

State of Maine
Master Score Sheet

RFP# 202107103					
Workers' Compensation Pharmacy Services					
Bidder Name:		Carlisle Medical, Inc.	CorVel Healthcare Corporation	MC Healthcare LLC	myMatrixx
Proposed Cost:		\$250.50	\$230.00	\$248.00	\$206.00
Scoring Sections	Points Available				
Section I: Preliminary Information	n/a				
Section II: Organization Qualifications and Experience	30	18	15	16	24
Section III: Proposed Services	35	24	15	11	24
Section IV: Cost Proposal	35	28.78	31.35	29.07	35
TOTAL	<u>100</u>	<u>70.78</u>	<u>61.35</u>	<u>56.07</u>	<u>83</u>
Bidder Name:		S1 Medical			
Proposed Cost:		\$1330.00			
Scoring Sections	Points Available				
Section I: Preliminary Information	n/a				
Section II: Organization Qualifications and Experience	30	22			
Section III: Proposed Services	35	18			
Section IV: Cost Proposal	35	5.42			
TOTAL	<u>100</u>	<u>45.42</u>			

Award Justification Statement
RFP# 202107103 – Workers' Compensation Pharmacy Services

I. Summary

The State of Maine is seeking proposals for pharmacy services to ensure appropriate payment and recovery for our self-insured Workers' Compensation Program for Maine State Government.

II. Evaluation Process

Led by Workers' Compensation Program Manager, Beatrice Turner, a four-member evaluation Team consisting of professionals from the Office of Workers' Compensation and a Lockton consultant evaluated the proposals. Each proposal was initially reviewed independently by each team member, then reviewed together as a team. A team consensus approach was used to score sections II and III. Section IV – Cost Proposal was scored using a predetermined mathematical formula.

III. Qualifications & Experience

- Provides services to more than 50 public sector clients in 18 state entities
- Long list of value-added services such as having a network of 66,000 pharmacy locations included 297 in Maine
- 30-year history of focusing on patient safety first
- Measurable results-expertise and dedication to service 98.4% client retention rate over the past five years; 99.2% client satisfaction rate as of 2020; NPS of 58-highest score reported in WC industry

IV. Proposed Services

- Will provide all services as outlined in the RFP
- 24/7, 365 call-center for client and injured worker access with response time of 14 seconds, Inbound average hold time of 1.22 seconds, Call abandonment rate of 2%
- Team of in-house clinical pharmacists and clinical business intelligence
- SOC I and SOC II compliance
- Conversion from retail to mail order for savings ; Accuracy for mail order is 99.9999%

V. Cost Proposal

The selected bidder submitted the lowest cost proposal.

VI. Conclusion

The conditionally awarded bidder provided detailed information regarding qualifications, experience and proposed services as well as a comprehensive cost proposal. They showed that they have qualified staff who have experience doing the work that needs to be performed under this contract. Their established relationships will help meet the needs of State of Maine employees.



**STATE OF MAINE
DEPARTMENT OF ADMINISTRATIVE
AND FINANCIAL SERVICES**

**Janet T. Mills
Governor**

**Kirsten Figueroa
Commissioner**

November 17, 2021

Carlisle Medical, Inc.
501 Boulevard Park East
Mobile, AL 36609

SUBJECT: Notice of Conditional Contract Award under RFP # 202107103,
Workers' Compensation Pharmacy Services

Dear Jeff Carlisle:

This letter is in regard to the subject Request for Proposals (RFP), issued by the State of Maine Department of Administrative and Financial Services for Workers' Compensation Pharmacy Services. The Department has evaluated the proposals received using the evaluation criteria identified in the RFP, and the Department is hereby announcing its conditional contract award to the following bidder:

- myMatrixx

The bidder listed above received the evaluation team's highest ranking. The Department will be contacting the aforementioned bidder soon to negotiate a contract. As provided in the RFP, the Notice of Conditional Contract Award is subject to execution of a written contract and, as a result, this Notice does NOT constitute the formation of a contract between the Department and the apparent successful vendor. The vendor shall not acquire any legal or equitable rights relative to the contract services until a contract containing terms and conditions acceptable to the Department is executed. The Department further reserves the right to cancel this Notice of Conditional Contract Award at any time prior to the execution of a written contract.

As stated in the RFP, following announcement of this award decision, all submissions in response to the RFP are considered public records available for public inspection pursuant to the State of Maine Freedom of Access Act (FOAA). 1 M.R.S. §§ 401 et seq.; 5 M.R.S. § 1825-B (6).

This award decision is conditioned upon final approval by the State Procurement Review Committee and the successful negotiation of a contract. A Statement of Appeal Rights has been provided with this letter; see below.

Thank you for your interest in doing business with the State of Maine.

Sincerely,

Beatrice Turner

Beatrice Turner
WC Program Manager
Beatrice.Turner@maine.gov

STATEMENT OF APPEAL RIGHTS

Any person aggrieved by an award decision may request an appeal hearing. The request must be made to the Director of the Bureau of General Services, in writing, within 15 days of notification of the contract award as provided in 5 M.R.S. § 1825-E (2) and the Rules of the Department of Administrative and Financial Services, Bureau of General Services, Division of Purchases, Chapter 120, § (2) (2).

From: [Turner, Beatrice](#)
To: Jeff.carlisle@carlislemedical.com
Subject: Pharmacy RFP Award Letter
Date: Wednesday, November 17, 2021 9:17:18 AM
Attachments: [Award Letter - Carlisle Medical.pdf](#)

Good Morning Jeff,

Please find the attached letter relative to the Pharmacy RFP.

Thank you for your attention.

Best,

Beatrice

Beatrice Turner, Program Manager
Bureau of Human Resources
Office of Employee Health & Wellness, Workers' Compensation
114 State House Station, Augusta, ME 04333-0114
Phone: 207-624-7796; Cell: 207-592-1437
TTY: 711 Maine Relay
Website: <https://www.maine.gov/bhr/oeh/>.



Navigate challenging work and life situations with [Living Resources](#)

Confidentiality Notice:

This email transmission is intended for the personal and confidential use of the person(s) to whom it is addressed only and may contain material that is privileged. If you have received this transmission and are not one of the intended addressees, you are advised that any unauthorized intentional or unintentional interception of this message is not consented to by the sender, and no forwarding of this message or any other use or publication is authorized.



**STATE OF MAINE
DEPARTMENT OF ADMINISTRATIVE
AND FINANCIAL SERVICES**

**Janet T. Mills
Governor**

**Kirsten Figueroa
Commissioner**

November 17, 2021

CorVel Healthcare Corporation
5128 Apache Plume Road, 4th Floor
Forth Worth, TX 76109

SUBJECT: Notice of Conditional Contract Award under RFP # 202107103,
Workers' Compensation Pharmacy Services

Dear Lisa Anastos:

This letter is in regard to the subject Request for Proposals (RFP), issued by the State of Maine Department of Administrative and Financial Services for Workers' Compensation Pharmacy Services. The Department has evaluated the proposals received using the evaluation criteria identified in the RFP, and the Department is hereby announcing its conditional contract award to the following bidder:

- myMatrixx

The bidder listed above received the evaluation team's highest ranking. The Department will be contacting the aforementioned bidder soon to negotiate a contract. As provided in the RFP, the Notice of Conditional Contract Award is subject to execution of a written contract and, as a result, this Notice does NOT constitute the formation of a contract between the Department and the apparent successful vendor. The vendor shall not acquire any legal or equitable rights relative to the contract services until a contract containing terms and conditions acceptable to the Department is executed. The Department further reserves the right to cancel this Notice of Conditional Contract Award at any time prior to the execution of a written contract.

As stated in the RFP, following announcement of this award decision, all submissions in response to the RFP are considered public records available for public inspection pursuant to the State of Maine Freedom of Access Act (FOAA). 1 M.R.S. §§ 401 et seq.; 5 M.R.S. § 1825-B (6).

This award decision is conditioned upon final approval by the State Procurement Review Committee and the successful negotiation of a contract. A Statement of Appeal Rights has been provided with this letter; see below.

Thank you for your interest in doing business with the State of Maine.

Sincerely,

Beatrice Turner

Beatrice Turner
WC Program Manager
Beatrice.Turner@maine.gov

STATEMENT OF APPEAL RIGHTS

Any person aggrieved by an award decision may request an appeal hearing. The request must be made to the Director of the Bureau of General Services, in writing, within 15 days of notification of the contract award as provided in 5 M.R.S. § 1825-E (2) and the Rules of the Department of Administrative and Financial Services, Bureau of General Services, Division of Purchases, Chapter 120, § (2) (2).

From: [Turner, Beatrice](#)
To: Lisa_anastos@corvel.com
Subject: Pharmacy RFP Award Letter
Date: Wednesday, November 17, 2021 9:17:46 AM
Attachments: [Award Letter - CorVel.pdf](#)

Good Morning Lisa,

Please find the attached letter relative to the Pharmacy RFP.

Thank you for your attention.

Best,

Beatrice

Beatrice Turner, Program Manager
Bureau of Human Resources
Office of Employee Health & Wellness, Workers' Compensation
114 State House Station, Augusta, ME 04333-0114
Phone: 207-624-7796; Cell: 207-592-1437
TTY: 711 Maine Relay
Website: <https://www.maine.gov/bhr/oeh/>.



Navigate challenging work and life situations with [Living Resources](#)

Confidentiality Notice:

This email transmission is intended for the personal and confidential use of the person(s) to whom it is addressed only and may contain material that is privileged. If you have received this transmission and are not one of the intended addressees, you are advised that any unauthorized intentional or unintentional interception of this message is not consented to by the sender, and no forwarding of this message or any other use or publication is authorized.



**STATE OF MAINE
DEPARTMENT OF ADMINISTRATIVE
AND FINANCIAL SERVICES**

**Janet T. Mills
Governor**

**Kirsten Figueroa
Commissioner**

November 17, 2021

MC Healthcare LLC
1267 Professional Parkway
Gainesville, GA 30507

SUBJECT: Notice of Conditional Contract Award under RFP # 202107103,
Workers' Compensation Pharmacy Services

Dear Mike McQuilken:

This letter is in regard to the subject Request for Proposals (RFP), issued by the State of Maine Department of Administrative and Financial Services for Workers' Compensation Pharmacy Services. The Department has evaluated the proposals received using the evaluation criteria identified in the RFP, and the Department is hereby announcing its conditional contract award to the following bidder:

- myMatrixx

The bidder listed above received the evaluation team's highest ranking. The Department will be contacting the aforementioned bidder soon to negotiate a contract. As provided in the RFP, the Notice of Conditional Contract Award is subject to execution of a written contract and, as a result, this Notice does NOT constitute the formation of a contract between the Department and the apparent successful vendor. The vendor shall not acquire any legal or equitable rights relative to the contract services until a contract containing terms and conditions acceptable to the Department is executed. The Department further reserves the right to cancel this Notice of Conditional Contract Award at any time prior to the execution of a written contract.

As stated in the RFP, following announcement of this award decision, all submissions in response to the RFP are considered public records available for public inspection pursuant to the State of Maine Freedom of Access Act (FOAA). 1 M.R.S. §§ 401 et seq.; 5 M.R.S. § 1825-B (6).

This award decision is conditioned upon final approval by the State Procurement Review Committee and the successful negotiation of a contract. A Statement of Appeal Rights has been provided with this letter; see below.

Thank you for your interest in doing business with the State of Maine.

Sincerely,

Beatrice Turner

Beatrice Turner
WC Program Manager
Beatrice.Turner@maine.gov

STATEMENT OF APPEAL RIGHTS

Any person aggrieved by an award decision may request an appeal hearing. The request must be made to the Director of the Bureau of General Services, in writing, within 15 days of notification of the contract award as provided in 5 M.R.S. § 1825-E (2) and the Rules of the Department of Administrative and Financial Services, Bureau of General Services, Division of Purchases, Chapter 120, § (2) (2).

From: [Turner, Beatrice](#)
To: mmcquillen@procarerx.com
Subject: Pharmacy RFP Award Letter
Date: Wednesday, November 17, 2021 9:12:20 AM
Attachments: [Award Letter - MC Healthcare.pdf](#)

Good Morning Mike,

Please find the attached letter relative to the Pharmacy RFP.

Thank you for your attention.

Best,

Beatrice

Beatrice Turner, Program Manager
Bureau of Human Resources
Office of Employee Health & Wellness, Workers' Compensation
114 State House Station, Augusta, ME 04333-0114
Phone: 207-624-7796; Cell: 207-592-1437
TTY: 711 Maine Relay
Website: <https://www.maine.gov/bhr/oeh/>.



Navigate challenging work and life situations with [Living Resources](#)

Confidentiality Notice:

This email transmission is intended for the personal and confidential use of the person(s) to whom it is addressed only and may contain material that is privileged. If you have received this transmission and are not one of the intended addressees, you are advised that any unauthorized intentional or unintentional interception of this message is not consented to by the sender, and no forwarding of this message or any other use or publication is authorized.



**STATE OF MAINE
DEPARTMENT OF ADMINISTRATIVE
AND FINANCIAL SERVICES**

**Janet T. Mills
Governor**

**Kirsten Figueroa
Commissioner**

November 17, 2021

myMatrixx
3111 W Martin Luther King Jr Blvd,
Suite 800
Tampa, FL 33607

SUBJECT: Notice of Conditional Contract Award under RFP # 202107103,
Workers' Compensation Pharmacy Services

Dear Chris Callison:

This letter is in regard to the subject Request for Proposals (RFP), issued by the State of Maine Department of Administrative and Financial Services for Workers' Compensation Pharmacy Services. The Department has evaluated the proposals received using the evaluation criteria identified in the RFP, and the Department is hereby announcing its conditional contract award to the following bidder:

- myMatrixx

The bidder listed above received the evaluation team's highest ranking. The Department will be contacting the aforementioned bidder soon to negotiate a contract. As provided in the RFP, the Notice of Conditional Contract Award is subject to execution of a written contract and, as a result, this Notice does NOT constitute the formation of a contract between the Department and the apparent successful vendor. The vendor shall not acquire any legal or equitable rights relative to the contract services until a contract containing terms and conditions acceptable to the Department is executed. The Department further reserves the right to cancel this Notice of Conditional Contract Award at any time prior to the execution of a written contract.

As stated in the RFP, following announcement of this award decision, all submissions in response to the RFP are considered public records available for public inspection pursuant to the State of Maine Freedom of Access Act (FOAA). 1 M.R.S. §§ 401 et seq.; 5 M.R.S. § 1825-B (6).

This award decision is conditioned upon final approval by the State Procurement Review Committee and the successful negotiation of a contract. A Statement of Appeal Rights has been provided with this letter; see below.

Thank you for your interest in doing business with the State of Maine.

Sincerely,

Beatrice Turner

Beatrice Turner
WC Program Manager
Beatrice.Turner@maine.gov

STATEMENT OF APPEAL RIGHTS

Any person aggrieved by an award decision may request an appeal hearing. The request must be made to the Director of the Bureau of General Services, in writing, within 15 days of notification of the contract award as provided in 5 M.R.S. § 1825-E (2) and the Rules of the Department of Administrative and Financial Services, Bureau of General Services, Division of Purchases, Chapter 120, § (2) (2).

From: [Turner, Beatrice](#)
To: ccallison@mymatrixx.com
Subject: Pharmacy RFP Award Letter
Date: Wednesday, November 17, 2021 9:18:51 AM
Attachments: [Award Letter - myMatrixx.pdf](#)

Good Morning Chris,

Please find the attached letter relative to the Pharmacy RFP.

Thank you for your attention.

Best,

Beatrice

Beatrice Turner, Program Manager
Bureau of Human Resources
Office of Employee Health & Wellness, Workers' Compensation
114 State House Station, Augusta, ME 04333-0114
Phone: 207-624-7796; Cell: 207-592-1437
TTY: 711 Maine Relay
Website: <https://www.maine.gov/bhr/oeh/>.



Navigate challenging work and life situations with [Living Resources](#)

Confidentiality Notice:

This email transmission is intended for the personal and confidential use of the person(s) to whom it is addressed only and may contain material that is privileged. If you have received this transmission and are not one of the intended addressees, you are advised that any unauthorized intentional or unintentional interception of this message is not consented to by the sender, and no forwarding of this message or any other use or publication is authorized.



**STATE OF MAINE
DEPARTMENT OF ADMINISTRATIVE
AND FINANCIAL SERVICES**

**Janet T. Mills
Governor**

**Kirsten Figueroa
Commissioner**

November 17, 2021

S1 Medical
225 Wilmington West Chester Pike, Ste. 200
Chadds Ford, PA 19317

SUBJECT: Notice of Conditional Contract Award under RFP # 202107103,
Workers' Compensation Pharmacy Services

Dear Nick Manzi:

This letter is in regard to the subject Request for Proposals (RFP), issued by the State of Maine Department of Administrative and Financial Services for Workers' Compensation Pharmacy Services. The Department has evaluated the proposals received using the evaluation criteria identified in the RFP, and the Department is hereby announcing its conditional contract award to the following bidder:

- myMatrixx

The bidder listed above received the evaluation team's highest ranking. The Department will be contacting the aforementioned bidder soon to negotiate a contract. As provided in the RFP, the Notice of Conditional Contract Award is subject to execution of a written contract and, as a result, this Notice does NOT constitute the formation of a contract between the Department and the apparent successful vendor. The vendor shall not acquire any legal or equitable rights relative to the contract services until a contract containing terms and conditions acceptable to the Department is executed. The Department further reserves the right to cancel this Notice of Conditional Contract Award at any time prior to the execution of a written contract.

As stated in the RFP, following announcement of this award decision, all submissions in response to the RFP are considered public records available for public inspection pursuant to the State of Maine Freedom of Access Act (FOAA). 1 M.R.S. §§ 401 et seq.; 5 M.R.S. § 1825-B (6).

This award decision is conditioned upon final approval by the State Procurement Review Committee and the successful negotiation of a contract. A Statement of Appeal Rights has been provided with this letter; see below.

Thank you for your interest in doing business with the State of Maine.

Sincerely,

Beatrice Turner

Beatrice Turner
WC Program Manager
Beatrice.Turner@maine.gov

STATEMENT OF APPEAL RIGHTS

Any person aggrieved by an award decision may request an appeal hearing. The request must be made to the Director of the Bureau of General Services, in writing, within 15 days of notification of the contract award as provided in 5 M.R.S. § 1825-E (2) and the Rules of the Department of Administrative and Financial Services, Bureau of General Services, Division of Purchases, Chapter 120, § (2) (2).

From: [Turner, Beatrice](#)
To: nmanzi@s1-medical.com
Subject: Pharmacy RFP Award Letter
Date: Wednesday, November 17, 2021 9:13:01 AM
Attachments: [Award Letter - S1 Medical.pdf](#)

Good Morning Nick,

Please find the attached letter relative to the Pharmacy RFP.

Thank you for your attention.

Best,

Beatrice

Beatrice Turner, Program Manager
Bureau of Human Resources
Office of Employee Health & Wellness, Workers' Compensation
114 State House Station, Augusta, ME 04333-0114
Phone: 207-624-7796; Cell: 207-592-1437
TTY: 711 Maine Relay
Website: <https://www.maine.gov/bhr/oeh/>.



Navigate challenging work and life situations with [Living Resources](#)

Confidentiality Notice:

This email transmission is intended for the personal and confidential use of the person(s) to whom it is addressed only and may contain material that is privileged. If you have received this transmission and are not one of the intended addressees, you are advised that any unauthorized intentional or unintentional interception of this message is not consented to by the sender, and no forwarding of this message or any other use or publication is authorized.

**STATE OF MAINE
TEAM CONSENSUS EVALUATION NOTES**

RFP #: 202107103

RFP TITLE: Workers' Compensation Pharmacy Services

BIDDER: Carlisle Medical, Inc.

DATE: 11/5/2021

SUMMARY PAGE

Department Name: Administrative and Financial Services

Name of RFP Coordinator: Beatrice Turner

Names of Evaluators: Beatrice Turner, Tammy Desjardin, Shonna Poulin-Gutierrez, Susan LaBar

<u>Pass/Fail Criteria</u>	<u>Pass</u>	<u>Fail</u>
Section I. Preliminary Information (Eligibility)	n/a	n/a
<u>Scoring Sections</u>	<u>Points Available</u>	<u>Points Awarded</u>
Section II. Organization Qualifications and Experience	30	18
Section III. Proposed Services	35	24
Section IV. Cost Proposal	35	28.78
<u>Total Points</u>	<u>100</u>	<u>70.78</u>

**STATE OF MAINE
TEAM CONSENSUS EVALUATION NOTES**

RFP #: 202107103

RFP TITLE: Workers' Compensation Pharmacy Services

BIDDER: Carlisle Medical, Inc.

DATE: 11/5/2021

**OVERVIEW OF SECTION I
Preliminary Information**

Section I. Preliminary Information

Evaluation Team Comments:

Proposal Cover Page-submitted

Debarment, Performance and Non-Collusion Certification-submitted

**STATE OF MAINE
TEAM CONSENSUS EVALUATION NOTES**

RFP #: 202107103
RFP TITLE: Workers' Compensation Pharmacy Services
BIDDER: Carlisle Medical, Inc.
DATE: 11/5/2021

**EVALUATION OF SECTION II
Organization Qualifications and Experience**

	<u>Points Available</u>	<u>Points Awarded</u>
Section II. Organization Qualifications and Experience	30	18

Evaluation Team Comments:

Organization Qualifications and Experience

- Overview of the Organization
 - (+) 120 employees
 - (+) Provider to WC for 41 years
 - (+) Clinical team including pharmacist, nurses, physician partners, techs and service reps dedicated to the State of Maine
 - (+) Proactive management to resolve issues
 - (+) Project descriptions provided as requested
 - (+) Recognized for quality of work, caring attitude and excellent customer service
 - (+/-) Located in Mobile AL, with executives in remote offices in US
 - (+/-) Provide solutions for returning injured workers to the workplace
 - (+) Case management for opioid RX recommends safer alternatives and provides education to providers and claimants
 - (+) Technology designed to protect injured workers and save money for clients
 - (+) School in a municipality in projects
 - (+/-) No clients noted from state government
- Subcontractors
 - (+) Don't have one for day to day operations, but do for Scriptcare to provide adjudication software and management of pharmacy contracts
- Organizational Chart
 - (+) Provided with great detail-Project Manager name and relevant experience
- Litigation
 - (+) None
- Financial Viability
 - (+) Was provided
- Licensure/Certification
 - (+) Was provided
- Certificate of Insurance
 - (+) Provided with expiration date of 1/1/2022

**STATE OF MAINE
TEAM CONSENSUS EVALUATION NOTES**

RFP #: 202107103
RFP TITLE: Workers' Compensation Pharmacy Services
BIDDER: Carlisle Medical, Inc.
DATE: 11/5/2021

**EVALUATION OF SECTION III
Proposed Services**

	<u>Points Available</u>	<u>Points Awarded</u>
Section III. Proposed Services	35	24

Evaluation Team Comments:

Proposed Services

- Services to be Provided
 - (+) Dispensing rate
 - (+) Average time to answer call is 3 seconds
 - (+) Call abandon rate of .006
 - (+) Direct phone line available
 - (+) Aggressive promotion of generic utilization which includes outreach efforts-generic efficiency rate 98.5%
 - (+) Samples are customizable and available via email and by smartphones
 - (+) Pharmacy locator tools that can be used by injured workers and customer service team also
 - (+) Quarterly meetings with client
 - (+) Own and operate their mail order pharmacy
 - (+) SOC I and SOC II certified with annual report available upon request
 - (+) Dedicated service rep for catastrophic claims
 - (+) Quality management committee
 - (+) If generic is available but not allowed per prescriber, physician is contacted
 - (+) Agreed to all services requested in RFP
 - (+) Mail order turn-around of 2 business days
 - (+) Formal information and risk management personnel to identify and mitigate business risk
 - (+) Many out of network bills can be re-processed at PBM pricing within 60 days
- Implementation – Work Plan
 - (+) Very clear and concise 9-week implementation plan
 - (+) No additional cost for implementation time line
 - (+) Interfaces to aid in communication and exchange of information

**STATE OF MAINE
TEAM CONSENSUS EVALUATION NOTES**

RFP #: 202107103

RFP TITLE: Workers' Compensation Pharmacy Services

BIDDER: Carlisle Medical, Inc.

DATE: 11/5/2021

**EVALUATION OF SECTION IV
Cost Proposal**

Lowest Submitted Cost Proposal	÷	Cost Proposal Being Scored	x	Score Weight	=	Score
\$206.00	÷	\$250.50	x	35 points	=	28.78

Evaluation Team Comments:

The following values were used to compare all cost proposals equally:

Retail Pharmacy AWP Discount – Brands	\$50
Retail Pharmacy Dispensing Fee – Brands	20 units
Retail Pharmacy AWP Discount – Generics	\$50
Retail Pharmacy Dispensing Fee – Generics	20 units
Mail Order Pharmacy AWP Discount –Brands	\$50
Mail Order Pharmacy Dispensing Fee – Brands	20 units
Mail Order Pharmacy AWP Discount – Generics	\$50
Mail Order Pharmacy Dispensing Fee- Generics	20 units
Mail Order Pharmacy Shipping Fee	20 units

**STATE OF MAINE
TEAM CONSENSUS EVALUATION NOTES**

RFP #: 202107103

RFP TITLE: Workers' Compensation Pharmacy Services

BIDDER: CorVel Healthcare Corporation

DATE: 11/5/2021

SUMMARY PAGE

Department Name: Administrative and Financial Services

Name of RFP Coordinator: Beatrice Turner

Names of Evaluators: Beatrice Turner, Tammy Desjardin, Shonna Poulin-Gutierrez, Susan LaBar

<u>Pass/Fail Criteria</u>	<u>Pass</u>	<u>Fail</u>
Section I. Preliminary Information (Eligibility)	n/a	n/a
<u>Scoring Sections</u>	<u>Points Available</u>	<u>Points Awarded</u>
Section II. Organization Qualifications and Experience	30	15
Section III. Proposed Services	35	15
Section IV. Cost Proposal	35	31.35
<u>Total Points</u>	<u>100</u>	<u>61.35</u>

**STATE OF MAINE
TEAM CONSENSUS EVALUATION NOTES**

RFP #: 202107103

RFP TITLE: Workers' Compensation Pharmacy Services

BIDDER: CorVel Healthcare Corporation

DATE: 11/5/2021

**OVERVIEW OF SECTION I
Preliminary Information**

Section I. Preliminary Information

Evaluation Team Comments:

Proposal Cover Page-submitted

Debarment, Performance and Non-Collusion Certification-submitted

**STATE OF MAINE
TEAM CONSENSUS EVALUATION NOTES**

RFP #: 202107103

RFP TITLE: Workers' Compensation Pharmacy Services

BIDDER: CorVel Healthcare Corporation

DATE: 11/5/2021

**EVALUATION OF SECTION II
Organization Qualifications and Experience**

	<u>Points Available</u>	<u>Points Awarded</u>
Section II. Organization Qualifications and Experience	30	15

Evaluation Team Comments:

Organization Qualifications and Experience

- Overview of the Organization
 - (+) National provider of WC solutions
 - (+) 3800 associates covering all 50 states
 - (+) Over 1000 customers nation-wide
 - (+) Claim proven results; saved \$3.5 million last year
 - (+) Expertise gained from relationships with largest and most innovation payors in the nation
 - (+) Access to network of 67,000 retail pharmacies nation-wide
 - (+) Provided project descriptions
 - (+) Pharmacy risk score is 90 which exceeds CDC and ODG guidelines
 - (+) 90% generic rate
 - (+) Clinical pain management program for those with chronic pain issues
 - (+/-) MEMIC was a client (Maine client)
 - (+/-) Every client they listed uses all of their services, not stand-alone pharmacy services
 - (+) Annual revenues exceeded \$552 million in fiscal year 2021
- Subcontractors
 - (+/-) Provides all core pharmacy benefit in-house, but partners with CVS Caremark
- Organizational Chart
 - (+) Provided with detail
- Litigation
 - (-) "No material litigation that would affect performance"
- Financial Viability
 - (+) Provided
- Licensure/Certification
 - (+) Provided
- Certificate of Insurance
 - (+) Liability expires 4/30/2022; managed health care expired on 10/31/21

**STATE OF MAINE
TEAM CONSENSUS EVALUATION NOTES**

RFP #: 202107103
RFP TITLE: Workers' Compensation Pharmacy Services
BIDDER: CorVel Healthcare Corporation
DATE: 11/5/2021

**EVALUATION OF SECTION III
Proposed Services**

	<u>Points Available</u>	<u>Points Awarded</u>
Section III. Proposed Services	35	15

Evaluation Team Comments:

Proposed Services

- Services to be Provided
 - (+) High touch PBM model
 - (+) Team of certified pharmacy techs who interface with pharmacies, physicians and case managers
 - (+) Pharmacy clinical team contains dedicated pharmacy nurses and clinical pharmacists
 - (+) SOC I and SOC II compliance
 - (+) Issues pharmacy cards via mail, text or email
 - (+) Work to move prescriptions from retail to mail order
 - (+) Maximize generic usage and less expensive therapeutic equivalent-target 85% generic dispensing rate; actual rate is 98-99%
 - (+) Proactive in identifying significant cost drivers
 - (+) Provide replacement cards upon request within 24 hours
 - (+) Average call center response time is 15 seconds
 - (+) Abandonment rate of 1.5% and average time of 29 seconds
 - (+) 5 to 7-day pharmacy bill review turn-around time
 - (+) 24/7 call center
 - (+) Agreed to perform all duties requested in the RFP
- Implementation – Work Plan
 - (+) Work plan provided
 - (-) No clear time frame for implementation
 - (+) Will follow up with state on a monthly-basis and closely monitor for the first 30 days

**STATE OF MAINE
TEAM CONSENSUS EVALUATION NOTES**

RFP #: 202107103
RFP TITLE: Workers' Compensation Pharmacy Services
BIDDER: CorVel Healthcare Corporation
DATE: 11/5/2021

**EVALUATION OF SECTION IV
Cost Proposal**

Lowest Submitted Cost Proposal	÷	Cost Proposal Being Scored	x	Score Weight	=	Score
\$206.00	÷	\$230.00	x	35 points	=	31.35

Evaluation Team Comments:

The following values were used to compare all cost proposals equally:

Retail Pharmacy AWP Discount – Brands	\$50
Retail Pharmacy Dispensing Fee – Brands	20 units
Retail Pharmacy AWP Discount – Generics	\$50
Retail Pharmacy Dispensing Fee – Generics	20 units
Mail Order Pharmacy AWP Discount –Brands	\$50
Mail Order Pharmacy Dispensing Fee – Brands	20 units
Mail Order Pharmacy AWP Discount – Generics	\$50
Mail Order Pharmacy Dispensing Fee- Generics	20 units
Mail Order Pharmacy Shipping Fee	20 units

**STATE OF MAINE
TEAM CONSENSUS EVALUATION NOTES**

RFP #: 202107103

RFP TITLE: Workers' Compensation Pharmacy Services

BIDDER: MC Healthcare LLC d/b/a MCRx powered by ProCareRX

DATE: 11/5/2021

SUMMARY PAGE

Department Name: Administrative and Financial Services

Name of RFP Coordinator: Beatrice Turner

Names of Evaluators: Beatrice Turner, Tammy Desjardin, Shonna Poulin-Gutierrez, Susan LaBar

<u>Pass/Fail Criteria</u>	<u>Pass</u>	<u>Fail</u>
Section I. Preliminary Information (Eligibility)	n/a	n/a
<u>Scoring Sections</u>	<u>Points Available</u>	<u>Points Awarded</u>
Section II. Organization Qualifications and Experience	30	16
Section III. Proposed Services	35	11
Section IV. Cost Proposal	35	29.07
<u>Total Points</u>	<u>100</u>	<u>56.07</u>

**STATE OF MAINE
TEAM CONSENSUS EVALUATION NOTES**

RFP #: 202107103

RFP TITLE: Workers' Compensation Pharmacy Services

BIDDER: MC Healthcare LLC d/b/a MCRx powered by ProCareRX

DATE: 11/5/2021

**OVERVIEW OF SECTION I
Preliminary Information**

Section I. Preliminary Information

Evaluation Team Comments:

Proposal Cover Page-submitted

Debarment, Performance and Non-Collusion Certification-submitted

**STATE OF MAINE
TEAM CONSENSUS EVALUATION NOTES**

RFP #: 202107103

RFP TITLE: Workers' Compensation Pharmacy Services

BIDDER: MC Healthcare LLC d/b/a MCRx powered by ProCareRX

DATE: 11/5/2021

**EVALUATION OF SECTION II
Organization Qualifications and Experience**

	<u>Points Available</u>	<u>Points Awarded</u>
Section II. Organization Qualifications and Experience	30	16

Evaluation Team Comments:

Organization Qualifications and Experience

- Overview of the Organization
 - (+) founded in 1988 – Privately held PBM
 - (+) 30 years of success providing clinical, cost-effective, cost-savings benefit solutions
 - (+) Over 15 years WC experience; over 30 years group health experience
 - (+) Provided pharmacy claims processing services from 1988-1998-expanded to full pharmacy benefits in 1998
 - (+) Provided project examples with good detail
 - (+) Robust reporting capabilities
 - (+) Respected for flexible ground-breaking solutions, tech innovations and they lead the industry in marketing scores and leadership
 - (+) 99.99% dispensing accuracy rate
 - (+) 99% customer satisfaction rate
 - (+) Replacement cards issued within 3 days of request
 - (+) Injured worker can print temporary ID cards and adjuster can create them
 - (+) 70,000 in network pharmacies nationwide
 - (+) Touch 13 million lives with 20-25% being Workers Comp
 - (+) Over 50 years combined experience as of 2018 when they rebranded
 - (+/-) Located in Gainesville, GA
 - (+) Adjusters can add new injured workers to system using portal
 - (+) SOC I security
 - (-) No SOC II security
- Subcontractors
 - (+/-) Comp-X Medical Management Services for DME
- Organizational Chart
 - (+) Provided with detail
- Litigation
 - (+) None
- Financial Viability
 - (+) Provided
- Licensure/Certification
 - (+) Provided with expiration of 4/30/2023
 - (+) URAC accreditation

**STATE OF MAINE
TEAM CONSENSUS EVALUATION NOTES**

RFP #: 202107103

RFP TITLE: Workers' Compensation Pharmacy Services

BIDDER: MC Healthcare LLC d/b/a MCRx powered by ProCareRX

DATE: 11/5/2021

- Certificate of Insurance
 (+) Provided-Acord expires 9/21/22

**STATE OF MAINE
TEAM CONSENSUS EVALUATION NOTES**

RFP #: 202107103

RFP TITLE: Workers' Compensation Pharmacy Services

BIDDER: MC Healthcare LLC d/b/a MCRx powered by ProCareRX

DATE: 11/5/2021

**EVALUATION OF SECTION III
Proposed Services**

	<u>Points Available</u>	<u>Points Awarded</u>
Section III. Proposed Services	35	11

Evaluation Team Comments:

Proposed Services

- Services to be Provided
 - (+) Call Center average response time 17 seconds
 - (+) Call abandonment rate is 1.4%
 - (+) First call resolution rate is 92.4%
 - (+) 24/7, 365 call center available
 - (+) Web portal manages and tracks narcotic and opiate levels with a risk alert system for nurse case manager
 - (+) Generic dispensing rate is 88.4%
 - (+) Will provide services as outlined in the RFP
 - (-) Fee charged for replacement cards
 - (+) Replacement cards issued within 3 days of request
 - (+) Will convert retail to mail order
 - (+) Will reach out to get prescription renewed for mail order
 - (-) Will provide mail order conversion, but does not initiate the conversion
 - (-) Don't pay the pharmacy until WC pays the bill
- Implementation – Work Plan
 - (+) Personal service-weekly call during implementation
 - (+) Timeline is very detailed
 - (+/-) 9-week timeline

**STATE OF MAINE
TEAM CONSENSUS EVALUATION NOTES**

RFP #: 202107103

RFP TITLE: Workers' Compensation Pharmacy Services

BIDDER: MC Healthcare LLC d/b/a MCRx powered by ProCareRX

DATE: 11/5/2021

**EVALUATION OF SECTION IV
Cost Proposal**

Lowest Submitted Cost Proposal	÷	Cost Proposal Being Scored	x	Score Weight	=	Score
\$206.00	÷	\$248.00	x	35 points	=	29.07

Evaluation Team Comments:

The following values were used to compare all cost proposals equally:

Retail Pharmacy AWP Discount – Brands	\$50
Retail Pharmacy Dispensing Fee – Brands	20 units
Retail Pharmacy AWP Discount – Generics	\$50
Retail Pharmacy Dispensing Fee – Generics	20 units
Mail Order Pharmacy AWP Discount –Brands	\$50
Mail Order Pharmacy Dispensing Fee – Brands	20 units
Mail Order Pharmacy AWP Discount – Generics	\$50
Mail Order Pharmacy Dispensing Fee- Generics	20 units
Mail Order Pharmacy Shipping Fee	20 units

**STATE OF MAINE
TEAM CONSENSUS EVALUATION NOTES**

RFP #: 202107103
RFP TITLE: Workers' Compensation Pharmacy Services
BIDDER: myMatrixx
DATE: 11/5/2021

SUMMARY PAGE

Department Name: Administrative and Financial Services
Name of RFP Coordinator: Beatrice Turner
Names of Evaluators: Beatrice Turner, Tammy Desjardin, Shonna Poulin-Gutierrez, Susan LaBar

<u>Pass/Fail Criteria</u>	<u>Pass</u>	<u>Fail</u>
Section I. Preliminary Information (Eligibility)	n/a	n/a
<u>Scoring Sections</u>	<u>Points Available</u>	<u>Points Awarded</u>
Section II. Organization Qualifications and Experience	30	24
Section III. Proposed Services	35	24
Section IV. Cost Proposal	35	35
<u>Total Points</u>	<u>100</u>	<u>83</u>

**STATE OF MAINE
TEAM CONSENSUS EVALUATION NOTES**

RFP #: 202107103
RFP TITLE: Workers' Compensation Pharmacy Services
BIDDER: myMatrixx
DATE: 11/5/2021

**OVERVIEW OF SECTION I
Preliminary Information**

Section I. Preliminary Information

Evaluation Team Comments:

Proposal Cover Page-submitted

Debarment, Performance and Non-Collusion Certification-submitted

**STATE OF MAINE
TEAM CONSENSUS EVALUATION NOTES**

RFP #: 202107103
RFP TITLE: Workers' Compensation Pharmacy Services
BIDDER: myMatrixx
DATE: 11/5/2021

**EVALUATION OF SECTION II
Organization Qualifications and Experience**

	<u>Points Available</u>	<u>Points Awarded</u>
Section II. Organization Qualifications and Experience	30	24

Evaluation Team Comments:

Organization Qualifications and Experience

- Overview of the Organization
 - (+) Founded in 2001 with a focus on the WC market
 - (+) Acquired by Express Scripts in 2017-provider since 1992
 - (+) Significant resources to invest in sophisticated technologies
 - (+) Provide services to more than 50 public sector clients in 18 state entities
 - (+) Long list of value-added services such as having a network of 66,000 pharmacy locations included 297 in Maine
 - (+) Measurable results-expertise and dedication to service 98.4% client retention rate over the past five years; 99.2% client satisfaction rate as of 2020; NPS of 58-highest score reported in WC industry
 - (+) Ability to issue pharmacy cards via text
 - (+) Provided project examples as requested
 - (+) Work with other states as clients
 - (+) Have experience working with firefighters and law enforcement
 - (+) 30-year history of focusing on patient safety first
- Subcontractors
 - (+/-) Provided DME through Eaze Med-has national network of 4700+ medical equipment and device providers
- Organizational Chart
 - (+) Provided with titles
- Litigation
 - (+) None in past five years
- Financial Viability
 - (+) Provided
- Licensure/Certification
 - (-) Not provided
- Certificate of Insurance
 - (+) Provided-expires 7/1/2022

**STATE OF MAINE
TEAM CONSENSUS EVALUATION NOTES**

RFP #: 202107103
RFP TITLE: Workers' Compensation Pharmacy Services
BIDDER: myMatrixx
DATE: 11/5/2021

**EVALUATION OF SECTION III
Proposed Services**

	<u>Points Available</u>	<u>Points Awarded</u>
Section III. Proposed Services	35	24

Evaluation Team Comments:

Proposed Services

- Services to be Provided
 - (+) Team of in-house clinical pharmacists and clinical business intelligence
 - (+) My Passport portal for unlimited amount of designated users
 - (+) SOC I and SOC II compliance
 - (+) Personalized ID cards
 - (+) Conversion from retail to mail order for savings
 - (+) Response time 14 seconds, Inbound average hold is 1.22 seconds, Call abandonment is 2%
 - (+) Generic dispensing rate for State of Maine is 88.4%
 - (+) Accuracy for mail order is 99.9999%
 - (+) Will provide all services as outlined in the RFP
 - (+) 24/7, 365 call center for client and injured worker access
 - (+) Periodic evaluations of their programs
 - (-) Included unredacted information in proposal
 - (?) Unclear of where statistics came from on Cost of Investment table
- Implementation – Work Plan
 - (+/-) None required as they are the current vendor for this contract

**STATE OF MAINE
TEAM CONSENSUS EVALUATION NOTES**

RFP #: 202107103
RFP TITLE: Workers' Compensation Pharmacy Services
BIDDER: myMatrixx
DATE: 11/5/2021

**EVALUATION OF SECTION IV
Cost Proposal**

Lowest Submitted Cost Proposal	÷	Cost Proposal Being Scored	x	Score Weight	=	Score
\$206.00	÷	\$206.00	x	35 points	=	35

Evaluation Team Comments:

The following values were used to compare all cost proposals equally:

Retail Pharmacy AWP Discount – Brands	\$50
Retail Pharmacy Dispensing Fee – Brands	20 units
Retail Pharmacy AWP Discount – Generics	\$50
Retail Pharmacy Dispensing Fee – Generics	20 units
Mail Order Pharmacy AWP Discount –Brands	\$50
Mail Order Pharmacy Dispensing Fee – Brands	20 units
Mail Order Pharmacy AWP Discount – Generics	\$50
Mail Order Pharmacy Dispensing Fee- Generics	20 units
Mail Order Pharmacy Shipping Fee	20 units

**STATE OF MAINE
TEAM CONSENSUS EVALUATION NOTES**

RFP #: 202107103
RFP TITLE: Workers' Compensation Pharmacy Services
BIDDER: S1 Medical
DATE: 11/5/2021

SUMMARY PAGE

Department Name: Administrative and Financial Services
Name of RFP Coordinator: Beatrice Turner
Names of Evaluators: Beatrice Turner, Tammy Desjardin, Shonna Poulin-Gutierrez, Susan LaBar

<u>Pass/Fail Criteria</u>	<u>Pass</u>	<u>Fail</u>
Section I. Preliminary Information (Eligibility)	n/a	n/a
<u>Scoring Sections</u>	<u>Points Available</u>	<u>Points Awarded</u>
Section II. Organization Qualifications and Experience	30	22
Section III. Proposed Services	35	18
Section IV. Cost Proposal	35	5.42
<u>Total Points</u>	<u>100</u>	<u>45.42</u>

**STATE OF MAINE
TEAM CONSENSUS EVALUATION NOTES**

RFP #: 202107103
RFP TITLE: Workers' Compensation Pharmacy Services
BIDDER: S1 Medical
DATE: 11/5/2021

**OVERVIEW OF SECTION I
Preliminary Information**

Section I. Preliminary Information

Evaluation Team Comments:

Proposal Cover Page-submitted

Debarment, Performance and Non-Collusion Certification-submitted

**STATE OF MAINE
TEAM CONSENSUS EVALUATION NOTES**

RFP #: 202107103
RFP TITLE: Workers' Compensation Pharmacy Services
BIDDER: S1 Medical
DATE: 11/5/2021

**EVALUATION OF SECTION II
Organization Qualifications and Experience**

	<u>Points Available</u>	<u>Points Awarded</u>
Section II. Organization Qualifications and Experience	30	22

Evaluation Team Comments:

Organization Qualifications and Experience

- Overview of the Organization
 - (+/-) Developed in 2016
 - (+) Represent service first
 - (+) 2021 voted "best places to work"
 - (+) Owners have 20 years of experience
 - (+) Provide access to more than 65,000 pharmacies
 - (+) Robust utilization management program-non network pharmacy bills account for less than 0.55% of all paid claims
 - (+) Provided project examples
 - (+) Generic substitution rate of 99%, generic utilization rate is 92%
 - (+) Cards issued within 3-5 days
 - (+/-) Clients include government, municipal and school entities, but not listed out
 - (+/-) Located in PA
 - (+) Achieved B Corporation certification
- Subcontractors
 - (+) None claimed
 - (?) Corporate Pharmacy Services provides mail order service
- Organizational Chart
 - (+) Provided with detail
- Litigation
 - (+) None
- Financial Viability
 - (+) Provided
- Licensure/Certification
 - (-) No response
- Certificate of Insurance
 - (+) Provided-Acord expires 6/13/2022

**STATE OF MAINE
TEAM CONSENSUS EVALUATION NOTES**

RFP #: 202107103
RFP TITLE: Workers' Compensation Pharmacy Services
BIDDER: S1 Medical
DATE: 11/5/2021

**EVALUATION OF SECTION III
Proposed Services**

	<u>Points Available</u>	<u>Points Awarded</u>
Section III. Proposed Services	35	18

Evaluation Team Comments:

Proposed Services

- Services to be Provided
 - (-) SOC I and SOC II compliance not acquired
 - (+) Will provide all services requested in the RFP
 - (+) Clear and concise proposal
 - (+) Can see rejections in real time-contact pharmacy to assist
 - (+) Periodic evaluation of performance of the program
 - (+/-) POS review prior to quarterly meetings
 - (+) Customize pharmacy cards and mail within 3-5 business days-no fee
 - (+) Average time to talk to call center representative is 60 seconds
 - (-) Call center operation is M-F 9am-8pm EST
 - (+) Conversion from retail to mail order
 - (+) Generic utilization is 91.8% and generic efficiency is 99.8%
 - (+) Will build their interface to meet our needs
- Implementation – Work Plan
 - (+) Detailed timeline provided
 - (-) 16 weeks to implement

**STATE OF MAINE
TEAM CONSENSUS EVALUATION NOTES**

RFP #: 202107103
RFP TITLE: Workers' Compensation Pharmacy Services
BIDDER: S1 Medical
DATE: 11/5/2021

**EVALUATION OF SECTION IV
Cost Proposal**

Lowest Submitted Cost Proposal	÷	Cost Proposal Being Scored	x	Score Weight	=	Score
\$206.00	÷	\$1330	x	35 points	=	5.42

Evaluation Team Comments:

The following values were used to compare all cost proposals equally:

Retail Pharmacy AWP Discount – Brands	\$50
Retail Pharmacy Dispensing Fee – Brands	20 units
Retail Pharmacy AWP Discount – Generics	\$50
Retail Pharmacy Dispensing Fee – Generics	20 units
Mail Order Pharmacy AWP Discount –Brands	\$50
Mail Order Pharmacy Dispensing Fee – Brands	20 units
Mail Order Pharmacy AWP Discount – Generics	\$50
Mail Order Pharmacy Dispensing Fee- Generics	20 units
Mail Order Pharmacy Shipping Fee	20 units

**STATE OF MAINE
INDIVIDUAL EVALUATION NOTES**

RFP #: 202107103

RFP TITLE: Workers' Compensation Pharmacy Services

BIDDER NAME: Carlisle Medical, Inc.

DATE: 11/03/2021

EVALUATOR NAME: Beatrice Turner

EVALUATOR DEPARTMENT: Administrative and Financial Services

Instructions: *The purpose of this form is to record proposal review notes written by individual evaluators for this Request for Proposals (RFP) process. It is required that each individual evaluator make notes for each proposal that he or she reviews. No numerical scoring should take place on these notes, as that is performed only during team consensus evaluation meetings. A separate form is available for team consensus evaluation notes and scoring. Once complete, please submit a copy of this document to your Department's RFP Coordinator or Lead Evaluator for this RFP.*

Individual Evaluator Comments:

I. Organization Qualifications and Experience

- Overview of Organization
 - Located in Mobile, AL w/account executives in remote offices throughout the US
 - 120 employees
 - WC provider for 41 years
 - Clinical team – PharmD pharmacists, nurses, physician partners, techs and service reps, dedicated to State of Maine
 - Proactive management to resolve issues
 - Technology to serve injured workers and save money for clients
 - Recognized for quality of work, caring attitude and excellent customer service
 - Description of projects given
 -
- Subcontractors
 - None for day-to-day operations
 - Scriptcare for adjudication software and management of pharmacy contracts
 -
- Organizational Chart
 - Provided in great detail, with Project Manager's name and relevant experience
 -
- Litigation
 - None
 -
- Financial Viability
 - Provided, strong financial stability, ratio increased from 2.77 to 1 in 2018 and 3.60 to 1 in 2020
 -
- Licensure/Certification
 - HD Pharmacy license, pharmacy licenses in Alabama and ScriptCare license
 -
- Certificate of Insurance
 - ACORD – liability insurance, WC - 01.01.2022
 -

II. Proposed Services

**STATE OF MAINE
INDIVIDUAL EVALUATION NOTES**

RFP #: 202107103

RFP TITLE: Workers' Compensation Pharmacy Services

BIDDER NAME: Carlisle Medical, Inc.

DATE: 11/03/2021

EVALUATOR NAME: Beatrice Turner

EVALUATOR DEPARTMENT: Administrative and Financial Services

- *Services to be Provided*
 - *Full service PBM & DME services*
 - *Clinical team of PharmD pharmacists, nurses, physician partners, technicians & service reps*
 - *Customizable samples provided – available via email and Smart phones*
 - *Pharmacy locator tool for participating pharmacies for injured workers and customer service team does this too*
 - *Aggressive promotion of generic utilization, including outreach efforts – generic efficiency rate of 98.5%*
 - *Case management prescription review – pharmacist team and nurse involved, saved millions of dollars*
 - *Injured workers medications reviewed routinely for options*
 - *Address high risk claims due to duplicate therapy, exceeding manufacturer guidelines, etc.*
 - *Perform services per RFP*
 - *Utilization review – manual*
 - *Delivery of files done by SFTP, alternate delivery methods can be utilized*
 - *Maintain SOC I & SOC II compliance – annual report available upon request*
 - *Owns and operates mail order pharmacy*
 - *Systematic review of retail files for mail order option*
 - *Formal information security and risk management personnel for framework for identifying and mitigating key business risks*
 - *Quarterly stewardship meetings with the State of Maine*
 - *Maintains corporate level credentials, ongoing support and dedicated to achievement*
 - *Supports use of EDI capabilities – but paper bills can be faxed or uploaded to secure site*
 - *Sends documentation to injured workers- samples provided in English, Spanish*
 - *Maintains paper and paperless billing system*
 - *Mail order services with quality assurance program, quality management committee*
 - *Quality control program addresses medication dispensing errors and adverse medication reactions*
 - *Ensure providers adhere to medication changes – f/up by pharmacy nurse, special alerts in system*
 - *Metrics for response time and abandonment rate – average answering time 3 sec, abandonment rate - .006, direct telephone lines available*
- *Implementation – Work Plan*
 - *45 days to set up feeds b/w provider and client*
 - *No additional cost for implementation timeline*
 - *Interfaces to aid in communication and exchange of information – enrollment file, outbound invoice file, out of network file*
 - *Outlined, step by step*

**STATE OF MAINE
INDIVIDUAL EVALUATION NOTES**

RFP #: 202107103

RFP TITLE: Workers' Compensation Pharmacy Services

BIDDER NAME: CorVel Healthcare Corporation

DATE: 11/03/2021

EVALUATOR NAME: Beatrice Turner

EVALUATOR DEPARTMENT: Administrative and Financial Services

Instructions: *The purpose of this form is to record proposal review notes written by individual evaluators for this Request for Proposals (RFP) process. It is required that each individual evaluator make notes for each proposal that he or she reviews. No numerical scoring should take place on these notes, as that is performed only during team consensus evaluation meetings. A separate form is available for team consensus evaluation notes and scoring. Once complete, please submit a copy of this document to your Department's RFP Coordinator or Lead Evaluator for this RFP.*

Individual Evaluator Comments:

I. Organization Qualifications and Experience

- Overview of Organization
 - National provider of WC solutions
 - Annual revenues exceed \$552 million in fiscal year 2021
 - 3800 associates covering all 50 states
 - Specialize in advanced communication and information technology to improve healthcare management
 - Over 1000 customers nationwide
 - Publicly traded with over 35 years of experience, 20 years for PBM
 - Delivery through integration with bill review system for effective management
 - High touch PBM model for interface with pharmacies, physicians and case managers daily
 - Online interface, CareMC to expedite decision making for case managers
 - Proven results - \$3.5 million in savings last year, improved claim outcomes, reduced average costs
 - Great technologies
 - Great leader in risk management solutions
 - Expertise gained from relationships with largest and most innovation payors in nation
 - Access to network of 67,000 retail pharmacies nationwide
 - Pharmacy Risk Score is 90- exceeds CDC and ODG guidelines
 - 24/7 access to online pharmacy transactions
 - Description of projects provided – limited narrative
- Subcontractors
 - Core PBM inhouse
 - CVS Caremark partnership to leverage network size, market presence and point of sale adjudication engine
- Organizational Chart
 - Provided, with detail, including account manager Kathy Doirons's resume
- Litigation
 - No "material litigation"

STATE OF MAINE INDIVIDUAL EVALUATION NOTES

RFP #: 202107103

RFP TITLE: Workers' Compensation Pharmacy Services

BIDDER NAME: CorVel Healthcare Corporation

DATE: 11/03/2021

EVALUATOR NAME: Beatrice Turner

EVALUATOR DEPARTMENT: Administrative and Financial Services

- *Financial Viability*
 - *10K provided, financially viable*
- *Licensure/Certification*
 - *CVS Caremark, URAC accredited*
- *Certificate of Insurance*
 - *ACORD – 04/30/2022; Managed healthcare expired on 10/31/2021*

II. Proposed Services

- *Services to be Provided*
 - *Full spectrum of drug utilization services, integrated with bill review*
 - *High touch PBM model via team of certified pharmacy techs who interface with pharmacies, physicians and case managers*
 - *Fully embedded CareMC = online access – pharmacy communicator to alert CMs of prior authorizations to take next step*
 - *Proven results - \$3.5 million in savings last year, improved claim outcomes, reduced average costs*
 - *Accept claim feds to open eligibility and issue pharmacy ID card accepted at over 67,000 pharmacies nationwide and over 294 local pharmacies in Maine*
 - *Pharmacy team confirms WC relatedness, confirm DUR issues resolved and ensure safe and cost-effective fill*
 - *Prior authorization to CM via Edge Portal, tech enters approval or denial in PBM, run test to ensure all flags are set*
 - *All pharmacy transactions are routed through the pharmacy team for processing*
 - *Pharmacy clinical team contains dedicated pharmacy nurses and clinical pharmacists*
 - *Perform services per RFP*
 - *Clinical reporting – daily first fill opioid report, etc*
 - *Medication claim review to ensure reduced costs and appropriate care in the most cost-effective manner*
 - *Able to proactively identify significant cost drivers - Pharmacy Risk Score is 90- exceeds CDC and ODG guidelines*
 - *Point of sale DUR integral part of the program to increase savings and promote the quality of care*
 - *Works to move prescriptions from retail, 3rd party mail order and physician dispensing to the prospective PBM model*
 - *75 employees in pharmacy department, including nationally certified pharmacy technicians, pharmacy nurse integral part of team*
 - *Provide full variety of reports, monthly detailed report*
 - *Retrospective review*
 - *Calculate savings from fee schedule*
 - *All non- formulary medications and those no meeting specific plan or state rules trigger a prior authorization at point of sale*
 - *DME program*
 - *Maintain SOC I and SOC II compliance*

**STATE OF MAINE
INDIVIDUAL EVALUATION NOTES**

RFP #: 202107103

RFP TITLE: Workers' Compensation Pharmacy Services

BIDDER NAME: CorVel Healthcare Corporation

DATE: 11/03/2021

EVALUATOR NAME: Beatrice Turner

EVALUATOR DEPARTMENT: Administrative and Financial Services

- *Evaluate program periodically and provide results*
- *EDI capabilities for eligibility and billing*
- *Documentation to injured workers*
- *POS DUR edits to ensure injured worker safety and appropriateness of medications*
- *Call center – 24/7*
- *Project manager contact, Kathy Doiron-ensure contract deliverables*
- *Paperless, but maintain paper process*
- *Mail order services – 90-day supply, 7-14 day supply pending delivery and quality assurance program*
- *Convert retail to mail order*
- *Can process all prescriptions via mail, including schedule II controlled substances*
- *Maximize generic usage and less expensive therapeutic equivalents – Corvel targets 85% generic dispensing rate*
- *Pharmacist review of medical profile of injured workers*
- *Adherence to medication changes by providers*
- *Proactive in identifying significant cost drivers*
- *UR decision at point of sale to ensure no payments for denied services*
- *Average call time call center – 15 secs, including wait time, abandonment rate 1.5% and average time is 29 secs*
- *Pharmacy bill review 5-7 business days*
- *Generic substitute is required unless DAW noted, letter of medical necessity*
- *98-99% generic dispensing rate*
- *UR system online*
- *Claim feeds accepted daily to open eligibility and ID card*

- *Implementation – Work Plan*
 - *Work with current PBM vendor to ensure seamless transition*
 - *6-month claim history required*

**STATE OF MAINE
INDIVIDUAL EVALUATION NOTES**

RFP #: 202107103

RFP TITLE: Workers' Compensation Pharmacy Services

BIDDER NAME: MC Healthcare LLC

DATE: 11/03/2021

EVALUATOR NAME: Beatrice Turner

EVALUATOR DEPARTMENT: Administrative and Financial Services

Instructions: *The purpose of this form is to record proposal review notes written by individual evaluators for this Request for Proposals (RFP) process. It is required that each individual evaluator make notes for each proposal that he or she reviews. No numerical scoring should take place on these notes, as that is performed only during team consensus evaluation meetings. A separate form is available for team consensus evaluation notes and scoring. Once complete, please submit a copy of this document to your Department's RFP Coordinator or Lead Evaluator for this RFP.*

Individual Evaluator Comments:

I. Organization Qualifications and Experience

- Overview of Organization
 - Founded in 1988, privately held national PBM
 - 33 years of success, providing clinical, cost effective, cost saving benefits solutions; over 15 years of WC experience and over 30 years of group health experience
 - Provided pharmacy claims processing from 1988-1998 to almost 1/3rd of PBM entities in US, expanded to full PBM in 1998
 - PPC located in Miramar, Florida, 2012-2017 relocated HQ to Gainesville, GA
 - Created ProCare HospiceCare, Inc. in 2006
 - Joined forces with MC-21, PBM market leader in Puerto Rico in 2018, rebranding as MC-Rx, with over 50 years of combined experience that services 6.5 million members and injured workers
 - Touch 13 million lives today, with 20-25% WC
 - Respected for flexible ground-breaking solutions, tech innovations, leads industry in marketing scores, thought leadership, etc.
 - Customer Care Center open 24/7/365
 - Project descriptions provided with good detail
 - SOC I compliance
- Subcontractors
 - Comp-X Medical Management Services, LLC
- Organizational Chart
 - Provided, with detail
- Litigation
 - None
- Financial Viability
 - Provided, financially viable
- Licensure/Certification
 - Pharmacy Benefits Manager with State of Maine, expires 04/30/2023
 - URAC accreditation

**STATE OF MAINE
INDIVIDUAL EVALUATION NOTES**

RFP #: 202107103

RFP TITLE: Workers' Compensation Pharmacy Services

BIDDER NAME: MC Healthcare LLC

DATE: 11/03/2021

EVALUATOR NAME: Beatrice Turner

EVALUATOR DEPARTMENT: Administrative and Financial Services

- *Certificate of Insurance*
 - *ACORD – 09.21.2022*

II. Proposed Services

- *Services to be Provided*
 - *Full service PBM provider*
 - *Web portal that manages and tracks narcotic/opiate levels with risk alert system for CM or nurse case manager*
 - *Call center 24/7/365*
 - *Call center average response time – average speed to answer 17 secs, call abandonment rate 1.4%, first call resolution rate 92.4% and inquiry response time is less than 24 hours*
 - *Serve as consultant*
 - *SOC I compliance, no SOC II compliance – beginning stages of compliance*
 - *Periodic evaluations of performance of the program*
 - *Temporary database with detailed reports*
 - *Perform services per RFP*
 - *Vast experience with conversion*
 - *Documentation to injured workers, replacement cards within 3 business days, additional cards at \$1.50, plus postage, temporary IDs can be printed via portal*
 - *Project Manager assigned during implementation phase*
 - *Flexibility in billing services*
 - *Convert retail to mail order*
 - *Mandatory generic PBM*
 - *Will provide clinical pharmacist to assist in formulary development*
 - *Owns and operated ProCare pharmacy, located in Miramar, FL*
 - *Mail service audited by network audit team every 6 months*
 - *Generic dispensing rate is approx. 88.4%*
- *Implementation – Work Plan*
 - *Personal service – weekly conference calls during implementation*
 - *Timeline is very detailed*
 - *9 week timeline*

**STATE OF MAINE
INDIVIDUAL EVALUATION NOTES**

RFP #: 202107103

RFP TITLE: Workers' Compensation Pharmacy Services

BIDDER NAME: myMatrixx

DATE: 11/03/2011

EVALUATOR NAME: Beatrice Turner

EVALUATOR DEPARTMENT: Administrative and Financial Services

Instructions: *The purpose of this form is to record proposal review notes written by individual evaluators for this Request for Proposals (RFP) process. It is required that each individual evaluator make notes for each proposal that he or she reviews. No numerical scoring should take place on these notes, as that is performed only during team consensus evaluation meetings. A separate form is available for team consensus evaluation notes and scoring. Once complete, please submit a copy of this document to your Department's RFP Coordinator or Lead Evaluator for this RFP.*

Individual Evaluator Comments:

I. Organization Qualifications and Experience

- *Overview of Organization*
 - *Founded in 2001, focus on WC market*
 - *Acquired by Express Scripts in 2017, who has been providing WC services since 1992*
 - *Significant resources to invest in sophisticated technologies*
 - *Services to more than 50 public sector clients in 18 state entities*
 - *Long list of built-in value-added services*
 - *Measurable results – 98.4% PBM client retention in past 5 years, 99.2% PBM client satisfaction in latest, 2020 survey, PBM Net Promoter score of 58 – highest in WC industry*
 - *30 year patient safety first history*
- *Subcontractors*
 - *Eaze Medical Solutions for DME services (services since 2014, with national network of 4700+ medical equipment and device providers)*
- *Organizational Chart*
 - *Provided with summary of responsibilities for account executive and only includes account executive, clinical account executive, account manager and associate account manager*
- *Litigation*
 - *None in past 5 years*
- *Financial Viability*
 - *Provided, viable, publicly traded (Cigna)*
- *Licensure/Certification*
 - *None required*
- *Certificate of Insurance*
 - *ACORD, basic and cyber security – 07/01/2022*

**STATE OF MAINE
INDIVIDUAL EVALUATION NOTES**

RFP #: 202107103

RFP TITLE: Workers' Compensation Pharmacy Services

BIDDER NAME: myMatrixx

DATE: 11/03/2011

EVALUATOR NAME: Beatrice Turner

EVALUATOR DEPARTMENT: Administrative and Financial Services

II. Proposed Services

- *Services to be Provided*

- *Full service PBM & DME services*
- *Team of inhouse clinical pharmacists, clinical business intelligence*
- *Medication claim reviews*
- *myMatrixx staff that reviews point of sale request, paper bills*
- *Single point of contact for processes and reporting requirements*
- *myPassport portal – unlimited number of designated users*
- *Point of sale DUR to ensure eligibility*
- *Calculate savings below fee schedule*
- *Serve as consultants*
- *Maintain SOC I & SOC II compliance*
- *Periodic evaluations of program*
- *Maintains corporate level credentials, ongoing support and dedicated to achievement*
- *Supports use of EDI capabilities*
- *Administer special claims and coordinate provider instructions*
- *Comprehensive quality control – multiple programs*
- *myPassport, automated process*
- *Sends documentation to injured workers*
- *POS DUR edits – safety edits, customized business rules*
- *Personalized ID cards provided*
- *Perform services per RFP*
- *24/7, 365 call center for clients and injured worker access*
- *Project Manager – main point of contact*
- *Maintains paper and paperless billing system*
- *Mail order services with quality assurance program*
- *Convert from retail to mail order for savings*
- *Mail order available for schedule II-controlled substances*
- *Maximize utilization of generic and less expensive therapeutic equivalents*
- *Provide pharmacist review of injured workers' medication profile*
- *Ensure providers adhere to medication changes*
- *BI to identify high risk, high dollar cases*
- *Utilization review determinations to ensure payments not recommended for denied services*
- *Quality control plan to ensure success with required services*
- *Samples provided, English, Spanish*
- *Metrics for response time and abandonment rate – inbound average hold – 1.22 seconds, speed to answer 14 secs, call abandonment – 2% - most are live person*
- *Workflow provided - out of network bills received via 83 transaction files*
- *Mail order – corporate owned, dispensing accuracy of 99.999%*
- *Contacts prescriber and pharmacy when a less expensive, therapeutic equivalent is available. Claims manager also notified*
- *Generic dispensing rate for past 12 months 88.4%*

**STATE OF MAINE
INDIVIDUAL EVALUATION NOTES**

RFP #: 202107103

RFP TITLE: Workers' Compensation Pharmacy Services

BIDDER NAME: myMatrixx

DATE: 11/03/2011

EVALUATOR NAME: Beatrice Turner

EVALUATOR DEPARTMENT: Administrative and Financial Services

- *Advanced analytics and reporting tools to ensure adherence to medication changes*
 - *Unredacted invoice included???*
- *Implementation – Work Plan*
 - *In place, with State of Maine since 2006 – new enhanced adjudication platform*

**STATE OF MAINE
INDIVIDUAL EVALUATION NOTES**

RFP #: 202107103

RFP TITLE: Workers' Compensation Pharmacy Services

BIDDER NAME: S1 Medical

DATE: 11/03/2021

EVALUATOR NAME: Beatrice Turner

EVALUATOR DEPARTMENT: Administrative and Financial Services

Instructions: *The purpose of this form is to record proposal review notes written by individual evaluators for this Request for Proposals (RFP) process. It is required that each individual evaluator make notes for each proposal that he or she reviews. No numerical scoring should take place on these notes, as that is performed only during team consensus evaluation meetings. A separate form is available for team consensus evaluation notes and scoring. Once complete, please submit a copy of this document to your Department's RFP Coordinator or Lead Evaluator for this RFP.*

Individual Evaluator Comments:

I. Organization Qualifications and Experience

- *Overview of Organization*
 - *Developed in 2016*
 - *Represents service first*
 - *65,000 pharmacies, including individually owned pharmacies and major chains*
 - *Project details provided*
 - *2021 best place to work*
 - *B certification, making it one of only 3000+ businesses in the world*
 - *Flexibility with formularies, based on needs*
 - *Attempt to add local or independent local pharmacies not already in network*
 - *Introductory call to injured workers*
- *Subcontractors*
 - *None*
- *Organizational Chart*
 - *Provided with detail*
- *Litigation*
 - *No litigation*
- *Financial Viability*
 - *Provided*
- *Licensure/Certification*
 - *None included*
- *Certificate of Insurance*
 - *ACORD – expires 06/13/2022*

II. Proposed Services

- *Services to be Provided*
 - *Full service PBM*
 - *Perform services per RFP*
 - *Medication claim reviews*
 - *Convert retail to mail order*
 - *Real time processing system for claim status and formulary*
 - *Saving below fee schedule*
 - *DME services*

**STATE OF MAINE
INDIVIDUAL EVALUATION NOTES**

RFP #: 202107103

RFP TITLE: Workers' Compensation Pharmacy Services

BIDDER NAME: S1 Medical

DATE: 11/03/2021

EVALUATOR NAME: Beatrice Turner

EVALUATOR DEPARTMENT: Administrative and Financial Services

- *No SOC I or II certification*
- *Periodic evaluation of programs – reports available upon request or in portal*
- *Ability to build custom interfaces*
- *Customize special claims*
- *Quality control plan for each service provided*
- *Documentation to injured workers*
- *POS DUR edits*
- *Customized pharmacy cards to meet specific needs, branding can also be tailored – sent free at any time & mailed within 3-5 business days*
- *Account manager assigned upon award*
- *Multiple billing options*
- *Pharmacist review available upon request*
- *Call center – M-F; 9:00 a.m. to 8:00 p.m., with after hours service for pharmacies*
- *Average response time of a call to live person is less than 60 secs*
- *Generic utilization 91.8%, generic efficiency at 99.8%*
-
- *Implementation – Work Plan*
 - *Detailed plan*
 - *90 day transition process*

**STATE OF MAINE
INDIVIDUAL EVALUATION NOTES**

RFP #: 202107103

RFP TITLE: Workers' Compensation Pharmacy Services

BIDDER NAME: Carlisle Medical, Inc.

DATE: 11/2/2021

EVALUATOR NAME: Tammy Desjardin

EVALUATOR DEPARTMENT: Administrative and Financial Services

Instructions: *The purpose of this form is to record proposal review notes written by individual evaluators for this Request for Proposals (RFP) process. It is required that each individual evaluator make notes for each proposal that he or she reviews. No numerical scoring should take place on these notes, as that is performed only during team consensus evaluation meetings. A separate form is available for team consensus evaluation notes and scoring. Once complete, please submit a copy of this document to your Department's RFP Coordinator or Lead Evaluator for this RFP.*

Individual Evaluator Comments:

I. Organization Qualifications and Experience

- Overview of Organization
 - 120 employees
 - w/c service provider with consistent ownership for 41 years
 - Leader in innovations and service standards
 - Clinical team of PharmD pharmacists, nurses, physician partners, tech and service reps
 - Provide solutions for returning injured workers to workplace?
 - Case Management Opioid prescription review recommends safer alternatives and provides education to prescribers and claimants
- Subcontractors
 - Scriptcare to provide adjudication software and management of pharmacy contracts
- Organizational Chart
 - provided
- Litigation
 - None
- Financial Viability
 - Strong financial stability
- Licensure/Certification
 - HD Pharmacy license
 - Pharmacy license
 - Scriptcare license
- Certificate of Insurance
 - Expires 1/1/22

II. Proposed Services

**STATE OF MAINE
INDIVIDUAL EVALUATION NOTES**

RFP #: 202107103

RFP TITLE: Workers' Compensation Pharmacy Services

BIDDER NAME: Carlisle Medical, Inc.

DATE: 11/2/2021

EVALUATOR NAME: Tammy Desjardin

EVALUATOR DEPARTMENT: Administrative and Financial Services

- *Services to be Provided*
 - *Provide solutions to current opioid crisis and rising pharmacy costs*
 - *Case Management Opioid Prescription Review*
 - *Employees receive intro letter, retail prescription card, and patient profile to be returned to Carlisle*
 - *Cards replaced upon request and within 2-3 business days*
 - *Email a printable version of the card*
 - *Directly contact pharmacies*
 - *Employees can find participating pharmacies by using the pharmacy locator tool or contact customer service*
 - *Customizable cards, letters, etc*
 - *Average time to answer calls 3 seconds*
 - *Auto attendant phone lines and direct lines are available for adjustors and injured workers*
 - *All out of network bills submitted to Carlisle through EDI feed from State or paper bills can be faxed or uploaded to secure FTP site*
 - *Many OON bills can be reprocessed through their program at the PBM pricing within 60 days*
 - *Transactions can be delivered on weekly or monthly cycle with a 7 day service lag date and point of sale*
 - *EDI provides an option for invoice images for import to our system*
 - *Owns mail order pharmacy*
 - *Mail order turnaround is 2 business days*
 - *Additional mailorder services including compounding services below retail pharmacy; increased generic utilization; refill reminders; telephonic consult; designated rep; and clinical pharmacists*
 - *Quality Management Program*
 - *If generic is available but not allowed per prescriber, the physician is contacted as to necessity of the brand name though a Generic Substitution Request*
 - *They average a generic dispensing rate of 98.5%*
 - *Pharmacist team and Nurse involved in Case Management Prescription Review which saves millions of dollars for clients. Trained to look for duplicate therapies and generic alternatives.*
 - *Red flags can prompt review*
 - *Physician concurrence rate is 80%*
 - *Can put special alerts in the system that notify if changes are made*
 - *Process to set up feeds between Carlisle and new client is typically 45 days.*
 - *Following interfaces recommended: enrollment file; outbound invoice file; out of network file – all done via SFTP or another safe method*
 - *Upon request, email notifications can be sent*
 - *CMI is SOC I Type II and SOC II Type II certified*
 - *Provides new employees with orientation to familiarize themselves with their new roles and surroundings; policies, procedures, and ISP, ID theft prevention*
 - *Monitors customer satisfaction and interactions*
 - *Dedicated service rep to catastrophic claims*
 - *Quarterly stewardship meetings with SOM*

**STATE OF MAINE
INDIVIDUAL EVALUATION NOTES**

RFP #: 202107103

RFP TITLE: Workers' Compensation Pharmacy Services

BIDDER NAME: Carlisle Medical, Inc.

DATE: 11/2/2021

EVALUATOR NAME: Tammy Desjardin

EVALUATOR DEPARTMENT: Administrative and Financial Services

- *Implementation – Work Plan*
 - *Ideal timeframe is 6-10 weeks*
 - *Week 1: define and introduce team to SOM; outline and time frame will be presented to SOM for approval*
 - *Week 2: Progress meetings with SOM*
 - *Week 3: SOM approves proposed implementation plan, first fill formulary and timeframes; EDI interfaces developed/coordinated; training coordinator schedules onsite training with SOM; SOM provides existing PBM user reports*
 - *Week 4: EDI testing finalized; progress meeting*
 - *Week 5: onsite training with SOM; progress meeting*
 - *Week 6: onsite training continues; first out of network bill sent via EDI; prescription cards and cover letters sent to users; retail pharmacies contacted; mail order end users contacted; progress meeting*
 - *Week 7: EDI feed for new injuries/claims initiated; webinar training with SOM; progress meeting*
 - *Week 8: data from existing PBM loaded; staged prescription cards are sent to employer locations if requested; progress meeting*
 - *Week 9: service terminated with existing PBM – Monday; go live with Carlisle; on site assistance available if needed; continue contacting users who have not activated prescription cards*

**STATE OF MAINE
INDIVIDUAL EVALUATION NOTES**

RFP #: 202107103

RFP TITLE: Workers' Compensation Pharmacy Services

BIDDER NAME: CorVel Healthcare Corporation

DATE: 11/3/2021

EVALUATOR NAME: Tammy Desjardin

EVALUATOR DEPARTMENT: Administrative and Financial Services

Instructions: *The purpose of this form is to record proposal review notes written by individual evaluators for this Request for Proposals (RFP) process. It is required that each individual evaluator make notes for each proposal that he or she reviews. No numerical scoring should take place on these notes, as that is performed only during team consensus evaluation meetings. A separate form is available for team consensus evaluation notes and scoring. Once complete, please submit a copy of this document to your Department's RFP Coordinator or Lead Evaluator for this RFP.*

Individual Evaluator Comments:

I. Organization Qualifications and Experience

- Overview of Organization
 - WC solutions to employers, third party admin, insurance co, and govt agencies
 - Full spectrum of drug utilization review services: customized formularies, point of sale edits, retro out of network bill reviews, medication reviews
 - Pharmacy program integrated with bill review system
 - Fully embedded user interface (Care MC) with online access
 - 90% generic rate
 - 20 years of Pharmacy benefit experience
 - Pharmacy solutions staffed with certified pharmacy techs educated in w/c specific medication and tx
 - First fill program; formulary management, brand to generic conversion, mail order program and aggressive drug utilization management
 - Access to 67,000 retail pharmacies nationwide
 - Flag claims for review
 - Clinical pain management program for those dealing with chronic pain
 - Pharmacy Risk scores
 - 24/7 access to pharmacy transactions through the online system
 - MEMIC is a client
 - All core pharmacy benefits in house
- Subcontractors
 - Pharmacy Benefits Manager, CVS Caremark, to leverage network size, market presence and point of sale adjudication
- -
- Organizational Chart
 - provided
- -
- Litigation
 - None that would affect performance of duties or responsibilities
- -
- Financial Viability
 - provided
- -
- Licensure/Certification
 - Caremark URAC certification

STATE OF MAINE INDIVIDUAL EVALUATION NOTES

RFP #: 202107103

RFP TITLE: Workers' Compensation Pharmacy Services

BIDDER NAME: CorVel Healthcare Corporation

DATE: 11/3/2021

EVALUATOR NAME: Tammy Desjardin

EVALUATOR DEPARTMENT: Administrative and Financial Services

-
- *Certificate of Insurance*
 - *Expires 4/30/22*
-

II. *Proposed Services*

- *Services to be Provided*
 - *Process point of sale pharmacy transactions, independent pharmacy bill transactions and paper bill transactions*
 - *Issue pharmacy ID cards via mail, text or email*
 - *Accept claims feeds*
 - *Cards accepted at over 294 local pharmacies in Maine and 67,000 nationwide*
 - *All non formulary meds and meds not meeting DUR edits will trigger prior auth from pharmacist who will call Corvel*
 - *Corvel pharmacy team will check WC related by checking diagnosis codes, medical bills, and previous fills*
 - *Resolve DUR issues: early fill, duplication, dose check, drug interactions*
 - *Convert brand to generic, topical medications to cost effective alternatives, convert combinations to generic components, enforce opioid day supply limits, enforce state guidelines, and check morphine equivalent score*
 - *Works to move prescriptions from retail to mail order*
 - *Pharmacy Clinical Team: answer medication related questions; assist with conversion to alternative meds; interact with healthcare professionals; collaborate with internal team techs; backend clinical reporting (opioid and morphine equivalency scores; naloxone usage and dangerous drug combinations, high drug dosages)*
 - *Regular formulary updates*
 - *Publish regular white paper updates for trends and releases*
 - *Daily first fill opioid report*
 - *High gabapentin, lyrica, pregabalin dose report*
 - *Narcan report*
 - *Benzodiazepine, opioid, gabapentinoid reports monthly*
 - *High morphine equivalency reports quarterly*
 - *Benzodiazepine with opioid reports quarterly*
 - *Medication claim reviews*
 - *Text or email pharmacy cards to employees*
 - *If employee is at pharmacy a call will go to the adjustor*
 - *Emails sent to adjustors*
 - *75 employees including pharmacy techs*
 - *Offers pricing below the fee schedule and will provide savings reports reflecting the savings*
 - *Provide pharmacy and DME services*
 - *Maintain SOC I and SOC II compliance*
 - *Periodic performance tracking*
 - *EDI capabilities for eligibility and billing*
 - *Pharmacy audits*

**STATE OF MAINE
INDIVIDUAL EVALUATION NOTES**

RFP #: 202107103

RFP TITLE: Workers' Compensation Pharmacy Services

BIDDER NAME: CorVel Healthcare Corporation

DATE: 11/3/2021

EVALUATOR NAME: Tammy Desjardin

EVALUATOR DEPARTMENT: Administrative and Financial Services

- *Corvel will send documentation to employees*
- *Provide replacement cards upon request and within 24 hours*
- *Toll free number with 24/7 access*
- *All in network transactions are paperless and also maintain paper processing for out of network and third party bills*
- *Mail order service*
- *Step therapy program*
- *Ensure medication changes adhered to by providers*
- *Average call center response time is 15 seconds*
- *5-7 day pharmacy bill review turnaround time*
- *Generic dispensing rate is 98-99%*
- *UR document reporting is automated*

- *Implementation – Work Plan*
 - *Transfer medications and claims history*
 - *Develop customary formula to meet State's specific program needs*
 - *Train adjustors on Corvel processes and claims system*
 - *Notify eligible workers of new benefits with textable pharmacy card.*
 - *Initial pharmacy level reminder of new coverage for injured workers with a clear message*
 - *Follow up with State on monthly basis and closely monitor first 30 days*

**STATE OF MAINE
INDIVIDUAL EVALUATION NOTES**

RFP #: 202107103

RFP TITLE: Workers' Compensation Pharmacy Services

BIDDER NAME: MC Healthcare LLC

DATE: 11/2/2021

EVALUATOR NAME: Tammy Desjardin

EVALUATOR DEPARTMENT: Administrative and Financial Services

Instructions: *The purpose of this form is to record proposal review notes written by individual evaluators for this Request for Proposals (RFP) process. It is required that each individual evaluator make notes for each proposal that he or she reviews. No numerical scoring should take place on these notes, as that is performed only during team consensus evaluation meetings. A separate form is available for team consensus evaluation notes and scoring. Once complete, please submit a copy of this document to your Department's RFP Coordinator or Lead Evaluator for this RFP.*

Individual Evaluator Comments:

I. Organization Qualifications and Experience

• **Overview of Organization**

- 33 years of success in providing pharmacy benefit management
- Provide services of all sizes and types of employer groups, w/c programs, hospitals/hospices, unions, cities, states, counties, municipalities, TPAs, Medicare, and MCO's
- Procure Pharmacy Care LLS
- Over 50 years of combined experience that service 6.5 million members and injured workers
- 20-25% of total number represents w/c
- Easy to access web based claims system
- 70,000 nationwide pharmacies in network
- On line pharmacy locator
- Cardless or card program customizable to our needs
- Risk free first fill
- Robust reporting capabilities
- Powerful bill conversion system
- Pharmacy bill review
- Seamless electronic billing
- Disclosure of rebate revenue
- Complete disclosure of administrative fees
- Rigorous client audit rights to access
- Mail order service
- 99.99% dispensing accuracy rate
- Mail order offers medication counseling
- 99% customer satisfaction rate
- Specialize in pain management and long term medication needs
- State of the art fulfillment system
- React quickly to concerns or questions
- Initial education material to injured workers
- Replacement cards issued within 3 days of request
- IW can print temporary ID cards and adjustors can create cards in the web portal
- ID cards can be sent via text or emailed
- First fill process is either 3, 7, 10 or 14 day supply
- 24/7/365 customer care center

**STATE OF MAINE
INDIVIDUAL EVALUATION NOTES**

RFP #: 202107103

RFP TITLE: Workers' Compensation Pharmacy Services

BIDDER NAME: MC Healthcare LLC

DATE: 11/2/2021

EVALUATOR NAME: Tammy Desjardin

EVALUATOR DEPARTMENT: Administrative and Financial Services

- *Adjustors can add new IW to the system using the portal*
- *Electronic updates can be done through API service*
- *Mail order features DUR and screening, document imaging, and shipping/tracking system*
- *DUR to review if medication should be filled under the work injury claim*
- *Maintains all fee schedules and monitors for regulatory changes*
- *Invoice available on secure FTP online access*
- *Accepts payment via EFT, draft, or check*
- *Customary formula*
- *Web based system with 24/7/365 access*
- *Clinical reviews for DUR, step therapy, quantity limits, and clinically managed prior auths*
- *Fraud, waste, and abuse program that identifies both patient and provider and includes narcotic substances review*
- *Clinical reporting package that includes adhoc reports*
- *Subcontractors*
 - *Comp X medical management services, LLC, durable medical and diagnostics*
 -
- *Organizational Chart*
 - *provided*
 -
- *Litigation*
 - *None*
 -
- *Financial Viability*
 - *Provided separate*
 -
- *Licensure/Certification*
 - *Pharmacy Benefits Manager*
 -
- *Certificate of Insurance*
 - *Expires 9/21/22*
 -

II. Proposed Services

- *Services to be Provided*
 - *Owns and operates its own pharmacy claims processing/adjudication system*
 - *Manage and track narcotic/opioid levels prospectively*
 - *Provides Risk Alerts that notify adjuster of overuse or abuse*
 - *All specialty products require prior auth; the clinical pharmacist will call the patient to discuss the medication, fulfillment options, and relevant clinical information*
 - *Set up client specific rules*
 - *Provide a resolution within a few moments of request*
 - *Authorizations are easily accessible on their website*

**STATE OF MAINE
INDIVIDUAL EVALUATION NOTES**

RFP #: 202107103

RFP TITLE: Workers' Compensation Pharmacy Services

BIDDER NAME: MC Healthcare LLC

DATE: 11/2/2021

EVALUATOR NAME: Tammy Desjardin

EVALUATOR DEPARTMENT: Administrative and Financial Services

- *Written and faxed requests will be handled within one business day*
- *Savings calculated from below fee schedule*
- *Eligibility portal (e.procare) is web based and secure and real time*
- *30 years experience with pharmacy and clinical services*
- *SOC 1 compliance and obtaining SOC 2 compliance over coming year*
- *Sends out member satisfaction surveys customized for clients after getting approval from SOM*
- *Holds quarterly stewardship meetings*
- *P&T committee comprised of members who are selected based on industry knowledge and understanding*
- *EDI capable: loads eligibility files into a temp database, performs analysis of file before loading into production environment*
- *The State will be assigned an EDI analyst*
- *Invoicing can be done on any frequency and in any format to meet our needs*
- *Licensed pharmacist checks all prescriptions for validity and any contraindications then scanned into the mail service system; multiple reviews*
- *All changes are subject to multiple levels of testing using standard QA processes*
- *Vast experience with conversions ensure a smooth transition*
- *National pharmacy network of apprx 70,000 pharmacies; clients can request pharmacies be added easily and quickly*
- *Pharmacy audit program*
- *After eligibility file is loaded, an initial education packet sent to the injured workers prior to go live*
- *Replacement cards are \$1.50 each plus postage and mailed within 3 business days; members can print a temp card through the portal*
- *Real time reviews automatically performed for each prescription processed*
- *23/7/365 customer care center access*
- *Will assign a project manager during the implementation phase*
- *Provides both paper and paperless billing*
- *Owns and operates own mail order pharmacy*
- *They will provide mail order information but they do not currently initiate the conversion*
- *Scheduled II drugs available via mail order*
- *They will obtain new prescriptions for members on mail order when requested*
- *Generic mandatory PBM; if prescription is with brand name, a clinical team member will reach out to physician and discuss options*
- *Will develop a formulary to meet SOM needs with medication reviews*
- *Contact prescribers and/or patients to clarify issues/questions; prospective DUR*
- *Prior Auths for high risk and high dollar cases;*
- *Internally developed and maintained fraud, waste, and abuse program*
- *Claims system will auto reject any DUR issues such as early fills, high dose, etc*
- *Quality control plan can be implemented and maintained and updated with multiple QA testing*
- *Standard documents sent to clients can be customized to meet SOM needs*
- *Adhoc reports and zero in interactive query tool*
- *Average answer time for calls is 17 seconds; first call resolution rate is 92.4%*

**STATE OF MAINE
INDIVIDUAL EVALUATION NOTES**

RFP #: 202107103

RFP TITLE: Workers' Compensation Pharmacy Services

BIDDER NAME: MC Healthcare LLC

DATE: 11/2/2021

EVALUATOR NAME: Tammy Desjardin

EVALUATOR DEPARTMENT: Administrative and Financial Services

- *Bills can be run every 7 days or twice per month*
- *Remittance to pharmacies is made immediately after payment of claims is received from clients*
- *Mail order service is audited every 6 months by Network Audit Team*
- *Multiple levels of therapeutic interchange programs (Step edits, mandatory PBM)*
- *88.4% generic dispensing rate*
- *Tools for ensuring medication changes are adhered: Utilization Management, DUR reporting, specialty programs, limited distribution hub services, opioid control program, grievance and appeals program*
- *DUR is automated process*
- *Link its EDI capabilities into any network or system*
- *All changes are subject to multiple levels of QA testing*
- *Portal has ability to process and manage medications covered under the benefit plan; multiple levels of review performed*

- *Implementation – Work Plan*
 - *11/1 forward new client documentation and establish team*
 - *11/6 Schedule kickoff meeting, discuss ID cards*
 - *11/10 establish communication requirements, financial requirements, help desk assessments, member eligibility requirements, build benefit plan documents*
 - *11/20 pharmacy network requirements, reporting requirements*
 - *11/29 member submit DMR procedures*
 - *12/13 complete benefit plan design; load benefit plan design*
 - *12/22 testing and quality assurance*
 - *12/25 address last minute issues and mail out ID cards*
 - *1/1 go live, monitor clients*
 - *2/2 financial report review*

**STATE OF MAINE
INDIVIDUAL EVALUATION NOTES**

RFP #: 202107103

RFP TITLE: Workers' Compensation Pharmacy Services

BIDDER NAME: myMatrixx

DATE: 11/3/2021

EVALUATOR NAME: Tammy Desjardin

EVALUATOR DEPARTMENT: Administrative and Financial Services

Instructions: *The purpose of this form is to record proposal review notes written by individual evaluators for this Request for Proposals (RFP) process. It is required that each individual evaluator make notes for each proposal that he or she reviews. No numerical scoring should take place on these notes, as that is performed only during team consensus evaluation meetings. A separate form is available for team consensus evaluation notes and scoring. Once complete, please submit a copy of this document to your Department's RFP Coordinator or Lead Evaluator for this RFP.*

Individual Evaluator Comments:

I. Organization Qualifications and Experience

- *Overview of Organization*
 - *31 years experience*
 - *Focused on w/c*
 - *Capacity to invest into sophisticated technology*
 - *Over 50 public sector clients*
 - *Customizable formularies*
 - *No risk first fill program*
 - *Pharmacy card to employees via text*
 - *Clinical pharmacy management*
 - *Drug screen candidate reporting*
 - *Drug monitoring*
 - *24/7/365 support*
 - *User friendly portal*
 - *Out of network rx management*
 - *Accurate and transparent electronic billing*
 - *98.4% client retention rate over past 5 years*
 - *99.2% client satisfaction rating as of 2020*
 - *NPS of 58 is highest score reported in w/c industry*
 -
- *Subcontractors*
 - *Eaze Med for durable medical equipment*
 -
- *Organizational Chart*
 - *provided*
 -
- *Litigation*
 - *None*
 -
- *Financial Viability*
 - *provided*
 -
- *Licensure/Certification*
 - *Not required in Maine*
 -

**STATE OF MAINE
INDIVIDUAL EVALUATION NOTES**

RFP #: 202107103

RFP TITLE: Workers' Compensation Pharmacy Services

BIDDER NAME: myMatrixx

DATE: 11/3/2021

EVALUATOR NAME: Tammy Desjardin

EVALUATOR DEPARTMENT: Administrative and Financial Services

- *Certificate of Insurance*
 - *Expires 7/1/22*
 -

II. Proposed Services

- *Services to be Provided*
 - *Point of Sale pharmacy transactions*
 - *Independent pharmacy bill transactions*
 - *Paper bill transactions*
 - *In house clinical pharmacists who specialize in claims reviews*
 - *CARE portfolio with CARE alerts*
 - *Medication claim reviews*
 - *Attend to claims details to prevent early refills or unrelated medications*
 - *Calculate savings below fee schedule*
 - *Serve as a consultant to appropriate employees*
 - *Provide pharmacy and DME services*
 - *Maintain SOC I and SOC II compliance*
 - *Periodic performance evaluations*
 - *Ensure resources are dedicated to pharmacy benefit management*
 - *EDI capability for eligibility and billing*
 - *Administer special claims and coordinate provider instructions*
 - *Implement quality control plan*
 - *Directly contracted with every major retail pharmacy chain*
 - *Retail network includes approximately 97% of all pharmacy locations*
 - *Strict pharmacy credentialing and re-credentialing*
 - *Send customized communication to employees*
 - *DUR is performed at point of sale on all prescriptions*
 - *Provide cards to employees*
 - *24/7/365 call center*
 - *Provide a project manager*
 - *Maintain a paper and paperless billing system*
 - *Perform mail order services*
 - *Convert from retail to mail order*
 - *Max use of generics*
 - *Provide pharmacist reviews*
 - *Ensure medication changes adhered by prescribers*
 - *Comprehensive quality control plan*
 - *Average response time 1.22 seconds on hold and 14 seconds to answer*
 - *EOBs are available for viewing with 24 hours*
 - *Corporate owned mail order pharmacy service – Express Scripts*
 - *Contact providers and pharmacy when less expensive equivalent medication is available*
 - *State's generic dispensing rate is 88.4% for 12 months*
 - *Utilizes Risk Assessment tools and CASE Rx*
 - *UR documents entered via automated process*

**STATE OF MAINE
INDIVIDUAL EVALUATION NOTES**

RFP #: 202107103

RFP TITLE: Workers' Compensation Pharmacy Services

BIDDER NAME: myMatrixx

DATE: 11/3/2021

EVALUATOR NAME: Tammy Desjardin

EVALUATOR DEPARTMENT: Administrative and Financial Services

- *Supports EDI process*
- *Multiple quality and control plans*
- *Fully integrated specialty pharmacy program*
- *Implementation – Work Plan*
 - *No implementation required*
 -
 -

**STATE OF MAINE
INDIVIDUAL EVALUATION NOTES**

RFP #: 202107103

RFP TITLE: Workers' Compensation Pharmacy Services

BIDDER NAME: S1 Medical

DATE: 11/2/2021

EVALUATOR NAME: Tammy Desjardin

EVALUATOR DEPARTMENT: Administrative and Financial Services

Instructions: *The purpose of this form is to record proposal review notes written by individual evaluators for this Request for Proposals (RFP) process. It is required that each individual evaluator make notes for each proposal that he or she reviews. No numerical scoring should take place on these notes, as that is performed only during team consensus evaluation meetings. A separate form is available for team consensus evaluation notes and scoring. Once complete, please submit a copy of this document to your Department's RFP Coordinator or Lead Evaluator for this RFP.*

Individual Evaluator Comments:

I. Organization Qualifications and Experience

- Overview of Organization
 - Developed in 2016
 - Old school customer care with modern solutions
 - In 2021 voted among best places to work according to Philadelphia Business Journal
 - Government, municipal, school entities, third party claims administrators, multistate insurance carriers, multistate staffing firms, national employer groups
 - Prescription programs zones in on intervention, onboarding, execution, and fundamentals
 - First fill program, paper bill processing, generic substitution rate of 99%, generic utilization rate is 92%, mail order program, formulary management, fraud and abuse prevention, and network utilization rate of 96%
 - Pharmacy network includes more than 65,000 pharmacies with ability to add
 - Flexibility to create formularies as needed
 - 24/7 call center
 - Instant RX cards that can be set up with time limits/duration limits
 - Cards issued at no cost and within 3-5 days
 - Mail order is easy to use and convenient
 - DUR program that is customizable and can be prospective and retrospective and concurrent
 - High Risk claims intervention programs
 - Triage reports have defined triggers related to opioids and other potentially harmful medications
 - Strategic opioid solutions
 -
- Subcontractors
 - none
 -
- Organizational Chart
 - provided
 -
- Litigation
 - None
 -

**STATE OF MAINE
INDIVIDUAL EVALUATION NOTES**

RFP #: 202107103

RFP TITLE: Workers' Compensation Pharmacy Services

BIDDER NAME: S1 Medical

DATE: 11/2/2021

EVALUATOR NAME: Tammy Desjardin

EVALUATOR DEPARTMENT: Administrative and Financial Services

- *Financial Viability*
 - *provided*
 -
- *Licensure/Certification*
 - *Certified B corporation*
 -
- *Certificate of Insurance*
 - *Expires 6/13/22*
 -

II. Proposed Services

- *Services to be Provided*
 - *Process all pharmacy bills including point of sale, independent transactions and paper bills*
 - *Provides morphine equivalence dosing guidelines and reviews*
 - *Pharmacist will review all point of sale transactions in preparation of stewardship meetings unless otherwise requested*
 - *Real time processing system can see attempted transactions that was blocked as they occur, the team can contact pharmacy to assist; authorized users can access portal to clarify before claimant reaches the pharmacy*
 - *Offers most restrictive formularies in the industry based on utilization history of clients and with additional flexibility to meet additional needs of clients*
 - *All RX savings will show % below fee schedule for transactions*
 - *Facilitate pharmacy and DME services*
 - *Does not currently have SOC I or SOC II compliance but planning to start process in 2022. They do have robust security policies and controls*
 - *Standard reports available to review performance and scheduled stewardship meetings*
 - *EDI capabilities with ability to custom interface*
 - *Quality control plans for each service provided*
 - *Pharmacy network of more than 65,000 and ability to add more*
 - *POS DUR available and criteria will be defined*
 - *Customized pharmacy cards mailed within 3-5 business days*
 - *Call center for all RX clients and outreach program for providers and pharmacies*
 - *Paper and paperless invoicing procedures*
 - *Integrated mail order program with concentrated outreach*
 - *Evaluates monthly the claimant data to identify claimants suitable for cost savings*
 - *Controlled substances can be filled via mail order with a required signature upon delivery*
 - *Make every attempt to move from brand to generic using formularies*
 - *Provide pharmacist reviews when requested*
 - *System has ability to generate letters to prescribers to confirm medical necessity*
 - *Clinical measures can be added to standard formularies*
 - *Offers concurrent drug utilization review program*
 - *Strict metrics and objectives for Quality control plan*

**STATE OF MAINE
INDIVIDUAL EVALUATION NOTES**

RFP #: 202107103

RFP TITLE: Workers' Compensation Pharmacy Services

BIDDER NAME: S1 Medical

DATE: 11/2/2021

EVALUATOR NAME: Tammy Desjardin

EVALUATOR DEPARTMENT: Administrative and Financial Services

- *Average time to talk to a person is 60 seconds; call center operation is M-F 9 am – 8 PM EST with after hours support to pharmacies*
- *Partners with Corporate Pharmacy Services for mail order.*
- *Generic utilization is 91.8% and generic efficiency is 99.8%*
- *System allows for ability to generate letters for medical necessity if needed or provided via email or via portal*
- *Over 35 real time processing edits available as the pharmacy submits a medication*
- *Custom build interfaces to meet our system*
- *Quality control plan through feedback from surveys, stewardship meetings, incoming report challenges or reviews*
- *Multiple high risk claims programs provide optimal results for clients*
-
- *Implementation – Work Plan*
 - *Week 1 finalize contract, assignments, determine meeting dates/schedule, obtain addresses, rate structure, adjustor contact info, confirm go live date, create RX implementation guide*
 - *Week 2 IT requirements gathered, establish connectivity, claim data EDI, file format determinations, invoice deliver, custom data transfer requirements, interfaces*
 - *Week 3 speciality vendor/integration;*
 - *Week 5 Rx networks, client networks, and custom tiers*
 - *Week 9 obtain group number and provide BIN, first fill letters reviewed and formulary, letters reviewed*
 - *Week 11 establish rules, card layouts, pharmacy termination rules, escalation process, eligibility, billing/invoice file, state reporting requirements, billing requirements,*
 - *Week 15 Testing phase and load transaction history*
 - *Week 16 conduct internal handoff meeting, send user passwords*
 - *January 1 go live and load gap transactions*
 - *One, two, and three week post follow up meeting*
 - *3 month post business checkout*

**STATE OF MAINE
INDIVIDUAL EVALUATION NOTES**

RFP #: 202107103

RFP TITLE: Workers' Compensation Pharmacy Services

BIDDER NAME: Carlisle Medical, Inc.

DATE: November 4, 2021

EVALUATOR NAME: Shonna Poulin-Gutierrez

EVALUATOR DEPARTMENT: Administrative and Financial Services

Instructions: *The purpose of this form is to record proposal review notes written by individual evaluators for this Request for Proposals (RFP) process. It is required that each individual evaluator make notes for each proposal that he or she reviews. No numerical scoring should take place on these notes, as that is performed only during team consensus evaluation meetings. A separate form is available for team consensus evaluation notes and scoring. Once complete, please submit a copy of this document to your Department's RFP Coordinator or Lead Evaluator for this RFP.*

Individual Evaluator Comments:

I. Organization Qualifications and Experience

- Overview of Organization
 - Main location is in Mobile, AL.
 - (+)120 employees
 - clinical team that consists of PharmD pharmacists, nurses, physician partners, technicians and service representatives who will be dedicated in providing pharmacy services for the State of Maine.
 - Current clients a school and Municipal Service Company been a workers' compensation service provider under consistent ownership for 41 years.
- Subcontractors
 - Carlisle Medical utilizes Scriptcare
- Organizational Chart
 - Included
- Litigation
 - No litigation

II. Proposed Services

- Services to be Provided
 - (+) Average time to answer: 3 seconds Call abandonment Rate: .006
 - telecommunication system includes a stream-lined auto attendant feature that effectively traffics incoming calls to the appropriate department.
- Carlisle Medical owns and operates a mail order pharmacy, located in our corporate headquarters in Mobile, Alabama.
- Generic
- (+) Efficiency Dispense Rate of 98.5%.
- Over the last eighteen months, the physician concurrence rate with our recommendations is 80%.
- The process for setting up feeds between Carlisle Medical and a new client typically takes 45 days and can be done during our standard implementation timeline at no additional cost
- Implementation – Work Plan
 - Plan included
 - Carlisle Medical's experience that the ideal timeframe to implement a new PBM program is in a range from six to ten weeks.

**STATE OF MAINE
INDIVIDUAL EVALUATION NOTES**

RFP #: 202107103

RFP TITLE: Workers' Compensation Pharmacy Services

BIDDER NAME: CorVel Healthcare Corporation

DATE: Nov.4, 2021

EVALUATOR NAME: Shonna Poulin-Gutierrez

EVALUATOR DEPARTMENT: Administrative and Financial Services

Instructions: *The purpose of this form is to record proposal review notes written by individual evaluators for this Request for Proposals (RFP) process. It is required that each individual evaluator make notes for each proposal that he or she reviews. No numerical scoring should take place on these notes, as that is performed only during team consensus evaluation meetings. A separate form is available for team consensus evaluation notes and scoring. Once complete, please submit a copy of this document to your Department's RFP Coordinator or Lead Evaluator for this RFP.*

Individual Evaluator Comments:

I. Organization Qualifications and Experience

- *Overview of Organization*
 - *1,000 customers*
 - *35 years of risk management experience, 20 years' experience with pharmacy benefit management*
 - *\$3.5 million in savings last year*
 - *20% of scripts avoided by asking if they are related to WC injury*
 - *100% pharmacy exposure management*
 - *3,800 associates*
 - *network of over 67,000 retail pharmacies*
 - *Hospital and MEMIC project example provided*
- *Subcontractors*
 - *Partner with Pharmacy Benefits Manager (PBM), CVS Caremark*
- *Organizational Chart*
 - *Org chart provided*
- *Litigation*
 - *(-) Indicated that in the last 5 years there have not been any material litigation that would affect performance. Yes, the company is involved in litigation.*

II. Proposed Services

- *Services to be Provided*

For new clients, CorVel's average penetration rate is approximately 70%; clients in a mature pharmacy program average approximately 80% penetration.

Services include:

Clinical Modeling

Pain Assessment Tools

Medication Review

Cognitive Behavioral Therapy

Physical Therapy

Case Management

- *Functional Restoration Program*

**STATE OF MAINE
INDIVIDUAL EVALUATION NOTES**

RFP #: 202107103

RFP TITLE: Workers' Compensation Pharmacy Services

BIDDER NAME: CorVel Healthcare Corporation

DATE: Nov.4, 2021

EVALUATOR NAME: Shonna Poulin-Gutierrez

EVALUATOR DEPARTMENT: Administrative and Financial Services

- *24/7 access to all pharmacy transactions*
- *20% of scripts avoided by asking if they are related to WC injury*
- *100% pharmacy exposure management*
- *Maximum prospective PBM penetration*
- *90% generic dispensing rate*
- *(+) The pharmacy card is accepted at over 67,000 pharmacies nationwide and over 294 local pharmacies in the State of Maine.*
- *(+) All non-formulary medications and medications not meeting specific DUR edits, plan or state regulations will trigger a prior authorization at the point of sale. Check Morphine Equivalent Score*
 - b. Convert Brand to Generic, when applicable*
 - c. Convert expensive topical medications to cost effective alternatives, when applicable*
 - d. Convert combination medications to generic components, when applicable*
 - e. Enforce opioid day supply limits*
 - f. Enforce state guidelines*
- *Third Party Mail Order Prescriber letter is sent/re-sent*
- *(+) Clinical Team contains dedicated Pharmacy Nurses and Clinical Pharmacists to help support your claims staff*
- *clinical team will check to see if an opioid has been prescribed in the last 90 days.*
- *(+) Can add on pharmacies outside of the network*
- *CorVel targets an 85% generic dispensing rate for our clients.*
- *pharmacy bill review turnaround time is 5-7 business days.*

- *Implementation – Work Plan*
- *(+) Plan included for go live 1/2022*

**STATE OF MAINE
INDIVIDUAL EVALUATION NOTES**

RFP #: 202107103

RFP TITLE: Workers' Compensation Pharmacy Services

BIDDER NAME: MC Healthcare LLC

DATE: November 4, 2021

EVALUATOR NAME: Shonna Poulin-Gutierrez

EVALUATOR DEPARTMENT: Administrative and Financial Services

Instructions: *The purpose of this form is to record proposal review notes written by individual evaluators for this Request for Proposals (RFP) process. It is required that each individual evaluator make notes for each proposal that he or she reviews. No numerical scoring should take place on these notes, as that is performed only during team consensus evaluation meetings. A separate form is available for team consensus evaluation notes and scoring. Once complete, please submit a copy of this document to your Department's RFP Coordinator or Lead Evaluator for this RFP.*

Individual Evaluator Comments:

I. Organization Qualifications and Experience

- Overview of Organization
 - 33 years of experience, 1998 expanded to PBM services, 15 years of PBM in Workers' Compensation experience
 - Headquarters in Gainesville, GA
 - MC-Rx touches over 13 million lives
 - Retail pharmacy network of more than 70,000 nationwide locations
 - (+) Experience with working with a city
- Subcontractors
 - Subcontractors used. Comp-x Medical Management Services
- Organizational Chart
 - Chart included
 - Account team identified
- Litigation
 - No litigation

II. Proposed Services

- Services to be Provided
 - Privately owned mail order and specialty pharmacy, ProCare Pharmacy Care, offers one of the most
 - Effective mail order programs in the country, featuring:
 - Cost savings on prescriptions through mail order
 - (+) 99.99% dispensing accuracy rate
 - Mail order pharmacists available to offer counseling on medications
 - A high customer satisfaction rating from over 99% of all new claimants
 - Specialization in pain management and other long-term medication needs
 - State-of-the-art fulfillment systems
 - We run a financial close cycle either every seven (7) days or twice a month, depending on the client and state laws.
 - (+) MC-Rx has a workers' compensation-specific portal available 24/7/365 for the payor to access and manage claims

**STATE OF MAINE
INDIVIDUAL EVALUATION NOTES**

RFP #: 202107103

RFP TITLE: Workers' Compensation Pharmacy Services

BIDDER NAME: MC Healthcare LLC

DATE: November 4, 2021

EVALUATOR NAME: Shonna Poulin-Gutierrez

EVALUATOR DEPARTMENT: Administrative and Financial Services

- *(-) Real-time documentation of customer service requests, authorization requests, approved medications, and medications dispensed.*
- *MC-Rx offers over 400 ad hoc reports that can be scheduled or pulled*
- *typical turnaround time for a PA is less than 1 business day.*

- *Implementation – Work Plan*
 - *Provided and indicates 90 days to implement*

**STATE OF MAINE
INDIVIDUAL EVALUATION NOTES**

RFP #: 202107103

RFP TITLE: Workers' Compensation Pharmacy Services

BIDDER NAME: myMatrixx

DATE: November 4, 2021

EVALUATOR NAME: Shonna Poulin-Gutierrez

EVALUATOR DEPARTMENT: Administrative and Financial Services

Instructions: *The purpose of this form is to record proposal review notes written by individual evaluators for this Request for Proposals (RFP) process. It is required that each individual evaluator make notes for each proposal that he or she reviews. No numerical scoring should take place on these notes, as that is performed only during team consensus evaluation meetings. A separate form is available for team consensus evaluation notes and scoring. Once complete, please submit a copy of this document to your Department's RFP Coordinator or Lead Evaluator for this RFP.*

Individual Evaluator Comments:

I. Organization Qualifications and Experience

- Overview of Organization
 - Founded in 2001
 - (+) PBM services to more than 50 public sector clients, including 18 state entities. extensive experience meeting the specialized and often urgent needs of firefighters, law enforcement personnel and healthcare workers, including customizable formularies that can include post-exposure prophylaxis treatment for HIV, cardiac presumption, and cancer presumption.
 - (+) National network of 66,000 pharmacy locations, including 297 locations in the State of Maine
 - 24/7/365 support via call or live chat with an agent
 - User-friendly PBM portal
 - 98.4% PBM client retention rate over the past five years
 - 99.2% PBM client satisfaction rating in our most recent client survey (2020)
 -
- Subcontractors
 - (DME) provider Eaze Medical Solutions
- Organizational Chart
 - Chart provided
 - Accountant rep identified
- Litigation
 - none

II. Proposed Services

- Services to be Provided
 - Employs a team of in-house clinical pharmacists who specialize in medication claim reviews
 - Average Hold Time for Inbound Calls
1.22 seconds
Average Speed to Answer
14 seconds
Call Abandonment Rate
2%

**STATE OF MAINE
INDIVIDUAL EVALUATION NOTES**

RFP #: 202107103

RFP TITLE: Workers' Compensation Pharmacy Services

BIDDER NAME: myMatrixx

DATE: November 4, 2021

EVALUATOR NAME: Shonna Poulin-Gutierrez

EVALUATOR DEPARTMENT: Administrative and Financial Services

- *(-) Annualized ROI 671% (calculation is unclear)*
- *(+) Pharmacists and registered nurses who are specially trained in specific disease states are available 24/7/365 to provide prescription education, clinical counseling, and assistance with medical devices.*
- *Accredo's 15 condition-specific Therapeutic Resource Centers (TRCs), deliver a level of expertise and personalized care that is unmatched.*

- *Implementation – Work Plan*
 - *Recently migrated to our new, enhanced adjudication platform and our new user portal, myPassport. Therefore, no implementation is required.*

**STATE OF MAINE
INDIVIDUAL EVALUATION NOTES**

RFP #: 202107103

RFP TITLE: Workers' Compensation Pharmacy Services

BIDDER NAME: S1 Medical

DATE: November 4, 2021

EVALUATOR NAME: Shonna Poulin-Gutierrez

EVALUATOR DEPARTMENT: Administrative and Financial Services

Instructions: *The purpose of this form is to record proposal review notes written by individual evaluators for this Request for Proposals (RFP) process. It is **required** that each individual evaluator make notes for each proposal that he or she reviews. No numerical scoring should take place on these notes, as that is performed only during team consensus evaluation meetings. A separate form is available for team consensus evaluation notes and scoring. Once complete, please submit a copy of this document to your Department's RFP Coordinator or Lead Evaluator for this RFP.*

Individual Evaluator Comments:

I. Organization Qualifications and Experience

- Overview of Organization
 - Developed in 2016
 - 3 insurance companies listed in the projects
 - Located in PA
 - (+) Achieved B Corp certification
 - Access to 65,000 pharmacies
- Subcontractors
 - No subcontractors

II. Proposed Services

- Services to be Provided
 - Mail order is available
S1 offers one of the most restrictive formularies in the industry. We typically base formularies on the utilization history of clients, but provide the flexibility to create any type of or as many formularies as needed. Our formularies are completely customizable based on your specific needs. Changes can be made at any time at no additional cost.
 - Pharmacy cards can be customized to meet your specific needs. The branding on the pharmacy cards can also be tailored. Or, depending on your preference, we can send new or replacement cards free of charge at any time. Typically, pharmacy cards are mailed within three to five business days
 - (-) An account manager will be assigned upon award.
 - Indicates their process does not typically include injured workers using Schedule II narcotic medications; however, if already established on mail order, the system allows us to limit the day supply.
 - (+) Response time of a call being answered to talking to a live person is less than 60 seconds and our call abandonment rate are less than 2% of all calls.
 - generic utilization year to date is 91.8%
 - (-) Do not have SOC 1 or Soc 2 reporting
- Implementation – Work Plan
 - Included, 90 days needed.

**STATE OF MAINE
INDIVIDUAL EVALUATION NOTES**

RFP #: 202107103

RFP TITLE: Workers' Compensation Pharmacy Services

BIDDER NAME: Carlisle Medical, Inc.

DATE: 11/4/2021

EVALUATOR NAME: Susan LaBar

EVALUATOR DEPARTMENT: Lockton

Instructions: *The purpose of this form is to record proposal review notes written by **individual** evaluators for this Request for Proposals (RFP) process. It is **required** that each individual evaluator make notes for each proposal that he or she reviews. No numerical scoring should take place on these notes, as that is performed only during team consensus evaluation meetings. A separate form is available for team consensus evaluation notes and scoring. Once complete, please submit a copy of this document to your Department's RFP Coordinator or Lead Evaluator for this RFP.*

Individual Evaluator Comments:

I. Organization Qualifications and Experience

- Overview of Organization
 - Family owned
 - 120 employees
 - 41 years' experience
 - Proactive management
 - Case management for Opioids
 - Excellent customer service
 - Technology to save client money
 - Schools as clients
 - No state governments as clients
 - Headquarters Mobile, AL
- Subcontractors
 - Scriptcare for software
- Organizational Chart
 - Provided
- Litigation
 - None
- Financial Viability
 - Provided
 -
- Licensure/Certification
 - Provided
- Certificate of Insurance
 - Expiration 1/1/2022
 -

II. Proposed Services

- Generic rate 98.5%

**STATE OF MAINE
INDIVIDUAL EVALUATION NOTES**

RFP #: 202107103

RFP TITLE: Workers' Compensation Pharmacy Services

BIDDER NAME: Carlisle Medical, Inc.

DATE: 11/4/2021

EVALUATOR NAME: Susan LaBar

EVALUATOR DEPARTMENT: Lockton

- Direct phone line
 - Customizable
 - Cards available via email and smartphone
 - Pharmacy locator tool
 - SOC I and SOC II compliant
 - Physician contacted if generic not given as option
 - Can re-process out of network bills
 - Mail order 2 days
 - Quality Management Committee
 - Dedicate catastrophic claim representative
-
- Implementation – Work Plan
 - 9-week implementation plan

**STATE OF MAINE
INDIVIDUAL EVALUATION NOTES**

RFP #: 202107103

RFP TITLE: Workers' Compensation Pharmacy Services

BIDDER NAME: CorVel Healthcare Corporation

DATE: 11/4/2021

EVALUATOR NAME: Susan LaBar

EVALUATOR DEPARTMENT: Lockton

Instructions: *The purpose of this form is to record proposal review notes written by individual evaluators for this Request for Proposals (RFP) process. It is required that each individual evaluator make notes for each proposal that he or she reviews. No numerical scoring should take place on these notes, as that is performed only during team consensus evaluation meetings. A separate form is available for team consensus evaluation notes and scoring. Once complete, please submit a copy of this document to your Department's RFP Coordinator or Lead Evaluator for this RFP.*

Individual Evaluator Comments:

I. Organization Qualifications and Experience

- *Overview of Organization*
 - National Company
 - More than 1000 customers
 - MEMIC is a Maine client
 - Provides all managed care services to most clients
 - Chronic pain medication program
 - 67,000 pharmacies
- *Subcontractors*
 - Partners with CVS Caremark
 -
- *Organizational Chart*
 - Provided
 -
- *Litigation*
 - No
 -
- *Financial Viability*
 - Provided
 -
- *Licensure/Certification*
 - Provided
 -
- *Certificate of Insurance*
 - Liability to 4/30/22
 - Managed health care to 10/31/21

II. Proposed Services

- *Services to be Provided*
 - Dedicated pharmacy nurses and clinical pharmacists
 - 98-99% generic dispensing rate
 - Replacement cards within 24 hours
 - Identifies cost drivers
 - 24/7 call center

**STATE OF MAINE
INDIVIDUAL EVALUATION NOTES**

RFP #: 202107103

RFP TITLE: Workers' Compensation Pharmacy Services

BIDDER NAME: CorVel Healthcare Corporation

DATE: 11/4/2021

EVALUATOR NAME: Susan LaBar

EVALUATOR DEPARTMENT: Lockton

- *Implementation – Work Plan*
 - Provided
 - Monthly follow up

**STATE OF MAINE
INDIVIDUAL EVALUATION NOTES**

RFP #: 202107103

RFP TITLE: Workers' Compensation Pharmacy Services

BIDDER NAME: MC Healthcare LLC

DATE: 11/4/2021

EVALUATOR NAME: Susan LaBar

EVALUATOR DEPARTMENT: Lockton

Instructions: The purpose of this form is to record proposal review notes written by **individual** evaluators for this Request for Proposals (RFP) process. It is **required** that each individual evaluator make notes for each proposal that he or she reviews. No numerical scoring should take place on these notes, as that is performed only during team consensus evaluation meetings. A separate form is available for team consensus evaluation notes and scoring. Once complete, please submit a copy of this document to your Department's RFP Coordinator or Lead Evaluator for this RFP.

Individual Evaluator Comments:

I. Organization Qualifications and Experience

- Overview of Organization
 - Privately held
 - 30 years in business
 - Previously a pharmacy processor
 - Technology innovations
 - 99.9% dispensing accuracy rate
 - Replacement cards 3 days
 - 70,000 pharmacies
 - 50 years' experience
 - SOC I compliance not SOC II
 - Adjusters can manually add injured workers to system
- Subcontractors
 - Comp X for DME
- Organizational Chart
 - Provided
 -
- Litigation
 - None
 -
- Financial Viability
 - Provided
- Licensure/Certification
 - Expires 4/30/23
- Certificate of Insurance
 - Expires 9/21/22

II. Proposed Services

- Services to be Provided

**STATE OF MAINE
INDIVIDUAL EVALUATION NOTES**

RFP #: 202107103

RFP TITLE: Workers' Compensation Pharmacy Services

BIDDER NAME: MC Healthcare LLC

DATE: 11/4/2021

EVALUATOR NAME: Susan LaBar

EVALUATOR DEPARTMENT: Lockton

- 24/7 call center
 - Web portal tracks narcotics
 - Fee charged for replacement cards
 - Does not initiate mail order conversion
 - Does not pay pharmacy until bills are paid by client
 - Replacement cards 3 days
 - Generic rate 88.4%
-
- Implementation – Work Plan
 - 9-week timeline
 - Weekly calls

**STATE OF MAINE
INDIVIDUAL EVALUATION NOTES**

RFP #: 202107103

RFP TITLE: Workers' Compensation Pharmacy Services

BIDDER NAME: myMatrixx

DATE: 11/4/2021

EVALUATOR NAME: Susan LaBar

EVALUATOR DEPARTMENT: Lockton

Instructions: The purpose of this form is to record proposal review notes written by **individual** evaluators for this Request for Proposals (RFP) process. It is **required** that each individual evaluator make notes for each proposal that he or she reviews. No numerical scoring should take place on these notes, as that is performed only during team consensus evaluation meetings. A separate form is available for team consensus evaluation notes and scoring. Once complete, please submit a copy of this document to your Department's RFP Coordinator or Lead Evaluator for this RFP.

Individual Evaluator Comments:

I. Organization Qualifications and Experience

- Overview of Organization
 - Acquired Express Scripts 2017
 - Sophisticated technology
 - 18 State entities as clients
 - 66,000 pharmacies
 - Can text pharmacy cards
 - Patient safety a priority
 - 98.4% client retention
- Subcontractors
 - DME subcontractor
 -
- Organizational Chart
 - Provided
 -
- Litigation
 - None
 -
- Financial Viability
 - Provided
 -
- Licensure/Certification
 - Not provided
 -
- Certificate of Insurance
 - Expires 7/1/2022
 -

II. Proposed Services

- Services to be Provided
 - Clinical Pharmacists
 - SOC I and Soc II compliant
 - 99.99% accuracy for mail order

**STATE OF MAINE
INDIVIDUAL EVALUATION NOTES**

RFP #: 202107103

RFP TITLE: Workers' Compensation Pharmacy Services

BIDDER NAME: myMatrixx

DATE: 11/4/2021

EVALUATOR NAME: Susan LaBar

EVALUATOR DEPARTMENT: Lockton

- 24/7 call center
 - Provided stats with no foundation or source
 - Generic rate 88.4%
 - My passport portal
-
- Implementation – Work Plan
 - Current vendor

**STATE OF MAINE
INDIVIDUAL EVALUATION NOTES**

RFP #: 202107103

RFP TITLE: Workers' Compensation Pharmacy Services

BIDDER NAME: S1 Medical

DATE: 11/4/2021

EVALUATOR NAME: Susan LaBar

EVALUATOR DEPARTMENT: Lockton

Instructions: The purpose of this form is to record proposal review notes written by **individual** evaluators for this Request for Proposals (RFP) process. It is **required** that each individual evaluator make notes for each proposal that he or she reviews. No numerical scoring should take place on these notes, as that is performed only during team consensus evaluation meetings. A separate form is available for team consensus evaluation notes and scoring. Once complete, please submit a copy of this document to your Department's RFP Coordinator or Lead Evaluator for this RFP.

Individual Evaluator Comments:

I. Organization Qualifications and Experience

- Overview of Organization
 - Formed 2016
 - Private company
 - Customer service is a priority
 - Provided graphics and examples
 - Proposal was easy to read
 - Clients in government
 - B corporation certification
 - 65,000 pharmacies
- Subcontractors
 - None listed
 - Mail order company Corporate Pharmacy Services
- Organizational Chart
 - Provided
- Litigation
 - None
- Financial Viability
 - Provided
- Licensure/Certification
 - Not provided
 -
- Certificate of Insurance
 - Expires 6/13/82022

II. Proposed Services

- Services to be Provided
 - Rejections seen in real time
 - Provides evaluation of program
 - Customized pharmacy cards

**STATE OF MAINE
INDIVIDUAL EVALUATION NOTES**

RFP #: 202107103

RFP TITLE: Workers' Compensation Pharmacy Services

BIDDER NAME: S1 Medical

DATE: 11/4/2021

EVALUATOR NAME: Susan LaBar

EVALUATOR DEPARTMENT: Lockton

- No fee for cards
 - 3-5 days for cards
 - Call center M-F 9am – 8pm
 - Generic utilization rate 91.8%
 - Not SOC I and SOC II Compliant
 - Customized interface if needed
-
- Implementation – Work Plan
 - Provided
 - 16 weeks



STATE OF MAINE
DEPARTMENT OF Administrative and Financial
Services

Janet T. Mills
Governor

Kirsten Figueroa
Commissioner

AGREEMENT AND DISCLOSURE STATEMENT
RFP #: 202107103
RFP TITLE: Workers' Compensation Pharmacy Services

I, Beatrice Turner, accept the offer to become a member of the Request for Proposals (RFP) Evaluation Team for the State of Maine Department of Administrative and Financial Services. I do hereby accept the terms set forth in this agreement AND hereby disclose any affiliation or relationship I may have in connection with a bidder who has submitted a proposal to this RFP.

Neither I nor any member of my immediate family have a personal or financial interest, direct or indirect, in the bidders whose proposals I will be reviewing. "Interest" may include, but is not limited to: current or former ownership in the bidder's company; current or former Board membership; current or former employment with the bidder; current or former personal contractual relationship with the bidder (example: paid consultant); and/or current or former relationship to a bidder's official which could reasonably be construed to constitute a conflict of interest (personal relationships may be perceived by the public as a potential conflict of interest).

I have not advised, consulted with or assisted any bidder in the preparation of any proposal submitted in response to this RFP nor have I submitted a letter of support or similar endorsement.

I understand and agree that the evaluation process is to be conducted in an impartial manner without bias or prejudice. In this regard, I hereby certify that, to the best of my knowledge, there are no circumstances that would reasonably support a good faith charge of bias. I further understand that in the event a good faith charge of bias is made, it will rest with me to decide whether I should be disqualified from participation in the evaluation process.

I agree to hold confidential all information related to the contents of Requests for Proposals presented during the review process until such time as the Department formally releases the award decision notices for public distribution.

Beatrice Turner

10/31/2021

Signature

Date



STATE OF MAINE
DEPARTMENT OF Administrative and Financial
Services

Janet T. Mills
Governor

Kirsten Figueroa
Commissioner

AGREEMENT AND DISCLOSURE STATEMENT
RFP #: 202107103
RFP TITLE: Workers' Compensation Pharmacy Services

I, Tammy Desjardin, accept the offer to become a member of the Request for Proposals (RFP) Evaluation Team for the State of Maine Department of Administrative and Financial Services. I do hereby accept the terms set forth in this agreement AND hereby disclose any affiliation or relationship I may have in connection with a bidder who has submitted a proposal to this RFP.

Neither I nor any member of my immediate family have a personal or financial interest, direct or indirect, in the bidders whose proposals I will be reviewing. "Interest" may include, but is not limited to: current or former ownership in the bidder's company; current or former Board membership; current or former employment with the bidder; current or former personal contractual relationship with the bidder (example: paid consultant); and/or current or former relationship to a bidder's official which could reasonably be construed to constitute a conflict of interest (personal relationships may be perceived by the public as a potential conflict of interest).

I have not advised, consulted with or assisted any bidder in the preparation of any proposal submitted in response to this RFP nor have I submitted a letter of support or similar endorsement.

I understand and agree that the evaluation process is to be conducted in an impartial manner without bias or prejudice. In this regard, I hereby certify that, to the best of my knowledge, there are no circumstances that would reasonably support a good faith charge of bias. I further understand that in the event a good faith charge of bias is made, it will rest with me to decide whether I should be disqualified from participation in the evaluation process.

I agree to hold confidential all information related to the contents of Requests for Proposals presented during the review process until such time as the Department formally releases the award decision notices for public distribution.

Tammy Desjardin

Signature

10/31/21

Date



STATE OF MAINE
DEPARTMENT OF Administrative and Financial
Services

Janet T. Mills
Governor

Kirsten Figueroa
Commissioner

AGREEMENT AND DISCLOSURE STATEMENT
RFP #: 202107103
RFP TITLE: Workers' Compensation Pharmacy Services

I, Shonna Poulin-Gutierrez, accept the offer to become a member of the Request for Proposals (RFP) Evaluation Team for the State of Maine Department of Administrative and Financial Services. I do hereby accept the terms set forth in this agreement AND hereby disclose any affiliation or relationship I may have in connection with a bidder who has submitted a proposal to this RFP.

Neither I nor any member of my immediate family have a personal or financial interest, direct or indirect, in the bidders whose proposals I will be reviewing. "Interest" may include, but is not limited to: current or former ownership in the bidder's company; current or former Board membership; current or former employment with the bidder; current or former personal contractual relationship with the bidder (example: paid consultant); and/or current or former relationship to a bidder's official which could reasonably be construed to constitute a conflict of interest (personal relationships may be perceived by the public as a potential conflict of interest).

I have not advised, consulted with or assisted any bidder in the preparation of any proposal submitted in response to this RFP nor have I submitted a letter of support or similar endorsement.

I understand and agree that the evaluation process is to be conducted in an impartial manner without bias or prejudice. In this regard, I hereby certify that, to the best of my knowledge, there are no circumstances that would reasonably support a good faith charge of bias. I further understand that in the event a good faith charge of bias is made, it will rest with me to decide whether I should be disqualified from participation in the evaluation process.

I agree to hold confidential all information related to the contents of Requests for Proposals presented during the review process until such time as the Department formally releases the award decision notices for public distribution.

Shonna Poulin Gutierrez

11/4/21

Signature

Date



STATE OF MAINE
DEPARTMENT OF Administrative and Financial
Services

Janet T. Mills
Governor

Kirsten Figueroa
Commissioner

AGREEMENT AND DISCLOSURE STATEMENT
RFP #: 202107103
RFP TITLE: Workers' Compensation Pharmacy Services

I, Susan LaBar, accept the offer to become a member of the Request for Proposals (RFP) Evaluation Team for the State of Maine Department of Administrative and Financial Services. I do hereby accept the terms set forth in this agreement AND hereby disclose any affiliation or relationship I may have in connection with a bidder who has submitted a proposal to this RFP.

Neither I nor any member of my immediate family have a personal or financial interest, direct or indirect, in the bidders whose proposals I will be reviewing. "Interest" may include, but is not limited to: current or former ownership in the bidder's company; current or former Board membership; current or former employment with the bidder; current or former personal contractual relationship with the bidder (example: paid consultant); and/or current or former relationship to a bidder's official which could reasonably be construed to constitute a conflict of interest (personal relationships may be perceived by the public as a potential conflict of interest).

I have not advised, consulted with or assisted any bidder in the preparation of any proposal submitted in response to this RFP nor have I submitted a letter of support or similar endorsement.

I understand and agree that the evaluation process is to be conducted in an impartial manner without bias or prejudice. In this regard, I hereby certify that, to the best of my knowledge, there are no circumstances that would reasonably support a good faith charge of bias. I further understand that in the event a good faith charge of bias is made, it will rest with me to decide whether I should be disqualified from participation in the evaluation process.

I agree to hold confidential all information related to the contents of Requests for Proposals presented during the review process until such time as the Department formally releases the award decision notices for public distribution.

Susan LaBar 11/5/21
Signature Date