



DEPARTMENT OF ADMINISTRATIVE AND FINANCIAL SERVICES
OFFICE OF STATE PROCUREMENT SERVICES
 STATE OF MAINE

PROCUREMENT JUSTIFICATION FORM (PJF)

This form must accompany all contract requests and sole source requisitions (RQS) over \$10,000 submitted to the Office of State Procurement Services.

INSTRUCTIONS: Please provide the requested information in the white spaces below. All responses (except signatures) must be typed; no hand-written forms will be accepted. See the guidance document posted with this form on the Procurement Services intranet site (Forms page) for additional instructions.

PART I: OVERVIEW				
Department Office/Division/Program:		Department of Marine Resources/Bureau of Marine Science/Biomonitoring and Assessment Division/Commercial Landings Program		
Department Contract Administrator or Grant Coordinator:		Robert Watts 207-350-7154		
(If applicable) Department Reference #:				
Agency Department Code:	13A	Advantage <u>CT</u> / RQS # :	20191204000000001758	
Amount: (Contract/Amendment/Grant		\$ 54,800		
CONTRACT	Proposed/Original Start Date:	Click or tap to enter a date. 11/12/2019	Proposed/Most Recent End Date:	6/30/2026
AMENDMENT	New Effective Date:	9/1/2025	New End Date (if Applicable):	
GRANT	Project Start Date:		Grant Start Date:	
	Project End Date:		Grant End Date:	
Vendor/Provider/Grantee Name, City, State:		Bluefin Data LLC 3014 Dauphine ST, STE A PMB 29021 New Orleans, LA 70117-6755		
Brief Description of Goods/Services/Grant:		Software support and maintenance for reporting software used by dealers and harvesters. This software is not used by the State of Maine. Software support to migrate from outdated program to same platform MEDMR uses for elver and urchin reporting but not requiring NFC technology. This software for reporting are used by dealers. This software is not used by the State of Maine.		

PART II: JUSTIFICATION FOR VENDOR SELECTION

Check the box below for the justification(s) that applies to this request. (Check all that apply.)

<input type="checkbox"/>	A. Competitive Process	<input type="checkbox"/>	G. Grant
<input checked="" type="checkbox"/>	B. Amendment	<input type="checkbox"/>	H. State Statute/Agency Directed

<input type="checkbox"/>	C. Single Source/Unique Vendor	<input type="checkbox"/>	I. Federal Agency Directed
<input type="checkbox"/>	D. Proprietary/Copyright/Patents	<input type="checkbox"/>	J. Willing and Qualified
<input type="checkbox"/>	E. Emergency	<input type="checkbox"/>	K. Client Choice
<input type="checkbox"/>	F. Higher Education Cooperative Project	<input type="checkbox"/>	L. Other Authorization

Please respond to ALL of the questions in the following sections.

PART III: SUPPLEMENTAL INFORMATION	
1. Provide a more detailed description and explain the need for the goods, services or grant to supplement the response in Part I.	<p>In a previous contract agreement (CT#13A-20080606*11975), the Department purchased unlimited copies of the "Trip Ticket System" custom software for Maine seafood dealers to use to report detailed information according to DMR regulations. This contract will allow DMR to begin the process to replace the current Trip Ticket program with Bluefin Data's VESL program which DMR utilizes for harvester, elver dealer, and urchin dealer reporting. In this agreement, the Provider will configure the VESL dealer form to meet the state and federal reporting requirements for dealers. This phase will also include QA/QC checks and implementing filtering and conditional logic. This program is essential, as seafood dealers in Maine use the software to comply with DMR regulations. The information is used by DMR, National Marine Fisheries Service and other state agencies in fisheries management.</p>
2. Provide a brief justification for the selected vendor to supplement the response in Part II. Reference the solicitation (RFP/RFA/RFQ) number and the date of award notification, if applicable.	<p>This is custom-made software used by the seafood industry that is only available from Bluefin Data LLC. This vendor is the only entity that can provide support and maintenance.</p>
3. Explain how the negotiated costs or rates are fair and reasonable; or how the funding was allocated to grantee.	<p>DMR and NMFS provide Bluefin Data LLC with regular updates to DMR licenses and vessel permit information. The software is then modified to accommodate these updates and is sent to the seafood dealers using the program. Also, changes to the codes accepted by DMR and NMFS are updated periodically, and this vendor accommodates for these changes. The price paid has been unchanged for several years for state only dealers and is fair and reasonable, considering the updates required.</p>
4. Describe the plan for future competition for the goods or services.	<p>If other companies express an interest in building software that could capture and transmit the needed information at a lower price than is currently paid, DMR would consider offering that software to Maine's seafood dealers.</p>

PART IV: AMERICAN RESCUE PLAN ACT (ARPA) / MAINE JOBS & RECOVERY PLAN (MJRP)

Does this request utilize ARPA/MJRP funds?

Yes, MJRP funds (023) – If Yes, please attach the approved Business Case(s).

Yes, ARPA funds (025) – If Yes, please be aware of the requirements from awarding federal agencies.

No – If No, proceed to Part V.

PART V: CONFLICTS OF INTEREST (COI); CONTRACT WITH THE STATE

Maine law contains Conflict of Interest statutes directed to State Departments, State Officers, and Employees Generally under MRS [Title 5, §18](#) and [§18-A](#), in harmony with MRS [Title 17, §3104](#).

The requesting department signatory understands and acknowledges Maine’s Conflict of Interest statutes.

PART VI: APPROVALS

The signature below indicates approval of this procurement request.

Signature of requesting Department’s Commissioner (or designee):	<i>Meredith Mendelson</i> Meredith Mendelson (Jul 30, 2025 15:39:13 EDT)		
Typed Name:	Meredith Mendelson, Deputy Commissioner	Date:	07/30/2025

PART VII: EMERGENCY – Required only if selecting E. Emergency Justification

The signature below indicates approval by the Commissioner or designee of this procurement request.

Signature of requesting Department’s Commissioner (or designee):			
Typed Name:		Date:	

Signature of DAFS Procurement Official:	DocuSigned by: <i>Joseph Zrioka</i> <small>EA813178102243C...</small>		
Typed Name:	Joseph Zrioka Director of IT Procurement	Date:	8/12/2025






PJF CT 13A 20191204-1758 Amendment 7-30-2025

Final Audit Report

2025-07-30

Created:	2025-07-30
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