidder provides the first crisis receiving center developed in Maine.
- Provides services to individuals 14 and older.
- Livingroom has served 223 unique members in FY22, 784 in FY23, 1073 in FY24 and 946 during this current FY.
- Second Project: Certified Community Behavioral Health Center (CCBHC)
- Bidder implemented CCBHC in 2022.
- SFY 24 served 1,552 members.

Subcontractors

- No subcontractors identified.

Litigation

- Bidder provided the required litigation information.

PART III – Response to RFA Requirements

A. Psychiatric Medication Management Services

1. Services will be provided in-person at Bridgton location.
2. Telehealth available for members who choose telehealth or are unable to attend appointments at the Bidder's office.

B. Operational Requirements

- Bidder is an enrolled MaineCare Provider
- Bidder is licensed to provide Section 65 and Section 90 medication management services.
- Bidder submitted copy of agencies mental health license.

C. Narrative Report

- Bidder reports Human Resources Department tracks information and can provide summary report requirements.
- Bidder reports they can meet reporting requirements.

PART IV – Proposed Budget

Budget Form

- Bidder proposes offering retention bonus for 1 FTE PMHNP staff member.

**STATE OF MAINE
INDIVIDUAL EVALUATION NOTES**

RFA #: 202501004

RFA TITLE: Recruitment and Retention Funding for Providers of Psychiatric Medication Management

BIDDER NAME: Spurwink Services, Inc - Bridgton

DATE: 4/23/2025

EVALUATOR NAME: Stephanie Kadnar

EVALUATOR DEPARTMENT: Office of Behavioral Health

Individual Evaluator Comments:

\$10,000

Bridgton Clinic

PART I – Priority Service Provision Modality (In-Person)

- P - Currently providing in-person PMM services
- P - \$10,000 for retention bonus for PMHNP-BC in Bridgton for total of \$10,000
- P - Provides services for Cumberland County

PART II – Applicant Experience

- P - 65 years of experience in behavioral health
- P - Dually licensed MH & SUD
- P - Current PMM provider in multiple locations

Projects

- Listed 2 projects
- Living Room Crisis Center, 24/7, services individuals 14 and older, clients can stay for 23 hours
- Certified Community Behavioral Health Clinic -CCBHC- for Cumberland County, serviced 1,552 clients in FY24, low income individuals who are MaineCare eligible, veterans who lack access to VA, homeless individuals and asylum seekers.

Subcontractors

- None listed

Litigation

- 4 cases listed as ongoing
- 4 listed as closed

PART III – Response to RFA Requirements

A. Psychiatric Medication Management Services

1. In-person and telehealth services offered at each location

B. Operational Requirements

- Current MaineCare provider
- MaineCare agreement included in application
- Licensed for PMM services
- Services provided under Section 65 & Section 90

C. Narrative Report

**STATE OF MAINE
INDIVIDUAL EVALUATION NOTES**

RFA #: 202501004

RFA TITLE: Recruitment and Retention Funding for Providers of Psychiatric Medication Management

BIDDER NAME: Spurwink Services, Inc - Bridgton

DATE: 4/23/2025

EVALUATOR NAME: Stephanie Kadnar

EVALUATOR DEPARTMENT: Office of Behavioral Health

- | |
|--|
| <ul style="list-style-type: none">• Will provide narrative reports as required |
|--|

PART IV – Proposed Budget
Budget Form
<ul style="list-style-type: none">• \$10,000 retention bonus for 1 FTE Psychiatric Mental Health Nurse Practitioner (PMHNP-BC) staff

**STATE OF MAINE
INDIVIDUAL EVALUATION NOTES**

RFA #: 202501004

RFA TITLE: Recruitment and Retention Funding for Providers of Psychiatric Medication Management

BIDDER NAME: Spurwink Services, Inc - Bridgton

DATE: April 28, 2025

EVALUATOR NAME: Adrienne Leahey

EVALUATOR DEPARTMENT: OBH / DHHS

Individual Evaluator Comments:

PART I – Priority Service Provision Modality (In-Person)
<ul style="list-style-type: none">For this Bridgton application, Spurwink is requesting a \$10,000 retention bonus for the PMHNP-BC in Bridgton. This position is for in-person services.The funds awarded will be utilized to fund Psychiatric Medication Management Services in the Bridgton office, which provides in-person services for clients in Cumberland County. In FY24, at Bridgton office served clients from Bridgton, Casco, Denmark, East Waterboro, Fryeburg, Harrison, Hollis Center, Naples, Norway, Portland, Raymond, Standish, Sweden, and Westbrook.
PART II – Applicant Experience
<ul style="list-style-type: none">Same info as in Biddeford application
Projects
<ul style="list-style-type: none">Same info as in Biddeford application
Subcontractors
<ul style="list-style-type: none">Same info as in Biddeford application
Litigation
<ul style="list-style-type: none">Same info as in Biddeford application
PART III – Response to RFA Requirements
A. Psychiatric Medication Management Services
<ol style="list-style-type: none">Same info as in Biddeford application
B. Operational Requirements
<ul style="list-style-type: none">Same info as in Biddeford application
C. Narrative Report
<ul style="list-style-type: none">Same info as in Biddeford application
PART IV – Proposed Budget
Budget Form
<ul style="list-style-type: none">

**STATE OF MAINE
INDIVIDUAL EVALUATION NOTES**

RFA #: 202501004

RFA TITLE: Recruitment and Retention Funding for Providers of Psychiatric Medication Management

BIDDER NAME: Spurwink Services, Inc - Bridgton

DATE: March 31, 2025

EVALUATOR NAME: Angie Newhouse

EVALUATOR DEPARTMENT: DHHS/Office of Behavioral Health

Individual Evaluator Comments:

PART I – Priority Service Provision Modality (In-Person)
<ul style="list-style-type: none">In person for Cumberland County that serves 14 cities/towns
PART II – Applicant Experience
<ul style="list-style-type: none">Operating for 65 years.Currently provide Medication Management
Projects
<ul style="list-style-type: none">CCCHC for Cumberland CountyLiving Room Crisis Center
Subcontractors
<ul style="list-style-type: none">N/A
Litigation
<ul style="list-style-type: none">8 total. 4 closed and 4 ongoing
PART III – Response to RFA Requirements
A. Psychiatric Medication Management Services
<ol style="list-style-type: none">Currently has MM and is mostly in person. Will provide telehealth if needed.
B. Operational Requirements
<ul style="list-style-type: none">Licensed for MM Section 65 and 90
C. Narrative Report
<ul style="list-style-type: none">Meets RFA criteria
PART IV – Proposed Budget
Budget Form
<ul style="list-style-type: none">Retention bonus

**STATE OF MAINE
INDIVIDUAL EVALUATION NOTES**

RFA #: 202501004

RFA TITLE: Recruitment and Retention Funding for Providers of Psychiatric Medication Management

BIDDER NAME: Spurwink Services, Inc - Lewiston

DATE: 4/14/2025

EVALUATOR NAME: Patrick Haskell

EVALUATOR DEPARTMENT: Office of Behavioral Health

Individual Evaluator Comments:

PART I – Priority Service Provision Modality (In-Person)

- Bidder provides in-person psychiatric services.
- Bidder identifies 9 current providers
- Bidder provides services in Portland, Biddeford, Bridgton and Lewiston offices.
- During FY24, Bidder provided in-person, medication management services to 718 members.
- Bidder is seeking a retention bonus for 3 PMHNP-BC providers serving Lewiston location.
- Bidder identifies plan to hire an additional PMHNP-BC for this location (offering sign-on bonus).
- Bidder provides medication management services in Androscoggin County.
- In FY24, Lewiston served members from Auburn, Augusta, Bangor, Bridgton, Bryant Pond, Calais, Casco, Chelsea, Dunlap, Durham Freeport, Gardiner, Garland, Greene, Hallowell, Harpswell, Hartford, Hebron, Kennebunkport, Largo, Lewiston, Lisbon, Lisbon Falls, Litchfield, Livermore, Livermore Falls, Mechanic Falls, Minot, Naples, New Glouster, New Sharon, Newport, Oxford, Poland, Portland, Randolph, Rumford, Sabattus, Sanford, South China, South Paris, Sumner, Topsham, Turner, Wayne, and Windham.

PART II – Applicant Experience

- Bidder reports 65 years of experience providing behavioral health, substance use disorder, and support services.
- Bidder identifies long history of working with DHHS.
- Outpatient and Community Services division provides services to more than 7,000 individuals.
- Bidder provides an array of services including Outpatient Therapy, Public School Counseling, Behavioral Health Homes, Opioid Health Homes, and Medication Management Services.
- Bidder operates the state's first crisis receiving center and has recently opened new adult PNMI programs.
- Bidder is dually licensed a mental health and substance use disorder treatment agency.

**STATE OF MAINE
INDIVIDUAL EVALUATION NOTES**

RFA #: 202501004

RFA TITLE: Recruitment and Retention Funding for Providers of Psychiatric Medication Management

BIDDER NAME: Spurwink Services, Inc - Lewiston

DATE: 4/14/2025

EVALUATOR NAME: Patrick Haskell

EVALUATOR DEPARTMENT: Office of Behavioral Health

- Bidder provides medication management at Biddeford, Portland, Bridgton, and Lewiston locations.
- Biddeford and Bridgton are new service locations and serve members across the lifespan.
- Portland location has an on-site pharmacy. On-site pharmacy is being developed at Lewiston location.
- Bidder employs a team of almost 1000 employees.

Projects

- First Project: Living Room Crisis Center
- Bidder provides the first crisis receiving center developed in Maine.
- Provides services to individuals 14 and older.
- Living room has served 223 unique members in FY22, 784 in FY23, 1073 in FY24 and 946 during this current FY.
- Second Project: Certified Community Behavioral Health Center (CCBHC)
- Bidder implemented CCBHC in 2022.
- SFY 24 served 1,552 members.

Subcontractors

- None identified.

Litigation

- Bidder provided required litigation information.

PART III – Response to RFA Requirements

A. Psychiatric Medication Management Services

1. Services will be provided in-person at the Lewiston location.
2. Telehealth available for members who choose telehealth or are unable to attend appointments at the Bidder's office.

B. Operational Requirements

- Bidder is an enrolled MaineCare Provider
- Bidder is licensed to provide Section 65 and Section 90 medication management services.
- Bidder submitted copy of agencies mental health license

C. Narrative Report

- Bidder's Human Resources Department tracks information and can provide summary report requirements.
- Bidder reports they can meet reporting requirements.

**STATE OF MAINE
INDIVIDUAL EVALUATION NOTES**

RFA #: 202501004

RFA TITLE: Recruitment and Retention Funding for Providers of Psychiatric Medication Management

BIDDER NAME: Spurwink Services, Inc - Lewiston

DATE: 4/14/2025

EVALUATOR NAME: Patrick Haskell

EVALUATOR DEPARTMENT: Office of Behavioral Health

PART IV – Proposed Budget	
Budget Form	
<ul style="list-style-type: none">• Bidder proposes offering retention bonus for 3 FTE PMHNP staff members.• Bidder proposes offering sign-on recruitment bonus for 1 FTE PMHNP	

**STATE OF MAINE
INDIVIDUAL EVALUATION NOTES**

RFA #: 202501004

RFA TITLE: Recruitment and Retention Funding for Providers of Psychiatric Medication Management

BIDDER NAME: Spurwink Services, Inc - Lewiston

DATE: 4/23/2025

EVALUATOR NAME: Stephanie Kadnar

EVALUATOR DEPARTMENT: Office of Behavioral Health

Individual Evaluator Comments:

\$40,000

Lewiston Clinic

PART I – Priority Service Provision Modality (In-Person)

- P - Currently providing in-person PMM services
- \$10,000 for retention bonus for each PMHNP-BC in Lewiston for total of \$30,000
- \$10,000 for sign on bonus in Lewiston next fiscal year
- P -Provides services for Androscoggin County

PART II – Applicant Experience

- P - 65 years of experience in behavioral health
- P - Dually licensed MH & SUD
- P - Current PMM provider in multiple locations

Projects

- Listed 2 projects
- Living Room Crisis Center, 24/7, services individuals 14 and older, clients can stay for 23 hours
- Certified Community Behavioral Health Clinic -CCBHC- for Cumberland County, serviced 1,552 clients in FY24, low income individuals who are MaineCare eligible, veterans who lack access to VA, homeless individuals and asylum seekers.

Subcontractors

- None listed

Litigation

- 4 cases listed as ongoing
- 4 listed as closed

PART III – Response to RFA Requirements

A. Psychiatric Medication Management Services

1. In-person and telehealth services offered at each location

B. Operational Requirements

- Current MaineCare provider
- MaineCare agreement included in application
- Licensed for PMM services

**STATE OF MAINE
INDIVIDUAL EVALUATION NOTES**

RFA #: 202501004

RFA TITLE: Recruitment and Retention Funding for Providers of Psychiatric Medication Management

BIDDER NAME: Spurwink Services, Inc - Lewiston

DATE: 4/23/2025

EVALUATOR NAME: Stephanie Kadnar

EVALUATOR DEPARTMENT: Office of Behavioral Health

<ul style="list-style-type: none">• Services provided under Section 65 & Section 90
C. Narrative Report
<ul style="list-style-type: none">• Will provide narrative reports as required

PART IV – Proposed Budget
Budget Form
<ul style="list-style-type: none">• \$10,000 retention bonus for 4 FTE Psychiatric Mental Health Nurse Practitioner (PMHNP-BC) staff

**STATE OF MAINE
INDIVIDUAL EVALUATION NOTES**

RFA #: 202501004

RFA TITLE: Recruitment and Retention Funding for Providers of Psychiatric Medication Management

BIDDER NAME: Spurwink Services, Inc - Lewiston

DATE: April 28, 2025

EVALUATOR NAME: Adrienne Leahey

EVALUATOR DEPARTMENT: OBH / DHHS

Individual Evaluator Comments:

PART I – Priority Service Provision Modality (In-Person)

- For this Lewiston application, Spurwink is requesting a \$10,000 retention bonus for each PMHNP-BC in Lewiston for a total of \$30,000. In addition, Spurwink intends to hire one (1) additional PMHNP-BC in Lewiston in the next fiscal year for which it is requesting a sign-on bonus of \$10,000. These positions are for in-person services.
- utilized to fund Psychiatric Medication Management Services in Lewiston office which provides in-person services for clients in Androscoggin County. In
- FY24, in Lewiston, we served clients from Auburn, Augusta, Bangor, Bridgton, Bryant Pond, Calais, Casco, Chelsea, Dunlap, Durham, Freeport, Gardiner, Garland, Greene, Hallowell, Harpswell, Hartford, Hebron, Kennebunkport, Largo, Lewiston, Lisbon, Lisbon Falls, Litchfield, Livermore, Livermore Falls, Mechanic Falls, Minot, Naples, New Gloucester, New Sharon, Newport, Null, Oxford, Poland, Portland, Randolph, Rumford, Sabattus, Sanford, South China, South Paris, Sumner, Topsham, Turner, Wayne, and Windham.

PART II – Applicant Experience

- Same info as in Biddeford and Bridgton applications

Projects

- Same info as in Biddeford and Bridgton applications

Subcontractors

- Same info as in Biddeford and Bridgton applications

Litigation

- 8 cases, 4 ongoing

PART III – Response to RFA Requirements

A. Psychiatric Medication Management Services

- In-person and telehealth
- Same info as in Biddeford and Bridgton applications

B. Operational Requirements

- Same info as in Biddeford and Bridgton applications

C. Narrative Report

- Same info as in Biddeford and Bridgton applications

**STATE OF MAINE
INDIVIDUAL EVALUATION NOTES**

RFA #: 202501004

RFA TITLE: Recruitment and Retention Funding for Providers of Psychiatric Medication Management

BIDDER NAME: Spurwink Services, Inc - Lewiston

DATE: April 28, 2025

EVALUATOR NAME: Adrienne Leahey

EVALUATOR DEPARTMENT: OBH / DHHS

PART IV – Proposed Budget
Budget Form
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**STATE OF MAINE
INDIVIDUAL EVALUATION NOTES**

RFA #: 202501004

RFA TITLE: Recruitment and Retention Funding for Providers of Psychiatric Medication Management

BIDDER NAME: Spurwink Services, Inc - Lewiston

DATE: March 31, 2025

EVALUATOR NAME: Angie Newhouse

EVALUATOR DEPARTMENT: DHHS/Office of Behavioral Health

Individual Evaluator Comments:

PART I – Priority Service Provision Modality (In-Person)

- In person for Androscoggin County that serves 11 cities/towns

PART II – Applicant Experience

- Operating for 65 years.
- Currently provide Medication Management

Projects

- CCCHC for Cumberland County
- Living Room Crisis Center

Subcontractors

- N/A

Litigation

- 8 total. 4 closed and 4 ongoing

PART III – Response to RFA Requirements

A. Psychiatric Medication Management Services

1. Currently has MM and is mostly in person. Will provide telehealth if needed.

B. Operational Requirements

- Licensed for MM Section 65 and 90

C. Narrative Report

- Meets RFA criteria

PART IV – Proposed Budget

Budget Form

- Retention Bonuses
- Recruitment Bonus

**STATE OF MAINE
INDIVIDUAL EVALUATION NOTES**

RFA #: 202501004

RFA TITLE: Recruitment and Retention Funding for Providers of Psychiatric Medication Management

BIDDER NAME: Spurwink Services, Inc - Portland

DATE: 4/14/2025

EVALUATOR NAME: Patrick Haskell

EVALUATOR DEPARTMENT: Office of Behavioral Health

Individual Evaluator Comments:

PART I – Priority Service Provision Modality (In-Person)

- Bidder provides in-person psychiatric services.
- Bidder identifies 9 current providers
- Bidder provides services in Portland, Biddeford, Bridgton and Lewiston offices.
- During FY24, Bidder provided in-person, medication management services to 718 members.
- Bidder is seeking a retention bonus for 4 PMHNP-BC providers serving Portland location.
- Bidder identifies plan to hire an additional PMHNP-BC for this location (offering sign-on bonus).
- Bidder provides medication management services in Cumberland County.
- In FY24, Lewiston served members from Auburn, Augusta, Bangor, Bath, Berwick, Biddeford, Bridgton, Brunswick, Buxton, Camden, Cape Elizabeth, Casco, Charlotte, Cumberland Center, Denmark, Dixfield, Falmouth, Freeport, Fryeburg, Gorham, Gray, Harrison, Hiram, Hollis Center, Kennebunk, Kennebunkport, Lancaster, Lebanon, Leeds, Lewiston, Limerick, Limington, Litchfield, Mechanic Falls, Meredith, Mexico, Naples, North Berwick, Norway, Old Orchard Beach, Oxford, Parsonsfield, Peaks Island, Plymouth, Poland, Pownal, Rochester, Saco, Sanford, Scarborough, Smyrna, South Portland, South Berwick, South Casco, South Paris, Standish, Steep Falls, Topsham, Waldoboro, Waterboro, Waterford, Westbrook, Windham, and Winthrop.

PART II – Applicant Experience

- Bidder reports 65 years of experience providing behavioral health, substance use disorder, and support services.
- Bidder identifies long history of working with DHHS.
- Outpatient and Community Services division provides services to more than 7,000 individuals.
- Bidder provides an array of services including Outpatient Therapy, Public School Counseling, Behavioral Health Homes, Opioid Health Homes, and Medication Management Services.
- Bidder operates the state's first crisis receiving center and has recently opened new adult PNMI programs.

**STATE OF MAINE
INDIVIDUAL EVALUATION NOTES**

RFA #: 202501004

RFA TITLE: Recruitment and Retention Funding for Providers of Psychiatric Medication Management

BIDDER NAME: Spurwink Services, Inc - Portland

DATE: 4/14/2025

EVALUATOR NAME: Patrick Haskell

EVALUATOR DEPARTMENT: Office of Behavioral Health

- Bidder is dually licensed a mental health and substance use disorder treatment agency.
- Bidder provides medication management at Biddeford, Portland, Bridgton, and Lewiston locations.
- Biddeford and Bridgton are new service locations and serve members across the lifespan.
- Portland location has an on-site pharmacy. On-site pharmacy is being developed at Lewiston location.
- Bidder employs a team of almost 1000 employees.

Projects

- First Project: Living Room Crisis Center
- Bidder provides the first crisis receiving center developed in Maine.
- Provides services to individuals 14 and older.
- Living room has served 223 unique members in FY22, 784 in FY23, 1073 in FY24 and 946 during this current FY.
- Second Project: Certified Community Behavioral Health Center (CCBHC)
- Bidder implemented CCBHC in 2022.
- SFY 24 served 1,552 members.

Subcontractors

- None identified.

Litigation

- Bidder provided required litigation information.

PART III – Response to RFA Requirements

A. Psychiatric Medication Management Services

1. Services will be provided in-person at the Portland location.
2. Telehealth available for members who choose telehealth or are unable to attend appointments at the Bidder's office.

B. Operational Requirements

- Bidder is an enrolled MaineCare Provider
- Bidder is licensed to provide Section 65 and Section 90 medication management services.
- Bidder submitted copy of agencies mental health license

C. Narrative Report

- Bidder's Human Resources Department tracks information and can provide summary report requirements.

**STATE OF MAINE
INDIVIDUAL EVALUATION NOTES**

RFA #: 202501004

RFA TITLE: Recruitment and Retention Funding for Providers of Psychiatric Medication Management

BIDDER NAME: Spurwink Services, Inc - Portland

DATE: 4/14/2025

EVALUATOR NAME: Patrick Haskell

EVALUATOR DEPARTMENT: Office of Behavioral Health

- | |
|--|
| <ul style="list-style-type: none">• Bidder reports they can meet reporting requirements. |
|--|

PART IV – Proposed Budget
Budget Form
<ul style="list-style-type: none">• Bidder proposes offering retention bonus for 4 FTE PMHNP staff members.• Bidder proposes offering sign-on recruitment bonus for 1 FTE PMHNP

**STATE OF MAINE
INDIVIDUAL EVALUATION NOTES**

RFA #: 202501004

RFA TITLE: Recruitment and Retention Funding for Providers of Psychiatric Medication Management

BIDDER NAME: Spurwink Services, Inc - Portland

DATE: 4/23/2025

EVALUATOR NAME: Stephanie Kadnar

EVALUATOR DEPARTMENT: Office of Behavioral Health

Individual Evaluator Comments:

\$50,000

Portland Clinic

PART I – Priority Service Provision Modality (In-Person)

- P - Currently providing in-person PMM services
- \$10,000 for retention bonus for each PMHNP-BC in Portland for total of \$40,000
- \$10,000 for sign on bonus in Portland next fiscal year
- P - Provides services for Cumberland County

PART II – Applicant Experience

- P - 65 years of experience in behavioral health
- P - Dually licensed MH & SUD
- P - Current PMM provider in multiple locations

Projects

- Listed 2 projects
- Living Room Crisis Center, 24/7, services individuals 14 and older, clients can stay for 23 hours
- Certified Community Behavioral Health Clinic -CCBHC- for Cumberland County, serviced 1,552 clients in FY24, low income individuals who are MaineCare eligible, veterans who lack access to VA, homeless individuals and asylum seekers.

Subcontractors

- None listed

Litigation

- 4 cases listed as ongoing
- 4 listed as closed

PART III – Response to RFA Requirements

A. Psychiatric Medication Management Services

1. In-person and telehealth services offered at each location

B. Operational Requirements

- Current MaineCare provider
- MaineCare agreement included in application
- Licensed for PMM services

**STATE OF MAINE
INDIVIDUAL EVALUATION NOTES**

RFA #: 202501004

RFA TITLE: Recruitment and Retention Funding for Providers of Psychiatric Medication Management

BIDDER NAME: Spurwink Services, Inc - Portland

DATE: 4/23/2025

EVALUATOR NAME: Stephanie Kadnar

EVALUATOR DEPARTMENT: Office of Behavioral Health

<ul style="list-style-type: none">• Services provided under Section 65 & Section 90
C. Narrative Report
<ul style="list-style-type: none">• Will provide narrative reports as required

PART IV – Proposed Budget
Budget Form
<ul style="list-style-type: none">• \$10,000 retention bonus for 5 FTE Psychiatric Mental Health Nurse Practitioner (PMHNP-BC) staff

**STATE OF MAINE
INDIVIDUAL EVALUATION NOTES**

RFA #: 202501004

RFA TITLE: Recruitment and Retention Funding for Providers of Psychiatric Medication Management

BIDDER NAME: Spurwink Services, Inc - Portland

DATE: April 28, 2025

EVALUATOR NAME: Adrienne Leahey

EVALUATOR DEPARTMENT: OBH / DHHS

Individual Evaluator Comments:

PART I – Priority Service Provision Modality (In-Person)

- a \$10,000 retention bonus for each PMHNP-BC in Portland for a total of \$40,000. In addition, Spurwink intends to hire one (1) additional PMHNP-BC in Portland in the next fiscal year for which we are requesting a sign-on bonus of \$10,000. These positions are for in-person services.
- utilized to fund Psychiatric Medication Management Services in our Portland office, which provides in-person services for clients in Cumberland County. In FY24, at our offices at 62 Elm Street in Portland, we served clients from Auburn, Augusta, Bangor, Bath, Berwick, Biddeford, Bridgton, Brunswick, Buxton, Camden, Cape Elizabeth, Casco, Charlotte, Cumberland Center, Dayton, Denmark, Dixfield, Falmouth, Freeport, Fryeburg, Gorham, Gray, Harrison, Hiram, Hollis Center, Kennebunk, Kennebunkport, Lancaster, Lebanon, Leeds, Lewiston, Limerick, Limington, Litchfield, Mechanic Falls, Meredith, Mexico, Naples, North Berwick, North Yarmouth, Norway, Null, Old Orchard Beach, Oxford, Parsonsfield, Peaks Island, Plymouth, Poland, Portland, Pownal, Rochester, Saco, Sanford, Scarborough, Skowhegan, Smyrna, South Portland, South Berwick, South Casco, South Paris, Standish, Steep Falls, Topsham, Waldoboro, Waterboro, Waterford, Westbrook, Windham, and Winthrop.
- No comparison telehealth v in-person

PART II – Applicant Experience

- Same info as in Biddeford, Bridgton, and Lewiston applications

Projects

- Same info as in Biddeford, Bridgton, and Lewiston applications

Subcontractors

- Same info as in Biddeford, Bridgton, and Lewiston applications

Litigation

- 8 cases, 4 ongoing

PART III – Response to RFA Requirements

- Psychiatric Medication Management Services
- In-person and telehealth

**STATE OF MAINE
INDIVIDUAL EVALUATION NOTES**

RFA #: 202501004

RFA TITLE: Recruitment and Retention Funding for Providers of Psychiatric Medication Management

BIDDER NAME: Spurwink Services, Inc - Portland

DATE: April 28, 2025

EVALUATOR NAME: Adrienne Leahey

EVALUATOR DEPARTMENT: OBH / DHHS

A. Operational Requirements
<ul style="list-style-type: none">• Same info as in Biddeford, Bridgton, and Lewiston applications
B. Narrative Report
<ul style="list-style-type: none">• Same info as in Biddeford, Bridgton, and Lewiston applications

PART IV – Proposed Budget
Budget Form
<ul style="list-style-type: none">•

**STATE OF MAINE
INDIVIDUAL EVALUATION NOTES**

RFA #: 202501004

RFA TITLE: Recruitment and Retention Funding for Providers of Psychiatric Medication Management

BIDDER NAME: Spurwink Services, Inc - Portland

DATE: March 31, 2025

EVALUATOR NAME: Angie Newhouse

EVALUATOR DEPARTMENT: DHHS/Office of Behavioral Health

Individual Evaluator Comments:

PART I – Priority Service Provision Modality (In-Person)

- In person for Cumberland County that serves 50+ cities/towns

PART II – Applicant Experience

- Operating for 65 years.
- Currently provide Medication Management

Projects

- CCCHC for Cumberland County
- Living Room Crisis Center

Subcontractors

- N/A

Litigation

- 8 total. 4 closed and 4 ongoing

PART III – Response to RFA Requirements

A. Psychiatric Medication Management Services

1. Currently has MM and is mostly in person. Will provide telehealth if needed.

B. Operational Requirements

- Licensed for MM Section 65 and 90

C. Narrative Report

- Meets RFA criteria

PART IV – Proposed Budget

Budget Form

- Retention Bonuses
- Recruitment Bonus

**STATE OF MAINE
INDIVIDUAL EVALUATION NOTES**

RFA #: 202501004

RFA TITLE: Recruitment and Retention Funding for Providers of Psychiatric Medication Management

BIDDER NAME: True Connections Behavioral Health Services, Inc

DATE: 4/15/2024

EVALUATOR NAME: Patrick Haskell

EVALUATOR DEPARTMENT: Office of Behavioral Health

Individual Evaluator Comments:

PART I – Priority Service Provision Modality (In-Person)

- Bidder reports that they provide services predominantly in-person.
- Telehealth is available to enhance accessibility, when needed.
- 98% of initial assessments are completed in-person; 85 to 90% in-person, 10-15 % appointments provided via telehealth.
- Telehealth used to accommodate barriers (scheduling conflicts or transportation barriers).
- Bidder is committed to prioritizing in-person services.
- Bidder serves a large, rural area.
- Bidder serves Lincoln and surrounding towns- demand has expanded to include Washington, Aroostook, and Piscataquis counties for services.
- Bidder is opening a satellite office in Millinocket to increase in-person services.
- Bidder proposes to expand PMHNP's to address the growing mental health crisis among rural youth.

PART II – Applicant Experience

- Bidder is a provisionally licensed integrated Mental Health and Substance Use Treatment Agency.
- Bidder has experience with treating both children and adults and has an established presence in an underserved area.
- Integrated model addresses both mental health and sud needs.
- Bidder offers Medication Assisted Treatment using Sublocade.
- Bidder reports that members travel from Washington, Aroostook, and Piscataquis counties to access care from their Lincoln office.
- Bidder has rented space in Millinocket to open a satellite office location.
- Bidder reports that this funding would allow provider to expand workforce, increase appointment availability, and reduce wait times.

Projects

- Partnership with a local hospital to open a satellite office on the hospital grounds.
- Designed to expand access to psychiatric medication management services for individuals who require specialized psychiatric care but face barriers to timely access to treatment.

**STATE OF MAINE
INDIVIDUAL EVALUATION NOTES**

RFA #: 202501004

RFA TITLE: Recruitment and Retention Funding for Providers of Psychiatric Medication Management

BIDDER NAME: True Connections Behavioral Health Services, Inc

DATE: 4/15/2024

EVALUATOR NAME: Patrick Haskell

EVALUATOR DEPARTMENT: Office of Behavioral Health

- Bidder has started providing Sublocade as a form of Medication Assisted Treatment (MAT).
- Bidder reports that introducing Sublocade into its current program has improved treatment adherence, reduced relapse risk, and increasing long-term recovery success.

Subcontractors

- None identified.

Litigation

- Bidder reports no litigation history

PART III – Response to RFA Requirements

A. Psychiatric Medication Management Services

1. Bidder reports that they will provide telehealth psychiatric medication management services statewide.
2. Targeted outreach will focus on high-need rural and remote counties including: Aroostook, Penobscot, Piscataquis, Washington, and Somerset.
3. Bidder has established infrastructure for telehealth utilizing electronic medical record platform.

B. Operational Requirements

- Bidder is an enrolled provider with MaineCare. Copy of enrollment provided.
- Bidder is licensed as a Mental Health and Substance Use Disorder Treatment Agency. Copies of provisional license provided.
- Bidder identifies that they provide services under Section 65 Medication Management.

C. Narrative Report

- Bidder agrees to provide narrative report as outlined in RFA.
- Bidder will use the report's findings to refine long-term workforce strategies, ensuring sustainability beyond the funding period.
- Report will be data-driven, outcome-focused, and aligned with the contract's objectives to ensure transparency and accountability.

PART IV – Proposed Budget

Budget Form

- Bidder proposes to utilize funds for Supervision Costs of PMHNP position.
- Bidder proposes utilizing funds for Recruitment and Retention Bonus.
- Bidder does not identify a breakdown of how recruitment and retention would be utilized (how many staff positions would receive a bonus)

**STATE OF MAINE
INDIVIDUAL EVALUATION NOTES**

RFA #: 202501004

RFA TITLE: Recruitment and Retention Funding for Providers of Psychiatric Medication Management

BIDDER NAME: True Connections Behavioral Health Services, Inc

DATE: 4/23/2025

EVALUATOR NAME: Stephanie Kadnar

EVALUATOR DEPARTMENT: Office of Behavioral Health

Individual Evaluator Comments:

- \$55,000
- Cover page filled out

PART I – Priority Service Provision Modality (In-Person)

- P - Currently providing in-person PMM service 98%
- P - Telehealth appt available if there are barriers
- P - Northern location serving 10 surrounding towns and at least 3 northern counties
- P - Opening new facility to enhance access

PART II – Applicant Experience

- Dual Licensed Integrated Mental Health and Substance Use Treatment agency
- Q - Both licenses expire on 6/9/2025 – how will we be ensured it will be renewed?

Projects

- 2 projects listed
- Partnership with Millinocket Regional Hospital to open a satellite office for expanding access to PMM
- Integrating Sublocade into PMM program.

Subcontractors

- None listed

Litigation

- None listed

PART III – Response to RFA Requirements

A. Psychiatric Medication Management Services

1. Will provide telehealth PMM services statewide
2. Focus on high-need rural areas with
3. Expand access and appointment availability

B. Operational Requirements

- Current MaineCare provider
- Section 65
- Included license in submission

C. Narrative Report

- Bidder will comply with reporting requirements

**STATE OF MAINE
INDIVIDUAL EVALUATION NOTES**

RFA #: 202501004

RFA TITLE: Recruitment and Retention Funding for Providers of Psychiatric Medication Management

BIDDER NAME: True Connections Behavioral Health Services, Inc

DATE: 4/23/2025

EVALUATOR NAME: Stephanie Kadnar

EVALUATOR DEPARTMENT: Office of Behavioral Health

- | |
|---|
| <ul style="list-style-type: none">• Additional reporting will include how funding supported services, refine long-term workforce strategies, and sustainability beyond funding period |
|---|

PART IV – Proposed Budget
Budget Form
<ul style="list-style-type: none">• Funding will be used for both recruitment and retention for Supervision costs and recruitment and retention bonuses

**STATE OF MAINE
INDIVIDUAL EVALUATION NOTES**

RFA #: 202501004

RFA TITLE: Recruitment and Retention Funding for Providers of Psychiatric Medication Management

BIDDER NAME: True Connections Behavioral Health Services, Inc

DATE: April 28, 2025

EVALUATOR NAME: Adrienne Leahey

EVALUATOR DEPARTMENT: OBH / DHHS

Individual Evaluator Comments:

PART I – Priority Service Provision Modality (In-Person)

- Yes to all questions
- a predominantly in-person service model for psychiatric medication management, with telehealth available as a supplementary modality to enhance accessibility when necessary.
- 98% of initial biopsychosocial assessments are conducted in person; Follow-up psychiatric medication management appointments are conducted in person 85 to 90 percent of the time; 10 to 15 percent are provided via telehealth to accommodate barriers such as transportation challenges or scheduling conflicts.
- When accounting for both initial assessments and follow-ups, recent data indicate that 81.1% of all psychiatric medication management appointments have been completed in person, while 18.9% were conducted via telehealth.
- committed to prioritizing in-person services whenever possible,
- outpatient facility in Lincoln, Maine, serving a large, rural population with significant provider shortages.
- service area includes Lincoln and surrounding towns in Penobscot County—such as Howland, Millinocket, Medway, East Millinocket, Lee, Springfield, Mattawamkeag, Chester, Enfield, and Passadumkeag—demand has expanded beyond county lines, with clients traveling from Washington, Aroostook, and Piscataquis counties to access care
- opening a satellite rented office in Millinocket, located on the grounds of Millinocket Regional Hospital
- will expand its workforce of psychiatric nurse practitioners (PMHNPs) and other mental health providers to specifically address the growing mental health crisis among rural youth. This funding will allow for increased availability of psychiatric evaluations and medication management for adolescents, early intervention programs for youth experiencing depression and anxiety, and a reduction in emergency department visits due to untreated psychiatric conditions.

PART II – Applicant Experience

- dual-licensed mental health and substance use treatment agency,
- growing referral base and increasing demand for services

**STATE OF MAINE
INDIVIDUAL EVALUATION NOTES**

RFA #: 202501004

RFA TITLE: Recruitment and Retention Funding for Providers of Psychiatric Medication Management

BIDDER NAME: True Connections Behavioral Health Services, Inc

DATE: April 28, 2025

EVALUATOR NAME: Adrienne Leahey

EVALUATOR DEPARTMENT: OBH / DHHS

Projects
<ul style="list-style-type: none">• Expansion to Millinocket within hospital setting• Expansion to Sublocade for treatment
Subcontractors
<ul style="list-style-type: none">• n/a
Litigation
<ul style="list-style-type: none">• none

PART III – Response to RFA Requirements
A. Psychiatric Medication Management Services
<ul style="list-style-type: none">• telehealth psychiatric medication management services statewide, ensuring access for individuals across all counties in Maine; focus on northern counties• established telehealth platform and trained providers• poised to expand access, improve appointment availability, and meet the growing demand for psychiatric services in underserved regions
B. Operational Requirements
<ul style="list-style-type: none">• Yes to all questions
C. Narrative Report
<ul style="list-style-type: none">• Meets requirement

PART IV – Proposed Budget
Budget Form
<ul style="list-style-type: none">•

**STATE OF MAINE
INDIVIDUAL EVALUATION NOTES**

RFA #: 202501004

RFA TITLE: Recruitment and Retention Funding for Providers of Psychiatric Medication Management

BIDDER NAME: True Connections Behavioral Health Services, Inc

DATE: March 31, 2025

EVALUATOR NAME: Angie Newhouse

EVALUATOR DEPARTMENT: DHHS/Office of Behavioral Health

Individual Evaluator Comments:

PART I – Priority Service Provision Modality (In-Person)
<ul style="list-style-type: none">Majority provided is in person with some telehealth
PART II – Applicant Experience
<ul style="list-style-type: none">No time listed on application
Projects
<ul style="list-style-type: none">Sandra Befera – partnership with local hospitalSandra Befera – introducing Sublocade treatment
Subcontractors
<ul style="list-style-type: none">N/A
Litigation
<ul style="list-style-type: none">None
PART III – Response to RFA Requirements
A. Psychiatric Medication Management Services
<ol style="list-style-type: none">Will provide MM statewide
B. Operational Requirements
<ul style="list-style-type: none">Currently licensed for Section 65
C. Narrative Report
<ul style="list-style-type: none">Meets RFA criteria
PART IV – Proposed Budget
Budget Form
<ul style="list-style-type: none">Supervision costsRecruitment and Retention Bonuses



**STATE OF MAINE
DEPARTMENT OF HEALTH AND HUMAN
SERVICES**

**Janet T. Mills
Governor**

**Sara Gagné-Holmes
Acting Commissioner**

AGREEMENT AND DISCLOSURE STATEMENT

RFA #: 202501004

**RFA TITLE: Recruitment and Retention Funding for Providers of
Psychiatric Medication Management**

I, Patrick Haskell, accept the offer to become a member of the Request for Applications (RFA) Evaluation Team for the State of Maine Department of Health and Human Services. I do hereby accept the terms set forth in this agreement AND hereby disclose any affiliation or relationship I may have in connection with a bidder who has submitted a proposal to this RFA.

Neither I nor any member of my immediate family have a personal or financial interest, direct or indirect, in the bidders whose proposals I will be reviewing. "Interest" may include, but is not limited to: current or former ownership in the bidder's company; current or former Board membership; current or former employment with the bidder; current or former personal contractual relationship with the bidder (example: paid consultant); and/or current or former relationship to a bidder's official which could reasonably be construed to constitute a conflict of interest (personal relationships may be perceived by the public as a potential conflict of interest).

I have not advised, consulted with or assisted any bidder in the preparation of any proposal submitted in response to this RFA nor have I submitted a letter of support or similar endorsement.

I understand and agree that the evaluation process is to be conducted in an impartial manner without bias or prejudice. In this regard, I hereby certify that, to the best of my knowledge, there are no circumstances that would reasonably support a good faith charge of bias. I further understand that in the event a good faith charge of bias is made, it will rest with me to decide whether I should be disqualified from participation in the evaluation process.

I agree to hold confidential all information related to the contents of Requests for Applications presented during the review process until such time as the Department formally releases the award decision notices for public distribution.

Signed by:

Patrick Haskell

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Signature

Mar-21-2025

Date



**STATE OF MAINE
DEPARTMENT OF HEALTH AND HUMAN
SERVICES**

**Janet T. Mills
Governor**

**Sara Gagné-Holmes
Acting Commissioner**

AGREEMENT AND DISCLOSURE STATEMENT

RFA #: 202501004

**RFA TITLE: Recruitment and Retention Funding for Providers of
Psychiatric Medication Management**

I, Stephanie Kadnar, accept the offer to become a member of the Request for Applications (RFA) Evaluation Team for the State of Maine Department of Health and Human Services. I do hereby accept the terms set forth in this agreement AND hereby disclose any affiliation or relationship I may have in connection with a bidder who has submitted a proposal to this RFA.

Neither I nor any member of my immediate family have a personal or financial interest, direct or indirect, in the bidders whose proposals I will be reviewing. "Interest" may include, but is not limited to: current or former ownership in the bidder's company; current or former Board membership; current or former employment with the bidder; current or former personal contractual relationship with the bidder (example: paid consultant); and/or current or former relationship to a bidder's official which could reasonably be construed to constitute a conflict of interest (personal relationships may be perceived by the public as a potential conflict of interest).

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I understand and agree that the evaluation process is to be conducted in an impartial manner without bias or prejudice. In this regard, I hereby certify that, to the best of my knowledge, there are no circumstances that would reasonably support a good faith charge of bias. I further understand that in the event a good faith charge of bias is made, it will rest with me to decide whether I should be disqualified from participation in the evaluation process.

I agree to hold confidential all information related to the contents of Requests for Applications presented during the review process until such time as the Department formally releases the award decision notices for public distribution.

DocuSigned by:

Stephanie Kadnar

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Signature

Mar-24-2025

Date



**STATE OF MAINE
DEPARTMENT OF HEALTH AND HUMAN
SERVICES**

**Janet T. Mills
Governor**

**Sara Gagné-Holmes
Acting Commissioner**

AGREEMENT AND DISCLOSURE STATEMENT

RFA #: 202501004

**RFA TITLE: Recruitment and Retention Funding for Providers of
Psychiatric Medication Management**

I, Adrienne Leahey, accept the offer to become a member of the Request for Applications (RFA) Evaluation Team for the State of Maine Department of Health and Human Services. I do hereby accept the terms set forth in this agreement AND hereby disclose any affiliation or relationship I may have in connection with a bidder who has submitted a proposal to this RFA.

Neither I nor any member of my immediate family have a personal or financial interest, direct or indirect, in the bidders whose proposals I will be reviewing. "Interest" may include, but is not limited to: current or former ownership in the bidder's company; current or former Board membership; current or former employment with the bidder; current or former personal contractual relationship with the bidder (example: paid consultant); and/or current or former relationship to a bidder's official which could reasonably be construed to constitute a conflict of interest (personal relationships may be perceived by the public as a potential conflict of interest).

I have not advised, consulted with or assisted any bidder in the preparation of any proposal submitted in response to this RFA nor have I submitted a letter of support or similar endorsement.

I understand and agree that the evaluation process is to be conducted in an impartial manner without bias or prejudice. In this regard, I hereby certify that, to the best of my knowledge, there are no circumstances that would reasonably support a good faith charge of bias. I further understand that in the event a good faith charge of bias is made, it will rest with me to decide whether I should be disqualified from participation in the evaluation process.

I agree to hold confidential all information related to the contents of Requests for Applications presented during the review process until such time as the Department formally releases the award decision notices for public distribution.

Signed by:

Adrienne Leahey

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Signature

Mar-31-2025

Date



**STATE OF MAINE
DEPARTMENT OF HEALTH AND HUMAN
SERVICES**

**Janet T. Mills
Governor**

**Sara Gagné-Holmes
Acting Commissioner**

AGREEMENT AND DISCLOSURE STATEMENT

RFA #: 202501004

**RFA TITLE: Recruitment and Retention Funding for Providers of
Psychiatric Medication Management**

I, Angie Newhouse, accept the offer to become a member of the Request for Applications (RFA) Evaluation Team for the State of Maine Department of Health and Human Services. I do hereby accept the terms set forth in this agreement AND hereby disclose any affiliation or relationship I may have in connection with a bidder who has submitted a proposal to this RFA.

Neither I nor any member of my immediate family have a personal or financial interest, direct or indirect, in the bidders whose proposals I will be reviewing. "Interest" may include, but is not limited to: current or former ownership in the bidder's company; current or former Board membership; current or former employment with the bidder; current or former personal contractual relationship with the bidder (example: paid consultant); and/or current or former relationship to a bidder's official which could reasonably be construed to constitute a conflict of interest (personal relationships may be perceived by the public as a potential conflict of interest).

I have not advised, consulted with or assisted any bidder in the preparation of any proposal submitted in response to this RFA nor have I submitted a letter of support or similar endorsement.

I understand and agree that the evaluation process is to be conducted in an impartial manner without bias or prejudice. In this regard, I hereby certify that, to the best of my knowledge, there are no circumstances that would reasonably support a good faith charge of bias. I further understand that in the event a good faith charge of bias is made, it will rest with me to decide whether I should be disqualified from participation in the evaluation process.

I agree to hold confidential all information related to the contents of Requests for Applications presented during the review process until such time as the Department formally releases the award decision notices for public distribution.

DocuSigned by:

Angie Newhouse

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Signature

Mar-21-2025

Date