



DEPARTMENT OF ADMINISTRATIVE AND FINANCIAL SERVICES  
**DIVISION OF PROCUREMENT SERVICES**  
 STATE OF MAINE

## PROCUREMENT JUSTIFICATION FORM (PJF)

This form must accompany all contract requests and sole source requisitions (RQS) over \$5,000 submitted to the Division of Procurement Services.

*INSTRUCTIONS: Please provide the requested information in the white spaces below. All responses (except signatures) must be typed; no hand-written forms will be accepted. See the guidance document posted with this form on the Division of Procurement Services intranet site (Forms page) for additional instructions.*

PART I: OVERVIEW				
Department Office/Division/Program:		Marine Resources/Division of Ecology and the Environment/Maine Coastal Mapping Initiative		
Department Contract Administrator or Grant Coordinator:		Amanda Webb / Jesse Minor		
(If applicable) Department Reference #:		N/A		
Amount: (Contract/Amendment/Grant)		\$ 6,450.00	Advantage <u>CT</u> / RQS #:	13A 20231120000000001447
CONTRACT	Proposed Start Date:	12/5/2023	Proposed End Date:	6/30/2024
AMENDMENT	Original Start Date:		Effective Date:	
	Previous End Date:		New End Date:	
GRANT	Project Start Date:		Grant Start Date:	
	Project End Date:		Grant End Date:	
Vendor/Provider/Grantee Name, City, State:		Quality Positioning Services Inc (dba QPS), 1 New Hampshire Ave Suite 125, Portsmouth NH 03801		
Brief Description of Goods/Services/Grant:		Qinsy integration into new multibeam sonar system, and training for new multibeam workflow		

PART II: JUSTIFICATION FOR VENDOR SELECTION			
Check the box below for the justification(s) that applies to this request. (Check all that apply.)			
<input type="checkbox"/>	A. Competitive Process	<input type="checkbox"/>	G. Grant
<input type="checkbox"/>	B. Amendment	<input type="checkbox"/>	H. State Statute/Agency Directed
<input checked="" type="checkbox"/>	C. Single Source/Unique Vendor	<input type="checkbox"/>	I. Federal Agency Directed
<input type="checkbox"/>	D. Proprietary/Copyright/Patents	<input type="checkbox"/>	J. Willing and Qualified
<input type="checkbox"/>	E. Emergency	<input type="checkbox"/>	K. Client Choice
<input type="checkbox"/>	F. University Cooperative Project	<input type="checkbox"/>	L. Other Authorization

**PART III: SUPPLEMENTAL INFORMATION**

1. Provide a more detailed description and explain the need for the goods, services or grant to supplement the response in Part I.

MCMI is purchasing a new multibeam sonar system from Kongsberg because its existing mapping systems are nearing end-of-life, and the new system requires integration into the back-end software that produces maps and QA/QC functions. The new EM2042 MBES system needs to be integrated with Qinsy, so MCMI requires external support for the direct systems integration as well as training on the workflows. Once trained, MCMI's lead hydrographer can train DMR staff on the workflows and can set up new MBES systems when those are purchased.

2. Provide a brief justification for the selected vendor to supplement the response in Part II. Reference the RFP number, if applicable.

QPS is a sole source vendor, and no other company can provide this service.

3. Explain how the negotiated costs or rates are fair and reasonable; or how the funding was allocated to grantee.

Based on prior experience with Qinsy integration and installation, the rates provided here are similar. The quoted system cost associated with this PJF is in line with or better than comparable systems from other market leaders.

4. Describe the plan for future competition for the goods or services.

At end-of-life of the newly acquired MBES system (10-year lifespan predicted), a new competitive bid process can be opened once again for manufacturers to propose systems that meet the program's needs.

**PART IV: AMERICAN RESCUE PLAN ACT (ARPA) / MAINE JOBS & RECOVERY PLAN (MJRP)**

Does this request utilize ARPA/MJRP funds?


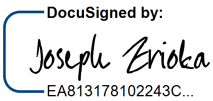
Yes, MJRP funds (023) – If Yes, please attach the approved Business Case(s).

Yes, ARPA funds (025) – If Yes, please be aware of the requirements from awarding federal agencies.

No – If No, proceed to Part V.

**PART V: APPROVALS**

The signatures below indicate approval of this procurement request.

Signature of requesting Department's Commissioner (or designee):			
Typed Name:	Carl Wilson, Director of Marine Science	Date:	Nov 20, 2023
Signature of DAFS Procurement Official:	 <small>EA813178102243C...</small>		
Typed Name:	Joseph Zrioka Director of IT Procurement	Date:	11/28/2023







# PJF-CT 13A 2023112-1447

Final Audit Report

2023-11-20

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