

# State of Maine Waiver of Competitive Bidding Request Form

<b>DHHS/DCM Contract Administrator:</b>	Mary Alderman Shawn Belanger	<b>Office/Division/Program of Contract Administrator:</b>	DHHS/SAMHS/Cameron Bailey/ Suzanne Boras
<b>Est. Contract Amount:</b>	Amend: \$128,512.5 Revised: \$771,074.00	<b>Contract or RQS Number:</b>	CT 10A 20180510*3530
		<b>Purchasing Maine ID:</b>	
		<b>DHHS Agreement Number:</b>	MH2-19-3009C
<b>Proposed Start Date:</b>	7/1/2018	<b>Proposed End Date:</b>	12/31/19
<b>Vendor/Provider Name, City, State</b>	Sweetser Saco, ME		
<b>Short Description of Good or Service:</b>	Peer Ed/Warmline		
<b>Please note, for transparency purposes, Waivers of Competitive Bidding will be publicly posted. Public postings are placed on the Division of Procurement Services website for a period of seven consecutive calendar days.</b>		<b>To be completed by the Division of Procurement Services</b> Posting dates on Division of <i>Procurement Services</i> website: From: <u>10/3/2019</u> To: <u>10/9/2019</u>	
<b>Notice of Intent to Waive Competitive Bidding Number:</b>		NOI# 1020191639	
<b>1. Statutory Justification</b>			
State of Maine statute (5 M.R.S. §1825-B(2)) allows waivers of competitive bidding only for the specific reasons listed below. Please mark the appropriate box (X) next to the justification which applies to this specific request.			
	A. The procurement of goods or services by the State for county commissioners pursuant to Title 30-A, section 124, involves the expenditure of \$2,500 or less, and the interests of the State would best be served;		
	B. The Director of the Bureau of General Services is authorized by the Governor, or the Governor's designee, to make purchases without competitive bidding because, in the opinion of the Governor or the Governor's designee, an emergency exists that requires the immediate procurement of goods or services;		
	<i>If citing the above justification for this Waiver of Competitive Bidding request, please have the requesting Department's Commissioner or Chief Executive (as the Governor's "designee") sign and date on the right.</i>	<i>By signing below, I signify as the Governor's designee there is an emergency that necessitates this non-competitive procurement.</i>	
		<b>Signature:</b>	
		<b>Printed Name:</b>	<b>Date:</b>
	C. After reasonable investigation by the Director of the Bureau of General Services, it appears that any required unit or item of supply, or brand of that unit or item, is procurable by the State from only one source;		
	D. It appears to be in the best interest of the State to negotiate for the procurement of petroleum products;		
	E. The purchase is part of a cooperative project between the State and the University of Maine System, the Maine Community College System, the Maine Maritime Academy, or a private, nonprofit, regionally accredited institution of higher education with a main campus in this State involving: (1) An activity assisting a state agency and enhancing the ability of the university system, community college system, Maine Maritime Academy, or a private, nonprofit, regionally accredited institution of higher education with a main campus in this State to fulfill its mission of teaching, research, and public service; (2) A sharing of project responsibilities and, when appropriate, costs;		
	<i>If citing the above justification for this sole source request, please note that the specific approval of the Governor's Office is required, in accordance with Executive Order 26 FY 11/12, "An Order to Enhance Competitive Bidding". The approval must be documented on DAFS/BGS/Division of Procurement Services "GOVCOOP" form, found here: <a href="http://www.maine.gov/purchases/info/forms/govcoop.doc">http://www.maine.gov/purchases/info/forms/govcoop.doc</a>.</i>		
	F. The procurement of goods or services involves expenditures of \$10,000 or less, in which case the Director of the Bureau of General Services may accept oral proposals or bids;		
	G. The procurement of goods or services involves expenditures of \$10,000 or less, and procurement from a single source is the most economical, effective and appropriate means of fulfilling a demonstrated need.		
<b>X</b>	If a different authorization specifically allows for this non-competitive procurement, please provide that reference here:		RFP Extended

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**Please note that the following four points below (#2 through 5) all require a response.**

## 2. Description of Specific Need

Please identify, and fully describe, the specific problem, requirement, or need the resulting non-competitive contract would address and which makes the goods or services necessary. Explain how the requesting Department determined that the goods or services are critical and/or essential to agency responsibilities or operations.

The purpose of this agreement is to extend the end date as the intention is to put the service out for RFP in FY20. The \$ amount has been amended and the date extended for three (3) months.

### Peer Support at Mid Coast Hospital Emergency Dept.:

Peer Support Specialists assist patients who are present at the Emergency Dept. to work through their crisis and support them in their visit to the Emergency Dept. Peers work collaboratively with Maine Medical staff to find the most appropriate and least restrictive disposition.

Peer Support Specialist staff shall be individuals with a history as a consumer of mental health services and a history of recovery work. The program will be staffed by peers who have completed peer support and recovery training, including the Department's Intentional Peer Support Specialist training, and specific training in the hospital's Emergency Department policies and practices. This provider has an MOU with the participating hospital.

### Warm Line:

This service was awarded via RFP in 2010 #200904435. A peer support telephone warm line is staffed by paid peer supporters trained in Intentional Peer Support. This service is distinct from a crisis service and may be consumer or agency operated. It is designed for the purpose of engaging with adult mental health consumers and developing mutual relationships and connections that lead to growth, change and development of natural supports in one's own community.

## 3. Availability of other Public Resources

Please explain how the requesting Department concluded that sufficient staffing, resources, or expertise is not available within the State of Maine's government, or other governmental entities (local, other state, or federal agencies) external to the requesting Department, which would be able to address the identified need more efficiently and effectively than the identified vendor.

The Department does not have the resources to provide this service.

## 4. Cost

Since a waiver of competitive bidding is being requested for this procurement, please explain how the requesting Department concluded the negotiated costs, fees, or rates are **fair and reasonable**.

Costs for this program are based on negotiations with the Department and are cost settled through the Department's Division of Audit.

### Peer Support at Mid Coast Hospital Emergency Dept.:

Based on last years' service provision for Peer support in the ED, this Provider budgeted 3283 manhours at a total cost of 79,050.00. This works out to 24.08 per hour and includes overhead.

### Warm Line:

Based on last years' service provision for Warmline, this Provider budgeted 15,262 manhours at a total cost of 435,000.00. This works out to 29.00 per hour and includes overhead.

## 5. Future Competition

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Please describe potential opportunities which may be available to foster competition for these goods or services in the future.

These services are currently published under RFP 201907132, proposals are due by 10/16/2019.

**Please note that only one of the two points below ("Uniqueness" or "Timeframe") requires a response. Requesting Departments are not required to respond to both points.**

**6. Uniqueness**

Please explain if the goods or services required are unique to a specific vendor. Describe the unique qualifications, abilities, and/or expertise of the vendor and how those particular unique factors address the specific need identified above. If the vendor has unique equipment, facilities, or proprietary data, also explain the necessity of these particular unique assets.

Peer Support in the ED:

This Provider is qualified to provide this service because they have an MOU currently in place with Mercy Hospital documenting a formal relationship between ED staff and certified Peer Support Specialists.

Warmline:

The Provider is experienced in managing the broadest array of peer services in the state with staff that understands their role in providing both Warm Line and Peers in Emergency Department services. They have the experience and support to receive calls from consumers who are all over the state to provide a venue for consumers to strengthen recovery plans, fend off isolation and develop natural supports of their own. Peers in emergency departments are trained to meet with consumers in crisis to help work through the crisis and avoid hospitalizations. This service is specific to the hospital in Brunswick and is complementary to what is directed in the AMHI Consent Decree.

**7. Timeframe (Complete only if B. is the Statutory Justification marked on Page 1)**

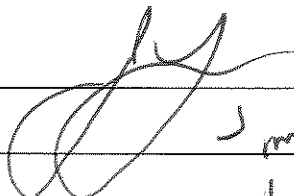
Please explain if time is of the essence and an emergency exists which requires the immediate procurement of goods or services. Describe the nature of this emergency, provide the date by which the goods or services must be delivered, and explain how that date was determined and its significance (i.e. impact if delayed beyond this date). Also, provide information as to how it was determined this vendor is the best option to address this time-sensitive procurement.

**Signature of requesting Department's Commissioner or Chief Executive (or designee within the Commissioner's Office):**

*By signing below, I signify that my Department requests, and I approve of, this Waiver of Competitive Bidding.*

**Printed Name:**

**Date:**

  
 Jim Legatos  
 16 - Sep - 19