



DEPARTMENT OF ADMINISTRATIVE AND FINANCIAL SERVICES
OFFICE OF STATE PROCUREMENT SERVICES
STATE OF MAINE

PROCUREMENT JUSTIFICATION FORM (PJF)

This form must accompany all contract requests and sole source requisitions (RQS) over \$10,000 submitted to the Office of State Procurement Services.

INSTRUCTIONS: Please provide the requested information in the white spaces below. All responses (except signatures) must be typed; no hand-written forms will be accepted. See the guidance document posted with this form on the Procurement Services intranet site (Forms page) for additional instructions.

PART I: OVERVIEW			
Department Office/Division/Program:		Marine Resources/Marine Science/Landings/Landings Program	
Department Contract Administrator or Grant Coordinator:		Robert B Watts II	
(If applicable) Department Reference #:		N/A	
Agency Department Code:	13A	Advantage CT / RQS #:	13A 20191204000000001758
Amount: (Contract/Amendment/Grant)		\$ 216,000	
CONTRACT	Proposed/Original Start Date:	12/13/2019	Proposed/Most Recent End Date: 9/30/2026
AMENDMENT	New Effective Date:	10/1/2026	New End Date (if Applicable): 9/30/2028
GRANT	Project Start Date:		Grant Start Date:
	Project End Date:		Grant End Date:
Vendor/Provider/Grantee Name, City, State:		Bluefin Data LLC, New Orleans, LA	
Brief Description of Goods/Services/Grant:		This amendment is to continue the maintenance and support for the VESL harvester/dealer reporting application.	

PART II: JUSTIFICATION FOR VENDOR SELECTION			
Check the box below for the justification(s) that applies to this request. (Check all that apply.)			
☐	A. Competitive Process	☐	G. Grant
☒	B. Amendment	☐	H. State Statute/Agency Directed
☒	C. Single Source/Unique Vendor	☐	I. Federal Agency Directed
☐	D. Proprietary/Copyright/Patents	☐	J. Willing and Qualified
☐	E. Emergency	☐	K. Client Choice
☐	F. Higher Education Cooperative Project	☐	L. Other Authorization

Please respond to ALL of the questions in the following sections.

PART III: SUPPLEMENTAL INFORMATION

1. Provide a more detailed description and explain the need for the goods, services or grant to supplement the response in Part I.

As a result of RFP #201906110 Bluefin Data LLC was selected as the vendor to develop and maintain a proprietary harvester/dealer data collection and reporting application to comply with state and federal reporting requirements. Since 2023 those reporting requirements are 100% electronic meaning that this app is now the only valid way for dealers and harvesters to provide this legally required data. In order to ensure that potential technical issues with the application can be addressed quickly and efficiently and to ensure that it can be updated in accordance with ever-changing state and federal regulations we need to extend the existing agreement and add funds to pay for ongoing maintenance.

2. Provide a brief justification for the selected vendor to supplement the response in Part II. Reference the solicitation (RFP/RFA/RFQ) number if applicable.

As stated, Bluefin was selected in accordance with RFP #201906110 and since they developed the application, they are the only vendor qualified to maintain it. Since the RFP has expired but the need for the application and its maintenance has not changed IT Procurement gave permission to extend the existing contract for an additional two years while the RFP process for ongoing maintenance is underway.

3. Explain how the negotiated costs or rates are fair and reasonable; or how the funding was allocated to grantee.

The funding amount matches the rates they quoted during their successful RFP process. Their rates are based on their standard funding costs and were found to be acceptable during their RFP review.

4. Describe the plan for future competition for the goods or services.

As required by IT Procurement we have initiated the RFP process for continuing the maintenance of this application and will award future contracts for these services pursuant to the results of the pending RFP.

PART IV: AMERICAN RESCUE PLAN ACT (ARPA) / MAINE JOBS & RECOVERY PLAN (MJRP)

Does this request utilize ARPA/MJRP funds?

☐ Yes, MJRP funds (023) – If Yes, please attach the approved Business Case(s).

☐ Yes, ARPA funds (025) or (026) – If Yes, please be aware of the requirements from awarding federal agencies.

☒ No – If No, proceed to Part V.

PART V: CONFLICTS OF INTEREST (COI); CONTRACT WITH THE STATE

Maine law contains Conflict of Interest statutes directed to State Departments, State Officers, and Employees Generally under MRS [Title 5, §18](#) and [§18-A](#), in harmony with MRS [Title 17, §3104](#).

☒ The requesting department's signatory affirms, understands, and acknowledges Maine's Conflict of Interest statutes and, in accordance with those statutes and to the best of their knowledge, has determined that no conflict of interest exists at the time of this contract, renewal, or amendment.

PART VI: APPROVALS

Governor/Department Commissioner or Designee

1. The signature below indicates approval of this procurement request.

Signature of requesting
Department's Commissioner
(or designee):

Signed by:

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Typed Name:

Carl Wilson, Commissioner

Date:

9/4/2026

2. Additional signature required **ONLY if box E (Emergency) is selected in PART II**. The signature below indicates approval by the Department's Commissioner, or the designee specifically authorized to approve emergency procurement requests.

Signature of requesting
Department's Commissioner
(or designee):

Typed Name:

Date:

****OSPS Section Only****

Signature of DAFS
Procurement Official:

Signed by:

E2CD3BD47EBC4FB...

Typed Name:

Marcello Genovese

Date:

9/8/2026