



PROCUREMENT JUSTIFICATION FORM (PJF)

This form must accompany all contract requests and sole source requisitions (RQS) over \$10,000 submitted to the Office of State Procurement Services.

INSTRUCTIONS: Please provide the requested information in the white spaces below. All responses (except signatures) must be typed; no hand-written forms will be accepted. See the guidance document posted with this form on the Procurement Services intranet site (Forms page) for additional instructions.

PART I: OVERVIEW			
Department Office/Division/Program:		Maine State Ferry Service	
Department Contract Administrator or Grant Coordinator:		William Geary	
(If applicable) Department Reference #:			
Agency Department Code:	17A	Advantage CT / RQS #:	20251020000000000679
Amount: (Contract/Amendment/Grant)		\$ 41,550.00	
CONTRACT	Proposed/Original Start Date:	9/29/2025	Proposed/Most Recent End Date: 9/29/2025
AMENDMENT	New Effective Date:		New End Date (if Applicable):
GRANT	Project Start Date:		Grant Start Date:
	Project End Date:		Grant End Date:
Vendor/Provider/Grantee Name, City, State:		Southworth Milton Cat VC1000065280 16 Pleasant Hill Road, Scarborough, ME 04074	
Brief Description of Goods/Services/Grant:		One time purchase of marine gen swing engine.	

PART II: JUSTIFICATION FOR VENDOR SELECTION			
Check the box below for the justification(s) that applies to this request. (Check all that apply.)			
<input type="checkbox"/>	A. Competitive Process	<input type="checkbox"/>	G. Grant
<input type="checkbox"/>	B. Amendment	<input type="checkbox"/>	H. State Statute/Agency Directed
<input checked="" type="checkbox"/>	C. Single Source/Unique Vendor	<input type="checkbox"/>	I. Federal Agency Directed
<input type="checkbox"/>	D. Proprietary/Copyright/Patents	<input type="checkbox"/>	J. Willing and Qualified
<input type="checkbox"/>	E. Emergency	<input type="checkbox"/>	K. Client Choice

<input type="checkbox"/> F. Higher Education Cooperative Project	<input type="checkbox"/> L. Other Authorization
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Please respond to ALL of the questions in the following sections.

PART III: SUPPLEMENTAL INFORMATION

1. Provide a more detailed description and explain the need for the goods, services or grant to supplement the response in Part I.

Request to purchase a spare C4.4 Marine Gen Swing Engine for the Maine State Ferry Fleet. Recently the M/V E. Frank Thompson Gen Swing Engine failed and had to purchase a new one which was fortunately on-hand at Southworth Milton (not always the case). This spare will reduce down-time of the ferry service and provide reliable service to the island communities.

2. Provide a brief justification for the selected vendor to supplement the response in Part II. Reference the solicitation (RFP/RFA/RFQ) number if applicable.

Southworth Milton is our approved vendor for maintenance and repair on our vessels. This marine engine for compatibility reasons needs to be Southworth Milton.

3. Explain how the negotiated costs or rates are fair and reasonable; or how the funding was allocated to grantee.

The costs for the engine are determined by Southworth Milton and there is no competitor that we could use to replace the engine.

4. Describe the plan for future competition for the goods or services.

This is a one time purchase to have a spare gen engine on hand in the event of failure of a gen engine onboard one of our vessels and will reduce down time.

PART IV: AMERICAN RESCUE PLAN ACT (ARPA) / MAINE JOBS & RECOVERY PLAN (MJRP)

Does this request utilize ARPA/MJRP funds?

Yes, MJRP funds (023) – If Yes, please attach the approved Business Case(s).

Yes, ARPA funds (025) or (026) – If Yes, please be aware of the requirements from awarding federal agencies.

No – If No, proceed to Part V.

PART V: CONFLICTS OF INTEREST (COI); CONTRACT WITH THE STATE


Maine law contains Conflict of Interest statutes directed to State Departments, State Officers, and Employees Generally under MRS Title 5, §18 and §18-A, in harmony with MRS Title 17, §3104.

The requesting department's signatory affirms, understands, and acknowledges Maine's Conflict of Interest statutes and, in accordance with those statutes and to the best of their knowledge, has determined that no conflict of interest exists at the time of this contract, renewal, or amendment.

PART VI: APPROVALS

Governor/Department Commissioner or Designee

1. The signature below indicates approval of this procurement request.

Signature of requesting Department's Commissioner (or designee):			
Typed Name:	ANDREW T. BICKMORE	Date:	10/2/2025
2. Additional signature required ONLY if box E (Emergency) is selected in PART II. The signature below indicates approval by the Department's Commissioner, or the <u>designee specifically authorized to approve emergency procurement requests.</u>			
Signature of requesting Department's Commissioner (or designee):			
Typed Name:		Date:	

****OSPS Section Only****

Signature of DAFS Procurement Official:	Signed by: Sterling Doiron		
Typed Name:	4C537C52B586437... Sterling Doiron	Date:	10/23/2025

Milton



Current Date: September 19, 2025
Quotation # EJO9192025-C4.4
Expires: 30 Days

Patrick Eutsler
Maine State Ferry
517A Main St
Rockland, ME. 04841

Subject: Caterpillar C4.4 Marine Gen Swing Engine 118kw 12Volt SN: NRP01733

Dear Patrick,

Further to our recent conversation we are pleased to submit the following scope of supply and price quote for your purchase consideration.

No Seatrail or shop preparation is included in this scope of supply.

Thank you for this opportunity.

Sincerely yours,

Evan O'Connor

Evan O'Connor
Marine Sales Representative
Cell: (603) 493-2139
Office: (603) 665-4500

One (1) new Caterpillar model C4.4 Marine Generator Engine 118KW @ 1800 RPM. 60 Hertz, Heat exchanger cooler. Unit shall be equipped with the following standard and optional equipment.

Standard Equipment:

AIR INLET SYSTEM

Air cleaner, single element canister type with service indicator and rain cap.
Dry insulated turbocharger (DIT and DITA models only)
Glow plug cold start system

COOLING SYSTEM

Keel Cooled / Single Circuit

De-aeration expansion tank
Plate type engine oil cooler
Gear driven centrifugal jacket water pump
Gear driven self priming sea water pump

EXHAUST SYSTEM

Dry insulated turbocharger
Water-cooled exhaust manifolds

FUEL SYSTEM

Primary fuel filter/water separator with NPT and BSP connectors (ship loose)
Secondary fuel filter (LH)
Fuel priming pump electric
Energize to run shutoff solenoid - Standard packages

GOVERNING SYSTEM

Electronic governor

LUBE SYSTEM

lubricating oil
Oil filter (LH)
Dipstick (LH)
Fumes disposal (closed system)

MOUNTING SYSTEM

Steel base frame with drip pan
Anti-vibration mounts

STARTING/CHARGING SYSTEM

Negative isolated ground electric system

GENERAL

Single side service (LH)

CERTIFIED TO US EPA TIER III EMISSION STANDARDS

Optional equipment included:

- **Convert: Separate Engine from Generator and Skid.**
- **Keel Cooled (less cooler)** Fresh water part of system Includes high-capacity de-aeration expansion tank Technical: Sized for 50deg Ambient & 32 Deg Sea water
- **Convert to SEPARATE CIRCUIT KEEL COOLING**
- **Sump Drain Valve** Provides 3/8" BSP connection
- **Convert** :to 99kw
- **Convert to 24 volt DC electrical system** Includes DC Wiring, relay box & battery isolator switch
- **Commercial paint finish**
- **Caterpillar Yellow paint**
- Parts books and operation manuals / electronic versions

Pricing:

Total Sale Price, FOB Rockland Maine.

\$41,550.00 EA

Delivery: Instock Delivery ASAP. Subject to change without notice.

Terms: Net 30

Warranty:

- One (1) year Caterpillar Commercial craft engine warranty from in service date for all Cat content.
- Manufacturer's standard warranty for all non-Cat content.

Sales Tax:

Sales tax is not included in the price provided. Please provide current tax-exempt certificate to avoid the application of any local, state, and/or federal tax(s) that may apply at time of invoice

Sea trial, Manpower Allowances (Per engine):

Work time for the purposes of this quotation is defined as follows:

- o Regular Time Business Hours = Monday thru Friday, 7AM – 3PM
- o Premium Time = 1.5 x regular rate, Weekdays after 10 hours, Saturdays
- o Double Time = 2 x regular rate, Sundays and Holidays

This proposal includes the following sea trial services:

- o 0 manhours of technician time to perform start up and sea trial work delivered during regular business hours
- o 0 hours of travel time delivered during regular business hours
- o A mileage credit equal to 000 miles is included

The allotted hours quoted here shall be applied to work performed during Premium and/or Double time at the rates defined above. A change order shall be required for any work or travel that exceeds the duration defined here. Credit for unused hours or mileage is not available.

Startup/Sea Trial Terms:

Costs associated with startup and sea trial are estimated and included in this quotation. The estimated value for this work is valid for up to 18 months after delivery of the engine(s) or the invoice date. If the startup and sea trial work is not performed within this 18-month period, start up and sea trial work will be requoted at current rates. Any additional costs, over and above those already estimated, shall be the responsibility of the buyer and subject to invoice.

Revisions:

Date	Description	By



MILTON CAT POWER SYSTEMS STANDARD TERMS & CONDITIONS

- A. Customer is responsible for all installation of the equipment supplied by Milton Cat Power Systems, unless otherwise specified in writing.
B. All equipment needed to perform any loading or unloading of the equipment supplied by Milton Cat Power Systems is the responsibility of the buyer.
C. All permits, fees and regulatory requirements are the responsibility of the buyer.
D. Milton Cat Power Systems limits the scope of supply for this quotation to the equipment and services listed in our bill of material.
E. Milton Cat Power Systems reserves the right to correct any errors or omissions.
F. Milton Cat Power Systems offers no warranty as part of this agreement other than that which is passed on to the owner by the original equipment manufacturer.
G. Milton Cat Power Systems assumes no liability of losses or delays arising from Acts of God, fires, weather conditions, labor controversies, delays in supplies, or other causes beyond the control of Milton Cat Power Systems.
H. Any changes to the scope of work contained herein and/or additional terms and conditions added by the customer may void pricing and terms of this agreement.
I. The Price of any equipment scheduled for shipment on a date beyond a period of twelve (12) months from date of purchase order is subject to increase by seller, unless otherwise agreed to in writing.
J. Contracts which include penalty or liquidated damage clauses, waivers of subrogation, or naming a third party additionally insured are not acceptable or binding on Milton Cat Power Systems, unless accepted and confirmed in writing by an officer of Milton Cat Power Systems.
K. Successors and Assigns. Customer shall not assign or transfer any of its obligations, responsibilities, rights or interests under this Agreement without the advance written consent of Milton Cat Power Systems.
L. There will be a cancellation fee for any orders cancelled, once placed and accepted by Milton Cat Power Systems.
M. Milton Cat Power Systems will not be responsible for any labor or material charges by others associated with the start-up and installation of this equipment unless previously agreed upon, in writing by Milton Cat Power Systems.
N. Customer Acceptance: This proposal is accepted at the price and per the terms indicated.
O. The contract price does not include any additional costs passed to Milton Cat Power Systems as a result of conditions external to Milton Cat Power Systems over which Milton Cat Power Systems has no control, including, but not limited to, supply chain shortages, war, pandemics, and tariffs.

William Geary
Name (print)
Director Multimodal Operations
Title

Signature
Date
10/20/25

Certificate Of Completion

Envelope Id: 72F8916F-DE02-4B50-A4E4-D0FA010ECDBB
 Subject: Complete with Docusign: PJF MSFS Marine Gen Swing Engine Bill Geary.pdf
 Source Envelope:
 Document Pages: 6
 Certificate Pages: 1
 AutoNav: Disabled
 Envelopeld Stamping: Disabled
 Time Zone: (UTC-05:00) Eastern Time (US & Canada)

Status: Completed
 Envelope Originator:
 Sterling Doiron
 77 State House Station
 111 Sewall Street
 Augusta, ME 04333
 Sterling.Doiron@maine.gov
 IP Address: 71.169.188.88


Record Tracking

Status: Original
 10/23/2025 | 08:38
 Holder: Sterling Doiron
 Sterling.Doiron@maine.gov
 Location: DocuSign

Signer Events

Sterling Doiron
 Sterling.Doiron@maine.gov
 Sterling Doiron
 Security Level: Email, Account Authentication
 (None)

Signature

Signed by:

Sterling Doiron
4C537C52B586437...
 Signature Adoption: Pre-selected Style
 Using IP Address: 71.169.188.88

Timestamp

Sent: 10/23/2025 | 08:39
 Viewed: 10/23/2025 | 08:39
 Signed: 10/23/2025 | 08:39
 Freeform Signing

Electronic Record and Signature Disclosure:
 Not Offered via Docusign

In Person Signer Events

Signature

Timestamp

Editor Delivery Events

Status

Timestamp

Agent Delivery Events

Status

Timestamp

Intermediary Delivery Events

Status

Timestamp

Certified Delivery Events

Status

Timestamp

Carbon Copy Events

Status

Timestamp

Witness Events

Signature

Timestamp

Notary Events

Signature

Timestamp

Envelope Summary Events

Status

Timestamps

Event	Status	Timestamp
Envelope Sent	Hashed/Encrypted	10/23/2025 08:39
Certified Delivered	Security Checked	10/23/2025 08:39
Signing Complete	Security Checked	10/23/2025 08:39
Completed	Security Checked	10/23/2025 08:39

Payment Events

Status

Timestamps