



DEPARTMENT OF ADMINISTRATIVE AND FINANCIAL SERVICES
DIVISION OF PROCUREMENT SERVICES
 STATE OF MAINE

PROCUREMENT JUSTIFICATION FORM (PJF)

This form must accompany all contract requests and sole source requisitions (RQS) over \$5,000 submitted to the Division of Procurement Services.

INSTRUCTIONS: Please provide the requested information in the white spaces below. All responses (except signatures) must be typed; no hand-written forms will be accepted. See the guidance document posted with this form on the Division of Procurement Services intranet site (Forms page) for additional instructions.

PART I: OVERVIEW				
Department Office/Division/Program:		Department of Public Safety - Maine State Police		
Department Contract Administrator or Grant Coordinator:		Lt. David Tripp Amy Gower		
(If applicable) Department Reference #:		Click or tap here to enter text.		
Amount: (Contract/Amendment/Grant)		\$ \$82,250.00	Advantage CT / RQS #:	RQS-16A-20211108*0523
CONTRACT	Proposed Start Date:	Click or tap to enter a date.	Proposed End Date:	
AMENDMENT	Original Start Date:	Click or tap to enter a date.	Effective Date:	Click or tap to enter a date.
	Previous End Date:	Click or tap to enter a date.	New End Date:	Click or tap to enter a date.
GRANT	Project Start Date:		Grant Start Date:	
	Project End Date:		Grant End Date:	
Vendor/Provider/Grantee Name, City, State:		Transcend Robotics		
Brief Description of Goods/Services/Grant:		Vantage Tactical Robot		

PART II: JUSTIFICATION FOR VENDOR SELECTION			
Check the box below for the justification(s) that applies to this request. (Check all that apply.)			
<input type="checkbox"/>	A. Competitive Process	<input type="checkbox"/>	G. Grant
<input type="checkbox"/>	B. Amendment	<input type="checkbox"/>	H. State Statute/Agency Directed
<input checked="" type="checkbox"/>	C. Single Source/Unique Vendor	<input type="checkbox"/>	I. Federal Agency Directed
<input type="checkbox"/>	D. Proprietary/Copyright/Patents	<input type="checkbox"/>	J. Willing and Qualified
<input checked="" type="checkbox"/>	E. Emergency	<input type="checkbox"/>	K. Client Choice
<input type="checkbox"/>	F. University Cooperative Project	<input type="checkbox"/>	L. Other Authorization

Please respond to ALL of the questions in the following sections.

PART III: SUPPLEMENTAL INFORMATION

1. Provide a more detailed description and explain the need for the goods, services or grant to supplement the response in Part I.

The Vantage Tactical Robotic is a purpose build tactical robot to be utilized in crisis situations and critical incidents to reduce risk posed to members of the Tactical Team and State Police. The Tactical team does not have a dedicated robotic resource to be utilized on tactical deployments to search structures for hazards, attempt to de-escalate by communicating with suspects remotely and assist operators in reducing risk factors at the scene of high-risk incidents. A tactical robot for a full-service Tactical Team, such as the State Police Tactical Team, is a mandatory emergency piece of equipment. The State Police Tactical Team has had their own robot for several years, but it failed earlier this year a call. The unit is no longer serviceable by the manufacturer, so the team is currently without this piece of life saving equipment. Due to circumstances beyond our control, a federal grant that we believed would pay for this robot is no longer an option. However, since we attempted using grant funds for this purchase it has already delayed the purchase by several weeks. The need for this piece of equipment is urgent.

2. Provide a brief justification for the selected vendor to supplement the response in Part II. Reference the RFP number, if applicable.

Transcend Robotics is a cutting-edge robotics company that builds robots purpose build for the tactical community. Transcend Robotics is the only company that sells the Vantage Robot. Most robotics companies build robots to service Explosive Ordinance Disposal Teams, not necessarily designed for the SWAT mission. Transcend Robotics focuses on the SWAT mission and its robot is in the top of its class for such deployments. This robot offers a superior battery life, communication range and stair climbing ability then other robotic vendors we examined within this same price category. This robot also is the only robot to offer a remote chemical munition deployment system. Transcend Robotics is the only vendor for the selected robot with needed options such as ability to climb stairs, two-way audio transmission, ability to delivery chemical munitions remotely and the ability to have enough range to work inside of a structure. Transcend Robotics also has been very responsive and has excellent customer service.

3. Explain how the negotiated costs or rates are fair and reasonable, or how the funding was allocated to grantee.

The cost of the robotics system is below the industry average for such equipment. Transcend Robotics offered a discount of \$35,250 off the normal retail value of this package.

4. Describe the plan for future competition for the goods or services.

The Maine State Police will continue with a process of thoroughly evaluating all available products when looking to acquire goods and services.

PART IV: AMERICAN RESCUE PLAN ACT (ARPA) / MAINE JOBS & RECOVERY PLAN (MJRP)

Does this request utilize ARPA/MJRP funds?

Yes – If Yes, please attach the approved Business Case(s).

No – If No, proceed to Part V.

PART V: APPROVALS			
The signatures below indicate approval of this procurement request.			
Signature of requesting Department's Commissioner (or designee):	Michael J. Sauschuck		
Typed Name:	Michael J. Sauschuck	Date:	11/17/21
Signature of DAFS Procurement Official:	Joseph Brioka		
Typed Name:	Joseph Brioka	Date:	11/22/2021

Signature: *Michael Sauschuck*

Email: michael.sauschuck@maine.gov






PJF - Emergency Tactical Team Robot 11.3.2021

Final Audit Report

2021-11-17

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