

State of Maine Waiver of Competitive Bidding Request Form

DHHS/DCM Contract Administrator:	Nancy Tan/Jennifer Levesque	Office/Division/Program of Contract Administrator:	DHHS/ SAMHS/ Cameron Bailey
Est. Contract Amount:	\$23,750.00	Contract or RQS Number:	2019092500000001013
		Purchasing Maine ID:	
		DHHS Agreement Number:	MH4-20-233
Proposed Start Date:	10/1/2019	Proposed End Date:	7/31/2020
Vendor/Provider Name, City, State	Claudia A. Blackburn 11750 Old Georgetown Rd. #2325 Rockville, MD 20852		
Short Description of Good or Service:	MHRT Curriculum Development for nonacademic training		
Please note, for transparency purposes, Waivers of Competitive Bidding will be publicly posted. Public postings are placed on the Division of Procurement Services website for a period of seven consecutive calendar days.		<i>To be completed by the Division of Procurement Services</i> Posting dates on Division of <i>Procurement Services</i> website: From: <u>12/13/2019</u> To: <u>12/19/2019</u>	
Notice of Intent to Waive Competitive Bidding Number:		NOI# 1220192035	
1. Statutory Justification			
State of Maine statute (5 M.R.S. §1825-B(2)) allows waivers of competitive bidding only for the specific reasons listed below. Please mark the appropriate box (X) next to the justification which applies to this specific request.			
A.	The procurement of goods or services by the State for county commissioners pursuant to Title 30-A, section 124, involves the expenditure of \$2,500 or less, and the interests of the State would best be served;		
B.	The Director of the Bureau of General Services is authorized by the Governor, or the Governor's designee, to make purchases without competitive bidding because, in the opinion of the Governor or the Governor's designee, an emergency exists that requires the immediate procurement of goods or services;		
	<i>If citing the above justification for this Waiver of Competitive Bidding request, please have the requesting Department's Commissioner or Chief Executive (as the Governor's "designee") sign and date on the right.</i>	<i>By signing below, I signify as the Governor's designee there is an emergency that necessitates this non-competitive procurement.</i> Signature:	
		Printed Name:	Date:
X	C. After reasonable investigation by the Director of the Bureau of General Services, it appears that any required unit or item of supply, or brand of that unit or item, is procurable by the State from only one source;		
	D. It appears to be in the best interest of the State to negotiate for the procurement of petroleum products;		
	E. The purchase is part of a cooperative project between the State and the University of Maine System, the Maine Community College System, the Maine Maritime Academy, or a private, nonprofit, regionally accredited institution of higher education with a main campus in this State involving: (1) An activity assisting a state agency and enhancing the ability of the university system, community college system, Maine Maritime Academy, or a private, nonprofit, regionally accredited institution of higher education with a main campus in this State to fulfill its mission of teaching, research, and public service; (2) A sharing of project responsibilities and, when appropriate, costs;		
	<i>If citing the above justification for this sole source request, please note that the specific approval of the Governor's Office is required, in accordance with Executive Order 26 FY 11/12, "An Order to Enhance Competitive Bidding". The approval must be documented on DAFS/BGS/Division of Procurement Services "GOVCOOP" form, found here: http://www.maine.gov/purchases/info/forms/govcoop.doc.</i>		
	F. The procurement of goods or services involves expenditures of \$10,000 or less, in which case the Director of the Bureau of General Services may accept oral proposals or bids;		
	G. The procurement of goods or services involves expenditures of \$10,000 or less, and procurement from a single source is the most economical, effective and appropriate means of fulfilling a demonstrated need.		
	If a different authorization specifically allows for this non-competitive procurement, please provide that reference here:		

State of Maine Waiver of Competitive Bidding Request Form

Please note that the following four points below (#2 through 5) all require a response.

2. Description of Specific Need

Please identify, and fully describe, the specific problem, requirement, or need the resulting non- competitive contract would address and which makes the goods or services necessary. Explain how the requesting Department determined that the goods or services are critical and/or essential to agency responsibilities or operations.

MaineCare Benefits Manual requires Mental Health Rehabilitation Technician/ Community (MHRT/C) Certification for staff who provide Sections 17, 65 and 92 services and state-funded behavioral health services. The MHRT/C Certification process has been revised and updated to address current issues in the field and as such, available trainings must reflect of new training competencies.

Approximately 50% of the current MHRT/C workforce do not have related behavioral health advanced degrees and must access training through nonacademic means. Curriculum must be developed for nonacademic training options with adequate time to train trainers and offer the new courses to the workforce by September 2019. Given the behavioral health workforce shortage that Maine faces, access to nonacademic training options is critical to fulfilling staffing requirements.

The provider is developing curriculum for Domain 4: Trauma and Resiliency and;
Domain 7: Cultural Competency.

3. Availability of other Public Resources

Please explain how the requesting Department concluded that sufficient staffing, resources, or expertise is not available within the State of Maine's government, or other governmental entities (local, other state, or federal agencies) external to the requesting Department, which would be able to address the identified need more efficiently and effectively than the identified vendor.

The Department does not have the resources to provide this service.

4. Cost

Since a waiver of competitive bidding is being requested for this procurement, please explain how the requesting Department concluded the negotiated costs, fees, or rates are **fair and reasonable**.

SAMHSA's approved rate for curriculum development is \$62.50 which mirrors the federal reimbursement rate for these curriculum developments. On average, for traditional classroom training it takes 38 hours of development for 1 hour of training. So, in comparison to this contract which equates to two (2) thirty hours courses for a total of 60 hours the cost would be \$142,500 at a rate of \$62.50/hour. This is cited in a 2017 study for the ATD (Association for Talent Development) <https://www.td.org/insights/how-long-does-it-take-to-develop-one-hour-of-training-updated-for-2017>.

This Vendor has agreed to develop the curriculum for \$23,750.00 which is less than what would be considered customary.

State of Maine Waiver of Competitive Bidding Request Form

5. Future Competition

Please describe potential opportunities which may be available to foster competition for these goods or services in the future.

SAMHS does not intend to RFP this service.

Please note that only one of the two points below ("Uniqueness" or "Timeframe") requires a response. Requesting Departments are not required to respond to both points.

6. Uniqueness

Please explain if the goods or services required are unique to a specific vendor. Describe the unique qualifications, abilities, and/or expertise of the vendor and how those particular unique factors address the specific need identified above. If the vendor has unique equipment, facilities, or proprietary data, also explain the necessity of these particular unique assets.

There are few MHRT/C certification subject matter experts in the State of Maine, and an even fewer number of those who have expertise in curriculum development.

This Vendor is a subject matter expert on behavioral, psychological and rehabilitation theories and practice and is a skilled curriculum writer who has written curricula for SAMHSA.

Additionally, this Vendor has capacity to develop the needed curriculum within the required timeframe. Both the timeframe to develop and implement new trainings, and the uniqueness of the skillset required to complete this work limit other options to address this essential agency operation.

7. Timeframe (Complete only if B. is the Statutory Justification marked on Page 1)

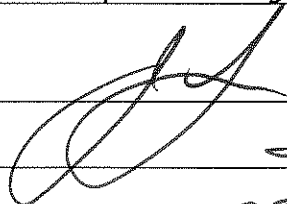
Please explain if time is of the essence and an emergency exists which requires the immediate procurement of goods or services. Describe the nature of this emergency, provide the date by which the goods or services must be delivered, and explain how that date was determined and its significance (i.e. impact if delayed beyond this date). Also, provide information as to how it was determined this vendor is the best option to address this time-sensitive procurement.

Signature of requesting Department's Commissioner or Chief Executive (or designee within the Commissioner's Office):

By signing below, I signify that my Department requests, and I approve of, this Waiver of Competitive Bidding.

Printed Name:

Date:


 Jim Lapinsky
 23-104-19