



DEPARTMENT OF ADMINISTRATIVE AND FINANCIAL SERVICES
OFFICE OF STATE PROCUREMENT SERVICES
 STATE OF MAINE

PROCUREMENT JUSTIFICATION FORM (PJF)

This form must accompany all contract requests and sole source requisitions (RQS) over \$5,000 submitted to the Office of State Procurement Services.

INSTRUCTIONS: Please provide the requested information in the white spaces below. All responses (except signatures) must be typed; no hand-written forms will be accepted. See the guidance document posted with this form on the Procurement Services intranet site (Forms page) for additional instructions.

PART I: OVERVIEW			
Department Office/Division/Program:		Dept. of Public Safety- Fire Marshal's Office	
Department Contract Administrator or Grant Coordinator:		Gregory Day- Assistant Fire Marshal	
(If applicable) Department Reference #:		N/A	
Amount: (Contract/Amendment/Grant)	\$ 8,697.00	Advantage CT / RQS #:	RQS 20240905*371
CONTRACT	Proposed Start Date:	10/1/2024	Proposed End Date: 9/30/2025
AMENDMENT	Original Start Date:		Effective Date:
	Previous End Date:		New End Date:
GRANT	Project Start Date:		Grant Start Date:
	Project End Date:		Grant End Date:
Vendor/Provider/Grantee Name, City, State:		Leads Online (Nighthawk) 6900 Dallas Parkway, Suite 825 Plano, Texas 75024	
Brief Description of Goods/Services/Grant:		Nighthawk Cloud is a law enforcement data management system.	

PART II: JUSTIFICATION FOR VENDOR SELECTION			
Check the box below for the justification(s) that applies to this request. (Check all that apply.)			
<input type="checkbox"/>	A. Competitive Process	<input type="checkbox"/>	G. Grant
<input type="checkbox"/>	B. Amendment	<input type="checkbox"/>	H. State Statute/Agency Directed
<input checked="" type="checkbox"/>	C. Single Source/Unique Vendor	<input type="checkbox"/>	I. Federal Agency Directed
<input type="checkbox"/>	D. Proprietary/Copyright/Patents	<input type="checkbox"/>	J. Willing and Qualified
<input type="checkbox"/>	E. Emergency	<input type="checkbox"/>	K. Client Choice
<input type="checkbox"/>	F. University Cooperative Project	<input type="checkbox"/>	L. Other Authorization

Please respond to ALL of the questions in the following sections.

PART III: SUPPLEMENTAL INFORMATION	
1. Provide a more detailed description and explain the need for the goods, services or grant to supplement the response in Part I.	Nighthawk cloud is a law enforcement forensic data analysis system that allows FMO investigators to input evidence (cell phone, social media) into this system from multiple suspects and it creates a timeline for prosecutors to review in minutes. Without this software individuals would be required to spend hours, if not days, combing through records received and organizing them in chronological order. Nighthawk does not utilize agency networks or require IT resources and does not require agencies to purchase additional hardware or equipment.
2. Provide a brief justification for the selected vendor to supplement the response in Part II. Reference the RFP number, if applicable.	Nighthawk cloud is a law enforcement forensic data analysis system that is used by many law enforcement agencies within the Department of Public Safety, as well as others across the state. The use of the same product streamlines efficiencies, enables better communication between departments, and ultimately improves safety. Nighthawk is able to process documents across all electronic service providers, social media providers, and cellular phone records in chronological order. This service is not available through other vendors or applications. Also, utilizing a different product would inhibit other departments from efficiently viewing and using the evidence collected by our department.
3. Explain how the negotiated costs or rates are fair and reasonable; or how the funding was allocated to grantee.	Nighthawk cloud pricing is comparable to others while providing the capabilities needed by our investigators. The other comparable programs do not have all of the required capabilities, and therefore, do not meet our needs. The price of this product is the same as the previous year.
4. Describe the plan for future competition for the goods or services.	Routinely the law enforcement agencies within the department evaluate new forensic software tools in an ongoing effort to ensure the software we are using best meets our needs. At the present time, Nighthawk cloud meets all Department of Public Safety agency needs. We will continue to look for new and innovative technology to improve the investigative process and will make changes in vendors and platforms as needed.

PART IV: AMERICAN RESCUE PLAN ACT (ARPA) / MAINE JOBS & RECOVERY PLAN (MJRP)	
Does this request utilize ARPA/MJRP funds?	
<input type="checkbox"/> Yes, MJRP funds (023) – If Yes, please attach the approved Business Case(s).	
<input type="checkbox"/> Yes, ARPA funds (025) – If Yes, please be aware of the requirements from awarding federal agencies.	
<input checked="" type="checkbox"/> No – If No, proceed to Part V.	

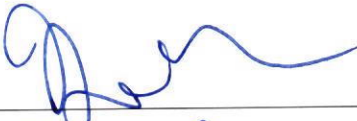
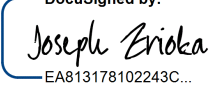
PART V: CONFLICTS OF INTEREST (COI); CONTRACT WITH THE STATE	
---	--

Maine law contains Conflict of Interest statutes directed to State Departments, State Officers, and Employees Generally under MRS [Title 5, §18](#) and [§18-A](#), in harmony with MRS [Title 17, §3104](#).

The requesting department signatory understands and acknowledges Maine's Conflict of Interest statutes.

PART VI: APPROVALS

The signatures below indicate approval of this procurement request.

Signature of requesting Department's Commissioner (or designee):		
Typed Name:	Derek Goinran	Date: 9/20/24
Signature of DAFS Procurement Official:	<small>DocuSigned by:</small>  <small>EA813178102243C...</small>	
Typed Name:	Joseph Zrioka Director of IT Procurement	Date: 9/26/2024