

State of Maine Procurement Justification Form

This form must accompany all contract requests and sole source requisitions (RQS) over \$5,000 submitted to the Division of Procurement Services.

INSTRUCTIONS: Please provide the requested information in the white spaces below. All responses (except signatures) must be typed; no hand-written forms will be accepted. See the guidance document posted with this form on the Division of Procurement Services website (Forms page) for additional instructions.

PART I: OVERVIEW			
Department Office/Division/Program:	MaineIT Voice Services Department		
Department Contract Administrator or Grant Coordinator:	Andrew Bonner		
(If applicable) Department Reference #:	N/A		
Amount: (Contract/Amendment/Grant)	\$0.00, Based on Usage	Advantage CT / RQS #:	MA 18P 170504*126
CONTRACT	Proposed Start Date:		Proposed End Date:
AMENDMENT	Original Start Date:	5/4/2017	Effective Date:
	Previous End Date:	11/14/2021	New End Date:
GRANT	Project Start Date:		Grant Start Date:
	Project End Date:		Grant End Date:
Vendor/Provider/Grantee Name, City, State:	Consolidated Communications of Northern New England Comp LLC. and Consolidated Communications Enterprise Services, Inc Portland ME. 04103		
Brief Description of Goods/Services/Grant:	SIP Trunking phone service		

PART II: JUSTIFICATION FOR VENDOR SELECTION			
Mark an "X" before the justification(s) that applies to this request. (Check all that apply.)			
<input checked="" type="checkbox"/>	A. Competitive Process		G. Grant
<input checked="" type="checkbox"/>	B. Amendment		H. State Statute/Agency Directed
<input type="checkbox"/>	C. Single Source/Unique Vendor		I. Federal Agency Directed
<input type="checkbox"/>	D. Proprietary/Copyright/Patents		J. Willing and Qualified
<input type="checkbox"/>	E. Emergency		K. Client Choice
<input type="checkbox"/>	F. University Cooperative Project		L. Other Authorization

PART III: SUPPLEMENTAL INFORMATION
Please respond to ALL of the following:
1. Provide a more detailed description and explain the need for the goods, services or grant to supplement the response in Part I.

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PART III: SUPPLEMENTAL INFORMATION

Consolidated Communications Inc. (CCI) delivers SIP Trunking services to SOM which is used to provide Public Switched Telephone Network (PSTN) access to the Avaya phone system for all inbound and outbound voice calling. In addition, SIP Trunking provides all toll calling services both inbound and outbound. These services are essential for State government operations.

2. Provide a brief justification for the selected vendor to supplement the response in Part II.

Consolidated Communications was competitively awarded the SIP Trunking service contract via RFP 201507132. OIT is exercising an option to renew the agreement for 2-years. A third year is requested to allow the coordination for SOM to move to Cloud Services.

3. Explain how the negotiated costs or rates are fair and reasonable; or how the funding was allocated to grantee.


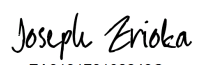
Competitively awarded contract which supplies the best rate and overall value.

4. Describe the plan for future competition for the goods or services.

Future competition will be based on the needs and volume of the types of services required at that time.

OIT Voice Services expects that the current on-premise phone system will be phased out in the next ~4 years as vendors transition customers to cloud-based service delivery which is becoming less and less expensive. When SOM makes this transition, the trunking/toll services may no longer be needed as they are often provided as part of the cloud service offering.

PART IV: APPROVALS

Signature of requesting Department's Commissioner (or designee):	<i>By signing below, I signify that I approve of this procurement request.</i>		
			
Printed Name:	Fred Brittain	Date:	Sep 27, 2021
Signature of DAFS Procurement Official:			
	<small>EA013170102243C...</small>		
Printed Name:	Joseph Zrioka	Date:	10/9/2021





PJF-CCI SIP -v2

Final Audit Report

2021-09-27

Created:	2021-09-27
By:	TOM HOWKER (thomas.n.howker@maine.gov)
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-  Document created by TOM HOWKER (thomas.n.howker@maine.gov)
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-  Document e-signed by Fred Brittain (fred.brittain@maine.gov)
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