

NEW

State of Maine**Master Agreement****Effective Date:** 05/19/15**Expiration Date:** 05/18/19**Master Agreement Description:** RELM Wireless/BK Radio S-series VHF Low Band**Buyer Information**

Justin Franzose 207-624-7337 ext. justin.franzose@maine.gov

Issuer Information

JOAN BOLDUC 207-624-9904 ext. JOAN.BOLDUC@MAINE.GOV

Requestor Information

John Covert 207-866-2627 ext. john.b.covert@maine.gov

Authorized Departments

ALL

Vendor Information**Vendor Line #:** 1**Vendor ID**
VC1000074410**Vendor Name**
RADIO COMMUNICATIONS**Alias/DBA****Vendor Address Information**

158 RAND RD

PORTLAND, ME 04102

US

Vendor Contact Information

Scott Rivard

207-797-7503 ext.

srivard@rcm2way.com

Commodity Information

Vendor Line #: 1

Vendor Name: RADIO COMMUNICATIONS

Commodity Line #: 1

Commodity Code: 72545

Commodity Description: RELM Wireless/BK Radio S-series VHF Low Band

Commodity Specifications:

Commodity Extended Description: See attached description and specifications.

Quantity

0.00000

UOM

Unit Price

\$0.00

Delivery Days

0

Free on Board

Contract Amount

\$0.00

Service Start Date

05/19/15

Service End Date

05/18/19

Catalog Name

Discount

0.0000 %

Discount Start Date

Discount End Date

Pricing Table

PRICING	Unit Price	Quantity	Extended Pricing
Item #1. Twenty (20) RELM Wireless/BK Radio S-series Analog Repeaters, configured	\$7,754.58	20	\$155,091.60
Item #2: A: Technical Service Manuals (LAA0025CD)	\$83.75	4	\$335.00
B. Programming Software and Cable (LAA0740)	\$279.39	4	\$1,117.56
C. DB9 to USB Adaptor Cable (PCUSBDB9)	\$43.55	4	\$174.20
Item #3: Installation and maintenance training for the RELM Wireless/BK Radio S-series Analog Repeaters for four (4) technicians at RELM's facility in the United States.	\$0.00 See Attachment 1	4	\$0.00 See Attachment 1
Item #4: Cost per hour for Technical Support (installation and maintenance) via telecom.	\$0.00 See Attachment 1	1	\$0.00 See Attachment 1
TOTAL COST:	\$8,161.27		\$156,718.36

Award will be based on lowest cost for the total of Pricing Table items above and qualifications below.

Identify Bidder's global discount level as a percentage 33 %.

Price list for RELM Wireless/BK Radio S-series Analog Repeaters and Base Stations and related miscellaneous support equipment, software and services shall be provided with response.

Is the Vendor a RELM Wireless approved equipment dealer? (Yes or No) Yes

Vendor confirms that supplied equipment meets published specification. (Yes or No) Yes Copy of most recent published specifications to be provided with response.

Vendor is able to respond within 4 hours in an emergency: (Yes or No) Yes

Administrative

The winning vendor will enter into a Master Agreement with the State of Maine for a term of four years. Three commodities: Repeater Equipment and Parts, Technical Support Services and Training.



May 15, 2015

Attachment: 1

Pricing Table Explanations

Item #3: RELM provides training to the customer at their facility in Melbourne, Florida or at the customer's facility at no charge.

Item #4: RELM provides customer technical support M-F, 8:00am-6:00pm at no charge. Any additional afterhours phone support would be provided by RCM at no additional charge.

Pricing Note:

- All equipment to be provided will meet or exceed the customer's requested specifications, as outlined by RELM Wireless / BK Radio.

Economic Impact Details

Radio Communications Management, Inc. is a Maine owned company with (3) locations in Maine and employs (17) Maine residence.

Salaries paid to Maine residents in past 12-month period \$966,237.00

- Salaries paid- \$867,783.16
Company portion of employee health, dental, disability & life benefits- \$77,858.52
Company 401k match- \$20,595.32

Payments to Maine-based subcontractors in past 12-months..... \$158,210.22

- Payments to Maine based companies (tower climbers, electricians, engineering)- \$34,756.00
Tower site fees paid to Maine owned tower companies- \$84,124.22
Building and storage space paid to Maine based companies- \$39,330.00

Payments of State and local taxes in Maine past 12-month period... \$57,892.62

- Business and property tax paid to Portland and Presque Isle- \$5,995.11
Maine State sales tax paid on large purchases- \$4,655.54
Sales and Service Provider tax paid to State of Maine- \$42,041.70
Excise and Maine registration tax- \$5,200.27

Payments of State licensing fees in Maine past 12-month period... \$85.00

- State of Maine Incorporation fees- \$85.00

Charitable contributions Maine-based not-for-profit organizations.... \$950.00

Total..... \$1,183,374.84

Economic Impact Notes:

- 1) Line item detail available upon request
2) Calculations tabulated from 5/10/14 to 5/11/15