

Addendum to PJF

DHHS Office: Office of Child and Family Services
Template Name: School Tele Behavioral Health Pilot-SFY23
Agreement Start Date: 8/1/2022

| Vendor/Provider Name, City & State | Vendor Code | Contract (CT) Number | DHHS Agreement # | Contract Amount |
|--|--------------|-----------------------------|------------------|----------------------|
| Acadia Healthcare Inc., Brewer, ME | VC1000000441 | CT 10A 20220823000000000565 | CBH-23-3301 | \$195,734.00 |
| Community Health and Counseling Services, Bangor, ME | VC1000017722 | CT 10A 20220823000000000566 | CBH-23-3302 | \$195,734.00 |
| Kennebec Behavioral Health, Waterville, ME | VC1000049769 | CT 10A 20220823000000000567 | CBH-23-3303 | \$195,734.00 |
| Template Group Total: | | | | \$ 587,202.00 |



DEPARTMENT OF ADMINISTRATIVE AND FINANCIAL SERVICES
DIVISION OF PROCUREMENT SERVICES
 STATE OF MAINE

PROCUREMENT JUSTIFICATION FORM (PJF)

This form must accompany all contract requests and sole source requisitions (ROS) over \$5,000 submitted to the Division of Procurement Services.

INSTRUCTIONS: Please provide the requested information in the white spaces below. All responses (except signatures) must be typed; no hand-written forms will be accepted. See the guidance document posted with this form on the Division of Procurement Services intranet site (Forms page) for additional instructions.

| PART I: OVERVIEW | | | | |
|---|----------------------|---|----------------------|--------------------------|
| Department Office/Division/Program: | | OCFS/Children"s Behavioral Health | | |
| Department Contract Administrator or Grant Coordinator: | | Chris Mailes / Brianne Carrero | | |
| (If applicable) Department Reference#: | | Multiple. (see attached) | | |
| (Contract/Amendment#): | | Multiple. (see attached) | Advantage CT / ROS#: | Multiple. (see attached) |
| CONTRACT | Proposed Start Date: | 8/1/2022 | Proposed End Date: | 7/31/2023 |
| AMENDMENT | Original Start Date: | | Effective Date: | |
| | Previous End Date: | | New End Date: | |
| GRANT | Project Start Date: | | Grant Start Date: | |
| | Project End Date: | | Grant End Date: | |
| Vendor/Provider/Grantee Name: City, State: | | Multiple. (see attached) | | |
| Brief Description of Goods/Services/Grant: | | School-Based Tele-Behavioral Health Program Pilot | | |

| PART II: JUSTIFICATION FOR VENDOR SELECTION | | | |
|--|-----------------------------------|-------------------------------------|----------------------------------|
| Mark an "X" before the justification(s) that applies to this request (Check all that apply.) | | | |
| <input type="checkbox"/> | A. Competitive Process | <input type="checkbox"/> | G. Grant |
| <input type="checkbox"/> | B. Amendment | <input type="checkbox"/> | H. State Statute/Agency Directed |
| <input type="checkbox"/> | C. Single Source/Unique Vendor | <input type="checkbox"/> | I. Federal Agency Directed |
| <input type="checkbox"/> | D. Proprietary/Copyright/VPatents | <input checked="" type="checkbox"/> | J. Willing and Qualified |
| <input type="checkbox"/> | E. Emergency | <input type="checkbox"/> | K. Client Choice |
| <input type="checkbox"/> | F. University Cooperative Project | <input type="checkbox"/> | L. Other Authorization |

Please respond to ALL of the questions in the following sections.

PART III: SUPPLEMENTAL INFORMATION

1. Provide a more detailed description and explain the need for the goods, services or grant to supplement the response in Part I.

Children and youth continue to demonstrate marked increases in social, emotional, and mental health needs, including substantial increases in depression, anxiety, behavioral issues, and suicidal ideation. Data from Maine hospitals show that Emergency Department utilization has increased markedly for children and youth with behavioral health (BH) complaints, including significant increases in visits for suicidal ideation for adolescent females.

These trends existed prior to the COVID-19 pandemic but have dramatically increased over the past several years due to a complex array of factors, prompting several national child health organizations to declare a national emergency in children's mental health. Additionally, the pandemic caused profound workforce shortages, particularly in the health care and BH workforce, which are worse in rural communities, further compounding the issues of finding access to BH care.

Improving access to BH services presents an important challenge. Given current BH workforce shortages, officials see an opportunity to provide these services through telehealth. Maine DHHS has noted a successful program developed out of Heywood Healthcare in western Massachusetts that has expanded access to BH services for students by offering tele-BH counseling services in the school setting. Community Health Workers (CHWs) that are on-site in schools, coordinate access to BH counseling services and help students address unmet health-related social service needs.

Given current needs, the Department (DHHS) and the Department of Education (DOE) will initiate a pilot program, partnering with local mental health providers with telehealth experience. The pilot program will provide additional counseling support and services in schools paired with the in-school support of a Community Health Worker in targeted rural areas of the state. Concurrent work with existing School-Based Health Centers to prioritize and expand mental health services will continue along with efforts to support and strengthen integrated school-based mental health program across the state.

Funding will allow contracts with community mental health and/or tele-behavioral health providers to:

- Provide tele-behavioral health counseling services to students in schools;
- Provide a Community Health Worker (CHW) that will be based in the school; and
- Cover start-up and infrastructure supplies as necessary.

Services may include access to direct counseling, psychiatrists, and behavioral consultation. Providers will be able to bill insurance for eligible services.

2. Provide a brief justification for the selected vendor to supplement the response in Part II. Reference the RFP number, if applicable.

The pilot is centered in several rural communities, with a focus on communities hard hit by BH needs and workforce shortages, with the goal of improving access to BH services in rural schools by expanding telehealth counseling services and social supports for students within their school setting. Community Mental Health Providers were asked if any were willing to collaborate with the DHHS in a pilot combining telehealth in the schools with an on-site Child Health Worker Position; three (3) providers volunteered:

Acadia Healthcare has been a demonstrated leader in the provision of tele-counseling in schools and is doing some of the most robust work around school based mental health - working with schools like Baileyville that have experienced community tragedies of youth dying by suicide. Acadia intends to partner with the Pittsfield School Department, serving the Vickery and Warsaw Schools.

Community Health and Counseling Services (CHCS) has had a presence in several rural school systems and is willing to expand to additional schools with provision of telehealth services and Child Health Worker. They have been a trusted provider of behavioral healthcare for years. CHCS will be partnering with rural Greenville and Ellsworth schools, if they are willing to pilot the work with us collaboratively.

Kennebec Behavioral Health (KBH) has a robust school telehealth program in place and has agreed to implement the pilot with the Child Health Worker position as part of the team. KBH intends to introduce the service in the Pittsfield school system.

PART III: SUPPLEMENTAL INFORMATION

3. Explain how the negotiated costs or rates are fair and reasonable; or how the funding was allocated to grantee.

Pilot project funds will support efforts to develop this model and work with rural schools to ramp up these services, with the understanding that the participating BH providers will also be able to bill insurance for eligible services.

4. Describe the plan for future competition for the goods or services.

If the pilot is found to be successful, it will inform policy changes in Medicaid, specifically as it pertains to behavioral health services in the school setting and incorporating the Community Health Worker, a fundamental position in this pilot.

PART IV: AMERICAN RESCUE PLAN ACT (ARPA) / MAINE JOBS & RECOVERY PLAN (MJRP)

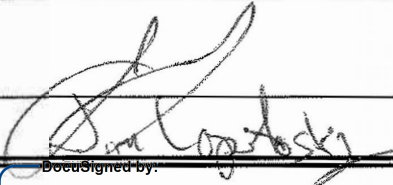

Does this request utilize ARPA/MJRP funds?

Yes - If Yes, please attach the approved Business Case(s).

No - If No, proceed to Part V

PART V: APPROVALS

The signatures below indicate approval of this procurement request.

| | | | | |
|--|---|-------|-----------|-----------|
| Signature of requesting Department's Commissioner (or designee): |  | | Date: | 10-Nov-22 |
| Typed Name: | | | | |
| Signature of OAFS Procurement Official: |  | | | |
| Typed Name: | 41C2BA36FAF44CD... Kathy Paquette | Date: | 12/9/2022 | |