

State of Maine Procurement Justification Form

This form must accompany all contract requests and sole source requisitions (RQS) over \$5,000 submitted to the Division of Procurement Services.

INSTRUCTIONS: Please provide the requested information in the white spaces below. All responses (except signatures) must be typed; no hand-written forms will be accepted. See the guidance document posted with this form on the Division of Procurement Services website (Forms page) for additional instructions.

PART I: OVERVIEW			
Department Office/Division/Program:	Maine Health Data Organization		
Department Contract Administrator or Grant Coordinator:	Karynlee Harrington		
(If applicable) Department Reference #:			
Amount: (Contract/Amendment/Grant)	\$ 87,500.00	Advantage CT / RQS #:	20190927*1060
CONTRACT	Proposed Start Date:		Proposed End Date:
AMENDMENT	Original Start Date:	October 1, 2019	Effective Date:
	Previous End Date:	January 31, 2021	New End Date: June 30, 2021
GRANT	Project Start Date:		Grant Start Date:
	Project End Date:		Grant End Date:
Vendor/Provider/Grantee Name, City, State:	Ten2Eleven Business Solutions, LLC		
Brief Description of Goods/Services/Grant:	Technical and industry expertise needed to support the development and content of the first annual pharmacy transparency report.		

PART II: JUSTIFICATION FOR VENDOR SELECTION			
Mark an "X" before the justification(s) that applies to this request. (Check all that apply.)			
	A. Competitive Process		G. Grant
	B. Amendment		H. State Statute/Agency Directed
X	C. Single Source/Unique Vendor		I. Federal Agency Directed
	D. Proprietary/Copyright/Patents		J. Willing and Qualified
	E. Emergency		K. Client Choice
	F. University Cooperative Project		L. Other Authorization

PART III: SUPPLEMENTAL INFORMATION
Please respond to ALL of the following:
1. Provide a more detailed description and explain the need for the goods, services or grant to supplement the response in Part I.

**State of Maine
Procurement Justification Form**

PART III: SUPPLEMENTAL INFORMATION

Public Law 470 creates a new pharmacy transparency mandate that the MHDO is responsible to implement. The new law requires MHDO to develop a data collection rule that will require pharmacy manufactures, pharmacy benefit managers and wholesale distributors to submit to the MHDO specific data elements so that the MHDO can then produce an annual report that is due to the Legislature in the month of November beginning in 2020 (because of the pandemic and the delay in data submissions, the first report will be delivered in early 2021). The report must include information on the trends in the cost of prescription drugs, analysis of manufacturer prices and price increases, the major components of prescription drug pricing along the supply chain and the impacts on insurance premiums and cost sharing and any other information the MHDO determines is relevant to providing greater consumer awareness of the factors contributing to the cost of prescription drugs in the State.

2. Provide a brief justification for the selected vendor to supplement the response in Part II.

Ten2Eleven Business Solutions, LLC has the experience, technical expertise and infrastructure to assist the MHDO in the analysis of the new Rx data received and in the translation of the data into meaningful information that can be summarized in MHDHO's first annual Rx Transparency Report. Ten2Eleven Business Solutions assists the State of California in their Rx reporting requirements and as such has invested in developing an infrastructure to support Rx analysis which is needed for this level of reporting. The complexity of the various players in the pharmaceutical supply chain and how their roles and actions affect the pricing of prescription drugs by the time the individual picks the prescription up at the pharmacy is challenging at best and not understood by many. This is an area that Ten2Eleven Business Solutions has become experts in. Unlike most of the other Rx transparency laws in other states, Maine's mandate goes further and requires price transparency from not just the pharmacy manufacturer and pharmacy benefit managers but also from the wholesale distributors. This area is especially where MHDO needs assistance in understanding the data that has been reported to MHDO and how most effectively to translate the data into actionable information for the annual report.

3. Explain how the negotiated costs or rates are fair and reasonable; or how the funding was allocated to grantee.

Ten2Eleven Business Solutions, LLC has experience working with other State government entities and understands the limited resources that are available and as such have developed a pricing model for work that they do with state government. The hourly rate Ten2Eleven Business Solutions, LLC is providing to MHDO is competitive with the hourly rates of our data vendor which was a competitive bid.

4. Describe the plan for future competition for the goods or services.

After developing the first pharmacy report as required in Public Law Chapter 470, MHDO is prepared to develop and release an RFP for ongoing support as needed.

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PART IV: APPROVALS			
Signature of requesting Department's Commissioner (or designee):	<i>By signing below, I signify that I approve of this procurement request.</i>		
	<i>Karynlee Harrington</i>		
Printed Name:	Karynlee Harrington	Date:	12/17/2020
Signature of DAFS Procurement Official:	<small>Designated by:</small> <i>Kathy Paquette</i>		
Printed Name:	<small>41C2BA38FAF44CD...</small> Kathy Paquette	Date:	12/30/2020