

DEPARTMENT OF ADMINISTRATIVE AND FINANCIAL SERVICES DIVISION OF PROCUREMENT SERVICES STATE OF MAINE

PROCUREMENT JUSTIFICATION FORM (PJF)

This form must accompany all contract requests and sole source requisitions (RQS) over \$5,000 submitted to the Division of Procurement Services.

INSTRUCTIONS: Please provide the requested information in the white spaces below. All responses (except signatures) must be typed; no hand-written forms will be accepted. See the guidance document posted with this form on the Division of Procurement Services intranet site (Forms page) for additional instructions.

PART I: OVERVIEW								
Department Office/Division/Program:			Professional and Financial Regulation, Bureau of Consumer Credit Protection					
Department Contract Administrator or Grant Coordinator:			William N. Lund, Superintendent.					
(If applicable) Department Reference #:			VC1000072290					
Amount: (Contract/Amendment/Grant) \$ 70,000		.00	Advantage CT / RQS #:		20220328*2219			
CONTRACT	Proposed St	art Date:	3/21/2022		Proposed E		3/21/2023	
AMENDMENT	Original Start Date:				Effective Date:			
	Previous End Date:				New End Date:			
GRANT	Project Start Date:				Grant Start Date:			
	Project End Date:				Grant End Date:			
Vendor/Provider/Grantee Name, City, State:		Penquis C.A.P. Inc, 262 Harlow Street, Bangor, ME 04402						
Brief Description of Goods/Services/Grant:			Providing counseling and assistance to homeowners experiencing hardships resulting from the coronavirus pandemic and assisting the Bureau with application review and processing					

PART II: JUSTIFICATION FOR VENDOR SELECTION								
Check the box below for the justification(s) that applies to this request. (Check all that apply.)								
	A. Competitive Process		G. Grant					
	B. Amendment		H. State Statute/Agency Directed					
	C. Single Source/Unique Vendor		I. Federal Agency Directed					
	D. Proprietary/Copyright/Patents	\boxtimes	J. Willing and Qualified					
	E. Emergency		K. Client Choice					
	F. University Cooperative Project		L. Other Authorization					

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Please respond to ALL of the questions in the following sections.

PART III: SUPPLEMENTAL INFORMATION

1. Provide a more detailed description and explain the need for the goods, services or grant to supplement the response in Part I.

The Bureau is responsible for the administration of Maine's Homeowner Assistance Fund (HAF) program, which will make grants of funds provided by the United States Department of the Treasury as authorized by section 3206 of the American Rescue Plan Act of 2021. These grants will be provided to help homeowners experiencing financial hardships resulting from the coronavirus pandemic. Such hardships may include payments due on mortgages, municipal property taxes, utility and heating costs, and homeowner's insurance. The Bureau will be partnering with non-profits throughout the state to assist homeowners with the HAF application process and identifying and applying for any available "loss mitigation" programs as well as assist the Bureau with processing applications.

2. Provide a brief justification for the selected vendor to supplement the response in Part II. Reference the RFP number, if applicable.

The Bureau has successfully contracted with non-profits to provide housing counselor services for foreclosure prevention. Each selected vendor has experience with housing counseling. Contracts are offered to all qualified non-profits throughout the state to ensure availability in all geographic regions.

3. Explain how the negotiated costs or rates are fair and reasonable; or how the funding was allocated to grantee.

Contracting with the existing network of non-profit housing counselors will be more cost efficient than hiring and training additional temporary staff or temporary contract employees. The Bureau will negotiate with all willing and qualified vendors to establish a rate per service area (i.e. counseling, loss mitigation assistance, underwriting, legal) that will be consistent among all providers.

4. Describe the plan for future competition for the goods or services.

These services are being procured for a specific one-time purpose. The Bureau has and will continue to work with all willing and qualified vendors. All contracts require detailed monthly reporting of services provided to ensure all vendors are meeting performance expectations.

PART IV: AMERICAN RESCUE PLAN ACT (ARPA) / MAINE JOBS & RECOVERY PLAN (MJRP)

Does this request utilize ARPA/MJRP funds?

 \Box Yes – If Yes, please attach the approved Business Case(s).

 \boxtimes No – If No, proceed to Part V.

PART V: APPROVALS									
The signatures below indicate approval of this procurement request.									
Signature of requesting Department's Commissioner (or designee):	Ame L. Head								
Typed Name:	Anne L. Head	Date:	3/22/2022						
Signature of DAFS Procurement Official:	Martha Verhille 1910EF7A1493D45B								
Typed Name:	Martha Verhille	Date:	8/10/2022						