



DEPARTMENT OF ADMINISTRATIVE AND FINANCIAL SERVICES  
OFFICE OF STATE PROCUREMENT SERVICES  
STATE OF MAINE

## PROCUREMENT JUSTIFICATION FORM (PJF)

This form must accompany all contract requests and sole source requisitions (RQS) over \$10,000 submitted to the Office of State Procurement Services.

### PART I: OVERVIEW

|                                                         |                               |                                                                                                                                                                                          |                                          |
|---------------------------------------------------------|-------------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------------------------------|
| Department Office/Division/Program:                     |                               | DAFS / Bureau of Alcoholic Beverages and Lottery Operations / Lottery                                                                                                                    |                                          |
| Department Contract Administrator or Grant Coordinator: |                               | Louis Luchini                                                                                                                                                                            |                                          |
| (If applicable) Department Reference #:                 |                               |                                                                                                                                                                                          |                                          |
| Agency Department Code:                                 | 18L                           | Advantage CT / RQS #:                                                                                                                                                                    | 20220628000000003518                     |
| Amount:<br>(Contract/Amendment/Grant)                   |                               | \$18,300,000                                                                                                                                                                             |                                          |
| CONTRACT                                                | Proposed/Original Start Date: | 4/27/2014                                                                                                                                                                                | Proposed/Most Recent End Date: 6/30/2027 |
| AMENDMENT                                               | New Effective Date:           | 7/1/2027                                                                                                                                                                                 | New End Date (if Applicable): 6/30/2028  |
| GRANT                                                   | Project Start Date:           |                                                                                                                                                                                          | Grant Start Date:                        |
|                                                         | Project End Date:             |                                                                                                                                                                                          | Grant End Date:                          |
| Vendor/Provider/Grantee Name, City, State:              |                               | Scientific Games, Alpharetta, GA                                                                                                                                                         |                                          |
| Brief Description of Goods/Services/Grant:              |                               | The vendor will provide the Maine Lottery with a complete gaming system and associated gamins services including instant ticket printing, warehousing, distribution and loyalty program. |                                          |

### PART II: JUSTIFICATION FOR VENDOR SELECTION

Check the box below for the justification(s) that applies to this request. (Check all that apply.)

|                                     |                                         |                          |                                  |
|-------------------------------------|-----------------------------------------|--------------------------|----------------------------------|
| <input type="checkbox"/>            | A. Competitive Process                  | <input type="checkbox"/> | G. Grant                         |
| <input checked="" type="checkbox"/> | B. Amendment                            | <input type="checkbox"/> | H. State Statute/Agency Directed |
| <input checked="" type="checkbox"/> | C. Single Source/Unique Vendor          | <input type="checkbox"/> | I. Federal Agency Directed       |
| <input type="checkbox"/>            | D. Proprietary/Copyright/Patents        | <input type="checkbox"/> | J. Willing and Qualified         |
| <input type="checkbox"/>            | E. Emergency                            | <input type="checkbox"/> | K. Client Choice                 |
| <input type="checkbox"/>            | F. Higher Education Cooperative Project | <input type="checkbox"/> | L. Other Authorization           |

Please respond to ALL of the questions in the following sections.

**PART III: SUPPLEMENTAL INFORMATION**

1. Provide a more detailed description and explain the need for the goods, services or grant to supplement the response in Part I.

The Maine Lottery does not have the technology to operate a gaming system or to print and distribute instant lottery tickets and therefore must contract with an experienced vendor to provide these services. All services in the current contract will be continued in the one-year extension.

These services include:

- A complete gaming system hardware, software, communications network, instant ticket printing, warehousing, shipping and a player loyalty program
- Point of sale equipment for the selling of draw game tickets along with validating winning instant, draw and fast play game tickets at approximately 1300 retailer locations statewide.
- Vending machines at approximately 250 locations across the State.
- Licensing system, games management system, reporting, invoicing, and electronic funds transfer of funds owed to the lottery from retail sales agents.

2. Provide a brief justification for the selected vendor to supplement the response in Part II. Reference the solicitation (RFP/RFA/RFQ) number if applicable.

The Vendor is the current provider, having been the best value bidder for the contract through RFP#: 201207350.

This one-year extension will allow the Bureau time to complete a competitive bidding process with an RFP for the lottery gaming system expected to be released in 2026. After award, it will allow an approximate one-year period for the conversion of the system from the current provider to the next awarded bidder.

On April 14, 2026, the State Liquor and Lottery Commission voted their approval to enter into a one-year extension of the current contract (per [8 MRS §372\(2\)\(G\)](#)).

3. Explain how the negotiated costs or rates are fair and reasonable; or how the funding was allocated to grantee.

- This amendment will continue the current services at the current costs for one additional year. The base rate will remain at 3.521% of sales.
- The rate to fund the loyalty program will remain at 1.492% of prize pool.
- The Contractor Incentive Program (CIP) will remain at 3.995% of sales that exceed the previous three year average annual sales.

4. Describe the plan for future competition for the goods or services.

The Bureau is currently developing an RFP for these services, and plans to release the RFP for future services this year.

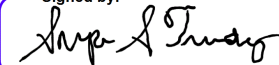
**PART IV: AMERICAN RESCUE PLAN ACT (ARPA) / MAINE JOBS & RECOVERY PLAN (MJRP)**

Does this request utilize ARPA/MJRP funds?

☐ Yes, MJRP funds (023) – If Yes, please attach the approved Business Case(s).☐ Yes, ARPA funds (025) or (026) – If Yes, please be aware of the requirements from awarding federal agencies.☒ No – If No, proceed to Part V.**PART V: CONFLICTS OF INTEREST (COI); CONTRACT WITH THE STATE***Maine law contains Conflict of Interest statutes directed to State Departments, State Officers, and Employees Generally under MRS [Title 5, §18](#) and [§18-A](#), in harmony with MRS [Title 17, §3104](#).*☒ The requesting department's signatory affirms, understands, and acknowledges Maine's Conflict of Interest statutes and, in accordance with those statutes and to the best of their knowledge, has determined that no conflict of interest exists at the time of this contract, renewal, or amendment.**PART VI: APPROVALS**

Governor/Department Commissioner or Designee

1. The signature below indicates approval of this procurement request.

Signature of requesting  
Department's Commissioner  
(or designee):Signed by:  
  
EB55DDC4752347E...

Typed Name:

Anya Trundy, Deputy Commissioner

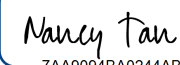
Date:

9/10/2026

2. Additional signature required **ONLY if box E (Emergency) is selected in PART II**. The signature below indicates approval by the Department's Commissioner, or the designee specifically authorized to approve emergency procurement requests.Signature of requesting  
Department's Commissioner  
(or designee):

Typed Name:

Date:

**\*\*OSPS Section Only\*\***Signature of DAFS  
Procurement Official:DocuSigned by:  
  
7AA9094BA0244AB...

Typed Name:

Nancy Tan, Director of IT Procurement

Date:

9/10/2026