



DEPARTMENT OF ADMINISTRATIVE AND FINANCIAL SERVICES
DIVISION OF PROCUREMENT SERVICES
 STATE OF MAINE

PROCUREMENT JUSTIFICATION FORM (PJF)

This form must accompany all contract requests and sole source requisitions (RQS) over \$5,000 submitted to the Division of Procurement Services.

INSTRUCTIONS: Please provide the requested information in the white spaces below. All responses (except signatures) must be typed; no hand-written forms will be accepted. See the guidance document posted with this form on the Division of Procurement Services intranet site (Forms page) for additional instructions.

PART I: OVERVIEW			
Department Office/Division/Program:		Maine Department of Public Safety- Maine State Police	
Department Contract Administrator or Grant Coordinator:		Capt. Jeff Love Amy Gower	
(If applicable) Department Reference #:			
Amount: (Contract/Amendment/Grant)	\$ 10,852.56	Advantage CT / RQS #:	CT-16A-20220930*0965
CONTRACT	Proposed Start Date:	7/1/2022	Proposed End Date: 6/30/2025
AMENDMENT	Original Start Date:		Effective Date:
	Previous End Date:		New End Date:
GRANT	Project Start Date:		Grant Start Date:
	Project End Date:		Grant End Date:
Vendor/Provider/Grantee Name, City, State:		Callyo Corp St. Petersburg, FL	
Brief Description of Goods/Services/Grant:		Cellular-based monitoring/recording system	

PART II: JUSTIFICATION FOR VENDOR SELECTION			
Check the box below for the justification(s) that applies to this request. (Check all that apply.)			
<input type="checkbox"/>	A. Competitive Process	<input type="checkbox"/>	G. Grant
<input type="checkbox"/>	B. Amendment	<input type="checkbox"/>	H. State Statute/Agency Directed
<input checked="" type="checkbox"/>	C. Single Source/Unique Vendor	<input type="checkbox"/>	I. Federal Agency Directed
<input type="checkbox"/>	D. Proprietary/Copyright/Patents	<input type="checkbox"/>	J. Willing and Qualified
<input type="checkbox"/>	E. Emergency	<input type="checkbox"/>	K. Client Choice
<input type="checkbox"/>	F. University Cooperative Project	<input type="checkbox"/>	L. Other Authorization

Please respond to ALL of the questions in the following sections.

PART III: SUPPLEMENTAL INFORMATION

1. Provide a more detailed description and explain the need for the goods, services or grant to supplement the response in Part I.

This system is used in monitoring and recording of audio and digital communications by turning any phone into a body wire. It is compatible with any phone and any carrier, allows unlimited listeners, unlimited distance, no audio delay, Live GPS and team Location and provides high quality recordings. The use of this latest technology is critical to ensuring the safety of officers and others conducting investigations while increasing our effectiveness to secure the evidence necessary to be effective and build strong criminal cases for court presentation. Additionally, the State Police crisis negotiation team uses the Callyo system at every incident. It has become the standard for how they record and call the suspects/persons in crisis.

2. Provide a brief justification for the selected vendor to supplement the response in Part II. Reference the RFP number, if applicable.

Only this vendor, Callyo, offers this specific product which reduces training time as it is commonly used, and many investigators are already familiar with the product as the State Police has used this product for several years. The Maine Drug enforcement also has a contract with this provider.

3. Explain how the negotiated costs or rates are fair and reasonable; or how the funding was allocated to grantee.

The vendor offers a standard fee structure based on anticipated system usage. The Maine Drug enforcement agency has explored other similar systems and found this cost to be similar or lower than other vendor packages.

4. Describe the plan for future competition for the goods or services.

The Maine State Police will continue to pursue opportunities for continuous improvement on technology and its costs through networking with other law enforcement associations and alliances. State Police personnel frequently attend training where they are exposed to national training standards and the newest technology other State, County and local Law Enforcement agencies are using.

PART IV: AMERICAN RESCUE PLAN ACT (ARPA) / MAINE JOBS & RECOVERY PLAN (MJRP)

Does this request utilize ARPA/MJRP funds?

Yes – If Yes, please attach the approved Business Case(s).

No – If No, proceed to Part V.

PART V: APPROVALS

The signatures below indicate approval of this procurement request.

Signature of requesting
Department's Commissioner
(or designee):

Michael Sauschuck

Typed Name:

Michael J. Sauschuck

Date:

Oct 6, 2022

Procurement Justification Form (PJF)

Signature of DAFS Procurement Official:	<small>DocuSigned by:</small> <i>Joseph Zrioka</i> <small>EA813178102243C...</small>		
Typed Name:	Joseph Zrioka	Date:	10/11/2022






Callyo- 10.6.22 Procurement Justification Form (PJF)

Final Audit Report

2022-10-06

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