



DEPARTMENT OF ADMINISTRATIVE AND FINANCIAL SERVICES
DIVISION OF PROCUREMENT SERVICES
 STATE OF MAINE

PROCUREMENT JUSTIFICATION FORM (PJF)

This form must accompany all contract requests and sole source requisitions (RQS) over \$5,000 submitted to the Division of Procurement Services.

INSTRUCTIONS: Please provide the requested information in the white spaces below. All responses (except signatures) must be typed; no hand-written forms will be accepted. See the guidance document posted with this form on the Division of Procurement Services intranet site (Forms page) for additional instructions.

PART I: OVERVIEW

Department Office/Division/Program:		Dept. of Marine Resources/Bureau of Marine Patrol	
Department Contract Administrator or Grant Coordinator:		Steve Ingram/Amanda Webb	
(If applicable) Department Reference #:			
Amount: (Contract/Amendment/Grant)	\$ 3,603,921.00	Advantage CT / RQS #:	13A 20230914000000000436
CONTRACT	Proposed Start Date:	9/1/2023	Proposed End Date: 12/31/2024
AMENDMENT	Original Start Date:		Effective Date:
	Previous End Date:		New End Date:
GRANT	Project Start Date:		Grant Start Date:
	Project End Date:		Grant End Date:
Vendor/Provider/Grantee Name, City, State:		Kodiak Aircraft Company Inc- Sandpoint, Idaho 83864	
Brief Description of Goods/Services/Grant:		Purchase of a new, zero-time, model year 2024 Kodiak 100 Series III turbine powered aircraft installed with Aerocet 6650 amphibious floats	

PART II: JUSTIFICATION FOR VENDOR SELECTION

Check the box below for the justification(s) that applies to this request. (Check all that apply.)

<input type="checkbox"/>	A. Competitive Process	<input type="checkbox"/>	G. Grant
<input type="checkbox"/>	B. Amendment	<input type="checkbox"/>	H. State Statute/Agency Directed
<input checked="" type="checkbox"/>	C. Single Source/Unique Vendor	<input type="checkbox"/>	I. Federal Agency Directed
<input type="checkbox"/>	D. Proprietary/Copyright/Patents	<input type="checkbox"/>	J. Willing and Qualified
<input checked="" type="checkbox"/>	E. Emergency	<input type="checkbox"/>	K. Client Choice
<input type="checkbox"/>	F. University Cooperative Project	<input type="checkbox"/>	L. Other Authorization

Please respond to ALL of the questions in the following sections.

PART III: SUPPLEMENTAL INFORMATION

1. Provide a more detailed description and explain the need for the goods, services or grant to supplement the response in Part I.

The Dept. of Marine Resources, Bureau of Marine Patrol has utilized aviation as an enforcement tool for well over 70 years. Beginning when known as the Dept. of Sea & Shore Fisheries, Coastal Warden Service in the late 1940's, float planes and amphibious aircraft have been utilized over the years for commercial fisheries regulatory enforcement, survey monitoring flights, and search & rescue.

The Maine Marine Patrol is being tasked with new missions, further offshore pertaining to the Northern Right Whale. These flights will include surveying Northern Right Whale migration patterns and patrolling closed fishing grounds that go into effect due to the presence of whales. There is potential due to the declining number of Northern Right Whales to severely impact the Maine Lobster Industry and the livelihoods of folks in our coastal fishing communities.

Our present aircraft, a 40-year-old Cessna 185 Skywagon is in need of replacement with a new aircraft capable of safely flying these survey and patrol flights potentially up to 100 miles or more offshore, as well as meeting all of our present mission requirements.

The Maine Marine Patrol needs a new, turbine engine, high wing, STOL aircraft on amphibious floats to safely conduct flights as our mission evolves into an offshore presence monitoring Northern Right Whales and patrolling Dynamic Area Management (DAM) fishing closures.

2. Provide a brief justification for the selected vendor to supplement the response in Part II. Reference the RFP number, if applicable.

A new, zero-time, model year 2024, Kodiak 100 Series III amphibious aircraft is available only from the Kodiak Aircraft Company and sold directly from the factory to the individual purchaser. There are no dealers that provide new Kodiak aircraft to the State of Maine.

The Kodiak 100 Series III is ideally suited and adaptable for Law Enforcement and Marine Monitoring Missions. It is a single pilot, highly versatile, 10-place, amphibious aircraft with STOL (short take-off & landing) characteristics that is nearly impossible to stall. The Kodiak 100 series III can take-off and land in less than 980 feet. It's ability to get into and out of some of the most difficult terrain and short airfields makes it ideal for the Maine Marine Patrol's coastal operations and small coastal airports with short runways.

The Kodiak 100 Series III was designed from the outset for float operations. It is a high wing aircraft which is needed for unobstructed views of surface waters below. It features the reliable and proven Pratt Whitney PT6A-34 Turbine 750 horsepower engine. It is the safest plane in its class and has adapted to amphibious float operations for enhanced safety for over water flights.

The Kodiak 100 Series III has a pitch-latch propeller that allows pilots to easily maneuver around docks by enabling the propeller to stay in fine-pitch when shutting down giving the operator greater control and safety during float operations. With the propeller blades in fine-pitch, it takes much less time to produce forward thrust when the engine is started and begin water taxiing.

The Kodiak 100 Series III was designed to replace the world's aging fleet of short takeoff and landing aircraft and meets every mission of the Maine Marine Patrol. There is nothing in its class that completes at the same cost and for the same price. The Kodiak 100 Series III is quickly becoming the choice of aircraft for Natural

PART III: SUPPLEMENTAL INFORMATION

Resource Agencies due to its multi-mission capabilities. It meets all of the Maine Marine Patrol's traditional missions from Search & Rescue and Fisheries Enforcement to our new responsibilities of surveying offshore waters to document Northern Right Whales and patrolling Dynamic Area Management Closures for the benefit of preserving the Maine Lobster Industry.

3. Explain how the negotiated costs or rates are fair and reasonable; or how the funding was allocated to grantee.

This new Kodiak aircraft was proposed to the Appropriations Committee during testimony and included in the Governor's Budget. It will be purchased directly from the manufacturer through a Government Sales Program.

4. Describe the plan for future competition for the goods or services.

This new aircraft is a one-time purchase and will meet the aviation needs of the Maine Marine Patrol for the next 50 years.

PART IV: AMERICAN RESCUE PLAN ACT (ARPA) / MAINE JOBS & RECOVERY PLAN (MJRP)


Does this request utilize ARPA/MJRP funds?

Yes – If Yes, please attach the approved Business Case(s).

No – If No, proceed to Part V.

PART V: APPROVALS

The signatures below indicate approval of this procurement request.

Signature of requesting Department's Commissioner (or designee):			
Typed Name:	Patrick Keliher, Commissioner	Date:	10/10/23
Signature of DAFS Procurement Official:	DocuSigned by: <i>David Morris</i> 2A644AF5681F482...		
Typed Name:	David Morris	Date:	10/25/2023