

**State of Maine**  
**RFP / Proposal Master Score Sheet**

SCORESHEET FOR RFP 201909163 - Davis-Bacon Act Compliance Software as a Service									
PROPOSAL SUBMITTED BY:		eComply Solutions LLC		*Elation Systems, Inc		Infotech		LCPTracker, Inc.	
COST:		Cost:	533,450.00	Cost:	1,382,628.00	Cost:	1,467,160.00	Cost:	1,111,711.00
EVALUATION ITEM	POINTS AVAIL.								
Section I: Organization Qualifications and Experience	20	15		19		11		11	
Section II: Proposed Services	50	32		45		15		5	
Section III: Cost Proposal	25	25		10		9		12	
Potential future costs	5	4		5		2		0	
TOTAL	<u>100</u>	<u>76</u>		<u>79</u>		<u>37</u>		<u>28</u>	
PROPOSAL SUBMITTED BY:		UpNet Technologies		HOTB Software Solutions LLC					
COST:		Cost:	746,400.00						
EVALUATION ITEM	POINTS AVAIL.			Disqualified					
Section I: Organization Qualifications and Experience	20	7							
Section II: Proposed Services	50	10							
Section III: Cost Proposal	25	18							
Potential future costs	5	0							
TOTAL	<u>100</u>	<u>35</u>							

**Award Justification Statement**  
**RFP# 201909163 - Davis-Bacon Act Compliance Software as a Service**

**I. Summary**

Davis-Bacon Act Compliance Software as a Service for use in tracking Davis-Bacon Act compliance and Civil Rights compliance for payroll and payments for Federal and State funded projects for Maine Department of Transportation and Department of Environmental Protection. Services include implementation, import of extensive data from the current system, ongoing support, and training including annual contractor training.

**II. Evaluation Process**

Team consensus evaluation as outlined on the State of Maine Purchases Forms website procedural documentation.

<b>People</b>	<b>Expertise</b>
Gigi Ottman-Deeves	EEO Officer – system user, Davis-Bacon Act and Civil Rights compliance subject matter expert
Sherry Tompkins	EEO Officer – system user, Davis-Bacon Act and Civil Rights compliance subject matter expert
Angela Latno	System administrator, construction contract management expert
Brian Kittridge	Construction contract management expert, oversees systems administration of all Project Development systems
George Macdougall	Manager of Contracts Unit/DOT Project Development, subject matter expert, finance expert
Jen Chisum	Manager MaineIT/MDOT IT Planning unit, manages Departmental IT acquisitions

**III. Qualifications & Experience**

- DBA compliance is their primary business
- Supports many govt agencies, including DOTs
- Financial status is not concerning
- All references were strongly positive

**IV. Proposed Services**

- All functionality is already present. We do not have to wait for programmers to make customizations or modifications before being able to access full functionality of the system.
- It can be configured to support our workflows. We retain full control of the wage decision workflow

- Excellent usability for DOT and contractors
- The implementation is less risky as a massive data conversion is not required.

## **V. Cost Proposal**

Costs ranged from \$533,450 – \$1,467,160 with Elation second highest at \$1,382,626. An additional 5/5 was awarded based on Potential Future Costs – such as risk of exceeding license limitations and costs of post-implementation work.

## **VI. Conclusion**

The key factors in causing Elation to score highest overall was its fit to Departmental business processes and user-friendliness for DOT staff and contractors; its readiness for full implementation without need for programmers to make modifications or customizations; and the company's excellent track record not just with us but with the references as well.

## Lawrence, Kimbalie

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**From:** Chisum, Jennifer  
**Sent:** Wednesday, July 01, 2020 4:20 PM  
**To:** 'Huey@ecomplysolutions.com'  
**Subject:** Maine RFP 201909163 decision  
**Attachments:** ecomply notifiatiion.pdf

Thank you –  
Jennifer Chisum  
IT Planning at Maine Dept of Transportation  
MaineIT, Maine Dept of Finance and Administration  
16 SHS Augusta, ME 04333-0016  
Cell 207-620-2077  
[Jennifer.chisum@maine.gov](mailto:Jennifer.chisum@maine.gov)



**STATE OF MAINE  
DEPARTMENT OF TRANSPORTATION**

**Janet T. Mills  
Governor**

**Bruce Van Note  
Commissioner**

July 1, 2010

Huey Siah, Managing Director  
eComply Solutions LLC  
1400 112<sup>th</sup> Ave SE, Suite 100  
Bellevue, WA 98004

Huey.Siah@ecomplysolutions.com

**SUBJECT:** Notice of Conditional Contract Award under RFP # 201909163, Davis-Bacon Act Compliance Software as a Service

Dear Mr. Siah,

This letter is in regard to the subject Request for Proposals (RFP), issued by the State of Maine Department of Transportation for Davis-Bacon Act Compliance Software as a Service. The Department has evaluated the proposals received using the evaluation criteria identified in the RFP, and the Department is hereby announcing its conditional contract award to the following bidder:

- Elation Systems, Inc

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As stated in the RFP, following announcement of this award decision, all submissions in response to the RFP are considered public records available for public inspection pursuant to the State of Maine Freedom of Access Act (FOAA). 1 M.R.S. §§ 401 et seq.; 5 M.R.S. § 1825-B (6).

This award decision is conditioned upon final approval by the State Procurement Review Committee and the successful negotiation of a contract. A Statement of Appeal Rights has been provided with this letter; see below.

Thank you for your interest in doing business with the State of Maine.

Sincerely,

A handwritten signature in cursive script that reads "jennifer chisum".

Jennifer Chisum  
IT Planning at MaineDOT  
Jennifer.Chisum@maine.gov  
207-620-2077

## **STATEMENT OF APPEAL RIGHTS**

Any person aggrieved by an award decision may request an appeal hearing. The request must be made to the Director of the Bureau of General Services, in writing, within 15 days of notification of the contract award as provided in 5 M.R.S. § 1825-E (2) and the Rules of the Department of Administrative and Financial Services, Bureau of General Services, Division of Purchases, Chapter 120, § (2) (2).

## Lawrence, Kimbalie

---

**From:** Chisum, Jennifer  
**Sent:** Wednesday, July 01, 2020 4:00 PM  
**To:** 'Rick.Shi@elationsystems.com'  
**Subject:** Maine RFP 201909163 decision  
**Attachments:** ELATION Notification.pdf

Thank you –  
Jennifer Chisum  
IT Planning at Maine Dept of Transportation  
MaineIT, Maine Dept of Finance and Administration  
16 SHS Augusta, ME 04333-0016  
Cell 207-620-2077  
Jennifer.chisum@maine.gov





**STATE OF MAINE  
DEPARTMENT OF TRANSPORTATION**

**Janet T. Mills  
Governor**

**Bruce Van Note  
Commissioner**

July 1, 2020

Rick Shi  
Elation Systems, Inc.  
5000 Hopyard Road, Ste 405  
Pleasanton CA 94588

Rick.Shi@elationsystems.com

**SUBJECT:** Notice of Conditional Contract Award under RFP # 201909163, Davis-Bacon Act Compliance Software as a Service

Dear Mr. Shi,

This letter is in regard to the subject Request for Proposals (RFP), issued by the State of Maine Department of Transportation for Davis-Bacon Act Compliance Software as a Service. The Department has evaluated the proposals received using the evaluation criteria identified in the RFP, and the Department is hereby announcing its conditional contract award to the following bidder:

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Jennifer.Chisum@maine.gov  
207-620-2077

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## Lawrence, Kimbalie

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**From:** Chisum, Jennifer  
**Sent:** Wednesday, July 01, 2020 4:24 PM  
**To:** Aman Singha  
**Subject:** Maine RFP# 201909163 decision  
**Attachments:** HOTB Notification.pdf

Thank you –  
Jennifer Chisum  
IT Planning at Maine Dept of Transportation  
MaineIT, Maine Dept of Finance and Administration  
16 SHS Augusta, ME 04333-0016  
Cell 207-620-2077  
Jennifer.chisum@maine.gov



**STATE OF MAINE  
DEPARTMENT OF TRANSPORTATION**

**Janet T. Mills  
Governor**

**Bruce Van Note  
Commissioner**

July 1, 2020

Aman Singa, CRO  
HOTB Software Solutions, LLC  
540 Wald  
Irvine, CA 92618

Aman.Singa@hotbsoftware.com

**SUBJECT:** Notice of Conditional Contract Award under RFP # 201909163, Davis-Bacon Act Compliance Software as a Service

Dear Mr. Singa,

This letter is in regard to the subject Request for Proposals (RFP), issued by the State of Maine Department of Transportation for Davis-Bacon Act Compliance Software as a Service. The Department has evaluated the proposals received using the evaluation criteria identified in the RFP, and the Department is hereby announcing its conditional contract award to the following bidder:

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Jennifer Chisum  
IT Planning at MaineDOT  
Jennifer.Chisum@maine.gov  
207-620-2077

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## Lawrence, Kimbalie

---

**From:** Chisum, Jennifer  
**Sent:** Wednesday, July 01, 2020 4:02 PM  
**To:** Will.mcclave@infotechinc.com  
**Subject:** Maine RFP 201909163 decision  
**Attachments:** INFOTECH Notification.pdf

Thank you –  
Jennifer Chisum  
IT Planning at Maine Dept of Transportation  
MaineIT, Maine Dept of Finance and Administration  
16 SHS Augusta, ME 04333-0016  
Cell 207-620-2077  
Jennifer.chisum@maine.gov





**STATE OF MAINE  
DEPARTMENT OF TRANSPORTATION**

**Janet T. Mills  
Governor**

**Bruce Van Note  
Commissioner**

July 1, 2020

Will McClave, President, Systems  
Info Tech, Inc., DBA Infotech  
2970 SW 50<sup>th</sup> Terrace  
Gainesville, Florida 32608

Will.mcclave@infotechinc.com

**SUBJECT:** Notice of Conditional Contract Award under RFP # 201909163, Davis-Bacon Act Compliance Software as a Service

Dear Mr. McClave,

This letter is in regard to the subject Request for Proposals (RFP), issued by the State of Maine Department of Transportation for Davis-Bacon Act Compliance Software as a Service. The Department has evaluated the proposals received using the evaluation criteria identified in the RFP, and the Department is hereby announcing its conditional contract award to the following bidder:

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Jennifer Chisum  
IT Planning at MaineDOT  
Jennifer.Chisum@maine.gov  
207-620-2077

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## Lawrence, Kimbalie

---

**From:** Chisum, Jennifer  
**Sent:** Wednesday, July 01, 2020 4:03 PM  
**To:** Gcenci@lpctracker.com  
**Subject:** Maine RFP 201909163 decision  
**Attachments:** LCP Notification.pdf

Thank you –  
Jennifer Chisum  
IT Planning at Maine Dept of Transportation  
MaineIT, Maine Dept of Finance and Administration  
16 SHS Augusta, ME 04333-0016  
Cell 207-620-2077  
Jennifer.chisum@maine.gov



**STATE OF MAINE  
DEPARTMENT OF TRANSPORTATION**

**Janet T. Mills  
Governor**

**Bruce Van Note  
Commissioner**

July 1, 2020

Gary Cenci  
LCPtracker, Inc.  
117 E. Chapman Ave.  
Orange, CA 92866

[Gcenci@lpctracker.com](mailto:Gcenci@lpctracker.com)

**SUBJECT:** Notice of Conditional Contract Award under RFP # 201909163, Davis-Bacon Act Compliance Software as a Service

Dear Mr. Cenci,

This letter is in regard to the subject Request for Proposals (RFP), issued by the State of Maine Department of Transportation for Davis-Bacon Act Compliance Software as a Service. The Department has evaluated the proposals received using the evaluation criteria identified in the RFP, and the Department is hereby announcing its conditional contract award to the following bidder:

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Jennifer Chisum  
IT Planning at MaineDOT  
Jennifer.Chisum@maine.gov  
207-620-2077

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## Lawrence, Kimbalie

---

**From:** Chisum, Jennifer  
**Sent:** Wednesday, July 01, 2020 4:03 PM  
**To:** Jennifer.amys@upnettec.com  
**Subject:** Maine RFP 201909163 decision  
**Attachments:** UPNET Notification.pdf

Thank you –  
Jennifer Chisum  
IT Planning at Maine Dept of Transportation  
MaineIT, Maine Dept of Finance and Administration  
16 SHS Augusta, ME 04333-0016  
Cell 207-620-2077  
Jennifer.chisum@maine.gov





**STATE OF MAINE  
DEPARTMENT OF TRANSPORTATION**

**Janet T. Mills  
Governor**

**Bruce Van Note  
Commissioner**

July 1, 2020

Jennifer Amys, CEO  
UpNet Technologies, Inc.  
7825 Washington Ave S.  
Minneapolis, MN 55439

Jennifer.amys@upnettec.com

**SUBJECT:** Notice of Conditional Contract Award under RFP # 201909163, Davis-Bacon Act Compliance Software as a Service

Dear Ms. Amys,

This letter is in regard to the subject Request for Proposals (RFP), issued by the State of Maine Department of Transportation for Davis-Bacon Act Compliance Software as a Service. The Department has evaluated the proposals received using the evaluation criteria identified in the RFP, and the Department is hereby announcing its conditional contract award to the following bidder:

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Jennifer Chisum  
IT Planning at MaineDOT  
Jennifer.Chisum@maine.gov  
207-620-2077

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**STATE OF MAINE  
TEAM CONSENSUS EVALUATION NOTES**

**RFP #: 201909163**

**RFP TITLE:** Davis-Bacon Act Compliance Software as a Service

**BIDDER:** eComply

**DATE:** 6/1/2020

\*\*\*\*\*

**Instructions:** *The purpose of this form is to record all evaluation notes and scoring that is obtained through consensus discussions among the full evaluation team for this Request for Proposals (RFP) process. The RFP Coordinator or Lead Evaluator should complete this form and maintain the only copy. This form should reflect the full team's consensus evaluations, and this form is **not** meant to take the place of individual evaluation notes, which are still required from each member of the evaluation team. A separate form is available for individual evaluation notes. Please submit a copy of this document to the Division of Procurement Services as part of your contract award selection documents.*

**DEPARTMENT NAME:** Department of Transportation

**NAME OF RFP COORDINATOR:** Jennifer Chisum

**NAMES OF EVALUATORS:** George MacDougall, Brian Kittridge, Angela Latno, Sherry Tompkins, Gigi Ottman-Deeves, Jennifer Chisum

\*\*\*\*\*

**SUMMARY PAGE**

		<u>Points Awarded:</u>
<b><u>Numerical Score:</u></b>		
Section I. Organization Qualifications and Experience	(Max: 20 Points)	<b>15</b>
Section II. Proposed Services	(Max: 50 Points)	<b>32</b>
Section III: Cost Proposal	(Max: 25 Points)	<b>25</b>
Potential Future Costs	(Max: 5 Points)	<b>4</b>
<b>TOTAL POINTS</b>	(Max: 100 Points)	<b>76</b>

**STATE OF MAINE  
TEAM CONSENSUS EVALUATION NOTES**

**RFP #: 201909163**

**RFP TITLE:** Davis-Bacon Act Compliance Software as a Service

**BIDDER:** eComply

**DATE:** 6/1/2020

\*\*\*\*\*

**EVALUATION OF SECTION I  
Organization Qualifications and Experience**

**Total Points Available:** 20

**Score:** 15

\*\*\*\*\*

**Evaluation Team Comments:**

Organization Qualifications and Experience

- Qualifications for Davis-Bacon Act software provision and support
  - Very new company (3 yrs), due to split from an existing company with >20 yrs experience. Hard to know how much of the technology and Davis Bacon Act expertise carried over.
  - DBA is primary business line
  - Designed for Government agencies, at least 1 State DOT uses it
  - High retention rate by customers
  - DBE certified firm.
- Litigation
  - none
- Financial Viability
  - Some concerns
- Subcontractors
  - none
- Projects
  - All references were strongly positive
- Insurance
  - No concerns

**STATE OF MAINE  
TEAM CONSENSUS EVALUATION NOTES**

**RFP #: 201909163**

**RFP TITLE:** Davis-Bacon Act Compliance Software as a Service

**BIDDER:** eComply

**DATE:** 6/1/2020

\*\*\*\*\*

**EVALUATION OF SECTION II  
Proposed Services**

**Total Points Available:** 50

**Score:** 32

\*\*\*\*\*

**Evaluation Team Comments:**

- Software Proposed
  - No usage limitations
- Proposed DBA functionality
  - Nearly all functionality is present already
  - Usability - Overly reliant on reports over UI screens which slows down the user
  - Can be configured to meet most of our workflow need however we strongly dislike Wage Decision and similar wage rate management workflow functionality:
    - Wage Decision requests in various statuses must be pulled up by running report rather than in UI list
    - Vendor will not allow the Department to enter wage rates for wage decisions/OJT etc, they confirmed that is a non-negotiable. We must notify Vendor to make the changes which adds unneeded steps/delay/failure point.
  - The ODATA reporting is configured against a database copy so it can't impact production; may be challenging to learn
- Project Set Support
  - No concerns
- Contractor Impact
  - Integrated with many payroll systems
  - Robust payroll import for nonintegrated payrolls
  - Contractors can request wage requests through the system
  - Vendor supports contractors
- Payroll Submission Validation
  - Can be configured to meet our needs
- Field Interview Support
  - easy to upload but after upload, you have to run a report to find discrepancies against CPRs.
  - According to demo, we cannot capture manual interviews within system in a way that allows for validation against CPR
- Systems Maturity
  - mature system with large user base
  - 2015 major upgrade to modern architecture
  - Satisfied with change control processes
- Implementation Services
  - Implementation plan seems reasonable although timeline seems aggressive
- Project Data Migration Proposed
  - They have migrated Elation data before, are able to describe what they can migrate, confident
- Customer Support
  - Good hours, comfortable with modes of contact
- Training
  - No issues
  - online resources are already available
- Security Practices
  - No issues
- IT hosting Provision (including SLA and Outage Report)

**STATE OF MAINE  
TEAM CONSENSUS EVALUATION NOTES**

**RFP #: 201909163**

**RFP TITLE:** Davis-Bacon Act Compliance Software as a Service

**BIDDER:** eComply

**DATE:** 6/1/2020

- No issues
- State of Maine IT Policy Compliance
  - No issues
- Caveats and Comments
  - No issues
- Worksheet
  - Mandatory requirements can be met with some minor modifications

**STATE OF MAINE  
TEAM CONSENSUS EVALUATION NOTES**

**RFP #: 201909163**

**RFP TITLE:** Davis-Bacon Act Compliance Software as a Service

**BIDDER:** eComply

**DATE:** 6/1/2020

\*\*\*\*\*

**EVALUATION OF SECTION III  
Cost Proposal  
Price: Comparison with Lowest Bid**

**Total Points Available: 30 Score: \_\_29\_\_**

\*\*\*\*\*

Lowest submitted Cost Proposal	÷	Cost Proposal being scored	x	Score Weight	=	Score
533,450.00	÷	533,450.00	x	25 points	=	25

**Potential Future Costs Form (5 Points): 4**

- No risk of license cost changes
- Moderately low risk of post-acceptance work except data conversion remediation given low amount of customization/development proposed.



**STATE OF MAINE  
TEAM CONSENSUS EVALUATION NOTES**

**RFP #: 201909163**

**RFP TITLE:** Davis-Bacon Act Compliance Software as a Service

**BIDDER:** Elation

**DATE:** 6/1/2020

\*\*\*\*\*

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**DEPARTMENT NAME:** Department of Transportation

**NAME OF RFP COORDINATOR:** Jennifer Chisum

**NAMES OF EVALUATORS:** George MacDougall, Brian Kittridge, Angela Latno, Sherry Tompkins, Gigi Ottman-Deeves, Jennifer Chisum

\*\*\*\*\*

**SUMMARY PAGE**

		<u>Points Awarded:</u>
<b>Numerical Score:</b>		
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Potential Future Costs	(Max: 5 Points)	<b>5</b>
<b>TOTAL POINTS</b>	(Max: 100 Points)	<b>79</b>

**STATE OF MAINE  
TEAM CONSENSUS EVALUATION NOTES**

**RFP #: 201909163**

**RFP TITLE:** Davis-Bacon Act Compliance Software as a Service

**BIDDER:** Elation

**DATE:** 6/1/2020

\*\*\*\*\*

**EVALUATION OF SECTION I  
Organization Qualifications and Experience**

**Total Points Available:** 20

**Score:** 19

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**Evaluation Team Comments:**

Organization Qualifications and Experience

- Qualifications for Davis-Bacon Act software provision and support
  - 15 years doing Davis-Bacon compliance software; 12 with us
  - DBA is primary business line
  - Supports many govt agencies, including at least 2 other DOTs;
  - Strong technology and business knowledge
  - DBE certified firm.
- Litigation
  - none
- Financial Viability
  - No concerns
- Subcontractors
  - none
- Projects
  - All references were strongly positive
- Insurance
  - No concerns

**STATE OF MAINE  
TEAM CONSENSUS EVALUATION NOTES**

**RFP #: 201909163**

**RFP TITLE:** Davis-Bacon Act Compliance Software as a Service

**BIDDER:** Elation

**DATE:** 6/1/2020

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**EVALUATION OF SECTION II  
Proposed Services**

**Total Points Available:** 50

**Score:** 45

\*\*\*\*\*

**Evaluation Team Comments:**

- Software Proposed
  - No usage limitations
- Proposed DBA functionality
  - All functionality is present already
  - Good usability
  - can be configured to support our workflows
  - We can customize our own reports easily
- Project Set Support
  - No concerns
- Contractor Impact
  - Decoupled integration - contractors use mapping tool to submit CPRS from any system; current contractors are already using it
  - Contractors can submit wage requests through system
  - Vendor supports contractors
- Payroll Submission Validation
  - No concerns
- Field Interview Support
  - Can upload and validate manual interviews against CPR by associating scanned doc with interview form and entering rates manually.
- Systems Maturity
  - mature system with large user base
  - major rebuild in 2015 to modern architecture
  - We have had a few change control / communication issues -- We have occasionally been blindsided by changes in functionality after upgrades; have not benefited from new features fully due to lack of information
- Implementation Services
  - it is currently used at DOT so very low effort – just adding DEP and splitting project sets
- Project Data Migration Proposed
  - None required
- Customer Support
  - Comfortable with modes of contact
  - not satisfied with support availability of 7-4 Pacific Time
  - otherwise excellent support in past
- Training
  - No issues
  - Online training resources are already available
- Security Practices
  - No issues
- IT hosting Provision (including SLA and Outage Report)
  - No issues
- State of Maine IT Policy Compliance
  - No issues
- Caveats and Comments

**STATE OF MAINE  
TEAM CONSENSUS EVALUATION NOTES**

**RFP #: 201909163**

**RFP TITLE:** Davis-Bacon Act Compliance Software as a Service

**BIDDER:** Elation

**DATE:** 6/1/2020

- No issues
- Worksheet
  - Mandatory requirements are met without modification except customer service hours

**STATE OF MAINE  
TEAM CONSENSUS EVALUATION NOTES**

**RFP #: 201909163**

**RFP TITLE:** Davis-Bacon Act Compliance Software as a Service

**BIDDER:** Elation

**DATE:** 6/1/2020

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**EVALUATION OF SECTION III  
Cost Proposal  
Price: Comparison with Lowest Bid**

**Total Points Available: 30 Score: \_\_15\_\_**

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<b>Lowest submitted Cost Proposal</b>	<b>÷</b>	<b>Cost Proposal being scored</b>	<b>x</b>	<b>Score Weight</b>	<b>=</b>	<b>Score</b>
533,450.00	÷	1,382,628.00	x	25 points	=	10

**NOTE:** Cost sheet stated: Proposed cost must be the sum of the above itemized costs. The sum of the above itemized costs will be used if they do not match. Therefore we used \$1,382,628.00 rather than their bottom line of \$1,382,626.00. Both result in score of 10.

**Potential Future Costs Form (5 Points): 5**

Low risk of unexpected additional costs based on past experience, unrestricted license, and low amount of implementation work required.

**STATE OF MAINE  
TEAM CONSENSUS EVALUATION NOTES**

**RFP #: 201909163**

**RFP TITLE:** Davis-Bacon Act Compliance Software as a Service

**BIDDER:** HOTB Software

**DATE:** 6/1/2020

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**DEPARTMENT NAME:** Department of Transportation

**NAME OF RFP COORDINATOR:** Jennifer Chisum

**NAMES OF EVALUATORS:** George MacDougall, Brian Kittridge, Angela Latno, Sherry Tompkins, Gigi Ottman-Deeves, Jennifer Chisum

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**SUMMARY PAGE**

<b>Disqualified. Non-compliant to the RFP. Proposal not evaluated.</b>		
		<u>Points Awarded:</u>
<b>Numerical Score:</b>		
Section I. Organization Qualifications and Experience	(Max: 20 Points)	
Section II. Proposed Services	(Max: 50 Points)	
Section III: Cost Proposal	(Max: 30 Points)	
<b>TOTAL POINTS</b>		
(Max: 100 Points)		

**STATE OF MAINE  
TEAM CONSENSUS EVALUATION NOTES**

**RFP #:**

**RFP TITLE:** Davis-Bacon Act Compliance Software as a Service

**BIDDER:** Infotech

**DATE:** 6/1/2020

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**Instructions:** *The purpose of this form is to record all evaluation notes and scoring that is obtained through consensus discussions among the full evaluation team for this Request for Proposals (RFP) process. The RFP Coordinator or Lead Evaluator should complete this form and maintain the only copy. This form should reflect the full team's consensus evaluations, and this form is **not** meant to take the place of individual evaluation notes, which are still required from each member of the evaluation team. A separate form is available for individual evaluation notes. Please submit a copy of this document to the Division of Procurement Services as part of your contract award selection documents.*

**DEPARTMENT NAME:** Department of Transportation

**NAME OF RFP COORDINATOR:** Jennifer Chisum

**NAMES OF EVALUATORS:** George MacDougall, Brian Kittridge, Angela Latno, Sherry Tompkins, Gigi Ottman-Deeves, Jennifer Chisum

\*\*\*\*\*

**SUMMARY PAGE**

		<u>Points Awarded:</u>
<b>Numerical Score:</b>		
Section I. Organization Qualifications and Experience	(Max: 20 Points)	<b>11</b>
Section II. Proposed Services	(Max: 50 Points)	<b>15</b>
Section III: Cost Proposal	(Max: 30 Points)	<b>9</b>
Potential Future Costs	(Max: 5 Points)	<b>2</b>
<b>TOTAL POINTS</b>	(Max: 100 Points)	<b>37</b>

**STATE OF MAINE  
TEAM CONSENSUS EVALUATION NOTES**

**RFP #:**

**RFP TITLE:** Davis-Bacon Act Compliance Software as a Service

**BIDDER:** Infotech

**DATE:** 6/1/2020

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**EVALUATION OF SECTION I  
Organization Qualifications and Experience**

**Total Points Available:** 20

**Score:** 11

\*\*\*\*\*

**Evaluation Team Comments:**

**Organization Qualifications and Experience**

- Qualifications for Davis-Bacon Act software provision and support
  - 30 years as AASHTO's contractor on this software; Project Civil Rights & Labor module about 11 yrs old
  - DBA is not primary business line or focus of the software;
  - Designed for DOTs; provided some type of implementation support to 12 State DOTs implementing Civil Rights module
  - High volume of projects supported
  - Strong technology knowledge; Davis-Bacon enforcement expertise seems less reliable
- Litigation
  - none
- Financial Viability
  - No concerns
- Subcontractors
  - None. However AASHTO not Infotech licenses and manages the software
- Projects
  - They have done the implementation of TRANSPORT modules before, although not this one.
  - Strong inflexible opinions about what our business requirements should be - They claimed in demo and follow-up letter that user sign-in at start of session was sufficient for e-signature under the law, however our lawyers rereviewed the Davis-Bacon law on this point and disagree. References mentioned similar frustrations.
  - In our experience, their internal communications are poor - it has led to delays and confusion. In this proposal, they incorrectly state that Construction is already implemented [by them] for MaineDOT.
- Insurance
  - No concerns



**STATE OF MAINE  
TEAM CONSENSUS EVALUATION NOTES**

**RFP #:**

**RFP TITLE:** Davis-Bacon Act Compliance Software as a Service

**BIDDER:** Infotech

**DATE:** 6/1/2020

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**EVALUATION OF SECTION II  
Proposed Services**

**Total Points Available:** 50

**Score:** 15

\*\*\*\*\*

**Evaluation Team Comments:**

- Software Proposed
  - The module is closely integrated with other AASHTOWARE PROJECT modules, not discrete well documented touchpoints. References found it was difficult to configure because it impacted other modules. Our current use of the system may constrain DEP configuration options as DEP does not use the rest of the system.
- Proposed DBA functionality
  - Some features we need are not built yet
  - not user friendly – Confusing layout and overcomplicated workflows. Overly reliant on reports over UI screens. Too few list screens available. System assumptions not documented and are not intuitive to references. Complicated permissions
  - rigid workflows that require customization rather than configuration to align with our current practices
  - Department enters all Wage Determinations
  - oData reporting runs against the production database directly rather than a copy, so it can impact production system performance; may be difficult to learn.
- Project Set Support
  - Their use of contract and extra project numbers to handle the funding is very confusing.
- Contractor Impact
  - Inflexible spreadsheet for import option, few integrated payrolls. Many contractors would have to hire IT contractors to help create their payroll loads
  - Each employee is on a separate webpage, no list screens
  - Contractors cannot submit wage requests through system
  - No generic contractor training or documentation available
  - DOT must provide the contractor support and annual training, and manage all userids and passwords.
- Payroll Submission Validation
  - Too many steps; too many reports to run in workflow.
  - CPR signature functionality does not comply with the Davis-Bacon requirements and Infotech is resistant to changing it
  - Our desired workflow for subcontractor CPR submissions requires awkward workaround
  - Functionality will not support different exception rules for different project sets
- Field Interview Support
  - Signatures not captured
  - Once locked cannot be edited by anyone, even administrators.
  - Complicated to set up form fields to avoid overwriting application data inadvertently – once uploaded must design form carefully so people can tell what data is from interview and what's from the system
  - Complicated to upload and validate against CPR.
  - Can handle manual interviews
- Systems Maturity
  - mature system
  - Only five States currently use it to submit CPRs, that's a very small user base and slow adoption rate.

## STATE OF MAINE TEAM CONSENSUS EVALUATION NOTES

**RFP #:**

**RFP TITLE:** Davis-Bacon Act Compliance Software as a Service

**BIDDER:** Infotech

**DATE:** 6/1/2020

- UI upgraded to web in 2009
- AASHTO's software management model is not agile – the change process is very slow unless we fund the change. Risk to us if the Davis-Bacon requirements change.
- Implementation Services
  - Until April 1, 2021 or so we cannot use the system for data entry of CPRs and fringes- just images means minimum of 9 months without most of the critical functionality of the system. The only way to obtain the data is to have the contractors resubmit those CPRs again after Phase 2 go-live.
  - They will not be able to start when expected because Infotech hosted Construction project is currently delayed.
  - It will have to be more complex than described due to poor assumptions about our system architecture: In demo, they said integration with CAS would have to be design/built differently than Construction. We have to run both CAS and Construction in parallel for a few years.
  - The references' implementations tended to require more manhours and longer project durations than Infotech is proposing
- Project Data Migration Proposed
  - Data migration risks impacting other parts of our system.
- Customer Support
  - They do not support the contractors.
  - Otherwise satisfied with support modes and hours.
  - Good references, including most of our past support experience.
  - We can view our support tickets on AASHTO website
- Training
  - we must provide all contractor training including the onsite classes *required* in the RFP
  - no generic training resources are available, all training must be developed for this implementation
- Security Practices
  - They stated no PII is stored in the system and therefore no special protections are required. In the demo, we questioned PII fields on form. They explained that they assume we would chose to store no PII in the system. We could unknowingly put PII at risk in future.
- IT hosting Provision (including SLA and Outage Report)
  - No concerns, already vetted for Preconstruction hosting
- State of Maine IT Policy Compliance
  - No concerns, already vetted for Preconstruction hosting
- Caveats and Comments
  - No issues
- Worksheet
  - Several customizations are proposed to meet our requirements. We prefer not to have to customize as this increases the difficulty of upgrades and maintenance.

**STATE OF MAINE  
TEAM CONSENSUS EVALUATION NOTES**

**RFP #:**

**RFP TITLE:** Davis-Bacon Act Compliance Software as a Service

**BIDDER:** Infotech

**DATE:** 6/1/2020

\*\*\*\*\*

**EVALUATION OF SECTION III  
Cost Proposal  
Price: Comparison with Lowest Bid**

**Total Points Available: 30 Score: \_\_ 11 \_\_**

\*\*\*\*\*

<b>Lowest submitted Cost Proposal</b>	<b>÷</b>	<b>Cost Proposal being scored</b>	<b>x</b>	<b>Score Weight</b>	<b>=</b>	<b>Score</b>
533,450.00	÷	1,467,160.00	x	25 points	=	9

**Potential Future Costs Form (5 Points): 2**

Moderate risk of post-acceptance work costs needed given phased approach to implementation and proposed development/customizations

Moderate risk of license cost increase – each new field interviewer requires additional sync server license purchase from AASHTO.

# STATE OF MAINE TEAM CONSENSUS EVALUATION NOTES

**RFP #: 201909163**

**RFP TITLE:** Davis-Bacon Act Compliance Software as a Service

**BIDDER:** LCPTTracker

**DATE:** 6/1/2020

\*\*\*\*\*

**Instructions:** *The purpose of this form is to record all evaluation notes and scoring that is obtained through consensus discussions among the full evaluation team for this Request for Proposals (RFP) process. The RFP Coordinator or Lead Evaluator should complete this form and maintain the only copy. This form should reflect the full team's consensus evaluations, and this form is **not** meant to take the place of individual evaluation notes, which are still required from each member of the evaluation team. A separate form is available for individual evaluation notes. Please submit a copy of this document to the Division of Procurement Services as part of your contract award selection documents.*

**DEPARTMENT NAME:** Department of Transportation

**NAME OF RFP COORDINATOR:** Jennifer Chisum

**NAMES OF EVALUATORS:** George MacDougall, Brian Kittridge, Angela Latno, Sherry Tompkins, Gigi Ottman-Deeves, Jennifer Chisum

\*\*\*\*\*

## SUMMARY PAGE

		<u>Points Awarded:</u>
<b>Numerical Score:</b>		
Section I. Organization Qualifications and Experience	(Max: 20 Points)	<b>11</b>
Section II. Proposed Services	(Max: 50 Points)	<b>5</b>
Section III: Cost Proposal	(Max: 30 Points)	<b>12</b>
Potential Future Costs	(Max: 5 Points)	<b>0</b>
<b>TOTAL POINTS</b>	(Max: 100 Points)	<b>28</b>

**STATE OF MAINE  
TEAM CONSENSUS EVALUATION NOTES**

**RFP #: 201909163**

**RFP TITLE:** Davis-Bacon Act Compliance Software as a Service

**BIDDER:** LCPTTracker

**DATE:** 6/1/2020

\*\*\*\*\*

**EVALUATION OF SECTION I  
Organization Qualifications and Experience**

**Total Points Available:** 20

**Score:** 11

\*\*\*\*\*

**Evaluation Team Comments:**

Organization Qualifications and Experience

- Qualifications for Davis-Bacon Act software provision and support
  - 16 years doing Davis-Bacon compliance software
  - DBA is primary business line
  - Supports many govt agencies, including 9 state DOTs;
  - Strong technology and business knowledge
- Litigation
  - none
- Financial Viability
  - No concerns
- Subcontractors
  - B2Gnow Diversity Management System
  - Established – since 2002
  - 5 DOTs using this combination.
- Projects
  - References were mixed reviews
  - Only one reference appeared to have the LCPTTracker / B2Gnow combination proposed
- Insurance
  - No concerns

**STATE OF MAINE  
TEAM CONSENSUS EVALUATION NOTES**

**RFP #: 201909163**

**RFP TITLE:** Davis-Bacon Act Compliance Software as a Service

**BIDDER:** LCPTTracker

**DATE:** 6/1/2020

**EVALUATION OF SECTION II  
Proposed Services**

**Total Points Available:** 50

**Score:**   5  

\*\*\*\*\*

**Evaluation Team Comments:**

**Software Proposed**

- Multiple licenses each with its own restrictions to be tracked
- Some license restrictions confusing, such as “event” limit.

**Proposed DBA functionality**

- Functionality we need is not built yet, such as: automated email notifications, Internal review/field interview support, civil rights reports. Many mandatory features must be built for us and/or will not be available until at least 2021.
- Poor usability due to the use of two systems –
  - 2 separate SAAS services with separate logons/passwords must be used by Contractors and MaineDOT
  - Reference stated LCPTTracker doesn’t sync well with b2GNow
  - Have to constantly hop between the two applications to do many workflows; redundant setup; for projects for example, have to enter partial information in B2GNow, sync, then finish the data entry in LCPTTracker.
  - References say system is challenging to configure properly and difficult to learn
- We dislike that LCPTTracker not DOT must run the revalidation of the CPR’s after wage decisions are finalized
- Must use separate and different, reporting tools for each system, no one source for all data.

**Project Set Support**

- Risk of problems due to inflexible permissions setup in LCPTTracker based on 9 roles

**Contractor Impact**

- Contractor must learn 2 systems
- References stressed need for training as contractors find the system difficult to learn
- Some payroll integrations exist, as well as the default. References report that some integrations don’t work well. Contractors can pay them directly for custom map
- Contractors cannot submit wage requests through system
- Vendors support contractor --- but contractor deals directly with two vendors for support.

**Payroll Submission Validation**

- No concerns

**Field Interview Support**

- According to demo, we cannot capture manual interviews within system in a way that allows for validation against CPR

**Systems Maturity**

- LCPTTracker is mature system with large user base
- LCPTTracker has had no major upgrade in 17 years until now - currently upgrading the UI
- Poor change control – changes to the product are delivered to all customers without prior notification
- No information provided on B2GNow although it provides a significant portion of the functionality

**Implementation Services**

- High risk implementation – they are doing an atypical migration by doing LCPTTracker, followed by B2GNow within 9 months rather than the other way around, which will impact initial work processes; and will require them to rework interfaces, data migration, and workflows when B2GNow is implemented. Some mandatory features are provided by B2GNow, which would be unavailable for first 9 months.
- They propose a number of customizations to LCPTTracker and B2GNow to meet mandatory requirements which are not in the implementation plan, simultaneously they are making a major LCPTTracker UI upgrade which increases risk of delay or error. References say that they have long waits for software changes.

## STATE OF MAINE TEAM CONSENSUS EVALUATION NOTES

**RFP #: 201909163**

**RFP TITLE:** Davis-Bacon Act Compliance Software as a Service

**BIDDER:** LCPTTracker

**DATE:** 6/1/2020

- LCPTTracker and B2GNow implementation teams are separate project teams from different companies. In demo, they could not describe how they were coordinated.
- It will be challenging to meet their expectation that we involve contractors in systems testing prior to implementation
- They emphasize the importance of data conversion completeness and speed to the implementation timeline, but express strong doubt that the data conversion will be successful or timely.

### Project Data Migration Proposed

- They predict failure due to their relationship with Elation and the difficulty converting Elation data (e.g. they needed full SSN for each contractor employee which is unavailable from Elation). Unable to obtain and convert CPR audit trails, history, fringe benefit reports in past.

### Customer Support

- Satisfied with hours and modes for LCPTTracker customer support.
- According to reference, LCPTTracker support is helpful. On Thursdays and Fridays, when more users do payroll, there are "longer wait times".
- No information provided for B2GNow although we are expected to use their customer support for that system.

### Training

- Training plan unclear
- Online training is already available for LCPTTracker; unknown on B2GNow.

### Security Practices

- Unclear on management of userids and passwords between the two systems
- No information was provided for B2GNow.

### IT hosting Provision (including SLA and Outage Report)

- No information was provided for B2GNow except that they are hosted by a different vendor.
- SLA: Resolution "Goal" of 8 days for Critical 'PRODUCTION HALTED' issues is too long
- SLA: concerning exclusions of responsibility
- Session timeout for the application is 20 minutes is too fast.

### State of Maine IT Policy Compliance

- They consider themselves exempt from the Remote Hosting policy as "mass-market application" like Dropbox or Quickbase. We do not.

### Caveats and Comments

- No issues

### Worksheet

- Around 25 features, at least 13 Mandatory, require modification.
- Some modifications proposed are product customizations rather than configuration or custom report development. We prefer not to rely on customized software as it tends to increase difficulty of customer support and successful release upgrades.

**STATE OF MAINE  
TEAM CONSENSUS EVALUATION NOTES**

**RFP #: 201909163**

**RFP TITLE:** Davis-Bacon Act Compliance Software as a Service

**BIDDER:** LCPTracker

**DATE:** 6/1/2020

\*\*\*\*\*

**EVALUATION OF SECTION III  
Cost Proposal  
Price: Comparison with Lowest Bid**

**Total Points Available: 30 Score: \_\_12\_\_**

\*\*\*\*\*

Lowest submitted Cost Proposal	÷	Cost Proposal being scored	x	Score Weight	=	Score
533,450.00	÷	1,111,711.00	x	25 points	=	12

\*The Proposed Cost to be used in the scoring cost formula for evaluation purposes was stated at 1,111,712.00. Form said "Proposed cost must be the sum of the above itemized costs. The sum of the above itemized costs will be used if they do not match. " so we used the sum of \$1,111,711.00. This did not impact score.

**Potential Future Costs Form (5 Points): 0**

High risk of increased license costs; High license cost increases

high risk of post-implementation work due to amount of customization/development; high labor rates;



**STATE OF MAINE  
TEAM CONSENSUS EVALUATION NOTES**

**RFP #:**

**RFP TITLE:** Davis-Bacon Act Compliance Software as a Service

**BIDDER:** UpNet

**DATE:** 6/1/2020

\*\*\*\*\*

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**DEPARTMENT NAME:** Department of Transportation

**NAME OF RFP COORDINATOR:** Jennifer Chisum

**NAMES OF EVALUATORS:** George MacDougall, Brian Kittridge, Angela Latno, Sherry Tompkins, Gigi Ottman-Deeves, Jennifer Chisum

\*\*\*\*\*

**SUMMARY PAGE**

		<u>Points Awarded:</u>
<b>Numerical Score:</b>		
Section I. Organization Qualifications and Experience	(Max: 20 Points)	<b>7</b>
Section II. Proposed Services	(Max: 50 Points)	<b>10</b>
Section III: Cost Proposal	(Max: 30 Points)	<b>18</b>
Potential Future Costs	(Max: 5 Points)	<b>0</b>
<b>TOTAL POINTS</b>	(Max: 100 Points)	<b>35</b>

**STATE OF MAINE  
TEAM CONSENSUS EVALUATION NOTES**

**RFP #:**

**RFP TITLE:** Davis-Bacon Act Compliance Software as a Service

**BIDDER:** UpNet

**DATE:** 6/1/2020

\*\*\*\*\*

**EVALUATION OF SECTION I  
Organization Qualifications and Experience**

**Total Points Available:** 20

**Score:**   7  

\*\*\*\*\*

**Evaluation Team Comments:**

**Organization Qualifications and Experience**

- Qualifications for Davis-Bacon Act software provision and support
  - Davis Bacon module is 7 yrs old; 24 years in software development
  - DBA is not primary business line or focus of the software
  - Small customer base, does not include any DOTs
  - Strong technology experience; Davis-Bacon expertise is not emphasized
- Litigation
  - none
- Financial Viability
  - Non responsive
- Subcontractors
  - none
- Projects
  - References all work at a much smaller scale - fewer projects/contractors
  - References mostly positive
- Insurance
  - No concerns

**STATE OF MAINE  
TEAM CONSENSUS EVALUATION NOTES**

**RFP #:**

**RFP TITLE:** Davis-Bacon Act Compliance Software as a Service

**BIDDER:** UpNet

**DATE:** 6/1/2020

\*\*\*\*\*

**EVALUATION OF SECTION II  
Proposed Services**

**Total Points Available:** 50

**Score:** 10

\*\*\*\*\*

**Evaluation Team Comments:**

- Software Proposed
  - License limit of \$400 million annual construction value
- Proposed DBA functionality
  - Some features we need are not built yet. Functionality seems immature in places – they have to modify CPR display to show the hours the employee worked for example.
  - Flexibility to meet our workflows, but seems to be more based on customization than desirable.
  - not user friendly – confusing, you have to jump around a lot
  - we can customize our own reports, tool looks reasonably easy to use
- Project Set Support
  - No concerns
- Contractor Impact
  - Only CSV upload through a set template by default, concerned about user friendliness. Contractor can pay them directly for a custom translation map
  - Contractor cannot submit wage rate requests electronically
  - Vendor supports contractor
- Payroll Submission Validation
  - Few rules, only 23
- Field Interview Support
  - To be developed for this implementation
- Systems Maturity
  - Modern technology but not mature system - they are still building out business functionality, and not just for Davis-Bacon Act
  - Only 35 contractors using it – extremely small user base
  - Concerned about change control processes
- Implementation Services
  - Requires customization and development of features as well as configuration and data conversion
  - Timeline seems unrealistically optimistic
- Project Data Migration Proposed
  - They seem to have thought it out but it is not clear what prior experience they have in doing this type of migration.
- Customer Support
  - Good hours, comfortable with modes of contact
  - Good references.
- Training
  - No issues
  - no generic training resources are available, all training must be developed for this implementation
- Security Practices
  - They will force users to reenter passwords before displaying PII which is awkward for end users.

**STATE OF MAINE  
TEAM CONSENSUS EVALUATION NOTES**

**RFP #:**

**RFP TITLE:** Davis-Bacon Act Compliance Software as a Service

**BIDDER:** UpNet

**DATE:** 6/1/2020

- They will use email to send passwords to the end user to view each sensitive report or query result. Inconvenient.
  - No issues otherwise
- IT hosting Provision (including SLA and Outage Report)
  - No issues
- State of Maine IT Policy Compliance
  - ADA usability concern based on demo
  - No issues otherwise
- Caveats and Comments
  - No issues
- Worksheet
  - Approx a dozen mandatory items must be developed or customized for us.
  - We prefer to avoid customization as it increases difficulty of upgrades/maintenance in future

**STATE OF MAINE  
TEAM CONSENSUS EVALUATION NOTES**

**RFP #:**

**RFP TITLE:** Davis-Bacon Act Compliance Software as a Service

**BIDDER:** UpNet

**DATE:** 6/1/2020

\*\*\*\*\*

**EVALUATION OF SECTION III  
Cost Proposal  
Price: Comparison with Lowest Bid**

**Total Points Available: 30 Score: 18**

\*\*\*\*\*

Lowest submitted Cost Proposal	÷	Cost Proposal being scored	x	Score Weight	=	Score
533,450.00	÷	746,400.00	x	25 points	=	18

**Evaluation Team Comments (5 Points): 0**

Risk of exceeding license limits

Proposed rates will increase with inflation if there's hyperinflation, which is an uncontrollable cost.

High risk of post-acceptance additional cost even with the grace period due to aggressive schedule and amount of development/customization

**STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES**

**RFP #:** 201909163

**RFP TITLE:** Davis-Bacon Act Compliance Software as a Service

**BIDDER NAME:** Ecomply

**DATE:** 3/4/2020-04/29/2020

**EVALUATOR NAME:** Angela Latno

**EVALUATOR DEPARTMENT:** Transportation

\*\*\*\*\*  
**Instructions:** The purpose of this form is to record proposal review notes written by individual evaluators for this Request for Proposals (RFP) process. It is **required** that each individual evaluator make notes for each proposal that he or she reviews. No numerical scoring should take place on these notes, as that is performed only during team consensus evaluation meetings. A separate form is available for team consensus evaluation notes and scoring. Once complete, please submit a copy of this document to your Department's RFP Coordinator or Lead Evaluator for this RFP.  
\*\*\*\*\*

\*\*\*\*\*  
**Individual Evaluator Comments:** Notes from **Angela Latno**  
\*\*\*\*\*

**Directions:** Place your notes in the appropriate portion of the outline adding space/bullets as needed.

**I. Organization Qualifications and Experience**

1. Qualifications for Davis-Bacon Act software provision and support

- Works with 56 different systems
- Single Platform
- 3 years current owner 20 + previous owner

2. Litigation

- None

3. Financial Viability

- was provided in RFP

4. Subcontractors

- none.
- 

5. Projects

- Wisconsin Department of Transportation
- Miami-Dade County DOT & Public Works
- City of Kansas City

**II. Proposed Services**

1. Software Proposed

- I like the way it flows
- Versions of Edge, Firefox or Chrome
- Single source not multiple logons

2. Proposed DBA functionality

- Goes by all DBA rules
- Can track both fed and state
- 

3. Project Set Support

- Seems to be able to handle the projects seamlessly
- Can load multiple projects

**STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES**

**RFP #:** 201909163

**RFP TITLE:** Davis-Bacon Act Compliance Software as a Service

**BIDDER NAME:** Ecomply

**DATE:** 3/4/2020-04/29/2020

**EVALUATOR NAME:** Angela Latno

**EVALUATOR DEPARTMENT:** Transportation

- 
- 4. *Contractor Impact*
  - *Works with many payroll systems*
  - *They can work with contractors to create interface with other payrolls systems*
  - *Notifications are sent out on issues*
- 5. *Payroll Submission Validation*
  - *Seems very easy to process.*
  - *The CPRs are checked against a rate database*
- 
- 6. *Field Interview Support*
  - *Interviews can be done*
  - *And can be done via mobile devices*
- 
- 7. *Systems Maturity*
  - *Since 2017*
  - *Works with Dozens of Government Agencies*
  - *Thousands of Contractors*
- 8. *Implementation Services*
  - *Will meet deadline of August 1, 2020*
- 
- 
- 9. *Project Data Migration Proposed*
  - *2 weeks up to 6 months*
- 
- 
- 10. *Customer Support*
  - *Online support*
  - *Telephone support*
- 
- 11. *Training*
  - *Online training only*
  - *Videos*
  - *Training Materials*
- 12. *Security Practices*
  - *Uses O-Data to secure reports*
  - *Two-Factor Authentication style*
  - *Security Questions as well*
- 13. *IT hosting Provision*
  - *Will Comply with State of Maine OIT*
- 
- 
- 14. *State of Maine IT Policy Compliance*
  - *Will Comply*
- 
- 
- 15. *Caveats and Comments*

**STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES**

**RFP #:** 201909163

**RFP TITLE:** Davis-Bacon Act Compliance Software as a Service

**BIDDER NAME:** Ecomply

**DATE:** 3/4/2020-04/29/2020

**EVALUATOR NAME:** Angela Latno

**EVALUATOR DEPARTMENT:** Transportation

- 
- 
- 

**16. Worksheet – Note Requirement Number.**

- 
- 
- 

*III. Cost Proposal*

1. *Potential Future Costs Form  
They kept saying at No extra Cost.*



**STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES**

**RFP #:** 201909163

**RFP TITLE:** Davis-Bacon Act Compliance Software as a Service

**BIDDER NAME:** Elation

**DATE:** 3/4/2020-

**EVALUATOR NAME:** Angela Latno 04/29/2020

**EVALUATOR DEPARTMENT:** Transportation

\*\*\*\*\*

**Instructions:** *The purpose of this form is to record proposal review notes written by **individual** evaluators for this Request for Proposals (RFP) process. It is **required** that each individual evaluator make notes for each proposal that he or she reviews. No numerical scoring should take place on these notes, as that is performed only during team consensus evaluation meetings. A separate form is available for team consensus evaluation notes and scoring. Once complete, please submit a copy of this document to your Department's RFP Coordinator or Lead Evaluator for this RFP.*

\*\*\*\*\*

**Individual Evaluator Comments:**

**Directions:** *Place your notes in the appropriate portion of the outline adding space/bullets as needed.*

**I. Organization Qualifications and Experience**

1. Qualifications for Davis-Bacon Act software provision and support
  - Elation systems are in place as it has been and does comply
  - In business for 15 years
  - Provides experience from many State Government Office's
2. Litigation
  - None as stated
3. Financial Viability
  - Revenue 2 Mil, Profit 436 K
4. Subcontractors
  - None
5. Projects
  - NY State Governor's office of Storm Recovery
  - NY State Homes and Community Renewal
  - Maine

**II. Proposed Services**

1. Software Proposed
  - Uses the appropriate for our system use
  - Seems to be up to date with current programs
  -
2. Proposed DBA functionality
  - See RFP
  - 
  -
3. Project Set Support
  - No issues with this function
  - 
  -
4. Contractor Impact

**STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES**

**RFP #:** 201909163

**RFP TITLE:** Davis-Bacon Act Compliance Software as a Service

**BIDDER NAME:** Elation

**DATE:** 3/4/2020-

**EVALUATOR NAME:** Angela Latno 04/29/2020

**EVALUATOR DEPARTMENT:** Transportation

- 12 years experience with MaineDOT
- Supports all Accounting Systems used in construction
- 
- 5. Payroll Submission Validation
  - Seems to cover all of the needs of the department
  - 
  -
- 6. Field Interview Support
  - No problems reported
  - 
  -
- 7. Systems Maturity
  - Has more than 40,000 businesses using it
  - Since 2005
  -
- 8. Implementation Services
  - Currently have their system
  - Problem free
  -
- 9. Project Data Migration Proposed
  - Seems to be no issue with them because we already use it
  -
- 10. Customer Support
  - Based on past experience
  - Every experience I have had has been good
  -
- 11. Training
  - On-site training courses
  - On-line support
  - User manual
- 12. Security Practices
  - Role based security
  - Admin Type, User rights
  - User pin is encrypted
- 13. IT hosting Provision
  - vXchnge
  - 
  -
- 14. State of Maine IT Policy Compliance
  - No Issues with this
  - 
  -
- 15. Caveats and Comments
  - Had none
  - 
  -
- 16. Worksheet – **Note Requirement Number.**

**STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES**

**RFP #:** 201909163

**RFP TITLE:** Davis-Bacon Act Compliance Software as a Service

**BIDDER NAME:** Elation

**DATE:** 3/4/2020-

**EVALUATOR NAME:** Angela Latno 04/29/2020

**EVALUATOR DEPARTMENT:** Transportation

- 
- 
- 

*III. Cost Proposal*

*1. Potential Future Costs Form*

**STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES**

**RFP #:** 201909163

**RFP TITLE:** Davis-Bacon Act Compliance Software as a Service

**BIDDER NAME:** Upnet

**DATE:** 3/4/2020-

**EVALUATOR NAME:** Angela Latno 04/29/2020

**EVALUATOR DEPARTMENT:** Transportation

\*\*\*\*\*

**Instructions:** *The purpose of this form is to record proposal review notes written by individual evaluators for this Request for Proposals (RFP) process. It is **required** that each individual evaluator make notes for each proposal that he or she reviews. No numerical scoring should take place on these notes, as that is performed only during team consensus evaluation meetings. A separate form is available for team consensus evaluation notes and scoring. Once complete, please submit a copy of this document to your Department's RFP Coordinator or Lead Evaluator for this RFP.*

\*\*\*\*\*

**Individual Evaluator Comments:**

**Directions:** *Place your notes in the appropriate portion of the outline adding space/bullets as needed.*

**I. Organization Qualifications and Experience**

**1. Qualifications for Davis-Bacon Act software provision and support**

- Founded in 1996
- Smart comp for DBA
- 

**2. Litigation**

- No Litigation

**3. Financial Viability**

- None provided but Bank Letter was

**4. Subcontractors**

- N/A

**5. Projects**

- Designation Medical Center
- University of Minnesota
- Minneapolis Public School

**II. Proposed Services**

**1. Software Proposed**

- SmartCOMP application
- 
- 

**2. Proposed DBA functionality**

- Can support Multiple Project sets
- Registration database
- 

**3. Project Set Support**

- Will have 3 different project set ups for different departments
- Only SmartCOMP administrators can set up profiles
- 

**4. Contractor Impact**

**STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES**

**RFP #:** 201909163

**RFP TITLE:** Davis-Bacon Act Compliance Software as a Service

**BIDDER NAME:** Upnet

**DATE:** 3/4/2020-

**EVALUATOR NAME:** Angela Latno 04/29/2020

**EVALUATOR DEPARTMENT:** Transportation

- *Integrates with any payroll system*
- *Uses CSV file upload*
- *Will map to any payroll system*
- 5. *Payroll Submission Validation*
  - *Contractor will be charged one time fee of \$590.00 to integrate their payroll system with Upnet*
  - *Has pending payrolls notifications*
  - *Uses excel templates*
- 6. *Field Interview Support*
  - *Not ready yet, 3 months time frame*
  - 
  -
- 7. *Systems Maturity*
  - *Smart Comp for DBA*
  - 
  -
- 8. *Implementation Services*
  - *Seems like they can do this within 3-4 months*
  - *Will meet deadline*
  -
- 9. *Project Data Migration Proposed*
  - *1 week to 3 months*
  - 
  -
- 10. *Customer Support*
  - *Support is by Phone and Email*
  - 
  -
- 11. *Training*
  - *Online webinars*
  - *videos*
  - *will do on-site training as well*
- 12. *Security Practices*
  - *Assigned Login and Pin*
  - 
  -
- 13. *IT hosting Provision*
  - *Cologix*
  - 
  -
- 14. *State of Maine IT Policy Compliance*
  - *Will comply*
  - 
  -
- 15. *Caveats and Comments*
  - *Clean & Crisp System*
  -

**STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES**

**RFP #:** 201909163

**RFP TITLE:** Davis-Bacon Act Compliance Software as a Service

**BIDDER NAME:** Upnet

**DATE:** 3/4/2020-

**EVALUATOR NAME:** Angela Latno 04/29/2020

**EVALUATOR DEPARTMENT:** Transportation

•  
**16. Worksheet – *Note Requirement Number.***

•  
•  
•

*III. Cost Proposal*

*1. Potential Future Costs Form*

- *See Bidder file # 4*

**STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES**

**RFP #:** 201909163

**RFP TITLE:** Davis-Bacon Act Compliance Software as a Service

**BIDDER NAME:** Infotech

**DATE:** 3/4/2020-04/29/2020

**EVALUATOR NAME:** Angela Latno

**EVALUATOR DEPARTMENT:** Transportation

\*\*\*\*\*

**Instructions:** *The purpose of this form is to record proposal review notes written by individual evaluators for this Request for Proposals (RFP) process. It is **required** that each individual evaluator make notes for each proposal that he or she reviews. No numerical scoring should take place on these notes, as that is performed only during team consensus evaluation meetings. A separate form is available for team consensus evaluation notes and scoring. Once complete, please submit a copy of this document to your Department's RFP Coordinator or Lead Evaluator for this RFP.*

\*\*\*\*\*

**Individual Evaluator Comments:**

**Directions:** *Place your notes in the appropriate portion of the outline adding space/bullets as needed.*

**I. Organization Qualifications and Experience**

**1. Qualifications for Davis-Bacon Act software provision and support**

- 40 Years experience
- 
- 

**2. Litigation**

- None

**3. Financial Viability**

- Seems to increase every year

**4. Subcontractors**

- No subcontractor will be used

**5. Projects**

- Kansas DOT
- Louisiana DOT
- Minnesota DOT

**II. Proposed Services**

**1. Software Proposed**

- AASHTOWare
- 
- 

**2. Proposed DBA functionality**

- Will Comply
- 
- 

**3. Project Set Support**

- Will transfer directly from our Current Trans\*port system
- Payments will come from Construction or CAS
- 

**4. Contractor Impact**

**STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES**

**RFP #:** 201909163

**RFP TITLE:** Davis-Bacon Act Compliance Software as a Service

**BIDDER NAME:** Infotech

**DATE:** 3/4/2020-04/29/2020

**EVALUATOR NAME:** Angela Latno

**EVALUATOR DEPARTMENT:** Transportation

- *Construction Solutions LLC*
- *Quickbooks*
- 
- 5. *Payroll Submission Validation*
  - *Prime will review subs payroll*
  - *Could be adjusted if asked*
  -
- 6. *Field Interview Support*
  - *Works with Android and Apple*
  - *AASHTOWare Project Civil Rights & Labor App*
  - *Windows 10*
- 7. *Systems Maturity*
  - *Since 2015*
  - 
  -
- 8. *Implementation Services*
  - *Plans a phased approach*
  - *Will meet deadline*
  -
- 9. *Project Data Migration Proposed*
  - *Will do the migration in phases, phase 1, phase 2 etc*
  - 
  -
- 10. *Customer Support*
  - *8:30 am – 5:30 pm*
  - *Online, phone and email*
  -
- 11. *Training*
  - *Training is Upfront and Annually*
  - 
  -
- 12. *Security Practices*
  - *No PII is used*
  - 
  -
- 13. *IT hosting Provision*
  - *Amazon Web Services*
  - 
  -
- 14. *State of Maine IT Policy Compliance*
  - *Will comply with OIT*
  - 
  -
- 15. *Caveats and Comments*
  - *Watched Slide show not Actual Program*
  -



**STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES**

**RFP #:** 201909163

**RFP TITLE:** Davis-Bacon Act Compliance Software as a Service

**BIDDER NAME:** Infotech

**DATE:** 3/4/2020-**04/29/2020**

**EVALUATOR NAME:** Angela Latno

**EVALUATOR DEPARTMENT:** Transportation

•  
**16. Worksheet – *Note Requirement Number.***

•  
•  
•

*III. Cost Proposal*

*1. Potential Future Costs Form*

- *There seems to be a lot of potential cost according to their bid information page 77*

**STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES**

**RFP #:** 201909163

**RFP TITLE:** Davis-Bacon Act Compliance Software as a Service

**BIDDER NAME:** LCPTracker

**DATE:** 3/4/2020-

**EVALUATOR NAME:** Angela Latno 04/29/2020

**EVALUATOR DEPARTMENT:** Transportation

\*\*\*\*\*

**Instructions:** *The purpose of this form is to record proposal review notes written by **individual** evaluators for this Request for Proposals (RFP) process. It is **required** that each individual evaluator make notes for each proposal that he or she reviews. No numerical scoring should take place on these notes, as that is performed only during team consensus evaluation meetings. A separate form is available for team consensus evaluation notes and scoring. Once complete, please submit a copy of this document to your Department's RFP Coordinator or Lead Evaluator for this RFP.*

\*\*\*\*\*

**Individual Evaluator Comments:**

**Directions:** *Place your notes in the appropriate portion of the outline adding space/bullets as needed.*

**I. Organization Qualifications and Experience**

**1. Qualifications for Davis-Bacon Act software provision and support**

- Used in over 40 States
- Public Portal and Logon
- Been on market 17 years

**2. Litigation**

- Has no pending or current litigation in past 5 years

**3. Financial Viability**

- Seems stable Confidential statement was provided

**4. Subcontractors**

- Will comply with our needs

**5. Projects**

- Can be manually added
- Uses TXT Report to load
- 

**II. Proposed Services**

**1. Software Proposed**

- Two different systems
- LCPtracker Professional
- B2Gnow module

**2. Proposed DBA functionality**

- Cloud Based
- Checks payrolls, DBA wage rates
- Flags errors

**3. Project Set Support**

- 9 different admin roles available
- 
- 

**4. Contractor Impact**

**STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES**

**RFP #:** 201909163

**RFP TITLE:** Davis-Bacon Act Compliance Software as a Service

**BIDDER NAME:** LCPTracker

**DATE:** 3/4/2020-

**EVALUATOR NAME:** Angela Latno 04/29/2020

**EVALUATOR DEPARTMENT:** Transportation

- *Currently interfaces with 24 payroll systems*
- 
- 
- 5. *Payroll Submission Validation*
  - *Works with 2 systems.*
  - *Does not notify DOT*
  -
- 6. *Field Interview Support*
  - *They would need to modify the system*
  - *Does not Connect to a phone without WIFI*
  - *But will store the information until wifi is connected*
- 7. *Systems Maturity*
  - *Since 2001*
  - *No Ownership transfers*
  - *500 Active Agency*
- 8. *Implementation Services*
  - *Will go in Phases*
  - *Date of Roll out will be determined*
  -
- 9. *Project Data Migration Proposed*
  - *2-3 Months' Time*
  - *Seems to have worked with Elation Before*
  - *They did have a lot of issues the last time.*
- 10. *Customer Support*
  - *Live chat support*
  - *Phone support*
  - *Email support*
- 11. *Training*
  - *Has two different Teams for two systems*
  - *5 – 6 hour training meetings*
  - *Pin verification*
- 12. *Security Practices*
  - *E signature*
  - *Two different logons*
  -
- 13. *IT hosting Provision*
  - *Microsoft Azure*
  - 
  -
- 14. *State of Maine IT Policy Compliance*
  - *Complies with Maine OIT*
  - 
  -
- 15. *Caveats and Comments*
  - *Manual Achieving of Projects*
  -

**STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES**

**RFP #:** 201909163

**RFP TITLE:** Davis-Bacon Act Compliance Software as a Service

**BIDDER NAME:** LCPTTracker

**DATE:** 3/4/2020-

**EVALUATOR NAME:** Angela Latno 04/29/2020

**EVALUATOR DEPARTMENT:** Transportation

•  
**16. Worksheet – *Note Requirement Number.***

•  
•  
•

*III. Cost Proposal*

*1. Potential Future Costs Form*

**STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES**

**RFP #:** 201909163

**RFP TITLE:** Davis-Bacon Act Compliance Software as a Service

**BIDDER NAME:** Elation

**DATE:** 3/4/2020-

**EVALUATOR NAME:** Brian Kittridge

**EVALUATOR DEPARTMENT:** Transportation

\*\*\*\*\*

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\*\*\*\*\*

**Individual Evaluator Comments:**

**Directions:** *Place your notes in the appropriate portion of the outline adding space/bullets as needed.*

**I. Organization Qualifications and Experience**

1. Qualifications for Davis-Bacon Act software provision and support
  - 15 years (since 2005)
  - Over \$150 B in Project \$
  - US HUD; NY State Housing, NY Office of Storm Recovery, Fla DOT, SD DOT
  - DBE
2. Litigation
  - None
3. Financial Viability
  - ~ \$2M Revenue; ~ \$ 450k Profit
4. Subcontractors
  - None
5. Projects
  - NY State Gov. Office of Storm Recovery (> 1000 user) (> 900 active Projects) since 2014
  - NY State Div of Housing & Community Renewal (~ \$1B in WAO and TCAP)
  - State of Maine DOT

**II. Proposed Services**

1. Software Proposed
  - Elation – Payroll, Payment, Audit, EEO, Reports, & Configuration modules
  - IE, Edge, Chrome, Firefox, Safari
  -
2. Proposed DBA functionality
  - A lot – see RFP
  - 
  -
3. Project Set Support
  - User, user groups, access rights and project to user assignment. (?) more detail
  - Defined by Program and funding
  - Can check between higher of 2 rates
4. Contractor Impact
  - Decoupled integration
  - “all accounting systems”

## STATE OF MAINE INDIVIDUAL EVALUATION NOTES

**RFP #:** 201909163

**RFP TITLE:** Davis-Bacon Act Compliance Software as a Service

**BIDDER NAME:** Elation

**DATE:** 3/4/2020-

**EVALUATOR NAME:** Brian Kittridge

**EVALUATOR DEPARTMENT:** Transportation

- *Upload Fringe Benefits from .pdf*
- *Support – phone, email online and on-demand video troubleshooting and tutorials*
- 5. *Payroll Submission Validation*
  - *Contract & subcontract validation, worker classification validation, EEO classification validation, apprenticeship, deduction & fringe benefit.*
  -
- 6. *Field Interview Support*
  - *On-line and off-line option*
  - *Since 2015*
  - *iOS 7.0 & Android 4.4 or later.*
  - *Have offline option*
  - *Schedule interviews*
- 7. *Systems Maturity*
  - *No ownership transfer or major technical modification*
  - *40000 businesses*
  - *2016 UI revamp and performance improvement.*
  - *Phase Gate Reviews(PGR) for Project Initiation, Analysis & Design, Development QA & UAT, Final Deployment*
- 8. *Implementation Services*
  - *Current vendor, no migration*
  -
- 9. *Project Data Migration Proposed*
  - *(?) new functionality for Fed, State and DEP Project sets.*
  -
- 10. *Customer Support*
  - *7 am – 4 pm Pacific Time*
  - *Recovery Plan per ISO 17799, FFIEC, & NIST*
  - *Recovery within 24-48 hrs.*
  - *Can do custom payroll validation.*
- 11. *Training*
  - *Startup – online or onsite training for MaineDOT*
  - *Project Team – ad-hoc training*
  - *Training Manual for PM, compliance, admin analyst.*
  - *Contractor support/training available on as requested basis*
- 12. *Security Practices*
  - *Only admin role can assign / change login.*
  - *PIN encrypted at UI and database level*
  - *TSL encryption at end user and server*
  - *Multilayered encryption (application, browser, firewall,)*
  - *Passed Fed security std.*
- 13. *IT hosting Provision*
  - *vXchnge*
  - *SSAE 18 Type II                      2019                      Hosting*
  - *ISO/IEC 27001:2013                  2019                      Hosting*
  - *HIPPA                                      2018                      Hosting*
- 14. *State of Maine IT Policy Compliance*

**STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES**

**RFP #:** 201909163

**RFP TITLE:** Davis-Bacon Act Compliance Software as a Service

**BIDDER NAME:** Elation

**DATE:** 3/4/2020-

**EVALUATOR NAME:** Brian Kittridge

**EVALUATOR DEPARTMENT:** Transportation

- *No issues*

- 

15. *Caveats and Comments*

- *None*

- 

16. *Worksheet – **Note Requirement Number.***

- *Will meet all requirements*

- 

- 

III. *Cost Proposal*

1. *Potential Future Costs Form*

**STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES**

**RFP #:** 201909163

**RFP TITLE:** Davis-Bacon Act Compliance Software as a Service

**BIDDER NAME:** Infotech

**DATE:** 3/4/2020-

**EVALUATOR NAME:** Brian Kittridge

**EVALUATOR DEPARTMENT:** Transportation

\*\*\*\*\*

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\*\*\*\*\*

**Individual Evaluator Comments:**

**Directions:** *Place your notes in the appropriate portion of the outline adding space/bullets as needed.*

**I. Organization Qualifications and Experience**

1. Qualifications for Davis-Bacon Act software provision and support
  - Since 2009
  - AASHTOware Project – Civil Rights & Labor & Infotech Field Interviewer
  - Infotech implemented 12 DOT's
2. Litigation
  - None
3. Financial Viability
  - Robust
4. Subcontractors
  - None
5. Projects
  - MnDOT
  - LADOTD contractor payrolls since 2017
  - KDOT payroll since 2018

**II. Proposed Services**

1. Software Proposed
  - DBE Program – Certification, UCP Directory, DBE Goal & Commitment Tracking, Bidders List, DBE Triennial Goal Monitoring
  - Contract Compliance – OJT Goal Tracking, EEO Reviews, CUF Reviews, Prompt Payment, Subcontract payments/Prompt, DBE Uniform Report
  - Labor Compliance – Wage Decisions, Certified Payroll, Field Interviews, Workforce Analysis, OJT Trainees, FWA-1392 Reporting
  - SYNC Service needed for each Field Interviewer (\$?)
  - Chrome, IE, Edge
  - Field Interviewer – Android 8.x, 9.x - iOS 11,12 – Windows 10
2. Proposed DBA functionality
  - Contractors submit payroll & Certify – then Under Agency Review (46 payroll exception rules)
  - Base reports
3. Project Set Support
  - Designate as different Types
  - Roles define access (single or multiple)



## STATE OF MAINE INDIVIDUAL EVALUATION NOTES

**RFP #:** 201909163

**RFP TITLE:** Davis-Bacon Act Compliance Software as a Service

**BIDDER NAME:** Infotech

**DATE:** 3/4/2020-

**EVALUATOR NAME:** Brian Kittridge

**EVALUATOR DEPARTMENT:** Transportation

4. *Contractor Impact*
  - 5 payroll software direct import, can use XML Resource Kit to create a file import.
  - Manually use Payroll Spreadsheet to populate from payroll software and import spreadsheet, w/ error checking.
  - Infotech will help MaineDOT set up page for Contractor registration. Can opt for additional services.(\$\$) Or import from AASHTOWare Projects
  - Online Contractor Training – no ongoing support(?)
5. *Payroll Submission Validation*
  - Valid payroll submissions are reviewed w/ 46 DBA exception rules. Resolution can be 1. Must Resolve; 2. May Resolve; 3. Ignore
  -
6. *Field Interview Support*
  - Can perform interviews; no interviewee signature
  -
7. *Systems Maturity*
  - Trnsport since 2009
  - 5 Releases since 2015 (annual)
  - Service requests are elevated to enhancements thru End User Designees
  - Agencies beta test
  - Infotech will manage upgrades – costs shared between users.
8. *Implementation Services*
  - Phase 1 – (5/4/2020 – 7/31/2020) data migration, set up 3 data sets, roles, user acceptance testing, Agency Training, Contractor Training, enable Subcontractor prompt payment,
  - Phase 2 – (8/1/2020 – 4/1/2021) wage decision functionality, final data import, XML config, continued contractor training
  - Will need MaineDOT resources.
9. *Project Data Migration Proposed*
  - Multi import w/ validation and correction
  - Has not previously migrated Elation data.
  -
10. *Customer Support*
  - 8:30am – 5:30 pm EST customer support
  - Ticket service 24/7
11. *Training*
  - Will prepare Training Resources and quick references
  - Train Implementation Team
  - Train the MDOT Trainers
  - Train staff on role topics
  - Online help for contractor tasks; NO DIRECT CONTRACTOR SUPPORT
  - NO ANNUAL TRAINING
12. *Security Practices*
  - Log in using State of Maine domain
  - No PII used – use unique ID
13. *IT hosting Provision*
  - Amazon Web Service
  - MaineDOT will have Production instance & Test/Dev instance

**STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES**

**RFP #:** 201909163

**RFP TITLE:** Davis-Bacon Act Compliance Software as a Service

**BIDDER NAME:** Infotech

**DATE:** 3/4/2020-

**EVALUATOR NAME:** Brian Kittridge

**EVALUATOR DEPARTMENT:** Transportation

*14. State of Maine IT Policy Compliance*

- *Will comply*

•

*15. Caveats and Comments*

- *None.*

•

**16. Worksheet – *Note Requirement Number.***

- *1. Not a true SaaS (w/ mod.)*
- *23. Able to locate and modify all contractor associations to a new contractor without corrupting prior history – in Vendor record can list; custom operation to “move all” to different vendor, w/end date.*
- *26. Active Reports can produce custom reports. (used Odata)*
- *31. Agency view/Reports for reports by Project Set, Resident etc.*
- *32. Can sent notification w/ system event generated by Agency view/Report.*
- *50. Can view all Wage Determination for a project w/ Agency view/reports*
- *52. Import wage rates in CSV (Infotech)*
- *53. Wage rate differences from Agency view/report.*
- *56. Pending approval craft by system rerunning conformance classification.*
- *62. Modified/corrected payrolls identified as unique mod. #*
- *81. Store history of payroll submission(w/ errors and warning) “to be Configured during implementation.”*
- *82-3. Errors and messages custom for each Project Set- Infotech will conduct analysis for best approach.*
- *94. No payroll – add checkbox to payroll header.*
- *94. No payroll between 2 dates – use Custom process*
- *105. LD 1658 – can create a solution that separates the projects by wage determination.*

*III. Cost Proposal*

*1. Potential Future Costs Form*

**STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES**

**RFP #:** 201909163

**RFP TITLE:** Davis-Bacon Act Compliance Software as a Service

**BIDDER NAME:** LCPTracker

**DATE:** 3/4/2020- 4/30/2020

**EVALUATOR NAME:** Brian Kittridge

**EVALUATOR DEPARTMENT:** Transportation

\*\*\*\*\*

**Instructions:** The purpose of this form is to record proposal review notes written by individual evaluators for this Request for Proposals (RFP) process. It is required that each individual evaluator make notes for each proposal that he or she reviews. No numerical scoring should take place on these notes, as that is performed only during team consensus evaluation meetings. A separate form is available for team consensus evaluation notes and scoring. Once complete, please submit a copy of this document to your Department's RFP Coordinator or Lead Evaluator for this RFP.

\*\*\*\*\*

**Individual Evaluator Comments:**

**Directions:** Place your notes in the appropriate portion of the outline adding space/bullets as needed.

**I. Organization Qualifications and Experience**

**1. Qualifications for Davis-Bacon Act software provision and support**

- Since 2003
- Orange CA, satellite in Holly, MI
- Federal Davis Bacon & state prevailing wage compliance
- 40+ Cities/Counties; Contractors; Water Districts; 25+ Housing Authorities; Transit Agencies; 9 DOT (MI, AZ, ND, NV)

**2. Litigation**

- None

**3. Financial Viability**

- Look Strong (Confidential)

**4. Subcontractors**

- B2Gnow for Diversity Management System
- Vendor Management, Contract Compliance, Online Vendor Questionnaire for Complaint submission & Tracking (?), Outreach to contractors (DBE, etc.), Certified Directory Import(?), Custom Reporting
- Web-enabled, cloud based, customizable/configurable, routine upgrades and maintenance.
- 99.9 Uptime

**5. Projects**

- Colorado DOT – 3 yrs., ~ 200 active projects, 2.6 B in Construction Projects, (Labor Compliance)Wage Rate Compliance for counties- multiples, OnSite for in person interviews, OJT Monitoring, Local Hire,
- Central Puget Sound Regional Transit Authority – Sound Transit – 5 yrs., 27 projects, 5.1 B in construction, webinar training – used “must have”, “not immediately needed”, “workaround”, “like to have later”,
- North Dakota DOT – since 2015 – 199 active projects - 577 M; Prime – Approver; Subs – Contractor – Primes review subs – Labor Compliance, LCP Tracker, OnSite

**II. Proposed Services**

**1. Software Proposed**

- LCPtracker (DBA modules) – LCPTracker Professional
- OnSite (field interviews)

## STATE OF MAINE INDIVIDUAL EVALUATION NOTES

**RFP #:** 201909163

**RFP TITLE:** Davis-Bacon Act Compliance Software as a Service

**BIDDER NAME:** LCPTracker

**DATE:** 3/4/2020- 4/30/2020

**EVALUATOR NAME:** Brian Kittridge

**EVALUATOR DEPARTMENT:** Transportation

- *Unlimited users – up to 400 M in active Projects. (tiers of service )*
- *B2Gnow (payment tracking) – Baseline System & Vendor Management (req'd) – Contract Compliance module (sub tracking < 600 active users) – Online Vendor Questionnaire – Outreach Module (notifications) – Maine DOT Certified Directory Import – Custom Report Development*
- *1.2 MS Products, = “ MS PowerBI Free” – also require additionally supplied Power BI Licenses.*
- *1.3 All browsers and versions (Chrome, Edge, IE 11)*
- 2. *Proposed DBA functionality*
  - *2.1 LCPtracker Pro (prevailing wage & workplace compliance/management)*
  -
- 3. *Project Set Support*
  - *Use Departments for Project Sets*
  - *9 User Roles – Full Admin – Demographic Coordinator*
  -
- 4. *Contractor Impact*
  - *4.1 - 24 payroll systems + Purchase a DPI; or spreadsheet upload.*
  - *4.2 – MDOT needs to set up CPR validation engine requirements*
  - *4.3 – MaineDOT determine whether contractor set up subs*
    - 1. *Prime Approver reviews CPR before pushed into system (change from Default)*
  - *4.4 – full-time, technical email, phone, & live chat. Training Materials w/ manuals, quick guides, & videos. Support separate for LCP and B2Gnow*
- 5. *Payroll Submission Validation*
  - *Uses validation for local, state & Federal wage rates*
  -
- 6. *Field Interview Support*
  - *OnSite interview software (create, conduct, verify, & store. X-check w/ LCPtracker; e-signature, store and forward.*
  - *iOS and Android – “current” generation Tablets & iPads*
  -
- 7. *Systems Maturity*
  - *2 week development release cycle*
  - *Currently; user interface*
  - *Changes by: 1.client paid, 2. Law/rule change, 3.Product Owner*
- 8. *Implementation Services*
  - *Schedule NOT guaranteed until final requirements defined, documented, and agreed (both parties)*
  - *Issues with Elation migration*
  - *Testing requires Contractors and MaineDOT staff.*
  - *8.2 at least 3 mos. To complete data migration*
- 9. *Project Data Migration Proposed*
  - *Have done other data migrations including Elation*
  - *Missing data with Elation to LCPtracker.*
  - *No Go Live before migration is complete and thoroughly tested.*
  - *Elation – duplicated employee records*

## STATE OF MAINE INDIVIDUAL EVALUATION NOTES

**RFP #:** 201909163

**RFP TITLE:** Davis-Bacon Act Compliance Software as a Service

**BIDDER NAME:** LCPTracker

**DATE:** 3/4/2020- 4/30/2020

**EVALUATOR NAME:** Brian Kittridge

**EVALUATOR DEPARTMENT:** Transportation

- *Migrate full audit trail “not wholly realistic”*
- *Maine DOT can anticipate this process to take a few months and not a few weeks.*
- 
- 10. *Customer Support*
  - *Full-time email phone and live chat*
  - *Support available 8:00 am – 8:30 pm EST Mon - Fri*
  - *RTO < 30 min; RPO < 1 min*
  - *10.4 Can do custom validation as development work.*
- 11. *Training*
  - *Typ. 5-6 2 hour meetings*
  -
- 12. *Security Practices*
  - *All p/w and e-sign are encrypted*
  - *Undergoing 2 factor authentication beta*
  - *Auto password reset*
  - *Can determine when & where PII is visible*
- 13. *IT hosting Provision*
  - *Microsoft Azure*
  -
- 14. *State of Maine IT Policy Compliance*
  -
- 15. *Caveats and Comments*
  -
- 16. **Worksheet – Note Requirement Number.**
  - *19. If MaineDOT uses B2Gnow contractor information pulled from that system*
  - *32. New enhancement due 2021*
  - *34. Now allow for Multiple Prime Contractor, choice part of enhancement due 2021.*
  - *41. If use B2Gnow, can pull in. (Will Not Meet)*
  - *62. In 2020 & 2021 enhancement to expand the data for employees.*
  - *83. Working of errors per Project Set not allowed.*
  - *101. System Admin email future enhancement due 2021.*
  - *102. Project Set configure project roles enhancement due 2021*
  - *112. Project Set goal sett would need Mod.*
  - *116. Per Project Set selection criterion would need modification (MANDATORY)*
  - *117. Per Project Set selection criterion would need modification (MANDATORY)*
  - *118. Interview schedule would need modification (MANDATORY)*
  - *119. would need modification*
  - *120. would need modification*
  - *121. would need modification*
  - *125. would need modification*
  - *138.2 Custom Report hours included*
  - *138.3 Custom Report hours included*
  - *138.4 Custom Report hours included*
  - *138.5 Custom Report hours included*

**STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES**

**RFP #:** 201909163

**RFP TITLE:** Davis-Bacon Act Compliance Software as a Service

**BIDDER NAME:** LCPTTracker

**DATE:** 3/4/2020- 4/30/2020

**EVALUATOR NAME:** Brian Kittridge

**EVALUATOR DEPARTMENT:** Transportation

- 144. *would need modification*
- 147. *would need modification*
- 148. *would need modification*

*III. Cost Proposal*

*1. Potential Future Costs Form*

**STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES**

**RFP #:** 201909163

**RFP TITLE:** Davis-Bacon Act Compliance Software as a Service

**BIDDER NAME:** Upnet

**DATE:** 3/4/2020-

**EVALUATOR NAME:** Brian Kittridge

**EVALUATOR DEPARTMENT:** Transportation

\*\*\*\*\*

**Instructions:** *The purpose of this form is to record proposal review notes written by individual evaluators for this Request for Proposals (RFP) process. It is **required** that each individual evaluator make notes for each proposal that he or she reviews. No numerical scoring should take place on these notes, as that is performed only during team consensus evaluation meetings. A separate form is available for team consensus evaluation notes and scoring. Once complete, please submit a copy of this document to your Department's RFP Coordinator or Lead Evaluator for this RFP.*

\*\*\*\*\*

**Individual Evaluator Comments:**

**Directions:** *Place your notes in the appropriate portion of the outline adding space/bullets as needed.*

**I. Organization Qualifications and Experience**

1. Qualifications for Davis-Bacon Act software provision and support
  - 7 Yrs. For DBA; 24 yrs. Elect. Data Interchange, + SAAS time in field.
  - + in development.. worked w/contractors & gov agencies
  - + certifications
2. Litigation
  - none
3. Financial Viability
  - No \$ -
  - Based credit line on strong financial backing of guarantor
4. Subcontractors
  - n/a
5. Projects
  - SRF
  - UofMi
  - Minneapolis PSS –

**II. Proposed Services**

1. Software Proposed
  - SmartCOMP – specific modules organized into subsystems
  - Front \$ software and implementation
  - Annual \$ -License, Cust Serv and Train
  - Need High speed internet (?) Chrome-Edge-IE
2. Proposed DBA functionality
  - Can we send notices direct to subs (?)
  - + e-signature
  - + very flexible
  - + come with report writer
3. Project Set Support
  - By Primary Key & User Role
  -

**STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES**

**RFP #:** 201909163

**RFP TITLE:** Davis-Bacon Act Compliance Software as a Service

**BIDDER NAME:** Upnet

**DATE:** 3/4/2020-

**EVALUATOR NAME:** Brian Kittridge

**EVALUATOR DEPARTMENT:** Transportation

4. *Contractor Impact*
  - \$ to generate Payroll translation map(?) for non-CSV import.
  - MaineDOT can assign gatekeeper
  - Avail. 8am-8pm EST
  - Support avail. Email, phone, manual, and videos.
5. *Payroll Submission Validation*
  - Validation real time
  - Hand held support
  -
6. *Field Interview Support*
  - - Not currently avail. -3 mos (est.)
  - E-sign available
  - - no mobile device capability
7. *Systems Maturity*
  - 7 years total
  - 35 Contractors monthly
  - Annual major release (fall)
  - Implementation schedule released- done off-hours
  - Urgent fixes immediate – off-hours
  - Communication 1 week prior
8. *Implementation Services*
  - 23-1/2 weeks duration
  - Start Late April / Early May
  - GANT shows 14 weeks
  - Asked for Project that imported Elation
9. *Project Data Migration Proposed*
  - Propose pilot migration
  - Converting “codes” may be difficult and may force creation of new Tables.
  - Large files may need to be split into pieces.
10. *Customer Support*
  - Can do payroll validation prior to certification (current)
  - Validation independent of certification.
11. *Training*
  - Training for DOT Residents/Inspectors (?)
  - Contractor – training videos & web training (scheduled) Training Manuals
12. *Security Practices*
  - Uses MFC
  - MaineDOT Admin will set roles for users.
  - Self-service portal on hosted secured server, using SSL 256 encryption
13. *IT hosting Provision*
  - Cologix
14. *State of Maine IT Policy Compliance*
  - Will comply appropriately
  -
15. *Caveats and Comments*
  - None
  -



**STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES**

**RFP #:** 201909163

**RFP TITLE:** Davis-Bacon Act Compliance Software as a Service

**BIDDER NAME:** Upnet

**DATE:** 3/4/2020-

**EVALUATOR NAME:** Brian Kittridge

**EVALUATOR DEPARTMENT:** Transportation

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**16. Worksheet – Note Requirement Number.**

- 6. Currently doesn't enforce password changes; will enforce.
- 14. E-signature available.
- 21. Currently only contractor name, will add contact information.
- 23. Equipped to change contractor in project.
- 26. System has built in Report Writer
- 62. MaineDOT can select fields for audit trail.
- 80., 81., 82., Only errors currently; to add warnings.
- 100. Currently only download of Project Notifications; to add UI.
- 110. Need criterion for reject w/o violation – otherwise OK.
- 113. Need to add "who"
- 114. Need permission to reject w/o errors
- 116. During implementation drill down path to be modified and customized.
- 118. During implementation reports to be added and customized.
- 119. During implementation notification and process to be added and customized.
- 126 Implementation – add query by individual for project.

**III. Cost Proposal**

1. Potential Future Costs Form
  - Hyper-inflation caveat
  - 6 months no charge for configuration changes

**STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES**

**RFP #:** 201909163

**RFP TITLE:** Davis-Bacon Act Compliance Software as a Service

**BIDDER NAME:** Ecomply

**DATE:** 3/4/2020-

**EVALUATOR NAME:** Brian Kittridge

**EVALUATOR DEPARTMENT:** Transportation

\*\*\*\*\*

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\*\*\*\*\*

**Individual Evaluator Comments:**

**Directions:** *Place your notes in the appropriate portion of the outline adding space/bullets as needed.*

**I. Organization Qualifications and Experience**

**1. Qualifications for Davis-Bacon Act software provision and support**

- 3 yrs as eComply (20+ under prev. ownership)
- Single platform for DBA/CPR and Diversity
- Agency has Account Manager
- Microsoft Gold Certified-MBE(WA)
- SOC 2 Type 1 compliance

**2. Litigation**

- None in past 5 yrs

**3. Financial Viability**

- Mid

**4. Subcontractors**

- None

**5. Projects**

- Wisconsin DOT
- Miami-Dade County DOT & Public Works
- City of Kansas City, Missouri

**II. Proposed Services**

**1. Software Proposed**

- No usage limits, all software licensing included
- Edge, Firefox, Chrome (latest versions)

**2. Proposed DBA functionality**

- Compliance for DBA, and prevailing wage
- CPR checked against wage database & validated
- Payment tracking module for prompt payment
- 100 Std. Reports w/ oData feed to ad-hoc reporting (excel or pdf)
- Field inspection module & compare with CPR

**3. Project Set Support**

- 3 sets of projects w/in single SaaS.
- Project Uploads w/ template

## STATE OF MAINE INDIVIDUAL EVALUATION NOTES

**RFP #:** 201909163

**RFP TITLE:** Davis-Bacon Act Compliance Software as a Service

**BIDDER NAME:** Ecomply

**DATE:** 3/4/2020-

**EVALUATOR NAME:** Brian Kittridge

**EVALUATOR DEPARTMENT:** Transportation

- *Users assigned to sets w/ authorization system (User Type, Role, Resource, Permissions)*
- 
- 4. *Contractor Impact*
  - *Auto-processing payrolls for 20 systems*
  - *Availability of Tier 1 Support & customer support.*
  - *24/7 Training videos – 8-8 phone & email*
- 5. *Payroll Submission Validation*
  - *Checks max hrs /day, /week, holidays, apprentice.*
  - *Can print redacted (FOIA)*
  - *Audit tracking on payrolls*
- 6. *Field Interview Support*
  - *Tablet, PC, or laptop w/ or w/o Internet (Surface, Galaxy and iPad)*
  - *Photos*
  - *Field Comparison Log*
- 7. *Systems Maturity*
  - *Over 20 yrs.*
  - *Major upgrade in 2015 – to provide scalability*
- 
- 8. *Implementation Services*
  - *Guarantee Elation data migration*
  - *Use AGILE principals and practices*
  - *Project Development*
  - *High-Level Design*
  - *Project Implementation – Incremental Improvements*
  - *Launch & Outreach*
- 9. *Project Data Migration Proposed*
  - *Migrate in 2 phases, active and non-active.*
  - *Guarantee Elation data migration*
- 
- 10. *Customer Support*
  - *MaineDOT in-house dedicated account manager*
  - *CS 8-8, phone & email*
  - *99.9% uptime*
  - *Custom validation w/in 6 mos free*
- 11. *Training*
  - *During rollout live on-site for Staff*
  - *Includes online manuals, FAQ, videos, & 1<sup>st</sup> Step Guides*
- 
- 12. *Security Practices*
  - *2 factor authentication*
  - *Password complexity configurable*
  - *Audit trail on password changes.*
  - *PII encrypted in transit and in place*
- 13. *IT hosting Provision*
  - *MS Azure*

**STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES**

**RFP #:** 201909163

**RFP TITLE:** Davis-Bacon Act Compliance Software as a Service

**BIDDER NAME:** Ecomply

**DATE:** 3/4/2020-

**EVALUATOR NAME:** Brian Kittridge

**EVALUATOR DEPARTMENT:** Transportation

- 
- 14. *State of Maine IT Policy Compliance*
  - *Will comply*
- 
- 15. *Caveats and Comments*
  - 
  -
- 16. *Worksheet – **Note Requirement Number.***
  - *All will meet as stated*
  - 
  - *E-signatures for all users*
  - *Executive Dashboard PowerBI*
  - *Have correspondence Module for communications*

*III. Cost Proposal*

1. *Potential Future Costs Form*

**STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES**

**RFP #:** 201909163

**RFP TITLE:** Davis-Bacon Act Compliance Software as a Service

**BIDDER NAME:** Ecomply

**DATE:** 3/4/2020-

**EVALUATOR NAME:** George Macdougall

**EVALUATOR DEPARTMENT:** Transportation

\*\*\*\*\*

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\*\*\*\*\*

**Individual Evaluator Comments:**

**Directions:** *Place your notes in the appropriate portion of the outline adding space/bullets as needed.*

- Organization Qualifications and Experience
  - 1. Qualifications for Davis-Bacon Act software provision and support
- OK- No "will meet with mod" or "can't meet"
- - 
  -
- 2. Litigation
  - None
- 3. Financial Viability
  -
- 4. Subcontractors
  - None
- 5. Projects
  - Easily accessible and follow up was good
  - Would like to stay with this system but forced to switch to AASHTO-Ware (Cost?)
  - One person can maintain system
  - I really do not have any dislikes at this time
  - They were timely and efficient on implementation
  - They responded promptly to our inquiries and provide information in the time frame they promised. They worked with our local vendors in rolling this program out, and gave hands on support as needed.
  - They respond promptly to our questions and concerns. They provide ongoing training and product support to our clients, especially since most of our clients work remotely.
  - They keep their word in terms of their service deliverables, and they really go beyond just selling you a piece of software.
  - 
  -

## STATE OF MAINE INDIVIDUAL EVALUATION NOTES

**RFP #:** 201909163

**RFP TITLE:** Davis-Bacon Act Compliance Software as a Service

**BIDDER NAME:** Ecomply

**DATE:** 3/4/2020-

**EVALUATOR NAME:** George Macdougall

**EVALUATOR DEPARTMENT:** Transportation

- 
- 
- *Proposed Services*
  - 1. *Software Proposed*
    - 
    - 
    -
  - 2. *Proposed DBA functionality*
    - 
    - 
    -
  - 3. *Project Set Support*
    - Manage project sets with Roles and permissions
    - Profile to only see your set of projects Fed/State/DEP – Roles within agency
    -
  - 4. *Contractor Impact*
- Work with many systems to auto load payrolls, can add more.
- Contractors enter a DashBoard with the steps they need to follow listed
- Prime signs in their subs but we can do it too. Unlimited Subs.
- - 
  - 
  -
- 5. *Payroll Submission Validation*
- Certification comes from license.
- Able to do email notification when reviews are due.
- Fields can be customized at no charge.
- Import Information – works with 56 systems – Can add new ones or use a template
- Can load Multi Wage Decisions – We do not need to load, not even State – e Comply uploads requested rates too. compares rate vs rate.
- Demo Notes - Certification comes from their license - #14 and #86 says electronic signature is a key feature of software?
- The DashBoard can be customized with reports and graphs. Uses Power BI. Use OData for reporting.
- Emails sent when things go wrong and we can email all users. We can set up email notices too.
- Projects can uploaded through a report. Payments can be imported.
- Unlimited Signatories.
- Archive and unarchive by roll assignments.
-

**STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES**

**RFP #:** 201909163

**RFP TITLE:** Davis-Bacon Act Compliance Software as a Service

**BIDDER NAME:** Ecomply

**DATE:** 3/4/2020-

**EVALUATOR NAME:** George Macdougall

**EVALUATOR DEPARTMENT:** Transportation

- 
- - 
  - 
  -
- 6. *Field Interview Support*
  - Mobile apps for interviews. With or with out internet. Interviews can be done on Mobile Devices.
- 
- - 
  - 
  -
- 7. *Systems Maturity*
  - 
  - 
  -
- 8. *Implementation Services*
  - 
  -
- 9. *Project Data Migration Proposed*
  - Migration 2 ½ weeks to 6 months. Lots of experience migrating from Elation
  - 
  - 
  -
- 10. *Customer Support*
  - Support is 8 – 8 EST email and telephone. DOT is assigned a manager
  - 
  - 
  -
- 11. *Training*
  - 
  - 
  -
- 12. *Security Practices*
  - 
  - 
  -
- 13. *IT hosting Provision*
  - 
  - 
  -
- 14. *State of Maine IT Policy Compliance*
  -

**STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES**

**RFP #:** 201909163

**RFP TITLE:** Davis-Bacon Act Compliance Software as a Service

**BIDDER NAME:** Ecomply

**DATE:** 3/4/2020-

**EVALUATOR NAME:** George Macdougall

**EVALUATOR DEPARTMENT:** Transportation

•

•

15. *Caveats and Comments*

•

•

•

16. *Worksheet – **Note Requirement Number.***

- No “will meet with mod” or “can’t meet”

▪

▪

•

- *Cost Proposal*

1. *Potential Future Costs Form*



**STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES**

**RFP #:** 201909163

**RFP TITLE:** Davis-Bacon Act Compliance Software as a Service

**BIDDER NAME:** Elation

**DATE:** 3/4/2020-

**EVALUATOR NAME:** George Macdougall

**EVALUATOR DEPARTMENT:** Transportation

\*\*\*\*\*

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\*\*\*\*\*

**Individual Evaluator Comments:**

**Directions:** *Place your notes in the appropriate portion of the outline adding space/bullets as needed.*

*I. Organization Qualifications and Experience*

*1. Qualifications for Davis-Bacon Act software provision and support*

- *Can meet all requirements*
- 
- 

*2. Litigation*

- *None*

*3. Financial Viability*

- 

*4. Subcontractors*

- *None*

*5. Projects*

- *Best feature is Digital Signatures*
- *They do follow up within 24-48 hours*
- *Easily accessible*
- *Provided monthly webinars and online support and help desk.*
- 
- 

*II. Proposed Services*

*1. Software Proposed*

- 
- 
- 

*2. Proposed DBA functionality*

- *DBE Goals page – we can remove DBEs if we need to*
- 
- 
- 
-

**STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES**

**RFP #:** 201909163

**RFP TITLE:** Davis-Bacon Act Compliance Software as a Service

**BIDDER NAME:** Elation

**DATE:** 3/4/2020-

**EVALUATOR NAME:** George Macdougall

**EVALUATOR DEPARTMENT:** Transportation

3. *Project Set Support*

- *To handle multiple Project Sets Fed/State/DEP, use Program function to differentiate categories. This can be added to our loading report. Designated people can see the different category projects.*

▪

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4. *Contractor Impact*

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5. *Payroll Submission Validation*

- ***Auto submit from any accounting system.***
- ***Electronic/Digital Signature from the system on CPR.***
- *Pretty straight forward data entry – also manual entry if needed.*
- *Wage Decisions auto loaded. Can do State too if by County.*
- *Email notifications go automatically to let people know there are things to review.*
- *There is a report function to do adhoc reports.*
- *There is a function to get information from past wage rate surveys to see who answered them and what they reported.*
- 
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6. *Field Interview Support*

- *Interviews on mobile devices. Can be done even if off line then uploaded later.*
- 

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7. *Systems Maturity*

•

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8. *Implementation Services*

- *No Implementation*

•

•

9. *Project Data Migration Proposed*

- *No Migration*

- *Migration will be nonexistent including all the ‘new’ features explained as they are already available.*

▪

**STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES**

**RFP #:** 201909163

**RFP TITLE:** Davis-Bacon Act Compliance Software as a Service

**BIDDER NAME:** Elation

**DATE:** 3/4/2020-

**EVALUATOR NAME:** George Macdougall

**EVALUATOR DEPARTMENT:** Transportation

- 
- 10. *Customer Support*
  - *Support is 7-4 Pacific time (10 – 7 EST) Phone / on-line / email*
  - 
  -
- 11. *Training*
  - *Monthly Webinars and on site training once a year*
  - *There are also recorded training sessions*
  -
- 12. *Security Practices*
  - 
  - 
  -
- 13. *IT hosting Provision*
  - 
  - 
  -
- 14. *State of Maine IT Policy Compliance*
  - 
  - 
  -
- 15. *Caveats and Comments*
  - 
  - 
  -
- 16. **Worksheet – Note Requirement Number.**
  - *Can meet all requirements*
  - 
  -

**III. Cost Proposal**

1. *Potential Future Costs Form*

**STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES**

**RFP #:** 201909163

**RFP TITLE:** Davis-Bacon Act Compliance Software as a Service

**BIDDER NAME:** Infotech

**DATE:** 3/4/2020-

**EVALUATOR NAME:** George Macdougall

**EVALUATOR DEPARTMENT:** Transportation

\*\*\*\*\*

**Instructions:** *The purpose of this form is to record proposal review notes written by individual evaluators for this Request for Proposals (RFP) process. It is **required** that each individual evaluator make notes for each proposal that he or she reviews. No numerical scoring should take place on these notes, as that is performed only during team consensus evaluation meetings. A separate form is available for team consensus evaluation notes and scoring. Once complete, please submit a copy of this document to your Department's RFP Coordinator or Lead Evaluator for this RFP.*

\*\*\*\*\*

**Individual Evaluator Comments:**

**Directions:** *Place your notes in the appropriate portion of the outline adding space/bullets as needed.*

*I. Organization Qualifications and Experience*

*1. Qualifications for Davis-Bacon Act software provision and support*

- OK
- 
- 

*2. Litigation*

- None

*3. Financial Viability*

- 

*4. Subcontractors*

- None

*5. Projects*

- *Dislikes: Rigid rules regarding submittals, even though we recognize they are necessary. This causes training burdens for the Agency and prolonged onboarding with contractors. The lack of communication or documentation about assumptions being made within the software. Some assumptions are not necessarily common practice or known to our Agency.*
- *Issues outside the normal course of business take longer and sometimes fixes are not as timely due to new software version release schedules. The materials for training did not meet expectations at the time. Maybe the training documents have gotten better... The Agency had a great first training but when we were on our own and only had the guides as a reference it was very difficult to be successful. This was one of the struggles for us.*
- *Infotech does not support our contractors.*
- *HOW MANY OF YOUR IT AND BUSINESS STAFF PEOPLE WERE REQUIRED FOR THE PROJECT? 1 Database Administrator, 1 Server Administrator, 1 Application Administrator, 10 Subject Matter Experts, 2 Trainers*

**STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES**

**RFP #:** 201909163

**RFP TITLE:** Davis-Bacon Act Compliance Software as a Service

**BIDDER NAME:** Infotech

**DATE:** 3/4/2020-

**EVALUATOR NAME:** George Macdougall

**EVALUATOR DEPARTMENT:** Transportation

- *The difficult part was the contractor's involvement and the diversity of certified payroll submissions caused by each contractor's payroll software.*

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*II. Proposed Services*

*1. Software Proposed*

- 
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*2. Proposed DBA functionality*

- 
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- 

*3. Project Set Support*

- The types of Projects Fed/State/DEP will be handled by assigning roles in the system.
- 

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- 
- 

*4. Contractor Impact*

- No Contractor Support

- 
- 

*5. Payroll Submission Validation*

- Will fit into our TRNS\*PORT System as they both share a Unified Database.
- Means Our Projects will upload directly.
- Our Payments will come from Construction or CAS.
- DEP – Manual entry for these??
- Loading Payrolls – Spreadsheet (**one for each employee**) / XML / or Manual **Does not integrate with programs**
- Employee Stats are done by Spreadsheet
- Prime reviews Subs Payroll – We may be able to do it instead.
- Quite a few reports online. Use OData to write adhoc reports. Could customize DashBoard.
- Could set up nag emails with trigger.
- There is no way to request a wage rate in the system - Could be built though.
- Multi (County) ( class) Wage decisions mean multi Spreadsheets – One for each wage Rate per employee. Not for Federal with State though.
- Will need to acknowledge Payments – **This has to be set up???**

**STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES**

**RFP #:** 201909163

**RFP TITLE:** Davis-Bacon Act Compliance Software as a Service

**BIDDER NAME:** Infotech

**DATE:** 3/4/2020-

**EVALUATOR NAME:** George Macdougall

**EVALUATOR DEPARTMENT:** Transportation

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- 6. *Field Interview Support*
  - Mobile app available. Can be used with or without internet
  - 
  -
- 7. *Systems Maturity*
  - Support to the software upkeep is a separate contract
- Changes to the software are managed by National User Group through a TMR system. Software will be changed by this system on a yearly basis.
  - 
  -
- 8. *Implementation Services*
- InfoTech will do most of work of implementing Data Migration. Phase I and Phase II
- - 
  - 
  -
- 9. *Project Data Migration Proposed*
  - 
  - 
  -
- 10. *Customer Support*
  - Support is available 8:30 – 5:30 EST. Send requests to them and track status
  - 
  -
- 11. *Training*
- *Training Upfront and Annually*
- - 
  - 
  -
- 12. *Security Practices*
  - 
  - 
  -
- 13. *IT hosting Provision*
  -

**STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES**

**RFP #:** 201909163

**RFP TITLE:** Davis-Bacon Act Compliance Software as a Service

**BIDDER NAME:** Infotech

**DATE:** 3/4/2020-

**EVALUATOR NAME:** George Macdougall

**EVALUATOR DEPARTMENT:** Transportation

- 
- 
- 14. *State of Maine IT Policy Compliance*

- 
- 
- 
- 15. *Caveats and Comments*

- 
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- 
- 16. *Worksheet – **Note Requirement Number.***

- #14 # 86– no pin used. Certification of signatures comes from logon

- -

III. *Cost Proposal*

1. *Potential Future Costs Form*

**STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES**

**RFP #:** 201909163

**RFP TITLE:** Davis-Bacon Act Compliance Software as a Service

**BIDDER NAME:** LCPTracker

**DATE:** 3/4/2020-

**EVALUATOR NAME:** George Macdougall

**EVALUATOR DEPARTMENT:** Transportation

\*\*\*\*\*

**Instructions:** *The purpose of this form is to record proposal review notes written by individual evaluators for this Request for Proposals (RFP) process. It is **required** that each individual evaluator make notes for each proposal that he or she reviews. No numerical scoring should take place on these notes, as that is performed only during team consensus evaluation meetings. A separate form is available for team consensus evaluation notes and scoring. Once complete, please submit a copy of this document to your Department's RFP Coordinator or Lead Evaluator for this RFP.*

\*\*\*\*\*

**Individual Evaluator Comments:**

**Directions:** *Place your notes in the appropriate portion of the outline adding space/bullets as needed.*

*I. Organization Qualifications and Experience*

*1. Qualifications for Davis-Bacon Act software provision and support*

- Looks qualified
- 
- 

*2. Litigation*

- None

*3. Financial Viability*

- Fine

*4. Subcontractors*

- This proposal is a collaboration of two firms –  
Support goes through two companies

*5. Projects*

- It can be expensive to add features not already there / done quickly
- Mixed reviews in the department
- LCPtracker good on followup / is supportive
- 
- 
- 
- 

*II. Proposed Services*

*1. Software Proposed*

- 
- 
- 

*2. Proposed DBA functionality*

- Contractor information reports and WBE DBE reports need to be built.  
See #116, 117, 118, 119, 120and 121.



**STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES**

**RFP #:** 201909163

**RFP TITLE:** Davis-Bacon Act Compliance Software as a Service

**BIDDER NAME:** LCPTracker

**DATE:** 3/4/2020-

**EVALUATOR NAME:** George Macdougall

**EVALUATOR DEPARTMENT:** Transportation

3. *Project Set Support*

- Pretty clear button system to go between Fed/State/DEP
- Can Manage 3 project sets by roles and buttons.

4. *Contractor Impact*

- Contractor Payments – Does it have auto notices to tell Contractors they have Payments waiting to Acknowledge?? **No.** Does it have auto notices to tell DOT? **No.** Can you Auto upload Payments?? I think by report

5. *Payroll Submission Validation*

- Inputting Contracts - The system can talk to Finance Management System to auto load. Can do a manual input and can be set up for TXT Report to load. Cant add contractors manually??
- Wage Rate Decisions – Can check dual decisions. We find them in system and enter them. **We can not just enter the decision title.** Sounds like we would have to send State Wage Decisions??
- **We need to toggle back and forth from two sites to use system.** Separate support teams too
- We have to load all our contractors from a source.
- Admin Notices – Can send emails through the system. Cannot send to all Users - line #101. Cant notify people they have things waiting to review - #102. Use Infimum Reports – The closest they come to ‘nag’ emails is a report to tell everyone what hasn’t been checked.
- Can be archived but **not automatically.** Can be reopened.
- Interacts with 24 Payroll Systems. Can use a free Spreadsheet. Can pay a fee to get a mapping device to LCP system??

**STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES**

**RFP #:** 201909163

**RFP TITLE:** Davis-Bacon Act Compliance Software as a Service

**BIDDER NAME:** LCPTTracker

**DATE:** 3/4/2020-

**EVALUATOR NAME:** George Macdougall

**EVALUATOR DEPARTMENT:** Transportation

- 
- 6. *Field Interview Support*
  - Has OnSite for mobile app interviews. With or without internet availability.
  - Internal DB Review limited. Including interviews.
- 7. *Systems Maturity*
  - Sounds like they will make some changes without notifying us??
    - 
    -
- 
- 8. *Implementation Services*
  - 
  - 
  -
- 9. *Project Data Migration Proposed*
  - Very hard to migrate from Elation last time they did it.
    - 
    -
- 
- 10. *Customer Support*
  - Technical Phone, email, and live chat support. Each with a separate support System for DOT and Contractors
  - 
  - 
  -
- 11. *Training*
  - . Initial training – 5 two hour sessions. Also on demand training videos. Live is 8 – 8:30
  - 
  -
- 12. *Security Practices*
  - 
  - 
  -
- 13. *IT hosting Provision*
  - 
  - 
  -
- 14. *State of Maine IT Policy Compliance*
  - 
  -

**STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES**

**RFP #:** 201909163

**RFP TITLE:** Davis-Bacon Act Compliance Software as a Service

**BIDDER NAME:** LCPTTracker

**DATE:** 3/4/2020-

**EVALUATOR NAME:** George Macdougall

**EVALUATOR DEPARTMENT:** Transportation

•  
15. *Caveats and Comments*

•  
•  
•  
•  
16. *Worksheet – **Note Requirement Number.***

- 19-Have to use 2<sup>nd</sup> system to meet some requirements
- 52 – Have to add an option to load wage decisions
- 83 – System does not support warning/error messages (mandatory)
- 144 – Auditor can not mark project for Audit (mandatory)

•  
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III. *Cost Proposal*

1. *Potential Future Costs Form*

*Reference reports future costs for additions could be high*

**STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES**

**RFP #:** 201909163

**RFP TITLE:** Davis-Bacon Act Compliance Software as a Service

**BIDDER NAME:** Upnet

**DATE:** 3/4/2020-

**EVALUATOR NAME:** George Macdougall

**EVALUATOR DEPARTMENT:** Transportation

\*\*\*\*\*

**Instructions:** *The purpose of this form is to record proposal review notes written by individual evaluators for this Request for Proposals (RFP) process. It is **required** that each individual evaluator make notes for each proposal that he or she reviews. No numerical scoring should take place on these notes, as that is performed only during team consensus evaluation meetings. A separate form is available for team consensus evaluation notes and scoring. Once complete, please submit a copy of this document to your Department's RFP Coordinator or Lead Evaluator for this RFP.*

\*\*\*\*\*

**Individual Evaluator Comments:**

**Directions:** *Place your notes in the appropriate portion of the outline adding space/bullets as needed.*

*I. Organization Qualifications and Experience*

*1. Qualifications for Davis-Bacon Act software provision and support*

- OK
- 
- 

*2. Litigation*

- none

*3. Financial Viability*

- 

*4. Subcontractors*

- 

*5. Projects*

- Great tech support
- Customization was available but for an additional cost
- Accolades for support
- Always followed up
- 
- 

*II. Proposed Services*

*1. Software Proposed*

- 
- 
- 

*2. Proposed DBA functionality*

- DBEs from Vendor and Certs and we can go in and remove them.

**STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES**

**RFP #:** 201909163

**RFP TITLE:** Davis-Bacon Act Compliance Software as a Service

**BIDDER NAME:** Upnet

**DATE:** 3/4/2020-

**EVALUATOR NAME:** George Macdougall

**EVALUATOR DEPARTMENT:** Transportation

3. *Project Set Support*

- Roll based to get to different type of projects Fed/State/DEP #24.1

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- 

4. *Contractor Impact*

- Contractor Registration Portal can be tailored too.
- Can email Contractors to check things / expiration, warnings, So they can go in check it and fix it.
- Contractors can pay one time fee of \$590 to integrate their payroll system with UpNet and then payrolls are auto uploaded. Otherwise excel templates. Notifications sent when not right. Is there emails to tell reviewers when there are waiting payrolls? Yes.

- 

5. *Payroll Submission Validation*

- Automated email notifications. Messaging process to email people.
- How do Wage Decisions get entered/uploaded? Can bring in two decisions & compare them side by side. And download to excel.
- DashBoard can be custom built
- Loading Projects – could integrate with systems or CSV report.
- We can add subcontractors. Nice table of percents of contract. Subs are notified too. Infinite levels of subs.
- We setup archiving parameters.
- Uses electronic Signatures #14 # 86
- Does not have automatic email to say when resident has reports waiting, will need to set that up.
- Can do email to users in system
- #37 – supports any number of Subs
- Has report builder to set up reports by selecting what items you want to see.
-

**STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES**

**RFP #:** 201909163

**RFP TITLE:** Davis-Bacon Act Compliance Software as a Service

**BIDDER NAME:** Upnet

**DATE:** 3/4/2020-

**EVALUATOR NAME:** George Macdougall

**EVALUATOR DEPARTMENT:** Transportation

6. *Field Interview Support*

- Payroll Interview – Mobile version not ready yet – 3 months.

•

•

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7. *Systems Maturity*

•

•

•

8. *Implementation Services*

- Migration could be from 1 week to 3 months. Mentioned doing Elation migration but not sure where???

•

•

9. *Project Data Migration Proposed*

•

•

•

10. *Customer Support*

- Support – Phone for Contractors and Email.
- Has report builder to set up reports by selecting what items you want to see.
- 
- Training would start out as on site but could be recorded trainings, webinars.
- 

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11. *Training*

•

•

•

12. *Security Practices*

•

•

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13. *IT hosting Provision*

•

•

•

14. *State of Maine IT Policy Compliance*

•

**STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES**

**RFP #:** 201909163

**RFP TITLE:** Davis-Bacon Act Compliance Software as a Service

**BIDDER NAME:** Upnet

**DATE:** 3/4/2020-

**EVALUATOR NAME:** George Macdougall

**EVALUATOR DEPARTMENT:** Transportation

- 
- 

15. *Caveats and Comments*

- 
- 
- 

16. *Worksheet – **Note Requirement Number.***

- 14 & 86 – Says *Electronic Signature is available – in demo says certification comes from license. Is this signature additional??*
- 24.1 *Multiple Project sets through assigned projects*
- 99- *uses email notifications of rejections*

- 
- 
- 

III. *Cost Proposal*

1. *Potential Future Costs Form*

- Seams like a lot of ability to customize – cost??

# STATE OF MAINE INDIVIDUAL EVALUATION NOTES

RFP #: 201909163

RFP TITLE: Davis-Bacon Act Compliance Software as a Service

BIDDER NAME: Ecomply

DATE: 3/4/2020-4/29/2020

EVALUATOR NAME: Gigi Ottman-Deeves

EVALUATOR DEPARTMENT: Transportation

\*\*\*\*\*

**Instructions:** The purpose of this form is to record proposal review notes written by individual evaluators for this Request for Proposals (RFP) process. It is **required** that each individual evaluator make notes for each proposal that he or she reviews. No numerical scoring should take place on these notes, as that is performed only during team consensus evaluation meetings. A separate form is available for team consensus evaluation notes and scoring. Once complete, please submit a copy of this document to your Department's RFP Coordinator or Lead Evaluator for this RFP.

\*\*\*\*\*

## **Individual Evaluator Comments:**

**Directions:** Place your notes in the appropriate portion of the outline adding space/bullets as needed.

### *I. Organization Qualifications and Experience*

1. Qualifications for Davis-Bacon Act software provision and support
  - 3 years as Ecomply Solutions, 20+ years under previous ownership
  - Single platform
  - Agency focused and customizable with experienced staff – in house staff (each client)
2. Litigation
  - N/A not involved in anything legally
3. Financial Viability – Net Profit
  - 2017 - \$75,441
  - 2018 - \$315,655
  - 2019 - \$11,321.00
4. Subcontractors
  - No subs care being proposed for this
5. Projects
  - Wisconsin D.O.T.
  - Miami Dade County D.O.T. and public works
  - City of Kansas City, Missouri

### *II. Proposed Services*

1. Software Proposed
  - Ecomply solutions and no limit usage
  - No additional licenses
  - Compatible with Edge, Firefox or Chrome
2. Proposed DBA functionality
  - Can manage 3 sets of projects – federal and state funded
  - Payment tracking and DEP within a single SAAS site
  - Review CPR's and reporting + field interview support
3. Project Set Support
  - Have a 4 tiered authorization system – keeps all projects separate
  - User type, role, resource name and permissions



**STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES**

**RFP #:** 201909163

**RFP TITLE:** Davis-Bacon Act Compliance Software as a Service

**BIDDER NAME:** Ecomply

**DATE:** 3/4/2020-4/29/2020

**EVALUATOR NAME:** Gigi Ottman-Deeves

**EVALUATOR DEPARTMENT:** Transportation

4. *Contractor Impact ( they use)*

- ADP
- American contractors plus
- Construction software
- “ “ Gallagher
- Emque
- Forsythe
- Foundation software 13.1
- Foundation 13.2 with 4-10 hour days
- LCM CSV
- Paychex
- Platinum
- Plexxis
- Quantum
- Quickbooks 2007
- Sunburst
- Viewpoint
- *\*also can create the interface and work with contractor*

*4.2 systems will warn user but still allow upload of payroll to occur (if data is wrong). If missing information – the CPR cannot be submitted until all fields are inputted. Ecomply handles all interactions with contractors*

*Training – support, we can be involved as much as we (DOT) wants  
8 am – 8 pm EST. (telephone and email)*

5. *Payroll Submission Validation (they control)*

- *CPR's are checked against rates*
- *Non-compliance highlighted for agency review*
- *Ecomply controls the entry and update of all rates*

6. *Field Interview Support*

- *Have a field inspection module*
- *Can have a tablet, PC, or laptop*
- *With or without internet*
- *Can use Samsung galaxy, Microsoft Surface, Ipads, Chrome, Edge, or Firefox browser*

7. *Systems Maturity*

- *20 years*
- *Was MYLCM solutions until 2017*
- *Major upgrade in 2015 – when 2.0 came out*
- *Currently have 12+ agencies using it now with security updates ongoing*

8. *Implementation Services*

- *Initiation – one week*
- *In flight project migration (2-4 weeks)*
- *Project launch – (1-3 weeks)*
- *Data validation (3-5 weeks)*

9. *Project Data Migration Proposed*

- *All payroll submissions, modifications/versions and audit trails*
- *All dates and interactions from contractor and agency*

**STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES**

**RFP #:** 201909163

**RFP TITLE:** Davis-Bacon Act Compliance Software as a Service

**BIDDER NAME:** Ecomply

**DATE:** 3/4/2020-4/29/2020

**EVALUATOR NAME:** Gigi Ottman-Deeves

**EVALUATOR DEPARTMENT:** Transportation

- All user accounts associated with employee and fringe benefit data
- 10. Customer Support
  - 8am-8pm EST (telephone and email)
  - DOT will have access to in-house dedicated account manager
  - Ecomply audits all incidents to confirm solution
- 11. Training
  - During roll-out – Ecomply will have on-site training
  - Ongoing webinars
  - User manuals, FAQs, training (subject wide)
  - First time user training sessions
- 12. Security Practices
  - Login is email address for each user and a temporary password
  - After user authenticates they can reset their password
  - All sensitive PII is encrypted (D.O.B. and SSN)
- 13. IT hosting Provision
  - Microsoft Azure
  - Third party audits – 2019 Soc. 2 and 2019 SSAE 16 infrastructure
- 14. State of Maine IT Policy Compliance
  - Ecomply has no issues complying with state of ME O.I.T.
  - O.I.T. web assessability policy
- 15. Caveats and Comments
  - Exhibit (F1)
  - Exhibit (F2)
  - Good flow charts
- 16. Worksheet – **Note Requirement Number.**
  - 
  - 
  -

**III. Cost Proposal**

**1. Potential Future Costs Form**

5 years - \$278,729

9 years - \$533,450

**STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES**

**RFP #:** 201909163

**RFP TITLE:** Davis-Bacon Act Compliance Software as a Service

**BIDDER NAME:** Elation

**DATE:** 3/4/2020-

**EVALUATOR NAME:** Gigi Ottmann-Deeves

**EVALUATOR DEPARTMENT:** Transportation

\*\*\*\*\*

**Instructions:** *The purpose of this form is to record proposal review notes written by individual evaluators for this Request for Proposals (RFP) process. It is required that each individual evaluator make notes for each proposal that he or she reviews. No numerical scoring should take place on these notes, as that is performed only during team consensus evaluation meetings. A separate form is available for team consensus evaluation notes and scoring. Once complete, please submit a copy of this document to your Department's RFP Coordinator or Lead Evaluator for this RFP.*

\*\*\*\*\*

**Individual Evaluator Comments:**

**Directions:** *Place your notes in the appropriate portion of the outline adding space/bullets as needed.*

**I. Organization Qualifications and Experience**

**1. Qualifications for Davis-Bacon Act software provision and support**

- 15 years since 2005
- Provide SAAS labor compliance management for government agencies and companies for compliance reporting and monitoring for local, state and federal policy regulation
- HUD, NY state housing, NY gov's storm recovery
- Florida DOT, South Dakota DOT

**2. Litigation**

- N/A

**3. Financial Viability**

- 2017 - \$435,570
- 2018 - \$424,790
- 2019 - \$475,420

**4. Subcontractors**

- N/A

**5. Projects**

- NY state governor's office (storm recovery) 34 counties
- NY state homes and comm. Renewal
- MaineDOT

**II. Proposed Services**

**1. Software Proposed**

- Payroll
- Payments
- Audit
- EEO reports and configuration module – no licenses needed
- Can use any PC that's capable of running Microsoft windows 8 or later or Mac OS
- Web browsers that are compatible (Microsoft internet explorer, Microsoft edge, chrome, firefox and safari)

## STATE OF MAINE INDIVIDUAL EVALUATION NOTES

**RFP #:** 201909163

**RFP TITLE:** Davis-Bacon Act Compliance Software as a Service

**BIDDER NAME:** Elation

**DATE:** 3/4/2020-

**EVALUATOR NAME:** Gigi Ottmann-Deeves

**EVALUATOR DEPARTMENT:** Transportation

2. *Proposed DBA functionality*
  - *Fully meet requirements*
  - *Or exceed RFP*
  - *Big list*
3. *Project Set Support*
  - *user*
  - *user groups*
  - *access rights and project to user assignment*
4. *Contractor Impact*
  - *Elation does not require any user or system to comply*
  - *Supports all account systems (nation-wide)*
  - *Includes – phone email, on-line demand videos, tutorials and trouble shooting*
5. *Payroll Submission Validation*
  - *Comprehensive compliance check that validate Db contract and subcontract validation, payroll data valid, deduction validation, fringe benefit validation*
6. *Field Interview Support*
  - *Started providing site interview native App. Since 2015*
  - *Added off-line capability for mobile apps and sync with system one internet when available*
7. *Systems Maturity*
  - *Saas since 2015*
  - *40,000 business entities using Elation nationwide*
  - *2016 – major SAAS update revamped UI and performance*
  - *ID changes, such as software, hardware and new tech, ID scale of change, possible impact*
  - *Final review and implementation*
  - *4 phases of implementation*
8. *Implementation Services*
  - *If we choose elation, no impact*
9. *Project Data Migration Proposed*
  - *If we choose Elation, there will be no time or demands to do anything*
10. *Customer Support*
  - *7am – 4pm PT Monday – Friday, except holidays*
  - *Level 1 – critical – need 30 minutes for a response, 2 hours for resolution*
  - *Level 2 – priority attention – 1 hour for response, 4 hours for resolution*
  - *Level 3 – 1 hour response, resolution 6 hours*
  - *Level 4 – 1 hour response, 24 hours resolution*
  - *Disaster recovery within 24-48 hours*
11. *Training*
  - *On-line and on-site training for overall knowledge*
  - *Ongoing AD HOC training*
  - *Also a training manual*
12. *Security Practices*
  - *Application and role-based security for protection against unauthorized access*
  - *Maintain data accuracy and protect data*
  - *TLS tech to provide encrypted data communication*
  - *CPR's encrypted too*

**STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES**

**RFP #:** 201909163

**RFP TITLE:** Davis-Bacon Act Compliance Software as a Service

**BIDDER NAME:** Elation

**DATE:** 3/4/2020-

**EVALUATOR NAME:** Gigi Ottmann-Deeves

**EVALUATOR DEPARTMENT:** Transportation

- *Vetted security of the federal government, states, cities and Maine cyber security system*
- 13. *IT hosting Provision*
  - *VXCHNG*
  - *Internet data center C.A. (secure)*
- 14. *State of Maine IT Policy Compliance*
  - *Will comply with ME OIT remote hosting policy*
  - *Will comply with ME OIT web assessability policy*
  - *Will comply with ME OIT security policy*
- 15. *Caveats and Comments*
  - *None*
- 16. *Worksheet – **Note Requirement Number.***
  - *All will meet requirements with all stated*
  - *Throughout 152 questions*

**III. Cost Proposal**

**1. Potential Future Costs Form**

- *1-5 years - \$147,625.00*
- *6 years - \$6,896 - \$147,625.00*
- *7 years - \$7,103 - \$152,054.00*
- *8 years - \$7,103 - \$152,054.00*
- *9 years - \$7,316 - \$156,616.00*
- *Fixed cost = \$1,382,626.00*
- *3% increase over pervious year on year 3, year 5, year 7, year 9*
- *Hourly rate for configuration change \$ after implementation*
- *Project manager \$195.00/hour and software engineer \$165.00/hour*
- *Customized stuff same as above*
- *Data migration error research and remediation N/A*

**STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES**

**RFP #:** 201909163

**RFP TITLE:** Davis-Bacon Act Compliance Software as a Service

**BIDDER NAME:** Infotech

**DATE:** 3/4/2020-

**EVALUATOR NAME:** Gigi Ottman-Deeves

**EVALUATOR DEPARTMENT:** Transportation

\*\*\*\*\*

**Instructions:** *The purpose of this form is to record proposal review notes written by individual evaluators for this Request for Proposals (RFP) process. It is **required** that each individual evaluator make notes for each proposal that he or she reviews. No numerical scoring should take place on these notes, as that is performed only during team consensus evaluation meetings. A separate form is available for team consensus evaluation notes and scoring. Once complete, please submit a copy of this document to your Department's RFP Coordinator or Lead Evaluator for this RFP.*

\*\*\*\*\*

**Individual Evaluator Comments:**

**Directions:** *Place your notes in the appropriate portion of the outline adding space/bullets as needed.*

**I. Organization Qualifications and Experience**

1. Qualifications for Davis-Bacon Act software provision and support
  - Db compliance since 2009
  - 30 years with AASHTO (partnered)
  - Web-based, manages entire enterprise system for construction contract lifecycle
  - Used by 40 state DOT's
2. Litigation
  - Contractual agreement between AASHTO and InfoTech
  - N/A
3. Financial Viability (lost \$)
  - 2017 - \$5,085,563
  - 2018 - \$3,886,807
  - 2019 - \$3,264,590
4. Subcontractors
  - No subcontractor used InfoTech is sole respondent to RFP
5. Projects
  - MN DOT
  - Louisiana DOT and development
  - Kansas DOT

**II. Proposed Services**

1. Software Proposed
  - DBE program
  - Contract compliance
  - Labor compliance
  - InfoTech proposes Maine DOT license the AASHTOWARE project civil rights and labor software from AASHTO
  - Windows 7 with internet explorer
  - Windows 10 – Chrome, Edge and Internet Explorer
2. Proposed DBA functionality
  - Android 8X and 9X
  - IOS 11 and 12
  - Windows 10

## STATE OF MAINE INDIVIDUAL EVALUATION NOTES

**RFP #:** 201909163

**RFP TITLE:** Davis-Bacon Act Compliance Software as a Service

**BIDDER NAME:** Infotech

**DATE:** 3/4/2020-

**EVALUATOR NAME:** Gigi Ottman-Deeves

**EVALUATOR DEPARTMENT:** Transportation

- *Manual or electronic submittal CPR's and electronic signatures*
- *Key Report – FHWA 1391, 1392, OJT reports, DBE commitments and payments/awards*
- 3. *Project Set Support*
  - *Controlled access*
  - *Individually or across*
  - *Multiple sets*
- 4. *Contractor Impact*
  - *5 payroll systems and anyone using AASHTOWARE XML can integrate their software to use CRL system*
  - *InfoTech will help contractor setup and configure initial security*
  - *Since MDOT uses AASHTO, many vendors will already be registered*
  - *Phone support, on-line training, reset passwords, submit and approve payrolls, manage subcontractor payments*
- 5. *Payroll Submission Validation*
  - *After contractor submits and signs payroll it does to agency review*
  - *Things are flagged to agency reviewer*
  - *Different than error/warnings when payroll is in portal*
    1. *Must resolve*
    2. *May be resolved*
    3. *Ignore which stops exception from showing up*
- 6. *Field Interview Support*
  - *Android and Apple*
  - *Windows 10 or higher tablets*
  - *Are free to download, when internet is down*
- 7. *Systems Maturity*
  - *1<sup>st</sup> transportation in 2009 (CRLMS)*
  - *12 agencies using it, 5 more use software for payroll*
  - *3 more agencies plan to do so*
  - *5 enhancements since Feb 2015*
- 8. *Implementation Services*
  - *Phase 1 – off elation by 8-1-2020*
  - *Phase 2 – April 1, 2021*
- 9. *Project Data Migration Proposed*
  - *Phase 1 – thorough data migration analysis to detail mapping of records between AASHTOWARE and Elation*
  - *Could be uses with incomplete data and augmentation of data to get into system*
  - *May need to adjust import process to create additional records*
  - *Multiple runs of data most likely*
- 10. *Customer Support*
  - *8am – 5:30pm EST*
  - *30 minutes to fix issue*
  - *Urgent, critical, high, medium, and low for issues*
  - *Email, phone, trained representatives*
- 11. *Training*

## STATE OF MAINE INDIVIDUAL EVALUATION NOTES

**RFP #:** 201909163

**RFP TITLE:** Davis-Bacon Act Compliance Software as a Service

**BIDDER NAME:** Infotech

**DATE:** 3/4/2020-

**EVALUATOR NAME:** Gigi Ottman-Deeves

**EVALUATOR DEPARTMENT:** Transportation

- *Train the DOT team and IT people*
- *DOT support staff – specific to their topic roles*
- *Transition support to all contractors and staff on-line support, reference guides and computer-based training*
- 12. *Security Practices*
  - *Uses domain login and a password*
  - *MaineDOT assigns and changes login and passwords*
  - *No P11 on screens, reports or query output security reasons*
- 13. *IT hosting Provision*
  - *Amazon web services*
  - *MDOT currently uses InfoTech hosting services for AASHTOWARE project preconstruction, project construction, material needs some for civil rights and labor functionality*
- 14. *State of Maine IT Policy Compliance*
  - *Amazon Web services*
  - *Virtual private cloud environment provided by oracle server database*
- 15. *Caveats and Comments*
  - *Third party caveats*
  - *InfoTech will comply with IT policies and MAINEDOT already uses AASHTOWARE*
  - *Complete audit in 2019 soc. 2 (type 2 audit)*
- 16. *Worksheet – **Note Requirement Number.***
  - *Will meet requirements as stated without modification*
  - *Will meet requirements as stated with modification*
  - *Will NOT meet requirements of a mandatory*

### III. Cost Proposal

#### 1. Potential Future Costs Form

- *\$1,063,480.00 for 1-5 years*
- *\$1,467,160.00 for 1-9 years*
- *Cost impacts if costs arise?*
- *Can add 15% more field interviewer connections would not increase the cost already quoted*
- *Post implementation \$101/hour*
- *Support for use of software itself and resolving warranty support is no extra fee*
- *Rate to customize reports is \$136/hour*
- *Data migration errors research and remediation after implementation \$177/hour*
-



**STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES**

**RFP #:** 201909163

**RFP TITLE:** Davis-Bacon Act Compliance Software as a Service

**BIDDER NAME:** LCPTracker

**DATE:** 3/4/2020-

**EVALUATOR NAME:** Gigi Ottman-Deeves

**EVALUATOR DEPARTMENT:** Transportation

\*\*\*\*\*

**Instructions:** *The purpose of this form is to record proposal review notes written by individual evaluators for this Request for Proposals (RFP) process. It is **required** that each individual evaluator make notes for each proposal that he or she reviews. No numerical scoring should take place on these notes, as that is performed only during team consensus evaluation meetings. A separate form is available for team consensus evaluation notes and scoring. Once complete, please submit a copy of this document to your Department's RFP Coordinator or Lead Evaluator for this RFP.*

\*\*\*\*\*

**Individual Evaluator Comments:**

**Directions:** *Place your notes in the appropriate portion of the outline adding space/bullets as needed.*

**I. Organization Qualifications and Experience**

**1. Qualifications for Davis-Bacon Act software provision and support**

- Since 2003 providing Db for 16 years
- 9 states utilizing, fully hosted – cloud based solution
- 2 systems – ADM side and systems side

**2. Litigation**

- none

**3. Financial Viability**

- 

**4. Subcontractors**

- LCP in conjunction with B2GNOW as subcontractors together for 10 years
- Contract compliance, DBE directory, built for government archiving, databases, 100% web based through browser

**5. Projects**

- Colorado DOT – 3 years, 198 projects – 2.6 billion construction
- Central Puget Sound Regional Transit Authority – 5 years
- North Dakota DOT (2015) 199 active projects - \$557.5 million

**II. Proposed Services**

**1. Software Proposed**

- DBA software, on-site interviews
- B2GNOW payment tracking, DBE directory and communication
- On-site field interviews, customized reports

**2. Proposed DBA functionality**

- Needs MS power Bi Free – license to build reports
- All browsers are usable and all versions
- LCPTracker supports Chrome, Edge, and Internet Explorer
- Cloud based, prevailing wage and workforce compliance

**3. Project Set Support**

- Full control

## STATE OF MAINE INDIVIDUAL EVALUATION NOTES

**RFP #:** 201909163

**RFP TITLE:** Davis-Bacon Act Compliance Software as a Service

**BIDDER NAME:** LCPTracker

**DATE:** 3/4/2020-

**EVALUATOR NAME:** Gigi Ottman-Deeves

**EVALUATOR DEPARTMENT:** Transportation

- *Full ADM business manager*
  - *Limited ADM*
  - *Project manager*
  - *Read only*
  - *Job coordination*
  - *Limited read only*
  - *Job coordinator*
  - *Demographic coordination*
4. *Contractor Impact*
    - *Can use 24 payroll systems*
    - *Contractor can try to use their own system with LCP but may have to buy "DPI" – mapping service*
    - *Or they may utilize an upload spreadsheet for free*
    - *MDOT decides on the control*
    - *Phones, emails, live chats, training materials, videos and guides*
  5. *Payroll Submission Validation (checks for local, state and federal Db/prevaling wage)*
    - *91 validations, base, hourly rate, total hourly rate, OT, double time, OJT, and mathematical checks*
  6. *Field Interview Support*
    - *Cross checks with payroll date and interview*
    - *Works without internet*
    - *105, Android operating systems, tablets and Ipads*
  7. *Systems Maturity*
    - *Since 2001 – 500 active agencies and prime contractors*
    - *If client pays for new feature/report, new law goes into effect with great impact or if owner ID's something that will improve efficiency*
  8. *Implementation Services*
    - *About 3 month migration - LCP*
    - *B2GNOW about 9 months migration, based on data migration*
  9. *Project Data Migration Proposed*
    - *Have completed data migrations from Elation before*
    - *1 DOT representative works with LCP during data migration preferred format is to work with Elation*
  10. *Customer Support*
    - *Migration must start in early May to meet DOT deadline of 8/1/2020*
    - *Email, chat and phone*
    - *Available staff 8am – 8:30pm EST Monday – Friday*
    - *LCP staff do risk assessment to determine need*
    - *Critical, high 1-5*
  11. *Training*
    - *Face to face meeting – training material, quick guides and videos*
    - *Full time, technical email, phone, live chat for agency staff and contractors*
  12. *Security Practices*
    - *Encrypted system*
    - *Generated password*
    - *Customer decides user account information is visible*
  13. *IT hosting Provision*

## STATE OF MAINE INDIVIDUAL EVALUATION NOTES

RFP #: 201909163

RFP TITLE: Davis-Bacon Act Compliance Software as a Service

BIDDER NAME: LCPTTracker

DATE: 3/4/2020-

EVALUATOR NAME: Gigi Ottman-Deeves

EVALUATOR DEPARTMENT: Transportation

- *Provided risk*
- *Provides functionable assessability*
- *Session timeout is 20 minutes*
- 14. *State of Maine IT Policy Compliance*
  - *Will comply*
  - *Security assessments*
  - *Need to get permission (MDOT) to perform security assessment*
- 15. *Caveats and Comments*
  - *Authorized users able to load a set of contractors from CSV (comma separated values) file and MDOT uses B2GNOW, info will be pulled down from there to LCPTTracker*
- 16. *Worksheet – **Note Requirement Number.***
  - *Appendix C. Section 3*

### III. *Cost Proposal*

#### 1. *Potential Future Costs Form*

*If we want to increase the license limit up to 15%? If project values go up to ALOT...etc, the annual fee goes up by x%, then decreases as you go up.*

*DBE modules are priced out by module units contract compliance module may be purchased per 250 contracts for each of the module units.*

*Configuration changes after implementation  
customer development high priced  
Data migration error research and remediation -high priced*

## STATE OF MAINE INDIVIDUAL EVALUATION NOTES

RFP #: 201909163

RFP TITLE: Davis-Bacon Act Compliance Software as a Service

BIDDER NAME: Upnet

DATE: 3/4/2020-

EVALUATOR NAME: Gigi Ottman-Deeves

EVALUATOR DEPARTMENT: Transportation

\*\*\*\*\*

**Instructions:** The purpose of this form is to record proposal review notes written by individual evaluators for this Request for Proposals (RFP) process. It is **required** that each individual evaluator make notes for each proposal that he or she reviews. No numerical scoring should take place on these notes, as that is performed only during team consensus evaluation meetings. A separate form is available for team consensus evaluation notes and scoring. Once complete, please submit a copy of this document to your Department's RFP Coordinator or Lead Evaluator for this RFP.

\*\*\*\*\*

### **Individual Evaluator Comments:**

**Directions:** Place your notes in the appropriate portion of the outline adding space/bullets as needed.

#### *I. Organization Qualifications and Experience*

1. Qualifications for Davis-Bacon Act software provision and support
  - Cover page is numbered and no table of contents
  - 7 years experience for Db but developed "SmartComp" for Db wage decisions, management of multiple projects and contract compliance.
  - Goals, real time and reports track data
2. Litigation
  - N/A
3. Financial Viability
  - Bank letter but did not show actual figures to show viability
4. Subcontractors
  - No real information given
5. Projects
  - City of Rochester
  - Public school
  - University of ??

#### *II. Proposed Services*

1. Software Proposed – SmartComp
  - Registration and vendor management
  - Project contractor compliance – Goals, EEO, workforce
  - Certified payrolls
2. Proposed DBA functionality
  - Track work hours, wages and job descriptions
  - Housing multiple wage decisions
  - Load (ecomply) all crafts
3. Project Set Support
  - 3 logical separate systems
  - Administrator can assign different users to different departments
  - Only SmartComp administrators can set up profiles

## STATE OF MAINE INDIVIDUAL EVALUATION NOTES

**RFP #:** 201909163

**RFP TITLE:** Davis-Bacon Act Compliance Software as a Service

**BIDDER NAME:** Upnet

**DATE:** 3/4/2020-

**EVALUATOR NAME:** Gigi Ottman-Deeves

**EVALUATOR DEPARTMENT:** Transportation

- *MDOT can assign an administrator*
- *SmartComp can integrate with any payroll system and can adopt others*
- 4. *Contractor Impact*
  - *Can upload what contractor wants to use*
  - *Get error message when payrolls are wrong*
  - *Dedicated phone number, web and email*
- 5. *Payroll Submission Validation*
  - *Wage decision is selected and loaded at project creation by Ecomply*
  - *Role can be edited at employee tab*
  - *System compares rate with rate decision – can correct*
- 6. *Field Interview Support*
  - *Mobile filed interview not currently supported*
  - *Takes 3 months but they have the sign capabilities*
- 7. *Systems Maturity (last 5 years)*
  - *Became available in 2013 – DBA software - SAAS*
  - *Have about 35 current contractors*
  - *Upnet releases 1 year – Fall, electronic signatures mobile access on wage validation interviews*
  - *RFP and bid process additional functions upgrades technology security enhancements*
- 8. *Implementation Services (23.5 months)*
  - *Initial startup (one week)*
  - *System setup (“”) – both us and Upnet*
  - *Business design (2.5 weeks)*
  - *Initiate process for customizations (2.5 weeks)*
- 9. *Project Data Migration Proposed (pilot migration prior to full scale migration)*
  - *Historical data*
  - *All data, including audit trails will be evaluated first*
  - *We all evaluate results before full scale migration*
  - *Conversion of codes is complicated, placement of second information is difficult*
  - *Create new codes first, files may need to be broken down if too large*
- 10. *Customer Support*
  - *Urgent – 15 min / 4 hours*
  - *High – 30 min / 24 hours*
  - *Med – 4 hours / 2 days*
  - *Low – 24 hours / 3 days*
- 11. *Training (8 am EST – 8 pm EST)*
  - *Online*
  - *In person*
  - *Combinations*
- 12. *Security Practices (IT hosting provider name – Cologix)*
  - *SmartComp assigns login information and PIN*
  - *Once company is assigned, can use administration portal or through customer portal*
  - *user can reset password through (web) self service portal on secured server*
  - *HTTPS for all screens*
- 13. *IT hosting Provision*

**STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES**

**RFP #:** 201909163

**RFP TITLE:** Davis-Bacon Act Compliance Software as a Service

**BIDDER NAME:** Upnet

**DATE:** 3/4/2020-

**EVALUATOR NAME:** Gigi Ottman-Deeves

**EVALUATOR DEPARTMENT:** Transportation

- *Type 2 soc. 2 -2018 – hosting infrastructure only*
- *PCI compliance – 2019 – type 2 Soc. 2 – hosting infrastructure (both)*
- 14. *State of Maine IT Policy Compliance*
  - *Upnet will comply appropriately*
  - *Provided (link) and will comply appropriately*
- 15. *Caveats and Comments*
  - *N/A*
- 16. *Worksheet – **Note Requirement Number.***
  -

*III. Cost Proposal*

*1. Potential Future Costs Form*

*5 years – \$409,150*

*10 years - \$300,150*

*+implementation \$37,000*

*Total = \$746,400 (fixed cost proposed)*

**STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES**

RFP #: 201909163

RFP TITLE: Davis-Bacon Act Compliance Software as a Service

BIDDER NAME: Ecomply

DATE: 3/4/2020-

EVALUATOR NAME: Jennifer Chisum

EVALUATOR DEPARTMENT: Transportation

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\*\*\*\*\*

**Individual Evaluator Comments:**

**Directions:** *Place your notes in the appropriate portion of the outline adding space/bullets as needed.*

- Organization Qualifications and Experience
  - Qualifications for Davis-Bacon Act software provision and support
    - 3 yrs since separating from previous owner, 20+
    - **Single Platform** =only proven (i.e., used nationally among government agencies) system that handles both prevailing wage and diversity management on a single platform. – not ONLY actually
    - Built for **gov agencies/govt focused** /
    - **Fast config/customizations due to modular design**
    - **dedicated account manager** for faster customer service
    - **>90% retention rate**; ease of use makes it “the preferred system” acc to demo but no backup to how that was determined
    - **Overly boastful in proposal and demo how does that work in their relationships with references?** – untrue claims of uniqueness for oData, modular design, single platform, dataentry of Wage Determinations, for example.
  - Litigation
    - 0
  - Financial Viability
    - Financials **very** up and down and only 3 yrs old, **asked Karen to assess and recommend follow-up questions if necessary.**
- Subcontractors
  - 0
- Projects
  - **Similar projects do not mention import of data from prior sources**
  - Otherwise reasonable – WISC DOT development; Miami/Dade Cty DOT/PW since 2010; Kansas City MO – each describes the advantages of having the computerized functionality and single platform but **does not actually describe the implementation sounds like all were converted from non-IT processes. – doublecheck references**

## STATE OF MAINE INDIVIDUAL EVALUATION NOTES

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DATE: 3/4/2020-

EVALUATOR NAME: Jennifer Chisum

EVALUATOR DEPARTMENT: Transportation

- Reference Phillip Yelder City of Kansas City, Missouri – flexible, helpse handle large volume CPRs easily. No dislikes
- Reference – VERY STRONG POSITIVE REFERENCE IN ALL ASPECTS extremelly acive, easy to work with, timely, efficient in implementatinon, hands on support, made changes to support City's workflow

- *Proposed Services*

- *Software Proposed*

- eComply Solutions, and there are no usage limitations.
    - Edge, Firefox or Chrome
    - 
    - 
    -

- *Proposed DBA functionality*

- - eComply replaces the current manual process of complying with federal Davis-Bacon requirements appears to be typo but may reflect lack of experience with converting from a different IT system?
    - eComply handles the entry and update of all rates throughout the life of the project at no additional charge. we confirm them.
  - Demo - Prime assigns its subs and on down for a contract. However there can be an approval process added. Right now we actually dataenter and OK them...you can still approve them. Helps make sure they get entered...can we do THAT. Yes Unlimited tiers. – willing to adjust to our requiremetns within reason
  - We can expose fewer classifications to contractors / project
  - Photos of employees or state issued ID photo can be associated with employee profile
  - Fringe benefits can have expiration dates.
  - Red outlines, grey boxes, yellow boxes, complex grids and nesting – ADA?
  - For sophisticated reporting – ODATA. Allows you to consume in excel from the database in original format. But DB are not 2D. you can see the relational mappings and see all the contractors in tabulated format with all their properties, can EXPAND to get the tables joined rows in your spreadsheet...save it, and save SNAPSHOTS, then refresh to get next month's data. SQL works in it too. Does not look user friendly but very comprehensibly presented.. separate DB so no production impact.
  - 
  - Next level reporting – used to use COGNOS, etc – we use POWERBI and it's much cheaper. Don't want to analyze the raw data. Visual filters for various prebuilt reports.
  - Request a wage decision through the system...SM1444 added classifcatin rquestion, we provide, they would load. Sometimes decisions take time so they



## STATE OF MAINE INDIVIDUAL EVALUATION NOTES

RFP #: 201909163

RFP TITLE: Davis-Bacon Act Compliance Software as a Service

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EVALUATOR NAME: Jennifer Chisum

EVALUATOR DEPARTMENT: Transportation

*put it in at the given rate, when approved, if the rate is increased they would change rate and rerun compliance. Right now a contractor doesn't see Crane Operator – they send a electronic request that we tentatively approve so payroll input can occur. Would be different - they would have to maintain all the rates. What about handwritten interviews uploaded, **can it handle that –in document module but cannot handle AS an INTERVIEW...if they don't have tablet or laptop...they could input the interview into the form as a service to us.***

- *Project uploads – can do 10/time from spreadsheet? Yes.*
- *Can handle highest of state and fed rates that apply, also PLA rates...*
- *Payments – puts in payments to primes, acknowledge and pay subs from prompt payment – they ave that. Import or manual paymet allowed. Configure fo the detilas you wish. The receiving contractor will verify/dispute. All correspondence is tracked through full tree.*
- *Notification of late payroll update – they can automate nag emails or use correspondence emails. Do that in discovery phase,*
- *OJT program – unskilled people into the classification but not at a skilled rate, at a reduced rate. How they are added into system ... it is done as an additional clasdifcaiotn.*
- *Correspondance module – pick users by filters for correspondence by email.*
- *Can archive and unarchive projects. We said we do not have a deletion requirement after expiration of records.*
- *Project Set Support*
  - *I like the flexibility/granularity*
  - *Demo- They could set up agency/subagency*
  - 
  -
- *Contractor Impact*
  - *eComply handles all interactions with the contractors*
  - *Similar to amazon.com enrollment – assigned an agency code before they can fill out a profile. Not automatically approved we can do an approval before they jump into a project. All user names are tied to email so you can see “who they are”.*
  - *Demo – vendor handles contractor email address changes through support because it could be ownership change, but they can change many of their attribultes directly in UI*
  - *Integrates already with many payrolls and will add more if needed*
  - *They can see their entire history of CPRs – as we can too – this makes them unique they say*
  - *Can allow them to run certain types of reports – configuration during discovery.*
  - *How many signatures by prime - unlimited. And can set up various signature roles.*
  - *8:00 AM to 8:00 PM Eastern Time via both telephone and email. Our in-house customer support team is trained on all aspects of the eComply software. Team members resolve more than **90% of cases upon first contact** with the customer, ticket process..*
  - *Reference - good*
- *Payroll Submission Validation*

## STATE OF MAINE INDIVIDUAL EVALUATION NOTES

RFP #: 201909163

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BIDDER NAME: Ecomply

DATE: 3/4/2020-

EVALUATOR NAME: Jennifer Chisum

EVALUATOR DEPARTMENT: Transportation

- *The signature page with Certifications they consider an advantage for legal purposes. See a financial benefit in court cases.*
  - *A few more advanced validation features identified*
  -
- *Field Interview Support*
  - The program works with or without a live Internet connection, information populated into the application is uploaded and synchronized to the main system.
  - All information obtained is checked against certified payrolls submitted in a report after uploading.
    - mobile devices include but are not limited to Microsoft Surface, Samsung Galaxy Tab, and iPad. Demo - *Most people prefer MS Surfaces*
    - As for operating systems, our mobile field interview module is supported so long as the Chrome, Edge or Firefox browser is installed.
    - *The photo is a way to ensure there is no pretenders...can the immediately confirm their address...*
    - *It can post info they want to cross reference during the field interview as well*
    - *Home depot style finger signatures.*
- *Systems Maturity*
- *2 decades if we count the time before they split off as well -*
- *one major upgrade in 2015 under old company*
  - *Modern design, Configurable*
  - *In use with >12 gov't agencies with thousands of contractors and managed billions of dollars in construction costs*
  - *OK with change management*
- *Implementation Services –*
  - *Stated In demo Should this pandemic continue, they are able to do it remotely and meet to the deadline.*
  - *Strong plan with good risk ID*
  - *Demo – seems designed to meet our deadline, but what would be typical if we did nto have a hard deadline? There is no typical...2.5 wk – 6 months mostly due with data integration and Dept availability to provide the discovery (1-2 days with all decision makers available. Usually on site in person.)*
  - ***3 week project launch** assuming we have adequate insight on how to iput new project info into the system*
- *3-5 week historical project data validation*
  - *Migrate inactive projects; clean and load. **Requires State has the capacity to do this.***
  - *1 week historical project data migration completed. No changes can be ade to data. Demo –clarified - data freeze on the historical data during the migration except for cleanup.*
  - *Must be QA to ensure no bad reporting afterward.*
- *Project Data Migration Proposed*
  - *2-4 weeks for active projects then return to pick up historical*

## STATE OF MAINE INDIVIDUAL EVALUATION NOTES

RFP #: 201909163

RFP TITLE: Davis-Bacon Act Compliance Software as a Service

BIDDER NAME: Ecomply

DATE: 3/4/2020-

EVALUATOR NAME: Jennifer Chisum

EVALUATOR DEPARTMENT: Transportation

Due to our firsthand familiarity of Elation, we guarantee full migration of:

- All payroll submissions, modifications/versions, and audit trail details in history;
- All dates and interactions from contractor and agency; and
- All user accounts associated with employee and fringe benefit data.

User accounts in our system are keyed upon an email address, so there may be some slight changes in user ids, but we will provide those mapping details and communication plan for a successful rollout.

(Good detail)

- *Customer Support*
  - *8-8 EST support is good*
  - *Yes*, the custom payroll validation can be applied prior, during, or after certification. In general, we include these requests at no additional cost if done within 6 months of our production rollout.
  - *Demo - AGENCIES have a dedicated acct manage always available. ...usually provide a cell phone number. They are in West Coast but we can assign a east coast contact*
  - *Good RPO, RTO, uptime*
  - *Good reference*
- *Training*
  - *wealth of online training materials*, such as customized user manuals, FAQs, subject-based training videos and first-step guides for new users
  -
- *Security Practices*
  - *All sensitive PII is encrypted both in transit (SSL 256 bit encryption) and in place (SQL AES encryption).*
  - *Password self administered with questions for 2<sup>nd</sup> factor*
  - *We keep an audit record of all changes to accounts and passwords as well as the origin IP of where they came.*
  - 
  -
- *IT hosting Provision*
  - *MS AZURE*
  - *SOC2 Type2 platform and application*
  - *SSAE 16 infrastructure*
  - *SLA /Outages - 2 outages due to management of Azure acct environment in last yr. but met uptime requirement*
  -
- *State of Maine IT Policy Compliance*
  - *No issues*
  - 
  -
- *Caveats and Comments*
  - *0*
  - 
  -
- *Worksheet – Note Requirement Number.*

**STATE OF MAINE  
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- *Nice amount of detail in the responses*
  - *No difficulty meeting the mandatory and non-mandatory requirements out of the box*
- *Cost Proposal*
  - *Potential Future Costs Form*
    - No cost impact to growth of users
    - \$175 work any work afterwards
    - *Data remedy* - There will be no additional fee if the data migration error was caused by eComply Solutions.

**STATE OF MAINE  
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RFP TITLE: Davis-Bacon Act Compliance Software as a Service

BIDDER NAME: Elation

DATE: 3/4/2020-

EVALUATOR NAME: Jen Chisum

EVALUATOR DEPARTMENT: Transportation

\*\*\*\*\*

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\*\*\*\*\*

**Individual Evaluator Comments:**

**Directions:** Place your notes in the appropriate portion of the outline adding space/bullets as needed.

I. Organization Qualifications and Experience

1. *Qualifications for Davis-Bacon Act software provision and support*

- 15 years, 12 with us
- Many projects and govt agencies including DOTs
- State of art web tech, deep business knowledge
- DBE certified firm.
- Elation was boastful

2. *Litigation*

- 0

3. *Financial Viability*

- Healthy finance report
- 

4. *Subcontractors*

- -0

5. *Projects*

- We are one of their references.
- New York State Homes and Community 2009 DBA and EEO implelemtnation ongoing support.training, lots of work tracked
- New York State Governor's Office similar services to MaineDOT described in demo
- REFERENCE NY – *Elation generous and ready to help during implementation; have used since 3/2015. Best feature was the digital signatures.*
- MaineDOT - *HM*, seems they could have used one of the other State DOTs they list. *Overall impression is that they put minimal effort into responding to the RFP*

## STATE OF MAINE INDIVIDUAL EVALUATION NOTES

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EVALUATOR DEPARTMENT: Transportation

### II. Proposed Services

#### 1. Software Proposed

- Elation Payroll, Payment, Audit, EEO, Reports, and Configuration modules. *Did not describe license any further - Not fully responsive.*

- Safari and Firefox supported as well nice for end users

- 
- 

#### 2. Proposed DBA functionality

- NYREF – not intuitive, sometimes data is wrong due to autopopulation of forms, difficult to learn..
- DOL guidelines on how signature must be done – only Elation is only one fully conforming with this. – *check into this* True electronic signature. “Public Information Structure PTI” NYREF - *Best feature is the digital signatures – caused them to select Elation*
- CPR submission - *Additional work role can be requested as part of CPR submission* during submission
- Fringe benefit changes on weekly basis based on individual's hours, so they allow fringe to be submitted with the CPR. *This is unique they say?*
- 
- *They AUTOMATICALLY LOAD all dOL LABOR DECISIONS INTO THE SYSTEM. We don't have to supply the dOL ones to them to get them into the system*
- Dual funding - must apply both DV and State Wage requirements. System will check wage compliance against higher of two wages. Multiple not just 2
- Showed the Ability to set up selection criteria (requirement 116) and civil rights goals (req 136) clearly in the demo.
- *AD HOC reporting requires some technical training to use*
- Consolidated 1391 option to cover all projects for the contract. FHWA permits it. AKDOT uses it as well.
- Wage Survey report period requested was highlighted in demo.

#### 3. Project Set Support

- “User, user groups, access rights and project” to user assignment. Demo says they will use the PROGRAM field for project set.
- Demo - Would the loading report be able to add the PROGRAM – he will check all reports for it. *May require more configuration/work/time than initially thought when they proposed*
- Who can see the different PROGRAMS – only the ones with admin rights will see those all. Then assign people to Fed/State etc.
- *Nowhere do they address how they would implement this on existing platform without disruption to operations.*
- 

#### 4. Contractor Impact

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- Elation can accommodate whatever file the payroll system can produce, they just have to map it to Elation's fields. Significant difference from other systems. *How easy/laborious?*
- phone, email and online and on-demand video based troubleshoot and tutorials.
- 
- 

supporting options to contractors, including phone, email and online and on-demand video based troubleshoot and tutorials

5. Payroll Submission Validation

- No additional tools
- 
- 

6. Field Interview Support

- Since 2015 with sync added later
- Offline had *no preloaded data*.
- *Finger signature*
- *Very clear which have been synced "CACHED" on title*
- Reconnect to internet, reopen and loads more data, then select it, it verifies employee name match and you can upload it. It flags discrepancies after upload – *a little laborious*
- iOS 7.0 and Android 4.4 or later.

7. Systems Maturity

- 2005, there was no ownership transfer ~~nor any major technical modifications~~.
- 40,000 business entities use it
- There was one major SaaS update for revamped UI and performance improvement in 2016.
  - Configures new features to not break current users – they opt in
  -

8. Implementation Services

- None would be required
- *Not true as adding DEP and modifying current data*
- *Became clear in demo that implementation SHOULD include audit of how system is used, how should be used, training/data/configuration gaps to fill.*
- *What was the experience NYREF was describing about their digital signature expirations?*
- *. They don't seem to realize that they WILL have to move projects into programs, modify permissions, ensure program is a filter on all screens/reports, add and configure new DEP users/projects, train DEP users.*
- 

9. Project Data Migration Proposed

- None would be required
- *Not true as adding DEP and modifying current data into 2 data sets/Programs*
- *Demo- data refreshment of some DOT data required as well* How do we remove DBE from a contractor – based on the certification status...certification module is



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*loaded and can be updated with all the DOT certifications. She can query the out, not be up-to-date at this point. They will refresh it if it needs to be refreshed. The expiration will tag it as expired, otherwise show as active, and all the reports will be based on the effective date of the DBE. We can add companies too.*

•

### 10. Customer Support

- Demo - Support will still be available as before for contractors and DOT staff directly. Unfortunately phones are out due to COVID.
- Elation Systems support hours of 7AM - 4PM PT Monday through Friday, holidays – **so no EST morning hours**. Demo - They tracked their usage nationwide and that's how they chose 7-4. **Does not meet 151 mandatory requirement**
- **did not respond with modes of contact available, I do not know if they have a web support portal**
- **What was meaning of Sherry's NY reference note "offer online support help desks ->staff on board to provide support"**
- *Reasonable targets, clearly stated SLA style*
- *Did not directly answer RPO and **RTO 48h rs**. ISO 17799 based DR plan*
- *10.4 not clear on when the custom validations could be applied in CPR process – demo Provides custom payroll validation before OR after certification*
- **Became clear in demo that there has not been an effort in our 10-12 years of use to train/communicate/improve/ our usage of the system as part of their support effort.**

### 11. Training

- **Provided a stock initial implementation training plan barely responsive as in this situation we have just DEP being added in. NY REFERENCE – training is lengthy but worthwhile – training curve. Contractors dislike it – too long (90min) they tune out then can't use the system.**
- **Ends up it's good the included it: demo - George wondered are these things all new? No, all is already available added after we adopted it. Training for adoption is covered in this cost .**
- **Communication/adoption of new functionality should be addressed if we use them going forward**
- 
- **Maine DOT may request onsite or online training on an ongoing basis to train new users or receive refresher courses, and there will be regularly scheduled web-based sessions for vendors . NYREF likes the monthly webbased sessions for vendors.**

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### 12. Security Practices

- **Unresponsive on PIN assignment process and whether it can be assigned by others.**



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- *all the sensitive data points that were contained in the CPR had both application level and database level encryption. Web session controls, encryption of web transmissioned data, secure server environment. No security audit of application is cited despite hinting it in their response.*

### 13. IT hosting Provision

- *vXchnge, a Class-A, fault tolerant, N+1 Internet Data Center (IDC) located in the United States in Santa Clara, CA. It is a SSAE 18 Type II, SOC 2 Type II, ISO/IEC 27001:2013, HIPAA certified and PCI compliant data center.*
- *INTERNAP data routing*
- *99.99% up time*
- *No application security audits/certs are cited only hosting environment*

### 14. State of Maine IT Policy Compliance

- *No issues*

### 15. Caveats and Comments

- *0*

### 16. Worksheet – **Note Requirement Number.**

- *They did not actually respond to the worksheet just put same comment in every in no matter if it's true or not . E.g 24 (we do not have 3 projects now); last item comment is nonsensical. not responsive. Tthey don't seem to realize that they WILL have to move projects into programs, modify permissions, ensure program is a filter on all screens/reports, add and configure new DEP users/projects, train DEP users.*
- *To what degree do our users think they meet all these requirements already?*

## III. Cost Proposal

### 1. Potential Future Costs Form

- *project manager at \$195 and software engineer at \$165.*
- *N/A on data conversion fixes but if they have issue with the program segmentation or DEP data imports?*

### 2.

**STATE OF MAINE  
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\*\*\*\*\*

**Individual Evaluator Comments:**

**Directions:** Place your notes in the appropriate portion of the outline adding space/bullets as needed.

**I. Organization Qualifications and Experience**

- Qualifications for Davis-Bacon Act software provision and support
  - Since 2009 (11 yrs)
  - AASHTOWare Project
  - Infotech is AASHTO's contractor for developing, enhancing, and supporting the AASHTOWare Project software. enables licensees to obtain implementation, training, and technical services. we have prior experience with them
  - Provided implementation support of it to 12 state transportation agencies (Alaska, Georgia, Kansas, Kentucky Louisiana, Minnesota, New Jersey, Ohio, Oklahoma, Tennessee, Virginia, and Wisconsin). – Used by number of stateDOTs and tailored for them (of which 5 do CPR acc to part 2)
  - Infotech's services include requirements analysis and providing business and technical expertise to aid agencies in doing the work. They have not before done the hands on work.
  - "20 years experience with DOT" but they actually always have to start from scratch/demo mentioned their extensive connectoin with MaineDOT – little institutional knowledge on MaineDOT, no communication between silos even within 1 project: For example, The Infotech hosting is not implemented yet contrary to their claim in RFP; the way we have to go same discovery process with each new routine upgrade we hire them to do; their non-communication between Preconstruction and Construction implementation projects right now.
  - Has integrated it with proprietary mobile apps for field interviews.
- Litigation
  - 0
- Financial Viability
  - No issues
- Subcontractors
  - 0
- Projects

## STATE OF MAINE INDIVIDUAL EVALUATION NOTES

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- Minn GOSHEN– did it on their own with some training from infotech, Infotech will use their phased approach here to implementation of payroll first then civil rights; reference – they were the first State in *what duration /when did it occur/was it easy for them to do?* Interestingly, upNetclaims to have supported that effort by providing the data integration to the payroll ssstems? MinnDOT contact was not familiar with UpNet's role when asked only by name of company
- LA – *No description of Infotech role is provided;. 2017; how difficult / easy was it?*
  - referenceLA -
- KANSAS – 2018. Occasional infotech support for issues affecting payroll deployment. *Same questions*
- Demo--- Do they have any relevant data conversion experience– *not with Elation*, we have worked with other types of software. Typically with a new agency with existing system we do import their data into AASHTOWARE project, just *not specific to CRL*.
- Demo - DO they have any implementation experience – of learning an agency's business rules/process and mapping it to their screens. – *their response was to elaborate the implementation plan.*
- Demo used Tammy Mancinelli from VA DOT (heavy users); Chad Schafer, Terry Sullivan, John Okerman
- Reference Charles Goshen – customizations are difficult to keep maintained, cause problems, and limit future decisions. Requires a lot of IT staff. Colorado tried and failed customizing it. Very complex system, they limit people's ability to get into it to keep it simpler.
- Reference Charles Goshen – Took years (beta tested 5 yrs in a row til 2013) once on Construction, it took less than 1 year to implement started with paper system. Required 3 FTEs of State. Although smooth it took a lot of programmer support.
- Reference Charse Goshen – does not like the TMR process; does not like that they have to change their business processes to fit it but better than customizing it. Does not like complexity and beta testing burden. Does not like being front line contractor support.
- Reference CG –recc we tap other states for training material and agency views to reuse

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### II. Proposed Services

- Software Proposed
  - TRANSPORT CIVIL RIGHTS MODULE in preconstruction
  - The licensing fee provides *unlimited users* for the AASHTOWare Project Civil Rights & Labor functionality, *use of all modules*.
  - Additionally, one SYNC Service for AASHTOWare Project connection (provided by AASHTO) is required for each device that will use the *Infotech Field Interviewer software*.
  - Typical browsers; works on IE now but will not be tested against it in future releases. –
  -
- Proposed DBA functionality
  - Dept enters all Wage Determinations
  - *UI looks quite nice.*
  - *They are VERY LIGHT on list screen availability esp on data entry makes it less efficient to use.*
- Reporting seems awkward in demo–
  - Lots of prebuilt reports - they would do any tweaking. Although noted in spreadsheet we can do it if we have *familiarity with ActiveReports*.
    - **Demo - Odata connection to database**, readonly, for them to do ad hoc queries access is based on their role. PowerQuery editor – point and click columns/fields on the selected table, simple filter. Works well with pivot tables to set DB goals for example. Can then refresh results anytime they want to rerun something they built. Be careful of granting access can impact *production performance – they are not using a separate copy of the DB.*
      - Reference Charles Goshen – their IT staff do the reporting, as Infotech charges alot for it
  -
- Project Set Support
  - Don't really describe how they would do it just that role-based with users switching roles somehow
  - 
  -
- Contractor Impact
  - 5 payrolls already ingetrated – *not many*
  - Not the greatest options for entering payrolls -- -
    - *They offer DYI toolset for vendor and contractor's developers to use*
    - Can use payroll spreadsheet to import in specified format. **Not flexible** seeming. Demo -. They would have to type it into the spreadsheet template and can save template for each project. Otherwise must use the XML toolset to develop their own template
    - Demo - Fringe benefits/pay template in excel – is that the only option for non-excel savvy contrators – could be done manually in UI - can create up to 10 fringes items, save and submit.
  - **Maine must manage all user credentials**
    1. Infotech will help MaineDOT set up a page for managing contractor and subcontractor accounts, as well as configure the initial security. Contractors will register through this page, and MaineDOT will receive

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*notifications to approve these registrations . Per 12.2 DOT must handle all userid/password management in system*

- *No direct contractor Support*
- *Only custom created training materials developed by/for MaineDOT available to contractors.*

•

- *Payroll Submission Validation*

- *No tool besides the CPR*

•

•

- *Field Interview Support*

- *The Field Interviewer app is release tested on the last 2 versions of each listed:*

*Android 7.x, 8.x, and 9.x*

- *iOS 10, 11, and 12*

- *Windows 10*

- *No signatures available*
- *Store and sync available*
- *Proposal Doesn't actually describe the functionality.*
- *Demo - Field interview once locked it's not editable by anyone. Can do attachments. No signature.*
- *Run bridge to Field Interviewer is a role...there is a process to grant them the specific contract authority to be able to run the bridge. Or you can schedule it as a background job.*
- *Are the fields to be captured configurable? NO not anymore than anything else in the system. She can load fields known by the app from the app but does that match purpose of the interview and nondedicated field is reused / altered by other parts of system. So they put all those in a separate portion of the form so people can understand they are not locked fields -- Doesn't right now show what's from interview and what's from elsewhere. I*
- *Is there a place for a resident to approve/review an interview... they can add it as a field and workflow.*

•

•

•

- *Systems Maturity*

- *Web Transport 2009.*
  - *Of the twelve agencies in production with the AASHTOWare Project Civil Rights & Labor software. At least five of them use the software for payroll submissions, and at least three more have plans to do so.*
  - *1 release/yr; task force votes on functionality/tech improvements to add/or purchase directly – not perfectly responsive*
  - *Change is well communicated*
  - *Demo - Say we have it for a number of years. Now we get a new law so we need a new module created/changes. Do we have to go through TMR/User group or custom module? Depends on how you fund it. TMR is now 2 releases/yr. more states share funding of a custom job. Or just contract directly with Infotech*

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*depending on the need...might not have to go directly into the AASHTO product.  
Would there be a way to do it relatively quickly – YES.*

- 
- 
- Implementation Services
  - *Phased approach to switch over active contractors ASAP (3-4 mo to Phase 1)*
  - *. In Demo they did say there is a initial analysis phase at start.*
  - *Demo - Phase 1 – just enough so active contractors ONLY submit PDF docs of CPRs. There are no Wage Determinations in system; no CPR data; the mandatory functionality is not built out yet. **This means we cannot do most of our business processes or federal reporting until Phase 2 is finished.***
  - *Demo – even XML or integrated payroll systems CPR imports will not be allowed in Phase 1*
  - *demo - They also say they will have to build some integration in Phase 1 with CAS that will have to be rebuilt when we move to Construction (and may cause some challenges while we are a mixed shop)*
  - *Recognize they will rely heavily on DOT stakeholders.SMEs*
  - *Phase 2 **Able to use the system for direct data entry by April 1 2021. Means minimum of 9 months without data – only way to get it is to have the contractors submit it again as data for those periods after Phase 2 go-live.***
  - 
  - *Demo and Part 1 –emphasis on DOT modifying practices to fit better where necessary. E.g asking about lack of Phase 2 discovery in demo - = at the beginning will pull in all the info they can get for Aug 1/ **During configurations there will be interaction with agency to incorporate things to fit our processes.** It's a mixture of both with DOT/CLR on whose processes are used.*
  - *Demo note - Check with references- anything we might ask, they say they can do. Does it seem to be true= that they don't have to compromise on their expectations?*
  - *My Experience note – Do INFOTECH people actually ever know the system – we were continuously referred to other State's resources or a documentation site when we needed assistance for Materials and creating agency views .*
  - *LAREF- **It took about 2.5 years.** We didn't have buy in with our labor compliance person and he slowed our implementation. After he retired it went a lot smoother. We started with 3 IT staff, ended with 2 and had 4 business staff. Wish we would have involved our district personnel. We were already using Preconstruction so was not hard to configure.*
  -
- Project Data Migration Proposed
  - *Demo – phase 1 also includes initial mapping for data integration while elation is still under contract with us.*
  - *Made **more complex by fact that we already have similar data configured so they have to fit it in.***
  - ***Iterative** via OData API*
  -
- Customer Support



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- *INFOTECH HOSTING SUPPORT IS HANDLED SEPARATELY THROUGH DIFFERENT SLA and CONTACTS than INFOTECH APPLICATION SUPPORT which is described here:*
- *8:30 AM – 5:30 PM Eastern Time on weekdays, apart from major holidays, to answer phone and emails from agency*
- *11.2 states Agency staff can also escalate contractor issues to Infotech support as needed.*
- *agency users can view agency support tickets on AASHTO website*
- *Formal standards for customer service response times/resolution times*
- *Fine RTO RPO*
- *Reference CG – Infotech supportive of Dept, in tune w AASHTO needs*
- *REferece GG – does not like being customer support to contractors.*
- *Demo - **Support for contractors – typically the DOT does that support. We can get it at more cost.** There are online training materials/videos would incorporate the MaineDOT business process, so nothing canned available. Sometimes the contractors are urgently trying to get a payroll out so we refer it to the customer support, do you do that? They could do it at end of the project through supplemental support agreement under the AASHTO support umbrella.*
- *Training*
  - *Online help to contractors in form of Computer-based training (CBT) and Quick Reference Guides (QRGs) that Infotech will work with MaineDOT to customize to your agency's processes and configuration.*
  - *Nothing else available to contractors*
- *Security Practices*
  - *Incompletely answered user credentials/mgt - only addressed DOT employees AD*
  - *Infotech will not maintain logins and passwords in the AASHTOWare Project environment, and assigning and changing logins and passwords is MaineDOT's responsibility*
  - *They responded they do not store PII so N/A --- but in discussing loading employees in demo they had fields for Name, birthdate, ssn. I asked and they responded, we assumed that it would not be entered in the proposal.*
- *IT hosting Provision*
  - *AWS, already passed State scrutiny for Transport PreConstruction*
  - *Infotech is also audited for SOC2 TYPE2*
- *State of Maine IT Policy Compliance*
  - *No major issues.*
  - *For ADA - AASHTO initiative - documentation available.*
- *Caveats and Comments*
- *Worksheet – **Note Requirement Number.***
  - *Not a true SaaS model as the Dept has to separately purchase licenses from AASHTO and hosting services directly from infotech. **This is mandatory are we willing to waive it for this situation.?***

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- *Unusual interpretation of electronic signature – awaiting review by Amy Hughes on validity. Acc to demo user login = electronic signature.*
- *This also means mandatory requirement that user password not be the PIN does not pass. Are we willing to waive it in this situation?*
- *23 – new custom process must be developed*
- *Report modification/development requires familiarity with ActiveReports. Do we have that?*
- *Agency view work to create performance against goal outputs (31)*
- *NEed to add agency view to Able to view all Wage Determination Schedules for the project with the correct rates for that project (50)*
- *Mandatory - 80,28 not clear that they provide both Errors and Warnings as described since they just state that we will change the text on the XML file. In 82-83 sa analysis will be needed to determine best approach*
  1. *Demo messages - certain rules that have “state” in them...state davis bacon wage rate - These messages are configurable . Vs “federal”. These cannot have separate rules or messages...all or none. IF it’s state funded and certain wage rate attached.*
  2. *Demo - functionality will **not** support different exception rules for different project sets*
- *Must build – 81 Mandatory Store history of each Payroll Submission with its precertification error and warnings raised.*
- *95 – no good tool for Contractors to indicate they will not be submitting a payroll yet*
- *100 – history of project notifications – must be added*
- *105 – Mandatory – LD1658 – must be developed*
- *109 - Authorized user can perform acceptance of all project Payroll Submissions from a screen list. – cannot be done without going through AASHTO as proposed enhancement*
- *112 – Mandatory - For each Project Set, able to set a goal % of DBA payrolls requiring cursory review. Must build agency view*
- *Demo - Prime must sign off and forward all subcontractor payrolls in this system. **The workflow is not modifiable** and the agency can pull it in advance --- but we don’t want PRIMES to see the subcontractor’s payroll*
- ***Demo - Can you see all the employees that worked on a project on a specific week? From generate report PAYROLL SUMMARY REPORT. Or CUSTOM REPORT can be built. OR ODATA. Anything in its own field in the system can be in a report. You must run report. Can’t see via the UI except in the employee dropdown for each employee/classification.***
- ***Dmeo - Wage Classification Request upload – 1444 on the system – NO They would have to do a paper request for us to OK and submit to DOL. could be added probably.***
- ***Projects with multiple wage rates for various years...on contract level, project set A federal. Can add multiple wage decisions here. New wage decisions are entered by Infotech, as new contracts are added someone must apply them. Right now if we have a project with multiple counties we can see which wage rates for which contract - can check the name for validation...does it show what wage decisins? The system does it for***



## STATE OF MAINE INDIVIDUAL EVALUATION NOTES

RFP #: 201909163

RFP TITLE: Davis-Bacon Act Compliance Software as a Service

BIDDER NAME: Infotech

DATE: 3/4/2020-

EVALUATOR NAME: Jennifer Chisum

EVALUATOR DEPARTMENT: Transportation

*you...looking at project be in multiple counties would set up a separate project against the contract. Will have a different project number. You have to supply the info to contractor – must use the right project number. 1 contract number. Is our contract number current the WIN? the second project is just a shell so it won't mess up the construction reporting...they are looking at to have county listed on the actual payroll.*

- *What if federal project and must use state and federal wage rates? No constraint on which to attach to a contract...so would add federal wage rates once for each county. Same project number within the county. Does it use the higher wage? Yes.*
- *If we have a late payroll, not OKed by engineer – can we get notifications? Yes trigger in system to send notifications under certain circumstances. IN CONSTRUCTION, the engineers will get a notification when they attempt to run an estimate.*
- *Payments – report to know we've paid the prime, prime must pay sub, sub must oK. Can you do that? Because not using CONSTRUCTION yet, we have to import the payments from our current system. We don't have mechanism for Prime to confirm it, but they will build it. Then Prime can load the subcontract payment. Subcontract can then have his confirmation screen, and Infotech can set up notification triggers against them as needed. The agency reviewer area can record notes. How do they see the list of ones that have not acted yet? A lot of capabilities, we can eliminate the need for you do that...the contractor will get the notification. (There is also a prompt payment report in the system. We can eliminate a lot of the work you do know with automation. They may fight hard against working to our requirements*
  - *Can we update multiple projects on one XML report for upload? Yes even multiple contracts. There is a process we can give to you to put it all into one file for one import.*
  - *Can we load projects into the system directly from PRECON? Yes*

### III. Cost Proposal

- *Potential Future Costs Form*

\$101 per hour post-implementaton configuration changes.

\$136/hr report customizations

\$177 /hr fix data migration related issues

# STATE OF MAINE INDIVIDUAL EVALUATION NOTES

RFP #: 201909163

RFP TITLE: Davis-Bacon Act Compliance Software as a Service

BIDDER NAME: LCPTTracker

DATE: 3/4/2020-

EVALUATOR NAME: Jen Chisum

EVALUATOR DEPARTMENT: Transportation

\*\*\*\*\*

**Instructions:** The purpose of this form is to record proposal review notes written by individual evaluators for this Request for Proposals (RFP) process. It is **required** that each individual evaluator make notes for each proposal that he or she reviews. No numerical scoring should take place on these notes, as that is performed only during team consensus evaluation meetings. A separate form is available for team consensus evaluation notes and scoring. Once complete, please submit a copy of this document to your Department's RFP Coordinator or Lead Evaluator for this RFP.

\*\*\*\*\*

## **Individual Evaluator Comments:**

**Directions:** Place your notes in the appropriate portion of the outline adding space/bullets as needed.

### **Organization Qualifications and Experience**

1. Qualifications for Davis-Bacon Act software provision and support
  - Since 2003 (17yrs) business and software provision
  - DBA expertise – primary business line
  - Over 143,000 contractors have used system; millions of submissions
  - Cities/Counties: 40+ clients; 9 state DOTs including: Michigan, Arizona, North Dakota, and Nevada;
  - Modular, configurable, robust, professionally hosted SaaS
2. Litigation
  - 0
3. Financial Viability
  - No issues
4. Subcontractors
  - B2Gnow partnership have developed an integrated software solution utilized by many of our joint clients, including: Arizona DOT, Colorado DOT, North Dakota DOT Texas and Colorado shown in B2G demo.
  - est .1999
  - This software will perform business level management, contract compliance, notifications, and pass business/project/contract/certification data through to LCPTTracker. designed and built specifically for government
  - I have no issue with the subcontractor's qualifications
5. Projects – Colorado –
  - Thorough descriptions, **no indication of data migration in these projects**
    - 3 years (2016 got lcptracker) Currently active 198 projects
    - HAS TO HANDLE MULTIPLE COUNTY Wage determinations in one project
    - OnSite field interview module developed for them in 2017. A lot of new development since inception
    - **No mention of the subcontractor B2Gnow** - reference call indicates they have it.
    - REFERNECE MONICA reached
6. Puget Sound Transit
  - 5 years. Currently active 27 projects
  - HAS TO HANDLE MULTIPLE COUNTY Wage determinations in one project
7. North Dakota
  - 2015. We currently have 199 active projects and 196 onSite reports filed
  - **Two different States (Colorado, ND) purchased CREATION of the OnSite module 2 yrs apart ?**
  - B2Gnow not mentioned in project description REFERNCE: Ramona did not mention B2Gnow either.

## STATE OF MAINE INDIVIDUAL EVALUATION NOTES

RFP #: 201909163

RFP TITLE: Davis-Bacon Act Compliance Software as a Service

BIDDER NAME: LCPTracker

DATE: 3/4/2020-

EVALUATOR NAME: Jen Chisum

EVALUATOR DEPARTMENT: Transportation

### Proposed Services

#### Software proposed

- LCPTracker Professional and OnSite— Up to \$400 million in active construction volume/unlimited users *any risk of exceeding that?*
- - "MS PowerBI Free" license required to build your custom reports in LCPTracker. Otherwise we have access to Active Insights (our standard reporting functionality) – **risk of added cost**
- B2GNow 4 modules and 1 interface and *80 custom reporting hours*
  - Limited to 600 active users in the contract compliance module used to track subcontractors
  - Limited to 200 complaints/yr and 100 outreaches/yr demo- difficult for vendor to define—**3 license restrictions**
  - Maine DOT Certified Directory Import - 1 external system import interface – demo: necessary to integrate contractors/contracts between the 2 systems
  - *REFERENCE MONICA - it really doesn't sync well with an associated system (B2G)*
  - **increases complexity of system and project** – 2 logon accounts to keep sync'ed, the business syncs, the added data conversion complexity/time, 2 added interfaces we did not plan for, 2 separate hosting sites, 2 separate support and training sources.
  - we provide **Power BI licenses** for access to the DBE Compliance modules Power BI data. Maine DOT cannot leverage their own existing licenses - they must use the ones we provide to them.
  - **Two separate reporting sources, no one reporting source that crosses the 2 systems.**
  - Demo - In demo, they also require a separate monthly summary payment import from our finance systems to theirs which is not mentioned in proposal - **risk of added cost**
  - Demo - Slide of data flow provided in the demo – most contractor, project, contract data loaded first to B2G then pulled to LCPTracker as needed and but must then go in and manually update additional fields unique to LCPTracker via the UI. –**gaumy process**
  - **Integration issues raised in demo:** Single signon between B2G and LCPTracker --- Which system controls credentials? For resetting password, great question...we don't know, probably either system will work because it will sync in near realtime. User must be initially set up separately in each system and granted their roles. –**double maintenance**
- LCPTracker supports Chrome, Edge, and Internet Explorer 11 – **DID NOT include B2GNow**
- 

#### Proposed DBA functionality

- It became clear in Demo that each of these questions may have a separate solution in the B2G product that was **not described in the proposal**, for example you have to set up the users separately and chose for a different set of roles. **GAUMY**
- Reference ramona – training is critical **NOT intuitive**
- REFERENCE ND– **Not intuitive to any of the roles**, takes training and lots of practice to learn to use it – admins, contractors, engineering staff

#### PROJECT SET SUPPORT

- **LCP Security not granular...**9 predefined roles that we have to hope we fit
- Not well described, *demo- appeared to work. separate Departments in both systems*
- 

### Contractor Impact

## STATE OF MAINE INDIVIDUAL EVALUATION NOTES

RFP #: 201909163

RFP TITLE: Davis-Bacon Act Compliance Software as a Service

BIDDER NAME: LCPTracker

DATE: 3/4/2020-

EVALUATOR NAME: Jen Chisum

EVALUATOR DEPARTMENT: Transportation

- 24 payrolls interface REFERENCE RAMONE some easily **some more troublesome**; they can use a free spreadsheet, OR they can purchase a DPI mapping service from their accounting system to LCPTracker. **which would prevent them having to remap each time (67).** REFERENCE RAMONA - spreadsheet function that leaves a great deal to be desired and becomes increasingly difficult w/ more complex payrolls
- Not clear on effort involved in submitting CPR
- REFERENCE MONICA - **multilingual support**
- They suggest we implement PRIME APPROVER so Prime responsible for sub's approvals. Not OK at MaineDOT.
- **Direct contractor customer support.**

### PAYROLL SUBMISSION VALIDATIONS

- NO added tools

#### Field Interview Support

- OnSite - Captures handwritten signatures (with a latex glove or stylus). 5 photos/interviewData flow - goes to the device and stored locally then interview saved, flows back to app and stored. Once internet, send as a PDF flat file to LCP Tracker DB. Signin with PIN every 30 min. Different roles can get different interview assignments. Interview can occur before the payroll is certified, will validate once available. . validates against the CPR - rates, class, employee data - after submission into LCP. Very flexible filtering/dynamic grid inside LCP.
- iOS and Android operating systems are both supported by OnSite. Current generation Tablets and iPads are the required devices for this technology.

### Systems Maturity

- **LCPTRACKER**
  - 2001-2003 initial development, **original owner.**
  - No major technical enhancements since 2003 – **20 year old technology.** **Currently working on UI to improve look-and-feel and configurability.**
  - over 500 active Agency and Prime Contractor clients
  - **If one user buys it, everyone gets it.** And they learn about it when they receive the release notes during the biweekly upgrade. Nothing has been considered a major upgrade so far, they don't expect to have to worry about UA testing – in fact, they offer it as an option when users purchase functionality.
- **No info on B2GNow**

### Implementation Services

- REFERENCE MONICA – 8 months graduated implementation required 3-4 State people's support. **A little difficult to learn to configure properly, rework.**
- **Although they show a 3 month implementation chart, they are somewhat honest in the demo and proposal in that they cannot do it in the time we require (3 months).** Demo: how long would a typical implementation that included data conversion from prior system take? You tell us what you want and we will make it happen it can take a month or a year == Is everyone ready to go and train very quickly? For a DOT **at least 2-3 months for change plus data migration must occur first.**
- **There is a separate implementation project for B2Gnow.** Different team separate PMS they do communicate schedules. . Would B2G needs to go first in the migration given the data flows? Yes plus that interface already exists and a different one would have to be built. We have noninterfaced data that will have to separately into each system as well so **2 data conversion efforts.** They usually do contract compliance first, then Davis-Bacon wages.
- What would it mean to us that "Contract Compliance module would not be available until 1 month after go live? That the "interface development is not completed for 7 months, when that is the AD access to the users? Is it actually possible to run LCPTracker before? Yes they have done it in the past but they have to add development work to sync things once B2G is available. NOT ideal to do it 2<sup>nd</sup>.

## STATE OF MAINE INDIVIDUAL EVALUATION NOTES

RFP #: 201909163

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EVALUATOR NAME: Jen Chisum

EVALUATOR DEPARTMENT: Transportation

- - stressed that they believe this data conversion is going to be particularly difficult
  - Stressed data conversion must be completed BEFORE any production use of LCPTracker.
- REFERENCE MONICA – In CDOT implementation, the vendor's role was to explain the various roles within LCPTracker and help the contracting agency understand what the ramifications are in choosing one component over another in setting up the system. (no data entry), It was a LOT to take in and decide on.
- Risk – management support for adaptation to new system lacking
  - Risk in demo – not being able to be on site given Coronavirus, then said it would not be a problem for them, they are very used to working remotely.
  - Risk – data migration from Elation – “unhappy to be replaced” – lack of cooperation and needed data mentioned frequently In demo as well.
- Will offer suggestions for tried and true training strategies after we are under contract..maybe should include them in proposal?
  - 5.1 Determine projects to enter into LCPTracker – MDOT / collect enter data on those projects - can they explain what that task is since we thought it was a data load? The data conversion is not actually included in the project plan, very thin on roles and responsibilities
- They failed to address the roles/responsibilities effort/ etc for B2G and mention that it has its own data migration path which was not described in proposal.

### Project Data Migration Proposed

- States our expectations are unrealistic.
  - In demo: Need a DOT person involved deeply in the data migration from Elation. Need Elation participation, which has been difficult to get in past.
  - Stressed difficulty of getting good data from Elation, large areas missing. We want much more than previous contracts as well.
  - They expect to receive the Elation data cleaned by us
- Cant go live without data migration complete and thoroughly tested- huge schedule risk for us. They also state the process takes a few months but don't reflect our unusual requirements which will likely add a LOT of time.
- Migration of last 4 digits vs full SSN for all payroll's employees – – a lot of duplicates otherwise..

### Customer Support

- your LCPTracker license includes full-time, technical email, phone, and live chat support for all agency staff and contractors. Our Support team is available 7:00 am CST – 7:30 pm CST Monday-Friday.
- All incoming support inquiries are tracked and logged with an advanced case management system.
- LCPTracker currently answers over 90% of all Support phone calls LIVE!  
REFERENCE RAMONA - On Thursdays and Fridays, when more users do payroll, there are longer wait times.  
ND – expansive support hours are nice
- No support response timeframe standards
- Did not make clear whether their support covers B2G software – Demo: it does not. They operate completely separate support and we do not have any info on the B2G support or training.
- Did not make clear whether RTO and RPO are for full system or just LCPTracker – Demo – although they are hosted on AWS, B2G as subcontractor will honor the LCPTracker SLA.

REFERENCE MONICA - our current account representative is responsive, interested, engaged. Difficult start due to poor account representative... challenging component is that there can be several people that work on the account in varying capacities, and sometimes this creates some issues. No continuity of knowledge between reps.

## STATE OF MAINE INDIVIDUAL EVALUATION NOTES

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- ND REF - Customizations take a long time but rarely needed

### 1. Training

- Under training what does this mean "Once any required data migration has happened, we can implement the account in as little as 30 days."
- "training materials" that houses a wealth of manuals, quick-guides, and videos BUT not ADA (e.g closed captioning). REFERENCE MONICA - praised

- 

### Security Practices – LCPTracker is OK BUT NO INFO ON B2G

- 2 factor authentication is in beta-testing
- Email has initial userid and temp pw
- Admins/Primes/Subs can create accounts and the creds are sent directly to user
- User password reset feature
- Help verifies user w questions before providing personal account info

### IT hosting Provision

- Azure. Georeplicated.
- Audit applied to infrastructure No audit of application although it stores PII
- No information on B2G which is a critical part of the system. Demo- hosted on AWS, so definitely not same hosting platform

### State of Maine IT Policy Compliance

- They would consider themselves excepted as "mass-market application" like Dropbox. We would not.
- VPAT attached – training materials are not ADA, LCP are so-so on accessibility and working to improve UI.
- NO INFO on B2G

### Caveats and Comments - 0

### Worksheet – Note Requirement Number.

- 5 – uncomfortable with response, no indication of cooperation/support of deployment testing
- 13- development team must do the user name changes
- 19,41 confusing responses where they say will meet with modification by using B2G? – isn't the solution they proposed doing that?
- 26 – for report dev, system admin must learn Microsoft Power BI if we buy a license. Since not offered, they should have said NOT AVAILABLE
- 32 - not available yet
  - 62- did not actually tell us what fields are captured in audit history, just that someday it will all be.
  - IN total about 10 MANDATORYS will be met by future work.
    1. 34 – MANDATORY will modify someday to not allow multiple primes per project
    2. 83 - custom error messages not supported, would have to have custom work done. They indicate in check that they will do so.
    3. 101,102 – they have to build notification features
    4. 112 – DBA Cursory Review goals – would have to build it
- Internal Davis-Bacon Review – mostly not supported (interview selection, scheduling, notification). They can capture an interview through OnSite
  1. Civil Rights support – B2Gnow - 4 of our standard reports would be built for this project  
Is this the 80 hours custom report work?
  2. No audit support

**STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES**

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3. No archiving projects they would build it.

- SLA –

- B2G's not provided. Demo - they say that will honor LCP's SLA although they are on a different platform, so **not technically feasible**
  - Are there reported outage times also based on only outages that were outside LCPTracker's reasonable control? Does third party hardware/software not included include B2G or Azure? **A lot of excluded from their measures considering the solution offered**
  - 2. **SLA response goals are optional in SLA;**
  - 3. **8 DAYS aim recovery for PRODUCTION HALTED**



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**EVALUATOR DEPARTMENT:** Transportation

- *Cost Proposal*

*Potential Future Costs Form*

1. *Rates are very high*
2. *Are we likely to exceed any of the license counts?*
3. *REFERNCE MONICA - it can be expensive to add features that are not already there, and it can be challenging to add additional components*

Demo- *>1 form in Onsite requires added setup costs*



**STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES**

RFP #: 201909163

RFP TITLE: Davis-Bacon Act Compliance Software as a Service

BIDDER NAME: Upnet

DATE: 3/4/2020-

EVALUATOR NAME: Jen Chisum

EVALUATOR DEPARTMENT: Transportation

\*\*\*\*\*

**Instructions:** The purpose of this form is to record proposal review notes written by individual evaluators for this Request for Proposals (RFP) process. It is **required** that each individual evaluator make notes for each proposal that he or she reviews. No numerical scoring should take place on these notes, as that is performed only during team consensus evaluation meetings. A separate form is available for team consensus evaluation notes and scoring. Once complete, please submit a copy of this document to your Department's RFP Coordinator or Lead Evaluator for this RFP.

\*\*\*\*\*

**Individual Evaluator Comments:**

**Directions:** Place your notes in the appropriate portion of the outline adding space/bullets as needed.

I. Organization Qualifications and Experience

1. Qualifications for Davis-Bacon Act software provision and support

- **7 years relatively new to B-D act compliance software**
- 24 years as data integrators got into doing D-B on spec 9 yrs ago
- SmartCOMP, a suite comprised of highly
- configurable application modules, including a wage decision module, enabling any business to manage multiple projects individually or as a whole; to insure contract compliance, to measure performance against goals, to track work resources and generate real-time analytical and actionable reports. They have MANY more modules than proposed, acc to demo – *this may dilute their focus. Not their primary focus of company or software.*
- UpNet is a certified MBE, WBE and WOSB as recognized by the North Central Minority Supplier Development Council and Women Business Enterprise National Council.
- *Demo was well organized* by Hannah Crowley, used DOT centric data they had prepared.

2. Litigation

- none

3. Financial Viability

- Provided a letter in lieu of requested information stating that they have a line of credit with U.S. Bank – *not quite responsive..*

4. Subcontractors

- none

5. Projects

- Med Center in Minn – SRF consulting provides PM and uses UpNet for uses similar to ours
- UMINN – 3 project sets – CPR
- Minn Public Schools – for diversity and CPR for 1 construction project? *Seems a very small implementation to use as a reference. All smaller customers;*

## STATE OF MAINE INDIVIDUAL EVALUATION NOTES

RFP #: 201909163

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EVALUATOR NAME: Jen Chisum

EVALUATOR DEPARTMENT: Transportation

- Did not provide dates for the referenced work or show any experience with data migration from other systems. They do assert data transformation is their primary focus in proposal and demo.
- All references in Minneapolis area
- Jeff reference— “BETA SITE for testing/refinement” based on our fx req would have been better with a test/pilot rather than large scale implementation, no complaints otherwise generally positive

### II. Proposed Services

#### 1. Software Proposed

- SmartCOMP 4 subsystems with 3 modules each listed , unlimited seats
- The customer support fee includes the annual construction value for up to 400 Millions. Could we exceed that?
- Support Chrome and Edge and IE; we should have highspeed Internet – will this be problem for the contractors or field workers? On the other hand, they could all require it in reality but just not say so.

#### 2. Proposed DBA functionality

- Reference – “balance between sophisticated for lg contractors and simple for other users”
- They emphasize their skill in MDOT systems data integration using modern tech
- Either they or we can enter the wage decisions
- They support eSignatures in the app
- Validationsn can be applied anywhere in workflow

#### 3. Project Set Support

- Departments; select Dept upon logon if you belong to >1
- Each Dept VERY configurable acc to demo
- 

#### 4. Contractor Impact

- CSV uploads using default template smooth in demo, or they will map for contractor for fee
- Registered vendors have own portal and can do a lot of self management with it. Their profile determines their email groups.
- There will be MDOT specific training manual, and if necessary they will also create MDOT specific videos at end of project
- No Website Help portal.
- Reference – contractors complained because they had to learn a new site in his opinion. None paid for a custom payroll map
- Demo - Their profile is permanent - unique link OR login credentials. Can include those in the email - link to fix a forgotten password, not in the email body.

#### 5. Payroll Submission Validation

- Only 23 rules?
- 
- 

#### 6. Field Interview Support

- They hope to have one in 3 months ; they do not indicate what devices the intend it to run on. Acc to demo haven't made that decision. It will happen in this project

## STATE OF MAINE INDIVIDUAL EVALUATION NOTES

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EVALUATOR DEPARTMENT: Transportation

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- 

### 7. Systems Maturity

- .Avaialble since 2013 (7 yr old)
- *currently 35 contractors are submitting payroll to it. – very low volumes*
- *one major release/yr – they are still adding base business functionality, and not all of it address DBA or Compliance (e.g. RFP scoring one yr) = YOUNG'UN*
- *Tries to involve user community in design but no details. 1 wk notification. Not much change communication.*

- 

### 8. Implementation Services

- *Aggressive but doable sounding but they do perform CUSTOMIZATION not just configuration*
- *4 month strategy includes historic migration before use*

- 

### 9. Project Data Migration Proposed

- *Data migration plan is thought out*
- *Demo – parallel to implementation.maybe just 3 year first, then return to do older history*
- *Pilot migration,*
- *Excellent risk identification*
- *In demo - MINN uses aashtoware, they integrate with AASHTOWare and the contractors and payroll systems. They also set up roadmaps for mappings. On the registration page, for MINN, if we have 55000 job codes they can put them in a registration page so tehly identify themselves by those codes to automatically grouu people for communications groups*

### 10. Customer Support

- *Generally prefer a MaineDOT gatekeeper for customer help issues. They will establish a dedicated EMAIL inbox and phone for all DOT requests monitored 8-8 acc to demo direct contact is fine..we have no way to see history/status on cases – no web portal*

*Reference - UpNET has a great tech support group! They were very helpful, friendly and timely with support and training.*

- 

### 11. Training

- *No indication of standing training resources.*
- *Reference - UpNET's training was very flexible and trailered to our needed. They would offer in-person, online or a combination for group trainings. We recorded training videos to distribute, and tech support would follow-up with any individual questions/needs*

- 

### 12. Security Practices

## STATE OF MAINE INDIVIDUAL EVALUATION NOTES

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EVALUATOR DEPARTMENT: Transportation

- Good RPO/RTO but *Level 1 outage 4 hrs to recover* in SLA rather than 40 min cited
- 
- Company/Admin role *unclearly described*
- Selfservice portal for login password updates; the email sends a link to set a new pw
- *They will force us to reenter passwords before displaying PII in UI including query results? They will use email to send the report/query passwords to the end user. Weird and rather inconvenient.*

### 13. IT hosting Provision

- Cologix. Part 1 says the security accreditation obtained includes: SOC 1
- (SSAE18/ISAE3402), SOC 2, HIPPA and PCI.
- *IN part two they mention PCI of app and hosting; and SOC2Type 2 of hosting infrastructure only;*
- No issue with downtime report
- *Not much detail on the robustness provided but they do say they will comply with our policies where appropriate.*

### 14. State of Maine IT Policy Compliance

- "UpNet will comply with the appropriately."
- *I was concerned with ADA on the screens due to reliance on color/graphics they showed, they say that can develop a VPAT once they are under contract with us.*

•

### 15. Caveats and Comments

- none
- 
- 

### 16. Worksheet – **Note Requirement Number.**

- Have to modify system to enforce password timeout
- upload Certified Payroll. *Contractor generates his own PIN.* when PIN expires they have to generate a new signature PIN (for X months).
- *ave to add contractor contact info other than name to system*
- Report write – user select elements
- 44 , 49 – they may not meet our needs. They turned the language around in their response. "Each contract within a project will have its own Wage Determination Schedule. A contract can have sub contracts which can have their own wage determination schedule, as long as the sub contract is identifiable" – Looks OK in demo
- Configurable audit trails
- *80-82 mandatory Have to add the Warning functionality*
- *113,110,114. 116, 118, 119,123, 126. 139 142 – mandatory various – have to add functinaoity to meet requirements*
- They have TRUE ARCHIVE not the requested archive feature..have to contact them to unarchive; Demo confirmed this functionality and did not mention need contacting them to unarchive .
- *Some mandatory items must be addressed through customization*

**STATE OF MAINE  
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**DATE:** 3/4/2020-

**EVALUATOR NAME:** Jen Chisum

**EVALUATOR DEPARTMENT:** Transportation

*III. Cost Proposal*

*1. Potential Future Costs Form*

*They would increase costs if there is hyperinflation > 8%, or if we start using other modules although we are ostensibly licensed for them.*

\$175 per hour estimated cost as fixed fee for any type of work / config changes starting 6 months after acceptance of system

**STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES**

**RFP #:** 201909163

**RFP TITLE:** Davis-Bacon Act Compliance Software as a Service

**BIDDER NAME:** Ecomply

**DATE:** 3/4/2020- Demo on April 24, 2020

**EVALUATOR NAME:** Sherry Tompkins

**EVALUATOR DEPARTMENT:** Transportation

\*\*\*\*\*

**Instructions:** The purpose of this form is to record proposal review notes written by individual evaluators for this Request for Proposals (RFP) process. It is **required** that each individual evaluator make notes for each proposal that he or she reviews. No numerical scoring should take place on these notes, as that is performed only during team consensus evaluation meetings. A separate form is available for team consensus evaluation notes and scoring. Once complete, please submit a copy of this document to your Department's RFP Coordinator or Lead Evaluator for this RFP.

\*\*\*\*\*

**Individual Evaluator Comments:**

**Directions:** Place your notes in the appropriate portion of the outline adding space/bullets as needed.

**I. Organization Qualifications and Experience**

**1. Qualifications for Davis-Bacon Act software provision and support**

- 3 years – branched off from Hill Int.
- Indicates that this was made for government – said it is being used in 49 states???

**2. Litigation**

- None

**3. Financial Viability**

- Lost \$ in 2017 and has more debt in 2019

**4. Subcontractors**

- None for this submission

**5. Projects**

**Reference from Paul Ndon Wisconsin**

- Likes this system. customized.
- Changing to Aashto/CRL - he wasn't part of implementation.
- Liked working with Hill International – Ecomply branched off from them. EComply smaller than Hill International
- Used train the trainer.
- New software issues.
- Would stay with them if they could – switching to AAshto I took it as EComply could not service all they needed.

**II. Proposed Services**

**1. Software Proposed**

- Own software – no additional licenses needed
- Chrome, Edge, Firefox – NO IE but mentioned IE in the presentation?

**2. Proposed DBA functionality**

- Can migrate timely – can separate projects designated
- Can do a payment status – can print and import files
- Uses ODATA through Excel

## STATE OF MAINE INDIVIDUAL EVALUATION NOTES

**RFP #:** 201909163

**RFP TITLE:** Davis-Bacon Act Compliance Software as a Service

**BIDDER NAME:** Ecomply

**DATE:** 3/4/2020- Demo on April 24, 2020

**EVALUATOR NAME:** Sherry Tompkins

**EVALUATOR DEPARTMENT:** Transportation

3. *Project Set Support*
  - 4 tier authorization – permission settings
4. *Contractor Impact*
  - Wage requests cannot be done electronically
  - EComply takes control – wage requests and OJT etc...
  - Confusing how it is written
  - Available 8 to 8
5. *Payroll Submission Validation*
  - EComply has to do all changes to wage requests
  - EComply has to input all OJTs etc..
  - To change email addresses etc, has to go through EComply
  - EComply takes a lot of control of items
6. *Field Interview Support*
  - Can do interviews manually but cannot cross reference
  - Can configure our own questions..
7. *Systems Maturity*
  - Became independent in 2017 as an **LLC** – broke off from Hill Int.
  - Changes are notified via the client dedicated account manager.
  - Last upgrade was in 2015 but became independent in 17??
8. *Implementation Services*
  - Suggests working with both systems - pilot
  - Aggressive timetable
9. *Project Data Migration Proposed*
  - Existing projects first then historic ones
  - Worked with Elation before – WHO?
10. *Customer Support*
  - 8 to 8 – Ecomply controls a lot – OJTs – wage requests etc.
  - 2 priority levels major 24 hours (perm fix within 10 days) minor 10 days (perm fix within 30 days)
  - RPO 15 min and RTO 5 hours
  - Customization is possible
11. *Training*
  - Web-based – customize training manuals and videos
  - On site
12. *Security Practices*
  - Email address is login – concerning – temp password – to reset have to go through EComply
  - Encrypted in transit and in pace

**STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES**

**RFP #:** 201909163

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**BIDDER NAME:** Ecomply

**DATE:** 3/4/2020- Demo on April 24, 2020

**EVALUATOR NAME:** Sherry Tompkins

**EVALUATOR DEPARTMENT:** Transportation

13. *IT hosting Provision*

- *Does not show a firewall on Exhibit F1 & 2*
- *Does not show 2 different locations for backup*
- *Audit in 2019*

14. *State of Maine IT Policy Compliance*

- *Says no issues*

15. *Caveats and Comments*

- *No response just offered demo*

16. **Worksheet – Note Requirement Number.**

- *#3 says compatible with IE and in 1.3 didn't?*
- *#4 Uses Email as ID – not discrete?*
- *#13 says only system that records who/when changes are made?*
- *#51 Everything has to be inputted by them*
- *#62 Says only company that maintains an audit trail?*
- *#70 Says only known system that can provide payroll sub and errors with login?*
- *#82 and #83 says no additional cost but the others say can configure is there a cost?*
- *#101 says a MOD is required but checks MEETS?*
- *#107 says to best of knowledge only one that does?*
- *#113 MOD REQUIRED*
- *#116 MOD REQUIRED*
- *#117 Indicates can be configured – assume during setup*
- *#136 ??*
- *#138.1 MOD REQUIRED*
- *#138.6 Says report can be generated*
- *#139 MOD REQUIRED*
- *#140 says can be configured – during set up?*

**NOTE:** *this vendor says will meet as stated but in notes says system can be set up or established with mod? Cost? Some says configure during set up at no cost and some do not indicate.*

*Marked MEETS on a lot but will ONLY MEET WITH MOD WHEN YOU READ IT.*

III. **Cost Proposal**

1. *Potential Future Costs Form = \$533,450 for years 1 to 9*

- 2.1 *3% annual cost increase included in bid*
- 2.2 *\$175/hour*
- 2.3 *\$175/hour*
- 2.4 *no additional cost if caused by EComply did not give cost if not caused by EComply.*



**STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES**

**RFP #:** 201909163

**RFP TITLE:** Davis-Bacon Act Compliance Software as a Service

**BIDDER NAME:** Elation

**DATE:** 3/4/2020- Demo on April 24, 2020

**EVALUATOR NAME:** Sherry Tompkins

**EVALUATOR DEPARTMENT:** Transportation

\*\*\*\*\*

**Instructions:** The purpose of this form is to record proposal review notes written by individual evaluators for this Request for Proposals (RFP) process. It is **required** that each individual evaluator make notes for each proposal that he or she reviews. No numerical scoring should take place on these notes, as that is performed only during team consensus evaluation meetings. A separate form is available for team consensus evaluation notes and scoring. Once complete, please submit a copy of this document to your Department's RFP Coordinator or Lead Evaluator for this RFP.

\*\*\*\*\*

**Individual Evaluator Comments:**

**Directions:** Place your notes in the appropriate portion of the outline adding space/bullets as needed.

**I. Organization Qualifications and Experience**

**1. Qualifications for Davis-Bacon Act software provision and support**

- 15 years – founded in 2005
- 99.999 uptime – used with federal/state and local government entities
- DBE Certified

**2. Litigation**

- None

**3. Financial Viability**

- Revenue went down in 2018 – Assets are up from 2017-2019. Liabilities dropped to less than half in 3 years.

**4. Subcontractors**

- None

**5. Projects**

**Reference from Lissette Bernal Cruz – NY State Governor's Office of Storm Recovery**

- Likes them. More streamlining. Auto populates forms. It's intuitive
- Provides webinars – offers on line support and staff
- Training is good. there is a learning curve
- Mindful of digital signature expiration – they send out reminders.
- This is their first program was paper before.
- Looked at other options but this had the best feature.

**II. Proposed Services**

**1. Software Proposed**

- Elation Systems with 6 modules
- No licenses needed
- Any computers able to run Microsoft Windows 8 or later and MAC
- Chrome, IE, Safari, Firefox and Microsoft Edge

## STATE OF MAINE INDIVIDUAL EVALUATION NOTES

**RFP #:** 201909163

**RFP TITLE:** Davis-Bacon Act Compliance Software as a Service

**BIDDER NAME:** Elation

**DATE:** 3/4/2020- Demo on April 24, 2020

**EVALUATOR NAME:** Sherry Tompkins

**EVALUATOR DEPARTMENT:** Transportation

### 2. *Proposed DBA functionality*

- Customized reports, project management, rates management, restitution, interview, etc. etc. etc.
- Can do electronic wage requests

### 3. *Project Set Support*

- User, user groups, access rights and project to user assignment

### 4. *Contractor Impact*

- There will be minimal impact on contractors as we are already using this software. Elation interface user **data format and layout in any format and layout**
- Supports all accounting systems used in the construction industry nationwide
- Has worked with contractors for the past 12 years
- Elation has phone, email, online, on demand video

### 5. *Payroll Submission Validation*

- Validates all regulatory requirements as set forth in Davis Bacon, i.e. Contractor, subcontractor, payroll data, classification, EEO, Apprenticeship, deduction and fringe benefits validation.

### 6. *Field Interview Support*

- Online interview forms – can sign as well. offline capability – sync with system once connected with internet. Manual forms can be uploaded.
- Any devices that are capable of running IOS 7 and android 4.4 or later

### 7. *Systems Maturity*

- Launched in 2005 – no modifications – more than 40,000 clients nationwide
- One major SAAS – revamp UI in 2016 (performance improvement)
- Application changes can be implemented at subscriber level so others will not be affected. There is a 4-step process for changes.

### 8. *Implementation Services*

- Elation provides service so no impact to MDOT or contractors

### 9. *Project Data Migration Proposed*

- No issues or impacts as they provide the service
- No limitation

## STATE OF MAINE INDIVIDUAL EVALUATION NOTES

**RFP #:** 201909163

**RFP TITLE:** Davis-Bacon Act Compliance Software as a Service

**BIDDER NAME:** Elation

**DATE:** 3/4/2020- Demo on April 24, 2020

**EVALUATOR NAME:** Sherry Tompkins

**EVALUATOR DEPARTMENT:** Transportation

### 10. Customer Support

- 7 am to 4 Pacific time M-F – emails, online support and telephone
- 4 levels of responses to customer issues – response time varies from 30 minutes level 1 to 1 hour for level 4 – with maximum resolution time varies from less than 48 hours up to less than 7 days
- Recovery plan will bring back up service site up and running within 24-48 hours
- Elation can offer custom payroll validation for specific project sets.

### 11. Training

- Onsite, web-based, demo, webinars etc.
- Can request onsite training or on line

### 12. Security Practices

- User Pins are used and are encrypted – application and role-based security architecture.
- Encrypted data communication between end users and application level and data base level encrypted.

### 13. IT hosting Provision

- Hosted at VXCHNGE – have advanced firewall
- Audit in 2018 and 2019 no issues identified

### 14. State of Maine IT Policy Compliance

- None

### 15. Caveats and Comments

- 

### 16. Worksheet – **Note Requirement Number.**

- For all line numbers will meet requirement as stated and with the notation that Functions are already in place and fully operational. Will be available immediately.

## III. Cost Proposal

### 1. Potential Future Costs Form = \$1,382,626.00 for years 1 to 9

- 2.1 3% year 3, 5, 7 and 9 if needed
- 2.2 \$195/hour for PM  
\$165/hour for Engineer
- 2.3 \$195/hour for PM  
\$165/hour for Engineer
- 2.4 none

**STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES**

**RFP #:** 201909163

**RFP TITLE:** Davis-Bacon Act Compliance Software as a Service

**BIDDER NAME:** Infotech

**DATE:** 3/4/2020- Demo on April 17, 2020

**EVALUATOR NAME:** Sherry Tompkins

**EVALUATOR DEPARTMENT:** Transportation

\*\*\*\*\*

**Instructions:** *The purpose of this form is to record proposal review notes written by individual evaluators for this Request for Proposals (RFP) process. It is **required** that each individual evaluator make notes for each proposal that he or she reviews. No numerical scoring should take place on these notes, as that is performed only during team consensus evaluation meetings. A separate form is available for team consensus evaluation notes and scoring. Once complete, please submit a copy of this document to your Department's RFP Coordinator or Lead Evaluator for this RFP.*

\*\*\*\*\*

**Individual Evaluator Comments:**

**Directions:** *Place your notes in the appropriate portion of the outline adding space/bullets as needed.*

**I. Organization Qualifications and Experience**

**1. Qualifications for Davis-Bacon Act software provision and support**

- 2009 – partnered with AAshto
- No certifications
- 

**2. Litigation**

- None

**3. Financial Viability**

- Liabilities increased – assets increased revenue grew

**4. Subcontractors**

- Says none but what about Aashto

**5. Projects**

**Reference from Charles Groshens, MINN DOT**

- Likes the product – he is part of the project task force as we would be so get information more easily.
- Many modules – have to email for support and sometimes you will get a live person.
- Customization can cause issues

**II. Proposed Services**

**1. Software Proposed**

- Aashtoware – many modules could be confusing and a lot for contractors
- IE, Chrome, Edge

**2. Proposed DBA functionality**

- Can enter manually and electronically

**3. Project Set Support**

- Projects can be identified and have user roles

## STATE OF MAINE INDIVIDUAL EVALUATION NOTES

**RFP #:** 201909163

**RFP TITLE:** Davis-Bacon Act Compliance Software as a Service

**BIDDER NAME:** Infotech

**DATE:** 3/4/2020- Demo on April 17, 2020

**EVALUATOR NAME:** Sherry Tompkins

**EVALUATOR DEPARTMENT:** Transportation

### 4. *Contractor Impact*

- *Do not have many account software that are compatible. Contractors may have to have IT create import files or have Aashtoware XML resource kit.*
- *Have to use XML to input*
- *Aashtoware rejects so you can resubmit*
- *Different modules for contractors*
- *No support for contractors!*
- *On line training*
- *Have project number and a contract number – confusing*
- *Each employee on a separate page*

### 5. *Payroll Submission Validation*

- *There are a lot of steps to see payroll*
- *Have to run reports to see everything*
- *No function for paper payrolls*

### 6. *Field Interview Support*

- *Not able to sign*
- *Have to run a report to see*
- *No functionality for paper payrolls*

### 7. *Systems Maturity*

- *Aashto formerly transport software*
- *They do a release once a year*
- *No control over TMR – have to search for change on the program*
- *Have to download the upgrades – could take an hour or so*

### 8. *Implementation Services*

- *Within 2 months off of Elation – 8 months to migrate?*
- *Beta testing? Not running systems in sync? How do we do business?*

### 9. *Project Data Migration Proposed*

- *Analyze, review and mapping*
- *Never worked with Elation*

### 10. *Customer Support*

- *No support for contractors – 8:30 to 5:30 – email contact*
- *5 levels – have to login to see status*
- *RPO 24 hours or less and RTO 1 hour except entire region it would be 12 hours and AWS is 48 hours*
- *Does not except different exception rules*

### 11. *Training*

- *Train the trainer – doesn't say in person*
- *On line help – reference guides*

**STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES**

**RFP #:** 201909163

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**BIDDER NAME:** Infotech

**DATE:** 3/4/2020- Demo on April 17, 2020

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**EVALUATOR DEPARTMENT:** Transportation

12. *Security Practices*

- *Single sign on – does not maintain logins and passwords*
- *Encrypted at rest...*
- *NO PII in system – unique IDs – can't query the employee*

13. *IT hosting Provision*

- *We already use some modules – uses AWS*
- *Been audited but no years given*

14. *State of Maine IT Policy Compliance*

- *Says comply*

15. *Caveats and Comments*

- *HAVE TO RUN A REPORT FOR EVERYTHING*

16. *Worksheet – **Note Requirement Number.***

- *A lot were marked **MEET** WITH NO COMMENTS, and some were MARKED MEET WITH A COMMENT indicating that a report was needed and others were marked MEET but with RULES?*
- *#82 Meet with Modification – is there a cost?*
- *#83 Meet with Modification – is there a cost?*
- *#105 Meet with Modification – is there a cost?*
- *#109 Will not meet requirement*

III. *Cost Proposal*

1. *Potential Future Costs Form*

*\$1,467,160.00 for year 1 to 9*

- 2.1 *NO ADDITIONAL COST*
- 2.2 *\$101/hour*
- 2.3 *\$136/hour*
- 2.4 *\$177/hour*

**STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES**

**RFP #:** 201909163

**RFP TITLE:** Davis-Bacon Act Compliance Software as a Service

**BIDDER NAME:** LCPTracker

**DATE:** 3/4/2020- Demo on April 14, 2020

**EVALUATOR NAME:** Sherry Tompkins

**EVALUATOR DEPARTMENT:** Transportation

\*\*\*\*\*

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\*\*\*\*\*

**Individual Evaluator Comments:**

**Directions:** Place your notes in the appropriate portion of the outline adding space/bullets as needed.

**I. Organization Qualifications and Experience**

1. Qualifications for Davis-Bacon Act software provision and support
  - 16 years' experience
  - 143,000 contractor's knowledge of dba – 40+ clients and works with 9 DOTs
  - Didn't answer 1.3
2. Litigation
  - none
3. Financial Viability
  - Profit went down considerably in 2018
4. Subcontractors
  - B2GNow – have to deal with 2 vendors
5. Projects
  - Reference from Colorado DOT Monica Vialpando**
    - Ongoing services – mixed reviews
    - Liked some features – good follow-up
    - Didn't like having to work with sub – expensive to add features and challenging to add components.

**II. Proposed Services**

1. Software Proposed
  - Says can't hold licenses and we hold for MS Office
  - Onsite for interview – no manual
  - If don't want to build reports use active insights their product
  - Use MSPowerBiFree
  - Chrome, Edge and IE
2. Proposed DBA functionality
  - Does not do emails for late CPRS
  - May not be able to migrate full audit trail – history, payrolls, notifications
  - Issues with fringe benefits

## STATE OF MAINE INDIVIDUAL EVALUATION NOTES

**RFP #:** 201909163

**RFP TITLE:** Davis-Bacon Act Compliance Software as a Service

**BIDDER NAME:** LCPTracker

**DATE:** 3/4/2020- Demo on April 14, 2020

**EVALUATOR NAME:** Sherry Tompkins

**EVALUATOR DEPARTMENT:** Transportation

3. *Project Set Support*
  - *Can not send email to all USERS*
  - *Have 9 different admin roles*
4. *Contractor Impact*
  - *We determine level of control*
  - *Support 8 to 8:30*
  - *Payment software is with B2GNow not LCP*
  - *Not sure who to contact LCP or B2GNow*
  - *Too much work for contractors learning 2 systems*
  - *Have to purchase DPI or upload spreadsheet from LCP – via excel*
  - *Use Excel a lot*
5. *Payroll Submission Validation*
  - *91 validations – flags errors*
  - *Cannot request wage rates electronically*
6. *Field Interview Support*
  - *No paper interviews available, not all people have tablets etc.*
  - *Use onsite software*
7. *Systems Maturity*
  - *SAAS 2002 no ownership transfer – 500 active agency/prime*
  - *Changes every 2 weeks – develop and release*
  - *Notifications of changes are done when login – no emails – have to go to portal to get trained etc.*
8. *Implementation Services*
  - *Risk migrating from Elation*
  - *Deal with 2 systems*
  - *Need 3 months to migrate – 9 months go live for BG2NOW*
9. *Project Data Migration Proposed*
  - *Past issues migrating from Elation*
  - *Want full SSN*
  - *Can't do full audit trail and history issues with Fringe*
10. *Customer Support*
  - *Have to deal with 2 companies two support teams*
  - *RPO <1 and RTO <30*
  - *Didn't answer 10.2*
  - *10.4 possible for a fee*
11. *Training*
  - *On system – web based – in person for new system*
  - *Contractor training 1 to 2 hours*



**STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES**

**RFP #:** 201909163

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**BIDDER NAME:** LCPTracker

**DATE:** 3/4/2020- Demo on April 14, 2020

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12. *Security Practices*

- *Do not want prime to create accounts?*
- *Two factor authentications in training*
- *To reset password, have to call but who?*

13. *IT hosting Provision*

- *No audit noted*

14. *State of Maine IT Policy Compliance*

- *14.1 says exempt*
- *14.2 indicated link was broken that we sent*
- *Time out after 20 min. – no security assessment without approval*

15. *Caveats and Comments*

- 
- 

16. *Worksheet – **Note Requirement Number.***

- *#32 Not available until 2021 MODIFICATION*
- *#34 Not available until 2021 MODIFICATION*
- *#41 Can't import from SCV have to use B2GNOW*
- *#62 Not available until 2021 MODIFICATION*
- *#83 System does not support MODIFICATION*
- *#101 Can't send emails – not current feature MODIFICATION*
- *#102 Not available until 2021 MODIFICATION*
- *#112 MODIFICATION*
- *#116 Does not collect info – in B2GNOW - MODIFICATION*
- *#117 Does not collect info – in B2GNOW - MODIFICATION*
- *#118 MODIFICATION*
- *#119 MODIFICATION*
- *#120 MODIFICATION*
- *#121 MODIFICATION- CUSTOMIZATION*
- *#125 MODIFICATION - customization*
- *#138.2 Included hours need to customize*
- *#138.3 Included hours need to customize*
- *#138.4 Included hours need to customize*
- *#138.5 Included hours need to customize*
- *#144 Does not support - MODIFICATION*
- *#147 Does not support - MODIFICATION*

III. *Cost Proposal*

1. *Potential Future Costs Form*

*\$1,111,712.00 for year 1 to 9*

- 2.1 *20% Modules \$4,950*
- 2.2 *\$220/hour – custom development*  
*\$140/hr project manager*
- 2.3 *\$220/hour*
- 2.4 *\$220/hour*

**STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES**

**RFP #:** 201909163

**RFP TITLE:** Davis-Bacon Act Compliance Software as a Service

**BIDDER NAME:** Upnet

**DATE:** 3/4/2020-Demo on April 23, 2020

**EVALUATOR NAME:** Sherry Tompkins

**EVALUATOR DEPARTMENT:** Transportation

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\*\*\*\*\*

**Individual Evaluator Comments:**

**Directions:** Place your notes in the appropriate portion of the outline adding space/bullets as needed.

**I. Organization Qualifications and Experience**

**1. Qualifications for Davis-Bacon Act software provision and support**

- 7 years – doing DBA but in business for 24 years
- no government agency work – vendor indicated during demo that they worked with MNDOT – I checked with MNDOT and they have no knowledge of working with them
- Listed as an MBE, WBE and WOSB

**2. Litigation**

- None

**3. Financial Viability**

- Did not answer about assets and liabilities just included a letter from bank

**4. Subcontractors**

- none

**5. Projects**

**Reference from Jeffery Kurth Designation Medical Center/SRF Consulting/City of Rochester**

- SRF was prime, UpNet was a sub to them. UpNet created a beta site for testing – friendly, helpful- customization was more money
- NOTE: No references were given were from a DOT – schools, med center etc.

**II. Proposed Services**

**1. Software Proposed**

- 4 modules – required SmartCOMP Application
- high speed internet
- Chrome, Edge or IE

**2. Proposed DBA functionality**

- Bounced around a lot of screens
- No electronic wage rate requests
-

## STATE OF MAINE INDIVIDUAL EVALUATION NOTES

**RFP #:** 201909163

**RFP TITLE:** Davis-Bacon Act Compliance Software as a Service

**BIDDER NAME:** Upnet

**DATE:** 3/4/2020-Demo on April 23, 2020

**EVALUATOR NAME:** Sherry Tompkins

**EVALUATOR DEPARTMENT:** Transportation

3. *Project Set Support*
  - *Each set treated as a different department*
  - *Only SMARTComp admin can set things up*
4. *Contractor Impact*
  - *Contractor has to pay a fee to upload payrolls if their software is not one that UPNet uses; otherwise it has to be done manually through a template sent by UPNet in Excel format...*
  - *A Gatekeeper can be set up – email etc.*
  - *Email and website*
  - *Doesn't seem user friendly*
5. *Payroll Submission Validation*
  - *Upload employees to project*
  - *Emails sent to notify of discrepancies*
6. *Field Interview Support*
  - *Mobile not supported yet.*
  - *No electronic form – how do you confirm information?*
7. *Systems Maturity*
  - *Became available in 2013 – has 35 contractors doing payroll submission*
  - *Release new software/updates once a year*
  - *Bugs fixed immediately but did not indicate how this is communicated*
8. *Implementation Services*
  - *Seems a bit aggressive – 10 years of data in 5 months*
  -
9. *Project Data Migration Proposed*
  - *Import through CSV files – evaluate – pilot migration*
  - *May have to import in sections*
10. *Customer Support*
  - *Referenced SLA but it does not indicate support hours or method of contact*
  - *RPO = 4 hours of work could be lost – RTO is within 40 minutes – says See SLA*
11. *Training*
  - *Train the trainer and onsite training*
  - *Access to training via website – webinar etc...*
12. *Security Practices*
  - *SMARTComp has to give login and PIN...*
  - *Password protected but is it encrypted?*

**STATE OF MAINE  
INDIVIDUAL EVALUATION NOTES**

**RFP #:** 201909163

**RFP TITLE:** Davis-Bacon Act Compliance Software as a Service

**BIDDER NAME:** Upnet

**DATE:** 3/4/2020-Demo on April 23, 2020

**EVALUATOR NAME:** Sherry Tompkins

**EVALUATOR DEPARTMENT:** Transportation

13. *IT hosting Provision*

- COLOGIX
- Didn't list IT Hosting
- No audit issues noted

14. *State of Maine IT Policy Compliance*

- Indicated will comply

15. *Caveats and Comments*

- None listed
- 
- 

16. *Worksheet – **Note Requirement Number.***

- #6 Will meet with modification
- #21 Will meet with modification
- #80 Will meet with modification
- #81 Will meet with modification
- #82 Will meet with modification
- #100 = Will meet with modification
- #110 need to know criteria but will meet with modification
- #113 will meet with modification
- #116 Will meet with modification – customized is there a cost?
- #118 Will meet with modification – customized is there a cost?
- #119 Will meet with modification – customized is there a cost?
- #123 Will meet with modification
- #126 Will meet with modification
- #127 Will meet with modification – need time period?
- #128 Will meet with modification – need time period?
- #139 Will meet with modification – customized is there a cost?
- #142 Will meet with modification – customized is there a cost?
- #148 If needed will Develop? Cost?

III. *Cost Proposal*

1. *Potential Future Costs Form*

\$746,400 for year 1 to 9

- 2.1 *didn't answer this question*
- 2.2 *\$175/hour – provide fixed fee proposal in advance*
- 2.3 *\$175/hour*
- 2.4 *\$175/hour*



STATE OF MAINE  
DEPARTMENT OF TRANSPORTATION

Janet T. Mills  
Governor

Bruce Van Note  
Commissioner

**AGREEMENT AND DISCLOSURE STATEMENT**

**RFP #: 201909163**

**RFP TITLE: Davis-Bacon Act Compliance Software as a Service**

I, (print name at right) George Macdonald  
accept the offer to become a member of the Request for Proposals (RFP) Evaluation Team for the State of Maine Department of Transportation. I do hereby accept the terms set forth in this agreement AND hereby disclose any affiliation or relationship I may have in connection with a bidder who has submitted a proposal to this RFP.

Neither I nor any member of my immediate family have a personal or financial interest, direct or indirect, in the bidders whose proposals I will be reviewing. "Interest" may include, but is not limited to: current or former ownership in the bidder's company; current or former Board membership; current or former employment with the bidder; current or former personal contractual relationship with the bidder (example: paid consultant); and/or current or former relationship to a bidder's official which could reasonably be construed to constitute a conflict of interest (personal relationships may be perceived by the public as a potential conflict of interest).

I have not advised, consulted with or assisted any bidder in the preparation of any proposal submitted in response to this RFP nor have I submitted a letter of support or similar endorsement.

I understand that the evaluation process is to be conducted in an impartial manner. In this regard, I hereby certify that, to the best of my knowledge, there are no circumstances that would reasonably support a good faith charge of bias. I further understand that in the event a good faith charge of bias is made, it will rest with me to decide whether I should be disqualified from participation in the evaluation process.

**I agree to hold confidential all information related to the contents of Requests for Proposals presented during the review process until such time as the Department formally releases the funding decision notices for public distribution.**

George Macdonald 3/4/2020  
Signature Date



STATE OF MAINE  
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Commissioner

**AGREEMENT AND DISCLOSURE STATEMENT**  
**RFP #: 201909163**  
**RFP TITLE: Davis-Bacon Act Compliance Software as a Service**

I, (print name at right) Angela Lato  
accept the offer to become a member of the Request for Proposals (RFP) Evaluation Team for the State of Maine Department of Transportation. I do hereby accept the terms set forth in this agreement AND hereby disclose any affiliation or relationship I may have in connection with a bidder who has submitted a proposal to this RFP.

Neither I nor any member of my immediate family have a personal or financial interest, direct or indirect, in the bidders whose proposals I will be reviewing. "Interest" may include, but is not limited to: current or former ownership in the bidder's company; current or former Board membership; current or former employment with the bidder; current or former personal contractual relationship with the bidder (example: paid consultant); and/or current or former relationship to a bidder's official which could reasonably be construed to constitute a conflict of interest (personal relationships may be perceived by the public as a potential conflict of interest).

I have not advised, consulted with or assisted any bidder in the preparation of any proposal submitted in response to this RFP nor have I submitted a letter of support or similar endorsement.

I understand that the evaluation process is to be conducted in an impartial manner. In this regard, I hereby certify that, to the best of my knowledge, there are no circumstances that would reasonably support a good faith charge of bias. I further understand that in the event a good faith charge of bias is made, it will rest with me to decide whether I should be disqualified from participation in the evaluation process.

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Angela Lato  
Signature

3/4/20  
Date



STATE OF MAINE  
DEPARTMENT OF TRANSPORTATION

Janet T. Mills  
Governor

Bruce Van Note  
Commissioner

**AGREEMENT AND DISCLOSURE STATEMENT**  
**RFP #: 201909163**  
**RFP TITLE: Davis-Bacon Act Compliance Software as a Service**

I, (print name at right) GIGI OTTMANN-DEEVES  
accept the offer to become a member of the Request for Proposals (RFP) Evaluation Team for the State of Maine Department of Transportation. I do hereby accept the terms set forth in this agreement AND hereby disclose any affiliation or relationship I may have in connection with a bidder who has submitted a proposal to this RFP.

Neither I nor any member of my immediate family have a personal or financial interest, direct or indirect, in the bidders whose proposals I will be reviewing. "Interest" may include, but is not limited to: current or former ownership in the bidder's company; current or former Board membership; current or former employment with the bidder; current or former personal contractual relationship with the bidder (example: paid consultant); and/or current or former relationship to a bidder's official which could reasonably be construed to constitute a conflict of interest (personal relationships may be perceived by the public as a potential conflict of interest).

I have not advised, consulted with or assisted any bidder in the preparation of any proposal submitted in response to this RFP nor have I submitted a letter of support or similar endorsement.

I understand that the evaluation process is to be conducted in an impartial manner. In this regard, I hereby certify that, to the best of my knowledge, there are no circumstances that would reasonably support a good faith charge of bias. I further understand that in the event a good faith charge of bias is made, it will rest with me to decide whether I should be disqualified from participation in the evaluation process.

**I agree to hold confidential all information related to the contents of Requests for Proposals presented during the review process until such time as the Department formally releases the funding decision notices for public distribution.**

Gigi Ottmann-Deeves  
Signature

Date

3-4-2020



STATE OF MAINE  
DEPARTMENT OF TRANSPORTATION

Janet T. Mills  
Governor

Bruce Van Note  
Commissioner

**AGREEMENT AND DISCLOSURE STATEMENT**

**RFP #: 201909163**

**RFP TITLE: Davis-Bacon Act Compliance Software as a Service**

I, (print name at right) Sherry V. Tompkins  
accept the offer to become a member of the Request for Proposals (RFP) Evaluation Team for the State of Maine Department of Transportation. I do hereby accept the terms set forth in this agreement AND hereby disclose any affiliation or relationship I may have in connection with a bidder who has submitted a proposal to this RFP.

Neither I nor any member of my immediate family have a personal or financial interest, direct or indirect, in the bidders whose proposals I will be reviewing. "Interest" may include, but is not limited to: current or former ownership in the bidder's company; current or former Board membership; current or former employment with the bidder; current or former personal contractual relationship with the bidder (example: paid consultant); and/or current or former relationship to a bidder's official which could reasonably be construed to constitute a conflict of interest (personal relationships may be perceived by the public as a potential conflict of interest).

I have not advised, consulted with or assisted any bidder in the preparation of any proposal submitted in response to this RFP nor have I submitted a letter of support or similar endorsement.

I understand that the evaluation process is to be conducted in an impartial manner. In this regard, I hereby certify that, to the best of my knowledge, there are no circumstances that would reasonably support a good faith charge of bias. I further understand that in the event a good faith charge of bias is made, it will rest with me to decide whether I should be disqualified from participation in the evaluation process.

**I agree to hold confidential all information related to the contents of Requests for Proposals presented during the review process until such time as the Department formally releases the funding decision notices for public distribution.**

Sherry V. Tompkins  
Signature

3-4-2020  
Date





STATE OF MAINE  
DEPARTMENT OF TRANSPORTATION

Janet T. Mills  
Governor

Bruce Van Note  
Commissioner

**AGREEMENT AND DISCLOSURE STATEMENT**  
**RFP #: 201909163**  
**RFP TITLE: Davis-Bacon Act Compliance Software as a Service**

I, (print name at right) Brian Kittridge  
accept the offer to become a member of the Request for Proposals (RFP) Evaluation Team for the State of Maine Department of Transportation. I do hereby accept the terms set forth in this agreement AND hereby disclose any affiliation or relationship I may have in connection with a bidder who has submitted a proposal to this RFP.

Neither I nor any member of my immediate family have a personal or financial interest, direct or indirect, in the bidders whose proposals I will be reviewing. "Interest" may include, but is not limited to: current or former ownership in the bidder's company; current or former Board membership; current or former employment with the bidder; current or former personal contractual relationship with the bidder (example: paid consultant); and/or current or former relationship to a bidder's official which could reasonably be construed to constitute a conflict of interest (personal relationships may be perceived by the public as a potential conflict of interest).

I have not advised, consulted with or assisted any bidder in the preparation of any proposal submitted in response to this RFP nor have I submitted a letter of support or similar endorsement.

I understand that the evaluation process is to be conducted in an impartial manner. In this regard, I hereby certify that, to the best of my knowledge, there are no circumstances that would reasonably support a good faith charge of bias. I further understand that in the event a good faith charge of bias is made, it will rest with me to decide whether I should be disqualified from participation in the evaluation process.

**I agree to hold confidential all information related to the contents of Requests for Proposals presented during the review process until such time as the Department formally releases the funding decision notices for public distribution.**

Brian Kittridge 3/4/2020  
Signature Date



**AGREEMENT AND DISCLOSURE STATEMENT**

**RFP #: 201909163**

**RFP TITLE: Davis-Bacon Act Compliance Software as a Service**

I, Jennifer Chisholm accept the offer to become a member of the Request for Proposals (RFP) Evaluation Team for the State of Maine Department of Transportation. I do hereby accept the terms set forth in this agreement AND hereby disclose any affiliation or relationship I may have in connection with a bidder who has submitted a proposal to this RFP.

Neither I nor any member of my immediate family have a personal or financial interest, direct or indirect, in the bidders whose proposals I will be reviewing. "Interest" may include, but is not limited to: current or former ownership in the bidder's company; current or former Board membership; current or former employment with the bidder; current or former personal contractual relationship with the bidder (example: paid consultant); and/or current or former relationship to a bidder's official which could reasonably be construed to constitute a conflict of interest (personal relationships may be perceived by the public as a potential conflict of interest).

I have not advised, consulted with or assisted any bidder in the preparation of any proposal submitted in response to this RFP nor have I submitted a letter of support or similar endorsement.

I understand that the evaluation process is to be conducted in an impartial manner. In this regard, I hereby certify that, to the best of my knowledge, there are no circumstances that would reasonably support a good faith charge of bias. I further understand that in the event a good faith charge of bias is made, it will rest with me to decide whether I should be disqualified from participation in the evaluation process.

**I agree to hold confidential all information related to the contents of Requests for Proposals presented during the review process until such time as the Department formally releases the funding decision notices for public distribution.**

**Signature**

**Date**